

MAS Financial Services

Estimate change	↔
TP change	↔
Rating change	↔

Bloomberg	MASFIN IN
Equity Shares (m)	181
M.Cap.(INRb)/(USDb)	55.2 / 0.6
52-Week Range (INR)	350 / 220
1, 6, 12 Rel. Per (%)	-3/11/-3
12M Avg Val (INR M)	51

Financials & Valuations (INR b)

Y/E March	FY25	FY26E	FY27E
Total income	8.0	10.1	12.5
PPP	5.4	6.4	8.1
PAT	3.1	3.6	4.5
EPS (INR)	16.9	20.0	24.8
EPS Gr. (%)	11.6	18.7	24.0
BVPS (INR)	140	158	181

Ratios (%)

NIM	7.1	6.6	6.6
C/I ratio	32.8	36.0	35.5
RoA	2.9	2.7	2.9
RoE	14.4	13.4	14.6
Payout	10.0	9.2	9.0

Valuations

P/E (x)	18	15	12.3
P/BV (x)	2.2	1.9	1.7
Div. yield (%)	0.6	0.6	0.7

Shareholding pattern (%)

As on	Sep-25	Jun-25	Sep-24
Promoter (%)	66.6	66.6	66.6
DII (%)	20.2	20.0	20.2
FII (%)	3.2	3.1	2.7
Others (%)	10.0	10.3	10.4

FII Includes depository receipts

CMP: INR304

TP: INR380 (+25%)

Buy

Credit risks stabilize; improved momentum ahead

NIM stable QoQ; credit costs dip sequentially

- MASFIN's 2QFY26 PAT grew ~17% YoY to INR897m (in line). Net total income rose 29% YoY to INR2.5b (in line), while opex was INR897m, rising ~42% YoY (in line). PPOP stood at INR1.6b (in line) and grew 23% YoY.
- Management indicated growth to pick up in 3QFY26, with quarterly growth expected to be ~5–7%, driven by an increase in the number of eligible borrowers, lower rejection rates, higher enquiry levels, and expansion in manpower to cover a broader geography.
- The rise in operating expenses was attributed to lower disbursements, higher rejection rates, interest spreads paid to fintech partners, and an increase in employee costs.
- Credit costs declined sequentially to ~INR371m (vs. est. of INR437m), translating into annualized credit costs of 1.2% (PQ: 1.4% and PY: 1.0%). Additionally, the asset quality is expected to improve going forward, driven by more prudent lending, reduced borrower leverage, and a higher share of direct lending, which is expected to improve to ~70–75% over the next 2–3 years.
- Management reiterated its AUM growth guidance of ~20-25%, with the organic retail business expected to outpace its NBFC partnership business. This will be driven by continued branch expansion and a strategic focus on the SME and Wheels business, which is expected to be its key growth driver. We estimate a ~21% PAT CAGR over FY25-28E, with RoA/RoE of ~2.9%/15.5% in FY28E. **We reiterate our BUY rating with a TP of INR380 (based on 2x Sep'27E BV).**

AUM grows ~18% YoY; focus on growing the organic retail segment

- Standalone AUM stood at ~INR130b and rose ~18% YoY/4% QoQ. Within this, AUM of Micro-enterprise/SME/2W/CV loans grew 10%/17%/30%/18% YoY. Salaried personal loans grew ~70% YoY to ~INR11.7b.
- About 35% of the underlying assets in the standalone AUM were through partner NBFCs. The MSME segment contributed ~60% to the incremental YoY growth in the AUM.
- Management targets to scale up to an AUM of ~INR1t over the next decade, targeting long-term growth of ~20–25%. The company aims to pursue stable and sustainable growth, maintaining a decade-long vision and consistent quarterly performance. We model AUM CAGR of ~19% over FY25-28E.

NIM remains stable QoQ; rate cuts to benefit in the next two quarters

- Yields (calc.) declined ~10bp QoQ to 14.75%, while CoF (calc.) declined ~15bp QoQ to 9.2%. This resulted in ~5bp QoQ expansion in spreads to ~5.6%. NIM (calc.) was stable QoQ at ~7.7%
- The company expects the impact of repo rate cuts to benefit its borrowers as well as the company in the next couple of quarters.

Asset quality broadly stable; credit costs dip sequentially

- Credit costs declined sequentially to ~INR371m (vs. est. of INR437m), translating into annualized credit costs of 1.2% (PQ: 1.4% and PY: 1.0%).
- GNPA (basis AUM) rose ~5bp QoQ to 2.5%, while NNPA rose ~5bp QoQ to 1.7%. PCR on Stage 3 assets rose ~10bp QoQ to ~41.3%.
- Management expects the higher proportion of organic distribution to further improve portfolio quality and 0 DPD to be in the ~92–95% range.

Other highlights

- The average ticket size of micro-enterprise loans rose to ~INR88k (PQ: ~INR66k), while SME loans declined to 2.6m (PQ: ~3.5m).
- RoTA was largely stable QoQ at ~2.85% in 2QFY26.
- MASFIN Insurance Broking Private Limited (a subsidiary of MASFIN) has been granted a Certificate of Registration from IRDAI to operate as a Direct Insurance Broker (Life & General).
- CRAR stood at ~24.6%, with Tier1 at ~22.7%.

HFC subsidiary

- MAS Housing reported AUM of ~INR8.2b, which grew ~24% YoY.
- GNPA/NNPA in the housing segment remained stable QoQ at 0.95%/0.65%.
- The company plans to list the housing finance subsidiary within 3–4 years once it reaches an AUM of INR40-50b.

Key highlights from the management commentary

- Management stated that the stress in the MSME segment was primarily due to lenders' past indiscreet funding and borrower over-leveraging. However, it is now stabilizing due to prudent lending and better funding discipline.
- The company has exercised high caution in incremental funding, especially in tariff-sensitive sectors such as textiles, to mitigate risk.

Valuation and view

- MASFIN reported in-line earnings for 2QFY26, which resulted in AUM growth of ~18% YoY. Asset quality remained largely stable, while credit costs dipped sequentially. The company has a niche expertise in the SME segment, and its asset quality is perhaps the best among (M)SME lending peers.
- Going forward, the organic retail mix is expected to continue to improve, supporting further yield enhancement, margin expansion, and prudent risk management. Although operating expenses will remain elevated due to sustained investments in distribution and technology, it will still be able to deliver healthy return ratios.
- We model a CAGR of 19%/21% standalone AUM/PAT over FY25-FY28E, with RoA/RoE of 2.9%/15.5% in FY28E. The company has maintained high earnings quality, backed by its risk-calibrated AUM growth in a stressed MSME environment. **Reiterate BUY with a TP of INR380 (premised on 2x Sep'27E BV).**
Key risk: Slowdown in the economic environment leading to sluggish loan growth and deterioration in asset quality.

Quarterly Performance

(INR m)

Y/E March	FY25				FY26E				FY25	FY26E	2QFY26E	Act. v/s Est. (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Revenue from Operations	3,465	3,670	3,901	4,169	4,438	4,586	4,786	5,141	15,205	18,951	4,604	0
Interest Income	2,952	3,078	3,332	3,535	3,687	3,760	3,911	4,124	12,896	15,482	3,827	-2
Gain on assignments	304	375	356	396	430	534	577	606	1,431	2,146	447	19
Other Operating Income	210	217	213	239	320	292	299	412	877	1,323	329	-11
Interest expenses	1,714	1,754	1,845	1,910	2,062	2,116	2,243	2,464	7,224	8,884	2,157	-2
Total income	1,751	1,916	2,056	2,259	2,376	2,471	2,544	2,677	7,981	10,067	2,447	1
Growth YoY (%)	27	26	31	34	36	29	24	19	31	26	28	
Operating Expenses	567	632	673	744	827	897	933	971	2,615	3,628	860	4
Operating Profits	1,183	1,284	1,383	1,516	1,549	1,574	1,611	1,706	5,366	6,439	1,587	-1
Growth YoY (%)	25	24	25	35	31	23	17	13	27	20	24	
Provisions	239	263	332	427	424	371	383	408	1,261	1,586	437	-15
Profit before tax	944	1,021	1,051	1,089	1,124	1,202	1,229	1,298	4,104	4,853	1,150	5
Growth YoY (%)	25	28	24	20	19	18	17	19	24	18	13	
Tax Provisions	240	255	270	281	285	305	307	325	1,045	1,223	288	6
Net Profit	704	766	781	808	839	897	921	973	3,059	3,630	863	4
Growth YoY (%)	23	28	25	19	19	17	18	20	23	19	13	
Key Operating Parameters (%)												
Yield on loans (Cal)	14.76	14.66	14.8	14.82	14.85	14.56						
Cost of funds (Cal)	9.61	9.37	9.31	9.12	9.32	9.18						
Spreads (Cal)	5.1	5.3	5.5	5.7	5.5	5.4						
NIM on AUM (Cal)	6.83	7.16	7.2	7.60	7.73	7.75						
Credit Cost (%)	0.9	1.0	1.2	1.4	1.4	1.2						
Cost to Income Ratio	32.4	33.0	32.7	32.9	34.8	36.3						
Tax Rate	25.4	25.0	25.0	25.8	25.4	25.4						
Balance Sheet Parameters												
Standalone AUM (INR B)	103.8	110.2	116.8	121.0	125.0	130.0						
Change YoY (%)	23.4	21.8	20.7	19.5	20.4	18.0						
Disbursements (INR B)	27.3	30.2	31.6	30.9	31.9	32.0						
Change YoY (%)	19.5	21.0	18.6	10.7	17.1	5.8						
Borrowings (INR B)	71.9	77.9	80.6	87.0	89.9	94.5						
Change YoY (%)	20.1	16.1	18.6	22.9	25.1	21.3						
Debt/Equity (x)												
Asset-Liability Mix												
AUM Mix (%)												
Micro Enterprises	43.6	43.1	40.3	39.6	40.1	40.1						
SME loans	36.4	36.1	36.6	37.2	36.2	35.6						
2W loans	6.4	6.5	6.9	6.5	7.0	7.1						
CV loans	7.9	8.2	8.3	8.1	7.7	8.1						
Borrowings Mix (%)												
Direct Assignment	24.4	22.9	22.1	21.3	21.2	22.0						
Cash Credit	11.3	14.6	13.2	11.6	10.1	9.9						
Term Loan	52.9	50.6	50.4	51.1	51.6	50.5						
NCD	8.1	8.9	11.3	13.3	14.4	15.1						
Sub Debt	3.3	3.1	3.0	2.8	2.7	2.6						
Asset Quality Parameters (%)												
GS 3 (INR m)	2,043	2,235	2,423	2,480	2,620	2,663						
GS 3 (%)	2.29	2.36	2.41	2.44	2.49	2.53						
NS 3 (INR m)	1,243	1,361	1,505	1,483	1,541	1,563						
NS 3 (%)	1.52	1.57	1.62	1.62	1.63	1.69						
PCR (%)	39.1	39.1	37.9	40.2	41.2	41.3						
Return Ratios (%)												
ROA	3.0	3.0	2.9	2.9	2.8	2.9						
Tier I ratio	25.4	23.8	23.1	22.6	23.2	22.7						

E: MOFSL estimates



Highlights from the management commentary

Guidance

- The management aims to achieve ~INR1t AUM over the next decade, targeting long-term growth of ~20–25%.
- Over the next 2–3 years, the company plans to increase the share of direct distribution to ~70–75%, enhancing control over credit underwriting and collection efficiency.
- The management expects the opex to assets ratio to be between ~2% and 3% and the CI ratio to be in the range of 35–38%.
- The long-term RoA target remains 3%+ with debt to equity of 4–4.5x.
- The quarterly growth in 3Q is expected to be ~5–7%, driven by an increase in eligible borrowers, lower rejection rates, higher enquiry levels, and expansion in manpower to cover a broader geography.

Opening Remarks

- The company has delivered consistent AUM growth of 20% CAGR (from INR21b in 2015 to INR130b in 2025) and profitability growth of 22% CAGR (from INR410m in 2015 to INR3.14b in 2025), including the Covid years.
- MASFIN continues to focus on stable and sustainable growth, maintaining a decade-long vision and consistent quarterly performance.
- With AUM expected to reach INR200b, MAS targets a well-diversified mix of ~65–70% MSME loans and ~30–35% other products.
- On the distribution front, the company maintains a strong presence across ~15k pin codes and collaborates with over ~200 NBFC partners who have performed well even in stressed environments (~35% of total AUM).
- The company expects the transmission of the rate cuts to benefit both borrowers and its own portfolio over the next two quarters.
- MASFIN continues to enhance operational efficiency through technological improvements, with its LOS system now equipped to handle all product lines and large retail volumes efficiently.

Opex

- The rise in opex was attributed to lower-than-expected disbursements, higher rejection rates, and additional staffing at distribution points, leading to increased employee costs.
- Interest spreads paid to fintech partners in the personal loans segment also contributed to higher operational expenses.
- The management stated that opex levels are also influenced by product configuration.

Asset Quality

- The management expects DPD to be in the ~92–95% range, emphasizing maintaining asset quality to take precedence over growth.
- A higher proportion of direct retail lending is expected to further improve portfolio quality, supported by prudent underwriting and risk management practices.
- Current DPD figures include previously disbursed loans, while newly originated loans form a smaller, higher-quality portion of the book.
- The combination of lender experience and borrower prudence, where borrowers only take loans they can repay, is expected to support good-quality credit growth.

- Loans through NBFC partners are backed by corporate guarantees and over-collateralization, resulting in a low credit cost in the range of ~0.2%.

MSME Business

- The stress in the MSME segment was primarily due to lenders' past indiscreet funding and borrower over-leveraging. However, it is now stabilizing due to prudent lending and better funding discipline.
- The company has exercised high caution in incremental funding, especially in tariff-sensitive sectors such as textiles, to mitigate risk.
- MAS remains cautious on the FMCG segment but indicated that overall, the impact of tariffs has not been significant.

MEL Business

- The management expects growth momentum to return in the MEL and MSME businesses, supported by an increase in eligible borrowers in September and October.
- Incremental borrower quality has shown improvement in the MEL segment, though growth is expected to remain range-bound. The company will focus on expanding in the SME and Wheels segments, which are expected to drive incremental growth.

MAS Rural Housing and Mortgage Finance Ltd (Housing Finance Subsidiary)

- The company plans to list its housing finance subsidiary within 3–4 years, once it reaches an AUM of INR40b–INR50b.
- The subsidiary is expected to grow at ~30–35%, depending on market opportunities. However, in 2Q, growth stood at ~25%, impacted by stress in the affordable housing segment.
- The parent company's holding is expected to gradually increase to around ~70–75% at the time of listing.

Liability Side

- The company maintains strong liquidity, holding INR10b in cash and equivalents, with an unutilized credit line of INR2.5b and an additional INR14b cashless facility, of which 70–75% is utilized as needed.
- During the quarter, MAS raised INR9b through term loans (maturity 3–5 years) and INR4.5b through non-convertible debentures (largely subscribed by institutional investors such as HDFC and HSBC mutual funds).
- The sanctioned borrowing facility stands at INR23b, comprising term loans, NCDs, direct assignments, and co-lending arrangements.
- In the last quarter, the company executed a direct assignment of INR9b AUM and secured further sanctions worth INR16b, to be utilized over the next two quarters.

Other Highlights

- The company plans to fund future growth largely through internal accruals.
- Management expects minimal equity dilution over the next 10 years and intends to retain a majority stake.
- MAS Insurance Broking Pvt. Ltd. (a subsidiary) has received IRDAI registration to operate as a Direct Insurance Broker (Life & General).

Key exhibits

Exhibit 1: Disbursements grew 6% YoY...

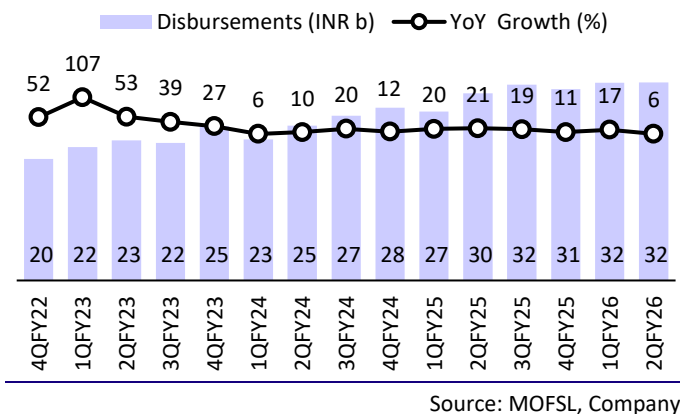


Exhibit 2: ...leading to an AUM growth of ~18% YoY

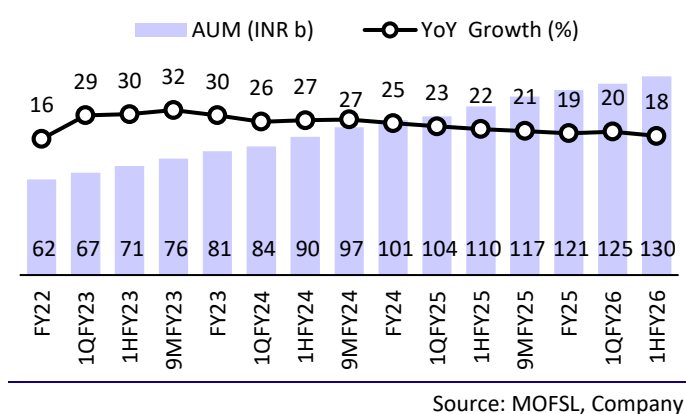


Exhibit 3: Share of salaried PL remained stable QoQ (%)

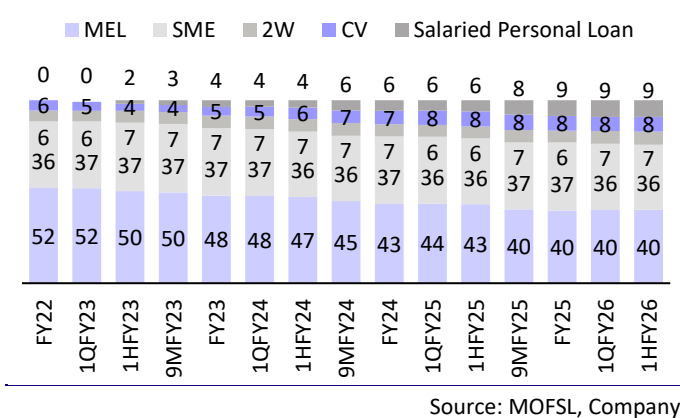


Exhibit 4: Spreads (calculated) improved ~5bp QoQ (%)

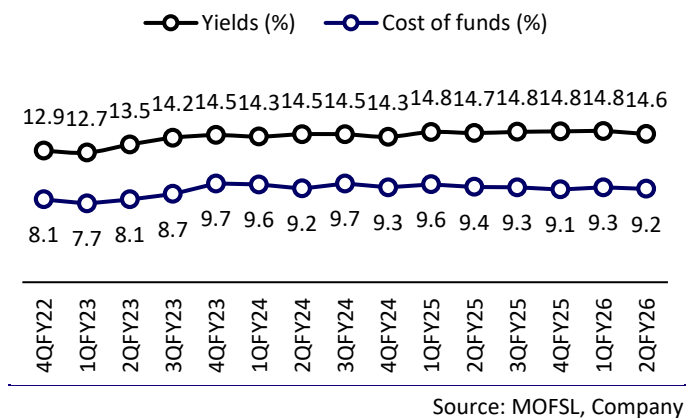


Exhibit 5: NIM remained stable QoQ

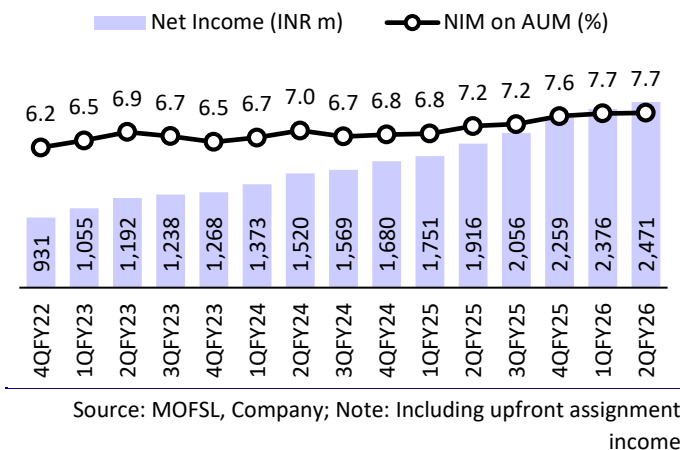


Exhibit 6: Opex-to-AUM rose ~10bp QoQ to ~2.8%

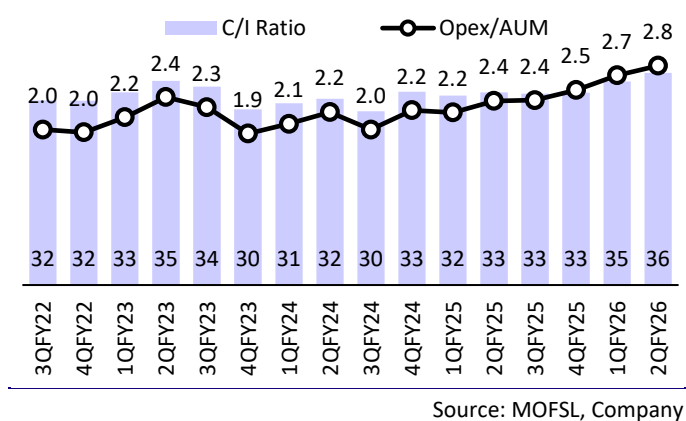
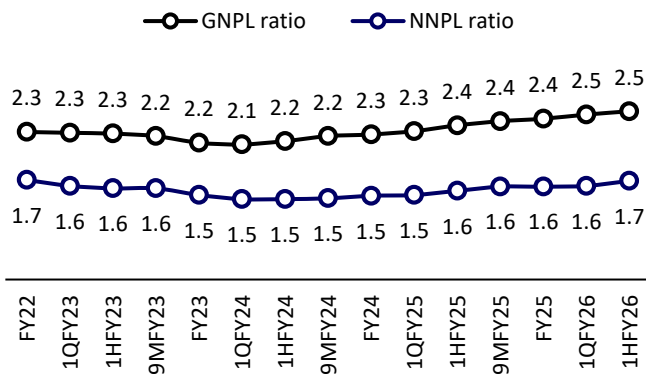
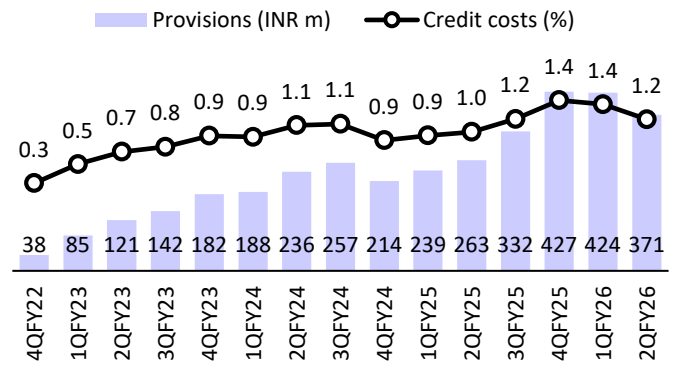


Exhibit 7: GNPL rose ~5bp QoQ (%)



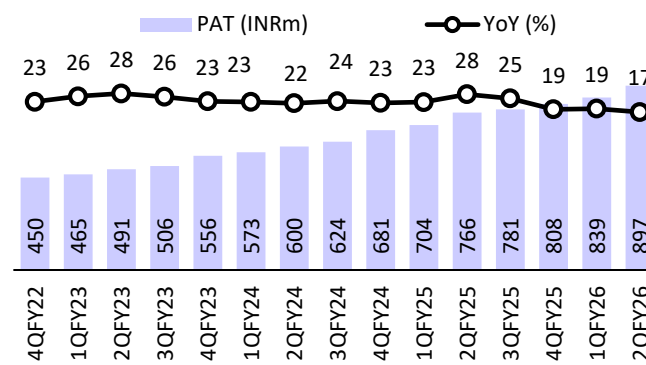
Source: MOFSL, Company

Exhibit 8: Credit costs declined sequentially to 1.2%



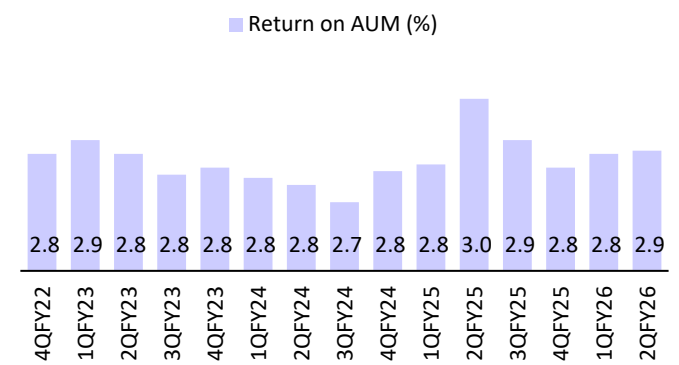
Source: MOFSL, Company

Exhibit 9: PAT rose 17% YoY



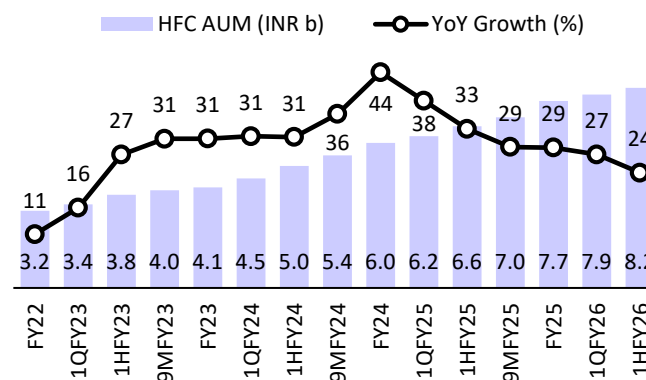
Source: MOFSL, Company

Exhibit 10: Return on AUM (%)



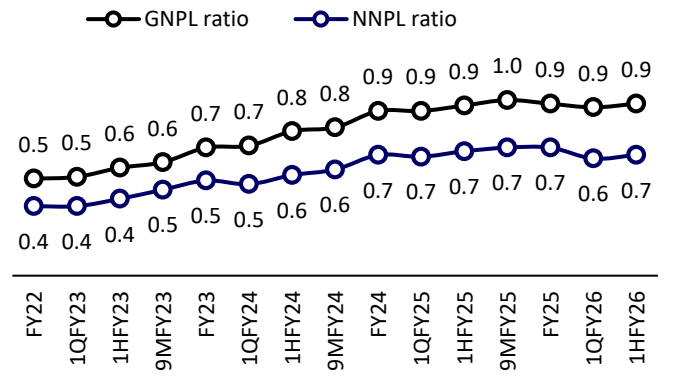
Source: MOFSL, Company. Reported RoA

Exhibit 11: HFC subsidiary's AUM grew 24% YoY



Source: MOFSL, Company

Exhibit 12: Asset quality broadly stable (%)

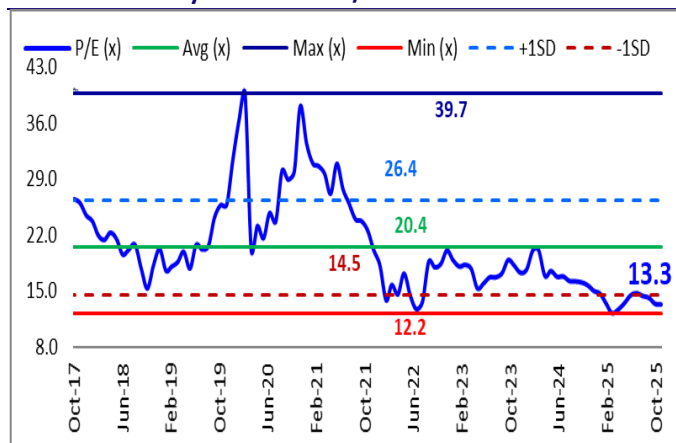


Source: MOFSL, Company

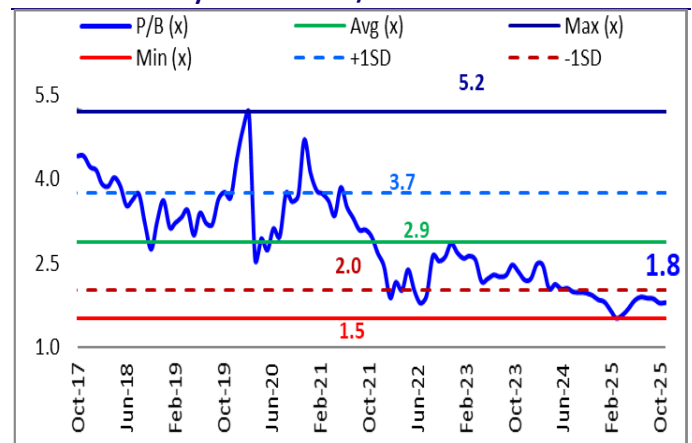
Exhibit 13: We keep our EPS estimates broadly unchanged

INR b	Old Est.			New Est.			Change (%)		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
NII	6.8	8.6	9.9	6.6	8.3	10.1	-2.4	-3.2	2.2
Other Income	3.2	3.9	4.6	3.5	4.2	4.9	9.0	6.3	6.3
Total Income	9.9	12.5	14.5	10.1	12.5	15.0	1.2	-0.3	3.6
Operating Expenses	3.5	4.3	5.1	3.6	4.4	5.3	3.2	3.8	4.6
Operating Profits	6.4	8.3	9.5	6.4	8.1	9.7	0.1	-2.4	3.0
Provisions	1.7	2.1	2.4	1.6	2.0	2.4	-7.7	-1.5	-0.2
PBT	4.7	6.2	7.0	4.9	6.0	7.3	3.0	-2.7	4.0
Tax	1.2	1.6	1.8	1.2	1.5	1.8	3.0	-2.7	4.0
PAT	3.5	4.6	5.3	3.6	4.5	5.5	3.0	-2.7	4.0
AUM	143	175	198	143	171	203	0.0	-2.8	2.2
NIM (%)	5.1	5.4	5.3	5.0	5.3	5.4			
ROAA (%)	2.7	2.9	2.8	2.7	2.8	2.9			
RoAE (%)	13.1	15.1	14.9	13.4	14.6	15.5			

Source: MOFSL, Company

Exhibit 14: One-year forward P/E


Source: MOFSL, Company

Exhibit 15: One-year forward P/B


Source: MOFSL, Company

Financials and valuations

INCOME STATEMENT									INR m	
Y/E MARCH	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Interest Income	4,645	5,551	4,831	5,611	8,066	10,223	12,896	15,482	19,061	22,544
Interest Expense	2,067	2,722	2,645	3,195	4,748	6,142	7,224	8,884	10,730	12,421
Net Financing income	2,579	2,829	2,186	2,416	3,318	4,081	5,673	6,598	8,331	10,123
Change (%)	36.5	9.7	-22.7	10.5	37.3	23.0	39.0	16.3	26.3	21.5
Gains on Assignment	941	1,012	806	639	680	1,170	1,431	2,146	2,576	3,091
NII incl assignment income	3,520	3,841	2,992	3,054	3,998	5,251	7,104	8,745	10,907	13,214
Change (%)	30.9	9.1	-22.1	2.1	30.9	31.3	35.3	23.1	24.7	21.2
Fees and Others	139	165	302	321	745	853	877	1,323	1,587	1,832
Total Income	3,659	4,005	3,294	3,375	4,743	6,104	7,981	10,067	12,494	15,046
Change (%)	30.5	9.5	-17.8	2.5	40.5	28.7	30.7	26.1	24.1	20.4
Operating Expenses	775	899	616	921	1,566	1,894	2,615	3,628	4,434	5,299
Change (%)	6.8	16.0	-31.4	49.5	69.9	21.0	38.0	38.7	22.2	19.5
Operating Profits	2,885	3,106	2,678	2,454	3,177	4,210	5,366	6,439	8,060	9,747
Change (%)	38.7	7.7	-13.8	-8.4	29.5	32.5	27.5	20.0	25.2	20.9
Total Provisions	545	825	749	341	530	896	1,261	1,586	2,040	2,427
% to operating income	18.9	26.5	28.0	13.9	16.7	21.3	23.5	24.6	25.3	24.9
PBT	2,339	2,282	1,929	2,113	2,647	3,314	4,104	4,853	6,020	7,320
Tax	818	616	494	538	637	837	1,045	1,223	1,517	1,845
Tax Rate (%)	35.0	27.0	25.6	25.5	24.1	25.2	25.5	25.2	25.2	25.2
PAT	1,521	1,666	1,435	1,575	2,010	2,478	3,059	3,630	4,503	5,475
Change (%)	47.1	9.5	-13.8	9.7	27.6	23.3	23.5	18.7	24.0	21.6
Proposed Dividend	279	437	82	164	197	248	306	335	407	465

BALANCE SHEET									INR m	INR m
Y/E MARCH	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	547	547	547	547	547	1,640	1,815	1,815	1,815	1,815
Reserves & Surplus (Ex OCI)	7,859	8,807	10,724	12,404	14,056	15,595	23,588	26,883	30,979	35,989
Networth (Ex OCI)	8,406	9,354	11,271	12,951	14,602	17,234	25,403	28,698	32,793	37,803
OCI	455	455	455	455	455	455	455	455	455	455
Networth (Incl OCI)	8,861	9,809	11,726	13,406	15,057	17,690	25,858	29,153	33,248	38,258
Change (%)	16.6	10.7	19.5	14.3	12.3	17.5	46.2	12.7	14.0	15.1
Minority Interest	0	0	1	0	0	0	0	0	0	0
Other Capital Instruments	0	0	0	0	0	0	0	0	0	0
Borrowings	27,438	34,870	39,264	46,896	61,432	73,026	87,018	1,14,880	1,34,654	1,57,599
Change (%)	45.4	27.1	12.6	19.4	31.0	18.9	19.2	32.0	17.2	17.0
Other liabilities	736	1,038	786	341	291	377	3,769	4,146	4,560	5,017
Change (%)	44.5	41.0	-24.3	-56.7	-14.6	29.6	899.7	10.0	10.0	10.0
Total Liabilities	37,036	45,718	51,775	60,642	76,780	91,092	1,16,645	1,48,179	1,72,463	2,00,873
Loans	32,185	33,485	38,051	45,538	59,102	72,648	86,139	1,14,535	1,36,270	1,62,327
Change (%)	26.4	4.0	13.6	19.7	29.8	22.9	18.6	33.0	19.0	19.1
Investments	223	375	2,350	5,381	8,261	7,877	15,938	15,938	15,938	15,938
Net Fixed Assets	572	603	609	647	730	897	1,160	1,253	1,353	1,420
Other assets	4,056	11,255	10,765	9,077	8,687	9,670	13,409	16,453	18,902	21,189
Total Assets	37,036	45,718	51,776	60,642	76,780	91,092	1,16,645	1,48,179	1,72,463	2,00,873

E: MOFSL Estimates

Financials and valuations

Assumptions	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
AUM (INR M)	53,384	59,663	53,724	62,468	80,926	1,01,257	1,20,998	1,43,384	1,70,518	2,02,911
Change (%)	28.4	11.8	-10.0	16.3	29.5	25.1	19.5	18.5	18.9	19.0
On Balance Sheet	60.9	55.7	75.4	81.4	81.0	77.8	80.4	81.0	81.0	81.0
Off Balance Sheet	39.1	44.3	24.6	18.6	19.0	22.2	19.6	20.1	20.1	20.0

E: MOFSL Estimates

RATIOS (%)

Y/E MARCH	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Spreads Analysis (%)										
Yield on loans	16.1	16.9	13.5	13.4	15.4	15.5	16.2	15.4	15.2	15.1
Cost of Funds	8.9	8.7	7.1	7.4	8.8	9.1	9.0	8.8	8.6	8.5
Spreads (On books)	7.2	8.2	6.4	6.0	6.6	6.4	7.2	6.6	6.6	6.6
NIMs (On Books)	8.9	8.6	6.1	5.8	6.3	6.2	7.1	6.6	6.6	6.8

Profitability Ratios (%)

RoE	19.5	18.8	13.9	13.0	14.6	15.6	14.4	13.4	14.6	15.5
RoA	4.8	4.0	2.9	2.8	2.9	3.0	2.9	2.7	2.8	2.9
RoA (on AUM)	3.2	2.9	2.5	2.7	2.8	2.7	2.8	2.7	2.9	2.9
Op. Exps./Net Income	21.2	22.4	18.7	27.3	33.0	31.0	32.8	36.0	35.5	35.2
Empl. Cost/Op. Exps.	60.9	58.3	48.2	45.8	39.9	46.0	43.9	40.5	41.8	42.6

Asset-Liability Profile (%)

Net NPAs to Adv.	1.6	1.4	1.0	1.2	1.2	1.5	1.5	1.0	1.0	0.9
Debt/Equity (x) - On BS	3.3	3.7	3.5	3.6	4.2	4.2	3.4	4.0	4.1	4.2
Average leverage	3.0	3.5	3.6	3.6	3.9	4.2	3.8	3.7	4.1	4.1
CAR	29.1	31.0	26.9	26.4	25.3	24.1	24.7	28.2	27.1	26.2

Valuations	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Book Value (INR)	51	57	69	79	89	105	140	158	181	208
Price-BV (x)	6.0	5.3	4.4	3.9	3.4	2.9	2.2	1.9	1.7	1.5
Adjusted BV (INR)	49	55	67	76	86	100	134	152	174	200.9
Price-ABV (x)	6.2	5.5	4.5	4.0	3.6	3.0	2.3	2.0	1.7	1.5
EPS (INR)	9.3	10.2	8.8	9.6	12.3	15.1	16.9	20.0	24.8	30.2
EPS Growth (%)	47	9	-14	10	28	23	12	19	24	22
Price-Earnings (x)	33	30	35	32	25	20	18	15	12	10.1
Dividend per share	5.1	8.0	1.5	3.0	3.0	1.5	1.7	1.8	2.2	2.6
Dividend yield (%)	0.6	0.9	0.2	0.3	0.3	0.5	0.6	0.6	0.7	0.8

E: MOFSL Estimates

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