

Kirloskar Oil Engines

Estimate changes

TP change

Rating change



Bloomberg	KOEL IN
Equity Shares (m)	145
M.Cap.(INRb)/(USDb)	153.8 / 1.7
52-Week Range (INR)	1196 / 544
1, 6, 12 Rel. Per (%)	16/48/-15
12M Avg Val (INR M)	427

Financials Snapshot (INR b)

Y/E MARCH	FY26E	FY27E	FY28E
Net Sales	59.9	70.1	81.5
EBITDA	8.0	9.8	11.4
PAT	5.1	6.5	7.6
EPS (INR)	35.5	44.6	52.3
GR. (%)	23.5	25.5	17.3
BV/Sh (INR)	233.9	269.5	311.3

Ratios

ROE (%)	16.2	17.7	18.0
RoCE (%)	15.8	17.4	17.8

Valuations

P/E (X)	29.8	23.7	20.2
P/BV (X)	4.5	3.9	3.4
EV/EBITDA (X)	18.7	14.8	12.4
Div Yield (%)	0.7	0.8	1.0

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	41.1	41.1	41.2
DII	28.0	27.2	24.9
FII	8.3	8.5	10.8
Others	22.6	23.2	23.1

FII Includes depository receipts

CMP: INR1,059

TP: INR1,400 (+32%)

Buy

Gaining market share

Kirloskar Oil Engines (KOEL)'s 2QFY26 result was sharply above our expectations, driven by strong growth in the powergen, industrial, and export sectors. The company's efforts over the past few quarters to improve product mix are yielding results now in terms of 1) strong growth of 40% in the powergen segment of KOEL versus 20% growth of the nearest competitor, which suggests that the company would have gained market share in 2QFY26; 2) better-than-expected industrial segment growth led by defense and railways and much broad-based growth expected going forward in this segment; 3) higher exports too led by a shift towards a GOEM-based model; and 4) higher margins driven by a better product mix, an increase in sales from HHP nodes, and better cost absorption. We raise our estimates by 6%/9%/10% for FY26/FY27/FY28 and roll forward our TP to Dec'27E earnings to INR1,400, based on SoTP methodology (from INR1,230 earlier). We reiterate our BUY rating on the stock.

Strong results with an all-around beat

KOEL's 2QFY26 revenue at INR16b (+34% YoY) was 12% above our estimates. B2B segment revenue increased 35% YoY, while B2C revenue was up 30% YoY. EBITDA increased 30% YoY to INR2.1b (15% beat), while EBITDA margin at 13.4% was 40bp ahead of our estimates. 2QFY25 EBITDA included INR174m worth of provision reversals for overdue receivables made for a customer toward sales made in earlier years. Excluding those reversals, 2QFY25 EBITDA/EBITDA margin stood at INR1.5b/12.4%. Compared with that, EBITDA in 2QFY26 increased 45% YoY, while margin expanded 100bp YoY. On the segmental basis, the B2B segment EBIT margin improved 30bp sequentially to 11.2%, while the B2C EBIT margin stood at 7%. PAT at INR1.4b (+27 YoY) beat our estimate by 17%. Excluding the reversal of last year, PAT for last year stood at INR1.0b. For 1HFY26, revenue/EBITDA/PAT increased 20%/12%/7% YoY to INR30.5b/INR4.0b/INR2.6b. For 1HFY26, OCF jumped 149% to INR2.4b, while FCF stood at INR1b vs. an outflow of INR100m in 1HFY25.

Powergen segment's growth attributed to higher volumes and HHP sales

The powergen segment surged 41% YoY to INR6.8b, supported by broad-based demand across customer categories. Growth was driven largely by volumes and a higher share of HHP gensets, while pricing remained largely stable following the CPCB IV+ transition. Management attributed the strong performance to the continued success of its OptiPrime initiative, which has helped the company secure several large orders in the 1,500-2,500 KVA range. KOEL continues to strengthen its position in the domestic powergen market through a sharper focus on technically differentiated products and deeper customer engagement. We believe the company's strategy of expanding its HHP offerings, coupled with a robust service ecosystem, positions it well to improve market share in the current demand upcycle. For FY26, we expect growth in the segment to be purely volume-driven. We thus expect Powergen revenue to clock an 18% CAGR over FY25-28.

Industrial segment to grow, led by an expanding portfolio

The industrial segment's revenue grew 40% YoY to INR3.7b (13% ahead of our estimates), led by strong traction across the defense and railway verticals. The defense business maintained solid momentum, supported by emergency procurement orders and the timely execution of ongoing projects. The company expects the orders for emergency procurement to continue in the coming quarters. KOEL has also submitted the detailed design for the Indian Navy's Make-I program, which can potentially position KOEL well for future opportunities in naval power systems. In the railway vertical, KOEL launched a new 400 HP engine for utility track vehicles, broadening the company's addressable market. We view this as a continuation of KOEL's steady progress in expanding its industrial portfolio beyond its traditional base. We raise our estimates and expect the industrial segment revenue to clock an 18% CAGR over FY25-28.

Distribution & aftermarket segment to maintain stability

Distribution and aftermarket revenue grew 13% YoY to INR2.3b, in line with our estimate. KOEL implemented a new field structure emphasizing key account management and advanced service offerings, which has already begun delivering results. The company's extensive service network continues to be a major competitive differentiator, with customer requests reaching ~92,000 during the quarter. KOEL is working on expanding its spares and maintenance portfolio, which offers higher margins and recurring revenue visibility. The company expects the segment to sustain its double-digit growth trajectory supported by ongoing network expansion and a proactive service model. We expect the segment's revenues to record a 14% CAGR over FY25-28, providing a steady source of revenue during cyclicity.

Exports gain visibility as OEM model stabilizes

Export revenue grew 39% YoY to INR1.7b (24% above our estimate). The MENA region continues to be the largest contributor, accounting for nearly 60% of total exports, while other geographies also witnessed a healthy recovery. The earlier transition to a Genset OEM-led model in the Middle East has now stabilized, leading to sustainable demand visibility and smoother operations. KOEL remains optimistic about medium-term growth in international markets as its product acceptance strengthens across regions. While the North American market is still in the early stages of development, management views it as a high-potential opportunity for long-term growth, with certification and distribution build-up progressing as planned. We project exports to clock a CAGR of 17% over FY25-28.

B2C business restructuring to set the stage for future growth

The B2C business, now operating under the new name 'Fluid Dynamics', reported a strong 28% YoY growth during the quarter, though a sequential dip was due to lower volumes, which impacted fixed-cost absorption. This moderation was largely transitional, as the business underwent a structural reorganization during the quarter. The segment achieved its highest-ever monthly billing in Sep'25, indicating the early benefits of the restructuring exercise. The B2C business will be transferred to KOEL's wholly owned subsidiary, LGM, from 3Q. Management emphasized that this reorganization will enable sharper execution, greater customer focus, and enhanced accountability. The new leadership has streamlined operations to align with market needs, which should aid margin recovery. We expect the B2C segment to clock a CAGR of 17% over FY25-28.

Arka Fincap (AFHPL) building up retail capabilities

AFHPL's revenue increased 20% YoY to INR2.3b in 2QFY26. It reported a total AUM of INR75.6b with a retail AUM of INR1.4b as of Oct'25, with monthly disbursements of INR600m, marking early success in its retail-focused transformation. The company opened 85 new branches and added nearly 900 employees in the last six months as part of its rapid network expansion. Importantly, the cost of borrowing declined to 8.3% in 2QFY26 from 9.8% at FY25-end, reflecting improved funding efficiency and a stronger balance sheet, with the debt-to-equity ratio now reduced to 4.0. The pivot from wholesale to granular retail lending, supported by a digital origination platform and strong risk controls, is progressing well for the company.

Financial outlook

We raise our estimates by 6%/9%/10% for FY26/FY27/FY28E to factor in 2Q performance. We thus expect a revenue CAGR of 17% over FY25-28, driven by 18%/18%/14%/17%/17% CAGR in powergen/industrial/distribution/exports/B2C. Over FY25-28E, we bake in a 120bp improvement in margins to build in better product mix and operating leverage benefits. We expect an EBITDA/PAT CAGR of 20%/22% over the same period.

Valuation and recommendation

The stock is currently trading at 29.8x/23.7x/20.2x on FY26/27/28E earnings. Adjusted with subsidiary valuation, KOEL is trading at 26.2x/20.9x/17.8x on FY26/FY27/FY28E EPS, which is still at a significant discount to the market leader. We **reiterate our BUY rating and roll forward our TP to Dec'27E earnings to INR1,400 (from INR1,230 earlier)** based on the SoTP methodology.

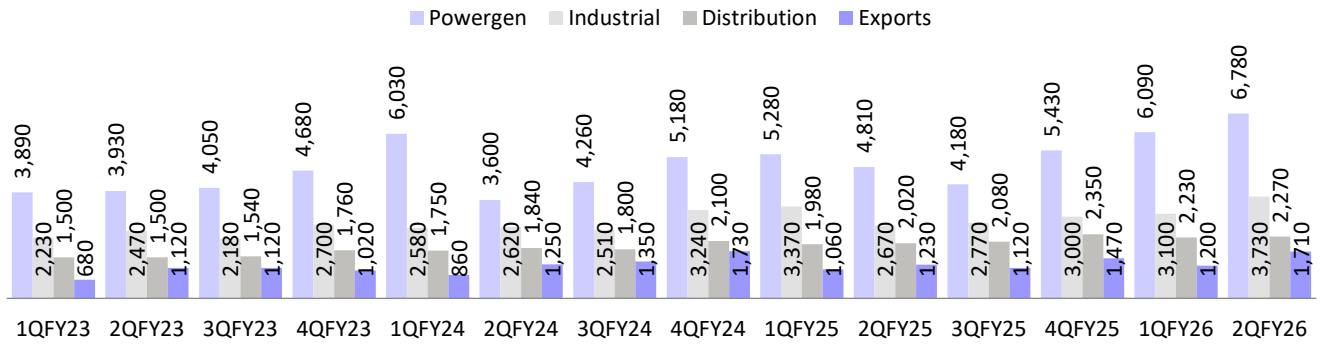
Standalone - Quarterly Earnings Model

Y/E March	FY25				FY26E				FY25	FY26E	FY26E	(INR m) Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Var (%)
Net Sales	13,429	11,944	11,636	14,125	14,447	16,045	14,061	15,341	51,133	59,894	14,389	12
YoY Change (%)	6.2	12.8	2.5	1.5	7.6	34.3	20.8	8.6	5.4	17.1	20.5	
Total Expenditure	11,452	10,294	10,466	12,384	12,545	13,901	12,191	13,292	44,596	51,928	12,518	
EBITDA	1,977	1,650	1,170	1,741	1,902	2,144	1,870	2,050	6,537	7,966	1,871	15
YoY Change (%)	28.0	67.3	(12.0)	(2.3)	(3.8)	30.0	59.8	17.7	15.9	21.9	13.4	
Margins (%)	14.7	13.8	10.1	12.3	13.2	13.4	13.3	13.4	12.8	13.3	13.0	
Depreciation	247	266	320	337	340	357	343	334	1,170	1,373	335	6
Interest	27	26	31	37	32	29	15	14	121	90	22	32
Other Income	108	118	68	52	123	119	101	60	344	403	96	24
PBT before EO expense	1,810	1,476	887	1,419	1,653	1,878	1,613	1,763	5,590	6,906	1,610	17
Extra-Ord expense				(209)	-	-	-	-	(209)	-	-	
PBT	1,810	1,476	887	1,628	1,653	1,878	1,613	1,763	5,799	6,906	1,610	17
Tax	462	365	236	416	425	470	411	456	1,480	1,763	410	
Rate (%)	25.5	24.7	26.7	25.6	25.7	25.0	25.5	25.9	25.5	25.5	25.5	
Reported PAT	1,347	1,111	650	1,211	1,228	1,408	1,201	1,306	4,319	5,144	1,199	17
Adj PAT	1,347	1,111	650	1,056	1,228	1,408	1,201	1,306	4,164	5,144	1,199	17
YoY Change (%)	30.5	89.6	(20.9)	(10.2)	(8.8)	26.8	84.7	23.7	15.1	23.5	8.0	
Margins (%)	10.0	9.3	5.6	7.5	8.5	8.8	8.5	8.5	8.1	8.6	8.3	

INR m	FY25				FY26E				FY25	FY26E	FY26E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Var (%)
Segmental revenue												
Powergen	5,280	4,810	4,180	5,430	6,090	6,780	5,225	5,927	19,690	24,022	5,772	17
Industrial	3,370	2,670	2,770	3,000	3,100	3,730	3,323	3,443	11,810	13,596	3,298	13
Distribution & After	1,980	2,020	2,080	2,350	2,230	2,270	2,454	2,572	8,430	9,526	2,323	(2)
Exports	1,060	1,230	1,120	1,470	1,200	1,710	1,400	1,644	4,880	5,954	1,378	24
Total B2B	11,690	10,730	10,150	12,250	12,620	14,490	12,403	13,585	44,810	53,097	12,770	13
WMS	1,650	1,110	1,390	1,760	1,720	1,440	1,658	1,978	5,910	6,797	1,618	(11)
Total B2C	1,650	1,110	1,390	1,760	1,720	1,440	1,658	1,978	5,910	6,797	1,618	-11
Total revenue (B2B+B2C)	13,340	11,840	11,540	14,010	14,340	15,930	14,061	15,563	50,720	59,894	14,389	11

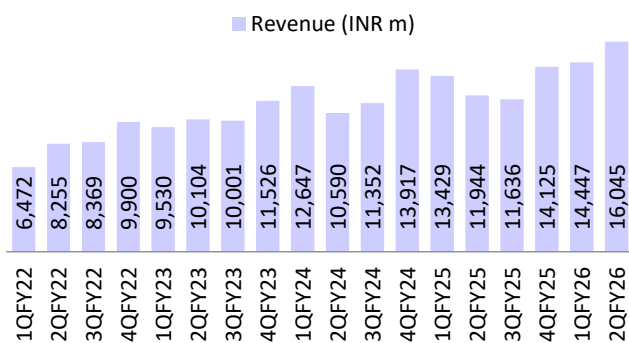
Key Exhibits

Exhibit 1: Segmental revenue breakup (INR m)



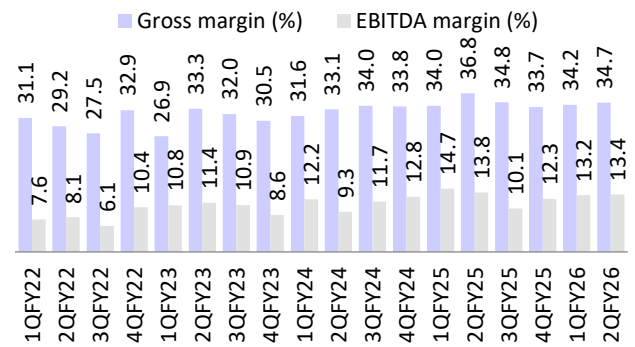
Source: Company, MOFSL

Exhibit 2: 2QFY26 revenue grew 34% YoY



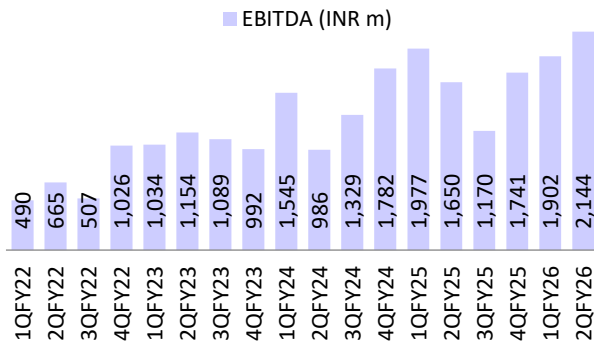
Source: Company, MOFSL

Exhibit 3: Margin improved sequentially to 13.4%



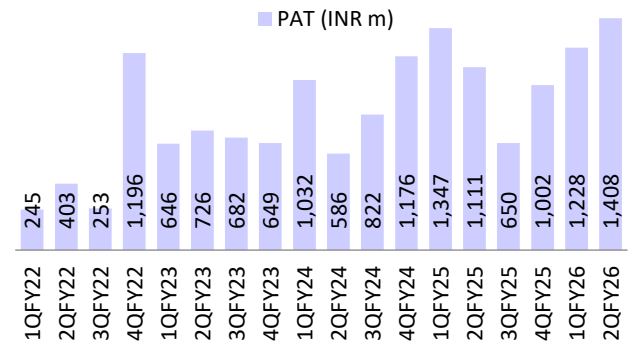
Source: Company, MOFSL

Exhibit 4: EBITDA rose 30% YoY; excluding 2QFY25 reversals, EBITDA increased 45% YoY



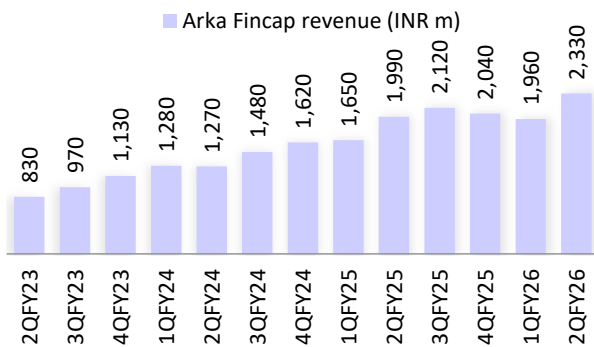
Source: Company, MOFSL

Exhibit 5: PAT increased 27% YoY; excluding 2QFY25 provision reversal, PAT grew 44% YoY



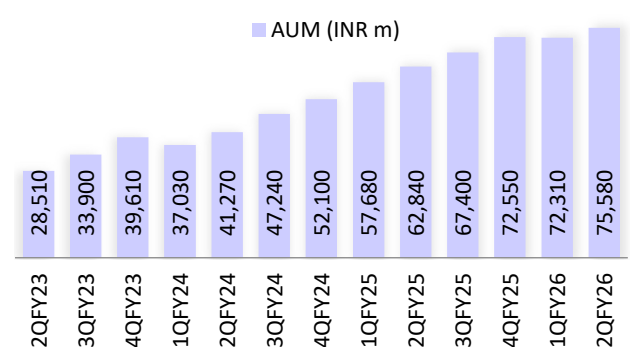
Source: Company, MOFSL

Exhibit 6: AFHPL's revenue increased 20% YoY



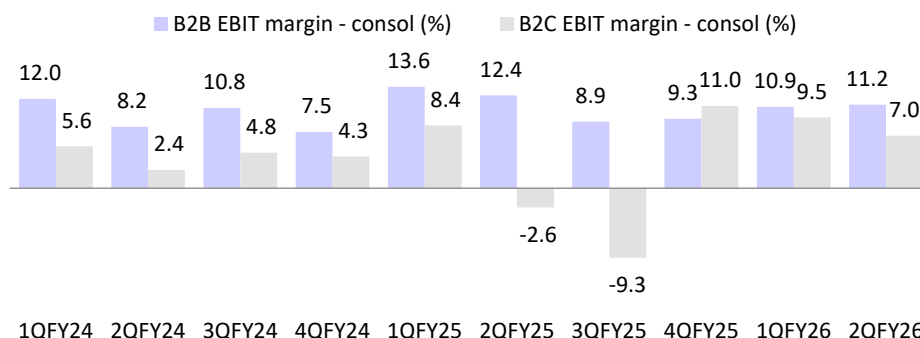
Source: Company, MOFSL

Exhibit 7: Healthy growth in AFHPL's AUM



Source: Company, MOFSL

Exhibit 8: B2B margin improved sequentially, while B2C margin's positive momentum continued



Source: Company, MOFSL

Exhibit 9: Our SoTP valuation

	Earnings/ book (INR m)	Valn multiple (X)	Value (INR m)	KOEL's share (%)	Value for KOEL's share (INR m)	Per share value (INR)	Valuation basis
KOEL valuation							
Core business	7,290	25	1,84,444	100	1,84,444	1,272	❖ 25X two-year fwd EPS; @40% discount to KKC
Investments							
La Gajjar Machineries	327	12	3,920	100	3,920	27	❖ 12X P/E two-year forward earnings
Arka Fincap	11,100	1.3	14,541	100	14,541	100	❖ 1.3X P/BV on expanded two-year forward book
Total					2,02,905	1,400	

Source: Company, MOFSL

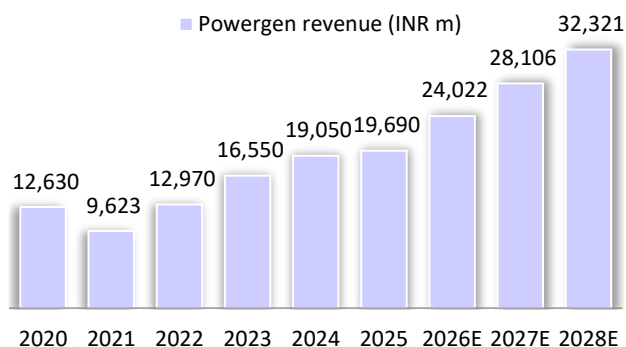
Exhibit 10: We increase our estimates to factor in 2Q performance

(INR M)	FY26E			FY27E			FY28E		
	Rev	Old	Chg (%)	Rev	Old	Chg (%)	Rev	Old	Chg (%)
Net Sales	59,894	58,417	2.5	70,106	67,489	3.9	81,510	77,976	4.5
EBITDA	7,966	7,594	4.9	9,815	9,111	7.7	11,411	10,527	8.4
EBITDA (%)	13.3	13.0	30 bps	14.0	13.5	50 bps	14.0	13.5	50 bps
Adj. PAT	5,144	4,859	5.8	6,454	5,917	9.1	7,569	6,893	9.8
EPS (INR)	35.5	33.6	5.8	44.6	40.9	9.1	52.3	47.6	9.8

Source: MOFSL

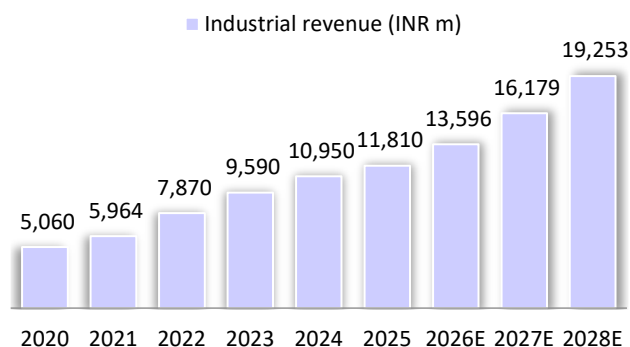
Financial outlook

Exhibit 11: We expect powergen revenue to clock an 18% CAGR over FY25-28



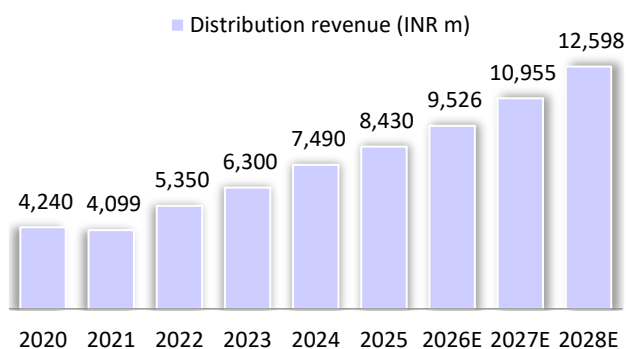
Source: Company, MOFSL

Exhibit 12: We expect industrial revenue to record a CAGR of 18% over FY25-28 due to strong demand



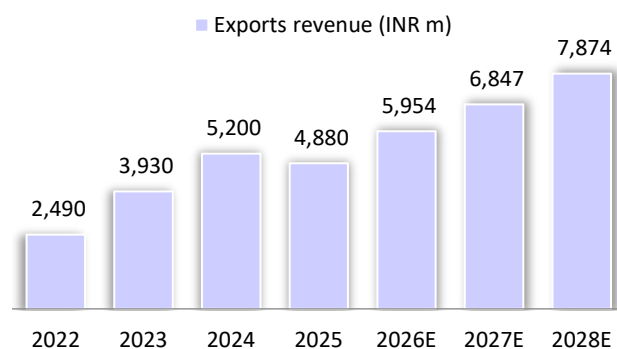
Source: Company, MOFSL

Exhibit 13: We expect distribution revenue growth to remain strong at 14% CAGR over FY25-28



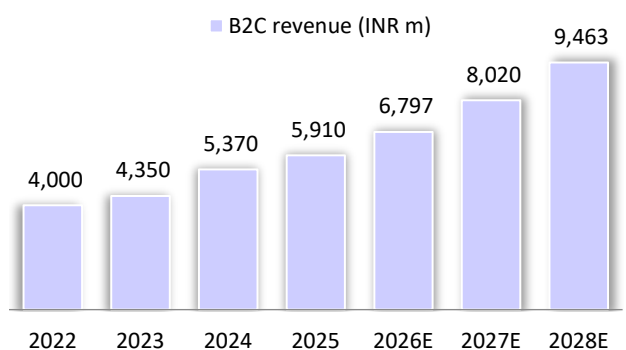
Source: Company, MOFSL

Exhibit 14: We expect export revenue to clock a 17% CAGR over FY25-28



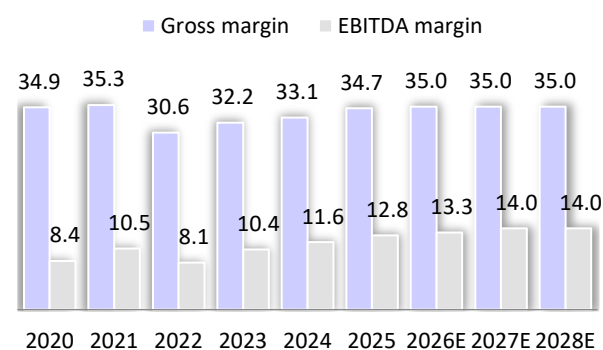
Source: Company, MOFSL

Exhibit 15: We expect B2C revenue to report a CAGR of 17% over FY25-28, with an expanding footprint



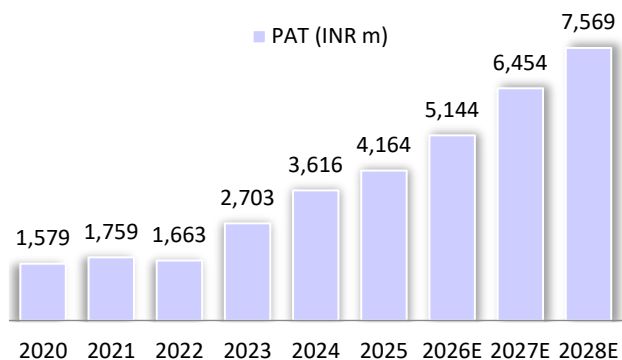
Source: Company, MOFSL

Exhibit 16: We expect margin expansion to be driven by better product mix and a higher share of exports (%)



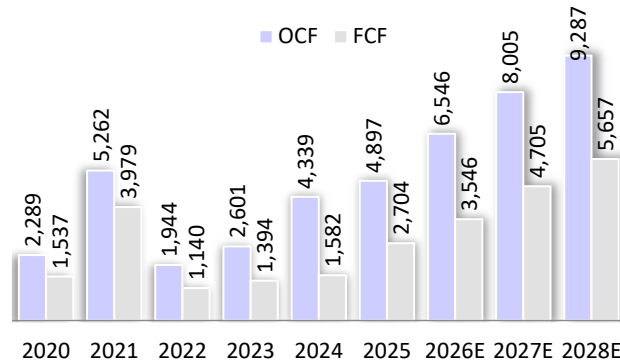
Source: Company, MOFSL

Exhibit 17: We expect PAT to post 22% CAGR over FY25-28



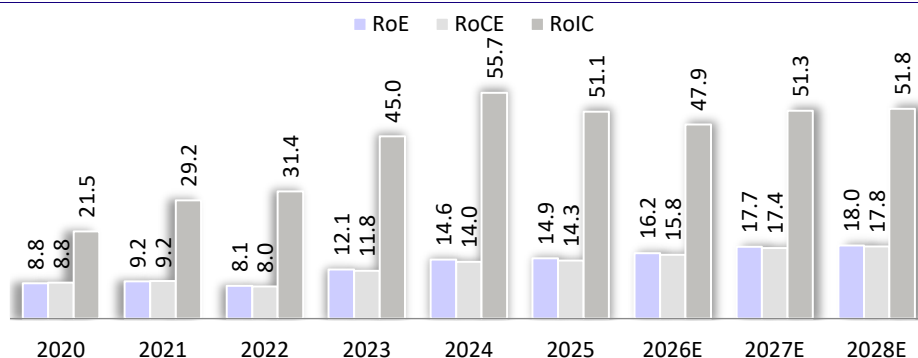
Source: Company, MOFSL

Exhibit 18: We expect OCF & FCF to improve further (INR m)



Source: Company, MOFSL

Exhibit 19: Return ratios to remain at comfortable levels (%)



Source: Company, MOFSL

Financials and Valuation

Standalone - Income Statement

(INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	26,944	32,997	41,161	48,505	51,133	59,894	70,106	81,510
Change (%)	-6.4	22.5	24.7	17.8	5.4	17.1	17.1	16.3
Raw Materials	17,431	22,912	27,897	32,439	33,368	38,931	45,569	52,981
Gross Profit	9,513	10,085	13,264	16,066	17,765	20,963	24,537	28,528
Employees Cost	1,989	2,070	2,365	3,069	3,441	4,031	4,718	5,486
Other Expenses	4,686	5,327	6,630	7,355	7,787	8,966	10,004	11,631
Total Expenditure	24,106	30,309	36,892	42,864	44,596	51,928	60,291	70,098
% of Sales	89.5	91.9	89.6	88.4	87.2	86.7	86.0	86.0
EBITDA	2,838	2,688	4,269	5,642	6,537	7,966	9,815	11,411
Margin (%)	10.5	8.1	10.4	11.6	12.8	13.3	14.0	14.0
Depreciation	622	772	848	970	1,170	1,373	1,547	1,738
EBIT	2,217	1,915	3,422	4,672	5,367	6,593	8,268	9,674
Int. and Finance Charges	64	62	54	78	121	90	75	60
Other Income	245	248	273	274	344	403	472	549
PBT bef. EO Exp.	2,398	2,100	3,641	4,868	5,590	6,906	8,665	10,163
EO Items	-84	527	0	0	209	0	0	0
PBT after EO Exp.	2,314	2,627	3,641	4,868	5,799	6,906	8,665	10,163
Total Tax	617	547	939	1,252	1,480	1,763	2,212	2,594
Tax Rate (%)	26.6	20.8	25.8	25.7	25.5	25.5	25.5	25.5
Reported PAT	1,697	2,080	2,703	3,616	4,319	5,144	6,454	7,569
Adjusted PAT	1,759	1,663	2,703	3,616	4,164	5,144	6,454	7,569
Change (%)	11.4	-5.4	62.5	33.8	15.1	23.5	25.5	17.3
Margin (%)	6.5	5.0	6.6	7.5	8.1	8.6	9.2	9.3

Standalone - Balance Sheet

(INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	289	289	290	290	290	290	290	290
Total Reserves	19,542	21,105	23,028	25,937	29,466	33,573	38,726	44,769
Net Worth	19,832	21,395	23,318	26,227	29,756	33,863	39,016	45,059
Total Loans	793	976	751	2,091	1,294	1,094	894	694
Deferred Tax Liabilities	125	146	61	100	250	250	250	250
Capital Employed	20,749	22,517	24,131	28,418	31,301	35,207	40,160	46,004
Gross Block	16,281	16,990	17,425	19,052	23,428	26,428	29,728	33,358
Less: Accum. Deprn.	11,826	12,488	13,174	14,144	15,314	16,687	18,233	19,971
Net Fixed Assets	4,455	4,502	4,251	4,908	8,114	9,741	11,494	13,386
Capital WIP	549	393	664	2,426	957	957	957	957
Total Investments	15,340	16,722	16,925	18,762	17,873	17,873	17,873	17,873
Curr. Assets, Loans & Adv.	8,092	8,505	11,557	13,115	16,131	20,429	25,980	32,556
Inventory	2,652	3,031	4,685	5,235	4,931	5,776	6,761	7,861
Accounts Receivable	3,558	3,945	4,672	5,684	6,511	7,626	8,926	10,378
Cash and Bank Balance	294	314	338	980	3,062	5,282	8,411	12,283
Loans and Advances	872	656	852	808	686	803	940	1,093
Other Assets	716	558	1,011	408	942	942	942	942
Curr. Liability & Prov.	7,686	7,606	9,267	10,793	11,774	13,792	16,143	18,769
Accounts Payable	6,419	6,175	6,326	7,274	6,506	7,621	8,921	10,372
Other Current Liabilities	646	729	1,700	2,223	3,756	4,399	5,149	5,987
Provisions	622	702	1,241	1,296	1,512	1,772	2,074	2,411
Net Current Assets	406	899	2,291	2,322	4,357	6,637	9,837	13,787
Appl. of Funds	20,749	22,517	24,131	28,418	31,301	35,208	40,161	46,004

Financials and Valuation

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)								
EPS	12.2	11.5	18.7	25.0	28.8	35.5	44.6	52.3
Cash EPS	16.4	16.8	24.5	31.7	36.9	45.1	55.3	64.4
BV/Share	137.0	147.8	161.1	181.2	205.6	233.9	269.5	311.3
DPS	1.5	4.7	5.0	5.0	6.0	7.2	9.0	10.5
Payout (%)	12.8	32.6	26.8	20.0	20.2	20.2	20.2	20.2
Valuation (x)								
P/E	87.1	92.1	56.7	42.4	36.8	29.8	23.7	20.2
Cash P/E	64.4	62.9	43.2	33.4	28.7	23.5	19.1	16.4
P/BV	7.7	7.2	6.6	5.8	5.2	4.5	3.9	3.4
EV/Sales	5.7	4.7	3.7	3.2	3.0	2.5	2.1	1.7
EV/EBITDA	54.2	57.3	36.0	27.4	23.2	18.7	14.8	12.4
Dividend Yield (%)	0.1	0.4	0.5	0.5	0.6	0.7	0.8	1.0
FCF per share	27.5	7.9	9.6	10.9	18.7	24.5	32.5	39.1
Return Ratios (%)								
RoE	9.2	8.1	12.1	14.6	14.9	16.2	17.7	18.0
RoCE	9.2	8.0	11.8	14.0	14.3	15.8	17.4	17.8
RoIC	29.2	31.4	45.0	55.7	51.1	47.9	51.3	51.8
Working Capital Ratios								
Fixed Asset Turnover (x)	1.7	1.9	2.4	2.5	2.2	2.3	2.4	2.4
Asset Turnover (x)	1.3	1.5	1.7	1.7	1.6	1.7	1.7	1.8
Inventory (Days)	36	34	42	39	35	35	35	35
Debtor (Days)	48	44	41	43	46	46	46	46
Creditor (Days)	87	68	56	55	46	46	46	46
Leverage Ratio (x)								
Current Ratio	1.1	1.1	1.2	1.2	1.4	1.5	1.6	1.7
Interest Cover Ratio	34.9	30.7	63.8	60.0	44.3	73.6	110.9	162.4
Net Debt/Equity	-0.7	-0.8	-0.7	-0.7	-0.7	-0.7	-0.7	-0.7

Standalone - Cash Flow Statement

(InR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	2,314	2,627	3,641	4,868	5,799	6,906	8,665	10,163
Depreciation	622	772	848	970	1,170	1,373	1,547	1,738
Interest & Finance Charges	38	50	35	78	121	90	75	60
Direct Taxes Paid	-324	-567	-960	-1,084	-1,331	-1,763	-2,212	-2,594
(Inc)/Dec in WC	2,654	-157	-1,025	-441	-270	-61	-71	-79
CF from Operations	5,304	2,726	2,539	4,391	5,490	6,546	8,005	9,287
Others	-42	-782	61	-52	-592	0	0	0
CF from Operating incl EO	5,262	1,944	2,601	4,339	4,897	6,546	8,005	9,287
(Inc)/Dec in FA	-1,282	-804	-1,206	-2,757	-2,194	-3,000	-3,300	-3,630
Free Cash Flow	3,979	1,140	1,394	1,582	2,704	3,546	4,705	5,657
(Pur)/Sale of Investments	-2,855	680	3,235	-1,091	1,339	0	0	0
Others	-1,316	-8,870	-3,585	-334	-2,280	0	0	0
CF from Investments	-5,453	-8,994	-1,556	-4,182	-3,135	-3,000	-3,300	-3,630
Inc/(Dec) in Debt	613	172	-236	1,338	-797	-200	-200	-200
Interest Paid	-62	-53	-50	-107	-147	-90	-75	-60
Dividend Paid	-217	-578	-723	-724	-871	-1,037	-1,301	-1,526
Others	-20	7,529	-12	-21	2,134	0	0	0
CF from Fin. Activity	314	7,070	-1,021	486	319	-1,326	-1,576	-1,785
Inc/Dec of Cash	123	20	23	643	2,082	2,219	3,129	3,872
Opening Balance	171	294	314	338	980	3,062	5,282	8,411
Closing Balance	294	314	338	980	3,062	5,282	8,411	12,283

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NOTES

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BUY	>=15%
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NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
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