

Bajaj Finance

Estimate change	↔
TP change	↑
Rating change	↔

Bloomberg	BAF IN
Equity Shares (m)	619
M.Cap.(INRb)/(USD\$b)	5650.7 / 66.3
52-Week Range (INR)	9710 / 6376
1, 6, 12 Rel. Per (%)	-2/30/26
12M Avg Val (INR M)	9281

Financials & Valuations (INR b)

Y/E March	FY25	FY26E	FY27E
Net Income	450	552	683
PPP	300	371	461
PAT	168	210	264
EPS (INR)	270	339	425
EPS Gr. (%)	16	25	25
BV/Sh. (INR)	1,557	1,842	2,203

Ratios

NIM (%)	9.9	9.9	9.9
C/I ratio (%)	33.2	32.8	32.4
RoA (%)	4.0	4.0	4.1
RoE (%)	19.3	19.9	21.0
Payout (%)	20.7	16.0	15.1

Valuations

P/E (x)	33.7	26.9	21.4
P/BV (x)	5.8	4.9	4.1
Div. Yield (%)	0.6	0.6	0.7

Shareholding Pattern (%)

As On	Mar-25	Dec-24	Mar-24
Promoter	54.7	54.7	54.7
DII	14.9	15.2	14.4
FII	21.6	20.8	20.7
Others	8.8	9.3	10.2

FII includes depository receipts

CMP: INR9,093 **TP: INR10,000 (+10%)** **Neutral**

Healthy quarter; strong visibility on earnings ahead

Higher credit costs from ECL refresh offset by tax provision reversals

- Bajaj Finance (BAF)'s PAT grew 19% YoY to ~INR45.5b in 4QFY25 (in line). Adjusted PAT, after excluding the one-offs in credit costs and tax provisions, grew ~17% YoY. BAF's FY25 PAT increased 16% YoY to INR167.6b.
- The company's 4QFY25 NII grew 23% YoY to ~INR98.1b (in line). Non-interest income stood at ~INR21.1b (up 24% YoY), driven by an improvement in fee income and income from the sale of services.
- BAF's 4QFY25 NIM contracted ~10bp QoQ to ~9.65%. Management guided that margins will remain stable in FY26, supported by an expected 10-15bp decline in the cost of borrowings (CoB). However, a steeper decline in CoB could lead to a minor NIM expansion as well. We estimate NIMs to remain largely stable at ~9.9% in each of FY26/FY27.
- BAF did its annual ECL model refresh, and in light of the elevated flow-forward rates and higher credit costs over the previous three quarters, it made an additional ECL provision of INR3.6b, primarily against Stage 1 assets.
- Management indicated that it was witnessing improving asset quality trends in early vintages across the portfolio. BAF guided credit costs of ~1.85-1.95% for FY26. We model credit costs (as a % of loans) of 1.9%/1.85% in FY26/FY27E.
- For FY26, BAF guided an AUM growth of ~24-25%, aided by new business launches in the last 2-3 years. **NIM to remain stable YoY with a 40-50bp decline in the cost-to-income ratio.** Management targets an RoA/RoE of ~4.4-4.6%/~19-20% in FY26.
- Our FY26/FY27 PAT estimates are broadly unchanged, and we believe that the credit costs have now peaked and will remain below the upper end of the guided range. We estimate a CAGR of ~25% each for AUM/PAT over FY25-FY27 and expect BAF to deliver an RoA/RoE of ~4.1%/21.0% in FY27.
- The stock trades at 4.1x FY27E. Despite a healthy PAT CAGR of ~25% over FY25-FY27E and an RoA/RoE of 4.1%/21% in FY27E, we see limited upside catalysts given the rich valuations and lack of near-term re-rating triggers. Consequently, we reiterate **our Neutral rating on the stock with a TP of INR10,000 (premised on 4.5x Mar'27E BVPS).**

AUM rises ~26% YoY; healthy new customer acquisitions

- BAF's total customer franchise rose to 101.8m (up 22% YOY/5% QoQ). New customer acquisitions stood at ~4.7m (vs. ~3.2m YoY and ~5.03m QoQ). New loans booked rose ~23% YoY to ~10.7m (vs. ~8.7m in 4QFY24).
- Total AUM grew 26% YoY and ~5% QoQ to INR4.17t. The sequential AUM growth was driven by Urban B2C (+5%), Rural B2C (+7%), SME (+7%), and Commercial (incl. LAS) (+10%). However, the Auto finance business continues to unwind and declined ~9% QoQ, given that the company has stopped doing Bajaj 2W/3W financing.

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Improvement in asset quality; GNPA declines ~15bp QoQ

- BAF's asset quality improved, with GNPA declining ~15bp QoQ to ~0.96% and NS3 declining ~5bp QoQ to ~0.44%. PCR dipped ~350bp to ~53.7%.
- Credit costs stood at ~INR23.3b (vs. MOFSLe of INR21b). Annualized credit costs stood at ~2.3% (PQ: ~2.1% and PY: ~1.6%). This included an additional ECL provision of INR3.6b because of the ECL model refresh. Excluding this, credit costs stood at INR19.7b (~1.97%).

Highlights from the management commentary

- Auto Finance majorly consists of the captive 2W/3W portfolio, which is currently being wound down. This segment is expected to run off and decline to ~INR45b by Mar'26. Run-down of this portfolio will be accretive to the credit costs.
- For nearly a year, the company has been holding surplus liquidity from its equity capital raise and the subsequent stake sale in Bajaj Housing. Over the next two years, it is required to reduce its shareholding in BHFL to 75%, which will further generate additional excess capital.

Valuation and view

- BAF delivered a healthy performance during the quarter, supported by robust AUM growth. Despite a sequential rise in credit costs due to the ECL model refresh, asset quality showed notable improvement. BAF will look to accelerate its growth in the unsecured segments in FY26, as the stress in its B2C segments gradually dissipates.
- The stock trades at 4.1x FY27E. Despite a healthy PAT CAGR of ~25% over FY25-FY27E and RoA/RoE of 4.1%/21% in FY27E, we see limited upside catalysts given the rich valuations and lack of near-term re-rating triggers. Consequently, we reiterate **our Neutral rating on the stock with a TP of INR10,000 (premised on 4.5x Mar'27E BVPS)**.

Quarterly Performance

(INR m)

Y/E March	FY24				FY25				FY24	FY25	4Q FY25E	Act V/s Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	1,08,211	1,17,340	1,25,233	1,32,301	1,40,492	1,49,870	1,57,682	1,63,591	4,83,066	6,11,636	1,65,773	-1
Interest expenses	41,025	45,371	48,680	52,171	56,839	61,493	63,856	65,520	1,87,247	2,47,708	67,418	-3
Net Interest Income	67,186	71,970	76,553	80,130	83,653	88,377	93,826	98,072	2,95,819	3,63,928	98,355	0
YoY Growth (%)	27.4	30.0	29.3	28.1	24.5	22.8	22.6	22.4	28.7	23.0	22.7	
Other Operating Income	16,795	16,477	16,436	17,019	20,531	21,084	22,901	21,096	66,759	85,612	23,944	-12
Net Income	83,980	88,447	92,989	97,149	1,04,185	1,09,461	1,16,727	1,19,168	3,62,578	4,49,540	1,22,299	-3
YoY Growth (%)	33.3	26.3	25.1	25.0	24.1	23.8	25.5	22.7	25.7	24.0	25.9	
Operating Expenses	28,544	30,100	31,567	33,028	34,709	36,390	38,670	39,493	1,23,252	1,49,261	40,744	-3
Operating Profit	55,437	58,347	61,422	64,121	69,475	73,071	78,057	79,675	2,39,326	3,00,279	81,554	-2
YoY Growth (%)	37.0	30.0	26.6	25.3	25.3	25.2	27.1	24.3	27.9	25.5	27.2	
Provisions and Cont.	9,953	10,771	12,484	13,100	16,847	19,091	20,433	23,289	46,307	79,660	20,997	11
Profit before Tax	45,512	47,578	48,955	51,051	52,654	54,015	57,624	56,474	1,93,096	2,20,796	60,557	-7
Tax Provisions	11,143	12,070	12,566	12,806	13,534	13,877	14,572	11,018	48,584	53,002	15,357	-28
Net Profit	34,369	35,508	36,390	38,245	39,120	40,137	43,052	45,456	1,44,512	1,67,795	45,201	1
YoY Growth (%)	36.8	27.7	22.4	21.1	13.8	13.0	18.3	18.9	25.5	16.0	18.2	

Key Operating Parameters (%)

Fees to Net Income Ratio	20.0	18.6	17.7	17.5	19.7	19.3	19.6	17.7	18.4	19.0	
Credit Cost	1.57	1.56	1.69	1.66	1.99	2.12	2.14	2.08	1.6	2.2	
Cost to Income Ratio	34.0	34.0	33.9	34.0	33.3	33.2	33.1	33.1	34.0	33.2	
Tax Rate	24.5	25.4	25.7	25.1	25.7	25.7	25.3	19.5	25.2	24.0	

Balance Sheet Parameters

AUM (INR B)	2,701	2,903	3,110	3,306	3,542	3,739	3,980	4,167	3,306	3,542	
Change YoY (%)	42.3	32.9	34.7	33.6	38.4	28.8	28.0	26.0	33.6	38.4	
Loans (INR B)	2,653	2,857	3,064	3,263	3,497	3,692	3,930	4,129	3,263	3,497	
Change YoY (%)	44.1	34.3	35.9	34.7	39.2	29.2	28.3	26.6	34.7	39.2	
Borrowings (INR B)	2,352	2,544	2,639	2,895	3,048	3,192	3,349	3,612	2,895	3,048	
Change YoY (%)	47.8	38.8	31.1	34.4	35.7	25.5	26.9	24.8	34.4	35.7	
Loans/Borrowings (%)	112.8	112.3	116.1	112.7	114.7	115.7	117.3	114.2	112.7	114.7	

Asset Quality Parameters (%)

GS 3 (INR B)	23.5	26.5	29.6	28.2	30.5	39.5	44.6	39.7	27.4	39.7	
Gross Stage 3 (% on Assets)	0.87	0.91	0.95	0.85	0.86	1.06	1.12	0.96	0.83	0.96	
NS 3 (INR B)	8.3	9.0	11.4	12.1	13.4	17.0	19.1	18.4	11.8	18.4	
Net Stage 3 (% on Assets)	0.31	0.31	0.37	0.37	0.38	0.46	0.48	0.44	0.36	0.44	
PCR (%)	77.4	66.0	61.7	57.0	85.5	57.1	57.2	53.7	56.8	53.7	

Return Ratios (%)

ROAA (Rep)	5.42	5.16	4.92	4.84	4.63	4.48	4.5	4.6	4.4	4.0	
ROAE (Rep)	24.47	24.1	21.95	20.48	19.86	19.08	19.08	19.1	22.0	19.3	

E: MOFSL Estimates



Highlights from the management commentary

Management guidance for FY26

- Customer franchise: Confident of adding 14-16 MM customers in FY26.
- AUM: 24-25% growth aided by the new lines of businesses launched in the last 2-3 years.
- Net Interest Margin (NIM): BAF has moderated pricing in select unsecured businesses. The cost of funds is estimated to go down by 10-15bp in FY26. Guided for NIM to remain stable in FY26.
- Fee and other income: BAF has stopped its co-branded credit card business. Management guided its fees and charges to grow 13-15% in FY26.
- Opex to Net total income (NTI): Opex to NTI is estimated to improve by 40-50 bps in FY26
- Credit cost: For FY26, loan loss to average AUF in the corridor of 1.85-1.95%.
- Profitability: The Company is optimistic about profit growth in FY26.
- RoA/RoE: RoA in the range of 4.4-4.6% and RoE of 19-20% in FY26
- GNPA and NNPA: GNPA and NNPA are estimated to remain lower than long-term guidance.

Long-term guidance

- AUM growth in the corridor of 25%-27% (unchanged)
- PAT growth of 23-24% (unchanged)
- GNPA between 1.2-1.4% and NNPA between 0.4%-0.5% (unchanged)
- RoA between 4.3-4.7% (v/s 4.6-4.8% earlier) and RoE between 19-21% (v/s 21-23% earlier)
- The majority of the portfolio in the 2W/3W segment is from the captive business and is winding down. The portfolio will run down by Mar/Jun'26 and the residual portfolio in Auto Finance will be ~INR45b by Mar'26.

One-timers in 4QFY25 P&L statement

- In 4QFY25, BAF did an annual refresh of its ECL model, incorporating the last 12 months' portfolio performance and forward-looking macro outlook. Given the higher flow-forward rates and elevated credit costs observed in the last three quarters, BAF took an additional ECL provision of INR3.6b, mostly on Stage 1 assets.
- Based on the favorable court and tribunal orders on the taxation side in recent years, BAF has reversed ~INR2.5b in tax expenses from previous years and reduced the FY25 tax provision by INR1b, resulting in a tax reduction of INR3.5b in 4QFY25.
- Adjusted for the one-timers, PBT grew 18% YoY (v/s Reported PBT growth of 11% YoY) and PAT grew 17% YoY (v/s Reported PAT growth of 19% YoY)

Corporate actions

- Subdivision of shares to FV to INR1/share - Stock split of 1:1
- Bonus issue of 4 bonus shares for each share of FV of INR1/share
- On 26 Mar'25, Bajaj Finserv, exercised the option attached to warrants and paid the remaining 75% of the consideration, amounting to INR8.9b. Pursuant to the

same, the Preferential Issue Allotment Committee of the Company allotted 1.55m equity shares with a face value of INR2 each

Dividend

- Final Dividend of INR44/share. Dividend payout of ~19% of standalone profit (excl. exceptional gains) and is in line with the company's dividend distribution policy.
- Special interim dividend of INR12/share, from the exceptional gain resulting from the sale of investment in BHFL on account of IPO listing in Sep'24

Distribution

- In 4Q, BAF added 137 Gold loan branches and added 30 MFI branches. Gold loan branches stood at 964 and MFI branches stood at 333 as of 31 March 2025.

Liabilities and CoB

- In 4Q, cost of funds stood at ~7.99%, an increase of ~3bp QoQ. BAF expects the cost of funds to gradually go down to 7.75%-7.85% by the end of FY26.
- About 75% of the borrowings are fixed-rate (and longer tenor money). Bank borrowings will get repriced much more quickly. On incremental borrowings, there is a softening of NCD rates by 30-40bp and CPs have also declined by 70-80bp
- Bias is more towards a higher than 10-15bp decline in the CoF. The cost of borrowing has come down in the last 30 days. Assuming that the liquidity environment will continue to be positive
- BAF has baked in three Repo Rate cuts (~75bp) and the CoB decline can be higher if there are more than 3 rate cuts.

NIM

- CoF benefits of 10-15bp in FY26 (conservative to the extent of 5-7bp); it expects that the overall NIM will remain stable in FY26. If the CoB declines more than 10-15bp, then there could be some NIM expansion as well.
- 4Q NIM is lower than the full-year FY25 NIM. For NIM to be stable in FY26, there has to be some catch-up on the NIM in the subsequent quarters.

Opex

- Opex to Net total income improved to 33.1% as against 34.0% in Q4 FY24.
- Employee attrition was slightly higher than last year.

Asset quality

- The company made an additional provision of INR3.6b on account of ECL model redevelopment in 4Q, primarily on Stage 1 assets. Adjusted for this, loan losses and provisions for 4QFY25 stood at INR19.7b. Excluding the additional ECL provision on account of model redevelopment, credit costs were 1.97%
- The company has started seeing improvement in early vintages across all portfolios.

Financial performance

- Consol. RoA/RoE in 4QFY25 of 4.6%/19.1%

Appointments of three Deputy CEO positions who will report to Anup Saha

- The leadership team will comprise the MD/CEO, three Deputy CEOs, and three COOs.
- **Manish Jain:** President of B2B and FD business promoted to Deputy CEO. Henceforth, he will also have expanded leadership responsibility for all B2B businesses, Payments, Fixed Deposits, and Insurance.
- **Sidhant Dadwal:** President of B2C and SME business promoted to Deputy CEO. Henceforth, he will also have expanded leadership responsibility for all B2C businesses, SME and Gold Loan.
- **Harjeet Toor:** President Bharat Lending, MFI, and Strategic Partnerships promoted to Deputy CEO. Henceforth, he will also have expanded leadership responsibility for Bharat Lending, Vehicle Loans, MFI and Strategic Partnerships.

Management assessment of FY25

- BAF delivered on its FY25 guidance on customer franchise, AUM growth, Opex to NTI, ROA, ROE, GNPA, and NNPA.
- The credit cost was a miss. BAF took significant credit actions through FY25 and is optimistic about its impact on P&L in FY26.
- BAF reported a margin compression of 49bp (vs guidance of 30-40bp) in FY25, due to a delay in interest rate cut as compared to its earlier projection.

AUM growth

- BAF is still small and it has a credit market share of 2.14% (by value) and 7.0-7.5% (by volumes). Seeing strong growth in its new businesses and expects robust growth in the gold loans business.
- Wants to operate in the corridor of 25-27% AUM CAGR; As long as it continues to acquire new customers and works on its cross-sell franchise, this growth is achievable.

ECL model refresh

- Stage 1 looks at 12 months of performance. Elevated credit costs in the last three quarters from 1QFY25 to 3QFY25, led to higher PCR on Stage 1.
- Within Stages 2 and 3, for evaluating the PD/LGD, BAF considers the last five years of experience.
- Stage 3 is holding up very well; Given that it looks at longer period averages for Stage 3, there has not been much change in the LGD for Stage 3 and there has not been much change in the PCR of Stage 3

Asset quality

- BAF's 4QFY25 write-offs stood at ~INR21b
- If things were to improve significantly, then the ECL model could show some releases at end-FY26
- 3MOB, 6MOB, and 9MOB are all tracking better in the unsecured businesses
- Tightened underwriting to levels even tighter than the pre-COVID levels; Leverage levels of the customers who are being acquired are significantly lower

- Credit cost guidance of 1.85-1.95%.
- BAF is still not fully out of the woods in Urban Personal Loans. Early vintages are doing fine but there is still a part of that portfolio that has to mature.
- 2H turns out to be much better than 1H and so the credit costs will continue to gradually decline.
- Captive auto finance book will decline to INR45b till Mar'26 and it will be accretive from a credit cost standpoint.

Revision in long-term RoE guidance

- For almost a year now, the company has been sitting on surplus liquidity from the equity capital raise and subsequently the stake sale in Bajaj Housing. Over the next two years, it still has to reduce its shareholding in BHFL to 75% which will generate more excess capital.

Rural personal loans

- The rural personal loans business did not require any additional provision in the ECL model refresh.

Rural B2C

- Early vintage 3MOB and 6MOB have been improving in the Rural B2C business.
- Confident in growing its Rural B2C business and it has significantly strengthened its debt management in the Rural business.

BHFL

- PBC stood at 63.28% against the regulatory requirement of 60%.

BFinSec

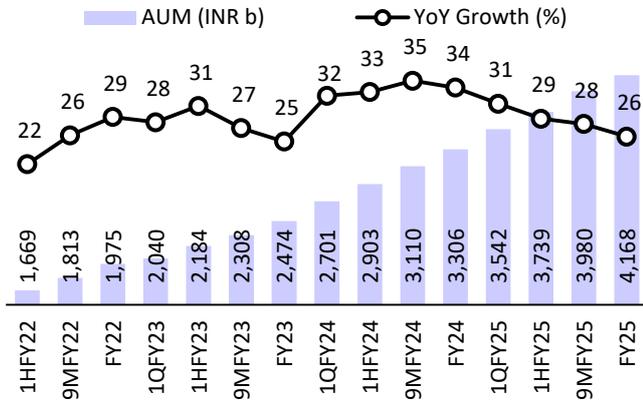
- MTF AUM grew by 18% YoY
- Customer Franchise stood at 979K, up 40% YoY

Others

- From the next quarter onwards, Anup will be doing the investor call and Rajeev Jain will continue to be around. However, they will trade places and roles in the investor call.

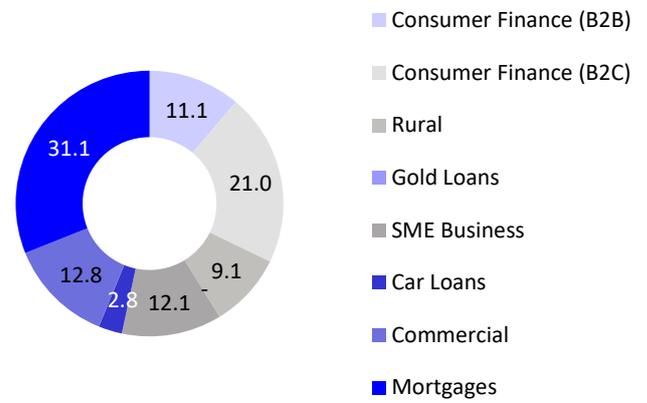
Story in charts

Exhibit 1: AUM growth healthy at 26% YoY



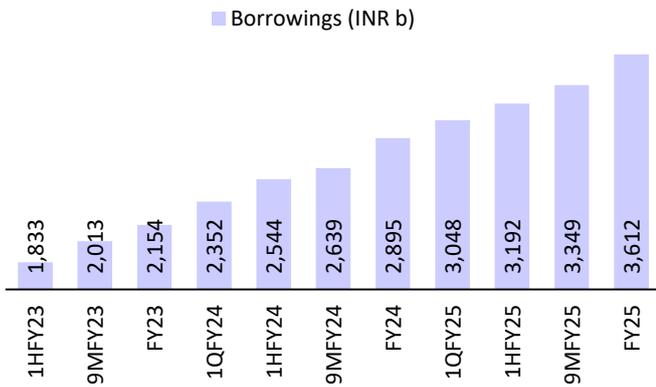
Source: MOFSL, Company

Exhibit 2: AUM mix (%)



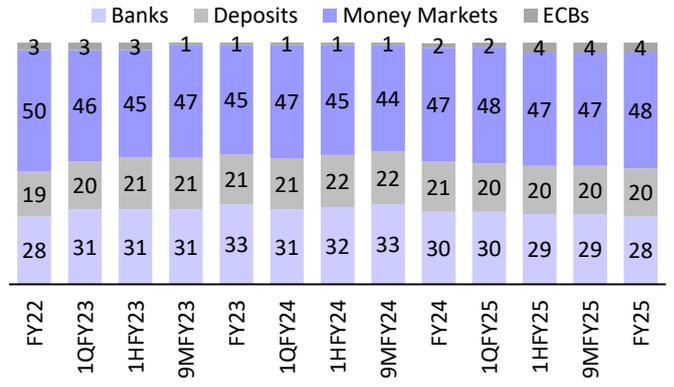
Source: MOFSL, Company; Note: Data as of 4QFY25

Exhibit 3: Borrowings grew 25% YoY



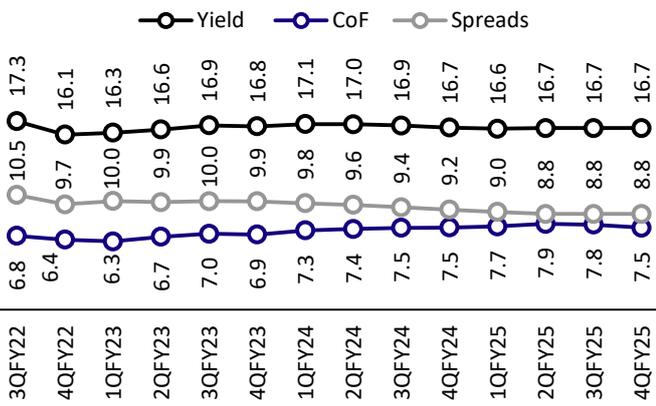
Source: MOFSL, Company

Exhibit 4: Bank borrowings declined QoQ (%)



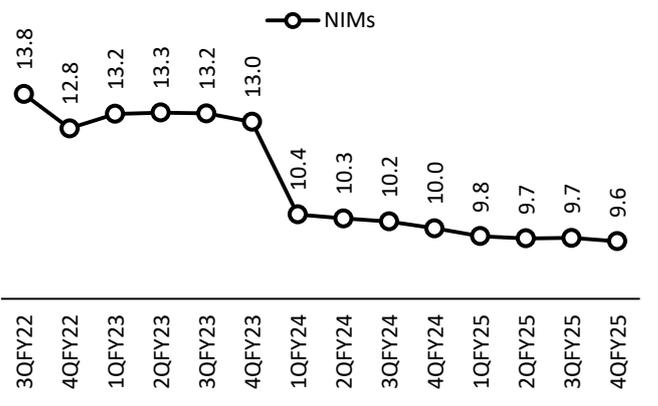
Source: MOFSL, Company

Exhibit 5: Calculated spreads stable QoQ (%)



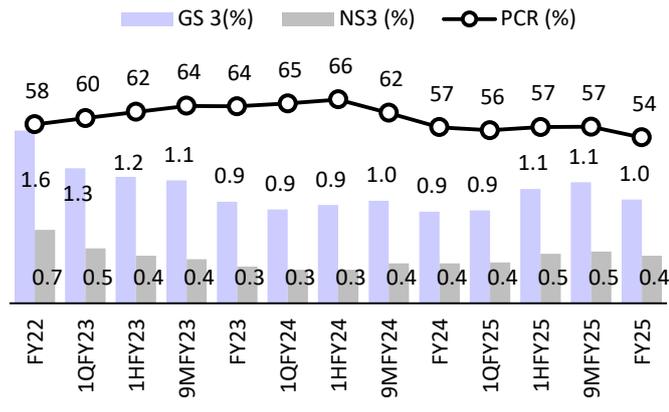
Source: MOFSL, Company

Exhibit 6: NIM contracted ~10bp QoQ (%)



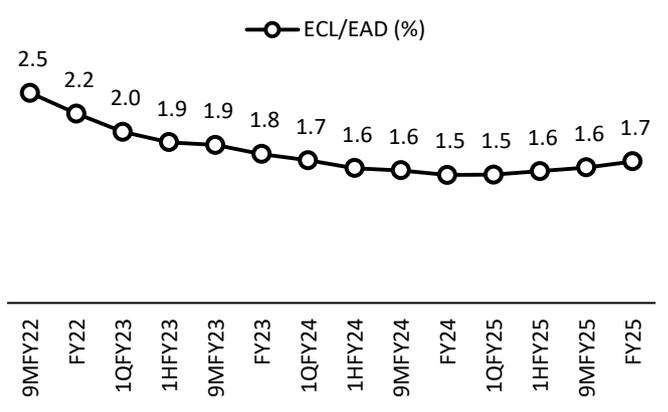
Source: MOFSL, Company

Exhibit 7: GS3 declined ~16bp QoQ (%)



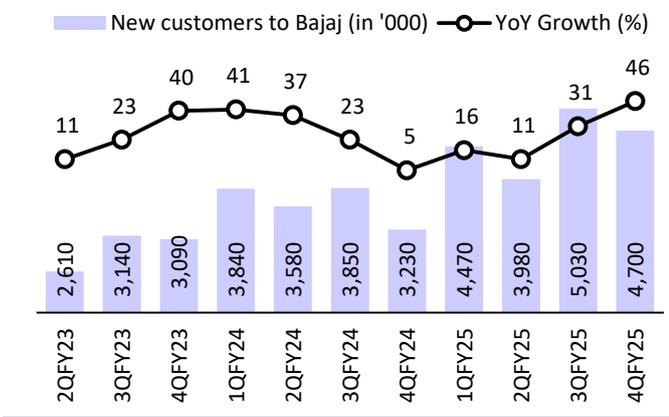
Source: MOFSL, Company

Exhibit 8: Total ECL provisions stood at ~170bp of EAD



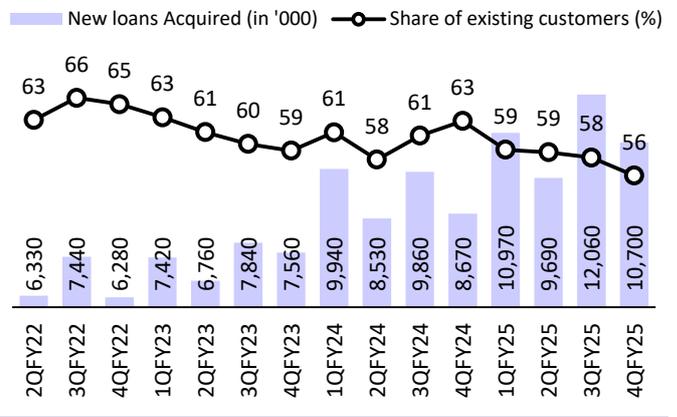
Source: MOFSL, Company

Exhibit 9: New customer additions grew ~46% YoY



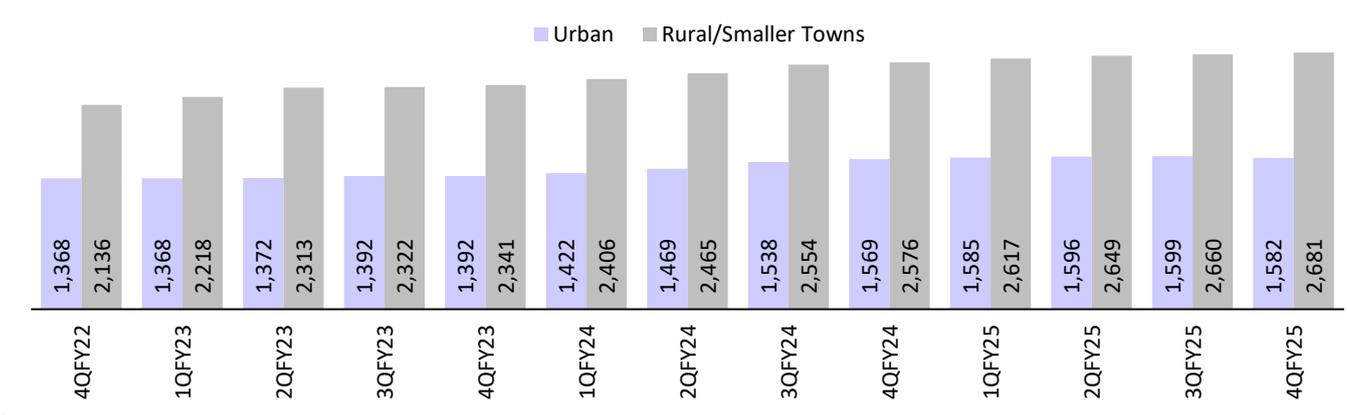
Source: MOFSL, Company

Exhibit 10: New loans booked were up ~23% YoY at 10.7m



Source: MOFSL, Company

Exhibit 11: Trend in branch expansion



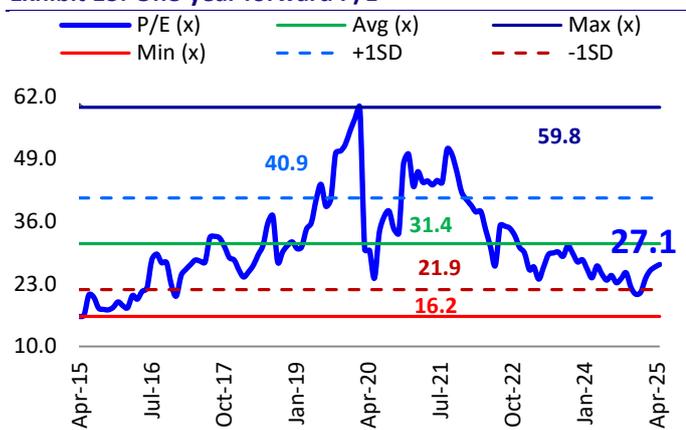
Source: MOFSL, Company

Exhibit 12: We broadly maintain our FY26/FY27 EPS estimates

INR B	Old Est.		New Est.		% Change	
	FY26	FY27	FY26	FY27	FY26	FY27
NII	463.2	586.5	455.6	573.2	-1.6	-2.3
Other operating Income	91.9	101.4	96.1	108.7	4.6	7.2
Other Income	0.5	0.6	0.5	0.6	7.4	7.4
Total Income	555.6	688.5	552.2	682.5	-0.6	-0.9
Operating Expenses	184.7	225.6	181.0	221.2	-2.0	-2.0
Operating Profits	370.9	462.8	371.2	461.3	0.1	-0.3
Provisions	90.8	108.4	88.9	107.3	-2.1	-1.0
PBT	280.1	354.4	282.3	354.0	0.8	-0.1
Tax	71.4	90.4	72.0	90.3	0.8	-0.1
PAT	208.7	264.0	210.3	263.8	0.8	-0.1
Loans	5,265	6,660	5,118	6,475	-2.8	-2.8
Borrowings	4,606	5,811	4,520	5,704	-1.9	-1.8
RoA	4.0	4.0	4.0	4.1		
RoE	19.5	20.6	19.9	21.0		

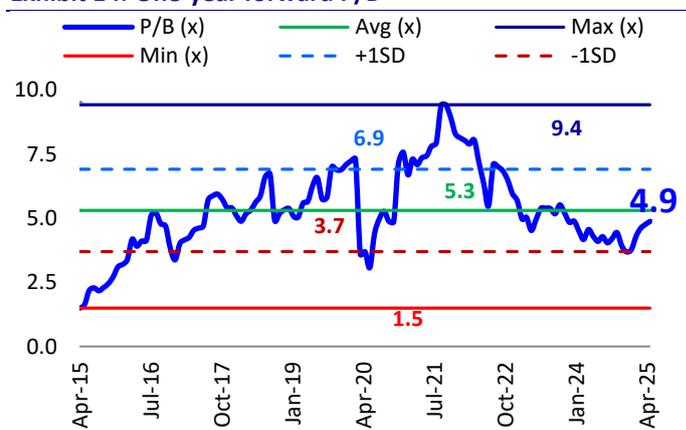
Source: MOFSL, Company

Exhibit 13: One-year forward P/E



Source: MOFSL, Company

Exhibit 14: One-year forward P/B



Source: MOFSL, Company

Financials and valuations

Income Statement								INR m	
Y/E MARCH	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	
Interest Income	2,29,704	2,33,034	2,72,698	3,55,502	4,83,066	6,11,636	7,56,444	9,44,852	
Interest Expended	94,732	94,140	97,482	1,25,599	1,87,247	2,47,708	3,00,887	3,71,639	
Net Interest Income	1,34,972	1,38,894	1,75,215	2,29,903	2,95,819	3,63,928	4,55,557	5,73,213	
Change (%)	38.8	2.9	26.2	31.2	28.7	23.0	25.2	25.8	
Other Operating Income	34,034	33,647	43,627	58,472	66,629	85,200	96,148	1,08,668	
Other Income	118	150	80	83	130	413	516	645	
Net Income	1,69,124	1,72,691	2,18,922	2,88,458	3,62,578	4,49,540	5,52,221	6,82,525	
Change (%)	42.4	2.1	26.8	31.8	25.7	24.0	22.8	23.6	
Operating Expenses	56,608	53,082	75,850	1,01,300	1,23,252	1,49,261	1,81,029	2,21,191	
Operating Profits	1,12,516	1,19,608	1,43,072	1,87,158	2,39,326	3,00,279	3,71,192	4,61,334	
Change (%)	46.5	6.3	19.6	30.8	27.9	25.5	23.6	24.3	
Provisions and W/Offs	39,295	59,686	48,034	31,897	46,307	79,660	88,854	1,07,298	
PBT	73,221	59,923	95,038	1,55,279	1,93,019	2,20,618	2,82,338	3,54,036	
Tax	20,584	15,724	24,756	40,202	48,584	53,002	71,996	90,279	
Tax Rate (%)	28.1	26.2	26.0	25.9	25.2	24.0	25.5	25.5	
PAT	52,638	44,198	70,282	1,15,077	1,44,435	1,67,617	2,10,342	2,63,757	
Change (%)	31.8	-16.0	59.0	63.7	25.5	16.0	25.5	25.4	
Proposed Dividend	7,254	6,026	6,036	18,626	22,351	34,768	33,550	39,695	

Balance Sheet								INR m	
Y/E MARCH	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	
Capital	1,200	1,203	1,207	1,209	1,236	1,242	1,242	1,242	
Reserves & Surplus (Ex OCI)	3,22,951	3,69,179	4,36,643	5,43,349	7,65,198	9,65,687	11,42,479	13,66,541	
Net Worth	3,24,150	3,70,382	4,37,850	5,44,558	7,66,434	9,66,929	11,43,721	13,67,783	
OCI	-874	-1,198	-723	-839	519	0	0	0	
Net Worth (Including OCI)	3,23,276	3,69,184	4,37,127	5,43,720	7,66,954	9,66,929	11,43,721	13,67,783	
Change (%)	64.1	14.2	18.4	24.4	41.1	26.1	18.3	19.6	
Borrowings	12,98,064	13,16,335	16,52,549	21,67,399	29,34,052	36,12,487	45,19,586	57,04,327	
Change (%)	27.8	1.4	25.5	31.2	35.4	23.1	25.1	26.2	
Other liabilities	22,573	29,185	35,378	41,168	56,411	81,853	94,131	1,08,251	
Total Liabilities	16,43,914	17,14,704	21,25,054	27,52,287	37,57,416	46,61,268	57,57,438	71,80,360	
Investments	1,75,439	1,83,969	1,22,455	2,27,518	3,08,807	3,44,408	3,61,629	3,79,710	
Change (%)	104.0	4.9	-33.4	85.8	35.7	11.5	5.0	5.0	
Loans	14,27,989	14,66,869	19,14,233	24,22,689	32,62,933	40,78,441	51,18,444	64,74,832	
Change (%)	25.6	2.7	30.5	26.6	34.7	25.0	25.5	26.5	
Other assets	40,485	63,866	88,366	1,02,079	1,85,677	2,38,419	2,77,365	3,25,818	
Total Assets	16,43,914	17,14,704	21,25,054	27,52,287	37,57,416	46,61,268	57,57,438	71,80,360	

E: MOFSL Estimates

Financials and valuations

Ratios	(%)							
Y/E MARCH	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Spreads Analysis (%)								
Yield on Advances	17.9	16.1	16.1	16.4	17.0	16.7	16.5	16.3
Cost of borrowings	8.2	7.2	6.6	6.6	7.3	7.6	7.4	7.3
Interest Spread	9.7	8.9	9.6	9.8	9.7	9.1	9.1	9.0
Net Interest Margin	10.5	9.6	10.4	10.6	10.4	9.9	9.9	9.9
Profitability Ratios (%)								
Cost/Income	33.5	30.7	34.6	35.1	34.0	33.2	32.8	32.4
Empl. Cost/Op. Exps.	45.0	47.0	47.3	49.9	51.9	50.3	49.8	49.7
RoE	20.2	12.7	17.4	23.4	22.0	19.3	19.9	21.0
RoA	3.6	2.6	3.7	4.7	4.4	4.0	4.0	4.1
Asset Quality (%)								
GNPA (INR m)	23,626	27,304	31,331	23,125	27,373	39,650	56,137	83,126
NNPA (INR m)	9,373	11,354	13,144	8,361	11,816	18,350	25,543	36,160
GNPA %	1.6	1.8	1.6	0.9	0.8	1.0	1.1	1.3
NNPA %	0.7	0.8	0.7	0.3	0.4	0.4	0.5	0.6
PCR %	60.3	58.4	58.0	63.8	56.8	53.7	54.5	56.5
Total Provisions/loans %	2.9	3.0	2.6	2.0	1.8	1.9	2.037	2.2
Capitalisation (%)								
CAR	25.0	28.3	27.2	25.0	22.8	22.1	21.7	0.0
Tier I	21.3	25.1	24.8	23.2	21.6	21.2	21.0	0.0
Tier II	3.7	3.2	2.5	1.8	1.2	0.9	0.7	0.0
Average Leverage on Assets (x)	5.5	4.8	4.8	5.0	5.0	4.9	4.9	5.2
Valuation								
Book Value (INR)	540	616	726	901	1,240	1,557	1,842	2,203
Price-BV (x)	16.9	14.8	12.5	10.1	7.3	5.8	4.9	4.1
Adjusted BV (INR)	529	602	711	891	1,227	1,537	1,813	2,162
Price-ABV (x)	17.2	15.1	12.8	10.2	7.4	5.9	5.0	4.2
EPS (INR)	88	73	116	190	234	270	339	425
EPS Growth (%)	26.7	-16.3	58.6	63.4	22.8	15.5	25.5	25.4
Price-Earnings (x)	103.8	123.9	78.2	47.8	39.0	33.7	26.9	21.4
OPS (INR)	188	199	237	310	387	484	598	743
OPS Growth (%)	40.9	6.0	19.3	30.6	25.1	24.9	23.6	24.3
Price-OP (x)	48.5	45.8	38.4	29.4	23.5	18.8	15.2	12.3
Dividend per Share (INR)	10.0	10.0	20.0	30.0	36.0	56.0	54.0	63.9
Dividend Yield (%)	0.1	0.1	0.2	0.3	0.4	0.6	0.6	0.7

E: MOFSL Estimates

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