

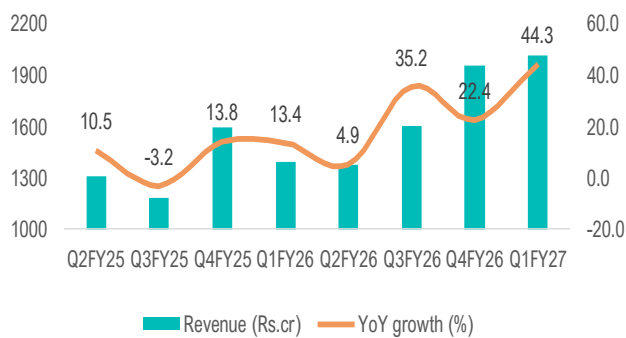
Key Concall Highlights

- Standard G.652.D fibre prices rose from ~\$5–6 (Dec-25) to \$17–18, now settling at ~\$11–13/km; premium/high-count variants are far higher (some exports done at ~\$25/km), driven by a global AI/data-centre-led shortage likely to persist in the near term.
- Management sees robust communication and power cable demand over the next 2-3 years, driven by data-centre/AI-led fibre demand and large-scale investments. It has accelerated fibre capacity expansion and is strengthening R&D for higher-fibre-count designs, already exporting fibre and data-centre cables to the US/Europe, with active customer engagement to scale up further.
- Preform plant commissioned (equiv. ~4mn km fibre, ~100% for captive consumption); stabilization over the next couple of months, with margin benefit accruing from Q3FY27. The balance preform is still to be sourced externally.
- OFC capacity ramp accelerated, draw capacity moving from 4 to 8mn km in one go to be completed by Sep-26; cabling to expand 8-10mn km (later). At 8mn km and ~\$11/km, fiber-only revenue potential ~\$88mn, with 25–30% value-add if cabled.

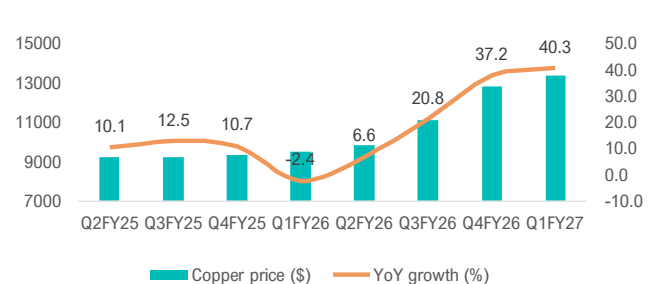
SOTP Valuation

Particulars	Segments	FY27E EPS	Valued at P/E	Holding discount	Value/Share (Rs)
FCL Standalone	Core Business	Rs.57.5	24.0x	-	1,380
Finolex Industries	FCL holds 32.4%	Rs.10.3	11.0x	40% holding discount	113
Total Value per share					1,494

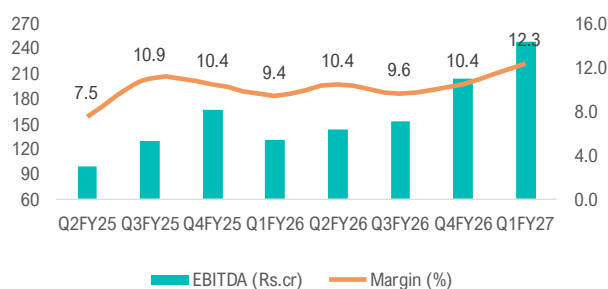
Revenue



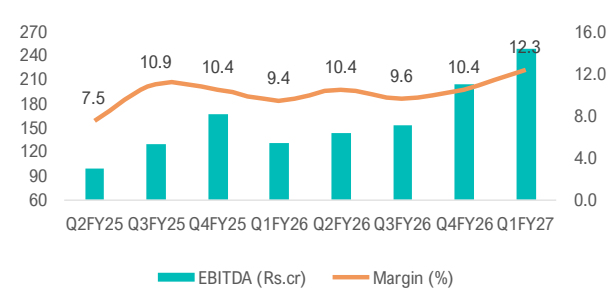
Copper prices



EBITDA



PAT



Change in Estimates

	Old estimates		New estimates		Change (%)	
Year / Rs cr.	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Revenue	7,102	8,235	7,844	8,918	10.5	8.3
EBITDA	710	824	863	990	21.5	20.1
Margins (%)	10.0	10.0	11.0	11.1	100bps	101bps
Adj. PAT	712	835	770	880	6.7	5.3
EPS	47.1	54.6	50.3	57.5	6.7	5.3



Standalone Financials

PROFIT & LOSS

Y.E March (Rs cr)	FY24A	FY25A	FY26A	FY27E	FY28E
Sales	5,014	5,319	6,321	7,844	8,918
% change	11.9	6.1	18.8	24.1	13.7
EBITDA	581	514	630	863	990
% change	17.2	(11.5)	22.5	36.9	14.7
Depreciation	44	47	59	85	96
EBIT	537	468	571	778	894
Interest	2	2	2	2	2
Other Income	218	248	238	223	251
PBT	753	714	807	999	1,142
% change	16.5	(5.2)	13.1	23.9	14.3
Tax	181	169	184	230	263
Tax Rate (%)	0.2	0.2	0.2	0.2	0.2
Reported PAT	572	544	623	770	880
Adj.*	-	-	-	-	-
Adj. PAT	572	544	623	770	880
% change	13.9	(4.8)	14.4	23.6	14.3
No. of shares (cr)	15	15	15	15	15
Adj EPS (Rs)	37.4	35.6	40.7	50.3	57.5
% change	13.9	(4.8)	14.4	23.6	14.3
DPS (Rs)	7.0	8.0	8.0	8.0	8.0

BALANCE SHEET

Y.E March (Rs cr)	FY24A	FY25A	FY26A	FY27E	FY28E
Cash	93	90	163	55	202
Accounts Receivable	177	243	370	430	489
Inventories	576	717	1,023	1,268	1,444
Other Cur. Assets	2,772	2,871	2,158	2,665	3,030
Investments	397	356	982	982	982
Gross Fixed Assets	806	938	1,262	1,562	1,762
Net Fixed Assets	443	582	847	1,062	1,166
CWIP	168	210	105	50	50
Intangible Assets	1	1	3	3	3
Def. Tax (Net)	(59)	(82)	(104)	(106)	(109)
Other Assets	(0)	(0)	(0)	(0)	(0)
Total Assets	4,568	4,989	5,549	6,410	7,256
Current Liabilities	325	348	405	612	697
Provisions	20	21	26	32	37
Debt Funds	18	20	19	19	19
Other Liabilities	-	-	-	-	-
Equity Capital	31	31	31	31	31
Reserves & Surplus	4,175	4,569	5,068	5,716	6,473
Shareholder's Fund	4,206	4,599	5,099	5,746	6,504
Total Liabilities	4,568	4,989	5,549	6,410	7,256
BVPS	275	301	333	376	425

CASH FLOW

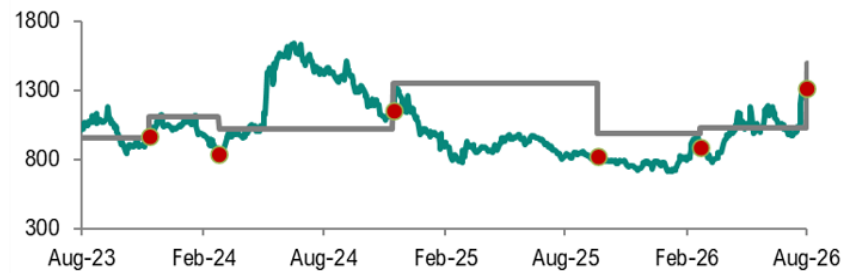
Y.E March (Rs cr)	FY24A	FY25A	FY26A	FY27E	FY28E
Net inc. + Depn.	615	591	682	854	976
Non-cash adj.	(167)	(204)	(193)	5	5
Changes in W.C	140	(180)	(445)	(121)	(172)
C.F. Operation	577	207	49	738	809
Capital exp.	(219)	(235)	(154)	(245)	(200)
Change in inv.	(307)	64	209	(477)	(338)
Other invest.CF	86	89	97	-	-
C.F - Investment	(440)	(82)	153	(722)	(538)
Issue of equity	-	-	-	-	-
Issue/repay debt	0	(0)	(0)	-	-
Dividends paid	(107)	(122)	(122)	(122)	(122)
Other finance.CF	0	-	-	(2)	(2)
C.F - Finance	(112)	(128)	(129)	(124)	(124)
Chg. in cash	3	(0)	7	(11)	15
Closing cash	93	90	163	55	202

RATIOS

Y.E March	FY24A	FY25A	FY26A	FY27E	FY28E
Profitab & Return					
EBITDA margin (%)	11.6	9.7	10.0	11.0	11.1
EBIT margin (%)	10.7	8.8	9.0	9.9	10.0
Net profit mgn.(%)	11.4	10.2	9.9	9.8	9.9
ROE (%)	14.4	12.4	12.8	14.2	14.4
ROCE (%)	13.5	10.6	11.7	14.3	14.5
W.C & Liquidity					
Receivables (days)	14.4	14.4	17.7	18.6	18.8
Inventory (days)	57.8	55.0	61.7	65.5	68.1
Payables (days)	20.5	20.2	26.7	29.1	32.9
Current ratio (x)	10.5	10.6	8.6	6.9	7.0
Quick ratio (x)	0.8	1.0	1.3	0.7	0.7
Turnover & Leverage					
Gross asset T.O (x)	6.4	6.1	5.7	5.6	5.4
Total asset T.O (x)	1.2	1.1	1.2	1.3	1.3
Int. covge. ratio (x)	264.5	280.0	326.1	389.1	446.8
Adj. debt/equity (x)	0.0	0.0	0.0	0.0	0.0
Valuation					
EV/Sales (x)	3.9	3.7	3.1	2.5	2.2
EV/EBITDA (x)	33.6	37.9	30.8	22.7	19.6
P/E (x)	34.3	36.0	31.4	25.4	22.3
P/BV (x)	4.7	4.3	3.8	3.4	3.0



Recommendation Summary (last 3 years)



Dates	Rating	Target
24.Nov.21	Accumulate	663
22.Nov.22	Accumulate	643
24.Feb.23	Hold	784
15.Jun.23	Accumulate	953
30.Nov.23	Accumulate	1,108
15.Mar.24	Buy	1,019
03.Dec.24	Accumulate	1,354
08.Oct.25	Buy	988
18.March.26	Accumulate	1,008
21.Aug.26	Accumulate	1,494

Rating Criteria

Ratings	Large caps	Midcaps	Small Caps
Buy	Upside is above 10%	Upside is above 15%	Upside is above 20%
Accumulate	-	Upside is between 10%-15%	Upside is between 10%-20%
Hold	Upside is between 0% - 10%	Upside is between 0%-10%	Upside is between 0%-10%
Reduce/sell	Downside is more than 0%	Downside is more than 0%	Downside is more than 0%

Not rated/Neutral

Definition:

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note; **Accumulate:** Partial buying or to accumulate as CMP dips in the future; **Hold:** Hold the stock with the expected target mentioned in the note.; **Reduce:** Reduce your exposure to the stock due to limited upside.; **Sell:** Exit from the stock; **Not rated/Neutral:** The analyst has no investment opinion on the stock.

Symbols definition:

 Upgrade

 No Change

 Downgrade

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

The recommendations are based on 12 month horizon, unless otherwise specified. The investment ratings are on absolute positive/negative return basis. It is possible that due to volatile price fluctuation in the near to medium term, there could be a temporary mismatch to rating. For reasons of valuations/ return/lack of clarity/event we may revisit rating at appropriate time. Please note that the stock always carries the risk of being upgraded to BUY or downgraded to a HOLD, REDUCE or SELL.

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