

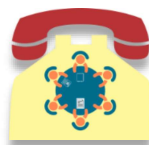
# Kalpataru Projects

**BSE SENSEX**  
80,623

**S&P CNX**  
24,596

**CMP: INR1,112**
**Buy**

## Conference Call Details


**Date:** 8<sup>th</sup> August 2025

**Time:** 09:00am IST

**Dial-in details:**
[Diamond Pass](#)

### Financials & Valuations (INR b)

Y/E March	2025	2026E	2027E
Sales	188.9	223.9	265.8
EBITDA	15.9	19.9	24.7
Adj. PAT	6.7	9.5	12.7
Adj. EPS (INR)	39.3	55.4	74.1
EPS Gr. (%)	20.3	40.8	33.9
BV/Sh.(INR)	420.7	469.4	536.9

#### Ratios

RoE (%)	10.4	12.4	14.7
RoCE (%)	9.7	11.1	12.9

#### Valuations

P/E (x)	28.3	20.1	15.0
P/BV (x)	2.6	2.4	2.1
EV/EBITDA (x)	13.1	10.1	8.1
Div. Yield (%)	0.7	0.6	0.6

## Strong numbers with an all-round beat

- 1QFY26 revenue at INR50b (+34% YoY) was 10% above our estimate. Growth was driven by robust project progress and strong order backlog. T&D/B&F revenue grew 56%/13% YoY, while O&G/Urban Infra revenue jumped 132%/42% YoY. Railways grew moderately by 5% YoY, while the Water segment continued to witness challenges, declining 5% YoY.
- Absolute EBITDA grew 37% YoY to INR4.3b vs. our estimate of INR3.9b (10% beat), while EBITDA margin was in line with our estimate of 8.5%.
- Adj. PAT surged 72% YoY to INR2.0b, beating our estimate of INR1.5b by 30%, aided by strong revenue growth and a lower tax rate (26.8% vs. our estimate of 27.7%).
- Order inflows at INR99b were up 41% YoY, mainly driven by B&F and T&D businesses. The company received its largest-ever order in B&F business worth over INR25b during the quarter. The order book stood at INR644.8b (+13% YoY).
- NWC days stood at a comfortable level of 106 in 1QFY26 vs. 124 in 1QFY25.
- Net debt was down YoY at INR19.4b in 1QFY26 (vs. INR29b in 1QFY25).

### Standalone - Quarterly Earning Model

(InR m)

Y/E March	FY25				FY26E				FY25	FY26E	FY26	Est
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	Var (%)
<b>Net Sales</b>	<b>37,219</b>	<b>41,361</b>	<b>48,257</b>	<b>62,042</b>	<b>50,397</b>	<b>51,495</b>	<b>55,973</b>	<b>66,027</b>	<b>1,88,879</b>	<b>2,23,892</b>	<b>45,898</b>	<b>10</b>
YoY Change (%)	2.8	7.6	16.4	20.5	35.4	24.5	16.0	6.4	12.7	18.5	23.3	
Total Expenditure	34,085	37,877	44,239	56,810	46,114	47,015	50,936	59,897	1,73,009	2,03,961	41,997	
<b>EBITDA</b>	<b>3,135</b>	<b>3,485</b>	<b>4,019</b>	<b>5,232</b>	<b>4,284</b>	<b>4,480</b>	<b>5,038</b>	<b>6,130</b>	<b>15,870</b>	<b>19,931</b>	<b>3,901</b>	<b>10</b>
Margins (%)	8.4	8.4	8.3	8.4	8.5	8.7	9.0	9.3	8.4	8.9	8.5	
Depreciation	929	914	956	949	936	1,147	1,176	1,444	3,749	4,703	1,120	-16
Interest	861	998	1,071	877	840	905	905	971	3,807	3,622	929	-10
Other Income	295	264	185	235	234	361	370	515	979	1,480	285	-18
<b>PBT before EO expense</b>	<b>1,640</b>	<b>1,836</b>	<b>2,177</b>	<b>3,641</b>	<b>2,742</b>	<b>2,789</b>	<b>3,326</b>	<b>4,230</b>	<b>9,294</b>	<b>13,087</b>	<b>2,138</b>	<b>28</b>
Extra-Ord expense	-	-	-	330	-	-	-	-	330	-	-	
<b>PBT</b>	<b>1,640</b>	<b>1,836</b>	<b>2,177</b>	<b>3,311</b>	<b>2,742</b>	<b>2,789</b>	<b>3,326</b>	<b>4,230</b>	<b>8,964</b>	<b>13,087</b>	<b>2,138</b>	<b>28</b>
Tax	474	513	604	894	734	773	923	1,200	2,485	3,630	593	
Rate (%)	28.9	27.9	27.7	27.0	26.8	27.7	27.7	28.4	27.7	27.7	27.7	
<b>Reported PAT</b>	<b>1,166</b>	<b>1,323</b>	<b>1,574</b>	<b>2,416</b>	<b>2,008</b>	<b>2,015</b>	<b>2,404</b>	<b>3,030</b>	<b>6,479</b>	<b>9,457</b>	<b>1,545</b>	<b>30</b>
<b>Adj PAT</b>	<b>1,166</b>	<b>1,323</b>	<b>1,574</b>	<b>2,657</b>	<b>2,008</b>	<b>2,015</b>	<b>2,404</b>	<b>3,030</b>	<b>6,718</b>	<b>9,457</b>	<b>1,545</b>	<b>30</b>
YoY Change (%)	-7.4	17.1	9.3	51.8	72.1	52.3	52.8	14.0	20.3	40.8	32.4	
Margins (%)	3.1	3.2	3.3	4.3	4.0	3.9	4.3	4.6	3.6	4.2	3.4	