

Metro Brands

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	METROBRA IN
Equity Shares (m)	272
M.Cap.(INRb)/(USDb)	327.7 / 3.7
52-Week Range (INR)	1340 / 890
1, 6, 12 Rel. Per (%)	-10/2/-9
12M Avg Val (INR M)	124

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	28.0	32.4	36.9
EBITDA	8.5	10.0	11.5
Adj. PAT	4.0	4.8	5.6
EBITDA Margin (%)	30.4	30.8	31.3
Adj. EPS (INR)	14.9	17.8	20.9
EPS Gr. (%)	6.9	19.1	17.7
BV/Sh. (INR)	74.1	85.9	99.7

Ratios

Net D:E	0.3	0.2	0.1
RoE (%)	22.1	22.8	23.1
RoCE (%)	15.2	15.3	15.4
Payout (%)	35.8	34.8	34.8

Valuations

P/E (x)	80.4	67.5	57.4
EV/EBITDA (x)	39.8	33.7	29.0
EV/Sales (X)	12.1	10.4	9.1
Div. Yield (%)	0.4	0.5	0.6

Shareholding Pattern (%)

As On	Jun-25	Mar-25	Jun-24
Promoter	71.9	71.9	74.2
DII	7.5	7.4	5.6
FII	3.7	3.5	3.1
Others	17.0	17.3	17.2

FII includes depository receipts

CMP: INR1,203 TP: INR1,400 (+16%) Buy

Double-digit growth sustains with acceleration in store additions

- Metro Brands (MBL) delivered in-line 11% YoY revenue growth in 2Q, driven by an improvement in in-store sales (+10% YoY vs. 4% YoY in 1Q), acceleration in store additions, and robust 39% YoY online growth.
- MBL's store additions ramped up with ~38 net store additions in 2Q (significant pick-up from ~20 net store additions over the past 10 quarters), driven by a scale-up of the value format Walkway and addition in recent tie-ups, such as Foot Locker and New Era.
- EBITDA grew 10% YoY (3% miss), as ~20bp gross margin expansion was offset by higher expenses from store openings and elevated A&P spends (up ~100bp YoY).
- MBL's profitability (PAT -3% YoY) and cash flows were affected by accounting impact and higher capex for the accelerated store additions.
- MBL has delivered double-digit growth on average over the past four quarters. With the government's recent measures aimed at boosting consumption, management remains upbeat on sustaining the growth trajectory over the medium term.
- Our FY26-28E EBITDA remains broadly unchanged. However, we cut our FY26-28E PAT by 4-6% due to the impact of lease costs from accelerated store additions. Overall, we build in revenue/EBITDA/adj. PAT CAGR of 14%/15%/15% over FY25-28E.
- We **reiterate our BUY rating on MBL** with a revised **TP of INR1,400**, premised on 70x Dec'27 EPS.

Revenue growth in line; higher expenses due to store acceleration hurt profitability

- Consolidated revenue grew ~11% YoY to INR6.5b (in-line) driven largely by ~10% YoY area additions, as revenue/sqft was stable YoY at INR4,300.
- In-store sales grew ~10% YoY (vs. ~4% YoY in 1Q), driven largely by 11% YoY store additions.
- The company added 42 new stores and closed four stores to reach 966 stores. Format-wise, MBL added 10 stores each in Mochi and Walkway, eight stores in Metro, four stores each in Foot Locker and New Era, and one store each in Fitflop and Crocs.
- E-commerce witnessed strong traction with 39% YoY growth to reach INR900m, with share in revenue rising to 14.2% (vs. 11.4% YoY).
- Gross profit grew 12% YoY to INR3.6b (inline) as margins expanded ~20bp YoY to 55.3% (**~25bp beat**), likely led by lower discounting during EoS and improvement in the product mix (87% product sales exceeding INR1,500, vs. 85% YoY).
- Employee costs grew 11% YoY (4% ahead) and other expenses jumped 14% YoY (3% ahead).
- As a result, EBITDA at INR1.7b grew 10% YoY and came in **~3% below our estimate**.
- EBITDA margin contracted ~25bp YoY to 26.2% (**~75bp miss**).

- Elevated depreciation (+26% YoY, 13% ahead) and finance cost (+35% YoY, 13% ahead), primarily on account of accelerated store expansions, **impacted profitability**.
- As a result, adj. PAT at INR698m declined 3% YoY (13% miss).
- For 1HFY26, MBL's revenue/EBITDA/PAT grew 10%/9%/3%. Based on our estimates, the implied growth run-rate for revenue/EBITDA/PAT stood at 13%/15%/10% for 2HFY26.

Store acceleration leads to higher WC and capex, thereby impacting cash generation

- Working capital days increased to ~83 days (vs. 78 days in 1HFY25), driven by a modest increase in inventory days to 111 (from 108 YoY) and reduction in payable days to 44 (from 47 YoY).
- Cash flow from operations (post leases) declined to a modest INR31m (vs. INR1.7b in 1HFY25), largely driven by adverse working capital changes (build-up of ~INR1.8b vs. a release of INR5m YoY).
- As a result of higher WC intensity and uptick in capex (INR0.6b up 29% YoY, driven by acceleration in store additions), MBL had an FCF outflow of ~INR580m (vs. generation of INR1.2b YoY).

Key takeaways from the management commentary

- **Demand:** 2Q growth was supported by early festive demand and EOSS, but was partly offset by prolonged monsoons and deferred purchases in anticipation of GST cuts.
- **GST impact:** MBL has reduced ASPs by ~6%/~11% for products priced below 1k and between 1k and 2.5k, respectively. GST reduction has led to improved affordability, benefiting ~90% of the Walkway and ~40% of the Metro/Mochi portfolio, and is expected to support MBL in sustaining double-digit growth over the medium term.
- **Profitability:** Gross margin expanded 20bp YoY, driven by disciplined inventory control and discounting despite EOSS during 2Q. However, marketing spends remained elevated (up 100bp YoY) as MBL continues to spend on building greater customer awareness. Further, acceleration in store additions during 2Q impacted reported profitability (~60bp impact on margins) and cash flows.
- **Guidance:** Management reiterated its long-term guidance of 15-18% growth CAGR, driven by mid-to-high single digit SSSG, new store openings, and rising contribution from newer banners. Further, driven by its robust cost controls and superior store economics, the company aims to deliver 30% EBITDA margins and mid-teen profit margins.

Valuation and view

- Concerns around Fila's liquidation and BIS-related challenges are now well behind the company, and MBL's strategic focus is on ramping up Foot Locker and FILA, as well as scaling up the recent addition, Clarks.
- We remain positive on MBL's long-term outlook, given a) its superior store economics, with industry-leading store productivity and strong cost controls, and b) a long runway for growth, largely funded through internal accruals.

- Our FY26-28E EBITDA remains broadly unchanged. However, we cut our FY26-28E PAT by 4-6% due to the impact of lease costs from accelerated store additions.
- Given the strong runway for growth in the Metro, Mochi, and Walkway formats, along with significant growth opportunities in FILA/Foot Locker/Clarks, we build in revenue/EBITDA/PAT CAGR of 14%/15%/14% over FY25-28E.
- We roll forward our valuation base to Dec'27 (from Sep'27) and assign a 70x P/E multiple. We **reiterate our BUY rating on MBL with a revised TP of INR1,400** (earlier INR1,435). Consistent double-digit growth and ramp-up of newer formats, such as FILA, Foot Locker, and Clarks, remain the key re-rating triggers for the stock.

Consolidated - Quarterly Earnings Summary

Y/E March	FY25				FY26E				FY25	FY26E	FY26E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Var (%)
Revenue	5,761	5,855	7,031	6,428	6,282	6,511	7,904	7,260	25,074	27,957	6,510	0.0
YoY Change (%)	-1.1	5.4	10.6	10.3	9.1	11.2	12.4	12.9	6.4	11.5	-51.5	
Total Expenditure	3,957	4,306	4,781	4,456	4,343	4,804	5,347	4,963	17,500	19,458	4,756	1.0
EBITDA	1,804	1,548	2,250	1,972	1,939	1,707	2,556	2,297	7,574	8,499	1,754	-2.7
EBITDA Margin (%)	31.3	26.4	32.0	30.7	30.9	26.2	32.3	31.6	30.2	30.4	27.0	-73 bp
Depreciation	600	624	655	701	688	784	792	825	2,580	3,090	695	12.8
Interest	208	218	235	244	237	294	300	301	905	1,133	260	13.0
Other Income	234	234	232	231	286	282	261	278	930	1,107	263	7.2
PBT	1,230	939	1,593	1,258	1,300	911	1,725	1,448	5,019	5,383	1,061	-14.2
Tax	309	225	649	309	320	221	434	379	1,491	1,355	267	-17.1
Rate (%)	25.1	23.9	40.7	24.5	24.6	24.3	25.2	26.2	29.7	25.2	25.2	
MI & Profit/Loss of Asso. Cos.	2	3	7	4	9	9	8	5	16	30	4	
PAT before MI	921	715	944	949	979	689	1,291	1,069	3,528	4,028	794	-13.2
Adj PAT post MI	923	718	1,201	953	988	698	1,299	1,073	3,795	4,058	798	-12.6
YoY Change (%)	-1	6	22	10	7	-3	8	13	9.5	6.9	11	

E: MOFSL Estimates

Exhibit 1: We ascribe a TP of INR1,400 to MBL based on 70x Dec'27 EPS

(INR/share)	Dec'27
EPS (INR)	20.1
Target P/E (x)	70
Target Price	1,400
CMP	1,203
Upside (%)	16.4%

Updates on the new business formats

Foot Locker

- During 2QFY26, the company added four new stores (one in Noida, three in Mumbai), bringing the overall Foot Locker store count to five.

Fila

- To counter BIS-related challenges, the local manufacturing of FILA products has commenced.
- FILA's repositioning is progressing as per plans, and the company is on track to open new EBOs for FILA in 2HFY26.

Launch of New Era

- The first kiosk opened in Bengaluru (Oct 2024), followed by Hyderabad and Mumbai, with the New Era India website going live in 4QFY25.
- During 2Q, the company announced one new store in Lucknow and added three kiosks in Delhi, Chandigarh, and Bengaluru.



Clarks partnership

- MBL signed a long-term partnership with Clarks to become its exclusive licensee and distributor (across all channels) across India, Nepal, Bangladesh, Bhutan, Sri Lanka, and Maldives.
- MBL introduced Clark's Cloudsteppers ladies' range in ~200 MBOs and has observed encouraging customer response.
- The company plans to launch the complete assortment in 2HFY26, with plans of opening Clarks EBO in 1HFY27.

Detailed takeaways from the management commentary

- **Demand:** 2Q growth was supported by early festive demand and EOSS, but was partly offset by prolonged monsoons and deferred purchases in anticipation of GST cuts.
- **GST impact:** MBL has reduced ASPs by ~6%/~11% for products priced below 1k and between 1k and 2.5k, respectively. GST reduction has led to improved affordability, benefiting ~90% of the Walkway and ~40% of Metro/Mochi portfolio, and should support MBL in sustaining double-digit growth over the medium term.
- **Profitability:** Gross margin expanded 20bp YoY, driven by disciplined inventory control and discounting despite EOSS during 2Q. However, marketing spends remained elevated (up 100bp YoY) as MBL continues to spend on building greater customer awareness. Further, acceleration in store additions during 2Q impacted the reported profitability (~60bp impact on margins) and cash flows.
- **Online Channel:** Revenue grew 39% YoY, with contribution rising to ~14% of sales. Management indicated that the mix could further increase to ~15-20% over the medium term. However, it does not plan to resort to discounting to drive this growth. Among online channels, marketplace contributes ~80%, with the balance 20% contribution from own website.
- **Guidance:** Management reiterated its long-term guidance of 15-18% CAGR, driven by mid-to-high single digit SSSG, new store openings, and rising contribution from newer banners. Further, driven by its robust cost controls and superior store economics, the company aims to deliver 30% EBITDA margins and mid-teens profit margins.
- **FILA:** MBL has been working on repositioning of FILA over the past 12-18 months and is currently offering FILA in 100 Metro/Mochi stores. Early performance shows mixed but improving traction, with FILA EBO slated to open from CY25-end.
- **Clarks:** Since the signing of the contract in late-Jun'25, MBL has already reintroduced Clarks in 200 Metro/Mochi stores, with strong performance noted in women's Cloud Stepper range. Management indicated that MBL was among the largest sellers for Clarks before its exit and could not completely replace Clarks in its absence. With the increase in merchandizing availability, the company's target is to increase Clarks' presence to 300 stores by 3Q, with its EBO expected to open from Aug'26 onwards.
- **Foot Locker:** MBL opened four Foot Locker stores during 2Q. Typical Foot Locker store is ~3x of Metro/Mochi store in terms of size, and even ASP is typically ~3x. Management expects Foot Locker's store productivity to match the overall

company levels; however, gross margin will be lower than core Metro/Mochi formats due to lower in-take margins, given that the entire range in Foot Locker is third-party brands. MBL is targeting ~25%+ RoCE from Foot Locker over the medium term.

- **Walkway:** MBL opened 10 Walkway stores in 2QFY26 (the highest ever in single quarter). Management indicated that Walkway format helps MBL expand its target market, especially in the tier-2 and beyond towns, where aspirational consumers are transitioning from unorganized (70%+ share) to organized. While gross margins and throughput are likely to be dilutive, management is aiming to achieve ~20-30% RoCE over the medium term (vs. ~7% yield on treasury investments). Management believes that owning manufacturing is not necessary to succeed in the value footwear segment and will continue with its outsourced manufacturing strategy.
- **Crocs:** Management believes there is potential to expand the Crocs network by ~10% annually. The company aims to open Crocs store in the vicinity of an existing Metro/Mochi store, if it sells well, in line with its store opening strategy of self-cannibalization to increase the share in the micro-market.

Exhibit 2: Quarterly performance

Consol P&L (INR m)	2QFY25	1QFY26	2QFY26	YoY%	QoQ%	2QFY26E	v/s Est (%)
Total Revenue	5,855	6,282	6,511	11	4	6,510	0
Raw Material cost	2,633	2,555	2,914	11	14	2,930	-1
Gross Profit	3,222	3,727	3,598	12	-3	3,581	0
Gross margin (%)	55.0	59.3	55.3	22	-408	55.0	25
Employee Costs	597	630	662	11	5	638	4
SGA Expenses	1,077	1,159	1,229	14	6	1,188	3
EBITDA	1,548	1,939	1,707	10	-12	1,754	-3
EBITDA margin (%)	26.4	30.9	26.2	-23	-465	27.0	-73.1
Depreciation and amortization	624	688	784	26	14	695	13
EBIT	924	1,251	923	0	-26	1,059	-13
EBIT margin (%)	15.8	19.9	14.2	-160	-573	16.3	-209
Finance Costs	218	237	294	35	24	260	13
Other income	234	286	282	21	-1	263	7
Exceptional item	0	0	0	NM	NM	0	NM
Profit before Tax	939	1,300	911	-3	-30	1,061	-14
Tax	225	320	221	-2	-31	267	-17
Profit after Tax	715	979	689	-4	-30	794	-13
Adj Profit after Tax	718	988	698	-3	-29	798	-13
PAT margin (%)	12.3	15.7	10.7	-154	-501	12.3	-154

Source: MOFSL, Company

Exhibit 3: Summary of changes to our estimates

	FY26E	FY27E	FY28E
Revenue (INR m)			
Old	27,850	32,396	37,195
Actual/New	27,957	32,420	36,950
Change (%)	0.4	0.1	-0.7
GP (INR m)			
Old	16,111	18,757	21,573
Actual/New	16,187	18,803	21,505
Change (%)	0.5	0.2	-0.3
EBITDA (INR m)			
Old	8,480	10,043	11,698
Actual/New	8,499	9,985	11,547
Change (%)	0.2	-0.6	-1.3
EBITDA margin (%)			
Old	30.5	31.0	31.5
Actual/New	30.4	30.8	31.3
Change (bp)	-5	-20	-20
Net Profit (INR m)			
Old	4,244	5,116	6,054
Actual/New	4,058	4,833	5,688
Change (%)	-4.4	-5.5	-6.0
EPS (INR)			
Old	15.6	18.8	22.2
Actual/New	14.9	17.8	20.9
Change (%)	-4.4	-5.5	-6.0

Story in charts

Exhibit 4: Consol revenue grew 11% YoY, while quarterly revenue per sqft stood flat YoY

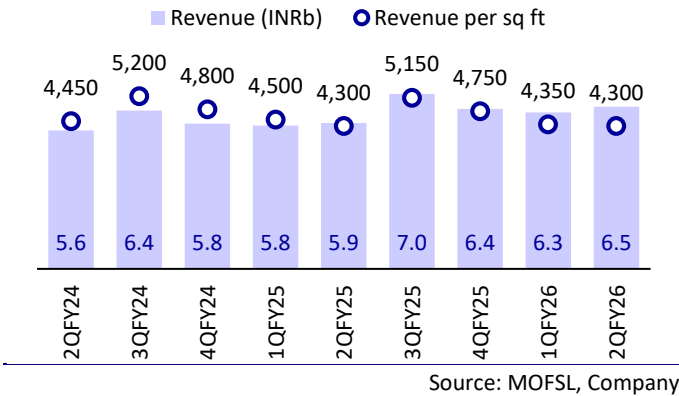


Exhibit 5: GP up ~12% YoY as gross margins expanded ~20bp YoY

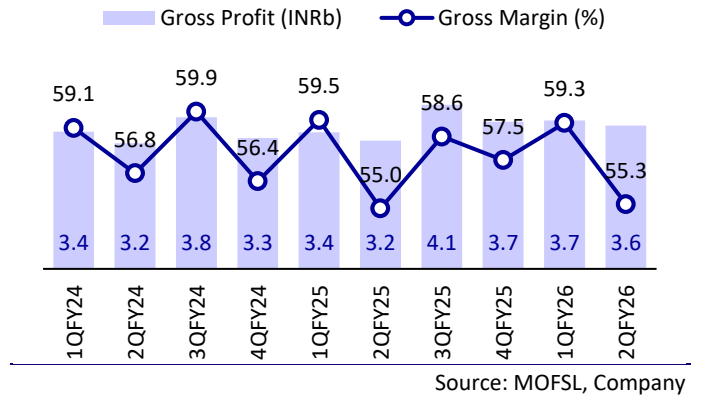


Exhibit 6: EBITDA rose 10% YoY; margins contracted ~25bp YoY on higher marketing spends

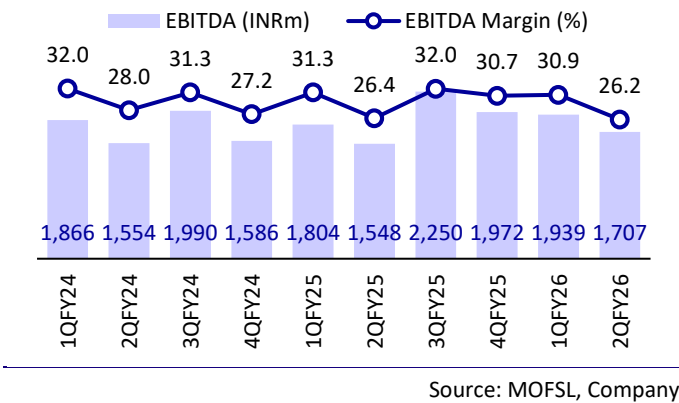


Exhibit 7: Adj. PAT declined 3% YoY due to higher depreciation and interest cost related to store openings

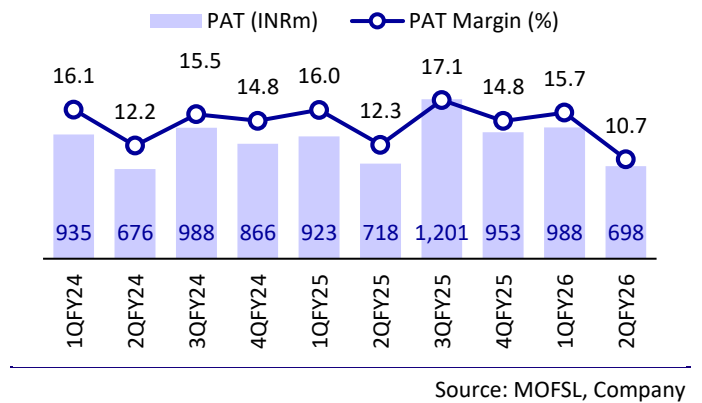


Exhibit 8: MBL added 38/58 net stores during 2Q/1HFY26

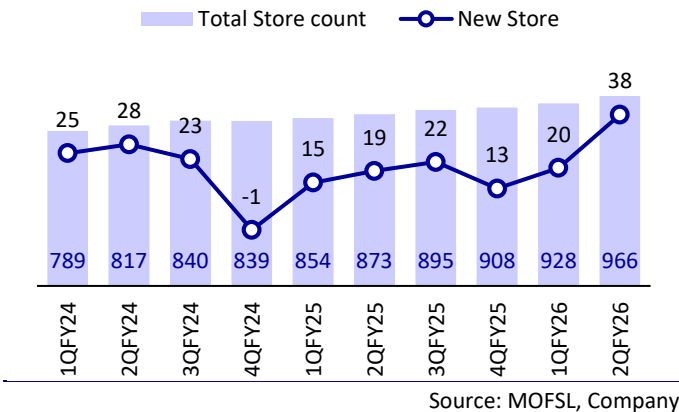


Exhibit 9: Expect MBL to reach ~1,300 stores by FY28 (vs. 908 in FY25), implying ~13% store additions CAGR

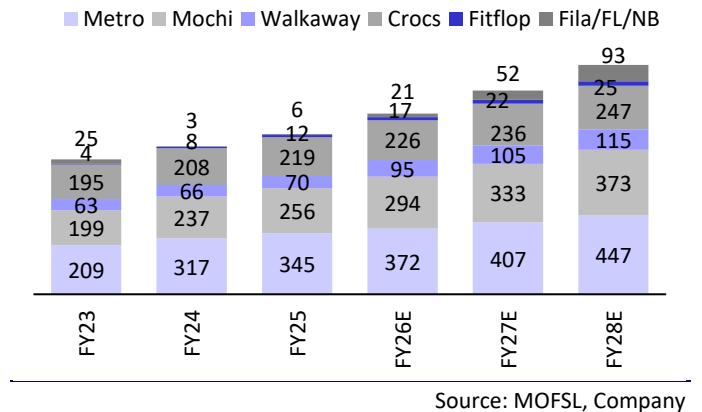
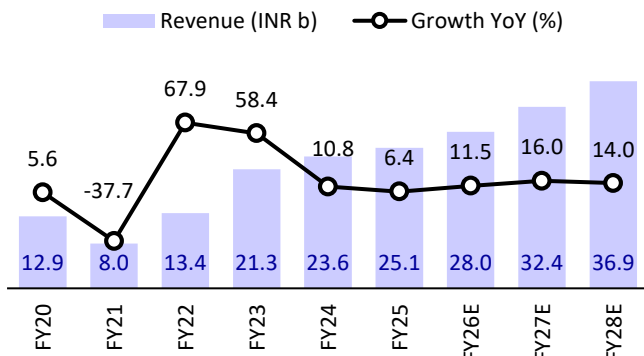
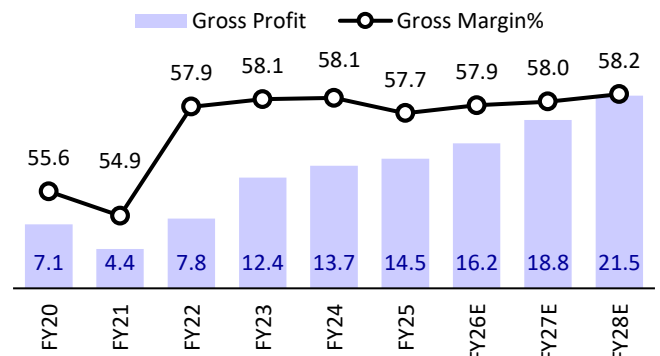


Exhibit 10: Expect 14% revenue CAGR over FY25-28



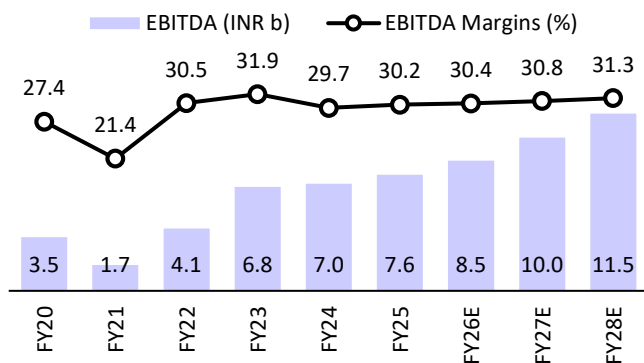
Source: MOFSL, Company

Exhibit 11: Expect MBL to clock a 14% GP CAGR over FY25-28



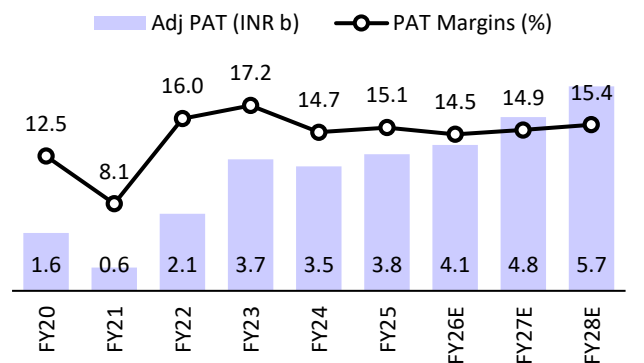
Source: MOFSL, Company

Exhibit 12: Expect 15% EBITDA CAGR over FY25-28



Source: MOFSL, Company

Exhibit 13: Expect 14% adj. PAT CAGR over FY25-28



Source: MOFSL, Company

Financials and valuations

Consolidated - Income Statement

(INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	8,001	13,429	21,271	23,567	25,074	27,957	32,420	36,950
Change (%)	-37.7	67.9	58.4	10.8	6.4	11.5	16.0	14.0
Raw Materials	3,605	5,659	8,920	9,875	10,609	11,770	13,616	15,445
Gross Profit	4,396	7,770	12,351	13,692	14,465	16,187	18,803	21,505
Margin (%)	54.9	57.9	58.1	58.1	57.7	57.9	58.0	58.2
Employees Cost	1,026	1,212	1,843	2,280	2,450	2,684	3,064	3,455
Other Expenses	1,655	2,466	3,720	4,417	4,441	5,004	5,754	6,503
Total Expenditure	6,285	9,338	14,483	16,571	17,500	19,458	22,434	25,403
% of Sales	78.6	69.5	68.1	70.3	69.8	69.6	69.2	68.8
EBITDA	1,715	4,092	6,788	6,996	7,574	8,499	9,985	11,547
Margin (%)	21.4	30.5	31.9	29.7	30.2	30.4	30.8	31.3
Depreciation	1,218	1,342	1,810	2,291	2,580	3,090	3,594	4,079
EBIT	497	2,749	4,978	4,704	4,994	5,409	6,392	7,468
Int. and Finance Charges	437	504	631	789	905	1,133	1,287	1,429
Other Income	785	586	544	708	930	1,107	1,300	1,495
PBT bef. EO Exp.	845	2,831	4,891	4,624	5,019	5,383	6,405	7,534
EO Items	0	0	0	0	0	0	0	0
PBT after EO Exp.	845	2,831	4,891	4,624	5,019	5,383	6,405	7,534
Total Tax	193	702	1,257	499	1,491	1,355	1,612	1,896
Tax Rate (%)	22.8	24.8	25.7	10.8	29.7	25.2	25.2	25.2
Minority Interest/ JV-associates share	-6	15	-19	1	16	30	40	50
Reported PAT	658	2,115	3,653	4,124	3,512	4,028	4,793	5,638
Adjusted PAT	658	2,115	3,654	3,465	3,795	4,058	4,833	5,688
Change (%)	-58.6	221.3	72.8	-5.2	9.5	6.9	19.1	17.7
Margin (%)	8.2	15.7	17.2	14.7	15.1	14.5	14.9	15.4

Consolidated - Balance Sheet

(INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	1,328	1,358	1,359	1,360	1,361	1,361	1,361	1,361
Total Reserves	7,147	11,289	14,118	17,278	15,730	18,318	21,443	25,119
Net Worth	8,474	12,647	15,477	18,637	17,091	19,679	22,804	26,480
Minority Interest	0	224	264	294	289	289	289	289
Total Loans	5,669	6,922	9,430	10,984	12,271	15,315	17,643	20,022
Lease Liabilities	5,655	6,922	9,414	10,984	12,271	15,315	17,643	20,022
Deferred Tax Liabilities	0	0	0	0	0	0	0	0
Other Liabilities	6	6	45	10	8	8	8	8
Capital Employed	14,150	19,800	25,216	29,926	29,659	35,291	40,745	46,799
Gross Block	10,394	12,765	17,904	21,412	25,189	30,553	35,602	41,102
Less: Accum. Deprn.	3,158	4,287	4,883	6,589	9,170	12,259	15,853	19,931
Net Fixed Assets	7,236	8,478	13,021	14,823	16,020	18,294	19,749	21,170
Other Non-Current	493	614	661	795	957	957	957	957
Capital WIP	45	62	178	93	94	94	94	94
Total Investments	3,997	3,625	4,778	7,851	5,505	5,505	5,505	5,505
Curr. Assets, Loans & Adv.	4,655	10,140	10,579	9,566	10,375	13,967	18,583	23,832
Inventory	2,898	4,242	6,458	7,102	6,369	7,094	8,021	9,098
Account Receivables	506	577	1,261	757	912	1,017	1,179	1,344
Cash and Bank Balance	879	4,350	1,985	1,123	1,010	3,672	7,195	11,194
Loans and Advances	373	971	875	585	2,084	2,184	2,188	2,196
Curr. Liability & Prov.	2,444	3,342	4,056	3,601	3,676	3,910	4,527	5,143
Account Payables	2,047	2,343	2,813	2,570	2,258	2,679	3,099	3,515
Other Current Liabilities	389	958	1,114	950	1,316	1,118	1,297	1,478
Provisions	8	40	129	80	102	114	132	150
Net Current Assets	2,212	6,798	6,522	5,965	6,700	10,057	14,056	18,689
Deferred Tax assets	167	223	56	399	384	384	384	384
Misc Expenditure	0	0	0	0	0	0	0	0
Appl. of Funds	14,150	19,800	25,216	29,926	29,660	35,291	40,746	46,800

Financials and valuations

Ratios								
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)								
EPS	2.5	7.8	13.4	12.7	13.9	14.9	17.8	20.9
Cash EPS	7.1	13.0	20.6	21.7	24.0	26.9	31.7	36.8
BV/Share	31.9	47.6	58.3	70.2	64.4	74.1	85.9	99.7
DPS	1.1	0.8	5.0	2.2	19.9	5.3	6.1	7.2
Payout (%)	45.4	9.6	37.2	14.8	154.6	35.8	34.8	34.8
Valuation (x)								
P/E	449.4	143.0	82.8	87.4	86.0	80.4	67.5	57.4
Cash P/E	157.6	85.6	54.1	51.4	49.9	44.5	37.8	32.6
P/BV	34.9	23.4	19.1	15.9	18.6	16.2	14.0	12.0
EV/Sales	37.6	22.7	14.6	13.3	13.5	12.1	10.4	9.1
EV/EBITDA	175.3	74.5	45.7	44.7	44.6	39.8	33.7	29.0
Dividend Yield (%)	0.1	0.1	0.4	0.2	1.7	0.4	0.5	0.6
Return Ratios (%)								
RoE	7.8	20.0	26.0	20.3	21.2	22.1	22.8	23.1
RoCE	7.1	14.9	18.4	17.7	14.1	15.2	15.3	15.4
RoIC	4.0	19.7	24.6	21.4	16.0	16.5	17.7	19.3
Working Capital Ratios								
Fixed Asset Turnover (x)	0.8	1.1	1.2	1.1	1.0	0.9	0.9	0.9
Asset Turnover (x)	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8
Inventory (Days)	293	274	264	262	219	220	215	215
Debtor (Days)	23	16	22	12	13	13	13	13
Creditor (Days)	207	151	115	95	78	83	83	83
Leverage Ratio (x)								
Current Ratio	1.9	3.0	2.6	2.7	2.8	3.6	4.1	4.6
Interest Cover Ratio	1.1	5.5	7.9	6.0	5.5	4.8	5.0	5.2
Net Debt/Equity	0.1	-0.1	0.2	0.1	0.3	0.3	0.2	0.1
Consolidated - Cash Flow Statement								
								(INR m)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	845	2,831	4,891	4,624	5,019	5,383	6,405	7,534
Depreciation	1,218	1,342	1,810	2,291	2,580	3,090	3,594	4,079
Interest & Finance Charges	437	491	631	789	905	1,133	1,287	1,429
Direct Taxes Paid	-204	-715	-1,412	-840	-1,363	-1,355	-1,612	-1,896
(Inc)/Dec in WC	1,135	-638	-1,727	-490	574	-695	-476	-634
CF from Operations	3,432	3,312	4,193	6,374	7,715	7,555	9,197	10,511
Others	-779	-491	-386	-474	-740	-1,107	-1,300	-1,495
CF from Operating incl EO	2,653	2,821	3,807	5,901	6,975	6,449	7,897	9,016
(Inc)/Dec in FA	-251	-479	-996	-1,161	-874	-472	-569	-643
Free Cash Flow	2,402	2,342	2,810	4,740	6,101	5,977	7,328	8,373
(Pur)/Sale of Investments	-329	538	-620	-1,885	1,587	0	0	0
Others	-644	68	-748	478	488	1,107	1,300	1,495
CF from Investments	-1,224	127	-2,365	-2,569	1,200	635	731	853
Issue of Shares	0	2,924	29	44	83	0	0	0
Inc/(Dec) in Debt	-101	-14	-1,023	-15	0	0	0	0
Interest Paid	-6	-1	-1	-3	-5	-1,133	-1,287	-1,429
Dividend	-498	0	-883	-1,155	-5,420	-1,441	-1,667	-1,962
Others	-665	-1,038	-1,710	-2,097	-2,389	-1,848	-2,151	-2,479
CF from Fin. Activity	-1,271	1,870	-3,588	-3,227	-7,730	-4,421	-5,105	-5,870
Inc/Dec of Cash	158	4,818	-2,146	106	445	2,662	3,523	3,999
Opening Balance	105	263	5,081	2,935	3,041	3,486	6,148	9,672
Closing Balance	263	5,081	2,935	3,041	3,486	6,148	9,672	13,670
Other Bank Balance/(OD)	616	-732	-950	-1,918	-2,476	-2,476	-2,476	-2,476
Net Closing Balance	879	4,350	1,985	1,123	1,010	3,672	7,195	11,194

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SELL	$< -10\%$
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UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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