

Hindware Home Innovation: Green Shoots Progressing Towards Recovery!

Nov 13, 2025 | CMP: INR 358 | Target Price: INR 430

BUY

Sector View: Positive

Expected Share Price Return: 20.1% | Dividend Yield: 0.0% | Expected Total Return: 20.1%

Change in Estimates	✓
Target Price Change	✓
Recommendation	✗

Company Info	
BB Code	HINDWARE IN EQUITY
Face Value (INR)	2.0
52 W High/Low (INR)	392/178
Mkt Cap (Bn)	INR 31.5 / \$0.35
Shares o/s (Mn)	83.7
3M Avg. Daily Volume	2,54,151

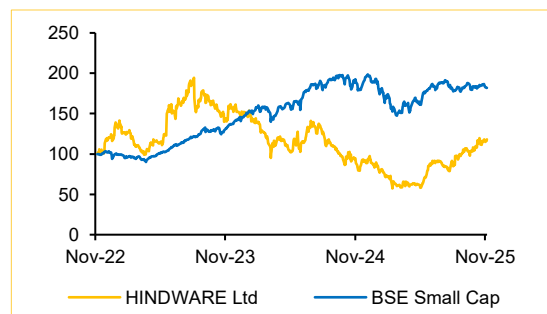
Change in CIE Estimates						
	FY26E			FY27E		
INR Bn	New	Old	Dev. (%)	New	Old	Dev. (%)
Revenue	27.6	27.3	1.2	31.3	30.7	1.9
EBITDA	3.3	3.3	(0.1)	3.9	3.8	2.6
EBITDAM %	11.8	11.9	(16)Bps	12.5	12.4	7bps
PAT	0.5	0.5	(0.6)	1.1	1.0	7.3
EPS	5.7	5.8	(0.6)	12.9	12.0	7.3

Actual vs CIE Estimates			
INR Bn	Q2FY26A	CIE Est.	Dev.%
Revenue	6.8	6.5	3.9
EBITDA	0.6	0.8	(24.9)
EBITDAM %	8.3	11.5	(320) Bps
PAT	0.1	0.3	(84.5)

Key Financials					
INR Bn	FY24	FY25	FY26E	FY27E	FY28E
Revenue	27.8	25.2	27.6	31.3	36.1
YoY (%)	(3.3)	(9.1)	9.5	13.2	15.3
EBITDA	2.6	1.4	3.3	3.9	5.0
EBITDAM %	9.5	5.7	11.8	12.5	13.9
Adj PAT	0.6	(0.5)	0.6	1.2	2.0
EPS	6.8	(8.2)	5.7	12.9	22.5
ROE %	8.3	(10.0)	6.0	12.3	18.3
ROCE %	10.6	1.4	12.1	14.3	19.1
P/E(x)	53.2	NA	62.7	28.0	16.0
EV/EBITDA	12.6	25.4	11.1	9.2	6.9

Shareholding Pattern (%)			
	Sept-25	June-25	Mar-25
Promoters	52.74	52.74	52.74
FIIIs	3.16	3.59	3.64
DIIIs	6.35	6.75	7.09
Public	37.75	36.92	36.53

Relative Performance (%)			
YTD	3Y	2Y	1Y
BSE Small Cap	82.3	37.7	(2.6)
HINDWARE IN	17.7	(15.7)	37.4



Prashanth Kumar Kota, CFA
 Email: prashanth.kota@choiceindia.com
 Ph: +91 22 6707 9887

Bharat Kumar Kudikyala
 Email: bharat.kudikyala@choiceindia.com
 Ph: +91 22 6707 9887

Management Strategy Starts to Make an Impact

We maintain our **BUY** rating on HINDWARE with an increased TP of INR 430 (from INR 375 earlier). We factor in: 1) FY25–FY28E Revenue/EBITDA CAGR of 13/30% for Bathware segment, 2) FY25–FY28E Volume /Revenue /EBITDA CAGR of 11/13/20% for Piping segment, driven by expected improvement in Real Estate and Infra activity, and 3) FY26E/FY27E/FY28E EBITDA margin of 8.6/8.6/9.3% for Consumer Appliance business, which implies a rebound to FY23 levels owing to focus on profitable product categories. Consequently, we arrive at FY25–FY28E consolidated Revenue/EBITDA CAGR of 13/52%.

We now value HINDWARE on 1–year forward (blend of FY27E–FY28E) EV/EBITDA multiple of 9x which, we believe, is conservative given a significant turnaround expected in ROCE, from 1.4% in FY25 to 19.1%, by FY28E. We did a sanity check of our EV/EBITDA TP using implied P/BV and P/E multiple. On our TP of INR 430, FY28E implied PB/PE multiples are 3.2x/19x. Potential slowdown in construction activities due to external factors and possible sudden fall in PVC/CPVC prices as a result of various global dynamics are risks to our BUY rating.

Demerger value unlocking not considered in our INR 430/sh TP

HINDWARE, in April 2025, announced the demerger of its loss-making Consumer Appliances Business. We have not factored in the benefits of the composite scheme of demerger, that is, 1) revising the valuation multiple higher of Building Products Business and 2) ascribing a positive value to the Consumer Products Business as the proposed demerger scheme receives requisite regulatory approvals. Based on Points 1 and 2, our proforma valuation workings (Exhibit 4) indicate a valuation of INR 480 per share for the Building Products Business and INR 60 per share for the Consumer Appliances Business. It could take 6 to 12 months for regulatory approvals to come through.

Q2FY26 Review: Improvement in KPIs across the board

- Consolidated revenue came in at INR 6,763Mn, (vs CIE est of INR 6,509Mn), up 7.4%YoY and 27.3% QoQ.
- Consolidated EBITDA came in at INR 564Mn, (vs CIE est of INR 754Mn), up 89.9/15.7% YoY/QoQ. EBITDA margin came in at 8.3% (+362/-84bps YoY/QoQ).

Segmental Results:

- Revenue from Bathware segment came in at INR 3,970Mn, up 10/16% YoY/QoQ. EBITDA margin came in at 10.8%.
- Pipes segment reported volume growth of 14/48% YoY. Revenue at INR 1,960Mn is up 5/65% YoY/QoQ to (impacted due to lower realisation YoY). EBITDA margin declined by 70/+20bps YoY/QoQ to 6.1%.
- Revenue from Consumer Appliances segment came in at INR 840Mn, up 2/18% YoY/QoQ. EBITDA margin came in at 8% vs -9% on 2QFY25.

Management Call – Highlights

Bathware: EBITDA margin at ~11.6%, targeted to improve to 13–14% in H2 FY26 and +1–2% in FY27E vs FY26E

Consumer Appliances: Targeting INR 4,700–5,000Mn revenue in 2 years, focusing solely on profitable categories and leveraging synergies in warehousing, service, and sourcing with parent company

Pipes and Fittings: Volume growth expected at ~15% YoY, driven by demand recovery and improved channel momentum and New Roorkee (Uttarakhand) plant has started trial production; commercial launch in Q3 FY26; expected to reach INR 200Mn/month run-rate by FY27E

Bathware Business

- **Growth Momentum:** Segment returned to double-digit growth (+10% YoY).
- **Portfolio Mix:** Sanitaryware contributes ~55% of sales and Faucets ~45%, with both showing steady growth.
- **Margin Profile:** EBITDA margin at ~11.6%, targeted to improve to 13–14% in H2 FY26 and +1–2% in FY27E.
- **Strategic Initiatives:** Price hike (Nov 1) across categories and premiumisation through new high-ASP faucet range.
- **Brand & Market Focus:** “Designed for Sukun” campaign is gaining traction; strong engagement with architects, designers and plumbers; institutional business (~23% of sales) expected to grow 15–20%.

Consumer Appliances Business

- **Turnaround Achieved:** EBITDA margin improved, from –10% last year to +11%, reflecting strong operational recovery.
- **Focussed Portfolio:** Continuing with kitchen appliances (chimneys, hobs, cooktops, built-ins, sinks), water heaters (JV with Groupe Atlantic) and coolers (e-commerce only); discontinued fans, purifiers and kitchen fixtures.
- **Market Position:** Among top 3 in chimneys with strong innovation; robust water heater range through Groupe Atlantic JV; expanding presence in stainless-steel sinks.
- **Growth & Synergies:** Targeting INR 4,700–5,000Mn revenue in 2 years, focusing solely on profitable categories and leveraging synergies in warehousing, service and sourcing with parent company.
- **Brand Count:** Existing brand store count stands at 130 and there may be 50 to 60 store additions in FY26.

Pipes and Fittings Business

- **Performance Overview:** Volumes declined 21% in H1 FY26 due to weak market conditions and resin price pressure; profitability impacted by intense competition.
- **2H Outlook:** Volume growth expected at ~15% YoY, driven by demand recovery and improved channel momentum.
- **Margin Pressure:** EBITDA margin subdued amid PVC resin volatility and aggressive market pricing.
- **Capacity Expansion:** New Roorkee (Uttarakhand) plant has started trial production; commercial launch in Q3 FY26; expected to reach INR 200Mn/month run-rate by FY27E.
- **Product Innovation:** Introducing foamcore pipes, double-wall corrugated pipes, fire-sprinkler systems, and PPR pipes, expected to deliver 30–32% gross margin.
- **Challenges & Levers:** Industry facing pricing pressure and resin cost decline; company focusing on cost optimisation, operational efficiency and benefiting from potential anti-dumping duty on PVC.

Exhibit 1: Improvement in KPIs across the board

HINDWARE (INR Mn)	Q2FY26	Q2FY25	YoY (%)	Q1FY26	QoQ (%)
Net Sales (incl OOI)	6,763	6,298	7.4	5,312	27.3
Material Exp	3,787	3,517	7.7	2,757	37.4
Gross Profit	2,976	2,781	7.0	2,555	16.5
Employee Exp	1,053	1,077	(2.2)	982	7.2
Power & Fuel Cost	238	224	6.3	184	29.1
Other Exp	1,121	1,183	(5.2)	900	24.5
EBITDA	564	297	89.9	488	15.7
Depreciation	290	309	(6.1)	302	(4.1)
EBIT	274	(12)	(2,422.9)	185	48.1
Other Income	38	98	(60.9)	90	(57.4)
Interest Cost	171	236	(27.2)	179	(4.4)
PBT	141	(149)	(194.4)	96	47.2
Share in profit/ (loss) after tax of JV	(26)	(35)	NA	(536)	NA
Tax	64	(39)	NA	(149)	NA
RPAT	51	(145)	NA	(292)	NA
Adj EPS (INR)	0.6	(2.0)	NA	(3.5)	NA

Source: HINDWARE, Choice Institutional Equities

Exhibit 2: Operational Assumptions – Impressive Volume and Revenue Growth Ahead

Particulars	FY24	FY25	FY26E	FY27E	FY28E
Pipes Business					
Volume (in MT)	42,677	47,673	51,487	57,665	65,738
YoY Growth (%)	15.3	11.7	8.0	12.0	14.0
Realisation (INR/Kg)	181.5	165.0	164.9	168.2	171.9
YoY Growth (%)	(14.3)	(9.1)	(0.0)	2.0	2.2
Revenue (INR Mn)	7,746	7,865	8,492	9,701	11,302
YoY Growth (%)	(1.3)	1.5	8.0	14.2	16.5
EBITDA/Kg (INR)	16.8	12.8	14.2	14.5	16.0
YoY Growth (%)	42.2	(23.9)	11.0	2.1	10.3
EBITDA (INR Mn)	718	610	731	836	1,052
EBITDAM (%)	9.3	7.8	8.6	8.6	9.3
YoY Growth (%)	63.9	(15.0)	19.9	14.4	25.8
Bathware Business					
Revenue (INR Mn)	15,800	13,840	15,224	17,203	19,784
YoY Growth (%)	3.2	(12.4)	10.0	13.0	15.0
EBITDAM (%)	15.4	10.6	14.0	15.0	16.5
EBITDA (INR Mn)	2,433	1,470	2,131	2,580	3,264
YoY Growth (%)	14.5	(39.6)	45.0	21.1	26.5
Consumer Appliance Business					
Revenue (INR Mn)	4,217	3,562	3,918	4,388	5,003
YoY Growth (%)	(15.8)	(15.5)	10.0	12.0	14.0
EBITDAM (%)	(3.0)	(4.8)	10.0	11.0	14.0
EBITDA (INR Mn)	(125)	(170)	392	483	700
Consolidated Financials					
Revenue (INR Mn)	27,763	25,230	27,634	31,292	36,088
YoY Growth (%)	(3.3)	(9.1)	9.5	13.2	15.3
EBITDA (INR Mn)	2,627	1,430	3,254	3,899	5,016
YoY Growth (%)	7.0	(45.5)	127.5	19.8	28.6
EBITDA (%)	9.5	5.7	11.8	12.5	13.9
PAT (INR Mn)	581	(508.8)	641	1,237	2,042
YoY Growth (%)	0.9	(187.6)	(225.9)	93.1	65.1

Source: HINDWARE, Choice Institutional Equities

Valuation Discussion

We value HINDWARE on 1 year forward (blend of FY27E–FY28E) EV/EBITDA multiple of 9x which we believe is conservative, given significant turn round expected in ROCE from 1.4% in FY25 to 19.1% by FY28E. We did a sanity check of our EV/EBITDA TP using implied P/BV, and P/E multiples. On our TP of INR 430, FY28E implied PB/PE multiple is 3.2x/19x. Potential slowdown in construction activities due to external factors and sudden fall in PVC/CPVC prices as a result of various global dynamics are risks to our BUY rating.

Exhibit 3: EV/EBITDA Valuation Framework

INR Mn	FY26E	FY27E	FY28E
EBITDA (INR Mn)	3,254	3,899	5,016
Target EV/EBITDA Multiple (x)	9	9	9
Target EV (INR Mn)	29,289	35,094	45,148
Net Debt (INR Mn)	6,871	6,408	5,356
Implied Market Value (INR Mn)	22,418	28,686	39,792
Value per Share (INR/sh)	268	343	476
Target Price (INR)			430

Source: HINDWARE, Choice Institutional Equities

Discussion on Proforma De-merger Valuation

HINDWARE announced the de-merger of loss making Consumer Appliances Business in Apr 2025. We have not factored in the benefits of the composite scheme of demerger i.e. 1) revising the valuation multiple higher of Building Products Business, and 2) ascribing a positive value to the Consumer Products Business as the proposed demerger scheme receives the requisite regulatory approvals. Based on 1 and 2, our proforma valuation workings (Exhibit 4) indicate a valuation of INR 480 per share for the Building Products Business and INR 60 per share for the Consumer Appliances Business. It could take 6 to 12 months for all the regulatory approvals to be completed.

Exhibit 4: Demerger Proforma Valuation

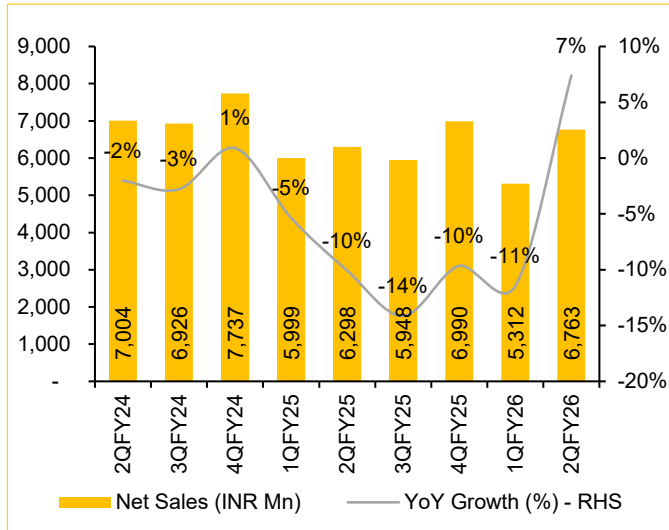
Bathware Products Business

INR Mn	FY25	FY26E	FY27E	FY28E
Revenue	21,707	23,716	26,904	31,086
Operating Costs	19,627	20,853	23,487	26,770
EBITDA	2,080	2,862	3,417	4,316
Depreciation	1,000	1,170	1,373	1,506
EBIT	1,080	1,693	2,043	2,810
Less: Interest	881	891	860	799
PBT	198	801	1,183	2,012
Valuation (INR/sh) @ 12x FY27E EV EBITDA multiple		480		

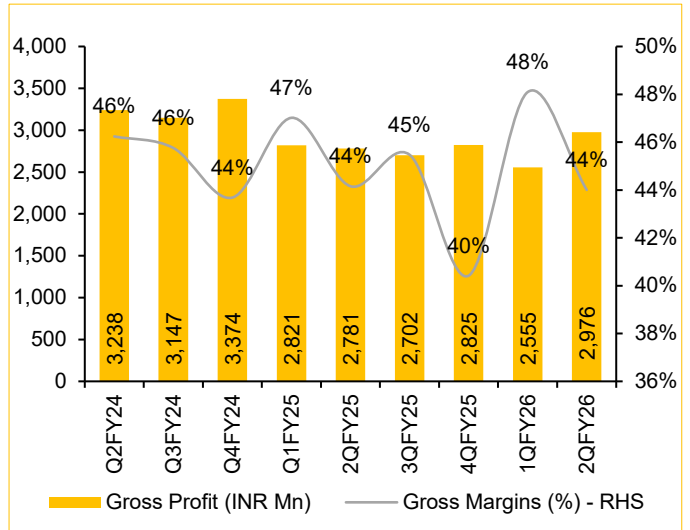
Consumer Products Business

INR Mn	FY25	FY26E	FY27E	FY28E
Revenue	3,562	3,918	4,388	5,003
Operating Costs	3,732	3,526	3,906	4,302
EBITDA	(170)	392	483	700
Depreciation	225	242	260	278
EBIT	(395)	150	223	422
Less: Interest	43	43	43	43
PBT	(438)	107	179	379
Valuation (INR/sh) @ 1x FY27E Mcap to Sales multiple		60		

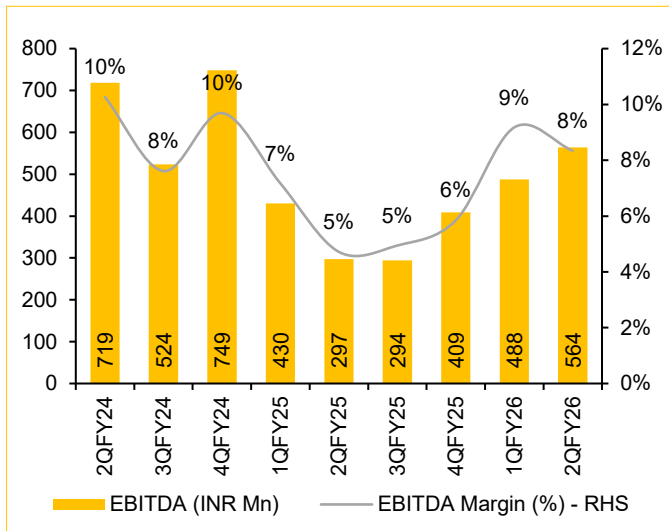
Source: HINDWARE, Choice Institutional Equities

Revenue is up 7/27% YoY/QoQ

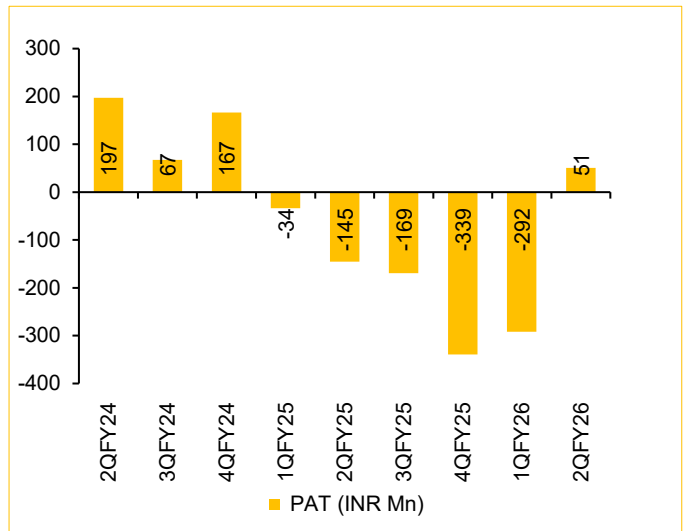
Source: HINDWARE, Choice Institutional Equities

Gross margin is down 15bps YoY

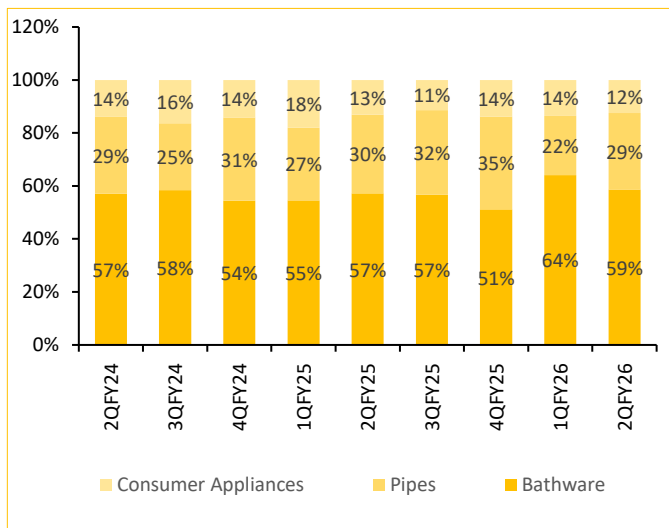
Source: HINDWARE, Choice Institutional Equities

EBITDA margin improved 362bps YoY

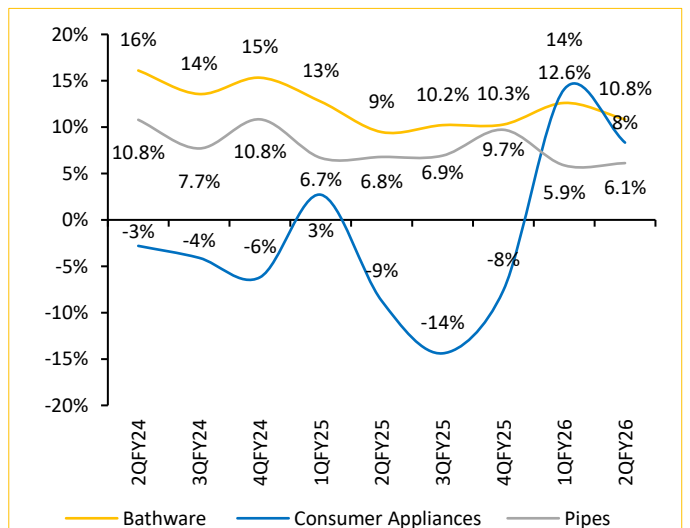
Source: HINDWARE, Choice Institutional Equities

Reported profit turns positive after five quarters

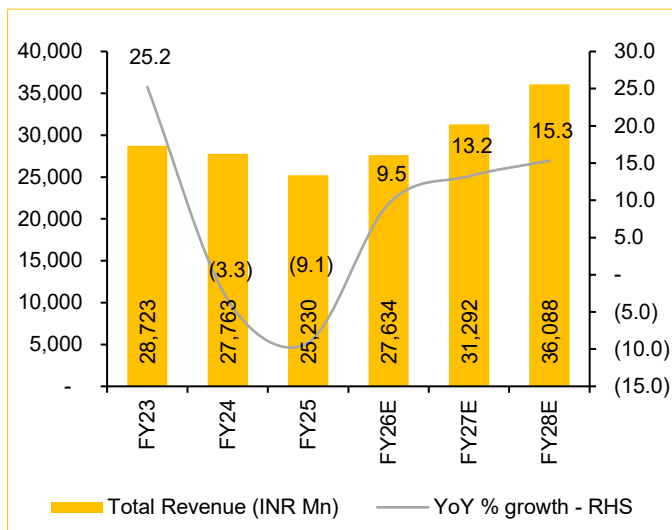
Source: HINDWARE, Choice Institutional Equities

Revenue share of Pipes segment is higher QoQ

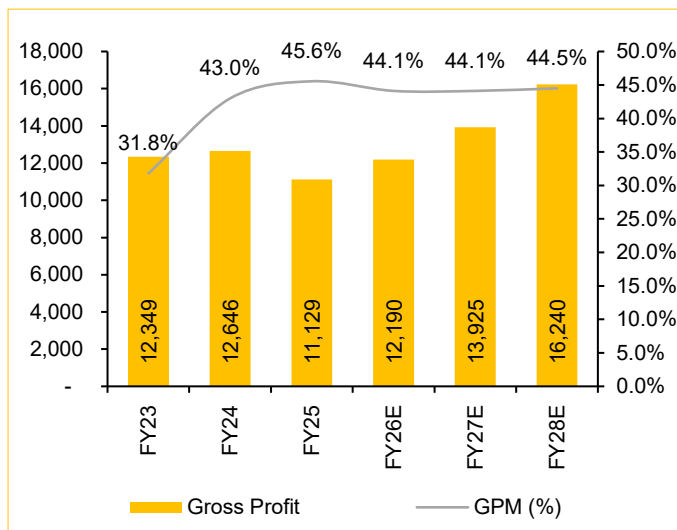
Source: HINDWARE, Choice Institutional Equities

Bathware & Pipes segment margin to improve in H2

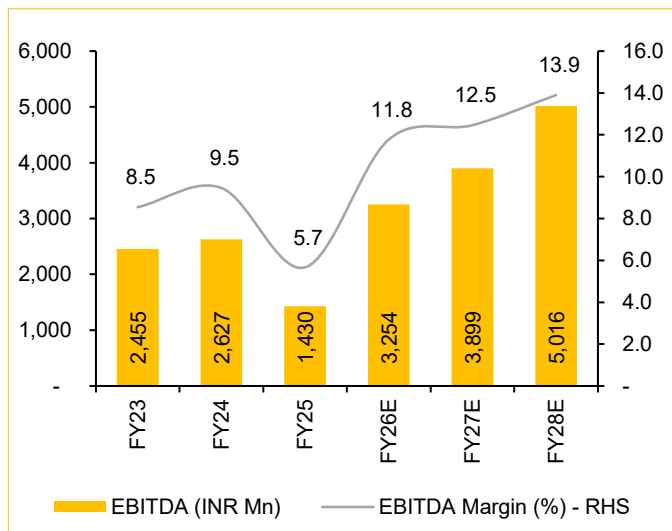
Source: HINDWARE, Choice Institutional Equities

Revenue to expand at 13% CAGR over FY25–28E

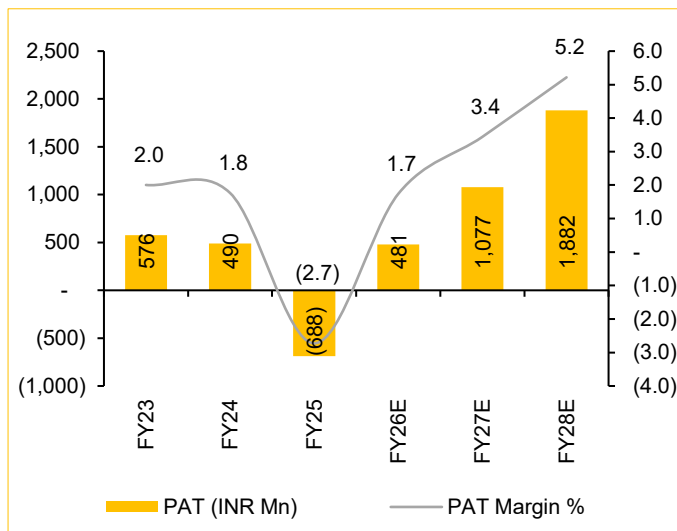
Source: HINDWARE, Choice Institutional Equities

Gross profit to expand at 13% CAGR over FY25–FY28E

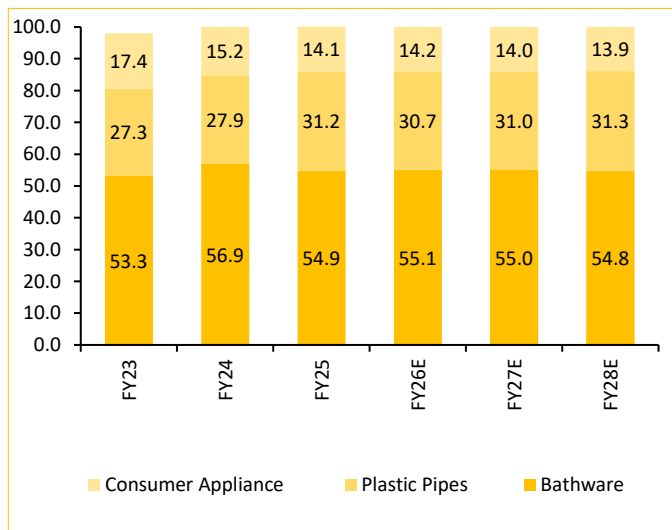
Source: HINDWARE, Choice Institutional Equities

EBITDA to expand at 52% CAGR over FY25–FY28E

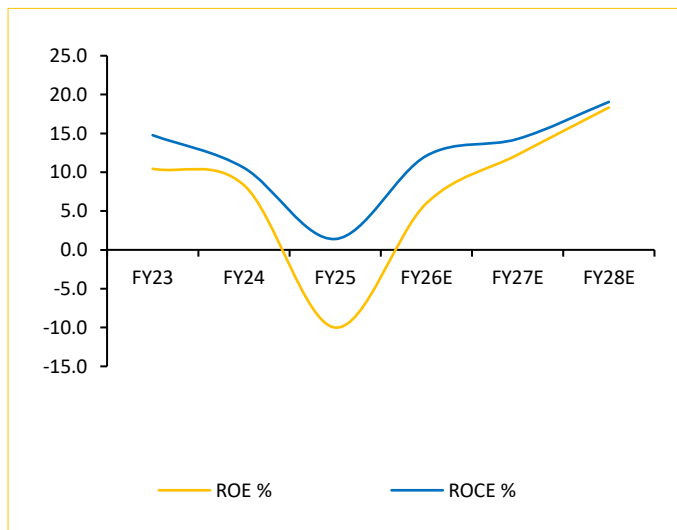
Source: HINDWARE, Choice Institutional Equities

PAT to improve sharply by FY28E

Source: HINDWARE, Choice Institutional Equities

Revenue mix to remain largely constant over FY25–28E

Source: HINDWARE, Choice Institutional Equities

ROE and ROCE to improve sharply, going forward

Source: HINDWARE, Choice Institutional Equities

*All figures are in INR Million

Income Statement (Consolidated in INR Mn)

Particular	FY24	FY25	FY26E	FY27E	FY28E
Revenue	27,763	25,230	27,634	31,292	36,088
Gross Profit	12,646	11,129	12,190	13,925	16,240
EBITDA	2,627	1,430	3,254	3,899	5,016
Depreciation	1,188	1,225	1,411	1,633	1,784
EBIT	1,438	205	1,843	2,266	3,233
Interest Expense	926	891	891	860	799
Other Income	364	405	400	450	500
PBT	876	(577)	857	1,656	2,734
Reported PAT	581	(509)	641	1,237	2,042
EPS	6.8	(8.2)	5.7	12.9	22.5

Source: HINDWARE, Choice Institutional Equities

Ratio Analysis	FY24	FY25	FY26E	FY27E	FY28E
Growth Ratios					
Revenues	(3.3)	(9.1)	9.5	13.2	15.3
EBITDA	7.0	(45.5)	127.5	19.8	28.6
PAT	(14.9)	NA	NA	124.1	74.8
Margins					
Gross Profit Margin	45.6	44.1	44.1	44.5	45.0
EBITDA Margin	9.5	5.7	11.8	12.5	13.9
PAT Margin	1.8	(2.7)	1.7	3.4	5.2
Profitability					
Return On Equity (ROE)	8.3	(10.0)	6.0	12.3	18.3
Return on Capital Employed (ROCE)	10.6	1.4	12.1	14.3	19.1
Return on Invested Capital (ROIC)	10.7	1.6	12.3	14.5	19.6
Financial leverage					
OCF/EBITDA (x)	0.9	1.3	0.6	0.7	0.7
OCF / IC (%)	17.8	15.2	13.6	18.5	21.1
EV/EBITDA (x)	12.6	25.4	11.1	9.2	6.9
Debt/Equity (x)	1.4	0.9	0.9	0.7	0.6
Earnings					
EPS	6.8	(8.2)	5.7	12.9	22.5
Shares Outstanding	72	84	84	84	84
Working Capital					
Inventory Days (x)	77	87	87	87	85
Receivable Days (x)	60	73	73	70	69
Creditor Days (x)	41	59	58	58	58
Working Capital Days	96	102	102	99	96

Source: HINDWARE, Choice Institutional Equities

Balance Sheet (Consolidated in INR Mn)

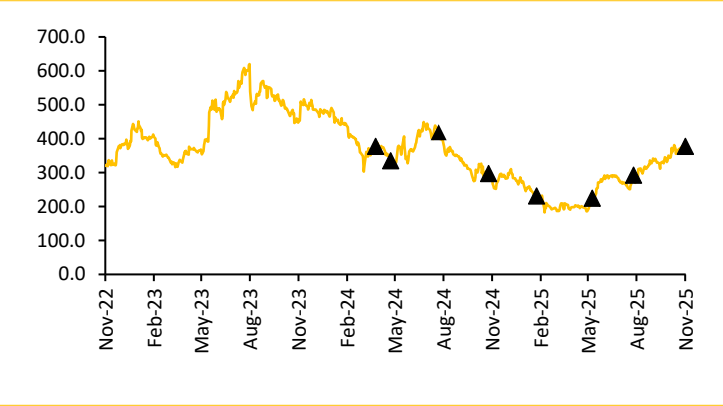
Particular	FY24	FY25	FY26E	FY27E	FY28E
Net Worth	5,978	7,771	8,251	9,328	11,210
Minority Interest	89	91	91	91	91
Other Financial Liability	5,475	4,766	4,942	5,130	5,332
Total Debt	8,367	7,199	7,199	6,949	6,449
Other Liabilities & Provisions	201	189	189	189	189
Total Net Worth & liabilities	20,109	20,015	20,672	21,687	23,271
Net Fixed Assets	9,156	8,735	10,412	10,329	10,145
CWIP	553	2,088	100	100	100
Goodwill	19	19	19	19	19
Investments	1,035	731	731	731	731
Cash & Bank Balance	293	253	328	541	1,093
Loans & Advances & other assets	1,315	1,023	677	767	884
Net Current Assets	7,737	7,166	8,405	9,200	10,299
Total Assets	20,109	20,015	20,672	21,687	23,271

Cash Flows (INR Mn)	FY24	FY25	FY26E	FY27E	FY28E
Cash Flows from Operations	2,408	1,921	2,043	2,887	3,467
Cash Flows from Investing	(2,188)	(2,146)	(1,076)	(1,563)	(1,617)
Cash Flows from Financing	(20)	183	(891)	(1,110)	(1,299)

DuPont Analysis	FY24	FY25	FY26E	FY27E	FY28E
Tax Burden	66.3%	88.1%	74.7%	74.7%	74.7%
Interest Burden	60.9%	-281.7%	46.5%	73.1%	84.6%
EBIT Margin	5.2%	0.8%	6.7%	7.2%	9.0%
Asset Turnover	1.4	1.3	1.3	1.4	1.6
Equity Multiplier	3.4	2.6	2.5	2.3	2.1
ROE	8.3	(10.0)	6.0	12.3	18.3

Source: HINDWARE, Choice Institutional Equities

Historical share price chart: Hindware Home Innovation



Date	Rating	Target Price
April 01, 2024	BUY	503
May 30, 2024	BUY	457
August 13, 2024	BUY	458
November 14, 2024	HOLD	297
February 18, 2025	BUY	253
May 28, 2025	BUY	325
August 14, 2025	BUY	375
November 13, 2025	BUY	430

Institutional Research Team

Utsav Verma, CFA	Head of Institutional Research	utsav.verma@choiceindia.com	+91 22 6707 9440
Prashanth Kumar Kota, CFA	Analyst – Basic Materials	prashanth.kota@choiceindia.com	+91 22 6707 9887
Dhanshree Jadhav	Analyst – Technology	dhanshree.jadhav@choiceindia.com	+91 22 6707 9535
Karan Kamdar	Analyst – Small and Midcaps	karan.kamdar@choiceindia.com	+91 22 6707 9451
Deepika Murarka	Analyst – Healthcare	deepika.murarka@choiceindia.com	+91 22 6707 9513
Putta Ravi Kumar	Analyst – Defence	ravi.putta@choiceindia.com	+91 22 6707 9908
Maitri Sheth	Analyst – Pharmaceuticals	maitri.sheth@choiceindia.com	+91 22 6707 9511
Ashutosh Murarka	Analyst – Cement & Infrastructure	ashutosh.murarka@choiceindia.com	+91 22 6707 9887
Dhaval Popat	Analyst – Energy	dhaval.popat@choiceindia.com	+91 22 6707 9949
Samarth Goel	Sr. Associate– Small and Midcaps	samarth.goel@choiceindia.com	+91 22 6707 9451
Aayush Saboo	Sr. Associate– Real Estate	aayush.saboo@choiceindia.com	+91 22 6707 9512
Bharat Kumar Kudikyala	Sr. Associate – Building Materials and Mining	bharat.kudikyala@choiceindia.com	+91 22 6707 9521
Avi Jhaveri	Sr. Associate – Technology	avi.jhaveri@choiceindia.com	+91 22 6707 9901
Kunal Bajaj	Sr. Associate – Technology	kunal.bajaj@choiceindia.com	+91 22 6707 9901
Abhinav Kapadia	Sr. Associate – Capital Goods	abhinav.kapadia@choiceindia.com	+91 22 6707 9707
Subhash Gate	Sr. Associate – Auto	subhash.gate@choiceindia.com	+91 22 6707 9233
Vikrant Shah, CFA (ICFAI)	Sr. Associate – Banks	vikrant.shah@choiceindia.com	+91 22 6707 9887
Vinay Rawal	Associate – Small and Midcaps	vinay.rawal@choiceindia.com	+91 22 6707 9433
Heer Gogri	Associate – Small and Midcaps	heer.gogri@choiceindia.com	+91 22 6707 9433
Heet Chheda	Associate – Auto	heet.chheda@choiceindia.com	+91 22 6707 9233
Rushil Katiyar	Associate – Technology	rushil.katiyar@choiceindia.com	+91 22 6707 9535
Stuti Bagadia	Associate – Pharmaceuticals	stuti.bagadia@choiceindia.com	+91 22 6707 9511

CHOICE RATING DISTRIBUTION & METHODOLOGY

Large Cap*	
BUY	The security is expected to generate upside of 15% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 15% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -5% over the next 12 months
SELL	The security is expected to show downside of 5% or more over the next 12 months
Mid & Small Cap*	
BUY	The security is expected to generate upside of 20% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 20% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -10% over the next 12 months
SELL	The security is expected to show downside of 10% or more over the next 12 months
Other Ratings	
NOT RATED (NR)	The stock has no recommendation from the Analyst
UNDER REVIEW (UR)	The stock is under review by the Analyst and rating may change
Sector View	
POSITIVE (P)	Fundamentals of the sector look attractive over the next 12 months
NEUTRAL (N)	Fundamentals of the sector are expected to be in statis over the next 12 months
CAUTIOUS (C)	Fundamentals of the sector are expected to be challenging over the next 12 months

*Large Cap: More Than INR 20,000Cr Market Cap
*Mid & Small Cap: Less Than INR 20,000Cr Market Cap

Disclaimer

Research Disclaimer and Disclosure inter-alia as required under Securities and Exchange Board of India (Research Analysts) Regulations, 2014
Choice Equity Broking Private Limited-Research Analyst - INH000000222. (CIN. NO.: U65999MH2010PTC198714). Reg. Add.: Sunil Patodia Tower, J B Nagar, Andheri(East), Mumbai 400099. Tel. No. 022-6707 9999
Compliance Officer--Prashant Salian, Email Id – Prashant.salian@choiceindia.com Contact no. 022- 67079999- Ext-2310
Grievance officer-Deepika Singhvi Tel.022-67079999- Ext-834. Email- ig@choiceindia.com
Investment in securities market are subject to market risks. Read all the related documents carefully before investing. Registration granted by SEBI, and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors
This Research Report (hereinafter referred as "Report") has been prepared by Choice Equity Broking Private Limited as a Research Entity (hereinafter referred as "CEBPL RE" Limited). The Research Analysts, strategists are principally responsible for the preparation of "CEBPL RE" research. The research analysts have received compensation based upon various factors, which may include quality of research, investor client feedback, stock picking, competitive factors and firm revenues etc.
Whilst CEBPL has taken all reasonable steps to ensure that this information is correct, CEBPL does not offer any warranty as to the accuracy or completeness of such information. Any person placing reliance on the report to undertake trading does so entirely at his or her own risk and CEBPL does not accept any liability as a result. Securities and Derivatives markets may be subject to rapid and unexpected price movements and past performance is not necessarily an indication of future performance.

General Disclaimer: This 'Report' is strictly meant for use by the recipient and is not for circulation. This Report does not take into account particular investment objectives, financial situations or specific needs of individual clients nor does it constitute a personal recommendation. The recommendations, if any, made herein are expression of views and/or opinions and should not be deemed or construed to be neither advice for the purpose of purchase or sale of any security, derivatives or any other security through CEBPL nor any solicitation or offering of any investment/trading opportunity on behalf of the issuer(s) of the respective security (ies) referred to herein.

These information / opinions / views are not meant to serve as a professional investment guide for the readers. No action is solicited based upon the information provided herein. Recipients of this "Report" should rely on information/data arising out of their own Study/Investigations. It is advised to seek independent professional advice and arrive at an informed trading/investment decision before executing any trades or making any investments. This 'Report' has been prepared on the basis of publicly available information, internally developed data and other sources believed by CEBPL to be reliable. CEBPL or its directors, employees, affiliates or representatives shall not be responsible for, or warrant for the accuracy, completeness, adequacy and reliability of such information / opinions / views. Though due care has been taken to ensure that the disclosures and opinions given are fair and reasonable, none of the directors, employees, affiliates or representatives of CEBPL shall be liable for any direct, indirect, special, incidental, consequential, punitive or exemplary damages, including lost profits arising in any way whatsoever from the information / opinions / views contained in this report.

The price and value of the investments referred to in this Report and the income from them may tend to go down as well as up, and investors may incur losses on any investments. Past performance shall not be a guide for future performance. CEBPL does not provide tax advice to its clients, and all investors are strongly advised to take advice of their tax advisers regarding taxation aspects of any potential investment. Opinions are based on the current scenario as of the date appearing on this 'Report' only. CEBPL does not undertake to advise you as to any change of our views expressed in this 'Report' may differ on account of differences in research methodology, personal judgment and difference in time horizons for which recommendations are made. User should keep this risk in mind and not hold CEBPL, its employees and associates responsible for any losses, damages of any type whatsoever.

Disclaimers in respect of jurisdiction: This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject "CEBPL RE" to any registration or licensing requirement within such jurisdiction(s). No action has been or will be taken by "CEBPL RE" in any jurisdiction (other than India), where any action for such purpose(s) is required. Accordingly, this 'Report' shall not be possessed, circulated and/or distributed in any such country or jurisdiction unless such action is in compliance with all applicable laws and regulations of such country or jurisdiction. "CEBPL" requires such recipient to inform himself about and to observe any restrictions at his own expense, without any liability to "CEBPL". Any dispute arising out of this Report shall be subject to the exclusive jurisdiction of the Courts in Mumbai (India).

Statements on ownership and material conflicts of interest, compensation - CEBPL and Associates reciprocates to the best of the knowledge and belief of CEBPL/ its Associates/ research Analyst who is preparing this report.

Disclosures of Interest (Additional):

- 1. "CEBPL", its research Analyst(s), or its associates or relatives of the Research Analyst does not have any financial interest in the company(ies) covered in this report.
- 2. "CEBPL" its research Analyst, or its associates or relatives of the research analyst affiliates collectively do not hold more than 1 of the securities of the company(ies) covered in this report as of the end of the month immediately preceding the distribution of the research report.
- 3. "CEBPL", its research analyst, his/her associate, his/her relative, do not have any other material conflict of interest at the time of publication of this research report.
- 4. "CEBPL", its research analyst, and its associates have not received compensation for investment banking or merchant banking or brokerage services or for any other products or services from the company(ies) covered in this report, in the past twelve months.
- 5. "CEBPL", its research analyst, or its associates have not managed or co-managed in the previous twelve months, a private or public offering of securities for the company (ies) covered in this report.
- 7. "CEBPL", or its associates have not received compensation or other benefits from the company(ies) covered in this report or from any third party, in connection with the research report.
- 8. CEBPL research analyst has not served as an Officer, Director, or employee of the company (ies) covered in the Research report.
- 9. "CEBPL", its research analyst has not been engaged in market making activity for the company(ies) covered in the Research report.

Details of Associates of CEBPL and Brief History of Disciplinary action by regulatory authorities are available on our website i.e. <https://choiceindia.com/research-listing>

Sr. No.	Particulars	Yes / No
1.	Whether compensation has been received from the company(ies) covered in the Research report in the past 12 months for investment banking transaction by CEBPL	No
2	Whether Research Analyst, CEBPL or its associates or relatives of the Research Analyst affiliates collectively hold more than 1 of the company(ies) covered in the Research report	No
3.	Whether compensation has been received by CEBPL or its associates from the company(ies) covered in the Research report	No
4.	CEBPL or its affiliates have managed or co-managed in the previous twelve months a private or public offering of securities for the company(ies) covered in the Research report	No
5.	CEBPL, its research analyst, his associate, or its associates have received compensation for investment banking or merchant banking or brokerage services or for any other products or services from the company(ies) covered in the Research report, in the last twelve months	No

Copyright: The copyright in this research report belongs exclusively to CEBPL. All rights are reserved. Any unauthorized use or disclosure is prohibited. No reprinting or reproduction, in whole or in part, is permitted without the CEBPL's prior consent, except that a recipient may reprint it for internal circulation only and only if it is reprinted in its entirety.

This "Report" is for distribution only under such circumstances as may be permitted by applicable law. This "Report" has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient, even if sent only to a single recipient. This "Report" is not guaranteed to be a complete statement or summary of any securities, markets, reports or developments referred to in this research report. Neither CEBPL nor any of its directors, officers, employees or agents shall have any liability, however arising, for any error, inaccuracy or incompleteness of fact or opinion in this "report" or lack of care in this report's preparation or publication, or any losses or damages which may arise from the use of this research report.

Information barriers may be relied upon by CEBPL, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups, or affiliates of CEBPL.

Investing in any non-U.S. securities or related financial instruments (including ADINR) discussed in this research report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States. The value of any investment or income from any securities or related financial instruments discussed in this research report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Past performance is not necessarily a guide to future performance and no representation or warranty, express or implied, is made by CEBPL with respect to future performance. Income from investments may fluctuate. The price or value of the investments to which this research report relates, either directly or indirectly, may fall or rise against the interest of investors. Any recommendation or opinion contained in this research report may become outdated as a consequence of changes in the environment in which the issuer of the securities under analysis operates, in addition to changes in the estimates and forecasts, assumptions and valuation methodology used herein.

No part of the content of this research report may be copied, forwarded or duplicated in any form or by any means without the prior written consent of CEBPL and CEBPL accepts no liability whatsoever for the actions of third parties in this respect.

The details of CEBPL, its research analyst and its associates pertaining to the companies covered in the Research report are given above.