Market snapshot

Equities - India	Close	Chg .%	CYTD.%
Sensex	77,966	-0.2	-8.5
Nifty-50	24,436	-0.1	-6.5
Nifty-M 100	64,024	0.3	5.9
Equities-Global	**Close**	**Chg .%**	**CYTD.%**
S&P 500	7,749	0.3	13.2
Nasdaq	26,588	0.5	14.4
FTSE 100	10,833	-0.1	9.1
DAX	26,331	-0.2	7.5
Hang Seng	8,446	-1.0	-5.2
Nikkei 225	67,524	0.8	34.1
Commodities	**Close**	**Chg .%**	**CYTD.%**
Brent (US$/Bbl)	94	0.4	49.9
Gold ($/OZ)	4,408	0.9	2.1
Cu (US$/MT)	14,294	-0.4	14.8
Almn (US$/MT)	3,315	-1.6	11.7
Currency	**Close**	**Chg .%**	**CYTD.%**
USD/INR	95.3	-0.1	6.1
USD/EUR	1.2	-0.1	-1.9
USD/JPY	159.4	0.1	1.7
YIELD (%)	**Close**	**1MChg**	**CYTD chg**
10 Yrs G-Sec	6.8	0.00	0.2
Flows (USD b)	**12-Aug**	**MTD**	**CYTD**
FIIs	-0.11	1.57	-24.8
DIIs	0.61	1.30	54.4
Volumes (INRb)	**12-Aug**	**MTD***	**YTD***
Cash	1,422	1366	1362
F&O	85,491	2,02,021	2,60,599

Note: Flows, MTD includes provisional numbers.
*Average

Today's top research theme

Fund Folio: Total AUM scales to a record high, reaching INR85.8t; equity inflows moderate

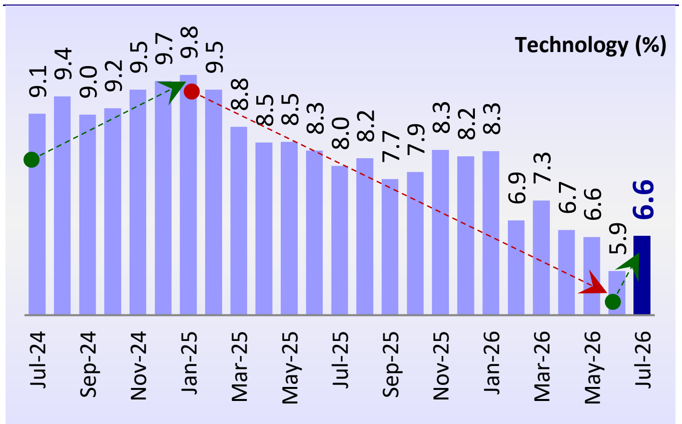
- The total AUM of the MF industry increased by 4.3% MoM to touch a new high of INR85.8t in Jul'26, primarily led by a MoM increase in the AUM of liquid (INR1,454b), equity (INR1,090b), income (INR511b), other ETFs (INR231b), and balanced (INR188b) funds.
- Equity AUM of domestic MFs (including ELSS and index funds) rose 2.7% MoM to INR41.8t in Jul'26, owing to a rise in market indices (Nifty up 2.2% MoM) and an increase in sales of equity schemes (up 2.3% MoM to INR798b). The pace of redemptions picked up to INR536b (up 9.1% MoM). Consequently, net inflows moderated in Jul'26 to INR262b from INR289b in Jun'26.
- The month witnessed noteworthy changes in the sector and stock allocation of funds. On a MoM basis, the weights of Technology, Automobiles, E-Commerce, Healthcare, NBFC-Lending, and Telecom increased, while those of Private Banks, Capital Goods, Utilities, Oil & Gas, PSU Banks, Retail, Insurance, and Consumer Durables moderated.

Research covered

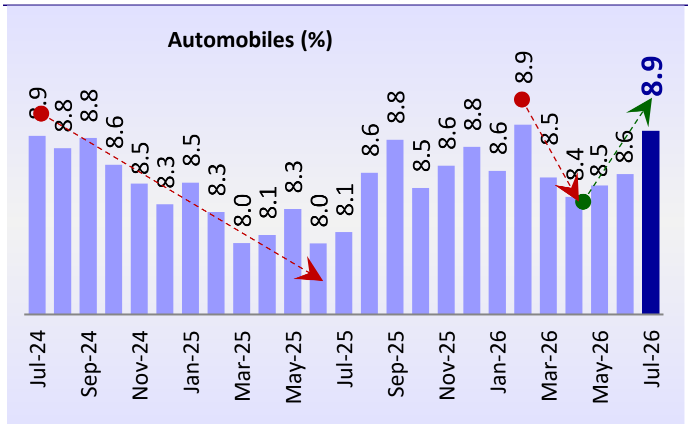
Cos/Sector	Key Highlights
Fund Folio	Total AUM scales to a record high, reaching INR85.8t; equity inflows moderate
Other Updates	Hindustan Aeronautics | Grasim | Tata Motors | Lenskart | P I Industries | Astral | Gujarat Energy | Sun TV Network | Senco Gold | Jyothi Labs | Gokaldas Exports | VIP Inds. | Repco Home Fin. | Laxmi Dental | Financial (RBI) | Telecom | Economy - Macro Cap | EcoScope | Jio Financial | Apollo Hospitals | Petronet LNG | Arvind | VA Tech Wabag | Indo Count Inds. | Midwest

Chart of the Day: Fund Folio (Total AUM scales to a record high, reaching INR85.8t)

Technology's weight, after slipping to an all-time low of 5.9% in Jun'26, climbed in Jul'26 to 6.6% (+70bp MoM; -140bp YoY)



Automobile's weight climbed for the third consecutive month in Jul'26 to 8.9% (+30bp MoM; +80bp YoY)



Research Team

Investors are advised to refer through important disclosures made at the last page of the Research Report.
Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

In the news today

Kindly click on textbox for the detailed news link

1

Supreme Court rulings set to raise insurers' third-party liability

General insurers face higher motor third-party claim reserves due to Supreme Court rulings. A recent ruling fixes homemakers' notional income, increasing claim payouts. This interpretation is expected to raise claim outgo significantly over eighteen months.

2

Kia plans India plant expansion as sales surge; aims 410,000 units by 2030

Kia India plans to expand its manufacturing capacity to meet future demand. The automaker targets annual sales of 410,000 vehicles by the year 2030. Kia will introduce ten new vehicles, with eight being electrified models.

3

Banks to reveal loan rates every month in RBI's disclosure tweak

The Reserve Bank of India has proposed new lending rate guidelines. Regulated entities must declare lending rates monthly and reset floating loans quarterly. Total charges for microfinance and small loans will be capped by the regulator.

4

India needs to double infra investments to Rs 40 lakh cr/year to achieve growth ambitions: NaBFID MD

India must double infrastructure investments to forty lakh crore rupees annually. This significant scaling up is crucial for achieving long-term economic growth ambitions.

5

Bank of America invests around Rs 18,268 crore for 49.9% stake in Jio Credit

Bank of America will invest up to $1.9 billion in Jio Credit. This significant foreign investment aims to acquire nearly fifty percent of the lending subsidiary. The transaction will provide substantial capital for Jio Credit's expansion plans. It will combine Jio's digital network with Bank of America's financial expertise.

6

Julius Baer leases 74,037 sq ft office space in Mumbai’s Andheri

Julius Baer India has secured a significant office space lease. The Swiss bank will occupy over 74,000 square feet in Andheri East. This new office space is for a duration of sixty months. The lease agreement commenced on May 1, 2026. This transaction highlights sustained demand for Grade A office spaces.

7

Airtel rationalises prepaid portfolio, move seen lifting tariffs by 3-4%

Bharti Airtel has discontinued several popular prepaid recharge plans nationwide. This move effectively increases Airtel's tariffs by three to four percent.

Fund Folio

Indian Mutual Fund Tracker

Total AUM scales to a record high, reaching INR85.8t; equity inflows moderate

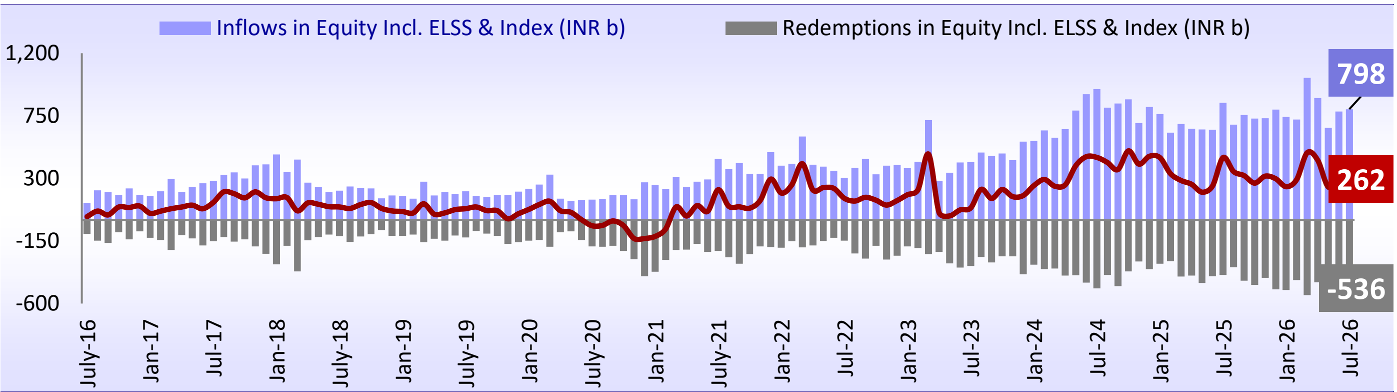
Key observations

- The Nifty managed to close above 24k after five months, ending 2.2% up MoM at 24,384 in Jul'26. The index has closed higher for the second successive month. Notably, the index was extremely volatile and swung by around 925 points before closing 518 points higher. In Jul'26, FIIs recorded inflows of USD2.5b after four consecutive months of outflows. However, DII inflows slowed down in Jul'26 to USD3.7b, the lowest level since May'25.
- The total AUM of the MF industry increased by 4.3% MoM to touch a new high of INR85.8t in Jul'26, primarily led by a MoM increase in the AUM of liquid (INR1,454b), equity (INR1,090b), income (INR511b), other ETFs (INR231b), and balanced (INR188b) funds.
- Equity AUM of domestic MFs (including ELSS and index funds) rose 2.7% MoM to INR41.8t in Jul'26, owing to a rise in market indices (Nifty up 2.2% MoM) and an increase in sales of equity schemes (up 2.3% MoM to INR798b). The pace of redemptions picked up to INR536b (up 9.1% MoM). Consequently, net inflows moderated in Jul'26 to INR262b from INR289b in Jun'26.
- Investors continued to park their money in mutual funds. Inflows and contributions in systematic investment plans (SIPs) stood at INR319.6b in Jul'26 (up 0.6% MoM and +12.3% YoY).

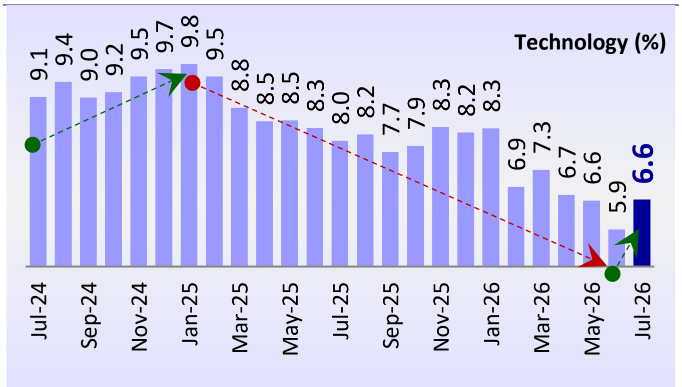
A few interesting facts

- The month witnessed **noteworthy changes in the sector and stock allocation of funds**. On a MoM basis, the weights of Technology, Automobiles, E-Commerce, Healthcare, NBFC-Lending, and Telecom increased, while those of Private Banks, Capital Goods, Utilities, Oil & Gas, PSU Banks, Retail, Insurance, and Consumer Durables moderated.
- **Technology's weight, after slipping to an all-time low of 5.9% in Jun'26, climbed in Jul'26** to 6.6% (+70bp MoM; -140bp YoY).
- **Automobile's weight climbed for the third consecutive month** in Jul'26 to 8.9% (+30bp MoM; +80bp YoY).
- **Private Banks' weight saw a moderation in weight** for Jul'26 to 17.4% (-50bp MoM and YoY).
- **Capital Goods' weight, after climbing to a 24-month high of 8.1% in Jun'26, moderated to 7.6% in Jul'26** (-50bp MoM; +30bp YoY).
- **E-Commerce weight climbed for the third consecutive month to an all-time high** in Jul'26 to 3.1% (+30bp MoM; +80bp YoY).
- **The top sectors where MF ownership vs. the BSE 200 was at least 1% higher were** NBFC - Non-Lending (15 funds over-owned), Healthcare (15 funds over-owned), E-Commerce (10 funds over-owned), Capital Goods (9 funds over-owned), and Chemicals (9 funds over-owned).
- **The top sectors where MF ownership vs. the BSE 200 was at least 1% lower were** Oil & Gas (19 funds under-owned), Private Banks (15 funds under-owned), Consumer (14 funds under-owned), PSU Banks (12 funds under-owned), and Utilities (11 funds under-owned).
- **In terms of value change MoM, divergent interests were visible within sectors:** The top 10 stocks that witnessed the maximum rise in value were Bharti Airtel, Infosys, Bajaj Finance, ICICI Bank, M&M, Eternal, TCS, Torrent Pharma, HCL Tech, and Adani Enterprises. Conversely, the stocks that witnessed the maximum MoM decline in value were HDFC Bank, Axis Bank, L&T, Varun Beverages, Trent, Bharat Electronics, Dr Reddy's Labs, Avenue Supermarts, BOB, and NTPC.

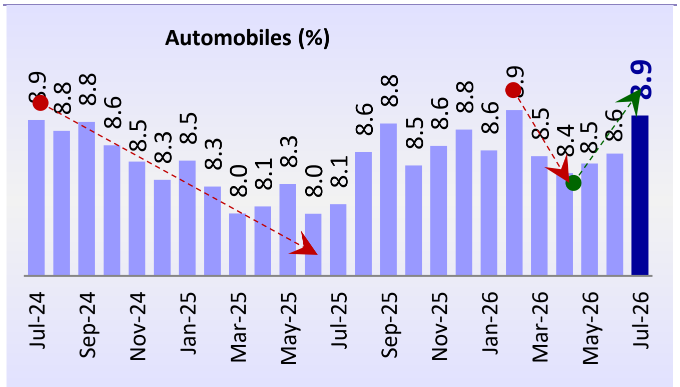
Monthly trends in sales, redemptions, and net amount raised by MFs (equity)



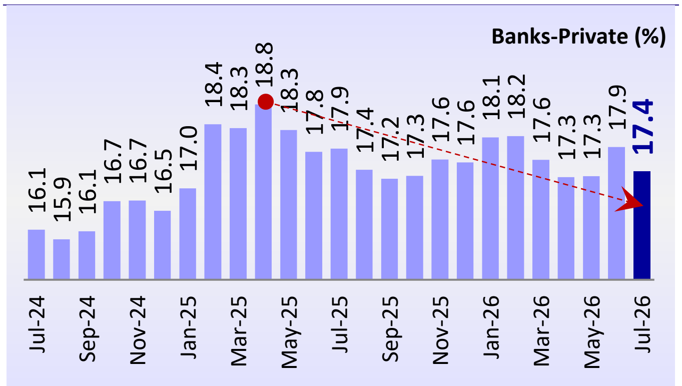
Technology's weight, after slipping to an all-time low of 5.9% in Jun'26, climbed in Jul'26 to 6.6% (+70bp MoM; -140bp YoY)



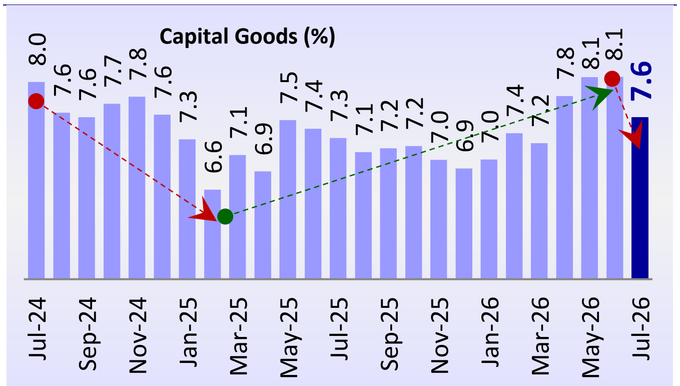
Automobile's weight climbed for the third consecutive month in Jul'26 to 8.9% (+30bp MoM; +80bp YoY)



Private Banks' weight saw a moderation in weight for Jul'26 to 17.4% (-50bp MoM and YoY)



Capital Goods' weight, after climbing to a 24-month high of 8.1% in Jun'26, moderated to 7.6% in Jul'26 (-50bp MoM; +30bp YoY)



Hindustan Aeronautics

Estimate change	↔
TP change	↑
Rating change	↔

Bloomberg	HNAL IN
Equity Shares (m)	669
M.Cap.(INRb)/(USDb)	3340.5 / 35
52-Week Range (INR)	5055 / 3479
1, 6, 12 Rel. Per (%)	10/25/13
12M Avg Val (INR M)	5745

Financials Snapshot (INR b)

Y/E March	2027E	2028E	2029E
Sales	376.5	472.9	608.6
EBITDA	110.7	136.6	165.4
Adj. PAT	100.2	120.1	145.8
Adj. EPS (INR)	149.9	179.6	218.0
EPS Gr. (%)	10.0	19.8	21.4
BV/Sh.(INR)	718.6	853.2	1,026.2
Ratios			
RoE (%)	20.9	21.1	21.2
RoCE (%)	21.3	21.4	21.5
Payout (%)	30.0	25.1	20.6
Valuations			
P/E (x)	33.1	27.6	22.8
P/BV (x)	6.9	5.8	4.8
EV/EBITDA (x)	25.4	19.8	15.5
Div. Yield (%)	0.9	0.9	0.9

Shareholding pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	71.6	71.6	71.6
DII	12.0	10.5	8.7
FII	9.3	10.2	11.9
Others	7.0	7.7	7.7

FII includes depository receipts

CMP: INR4,995 TP: INR5,800 (+16%) Buy

Healthy set of results

Hindustan Aeronautics (HAL) reported a healthy set of numbers in 1QFY27, with in-line profitability, while margins came in ahead of our estimate. The company has received seven GE F404 engines till date and targets to commence deliveries of Tejas Mk1A aircrafts soon, with the first jet targeted for Aug-Sep'26. The company has already ramped up its LCA manufacturing capacity to 24 aircrafts annually. With supply chain-related issues starting to ease out for GE, we expect Tejas deliveries to ramp up from FY28 onwards. Beyond Tejas, execution of other platforms, such as LCH Prachand, ALFP-31 engines, HTT-40, RD-33 engines, and 12 units of Su-30 aircraft, is also expected to ramp up and support topline growth. We maintain our estimates and roll forward our TP to Sep'28 earnings. Reiterate BUY with a revised TP of INR5,800 (earlier INR5,500), premised on the average of DCF and 30x two-year forward earnings.

In-line profitability, beat on margins

HAL's 1QFY27 revenue and PAT were in-line, while margin beat our estimates. Revenue increased 14% YoY to INR55.2b, broadly in-line with our estimate of INR53b. Gross margin contracted 270bp YoY to 65.3% vs our estimate of 68.0%. However, lower-than-expected other expenses during the quarter led to an 11% beat on absolute EBITDA of INR15.3b (+19% YoY), with EBITDA margin expanding 110bp YoY to 27.7% (vs our est. of 26.0%). While EBITDA beat our estimates, higher-than expected depreciation and lower-than-expected other income led to PAT of INR15.9b (+15% YoY) come broadly in-line with our estimates.

Updates on key projects

- **Tejas Mk1A:** HAL received the seventh F404 engine from GE in Jul'26, while the sixth engine, which had developed a minor technical issue after arriving in India, has now been cleared for operational use following rectification by GE. GE has promised to deliver 20-22 engines per year, with the first batch of two engines together expected in Aug'26. The Defence Ministry also expects 18-24 LCA to be ready by the end of FY27. HAL targets to deliver the first aircraft in Aug-Sep'26.
- **LCH Prachand:** The delivery of the LCH Prachand helicopter order worth INR650b for 156 units is expected to begin from FY28 onwards, up till FY33. The helicopter is going to be powered by Shakti1H1 engine, jointly developed by HAL and Safran. HAL plans to raise the indigenous content in LCH to 65%, vs initial 45% over the years. It is also establishing an additional production line at its Tumakuru unit to meet the contractual timelines.
- **Su-30MKI:** HAL is reviving production of Su-30 fighter jets in its Nashik unit, with the first aircraft (out of the 12 units order) targeted to be delivered in FY28, with balance 11 units in FY29.
- **AL-31FP:** HAL is targeting an increase in AL-31FP production to ~50 engines annually by FY29-30, versus the current capacity of ~30 engines a year.

- **HTT-40:** Honeywell has overcome its supply chain bottlenecks and delivered the first batch of three TPE331-12B turboprop engines for the overdue indigenous HTT-40 trainer aircraft in Jun'26. The new manufacturing facility for the HTT-40s will help accelerate deliveries as engine supply ramps up.

Capex of ~INR140b planned over the next five years

During FY26, cumulative capex and R&D expenditure stood at ~INR25b, primarily directed towards the Greenfield Helicopter Project at Tumakuru, LCA facility augmentation, ROH facilities for Su-30 and AL-31FP engines, IT infrastructure, and regular replacement and rationalization of existing facilities. R&D spending was focused on upcoming programmes, including IMRH, CATS, UHM, Civil ALH, and LUH. Aligned with its strategic objectives, HAL has outlined a ~INR140b capex plan over the next five years, primarily aimed at expanding manufacturing capacities and establishing ROH facilities across various platforms.

Financial outlook

We maintain our estimates for FY27 and FY28, and expect overall revenue/EBITDA/PAT to clock a CAGR of 23%/19%/17% over FY26-29. We expect EBITDA margin to remain strong at 29.4% in FY27, while it is expected to contract slightly to 28.9%/27.2% in FY28/FY29 as the share of manufacturing revenues ramps up. The stock is currently trading at 33.1x/27.6x/22.8x P/E on FY27E/FY28E/FY29E EPS. **We roll forward our TP to Sep'28, and reiterate our BUY rating with a revised TP of INR5,800, based on average of DCF and 30x P/E Sep'28E earnings.**

Key risks and concerns

Key risks would include: 1) slower-than-expected finalization of large platform orders, 2) further delays in deliveries of key components, such as engines for the Tejas Mk1A, 3) delays in payments from the MoD, and 4) higher involvement of the private sector.

Consolidated - Quarterly Snapshot **(INR b)**

Income Statement	FY26				FY27E				FY26	FY27E	FY27E	Est
Y/E March	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	Var %
Net Sales	**48.2**	**66.3**	**77.0**	**139.4**	**55.2**	**75.3**	**86.6**	**159.5**	**330.9**	**376.5**	**52.7**	**5**
Change (%)	10.8	10.9	10.7	1.8	14.4	13.6	12.5	14.4	6.8	13.8	9.4	
Expenses	35.4	50.7	58.3	88.8	39.9	56.9	65.0	104.1	233.2	265.8	39.0	2
EBITDA	**12.8**	**15.6**	**18.7**	**50.6**	**15.3**	**18.4**	**21.7**	**55.3**	**97.7**	**110.7**	**13.7**	**11**
Change (%)	29.4	(5.0)	11.2	(4.5)	19.1	18.4	15.7	9.4	1.7	13.3	6.9	
As of % Sales	26.6	23.5	24.3	36.3	27.7	24.5	25.0	34.7	29.5	29.4	26.0	
Depreciation	1.9	2.3	3.1	6.3	3.0	2.9	3.8	6.2	13.5	16.0	2.7	14
Interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.0	17
Other Income	7.5	8.9	9.1	11.5	9.0	9.5	9.7	10.6	37.0	38.8	9.2	(3)
PBT pre EO items	**18.4**	**22.2**	**24.7**	**55.7**	**21.2**	**25.0**	**27.5**	**59.7**	**121.1**	**133.4**	**20.3**	**5**
Extra-ordinary Items	-	-	-	-	-	-	-	-	-	-	-	
PBT	**18.4**	**22.2**	**24.7**	**55.7**	**21.2**	**25.0**	**27.5**	**59.7**	**121.1**	**133.4**	**20.3**	**5**
Tax	4.7	5.6	6.2	13.9	5.4	6.3	7.0	15.0	30.4	33.8	5.1	6
Effective Tax Rate (%)	25.5	25.1	25.1	24.9	25.7	25.3	25.3	25.2	25.1	25.3	25.4	
MI & P/L Share of JV	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.4	0.6	0.1	
Reported PAT	**13.8**	**16.7**	**18.7**	**42.0**	**15.9**	**18.8**	**20.7**	**44.8**	**91.2**	**100.2**	**15.3**	**4**
Adj PAT	**13.8**	**16.7**	**18.7**	**42.0**	**15.9**	**18.8**	**20.7**	**44.8**	**91.2**	**100.2**	**15.3**	**4**
Change (%)	(3.7)	10.9	29.6	5.5	14.9	12.7	10.9	6.8	9.1	10.0	10.4	
Margin (%)	28.7	25.2	24.2	30.1	28.8	25.0	23.9	28.1	27.5	26.6	29.0	

Grasim

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	GRASIM IN
Equity Shares (m)	681
M.Cap.(INRb)/(USDb)	2251.2 / 23.6
52-Week Range (INR)	3412 / 2503
1, 6, 12 Rel. Per (%)	2/18/21
12M Avg Val (INR M)	2111

Financial Snapshot (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	410.4	499.4	543.7
EBITDA	17.7	29.2	32.2
Adj. PAT	4.2	31.2	18.1
EBITDA Margin (%)	4.3	5.9	5.9
S/A Adj. EPS (INR)	6.2	45.9	26.6
S/A EPS Gr. (%)	29.8	636.4	(41.9)
Consol EPS (INR)	83.7	127.7	115.2
BV/Sh. (INR)	812.2	848.1	864.8
Ratios			
Net D:E	0.1	0.1	0.1
RoE (%)	2.4	18.2	10.3
RoCE (%)	4.6	16.2	10.3
Valuations			
P/E (x)	210.0	23.4	40.3
EV/EBITDA (x)	41.3	25.1	22.5
Div. Yield (%)	0.3	0.3	0.3
FCF Yield (%)	0.4	0.3	0.3

Shareholding Pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	43.7	43.7	43.1
DII	16.1	16.4	17.9
FII	17.5	17.5	16.2
Others	22.6	22.4	22.7

FII includes depository receipts

CMP: INR3,308 TP: INR3,800 (+15%) Buy

Loss narrows in Paints; brand royalty levied

Market share remains priority in paint business

- GRASIM's 1QFY27 operating performance was above our estimates, driven by lower-than-estimated losses in paint business as it benefitted from lower-cost inventory and lower advertisement expenses. Standalone EBITDA jumped 2.5x YoY to INR9.5b (~20% beat). OPM surged 3.9pp YoY to 8.1% (est. 6.6%). It reported PAT of INR2.5b (est. INR696m) vs. a loss of INR1.2b in 1QFY26.
- Management indicated that it remains focused on market share gains in the paint business. Margin is expected to be lower in 2Q due to higher-cost raw material inventory and increased advertisement expanses, which would be partly offset by the price hike taken in 1Q. In B2B e-commerce, GRASIM is confident of achieving a breakeven by FY27 end. VSF business is cyclical and margin will continue to fluctuate in line with input cost and global demand.
- We raise our FY27 EBITDA/EPS estimates by ~8%/4% due to outperformance in 1Q, while we cut FY28 EBITDA/EPS estimates by ~4%/7% given royalty of 0.25% of standalone revenue levied by the group (impact of ~INR1b). We reiterate our BUY rating with a SoTP based TP of INR3,800.

VSF margin expands 6pp YoY; chemical margin up 1pp YoY

- Standalone revenue/EBITDA stood at INR117.9b/INR9.5b (up 28%/2.5x YoY and -2%/+20% vs. our estimates). OPM expanded 3.9pp YoY to 8.1%. Adj PAT stood at INR2.5b vs. loss of INR1.2b in 1QFY26.
- **VSF segment**: Sales volume declined ~4%, while realization increased ~16% YoY. EBITDA surged 96% YoY (+7% QoQ) to INR6.3b. OPM expanded 6pp YoY (1.2pp QoQ) to ~14%. EBITDA/kg was INR30 vs. INR15/INR24 in 1Q/4QFY26. **Chemical segment**: Volume declined ~6% YoY, while realization increased ~18% YoY. EBITDA rose ~16% YoY to INR4.9b. Its OPM increased 1pp YoY to ~19%. **Paint** revenue grew ~64% YoY to INR16.6b, and **B2B revenue** increased 75% YoY to INR25.5b. Losses in these high-growth businesses stood at INR1.4b vs. losses of INR3.0b in 1QFY26/4QFY26 each.
- Net debt stood at INR99b vs. INR69b as of Mar'26. It guided to maintain a net debt-to-EBITDA ratio of <2x in FY27.

Highlights from the management commentary

- Birla Opus expanded its presence to **12,100 towns (vs. 11,500 as of Mar'26)**, with **55,000+ dealers** (vs. 50,000 as of Mar'26) having billed at least once and **1,450+ exclusive branded franchise outlets across 800 towns (+650 towns as of Mar'26).**
- In B2B, revenue growth moderated sequentially due to a high base and volatility in commodity markets following the Middle East crisis. Customers adopted a measured procurement approach and optimized inventories, resulting in demand-timing effects rather than structural demand loss.
- Lyocell **Phase-I (55KTPA):** detailed engineering work nearing completion and civil work on track; Phase-II (110KTPA): environmental clearance in process.

Valuation and view

- GRASIM's reported performance was above our estimates, driven by lower-than-estimated losses in the paints and B2B businesses, while chemical outperformance was offset by lower VSF profitability. In paints, margins are expected to remain under pressure in the near term due to high-cost inventory and higher advertising expenses; however, GRASIM reiterated its targets of achieving INR100b in Paints' revenue and breakeven by FY28E. We estimate VSF margin to improve marginally in the near term due to higher prices; however, long-term sustainability depends on global demand and input costs. In chemical business, chlorine integration is likely to increase to ~68% by FY27 end vs. ~65% in 1QFY27, which is estimated to support margin.
- We reiterate our BUY rating with a TP of INR3,800, as we value its: 1) holdings in listed subsidiary companies by assigning a discount of 35%; 2) VSF and chemical business at 7x FY28E EV/EBITDA; 3) paint business at 3x of FY28E revenue; 4) B2B e-commerce at 1x of FY28E revenue, and 5) renewable business at 10x FY28E EV/EBITDA.

Quarterly Performance (S/A)

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Net Sales	**92.2**	**96.1**	**104.3**	**117.7**	**117.9**	**123.5**	**126.2**	**131.1**	**410.4**	**498.8**	**120.3**	(2)
YoY Change (%)	33.8	26.1	28.5	31.9	27.9	28.5	21.0	11.3	30.0	21.5	30.4	
EBITDA	**3.8**	**3.7**	**4.8**	**5.4**	**9.5**	**7.7**	**6.4**	**5.7**	**17.7**	**29.2**	**7.9**	20
YoY Change (%)	18.3	12.6	77.1	145.1	146.9	109.1	34.3	4.6	55.1	65.2	106.5	
Margins (%)	4.2	3.8	4.6	4.6	8.1	6.2	5.1	4.3	4.3	5.9	6.6	145
Depreciation	4.8	5.0	5.4	5.7	5.3	5.5	5.8	6.5	20.9	23.1	5.8	(9)
Interest	2.1	2.0	2.4	2.5	2.7	2.8	2.8	2.8	8.9	11.0	2.5	7
Other Income	1.4	14.2	1.1	1.2	1.4	41.1	1.3	1.1	17.9	44.9	1.2	15
PBT before EO Items	**-1.6**	**10.8**	**-1.9**	**-1.6**	**3.0**	**40.5**	**-0.9**	**-2.6**	**5.7**	**40.0**	**0.9**	246
Extraordinary Inc/(Exp)	-	-	(0.5)	(0.8)	-	-	-	-	(1.3)	-	-	
PBT after EO Items	**-1.6**	**10.8**	**-2.4**	**-2.4**	**3.0**	**40.5**	**-0.9**	**-2.6**	**4.4**	**40.0**	**0.9**	246
Tax	-0.4	2.8	-0.7	-0.8	0.5	8.9	-0.2	-0.4	1.0	8.8	0.2	
Rate (%)	24.4	25.6	27.5	31.7	17.1	22.0	22.0	16.3	21.6	22.0	19.0	
Reported PAT	**-1.2**	**8.0**	**-1.7**	**-1.6**	**2.5**	**31.6**	**-0.7**	**-2.2**	**3.5**	**31.2**	**0.7**	255
Prior period tax/DTL reversal	-	-	-	(0.2)	-	-	-	-	(0.2)	-	-	
Adj. PAT	**-1.2**	**8.0**	**-1.4**	**-1.2**	**2.5**	**31.6**	**-0.7**	**-.2.2**	**4.2**	**31.2**	**0.7**	255
Margins (%)	-1.3	8.4	-1.3	-1.1	2.1	26.6	-0.6	-1.6	1.0	6.3	0.6	
YoY Change (%)	NM	6.2	NM	NM	NM	292.9	NM	NM	29.8	636.4	NM	

Segmental performance (INR b)

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
VSF Segment												
Sales Volume (ton)	219	220	230	243	211	223	234	251	913	919	231	(9)
YoY Change (%)	(1.1)	(4.2)	6.5	11.5	(3.5)	1.2	1.8	3.1	3.0	0.7	5.5	
Blended realization (INR/kg)	185	188	187	190	214	220	206	194	187	208	200	7
Net Sales (INR m)	40.4	41.5	43.0	46.1	45.3	49.0	48.3	48.6	171.0	191.1	46.1	(2)
YoY Change (%)	6.8	0.6	9.2	13.9	12.0	18.1	12.3	5.3	7.6	11.7	14.1	
EBITDA (INR m)	3.2	3.5	4.9	5.9	6.3	7.1	5.8	4.8	17.5	24.0	7.2	(12)
EBITDA (%)	8.0	8.4	11.4	12.7	14.0	14.5	12.0	9.8	10.2	12.5	15.5	(155)
EBITDA/kg (INR)	14.7	15.9	21.3	24.2	29.9	31.9	24.7	19.0	19.2	26.1	31.0	(3)
Chemical Segment												
Sales Volume (ton)	303	294	313	321	284	309	329	342	1,231	1,263	327	(13)
YoY Change (%)	7.4	(0.3)	3.3	10.7	(6.3)	5.0	5.0	6.5	5.2	2.6	8.1	
Blended realization (INR/kg)	79	82	75	77	93	81	78	80	78	83	83	12
Net Sales (INR m)	23.9	24.0	23.5	24.6	26.4	25.0	25.6	27.2	95.9	104.2	27.2	(3)
YoY Change (%)	15.7	16.8	5.3	6.8	10.4	4.1	9.4	10.7	10.9	8.7	13.8	
EBITDA (INR m)	4.2	3.7	3.2	3.0	4.9	3.4	3.1	3.2	14.1	14.5	4.1	20
EBITDA (%)	17.7	15.2	13.4	12.4	18.6	13.5	12.0	11.7	14.7	14.0	15.0	360

TATA Motors

Estimate change	↑
TP change	⟷
Rating change	⟷

Bloomberg	TMCV IN
Equity Shares (m)	3682
M.Cap.(INRb)/(USDb)	1683.2 / 17.7
52-Week Range (INR)	509 / 306
1, 6, 12 Rel. Per (%)	7/-3/-
12M Avg Val (INR M)	5287

Financials & Valuations (INR b)

Y/E March	2026	2027E	2028E
Net Sales	777	876	968
EBITDA	102.3	108.9	123.3
Adj. PAT	65.6	71.5	82.4
Adj. EPS (INR)	17.8	19.4	22.4
EPS Gr. (%)	43	9	15
BV/Sh. (INR)	36.4	51.6	69.0
Ratios			
Net D/E (x)	-0.5	-0.5	-0.5
RoE (%)	59.9	44.2	37.1
RoCE (%)	38.9	36.7	32.7
Payout (%)	22.5	20.6	22.3
Valuations			
P/E (x)	25.6	23.5	20.4
P/BV (x)	12.5	8.8	6.6
EV/EBITDA (x)	14.9	13.6	11.5
Div. Yield (%)	0.9	0.9	1.1

CMP: INR457 TP: INR434 (-5%) Neutral

Strong all-round performance in 1Q

Iveco performance to remain the key monitorable

- Tata Motors' (TMCV) 1QFY27 PAT at INR16b was above our est. of INR13.5b thanks to higher-than-expected margins and higher other income.
- Given the better-than-expected performance in 1Q, we have raised our earnings estimates by 6%/2% for FY27/FY28. We now factor in TMCV to post a CAGR of 12%/10%/12% in revenue/EBITDA/PAT over FY26-28E. The stock at 23.5x FY27E and 20x FY28E EPS appears fairly valued. Reiterate Neutral with a TP of INR434 per share, valuing the core business at 12x FY28E EV/EBITDA (in line with peers) and adding INR15 per share for its stake in Tata Capital.

Earnings above estimates due to strong margins and higher other income

- TMCV's standalone revenue grew 23% YoY to INR194b (in line), driven by 27% volume growth YoY to 108k units.
- Despite the surge in input costs, EBITDA margins contracted only 80bp YoY to 11.7% vs. our est. of 10.8%.
- As a result, EBITDA grew 16% YoY to INR22.6b (8% above our est.).
- Other income grew by a strong 77% YoY to INR3.16b (vs. our est. of INR2.5b).
- The company incurred an exceptional loss of INR1b on account of employee separation.
- Adjusted for the same, PAT grew 13% YoY to INR16b (19% above est).

Highlights from the management commentary

- CV Vahan market share for TMCV improved by ~100bp in 1Q, led by market share gains across most segments, except ILMCV, where production was impacted by supply constraints in the western region.
- FCF generation stood at INR11.1b in 1QFY27 after investment spending of INR5.5b, compared to a cash outflow of INR18b in 1QFY26.
- The company expects 2QFY27 to witness healthy double-digit YoY growth for the CV industry. However, growth trends from Sep'26 onward will need to be assessed against a higher base.
- The company plans to execute the entire 70,000-unit order from Indonesia over FY27-28.
- TMCV expects continued pressure from commodities, particularly steel and rubber, in the near term. To mitigate the pressure, TMCV has taken a price increase of ~2.5%, effective 1st Jul'26.
- Following the receipt of necessary approvals, the tender offer for the Iveco acquisition is expected to be launched in early Sep'26 and they expect to close the acquisition by early Nov'26.

Valuation and view

Given the better-than-expected performance in 1Q, we have raised our earnings estimates by 6%/2% for FY27/FY28. We now factor in TMCV to post a CAGR of 12%/10%/12% in revenue/EBITDA/PAT over FY26-28E. The stock at 23.5x FY27E and at 20x FY28E EPS appears fairly valued. Reiterate Neutral with a TP of INR434 per share, valuing the core business at 12x FY28E EV/EBITDA (in line with peers) and adding INR15 per share for its stake in Tata Capital.

Quarterly Performance (Standalone) **(INR m)**

Y/E March	FY26				FY27E				FY26	FY27E	1QE	Var (%)
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE				
Net Operating income	**1,57,470**	**1,69,420**	**2,05,430**	**2,45,110**	**1,94,060**	**2,06,860**	**2,25,725**	**2,49,167**	**777,170**	**875,813**	**1,93,854**	**0.1**
Change (%)	-12.0	9.2	19.0	22.4	23.2	22.1	9.9	1.7	11.5	12.7	23.6	
RM Cost (% of Sales)	66.8	68.7	69.5	69.6	70.7	70.0	69.5	68.8	68.8	69.7	71.4	
Staff Costs (% of sales)	7.4	6.8	5.6	4.8	6.6	6.2	5.7	5.2	3.2	10.0	6.4	
Other Exp (% of sales)	13.4	11.6	11.6	11.7	11.0	11.7	12.3	12.8	12.0	12.0	11.4	
EBITDA	**19,570**	**21,820**	**27,420**	**34,060**	**22,630**	**25,089**	**28,269**	**32,925**	**102,340**	**108,913**	**20,964**	**7.9**
EBITDA Margins (%)	12.4	12.9	13.3	13.9	11.7	12.1	12.5	13.2	13.2	12.4	10.8	84.7
Change (%)	-6	32	23	34	16	15	3	-3	22	6	10.9	
Non-Operating Income	1,780	1,790	1,360	1,700	3,160	1,800	1,700	1,586	7,170	8,246	2,500	**26.4**
Interest	1,740	1,860	1,430	1,260	680	700	1,138	1,464	6,290	3,982	1,310	
Depreciation & Amort.	4,230	4,120	4,170	4,490	4,470	4,400	4,430	4,485	17,020	17,785	4,200	
PBT before EO Exp	**16,350**	**17,570**	**23,180**	**29,720**	**20,570**	**21,789**	**24,401**	**28,562**	**86,820**	**95,391**	**17,954**	
EO Exp/(Inc)	100	23,660	15,450	-2,200	1,000	0	0	0	37,000	1,000	0	
PBT after EO Exp	**16,250**	**-6,090**	**7,730**	**31,920**	**19,570**	**21,789**	**24,401**	**28,562**	**49,820**	**94,391**	**17,954**	
Tax	2,140	4,120	2,120	7,860	4,290	5,447	6,100	7,760	16,200	23,598	4,489	
Effective Tax Rate (%)	13.2	23.4	27.4	24.6	21.9	25.0	25.0	27.2	32.5	25.0	25.0	
Adj PAT	**14,210**	**13,450**	**16,036**	**21,860**	**16,030**	**16,341**	**18,301**	**20,801**	**65,556**	**71,544**	**13,466**	**19.0**
Change (%)	12.9	99.0	11.3	39.0	12.8	21.5	14.1	-4.8	42.7	9.1	-5.2	

E: MOFSL Estimates

Lenskart

Estimate change	↑
TP change	↑
Rating change	↔

Bloomberg	LENSKART IN
Equity Shares (m)	1739
M.Cap.(INRb)/(USDb)	1019.7 / 10.7
52-Week Range (INR)	596 / 356
1, 6, 12 Rel. Per (%)	7/20/-
12M Avg Val (INR M)	2966

Financials & Valuations (INR b)

Y/E March	FY27E	FY28E	FY29E
Sales	116.1	144.9	176.3
EBITDA (reported)	25.9	33.8	42.5
EBITDA (pre-INDAS)	16.2	22.0	28.3
Adj. Net Profit	9.0	12.8	17.9
EBITDA Margin (%)	22.3	23.3	24.1
Adj. EPS (INR)	5.1	7.3	10.3
BV/Sh. (INR)	56.3	63.8	74.2
Ratios			
Net D:E	-0.2	-0.3	-0.4
RoE (%)	9.7	12.3	15.0
RoCE (%)	7.3	9.0	10.4
Valuations			
P/E (x)	113.1	79.3	56.7
EV/EBITDA (x)	40.3	30.8	24.3
EV/pre-IND AS EBITDA	61.6	44.9	34.2
EV/Sales (x)	9.0	7.2	5.8

Shareholding pattern (%)

As On	Jun-26	Mar-26
Promoter	17.5	17.6
DII	23.6	15.5
FII	13.2	4.7
Others	45.7	62.3

FII Includes depository receipts

CMP: INR586 TP: INR705 (+20%) Buy

Growth momentum and margin expansion sustain

- Lenskart sustained growth momentum in 1QFY27, with in-line 34% YoY consol. revenue growth, driven by healthy volume growth (25% YoY) and premiumization (ASP up ~6.5%). India business remained resilient, led by robust SSSG (18%) and continued store additions, while international business (29% YoY cc growth) delivered another strong quarter.
- Profitability continued to outpace revenue growth, with pre-IndAS EBITDA doubling YoY and margin expanding ~420bp to 13.3% (+45bp QoQ, 15bp beat), supported by product-margin expansion and operating leverage.
- The growth runway remains intact with strong SSSG (despite rising store density) and significant whitespace across India. International business is also approaching an acceleration phase as technology and supply-chain integration improve, supporting runway for further network expansion.
- The addressable market is widening at both ends, with premiumization exceeding expectations and the **INR500 value proposition now becoming economically viable**, creating incremental growth levers.
- Cash generation is improving alongside earnings, with **OCF of INR3b funding INR2.3b of store and plant capex**, while ROCE improved to **23%**.
- We raise our product margin assumptions by ~50bp for FY27/28E, led by ramp-up in inhouse frame manufacturing, resulting in **~4-5% upgrades** in our FY27-28E pre-IndAS EBITDA.
- We model **25%/41%/50% CAGR in revenue/pre-IndAS EBITDA/adj. PAT over FY26-28E**, driven by ~25% revenue CAGR in both India and International. We expect pre-IND AS EBITDA margin to expand to 18.5%/12.5% in India/International by FY29.
- We reiterate BUY with a revised TP of INR705, based on 48x Sep'28E blended pre-IndAS EBITDA.

1Q broadly in line; 34% revenue growth and ~45bp QoQ pre-IND AS EBITDA expansion

- 1Q revenue **grew 34% YoY** (vs. ~41% YoY in 4Q) to INR27.1b (+8% QoQ, in line), with India/International revenue growth at 31%/38% YoY.
- Volume grew ~26% YoY to 10.5m (vs. ~25% YoY in 4Q), while implied ASP rose ~6.5% YoY to INR2,577 (flat QoQ).
- The company net added 132 net stores (India: 116, International:16) in 1Q, bringing the total store count to 3,459 (up ~23% YoY).
- Gross profit rose 37% YoY to INR19.1b (+9% QoQ), as product margin expanded ~155bp YoY to 70.3% (+65bp QoQ, 90bp beat).
- Employee/other expenses rose ~27%/29% YoY.
- Reported pro forma EBITDA **jumped 62%** YoY to INR5.9b (+9% QoQ), with margin expanding ~375bp YoY to 21.7% (up ~30bp QoQ, 30bp beat).
- Lease rentals grew 27% YoY (vs. 34% YoY growth in revenue), thereby driving operating leverage.
- Pre-IND AS EBITDA jumped 95% YoY to INR3.6b (+11% QoQ, inline), with margin expanding ~420bp YoY to 13.3% (+45bp QoQ, ~15bp beat).

- Depreciation and interest costs grew 28% YoY each, while other income surged ~33% YoY (65% beat).
- Adjusted PAT **surged 2.6x YoY** to INR2.2b (+11% QoQ) and was 15% ahead of our estimate due to higher other income and a lower tax rate.

India revenue up 31% YoY, pre-INDAS EBITDA margin rises ~10bp QoQ

- Revenue **grew 31% YoY** to INR15.3b (+4% QoQ, vs. our est. of INR15.7b).
  - Volume grew ~23% YoY to 8.2m (+24% YoY in 4Q), while implied ASP rose ~6% YoY to INR1,856 (similar to ~6% YoY in FY26), driven by premiumization.
  - The company added 116 net stores in 1Q to reach 2,725 stores (up 27.5% YoY).
- Gross profit grew 32% YoY to INR9.8b (+4% QoQ) as product margin expanded ~75bp YoY to 64.1% (+10bp QoQ, 65bp beat).
- Pro forma reported EBITDA **grew 44% YoY** to INR3.3b (+5% QoQ, 4% miss) as margin expanded ~195bp YoY to 21.4% (+25bp QoQ, ~25bp miss).
- Lease rentals grew ~29% YoY, resulting in **pre-INDAS EBITDA growth of ~51% YoY to INR2.36b**, with margin **expanding ~210bp YoY** to 15.4% (+10bp QoQ, ~15bp miss).

International revenue up 38% YoY, pre-INDAS EBITDA margin up 30bp QoQ

- Revenue **grew 38% YoY** to INR12b (+14% QoQ, ~29% YoY constant currency growth vs. 25% YoY in 4QFY26) and was ahead of our estimate of INR11.6b.
  - Volume grew 37% YoY to 2.3m (vs. +28% YoY in 4Q), while implied ASP was flat YoY at INR5,278 (lower in CC due to higher salience of sunglasses).
  - The company added 16 new stores during 1Q to reach 734 stores (up 10% YoY).
- Gross profit grew 40% YoY to INR9.3b (+15% QoQ) as product margin expanded 110bp YoY to 77% (up 40bp QoQ, 40bp beat).
- Pro forma reported EBITDA **rose 80% YoY** to INR2.6b (16% QoQ, **10% beat**) as margin expanded 510bp YoY to 21.9% (+30bp QoQ, 115bp beat).
- Lease rentals grew ~26% YoY, resulting in **pre-INDAS EBITDA of INR1.3b** (up 3.3x YoY) with margin at 10.5% **(+610bp YoY,** +110bp QoQ, 80bp beat). This is despite a significant ramp-up in marketing spends (+60bp YoY, +210bp QoQ, up ~46% YoY on absolute basis in INR).

Key highlights from the management commentary

- India's growth runway remains strong, with **18.3% SSSG and 24% same-PIN-code growth** despite rising store density. With 6,100+ unserved PIN codes and ~3,000+ stores densification opportunities, the key constraint is improving access, ramping up eye-testing capacity, finding right talent and not demand.
- The addressable market is expanding at both ends, with **premium products at 20% of sales** and significant whitespace in premium and progressive lenses, while the **INR500 proposition is now economically viable**. Better manufacturing, supply-chain integration and omnichannel acquisition should support growth without compromising unit economics.
- International business has scaled up well, with ~38% volume growth and pre-IndAS EBITDA margin rising to 10.6%. Market strategies remain differentiated, with Singapore validating the dual-brand model (>25% volume share), Thailand

nearing acceleration, mature markets such as Japan delivering better economics, and potential entry into markets such as South Korea.

- **Margin expansion, scale and backward integration remain the key earnings levers.** Product margins are benefiting from localization and supply-chain integration despite currency headwinds, while AI/remote eye testing, GeoIQ and branded-lens manufacturing can improve scalability. The key execution monitorable is maintaining customer experience, talent and organizational agility as the network expands.

Valuation and view

- Lenskart has built strong moats in a difficult-to-scale category through - i) a centralized, highly automated manufacturing facility and logistics network; ii) strong backward integration, which provides significant cost advantage; iii) large omnichannel presence; iv) leveraging technology to ease constraints in scaling up; and v) house-of-brands architecture spanning mass to premium eyewear, to achieve its goal of making quality eyewear accessible and affordable. Please refer our IC for detailed thesis on Lenskart.
- We raise our product margin assumptions by ~50bp for FY27/28E, led by ramp-up in inhouse frame manufacturing, resulting in ~4-5% upgrades in our FY27-28E pre-IndAS EBITDA.
- We model **25%/41%/50% CAGR in revenue/pre-IndAS EBITDA/adj. PAT over FY26-28E**, driven by ~25% revenue CAGR in both India and International. We expect pre-IND AS EBITDA margin to expand to 18.5%/12.5% in India/International by FY29.
- We reiterate **BUY with a revised TP of INR705**, based on **48x Sep'28E blended pre-IndAS EBITDA**.

Consolidated – Quarterly earnings

	FY26				FY27E				FY26	FY27	FY27E	(%)
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	Var
Revenue	**20,322**	**21,466**	**23,077**	**25,157**	**27,142**	**27,841**	**29,871**	**31,277**	**90,023**	**116,130**	**27,197**	**-0.2**
YoY Change (%)	26.9	23.9	37.4	40.6	33.6	29.7	29.4	24.3	32.3	29.0	33.8	
Gross Profit	**13,961**	**14,851**	**15,907**	**17,512**	**19,069**	**19,463**	**20,829**	**21,827**	**62,232**	**81,188**	**18,868**	1.1
Gross margin	68.7	69.2	68.9	69.6	70.3	69.9	69.7	69.8	69.1	69.9	69.4	88
Total Expenditure	10,318	10,582	11,266	12,128	13,185	13,264	14,133	14,710	44,294	55,291	13,058	1.0
EBITDA	**3,643**	**4,269**	**4,641**	**5,384**	**5,885**	**6,199**	**6,696**	**7,117**	**17,938**	**25,897**	**5,810**	**1.3**
EBITDA margins (%)	17.9	19.9	20.1	21.4	21.7	22.3	22.4	22.8	19.9	22.3	21.4	32
Depreciation	2,381	2,539	2,703	2,875	3,046	3,252	3,385	3,591	10,499	13,274	3,084	-1.2
Interest	416	446	487	435	532	523	534	547	1,785	2,136	513	3.7
Other Income	517	334	404	490	685	443	453	266	1,745	1,847	416	64.8
PBT before EO expense	**1,363**	**1,618**	**1,855**	**2,564**	**2,991**	**2,867**	**3,229**	**3,247**	**7,398**	**12,334**	**2,629**	**13.8**
JV Share	-38	-41	-31	-55	-61	-76	-76	68	-165	-140	-15	308.0
Extra-Ord expense	-104	0	-53	0	0	0	0	0	-157	0	0	
PBT	**1,221**	**1,577**	**1,771**	**2,509**	**2,930**	**2,791**	**3,153**	**3,315**	**7,077**	**12,194**	**2,614**	**12.1**
Tax	459	476	457	506	712	743	837	910	1,898	3,202	680	4.7
Rate (%)	37.6	30.2	25.8	20.2	24.3	26.6	26.5	27.5	26.8	26.3	26.0	
Reported PAT	**762**	**1,101**	**1,314**	**2,003**	**2,218**	**2,048**	**2,316**	**2,405**	**5,178**	**8,992**	**1,935**	**14.7**
Adj PAT	**866**	**1,101**	**1,367**	**2,003**	**2,218**	**2,048**	**2,316**	**2,405**	**5,336**	**8,992**	**1,935**	**14.7**
YoY Change (%)	290.1	45.4	248.0	125.8	156.2	86.0	69.5	20.1	142.9	68.5		

PI Industries

Estimate change	↓
TP change	↔
Rating change	↔

Bloomberg	PI IN
Equity Shares (m)	152
M.Cap.(INRb)/(USDb)	376.7 / 4
52-Week Range (INR)	3918 / 2457
1, 6, 12 Rel. Per (%)	-6/-18/-35
12M Avg Val (INR M)	874

Financials & Valuations (INR b)

Y/E Mar	2026	2027E	2028E
Sales	67.1	69.1	77.1
EBITDA	17.0	16.6	19.7
PAT	12.4	11.4	13.6
EBITDA (%)	25.3	24.0	25.5
EPS (INR)	81.8	75.0	89.2
EPS Gr. (%)	(25.1)	(8.3)	18.9
BV/Sh. (INR)	739	798	871
Ratios			
Net D/E	(0.3)	(0.3)	(0.4)
RoE (%)	11.6	9.8	10.7
RoCE (%)	11.5	9.7	10.6
Payout (%)	18.4	21.3	17.9
Valuations			
P/E (x)	30.4	33.1	27.8
EV/EBITDA (x)	21.1	21.1	17.4
Div Yield (%)	0.6	0.6	0.6
FCF Yield (%)	(1.3)	3.2	2.8

Shareholding Pattern (%)

As on	Jun-26	Mar-26	Jun-25
Promoter	46.1	46.1	46.1
DII	31.6	31.3	29.4
FII	14.8	15.9	17.0
Others	7.4	6.7	7.6

Note: FII includes depository receipts

CMP: INR2,483 TP: INR3,000 (+21%) Buy

Weak Agchem export volume weighs on performance

Operating performance misses our estimate

- PI Industries (PI) reported a weak quarter as revenue declined 10% YoY, primarily due to a 13% YoY dip in the CSM business, attributed to muted global agrochemical demand and continued pricing pressure. Domestic Agri reported a muted revenue growth of 3% YoY, while the Pharma business declined 25% YoY. Gross margin contracted 70bp YoY, while lower volumes led to adverse operating leverage, resulting in an overall EBITDA margin contraction of 570bp YoY.
- Going forward, we remain cautiously optimistic, supported by a stable ~USD1.2b CSM order book, expectations of a gradual recovery in global agrochemical demand, and a healthy innovation pipeline with 4-5 planned product launches during FY27. In addition, the biologicals platform, proprietary products such as Pi-Liprole, and continued investments in pharma CRDMO & electronic chemicals are expected to emerge as key medium-term growth drivers.
- Factoring in the muted 1QFY27, we cut our FY27/FY28 earnings estimates by 15%/12% respectively. We **reiterate our BUY rating with a TP of INR3,000 (based on 34x FY28E EPS, i.e., a discount of ~9% to the company's six-year historical P/E at 37x).**

Adverse operating leverage contracts margins

- Revenue stood at INR17b (est. INR18.3b), declining 10% YoY. Agrochemicals business revenue declined 10% YoY to INR16.5b, and Pharma business revenue declined 25% YoY to INR542m, driven by order phasing and customer delivery schedule timing.
- Agchem export demand remained weak (revenue -12%, volume -8%), while domestic volumes grew ~12%, led by strong biologicals growth, partially offset by pricing pressure and demand deferment led by delayed monsoon.
- EBITDA stood at INR3.7b (est. INR4.9b), declining 29% YoY. EBITDA margin contracted 570bp YoY to 21.6% (est. 26.5%); gross margin stood at 56.7% (down 70bp YoY); employee expenses rose 310bp YoY to 15.3%; other expenses rose 190bp YoY to 19.8% of sales.
- EBIT margin for Agrochemical business stood at 23.3% (down 770bp), and Pharma reported an operating loss of INR816m vs operating loss of INR760m in 1QFY26. Adj. PAT declined 39% YoY to INR2.4b (est. INR3.5b).
- Surplus cash net of debt stood at INR8b. NWC improved by 19 days to 120 vs 139 days in 4QFY26, led by an improvement of 14/10 days in DSO/DPO to 112/63.

Highlights from the management commentary

- **Guidance/outlook:** Management has guided for low single-digit revenue growth, driven by a gradual recovery in exports during 2HFY27, new product launches, and scaling of its biologicals and pharma businesses. The company remains committed to investing 3-4% of revenue in R&D while continuing to build capabilities in biologicals, pharma CRDMO, electronic chemicals, and specialty chemicals.
- **New products/emerging drivers:** New products contributed 16-18% of CSM revenue in 1QFY27. PI has an active pipeline of ~60 projects and plans to launch 4-5 products in FY27, including the proprietary diamide insecticide Pi-Liprole. The company is also scaling its global biological nematicide platform and advancing electronic chemicals and pharma CRDMO businesses, which management expects would become meaningful contributors to future growth.
- **Pharma:** While some projects witnessed timing-related delays during the quarter, management indicated that customer programs remain on track and revenue visibility is intact. PI is strengthening its front-end drug discovery capabilities through Integrated Drug Discovery (IDD) partnerships and early-stage engagement with innovators, aiming to create a larger pipeline of opportunities that can eventually scale into commercial CDMO contracts.

Valuation and view

- While near-term demand remains subdued in CSM, we expect growth to improve over the coming quarters, supported by a healthy order book of USD1.2b, new product launches, and a gradual recovery in the global agrochemical cycle.
- Going forward, we believe growth recovery will be led by: 1) improving growth prospects in the CSM business, supported by faster growth in new molecules (commercialization of 20+ molecules over the last few years), ramp up of newly launched molecules (~16% share), and a strong pipeline of 60+ projects (majority in advanced stages of development); 2) robust pipeline of biological products across various development stages; and 3) the ramp-up of its pharma business, with a focus on profitable growth.
- We expect a CAGR of 7%/8%/4% in revenue/EBITDA/adj. PAT over FY26-28. **We reiterate our BUY rating with a TP of INR3,000 (based on 34x FY28E EPS, i.e. a discount of ~9% to the company's six-year historical P/E at 37x).**

Quarterly Earning Model (INR m)

Y/E March	FY26				FY27				FY26	FY27E	FY27E	Var
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1Q	(%)
Net Sales	**19,005**	**18,723**	**13,757**	**15,652**	**17,023**	**18,733**	**16,095**	**17,230**	**67,137**	**69,081**	**18,325**	**-7**
YoY Change (%)	-8.1	-15.7	-27.6	-12.4	-10.4	0.1	17.0	10.1	-15.8	2.9	-4	
Total Expenditure	13,814	13,310	10,734	12,283	13,349	14,050	12,152	12,951	50,141	52,502	13,469	
EBITDA	**5,191**	**5,413**	**3,023**	**3,369**	**3,674**	**4,683**	**3,943**	**4,279**	**16,996**	**16,579**	**4,856**	**-24**
Margins (%)	27.3	28.9	22.0	21.5	21.6	25.0	24.5	24.8	25.3	24.0	26.5	
Depreciation	965	980	1,054	1,067	1,037	1,150	1,090	1,214	4,066	4,491	1,000	
Interest	39	26	62	37	79	60	60	55	164	254	39	
Other Income	859	825	667	756	641	832	700	729	3,107	2,901	790	
PBT before EO expense	**5,046**	**5,232**	**2,574**	**3,021**	**3,199**	**4,305**	**3,493**	**3,738**	**15,873**	**14,735**	**4,607**	
Extra-Ord expense	0	0	-1,051	20	0	0	0	0	-1,031	0	0	
PBT	**5,046**	**5,232**	**3,625**	**3,001**	**3,199**	**4,305**	**3,493**	**3,738**	**16,904**	**14,735**	**4,607**	
Tax	1,074	1,160	516	1,003	776	975	791	847	3,753	3,389	1,060	
Rate (%)	21.3	22.2	14.2	33.4	24.3	22.7	22.7	22.7	22.2	23.0	23.0	
MI & Profit/Loss of Asso. Cos.	-28	-21	-4	-4	-19	-14	-14	-14	-57	-60	-15	
Reported PAT	**4,000**	**4,093**	**3,113**	**2,002**	**2,442**	**3,343**	**2,716**	**2,905**	**13,208**	**11,406**	**3,562**	
Adj PAT	**4,000**	**4,093**	**2,325**	**2,017**	**2,442**	**3,343**	**2,716**	**2,905**	**12,435**	**11,406**	**3,562**	**-31**
YoY Change (%)	-10.9	-19.5	-37.6	-39.0	-39.0	-18.3	16.8	44.0	-25.1	-8.3	-11	
Margins (%)	21.0	21.9	16.9	12.9	14.3	17.8	16.9	16.9	18.5	16.5	19.4	

Key Performance Indicators

Y/E March	FY26				FY27				FY26	FY27E
Particulars	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE		
CSM Revenue (INRm)	14,897	14,105	10,574	11,537	13,000	13,400	12,372	12,691	**51,113**	**51,462**
% Change	-13.6	-18.0	-32.1	-15.4	-12.7	-5.0	17.0	10.0	**-19.7**	**0.7**
Domestic Formulation (INRm)	3,385	3,984	2,584	3,067	3,481	4,382	2,765	3,282	**13,020**	**13,910**
% Change	5.9	-13.4	-7.9	-9.3	2.8	10.0	7.0	7.0	**-6.9**	**6.8**
Pharma	723	634	599	1,048	542	951	958	1,258	**3,004**	**3,709**
% Change	185.8	54.3	-6.0	23.3	-25.0	50.0	60.0	20.0	**39.7**	**23.5**
Cost Break-up										
RM Cost (% of sales)	42.6	42.7	41.0	42.2	43.3	44.0	40.5	40.9	**42.2**	**42.2**
Staff Cost (% of sales)	12.2	11.8	16.6	14.5	15.3	14.1	15.5	14.8	**13.5**	**14.9**
Other Cost (% of sales)	17.9	16.6	20.5	21.8	19.8	16.9	19.5	19.4	**19.0**	**18.8**
Gross Margins (%)	57.4	57.3	59.0	57.8	56.7	56.0	59.5	59.1	**57.8**	**57.8**
EBITDA Margins (%)	27.3	28.9	22.0	21.5	21.6	25.0	24.5	24.8	**25.3**	**24.0**
EBIT Margins (%)	22.2	23.7	14.3	14.7	15.5	18.9	17.7	17.8	**19.3**	**17.5**

Astral

Estimate change	↑
TP change	↑
Rating change	↔

Bloomberg	ASTRA IN
Equity Shares (m)	269
M.Cap.(INRb)/(USDb)	393.3 / 4.1
52-Week Range (INR)	1769 / 1263
1, 6, 12 Rel. Per (%)	9/-3/16
12M Avg Val (INR M)	1142

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	65.7	75.9	89.0
EBITDA	10.6	12.3	15.8
Adj. PAT	5.4	7.0	9.5
Adj. EPS (INR)	16.2	16.3	17.7
EPS Gr. (%)	20.8	26.0	35.4
BV/Sh. (INR)	6.8	25.3	35.8
Ratios			
Net D:E	-0.2	-0.2	-0.3
RoE (%)	13.8	15.3	17.7
RoCE (%)	20.5	22.0	25.7
Valuations			
P/E (x)	70.4	56.2	41.4
P/BV (x)	9.7	8.6	7.3
EV/EBITDA (x)	36.3	31.0	24.0
Div. Yield (%)	0.3	0.4	0.4

Shareholding pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	54.2	54.2	54.1
DII	21.3	21.3	14.9
FII	13.9	14.5	20.1
Others	10.6	10.0	10.9

CMP: INR1,464 TP: INR1,697 (+16%) Buy

Weak but industry-leading performance in the pipes segment

Revenue/EBITDA/PAT up 16%/25%/48% YoY in 1QFY27

- Astral (ASTRA)'s revenue/EBITDA/PAT grew 16%/25%/48% YoY, but missed our estimates by 5-13%. Gross margin stood at 40.6%, hit by partial pass through of RM cost inflation. EBITDA margin stood at 14.7%, affected by weak margin in the adhesive and paint businesses.
- Cash balance at the end of Jun'26 stood at INR4.7b
- **Pipes:** Overall demand scenario in the plastic pipe industry was weak in 1Q, mainly due to volatility and downward trend in polymer prices. Plastic pipe industry volume is expected to have declined 10% YoY in 1Q. ASTRA reported a flat volume (best among peers), and thus continued to gain market share. Higher pipe realization led to segment revenue growing by 10% YoY. Pipe EBITDA margin stood high at 18.9%. **Bathware** revenue grew by 18.1% YoY.
- **Adhesives:** India business revenue grew ~25% YoY with 12.2% EBITDA margin. Overseas business revenue grew 26% YoY with 4.9% EBITDA margin; seeing healthy recovery. It continued to expand network; added 8,000+ towns and 500+ dealers to take the total to over 1500 dealers. Joinery gained encouraging early traction, establishing presence across 8 states; focus is to build scale through portfolio expansion, deeper woodworking penetration and continued innovation-led differentiation.
- **Paints:** Revenue grew 48.7% YoY with EBITDA at breakeven level. It is currently operating in six states. Current capacity utilization stands at 60%.

Key highlights from the management commentary

- Jul'26 witnessed a surge in pipe volume; maintains guidance of double-digit volume growth and 20%+ value growth in FY27.
- Channel restocking has started with a rise in polymer prices.
- ASTRA expects current high realization to sustain in the coming quarter also due to the upward reversal in PVC prices in 2Q and also the implementation of the MIP, which will protect the floor price of PVC.
- Strong growth in Adhesives and Paints are likely to sustain.
- Adhesives margin is likely to expand with full pass-through of RM cost inflation
- FY27 capex stands at ~INR3b.
- New plant for CPVC resin (40,000 tons) Phase-1 is progressing well for trial runs in 4QFY27 and will help in gaining market share and improve margins.
- Several new products (OPVC, PPR, etc.) are also scaling up fast.

Valuation and view: Reiterate BUY

After delivering a modest CAGR of 16%/11% /7% in revenue/EBITDA/APAT over FY21-26, we now estimate a CAGR of 16%/22%/30% over FY26-28 with its RoE and RoCE (pre-tax) reaching ~18% and ~26%, respectively, in FY28. **We reiterate our BUY rating on ASTRA with a revised TP of INR1,697, based on ~48x FY28E P/E. The current valuation of ~41x FY28E P/E broadly factors in our expectation of improving financials.**

Quarterly Performance (INRm)

Y/E March	FY26				FY27E				FY26	FY27E	FY27E	Var
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	%
Net Sales	**13,612**	**15,774**	**15,415**	**20,885**	**15,780**	**18,225**	**18,438**	**23,501**	**65,686**	**75,944**	**16,614**	**-5**
YoY Change (%)	-2	15	10	24	16	16	20	13	12.6	15.6	22.1	
Total Expenditure	11,763	13,206	13,042	17,056	13,468	15,411	15,432	19,291	55,067	63,601	13,968	
EBITDA - reported	**1,849**	**2,568**	**2,373**	**3,829**	**2,312**	**2,815**	**3,006**	**4,210**	**10,619**	**12,343**	**2,646**	**-13**
Margins (%)	13.6	16.3	15.4	18.3	14.7	15.4	16.3	17.9	16.2	16.3	15.9	
Depreciation	719	723	734	740	754	764	774	784	2,916	3,076	750	
Interest	123	160	126	235	58	103	103	103	644	367	154	
Other Income	91	114	95	173	128	138	148	158	473	572	101	
PBT before EO expense	**1,098**	**1,799**	**1,608**	**3,027**	**1,628**	**2,086**	**2,277**	**3,481**	**7,532**	**9,472**	**1,843**	
Extra-Ord expense	0	0	-165	-61	0	0	0	0	-226	0	0	
PBT	**1,098**	**1,799**	**1,443**	**2,966**	**1,628**	**2,086**	**2,277**	**3,481**	**7,306**	**9,472**	**1,843**	**-12**
Tax	306	451	366	836	426	542	592	905	1,959	2,465	470	
Rate (%)	27.9	25.1	25.4	28.2	26.2	26.0	26.0	26.0	26.8	26.0	25.5	
Minority Interest	-19	0	0	0	2	0	0	0	-19	2	0	
Profit/Loss of Asso. Cos.	0	0	0	0	0	0	0	0	0	0	0	
Reported PAT	**811**	**1,348**	**1,077**	**2,130**	**1,200**	**1,543**	**1,685**	**2,576**	**5,366**	**7,004**	**1,373**	**-13**
Adj PAT	**811**	**1,348**	**1,242**	**2,191**	**1,200**	**1,543**	**1,685**	**2,576**	**5,592**	**7,004**	**1,373**	**-13**
YoY Change (%)	-32.6	22.5	8.9	22.2	48.0	14.5	35.7	17.6	7	25	69.3	
Margins (%)	6.0	8.5	8.1	10.5	7.6	8.5	9.1	11.0	8.5	9.2	8.3	

E: MOFSL Estimates

Gujarat Energy

Estimate changes	↔
TP change	↓
Rating change	↔

Bloomberg	GUJENERG IN
Equity Shares (m)	938
M.Cap.(INRb)/(USDb)	343.2 / 3.6
52-Week Range (INR)	386 / 258
1, 6, 12 Rel. Per (%)	-6/-30/-35
12M Avg Val (INR M)	322

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
Sales	233.9	292.3	288.1
EBITDA	31.5	29.7	29.7
PAT	23.5	21.9	21.9
EPS (INR)	25.0	23.4	23.4
EPS Gr. (%)	2.0	-6.6	0.0
BV/Sh.(INR)	197.4	212.8	228.2
Ratios			
Net D:E	-0.1	-0.2	-0.2
RoE (%)	11.2	11.4	10.6
RoCE (%)	15.3	15.4	14.3
Payout (%)	36.3	34.0	34.0
Valuations			
P/E (x)	11.0	11.8	11.8
P/BV (x)	1.4	1.3	1.2
EV/EBITDA (x)	7.8	7.6	7.3
Div. Yield (%)	3.2	2.9	2.9
FCF Yield (%)	6.4	9.1	4.5

Shareholding pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	38.9	60.9	60.9
DII	31.5	21.8	22.0
FII	10.9	4.0	3.9
Others	18.7	13.4	13.3

FII Includes depository receipts

CMP: INR274 **TP: INR360 (+31%)** **Buy**

Morbi rebound and trading gains drive a strong 1QFY27

- Gujarat Energy Limited's city gas distribution (CGD) volumes were in line with est. at 12.3mmscmd (up 39% YoY). CNG/I&C-PNG volumes were 3%/4% above our est. The third-party gas trading volumes stood at 3.3/4.6mmscmd in 1QFY27/4QFY26. EBITDA/scm margin for the CGD business stood at INR5.2/scm. Gas trading EBIT jumped 3x YoY (up 78% QoQ), while CGD segment EBIT stood 8%/35% up YoY/QoQ. EBITDA was 9% above our est. at INR13b.
- Things we liked about the result: 1) Morbi cluster volumes ramped up sharply from 0.4mmscmd in Apr'26 to 8mmscmd+ in May-Jun'26, taking 1QFY27 average Morbi volumes to 5.67mmscmd; 2) CNG volumes came in 3% above estimate in 1Q, and management guided that CNG volume growth would remain robust at 12%+ YoY in the medium term; 3) gas trading EBIT grew 3x YoY and 78% QoQ, aided by a favorable marketing margin driven by favorable sourcing economics/timing and long-term Brent-linked contracts; 4) the company plans to add 75+ new CNG stations and upgrade 70+ stations in FY27, against 844 stations currently (6 added/9 upgraded in 1Q).
- Key monitorables: 1) GTL is expected to be listed by Sep'26; 2) the current Morbi run-rate has moderated to ~3mmscmd (from 8mmscmd+ in May-Jun'26) as propane availability improved in 2QFY27-mtd, with gas-equivalent propane sales at 5.3mmscmd; Propane is priced at INR65/scm vs PNG at INR78/scm; 3) despite gas trading EBIT of INR7.2b in 1Q, management maintained its INR11-12b annual EBIT guidance for the segment; any upgrade to this guidance remains a key monitorable; 4) Non-Morbi I&C average volumes stood at 2mmscmd in 1QFY27, remaining rangebound over the last few quarters; management has now guided for these volumes to reach 3mmscmd over the next 1.5 years (86 new connections added in 1Q), and the pace of ramp-up remains a key focus area.
- **Valuation and view: The stock currently trades at 11.8x FY28 P/E. We reiterate our BUY rating on the stock with an SoTP based TP of INR360/sh.** In our SoTP based valuation, we value: 1) the city gas distribution segment at 10x FY28 EV/EBITDA (INR200/sh); 2) the gas trading segment at 4.5x FY28 EV/EBITDA (INR53/sh); 3) and add FY28 net cash balance (INR87/sh); and 4) investments in subsidiaries, associates, and JVs at 0.8x P/B (INR18/sh).

Beat driven by strong gas trading performance

- On 1st May'26, the GSPC Group Composite Scheme of Arrangement came into effect, transforming Gujarat Gas into an integrated energy company (renamed as Gujarat Energy), with the company now operating in the businesses of exploration and production of oil & gas, gas trading, gas transmission, power generation and city gas distribution. The gas transmission business has been demerged into GSPL Transmission, with the process for separate listing on the BSE and NSE currently underway.
- **Volume details:**
  - Total city gas distribution volumes were in line with est. at 12.3mmscmd (up 39% YoY).

- While D-PNG volumes stood 13% below est., CNG volumes were 3% above our est. The I&C-PNG volumes came in 4% above estimates at 7.9mmscmd.
- Third-party gas trading volumes stood at 3.3/4.6mmscmd in 1QFY27/4QFY26.
- Standalone revenue stood at INR94.4b (+65% YoY, +64% QoQ).
- EBITDA stood at INR13b (+68% YoY, +66% QoQ). EBITDA margin came in at 13.7% (vs 13.6%/13.4% in 4QFY26/1QFY26).
- APAT was INR10b (+78% YoY, +76% QoQ).
- **Segmental performance:**
  - Gas trading EBIT jumped 3x YoY/78% QoQ.
  - CGD segment EBIT rose 8% YoY/35% QoQ.
- Jubilant Offshore Drilling (JODPL) defaulted on cash calls in the KG block, requiring Gujarat Gas (being the non-defaulting partner) to fund its share, resulting in an ~INR5.27b receivable. The entire amount was provided for as an impairment through FY26 due to uncertain recovery, while Gujarat Gas pursues the forfeiture and assignment of JODPL's participating interest for recovery, subject to NCLAT proceedings and government approval. No additional impairment was required in 1QFY27.

Valuation and view

- The company's long-term volume growth prospects remain robust, with the addition of new industrial units and the expansion of existing units. It is aggressively investing in infrastructure to push industrial gas adoption in Thane rural, Ahmedabad rural, and newly acquired areas in Rajasthan.
- **The stock currently trades at 11.8x FY28 P/E. We reiterate our BUY rating on the stock with an SoTP based TP of INR360/sh.** In our SoTP based valuation, we value: 1) the city gas distribution segment at 10x FY28 EV/EBITDA (INR200/sh); 2) the gas trading segment at 4.5x FY28 EV/EBITDA (INR53/sh); 3) and add FY28 net cash balance (INR87/sh); and 4) investments in subsidiaries, associates, and JVs at 0.8x P/B (INR18/sh).

Standalone - Quarterly Earnings (INR m)

Y/E March	FY26				FY27				FY26	FY27E	FY27	Var	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)	(%)	(%)
Net Sales	**57,298**	**59,663**	**59,265**	**57,651**	**94,439**	**71,688**	**62,961**	**63,258**	**233,877**	**292,346**	**75,608**	**25**	**65**	**64**
YoY Change (%)	28.8	57.8	42.7	-9.5	64.8	20.2	6.2	9.7	-13.4	25.0	95.3			
EBITDA	**7,704**	**6,428**	**9,555**	**7,825**	**12,954**	**5,891**	**5,297**	**5,523**	**31,512**	**29,665**	**11,877**	**9**	**68**	**66**
Margin (%)	13.4	10.8	16.1	13.6	13.7	8.2	8.4	8.7	13.5	10.1	15.7			
Depreciation	1,412	1,458	1,476	1,444	1,421	1,528	1,543	1,601	5,790	6,093	1,523			
Interest	88	100	99	95	90	89	91	93	382	363	91			
Other Income	1,252	2,103	1,249	1,605	1,868	2,250	1,337	630	6,209	6,085	635			
PBT before EO expense	**7,455**	**6,973**	**9,230**	**7,891**	**13,311**	**6,523**	**4,999**	**4,459**	**31,549**	**29,293**	**10,898**	**22**	**79**	**69**
Extra-Ord expense	0	0	32	630	0	0	0	0	662	0	0			
PBT	**7,455**	**6,973**	**9,198**	**7,261**	**13,311**	**6,523**	**4,999**	**4,459**	**30,887**	**29,293**	**10,898**	**22**	**79**	**83**
Tax	1,845	1,726	2,276	2,055	3,331	1,642	1,258	1,122	7,901	7,354	0			
Rate (%)	24.7%	24.7%	24.7%	28.3%	25.0%	25.2%	25.2%	25.2%	25.6%	25.1%	0.0			
Reported PAT	**5,611**	**5,247**	**6,922**	**5,206**	**9,980**	**4,881**	**3,741**	**3,337**	**22,986**	**21,939**	**10,898**	**-8**	**78**	**92**
Adj. PAT	**5,611**	**5,247**	**6,946**	**5,674**	**9,980**	**4,881**	**3,741**	**3,337**	**23,478**	**21,939**	**10,898**	**-8**	**78**	**76**
YoY Change (%)	70.1	71.0	213.4	15.3	77.9	-7.0	-46.1	-41.2	-42.3	-6.6	233.5			
Total volume (mmscmd)	**8.9**	**8.7**	**8.4**	**8.9**	**12.3**	**9.5**	**8.7**	**8.9**	**9.1**	**9.1**	**12.0**	**3**	**39**	**39**
CNG	3.3	3.3	3.5	3.6	3.8	3.7	3.8	4.0	3.2	3.2	3.7	3	13	4
PNG – Industrial/Commercial	4.9	4.5	4.1	4.4	7.9	5.0	4.0	4.0	5.2	5.0	7.6	4	62	81
PNG – Households	0.7	0.8	0.8	0.9	0.7	0.9	0.9	1.0	0.8	0.8	0.8	-8	1	-23

Sun TV Network

Estimate change	⟷
TP change	↓
Rating change	⟷

Bloomberg	SUNTV IN
Equity Shares (m)	394
M.Cap.(INRb)/(USDb)	188.5 / 2
52-Week Range (INR)	661 / 476
1, 6, 12 Rel. Per (%)	-5/-15/-17
12M Avg Val (INR M)	243

Financials & Valuations (INR b)

Y/E March	FY27E	FY28E	FY29E
Sales	43.4	44.7	44.5
EBITDA	22.5	23.0	22.1
Adj. PAT	16.6	17.6	17.4
EBITDA Margin (%)	51.7	51.5	49.6
Adj. EPS (INR)	42.1	44.5	44.2
EPS Gr. (%)	12.8	5.8	-0.7
BV/Sh. (INR)	340.2	369.8	399.0
Ratios			
Net D:E	-0.8	-0.8	-0.9
RoE (%)	12.4	12.0	11.1
RoCE (%)	12.9	12.6	11.5
Payout (%)	34.4	33.7	33.9
Valuations			
P/E (x)	11.3	10.7	10.8
P/B (x)	1.4	1.3	1.2
EV/EBITDA (x)	7.6	6.8	6.4
Div. Yield (%)	3.0	3.1	3.1
FCF Yield (%)	5.7	5.6	5.4

Shareholding Pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	75.0	75.0	75.0
DII	11.3	10.9	10.4
FII	5.8	6.6	6.9
Others	7.9	7.5	7.7

FII includes depository receipts

CMP: INR478 TP: INR545 (+14%) Neutral

IPL shines; valuations inexpensive but ad revenue growth vital for re-rating

- Sun TV Network (SUNTV) reported a strong 1QFY27, with revenue rising 13% YoY, led by a ~34% YoY increase in IPL revenue. Advertising revenue declined 2.6% YoY, while domestic subscription grew a modest 3.3% YoY.
- Excluding strong IPL led growth, core revenue grew by a modest ~1% YoY; however, profitability remained robust, with core EBITDA margin expanding 240bp YoY to 53%, indicating strong cost control in the core business. Overall, a stronger revenue mix and operating leverage drove EBITDA/PAT growth of ~19%/16% YoY, with EBITDA margin expanding ~240bp YoY to 51.5%.
- We largely keep our estimates unchanged for FY27/28. We expect SUNTV's revenue/EBITDA/PAT to increase by a modest 3%/1%/6% over FY26-29 amid persistent weakness in ad revenues weighing on core business margins.
- At ~12.6x one-year forward P/E, valuations remain ~20% below historical averages, but a pickup in ad revenue remains critical for re-rating.
- We value SUNTV on an SoTP basis: 7x Sept'28 EV/sales for SRH, ~4x EV/EBITDA for the core TV business, 0.5x investments for Northern Superchargers, and 1x for cash/dividends (~INR 88b), arriving at our **revised TP of INR545** (implying ~12x FY28E P/E). **We reiterate our Neutral rating.**

Strong 1QFY27 led by IPL, with a sharp margin expansion

- Overall revenue grew 13% YoY to INR14.2b (10% beat), primarily driven by higher IPL revenue.
  - Domestic advertising revenue at INR2.8b (3.7% beat) declined 2.6% YoY (vs. -12% YoY for Zee).
  - Domestic subscription revenue at INR4.9b (1.7% miss) grew 3% YoY (vs. +16% YoY for Zee).
  - IPL revenue increased substantially ~33% YoY (+24% beat), driven by an increase in central pool and better performance.
- Operating expenses increased ~8% YoY to INR6.9b, led by a 20% YoY increase in other expenses.
- Employee costs largely remained flat YoY, while other expenses increased 20% YoY, led by IPL-related costs.
- As a result, EBITDA increased ~19% YoY to INR7.3b (17% beat) as margin expanded ~240bp YoY to 51.5% (~335bp beat).
- Depreciation and amortization declined 12%, resulting in ~25% YoY increase in EBIT to INR6.4b (22% beat).
- Adjusted net profit increased 16% YoY to INR6.1b (22% beat) due to higher core profitability.
- SUNTV declared an interim dividend of INR5/share for 1QFY27.

Valuation and view

- A gradual shift in FMCG ad spends toward digital platforms remains a key structural headwind for linear TV broadcasters such as SUNTV over the medium term. A sustained recovery in ad revenues remains the key trigger for any meaningful re-rating.
- We largely keep our estimates unchanged for FY27/28E. We expect SUNTV's revenue/EBITDA/PAT to increase by a modest 3%/1%/6% over FY26-29 amid persistent weakness in ad revenues weighing on core business margins.
- At ~12.6x one-year forward P/E, valuations remain ~20% below historical averages, but a pickup in ad revenues across the core business remains critical for re-rating.
- We value SUNTV on an SoTP basis: 7x Sept'28 EV/sales for SRH, ~4x EV/EBITDA for the core TV business, 0.5x investments for Northern Superchargers, and 1x for cash/dividends (~INR 88b), arriving at our **revised TP of INR545** (implying ~12x FY28E P/E). **We reiterate our Neutral rating.**

Standalone - Quarterly Earnings Model (INR m)

Y/E March	FY26				FY27E				FY26	FY27	FY27E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			1QE	Var (%)
Revenue	**12,568**	**11,690**	**8,279**	**8,485**	**14,234**	**8,818**	**11,865**	**8,529**	**41,021**	**43,446**	**12,963**	**10**
YoY Change (%)	-1.5	29.9	4.3	-6.7	13.3	-24.6	43.3	0.5	5.8	5.9		
Total Expenditure	6,396	4,191	4,181	4,690	6,904	4,381	4,847	4,835	19,457	20,967	6,721	3
EBITDA	**6,172**	**7,499**	**4,098**	**3,795**	**7,330**	**4,436**	**7,018**	**3,694**	**21,565**	**22,479**	**6,242**	**17**
YoY Change (%)	-12.6	41.8	-5.2	-11.1	-67.2	-78.5	-69.4	-84.3	3.0	4.2		
Depreciation	1,029	3,992	1,083	932	908	967	3,483	1,091	7,037	6,449	964	-6
Interest	25	24	23	22	9	19	18	15	95	61	26	-66
Other Income	1,805	1,314	1,305	932	1,668	1,532	1,551	1,454	5,356	6,206	1,465	14
PBT	**6,923**	**4,522**	**4,254**	**3,063**	**8,081**	**4,982**	**5,069**	**4,042**	**18,762**	**22,174**	**6,717**	**20**
Tax	1,636	1,225	1,090	877	1,962	1,254	1,276	1,090	4,827	5,581	1,691	
Rate (%)	23.6	27.1	25.6	28.6	24.3	25.2	25.2	27.0	25.7	25.2	25.2	
Reported PAT	**5,287**	**3,298**	**3,164**	**2,186**	**6,120**	**3,728**	**3,793**	**2,952**	**13,935**	**16,593**	**5,026**	**22**
YoY Change (%)	-3.3	-12.0	-7.9	-35.2	15.8	6.4	18.7	8.6	-14.1	12.8		

E: MOFSL Estimates

We ascribe INR545/share valuation to SUNTV

Sun TV (INR b)	Sept'28E	Multiple	Value	INR/share
IPL (SRH) revenue	6.9	7	48	123
Core TV EBITDA	19.5	4	73	186
Norther Superchargers (0.5x investment)			5	14
Cash and dividends			88	205
Equity value			**215**	**545**
CMP				477
Upside/downside (%)				14.3%

Senco Gold

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	SENCO IN
Equity Shares (m)	164
M.Cap.(INRb)/(USDb)	56.7 / 0.6
52-Week Range (INR)	430 / 276
1, 6, 12 Rel. Per (%)	-6/-2/2
12M Avg Val (INR M)	525

Financials & Valuations (INR b)

Y/E March (INR b)	FY26	FY27E	FY28E
Sales	84.3	105.5	120.7
Sales Growth (%)	33.2	25.2	14.4
EBITDA	9.8	8.0	8.9
Margins (%)	11.6	7.6	7.4
Adj. PAT	5.8	3.8	4.2
Adj. EPS (INR)	35.3	23.3	25.5
EPS Growth (%)	185.8	-34.1	9.4
BV/Sh.(INR)	153.5	174.4	197.0
Ratios			
Debt/Equity	0.7	1.2	1.1
RoE (%)	25.8	14.2	13.7
RoIC (%)	18.2	10.3	9.5
Valuations			
P/E (x)	9.8	14.9	13.6
EV/EBITDA(x)	4.0	5.4	4.8

Shareholding Pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	64.5	64.5	64.4
DII	13.5	12.6	12.8
FII	6.9	7.6	6.8
Others	15.1	15.3	16.1

FII includes depository receipts

CMP: INR346 TP: INR385 (+11%) Neutral

Weak print; margin volatility continues

- Senco Gold (SENCO) delivered strong consolidated revenue growth of 67% YoY to INR31b (est. INR29b) in 1QFY27, ahead of peers. SSSG stood at 39%, aided by festive and wedding demand and a higher contribution from lightweight jewelry. Despite a ~61% YoY increase in gold prices, gold jewelry volumes remained broadly stable, highlighting resilient underlying demand. Senco recorded ~25% YoY growth in July-August and guides for ~20% revenue growth in FY27.
- The company opened eight stores during the quarter, taking the total store count to 209 (105 COCO, 89 FOCO, 13 Sennes and 2 Dubai). It plans to add another 12-15 stores during the remainder of FY27, with increasing focus on franchise-led expansion and Tier-2/3 cities.
- Despite strong revenue performance, there was a miss in margins. GM (adj. for inventory gains) contracted sharply by 240bp YoY to 15.7% (est. 16%; 22.4% in 4QFY26), impacted by gold price volatility, discounting and higher contribution from the old-gold exchange scheme. The company maintained ~50% hedging during the quarter, while customs duty-related inventory gain stood at ~INR120-150m. Adj. EBITDA margin declined 250bp YoY to 6.5% (est. 8.7%), also impacted by high operating expenses. Management maintained its 7.5-7.8% EBITDA margin guidance. They expect margin recovery going ahead as inventory gains accrue and high other expenses normalize. We model 7.5% EBITDA margin for FY27/28.
- Given the inconsistencies in operating performance and low hedging ratios, we remain cautious on SENCO's operating margin performance going ahead. **Reiterate Neutral rating with a TP of INR385 (15x Sep'28E EPS).**

Strong revenue performance; miss in margin

- **Robust sales growth:** Senco reported strong consolidated revenue growth of 67% YoY to INR31b (est. INR29b), backed by a favorable festive calendar, including Akshaya Tritiya, Poila Boishakh and Baisakhi, as well as the summer wedding season. SSSG stood at 39% vs. 33% for TTAN, 28% for Kalyan and 46% for PN Gadgil. Titan (Jewelry standalone, ex-bullion), Kalyan, and P N Gadgil (retail) delivered revenue growth of 38%, 47%, and 54%, respectively, in 1Q. Despite ~61% YoY increase in average gold prices, gold jewellery volumes remained broadly stable, reflecting resilient demand and a favourable product mix toward lightweight, fancy and daily-wear jewellery. Retail sales grew 50% YoY, while diamond jewellery sales increased 43% YoY.
- **Margin pressure amid gold price volatility and discounting:** Consolidated gross margin (adj. for inventory gains) contracted sharply by 240bp YoY to 15.7% (vs. est. 16%; 22.4% in 4QFY26), impacted by gold price volatility, discounting and higher contribution from the old-gold exchange scheme. SENCO maintained a ~50% hedging ratio in 1Q, while the customs duty-related inventory gain was ~INR120-150m. Employee expenses rose 22% YoY, while other expenses increased 86% YoY to INR2.3b, driven by marketing, store renovations and customer offers. Adj. EBITDA margin

contracted 250bp YoY and 730bp QoQ to 6.5% (est. 8.7%), reflecting gross margin pressure and high opex.
- **Miss in profitability:** Adj. EBITDA grew 21% YoY to INR2b (est. INR2.5b), while PAT declined 3% YoY to INR1b (est. INR1.4b) and APAT grew 2% YoY.

Key takeaways from the management commentary
- Gold jewelry volumes remained broadly stable despite price rise and customs duty impact.
- Inventory gain from customs duty hike is expected to be INR120-150m in 1Q (for 45 days).
- The company maintained a hedging ratio of around 50% to manage gold price volatility, liquidity risks and margin-related uncertainties during the quarter. The management expects to sustain this ratio in the near term.
- Due to gold price volatility and GML unavailability, Senco's blended borrowing cost was high.
- The company guided for ~20% revenue growth in FY27 and maintained EBITDA margin guidance of 7.5-7.8% and PAT margin guidance of 4-4.5%.

Valuation and view
- We maintain our EPS estimates for FY27 and FY28.
- SENCO's gross margins have historically been volatile, reflecting the company's low level of hedging and resultant inventory gains. Management aims to sustain 7.5-7.8% EBITDA margin; however, we model 7.5% for FY27/28 (close to average of FY23-25).
- We model revenue/EBITDA CAGR of +20%/-4% over FY26-28. **We reiterate our Neutral rating with a TP of INR385 (15x Sep'28E EPS).**

Consolidated Quarterly Performance (INR m)

Y/E March	FY26				FY27E				FY26	FY27E	FY27E	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Stores	186	192	196	201	209	214	219	221	201	221	208	
Net Sales	18,263	15,361	30,710	19,967	30,560	19,969	33,781	21,200	84,300	1,05,511	28,855	5.9
Change (%)	30.1	2.4	50.1	44.9	67.3	30.0	10.0	6.2	33.2	25.2	58.0	
Gross Profit	3,289	2,616	6,107	4,468	4,783	2,995	5,067	3,800	16,680	16,646	4,617	3.6
Gross Margin (%)	18.0	17.0	19.9	22.4	15.7	15.0	15.0	17.9	19.8	15.8	16.0	
Operating Expenses	1,653	1,551	1,999	1,724	2,802	1,717	2,534	1,599	6,928	8,652	2,106	
% of Sales	9.1	10.1	6.5	8.6	9.2	8.6	7.5	7.5	8.2	8.2	7.3	
EBITDA	1,636	1,065	4,108	2,744	1,981	1,278	2,534	2,201	9,752	7,994	2,510	(21.1)
Margin (%)	9.0	6.9	13.4	13.7	6.5	6.4	7.5	10.4	11.6	7.6	8.7	
Change (%)	50.4	30.3	281.8	116.0	21.1	20.0	-38.3	-19.8	129.4	-18.0	36.7	
Interest	430	462	590	561	679	650	675	669	2,042	2,674	550	
Depreciation	187	190	211	232	215	235	250	248	820	949	235	
Other Income	186	178	301	134	153	180	180	206	799	719	190	
PBT	1,206	591	3,608	2,085	1,239	573	1,789	1,489	7,689	5,090	1,915	(35.3)
Tax	359	103	922	516	378	143	447	309	1,900	1,278	479	
Effective Tax Rate (%)	29.8	17.4	25.5	24.7	30.5	25.0	25.0	20.8	24.7	25.1	25.0	
Adjusted PAT	847	488	2,687	1,569	861	430	1,341	1,180	5,790	3,813	1,437	(40.0)
Change (%)	65.1	41.4	395.7	151.3	1.8	-11.9	-50.1	-24.8	186.0	-34.1	37.3	
PAT	1,047	488	2,640	1,569	1,011	430	1,341	1,180	5,743	3,963	1,437	

E: MOFSL Estimates

Jyothy Laboratories

Estimate change	↓
TP change	↓
Rating change	⟷

Bloomberg	JYL IN
Equity Shares (m)	367
M.Cap.(INRb)/(USDb)	73.5 / 0.8
52-Week Range (INR)	353 / 188
1, 6, 12 Rel. Per (%)	-1/-14/-40
12M Avg Val (INR M)	146

Financials & Valuations (INR b)

Y/E March	2026	2027E	2028E
Net Sales	29.4	29.8	32.3
Sales Gr. (%)	3.4	1.3	8.2
EBITDA	4.5	3.7	5.0
EBITDA Margins (%)	15.3	12.4	15.4
Adj PAT	3.3	2.8	3.8
Adj. EPS (INR)	9.1	7.6	10.3
EPS Gr. (%)	-11.1	-16.2	35.0
BV/Sh (INR)	43.3	44.3	48.0
Ratios			
RoE (%)	22.4	17.4	22.2
RoCE (%)	21.8	17.0	21.7
Payout (%)	46.7	85.9	63.6
Valuation			
P/E (x)	22.0	26.3	19.5
P/BV (x)	4.6	4.5	4.2
EV/EBITDA	15.2	18.8	13.6
Div. Yield (%)	1.8	2.7	2.7

Shareholding Pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	62.9	62.9	62.9
DII	13.4	14.6	16.0
FII	12.1	12.4	12.7
Others	11.6	10.1	8.5

FII includes depository receipts

CMP: INR200 TP: INR210 (+5%) Neutral

Weak quarter; near-term outlook remains challenging

- Jyothy Laboratories (JYL) reported 3% YoY sales growth (miss) in 1QFY27, while volume growth was flat (est. 7%, 11% in 4QFY26). The Pril and FA agreement with Henkel has discontinued, effective from 31st May'26. Ex-Pril and FA, value/volume growth stood at 8%/5%. Fabric Care remained the key growth driver, with 14% value and 10% volume growth, led by liquid detergents and powders. Home Care declined 9% YoY, but grew 2% ex-Pril. The newly launched Exo bio-enzyme franchise saw an encouraging initial response. Personal Care was flat YoY, impacted by 9–10% price hikes and supply chain disruptions, with recovery expected from 2QFY27.
- Gross margin contracted sharply by 950bp YoY to 38.5% (est. 46.0%; 45.2% in 4QFY26), impacted by elevated crude-linked raw material and weak competitive positioning. Around 90% of JYL's business is linked to crude oil. The company has taken 4-4.5% cumulative price hikes, with ~3% already flowed in 1QFY27 and the balance expected in 2QFY27; however, pricing remains calibrated, given the intense competition and consumer affordability. EBITDA margin contracted 820bp YoY to 8.4% (est. 14.4%), with management expecting margin recovery to be gradual as high-cost inventory continues to flow through in 2QFY27. We model 12.4% and 15.4% EBITDA margin for FY27 and FY28.
- We remain cautious on JYL's near-term outlook, with elevated competitive intensity from category leaders likely to constrain both growth and margin. This, coupled with sharp inflation in crude and its derivatives, is expected to further pressure the company's performance. We have been cautious on JYL's margin recovery amid competition and believe the recovery appears increasingly vulnerable in the current high-cost inflationary environment. **We reiterate our Neutral rating on the stock with a TP of INR210 (premised on 20x Mar'28E P/E).**

Sharp contraction in GM; margin miss continues

- **Miss on revenue growth:** Revenue grew 3% YoY to INR7,734m (est. INR8,052m). The company's agreement with Henkel for Pril and FA products was discontinued effective 31st May'26. The reported numbers include sales from these brands up to 31st May'26. Excluding Pril and FA, value growth stood at 8%, while volume growth was 5%.
- **Healthy Fabric care growth continued**: Fabric Care grew 14% in value, led by volume growth of 10%. Home care revenue declined 9% YoY. Ex-Pril, home care segment revenue grew 2% YoY. Personal care segment revenue was flat YoY. Margo delivered modest growth during the quarter.
- **Sharp contraction in margins:** Gross margin contracted 950bp YoY to 38.5% (est. 46%, 45.2% in 4QFY26). GM remained under pressure due to crude inflation amid ongoing geopolitical tensions. Employee expenses rose 2% and other expenses rose 4%, while ad spends declined 14% YoY. EBITDA margin contracted 820bp YoY to 8.4%. (est. 14.4%).

- **EBIT margin under pressure:** Fabric care EBIT margin declined sharply by 960bp to 9.6% and home care declined 1,200bp to 2.9%. Personal care EBIT margin expanded 170bp to 13.4%.
- **Decline in profitability**: EBITDA contracted by 48% YoY to INR647m (est. of INR1,158m). PBT declined 49% YoY to INR650m (est. INR1,165m). Adj. PAT dipped 51% YoY to INR476m (est. INR871m).

Highlights from the management commentary

- Excluding Pril, revenue grew 8% YoY in value terms and 5% YoY in volume terms in 1QFY27. Management is targeting double-digit revenue growth in FY27, excluding the Pril business, with high-single-digit volume growth and 3–4% pricing expected to support growth.
- The company has taken around 4–4.5% cumulative price increases, of which around 3% has already flowed through in 1QFY27, while the balance is expected to reflect in 2QFY27.
- Around 90% of the company's business is linked to crude oil prices, making JYL more exposed to crude-linked inflation compared with several peers. Raw material costs increased by around 30–35%.
- Household insecticides were impacted by the extended summer and delayed rainfall during the quarter. The company launched Maxo incense sticks in July, targeting the growing concern around unsafe and unapproved local agarbattis.

Valuation and view

- We cut our EPS estimates by 18% for FY27 and 3% for FY28, primarily due to the margin miss resulting from higher RM prices.
- We remain cautious on JYL’s near-term outlook, with elevated competitive intensity from category leaders likely to constrain both growth and margin. This, coupled with sharp inflation in crude and its derivatives, is expected to further pressure the company’s performance. We have been cautious on JYL’s margin recovery amid competition and believe recovery appears further delayed in the current high-cost inflationary environment.
- **We reiterate our Neutral rating on the stock with a TP of INR210 (premised on 20x Mar’28E P/E).**

Consolidated Quarterly Performance (INR m)

Y/E March	FY26				FY27E						FY27E	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE	FY26	FY27E	1QE	(%)
Volume growth (%)	3.6%	2.8%	7.2%	10.8%	0.0%	-1.0%	-1.0%	-1.0%	8.0%	4.0%	7.0%	
Net Sales	**7,512**	**7,361**	**7,396**	**7,174**	**7,734**	**7,424**	**7,458**	**7,210**	**29,443**	**29,826**	**8,052**	-3.9
YoY change (%)	1.3	0.3	5.0	7.6	3.0	0.9	0.8	0.5	3.4	1.3	7.2	
Gross Profit	**3,608**	**3,537**	**3,440**	**3,240**	**2,981**	**3,081**	**3,431**	**3,482**	**13,824**	**12,974**	**3,704**	-19.5
Margins (%)	48.0	48.1	46.5	45.2	38.5	41.5	46.0	48.3	47.0	43.5	46.0	
EBITDA	**1,242**	**1,183**	**1,107**	**968**	**647**	**658**	**1,037**	**1,346**	**4,499**	**3,687**	**1,158**	-44.2
EBITDA growth %	-7.0	-14.6	-4.4	-13.6	-47.9	-44.4	-6.3	39.1	-10.0	-18.0	-6.7	
Margins (%)	16.5	16.1	15.0	13.5	8.4	8.9	13.9	18.7	15.3	12.4	14.4	
Depreciation	147	152	155	158	162	163	164	166	612	655	159	
Interest	13	14	11	12	12	14	12	15	50	52	14	
Other Income	194	170	154	158	177	180	190	197	676	743	180	
PBT	**1,275**	**1,187**	**1,095**	**955**	**650**	**660**	**1,051**	**1,362**	**4,512**	**3,723**	**1,165**	-44.2
Tax	307	309	283	280	173	165	263	329	1,180	931	294	
Rate (%)	24.1	26.1	25.9	29.3	26.7	25.0	25.0	24.2	26.2	25.0	25.2	
Adjusted PAT	**968**	**878**	**811**	**675**	**476**	**495**	**788**	**1,032**	**3,332**	**2,792**	**871**	-45.4
YoY change (%)	-4.8	-16.4	-7.2	-16.2	-50.8	-43.6	-2.8	52.9	-11.1	-16.2	-10.0	

E: MOFSL Estimates

Gokaldas Export

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	GEXP IN
Equity Shares (m)	73
M.Cap.(INRb)/(USDb)	55.8 / 0.6
52-Week Range (INR)	955 / 531
1, 6, 12 Rel. Per (%)	-10/3/9
12M Avg Val (INR M)	599
Free float (%)	90.9

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	39.9	47.9	57.5
EBITDA	3.6	4.9	6.4
EBITDA (%)	8.9	10.3	11.1
Adj. PAT	1.0	2.2	3.1
EPS (INR)	13.7	27.9	39.4
EPS Gr.%	-38.4	104.2	41.2
BV/Sh. (INR)	302.3	398.3	439.5
Ratios			
Net D/E	0.4	0.2	0.1
RoE (%)	4.7	8.8	10.3
RoCE (%)	5.3	8.5	10.1
Payout (%)	0.0	0.1	0.1
Valuations			
P/E (x)	55.7	27.3	19.3
P/B (x)	2.5	1.9	1.7
EV/EBITDA (x)	18.0	13.0	9.9
Div. yield (%)	0.0	0.3	0.3

Shareholding pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	9.2	9.2	9.2
DII	43.4	37.6	37.2
FII	14.5	19.8	24.9
Others	33.0	33.4	28.8

CMP: INR761 **TP: INR1,110 (+46%)** **Buy**

Robust revenue growth across regions

Gokaldas Export (GEXP) revenue grew 20.7% YoY to INR11.5b in 1QFY27, led by higher growth in Africa business followed by domestic business. India business revenue grew 17.8% YoY to INR7.5b. EBITDA margin settled at 9.8% (-40bp YoY), due to higher wage & transport cost. Africa business grew 44% YoY while margin came in at 7.9% (-60bp on YoY) due to higher wage cost. Management is confident to reach USD110-112m by FY27 by looking at the current order book visibility and expect margin to reach double digits by 2HFY27. BTPL revenue for the quarter was INR1.7b with EBITDA loss of ~7.5-8%. Management expects BTPL to achieve mid-to-high single-digit EBITDA margin by 4QFY27. Management has raised its revenue growth guidance to 15%+, from the earlier mid-teens expectation, while guiding for EBITDA margin to remain above 10% for FY27.

Strong demand, improving sourcing dynamics, and capacity-led growth

GEXP reported a strong 1QFY27, with consolidated revenue growth of 20.7% YoY, driven by broad-based growth across customers and geographies. India revenue grew 17.8% YoY, supported by improving tariff competitiveness and increasing customer inquiries across product categories. Africa remained a key growth engine, delivering 44% YoY growth, with FY27 revenue visibility of USD112-115m against the USD120m target. BTPL is progressing well, with improving utilization and product mix, and is expected to merge in 3Q with margin improvement. Jharkhand and Karnataka facilities involve total investment of around INR1b and are expected to generate around INR3.5b of revenue at steady state. Further, the company is going to add 2-3k additional machines under evaluation and new Karnataka/Jharkhand facilities to support the FY29 growth opportunity.

Margin improvement through better product mix

In 1Q, gross margin expanded 130bp YoY to 52.4% despite higher RM costs, particularly polyester/synthetic fabrics, cotton yarn 1Q orders had been priced earlier. EBITDA grew 15.6% YoY to INR1.1b, with EBITDA margin at 9.8% (-40bp YoY), as India's wage costs increased by ~INR200m in 1Q, including significant minimum-wage hikes in some states. We believe the Africa business is expected to achieve ~6.5% EBITDA margin by FY27, while BTPL is expected to reach ~4% EBITDA margin over the same period. Overall, we expect EBITDA margin to improve to 10%+ led by higher utilization.

Valuation and view: Reiterate BUY

We believe GEXP benefits from a well-diversified portfolio and a multi-country manufacturing model, providing a competitive edge over peers, though clarity on AGOA may slow the Africa growth story in the medium term, in our opinion. As integration stabilizes, we expect margin improvement of ~215bp over FY26-28E. **We tweak our earnings due to better visibility and reiterate our BUY rating with an EV/EBITDA-based TP of INR1,110, valuing the stock at 14x FY28E EV/EBITDA.** Key risks: tariff and US exposure risk, raw material and cost pressures, and project and customer concentration risk. (refer to our IC note dated Jun'26).

Consolidated - Quarterly Earning Model (INR M)

Y/E March	FY26				FY27E				FY26	FY27E	FY27E	v/s Est
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1Q	(%)
Net Sales	**9,558**	**9,844**	**9,787**	**10,688**	**11,535**	**11,615**	**12,429**	**12,764**	**39,876**	**47,929**	**10,609**	**9%**
YoY Change (%)	2.5	6.0	-0.9	5.3	20.7	18.0	27.0	19.4	3.2	20.2	11.0	
RM Cost	4,424	5,134	4,480	5,209	5,491	5,610	5,966	6,028	19,247	23,006	5,156	
Gross Profit	**5,134**	**4,710**	**5,306**	**5,480**	**6,044**	**6,005**	**6,463**	**6,735**	**20,630**	**24,923**	**5,453**	**11%**
Margins (%)	53.7	47.8	54.2	51.3	52.4	51.7	52.0	52.8	51.7	52.0	51.4	
Total Expenditure	8,585	9,197	9,017	9,523	10,410	10,364	11,122	11,386	36,313	42,992	9,532	
EBITDA	**973**	**646**	**769**	**1,165**	**1,125**	**1,251**	**1,307**	**1,378**	**3,564**	**4,937**	**1,077**	**4%**
Margins (%)	10.2	6.6	7.9	10.9	9.8	10.8	10.5	10.8	8.9	10.3	10.2	-4%
Depreciation	394	426	463	386	458	450	480	520	1,669	1,850	400	
Interest	225	223	240	264	305	250	240	232	952	992	270	
Other Income	214	190	195	185	267	195	210	227	773	831	190	
PBT before EO expense	**568**	**187**	**261**	**700**	**628**	**746**	**797**	**853**	**1,716**	**2,926**	**597**	
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**568**	**187**	**261**	**700**	**628**	**746**	**797**	**853**	**1,716**	**2,926**	**597**	
Tax	153	106	115	340	185	187	199	213	715	731	149	
Rate (%)	27.0	56.8	44.1	48.6	29.5	25.0	25.0	25.0	41.7	25.0	25.0	
MI & Profit/Loss of Asso. Cos.	0	0	0	0	0	0	0	0	0	0	0	
Reported PAT	**415**	**81**	**146**	**360**	**443**	**560**	**598**	**640**	**1,001**	**2,194**	**448**	**-1%**
Adj PAT	**415**	**81**	**146**	**360**	**443**	**560**	**598**	**640**	**1,001**	**2,194**	**448**	**-1%**
YoY Change (%)	52.6	-71.3	-71.0	-31.9	6.8	592.2	309.0	77.7	-36.8	119.1	7.9	
Margins (%)	4.3	0.8	1.5	3.4	3.8	4.8	4.8	5.0	2.5	4.6	4.2	

Changes to our estimates (INR m)

INR m	Old		New		Change (%)	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Revenue	47,220	55,525	47,929	57,490	1.5	3.5
EBITDA	4,911	6,274	4,937	6,381	0.5	1.7
EBITDA margin %	10.4	11.3	10.3	11.1		
PAT	2,168	3,000	2,194	3,098	1.2	3.3
EPS	27.6	38.2	27.9	39.4	1.2	3.3

Source: MOFSL, Company

VIP Industries

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	VIP IN
Equity Shares (m)	142
M.Cap.(INRb)/(USDb)	44.2 / 0.5
52-Week Range (INR)	473 / 278
1, 6, 12 Rel. Per (%)	2/-13/-24
12M Avg Val (INR M)	323
Free float (%)	57.7

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	18.6	21.7	25.1
EBITDA	-2.4	2.4	3.5
Adj. PAT	-4.2	0.6	1.5
EPS (INR)	-29.3	3.9	10.5
EPS Gr.%	457.1	-113.3	171.2
BV/Sh. (INR)	20.4	24.3	34.8
Ratios			
Net D:E	2.4	1.6	0.9
RoE (%)	-91.9	17.4	35.7
RoCE (%)	-30.8	8.4	14.4
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	-10.6	79.8	29.4
P/B (x)	15.2	12.8	8.9
EV/EBITDA (x)	-21.2	20.9	13.8
Div. yield (%)	0.0	0.0	0.0

Shareholding pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	42.4	42.4	51.7
DII	16.6	16.9	13.8
FII	5.2	7.1	7.3
Others	35.9	33.7	27.2

CMP: INR311 TP: INR430 (+39%) Buy

Strategy reset showing in result now; turnaround in FY27

VIP Industries' 1QFY27 print was below our estimates; consolidated revenue grew 3.0% YoY to INR5.8b after seven straight quarters, reporting losses at the EBITDA/PAT levels. The increase in revenue was fueled by new product launches with 80+ SKUs contributing ~50%. April and May witnessed weaker performance due to subdued wedding-related demand, while growth recovered strongly in June. The company has taken initiatives for brand building by revamping its websites, influencer campaigns, and outdoor advertising, which will boost upcoming growth. VIP has optimized inventory across the company and channel network, reset brand and pricing guardrails, onboarded a strong leadership team, and re-energized the channel ecosystem. VIP has reversed the inventory provision of INR123m. Management expects stronger growth in Q2, with margins also expected to improve and turn around going forward. With Mr. Atul Jain's leadership and ongoing premiumization trends, VIP is poised for margin recovery and market-share gains in our view.

Revenue growth of 3%; guides for higher growth in 2Q

VIP's 1QFY26 consol. revenue grew 3.0% YoY to INR5.8b. The offline channel delivered flat growth, while e-commerce grew in mid-single digits. April and May witnessed weaker performance due to subdued wedding-related demand, while growth recovered strongly in June. The company has taken initiatives for brand building by revamping its websites, influencer campaigns, and outdoor advertising, which will boost upcoming growth. VIP has reversed an inventory provision amounting to INR123m in 1Q. We believe conditions should stabilize in 2HFY27, supporting revenue growth of over 14% in FY28.

Gross margin dips to 41.4% due to higher RM prices

Gross margin dipped to 41.4% (-360 bp YoY & +420bp QoQ) due to higher raw material prices (Polypropylene- PP and Polycarbonate- PC). The operating loss came in at INR111m, leading to an EBITDA margin of -1.9% (-630bp YoY, but +1,700bp QoQ). This was on account of higher employee costs (+16.9%) and other expenses (+7.8%). There is a one-time adjustment in the COGS of INR123m for the reversal of inventory provisioning. With the new management prioritizing inventory cleanup and re-establishing price discipline, we believe EBITDA will turn around in 1HFY27.

Valuation and view: Reiterate BUY; turnaround likely in FY27

We expect VIP to gain market share and deliver industry-beating growth, leveraging the strategic drivers, which include: 1) a celebrity-led campaign to drive brand recall, 2) product upgrades with distinctive features (such as a smart Bag-Tag), and 3) store rationalization (closure of low-ROI EBOs). We remain optimistic about VIP's growth trajectory and believe the key challenges are largely behind the company. We reiterate our BUY rating with a TP of INR430 (implying 41x FY28E EPS). Risks: local competition, significant rise in input costs, and prolonged disruptions at the Bangladesh facility.

Consolidated Qtrly performance **(INR m)**

Y/E March	FY26				FY27E				FY26	FY27E	1Q FY27E	Var. %
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE				
Net Sales	**5,614**	**4,063**	**4,541**	**4,362**	**5,784**	**5,486**	**5,222**	**5,220**	**18,581**	**21,712**	6,063	*-5%*
YoY Change (%)	*-12.1*	*-25.3*	*-9.4*	*-11.7*	*3.0*	*35.0*	*15.0*	*19.7*	*-14.7*	*16.8*	*8.0*	
Gross Profit	**2,527**	**1,244**	**1,338**	**1,625**	**2,397**	**2,688**	**2,872**	**2,898**	**6,734**	**10,856**	2,577	
Total Expenditure	5,368	5,127	5,310	5,184	5,895	4,910	4,387	4,142	20,991	19,334	5,821	*1%*
EBITDA	**247**	**-1,064**	**-768**	**-822**	**-111**	**576**	**836**	**1,078**	**-2,409**	**2,378**	243	*-146%*
Margin (%)	*4.4*	*-26.2*	*-16.9*	*-18.8*	*-1.9*	*10.5*	*16.0*	*20.6*	*-13.0*	*11.0*	*4.0*	
Depreciation	316	330	320	307	314	336	326	328	1,273	1,305	322	*-2%*
Interest	167	176	160	201	162	172	156	192	703	682	163	*-1%*
Other Income	46	107	33	37	41	134	41	110	224	326	58	*-30%*
PBT before EO items	**-190**	**-1,463**	**-1,215**	**-1,293**	**-547**	**201**	**394**	**668**	**-4,162**	**717**	-185	
Extraordinary Inc / (Exp)	19	43	712	5	0	0	0	0	782	0	0	
PBT	**-171**	**-1,419**	**-502**	**-1,288**	**-547**	**201**	**394**	**668**	**-3,380**	**717**	-185	*195%*
Tax	-40	12	26	1	-11	18	87	71	0	165	-4	*194%*
Rate (%)	*23.2*	*-0.9*	*-5.2*	*-0.1*	*2.0*	*9.0*	*22.0*	*10.6*	*0.0*	*23.0*	*2.0*	
JV and Associates	0	0	0	0	0	0	0	0			0	
Reported PAT	**-131**	**-1,431**	**-529**	**-1,289**	**-536**	**183**	**307**	**597**	**-3,380**	**552**	-181	*195%*
Adj PAT	**-146**	**-1,475**	**-1,278**	**-1,294**	**-536**	**183**	**307**	**597**	**-4,162**	**552**	-181	*195%*
YoY Change (%)	*-461.0*	*-313.8*	*-929.3*	*-318.6*	*-267.3*	*112.4*	*124.0*	*146.1*	*457.2*	*-113.3*	*-24.5*	
Margin (%)	*-2.6*	*-36.3*	*-28.2*	*-29.7*	*-9.3*	*3.3*	*5.9*	*11.4*	*-22.4*	*2.5*	*-3.0*	

Changes to our estimates (INR m)

INR m	Old		New		Change (%)	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Revenue	21,712	25,132	21,712	25,132	0.0	0.0
EBITDA	2,378	3,508	2,378	3,508	0.0	0.0
EBITDA margin %	*11.0*	*14.0*	*11.0*	*14.0*		
PAT	552	1,497	552	1,497	0.0	0.0
EPS	3.9	10.5	3.9	10.5	0.0	0.0

Source: MOFSL, Company

Repco Home Finance

Estimate change	↑
TP change	↓
Rating change	↔

Bloomberg	REPCO IN
Equity Shares (m)	63
M.Cap.(INRb)/(USDb)	23 / 0.2
52-Week Range (INR)	456 / 334
1, 6, 12 Rel. Per (%)	-11/-5/-4
12M Avg Val (INR M)	69
Free float (%)	62.9

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	7.7	8.3	9.2
PPP	5.5	6.2	6.9
PAT	4.5	4.6	4.9
EPS (INR)	72.4	73.5	79.1
EPS Gr. (%)	1	2	8
BV/Sh. (INR)	624	693	767
Ratios			
NIM (%)	5.1	5.0	4.9
C/I ratio (%)	31.8	30.2	29.4
RoAA (%)	2.9	2.7	2.6
RoE (%)	12.2	11.2	10.8
Payout (%)	4.1	6.2	6.2
Valuation			
P/E (x)	5.1	5.0	4.7
P/BV (x)	0.6	0.5	0.5
P/ABV (x)	0.6	0.5	0.5
Div. Yield (%)	0.8	1.2	1.3

Shareholding pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	37.1	37.1	37.1
DII	26.1	24.3	23.3
FII	12.4	13.4	11.2
Others	24.4	25.2	28.5

FII Includes depository receipts

CMP: INR367 TP: INR415 (+13%) Neutral

Earnings in line but new business momentum muted

Exhibiting openness to trade-off some spreads for better loan growth

- Repco Home Finance's (Repco) 1QFY27 PAT grew ~6% YoY to INR1.14b (in line). NII in 1QFY27 grew ~13% YoY to ~INR2.1b (in line). Other income declined ~27% YoY to INR110m (~8% miss). Opex rose ~12% YoY to INR592m (~12% lower than est.).
- PPOP grew ~10% YoY to INR1.6b (~9% beat). Credit costs were higher than estimates at INR97m and translated into annualized credit costs of 25bp (PY: -7bp and PQ: -29bp).
- Repco's 1QFY27 disbursements were impacted by employee transfers and promotion exercise during April-May, which temporarily disrupted business momentum as employees transitioned into new roles. With the organizational changes now largely settled, business momentum has improved, with encouraging trends in Jun'26 and Jul'26 and Aug'26 progressing as expected. Management shared that the moderation in business volumes in the quarter was transitory and expressed confidence in achieving its FY27 disbursement target of ~INR50b.
- Repco targets a **13-14% AUM growth in FY27**, supported by deeper penetration in its non-core geographies and stronger origination capabilities. The company is broadening its geographic presence, with a focus on **Karnataka, Telangana, and AP**, while also building teams across **Maharashtra, Rajasthan, Gujarat, and MP**. The company plans to add 12-13 new branches in FY27. A wider sourcing network through DSAs, DSTs, and connectors, alongside improved operational efficiency and faster loan processing, should support higher origination volumes. Management expects the newer markets to gain meaningful traction over FY27-FY28 and increasingly contribute to overall loan growth.
- We believe Repco is taking several steps to accelerate growth, including strengthening its sourcing network, improving operational efficiencies, and expanding into newer geographies. Maintaining asset-quality discipline alongside growth remains a key positive, supported by strengthened recovery and collection efforts. However, execution across newer markets and the ability to deliver the targeted ~13-14% AUM growth will remain the key monitorables.
- We model a Loan/PAT CAGR of ~12%/5% over FY26-FY28E with an RoA/RoE of 2.6%/11% in FY28E. **Reiterate our Neutral rating** on the stock with a TP of INR415 (based on 0.5x FY28E BVPS).

Transitory impact on disbursements due to internal reorganization

- Disbursements grew ~2% YoY to INR8.4b in 1QFY27. Loan book grew ~9% YoY/0.7% QoQ to ~INR160b. Repayment rates rose ~110bp YoY to ~18.5% (PY: ~17.4% and PQ: 18.2%).
- As of Jun'26, loans to the non-salaried segment accounted for ~54% of the outstanding loan book and loans for the salaried segment accounted for ~46%.

- Housing loans accounted for ~71% of loans, while Home Equity accounted for ~29% of the loan book.
- Management has guided for disbursements of ~INR50b in FY27. We estimate loan/disbursement CAGR of ~12%/ ~13% over FY26-28.

Spreads expected to moderate, driven by efforts to accelerate growth

- Reported yields declined ~30bp QoQ to ~11.7%, whereas CoB declined 10bp QoQ to ~8.3%. This led to spreads declining ~20bp QoQ to ~3.4%. Reported NIM contracted ~10bp QoQ to 5.4%.
- We expect near-term moderation in NIM as Repco makes a trade-off between spreads and better loan growth. Cost of borrowings, which stood at ~8.3-8.35%, is expected to remain broadly stable, supported by NHB funding and efforts to reduce borrowing costs. The company might see some yield compression in the near term, driven by efforts to retain good customers and accelerate business momentum. Consequently, spreads could decline by ~10bp in the near term, as selective pricing concessions to retain quality customers weigh on yields. We expect Repco to deliver an NIM of 4.9-5.0% over FY27E/FY28.

Asset quality exhibits mild deterioration; recovery efforts to continue

- GS3 increased ~10bp QoQ to ~2.7%, while NS3 rose ~5bp QoQ to ~1.25%. PCR on S3 loans declined ~40bp QoQ to ~54.5%. Stage 2 rose ~20bp QoQ to ~7.2% as of Jun'26. For the book originated from Apr'22 onwards, GS2 stood at 4.3% (vs 7.2% for the overall book), and GS3 stood at 1.1% (vs 2.6% for the overall book).
- Asset quality remains a key focus, with GNPA at ~2.7% as of Jun'26 and management targeting GS3 of <2% by Mar'27. The company has strengthened recovery mechanisms through tighter monitoring, revised agency timelines and payout structures, systematic follow-ups, legal action, and SARFAESI. While Stage 2 increased marginally to ~7.2%, the newer book continues to exhibit healthy asset quality. We expect Repco's credit costs to remain benign at ~2bp/~20bp for FY27/FY28.

Valuation and view

- Repco reported in-line earnings, aided by better cost control, despite pressure on margins due to softer yields and higher than estimated credit costs. With the company's internal reorganization now largely complete, disbursement momentum should improve in the subsequent quarters, supported by the company's expansion and sourcing initiatives. There could be some near-term pressure on spreads as the company makes efforts to accelerate business momentum. Asset quality should continue to strengthen on the back of focused recovery measures. The key monitorable remains the pace at which these initiatives translate into sustained disbursement and AUM growth, particularly across newer markets.
- The company currently trades at ~0.5x FY27E P/B. We model a loan/PAT CAGR of ~12%/5% over FY26-FY28E, with an RoA/RoE of 2.6%/11% in FY28E. **Reiterate our Neutral rating** on the stock with a TP of INR415 (based on 0.5x FY28E BVPS).

Quarterly performance

(INR M)

Y/E March	FY26				FY27E				FY26	FY27E	1Q	Act v/s
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			FY27E	est(%)
Interest Income	4,257	4,334	4,453	4,441	4,569	4,616	4,737	4,871	17,501	18,793	4,535	1
Interest Expenses	2,441	2,444	2,489	2,468	2,513	2,543	2,644	2,763	9,842	10,462	2,542	-1
Net Income	**1,816**	**1,890**	**1,964**	**1,974**	**2,056**	**2,073**	**2,093**	**2,109**	**7,660**	**8,331**	**1,993**	**3**
YoY Growth (%)	8.3	14.2	10.2	15.5	13.2	9.7	6.6	6.9	9.0	8.8	9.7	
Other income	150	123	118	100	110	130	135	148	476	523	120	-8
Total Income	**1,966**	**2,013**	**2,082**	**2,074**	**2,166**	**2,203**	**2,228**	**2,257**	**8,135**	**8,854**	**2,113**	**3**
YoY Growth (%)	7.3	6.8	5.3	9.6	10.2	9.4	7.0	8.8	8.6	8.8	7.5	
Operating Expenses	530	603	748	704	592	645	697	744	2,585	2,677	669	-12
YoY Growth (%)	17.2	16.7	39.9	20.6	11.7	7.0	-6.9	5.6	23.8	3.6	26.3	
Operating Profits	**1,436**	**1,410**	**1,334**	**1,370**	**1,574**	**1,557**	**1,532**	**1,513**	**5,550**	**6,177**	**1,444**	**9**
YoY Growth (%)	4.1	3.1	-7.6	4.7	9.6	10.5	14.8	10.5	2.7	11.3	0.5	
Provisions	-27	-15	-156	-114	97	-16	8	-59	-311	30	-8	-
Profit before Tax	**1,463**	**1,424**	**1,490**	**1,483**	**1,477**	**1,574**	**1,523**	**1,572**	**5,860**	**6,146**	**1,452**	**2**
Tax Provisions	384	355	402	192	336	397	384	433	1,333	1,549	366	-8
Profit after tax	**1,080**	**1,069**	**1,088**	**1,291**	**1,142**	**1,177**	**1,139**	**1,139**	**4,528**	**4,597**	**1,086**	**5**
YoY Growth (%)	2.4	-5.0	2.1	12.3	5.7	10.1	4.8	-11.8	0.8	1.5	0.6	
Loan growth (%)	7.2	7.7	8.8	9.6	8.9	9.6	10.1	10.8	10.6	11.5		
Cost to Income Ratio (%)	26.9	30.0	35.9	34.0	27.3	29.3	31.3	33.0	31.8	30.2		
Tax Rate (%)	26.2	24.9	27.0	12.9	22.7	25.2	25.2	27.5	22.7	25.2		
Key Parameters (%)												
Yield on loans (Cal)	11.7	11.7	11.7	11.4	11.5	11.4	11.3	11.3	11.8	11.4		
Cost of funds (Cal)	8.8	8.7	8.6	8.2	8.3	8.2	8.3	8.3	8.4	8.1		
Spreads (Cal)	2.9	3.0	3.1	3.1	3.2	3.1	3.1	3.0	3.4	3.3		
NIMs (Reported)	5.4	5.5	5.6	5.5	5.4	0.0	0.0	0.0	5.1	5.0		
Credit Cost	-0.07	-0.04	-0.41	-0.29	0.24	-0.04	0.02	-0.14	-0.2	0.0		
Cost to Income Ratio	26.9	30.0	35.9	34.0	27.3	29.3	31.3	33.0	31.8	30.2		
Tax Rate	26.2	24.9	27.0	12.9	22.7	25.2	25.2	27.5	22.7	25.2		
Balance Sheet												
AUM (INR B)	146.9	150.3	153.9	158.8	159.9	164.8	169.5	176.0	158.8	176.0		
Change YoY (%)	7.2	7.7	8.8	9.6	8.9	9.6	10.1	10.8	9.6	10.8		
AUM Mix (%)												
Non-Salaried	52.3	53.0	53.0	53.0	53.5				51.3	51.4		
Salaried	47.7	47.0	47.0	47.0	46.5				48.7	48.6		
AUM Mix (%)												
Home loans	72.4	71.0	71.0	71.0	70.8				71.0	70.0		
LAP	27.6	29.0	29.0	29.0	29.2				29.0	30.0		
Disbursements (INR B)	8.3	10.7	10.6	11.9	8.4	12.1	12.0	14.2	41.5	46.7		
Change YoY (%)	21.8	23.3	39.8	21.6	1.7	13.0	12.5	19.6	26.3	12.5		
Borrowings (INR B)	110.7	115.0	117.7	122.2	120.8	125.8	130.4	136.6	122.1	136.6		
Change YoY (%)	1.5	0.3	6.2	9.6	9.1	9.4	10.8	11.8	9.6	11.9		
Loans/Borrowings (%)	132.6	130.8	130.8	130.0	132.4				130.1	128.9		
Borrowings Mix (%)												
Banks	82.1	84.8	84.1	85.5	86.7				77.7	79.2		
NHB	8.4	7.0	7.0	6.2	6.2				12.0	10.8		
Repco Bank	8.2	7.0	6.9	5.4	4.8				10.3	10.0		
NCD	0.0	0.0	0.0	1.0	1.0							
CP	1.3	1.2	1.2	1.2	0.6							
Asset Quality												
GS 3 (INR B)	4.9	4.8	4.5	4.1	4.3				4.1	3.7		
Gross Stage 3 (% on Assets)	3.30	3.16	2.92	2.55	2.67				2.6	2.1		
NS 3 (INR B)	1.72	2.25	2.13	1.82	1.94				1.8	1.7		
Net Stage 3 (% on Assets)	1.2	1.54	1.42	1.17	1.2				1.2	1.0		
PCR (%)	64.7	52.5	52.7	55.1	54.6				55.1	54.0		
Return Ratios (%)												
ROA (Rep)	2.9	2.9	2.9	3.4	2.9				2.9	2.7		
ROE (Rep)	14.0	13.5	13.3	14.9	12.7				12.2	11.2		

E: MOFSL Estimates

Laxmi Dental

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	LAXMIDEN IN
Equity Shares (m)	55
M.Cap.(INRb)/(USDb)	11 / 0.1
52-Week Range (INR)	407 / 156
1, 6, 12 Rel. Per (%)	-10/4/-49
12M Avg Val (INR M)	112

Financials & Valuations (INRm)

Y/E March	FY26	FY27E	FY28E
Sales	2,779	3,228	3,850
EBITDA	434	645	788
Adjusted PAT	317	448	567
EBITDA Margin (%)	15.6	20.0	20.5
Cons. Adj EPS (INR)	5.8	8.2	10.3
EPS Growth (%)	21.1	41.5	26.5
BV/Share (INR)	44.3	52.4	62.8
Ratios			
Net D-E	-0.1	-0.2	-0.3
RoE (%)	14.0	16.9	17.9
RoCE (%)	14.5	16.2	17.2
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	34.5	24.4	19.3
EV/EBITDA (x)	25.3	16.5	13.1
EV/Sales (x)	3.9	3.3	2.7
Div. Yield (%)	0.0	0.0	0.0
FCF Yield (%)	-2.1	2.4	1.7

Shareholding Pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	41.8	41.8	41.7
DII	10.9	10.5	14.3
FII	30.1	31.2	33.6
Others	17.2	16.5	10.4

FII includes depository receipts

CMP: INR200 TP: INR280 (+40%) Buy

Beat on EBITDA & PAT, led by aligners and exports

New US leadership and scanner push strengthen domestic/international levers

- Laxmi Dental (LAXMIDEN) delivered an in-line revenue for the quarter. The EBITDA/PAT were better than expected (11%/14% beat) in 1Q. Strong traction in the international market and revival in growth of the aligner business led to an improved overall performance.
- Market presence and healthy relationships enabled robust growth in the international business. This was further supported by currency benefits. Moreover, the appointment of a new CEO for the US business and the addition of salespeople are likely to expand relationships and add growth levers in the international segment.
- Through scanner sales, LAXMIDEN is cementing relationships in the domestic segment as well. While the gestation period is likely to be six months to one year for meaningful conversion to revenue post-application of scanner, the company is focusing on educating the dental community and gaining market share.
- We broadly maintain our estimates for FY26/FY27. We value LAXMIDEN at 27x 12M forward earnings to arrive at our TP of INR280. We expect an 18%/34%/35% CAGR in revenue/EBITDA/PAT, reaching INR3.9b/INR788m/INR567m over FY26-28. With momentum already built in the international segment, along with a revival in the aligner business and a strengthened dentist network in the domestic market, we expect growth momentum to sustain over FY26-28. **Reiterate BUY.**

Improved operating leverage fuel EBITDA growth

- Revenue for 1QFY27 grew 14% YoY to INR747m (our est: INR761m).
- Gross margin stood at 78.6% (up 530 bps) driven by change in product mix
- EBITDA margin came in at 19.2% (our est: 17%), up 110bp YoY. This was due to increase in employee/other expenses (up 200/220bps as % of sales).
- EBITDA grew 20.6% YoY to INR144m (our est: INR129m).
- Adj. PAT grew 23% YoY at INR103m (our est: INR90m).

International lab and aligner growth offset by domestic lab/scanner weakness

- The aligner business revenue grew 27% YoY to INR236m while the laboratory business grew 13% YoY to INR500m.
- Within the laboratory segment, international/domestic grew 37.5%/11.4% YoY for 1QFY27.
- Within the aligner segment, Bizdent/Vedia's revenue grew 28% YoY for 1QFY27.
- Scanner sales were INR22m vs. INR59m YoY/ INR82m QoQ.
- As of Jun'26, the company had utilized INR779m (~61% of IPO proceeds), primarily towards repayment/prepayment of borrowings (INR276m), general corporate purposes (INR321m), and capex for new machinery including subsidiary investments (INR180m).

Highlights from the management commentary

- LAXMIDEN reiterated 15-20% YoY revenue growth and 18-20% EBITDA margin for FY27.
- Management guided 800-1,000 scanner deployment in FY27.
- The company currently operates two domestic facilities, resulting in an annual rental expense ~INR20m. It has acquired a land parcel to eliminate rental costs over time and create capacity for future scale-up.
- The company plans to transition from the existing facilities to the new facilities in a phased manner, with management expecting minimal disruption and no material impact on revenue or productivity during the transition.
- The current aligner/lab average capacity utilization is 70%/90-95%.
- Education, training, and several other initiatives will not only offset competitive pressures but also drive superior growth in this segment.

Consolidated - Quarterly Earnings

Y/E March	FY26				FY27E				FY26	FY27E	FY27E	
INRm	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			1QE	vs Est
Net Sales	**656**	**723**	**660**	**740**	**747**	**818**	**788**	**875**	**2,779**	**3,228**	**761**	**-1.8%**
YoY Change (%)	9.9	26.5	7.1	21.9	13.9	13.2	19.3	18.3	16.2	16.2	16	
Total Expenditure	537	612	591	605	603	651	633	696	2,345	2,583	631	
EBITDA	**119**	**110**	**70**	**135**	**144**	**168**	**155**	**178**	**434**	**645**	**129**	**11.1%**
YoY Change (%)	-15.0	26.3	-27.6	41.8	20.6	52.2	122.9	32.2	3.6	48.7	**9**	
Margins (%)	18.2	15.3	10.5	18.3	19.2	20.5	19.7	20.4	15.6	20.0	17	
Depreciation	36	37	42	44	43	50	48	53	159	194	**45**	
EBIT	**83**	**73**	**28**	**91**	**100**	**118**	**107**	**125**	**275**	**452**	**84**	
YoY Change (%)	-21.7	36.6	-50.6	74.5	20.5	62.4	284.6	37.6	2.5	64.1	**1**	
Interest	5	2	3	3	3	1	1	1	14	6	1	
Other Income	17	24	21	24	23	25	24	26	85	97	23	
PBT before EO expense	**96**	**94**	**46**	**111**	**120**	**142**	**130**	**151**	**347**	**543**	**106**	
Extra-Ord expense	0	0	58	0	0	0	0	0	58	0	0	
PBT	**96**	**94**	**-12**	**111**	**120**	**142**	**130**	**151**	**289**	**543**	**106**	
Tax	23	19	-22	5	25	28	26	30	25	110	13	
Rate (%)	23.8	19.8	175.6	4.5	20.7	20.0	20.2	20.2	8.6	20.3	12	
MI & P/L of Asso. Cos.	10	10	10	-5	8	0	3	5	24	16	-3	
Reported PAT	**83**	**85**	**19**	**101**	**103**	**113**	**107**	**125**	**289**	**448**	**90**	
Adj PAT	**84**	**85**	**47**	**101**	**103**	**113**	**107**	**125**	**317**	**448**	**90**	**14.0%**
YoY Change (%)	-20.1	44.8	-2.3	150.2	22.7	32.8	127.8	23.9	21.1	41.5	7.7	
Margins (%)	12.8	11.8	7.1	13.7	13.8	13.8	13.6	14.3	11.4	13.9	11.9	

E: MOFSL Estimates

Financials: Banks

KEY HIGHLIGHTS:

1) New regulations intend to speed up rate transmission on floating rate loans and transparency across the system.

2) All floating rate loans to get reset within max three months, and MCLR to to be calculated using a 3-month moving average of weighted cost of fresh deposits and fresh borrowings.

3) Non-credit risk spread components cannot be revised for three years on floating rate loans while the CRP can be revised only when the borrower profile undergoes a change.

4) All existing floating rate loans to be migrated to the revised framework by 1st Apr'29 with borrower consent, no increase in rates or migration fee.

5) In the long run regulations tonarrow the difference in NIM performance across Private Banks and PSBs though MCLR repricing will still depend on the extent of reduction in deposits / borrowing cost which has lower repo rate sensitivity

RBI announces draft guidelines on loan pricing

Pace of rate transmission and transparency to improve

- **RBI came out with draft guidelines on harmonization of interest rates on loans and advances, effective 1st Apr'27. These regulations intend to speed up rate transmission on floating rate loans and transparency across the system.**
- **All floating rate loans to get reset within max three months ensuring quicker transmission of policy rates thus bringing in standardization across the lenders.**
- **MCLR to be calculated using a 3-month moving average of weighted cost of fresh deposits and fresh borrowings. This shall make deposit-cost movements flow through to lending rates faster unlike the current practice where majority of MCLR linked loans gets repriced in 6/12months. PSBs having 30-50% of their loan book linked to MCLR shall thus witness a quicker transmission on such loans.**
- **Non-credit risk spread components cannot be revised for three years on floating rate loans while the Credit Risk Premium can be revised only when the borrower profile undergoes a change. This shall lead to more transparent pricing for the borrowers.**
- **All existing floating rate loans to be migrated to the revised framework by 1st Apr'29 with borrower consent while ensuring that there is no increase in rates or migration fee charged to the borrowers.**
- **These guidelines will improve transparency in loan pricing and ensure quicker rate transmission across lenders. The guidelines mandate faster repricing on MCLR linked loans which may cause worries on PSU banks as they have benefitted from lagged repricing in a falling rate cycle. But with rate cycle nearing bottomed, guidelines being implementable from next fiscal and the possibility of rate hikes over next 6-12 months we believe banks may end up benefitting first as and when the cycle turns. In the long run these regulations shall narrow the difference in margin performance across Private Banks and PSBs though MCLR repricing will still depend on the extent of reduction in deposits / borrowing cost which has still declined lesser than the fall in repo rates in the current cycle.**

Harmonization of regulations; quicker transmission on MCLR

RBI's new draft guidelines on interest rate on advances shall lead to greater harmonization of interest rates across regulated entities and ensure quicker transmission for MCLR-linked loans. All floating rate loans to get reset within max three months, and MCLR to to be calculated using a 3-month moving average of weighted cost of fresh deposits and fresh borrowings. This shall make deposit-cost movements flow through to lending rates faster unlike the current practice where majority of MCLR linked loans gets repriced in 6/12months. PSBs having 30-50% of their loan book linked to MCLR shall thus witness a quicker transmission on such loans.

PSB and Private banks repo transmission to move closer

In previous repo cycles, PSBs witnessed a lagged impact on repo transmission, as MCLR repricing was lower compared to that of private banks. However, with the new regulations mandating quicker MCLR resets and faster deposit pricing impact on lending rates, the lag in pricing between PSBs and private banks should narrow, despite PSBs having a higher MCLR book. In the long run these regulations shall narrow the difference in NIM performance across Private Banks and PSBs though MCLR repricing will still depend on the extent of reduction in deposits / borrowing.

Non-credit risk spread to remain fixed for three years

Non-credit risk spread components cannot be revised for three years on floating-rate loans, while the Credit Risk Premium can be revised only when there is a change in the borrower's credit profile. This limits arbitrary repricing of loans and provides greater stability and predictability for borrowers. This should improve transparency and reduce the scope for discretionary pricing changes during the loan tenor.

Greater borrower protection and transparency

New regulations should ensure greater transparency in interest rates for borrowers. The explicit APR ceiling for MFIs and STPL loans of ≤INR50k, along with the requirement that total interest + charges does not exceed the principal for ST Agri loans to small/marginal farmers, should provide greater protection against arbitrary pricing. New regulations on the merger of REs require one-time mapping of borrowers, with the revised rate not exceeding the pre-merger rate. All these regulations are expected to ensure greater protection for borrowers.

Regulations to narrow the difference in NIM performance across Private Banks and PSBs

- These guidelines will improve transparency in loan pricing and ensure quicker rate transmission across lenders. The guidelines mandate faster repricing on MCLR linked loans which may cause worries on PSU banks as they have benefitted from lagged repricing in a falling rate cycle.
- But with rate cycle nearing bottomed, guidelines being implementable from next fiscal and the possibility of rate hikes over next 6-12 months we believe banks may end up benefitting first as and when the cycle turns. In the long run these regulations shall narrow the difference in margin performance across Private Banks and PSBs though MCLR repricing will still depend on the extent of reduction in deposits / borrowing cost which has still declined lesser than the fall in repo rates in the current cycle.

Estimated subscriber, ARPU and revenue build-up for Bharti across subscriber cohorts

As of Jun'26	Paying Subs (m)	Likely ARPU (INR/ month)	Revenue (INR b)
Overall	**377**	**264**	**297**
Postpaid	30	395	35
Prepaid data	273	275	224
Non-data	73	**172**	38
% Contribution			
Postpaid	8.0		11.8
Prepaid data	72.6		75.4
Non-data	19.5		12.8

Bharti tweaks the prepaid pricing ladder; broad-based tariff hike likely delayed

Bharti Airtel has discontinued few prepaid plans, including its entry-level daily data limit plan of INR299 (1GB/d, 28 days) across India, effectively making the INR349 (1.5GB/d, 28 days) as the entry-level "unlimited" data plan. Simplistically there is a ~17% increase in the entry-level unlimited plan; however, the actual flowthrough to ARPU is contingent on competitors following through on Bharti's move and the proportion of data subs on the INR299 plan (which we believe would have reduced over the last few years due to the unlimited 5G offerings on INR349+ plans). We await the competitors' response to Bharti's move before we tweak our estimates. Prima facie, we believe select tariff interventions could **potentially drive up blended ARPU by ~6-7% over the medium term through better monetization from pre-paid data subs (estimated to be ~73%/75% of Bharti's subs/revenue mix)**. However, it also likely **signals a further delay in an industry-wide tariff hike** (vs. our current estimate of 3QFY27) and the recent price tweak is a way to mitigate some of the impact, in our view. **Reiterate our BUY rating on Bharti with TP of INR2,335**.

Bharti pricing tweaks could boost blended ARPU by 6-7% in medium term

- Bharti has discontinued its entry-level daily data limit plan (INR299/28d), along with a host of other plans (INR319, INR579, INR619, INR649, etc.) across India.
- Through the removal of select prepaid plans, Bharti has effectively raised the price of its entry-level "unlimited" data plan to INR349 (while maintaining its INR50/cycle premium to INR299 entry plan for RJio), an increase of 17%.
- We note that telcos (including RJio) had earlier rationalized the entry-level INR249 plan in Aug'25, which yielded mixed results across telcos.
- Given the unlimited 5G data offerings starting from INR349 and the surge in average data consumption (now at 34.4GB/month for Bharti), we believe the share of users on the INR299 plan would have likely reduced over the past few quarters. Further, we believe the users subscribing to the other discontinued plans would have been insignificant, which would limit ARPU upsides.
- The actual flow-through to ARPU from Bharti's latest tweaks in pricing ladder is contingent upon the competitors' replicating Bharti's pricing moves and the quantum of users on the INR299 entry-level plan.
- Based on our workings, Bharti's ARPU from pre-paid data subs (which account for ~73% of user base and likely ~75% of wireless revenue) stood at INR275 in 1QFY27 (having risen organically from ~INR259 in 3QFY25).
- The recent pricing tweak has effectively removed the tariff plans that were ARPU-dilutive for the pre-paid data subs cohort and raised the minimum ARPU from the daily data limit plans for 28 days to INR321. ARPU for the longer-validity daily data plans ranges from INR254 to INR316 (Exhibits 4 and 5).
- We believe these pricing tweaks should enable our estimated Bharti's prepaid data subs ARPU to increase from current INR275 to INR300, a growth of ~9% for the cluster and ~6-7% organic upgrades in the blended ARPU in the medium term.

Broad-based tariff hike likely delayed; pricing tweaks to prevent earnings downgrades

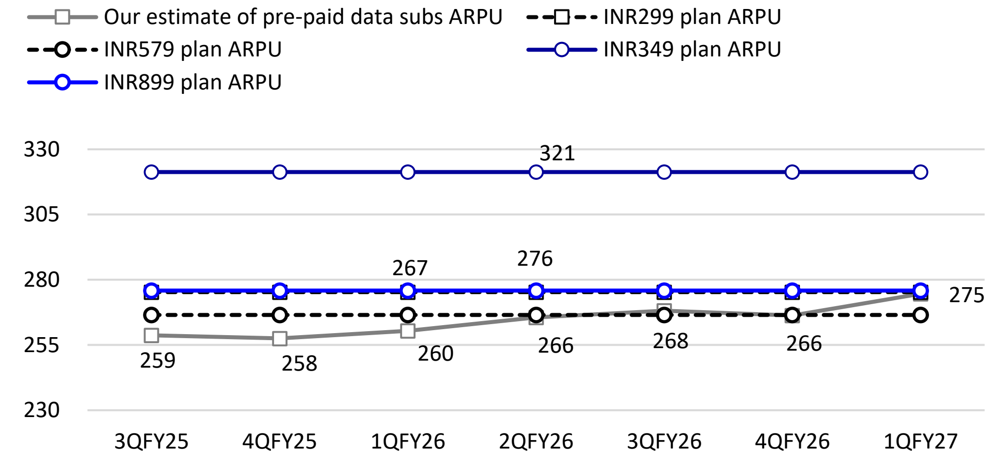
- Bharti in its latest earnings call mentioned that premiumization remains a key driver of ARPU growth over the near term, and the change in tariff construct is an important lever for driving sustainable ARPU growth over the medium term.
- We believe the latest pricing tweaks are a step toward driving organic ARPU upgrades through select premiumization but signals a potential further delay in the broad-based tariff hikes (vs. our current estimate of 15% hike from 3QFY27).
- As noted in the past, INR10/month change in ARPU drives ~INR34b (or ~2.5%) change in Bharti's consolidated EBITDA and ~INR75/share (~3.2%) change in our TP. We believe the pricing tweaks prevent near-term earnings downgrades, while the wait for broad-based correction in pricing architecture continues.

Estimated subscriber, ARPU and revenue build-up for Bharti across subscriber cohorts

As of Jun'26	Paying Subs (m)	Likely ARPU (INR/month)	Revenue (INR b)
Overall	**377**	**264**	**297**
Postpaid	30	395	35
Prepaid data	273	275	224
Non-data	73	**172**	38
% Contribution			
Postpaid	8.0		11.8
Prepaid data	72.6		75.4
Non-data	19.5		12.8

Source: MOFSL, Company

Estimated ARPU for Bharti's prepaid data cohort and select popular plans



Source: MOFSL, Company

Economy | Macro-Cap

Prices that make the story whole: Why is RBI turning dovish?

Manufacturing inflation doubled in three months, and the RBI did not blink

WPI manufacturing inflation doubled in three months, from 4.8% in March to 7.5% in June. But the headline number hides that out of 22 NIC subgroups (957 sub-series), only five are running double-digit year-on-year gains. The rest of the index, which is over half the basket, has barely moved. If we strip out gold, silver, and oil, there is no broad-based price pressure visible (exactly what the RBI governor mentioned!).

The current inflation shock is primarily cost-driven, not demand-driven. Higher crude oil prices and the rally in industrial metals have pushed up input costs across chemicals, textiles, rubber & plastics, basic metals, and allied sectors. However, most consumer-facing industries have largely absorbed these higher input costs instead of passing them on to retail prices.

Capex-related industries are the notable exception. Sectors such as electrical equipment, transformers, machine tools, railways, and aerospace components continue to record sustained price increases, reflecting strong investment demand rather than merely higher input costs. This reinforces the ongoing infrastructure and capital expenditure cycle.

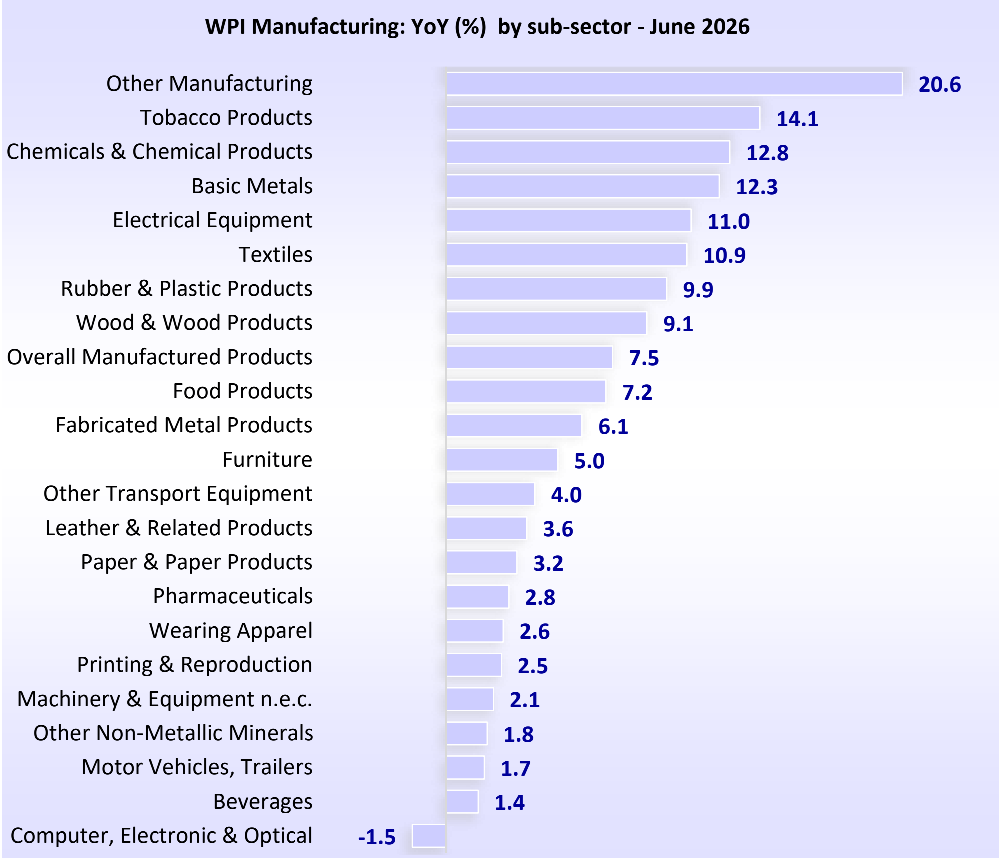
This is why the RBI has paused in three meetings, keeping the repo rate unchanged at 5.25%. Inflation exists but is concentrated, which buys room to hold rather than tighten. While overall the stance is positive for consumption through the credit channel, the rate-sensitive sectors such as auto, realty, consumer durables, and NBFCs are likely to benefit more.

We expect the RBI to remain on hold through CY26; the window for policy tightening is likely to open next year (El Niño impact, manufacturing cost passthrough, high credit growth feeding into inflation, and global interest rate hike cycle). The RBI is expected to deliver a cumulative 75–100bp rate hike depending on data, implemented through calibrated 25bp increases at successive MPC meetings.

Price gains are concentrated in the following five sectors:

- **Basic metals, at 12.3% YoY in Jun'26, is the largest sector after food, with a weight of 8.4%. However, the MoM print turned negative, down 1%. Whether July confirms a plateau or the start of a reversal will matter.**
- **Chemicals picked up sharply over the last three months (13% YoY in Q1FY27). This sector is a part of the value chain for many specialty chemicals and cable insulation.**
- **Textiles and rubber & plastics are the two groups still accelerating. Textiles has one of the steepest increases outside chemicals and basic metals. Rubber & plastics posted the fastest single-month gain in June, up 1.1% MoM. Both point to cotton, synthetic-fiber, and crude-linked input costs working through the chain, with a lag.**
- **Electrical equipment increased by 11% YoY, its sixth consecutive month of gains. This looks like sustained demand pull rather than an input spike, which explains the capital-goods and data center capex story.**

WPI manufacturing inflation by sub-sector (% YoY)



Source: CEIC, MOSL Research

Key findings:

Inflation remains contained despite rising input costs

Despite a sharp rise in WPI manufacturing inflation, the data suggests that input cost pressures have not yet translated into broad-based consumer inflation. Most manufacturers continue to absorb higher petrochemical and metal costs rather than passing them on through higher selling prices, keeping core inflation relatively benign. This is consistent with the RBI's assessment that the current inflation episode remains concentrated in a few commodity-linked sectors and is not yet broad-based. As long as cost pressures remain confined to producers and do not spill over into core inflation, the RBI has room to maintain its policy pause and delay monetary tightening.

Corporate margins under pressure, consumption remains supported

One of the most striking observations from the data is that manufacturers have largely absorbed higher input costs instead of passing them on to consumers. Petrochemical- and metal-intensive industries such as tyres, apparel, leather footwear, appliances, and automobiles have witnessed rising production costs, but retail prices have remained relatively stable. This suggests that competitive pressures and moderate demand conditions are limiting pricing power. While this is positive for household purchasing power and supports private consumption, particularly in discretionary segments, it also implies that corporate margins are likely to remain under pressure if elevated input costs persist.

Capex emerges as the strongest growth engine

Unlike consumer-facing sectors, capital goods industries continue to exhibit sustained pricing power, reflecting robust underlying demand rather than commodity-led inflation. Consistent price increases across fiber-optic cables, grid transformers, industrial machine tools, electrical equipment, railways, and aerospace components indicate that India's infrastructure, power transmission, manufacturing, and data center investment cycle remains firmly intact. The persistence of these gains over several months reinforces our view that the ongoing capex cycle is structural and is likely to remain an important driver of economic growth.

Producer inflation could become consumer inflation with a lag

The current manufacturing inflation shock remains largely confined to upstream industries and has not yet translated into broad-based consumer inflation, allowing the RBI to remain on hold. Although crude oil prices have moderated following the easing of geopolitical tensions, input costs across petrochemical- and metal-intensive industries remain significantly higher than at the beginning of the year. So far, manufacturers have largely absorbed these higher costs, limiting the pass-through to retail prices and keeping core inflation benign. However, if input costs remain elevated, bank credit continues to expand at around 18% YoY, and domestic demand remains resilient, firms may eventually regain pricing power and begin passing higher production costs on to consumers. Such a delayed pass-through could broaden inflationary pressures, lift core CPI inflation, and strengthen the case for the RBI to begin policy normalization in FY28.

Details:

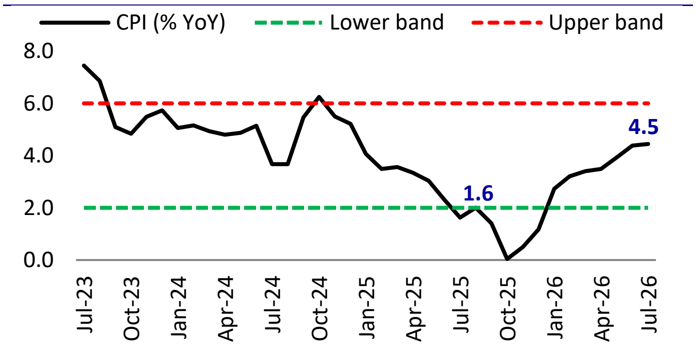
Textiles: Three micro-themes running simultaneously

- Textiles posted 10.9% YoY growth in June and 9.4% YoY in Q1FY27, led by petrochemical-linked inputs. Polyester viscose blended yarn (17%), Viscose rayon & dacron yarn (14.7%), and polyester spun yarn (10.2%) are pushing inflation higher.
- Jute prices are high too, but that is due to raw jute acreage falling from a normal 6.6 lakh hectares to about 5.56 lakh hectares in the 2025-26 Kharif season, as farmers shifted to maize after years of jute prices sitting below MSP. Raw jute itself went from a trough of INR4,700 per quintal to an all-time high of INR17,750-18,000 by late Mar’26, which is why Textiles is looking at the steepest QoQ acceleration. The government permitted HDPE and plastic substitution for food grain packaging under the Jute Packaging Materials Act because mills could not physically source raw material at the mandated price. This is a domestic agricultural supply shock, and it can reverse once the new crop comes.
- Cotton prices are elevated too, consistent with the cotton MSP hike.
- **Apparel is not passing any of this through yet.** Wearing apparel overall is up just 2.6% YoY, despite the yarn and fabric inputs being higher by 2-6x. **Garment makers are absorbing input inflation rather than passing it into wholesale prices**, which is unlikely to hold if jute and cotton costs stay elevated through the rest of the year.

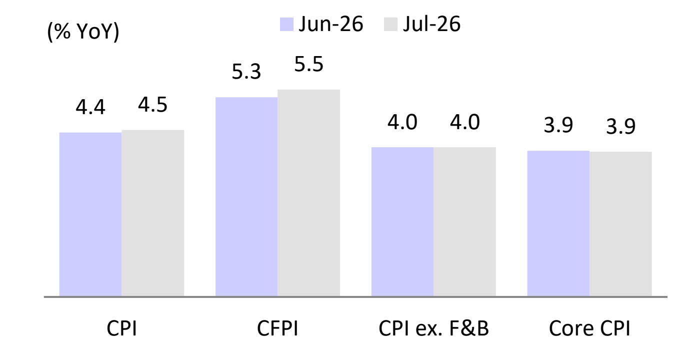
India CPI Jul'26: Above 4% for the second month

- **India's CPI inflation edged up to 4.5% YoY in Jul'26 from 4.4% in Jun'26, marking the second straight month above the RBI's 4.0% target. The rise was driven by higher food prices, while core inflation remained broadly stable. Despite the recent uptick, average CPI inflation during 4MFY27 stood at 4.1%, comfortably within the RBI's 2–6% tolerance band.**
- **Food inflation accelerated to 5.5% YoY in Jul'26 from 5.3% in Jun'26, continuing to be the principal driver of headline inflation. The increase was led by a sharp surge in the prices of ginger (83.6% YoY), garlic (35.4% YoY), onions (22.5% YoY) and sustained inflation in edible oils and processed food. While tomato prices moved into deflation (-4.6% YoY) and potato prices remained deeply negative (-16.6% YoY), these declines were insufficient to offset the broad-based increases in other food categories. With kharif sowing still lagging behind (-1.8% YoY as of 7th Aug'26) normal levels and weather risks persisting, food inflation is likely to remain elevated over the coming quarters.**
- **Services inflation remained firm, although the pass-through from earlier energy price shocks has moderated with lower crude oil prices. Transport inflation remained elevated at 4.4% YoY in Jul'26 (vs. 4.3% in Jun'26), while restaurant and accommodation services inflation accelerated further to 7.7% in Jul'26 (vs. 6.9% in Jun'26), reflecting higher wage and input costs. Personal care and miscellaneous inflation moderated but remained exceptionally high at 14.8% in Jul'26 (vs. 16.7% in Jun'26), largely driven by elevated precious metal prices. At the same time, housing inflation edged up to 2.2% in Jul'26 (vs. 2.1% in Jun'26), while health inflation and communication inflation continued to remain moderate.**
- **Core inflation (excluding food and fuel) remained at 3.9% in Jul'26, suggesting that inflationary pressures continue to be concentrated in food rather than becoming broad-based. Demand-sensitive categories such as education, clothing, and household goods witnessed modest increases, indicating limited evidence of generalized pricing pressures.**
- **Rural inflation continued to outpace urban inflation, with CPI inflation at 4.8% YoY versus 4.0% in urban areas, reflecting stronger food price pressures in rural India. Inflationary pressures remained uneven across states, reflecting differences in food price dynamics and regional supply conditions. Among the major states, Telangana (6.3% YoY) recorded the highest CPI inflation in Jul'26, followed by Andhra Pradesh (5.7% YoY) and Tamil Nadu (5.4% YoY), while Meghalaya (2.3% YoY), Tripura (2.3% YoY), and Mizoram (1.8% YoY) reported the lowest inflation rates.**
- **Going forward, food inflation is expected to remain the key upside risk to headline CPI. The recent rebound in Brent crude prices has renewed upside risks to imported inflation. At the same time, the evolution of the southwest monsoon, reservoir levels, and the impact of potential El Niño conditions on the upcoming rabi crop will be critical determinants of food prices. Any further weather-related disruptions could keep headline inflation above the RBI's comfort zone during the second half of FY27.**
- **Despite the recent uptick, average CPI inflation during 4MFY27 stood at 4.1%, comfortably within the RBI's 2-6% tolerance band. The RBI, in its August policy, acknowledged that inflation is expected to remain largely food-driven, while revising its FY27 core inflation forecast lower to 4.3% (from 4.7%), indicating limited evidence of broad-based price pressures. We continue to expect the MPC to keep the repo rate unchanged at 5.25% through CY26, as the RBI has indicated there is no urgency to tighten policy unless food- and fuel-led inflation spills over into core inflation. We maintain our FY27 CPI inflation forecast at 5.1%, marginally above the RBI's forecast of 5.0%, while continuing to see weather-related food inflation as the key upside risk.**

Inflation increased to 4.5% in Jul'26 from 4.4 % in Jun'26

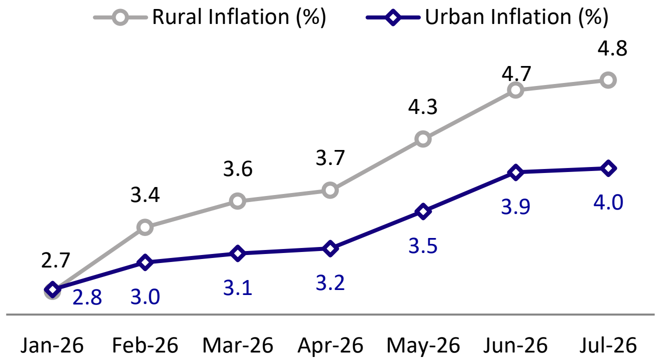


Food inflation increased to 5.5% in Jul'26; core inflation remained at 3.9%



Source: CEIC, MOSPI, MOFSL

Rural inflation rose to 4.8% in Jul'26 vs. 4.0% in urban areas

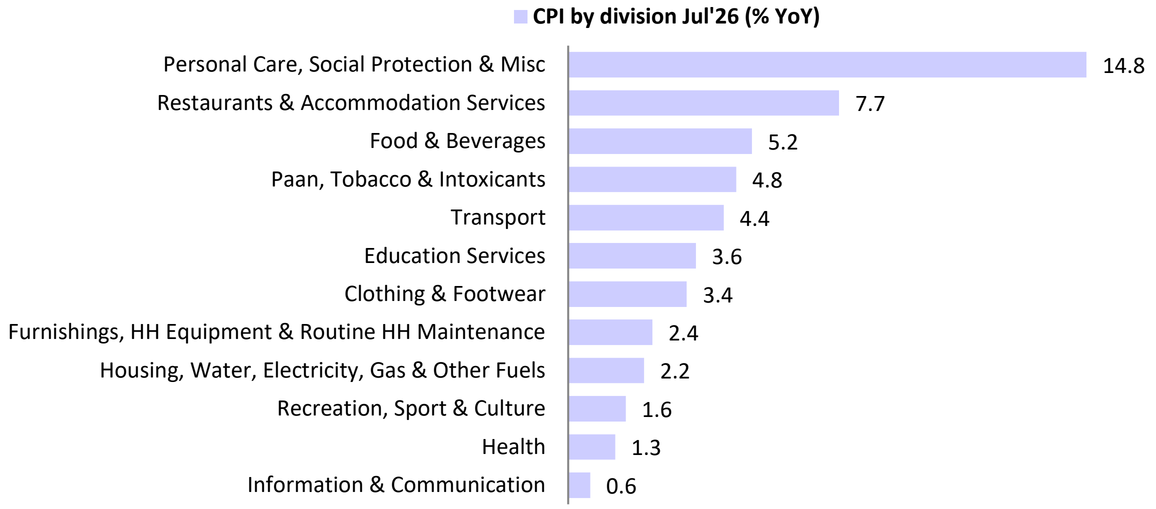


Top five items with the highest inflation (%; YoY)

Item	Weight	Jun'26	Jul'26
Silver Jewellery	0.31	133.2	109.8
Ginger	0.26	50.4	83.6
Garlic	0.37	17.9	35.4
Gold/Diamond/Platinum Jewellery	0.62	36.8	33.0
Onion	0.70	4.7	22.5

Source: CEIC, MOSPI, MOFSL

CPI by division (%; YoY)



Division-wise inflation in Jul'26 (%; YoY)

Category	Mar 2026	Apr 2026	May 2026	June 2026	July 2026
Consumer Price Index	**3.4**	**3.5**	**3.9**	**4.4**	**4.5**
Consumer Food Price Index	**3.9**	**4.2**	**4.8**	**5.3**	**5.5**
Food & Beverages	3.7	4.0	4.5	5.1	5.2
Paan, Tobacco & Intoxicants	4.2	4.8	4.8	4.8	4.8
Clothing & Footwear	2.7	2.8	3.0	3.2	3.4
Housing, Water, Electricity, Gas & Other Fuels	2.0	1.7	1.7	2.0	2.2
Furnishings, Household Equipment & Routine HH Maintenance	1.4	1.6	1.9	2.2	2.4
Health	1.8	1.6	1.5	1.4	1.3
Transport	0.0	0.0	1.8	4.3	4.4
Information & Communication	0.3	0.5	0.3	0.4	0.6
Recreation, Sport & Culture	2.5	2.1	2.0	1.8	1.6
Education Services	3.3	3.1	3.0	3.3	3.6
Restaurants & Accommodation Services	2.9	4.2	5.7	6.9	7.7
Personal Care, Social Protection & Misc	**18.6**	**17.7**	**18.5**	**16.7**	**14.7**
Excluding Food & Beverages	3.2	3.2	3.6	4.0	4.0
Excluding Food & Beverages and Fuel & Light	**3.7**	**3.7**	**3.9**	**3.9**	**3.9**

Source: CEIC, MOSPI, MOFSL

Rural inflation was higher than urban inflation in Jul'26 (%; YoY)

Division Name	Rural	Urban	Combined
Food and beverages	5.5	4.8	5.2
Paan, tobacco, and intoxicants	4.6	5.3	4.8
Clothing and footwear	4.0	2.4	3.4
Housing, water, electricity, gas, and other fuels	2.5	2.0	2.2
Furnishings, household equipment, and routine household maintenance	2.8	1.9	2.4
Health	1.3	1.4	1.3
Transport	4.5	4.4	4.4
Information and communication	0.8	0.5	0.6
Recreation, sport, and culture	2.0	1.3	1.6
Education services	2.8	4.2	3.6
Restaurants and accommodation services	7.8	7.7	7.7
Personal care, social protection, and miscellaneous goods and services	15.6	13.7	14.8
All India	**4.8**	**4.0**	**4.5**

Division-wise CPI weights (new structure comparison)

Division	Rural 2012	Rural 2024	Urban 2012	Urban 2024	Combined 2012	Combined 2024
Food and beverages	50.9	42.0	32.8	30.3	42.6	36.8
Paan, tobacco, and intoxicants	3.3	3.7	1.4	2.1	2.4	3.0
Clothing and footwear	7.4	7.1	5.6	5.5	6.5	6.4
Housing, water, electricity, gas, and other fuels	8.0	11.8	27.3	25.0	16.9	17.7
Furnishings, household equipment, and routine household maintenance	3.6	4.6	3.7	4.3	3.7	4.5
Health	6.8	6.8	4.8	5.3	5.9	6.1
Transport	5.6	8.6	7.1	9.0	6.4	8.8
Information and communication	2.8	3.6	3.9	3.6	3.3	3.6
Recreation, sport, and culture	1.5	1.4	1.6	1.7	1.5	1.5
Education Services	2.5	2.4	4.7	4.5	3.5	3.3
Restaurants and accommodation services	3.2	2.8	3.5	4.0	3.2	3.3
Personal care, social protection, and miscellaneous goods and services	4.4	5.2	3.6	4.9	4.0	5.0

Source: CEIC, MOSPI, MOFSL

Jio Financial Services

BSE SENSEX	S&P CNX
77,966	24,436

Bloomberg	JIOFIN IN
Equity Shares (m)	6353
M.Cap.(INRb)/(USDb)	1520.6 / 16.6
52-Week Range (INR)	339 / 200
1, 6, 12 Rel. Per (%)	-6/-21/1
12M Avg Val (INR M)	4575

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	11.6	24.0	37.8
PPP	16.3	31.1	46.6
PAT	15.3	22.0	32.7
EPS (INR)	2.4	3.2	4.8
EPS Gr. (%)	-5.0	33	49
BV/Sh. (INR)	211	233	257
Ratios (%)			
NBFC NIM	3.5	3.9	4.1
NBFC C/I ratio	43.9	37.1	30.0
Consol. core RoA	1.9	1.6	2.0
Consol. core RoE	6.7	4.5	7.5
Valuation			
P/E (x)	106.1	79.9	53.7
P/BV (x)	1.2	1.10	1.00
Div. Yield (%)	0.0	0.0	0.0

Shareholding pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	49.1	47.1	47.1
DII	13.5	14.5	14.9
FII	11.3	12.3	12.3
Others	26.2	26.1	25.7

FII includes depository receipts

CMP: INR256 | TP: INR315 (+23%) | Buy

JV with BofA strengthens capital base and growth runway

- On 12th Aug'26, Jio Financial Services (JFSL) announced that Jio Credit (JCL), JFSL's NBFC-lending subsidiary, has entered into a share subscription agreement and shareholders' agreement with NB Holdings, a wholly owned subsidiary of Bank of America (BofA), for an investment of up to INR182.7b (USD1.9b), subject to applicable regulatory and statutory approvals.
- The investment will initially give BofA a 26.5% stake, which can increase to 49.9% upon full warrant conversion. The partnership will combine JFSL's digital reach and deep understanding of the Indian market with BofA's global financial services expertise. The venture aims to leverage technology, innovation, wider access to credit and robust risk-management capabilities to enhance customers' financial outcomes.
- The investment will enable BofA to deepen its presence in India's rapidly growing financial services market while leveraging JFSL's strong local expertise, digital capabilities and differentiated market positioning.
- We view the proposed investment positively, as the INR182.7b capital infusion provides substantial balance sheet headroom for JCL to scale up its lending franchise. The partnership with BofA also adds a strategic value through potential access to global expertise across risk management, technology and product development while strengthening JCL's competitive positioning in the Indian financial services market.

Structure of the transaction

- JFSL and BofA announced that they have signed a definitive agreement whereby BofA will acquire up to a total of 49.9% interest as a joint venture partner in JFSL's wholly-owned NBFC lending subsidiary, JCL, through a preferential allotment of equity shares and warrants.
- NB Holdings USA will subscribe to up to 42.9m equity shares of JCL at a face value of INR10 each, representing 26.5% of JCL's post-issue paid-up capital, for an aggregate consideration of up to INR66.1b.
- In addition, NB Holdings will subscribe to up to 75.7m warrants for an aggregate consideration of INR116.6b. Each warrant will be convertible into one equity share within 18 months of allotment, with 25% of the warrant consideration payable upfront and the remaining 75% upon conversion. On full conversion of the warrants, NB Holdings' ownership in JCL will increase to 49.9%.
- Pursuant to the transaction, JCL's Board of Directors will have equal representation from both JFSL and BofA. The existing management team of JCL will continue driving the strategy and operations at the NBFC, and JCL will continue to be consolidated as a subsidiary in JFSL's financial reporting.

Strong AUM growth in 1QFY27; profitability improving QoQ

- JCL AUM grew ~19% QoQ to ~INR307b as of Jun'26 (vs. ~INR257b in Mar'26). Disbursements grew ~173% YoY/6% QoQ to INR113b. NII stood at INR2.6b (up ~119% YoY) and PAT was INR960m (up ~112% YoY and 35% QoQ).
- Average CoB rose 7bp QoQ to 7.07% (PQ: 7%). Portfolio mix remained balanced, with HL at ~45%, LAS at ~10%, and corporate lending and SME at ~44%. ATS was INR13m in Mortgages and INR11m in LAS. Average tenor was 3.25 years in Corporate/SME.
- CRAR stood at 22.35% with D/E ratio of 3.9x as of Jun'26 (Mar'26: 3x).
- We expect earnings momentum to strengthen every year for JCL, driven by a disciplined scale-up of business and a strong focus on profitability. We expect AUM CAGR of 85% and PAT CAGR of 145% over FY26-FY28E, with RoA/RoE of 1.9%/10.4% in FY28E.

Apollo Hospitals Enterprise

BSE SENSEX	S&P CNX
77,966	24,436

CMP: INR8,597

Conference Call Details

Date: 13 August 2026
Time: 3:00 pm IST
Dial-in details:
Diamond Pass Link

Better-than-expected performance

- Apollo Hospitals' (APHS) 1QFY27 revenue grew 20.6% YoY to INR70.4b (our est: INR69.2b).
- Healthcare services revenue rose 22% YoY to INR35.7b.
- Healthco revenue increased by 20% YoY to INR29.8b.
- AHLL revenue was up 15% YoY at INR5b.
- EBITDA margin expanded by 200bp YoY to 15.5%.
- EBITDA grew 28.2% YoY to INR10.9b (our est: INR10.3b).
- Adj. PAT rose 34.2% YoY to INR5.8b (our est: INR5.5b).

Other key highlights:

Hospital

- Hospital EBITDA grew 20% YoY to INR8.6b.
- Occupancy was 70% vs. 65% in 1QFY26.
- APHS launched a 180-bed hospital in Sarjapur, Bangalore, in 1QFY27.
- APHS signed an MoU with the ePlane Company to explore electric air ambulances and medical delivery drones.

HealthCo

- Healthco delivered strong EBITDA of INR1.7b vs. INR940m YoY. EBITDA margins stood at 6%.
- Platform GMV grew 23% YoY to INR5.4b.
- 151 new stores opened in 1QFY27, taking the total to 7,440 stores.
- Average run rate increased by 9% YoY to 70k/day orders across pharmacy, diagnostics and consultations, including IP/OP referrals in 1QFY27.

AHLL

- EBITDA grew 47.5% YoY to INR590m.
- Diagnostic/Spectra revenue stood at INR2b/INR800m for the quarter.

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	252.3	291.3	324.4
EBITDA	37.7	45.1	51.4
Adj. PAT	19.6	24.4	28.0
EBITDA Margin (%)	14.9	15.5	15.9
Cons. Adj. EPS (INR)	136.0	169.5	194.5
EPS Gr. (%)	35.3	24.6	14.8
BV/Sh. (INR)	681.4	850.5	1,045.5
Ratios			
Net D:E	0.2	0.0	-0.1
RoE (%)	22.1	22.9	21.2
RoCE (%)	16.1	17.4	17.0
Payout (%)	4.3	3.5	3.0
Valuations			
P/E (x)	63.2	50.7	44.2
EV/EBITDA (x)	34.0	28.0	24.1
Div. Yield (%)	0.1	0.1	0.1
FCF Yield (%)	0.7	1.9	2.3
EV/Sales (x)	5.1	4.3	3.8

Consolidated - Quarterly Earning Model

Y/E March	FY26				FY27E				FY26	FY27E	FY27E	vs Est
(INRm)	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			1QE	(%)
Gross Sales	**58,421**	**63,035**	**64,774**	**66,055**	**70,435**	**74,129**	**72,891**	**73,837**	**2,52,285**	**2,91,293**	**69,174**	**1.8%**
YoY Change (%)	14.9	12.8	17.2	18.1	20.6	17.6	12.5	11.8	15.8	15.5	18.4	
Total Expenditure	49,902	53,624	55,121	55,945	59,514	63,232	61,447	61,950	2,14,592	2,46,143	58,867	
EBITDA	**8,519**	**9,411**	**9,653**	**10,110**	**10,921**	**10,897**	**11,444**	**11,888**	**37,693**	**45,150**	**10,307**	**6.0%**
YoY Change (%)	26.2	15.4	26.8	31.3	28.2	15.8	18.6	17.6	24.7	19.8	21.0	
Margins (%)	14.6	14.9	14.9	15.3	15.5	14.7	15.7	16.1	14.9	15.5	14.9	
Depreciation	2,147	2,178	2,192	2,244	2,351	2,354	2,315	2,345	8,761	9,364	2,206	
Interest	1,083	1,096	1,126	1,191	1,204	1,213	1,213	1,213	4,496	4,844	1,213	
Other Income	402	547	528	439	488	583	583	583	1,916	2,236	580	
PBT before EO expense	**5,691**	**6,684**	**6,863**	**7,114**	**7,854**	**7,912**	**8,499**	**8,913**	**26,352**	**33,178**	**7,468**	
Extra-Ord expense/(Income)	0	0	192	0	0	0	0	0	192	0	0	
PBT	**5,691**	**6,684**	**6,671**	**7,114**	**7,854**	**7,912**	**8,499**	**8,913**	**26,160**	**33,178**	**7,468**	
Tax	1,417	1,807	1,657	1,702	1,884	2,018	2,167	2,273	6,583	8,561	1,904	
Rate (%)	24.9	27.0	24.8	23.9	24.0	25.5	25.5	25.5	25.2	25.8	25.5	
MI & P/L of Asso. Cos.	-54	105	-9	119	163	30	30	30	161	252	30	
Reported PAT	**4,328**	**4,772**	**5,023**	**5,293**	**5,807**	**5,865**	**6,302**	**6,610**	**19,416**	**24,365**	**5,534**	
Adj PAT	**4,328**	**4,772**	**5,167**	**5,293**	**5,807**	**5,865**	**6,302**	**6,610**	**19,560**	**24,584**	**5,534**	**4.9%**
YoY Change (%)	41.8	26.0	38.8	35.9	34.2	22.9	22.0	24.9	35.3	25.7	27.9	
Margins (%)	7.4	7.6	8.0	8.0	8.2	7.9	8.6	9.0	7.8	8.4	8.0	

E: MOFSL Estimates

Petronet LNG

BSE SENSEX	S&P CNX
77,966	24,436

Conference Call Details

Date: 13 Aug'26
Time: 05:30 pm IST
Dial-in details:
+91 22 7115 8017/
+91 22 6280 1116

CMP: INR280 — Buy

Higher than estimates marketing gains drive beat

- PLNG's reported EBITDA stood 18% above estimate at INR15.3b (+32% up YoY).
  - The company booked additional provisions/waiver of INR420m/INR588m against UoP dues during the quarter. **EBITDA adjusted for UoP provisioning and waiver would have stood 25% above estimate**.
- Reported PAT was 28% above our estimate at INR11.3b (+33.2% YoY).
  - **PAT, if adjusted for UoP provisioning, waivers, and recovery impact, would have been 40% above estimates.**
- **Operational performance:**
  - Total volumes came in 7% below our estimate at 207tbtu.
  - Dahej utilization was also 300bps above our estimate at 68%, while Kochi utilization stood 600bps below our estimates.
- **As of Jun'26,** provisions on UoP dues stood at INR3.5b.
  - UoP dues of INR6.6b (net of provision: INR3.1b) were included in trade receivables as of Jun'26. PLNG has obtained bank guarantees from some customers to recover UoP charges. While some customers have not given balance confirmations toward these dues, management is confident of recovering such charges.

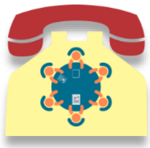
Standalone - Quarterly Earning (INR b)

Y/E March	FY26				FY27					Var	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE	1QE	(%)	(%)	(%)
Net Sales	**118.8**	**110.1**	**111.6**	**94.4**	**55.5**	**107.0**	**137.1**	**192.3**	**139.9**	**-60**	**-53**	**-41**
YoY Change (%)	*-11.4*	*-15.5*	*-8.7*	*-23.3*	*-49.5*	*-4.2*	*45.2*	*NA*	*27.1*			
EBITDA	**11.6**	**11.2**	**12.2**	**18.6**	**15.3**	**13.1**	**13.1**	**13.8**	**13.0**	**18**	**32**	**-18**
Margin (%)	*9.8*	*10.1*	*11.0*	*19.7*	*27.6*	*12.2*	*9.6*	*7.2*	*9.3*			
Depreciation	2.1	2.1	2.1	2.1	2.0	2.3	2.3	2.4	2.2			
Interest	0.6	0.6	0.6	0.6	0.5	0.5	0.5	0.5	0.5			
Other Income	2.4	2.4	2.2	2.0	2.3	1.4	1.3	0.3	1.5			
PBT	**11.4**	**10.8**	**11.4**	**17.9**	**15.1**	**11.8**	**11.7**	**11.2**	**11.8**	**28**	**33**	**-16**
Tax	2.9	2.8	3.0	4.6	3.8	3.0	2.9	2.8	3.0			
Rate (%)	*25.1*	*25.6*	*25.8*	*25.5*	*25.2*	*25.2*	*25.2*	*25.2*	*25.2*			
Reported PAT	**8.5**	**8.1**	**8.5**	**13.4**	**11.3**	**8.8**	**8.7**	**8.4**	**8.8**	**28**	**33.17**	**-15.4**
YoY Change (%)	*-25.5*	*-4.9*	*0.0*	*25.0*	*33.2*	*1.7*	*-34.9*	*-25.8*	*9.6*			
Margin (%)	*7.2*	*7.3*	*7.8*	*14.2*	*20.4*	*8.2*	*6.4*	*4.4*	*6.3*			
Key Assumptions												
Total Volumes (Tbtu)	220.0	228.0	233.0	219.0	207.0	221.2	221.2	235.3	223.7	**-7**	**-6**	**-5**
Dahej utilization (%)	*94%*	*92%*	*94%*	*90%*	*68%*	*72%*	*72%*	*76%*	*65%*	**4**	**-28**	**-25**
Kochi utilization (%)	*21%*	*27%*	*29%*	*28%*	*24%*	*26%*	*26%*	*28%*	*30%*	**-21**	**15**	**-17**

Arvind

BSE Sensex	S&P CNX
77,966	24,436

Conference Call Details



Date: 13 August 2026

Time: 11:00 IST

Diamond pass link

CMP: INR567 — Buy

Revenue up 25% YoY (11% above); operating margin up 80bp

- Arvind's consolidated revenue grew 24.7% YoY to INR25.0b (MO estimate INR22.5b); Ex Dalco revenue growth stood at 17%.
- Gross margin dipped 140bp YoY to 51.5%.
- EBITDA came in at INR2.4b (~17% ahead our estimates), leading to an EBITDA margin of 9.6% (+80bp YoY); ex-Dalco, growth stood at 32% YoY.
- Employee expenses grew 12.1% YoY, while the other expenses grew 21.4%. The operating environment remained dynamic as shifting logistics patterns and developments in the Middle East continued to influence sourcing and procurement economics.
- Exceptional items of INR226m pertain to one-time transaction expenses associated with the acquisition of Dalco-GFT.
- APAT grew 27.8% to INR680m (~8% below our estimates), resulting in an APAT margin of 2.7% due to higher ETR of 35.3%, higher interest expenses (+32.0% YoY), offset by higher other income (+100.4% YoY).

Segment wise performance

- Denim fabric volumes reached 17.5m meters, the highest level in 16 quarters, registering growth of 34.6%, driven by higher verticalization and realization growth of 2%.
- Garmenting volumes surpassed 11m pieces for the first time, recording 13.3% growth, supported by higher verticalization with lower realization (-9.5% YoY)
- The AMD segment grew 85% to INR6.5b with an EBITDA margin at 14.9%.
- Dalco-GFT contributed revenue of INR1.6b and EBITDA of INR240m during the quarter, representing about 1.8 months of operations post-acquisition. The EBITDA margin stood at 15.1%, hit by a spike in raw material costs for the period.

We will provide further updates after the conference call tomorrow.

Consolidated - Quarterly Earning (INR m)

Y/E March	FY26				FY27E				FY26	FY27E	1Q FY27E	v/s Est (%)
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE				
Total Revenue from Operations	**20,063**	**23,711**	**23,726**	**25,531**	**25,010**	**27,031**	**29,658**	**32,593**	**93,032**	**111,753**	**22,471**	*11%*
YoY Change (%)	9.6	8.4	13.6	15.0	24.7	14.0	25.0	27.7	11.7	20.1	12.0	
RM Cost	9,442	11,527	11,448	12,529	12,130	13,056	14,295	15,337	44,945.4	53,641.4	10,943	
Gross Profit	**10,621**	**12,184**	**12,279**	**13,002**	**12,880**	**13,975**	**15,363**	**17,256**	**48,087**	**58,111**	**11,528**	*12%*
Margins (%)	52.9	51.4	51.8	50.9	51.5	51.7	51.8	52.9	51.7	52.0	51.3	
Total Expenditure	18,290	21,241	20,988	22,469	22,607	24,100	26,008	28,342	82,988	98,861	20,411	
EBITDA	**1,773**	**2,471**	**2,739**	**3,062**	**2,403**	**2,931**	**3,650**	**4,251**	**10,044**	**12,892**	**2,060**	*17%*
Margins (%)	8.8	10.4	11.5	12.0	9.6	10.8	12.3	13.0	10.8	11.5	9.2	5%
Depreciation	690	719	718	776	931	800	840	895	2,903	3,314	780	
Interest	412	412	419	406	544	420	480	518	1,649	1,828	410	
Other Income	89	149	120	205	178	170	180	187	563	687	150	
PBT before EO expense	**760**	**1,488**	**1,722**	**2,086**	**1,106**	**1,881**	**2,510**	**3,025**	**6,056**	**8,437**	**1,020**	
Extra-Ord expense	0	0	-236	63	-226	0	0	0	-173	0	0	
PBT	**760**	**1,488**	**1,486**	**2,149**	**880**	**1,881**	**2,510**	**3,025**	**5,883**	**8,437**	**1,020**	
Tax	217	419	464	581	311	470	627	756	1,681	2,109	255	
Rate (%)	28.5	28.2	31.2	27.1	35.3	25.0	25.0	25.0	28.6	25.0	25.0	
MI & Profit/Loss of Asso. Cos.	-11	-35	-47	29	-35	-45	-244	-250	-63	-564	-25	
Reported PAT	**532**	**1,034**	**976**	**1,597**	**534**	**1,365**	**1,638**	**2,019**	**4,139**	**5,763**	**740**	*-28%*
Adj PAT	**532**	**1,034**	**1,138**	**1,551**	**680**	**1,365**	**1,638**	**2,019**	**4,263**	**5,763**	**740**	*-8%*
YoY Change (%)	35.4	73.1	10.0	2.7	27.8	32.1	44.0	30.1	51.5	35.2	39.0	
Margins (%)	2.7	4.4	4.8	6.1	2.7	5.1	5.5	6.2	4.6	5.2	3.3	

13 August 2026

Results Flash | Sector: Water Infrastructure

VA Tech Wabag

BSE Sensex	S&P CNX
77,966	24,436

Conference Call Details

Date: 13 August 2026

Time: 16:00 IST

Diamond pass link

CMP: INR1,904 | **Buy**

Strong in-line operating performance

1QFY27 result highlights

- VA Tech’s revenue/adj. EBITDA/PAT grew by a strong 21%/22%/37% YoY.
- Revenue growth was led by 27% YoY growth in EPC and 53% YoY growth in RoW markets.
- EBITDA margin, adjusted for forex gains, was healthy at 13.1%.
- The company treats forex gains/losses as part of its core operations; hence, analyzing adjusted margin is more meaningful.
- Order book stood at ~INR194b; added INR34.3b in 1Q.
- Forayed into Kuwait with the award of a “Mega” SWRO project.
- Entered the UAE market with an order win in Ajman.
- In India, it enhanced long-standing relationships with BWSSB and DJB through new order wins.
- In Europe, it secured a key project win in Austria from Donauinsel Water Works.
- Net cash position was high at INR9.65b.

Consolidated - Quarterly Earnings Model (INR m)

Y/E March	FY26				FY27				FY26	FY27	FY27E	Var
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	%
Net Sales	**7,340**	**8,345**	**9,613**	**14,144**	**8,868**	**9,933**	**11,403**	**16,853**	**39,442**	**47,057**	**8,634**	**3**
YoY Change (%)	17.2	19.2	18.5	22.3	20.8	19.0	18.6	19.2	19.7	19.3	17.6	
Total Expenditure	6,384	7,452	8,398	12,570	8,073	8,653	9,838	14,503	34,668	41,067	7,537	
EBITDA - reported	**956**	**893**	**1,215**	**1,574**	**795**	**1,280**	**1,565**	**2,350**	**4,774**	**5,990**	**1,097**	**-28**
Margins (%)	13.0	10.7	12.6	11.1	9.0	12.9	13.7	13.9	12.1	12.7	12.7	
EBITDA - adjusted to forex gain	**956**	**1,205**	**1,310**	**1,771**	**1,163**	**1,330**	**1,615**	**2,400**	**5,242**	**10,794**	**1,147**	**1**
Margins (%)	13.0	14.4	13.6	12.5	13.1	13.4	14.2	14.2	13.3	22.9	13.3	
Depreciation	14	17	16	15	16	15	15	15	62	61	15	
Interest	188	196	179	166	172	170	170	170	729	682	170	
Other Income	113	416	232	319	520	130	130	130	943	910	130	
PBT before EO expense	**867**	**1,096**	**1,252**	**1,712**	**1,127**	**1,225**	**1,510**	**2,295**	**4,926**	**6,157**	**1,042**	
Extra-Ord expense	0	0	-47	0	0	0	0	0	-47	0	0	
PBT	**867**	**1,096**	**1,299**	**1,712**	**1,127**	**1,225**	**1,510**	**2,295**	**4,973**	**6,157**	**1,042**	
Tax	209	260	300	419	281	288	355	539	1,188	1,463	245	
Rate (%)	24.1	23.7	23.1	24.5	24.9	23.5	23.5	23.5	24.3	23.8	23.5	
Minority Interest	0	0	-4	-3	0	-2	-2	-2	-7	-6	-2	
Profit/Loss of Asso. Cos.	0	12	8	-13	55	2	2	2	7	61	2	
Reported PAT	**658**	**848**	**1,011**	**1,283**	**901**	**941**	**1,159**	**1,760**	**3,799**	**4,761**	**801**	**12**
Adj PAT	**658**	**848**	**964**	**1,283**	**901**	**941**	**1,159**	**1,760**	**3,752**	**4,761**	**801**	**12**
YoY Change (%)	19.6	20.1	37.3	28.9	36.9	11.0	20.2	37.2	27.1	26.9	21.8	
Margins (%)	9.0	10.2	10.0	9.1	10.2	9.5	10.2	10.4	9.5	10.1	9.3	

Operating Metrics

Y/E March	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	% YoY	% QoQ
Segment-wise revenue break-up (INR m)							
EPC	**5,717**	**6,853**	**7,855**	**11,834**	**7,256**	**27**	**(39)**
Municipal	4,182	5,381	6,549	9,535	5,289	26	(45)
Industrial	1,535	1,472	1,306	2,299	1,967	28	(14)
O&M	**1,488**	**1,431**	**1,665**	**2,240**	**1,593**	**7**	**(29)**
Municipal	1,235	1,155	1,423	1,721	1,343	9	(22)
Industrial	253	276	242	519	250	(1)	(52)
Geography-wise revenue break-up (INR m)							
India	4,185	4,044	4,196	6,218	4,228	1	(32)
RoW	3,155	4,313	5,521	7,924	4,660	48	(41)
EBIT margin (%)						**YoY (bp)**	**QoQ (bp)**
India	25.2	17.3	20.2	9.7	24.4	(75)	1,477
RoW	29.3	26.2	26.6	29.4	23.9	(537)	(548)
Order book break-up (INR m)						**% YoY**	**% QoQ**
EPC	**92,354**	**92,101**	**96,618**	**1,02,773**	**1,27,280**	**38**	**24**
Municipal	80,449	80,537	80,104	88,004	1,14,318	42	30
Industrial	11,905	11,564	16,514	14,769	12,962	9	(12)
O&M	**53,084**	**55,541**	**54,171**	**63,462**	**66,662**	**26**	**5**
Municipal	42,014	44,715	43,587	53,045	56,485	34	6
Industrial	11,070	10,826	10,584	10,417	10,177	(8)	(2)
Framework	**12,331**	**12,556**	**12,636**	**6,114**	**-**	**NA**	**NA**
Total	**1,57,769**	**1,60,198**	**1,63,425**	**1,72,349**	**1,93,942**	**23**	**13**

RESULTS FLASH

12 August 2026
Results Flash | Sector: Textile

Indo Count

BSE Sensex	S&P CNX
77,966	24,436

Conference Call Details

Date: 13 August 2026
Time: 11:00 IST
Diamond pass link

CMP: INR404 Buy

Results ahead of expectations; gross margin expands 170bp

For the quarter

- Consolidated revenue grew by a robust 26% YoY to INR12b (~12% above MO estimates), driven by new business (+198% YoY).
- Core business remained flat, with bed linen volumes declining 3% YoY, impacted by container unavailability, and rising 12% QoQ.
- Utility Bedding capacity utilization reached 60-65%.
- Gross margin expanded 170bp YoY to 55.3%.
- EBITDA came at INR1.4b (~41% ahead of MO estimates) (+29% YoY), settling EBITDA margin at 11.9% (+30bp YoY).
- Employee expenses grew 45% YoY, driven by the commencement of greenfield facility and the scale-up of operations at other facilities, while other expenses grew 24%.
- APAT grew 62% to INR632m, settling APAT margin at 5.2% (93% ahead of MO estimates).

We will provide further updates post conference call tomorrow.

Consolidated - Quarterly performance (INR m)

Y/E March	FY26				FY27E				FY26	FY27E	FY27E	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	%
Net Sales	**9,587**	**10,621**	**10,628**	**10,577**	**12,070**	**12,374**	**13,285**	**13,009**	**41,413**	**50,700**	**10,738**	**12%**
YoY Change (%)	1.8	2.5	-7.7	3.4	25.9	16.5	25.0	23.0	-0.2	22.4	12.0	
Gross Profit	**5,142**	**5,625**	**5,675**	**6,054**	**6,678**	**6,558**	**7,307**	**7,155**	**22,495**	**27,682**	**5,798.3**	**15%**
Total Expenditure	8,477	9,585	9,718	9,714	10,636	11,030	11,685	11,564	37,494	44,869	9,720.3	9%
EBITDA	**1,110**	**1,037**	**910**	**863**	**1,434**	**1,344**	**1,600**	**1,445**	**3,920**	**5,830**	**1,017**	**41%**
Margin (%)	11.6	9.8	8.6	8.2	11.9	10.9	12.0	11.1	9.5	11.5	9.5	
Depreciation	380	392	394	426	453	380	400	427	1,592	1,667	430	5%
Interest	311	318	295	436	316	318	300	301	1,360	1,219	300	5%
Other Income	86	194	114	300	170	194	200	228	695	772	150	14%
PBT before EO items	**505**	**521**	**335**	**302**	**835**	**840**	**1,100**	**945**	**1,663**	**3,716**	**437**	**91%**
Extraordinary Inc / (Exp)	0	0	0	0	0	0	0	0	0	0	0	
PBT	**505**	**521**	**335**	**302**	**835**	**840**	**1,100**	**945**	**1,663**	**3,716**	**437**	**91%**
Tax	115	130	91	60	203	210	275	236	396	929	109	86%
Rate (%)	22.8	25.0	27.1	19.8	24.3	25.0	25.0	25.0	23.8	25.0	25.0	
JV and Associates												
Reported PAT	**390**	**390**	**244**	**242**	**632**	**630**	**825**	**709**	**1,267**	**2,787**	**328**	**93%**
Adj PAT	**390**	**390**	**244**	**242**	**632**	**630**	**825**	**709**	**1,267**	**2,787**	**328**	**93%**
YoY Change (%)	-49.8	-51.4	-67.6	116.5	62.0	61.3	237.7	193.0	-49.3	120.0	-16.0	
Margin (%)	4.1	3.7	2.3	2.3	5.2	5.1	6.2	5.5	3.1	5.5	3.1	

Midwest

BSE SENSEX	S&P CNX
77,966	24,436

CMP: INR1,112 Buy

Conference Call Details

Date: 13 August 2026
Time: 3:00 pm IST
Registration:
Diamond Pass
Dial in:
+91 22 6280 1557
+91 22 7115 8383

Revenue in line; EBITDA miss over higher opex

- Revenue for 1QFY27 stood at INR1.9b and was in line with our est., registering a growth of 35% YoY but a decline of 11% QoQ.
- EBITDA stood at INR489m (against our est. of INR578m), up 25% YoY but down 16% QoQ.
- EBITDA margin stood at 25.5% in 1QFY27 vs 27% in 4QFY26 and 27.4% in 1QFY26.
- APAT for the quarter came at INR294m (vs our est. INR365m). APAT grew 27% YoY but declined 17% QoQ.

Consolidated Quarterly Performance (INR b)

Y/E March	FY26				FY27	FY26	FY27E	FY27	Var
	1Q	2Q	3Q	4Q	1Q			1QE	(%)
Net Sales	**1,423**	**1,587**	**1,289**	**2,158**	**1,918**	**6,456**	**9,595**	**1,936**	**-0.9**
Change (YoY %)	3.3	12.4	10.0	(6.2)	34.8	3.1	48.6		
Change (QoQ %)	(38.2)	11.5	(18.8)	67.5	(11.1)				
Total Expenditure	**1,033**	**1,122**	**983**	**1,575**	**1,430**	**4,712**	**6,626**	**1,359**	**5.2**
EBITDA	**390**	**465**	**305**	**583**	**489**	**1,744**	**2,970**	**578**	**-15.4**
Change (YoY %)	(9.6)	51.9	30.7	(21.9)	25.4	1.5	70.3		
Change (QoQ %)	(47.8)	19.4	(34.4)	91.0	(16.2)				
Margin (%)	27.4	29.3	23.7	27.0	25.5	27.0	30.9		
Other Income	42	21	53	26	59	142	144		
Depreciation	66	74	86	84	89	310	458		
Finance Cost	37	35	47	18	39	138	134		
PBT	**329**	**376**	**225**	**507**	**421**	**1,437**	**2,522**	**486**	**-13.5**
Tax	85	99	51	137	110	373	631		
Effective Tax Rate (%)	25.8	26.4	22.8	27.0	26.2	25.9	25.0		
PAT before MI, Assoc. & EO	**244**	**277**	**174**	**370**	**310**	**1,065**	**1,892**		
Minority Interest	(12)	1	9	(15)	(16)	(16)	-		
Share of profit/(loss) of Associates and JVs	-	-	-	-	-	-	-		
Exceptional Items	-	-	-	-	-	-	-		
Reported PAT	**232**	**278**	**183**	**356**	**294**	**1,048**	**1,892**		
Adj. PAT	**232**	**278**	**183**	**356**	**294**	**1,048**	**1,892**	**365**	**-19.4**
Change (YoY %)	13.6	86.7	29.4	(24.6)	26.7	8.5	80.4		
Change (QoQ %)	(50.8)	19.7	(34.1)	94.2	(17.3)				

Shiprocket: Emerging Businesses Growing 65% YoY, Sile Goel, MD & CEO & Tanmay Kumar, CFO

- Shiprocket opened its ₹1,617 crore IPO at ₹92–97/share, valuing the tech platform at ₹7,507 crore
- Utilizing ₹200 crore proceeds to achieve zero debt and save ~₹20 crore in interest expenses
- Core shipping EBITDA margin expanded to 12.5%, while emerging products grew 65% with narrowing losses
- Facilitates 5% of India's e-commerce GMV (₹32,000 crore), with 75% of active merchants using multiple tools

Read More

Yatharth Hospitals: Cap On Private Hospital Pricing Soon? | Reduced Pricing Can Impact Quality; Yatharth Tyagi, WTD

- Reaffirmed 40% revenue growth guidance, building on FY26's 37% expansion
- Tariffs are already 10–15% lower than larger listed peers, insulating operations from price caps
- Warns that rigid tariff caps could stress healthcare quality, doctor payouts, and procurement costs
- Hospital models can mitigate potential price cuts through agile cost rationalization across clinical operations

Read More

JSW Dulux: Target Early 6% Market Share From About 4.8%; Rajiv Rajgopal, Jt MD & CEO

- Delivered 25% volume growth and 18.8% LFL revenue growth to ₹965 crore
- Market share expanded to 4.8–4.9%, targeting 6% in the near term
- Target 13–15% EBITDA margins (12% floor) while expanding into mid-tier segments
- Function integration underway; corporate merger expected within 2 years

Read More

EPL: Raised Rev Guidance From Low Double-Digits Growth To Mid-Teens Growth For FY27; Vimal Kejriwal, MD & CEO

- Raised FY27 revenue growth target from low-double-digits to high-teens after a 25% Q1 beat
- Maintaining 20% target EBITDA margin guidance; Q1 underlying margin hit 19.6%
- Aiming to double Beauty & Cosmetics share over 3–4 years to fuel 20% growth
- Pending merger unlocks $35–50 million in synergies, creating a $1B packaging platform

Read More

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

Explanation of Investment Rating	
Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures:
The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL),NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf

Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx

MOFSL, it's associates, Research Analyst or their relatives may have any financial interest in the subject company. MOFSL and/or its associates and/or Research Analyst or their relatives may have actual beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance. MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may have any other potential conflict of interests at the time of publication of the research report or at the time of public appearance, however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report..

In the past 12 months, MOFSL or any of its associates may have:
received any compensation/other benefits from the subject company of this report
managed or co-managed public offering of securities from subject company of this research report,
received compensation for investment banking or merchant banking or brokerage services from subject company of this research report,
received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company of this research report.

MOFSL and it's associates have not received any compensation or other benefits from the subject company or third party in connection with the research report.
Subject Company may have been a client of MOFSL or its associates during twelve months preceding the date of distribution of the research report.
Research Analyst may have served as director/officer/employee in the subject company.
MOFSL and research analyst may engage in market making activity for the subject company.
MOFSL and its associate company(ies), and Research Analyst and their relatives from time to time may have:
a) a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein.
(b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.
To enhance transparency, MOFSL has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report. MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report.

Terms & Conditions:
This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.
Analyst Certification
The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Disclosure of Interest Statement
Analyst ownership of the stock No
A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to subject company for which Research Team have expressed their views.

Regional Disclosures (outside India)
This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:
This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Financial Services Limited (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.
MOTILAL Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and

under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore
In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. (“MOCMSPL”) (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore.This report is distributed solely to persons who (a) qualify as “institutional investors” as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore (“SFA”) or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an “institutional investor” nor an “accredited investor”, they must immediately discontinue any use of this Report and inform MOCMSPL .
In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.
Nainesh Rajani
Email: nainesh.rajani@motilaloswal.com
Contact: (+65) 8328 0276

Disclaimer:
This report is intended for distribution to Retail Investors.

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be` suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI, enlistment as RA with Exchange and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.