

Repc Home Finance

Estimate change	↔
TP change	↓
Rating change	↔

CMP: INR388 **TP: INR435 (+12%)** **Neutral**

Healthy disbursements; high runoff weighs on growth

Elevated opex continues to drag down profitability; asset quality improves

Bloomberg	REPCO IN
Equity Shares (m)	63
M.Cap.(INRb)/(USD\$)	24.3 / 0.3
52-Week Range (INR)	464 / 334
1, 6, 12 Rel. Per (%)	-6/3/1
12M Avg Val (INR M)	79
Free float (%)	62.9

- Repco Home Finance's (Repc) 4QFY26 PAT grew 12% YoY to INR1.3b (~10% beat). FY26 PAT remained flat YoY at ~INR4.5b.
- 4Q NII grew ~16% YoY to ~INR2b (in line). Other income declined ~45% YoY to INR100m (vs. est. of INR159m).
- Opex rose ~21% YoY to INR704m (in line). 4Q PPOP grew ~5% YoY to INR1.4b (in line). FY26 PPOP grew ~3% YoY to ~INR5.6b.
- Provision write-backs stood at ~INR114m, translating into annualized credit costs of -29bp (PY: -65bp and PQ: -41bp).
- Repco expects growth momentum to strengthen in FY27, supported by improving disbursement traction across non-Tamil Nadu markets such as Maharashtra, Karnataka, Andhra Pradesh, MP and Rajasthan. The company is expanding its on-ground sourcing network through additional feet-on-street hires while maintaining a largely internal sourcing model.
- With Karnataka's e-khata issue resolved and team restructuring completed in AP, incremental growth from these regions is expected to improve. Additionally, Repco is also recalibrating lending rates to retain quality customers, while remaining disciplined on underwriting standards. The company targets disbursements of ~INR50b and AUM of ~INR180b in FY27.
- Prepayments and BT-outs for Repco remained high, largely driven by public sector banks offering lower interest rates and attracting vintage customers. Structurally, prepayments also stay higher due to the self-employed borrower base, where borrowers tend to prepay when surplus business cash flows are generated or upon asset sale proceeds, leading to early loan closures. While BT-ins continue from HFCs, Repco is focusing on accelerating disbursements to support growth and partially offset portfolio runoff.
- We believe stable AUM growth in line with management guidance, supported by disciplined runoff management, will be key to rebuilding investor confidence and driving a meaningful re-rating over the medium term. While Repco has taken steps to contain BT-outs and improve growth through higher disbursements, the benefits are yet to meaningfully flow through. Continued improvement in asset quality remains a key positive, reinforcing underwriting strength and portfolio resilience.
- Our earnings estimates are largely unchanged and we model a loan/PAT CAGR of ~12%/5% over FY26-FY28E with RoA/RoE of 2.6%/11% in FY28E. **We reiterate our Neutral rating** on the stock with a revised TP of INR435 (based on 0.6x FY28E BVPS).

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	7.7	8.4	9.4
PPP	5.5	6.1	7.0
PAT	4.5	4.5	5.0
EPS (INR)	72.4	71.5	80.1
EPS Gr. (%)	1	-1	12
BV/Sh. (INR)	624	691	766

Ratios

NIM (%)	5.1	5.0	5.0
C/I ratio (%)	31.8	31.5	30.1
RoAA (%)	2.9	2.6	2.6
RoE (%)	12.2	10.9	11.0
Payout (%)	4.1	6.2	6.2

Valuation

P/E (x)	5.4	5.4	4.8
P/BV (x)	0.6	0.6	0.5
P/ABV (x)	0.6	0.6	0.5
Div. Yield (%)	0.8	1.1	1.3

Shareholding pattern (%)

As On	Mar-26	Dec-25	Mar-25
Promoter	37.1	37.1	37.1
DII	24.3	23.8	21.1
FII	13.4	12.7	11.2
Others	25.2	26.4	30.5

FII Includes depository receipts

Moderate loan book growth amid high repayments

- Disbursements grew ~22% YoY/~12% QoQ to INR11.9b in 4QFY26. Loan book grew ~10% YoY/3% QoQ to ~INR159b. Repayment rates declined ~50bp QoQ to ~18.2% (PY: ~18% and PQ: 18.7%).

- As of Mar'26, loans to the non-salaried segment accounted for 53% of the outstanding loan book and loans for salaried segment accounted for 47%. Housing loans accounted for 71% of the loans, while Home Equity accounted for 29% of loan book.
- Management has guided for disbursements of ~INR50b in FY27. We expect Repco to achieve loan/disbursement CAGR of ~12%/14% over FY26-28E.

Yields decline ~30bp QoQ; NIMs expected to remain stable

- Reported yields declined ~30bp QoQ to ~12%, whereas CoB declined 10bp QoQ to ~8.4%. This led to spreads declining ~20bp QoQ to ~3.6%. Reported NIM declined ~10bp QoQ to 5.5%.
- Capital adequacy ratio stood at ~35.4% as of Mar'26. We expect Repco to sustain NIMs of ~5% over FY27-28E, supported by steady CoF and continued diversification of its funding sources.

Steady improvement in asset quality; benign credit cost outlook

- GS3 declined ~35bp QoQ to ~2.6%, while NS3 declined ~20bp QoQ to ~1.2%. PCR on S3 loans improved ~2.2pp QoQ to ~55%.
- For the book originated from Apr'22 onward, GS2 stood at 3.9% (vs. 7% for the overall book) and GS3 stood at 1% (vs. 2.6% for the overall book).
- Management shared that it is seeing a continued improvement in delinquency trends, supported by strengthened recovery and we expect Repco's credit costs to remain benign at ~7bp/15bp in FY27E/FY28E.

Key highlights from the management commentary

- Balance transfers remained under control, with average BT-outs of ~INR350-360m per month. BT-ins remained healthy at ~INR450-500m per month, resulting in a net monthly gain of ~INR150-200m.
- NHB has sanctioned INR6b to the company, which is expected to be availed shortly and could reduce cost of funds by ~10-15bp.

Valuation and view

- Repco's near-term outlook depends on sustaining disbursement-led growth while managing structural runoff from prepayments and BT-outs. Improvement in asset quality, led by lower Stage 2 levels, supports a stable credit profile. Growth may remain moderated due to competitive pricing and self-employed borrower behavior, though expansion in non-Tamil Nadu markets and calibrated rate actions are key levers. Overall, execution on growth and portfolio quality will drive FY27 performance.
- The company currently trades at ~0.6x FY27E P/B. We model a loan/PAT CAGR of ~12%/5% over FY26-FY28E with RoA/RoE of 2.6%/11% in FY28E. **We reiterate our Neutral rating on the stock with a revised TP of INR435 (based on 0.6x FY28E BVPS).**

Quarterly performance

(INR M)

Y/E March	FY25				FY26E				FY25	FY26	4Q FY26E	Act v/s est(%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	4,007	4,051	4,258	4,166	4,257	4,334	4,453	4,441	16,687	17,501	4,504	-1
Interest Expenses	2,330	2,396	2,475	2,458	2,441	2,444	2,489	2,468	9,659	9,842	2,553	-3
Net Income	1,677	1,656	1,783	1,708	1,816	1,890	1,964	1,974	7,028	7,660	1,951	1
YoY Growth (%)	8.5	-2.3	9.0	4.9	8.3	14.2	10.2	15.5	8.1	9.0	14.2	
Other income	155	229	196	184	150	123	118	100	462	476	159	-37
Total Income	1,833	1,884	1,978	1,892	1,966	2,013	2,082	2,074	7,490	8,135	2,110	-2
YoY Growth (%)	11.8	6.8	11.2	6.9	7.3	6.8	5.3	9.6	7.7	8.6	11.5	
Operating Expenses	452	517	535	584	530	603	748	704	2,088	2,585	707	0
YoY Growth (%)	15.4	21.2	30.5	21.0	17.2	16.7	39.9	20.6	22.1	23.8	21.1	
Operating Profits	1,380	1,367	1,443	1,308	1,436	1,410	1,334	1,370	5,403	5,550	1,403	-2
YoY Growth (%)	10.7	2.2	5.4	1.6	4.1	3.1	-7.6	4.7	3.1	2.7	7.2	
Provisions	14	-160	3	-233	-27	-15	-156	-114	-376	-311	-139	-18
Profit before Tax	1,366	1,528	1,440	1,541	1,463	1,424	1,490	1,483	5,778	5,860	1,541	-4
Tax Provisions	312	403	375	392	384	355	402	192	1,286	1,333	363	-47
Profit after tax	1,054	1,125	1,066	1,149	1,080	1,069	1,088	1,291	4,492	4,528	1,179	10
YoY Growth (%)	18.4	14.7	7.2	6.4	2.4	-5.0	2.1	12.3	13.8	0.8	2.5	
Loan growth (%)	8.3	8.1	7.4	7.2	7.2	7.7	8.8	9.6	8.2	10.6	9.0	
Cost to Income Ratio (%)	24.7	27.4	27.0	30.9	26.9	30.0	35.9	34.0	27.9	31.8	33.5	
Tax Rate (%)	22.8	26.3	26.0	25.4	26.2	24.9	27.0	12.9	22.3	22.7	23.5	
Key Parameters (%)												
Yield on loans (Cal)	11.8	11.7	12.1	11.6	11.7	11.7	11.7	11.4	12.3	11.8		
Cost of funds (Cal)	8.6	8.6	8.8	8.8	8.8	8.7	8.6	8.2	8.8	8.4		
Spreads (Cal)	3.2	3.1	3.3	2.8	2.9	3.0	3.1	3.1	3.5	3.4		
NIMs (Reported)	5.1	5.1	5.7	5.2	5.4	5.5	5.6	5.5	5.1	5.1		
Credit Cost	0.04	-0.46	0.01	-0.65	-0.07	-0.04	-0.41	-0.29	-0.3	-0.2		
Cost to Income Ratio	24.7	27.4	27.0	30.9	26.9	30.0	35.9	34.0	27.9	31.8		
Tax Rate	22.8	26.3	26.0	25.4	26.2	24.9	27.0	12.9	22.3	22.7		
Balance Sheet												
AUM (INR B)	137.0	139.6	141.6	144.9	146.9	150.3	153.9	158.8	144.9	158.8		
Change YoY (%)	8.3	8.1	7.4	7.2	7.2	7.7	8.8	9.6	7.2	9.6		
AUM Mix (%)												
Non-Salaried	51.6	51.8	52.1	52.2	52.3	53.0	53.0	53.0	51.0	51.3		
Salaried	48.4	48.2	47.9	47.8	47.7	47.0	47.0	47.0	49.0	48.7		
AUM Mix (%)												
Home loans	74.3	73.8	74.0	73.0	72.4	71.0	71.0	71.0	73.0	71.0		
LAP	25.7	26.2	26.0	27.0	27.6	29.0	29.0	29.0	27.0	29.0		
Disbursements (INR B)	6.8	8.7	7.6	9.8	8.3	10.7	10.6	11.9	32.8	41.5		
Change YoY (%)	-0.6	8.8	0.3	9.0	21.8	23.3	39.8	21.6	4.8	26.3		
Borrowings (INR B)	109.1	114.6	110.8	111.5	110.7	115.0	117.7	122.2	111.4	122.1		
Change YoY (%)	10.2	14.1	6.9	4.2	1.5	0.3	6.2	9.6	4.1	9.6		
Loans/Borrowings (%)	125.5	121.8	127.8	130.0	132.6	130.8	130.8	130.0	130.1	130.1		
Borrowings Mix (%)												
Banks	79.8	81.4	82.2	82.9	82.1	84.8	84.1	85.5	75.6	77.7		
NHB	10.6	9.5	8.5	7.9	8.4	7.0	7.0	6.2	13.1	12.0		
Repco Bank	9.6	9.1	9.3	9.2	8.2	7.0	6.9	5.4	11.4	10.3		
NCD	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0.0	0.0		
CP	0.0	0.0	0.0	0.0	1.3	1.2	1.2	1.2	0.0	0.0		
Asset Quality												
GS 3 (INR B)	5.8	5.5	5.5	4.7	4.9	4.8	4.5	4.1	4.7	4.1		
Gross Stage 3 (% on Assets)	4.25	3.96	3.86	3.26	3.30	3.16	2.92	2.55	3.3	2.6		
NS 3 (INR B)	2.23	2.17	2.09	1.91	1.72	2.25	2.13	1.82	1.9	1.8		
Net Stage 3 (% on Assets)	1.69	1.61	1.53	1.4	1.20	1.54	1.42	1.2	1.4	1.2		
PCR (%)	61.8	60.7	61.8	59.6	64.7	52.5	52.7	55.1	59.6	55.1		
Return Ratios (%)												
ROA (Rep)	3.1	3.3	3.1	3.3	2.9	2.9	2.9	3.4	3.2	2.9		
ROE (Rep)	16.3	16.0	14.6	15.1	14.0	13.5	13.3	14.9	14.0	12.2		

E: MOFSL Estimates



Highlights from the management commentary

Guidance and Outlook

- Repco is targeting disbursements of ~INR50b in FY27, while repayments and prepayments are expected to remain at ~INR29.4b. The company aims to achieve AUM of ~INR180b in FY27 and targets ~INR250b by FY29.
- Management expects Stage 2 assets to decline below ~5% in FY27, supported by improving collection efficiency and tighter portfolio monitoring.
- Repco expects to maintain spreads in the range of ~3.2-3.25% during FY27 despite operating in a highly competitive mortgage market.
- The company plans to accelerate disbursement growth without diluting underwriting standards or compromising asset quality.
- Management highlighted that 1QFY27 has started on a strong note, and the company remains on track to achieve disbursements of over INR10b in 1QFY27 as well.

Disbursement trends and loan growth

- Repco reported a substantial improvement in disbursements both sequentially and YoY, with 4QFY26 recording the highest quarterly disbursement in its history.
- The company has crossed the INR10b quarterly disbursement mark in each of the last three quarters, reflecting sustained business momentum.
- Tamil Nadu remained the largest contributor to disbursements, accounting for nearly 60% of the overall business.
- Disbursement trends also improved across Maharashtra, Madhya Pradesh, Telangana and Karnataka, and management expects stronger contribution from these markets going forward.
- Andhra Pradesh witnessed team alignment challenges earlier; however, corrective actions undertaken in 4QFY26 are expected to support better growth in FY27.
- Karnataka has largely emerged from the e-Khata related issues, while Maharashtra, Madhya Pradesh and Rajasthan are also expected to witness stronger momentum in the coming quarters.
- Repco is adding more feet-on-street employees at the grassroots level to strengthen sourcing and improve growth, particularly across non-Tamil Nadu markets.

Loan book mix and customer profile

- The loan book mix remained stable as of Mar'26, with home loans constituting 71% of the portfolio and non-home loans accounting for 29%.
- The salaried and self-employed customer mix also remained broadly unchanged, with salaried borrowers contributing 46% and non-salaried customers accounting for 54% of the portfolio.
- Management highlighted that the self-employed customer profile naturally leads to higher part-prepayments and closures whenever borrowers generate surplus business cash flows or monetize assets. The company indicated that mortgage loan tenure generally ranges around 7-8 years, resulting in natural run-off of the loan book through maturities and repayments.

Asset quality and provisioning

- Repco reported a meaningful improvement in asset quality across all delinquency buckets during FY26.
- Stage 2 assets declined to INR11.2b from INR14.1b in FY25, while Stage 2 assets as a percentage of the overall book improved to ~7% from 9.5% in the previous year.
- For loans originated after Apr'22, GS2 stood significantly lower at 3.9%, compared to ~7% for the overall portfolio.
- Cumulative provisions stood at INR3.4b at the end of FY26, with the company maintaining provision coverage of ~55% on a prudent and conservative basis. Management reiterated that underwriting standards remain robust and the company will not dilute credit filters merely to accelerate growth.

Borrowings, cost of funds and spreads

- Nearly 85% of the company's funding is sourced from banks, while NHB accounts for 6.2%, Repco Bank contributes 5.4% and ~2% from PTC/NCDs.
- NHB has sanctioned INR6b to the company, which is expected to be availed shortly and could reduce cost of funds by ~10-15bp.
- Management does not expect any significant reduction in bank borrowings and indicated that cost of funds is likely to remain broadly stable in the near term unless there is an upward movement in repo rates.
- Repco acknowledged that competitive intensity in the mortgage market has increased, particularly from public sector banks, requiring selective rate reductions to retain high-quality customers. Management indicated that some sacrifice in spreads may be necessary to support growth and improve customer retention.

Yields and pricing

- Overall portfolio yield stood at 11.9% as of Mar'26. Yields for salaried borrowers stood at 11.36%, while yields for self-employed customers ranged around 12.25-12.7% depending on borrower profile.
- Home loan yields stood at 11.16%, whereas non-housing loans continued to generate higher yields of 13.44%.
- The company highlighted that pricing strategy remains customer-profile driven and benchmark revisions have been undertaken periodically to remain competitive.

Prepayments and balance transfers

- Balance transfers remain under control, with average BT-outs of ~INR350-360m per month. BT-ins continue to remain healthy at ~INR450-500m per month, resulting in a net monthly gain of ~INR150-200m.
- Most BT-outs are currently shifting toward public sector banks due to lower interest rates and aggressive takeover of seasoned mortgage loans.
- BT-ins are largely coming from HFCs, especially within the self-employed customer segment, and management expects this trend to continue.
- The company has undertaken multiple measures, including selective rate reductions, to improve customer retention and arrest BT-outs.

Branch network and productivity

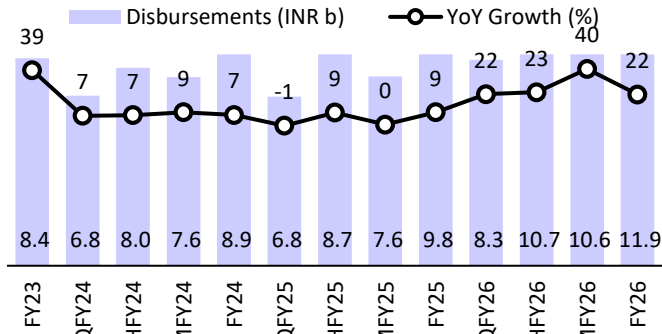
- Repco operated 242 branches as of FY26-end and added 9 new branches during the year.
- Average monthly disbursement per branch stood in the range of INR15-20m, although productivity varies depending on geography and branch category.
- The company currently operates with one branch head and one branch sales manager per branch and believes the existing structure is operating at an optimal level.
- Sourcing continues to remain entirely internal, though the company may selectively add more sales personnel while balancing the cost-to-income ratio. Management is also focused on improving employee productivity and operational efficiency across branches.

Financial and operating impact

- The company changed its interest calculation methodology effective Apr'24, which reduced interest income by ~INR115m during FY26. Repco incurred an expense of ~INR180m during FY26 related to the implementation of the new labor code.
- Silver Jubilee-related expenses during the year stood at ~INR50m.
- CSR spending increased to 5% during FY26 from the normal run rate of ~2%, resulting in an additional cost impact of ~INR150m.

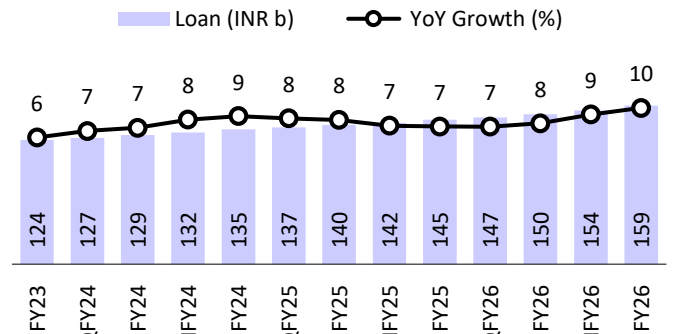
Key exhibits

Exhibit 1: Disbursements grew ~22% YoY



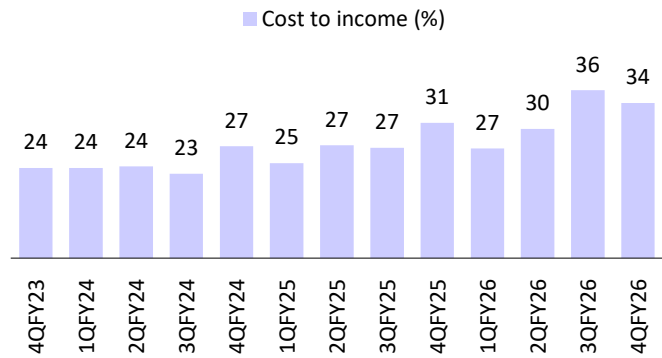
Source: MOFSL, Company

Exhibit 2: Loan book grew 10% YoY



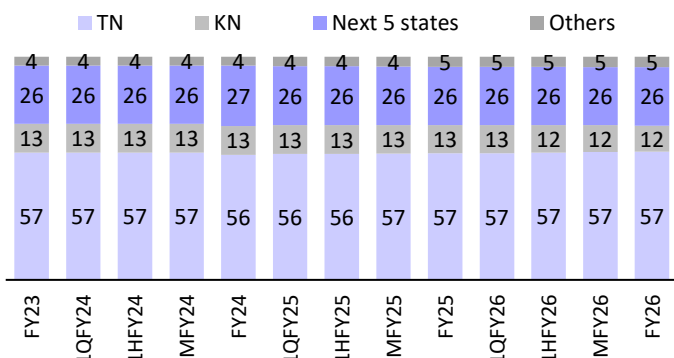
Source: MOFSL, Company;

Exhibit 3: C/I ratio declined ~195bp QoQ



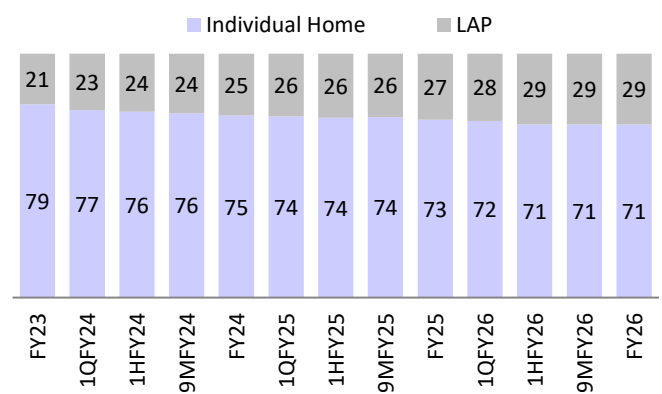
Source: MOFSL, Company

Exhibit 4: Geographical loan mix (%)



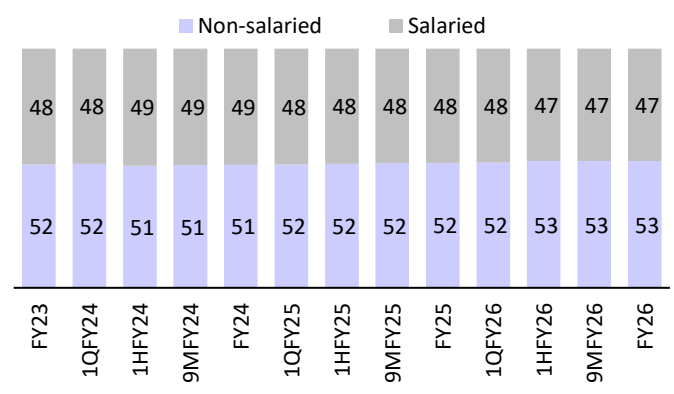
Source: MOFSL, Company

Exhibit 5: Share of home loans remains stable QoQ (%)



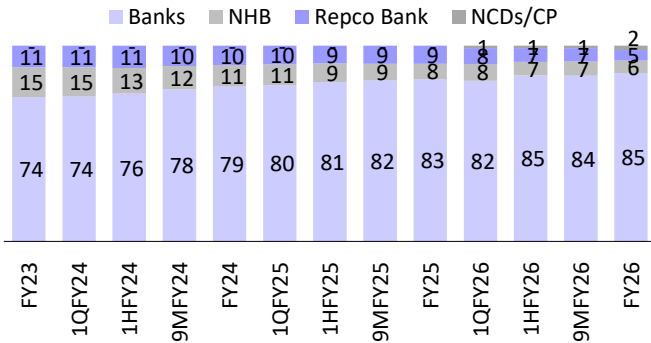
Source: MOFSL, Company

Exhibit 6: Share of salaried customers remains steady QoQ



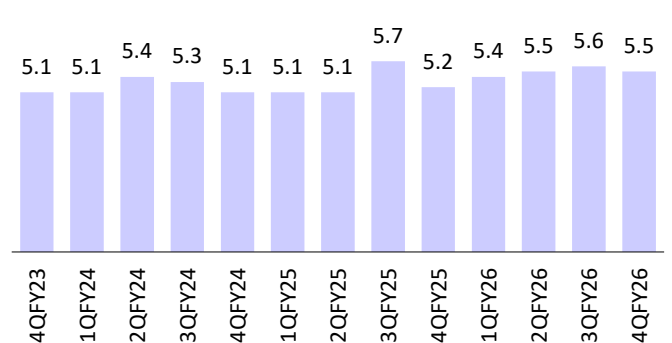
Source: MOFSL, Company

Exhibit 7: Bank borrowings increased ~140bp QoQ (%)



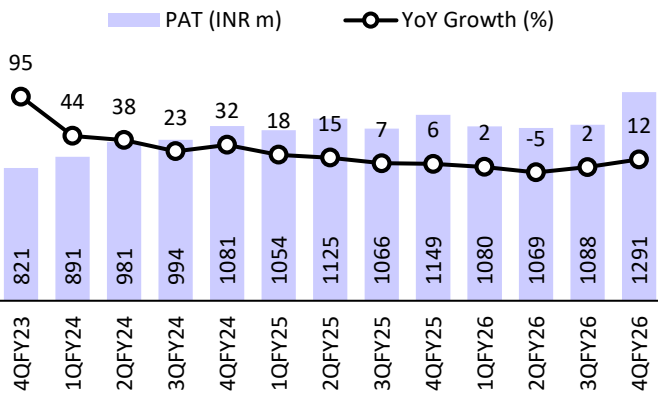
Source: MOFSL, Company

Exhibit 8: Reported NIMs declined ~10bp QoQ to ~5.5%



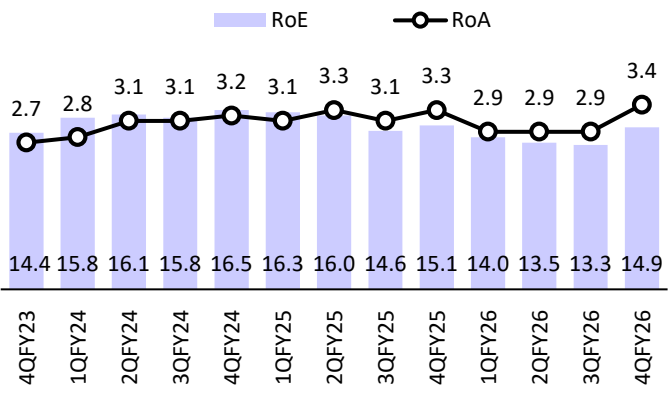
Source: MOFSL, Company, Reported

Exhibit 9: PAT grew ~12% YoY to ~INR1.3b



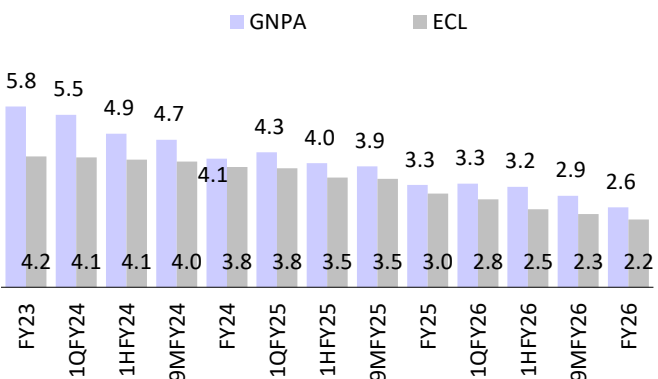
Source: MOFSL, Company

Exhibit 10: RoE/RoA trends (%)



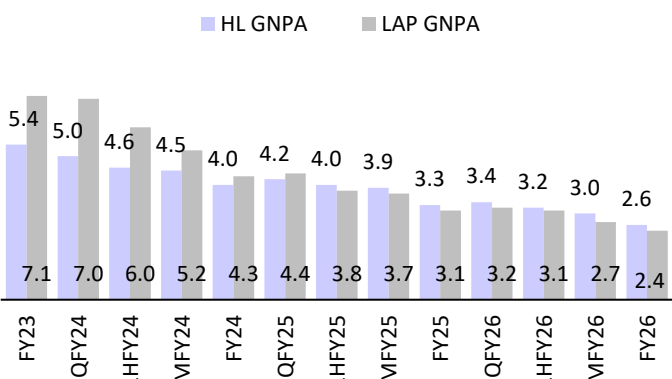
Source: MOFSL, Company

Exhibit 11: GNPA declined ~30bp QoQ to 2.6%, ECL/EAD also declined to ~2.2%



Source: MOFSL, Company;

Exhibit 12: GNPA in the HL segment declined ~40bp QoQ

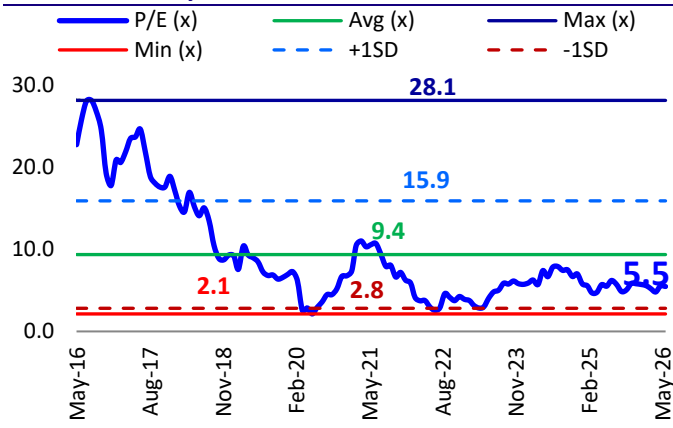


Source: MOFSL, Company;

Exhibit 13: Our earnings estimates are largely unchanged

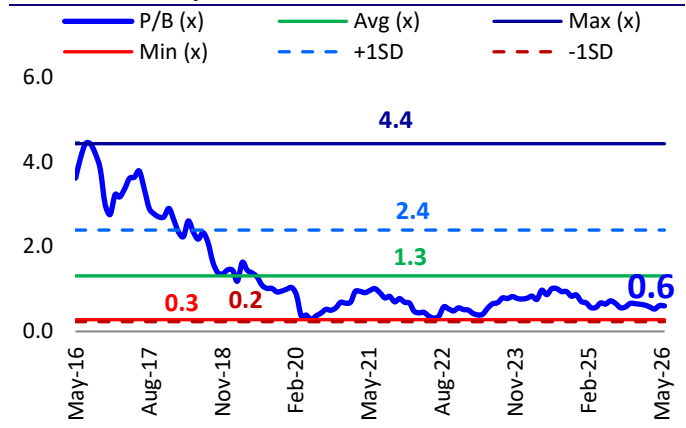
INR b	Old Est.		New Est.		Change (%)	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
NII	8.4	9.4	8.4	9.4	-0.3	0.4
Other Income	0.7	0.8	0.5	0.6	-20.7	-20.7
Total Income	9.1	10.1	8.9	10.0	-1.8	-1.2
Operating Expenses	2.8	3.0	2.8	3.0	0.5	0.6
Operating Profits	6.3	7.1	6.1	7.0	-2.8	-1.9
Provisions	0.2	0.3	0.1	0.3	-	-1.4
PBT	6.1	6.8	6.0	6.7	-1.7	-1.9
Tax	1.5	1.7	1.5	1.7	-1.7	-1.9
PAT	4.6	5.1	4.5	5.0	-1.7	-1.9
Loan book	174	195	175	198	0.9	1.5
NIM (%)	5.1	5.0	5.0	5.0		
Spreads (%)	3.3	3.3	3.3	3.3		
ROAA (%)	2.7	2.7	2.6	2.6		
RoAE (%)	11.6	11.7	10.9	11.0		

Exhibit 14: One-year forward P/E



Source: MOFSL, Company

Exhibit 15: One-year forward P/B



Source: MOFSL, Company

Financials and valuations

(INR M)										
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Income statement										
Interest Income	11,634	13,174	13,518	12,804	12,570	14,960	16,687	17,501	19,304	21,641
Interest Expended	7,200	8,250	8,072	6,899	7,011	8,456	9,659	9,842	10,915	12,248
Net Interest Income	4,434	4,924	5,446	5,905	5,560	6,504	7,028	7,660	8,390	9,393
Change (%)	1.7	11.0	10.6	8.4	-5.8	17.0	8.1	9.0	9.5	12.0
Other Operating Income	318	337	404	262	421	448	462	476	523	602
Net Income	4,752	5,261	5,850	6,166	5,981	6,952	7,490	8,135	8,913	9,994
Change (%)	3.1	10.7	11.2	5.4	-3.0	16.2	7.7	8.6	9.6	12.1
Operating Expenses	984	1,065	1,144	1,241	1,458	1,710	2,088	2,585	2,804	3,009
Operating Income	3,768	4,196	4,706	4,926	4,523	5,242	5,403	5,550	6,109	6,985
Change (%)	-1.4	11.4	12.1	4.7	-8.2	15.9	3.1	2.7	10.1	14.3
Provisions/write offs	170	594	808	2,331	516	-5	-376	-311	125	288
PBT	3,598	3,602	3,898	2,595	4,008	5,247	5,778	5,860	5,984	6,698
Extraordinary Items	0	0	0	0	0	0	0	0	0	0
PBT after EO	3,598	3,602	3,898	2,595	4,008	5,247	5,778	5,860	5,984	6,698
Tax	1,252	798	1,022	680	1,047	1,300	1,286	1,333	1,508	1,688
Tax Rate (%)	34.8	22.2	26.2	26.2	26.1	24.8	22.3	22.7	25.2	25.2
DTL on Special Reserve										
PAT	2,346	2,804	2,876	1,915	2,961	3,947	4,492	4,528	4,476	5,010
Change (%)	16.7	19.5	2.6	-33.4	54.6	33.3	13.8	0.8	-1.1	11.9
PAT adjusted for EO	2,346	2,804	2,876	1,915	2,961	3,947	4,492	4,528	4,476	5,010
Change (%)	16.7	19.5	2.6	-33.4	54.6	33.3	13.8	0.8	-1.1	11.9
Proposed Dividend	181	181	156	157	169	188	250	188	278	310

Balance sheet

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Capital	626	626	626	626	626	626	626	626	626	626
Reserves & Surplus	14,648	17,243	19,967	21,730	24,536	28,314	34,443	38,423	42,622	47,321
Net Worth	15,274	17,869	20,593	22,356	25,162	28,940	35,069	39,049	43,247	47,947
Loans from Banks	0	0	0	0	0	0	0	0	0	0
Bonds/Debentures	0	0	0	0	0	0	0	0	0	0
Borrowings	92,774	1,01,090	1,01,974	96,920	99,241	1,07,010	1,11,391	1,22,060	1,38,742	1,56,395
Borrowings	92,774	1,01,090	1,01,974	96,920	99,241	1,07,010	1,11,391	1,22,060	1,38,742	1,56,395
Change (%)	14.1	9.0	0.9	-5.0	2.4	7.8	4.1	9.6	13.7	12.7
Other liabilities	1,522	987	1,093	698	832	1,103	815	1,975	2,370	2,845
Total Liabilities	1,09,570	1,19,946	1,23,659	1,19,974	1,25,234	1,37,053	1,47,275	1,63,085	1,84,360	2,07,186
Loans	1,08,379	1,15,884	1,18,356	1,12,918	1,19,622	1,30,371	1,41,025	1,56,000	1,75,400	1,97,718
Change (%)	12.3	6.9	2.1	-4.6	5.9	9.0	8.2	10.6	12.4	12.7
Investments	363	321	345	440	477	494	2,112	1,366	1,298	1,233
Change (%)	51.5	-11.6	7.4	27.7	8.4	3.4	328.0	-35.3	-5.0	-5.0
Net Fixed Assets	155	372	314	353	396	576	807	999	1,199	1,438
Other assets	673	3,369	4,645	6,263	4,740	5,612	3,331	4,720	6,463	6,797
Total Assets	1,09,570	1,19,946	1,23,659	1,19,974	1,25,234	1,37,053	1,47,275	1,63,085	1,84,360	2,07,186

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Spreads Analysis (%)										
Avg Yield on Loans	11.4	11.7	11.5	11.1	10.8	12.0	12.3	11.8	11.7	11.6
Avg. Cost of Borrowings	8.3	8.5	8.0	6.9	7.1	8.2	8.8	8.4	8.4	8.3
Interest Spread	3.1	3.2	3.6	4.1	3.6	3.7	3.3	3.2	3.2	3.2
Net Interest Margin	4.3	4.4	4.6	5.1	4.8	5.2	5.1	5.1	5.0	5.0
Profitability Ratios (%)										
RoE	16.5	16.9	15.0	8.9	12.5	14.6	14.0	12.2	10.9	11.0
RoA	2.3	2.4	2.4	1.6	2.4	3.0	3.2	2.9	2.6	2.6
Int. Expended/Int.Earned	61.9	62.6	59.7	53.9	55.8	56.5	57.9	56.2	56.5	56.6
Other Inc./Net Income	6.7	6.4	6.9	4.2	7.0	6.4	6.2	5.8	5.9	6.0
Efficiency Ratios (%)										
Op. Exps./Net Income	20.7	20.2	19.6	20.1	24.4	24.6	27.9	31.8	31.5	30.1
Empl. Cost/Op. Exps.	59.5	62.4	62.3	63.4	60.3	59.7	57.4	57.4	58.3	59.2
Asset Quality (%)										
Gross NPAs	3,258	5,117	4,485	8,198	7,187	5,516	4,729	4,050	3,894	4,069
Gross NPAs to Adv.	3.0	4.3	3.7	7.0	5.8	4.1	3.3	2.6	2.2	2.0
Net NPAs	1,507	3,287	2,714	5,587	3,621	1,919	1,910	1,820	1,791	1,913
Net NPAs to Adv.	1.4	2.8	2.3	4.9	3.0	1.5	1.4	1.2	1.0	1.0
VALUATION										
Book Value (INR)	244.1	285.6	329.2	357.1	402.2	462.6	560.6	624.2	691.3	766.4
Price-BV (x)		1.4	1.2	1.1	1.0	0.8	0.7	0.6	0.6	0.5
EPS (INR)	37.5	44.8	46.0	30.6	47.3	63.1	71.8	72.4	71.5	80.1
EPS Growth YoY	16.7	19.5	2.6	-33.4	54.7	33.3	13.8	0.8	-1.1	11.9
Price-Earnings (x)		8.7	8.4	12.7	8.2	6.1	5.4	5.4	5.4	4.8
Dividend per share (INR)	2.5	2.5	2.5	2.5	2.7	3.0	4.0	3.0	4.4	5.0
Dividend yield (%)		0.6	0.6	0.6	0.7	0.8	1.0	0.8	1.1	1.3

E: MOFSL Estimates

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