

Vedanta

Estimate change	
TP change	↓
Rating change	—

Bloomberg	VEDL IN
Equity Shares (m)	3717
M.Cap.(INRb)/(USDb)	1618.5 / 19.3
52-Week Range (INR)	507 / 208
1, 6, 12 Rel. Per (%)	-11/37/45
12M Avg Val (INR M)	5263
Free float (%)	43.6

Financials & Valuations (INR b)

Y/E March	2024	2025E	2026E								
Sales	1,390	1,476	1,594								
EBITDA	304	408	479								
EBITDA margin	21.9	27.7	30.0								
APAT	49	125	165								
Adj. EPS (INR)	13.3	33.6	44.4								
EPS Gr (%)	-53.1	153.8	31.9								
BV/Sh. (INR)	83	93	116								
Ratios											
Net D:E	1.9	1.6	1.1								
RoE (%)	14.1	38.2	42.4								
RoCE (%)	18.9	25.7	28.6								
Payout (%)	309.8	67.9	49.2								
Valuations											
P/E (x)	31.3	12.3	9.4								
P/BV	5.0	4.4	3.6								
EV/EBITDA (x)	8.7	6.4	5.4								
Div. Yield (%)	9.9	5.5	5.3								
FCF Yield (%)	12.2	10.6	16.2								

Shareholding pattern (%)

As On	Jun-24	Mar-24	Jun-23
Promoter	59.3	62.0	68.1
DII	14.9	13.2	10.1
FII	10.4	9.0	7.6
Others	15.4	15.9	14.3

FII Includes depository receipts

CMP: INR415 TP: INR460 (+11%) Neutral

Operating performance in line; lower tax outgo leads to APAT beat

Consolidated performance

- Vedanta (VEDL) posted consol. net sales of INR358b (+6% YoY/flat QoQ), in line with our estimate. The growth was driven by favorable market prices.
- VEDL's consolidated EBITDA came at INR99b (+55% YoY and +13% QoQ) vs. our estimate of INR95b.
- APAT for the quarter stood at INR36b (+320% YoY and +130% QoQ) against our estimate of INR26b, on account of lower tax outgo.
- VEDL's net debt of INR613b as of Jun'24 translates into a net debt/EBITDA ratio of 1.5x compared to 1.9x in 1QFY24.

Aluminum business

- VEDL produced 596kt of aluminum, registering a growth of 4% YoY (flat QoQ). The alumina production from Lanjigarh refinery jumped 36% YoY and grew 11% QoQ to 539kt in 1QFY25.
- Net sales stood at INR135b (YoY/QoQ: +14% / +9%) was in line with our est. of INR136b. Reported EBITDA came in at INR44b (YoY/QoQ: +144% / +48%), 8% above our estimate of INR41b.
- The CoP declined 11% YoY and remained flat QoQ, during the quarter.

Zinc International

- Zinc production at 37kt declined 45% YoY due to lower tons milled and lower zinc grades, while it grew 12% QoQ due to higher zinc grades and recoveries
- Revenue stood at INR7.5b (YoY/QoQ: -32% /+19%), in line with our estimate. EBITDA was INR1.9b (YoY/QoQ: -34%/+214%) vs. our estimate of INR1b.
- Overall cost of production was down 4% QoQ.

Copper

- Copper cathode production declined 35% YoY and 38% QoQ to 20KT.
- Revenue came in at INR47b (YoY/QoQ: flat / -6%); the impact of weak volume was offset by healthy pricing during the quarter.
- The copper unit posted an operating loss of INR570m

Iron Ore

- Revenue stood at INR13b (YoY/QoQ: -32%/-47%), while EBITDA came in at INR1.8b (YoY/QoQ: +12% / -67%).
- Karnataka saleable ore production stood at 1.2mt (-9% YoY and -41% QoQ), due to the temporary suspension of mine production in May'24.

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Highlights from the management commentary

- Management expects to realize a higher premium going forward on account of the higher VAP product.
- The cost of aluminum is expected to be around USD1,600/t and zinc is likely to be ~USD1,000/t in the near to medium term.
- The company hedged ~10% of both aluminum and zinc volumes.
- The cost of production for the industry rose USD100/t, due to the increase in alumina prices.
- VEDL targets to deliver USD10b of EBITDA in the near term. Out of USD10b EBITDA target, management believes the aluminum business to contribute USD4.0b, Zinc India to contribute ~USD2.7b, and O&G USD1b, while the rest is expected from iron ore, steel, power and others.
- VEDL committed to execute about USD8b of growth capex in the next few years.
- It is aiming to reach a production of 300,000 barrels/day for its oil & gas business, whereas the iron ore business in Liberia is likely to produce ~30mtpa.
- The BALCO expansion is scheduled to be commissioned this year in 4QFY25 (earlier 3QFY25), and the operation is likely to commence from 1QFY26.
- The Radhikapur coal block is likely to start operations by 4QFY25, having secured environmental clearance and completed stage 1 forest clearances, following compliance checks.

Valuation and view

- VEDL's performance in 1QFY25 came largely in line across segments. The capex plans are progressing well, which would lead to further cost savings.
- Management targets to clock USD10b of EBITDA, led by the upcoming capacity, which will produce higher VAP product. VEDL remains firm on its deleveraging plans, and higher cash flow going forward will support its expansion plan along with deleverage.
- The stock currently trades at 5.4x FY26E EV/EBITDA. We reiterate our Neutral rating on the stock with a revised SoTP-based TP of INR460.

Quarterly Performance (Consolidated)

(INR b)

Y/E March		FY2	4			FY25	E		FY24	FY25E	FY25E	Vs. Est.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Net Sales	337	342	355	355	358	356	362	401	1,390	1,476	345	4
Change (YoY %)	-12.7	-6.7	4.2	-6.4	6.0	4.2	1.8	12.9	-5.7	6.2		
Change (QoQ %)	-11.1	1.3	4.0	-0.1	0.7	-0.4	1.6	10.8				
Total Expenditure	273	275	270	267	258	258	259	293	1,085	1,068		
EBITDA	64	67	85	88	99	98	103	108	304	408	95	5
Change (YoY %)	-37.0	-12.7	20.7	-7.3	54.9	45.4	20.9	23.2	-11.6	34.2		
Change (QoQ %)	-32.1	4.6	27.0	2.8	13.4	-1.8	5.6	4.7				
As % of Net Sales	19.0	19.7	24.0	24.7	27.8	27.4	28.5	27.0	21.9	27.7		
Finance cost	21	25	24	24	22	24	24	25	95	95		
DD&A	26	26	28	27	27	28	28	28	107	110		
Other Income	5	6	8	6	9	7	7	4	25	26		
PBT (before EO item)	23	22	41	42	59	53	59	59	128	230		
EO exp. (income)	-18	-60	0	2	0	0	0	0	-76	0		
PBT (after EO item)	41	82	41	40	59	53	59	59	204	230	50	
Total Tax	7.8	90.9	12.4	17.2	8.3	18.6	20.5	21.6	128.3	69		
% Tax	19.0	111.2	30.1	43.1	14.0	35.0	35.0	36.6	63.0	30.0		
PAT before MI and Asso.	33	-9	29	23	51	34	38	37	75	161	35	
Profit from Asso.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0		
Minority interest	6.7	8.7	8.6	9.1	14.9	9.0	9.0	3.0	33.0	36		
PAT after MI and Asso.	26	-18	20	14	36	26	29	34	42	125		
APAT	9	5	20	16	36	26	29	34	49	125	26	39
Change (YoY %)	-80.5	-65.7	29.0	-49.6	319.5	423.4	44.6	119.1	-53.1	153.8		
Change (QoQ %)	-72.4	-43.3	312.5	-22.0	129.8	-29.2	14.0	18.2				

Sources: MOFSL, Company

Exhibit 1: Business-wise EBITDA (INR b)

Y/E March		FY24				FY25	E		FY24	FY25E	FY25E	Vs. Est.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
EBITDA	64	67	85	88	99	98	103	108	304	408	95	5
Copper	(0.0)	(0.6)	0.1	(0.1)	(0.6)	0.0	0.0	0.6	(0.7)	0.0	0	
Aluminum	18.2	19.7	28.7	30.0	44.4	43.3	45.9	46.8	96.6	180.4	41	
Iron ore	1.6	3.2	6.3	5.6	1.8	3.2	3.2	4.5	16.8	12.8	2	
Power	2.9	2.5	2.1	2.2	2.8	2.6	2.4	2.9	9.7	10.7	3	
Zinc-India	33.5	31.4	35.2	36.5	39.5	39.4	41.9	44.9	136.6	165.6	38	
Zinc-Int	2.8	2.9	0.6	0.6	1.9	2.0	2.4	0.3	6.9	6.5	1	
Oil & Gas	11.5	11.0	12.6	15.1	10.8	8.8	9.0	9.8	50.2	38.5	11	
Steel	0.2	1.2	1.1	(0.2)	0.8	1.2	1.2	2.0	2.2	5.2	1	
Others	(6.4)	(4.0)	(1.4)	(2.1)	(2.0)	(2.8)	(2.8)	(3.7)	(13.9)	(11.4)	(3)	
Change (YoY %)	-37.0	-12.7	20.7	-7.3	54.9	45.4	20.9	23.2	-11.6	34.2		
Change (QoQ %)	-32.1	4.6	27.0	2.8	13.4	-1.8	5.6	4.7				
As % of Net Sales	19.0	19.7	24.0	24.7	27.8	27.4	28.5	27.0	21.9	27.7		

Sources: MOFSL, Company



Conference call takeaways

Guidance:

Management expects to realize higher premium going forward on account of higher VAP product.

- VEDL targets to deliver USD10b of EBITDA in the near term. Out of USD10b EBITDA target, management believes aluminum business to contribute USD4b, Zinc India ~USD2.7b and O&G USD1b, while the rest is expected from iron ore, steel, power and others.
- The cost of aluminum is expected to be around USD1,600/t and zinc is expected to be ~USD1,000/t.
- Company hedge ~10% of both aluminum and zinc volumes.
- The cost of production for the industry increased USD100/t, due to the increase in alumina prices.

Capacity update

- VEDL is on track to execute about USD8b of growth capex in the next few years.
- Management's vision is to reach a production of 300,000 barrels/day for its oil & gas business, whereas the iron ore business in Liberia is likely to produce ~30mtpa.
- The BALCO expansion is scheduled to be commissioned this year in 4QFY25 (earlier 3QFY25) and operation likely to commence from 1QFY26.
- Radhikapur coal block is likely to start operations by 4QFY25, having secured environmental clearance and completed stage 1 forest clearances, following compliance checks.
- For the Kurloi coal mine block is progressing will and expected to operationalize by 4QFY25 and the Ghograpalli mine shall be up and running in FY26.
- For Phase 1 of 900MW (450MW each under Aluminum and Zinc Business) VEDL started utilization of renewable energy from RE-RTC projects. HZL clock 8.5% of RE power share out of total requirement during 1QFY25.

Demerger plan on track

- VEDL announced a demerger plan in Oct'23 across its existing business verticals into six independent 'pure play' companies, with an aim to simplify the corporate structure and unlock stakeholder value.
- It successfully secured NOCs from secured lenders (SBI & LIC) and filed a demerger scheme with NCLT, which will be the last process for the demerger.

Debt at VEDL and HoldCo.

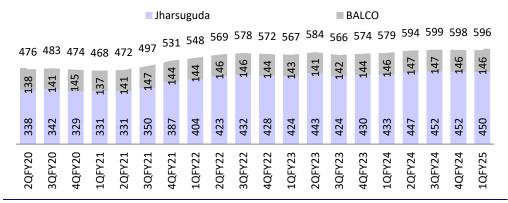
- Management guided that the INR85b QIP will be used to deleverage, which will result in interest savings of INR11b.
- As of Jul'24, the Net debt/EBITDA stood at 1.2x, which showed adequate cash in the business to fulfill the committed expansion and debt repayment.
- At VRL, the company deleveraged it balance sheet by USD0.6b in 1Q and the gross debt at VRL reduced from USD9.8b to USD5.5b in the past couple of years.
- Cost of debt stood at ~9.8% and management guided it to reach 9.7% soon.

HZ – Key management commentary (1QFY25 result update):

- For FY25, the management retained its mined metal production guidance of 1,100-1,125kt and refined metal production of 1,075-1,100 kt. Similarly, it expects saleable silver production of 750-775mt.
- The decline in CoP during 1QFY25 was largely on account of better grades, softened coal and input commodity prices and better linkage coal materialization. The management maintained its zinc CoP guidance of USD1,050-1,100/t for FY25.
- HZ commenced sourcing RE power from Serentica 180MW solar project in May'24, which increased the share of RE power in total power requirements to 8.5% from 5.4% in 4QFY24
- The share of domestic coal (linkage coal + e-auction) stood at 45% in 1QFY25 as compared to 20% earlier. The management aims to reduce its dependency on imported coal through increasing RE capabilities and higher domestic coal share.
- For FY25, the management expects ~13% of power to come from RE sources and the rest 43% each from domestic (linkage + e-auction) and imported coal.
- HZ guided the silver prices to be in the range of \$1,050-1,100/kg.
- The new roaster at Debari is on track and will be commissioned by 4QFY25. It will help HZ to achieve the refined metal capacity of 1.2mt. HZ also plans to scale up smelters to the designed capacity of 1,123ktpa.
- 510kt of DAP/NPK fertilizer plant at Chanderiya is progressing as per timelines and will be commissioned by 2QFY26, which is expected to generate EBITDA of INR3.5-4.0b. This project will help HZ to produce sulfuric acid, which will be cheaper than imported DAP.
- HZ has received the consent to operate (CTO) for Bamnia Kalan Mines and the site work is under progress

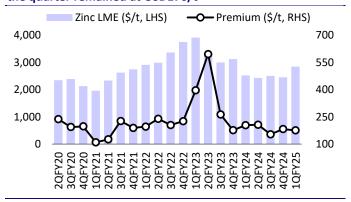
Story in charts

Exhibit 2: Aluminum production remained flat QoQ at 596kt during the quarter



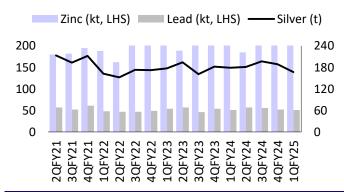
Sources: MOFSL, Company

Exhibit 3: Zinc LME vs. Premium (USD/t) – Premium during the quarter remained at USD176/t



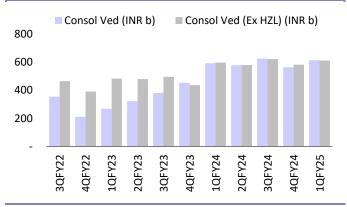
Sources: MOFSL, Company

Exhibit 4: Zinc India volumes (kt) – zinc, lead, and silver volumes



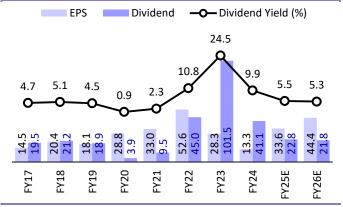
Sources: MOFSL, Company

Exhibit 5: Net debt at Vedanta Consol. and ex-HZL (INR b)



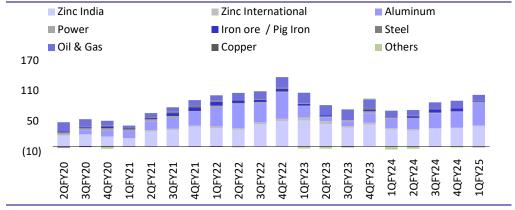
Sources: MOFSL, Company

Exhibit 6: Dividend per share



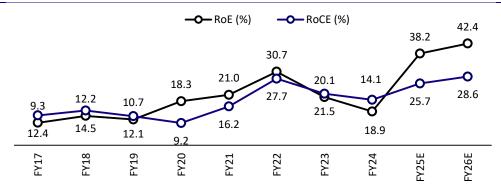
Sources: MOFSL, Company

Exhibit 7: EBITDA breakdown by division (INR b) – Copper reported operating losses



Sources: MOFSL, Company

Exhibit 8: RoE and RoCE likely to improve in FY25 after touching a low in FY24



Sources: MOFSL, Company

Exhibit 9: Entity-wise debt and cash movements (INR b)

Entity wise Debt		4QFY22	1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25
Gross Debt											
Vedanta Limited	338	367	452	453	452	420	443	425	441	422	453
Cairn India Holdings	28	16	16	10	9	27	26	26	18	18	21
Zinc India	100	28	28	21	51	118	93	113	101	85	112
Zinc International	3	0	-	-	-	-	-	-	2	4	5
BALCO	36	11	10	10	11	11	11	15	19	21	22
TSPL	74	70	70	69	69	64	64	64	62	61	61
ESL	-	27	26	25	24	23	23	21	21	19	18
Vedanta Star	-	-	-	-	-	-	-	-	-	-	-
Others	44	11	10	-2	-1	-1	75	81	88	88	88
Consolidated Vedanta	624	531	611	586	616	662	735	745	752	718	780
Cash and LI											
Vedanta Limited	30	71	49	40	34	74	14	20	11	24	28
Cairn India Holdings Ltd	11	14	29	20	14	16	13	18	9	12	12
Zinc India	211	208	243	178	165	101	97	114	97	102	109
Zinc International	4	6	8	13	11	7	8	4	4	4	1
BALCO	7	7	4	4	4	5	5	5	2	3	9
TSPL	1	1	0	1	1	1	1	1	1	2	1
ESL	-	-	3	4	2	3	2	2	2	4	3
Vedanta Star	-	9	-	-	-	-	-	-	-	-	-
Others	7	6	8	5	5	4	3	3	2	4	4
Consolidated Vedanta	271	321	343	265	235	209	143	167	127	154	167
Net Debt											
Vedanta Limited	308	296	403	413	419	347	429	405	431	398	425
Cairn India Holdings Ltd	17	2	-13	-10	-6	11	13	8	10	6	9
Zinc India	-110	-180	-214	-157	-114	18	-4	-1	4	-17	3
Zinc International	-1	-6	-8	-13	-11	-7	-8	-4	-2	1	3
BALCO	29	4	7	6	7	7	6	10	17	17	13
TSPL	73	69	69	67	69	63	64	63	61	58	61
ESL	-	27	23	21	22	20	21	19	19	15	15
Vedanta Star	-	-9	-	-	-	-	-	-	-	-	-
Others	38	5	2	-7	-6	-5	72	78	86	84	84
Consol. Ved	354	210	268	321	381	453	592	578	625	563	613
Consol. Ved (Ex-HZL)	464	389	482	478	495	435	596	578	621	581	610

Sources: MOFSL, Company

Exhibit 10: Operational Performance – Zinc India (INR b)

Y/E March		FY24	1			FY2	5		FY24	FY25E	FY25	Vs. Est.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Mine prodn. (kt)	257	252	271	299	263	262	282	307	1,079	1,114		
Sales	_									·		
Zinc refined (kt)	208	185	203	221	211	193	212	227	817	843		
Lead refined (kt)	50	57	56	53	51	54	53	53	216	211		
Silver (tonnes)	179	181	197	179	167	185	186	205	736	743		
Net Sales	73	68	73	75	81	78	84	89	289	332	79	3
Change (YoY %)	-22.4	-18.5	-7.1	-11.3	11.6	15.3	14.5	18.0	-15.2	14.9		
Change (QoQ %)	-14.4	-6.7	7.6	3.3	7.7	-3.7	6.9	6.4				
EBITDA	33	31	35	36	39	39	42	45	137	166	38	5
Change (YoY %)	-34.8	-28.8	-5.0	-14.2	17.9	25.6	19.0	22.9	-22.0	21.3		
Change (QoQ %)	-21.3	-6.2	12.2	3.6	8.1	-0.1	6.3	7.1				
As % of Net Sales	46.0	46.2	48.2	48.3	48.5	50.4	50.1	50.4	47.2	49.8		
Finance cost	2	2	2	3	3	2	2	2	10	9		
DD&A	8	8	9	9	8	9	9	9	35	38		
Other Income	3	2	3	3	3	3	3	3	11	13		
PBT (before EO item)	26	23	27	27	31	31	33	36	103	132	29	7
EO exp. (income)	0	0	0	0	0	0	0	0	0	0		
PBT	26	23	27	27	31	31	33	36	103	132	29	7
Total Tax	6	6	6	7	8	8	9	10	25	34		
% Tax	24.8	25.0	24.0	25.2	24.7	26.0	26.0	27.0	24.7	26.0		
Reported PAT	20	17	20	20	23	23	25	27	78	97		
Adjusted PAT	20	17	20	20	23	23	25	27	78	97	22	8
Change (YoY %)	-36.5	-35.5	-5.9	-21.1	19.4	32.3	21.8	30.2	-26.2	25.5		
Change (QoQ %)	-24.0	-12.0	17.3	0.5	15.1	-2.4	8.0	7.4				

Sources: MOFSL, Company

Exhibit 11: Changes to our assumptions and key financials

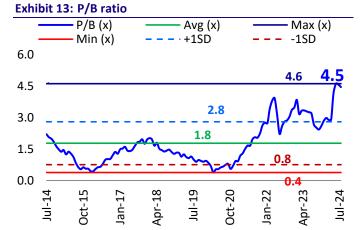
	Units		FY25E			FY26E	6E		
		New	Old	% change	New	Old	% change		
Revenue	INR b	1,476	1,476	0%	1,594	1,594	0%		
EBITDA	"	408	410	0%	479	481	0%		
Adj PAT	11	125	126	-1%	165	166	-1%		
EPS	INR/sh	33.6	33.9	-1%	44.4	44.7	-1%		

Sources: MOFSL, Company

Exhibit 12: SoTP valuation

(INR b)	EBITDA	EV	EV	Per
•	FY26E	EBITDA (x)	FY26E	Share
VEDL (ex-HZL)				
Copper	0.1	4.5	0	0
Aluminium	198.5	4.5	893	240
Iron ore	13.1	4.5	59	16
Steel	5.4	4.5	24	6
Power	12.7	4.5	57	15
Zinc-Int	6.7	4.5	30	8
Oil & Gas	39.1	4.5	176	47
Sub. Tot.	275.5	4.5	1,240	333
Less: Net Debt			560	151
Equity Value			680	183
Hind. Zinc				
HZL	209	11.0	2,302	619
Add: Net Cash			174	47
Equity Value			2,475	665
INR/share (HZL)			610	
VEDL			INR b	INR/sh
HZL@64.9% (15% Hold Co. discount)			1,044	281
VEDL (ex HZL)			680	183
Equity value			1,724	
Shares outstanding (b)			3.7	
Target price (INR/sh)			460	11%

Sources: MOFSL, Company



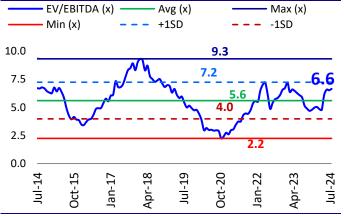


Exhibit 14: EV/EBITDA is above the LTA

Source: MOFSL Source: MOFSL

Financials and valuations

Income Statement (Consolidated)										INR b
Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Net Sales	722	919	920	844	880	1,327	1,473	1,390	1,476	1,594
Total Expenses	509	667	689	638	607	879	1,129	1,085	1,068	1,115
EBITDA	213	252	231	207	273	448	344	304	408	479
DDA	63	63	82	91	76	89	106	107	110	115
EBIT	150	189	149	116	197	359	239	197	298	364
Finance cost	59	58	57	50	52	48	62	95	95	92
Other income	46	36	40	25	34	26	29	26	26	26
РВТ	138	167	132	91	179	337	205	128	230	297
Tax	38	57	39	-35	22	93	58	128	69	83
Rate (%)	27.4	34.4	29.2	-38.5	12.2	27.4	28.2	100.2	30.0	28.0
PAT (before EO)	100	109	94	126	157	245	147	0	161	214
EO expense /Income	-1	8	3	-170	-7	-8	-2	76	0	0
PAT before MI and Asso.	99	118	97	-43	150	237	145	75	161	214
Minority interests	44	34	26	19	34	49	39	33	36	49
Share in Asso.	0	0	0	0	0	0	0	0	0	0
PAT after MI and Asso.	55	84	71	-62	116	188	106	42	125	165
Attrib. PAT (after MI & asso)	54	76	67	107	123	196	105	49	125	165
Change (YoY %)	-74.9	40.4	-11.0	59.0	14.5	59.4	-46.2	-53.1	153.8	31.9

Balance Sheet (Consolidated)										INR b
Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Share Capital	4	4	4	4	4	4	4	4	4	4
Reserves	601	631	619	543	619	650	391	304	344	427
Net Worth	605	635	623	546	623	654	394	307	347	431
Total Loans	906	725	835	757	686	534	665	722	732	717
Deferred Tax Liability	-54	-9	10	-40	-36	-7	-26	75	75	75
Capital Employed	1,597	1,511	1,621	1,435	1,423	1,355	1,133	1,218	1,304	1,422
Gross Block	1,641	1,810	2,176	2,182	2,411	2,542	2,744	2,888	2,983	3,066
Less: Accumulated Depreciation	775	848	1,185	1,276	1,482	1,591	1,766	1,873	1,983	2,098
Net Fixed Assets	866	962	991	907	929	951	978	1,015	999	968
Capital WIP	177	161	222	168	139	142	174	203	257	322
Investments	1	2	49	1	2	2	5	10	10	10
WC. Assets	872	674	723	691	729	840	721	653	699	803
Inventory	96	120	132	113	99	143	150	130	150	162
Account Receivables	34	53	77	58	66	82	65	60	66	71
Cash and Bank Balance	610	338	365	372	331	327	219	152	172	259
Loans and advances	131	163	149	148	232	288	286	311	311	311
WC. Liability & Prov.	319	287	365	333	375	580	745	664	661	681
Trade payables	71	84	92	80	79	215	247	250	248	268
Provisions & Others	248	203	273	252	296	365	498	413	413	413
Net WC. Assets	553	386	358	359	354	260	-24	-11	38	122
Appl. of Funds	1,597	1,511	1,621	1,435	1,423	1,355	1,133	1,218	1,304	1,422

Financials and valuations

Cash Flow Statement Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	INR b
EBITDA	213	252	231	207	273	448	344	304	408	479
Non-cash exp. (income)	2	7	11	7	18	6	4	64	0	0
(Inc)/Dec in Working. Cap.	18	-47	21	-9	-30	-48	46	16	-28	3
Tax paid	-20	-32	-26	-11	-21	-57	-64	-27	-69	-83
CF from Op. Activity	180	174	238	193	240	350	331	357	311	398
(Inc)/Dec in FA + CWIP	-55	-74	-89	-77	-69	-105	-138	-168	-148	-149
Free Cash Flow	125	100	149	116	171	245	193	189	163	249
(Pur)/Sale of Investments	27	14	42	42	9	47	92	15	0	0
Interest & Dividend Income	11	14	9	8	20	19	17	17	26	26
Investment in subsidiaries	-30	-9	-69	-5	0	0	-3	-4	0	0
Others	74	209	1	-28	-28	16	24	3	0	0
CF from Inv. Activity	27	154	-105	-59	-68	-23	-7	-137	-121	-123
Equity raised/(repaid)	-1	-2	-103	- 3 5	0	0	0	-137	0	0
Debt raised/(repaid)	66	-173	77	-87	-96	-27	149	47	10	-15
Dividend (incl. tax)	-129	-168	-118	-14	-91	-193	-411	-205	-85	-81
Interest paid	-62	-57	-60	-53	-53	-53	-55	-98	-95	-92
Others	3	-57 7	-60	-55	-55 65	-33 -16	-33 -24	-36	-95	-92
CF from Fin. Activity	-123	-393	- 102	- 155	- 176	-16 - 289	-24 - 341	-261	- 170	- 189
Forex Adj.	-123 0	-393 1	-102 -1	- 155	-1/6 1	- 289 0	- 341	- 261	-170	-189
(Inc)/Dec in Cash	83	-64	29	-22	-3		-17			
	25		29 45	73	-3 51	38 49	-17 87	-41	20 28	86
Add: Opening cash balance	25	109	-1	0	91		0	69		49
adjustments if any						0			0	0
closing cash balance	109	45	73	51	49	87	69	28	49	135
Bank Balance	501	293	293	320	283	241	150	124	124	124
Closing Balance (incl bank balance)	610	338	365	372	331	327	219	152	172	259
Ratios										
Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Basic (INR)										
EPS	14.5	20.4	18.1	28.8	33.0	52.6	28.3	13.3	33.6	44.4
Cash EPS	31.4	37.3	40.2	53.3	53.5	76.5	56.7	42.1	63.3	75.2
BV/Share	162.7	170.7	167.5	146.9	167.4	175.8	106.0	82.6	93.4	115.9
DPS	19.5	21.2	18.9	3.9	9.5	45.0	101.5	41.1	22.8	21.8
Payout (%)	134.0	104.1	104.0	13.5	28.8	85.5	358.9	309.8	67.9	49.2
Valuation (x)										
P/E	28.6	20.4	22.9	14.4	12.6	7.9	14.7	31.3	12.3	9.4
Cash P/E	13.2	11.1	10.3	7.8	7.8	5.4	7.3	9.9	6.6	5.5
P/BV (inclgoodwill)	2.6	2.4	2.5	2.8	2.5	2.4	3.9	5.0	4.4	3.6
EV/Sales	2.7	2.2	2.3	2.4	2.2	1.4	1.3	1.5	1.4	1.3
EV/EBITDA	11.0	9.9	11.0	11.6	8.9	4.9	7.2	8.7	6.4	5.4
Dividend Yield (%)	4.7	5.1	4.5	0.9	2.3	10.8	24.5	9.9	5.5	5.3
Return Ratios (%)										
EBITDA Margins	29.5	27.4	25.1	24.5	31.0	33.8	23.4	21.9	27.7	30.0
Net Profit Margins	7.5	8.3	7.3	12.7	14.0	14.7	7.1	3.5	8.5	10.4
RoE	9.3	12.2	10.7	18.3	21.0	30.7	20.1	14.1	38.2	42.4
RoCE (pre-tax)	12.4	14.5	12.1	9.2	16.2	27.7	21.5	18.9	25.7	28.6
RoIC (pre-tax)	15.2	17.5	12.3	10.0	18.3	33.9	24.6	19.9	27.1	31.8
Working Capital Ratios										
Fixed Asset Turnover (x)	0.9	1.0	0.9	0.9	1.0	1.4	1.5	1.4	1.5	1.6
	17	21	30	25	28	22	16	16	16	16
Receivable (Days)	1/									
Inventory (Days)	49	48	52	49	41	39	37	37	37	
				49 35	41 33	39 59	37 61	37 61	37 61	
Inventory (Days)	49	48	52							
Inventory (Days) Trade payable (Days)	49	48	52							61
Inventory (Days) Trade payable (Days) Leverage Ratio (x)	49 36	48 33	52 37	35	33	59	61	61	61	1.2
Inventory (Days) Trade payable (Days) Leverage Ratio (x) Current Ratio	49 36 2.7	48 33 2.3	52 37 2.0	35 2.1	1.9	59 1.4	1.0	1.0	61 1.1	37 61 1.2 4.2 1.0

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