7 August 2026

1QFY27 Results Update | Sector: Automobile

Apollo Tyres

Estimate change	↔
TP change	↑
Rating change	↔

Bloomberg	APTY IN
Equity Shares (m)	635
M.Cap.(INRb)/(USDb)	282.6 / 3
52-Week Range (INR)	541 / 365
1, 6, 12 Rel. Per (%)	-3/-7/2
12M Avg Val (INR M)	536

Financials & valuations (INR b)

Y/E March	FY26	FY27E	FY28E
Sales	284.7	312.3	333.9
EBITDA	41.4	41.3	49.0
Adj. PAT	17.0	17.4	21.0
EPS (INR)	26.7	27.5	33.0
EPS Growth (%)	36.6	2.7	20.2
BV/Share (INR)	328.4	355.2	387.6
Ratios			
RoE (%)	10.8	10.0	11.1
RoCE (%)	13.8	12.4	13.9
Payout (%)	27.8	21.8	21.2
P/E (x)	16.7	16.2	13.5
P/BV (x)	1.4	1.3	1.1
Div. Yield (%)	1.3	1.3	1.6
FCF Yield (%)	8.2	-0.4	1.9

Shareholding Pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	36.9	36.9	37.0
DII	30.6	29.1	29.1
FII	10.5	12.6	12.5
Others	22.0	21.4	21.5

FII includes depository receipts

CMP: INR445 TP: INR528 (+19%) Buy

Decent performance despite surge in input costs

Europe restructuring benefits to flow in from FY28

- Apollo Tyres (APTY)'s 1QFY27 earnings came in ahead of our estimates at INR3.3b, driven by higher-than-expected other income. Due to RM cost inflation, consol. EBITDA margins dipped 150bp to 11.7% (in line with est.).
- We factor in a steady 8% revenue CAGR on a consolidated basis over FY25-28E. While margins are likely to be under pressure in FY27, we expect them to revive fully in FY28, led by the normalization of cost pressure and the restructuring benefits in Europe. The stock's valuations at 16.2x/ 13.5x FY27E/FY28E EPS appear attractive, especially when compared to those of peers. **We reiterate our BUY rating on APTY** with a TP of INR528 (valued at 16x FY28E consol. EPS).

Input cost headwinds managed well

- Consolidated revenue grew ~13% YoY to INR73.9b (in line) in 1QFY27, while standalone revenue rose ~16% YoY to INR54.6b (in line).
- Consolidated EBITDA margin dipped ~150bp YoY to 11.7% (est. 11.6%) as EBITDA remained flat YoY at INR8.7b (in line).
- APTY reported an exceptional gain of INR235m as an interim distribution with respect to unsecured short-term inter-corporate deposits, which were already written off in earlier years.
- Additionally, other income was greater than expected at INR583m in 1Q.
- Hence, consol. PAT beat our expectations and grew 12.1% YoY to INR3.3b.

Segmental performance:

- Standalone revenue grew 15.6% YoY to INR54.6b. Standalone EBITDA margins improved 80bp YoY to 12% (in line with our expectations), while PAT grew 29.3% YoY to INR2.9b (ahead of estimates).
- EU revenue (in INR terms) grew 10.3% YoY to INR20.4b and EBIT margin contracted significantly by 190bp to 0.7%.

Highlights from the management commentary

- The company further strengthened its leadership position in the replacement market, with TBR replacement market share exceeding 30% and PCR replacement market share of ~21%.
- Demand momentum remained robust in July, with healthy demand across channels and product categories, providing confidence that the positive trend will continue in 2QFY27.
- In the long term, management remains confident of delivering high-teen EBITDA margins for the Europe business once the ongoing restructuring initiatives are fully completed.
- Based on the prevailing cost environment, management estimates that cumulative price hikes of 15-16% would be required to fully offset cost inflation. So far, price hikes of ~11% have been implemented, indicating that one or two additional rounds of pricing may still be necessary.
- Management reiterated its FY27 capex guidance of around INR30b.

Research analyst - Aniket Mhatre (Aniket.Mhatre@MotilalOswal.com) | **Radha Agarwalla** (Radha.Agarwalla@MotilalOswal.com)
Research analyst - Jeemit Shah (Jeemit.Shah@MotilalOswal.com) | **Uday Nair** (Uday.Nair@MotilalOswal.com)

Valuation and view

We factor in a steady 8% revenue CAGR on a consolidated basis over FY25-28E. While margins are likely to be under pressure in FY27E, we expect them to revive fully in FY28E, led by the normalization of cost pressure and the restructuring benefits in Europe. The stock's valuations at 16.2x/13.5x FY27E/FY28E EPS appear attractive, especially when compared to those of peers. **We reiterate our BUY rating on APTY** with a TP of INR528 (valued at 16x FY28E consol. EPS).

Consolidated - Quarterly Earning (INR m)

Y/E March	FY26				FY27E				FY26	FY27		VAR
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	
Net Revenues	65,608	68,311	77,431	73,357	73,978	76,960	83,104	78,304	284,706	312,345	75,469	-2
YoY Change (%)	3.6	6.1	11.8	14.2	12.8	12.7	7.3	6.7	12.2	19.6	15.0	
EBITDA	8,677	10,207	11,859	10,688	8,680	9,634	12,281	10,751	41,432	41,346	8,777	-1
Margins (%)	13.2	14.9	15.3	14.6	11.7	12.5	14.8	13.7	14.6	13.2	11.6	
YoY Change (%)	-4.6	16.3	25.2	27.6	0.0	-5.6	3.6	0.6	16.0	-0.2	1.1	
Depreciation	3,776	3,834	3,853	3,967	3,907	4,010	4,100	4,132	15,430	16,150	3,910	
Interest	1,006	1,010	1,001	898	915	1,080	1,100	1,253	3,915	4,348	1,050	
Other Income	189	297	496	352	583	210	225	227	1,334	1,246	155	
PBT before EO expense	4,085	5,660	7,501	6,175	4,441	4,754	7,306	5,593	23,421	22,094	3,972	12
Extra-Ord expense	3,702	1,800	271	4,561	-235	0	0	0	10,335	0	0	
PBT	383	3,860	7,229	1,614	4,676	4,754	7,306	5,593	13,086	22,094	3,972	
Tax Rate (%)	66.5	33.2	34.9	-290.8	25.4	20.6	20.6	17.4	-4.8	21.0	20.6	
MI & Profit/Loss of Asso. Cos.	-1	-1	-2	-3	-1	-1	-1	3	0	0	-1	
Reported PAT	129	2,580	4,705	6,310	3,489	3,775	5,802	4,618	13,718	17,448	3,155	
Adj PAT	2,961	4,103	5,437	4,476	3,318	3,775	5,802	4,618	16,978	17,448	3,155	5
YoY Change (%)	-10.6	36.2	59.8	65.3	12.1	-8.0	6.7	3.2	36.5	2.8	6.5	
Margins (%)	4.5	6.0	7.0	6.1	4.5	4.9	7.0	5.9	6.0	5.6	4.2	

E: MOFSL Estimates

Standalone (India)

	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE	FY26	FY27	1QE	VAR
Net Revenues	47,254	47,149	51,390	52,370	54,619	54,221	55,244	54,949	198,162	219,034	54,342	1
YoY Change (%)	2.9	5.7	13.2	14.3	15.6	15.0	7.5	4.9	9.0	10.5	15.0	
EBITDA	6,447	7,206	7,466	7,640	6,549	6,778	7,182	7,312	28,759	27,820	6,521	0
Margins (%)	13.6	15.3	14.5	14.6	12.0	12.5	13.0	13.3	14.5	12.7	12.0	
Adj PAT	2,233	2,795	4,668	3,197	2,888	2,758	2,896	2,960	18,845	11,410	2,641	9
YoY Change (%)	-1.4	66.9	273.1	122.3	29.3	-1.3	-38.0	-7.4	183.1	-39.5	18.3	

Europe (EUR m)

	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE	FY26	FY27	1QE	VAR
Net Revenues	146	177	180	170	147	177	184	173	678	680	149	-1
YoY Change (%)	0.0	3.5	-1.6	-3.4	0.7	0.0	2.0	1.5	1.0	0.6	2.0	
Margins (%)	10.8	12.7	17.9	14.6	8.9	11.2	18.4	12.1	14.0	12.9	9.0	

Source: MOFSL Estimates

CONFERENCE CALL

Highlights from the management commentary

Update on India business

- The India business delivered its highest quarterly revenue to date, driven by broad-based demand across end markets and product categories. The company continued to outperform the domestic tyre industry, recording double-digit growth across almost all product segments and gaining market share in key categories. Strong brand equity, coupled with enhanced consumer visibility through the company's BCCI sponsorship, contributed meaningfully to higher customer traction and incremental volumes.
- Volumes grew across all major channels, with replacement volumes growing by 13%, OEM volumes up 10%, and exports rising by 15% during the quarter.

- Excluding the TBB product category, every major product segment registered double-digit volume growth, highlighting the strength of the underlying demand environment.
- Sales of passenger vehicle tyres witnessed a significant improvement, supported by GST-related demand stimulus and higher brand visibility from the cricket sponsorship campaign.
- The company further strengthened its leadership position in the replacement market, with Truck & Bus Radial (TBR) replacement market share exceeding 30% and Passenger Vehicle replacement market share of ~21%.
- Approximately 12% of the revenue growth during the quarter was volume-led, while the balance was driven by pricing. Management indicated that the full benefit of price increases taken with OEMs will be reflected from 2QFY27 onwards.
- Advertising and sales promotion expenditure reduced by nearly 50% during the quarter following the completion of major marketing campaigns.
- Export performance remained healthy despite mixed regional trends. Europe continued to be the primary export market during the quarter, while exports to West Asia were adversely impacted by geopolitical disruptions. Demand from the US remained subdued as elevated inflation slowed dealer inventory liquidation, leading to slower sales to the US.
- Demand momentum remained robust in July, with healthy demand across channels and product categories, providing confidence that the positive trend will continue in 2QFY27.
- In response to rising input costs, the company implemented a 1-2% price increase in July and announced another ~2% increase in August. While the initial hikes will benefit 2Q, the complete pricing impact is expected to be realized during 2HFY27. The broader industry has also implemented similar price revisions. The company has also undertaken several cost optimization operations to offset RM cost inflation.

Europe business updates

- The Europe business recorded low-single-digit volume growth YoY during the quarter. The Passenger Car Radial (PCR) replacement business continued to outperform the market, delivering double-digit growth, significantly ahead of industry trends. Management expects this positive momentum to continue over the coming quarters.
- Revenue growth in Europe was partially impacted by strategic business transitions, including the migration of agricultural tyre production and the transfer of TBR manufacturing from Hungary to India.
- Sequential decline in agricultural tyre volumes was primarily attributable to the ongoing transition, with volumes declining by high-teens. Around 25% of the agricultural tyre business is currently fulfilled through off-take partnerships.
- Given the limited expansion potential at the Kalamassery facility, the company has adopted an off-take/outsourcing model for premium agricultural tyres rather than investing in a new dedicated manufacturing plant. The Enschede facility had ~20 metric tons per day of capacity in this segment, and setting up a new facility with similar capacity would not be economically viable.

- The closure of the Enschede manufacturing facility at the end of Jun'26 resulted in a temporary overlap of fixed costs and some revenue disruption during the quarter. These transitional costs are expected to normalize over time.
- Management indicated that, excluding the temporary overlap costs associated with the Enschede closure, the Europe business would have delivered EBITDA margins of ~11% during the quarter. The financial benefits from the Netherlands plant closure are expected to begin accruing from 2HFY27, improving both cost efficiency and profitability.
- The Enschede facility previously produced ~750,000 tyres annually, with a substantial portion of this production being transferred to the Hungary facility.
- Production of 14-15-inch passenger car tyres is also being shifted from Hungary to India. This transition began in Sep'25 and is expected to be fully completed by Sep-Oct'26.
- Post the ongoing capacity expansion, passenger car tyre capacity at the Hungary plant is expected to increase from approximately 17,000 tyres per day to around 21,000 tyres per day.
- Management expects recently introduced anti-dumping measures on China imports to support the European business over the medium term.
- Over the longer term, management remains confident of delivering high-teen EBITDA margins for the Europe business once the ongoing restructuring and capacity optimization initiatives are fully completed.
- Reifen financials: Revenue of EUR43m, EBITDA margin of around 3%.

Raw material updates and margin outlook

- Raw material costs in India increased by ~17% YoY in 1QFY27, while management expects a further ~8% QoQ increase in input costs in 2QFY27.
- In 1Q, the company implemented cumulative price increases of ~7-9%. After additional hikes announced in 2QFY27, the total hikes now stood at ~9% for TBR tyres and 11% across other product categories.
- Based on the prevailing cost environment, management estimates that cumulative price increases of ~15-16% would be required to fully offset cost inflation. Approximately 7-8% of the overall cost increase was attributable to INR depreciation. So far, price hikes of ~11% have been implemented, indicating that one or two additional rounds of pricing may still be necessary.
- Average raw material prices in India during the quarter were ~INR225/kg for natural rubber, INR250/kg for synthetic rubber, INR125/kg for carbon black, and INR160/kg for steel cord.
- Management expects domestic rubber prices to gradually correct over the coming quarters, which could provide meaningful cost relief for the industry.
- Cost inflation in Europe was relatively lower than India, with raw material costs increasing by ~8% during the quarter. However, the full impact will be reflected only in 2QFY27.
- To fully offset European cost inflation, management estimates that cumulative price increases of approximately 10% would be required, although only around 3% has been implemented so far.

Update on capex and debt

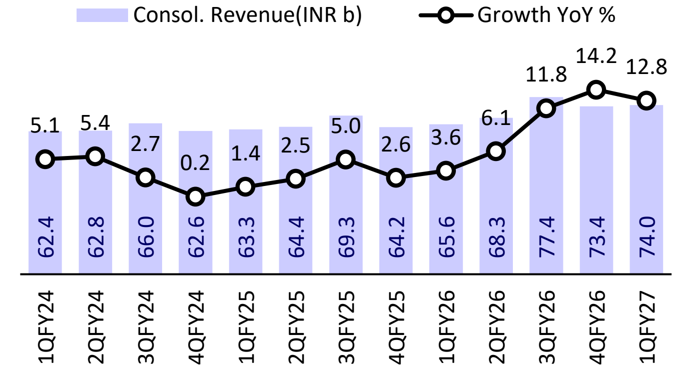
- Consolidated net debt stood at ~INR17b as of 1Q end, with consolidated net debt-to-EBITDA ratio remaining stable at around 0.4x.
- Management reiterated its FY27 capex guidance of around INR30b, reflecting continued investments in capacity expansion and manufacturing optimization.
- Consolidated capex during 1QFY27 amounted to ~INR6.5b, of which nearly INR5b was invested in the India business.
- Capex is expected to accelerate over the remaining quarters of FY27 as several expansion projects enter execution.
- Management indicated that leverage is expected to increase moderately during the remainder of FY27 as capex spending intensifies, although the balance sheet is expected to remain comfortably positioned.
- The company has established manufacturing capacity for Spacemaster tyres at its Baroda facility, received OEM approvals, and expects commercial supplies to commence shortly.

Other highlights

- India manufacturing facilities operated at a healthy 91% capacity utilization in 1Q, reflecting strong domestic demand and efficient production planning.
- European manufacturing operations recorded an even higher 94% capacity utilization, despite ongoing capacity transfers and restructuring activities.
- The company secured multiple new OEM approvals for EV platforms, strengthening its positioning in the fast-growing EV segment and creating opportunities for future business wins.

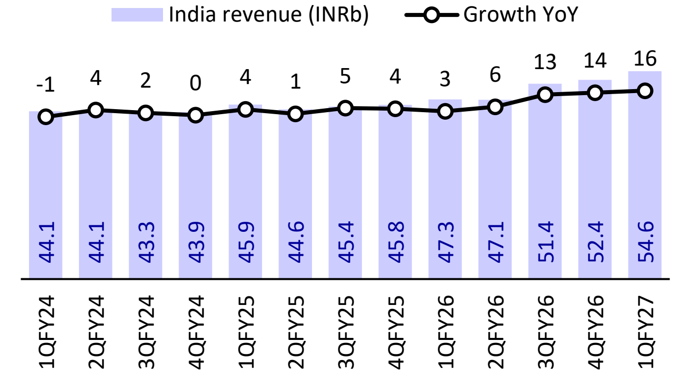
Key exhibits

Exhibit 1: Consolidated revenue trend



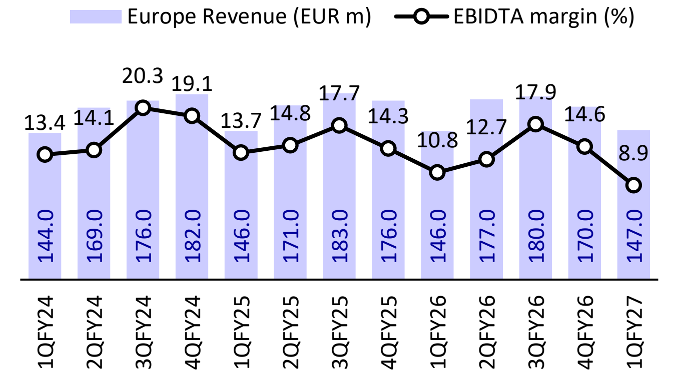
Source: MOFSL, Company

Exhibit 2: Trend in APTY's India revenue



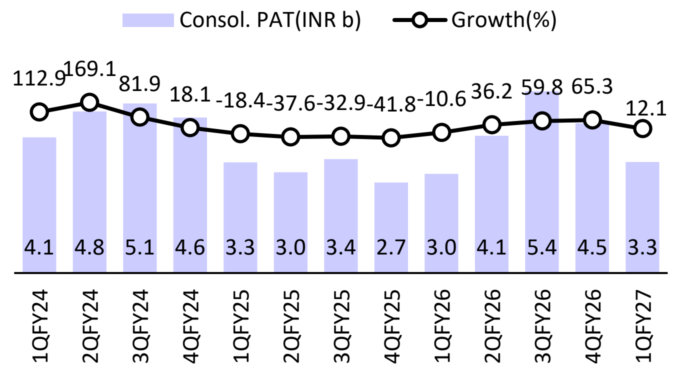
Source: MOFSL, Company

Exhibit 3: Performance trend in APTY's EU operations



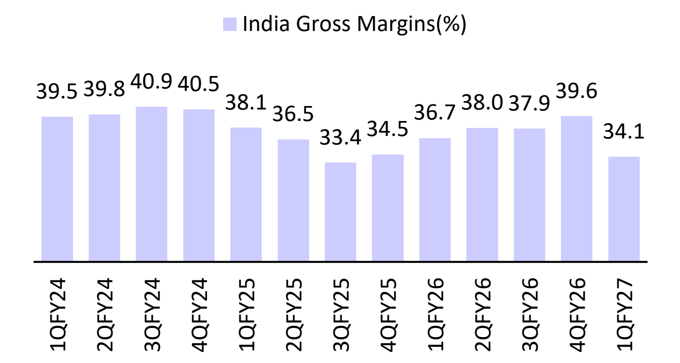
Source: MOFSL, Company

Exhibit 4: Consolidated PAT and PAT growth trends



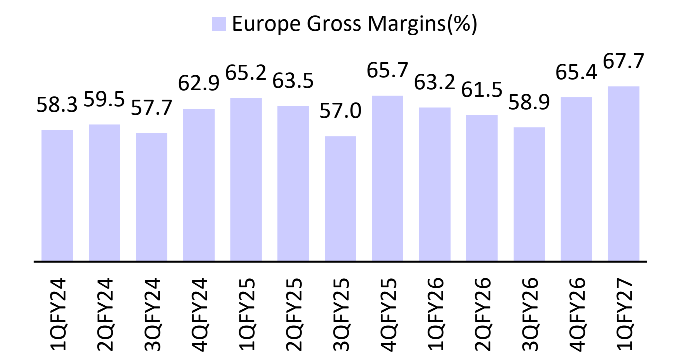
Source: MOFSL, Company

Exhibit 5: Trend in India's gross margin (%)



Source: MOFSL, Company

Exhibit 6: Trend in the EU's (derived) gross margin (%)



Source: MOFSL, Company

Valuation and view

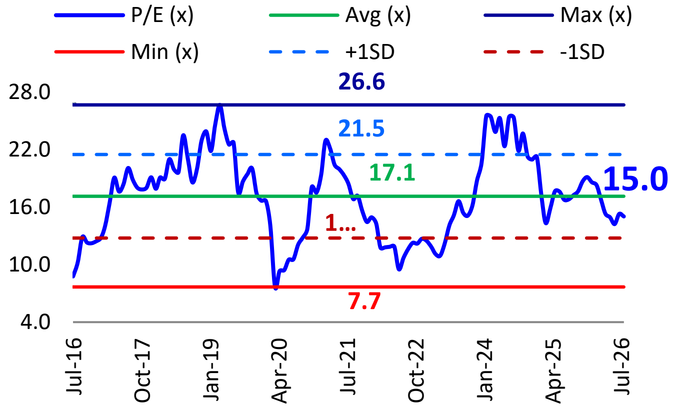
- **Indian business well-placed for growth over the long term:** The GST rate cut has helped revive demand across segments, with positive demand continuing post the festive season in some of the key segments. With its strong competitive positioning and ready capacities, APTY is well placed to benefit from this trend. Beyond a pickup in domestic demand, exports will continue to be a key growth driver for APTY in the coming years. Overall, we have factored in the Indian business to post a steady 9% revenue CAGR over FY26-28E. Given the commodity headwinds, we factor in a 180bp contraction in EBITDA margins in FY27, which we expect to recover gradually in FY28.
- **A focus on premiumization driving better brand positioning and a healthy margin profile:** The company has been focusing on enhancing its product offerings in both India and Europe. Benefiting from its robust R&D capabilities, the company saw notable enhancements in its sales mix, with the PV revenue contribution rising from 18% in FY18 to 22% in FY26, aligning with its premiumization strategy. In Europe, given the premium status of the Vredestein brand, coupled with the establishment of a cutting-edge manufacturing facility in Hungary, the company is well-positioned to enhance its product portfolio by shifting toward the lucrative premium car tyre segment. This is evident from the rising share of its UHP/UUHP mix in Europe to 50% in 4QFY26 from 48% in 4QFY25. With improved competitiveness, APTY has gained market share in the replacement segment and made inroads with OEMs. Further, the shutdown of its Enschede plant will help lift the European business's performance in FY27.
- **Valuation and view**: We factor in a steady 8% revenue CAGR on a consolidated basis over FY25-28E. While margins are likely to be under pressure in FY27, we expect them to revive fully in FY28, led by the normalization of cost pressure and restructuring benefits. The stock's valuations at 16.2x/ 13.5x FY27E/FY28E EPS appear attractive, especially when compared to those of peers. **We reiterate our BUY rating on APTY** with a TP of INR528 (valued at 16x FY28E consol. EPS).

Exhibit 7: Changes to our estimates

(INR M)	FY26E			FY27E		
	Rev	Old	Chg (%)	Rev	Old	Chg (%)
Net Sales	312,345	312,345	0.0	333,877	333,877	0.0
EBITDA	41,346	41,346	0.0	49,045	48,275	1.6
EBITDA (%)	13.2	13.2	0bp	14.7	14.5	20bp
EPS (INR)	27.5	27.0	1.9	33.0	31.8	3.9

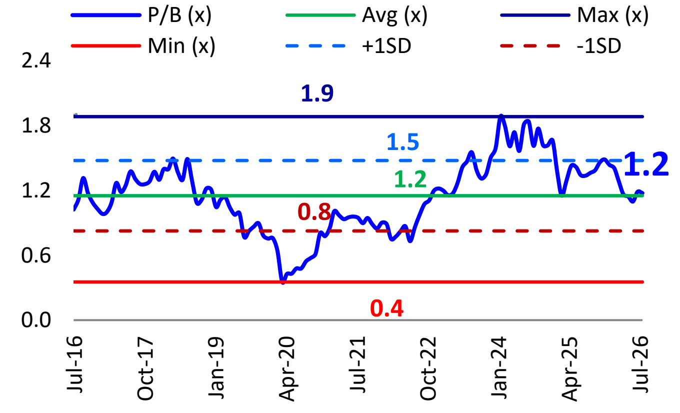
Source: Company, MOFSL

Exhibit 8: One-year forward P/E



Source: MOFSL, Company

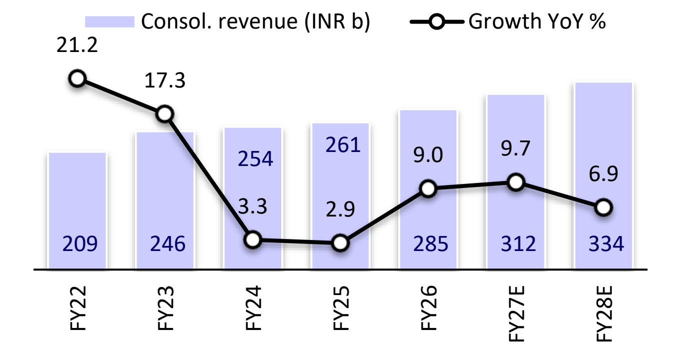
Exhibit 9: One-year forward P/B



Source: MOFSL, Company

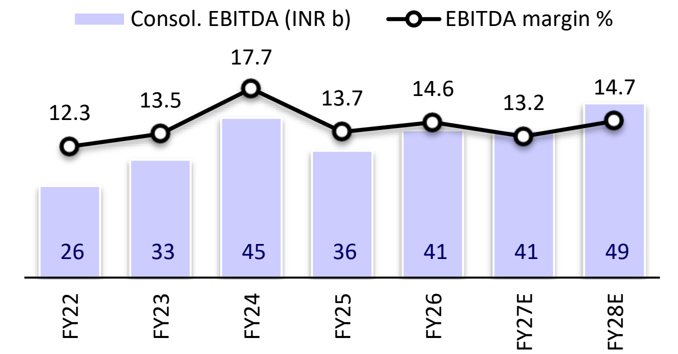
Story in charts

Exhibit 10: Revenue and growth trends



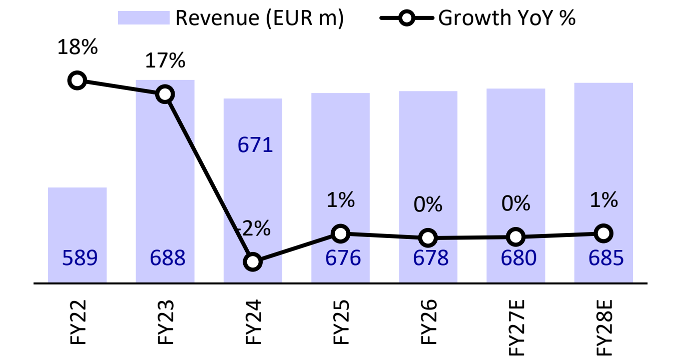
Source: Company, MOFSL

Exhibit 11: EBITDA and EBITDA margin trends



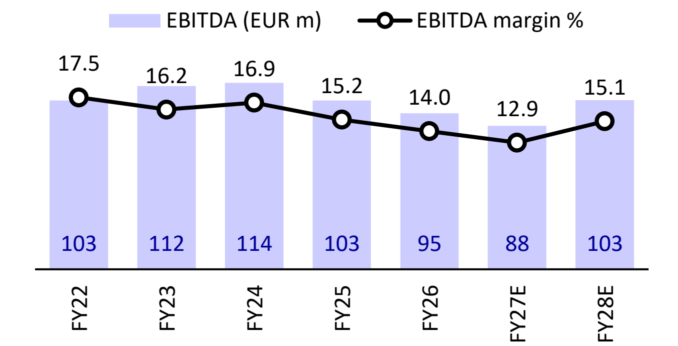
Source: Company, MOFSL

Exhibit 12: Revenue and growth trends for the EU business



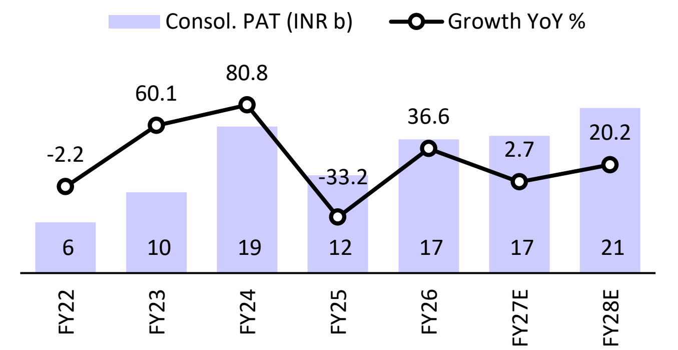
Source: Company, MOFSL

Exhibit 13: EBITDA margin trend for APTY's EU business



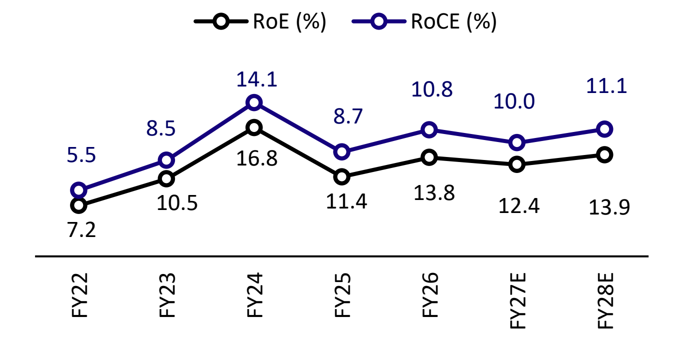
Source: Company, MOFSL

Exhibit 14: PAT and PAT growth trends



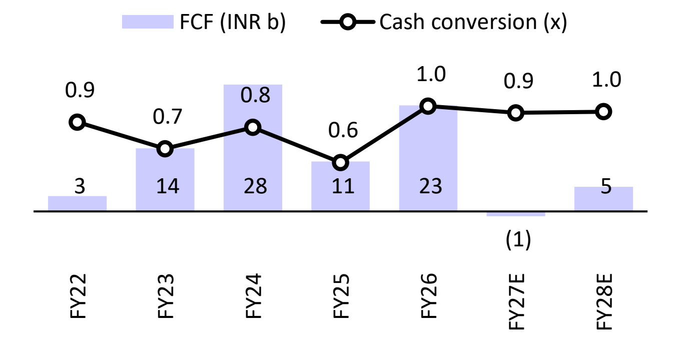
Source: MOFSL, Company

Exhibit 15: Trend in APTY's return profile



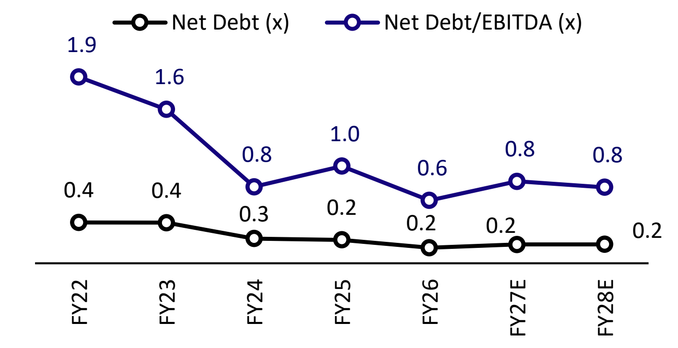
Source: MOFSL, Company

Exhibit 16: FCF to turn negative in FY27 with a rise in capex



Source: MOFSL, Company

Exhibit 17: Net debt to rise a bit with increasing capex



Source: MOFSL, Company

Financials and valuations

Consolidated - Income Statement (INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Total Income from Operations	**172,820**	**209,476**	**245,681**	**253,777**	**261,234**	**284,706**	**312,345**	**333,877**
Change (%)	5.7	21.2	17.3	3.3	2.9	9.0	9.7	6.9
Raw Materials	93,945	123,855	146,371	136,631	146,945	155,536	176,087	184,603
Employees Cost	25,134	25,742	26,199	29,640	31,297	35,416	38,067	39,966
Other Expenses	26,917	34,137	39,975	42,519	47,276	52,322	56,845	60,263
Total Expenditure	**145,995**	**183,735**	**212,545**	**208,790**	**225,519**	**243,274**	**271,000**	**284,832**
% of Sales	84.5	87.7	86.5	82.3	86.3	85.4	86.8	85.3
EBITDA	**26,825**	**25,741**	**33,137**	**44,987**	**35,715**	**41,432**	**41,346**	**49,045**
EBITDA Margin (%)	15.5	12.3	13.5	17.7	13.7	14.6	13.2	14.7
growth	38.4	-4.0	28.7	35.8	-20.6	16.0	-0.2	18.6
Depreciation	13,150	13,997	14,191	14,778	14,984	15,430	16,150	17,981
EBIT	**13,675**	**11,744**	**18,945**	**30,209**	**20,732**	**26,002**	**25,196**	**31,065**
EBIT Margin (%)	7.9	5.6	7.7	11.9	7.9	9.1	8.1	9.3
Int. and Finance Charges	4,430	4,444	5,312	5,059	4,466	3,915	4,348	5,521
Other Income	1,294	1,235	411	1,536	881	1,334	1,246	1,171
PBT bef. EO Exp.	**10,539**	**8,535**	**14,044**	**26,685**	**17,146**	**23,421**	**22,094**	**26,714**
EO Items	4,927	59	-226	1,786	1,687	10,335	0	0
PBT after EO Exp.	**5,612**	**8,476**	**14,269**	**24,899**	**15,460**	**13,086**	**22,094**	**26,714**
Total Tax	2,110	2,091	3,813	7,684	4,253	-632	4,646	5,747
Tax Rate (%)	37.6	24.7	26.7	30.9	27.5	-4.8	21.0	21.5
Reported PAT	**3,502**	**6,385**	**10,456**	**17,219**	**11,213**	**13,724**	**17,448**	**20,967**
Adjusted PAT	**6,576**	**6,429**	**10,290**	**18,607**	**12,436**	**16,984**	**17,448**	**20,967**
Change (%)	38.1	-2.2	60.1	80.8	-33.2	36.6	2.7	20.2

Consolidated - Balance Sheet (INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	635	635	635	635	635	635	635	635
Total Reserves	113,796	116,886	125,147	138,387	147,022	166,517	180,154	196,676
Net Worth	**114,431**	**117,521**	**125,782**	**139,022**	**147,657**	**167,152**	**180,790**	**197,311**
Total Loans	65,843	61,937	64,205	49,051	44,104	36,752	41,752	44,252
Deferred Tax Liabilities	7,020	9,014	12,590	16,530	17,988	14,553	14,553	14,553
Capital Employed	**187,294**	**188,471**	**202,577**	**204,603**	**209,749**	**218,457**	**237,095**	**256,116**
Gross Block	261,447	281,920	288,938	292,772	298,400	325,365	360,803	396,404
Less: Accum. Deprn.	99,455	108,165	114,697	125,019	136,663	163,269	179,418	197,399
Net Fixed Assets	**161,992**	**173,755**	**174,241**	**167,753**	**161,736**	**162,096**	**181,385**	**199,005**
Goodwill on Consolidation	2,204	2,158	2,288	2,311	2,374	2,774	2,774	2,774
Capital WIP	11,065	6,182	2,526	3,477	4,354	10,768	10,768	10,768
Total Investments	**1,096**	**4,813**	**4,358**	**5,317**	**452**	**622**	**622**	**622**
Curr. Assets, Loans&Adv.	**82,088**	**84,550**	**90,117**	**90,716**	**104,144**	**116,136**	**124,492**	**131,611**
Inventory	33,185	41,554	44,285	42,457	51,312	54,523	59,902	64,031
Account Receivables	13,808	20,513	24,885	26,648	30,621	31,908	35,941	38,419
Cash and Bank Balance	9,713	8,706	8,360	9,116	8,861	10,293	7,352	6,396
Loans and Advances	25,381	13,777	12,587	12,494	13,350	19,413	21,297	22,765
Curr. Liability & Prov.	**71,151**	**82,987**	**70,953**	**64,971**	**63,311**	**73,940**	**82,946**	**88,664**
Account Payables	28,067	35,309	33,956	29,786	28,744	32,243	34,230	36,589
Other Current Liabilities	38,644	44,193	33,505	31,427	30,168	31,456	37,481	40,065
Provisions	4,440	3,484	3,492	3,757	4,399	10,241	11,235	12,009
Net Current Assets	**10,937**	**1,563**	**19,164**	**25,745**	**40,833**	**42,196**	**41,546**	**42,947**
Appl. of Funds	**187,294**	**188,471**	**202,577**	**204,603**	**209,749**	**218,457**	**237,095**	**256,116**

Financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Basic (INR)								
EPS	**10.4**	**10.1**	**16.2**	**29.3**	**19.6**	**26.7**	**27.5**	**33.0**
growth	*24.3*	*-2.2*	*60.1*	*80.8*	*-33.2*	*36.6*	*2.7*	*20.2*
Cash EPS	38.8	40.1	48.1	65.6	53.9	63.7	66.0	76.5
BV/Share	224.8	230.9	247.1	273.1	290.1	328.4	355.2	387.6
DPS	3.5	3.3	4.3	5.3	5.0	6.0	6.0	7.0
Payout (%)	63.5	32.3	25.8	19.4	28.3	27.8	21.8	21.2
Valuation (x)								
P/E	43.0	44.0	27.5	15.2	22.7	16.7	16.2	13.5
P/BV	2.0	1.9	1.8	1.6	1.5	1.4	1.3	1.1
EV/Sales	2.0	1.6	1.4	1.3	1.2	1.1	1.0	1.0
EV/EBITDA	12.6	13.1	10.2	7.2	8.9	7.5	7.7	6.5
Dividend Yield (%)	0.8	0.7	1.0	1.2	1.1	1.3	1.3	1.6
FCF per share	20.3	5.3	21.6	43.5	17.2	36.4	-1.6	8.4
Return Ratios (%)								
RoE	6.2	5.5	8.5	14.1	8.7	10.8	10.0	11.1
RoCE (pre-tax)	8.6	7.2	10.5	16.8	11.4	13.8	12.4	13.9
RoIC	5.4	5.3	7.8	11.2	7.9	13.9	9.6	10.7
Working Capital Ratios								
Fixed Asset Turnover (x)	0.7	0.7	0.9	0.9	0.9	0.9	0.9	0.8
Asset Turnover (x)	0.9	1.1	1.2	1.2	1.2	1.3	1.3	1.3
Inventory (Days)	70	72	66	61	72	70	70	70
Debtor (Days)	29	36	37	38	43	41	42	42
Creditor (Days)	59	62	50	43	40	41	40	40
Leverage Ratio (x)								
Net Debt/Equity	0.5	0.4	0.4	0.2	0.2	0.2	0.2	0.2

Consolidated - Cash Flow Statement (INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
OP/(Loss) before Tax	5,612	8,477	14,272	25,402	15,466	13,092	22,094	26,714
Depreciation	13,150	13,997	14,191	14,778	14,984	15,430	16,150	17,981
Interest & Finance Charges	4,430	4,444	5,312	5,059	4,466	3,915	3,102	4,351
Direct Taxes Paid	-2,035	-1,222	-2,168	-3,843	-3,926	-4,314	-4,646	-5,747
(Inc)/Dec in WC	4,616	-1,829	-7,845	-5,031	-12,662	4,804	-2,290	-2,357
CF from Operations	**25,772**	**23,867**	**23,762**	**36,366**	**18,328**	**32,927**	**34,410**	**40,941**
Others	-1,303	-2,332	-2,396	-1,971	-97	3,747	0	0
CF from Operating incl EO	**24,469**	**21,535**	**21,367**	**34,395**	**18,231**	**36,674**	**34,410**	**40,941**
(Inc)/Dec in FA	-11,563	-18,164	-7,627	-6,739	-7,306	-13,549	-35,438	-35,601
Free Cash Flow	**12,906**	**3,371**	**13,739**	**27,656**	**10,926**	**23,125**	**-1,028**	**5,340**
(Pur)/Sale of Investments	-12,547	5,960	2,512	-716	4,973	-93	0	0
Others	667	482	331	348	310	232	1,246	1,171
CF from Investments	**-23,443**	**-11,722**	**-4,784**	**-7,107**	**-2,022**	**-13,410**	**-34,192**	**-34,430**
Issue of Shares	10,800	0	0	0	0	-1,129	0	0
Inc/(Dec) in Debt	-3,222	-1,875	-7,484	-16,114	-5,218	-8,030	5,000	2,500
Interest Paid	-3,407	-4,022	-4,793	-4,759	-4,171	-3,648	-4,348	-5,521
Dividend Paid	0	-2,223	-2,064	-2,858	-3,811	-5,385	-3,811	-4,446
Others	-2,869	-2,712	-2,587	-2,802	-3,264	-3,641	0	0
CF from Fin. Activity	**1,302**	**-10,832**	**-16,928**	**-26,534**	**-16,464**	**-21,832**	**-3,158**	**-7,467**
Inc/Dec of Cash	**2,327**	**-1,018**	**-346**	**755**	**-255**	**1,432**	**-2,941**	**-956**
Opening Balance	7,387	9,725	8,706	8,361	9,115	8,861	10,293	7,352
Closing Balance	**9,714**	**8,706**	**8,361**	**9,115**	**8,861**	**10,293**	**7,352**	**6,396**

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SELL	< - 10%
NEUTRAL	< - 10 % to 15%
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Nainesh Rajani
Email: nainesh.rajani@motilaloswal.com
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Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

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