14 November 2026
3QCY26 Result Update| Sector: Capital Goods

ABB India

Estimate changes	↑
TP change	↑
Rating change	↑

Motilal Oswal values your support in the EXTEL POLL 2026 for India Research, Sales, Corporate Access and Trading team.
We request your ballot.



Bloomberg	ABB IN
Equity Shares (m)	212
M.Cap.(INRb)/(USDb)	1492.9 / 15.8
52-Week Range (INR)	7832 / 4584
1, 6, 12 Rel. Per (%)	-10/4/46
12M Avg Val (INR M)	2300

Financials Snapshot (INR b)

Y/E DEC	CY26E	CY27E	CY28E
Net Sales	148.7	192.3	223.9
EBITDA	20.7	29.2	36.2
PAT	16.8	23.7	28.9
EPS (INR)	79.4	111.8	136.3
GR. (%)	-2.1	40.8	22.0
BV/Sh (INR)	475.3	537.2	613.7
Ratios			
ROE (%)	18.8	22.1	23.7
RoCE (%)	18.9	22.2	23.8
Valuations			
P/E (X)	88.8	63.0	51.7
P/BV (X)	14.8	13.1	11.5
EV/EBITDA (X)	70.4	49.5	39.6
Div Yield (%)	0.5	0.6	0.7

Shareholding pattern (%)

As On	Sep-26	Jun-26	Sep-25
Promoter	75.0	75.0	75.0
DII	9.8	9.9	8.3
FII	7.6	7.7	8.3
Others	7.6	7.4	8.4

FII Includes depository receipts

CMP: INR7,045 TP: INR8,200 (+16%) Upgrade to Buy

Ticking the right boxes

ABB India (ABB)'s 3QCY26 result was in line with our estimate. Results reflected continued ordering improvement and recovery in margin performance, thereby increasing our confidence in revenue growth and margin improvement going forward. Order inflows stood at INR47.3b (up 56% YoY), taking the order book to INR129b (up 36% YoY). This was driven by a sharp growth in orders from data centers, utilities, metals and mining, F&B, cement, and building and infrastructure. We believe that the impact of price hikes taken in the past few quarters will support healthy revenue growth and has already started boosting margins across segments. We thus revise our estimates by 6%/7% for CY27/28 and upgrade our rating on the stock to BUY from Neutral, driven by 1) a sustained run rate of healthy inflows, 2) revenue growth, and 3) the bottoming out of its margin in the previous quarter. Since our last downgrade, ABB India has remained flat vs. a 6% gain in the BSE Sensex, and it has also corrected 11% from its yearly highs. Our estimates bake in a revenue/EBITDA/PAT CAGR of 23%/32%/31% over CY26-28, with an EBITDA margin of 13.9%/15.2%/16.2% over the same period. We arrive at our revised TP of INR8,200, implying 60x Dec'28E P/E.

In-line revenue and PAT, while margins beat our estimates

ABB's 3QCY26 result was broadly in line on revenue and PAT, while the margin came in ahead of our estimate. Ex-Robotics, revenue grew 19% YoY to INR37.4b, driven by growth across all segments barring Automation. Gross margin at 37.1% was broadly in line. Absolute EBITDA was up 14% YoY to INR5.5b, leading to an EBITDA margin of 14.8%. Margin was ahead of our estimate due to a better-than-expected margin in the electrification division. YoY contraction in margin mainly reflects higher commodity and logistics costs, currency volatility, pricing pressure in select markets, and lower volumes in certain businesses. Adj. PAT rose 10% YoY to INR4.4b. For 9MCY26, revenue was up 15% YoY, while EBITDA/PAT dipped 3%/ 5% YoY, and margin contracted 250bp YoY to 13.4%.

Segmental outlook improving across electrification and motion

Order inflows during the quarter rose 56% YoY to INR47.3b. Continued strength has been evident in electrification segment inflows over the past three quarters, with 9MCY26 inflows rising 72% YoY and 9MCY26 revenue growing 29% YoY. With improving traction across key growth areas and price hikes, we expect the strong execution momentum to continue for the electrification segment. Ex-Robotics, motion segment inflows also grew 21% YoY for 9MCY26, indicating market strength in both demand and pricing. With an improvement in private capex and select areas such as railways and the services segment, we expect the motion segment's revenue growth to recover to 16-18% going forward, driven by demand and pricing improvement. Industrial automation segment growth remains muted in both inflows and revenue, which we believe will take some time to recoup.

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Investors are advised to refer through important disclosures made at the last page of the Research Report.
Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Sequential improvement in segmental margins led by price hikes

Though EBIT margins are down YoY across segments due to higher commodity and logistics costs and currency volatility, sequential improvement in the segment margins of the electrification and motion segments reflects the impact of price hikes. EBIT margins of the electrification and motion segments improved 330bp and 100bp QoQ, respectively. ABB's EBIT margin is still much below the highs seen in CY23/CY24/CY25 and has scope to improve going forward due to operating leverage and price hikes. We raise our EBIT margin assumptions for the electrification and motion segments for CY27 and CY28, but our estimates remain below the CY23 margin levels in both segments.

Outlook

ABB now has a strong backlog, providing visibility for the coming quarters. We expect the company to continue to benefit from investments in data centers, grid modernization, renewable energy integration and energy-transition projects, alongside ongoing capex plans across metals, cement, rail, and buildings. ABB has indicated that it is implementing continuous efficiency measures and disciplined capacity expansions to support profitable growth.

Financial outlook

We raise our estimates by 6%/7% for CY27/28 to factor in the impact of price hikes and strong order inflows in the past few quarters. Consequently, we expect a revenue/EBITDA/PAT CAGR of 23%/32%/31% over CY26-28, with an EBITDA margin of 13.9%/15.2%/16.2% during the same period.

Valuation and recommendation

At CMP of INR7,045, the stock is trading at 63.0x/51.7x P/E on CY27/28 estimates. **We upgrade our rating on the stock to BUY from Neutral,** driven by 1) a sustained run rate of healthy inflows, 2) revenue growth, and 3) the bottoming out of its margin in the previous quarter. Since our last downgrade, ABB India has remained flat vs. a 6% gain in the BSE Sensex, and it has also corrected 11% from its yearly highs. Our revised TP of INR8,200 implies 60x Dec'28E P/E.

Key risks and concerns

Slowdown in order inflows, pricing pressure across segments, increased competition, supply chain issues, and geopolitical risks could affect our estimates and valuations.

Standalone - Quarterly Earnings Model (INR m)

Y/E December	CY25 (Ex-robotics)				CY26E				CY25	CY26E	CY26E	Est
	1Q	2Q	3Q	4QE	1Q	2Q	3Q	4QE	Revised		3QE	Var (%)
Net Sales	**30,101**	**29,405**	**31,301**	**34,232**	**31,841**	**35,589**	**37,381**	**43,893**	**1,25,03**	**1,48,70**	**38,306**	**-2**
YoY Change (%)					5.8	21.0	19.4	40.2		18.9	15.7	
Total Expenditure	24,505	25,393	26,445	28,958	27,757	31,118	31,862	37,310	1,05,30	1,28,04	33,071	
EBITDA	**5,596**	**4,012**	**4,857**	**5,274**	**4,084**	**4,470**	**5,520**	**6,583**	**19,738**	**20,657**	**5,235**	**5**
YoY Change (%)					-27.0	11.4	13.7	35.5		4.7	4.6	
Margins (%)	18.6	13.6	15.5	15.4	12.8	12.6	14.8	15.0	15.8	13.9	13.7	
Depreciation	336	354	364	395	424	392	443	404	1,448	1,662	387	14
Interest	47	42	56	53	38	17	54	88	197	197	88	-38
Other Income	923	998	840	763	996	927	784	743	3,524	3,450	1,023	-23
PBT before EO expense	**6,137**	**4,614**	**5,276**	**5,590**	**4,619**	**4,988**	**5,806**	**6,834**	**21,617**	**22,247**	**5,784**	**0**
Extra-Ord expense	-173	-92	-110	-125	-14,417	78	-27	27	-500	-14,340	0	
PBT	**6,310**	**4,706**	**5,386**	**5,714**	**19,036**	**4,910**	**5,833**	**6,807**	**22,116**	**36,587**	**5,784**	**1**
Tax	1,564	1,188	1,296	1,386	1,200	1,287	1,408	1,537	5,434	5,432	1,411	
Rate (%)	24.8	25.3	24.1	24.3	26.0	26.2	24.1	22.6	24.6	24.4	24.4	
Reported PAT	**4,746**	**3,517**	**4,090**	**4,329**	**17,837**	**3,623**	**4,425**	**5,270**	**16,683**	**31,155**	**4,373**	**1**
Adj PAT	**4,616**	**3,449**	**4,007**	**4,234**	**3,419**	**3,680**	**4,405**	**5,311**	**16,306**	**16,815**	**4,373**	**1**
YoY Change (%)					-25.9	6.7	9.9	32.6		3.1	6.9	
Margins (%)					10.7	10.3	11.8	12.1		11.3	11.4	

	CY25 (Ex-robotics)				CY26E				CY25	CY26E	CY26E	Est
INR m	1Q	2Q	3Q	4QE	1Q	2Q	3Q	4QE	Revised		3QE	Var (%)
Segmental revenue												
Motion	10,959	10,881	11,746	12,021	11,606	12,688	13,355	15,335	45,606	52,984	14,235	-6
YoY Change (%)					5.9	16.6	13.7	27.6		16.2	21.2	
Electrification Products	13,577	13,786	13,783	15,982	15,645	18,044	19,268	22,606	57,127	75,562	18,193	6
YoY Change (%)					15.2	30.9	39.8	41.4		32.3	32.0	
Automation	5,865	4,921	6,013	6,522	5,004	5,241	5,052	6,405	23,321	21,702	6,254	-19
YoY Change (%)					-14.7	6.5	-16.0	-1.8		-6.9	4.0	
Unallocated and others	51	38	13	16	6	27	50	120	117	203	51	-1
Less: inter-segmental	-350	-221	-253	-309	-421	-410	-345	-573	-1,133	-1,748	-426	
Total revenues	**30,101**	**29,405**	**31,301**	**34,232**	**31,841**	**35,589**	**37,381**	**43,893**	**1,25,03**	**1,48,70**	**38,306**	**-2**
Segmental EBIT												
Motion	2,398	1,788	1,816	1,983	1,480	1,522	1,736	2,044	7,985	6,782	1,922	-10
Margin (%)	21.9	16.4	15.5	16.5	12.7	12.0	13.0	13.3	17.5	12.8	13.5	-50 bp
Electrification Products	3,356	2,214	2,708	3,412	2,370	2,673	3,491	4,161	11,689	12,694	2,820	24
Margin (%)	24.7	16.1	19.6	21.4	15.1	14.8	18.1	18.4	20.5	16.8	15.5	260 bp
Automation	962	847	1,054	961	706	767	715	916	3,824	3,103	938	-24
Margin (%)	16.4	17.2	17.5	14.7	14.1	14.6	14.2	14.3	16.4	14.3	15.0	-80 bp
Total	**6,716**	**4,848**	**5,578**	**6,356**	**4,555**	**4,961**	**5,942**	**7,121**	**23,499**	**22,580**	**5,680**	**5**

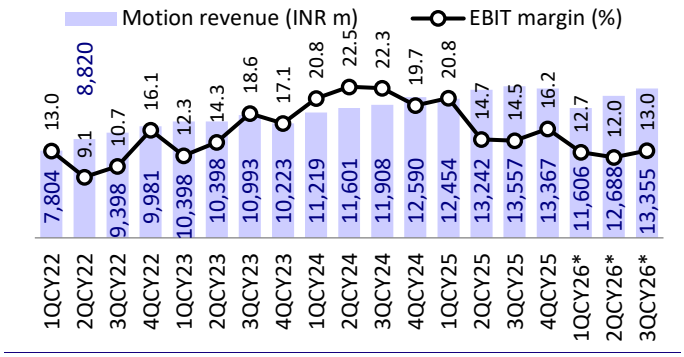
Please note that CY25 and its quarterly datapoints have been restated to exclude robotics, to display a like-for-like comparison

Key orders booked in 2QFY27

- **Electrification:** Modular low voltage switchgear panels for hyperscale data center majors, compact secondary substations, e-houses for IT services and software major, Air circuit breakers (ACBs), molded-case circuit breakers (MCCBs) for national major in electrical products distribution. ACBs and MCCBs for renewable energy projects, indoor breakers, and relays for a power equipment major.
- **Motion:** Propulsion equipment for railways; high-performance motors & system drives for metals and mining equipment customer, wind turbine converters for energy company, high voltage synchronous motors for an engines & generation solutions company.
- **Automation:** SCADA solutions for oil & gas company; measurement and analytics for mining; control and instrumentation solutions for a cement major.

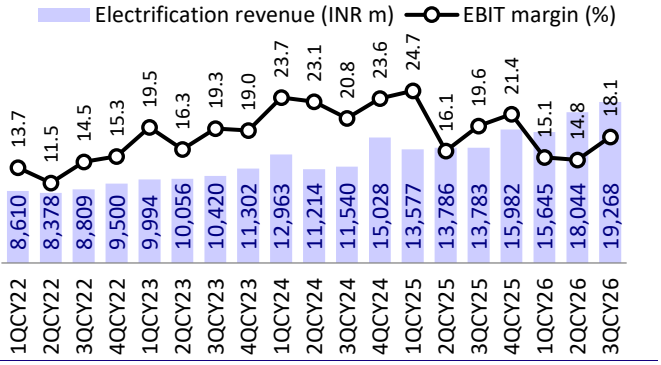
Key Exhibits

Exhibit 1: Motion (ex-robotics) segment's revenue up 14% YoY, while margin improved sequentially to 13%



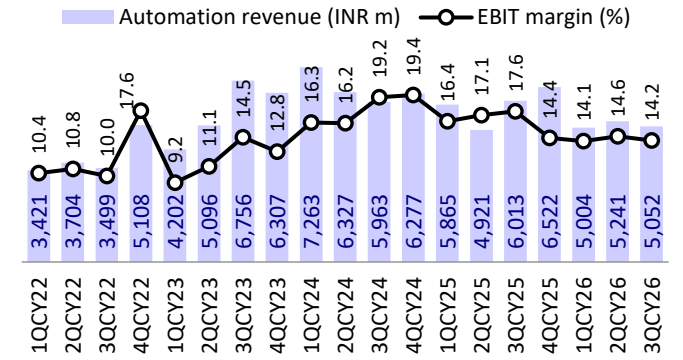
Source: Company, MOFSL

Exhibit 2: Electrification segment's revenue increased 40% YoY, while margin improved 330bp sequentially



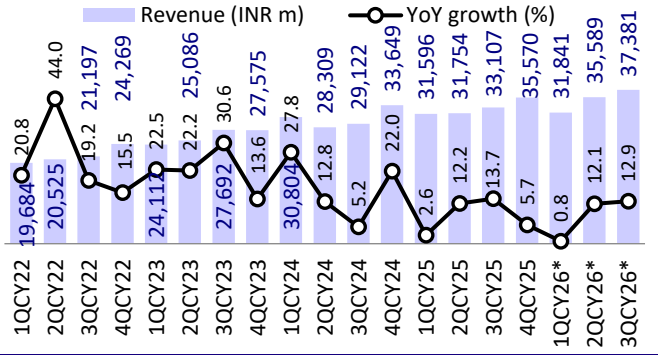
Source: Company, MOFSL

Exhibit 3: Automation segment's revenue declined 16% YoY, while margin was down 340bp YoY



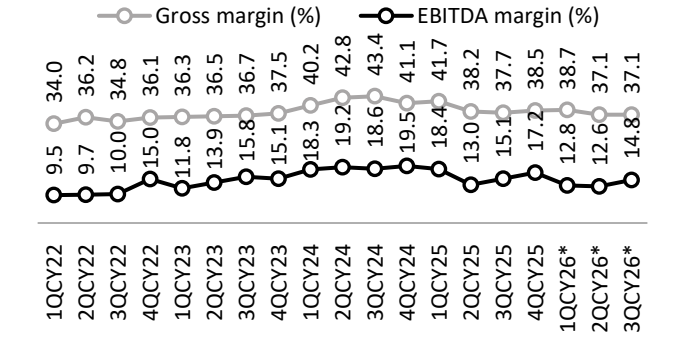
Source: Company, MOFSL

Exhibit 4: Overall revenue (ex-robotics) up 19% YoY, driven by growth across segments



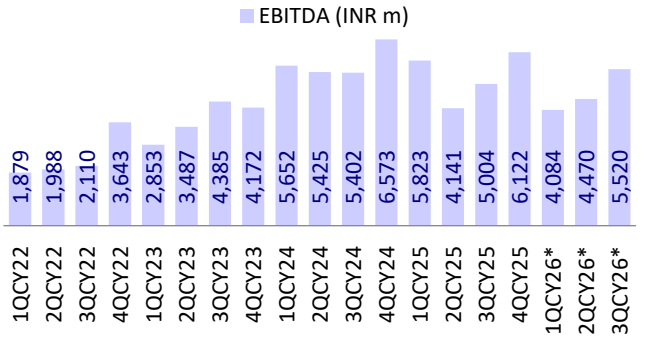
Source: Company, MOFSL

Exhibit 5: EBITDA margin (ex-robotics) contracted 70bp YoY



Source: Company, MOFSL

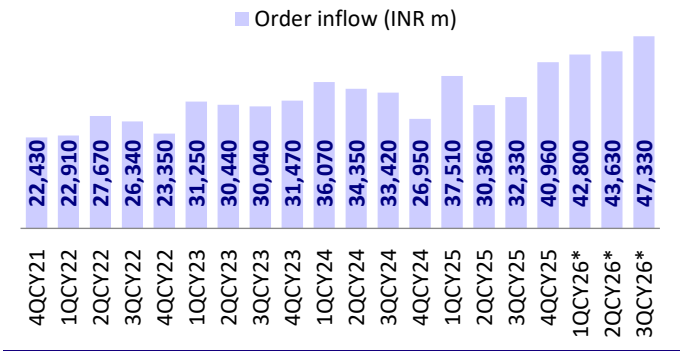
Exhibit 6: Absolute EBITDA (ex-robotics) increased 14% YoY



Source: Company, MOFSL

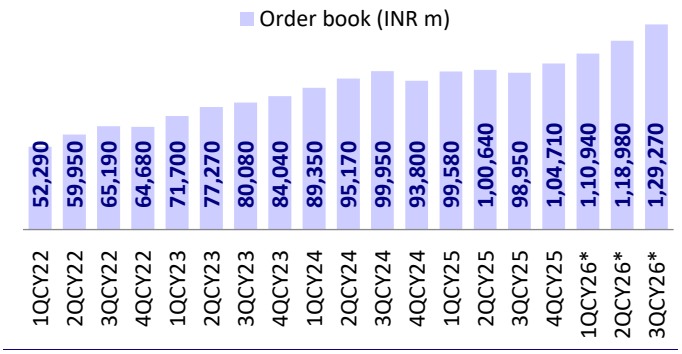
*1QCY26, 2QCY26 and 3QCY26 are excluding robotics division, hence YoY comparison is not on like-to-like basis

Exhibit 7: Order inflows (ex-robotics) increased 56% YoY, led by all-around growth



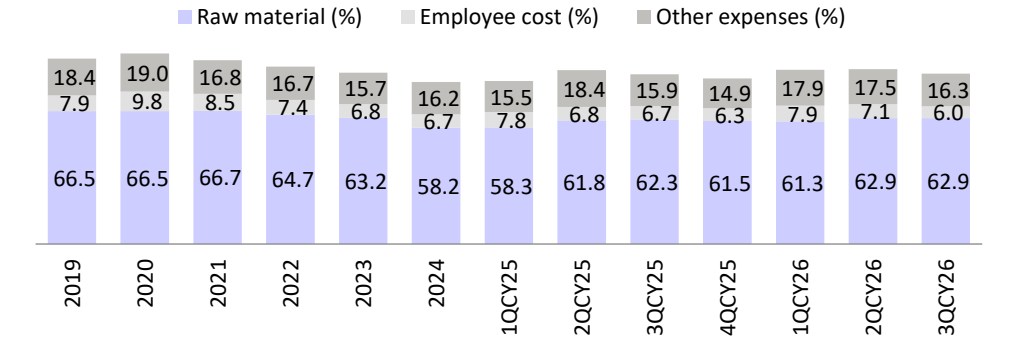
Source: Company, MOFSL

Exhibit 8: Order book (ex-robotics) was up 36% YoY, driven by growth in the Electrification and Motion segments



Source: Company, MOFSL

Exhibit 9: Margins contracted YoY due to higher commodity and logistics costs, currency volatility, pricing pressure in select markets, and lower volumes in certain businesses



Source: Company, MOFSL

*1QCY26, 2QCY26, 3QCY26 are excluding robotics division, hence YoY comparison is not on like-to-like basis

Exhibit 10: We revised our estimates to bake in improved inflows, execution and margin

(INR M)	CY26E			CY27E			CY28E		
	Rev	Old	Chg (%)	Rev	Old	Chg (%)	Rev	Old	Chg (%)
Net Sales	1,48,704	1,47,081	1.1	1,92,322	1,76,947	8.7	2,23,908	2,04,684	9.4
EBITDA	20,657	19,965	3.5	29,237	26,681	9.6	36,244	32,638	11.0
EBITDA (%)	13.9	13.6	30 bp	15.2	15.1	10 bp	16.2	15.9	30 bp
Adj. PAT	16,815	16,834	(0.1)	23,683	22,349	6.0	28,886	26,895	7.4
EPS (INR)	79.4	79.4	(0.1)	111.8	105.5	6.0	136.3	126.9	7.4

Source: Company, MOFSL

Exhibit 11: The difference in margins between parent and ABB India has expanded over last six quarters (Segment-wise margins % - Parent vs. ABB India)

	2020	2021	2022	2023	2024	2025	1QCY2	2QCY25	3QCY25	4QCY25	1QCY26	2QCY26	3QCY26
Electrification													
Parent	14.1%	16.1%	16.5%	20.1%	22.7%	23.5%	23.2%	23.9%	24.5%	22.6%	24.0%	24.9%	25.6%
ABB India	4.1%	11.1%	13.8%	18.5%	22.9%	20.5%	24.7%	16.1%	19.6%	21.4%	15.2%	14.8%	18.1%
Net margin difference	**10.0%**	**5.0%**	**2.7%**	**1.6%**	**-0.2%**	**3.0%**	**-1.5%**	**7.8%**	**4.9%**	**1.2%**	**8.8%**	**10.1%**	**7.5%**
Motion													
Parent	16.8%	17.1%	17.3%	18.9%	19.4%	19.4%	19.6%	19.8%	20.1%	18.3%	18.5%	18.5%	19.1%
ABB India	5.3%	12.5%	12.3%	15.9%	22.1%	17.5%	21.9%	16.4%	15.5%	16.5%	12.8%	12.0%	13.0%
Net margin difference	**11.5%**	**4.6%**	**5.0%**	**3.0%**	**-2.7%**	**1.9%**	**-2.3%**	**3.4%**	**4.6%**	**1.8%**	**5.7%**	**6.5%**	**6.1%**
Automation													
Parent	7.8%	12.8%	14.0%	14.5%	15.1%	14.0%	15.8%	15.9%	15.5%	13.9%	14.7%	15.4%	14.8%
ABB India	-5.4%	9.1%	12.8%	12.3%	17.7%	16.3%	16.4%	17.2%	17.5%	14.7%	14.2%	14.7%	14.2%
Net margin difference	**13.2%**	**3.7%**	**1.2%**	**2.2%**	**-2.6%**	**-2.3%**	**-0.6%**	**-1.3%**	**-2.0%**	**-0.8%**	**0.5%**	**0.7%**	**0.6%**
Robotics and Discrete Automation													
Parent	8.2%	10.8%	10.7%	14.7%	10.2%	NA	9.9%	9.1%	9.2%	NA	NA	NA	NA
ABB India	3.2%	7.9%	12.5%	12.7%	13.5%	9.8%	13.2%	6.5%	8.0%	13.9%	NA	NA	NA
Net margin difference	**5.0%**	**2.9%**	**-1.8%**	**2.0%**	**-3.3%**	**NA**	**-3.3%**	**2.6%**	**1.2%**	**NA**	**NA**	**NA**	**NA**

Source: Company, MOFSL

Note: For Parent, Robotics was discontinued from 4QCY25 onwards and Discrete Automation became part of 'Automation' segment thereon.

Exhibit 12: Like-to-like comparison and expectation for ABB India excluding the robotics division

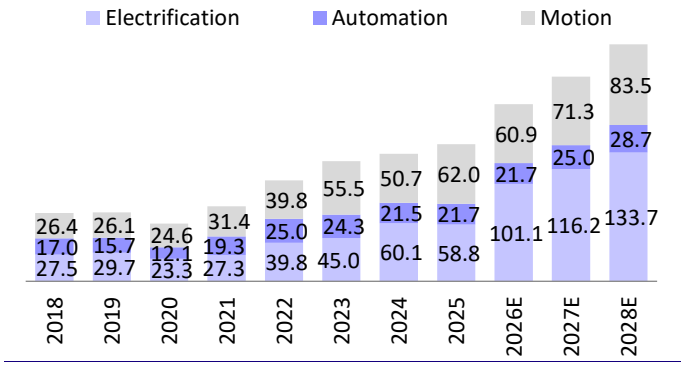
INR m	CY25*	CY26	CY27	CY28	CY26-28 CAGR
Revenue	**1,25,038**	**1,48,704**	**1,92,322**	**2,23,908**	**23**
YoY %		18.9	29.3	16.4	
EBITDA	**19,738**	**20,657**	**29,237**	**36,244**	**32**
YoY %		4.7	41.5	24.0	
Margin %	15.8	13.9	15.2	16.2	
PBT (before EO)	21,617	22,247	31,332	38,216	**31**
EO items (incl. disc. Op.)	500	14,340	0	0	
PBT (after EO)	**22,116**	**36,587**	**31,332**	**38,216**	
Tax	5,434	5,432	7,650	9,330	
Tax rate %	24.6	24.4	24.4	24.4	
Rep. PAT	**16,683**	**31,155**	**23,683**	**28,886**	
Adj PAT	**16,306**	**16,815**	**23,683**	**28,886**	**31**
YoY %		3.1	40.8	22.0	
Margin %	13.0	11.3	12.3	12.9	

Source: Company, MOFSL

Note: *CY25 data is revised to be excluding robotics division

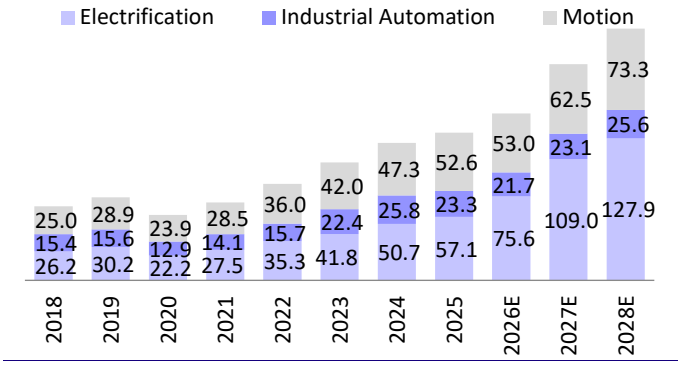
Financial outlook

Exhibit 13: We expect a 16% order inflow CAGR over CY26-CY28 (INR b)



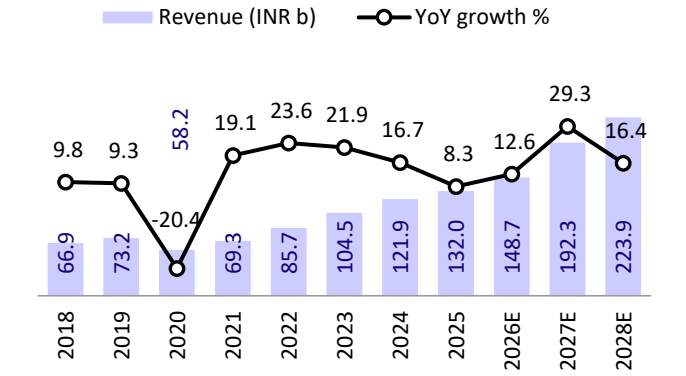
Source: Company, MOFSL

Exhibit 14: We expect the electrification segment growth to outpace other segments



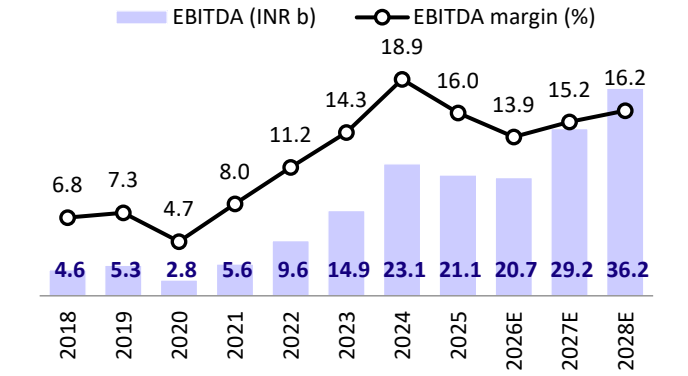
Source: Company, MOFSL

Exhibit 15: We expect revenue to clock a 21% CAGR over CY26-28



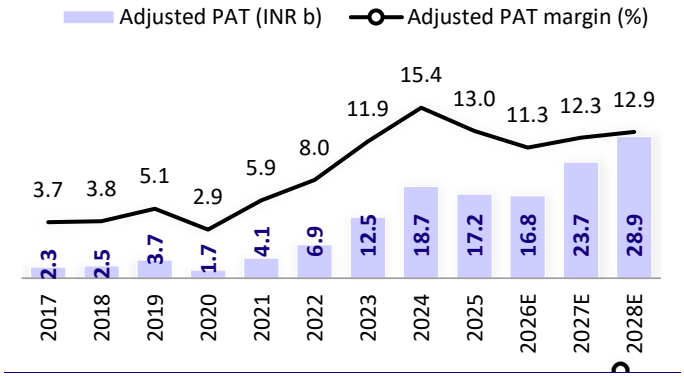
Source: Company, MOFSL

Exhibit 16: We expect ABB's EBITDA margin to improve gradually over CY26-28



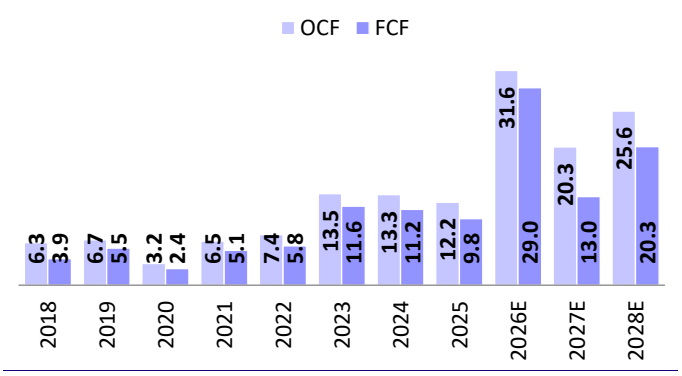
Source: Company, MOFSL

Exhibit 17: We expect PAT to clock a 31% CAGR over CY26-28 due to a better pace of execution and improved margins



Source: Company, MOFSL

Exhibit 18: FCF and OCF to remain strong on stable working capital (INR b)



Source: Company, MOFSL

Financials and Valuation

Standalone - Income Statement (INR m)

Y/E Dec	CY21	CY22	CY23	CY24	CY25	CY26E	CY27E	CY28E
Total Income from Operations	**69,340**	**85,675**	**1,04,465**	**1,21,883**	**1,32,027**	**1,48,704**	**1,92,322**	**2,23,908**
Change (%)	19.1	23.6	21.9	16.7	8.3	12.6	29.3	16.4
Raw Materials	46,263	55,426	66,025	70,903	80,544	92,791	1,19,817	1,39,271
Gross Profit	**23,077**	**30,249**	**38,440**	**50,980**	**51,484**	**55,913**	**72,506**	**84,637**
Employee Cost	5,882	6,353	7,152	8,219	9,089	9,993	12,062	14,770
Other Expenses	11,627	14,277	16,391	19,709	21,305	25,262	31,207	33,623
Total Expenditure	**63,773**	**76,057**	**89,567**	**98,831**	**1,10,938**	**1,28,046**	**1,63,086**	**1,87,664**
% of Sales	92.0	88.8	85.7	81.1	84.0	86.1	84.8	83.8
EBITDA	**5,567**	**9,619**	**14,898**	**23,052**	**21,089**	**20,657**	**29,237**	**36,244**
Margin (%)	8.0	11.2	14.3	18.9	16.0	13.9	15.2	16.2
Depreciation	1,027	1,047	1,199	1,289	1,455	1,662	1,834	2,377
EBIT	**4,540**	**8,572**	**13,699**	**21,763**	**19,634**	**18,995**	**27,403**	**33,867**
Int. and Finance Charges	107	131	127	165	199	197	201	205
Other Income	1,596	1,795	3,017	3,534	3,524	3,450	4,131	4,554
PBT bef. EO Exp.	**6,029**	**10,235**	**16,589**	**25,133**	**22,959**	**22,247**	**31,332**	**38,216**
EO Items	1,086	3,299	-57	-30	-671	14,340	0	0
PBT after EO Exp.	**7,115**	**13,534**	**16,532**	**25,103**	**22,288**	**36,587**	**31,332**	**38,216**
Total Tax	1,918	3,372	4,107	6,387	5,605	5,432	7,650	9,330
Tax Rate (%)	27.0	24.9	24.8	25.4	25.1	24.4	24.4	24.4
Reported PAT	**5,197**	**10,162**	**12,425**	**18,716**	**16,683**	**31,155**	**23,683**	**28,886**
Adjusted PAT	**4,404**	**7,685**	**12,468**	**18,739**	**17,185**	**16,815**	**23,683**	**28,886**
Change (%)	139.8	74.5	62.2	50.3	-8.3	-2.1	40.8	22.0
Margin (%)	6.4	9.0	11.9	15.4	13.0	11.3	12.3	12.9

Standalone - Balance Sheet (INR m)

Y/E Dec	CY21	CY22	CY23	CY24	CY25	CY26E	CY27E	CY28E
Equity Share Capital	424	424	424	424	424	424	424	424
Total Reserves	40,028	48,970	59,022	70,330	77,936	1,00,288	1,13,407	1,29,615
Net Worth	**40,452**	**49,394**	**59,446**	**70,754**	**78,360**	**1,00,712**	**1,13,830**	**1,30,039**
Total Loans	0	0	0	0	0	0	0	0
Deferred Tax Liabilities	-939	-898	-1,027	-985	-565	-565	-565	-565
Capital Employed	**39,513**	**48,496**	**58,419**	**69,769**	**77,795**	**1,00,147**	**1,13,266**	**1,29,475**
Gross Block	11,764	13,432	15,624	17,061	19,558	22,094	29,352	34,603
Less: Accum. Deprn.	3,741	4,586	5,831	6,589	7,757	9,419	11,253	13,631
Net Fixed Assets	**8,024**	**8,846**	**9,793**	**10,472**	**11,801**	**12,675**	**18,099**	**20,973**
Goodwill on Consolidation	146	146	146	146	146	146	146	146
Capital WIP	769	693	599	948	1,164	1,164	1,164	1,164
Total Investments	**0**	**4,932**	**39,408**	**45,738**	**42,839**	**42,839**	**42,839**	**42,839**
Curr. Assets, Loans&Adv.	**70,248**	**77,668**	**59,038**	**65,625**	**79,870**	**1,08,485**	**1,33,741**	**1,60,094**
Inventory	10,091	14,207	15,608	17,780	20,530	19,911	24,575	28,278
Account Receivables	25,604	24,451	25,443	29,837	31,763	35,775	46,269	53,868
Cash and Bank Balance	26,877	31,491	8,769	9,356	15,526	38,993	45,395	57,409
Loans and Advances	796	921	1,859	1,101	3,162	3,795	4,554	5,464
Other Current Asset	6,880	6,599	7,359	7,551	8,889	10,011	12,948	15,075
Curr. Liability & Prov.	**39,781**	**43,788**	**50,566**	**53,159**	**58,025**	**65,162**	**82,723**	**95,741**
Other Current Liabilities	36,436	39,956	46,058	47,960	52,592	59,042	74,808	86,527
Provisions	3,345	3,832	4,508	5,200	5,433	6,120	7,915	9,214
Net Current Assets	**30,467**	**33,880**	**8,472**	**12,465**	**21,845**	**43,323**	**51,018**	**64,353**
Misc Expenditure	107	0	0	0	0	0	0	0
Appl. of Funds	**39,513**	**48,496**	**58,419**	**69,769**	**77,795**	**1,00,147**	**1,13,266**	**1,29,475**

CY26 onwards data points are excluding Robotics division. Hence YoY comparison is not on Like-to-like basis.

Financials and Valuation

Ratios

Y/E Dec	CY21	CY22	CY23	CY24	CY25	CY26E	CY27E	CY28E
Basic (INR)								
EPS	**20.8**	**36.3**	**58.8**	**88.4**	**81.1**	**79.4**	**111.8**	**136.3**
Cash EPS	25.6	41.2	64.5	94.5	88.0	87.2	120.4	147.5
BV/Share	190.9	233.1	280.5	333.9	369.8	475.3	537.2	613.7
DPS	5.2	4.5	29.3	33.5	29.6	35.5	42.6	51.1
Payout (%)	24.8	11.0	58.5	44.4	44.0	28.3	44.6	43.9
Valuation (x)								
P/E	339.0	194.2	119.7	79.7	86.9	88.8	63.0	51.7
Cash P/E	274.9	171.0	109.2	74.5	80.1	80.8	58.5	47.8
P/BV	36.9	30.2	25.1	21.1	19.1	14.8	13.1	11.5
EV/Sales	21.1	17.1	14.2	12.2	11.2	9.8	7.5	6.4
EV/EBITDA	263.3	151.9	99.6	64.4	70.0	70.4	49.5	39.6
Dividend Yield (%)	0.1	0.1	0.4	0.5	0.4	0.5	0.6	0.7
FCF per share	24.2	26.7	54.9	52.6	46.2	136.9	61.5	96.0
Return Ratios (%)								
RoE	11.5	17.1	22.9	28.8	23.0	18.8	22.1	23.7
RoCE	11.7	17.3	23.1	29.0	23.2	18.9	22.2	23.8
RoIC	27.7	55.4	97.9	138.9	91.9	81.1	101.0	98.6
Working Capital Ratios								
Fixed Asset Turnover (x)	5.9	6.4	6.7	7.1	6.8	6.7	6.6	6.5
Asset Turnover (x)	1.8	1.8	1.8	1.7	1.7	1.5	1.7	1.7
Inventory (Days)	53	61	55	53	57	49	47	46
Debtor (Days)	135	104	89	89	88	88	88	88
Creditor (Days)	0	0	0	0	0	0	0	0
Leverage Ratio (x)								
Current Ratio	1.8	1.8	1.2	1.2	1.4	1.7	1.6	1.7
Interest Cover Ratio	42.4	65.4	108.2	132.3	98.7	96.3	136.3	165.1
Net Debt/Equity	-0.7	-0.7	-0.8	-0.8	-0.7	-0.8	-0.8	-0.8

Standalone - Cashflow Statement (INR m)

Y/E Dec	CY21	CY22	CY23	CY24	CY25	CY26E	CY27E	CY28E
OP/(Loss) before Tax	7,072	13,503	16,589	25,133	22,299	22,247	31,332	38,216
Depreciation	1,027	1,047	1,199	1,289	1,455	1,662	1,834	2,377
Interest & Finance Charges	-579	-1,137	-2,644	-3,268	-3,286	-3,252	-3,930	-4,349
Direct Taxes Paid	-1,131	-2,467	-3,667	-6,626	-5,555	-5,432	-7,650	-9,330
(Inc)/Dec in WC	1,015	-194	1,696	-3,690	-1,617	1,989	-1,292	-1,321
CF from Operations	**7,405**	**10,752**	**13,173**	**12,838**	**13,296**	**17,214**	**20,294**	**25,593**
Others	-912	-3,427	285	451	-1,112	14,340	0	0
CF from Operating incl EO	**6,492**	**7,326**	**13,458**	**13,288**	**12,184**	**31,554**	**20,294**	**25,593**
(Inc)/Dec in FA	-1,358	-1,660	-1,831	-2,137	-2,396	-2,536	-7,258	-5,252
Free Cash Flow	**5,134**	**5,666**	**11,627**	**11,151**	**9,788**	**29,018**	**13,037**	**20,341**
(Pur)/Sale of Investments	0	19,741	-16	0	0	0	0	0
Others	950	180	2,827	3,463	3,142	0	0	0
CF from Investments	**-409**	**18,262**	**981**	**1,326**	**746**	**-2,536**	**-7,258**	**-5,252**
Issue of Shares	0	0	0	0	0	0	0	0
Inc/(Dec) in Debt	-124	0	0	0	0	0	0	0
Interest Paid	-85	-300	-364	-439	-511	3,252	3,930	4,349
Dividend Paid	-1,060	-1,102	-2,331	-7,265	-9,152	-8,803	-10,564	-12,677
CF from Fin. Activity	**-1,268**	**-1,402**	**-2,695**	**-7,704**	**-9,662**	**-5,551**	**-6,634**	**-8,328**
Inc/Dec of Cash	**4,815**	**24,186**	**11,744**	**6,910**	**3,267**	**23,467**	**6,402**	**12,013**
Opening Balance	22,066	26,877	31,491	8,769	9,356	15,526	38,993	45,395
Other Bank Balances	-4	-19,573	-34,466	-6,323	2,902			
Closing Balance	**26,877**	**31,491**	**8,769**	**9,356**	**15,526**	**38,993**	**45,395**	**57,409**

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SELL	< - 10%
NEUTRAL	< - 10 % to 15%
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