



**BSE** 

Neutral

**BSE SENSEX S&P CNX** 82,501 25,285



#### **Stock Info**

Bloomberg	BSE IN
Equity Shares (m)	406
M.Cap.(INRb)/(USDb)	971.4 / 11
52-Week Range (INR)	3030 / 1226
1, 6, 12 Rel. Per (%)	4/16/69
12M Avg Val (INR M)	16030
Free float (%)	100.0

#### Financials Snapshot (INR b)

Y/E Mar	FY25	FY26E	FY27E
Net Sales	29.6	40.3	44.7
EBITDA	15.9	25.1	27.4
PAT	13.2	20.6	22.9
Adj PAT	13.2	20.5	22.9
EPS (INR)	32.4	50.8	56.3
EPS Gr (%)	213.5	56.7	10.8
BV / Sh (INR)	109	148	191
Ratios (%)			
RoE	29.8	34.4	29.5
Payout ratio	23.6	23.3	23.3
Valuations			
P/E (x)	73.5	46.9	42.4
P / BV (x)	21.9	16.1	12.5

### **Shareholding Pattern (%)**

As On	Jun-25	Mar-25	Jun-24
Promoter	0.0	0.0	0.0
DII	11.3	12.3	11.6
FII	38.7	38.9	33.9
Others	50.0	48.8	54.5

FII includes depository receipts

#### Stock Performance (one-year)



CMP: INR2,385 TP: INR2,250 (-6%)

## Strong volume momentum; regulatory clouds persist

- The regulator is considering measures to increase the tenure of the options segment (Link). One of the measures could be shifting from weekly to monthly expiries for index contracts. If implemented, this could have significant impact on volumes for stock exchanges.
- Earlier, the regulatory mandate allowing only one weekly expiry per exchange (implemented in Nov'24) led to a shift in volumes from Bank Nifty to SENSEX, driving BSE's premium turnover market share up from 11.4% in Oct'24 to 24.4% in Sep'25. However, a large pool of FPIs is still in the process of setting up their systems following rack allocation, which is expected to further boost volumes.
- The shift of expiry from Tuesday to Thursday (implemented in Sep'25) brought fresh flows, increasing non-expiry day share to the mid-teens and expiry day share to 50-55%, albeit at the cost of a decline in Friday activity.
- Enhanced broker engagement and the combined order book initiative are driving improvements in execution quality and cash segment flows. BSE's bulk deals capacity has improved significantly (from 30-40% earlier to ~80-90%), while the infrastructure built for derivatives trading is also being leveraged to support cash activity.
- While recent momentum is encouraging, potential regulatory tightening of F&O products poses a key risk, contributing to a sharp correction in the stock price (trading at 37x FY27E P/E). According to our sensitivity analysis, the removal of weekly expiry could lead to a 35%/ 27% decline in our FY27 derivatives revenue/ PBT (revenue – regulatory fee – clearing cost), resulting in 21% impact on our FY27E EPS. Given the elevated regulatory risks, we reiterate our Neutral rating with a oneyear TP of INR2,250 (based on 40x FY27E EPS).

#### Gaining market share amid several regulatory changes

- For BSE, many FPIs are yet to start trading in SENSEX. Institutions have rented colocation racks and are currently setting up their trading infrastructure, after which incremental participation is expected to continue in a phased manner.
- BSE's existing 340 colocation racks are fully occupied, with expansion to 500 racks expected by year-end as institutions await allocation. This growth is expected to enhance liquidity for BSE's products. Additionally, BSE has introduced charges on colocation trades, which will boost revenue going
- The regulation permitting one weekly expiry product per exchange has caused volumes to shift from BANKNIFTY to SENSEX, leading BSE's premium turnover market share to rise from 11.4% in Oct'24 to 24.4% in Sep'25, while premium ADTO increased from INR90b in Oct'24 to INR157b in Sep'25.
- Following the shift in expiry from Tuesday to Thursday (effective 1st Sep'25), BSE witnessed increased trading both one day prior to expiry and in longer tenure contracts. This is reflected in the rise of BSE's non-expiry day market share from single digits to the mid-teens, which was offset by a decline in Friday volume market share.

Research Analyst: Prayesh Jain (Prayesh.Jain@MotilalOswal.com) / Nitin Aggarwal (Nitin.Aggarwal@MotilalOswal.com)

Research Analyst: Kartikeya Mohata (Kartikeya.Mohata@MotilalOswal.com) / Muskan Chopra (Muskan.Chopra@MotilalOswal.com)



- BSE also witnessed incremental volumes from traders who maintained their existing strategy for Thursday expiry despite the shift. As a result, BSE's expiry day market share increased to 50-55% from ~50% prior to the change.
- BSE's market share in the clearing business has also improved, which is expected to further contribute to consolidated top-line growth going forward.

### Future of derivatives segment remains uncertain

- Although various media reports have discussed the regulator's stance on weekly expiry, no formal regulatory consultation has been initiated.
- Weekly expiry products have witnessed strong adoption across the broader ecosystem of traders and hedgers; therefore, removing these contracts could negatively impact liquidity.
- While changing weekly expiry to fortnightly or monthly could improve margins, there is a risk of volume loss to Bank Nifty if the shift is made to monthly expiry.
- Alternatives to a complete ban on weekly expiry include implementing product suitability criteria or introducing additional guardrails to limit participation.
- BSE's current focus is on deepening existing offerings before launching new products. The exchange plans to relaunch Bankex, redesigned in line with SEBI's requirement for indices to be broad-based (minimum 15 stocks).
- Regarding the change in pricing structure, no regulatory approval is required.

  BSE currently charges ~10% lower transaction fees compared to NSE, providing headroom for potential price increases.
- According to our sensitivity analysis, assuming: 1) a 40% decline in notional turnover due to the removal of weekly expiry, and 2) an improvement in the premium-to-notional to 12bp, the derivatives segment revenue in FY27 is expected to decline 30% YoY, while segment profit (computed as revenue regulatory fee clearing cost) is expected to decline 25% YoY. The smaller decline in profit is due to clearing costs being linked to the number of contracts, while regulatory fees are tied to notional turnover. Compared to our current FY27 estimates, the derivatives segment revenue/profit would decline by 35%/27%.
- A smaller decline in notional turnover or improved premium-to-notional turnover could reduce the impact. Additionally, increasing the transaction fee is another lever to offset the effect.

## **Growing opportunities in the cash segment**

- Stronger relationships with broker clients have driven higher order flows to BSE's platform, benefiting both the cash and derivatives segments. Several brokers have also begun active market-making on BSE, leading to more competitive order books and improved liquidity.
- The Star MF platform has boosted BSE's engagement with AMCs, facilitating stronger flows. Additionally, infrastructure established by HFTs for derivatives is being leveraged in the cash market, increasing liquidity and participation across both segments.
- In case of bulk deals, BSE can now provide 80-90% of the book (earlier 30-40%).
- In the top 100 stocks, many vendors now display combined order books by merging the best five bids from NSE and BSE, creating arbitrage opportunities for members. Analysis shows that BSE offered the best bid in ~25-30 of these



stocks. As a result, the exchange is educating institutional investors about this feature to enable the best price execution opportunities, contributing to an increase in smart order routing (SOR) from 1.7% in Apr'25 to 2.7% in Sep'25.

#### Valuation and view

- We expect BSE to sustain its market share gains and maintain robust volume traction, as witnessed in 1HFY26, supported by increasing member participation. Improved trajectory in the cash segment, robust demand for colocation, and strong positioning of the Star MF platform will also contribute to the company's performance.
- The stock has seen a sharp correction amid regulatory overhang related to potential F&O restrictions. The stock currently trades at 37x FY27E P/E. According to our sensitivity analysis, the removal of weekly expiry could lead to a 35%/ 27% decline in our FY27 derivatives revenue/ PBT (revenue regulatory fee clearing cost), resulting in 21% impact on our FY27E EPS. Given the elevated regulatory risks, we reiterate our Neutral rating with a one-year TP of INR2,250 (based on 40x FY27E EPS).

Exhibit 1: Sensitivity analysis for weekly expiry removal impact - derivative revenue

EV27E Developes (IND ms)		Notional turnover YoY growth					
FYZ/E Revenue (INR	FY27E Revenue (INR m)		-30%	-40%	-50%	-60%	
	0.10%	19,371	16,949	14,528	12,107	9,685	
	0.12%	23,245	20,339	17,433	14,528	11,622	
Durantium / national natio	0.14%	27,119	23,729	20,339	16,949	13,559	
Premium/ notional ratio	0.16%	30,993	27,119	23,245	19,371	15,496	
	0.18%	34,867	30,509	26,150	21,792	17,433	
	0.20%	38,741	33,898	29,056	24,213	19,371	

Source: MOFSL

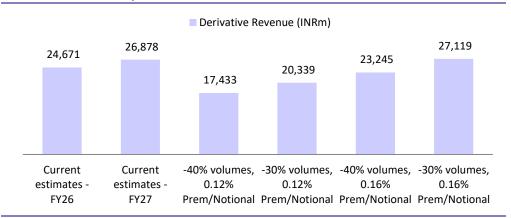
Exhibit 2: Sensitivity analysis for weekly expiry removal impact - derivative PBT

FV27F DDT (IND)		Notional turnover YoY growth						
FTZ/E PBT (INK III)	FY27E PBT (INR m)		-30%	-40%	-50%	-60%		
	0.10%	13,774	12,053	10,331	8,609	6,887		
	0.12%	17,649	15,442	13,236	11,030	8,824		
Durantium / national natio	0.14%	21,523	18,832	16,142	13,452	10,761		
Premium/ notional ratio	0.16%	25,397	22,222	19,048	15,873	12,698		
	0.18%	29,271	25,612	21,953	18,294	14,635		
	0.20%	33,145	29,002	24,859	20,716	16,572		

Source: MOFSL. Note: Derivative PBT is calculated as revenue - regulatory fee - clearing cost)

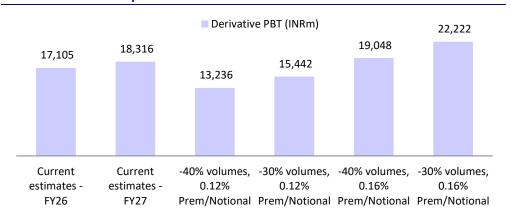


Exhibit 3: Scenario analysis for BSE's derivative revenue in FY27



Source: MOFSL

Exhibit 4: Scenario analysis for BSE's derivative PBT in FY27



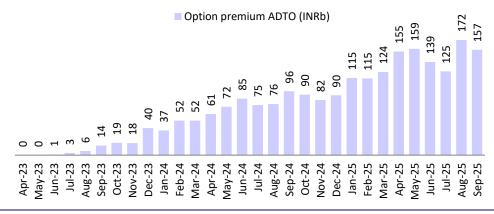
Source: MOFSL. Note: Derivative PBT is calculated as revenue - regulatory fee - clearing cost)

Exhibit 5: BSE's premium turnover market share has improved on expiry and non-expiry days

BSE's option premium market share (%)	Mon	Tue	Wed	Thu	Fri
28 Jul - 1Aug'25	29.1	45.4	9.6	7.9	27.0
4-8 Aug'25	33.0	47.9	11.5	10.1	28.1
10-15 Aug'25	33.1	51.1	12.3	10.0	0.0
18-22 Aug'25	31.5	50.4	10.7	8.8	25.3
25-29 Aug'25	30.6	45.2	NA	7.0	17.7
1- 5 Sep'25 (Shift in expiry)	14.9	11.2	39.2	52.3	14.7
8-12 Sep'25	14.3	11.4	35.0	49.9	13.2
15-19 Sep'25	14.1	12.0	33.1	48.1	13.5
22-26 Sep'25	14.6	11.9	36.7	49.7	12.5
29 Sep - 03 Oct'25	12.8	10.4	49.9	NA	15.0

Source: BSE, NSE, MOFSL

Exhibit 6: BSE's premium ADTO on a rising trajectory



Source: Company, MOFSL

Exhibit 7: Increasing member count in derivatives along with rising UCCs

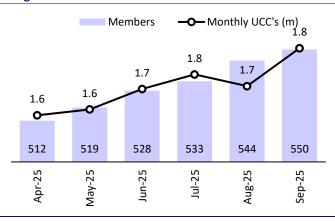
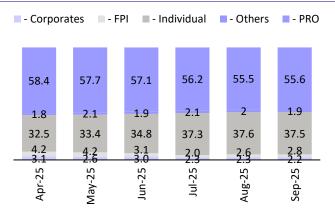


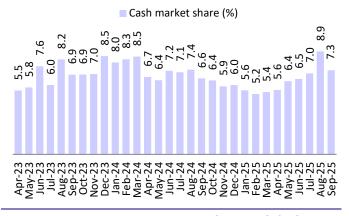
Exhibit 8: Significant contribution by individuals to derivative volumes (%)



Source: MOFSL, Company

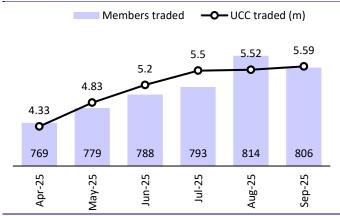
Source: MOFSL, Company

Exhibit 9: Cash market share improving but remains low



Source: MOFSL, Company

Exhibit 10: Member count has significantly increased in cash

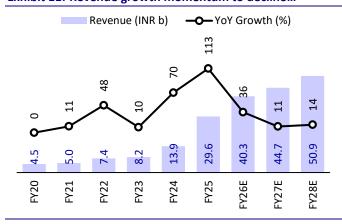


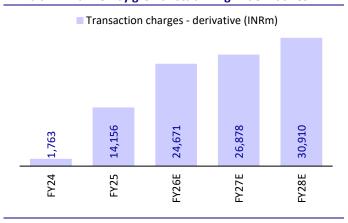
Source: MOFSL, Company



#### Exhibit 11: Revenue growth momentum to decline...

#### Exhibit 12: ...driven by growth stabilizing in derivatives





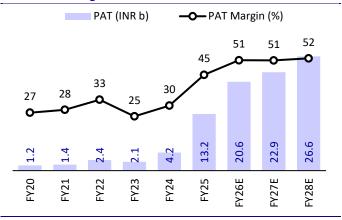
Source: MOFSL, Company

Source: MOFSL, Company

Exhibit 13: EBITDA margin likely to remain stable at 60%+

EBITDA (INR b) **─** EBITDA Margin (%) 61 61 54 0 36 33 31 -11 15.9 31.2 27.4 25.1 FY27E FY20 FY28E FY24 FY21 FY22

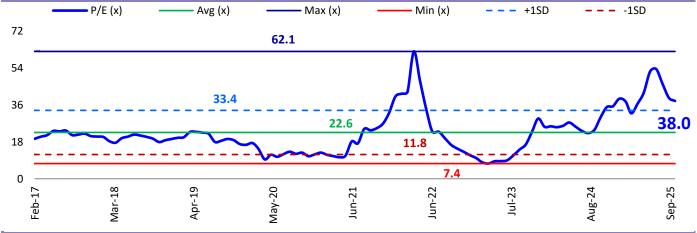
**Exhibit 14: PAT growth to remain consistent** 



Source: MOFSL, Company

Source: MOFSL, Company





Source: MOFSL, Company



# **Financials and valuations**

							(INR m)
2021	2022	2023	2024	2025	2026E	2027E	2028E
5,014	7,432	8,155	13,901	29,573	40,260	44,653	50,908
11.3	48.2	9.7	70.5	112.7	36.1	10.9	14.0
1,487	1,773	1,802	1,991	2,366	2,887	3,319	3,817
948	969	1,239	1,374	1,643	2,054	2,362	2,716
1,792	1,918	2,227	5,591	9,668	10,238	11,595	13,138
337	350	363	0	0	0	0	0
450	2,422	2,524	4,945	15,896	25,082	27,377	31,236
9.0	32.6	30.9	35.6	53.8	62.3	61.3	61.4
579	483	603	949	1,130	1,142	1,298	1,454
-128	1,939	1,920	3,996	14,766	23,940	26,079	29,783
-2.6	26.1	23.5	28.7	49.9	59.5	58.4	58.5
103	222	275	0	0	0	0	0
1,533	1,204	1,384	2,248	2,790	3,308	4,165	5,017
62	291	550	917	900	900	1,200	1,200
1,240	2,631	2,480	5,327	16,656	26,348	29,044	33,600
109	823	916	1,844	4,312	6,693	7,261	8,400
8.8	31.3	36.9	34.6	25.9	25.4	25.0	25.0
1,131	1,808	1,564	3,483	12,344	19,656	21,783	25,200
432	642	492	718	826	867	1,084	1,355
1,562	2,449	2,056	4,201	13,170	20,523	22,867	26,555
76.4	56.8	-16.0	104.3	213.5	55.8	11.4	16.1
31.2	33.0	25.2	30.2	44.5	51.0	51.2	52.2
-145	0	0	3,675	0	120	0	0
1,417	2,449	2,056	7,876	13,170	20,643	22,867	26,555
							(INR m)
2021	2022	2023	2024	2025	2026E	2027E	2028E
1,843	1,681	2,535	2,991	3,540	4,040	4,540	5,040
8,005	6,298	8,961	11,529	13,247	13,909	14,604	15,334
4,914	4,339	9,871	20,283	13,203	13,467	13,737	14,011
14,762	12.318	21.367	34 803	20 000	31.416	32,881	34,386
		,_,	3-7,003	23,330	,		34,300
19,269	35,117	30,496	44,629	51,839	67,423	86,839	1,09,192
19,269 876				· · · · · ·	·	•	
	35,117	30,496	44,629	51,839	67,423	86,839	1,09,192
876	35,117 634	30,496 909	44,629 2,109	51,839 3,097	67,423 6,442	86,839 7,145	1,09,192 8,145
876 11,364	35,117 634 13,785	30,496 909 7,166	44,629 2,109 12,962	51,839 3,097 18,491	67,423 6,442 19,317	86,839 7,145 20,183	1,09,192 8,145 21,089
876 11,364 <b>31,509</b>	35,117 634 13,785 <b>49,535</b>	30,496 909 7,166 <b>38,571</b>	44,629 2,109 12,962 <b>59,699</b>	51,839 3,097 18,491 <b>73,427</b>	67,423 6,442 19,317 <b>93,182</b>	86,839 7,145 20,183 <b>1,14,166</b>	1,09,192 8,145 21,089 <b>1,38,426</b>
876 11,364 <b>31,509</b> <b>46,271</b>	35,117 634 13,785 <b>49,535</b> <b>61,854</b>	30,496 909 7,166 <b>38,571</b> <b>59,938</b>	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b>	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b>	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b>	86,839 7,145 20,183 1,14,166 1,47,047	1,09,192 8,145 21,089 1,38,426 1,72,812
876 11,364 <b>31,509</b> <b>46,271</b> 270	35,117 634 13,785 <b>49,535</b> <b>61,854</b> 271	30,496 909 7,166 <b>38,571</b> <b>59,938</b> 271	44,629 2,109 12,962 59,699 94,502 271	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b> 271	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b> 812	86,839 7,145 20,183 <b>1,14,166</b> <b>1,47,047</b> 812	1,09,192 8,145 21,089 1,38,426 1,72,812 812
876 11,364 <b>31,509</b> <b>46,271</b> 270 24,796	35,117 634 13,785 <b>49,535</b> <b>61,854</b> 271 26,275	30,496 909 7,166 <b>38,571</b> <b>59,938</b> 271 26,741	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b> 271 32,752	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b> 271 43,967	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b> 812 59,252	86,839 7,145 20,183 <b>1,14,166</b> <b>1,47,047</b> 812 76,783	1,09,192 8,145 21,089 1,38,426 1,72,812 812 97,142
876 11,364 31,509 46,271 270 24,796 25,066	35,117 634 13,785 <b>49,535</b> <b>61,854</b> 271 26,275 <b>26,545</b>	30,496 909 7,166 38,571 59,938 271 26,741 27,012	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b> 271 32,752 <b>33,023</b>	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b> 271 43,967 <b>44,237</b>	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b> 812 59,252 <b>60,064</b>	86,839 7,145 20,183 <b>1,14,166</b> <b>1,47,047</b> 812 76,783 <b>77,595</b>	1,09,192 8,145 21,089 1,38,426 1,72,812 812 97,142 97,954
876 11,364 <b>31,509</b> <b>46,271</b> 270 24,796 <b>25,066</b> 5,391	35,117 634 13,785 <b>49,535</b> <b>61,854</b> 271 26,275 <b>26,545</b> 6,409	30,496 909 7,166 <b>38,571</b> <b>59,938</b> 271 26,741 <b>27,012</b> 7,576	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b> 271 32,752 <b>33,023</b> 9,550	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b> 271 43,967 <b>44,237</b> 11,326	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b> 812 59,252 <b>60,064</b> 11,326	86,839 7,145 20,183 <b>1,14,166</b> <b>1,47,047</b> 812 76,783 <b>77,595</b> 11,326	1,09,192 8,145 21,089 1,38,426 1,72,812 812 97,142 97,954 11,326
876 11,364 <b>31,509</b> <b>46,271</b> 270 24,796 <b>25,066</b> 5,391 235	35,117 634 13,785 <b>49,535</b> <b>61,854</b> 271 26,275 <b>26,545</b> 6,409 1,352	30,496 909 7,166 <b>38,571</b> <b>59,938</b> 271 26,741 <b>27,012</b> 7,576 1,278	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b> 271 32,752 <b>33,023</b> 9,550 1,524	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b> 271 43,967 <b>44,237</b> 11,326 1,520	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b> 812 59,252 <b>60,064</b> 11,326 1,520	86,839 7,145 20,183 <b>1,14,166</b> <b>1,47,047</b> 812 76,783 <b>77,595</b> 11,326 1,520	1,09,192 8,145 21,089 1,38,426 1,72,812 812 97,142 97,954 11,326 1,520
876 11,364 <b>31,509</b> <b>46,271</b> 270 24,796 <b>25,066</b> 5,391 235 124	35,117 634 13,785 <b>49,535</b> <b>61,854</b> 271 26,275 <b>26,545</b> 6,409 1,352 109	30,496 909 7,166 38,571 59,938 271 26,741 27,012 7,576 1,278 145	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b> 271 32,752 <b>33,023</b> 9,550 1,524 136	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b> 271 43,967 <b>44,237</b> 11,326 1,520	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b> 812 59,252 <b>60,064</b> 11,326 1,520	86,839 7,145 20,183 1,14,166 1,47,047 812 76,783 77,595 11,326 1,520 187	1,09,192 8,145 21,089 1,38,426 1,72,812 812 97,142 97,954 11,326 1,520 187
876 11,364 31,509 46,271 270 24,796 25,066 5,391 235 124 124	35,117 634 13,785 <b>49,535</b> <b>61,854</b> 271 26,275 <b>26,545</b> 6,409 1,352 109 <b>109</b>	30,496 909 7,166 38,571 59,938 271 26,741 27,012 7,576 1,278 145 145	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b> 271 32,752 <b>33,023</b> 9,550 1,524 136 <b>136</b>	51,839 3,097 18,491 <b>73,427</b> <b>1,03,417</b> 271 43,967 <b>44,237</b> 11,326 1,520 187	67,423 6,442 19,317 <b>93,182</b> 1,24,599 812 59,252 <b>60,064</b> 11,326 1,520 187	86,839 7,145 20,183 1,14,166 1,47,047 812 76,783 77,595 11,326 1,520 187 187	1,09,192 8,145 21,089 1,38,426 1,72,812 812 97,142 97,954 11,326 1,520 187
876 11,364 31,509 46,271 270 24,796 25,066 5,391 235 124 124 982	35,117 634 13,785 49,535 61,854 271 26,275 26,545 6,409 1,352 109 109 729	30,496 909 7,166 38,571 59,938 271 26,741 27,012 7,576 1,278 145 145 804	44,629 2,109 12,962 <b>59,699</b> <b>94,502</b> 271 32,752 <b>33,023</b> 9,550 1,524 136 <b>136</b> 3,603	51,839 3,097 18,491 73,427 1,03,417 271 43,967 44,237 11,326 1,520 187 187 1,140	67,423 6,442 19,317 <b>93,182</b> <b>1,24,599</b> 812 59,252 <b>60,064</b> 11,326 1,520 187 <b>187</b> 2,298	86,839 7,145 20,183 1,14,166 1,47,047 812 76,783 77,595 11,326 1,520 187 187 2,612	1,09,192 8,145 21,089 1,38,426 1,72,812 812 97,142 97,954 11,326 1,520 187 187 2,972
	5,014 11.3 1,487 948 1,792 337 450 9.0 579 -128 -2.6 103 1,533 62 1,240 109 8.8 1,131 432 1,562 76.4 31.2 -145 1,417	5,014         7,432           11.3         48.2           1,487         1,773           948         969           1,792         1,918           337         350           450         2,422           9.0         32.6           579         483           -128         1,939           -2.6         26.1           103         222           1,533         1,204           62         291           1,240         2,631           109         823           8.8         31.3           1,131         1,808           432         642           1,562         2,449           76.4         56.8           31.2         33.0           -145         0           1,417         2,449           2021         2022           1,843         1,681           8,005         6,298           4,914         4,339	5,014         7,432         8,155           11.3         48.2         9.7           1,487         1,773         1,802           948         969         1,239           1,792         1,918         2,227           337         350         363           450         2,422         2,524           9.0         32.6         30.9           579         483         603           -128         1,939         1,920           -2.6         26.1         23.5           103         222         275           1,533         1,204         1,384           62         291         550           1,240         2,631         2,480           109         823         916           8.8         31.3         36.9           1,131         1,808         1,564           432         642         492           1,562         2,449         2,056           76.4         56.8         -16.0           31.2         33.0         25.2           -145         0         0           1,417         2,449         2,056 <td>5,014         7,432         8,155         13,901           11.3         48.2         9.7         70.5           1,487         1,773         1,802         1,991           948         969         1,239         1,374           1,792         1,918         2,227         5,591           337         350         363         0           450         2,422         2,524         4,945           9.0         32.6         30.9         35.6           579         483         603         949           -128         1,939         1,920         3,996           -2.6         26.1         23.5         28.7           103         222         275         0           1,533         1,204         1,384         2,248           62         291         550         917           1,240         2,631         2,480         5,327           109         823         916         1,844           8.8         31.3         36.9         34.6           1,131         1,808         1,564         3,483           432         642         492         718</td> <td>5,014         7,432         8,155         13,901         29,573           11.3         48.2         9.7         70.5         112.7           1,487         1,773         1,802         1,991         2,366           948         969         1,239         1,374         1,643           1,792         1,918         2,227         5,591         9,668           337         350         363         0         0           450         2,422         2,524         4,945         15,896           9.0         32.6         30.9         35.6         53.8           579         483         603         949         1,130           -128         1,939         1,920         3,996         14,766           -2.6         26.1         23.5         28.7         49.9           103         222         275         0         0           1,533         1,204         1,384         2,248         2,790           62         291         550         917         900           1,240         2,631         2,480         5,327         16,656           109         823         916         1,844</td> <td>5,014         7,432         8,155         13,901         29,573         40,260           11.3         48.2         9.7         70.5         112.7         36.1           1,487         1,773         1,802         1,991         2,366         2,887           948         969         1,239         1,374         1,643         2,054           1,792         1,918         2,227         5,591         9,668         10,238           337         350         363         0         0         0           450         2,422         2,524         4,945         15,896         25,082           9.0         32.6         30.9         35.6         53.8         62.3           579         483         603         949         1,130         1,142           -128         1,939         1,920         3,996         14,766         23,940           -2.6         26.1         23.5         28.7         49.9         59.5           103         222         275         0         0         0           1,533         1,204         1,384         2,248         2,790         3,308           62         291         550</td> <td>5,014         7,432         8,155         13,901         29,573         40,260         44,653           11.3         48.2         9.7         70.5         112.7         36.1         10.9           1,487         1,773         1,802         1,991         2,366         2,887         3,319           948         969         1,239         1,374         1,643         2,054         2,362           1,792         1,918         2,227         5,591         9,668         10,238         11,595           337         350         363         0         0         0         0           450         2,422         2,524         4,945         15,896         25,082         27,377           9.0         32.6         30.9         35.6         53.8         62.3         61.3           579         483         603         949         1,130         1,142         1,298           -128         1,939         1,920         3,996         14,766         23,940         26,079           -2.6         26.1         23.5         28.7         49.9         59.5         58.4           103         222         275         0         0</td>	5,014         7,432         8,155         13,901           11.3         48.2         9.7         70.5           1,487         1,773         1,802         1,991           948         969         1,239         1,374           1,792         1,918         2,227         5,591           337         350         363         0           450         2,422         2,524         4,945           9.0         32.6         30.9         35.6           579         483         603         949           -128         1,939         1,920         3,996           -2.6         26.1         23.5         28.7           103         222         275         0           1,533         1,204         1,384         2,248           62         291         550         917           1,240         2,631         2,480         5,327           109         823         916         1,844           8.8         31.3         36.9         34.6           1,131         1,808         1,564         3,483           432         642         492         718	5,014         7,432         8,155         13,901         29,573           11.3         48.2         9.7         70.5         112.7           1,487         1,773         1,802         1,991         2,366           948         969         1,239         1,374         1,643           1,792         1,918         2,227         5,591         9,668           337         350         363         0         0           450         2,422         2,524         4,945         15,896           9.0         32.6         30.9         35.6         53.8           579         483         603         949         1,130           -128         1,939         1,920         3,996         14,766           -2.6         26.1         23.5         28.7         49.9           103         222         275         0         0           1,533         1,204         1,384         2,248         2,790           62         291         550         917         900           1,240         2,631         2,480         5,327         16,656           109         823         916         1,844	5,014         7,432         8,155         13,901         29,573         40,260           11.3         48.2         9.7         70.5         112.7         36.1           1,487         1,773         1,802         1,991         2,366         2,887           948         969         1,239         1,374         1,643         2,054           1,792         1,918         2,227         5,591         9,668         10,238           337         350         363         0         0         0           450         2,422         2,524         4,945         15,896         25,082           9.0         32.6         30.9         35.6         53.8         62.3           579         483         603         949         1,130         1,142           -128         1,939         1,920         3,996         14,766         23,940           -2.6         26.1         23.5         28.7         49.9         59.5           103         222         275         0         0         0           1,533         1,204         1,384         2,248         2,790         3,308           62         291         550	5,014         7,432         8,155         13,901         29,573         40,260         44,653           11.3         48.2         9.7         70.5         112.7         36.1         10.9           1,487         1,773         1,802         1,991         2,366         2,887         3,319           948         969         1,239         1,374         1,643         2,054         2,362           1,792         1,918         2,227         5,591         9,668         10,238         11,595           337         350         363         0         0         0         0           450         2,422         2,524         4,945         15,896         25,082         27,377           9.0         32.6         30.9         35.6         53.8         62.3         61.3           579         483         603         949         1,130         1,142         1,298           -128         1,939         1,920         3,996         14,766         23,940         26,079           -2.6         26.1         23.5         28.7         49.9         59.5         58.4           103         222         275         0         0



## **Financials and valuations**

Cash Flow								(INR m
Y/E March	2021	2022	2023	2024	2025	2026E	2027E	2028E
PAT	1,417	2,449	2,056	7,876	13,170	20,643	22,867	26,555
Dep	579	483	603	949	1,130	1,142	1,298	1,454
Changes in working capital	83	2,131	-7,305	12,727	-2,476	(296)	1,703	1,670
Op Cash flow	2,079	5,063	(4,645)	21,551	11,824	21,489	25,868	29,678
Capex	(337)	(321)	(1,457)	(1,405)	(1,672)	(1,642)	(1,798)	(1,954)
Investments	2,882	(1,240)	5,171	(9,364)	(4,549)	(1,423)	(1,494)	(1,569)
Investing cash flow	2,545	(1,561)	3,713	(10,769)	(6,221)	(3,064)	(3,291)	(3,522)
Changes in equity	218	999	34	166	1,158	-	0	-
Debt	(1,932)	11,181	(3,193)	2,996	1,798	1,977	2,175	2,393
Dividend	(962)	(1,827)	(1,624)	(2,030)	(3,113)	(4,817)	(5,336)	(6,196)
Financing cash flow	(2,676)	10,353	(4,783)	1,132	(158)	(2,839)	(3,161)	(3,804)
Cash generation	1,948	13,855	(5,715)	11,914	5,445	15,585	19,415	22,353
Op Cash	16,092	19,269	35,117	30,496	44,629	51,839	67,423	86,839
Cl Cash	19,269	35,117	30,496	44,629	51,839	67,423	86,839	1,09,192

Ratios								
Y/E March	2021	2022	2023	2024	2025	2026E	2027E	2028E
Basic (INR)								
EPS	3.5	6.0	5.1	19.4	32.4	50.8	56.3	65.4
EPS (excl EOI)	3.8	6.0	5.1	10.3	32.4	50.5	56.3	65.4
Cash EPS	3.8	6.3	5.4	20.0	33.1	51.5	57.1	66.3
Book Value	61.7	65.4	66.5	81.3	108.9	147.9	191.1	241.2
DPS	2.4	4.5	4.0	5.0	7.7	11.9	13.1	15.3
Payout %	22.6	24.9	26.3	25.8	23.6	23.3	23.3	23.3
Valuation (x)								
P/E	619.9	395.4	471.0	230.5	73.5	47.2	42.4	36.5
Cash P/E	620.1	376.8	438.8	119.4	72.0	46.3	41.8	36.0
Price/Book Value	38.6	36.5	35.9	29.3	21.9	16.1	12.5	9.9
Dividend Yield (%)	0.1	0.2	0.2	0.2	0.3	0.5	0.6	0.6
Profitability Ratios (%)								
RoE	5.7	9.2	7.6	23.8	29.8	34.4	29.5	27.1
RoCE	5.6	11.8	12.2	18.9	39.7	45.4	39.0	35.5
RoIC	2.4	2.4	1.6	7.2	26.0	30.1	25.5	23.2

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Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	<-10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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#### Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

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Grievance Redressal Cell:

Chorance regional con.							
Contact Person	Contact No.	Email ID					
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com					
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