

Repc Home Finance

Estimate change

TP change

Rating change



Motilal Oswal values your support in the EXTEL POLL 2024 for India Research, Sales, Corporate Access and Trading team. We request your ballot.



Bloomberg Equity Shares (m)	REPCO IN 63
M.Cap.(INRb)/(USDb)	29 / 0.3
52-Week Range (INR)	595 / 366
1, 6, 12 Rel. Per (%)	-1/-10/-16
12M Avg Val (INR M)	125
Free float (%)	62.9

Financials & Valuations (INR b)

Y/E March	FY24	FY25E	FY26E
NII	6.5	6.8	7.4
PPP	5.2	5.5	6.0
PAT	3.9	4.4	4.4
EPS (INR)	63.1	70.4	70.3
EPS Gr. (%)	33	12	0
BV/Sh. (INR)	463	530	597
Ratios			
NIM (%)	5.2	5.0	4.9
C/I ratio (%)	24.6	26.6	26.2
RoAA (%)	3.0	3.1	2.8
RoE (%)	14.6	14.2	12.5
Payout (%)	4.8	4.7	4.7
Valuation			
P/E (x)	7.3	6.6	6.6
P/BV (x)	1.0	0.9	0.8
P/ABV (x)	1.1	0.9	0.8
Div. Yield (%)	0.6	0.7	0.7

Shareholding pattern (%)

As On	Sep-24	Jun-24	Sep-23
Promoter	37.1	37.1	37.1
DII	19.9	18.8	18.4
FII	12.9	14.0	15.3
Others	30.1	30.0	29.2

FII Includes depository receipts

CMP: INR463

TP: INR500 (+8%)

Neutral

Loan growth muted; asset quality improves

Earnings in line; NIM stable QoQ

- Repc Home Finance (REPCO)'s 2QFY25 PAT grew 15% YoY to INR1.1b (in line). The company's 1HFY25 PAT grew ~16% YoY to ~INR2.2b, and we expect 2HFY25 PAT to increase ~7% YoY.
- The NII declined ~2% YoY to ~INR1.7b (in line). REPCO reported a healthy growth in its other income, primarily led by improvements in insurance commissions, investment income, and recoveries from written-off accounts. Opex rose ~21% YoY to INR517m (~10% above MOFSLe) due to higher depreciation, which would normalize from next quarter onwards.
- Provision write-backs for 2Q stood at ~INR160m, translating into annualized credit costs of -45bp (PY: ~5bp and PQ: ~4bp). GNPA declined ~30bp QoQ to ~4%, while NNPA dipped ~5bp QoQ to ~1.7%. The company reduced the PCR on S3 loans by ~1pp QoQ to ~61%.
- Home loans grew ~5% YoY, while other mortgage loans (including top-ups, CRE, and LAP) rose ~19% YoY. Management guided for disbursements of ~INR36-38b in FY25 and for its loan book to grow to ~INR148b by Mar'25.
- Valuations at ~0.8x FY26E P/BV are indeed attractive, but we believe that the company will continue to under-deliver on its loan growth guidance because of: 1) its inability to scale-up loan growth in core home loans, and 2) too high focus on improving asset quality and profitability, which is detrimental to loan growth.
- We cut our FY26/FY27 estimates by ~5% each to factor in lower loan growth and normalization in credit costs. We model a loan/PAT CAGR of ~10%/8% over FY24-FY27E. For an RoA/RoE of 2.8%/12.4% in FY27E, **we reiterate our Neutral rating** on the stock with our revised TP of INR500 (based on 0.8x Sep'26E BVPS).

Loan growth remains subdued; repayment rates higher

- Disbursements in 2QFY25 rose ~9% YoY to INR8.7b. Loan book grew ~8% YoY to ~INR140b. BT-OUTs were elevated, with repayment rates increasing ~85bp YoY to ~17.6% (PY: ~16.8%).
- The proportion of non-salaried customers remained broadly stable at ~52%. The proportion of non-mortgage loans was stable at ~26%.
- Management shared that it plans to scale up its branches to ~250 by Mar'25. (compared to 227 branches as of Sep'24). The company will strengthen its resources in the sales function, which will further boost loan growth. The company has started recruiting experienced employees in the sales function and it will look to add ~20-30 employees in 2HFY25. The company is also adding multiple sourcing channels, including connectors and corporate DSAs. We estimate a loan growth of 9%/10% in FY25/FY26.

Reported spreads and NIMs stable QoQ

- Reported yields rose ~10bp QoQ to ~12.1%, and reported CoF also increased ~20bp to ~8.8%, leading to stable spreads of ~3.4%.
- Management shared that it has increased its Marginal Lending Rate (MLR) by ~10bp from Nov'24 and has cumulatively increased its MLR by ~20bp in YTD-FY25. Reported NIM was stable QoQ at 5.1%.
- The cost-to-income ratio (CIR) rose ~275bp QoQ to ~27.4% primarily because of higher depreciation expense in the quarter.
- Management shared that in a declining interest rate environment, it will assure customers that lower interest rates will be passed on to them within three months of any cut in interest rates. We model NIMs of 5.0%/4.9% for FY25/FY26 (vs. 5.2% in FY24), primarily due to a moderation in its yields because of higher competitive intensity.

Key highlights from the management commentary

- Of the total disbursements of >INR75b over the last 2-3 years under the leadership of the current management team, the company's GNPA is ~INR500m (<1% of the disbursements).
- Disbursements in 3Q of the fiscal year have historically declined sequentially because of festivals and floods. However, the company expects disbursements to be sequentially better in 3QFY25.
- Management shared that the company plans to do a mega auction of repossessed properties in Dec'24. Management also guided that it expects the credit costs to remain benign in FY25, aided by stronger recoveries in 2HFY25.

Valuation and view

- We will continue to focus on the management's ability to deliver on the guided metrics of asset quality and loan growth. Like last fiscal year, we expect credit costs to remain benign and model net provision write-backs in FY25.
- We believe that REPCO should utilize the levers on its NIM for stronger loan growth in FY26-FY27. Although the risk-reward balance appears favorable at the current valuation of ~0.8x FY26E P/BV, we believe that the company will have to start delivering stronger loan growth in its core Home Loans product to command higher valuations. We reiterate our **Neutral rating with a TP of INR500 (based on 0.8x Sep'26E BVPS)**.

Quarterly performance												(INR m)
Y/E March	FY24				FY25E				FY24	FY25E	2QFY25E	Act v/s est (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	3,572	3,770	3,787	3,831	4,007	4,051	4,140	4,265	14,960	16,463	4,118	-2
Interest Expenses	2,026	2,075	2,153	2,203	2,330	2,396	2,448	2,462	8,456	9,636	2,395	0
Net Income	1,546	1,695	1,635	1,628	1,677	1,656	1,692	1,803	6,504	6,828	1,723	-4
YoY Growth (%)	16.5	23.6	17.8	10.5	8.5	-2.3	3.5	10.7	17.0	5.0	1.6	
Other income	93	69	145	141	155	229	170	73	448	627	160	43
Total Income	1,639	1,765	1,779	1,769	1,833	1,884	1,862	1,876	6,952	7,455	1,883	0
YoY Growth (%)	15.7	18.9	18.7	11.9	11.8	6.8	4.6	6.0	16.2	7.2	6.7	
Operating Expenses	392	426	410	483	452	517	475	535	1,710	1,980	470	10
YoY Growth (%)	15.7	24.4	2.9	27.6	15.4	21.2	16.1	10.9	17.3	15.8	10.3	
Operating Profits	1,247	1,338	1,370	1,287	1,380	1,367	1,386	1,341	5,242	5,475	1,412	-3
YoY Growth (%)	15.7	17.3	24.5	6.9	10.7	2.2	1.2	4.2	15.9	4.4	5.5	
Provisions	50	16	29	-100	14	-160	-106	-127	-5	-379	-35	-
Profit before Tax	1,198	1,322	1,341	1,387	1,366	1,528	1,492	1,468	5,247	5,854	1,447	6
Tax Provisions	307	341	346	306	312	403	388	350	1,300	1,452	362	11
Profit after tax	891	981	994	1,081	1,054	1,125	1,104	1,118	3,947	4,402	1,085	4
YoY Growth (%)	43.5	37.9	23.1	31.6	18.4	14.7	11.1	3.5	33.3	11.5	10.6	
Loan growth (%)	6.7	7.1	8.1	8.5	8.3	8.1	8.3	8.4	9.0	9.9	8.4	
Cost to Income Ratio (%)	23.9	24.2	23.0	27.3	24.7	27.4	25.5	28.5	24.6	26.6	25.0	
Tax Rate (%)	25.6	25.8	25.8	22.1	22.8	26.3	26.0	23.8	24.8	24.8	25.0	
Key Parameters (%)												
Yield on loans (Cal)	11.4	11.8	11.6	11.5	11.8	11.7	11.7	11.8	12.0	12.0		
Cost of funds (Cal)	8.2	8.3	8.4	8.4	8.6	8.6	8.5	8.5	8.2	8.6		
Spreads (Cal)	3.2	3.5	3.2	3.1	3.2	3.1	3.2	3.3	3.8	3.4		
NIMs (Reported)	5.1	5.4	5.3	5.1	5.1	5.1	0.0	0.0	5.2	5.0		
Credit Cost	0.16	0.05	0.09	-0.30	0.04	-0.46	-0.30	-0.35	0.0	-0.3		
Cost to Income Ratio	23.9	24.2	23.0	27.3	24.7	27.4	25.5	28.5	24.6	26.6		
Tax Rate	25.6	25.8	25.8	22.1	22.8	26.3	26.0	23.8	24.8	24.8		
Balance Sheet												
AUM (INR B)	126.6	129.2	131.9	135.1	137.0	139.6	142.8	146.5	135.1	146.5		
Change YoY (%)	6.7	7.1	8.1	8.5	8.3	8.1	8.3	8.4	8.5	8.4		
AUM Mix (%)												
Non-Salaried	51.8	51.0	51.3	51.4	51.6	51.8	0.0	0.0	51.8	51.0		
Salaried	48.2	49.0	48.7	48.6	48.4	48.2	0.0	0.0	48.2	49.0		
AUM Mix (%)												
Home loans	76.9	76.2	75.6	74.7	74.3	73.8	0.0	0.0	74.7	73.0		
LAP	23.1	23.8	24.4	25.3	25.7	26.2	0.0	0.0	25.3	27.0		
Disbursements (INR B)	6.8	8.0	7.6	8.9	6.8	8.7	8.6	9.6	31.3	33.7		
Change YoY (%)	6.6	6.9	9.0	7.1	-0.6	8.8	13.0	7.9	7.4	7.5		
Borrowings (INR B)	99.1	100.5	103.6	107.0	109.1	114.6	115.2	116.8	107.0	116.8		
Change YoY (%)	6.4	4.3	7.9	7.9	10.2	14.1	11.2	9.2	7.9	9.2		
Loans/Borrowings (%)	127.8	128.6	127.3	126.3	125.5	121.8	124.0	125.4	126.3	125.4		
Borrowings Mix (%)												
Banks	74.1	75.6	77.7	79.2	79.8	81.4	0.0	0.0	74.1	75.6		
NHB	14.9	13.1	12.0	10.8	10.6	9.5	0.0	0.0	14.9	13.1		
Repc Bank	11.0	11.4	10.3	10.0	9.6	9.1	0.0	0.0	11.0	11.4		
NCD	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
CP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Asset Quality												
GS 3 (INR B)	6.9	6.4	6.2	5.5	5.8	5.5	0.0	0.0	5.5	4.9		
Gross Stage 3 (% on Assets)	5.5	4.9	4.7	4.1	4.3	4.0	0.0	0.0	4.1	3.4		
NS 3 (INR B)	3.4	2.7	2.5	1.9	2.23	2.17	0.0	0.0	1.9	1.7		
Net Stage 3 (% on Assets)	2.8	2.2	1.9	1.5	1.7	1.6	0.0	0.0	1.5	1.2		
PCR (%)	51.4	57.4	60.1	65.2	61.8	60.7			65.2	65.0		
Return Ratios (%)												
ROA (Rep)	2.8	3.1	3.1	3.2	3.1	3.3	0.0	0.0	3.0	3.1		
ROE (Rep)	15.8	16.1	15.8	16.5	16.3	16.0	0.0	0.0	14.6	14.2		

E: MOFSL Estimates



Highlights from the management commentary

Performance Update

- Repco reported 2QFY25 PAT of INR1.13b, which grew 15% YoY.
- Share of non-housing loans stood at 26% and Housing Loans stood at 74%

Guidance

- Guided for FY25 disbursements between INR36-38b and Loan book to grow to ~INR148b by Mar'25
- Expects the GNPA pool to decline to ~INR4.5b by Mar'25 (1HFY25: ~INR5.5b)
- Total branches stood at 227 as of Sep'24 and it opened two branches in 2QFY25. Management shared that it plans to scale up its branches to 250 by Mar'25.
- Credit costs will be marginal or NIL in FY25. Write-backs will be stronger in 2H.

Asset Quality

- Systematic and relentless focus on NPA accounts are yielding the desired improvement in asset quality.
- Of the disbursements of ~INR75b over the last 2.5 years, ~INR500m has been the NPA (GNPA of <1%)
- Total write-offs stood at INR130m in the last one year
- NPA from the restructured book stood at ~INR1.5b (v/s ~INR1.58b in Jun'24). Stage 2 in the restructured book stood at ~INR2b.
- Repco has issued 500 auction notices, 447 possession notices and 1000 demand notices in 1HFY25. It plans to do a mega auction in Dec'24.
- Total written-off pool stood at ~INR1b as of Sep'24

Margins and Spreads

- REPCO has been able to maintain spreads at 3.4% and NIM of 5.1%
- The company has increased its MLR by 10bp from Nov'24 onwards and has cumulatively increased its MLR by ~20bp in YTD-FY25. In a declining interest rate environment, it will assure customers that lower interest rates will be passed on to the customers within 3 months

Opex

- Opex was elevated primarily because of higher depreciation
- Company has spent ~INR270m until now on the new IT software

Sales and Collection Functions

- Recruited experienced employees in sales and collections
- Total employees in Sales stood at 172 and collections stood at 180; It expects to add another 20-30 employees in Sales in 2H. Additionally, there are also 200 branch heads who are also into sales. Count of DSTs stood at 40.
- Focus of collections team is on Stage 2 and it expects to be at par with its peers in terms of levels of Stage 2
- Repco is adding multiple sourcing channels including connectors and Corporate DSAs

Liabilities

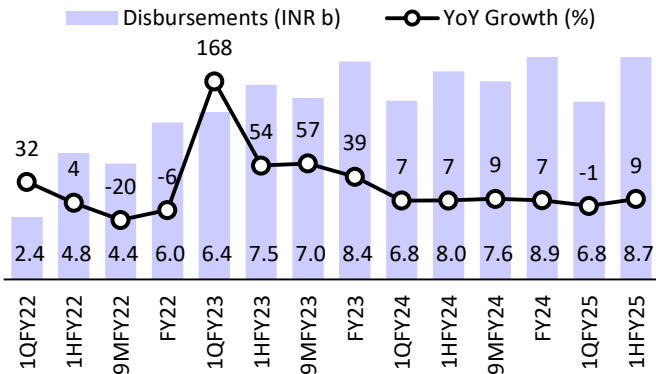
- Expects to get NHB Sanction in the next few months and it might tap the debt markets through NCDs

Others

- Repayments rate has increased in 2Q. BT-OUTs are on the higher side because of competition from Banks which offers rates that cannot be matched by Repco. The company will target to increase its disbursements and BT-IN.
- BT-OUT was ~INR650m per month in 2QFY25
- Incremental yields in Home Loans stood at 11.2%, in Home Equity at ~13.8% and blended incremental yields stood at ~11.8%
- Incremental Ticket Sizes stood at INR2.03m
- Disbursements in 3Q of the fiscal year has historically declined because of festivals and floods. However, it expects disbursements to be better in 3QFY25.
- Non-interest income was higher because, a) Insurance commissions have improved, b) Recoveries from written-off accounts stood at INR84.3m (INR28.3m in 2QFY24), and c) Investment income from fixed Deposits at 1.0 to 1.5 months of disbursements

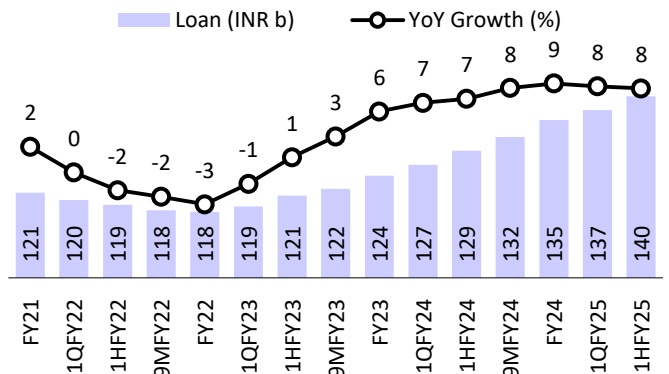
Key exhibits

Exhibit 1: Disbursements grew 9% YoY



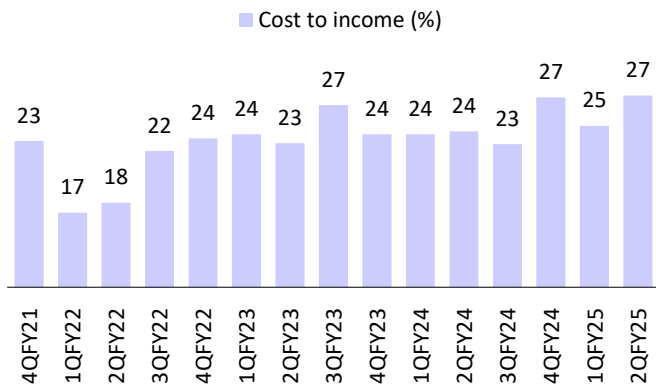
Source: MOFSL, Company

Exhibit 2: Loans grew 8% YoY



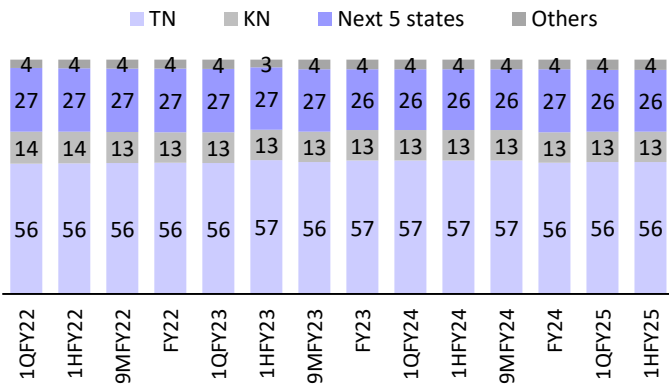
Source: MOFSL, Company;

Exhibit 3: C/I ratio rose ~275bp QoQ



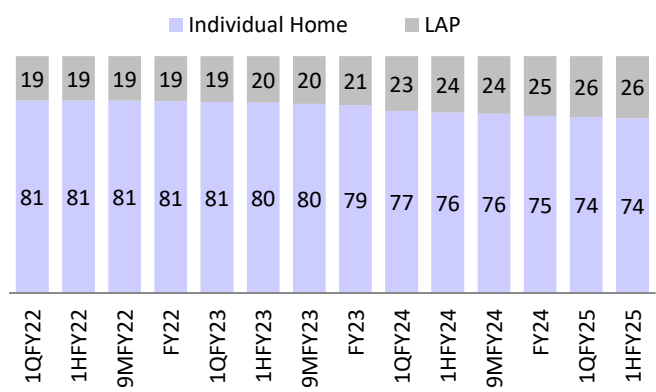
Source: MOFSL, Company

Exhibit 4: Geographical loan mix (%)



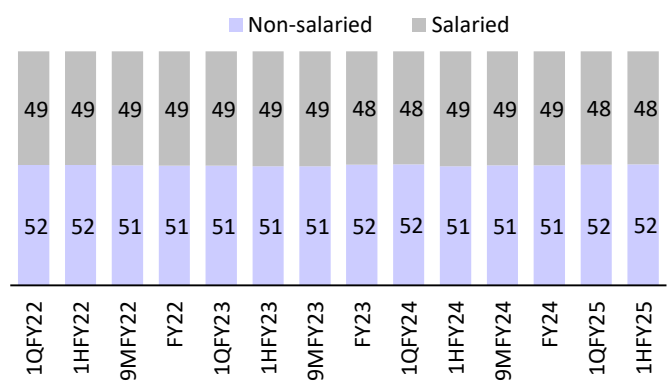
Source: MOFSL, Company

Exhibit 5: Share of home loans remained stable QoQ



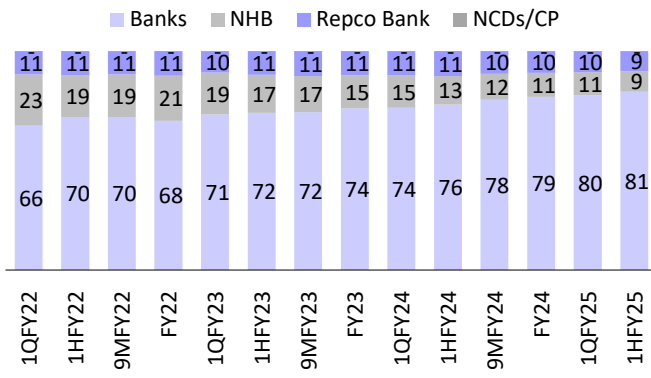
Source: MOFSL, Company

Exhibit 6: Share of salaried customers stable QoQ (%)



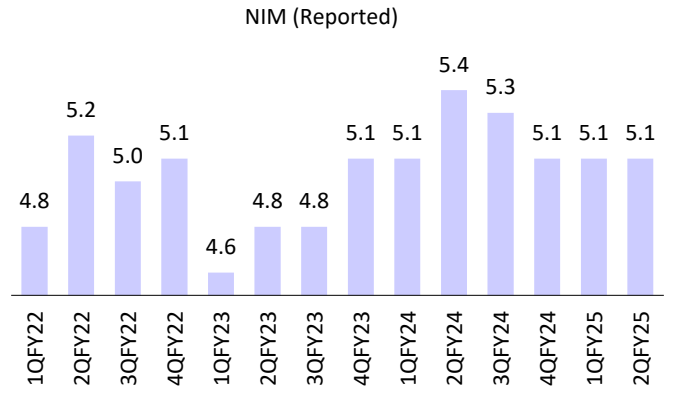
Source: MOFSL, Company

Exhibit 7: Bank borrowings in the mix rose ~160bp QoQ (%)



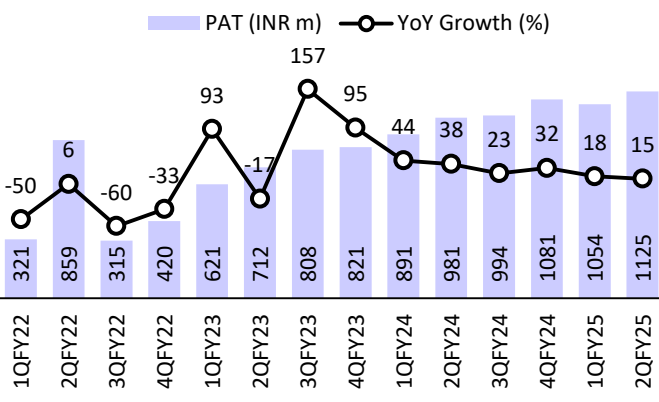
Source: MOFSL, Company

Exhibit 8: NIM (reported) was stable QoQ at 5.1%



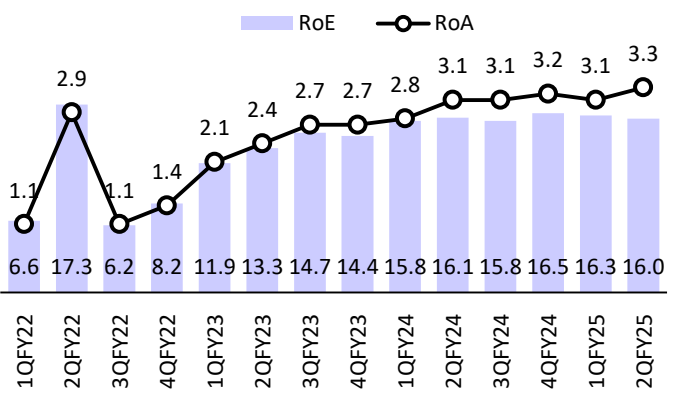
Source: MOFSL, Company, Reported

Exhibit 9: PAT grew 15% YoY to INR1.1b



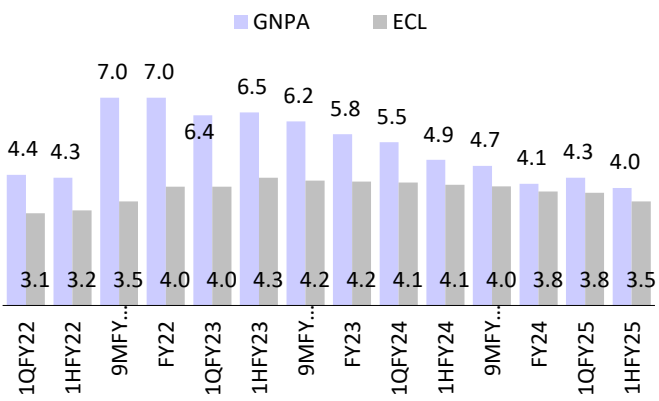
Source: MOFSL, Company

Exhibit 10: RoE/RoA trends (%)



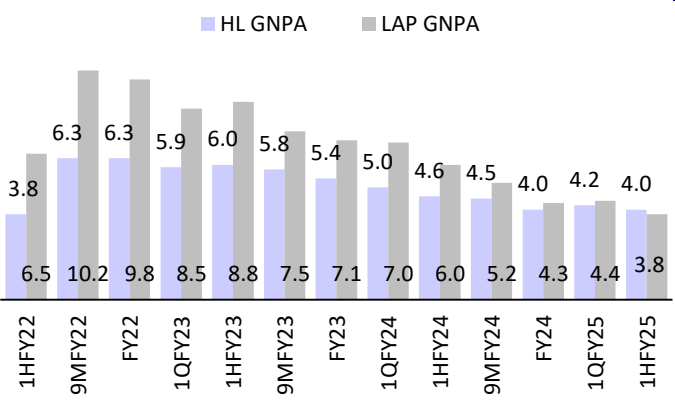
Source: MOFSL, Company

Exhibit 11: GNPA improved sequentially to 4%, while ECL/EAD declined to 3.5%



Source: MOFSL, Company;

Exhibit 12: GNPA in LAP segment improved ~60bp QoQ (%)



Source: MOFSL, Company;

Valuation and view

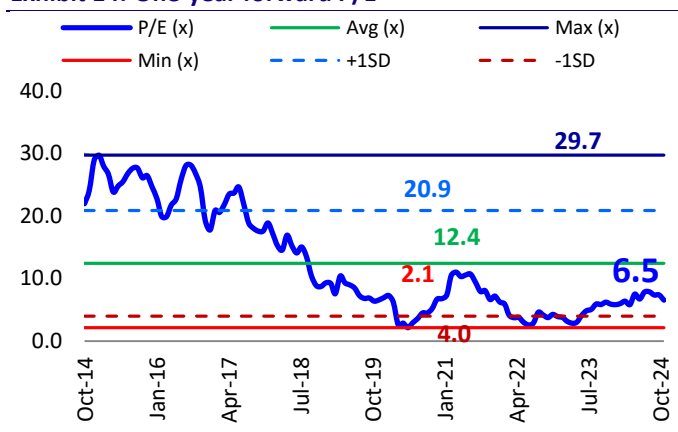
- We will continue to focus on the management’s ability to deliver on the guided metrics of asset quality and loan growth. Like last fiscal year, we expect credit costs to remain benign and model net provision write-backs in FY25.
- We believe that REPCO should utilize the levers on its NIM for stronger loan growth in FY26-FY27. Although the risk-reward balance appears favorable at the current valuation of ~0.8x FY26E P/BV, we believe that the company will have to start delivering stronger loan growth in its core Home Loans product to command higher valuations. We reiterate our **Neutral rating with a TP of INR500 (based on 0.8x Sep’26E BVPS)**.

Exhibit 13: We cut our FY26/FY27 EPS estimates by ~5% each to factor in lower loan growth and normalization in credit costs

INR b	Old Est.			New Est.			Change (%)		
	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
NII	6.9	7.6	8.4	6.8	7.4	8.2	-1.5	-3.0	-2.2
Other Income	0.6	0.7	0.8	0.6	0.7	0.8	0.0	0.0	0.0
Total Income	7.6	8.3	9.2	7.5	8.1	9.0	-1.4	-2.7	-2.0
Operating Expenses	1.9	2.1	2.3	2.0	2.1	2.3	1.7	-0.5	-2.8
Operating Profits	5.6	6.2	6.9	5.5	6.0	6.7	-2.4	-3.5	-1.7
Provisions	-0.1	0.0	0.0	-0.4	0.1	0.2	-	-	-
PBT	5.7	6.2	6.9	5.9	5.8	6.5	2.2	-5.4	-4.8
Tax	1.4	1.5	1.7	1.5	1.4	1.6	2.2	-5.4	-4.8
PAT	4.3	4.6	5.2	4.4	4.4	4.9	2.2	-5.4	-4.8
Loan book	144	158	175	143	158	174	-0.3	-0.3	-0.4
NIM (%)	5.0	5.0	5.0	5.0	4.9	4.9			
Spreads (%)	3.5	3.5	3.5	3.4	3.3	3.3			
ROAA (%)	3.0	2.9	2.9	3.1	2.8	2.8			
RoAE (%)	13.9	13.2	12.9	14.2	12.5	12.4			

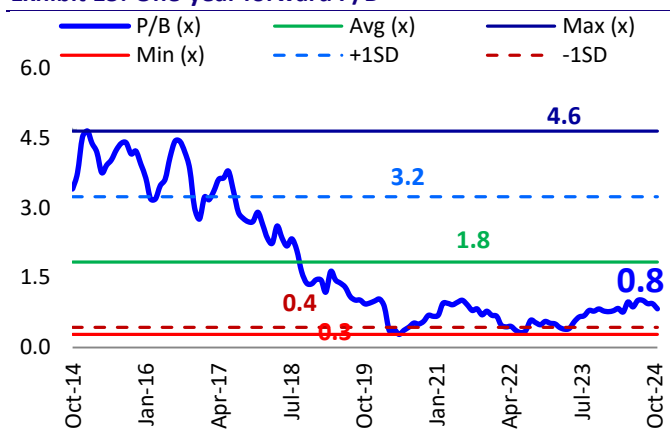
Source: MOFSL, Company

Exhibit 14: One-year forward P/E



Source: MOFSL, Company

Exhibit 15: One-year forward P/B



Source: MOFSL, Company

Financials and valuations

Income statement									(INR m)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Interest Income	11,634	13,174	13,518	12,804	12,570	14,960	16,463	17,679	19,338
Interest Expended	7,200	8,250	8,072	6,899	7,011	8,456	9,636	10,279	11,122
Net Interest Income	4,434	4,924	5,446	5,905	5,560	6,504	6,828	7,400	8,215
Change (%)	1.7	11.0	10.6	8.4	-5.8	17.0	5.0	8.4	11.0
Other Operating Income	318	337	404	262	421	448	627	703	787
Net Income	4,752	5,261	5,850	6,166	5,981	6,952	7,455	8,103	9,002
Change (%)	3.1	10.7	11.2	5.4	-3.0	16.2	7.2	8.7	11.1
Operating Expenses	984	1,065	1,144	1,241	1,458	1,710	1,980	2,120	2,264
Operating Income	3,768	4,196	4,706	4,926	4,523	5,242	5,475	5,983	6,738
Change (%)	-1.4	11.4	12.1	4.7	-8.2	15.9	4.4	9.3	12.6
Provisions/write offs	170	594	808	2,331	516	-5	-379	138	204
PBT	3,598	3,602	3,898	2,595	4,008	5,247	5,854	5,845	6,534
Extraordinary Items	0	0	0	0	0	0	0	0	0
PBT after EO	3,598	3,602	3,898	2,595	4,008	5,247	5,854	5,845	6,534
Tax	1,252	798	1,022	680	1,047	1,300	1,452	1,450	1,620
Tax Rate (%)	34.8	22.2	26.2	26.2	26.1	24.8	24.8	24.8	24.8
DTL on Special Reserve									
PAT	2,346	2,804	2,876	1,915	2,961	3,947	4,402	4,396	4,914
Change (%)	16.7	19.5	2.6	-33.4	54.6	33.3	11.5	-0.1	11.8
PAT adjusted for EO	2,346	2,804	2,876	1,915	2,961	3,947	4,402	4,396	4,914
Change (%)	16.7	19.5	2.6	-33.4	54.6	33.3	11.5	-0.1	11.8
Proposed Dividend	181	181	156	157	169	188	208	208	233

Balance sheet

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Capital	626	626	626	626	626	626	626	626	626
Reserves & Surplus	14,648	17,243	19,967	21,730	24,536	28,314	32,508	36,695	41,376
Net Worth	15,274	17,869	20,593	22,356	25,162	28,940	33,133	37,321	42,001
Loans from Banks	0	0	0	0	0	0	0	0	0
Bonds/Debentures	0	0	0	0	0	0	0	0	0
Borrowings	92,774	1,01,090	1,01,974	96,920	99,241	1,07,010	1,16,816	1,27,329	1,40,037
Borrowings	92,774	1,01,090	1,01,974	96,920	99,241	1,07,010	1,16,816	1,27,329	1,40,037
Change (%)	14.1	9.0	0.9	-5.0	2.4	7.8	9.2	9.0	10.0
Other liabilities	1,522	987	1,093	698	832	1,103	1,378	1,585	1,823
Total Liabilities	1,09,570	1,19,946	1,23,659	1,19,974	1,25,234	1,37,053	1,51,328	1,66,235	1,83,861
Loans	1,08,379	1,15,884	1,18,356	1,12,918	1,19,622	1,30,371	1,43,333	1,57,585	1,74,392
Change (%)	12.3	6.9	2.1	-4.6	5.9	9.0	9.9	9.9	10.7
Investments	363	321	345	440	477	494	568	653	751
Change (%)	51.5	-11.6	7.4	27.7	8.4	3.4	15.0	15.0	15.0
Net Fixed Assets	155	372	314	353	396	576	691	774	867
Other assets	673	3,369	4,645	6,263	4,740	5,612	6,736	7,223	7,851
Total Assets	1,09,570	1,19,946	1,23,659	1,19,974	1,25,234	1,37,053	1,51,328	1,66,235	1,83,861

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Spreads Analysis (%)									
Avg Yield on Loans	11.4	11.7	11.5	11.1	10.8	12.0	12.0	11.8	11.7
Avg. Cost of Borrowings	8.3	8.5	8.0	6.9	7.1	8.2	8.6	8.4	8.3
Interest Spread	3.1	3.2	3.6	4.1	3.6	3.7	3.4	3.3	3.3
Net Interest Margin	4.3	4.4	4.6	5.1	4.8	5.2	5.0	4.9	4.9
Profitability Ratios (%)									
RoE	16.5	16.9	15.0	8.9	12.5	14.6	14.2	12.5	12.4
RoA	2.3	2.4	2.4	1.6	2.4	3.0	3.1	2.8	2.8
Int. Expended/Int.Earned	61.9	62.6	59.7	53.9	55.8	56.5	58.5	58.1	57.5
Other Inc./Net Income	6.7	6.4	6.9	4.2	7.0	6.4	8.4	8.7	8.7
Efficiency Ratios (%)									
Op. Exps./Net Income	20.7	20.2	19.6	20.1	24.4	24.6	26.6	26.2	25.1
Empl. Cost/Op. Exps.	59.5	62.4	62.3	63.4	60.3	59.7	59.4	59.9	60.5
Asset Quality (%)									
Gross NPAs	3,258	5,117	4,485	8,198	7,187	5,516	4,929	4,643	4,800
Gross NPAs to Adv.	3.0	4.3	3.7	7.0	5.8	4.1	3.4	2.9	2.7
Net NPAs	1,507	3,287	2,714	5,587	3,621	1,919	1,725	1,393	1,440
Net NPAs to Adv.	1.4	2.8	2.3	4.9	3.0	1.5	1.2	0.9	0.8
VALUATION									
Book Value (INR)	244.1	285.6	329.2	357.1	402.2	462.6	529.6	596.6	671.4
Price-BV (x)		1.6	1.4	1.3	1.2	1.0	0.9	0.8	0.7
EPS (INR)	37.5	44.8	46.0	30.6	47.3	63.1	70.4	70.3	78.5
EPS Growth YoY	16.7	19.5	2.6	-33.4	54.7	33.3	11.5	-0.1	11.8
Price-Earnings (x)		10.3	10.1	15.1	9.8	7.3	6.6	6.6	5.9
Dividend per share (INR)	2.5	2.5	2.5	2.5	2.7	3.0	3.3	3.3	3.7
Dividend yield (%)		0.5	0.5	0.5	0.6	0.6	0.7	0.7	0.8

E: MOFSL Estimates

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Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilalosal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilalosal.com
Mr. Ajay Menon	022 40548083	am@motilalosal.com

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