

Sun TV Network

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	SUNTV IN
Equity Shares (m)	394
M.Cap.(INRb)/(USD\$)	188.5 / 2
52-Week Range (INR)	661 / 476
1, 6, 12 Rel. Per (%)	-5/-15/-17
12M Avg Val (INR M)	243

Financials & Valuations (INR b)

Y/E March	FY27E	FY28E	FY29E
Sales	43.4	44.7	44.5
EBITDA	22.5	23.0	22.1
Adj. PAT	16.6	17.6	17.4
EBITDA Margin (%)	51.7	51.5	49.6
Adj. EPS (INR)	42.1	44.5	44.2
EPS Gr. (%)	12.8	5.8	-0.7
BV/Sh. (INR)	340.2	369.8	399.0

Ratios

Net D:E	-0.8	-0.8	-0.9
RoE (%)	12.4	12.0	11.1
RoCE (%)	12.9	12.6	11.5
Payout (%)	34.4	33.7	33.9

Valuations

P/E (x)	11.3	10.7	10.8
P/B (x)	1.4	1.3	1.2
EV/EBITDA (x)	7.6	6.8	6.4
Div. Yield (%)	3.0	3.1	3.1
FCF Yield (%)	5.7	5.6	5.4

Shareholding Pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	75.0	75.0	75.0
DII	11.3	10.9	10.4
FII	5.8	6.6	6.9
Others	7.9	7.5	7.7

FII includes depository receipts

CMP: INR478 **TP: INR545 (+14%)** **Neutral**

IPL shines; valuations inexpensive but ad revenue growth vital for re-rating

- Sun TV Network (SUNTV) reported a strong 1QFY27, with revenue rising 13% YoY, led by a ~34% YoY increase in IPL revenue. Advertising revenue declined 2.6% YoY, while domestic subscription grew a modest 3.3% YoY.
- Excluding strong IPL led growth, core revenue grew by a modest ~1% YoY; however, profitability remained robust, with core EBITDA margin expanding 240bp YoY to 53%, indicating strong cost control in the core business. Overall, a stronger revenue mix and operating leverage drove EBITDA/PAT growth of ~19%/16% YoY, with EBITDA margin expanding ~240bp YoY to 51.5%.
- We largely keep our estimates unchanged for FY27/28. We expect SUNTV's revenue/EBITDA/PAT to increase by a modest 3%/1%/6% over FY26-29 amid persistent weakness in ad revenues weighing on core business margins.
- At ~12.6x one-year forward P/E, valuations remain ~20% below historical averages, but a pickup in ad revenue remains critical for re-rating.
- We value SUNTV on an SoTP basis: 7x Sept'28 EV/sales for SRH, ~4x EV/EBITDA for the core TV business, 0.5x investments for Northern Superchargers, and 1x for cash/dividends (~INR 88b), arriving at our **revised TP of INR545** (implying ~12x FY28E P/E). **We reiterate our Neutral rating.**

Strong 1QFY27 led by IPL, with a sharp margin expansion

- Overall revenue grew 13% YoY to INR14.2b (10% beat), primarily driven by higher IPL revenue.
 - Domestic advertising revenue at INR2.8b (3.7% beat) declined 2.6% YoY (vs. -12% YoY for Zee).
 - Domestic subscription revenue at INR4.9b (1.7% miss) grew 3% YoY (vs. +16% YoY for Zee).
 - IPL revenue increased substantially ~33% YoY (+24% beat), driven by an increase in central pool and better performance.
- Operating expenses increased ~8% YoY to INR6.9b, led by a 20% YoY increase in other expenses.
- Employee costs largely remained flat YoY, while other expenses increased 20% YoY, led by IPL-related costs.
- As a result, EBITDA increased ~19% YoY to INR7.3b (17% beat) as margin expanded ~240bp YoY to 51.5% (~335bp beat).
- Depreciation and amortization declined 12%, resulting in ~25% YoY increase in EBIT to INR6.4b (22% beat).
- Adjusted net profit increased 16% YoY to INR6.1b (22% beat) due to higher core profitability.
- SUNTV declared an interim dividend of INR5/share for 1QFY27.

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Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Valuation and view

- A gradual shift in FMCG ad spends toward digital platforms remains a key structural headwind for linear TV broadcasters such as SUNTV over the medium term. A sustained recovery in ad revenues remains the key trigger for any meaningful re-rating.
- We largely keep our estimates unchanged for FY27/28E. We expect SUNTV's revenue/EBITDA/PAT to increase by a modest 3%/1%/6% over FY26-29 amid persistent weakness in ad revenues weighing on core business margins.
- At ~12.6x one-year forward P/E, valuations remain ~20% below historical averages, but a pickup in ad revenues across the core business remains critical for re-rating.
- We value SUNTV on an SoTP basis: 7x Sept'28 EV/sales for SRH, ~4x EV/EBITDA for the core TV business, 0.5x investments for Northern Superchargers, and 1x for cash/dividends (~INR 88b), arriving at our **revised TP of INR545** (implying ~12x FY28E P/E). **We reiterate our Neutral rating.**

Standalone - Quarterly Earnings Model

(INR m)												
Y/E March	FY26				FY27E				FY26	FY27	FY27E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			1QE	Var (%)
Revenue	12,568	11,690	8,279	8,485	14,234	8,818	11,865	8,529	41,021	43,446	12,963	10
YoY Change (%)	-1.5	29.9	4.3	-6.7	13.3	-24.6	43.3	0.5	5.8	5.9		
Total Expenditure	6,396	4,191	4,181	4,690	6,904	4,381	4,847	4,835	19,457	20,967	6,721	3
EBITDA	6,172	7,499	4,098	3,795	7,330	4,436	7,018	3,694	21,565	22,479	6,242	17
YoY Change (%)	-12.6	41.8	-5.2	-11.1	-67.2	-78.5	-69.4	-84.3	3.0	4.2		
Depreciation	1,029	3,992	1,083	932	908	967	3,483	1,091	7,037	6,449	964	-6
Interest	25	24	23	22	9	19	18	15	95	61	26	-66
Other Income	1,805	1,314	1,305	932	1,668	1,532	1,551	1,454	5,356	6,206	1,465	14
PBT	6,923	4,522	4,254	3,063	8,081	4,982	5,069	4,042	18,762	22,174	6,717	20
Tax	1,636	1,225	1,090	877	1,962	1,254	1,276	1,090	4,827	5,581	1,691	
Rate (%)	23.6	27.1	25.6	28.6	24.3	25.2	25.2	27.0	25.7	25.2	25.2	
Reported PAT	5,287	3,298	3,164	2,186	6,120	3,728	3,793	2,952	13,935	16,593	5,026	22
YoY Change (%)	-3.3	-12.0	-7.9	-35.2	15.8	6.4	18.7	8.6	-14.1	12.8		

E: MOFSL Estimates

We ascribe INR545/share valuation to SUNTV

Sun TV (INR b)	Sept'28E	Multiple	Value	INR/share
IPL (SRH) revenue	6.9	7	48	123
Core TV EBITDA	19.5	4	73	186
Norther Superchargers (0.5x investment)			5	14
Cash and dividends			88	205
Equity value			215	545
CMP				477
Upside/downside (%)				14.3%

Exhibit 1: Estimate change summary

	FY26E	FY27E	FY28E
Ad Revenue (INRb)			
Old	11.2	11.5	11.9
Actual/New	11.2	11.5	11.9
Change (%)	0.0	0.0	0.0
Subscription Revenue (INRb)			
Old	20.7	21.5	22.4
Actual/New	20.6	21.4	22.3
Change (%)	-0.5	-0.5	-0.5
Revenue (INRb)			
Old	43.1	44.0	44.4
Actual/New	43.4	44.7	44.5
Change (%)	0.9	1.5	0.4
Production costs (INRb)			
Old	10.3	10.7	11.1
Actual/New	10.2	10.6	11.1
Change (%)	-0.5	-0.5	-0.5
EBITDA (INRb)			
Old	22.5	22.8	22.4
Actual/New	22.5	23.0	22.1
Change (%)	-0.1	1.0	-1.2
EBITDA margin (%)			
Old	52.3	51.8	50.5
Actual/New	51.7	51.5	49.6
Change (bp)	-53.4	-26.2	-80.5
PAT (INRb)			
Old	15.7	16.4	16.7
Actual/New	16.6	17.6	17.4
Change (%)	5.6	6.7	4.7
EPS (INR)			
Old	39.9	41.7	42.3
Actual/New	42.1	44.5	44.2
Change (%)	5.6	6.7	4.7

Source: MOFSL, Company

Exhibit 2: Quarterly performance (INR m)

INR m	1QFY26	4QFY26	1QFY27	YoY%	QoQ%	1QFY27	vs. est (%)
Revenue	12,568	8,485	14,234	13.3	67.8	12,963	9.8
Operating expenditure	6,396	4,690	6,904	7.9	47.2	6,721	2.7
EBITDA	6,172	3,795	7,330	18.8	93.1	6,242	17.4
EBITDA margin (%)	49.1	44.7	51.5	238bps	677bps	48.2	334bps
Depreciation & amortization	1,029	932	908	-11.8	-2.6	964	-5.8
EBIT	5,143	2,863	6,422	24.9	124.3	5,278	21.7
Interest	25	22	9	-64.7	-60.4	26	-66.3
Other income	1,805	932	1,668	-7.6	79.0	1,465	13.9
Exceptional item	0	-710	0				
PBT	6,923	3,063	8,081	16.7	163.8	6,717	20.3
Tax	1,636	877	1,962	19.9	123.8	1,691	16.0
Effective tax rate (%)	23.6	28.6	24.3	64bps	-434bps	25.2	-90bps
PAT	5,287	2,186	6,120	15.8	179.9	5,026	21.8
Adjusted PAT	5,287	1,477	6,120	15.8	314.4	5,026	21.8

Exhibit 3: Revenue break-up

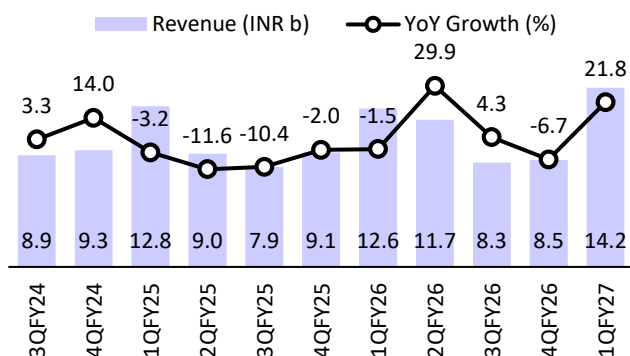
Revenue Breakup	1QFY26	4QFY26	1QFY27	YoY%	QoQ%	1QFY27	vs. est (%)
Advertising	2,899	2,760	2,825	-2.6	2.4	2,725	3.7
Domestic Subscription	4,701	4,720	4,855	3.3	2.9	4,936	-1.7
Movies, IPL and Others	4,727	765	6,324	33.8	726.9	5,061	24.9
Total	12,568	8,485	14,234	13.3	67.8	12,963	9.8

Exhibit 4: Breakup of operating expenses (INR m)

Operating Cost	1QFY26	4QFY26	1QFY27	YoY%	QoQ%	1QFY27	v/s est (%)
Production cost	2,422	2,320	2,307	-4.7	-0.6	2,568	-10.1
Employee cost	745	741	737	-1.0	-0.5	763	-3.4
Other expenses	3,229	1,629	3,860	19.5	136.9	3,390	13.9
Total Operating expenses	6,396	4,690	6,904	8.0	47.2	6,721	2.7

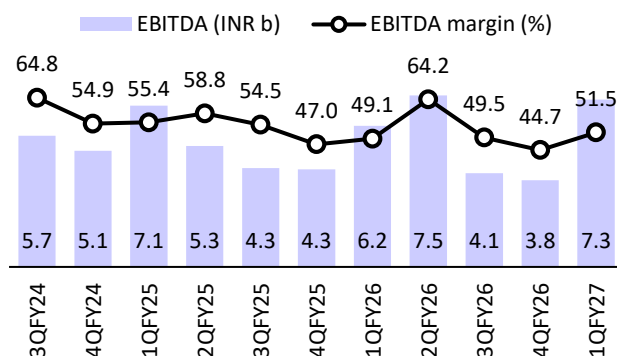
Story in charts

Exhibit 5: Revenue increased 13% YoY



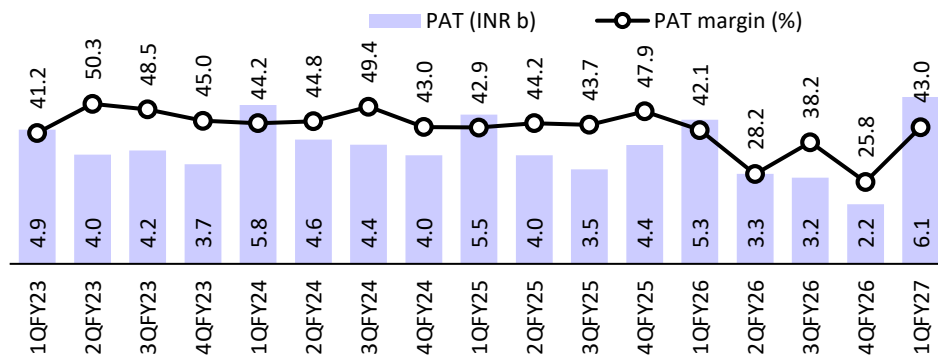
Source: MOFSL, Company

Exhibit 6: EBITDA margins expanded ~240bp YoY



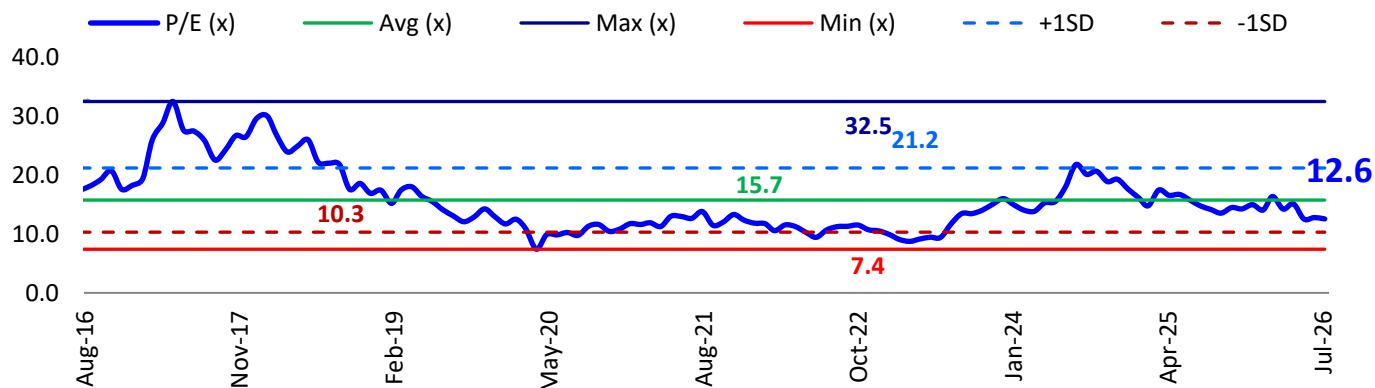
Source: MOFSL, Company

Exhibit 7: Reported PAT increased 16% YoY



Source: MOFSL, Company

Exhibit 8: SUNTV trades at ~12.6x one-year forward P/E



Source: Bloomberg, MOFSL, Company

Financials and valuations

Standalone - Income Statement

(INR m)

Y/E March	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Total Income from Operations	35,049	36,614	41,484	38,789	41,021	43,446	44,702	44,536
Change (%)	12.5	4.5	13.3	-6.5	5.8	5.9	2.9	-0.4
Production Costs	5,450	6,099	7,118	8,529	9,606	10,231	10,640	11,066
Employees Cost	2,674	2,746	2,840	2,908	2,958	3,017	3,093	3,170
Other Expenses	4,287	4,276	5,677	6,408	6,892	7,719	7,951	8,189
Total Expenditure	12,411	13,121	15,634	17,845	19,457	20,967	21,684	22,425
% of Sales	35.4	35.8	37.7	46.0	47.4	48.3	48.5	50.4
EBITDA	22,638	23,493	25,850	20,944	21,565	22,479	23,018	22,111
Margin (%)	64.6	64.2	62.3	54.0	52.6	51.7	51.5	49.6
Depreciation	2,867	4,678	5,140	5,217	7,037	6,449	6,799	7,149
EBIT	19,771	18,815	20,710	15,727	14,528	16,029	16,219	14,961
Int. and Finance Charges	287	54	46	98	95	61	64	68
Other Income	2,448	3,620	4,821	6,651	5,356	6,206	7,306	8,406
PBT Bef. EO Exp.	21,931	22,381	25,485	22,280	19,789	22,174	23,460	23,299
EO Items	0	0	0	-735	-1,027	0	0	0
PBT after EO Exp.	21,931	22,381	25,485	21,545	18,762	22,174	23,460	23,299
Total Tax	5,483	5,636	6,734	5,000	4,827	5,581	5,905	5,864
Tax Rate (%)	25.0	25.2	26.4	23.2	25.7	25.2	25.2	25.2
Reported PAT	16,448	16,745	18,752	16,545	13,935	16,593	17,555	17,435
Adjusted PAT	16,448	16,745	18,752	17,109	14,703	16,593	17,555	17,435
Change (%)	8.2	1.8	12.0	-8.8	-14.1	12.8	5.8	-0.7
Margin (%)	46.9	45.7	45.2	44.1	35.8	38.2	39.3	39.1

Standalone - Balance Sheet

(INR m)

Y/E March	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Equity Share Capital	1,970	1,970	1,970	1,970	1,970	1,970	1,970	1,970
Total Reserves	78,562	89,411	1,01,563	1,12,197	1,21,221	1,32,099	1,43,743	1,55,266
Net Worth	80,532	91,381	1,03,534	1,14,167	1,23,191	1,34,069	1,45,713	1,57,237
Capital Employed	80,532	91,381	1,03,534	1,14,167	1,23,191	1,34,069	1,45,713	1,57,237
Gross Block	48,854	50,911	55,963	58,672	62,980	66,480	69,980	73,480
Less: Accum. Deprn.	32,527	35,000	40,110	44,006	51,042	57,492	64,291	71,440
Net Fixed Assets	16,327	15,911	15,853	14,666	11,938	8,989	5,690	2,040
Capital WIP	2,441	1,313	1,448	3,442	8,875	8,875	8,875	8,875
Total Investments	38,267	56,308	70,747	82,416	88,715	88,715	88,715	88,715
Curr. Assets, Loans&Adv.	30,299	26,015	23,716	22,893	24,786	38,249	53,381	68,513
Account Receivables	13,945	14,360	12,110	11,806	13,904	13,688	14,084	14,032
Cash and Bank Balance	9,175	4,917	3,596	3,663	2,561	16,467	30,969	46,184
Loans and Advances	7,179	6,738	8,010	7,423	8,321	8,094	8,328	8,297
Curr. Liability & Prov.	6,801	8,166	8,229	9,250	11,123	10,758	10,947	10,906
Account Payables	2,036	2,334	2,560	2,683	4,032	3,571	3,674	3,660
Other Current Liabilities	4,570	5,631	5,450	6,335	6,834	6,904	6,981	6,955
Provisions	195	201	219	231	258	284	292	291
Net Current Assets	23,498	17,850	15,486	13,643	13,663	27,491	42,434	57,607
Appl. of Funds	80,532	91,381	1,03,534	1,14,167	1,23,191	1,34,069	1,45,713	1,57,237

Financials and valuations

Ratios

Y/E March	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Basic (INR)								
EPS	41.7	42.5	47.6	43.4	37.3	42.1	44.5	44.2
Cash EPS	49.0	54.4	60.6	56.7	55.2	58.5	61.8	62.4
BV/Share	204.4	231.9	262.7	289.7	312.6	340.2	369.8	399.0
DPS	20.0	22.0	16.8	15.0	12.5	14.5	15.0	15.0
Payout (%)	47.9	51.8	35.2	35.7	35.3	34.4	33.7	33.9
Valuation (x)								
P/E	11.4	11.2	10.0	11.0	12.8	11.3	10.7	10.8
Cash P/E	9.7	8.8	7.9	8.4	8.6	8.2	7.7	7.6
P/BV	2.3	2.1	1.8	1.6	1.5	1.4	1.3	1.2
EV/Sales	4.2	3.7	2.9	2.8	2.8	3.9	3.5	3.2
EV/EBITDA	6.5	5.7	4.7	5.2	5.3	7.6	6.8	6.4
Dividend Yield (%)	4.2	4.6	3.5	3.1	2.6	3.0	3.1	3.1
FCF per share	10.9	43.3	40.5	31.0	18.5	34.0	33.3	32.3
Return Ratios (%)								
RoE	21.9	19.5	18.1	15.0	11.9	12.4	12.0	11.1
RoCE	22.2	19.5	19.3	15.8	12.4	12.9	12.6	11.5
RoIC	56.7	47.3	53.9	46.1	45.3	55.7	65.3	73.1
Working Capital Ratios								
Fixed Asset Turnover (x)	0.7	0.7	0.7	0.7	0.7	0.7	0.6	0.6
Asset Turnover (x)	0.4	0.4	0.4	0.3	0.3	0.3	0.3	0.3
Inventory (Days)	0	0	0	0	0	0	0	0
Debtor (Days)	145	143	107	111	124	115	115	115
Creditor (Days)	21	23	23	25	36	30	30	30
Leverage Ratio (x)								
Current Ratio	4.5	3.2	2.9	2.5	2.2	3.6	4.9	6.3
Net Debt/Equity	-0.6	-0.7	-0.7	-0.8	-0.7	-0.8	-0.8	-0.9

Standalone - Cash Flow Statement

(INR m)

Y/E March	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
OP/(Loss) Before Tax	21,931	22,381	25,485	21,545	18,762	22,174	23,460	23,299
Depreciation	2,867	4,678	5,140	5,217	7,037	6,449	6,799	7,149
Interest & Finance Charges	287	54	46	98	95	61	64	68
Direct Taxes Paid	-6,908	-5,706	-6,041	-5,542	-4,859	-5,581	-5,905	-5,864
(Inc)/Dec in WC	-538	2,516	1,453	629	300	78	-441	43
CF from Operations	17,639	23,924	26,083	21,947	21,336	23,182	23,978	24,695
Others	-1,499	-3,352	-4,709	-5,699	-3,975	-6,206	-7,306	-8,406
CF from Operating incl EO	16,140	20,572	21,374	16,248	17,361	16,976	16,672	16,289
(Inc)/Dec in FA	-11,292	-3,219	-5,092	-3,832	-10,060	-3,500	-3,500	-3,500
Free Cash Flow	4,848	17,352	16,282	12,416	7,301	13,476	13,172	12,789
(Pur)/Sale of Investments	-923	-13,799	-9,671	-8,951	-4,778	0	0	0
Others	2,515	1,774	1,886	2,278	2,213	6,206	7,306	8,406
CF from Investments	-9,701	-15,245	-12,878	-10,504	-12,625	2,706	3,806	4,906
Issue of Shares	0	0	0	0	0	0	0	0
Inc/(Dec) in Debt	0	0	0	0	-240	0	0	0
Interest Paid	-542	-301	-319	-203	-1	-61	-64	-68
Dividend Paid	-5,419	-5,911	-6,601	-5,911	-4,926	-5,714	-5,911	-5,911
Others	0	0	0	0	0	0	0	0
CF from Fin. Activity	-5,961	-6,213	-6,920	-6,114	-5,166	-5,776	-5,976	-5,979
Inc/Dec of Cash	487	-886	1,577	-354	-399	13,906	14,502	15,216
Opening Balance	4,613	5,099	1,271	2,848	2,495	2,096	16,002	30,504
Closing Balance	5,100	4,214	2,848	2,495	2,096	16,002	30,504	45,719
Other bank balance	4,076	704	748	1,168	465	465	465	465
Closing Balance (incl other bank bal)	9,175	4,917	3,596	3,663	2,561	16,467	30,969	46,184

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

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