

Neutral



BSE SENSEX S&P CNX 80,426 24,655



Stock Info

Stock iiii	
Bloomberg	IOCL IN
Equity Shares (m)	14121
M.Cap.(INRb)/(USDb)	2048.1 / 23.1
52-Week Range (INR)	182 / 111
1, 6, 12 Rel. Per (%)	5/7/-9
12M Avg Val (INR M)	2085
Free float (%)	48.5

Financials Snapshot (INR b)

The state of the position (in the state of			
Y/E March	FY25	FY26E	FY27E
Sales	7,581	7,326	7,334
EBITDA	360	456	442
PAT	107	165	148
EPS (INR)	7.8	11.9	10.7
EPS Gr. (%)	-73.6	53.9	-10.2
BV/Sh.(INR)	135.4	151.0	158.3
Ratios			
Net D:E	0.7	0.6	0.6
RoE (%)	5.8	8.3	6.9
RoCE (%)	5.8	7.1	6.3
Payout (%)	30.4	22.1	31.2
Valuations			
P/E (x)	18.0	11.7	13.0
P/BV (x)	1.0	0.9	0.9
EV/EBITDA (x)	9.2	7.2	7.4
Div. Yield (%)	2.1	3.1	2.4
FCF Yield (%)	(0.1)	11.0	6.5

Shareholding pattern (%)

As On	Jun-25	Mar-25	Jun-24
Promoter	51.5	51.5	51.5
DII	29.9	29.6	29.6
FII	7.5	7.4	7.8
Others	11.2	11.6	11.1

FII Includes depository receipts

Petchem, gas and renewables anchor growth

Indian Oil Corp. (IOCL) hosted its annual investor meet, attended by Chairman Mr. Arvindar Sahney and CFO Mr. Anuj Jain, outlining strategic priorities in refining, petrochemicals, gas, and new energy. Management highlighted strong execution momentum, a balanced capex pipeline, and diversification into growth verticals, positioning IOCL for sustained market leadership.

Key highlights:

CMP: INR145

Refining capacity to expand ~20% by CY26 end: IOCL's refining capacity is set to expand from 81mmt to 98mmt by CY26 end, with INR900b capex currently under execution.

TP: INR150 (+3%)

- LPG Strong market position, growth levers ahead: IOCL holds ~45% share in India's LPG market, delivering ~3m cylinders daily across ~150m connections. With penetration now at 100% under PMUY, growth will hinge on higher refill frequency per user (4.5x to 8x p.a.) and rising industrial demand.
- Petrochemicals to drive growth: Petchem capacity will rise from 4.3mmt to 13mmt over the next five years. Paradip complex is slated to be IOCL's largest integrated site with mixed feed flexibility (naphtha, C3-C4 and ethane). An ethane cracker in South India is also planned. India's petchem demand is expected to reach 80mmt by FY40-45 (currently: 30mmt with ~25% imports), reinforcing IOCL's growth optionality.
- SPRINT program: Launched Apr'25, it is designed to (i) support core business, (ii) drive 20% cost optimization, (iii) reinforce customer centricity, (iv) integrate tech/innovation, (v) nurture leadership, and (vi) ensure transition readiness. Notably, budgeted FY26 capex has already been reduced by 20% and the target has been met successfully in the first five months.
- Gas and energy transition: IOCL's gas business has clocked a 35% CAGR in volumes over the past two years, and the company has 80% LNG fueling market share in India. Transition-focused projects include India's largest green hydrogen plant (10ktpa, Panipat, FY27), sustainable aviation fuel (SAF) rollout from FY27 (1% blending rising to 5% by FY30 globally), and an 18GW renewable portfolio target by CY30 (15%+ RoE). A potential renewable IPO (Terra Clean) may be explored by CY28.

Valuation and view:

Maintain our Neutral rating on IOCL: We recently downgraded IOCL to Neutral (link) as earnings remain highly volatile due to large refining inventory swings and limited visibility. The petrochemical segment continues to post losses, and spreads are likely to remain muted given the significant upcoming capacity additions in China. Further, we maintain a bearish view on refining, expecting spreads to stay range-bound amid substantial global net capacity additions (IEA est. of ~2.6mb/d) and weak demand growth for refined products over CY24-30. With a modest RoE of ~7%-8.5% over FY26/27, returns remain unattractive compared to peers.

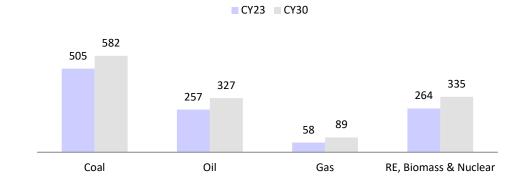
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Exhibit 1: India primary energy basket (CY23-30, mmtoe)



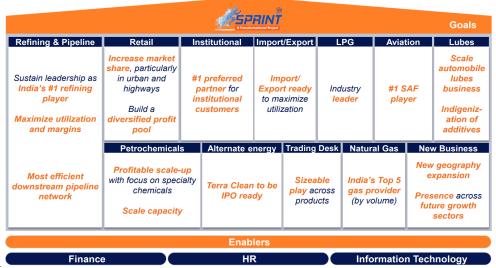
Source: IEA WEO October 2024, IOCL, MOFSL

Exhibit 2: IOCL launched SPRINT program in Apr'25



Source: IOCL, MOFSL

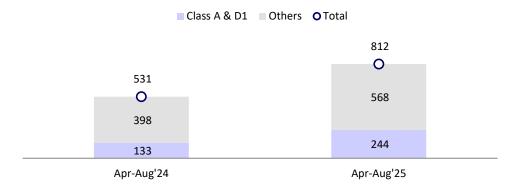
Exhibit 3: SPRINT goals



Source: IOCL, MOFSL

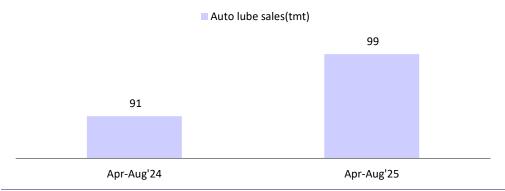


Exhibit 4: ~50% more ROs commissioned YTD with higher share of Class A & D1)



Source: IOCL, MOFSL

Exhibit 5: ~8% YoY growth in auto lubes driving ~5% Market share gain



Source: IOCL, MOFSL



71.8

FY19

Story in charts

69.4

FY20

Exhibit 6: Refining throughput

Refinery throughput (mmt) 81.9 74.7 73.3 71.6 72.3 67.7 62.4

FY24

FY25 FY26E FY27E Source: Company, MOFSL

Source: Company, MOFSL

Exhibit 7: GRM trend

─O─IOCL GRM (USD/bbl) **─**○─ Reuters Singapore GRM (USD/bbl) 19.5 12.1 10.7 6.5 5.4 3.2 6.6 0.5 5.2 5.0 3.8 FY19 FY20 FY21 FY22 FY23 FY24 FY25 FY26E FY27E

Source: Company, MOFSL

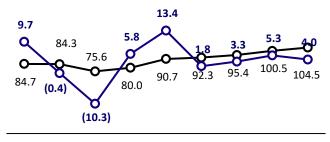
Exhibit 8: Marketing sales volume

FY21

FY22

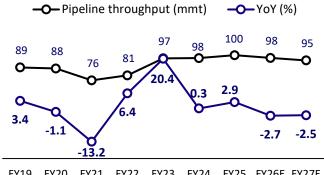
−O− Domestic Sales Refined products (mmt) **−O**− YoY (%)

FY23



FY21 FY22 FY25 FY26E FY27E FY19 FY20 FY23 FY24

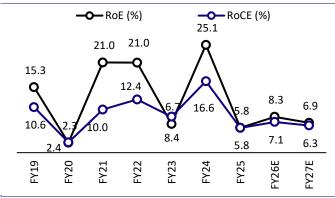
Exhibit 9: Pipeline throughput



FY23 FY24 FY19 FY20 FY21 FY22 FY25 FY26E FY27E

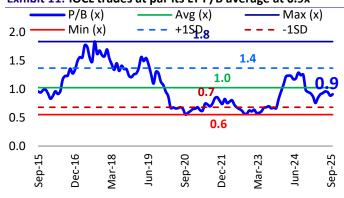
Source: Company, MOFSL

Exhibit 10: Return ratios



Source: Company, MOFSL

Exhibit 11: IOCL trades at par its LT P/B average at 0.9x



Source: Company, MOFSL

29 September 2025



Financials and valuations

Consolidated - Income Statement Y/E March	FY23	FY24	FY25	FY26E	(INR b) FY27E
Total Income from Operations	8,418	7,764	7,581	7,326	7,334
Change (%)	43%	-8%	-2%	-3%	0%
EBITDA	306	768	360	456	442
Margin (%)	4%	10%	5%	6%	6%
Depreciation	132	159	168	174	180
EBIT	175	609	192	282	261
Int. and Finance Charges	75	78	93	97	102
Net Forex Loss	73	12	0	0	0
Other Income	114	38	35	39	39
PBT bef. EO Exp.	142	557	135	223	198
EO Items	9	15	36	144	0
PBT after EO Exp.	150	573	171	367	198
Total Tax	33	141	33	86	45
Tax Rate (%)	22.2	24.7	19.2	23.5	22.8
	19	14	2	25.5	5
Share of JVs/associates	98	417		275	
Reported PAT	98	417	136 107	165	148
Adjusted PAT					148
Change (%)	-65%	345%	-74%	54%	-10%
Margin (%)	1.1	5.2	1.4	2.2	2.0
Consolidated - Balance Sheet					(INR b)
Y/E March	FY23	FY24	FY25	FY26E	FY27E
Equity Share Capital	138	138	138	138	138
Total Reserves	1,259	1,696	1,727	1,941	2,043
Net Worth	1,397	1,834	1,865	2,079	2,181
Minority Interest	35	47	45	45	45
Total Loans	1,401	1,235	1,426	1,497	1,572
Deferred Tax Liabilities	168	190	207	207	207
Capital Employed	3,001	3,306	3,542	3,828	
Gross Block	2.542	2.000	0.0=0		4,004
סו סיט דווורע	2,542	2,860	3,079	3,857	4,004 4,261
Less: Accum. Deprn.	741	900	1,068	3,857 1,241	
			·	·	4,261
Less: Accum. Deprn.	741	900	1,068	1,241	4,261 1,422
Less: Accum. Deprn. Net Fixed Assets	741 1,800	900 1,960	1,068 2,011	1,241 2,616	4,261 1,422 2,840
Less: Accum. Deprn. Net Fixed Assets Capital WIP	741 1,800 511	900 1,960 610 655	1,068 2,011 779	1,241 2,616 311	4,261 1,422 2,840 217 662
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments	741 1,800 511 522	900 1,960 610	1,068 2,011 779 662	1,241 2,616 311 662	4,261 1,422 2,840 217 662 1,740
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv.	741 1,800 511 522 1,583	900 1,960 610 655 1,598	1,068 2,011 779 662 1,616	1,241 2,616 311 662 1,689	4,261 1,422 2,840 217 662 1,740 1,123
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory	741 1,800 511 522 1,583 1,211 164	900 1,960 610 655 1,598 1,214 138	1,068 2,011 779 662 1,616 1,139 186	1,241 2,616 311 662 1,689 1,119 156	4,261 1,422 2,840 217 662 1,740 1,123 157
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance	741 1,800 511 522 1,583 1,211	900 1,960 610 655 1,598 1,214 138 32	1,068 2,011 779 662 1,616 1,139 186 33	1,241 2,616 311 662 1,689 1,119 156 167	4,261 1,422 2,840 217 662 1,740 1,123 157 222
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances	741 1,800 511 522 1,583 1,211 164 21 187	900 1,960 610 655 1,598 1,214 138 32 214	1,068 2,011 779 662 1,616 1,139 186 33 259	1,241 2,616 311 662 1,689 1,119 156 167 247	4,261 1,422 2,840 217 662 1,740 1,123 157 222
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Curr. Liability & Prov.	741 1,800 511 522 1,583 1,211 164 21 187 1,416	900 1,960 610 655 1,598 1,214 138 32 214 1,518	1,068 2,011 779 662 1,616 1,139 186 33 259 1,526	1,241 2,616 311 662 1,689 1,119 156 167 247 1,451	4,261 1,422 2,840 217 662 1,740 1,123 157 222 239 1,455
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Curr. Liability & Prov. Account Payables	741 1,800 511 522 1,583 1,211 164 21 187 1,416 1,300	900 1,960 610 655 1,598 1,214 138 32 214 1,518 1,397	1,068 2,011 779 662 1,616 1,139 186 33 259 1,526 1,412	1,241 2,616 311 662 1,689 1,119 156 167 247 1,451 1,336	4,261 1,422 2,840 217 662 1,740 1,123 157 222 239 1,455 1,341
Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Curr. Liability & Prov.	741 1,800 511 522 1,583 1,211 164 21 187 1,416	900 1,960 610 655 1,598 1,214 138 32 214 1,518	1,068 2,011 779 662 1,616 1,139 186 33 259 1,526	1,241 2,616 311 662 1,689 1,119 156 167 247 1,451	4,261 1,422 2,840 217 662 1,740 1,123 157 222 239 1,455



Financials and valuations

Ratios					
Y/E March	FY23	FY24	FY25	FY26E	FY27E
Basic (INR)					
EPS	6.6	29.5	7.8	11.9	10.7
Cash EPS	16.2	41.0	19.9	24.6	23.8
BV/Share	101.5	133.2	135.4	151.0	158.3
DPS	3.0	12.0	3.0	4.4	3.3
Payout (%)	42	40	30	22	31
Valuation (x)					
P/E	21.1	4.8	18.0	11.7	13.0
Cash P/E	8.6	3.4	7.0	5.7	5.9
P/BV	1.4	1.1	1.0	0.9	0.9
EV/Sales	0.4	0.4	0.4	0.4	0.4
EV/EBITDA	10.8	4.1	9.2	7.2	7.4
Dividend Yield (%)	2.1	8.6	2.1	3.1	2.4
FCF per share	-2.3	24.7	-0.1	16.0	9.4
Return Ratios (%)					
RoE	6.7	25.1	5.8	8.3	6.9
RoCE	8.4	16.6	5.8	7.1	6.3
RoIC	7.4	23.2	7.6	9.1	7.2
Working Capital Ratios					
Fixed Asset Turnover (x)	3.3	2.7	2.5	1.9	1.7
Asset Turnover (x)	2.8	2.3	2.1	1.9	1.8
Inventory (Days)	53	57	55	56	56
Debtor (Days)	7	7	9	8	8
Creditor (Days)	56	66	68	67	67
Leverage Ratio (x)					
Current Ratio	1.1	1.1	1.1	1.2	1.2
Interest Cover Ratio	2.3	7.8	2.1	2.9	2.6
Net Debt/Equity	1.0	0.7	0.7	0.6	0.6
Consolidated Cook Flour Statement					(INID Is)
Consolidated - Cash Flow Statement	FY23	FY24	FY25	FY26E	(INR b)
Y/E March OP/(Loss) before Tax	150	573	171	367	FY27E 198
Depreciation	132	159	168	174	180
Direct Taxes Paid	-15	-119	-31	-86	-45
(Inc)/Dec in WC	-57	63	-7	-15	9
CF from Operations	296	711	347	531	439
(Inc)/Dec in FA	-328	-372	-348	-310	-310
Free Cash Flow	-32	340	-346	221	129
(Pur)/Sale of Investments	-20	-39	-76	0	0
CF from Investments	-280	-315	-318	-310	-310
Dividend Paid	-33	-110	-95	-61	-46
CF from Fin. Activity	-13	-394	-34	-87	-73
Inc/Dec of Cash	3	3	-6	134	55
Opening Balance	18	10	12	33	167
Closing Balance	21	12	7	167	222
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Investment Rating	Expected return (over 12-month)		
BUY	>=15%		
SELL	< - 10%		
NEUTRAL	< - 10 % to 15%		
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29 September 2025 8