6 November 2025

2QFY26 Results Update | Sector: Staffing

SIS

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	SECIS IN
Equity Shares (m)	141
M.Cap.(INRb)/(USDb)	47.8 / 0.5
52-Week Range (INR)	403 / 288
1, 6, 12 Rel. Per (%)	3/1/-19
12M Avg Val (INR M)	35

Financials & Valuations (INR b)

Y/E Mar	FY26E	FY27E	FY28E
Sales	154.8	175.0	192.0
EBITDA Margin	4.6	4.7	4.9
Adj. PAT	4.4	5.4	5.9
EPS (INR)	30.7	37.8	41.6
EPS Gr. (%)	39.4	23.1	10.2
BV/Sh. (INR)	416.4	495.0	581.5
Ratios			
RoE (%)	16.7	17.2	16.1
RoCE (%)	12.6	13.5	13.0
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	11.0	9.0	8.1
P/BV (x)	0.8	0.7	0.6
EV/EBITDA (x)	7.3	5.5	4.3
EV/Sales (x)	0.3	0.3	0.2

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	72.1	72.1	71.9
DII	5.9	5.8	5.3
FII	13.2	12.4	13.6
Others	8.9	9.6	9.3

FII includes depository receipts

CMP: INR339 TP: INR410 (+21%) Buy

Growth momentum intact

APS acquisition to drive 2H outlook

- SIS (SECIS)’s 2QFY26 revenue was up 15% YoY/5.9% QoQ at INR37.6b vs. our estimate of INR35.6b. Revenue growth was aided by ~5.7% growth in India security, whereas International Security/Facilities management posted a growth of 1.9%(CC)/5.9% QoQ. EBITDA margin came in at 4.5%, up 10bp YoY (vs. est. 4.7%). The margin for India Security was 5.3%, while the same for International Business was 3.3%, flat QoQ.
- Adjusted PAT stood at INR930m (flat QoQ). The net debt-to-EBITDA ratio stood at 1.03x (0.87x in 1Q). For 1HFY26, revenue/EBITDA grew by 14.2%/13.5% YoY. We expect revenue/EBITDA to grow 20.4%/23.1% YoY in 2HFY26. **We reiterate our BUY rating on the stock with a TP of INR410, implying a 21% upside potential.**

Our view: India business margins stay on course

- SIS delivered another strong quarter, with growth remaining broad-based across all three segments. We believe the India Security business will continue to anchor performance, supported by improving private sector demand and the ramp-up of key contracts. The revenue mix is steadily shifting toward India, now contributing ~65% of consolidated revenue and ~75% of EBITDA. This is a structurally positive trend, in our view, given its stronger growth and margin profile. We expect revenue growth of 21%/18% YoY for 3Q/4QFY26E, primarily driven by the APS acquisition and sustained momentum from the India business.
- We expect the recently acquired APS (17% of India Security revenue) to further deepen SIS’s presence across BFSI, logistics, and warehousing, with meaningful revenue and synergy gains likely from 3QFY26 onward.
- Facility Management sustained its healthy momentum and a 90bp margin improvement to 5.2%, aided by efficiency gains and a better client mix. We believe the segment remains on track to achieve ~6% EBITDA margins over the next few quarters. International Security also performed well, growing 19.3% YoY (the strongest organic growth in nearly a decade) driven by healthy client retention and new contract wins. Margins were steady at 3.3%, and we expect a gradual uptick toward the 4–4.5% range as restructuring and SG&A optimization efforts gain traction.
- Management reaffirmed its FY26 PAT guidance of ~INR 4000 mn, supported by inorganic growth and margin normalization. We believe SIS is well-positioned to sustain its growth momentum, with an improving India mix, recovering international business, and potential value unlocking from the upcoming cash logistics IPO. We expect a gradual improvement, with EBITDA margins reaching 4.6%/4.7% in FY26/FY27.

Keval Bhagat - Research analyst (Keval.Bhagat@MotilalOswal.com)

Research analyst – Abhishek Pathak (Abhishek.Pathak@MotilalOswal.com) | **Tushar Dhonde** (Tushar.Dhonde@MotilalOswal.com)

Valuation and changes to our estimates

- We broadly retain our estimates. SECIS has relatively delivered better growth than its peers in 1HFY26, and we believe it shall continue the momentum in 2H as well, further aided by the APS acquisition.
- We value SECIS at INR410 (21% potential upside), assigning a 7x forward EV/EBITDA multiple to its international business and DCF to its Indian business. **Reiterate BUY.**

Beat on revenue but miss on margins; SIS acquires a 51% stake in APS

- SECIS's revenue grew 15% YoY/5.9% QoQ at ~INR37.6b vs. our est. of INR35.6b.
- Revenue growth was aided by ~5.7% growth in India security, whereas International Security/Facilities management posted a 1.9% (CC)/5.9% growth YoY.
- EBITDA margin was 4.5%, up 10bp YoY (vs. est. 4.7%). The margin for India Security was 5.3%, while the same for International Business was 3.3%, flat QoQ.
- Consolidated reported PAT stood at INR807mn vs our estimate of INR1,149m. Adj. PAT stood at INR930m (flat QoQ). Reported PAT is adjusted for capital gains tax of INR123m due to the intergroup transfer of the 5.06% stake in SIS Australia Group Pty Ltd. from SIS Limited to SIS Australia Holdings Pty Ltd., as part of internal restructuring.
- Net debt amounted to INR6.6b from INR5.4b in 1QFY26. Net debt/EBITDA stood at 1.03x vs. 0.87x in 1QFY26.
- OCF/EBITDA on a consolidated basis was 6.3% for the quarter due to a nil income tax refund in 2QFY26 vs. INR786m in 1QFY26 and an increase in DSO by one day from 1QFY26.
- SECIS acquires a 51% stake in A P Securitas (APS). APS contributes ~17% to the Security Solutions' India monthly revenue run rate.

Key highlights from the management commentary

- SIS reported consolidated revenue growth of 15% YoY and 5.9% QoQ. The consolidated monthly revenue run rate stood at INR 1,300 crore, the highest ever for the company.
- This marks the strongest revenue growth year in the last five years, with broad-based performance across all three business segments.
- Management indicated that 3Q is shaping up well, with strong momentum continuing across business lines. Two-thirds of the current growth is being driven by volume expansion rather than pricing, indicating robust demand and execution traction in the underlying business.
- The ratio of revenue and profit is shifting significantly toward India, with roughly 75% of EBITDA and 65% of consolidated revenue now coming from India.
- Management continues to focus on contract rationalization, SG&A efficiency, and quality of earnings.
- Management reiterated FY26 PAT guidance of ~INR 400 crore, supported by revenue growth and margin normalization across segments.
- SIS completed the acquisition of a 51% stake in A P Securitas. APS will start consolidation from 3QFY26.
- Cash logistics IPO remains on track and will unlock value for shareholders. The proceeds will be primarily used for debt reduction and lowering interest costs.

Valuation and view

- With the liberalization and formalization of labor markets and laws, SECIS should be among the biggest direct beneficiaries. It has managed to gain market share during the last few years, and the trend is expected to continue.
- We value SECIS using SOTP: 1) DCF for the India Security business (INR212), 2) an EV/EBITDA multiple of 7x (INR124) for the International Security business, and 3) DCF for the FM business (INR124) less net debt (INR47). **Consequently, we arrive at our TP of INR410. We reiterate our BUY rating on the stock.**

Consolidated - Quarterly Earnings Model (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	Est.	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QFY26	(%/bp)
Gross Sales	**31,299**	**32,688**	**33,625**	**34,279**	**35,485**	**37,585**	**41,030**	**40,748**	**1,31,891**	**1,54,848**	**35,626**	**5.5**
YoY Change (%)	5.1	6.3	9.4	9.3	13.4	15.0	22.0	18.9	7.6	17.4	9.0	**600bp**
Total Expenditure	29,925	31,241	32,057	32,631	33,964	35,903	39,055	38,763	1,25,853	1,47,685	33,963	5.7
EBITDA	**1,374**	**1,447**	**1,568**	**1,648**	**1,521**	**1,683**	**1,975**	**1,985**	**6,037**	**7,164**	**1,663**	**1.2**
Margins (%)	4.4	4.4	4.7	4.8	4.3	4.5	4.8	4.9	4.6	4.6	4.7	-20bp
Depreciation	427	420	407	384	416	476	495	500	1,638	1,887	423	12.4
Interest	422	404	405	376	409	368	229	229	1,606	1,234	188	95.6
Other Income	118	76	321	166	185	115	125	125	681	550	139	-16.7
PBT	**643**	**699**	**1,076**	**1,055**	**881**	**954**	**1,376**	**1,382**	**3,474**	**4,593**	**1,190**	**-19.8**
Tax	70	72	122	291	27	228	124	124	556	503	107	112.6
Rate (%)	10.9	10.3	11.3	27.6	3.1	23.9	9.0	9.0	16.0	10.9	9.0	1,490bp
Minority Interest & Profit/Loss of Asso. Cos.	69	61	67	62	76	81	69	69	258	295	66	22
Reported PAT	**642**	**688**	**1,021**	**825**	**929**	**807**	**1,321**	**1,327**	**3,176**	**4,385**	**1,149**	**-29.7**
YoY Change (%)	-28.3	-8.6	176.5	NA	44.7	17.4	29.4	60.8	67.2	38.1	67.0	
Margins (%)	2.1	2.1	3.0	2.4	2.6	2.1	3.2	3.3	2.4	2.8	3.2	-110bp

Key Performance Indicators

Y/E March	FY25				FY26		FY25
	1Q	2Q	3Q	4Q	1Q	2Q	
Segment Revenue (INR m)							
India Security business	13,375	13,843	14,195	14,351	14,599	15,436	55,764
International Security business	12,760	13,473	13,829	14,236	15,125	16,072	54,299
Facilities Management	5,303	5,534	5,763	5,870	5,943	6,292	22,470
EBITDA Margin (%)							
India Security business	5.4	5.5	5.5	5.6	5.4	5.3	5.5
International Security business	3.4	3.3	3.8	4.0	3.0	3.3	3.7
Facilities Management	4.2	4.3	4.6	4.7	4.8	5.2	4.4

Key highlights from the management commentary

Quarterly performance and outlook

- SIS reported consolidated revenue growth of 15% YoY and 5.9% QoQ. The consolidated monthly revenue run rate stood at INR 1,300 crore, the highest ever for the company.
- This marks the strongest revenue growth year in the last five years, with broad-based performance across all three business segments.
- India Security reported revenue of INR 1,544 crore (+11.5% YoY), Facility Management (FM) at INR 629 crore (+13.7% YoY), and International Security at INR 1,607 crore (+19.3% YoY).
- Management indicated that 3Q is shaping up well with strong momentum continuing across business lines**.** Two-thirds of the current growth is being driven by volume expansion rather than pricing, indicating robust demand and execution traction in the underlying business.

- The ratio of revenue and profit is shifting significantly toward India, with roughly 75% of EBITDA and 65% of consolidated revenue now coming from India. International contribution is gradually declining; India's monthly revenue is expected to reach INR 850–900 crore in the next quarter, further improving the overall margin profile.
- The segment continues to see steady margins (~5.3%) with only a marginal dip due to branding costs.
- International Security grew 19.3% YoY, marking the highest organic growth in the last decade.
- The business is currently growing at nearly 2x the Australian GDP and is expected to normalize to 7–8% annual growth going forward.
- Margins stood at 3.5%, flat YoY, with improvement expected as restructuring, contract rationalization, and SG&A optimization initiatives progress.
- Management reiterated that the long-term sustainable margin range for the international business remains 4–4.5%, and efforts are underway to bring the business back to that level.
- The company employs over 200,000 personnel in India Security and ~85,000 in FM, supported by 300 branches across India.
- Attrition for the industry remains high at 40–45%, in line with sector trends. The recently introduced ELI (Employment Linked Incentive) scheme is helping improve recruitment, especially among first-time workers.
- SIS completed the acquisition of a 51% stake in A P Securitas. APS will start consolidation from 3QFY26.APS currently operates at ~INR 110 crore monthly revenue (~INR 1,300 crore annualized) with over 100 branches nationwide.
- Management emphasized that M&A is not a growth tool but a strategic lever. APS will expand SIS's presence in BFSI, logistics, and warehousing sectors, with near-term revenue accretion and long-term margin benefits from operational synergies.
- Cash logistics IPO remains on track and will unlock value for shareholders. The proceeds will be primarily used for debt reduction and lowering interest costs.

Margins:

- Consolidated EBITDA stood at INR 168 crore, up 16.2% YoY, with margins at 4.5% (+10 bps YoY).
- India Security margin stable at ~5.3%; FM margins improved sharply to 5.2%; International margins remained steady YoY.
- Management continues to focus on contract rationalization, SG&A efficiency, and quality of earnings.
- Post balance-sheet cleanup (including goodwill charge), RoCE improved to 14.3% from 11.7% a year ago.
- **Margin profile:** India Security and FM businesses are both expected to reach ~6% EBITDA margins within the next few quarters, while international margins will move toward 4–4.5%.
- Management reiterated FY26 PAT guidance of ~INR 400 crore**,** supported by revenue growth and margin normalization across segments.

Valuation and view

- With the liberalization and formalization of labor markets and laws, SECIS should be among the biggest direct beneficiaries. It has managed to gain market share during the last few years, and the trend is expected to continue.
- We value SECIS using SOTP: 1) DCF for the India Security business (INR212), 2) an EV/EBITDA multiple of 7x (INR124) for the International Security business, and 3) DCF for the FM business (INR124) less net debt (INR47). **Consequently, we arrive at our TP of INR410. We reiterate our BUY rating on the stock.**

Exhibit 1: Summary of our revised estimates

	Revised			Earlier			Change		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue (INR m)	1,54,848	1,75,021	1,92,018	1,44,195	1,59,909	1,77,605	7.4%	9.4%	8.1%
Growth (%)	17.4	13.0	9.7	9.3	10.9	11.1	808bp	213bp	-135bp
EBITDA (INR m)	7,164	8,282	9,326	6,754	7,753	9,036	6.1%	6.8%	3.2%
EBITDA Margin (%)	4.6	4.7	4.9	4.7	4.8	5.1	-6bp	-12bp	-23bp
PAT (INR m)	4,385	5,372	5,917	4,565	5,404	6,179	-3.9%	-0.6%	-4.2%
EPS (INR)	30.7	37.8	41.6	31.5	37.3	42.6	-2.5%	1.4%	-2.3%

Source: Company, MOFSL

Financials and valuation

Consolidated - Income Statement							(INR m)
Y/E March	**FY22**	**FY23**	**FY24**	**FY25**	**FY26E**	**FY27E**	**FY28E**
Total Income from Operations	**1,00,590**	**1,13,458**	**1,22,614**	**1,31,891**	**1,54,848**	**1,75,021**	**1,92,018**
Change (%)	10.2	12.8	8.1	7.6	17.4	13.0	9.7
Total Expenditure	**95,606**	**1,08,543**	**1,17,426**	**1,25,853**	**1,47,685**	**1,66,738**	**1,82,692**
% of Sales	95.0	95.7	95.8	95.4	95.4	95.3	95.1
EBITDA	**4,985**	**4,915**	**5,188**	**6,037**	**7,164**	**8,282**	**9,326**
Margin (%)	5.0	4.3	4.2	4.6	4.6	4.7	4.9
Depreciation	1,116	1,347	1,663	1,638	1,887	2,349	2,997
EBIT	**3,869**	**3,568**	**3,525**	**4,399**	**5,277**	**5,934**	**6,330**
Int. and Finance Charges	984	1,149	1,482	1,606	1,234	1,081	901
Other Income	150	327	427	681	550	500	500
PBT	**3,035**	**2,747**	**2,470**	**3,474**	**4,593**	**5,353**	**5,929**
Total Tax	179	-616	819	556	503	268	296
Tax Rate (%)	5.9	-22.4	33.1	16.0	10.9	5.0	5.0
Minority Interest	26	102	249	258	295	287	285
Adjusted PAT	**2,882**	**3,465**	**1,900**	**3,176**	**4,385**	**5,372**	**5,917**
Change (%)	48.8	20.2	-45.2	67.2	38.1	22.5	10.2
Margin (%)	2.9	3.1	1.5	2.4	2.8	3.1	3.1

Consolidated - Balance Sheet							(INR m)
Y/E March	**FY22**	**FY23**	**FY24**	**FY25**	**FY26E**	**FY27E**	**FY28E**
Equity Share Capital	735	729	721	722	722	722	722
Total Reserves	19,977	22,604	23,415	23,357	27,742	33,114	39,031
Net Worth	**20,713**	**23,333**	**24,135**	**24,079**	**28,464**	**33,836**	**39,753**
Minority Interest	31	0	0	0	0	0	0
Total Loans	13,283	15,223	15,086	15,016	14,516	13,516	12,516
Deferred Tax Liabilities	-5,306	-6,405	-5,921	-5,403	-5,403	-5,403	-5,403
Capital Employed	**28,720**	**32,151**	**33,300**	**33,692**	**37,577**	**41,948**	**46,866**
Gross Block	9,737	11,398	13,690	15,339	17,139	18,939	20,739
Less: Accum. Deprn.	6,945	8,292	9,955	11,593	13,480	15,828	18,825
Net Fixed Assets	**2,792**	**3,106**	**3,735**	**3,746**	**3,659**	**3,110**	**1,914**
Goodwill on Consolidation	11,647	11,395	10,679	7,516	7,516	7,516	7,516
Capital WIP	23	195	22	56	66	76	86
Others	1,820	2,004	2,008	2,176	1,969	2,019	2,069
Total Investments	**1,673**	**1,579**	**1,720**	**2,170**	**2,170**	**2,170**	**2,170**
Curr. Assets, Loans&Adv.	**27,702**	**32,443**	**35,645**	**40,048**	**44,941**	**52,696**	**61,245**
Inventory	340	314	309	284	304	324	344
Account Receivables	13,913	16,777	18,858	18,640	23,960	24,853	27,654
Cash and Bank Balance	7,384	7,510	7,405	11,726	10,339	16,148	20,739
Loans and Advances	0	0	17	0	0	0	0
Others	6,065	7,842	9,056	9,398	10,338	11,372	12,509
Curr. Liability & Prov.	**13,967**	**15,417**	**17,082**	**18,523**	**19,247**	**22,142**	**24,637**
Account Payables	583	639	847	821	1,178	1,356	1,508
Other Current Liabilities	9,526	10,820	12,144	13,516	12,962	14,912	16,592
Provisions	3,858	3,958	4,091	4,187	5,106	5,874	6,536
Net Current Assets	**13,735**	**17,026**	**18,564**	**21,524**	**25,694**	**30,554**	**36,608**
Other Non-Current Liabilities	-2,970	-3,154	-3,428	-3,497	-3,497	-3,497	-3,497
Appl. of Funds	**28,720**	**32,151**	**33,300**	**33,692**	**37,576**	**41,948**	**46,865**

Financials and valuation

Ratios

Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)							
EPS	**19.4**	**23.2**	**13.0**	**22.0**	**30.7**	**37.8**	**41.6**
Cash EPS	58.5	70.4	52.1	70.4	91.7	112.9	130.4
BV/Share	303.0	341.3	353.1	352.2	416.4	495.0	581.5
DPS	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payout (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Valuation (x)							
P/E	17.5	14.6	26.1	15.4	11.0	9.0	8.1
Cash P/E	5.8	4.8	6.5	4.8	3.7	3.0	2.6
P/BV	1.1	1.0	1.0	1.0	0.8	0.7	0.6
EV/Sales	0.6	0.5	0.5	0.4	0.3	0.3	0.2
EV/EBITDA	11.3	11.9	11.1	8.6	7.3	5.5	4.3
FCF per share	8.9	3.5	16.3	40.8	2.4	55.5	45.7
Return Ratios (%)							
RoE	14.8	15.7	8.0	13.2	16.7	17.2	16.1
RoCE	11.8	13.1	6.8	10.9	12.6	13.5	13.0
RoIC	21.9	20.6	10.0	16.8	21.0	23.2	25.4
Working Capital Ratios							
Fixed Asset Turnover (x)	10.3	10.0	9.0	8.6	9.0	9.2	9.3
Asset Turnover (x)	3.5	3.5	3.7	3.9	4.1	4.2	4.1
Debtor (Days)	50	54	56	52	56	52	53
Creditor (Days)	2	2	3	2	3	3	3
Leverage Ratio (x)							
Interest Cover Ratio	3.9	3.1	2.4	2.7	4.3	5.5	7.0
Net Debt/Equity	0.2	0.3	0.2	0.0	0.1	-0.1	-0.3

Consolidated - Cash Flow Statement **(INR m)**

Y/E March	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	3,439	2,849	2,719	673	4,888	5,639	6,214
Depreciation	1,116	1,347	1,663	1,638	1,887	2,349	2,997
Interest & Finance Charges	444	884	1,082	994	1,234	1,081	901
Direct Taxes Paid	-2,059	-938	-437	248	-503	-268	-296
(Inc)/Dec in WC	-899	-2,608	-1,749	890	-5,556	948	-1,463
CF from Operations	**2,040**	**1,535**	**3,278**	**4,444**	**1,949**	**9,750**	**8,352**
Others	295	174	666	2,979	0	0	0
CF from Operating incl EO	**2,335**	**1,709**	**3,944**	**7,423**	**1,949**	**9,750**	**8,352**
(Inc)/Dec in FA	-1,021	-1,187	-1,559	-1,530	-1,602	-1,860	-1,860
Free Cash Flow	**1,314**	**522**	**2,386**	**5,892**	**347**	**7,890**	**6,492**
(Pur)/Sale of Investments	-485	-632	95	-3,890	0	0	0
Others	281	340	816	678	0	0	0
CF from Investments	**-1,224**	**-1,480**	**-647**	**-4,743**	**-1,602**	**-1,860**	**-1,860**
Issue of Shares	2	1	0	0	0	0	0
Inc/(Dec) in Debt	-1,333	-219	-872	1,327	-500	-1,000	-1,000
Interest Paid	-933	-1,066	-1,405	-1,469	-1,234	-1,081	-901
Dividend Paid	0	0	0	0	0	0	0
Others	-2,345	1,180	-1,125	1,782	0	0	0
CF from Fin. Activity	**-4,608**	**-103**	**-3,402**	**1,640**	**-1,734**	**-2,081**	**-1,901**
Inc/Dec of Cash	**-3,497**	**126**	**-105**	**4,320**	**-1,387**	**5,809**	**4,591**
Opening Balance	10,881	7,384	7,510	7,405	11,725	10,339	16,148
Closing Balance	**7,384**	**7,510**	**7,405**	**11,725**	**10,339**	**16,148**	**20,739**

N O T E S

Explanation of Investment Rating	
Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL),NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx. As per Regulatory requirements, Research Audit Report is uploaded on www.motilaloswal.com > MOFSL-Important Links > MOFSL Research Analyst Compliance Audit Report.

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore.This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL .

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani
Email: nainesh.rajani@motilaloswal.com
Contact: (+65) 8328 0276

Specific Disclosures

1. Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies).
   MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes.
   Nature of Financial interest is holding equity shares or derivatives of the subject company
2. Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
   MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report:No
3. Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
   MOFSL may have received compensation from the subject company(ies) in the past 12 months.
4. Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
   MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
5. Research Analyst has not served as an officer, director or employee of subject company(ies).
6. MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.
7. MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
8. MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
9. MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
10. MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.
Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028, AMFI registered Mutual Fund Distributor and SIF Distributor: ARN .: 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.