

EMS

| Aggregate revenue performance | | | | | | | | | | |
|---------------------------------|---------|----------|--|--|--|--|--|--|--|--|
| % | CAGR | CAGR | | | | | | | | |
| /0 | FY21-25 | FY25-27E | | | | | | | | |
| Kaynes | 59 | 57 | | | | | | | | |
| Avalon | 12 | 28 | | | | | | | | |
| Cyient DLM | 25 | 22 | | | | | | | | |
| Syrma SGS | 44 | 32 | | | | | | | | |
| Data Patterns | 33 | 25 | | | | | | | | |
| Dixon | 57 | 31 | | | | | | | | |
| Amber | 35 | 20 | | | | | | | | |
| Aggregate | 48 | 31 | | | | | | | | |
| Aggregate (ex Dixon & Amber) | 36 | 37 | | | | | | | | |

EBITDA performance (%)

| Growth % | CAGR FY21-25 | CAGR FY25-27E |
|---------------------------------|-----------------|------------------|
| Kaynes | 78 | 61 |
| Avalon | 14 | 40 |
| Cyient DLM | 33 | 34 |
| Syrma SGS | 31 | 34 |
| Data Patterns | 31 | 25 |
| Dixon | 51 | 33 |
| Amber | 36 | 27 |
| Aggregate | 42 | 35 |
| Aggregate (ex Dixon & Amber) | 38 | 42 |

Scaling up for global leadership with strong order visibility and capacity growth

India's electronics manufacturing services (EMS) industry continues to experience a robust growth trajectory, driven by a surge in global orders, growing export prospects and strong traction across segments. Key catalysts of this momentum include a growing influx of orders in high-margin sectors, reinforced global positioning and the consistent competitive advantage in the production of complex products. Our coverage universe consists of Kaynes Technology (KAYNES), Avalon Technologies (AVALON), Syrma SGS Technology (SYRMA), Cyient DLM (CYIENTDL), Data Patterns (DATAPATT), Dixon Technologies (DIXON), and Amber Enterprises (AMBER).

- EMS companies are witnessing rising order inflows from high-margin segments like aerospace, industrials, automotive, and critical infrastructure, driven by higher work content, better execution visibility, and an improving product mix.
- India's electronics demand is fueled by multiple macro tailwinds such as increasing investments in security & safety solutions, innovation of new technologies (AI, EVs etc) and infrastructure modernization. Low penetration of consumer electronics and growth in disposable incomes will boost growth prospects for the EMS industry. Increasing participation from domestic companies as well as MNCs and their supply chains positions the Indian EMS industry for steady high-growth opportunities.
- Capacity expansion plans by domestic EMS players, complemented by government-led initiatives like the PLI scheme, should boost growth opportunities. These efforts are helping to create a robust domestic ecosystem such as semiconductors, electronic components, and high-value electronics manufacturing, further strengthening India's position as a competitive global manufacturing hub in the coming years.
- Accordingly, we believe that the EMS industry will maintain its earnings growth momentum, aided by expanding global opportunities for EMS companies, which should result in a robust order book and capacity expansions in the long run. We expect our EMS coverage companies to achieve a CAGR of 31%/35%/48% in revenue/ EBITDA/adj. PAT over FY25-27.

Promising demand trends across segments to drive order book growth

- EMS companies are witnessing increasing order inflows across various segments, with particularly strong traction in high-margin sectors such as aerospace, industrials, automotive, and critical infrastructure applications. They are also focusing on gaining a higher wallet share and an improved product mix.
- These segments are benefiting from higher work content and improved execution visibility, which is translating into enhanced margins and a stronger growth potential for the industry.
- The aggregate order book (excluding Amber and Dixon) saw a stable growth rate of ~23% YoY and stood at INR163b as of Mar'25. This growth was driven by companies that are consistently witnessing strong traction in pipeline, led by client additions and completion of prototype/first article work for new clients with the expectation of batch production to start in FY26.
- KAYNES' order inflows remained robust at INR15.3b as of Mar'25, driving 60% YoY/9% QoQ growth in the order book to ~INR66b as of Mar'25. This growth was primarily supported by the addition of margin-accretive orders across aerospace, industrial, and automobile segments. Notably, the average monthly order inflow improved to INR5.1b in 4QFY25 from INR4.2b in 3QFY25.

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- AVALON witnessed growth across all business segments, with the total order book standing at INR28.8b in Mar'25, the short-term order book (executable within 14 months) at INR17.6b (up 29% YoY/11% QoQ) and the longer executable order book (from 14 months up to three years) at INR11.23b (up 18% YoY). Growth in the order book was led by recent order wins, which include projects in backup power systems, transmission systems, aerospace cabin products, and locomotive engine systems.
- CYIENT DLM delivered strong revenue and EBITDA growth despite the order book remaining under pressure (consolidated order book continued to decline by 12% YoY/11% QoQ to INR19b) as consumption growth by major clients outpaced new order growth. However, management anticipates strong order traction in the North American market going forward, supported by ongoing discussions with three big global players.
- DATAPATT's order book stands at INR7.3b as of 31st Mar'25 and INR8.6b till date, and about 70-80% of the total order book is expected to be executed in FY26. Additional contracts under Brahmos are expected to materialize in the near term, and the company looks to finalize a contract for Ashwini LLTR radar within the next three to six months.
- Smartphone business visibility continues to improve for **Dixon**, with a healthy order book, supported by its anchor customer ramping up export volumes to North America. Additionally, order inflows from Xiaomi and Longcheer have seen a significant uptick this quarter, while demand from Itel and Infinix remains robust, further strengthening Dixon's smartphone manufacturing pipeline.
- Strong and diversified order inflows across key sectors position EMS companies for stable growth in FY26, with robust execution visibility and rising export opportunities driving the momentum.

Expanding capacities to meet growing order book

- India's electronics demand is fueled by multiple macro tailwinds such as increasing investments in security & safety solutions, innovation of new technologies (AI, EVs, etc.) and infrastructure modernization. Low penetration of consumer electronics and rising disposable incomes will boost growth prospects for the EMS industry.
- Growing participation from domestic companies as well as MNCs and their supply chains positions the Indian EMS industry for stable high-growth opportunities.
- The ambitious capacity augmentation plans of indigenous EMS players to capitalize on favorable government policies will support growth for the Indian EMS industry in the coming years.
- With the construction of OSAT facilities by KAYNES in Sanand and HDI PCB facilities in Chennai on track, the trials for its chips in the OSAT facility are scheduled to begin in 2Q/3QFY26 and production should start by 4QFY26.
- Avalon is investing INR400–500m in FY26 to set up a new export-oriented facility in Chennai and a domestic plant near (~30km) its existing Tamil Nadu unit. These expansions are aimed at catering to rising demand from European and GCC markets, currently catering to Japanese firms. Concurrently, the company is also developing new products across key industry verticals to strengthen its portfolio and enhance its market presence.



- As SYRMA SGS continues to prioritize growth in the automotive and industrial segments, it has operationalized a new manufacturing facility in Pune. This will help the company establish its presence in the western region and strengthen its printed circuit board assembly (PCBA) capabilities. SYRMA has installed two lines at the facility so far and may proceed with brownfield expansion as needed.
- Dixon is well-positioned to scale up operations and enhance its global competitiveness. It is executing multiple expansion strategies to meet growing customer demand and strengthen its position across key segments, including constructing a 1m sq. ft. mobile manufacturing facility with dedicated capacity for anchor clients and a display module plant with HKC, with plans to double its capacity in later phases.
- In line with its growth aspirations, Amber plans to incur a capex of INR5b across the RAC, railway and electronics divisions. Under the electronic component manufacturing scheme (ECMS), the company will file for a capex project of ~INR30b over the next five years. After government and state incentives (up to 65% reimbursement), net capex is expected to be around 30-35%.
- These capacity expansion plans by major EMS players, complemented by government-led initiatives like the PLI scheme, are expected to augment the growing growth opportunities.
- These initiatives are fostering the creation of a strong domestic ecosystem for semiconductors, electronic components, and high-value electronics manufacturing, further enhancing India's competitiveness as a global manufacturing hub in the years ahead.

Healthy growth continues with margin expansion

- The aggregate order book for the sector grew 23% YoY to INR163b in FY25 (excluding Dixon and Amber), reflecting robust demand across key players. KAYNES led with 60% YoY growth, followed by Avalon/SYRMA at +29/+19%, while DATAPTT/CYIENT experienced a decline of 33%/13% YoY.
- Aggregate revenue surged ~84% YoY to INR586b in FY25 (excl. Dixon and Amber, it was up 30% YoY). Dixon led with 2.2x YoY growth (driven by its mobile segment), followed by AMBER at 48% YoY, led by rising demand in consumer durables and electronics; and Kaynes at 51% YoY (led by industrials up by 76%). DATAPATT/AVALON/CYIENTDL/SYRMA reported revenue growth of 36%/27%/27%/20% YoY.
- Aggregate EBITDA grew 73% YoY to INR35b in FY25, with margins contracting 40bp YoY to 6% (due to a 380bp decline in DATAPATT). While there was a marginal contraction in overall margins, EBITDA grew for all companies, with DIXON reporting EBITDA growth of 2.2x to INR15b, followed by 77% growth for AVALON, 62% for KAYNES, 55% for AMBER, 52% for CYIENTDLM, 31% for SYRMA and 24% for DATAPATT.
- DATAPATT reported an EBITDA margin decline of ~380bp as management took up low-margin strategic contracts. All other EMS companies in our coverage witnessed margin expansion in FY25, led by a favorable product mix and operational efficiencies.



- We estimate a 31% CAGR in aggregate revenue of our EMS coverage companies over FY25-27E, aided by robust order flows, capacity additions, ramp-up of existing and new plants, and development of new products across key industry verticals (such as rail, industrial infrastructure, clean energy, and communications).
- Consequently, combined EBITDA margin is likely to expand over FY25-27, fueled by favorable operating leverage. Accordingly, EBITDA is expected to register a CAGR of ~35% over FY25-27E.
- We reiterate our BUY rating on KAYNES (TP:7300), AVALON (TP: 1030), CYIENTDL (TP: 600), SYRMA (TP: 630), DIXON (TP:20500) and AMBER (TP: 7600) and our Neutral stance on DATAPATT (TP:2530).

Exhibit 1: Comparative valuation

| Deere | СМР | ТР | Мсар | | EPS | | | P/E | | | RoE (%) | | | RoCE (% |) |
|--------------|--------|--------|---------|------|-------|-------|-------|-------|-------|-------|---------|-------|-------|---------|-------|
| Peers | (INR) | (INR) | (INR b) | FY25 | FY26E | FY27E | FY25E | FY26E | FY27E | FY25E | FY26E | FY27E | FY25E | FY26E | FY27E |
| Kaynes | 5,612 | 7,300 | 360 | 46 | 84 | 132 | 123 | 67 | 42 | 11.02 | 17.22 | 22.32 | 11.5 | 15.4 | 21.6 |
| Avalon | 841 | 1030 | 56 | 10 | 16 | 25 | 88 | 52 | 33 | 10.9 | 16.0 | 20.9 | 10.1 | 14.3 | 19.7 |
| Cyient DLM | 446 | 600 | 35 | 9 | 15 | 22 | 48 | 29 | 20 | 8.0 | 12.0 | 15.1 | 9.1 | 11.7 | 15.0 |
| Syrma SGS | 511 | 630 | 96 | 10 | 15 | 21 | 53 | 35 | 25 | 10.2 | 13.9 | 17.1 | 10.2 | 12.9 | 15.9 |
| Data Pattern | 2935 | 2,530 | 164 | 40 | 50 | 64 | 74 | 59 | 46 | 15.7 | 16.9 | 18.3 | 16.3 | 17.5 | 18.7 |
| Dixon | 14,004 | 20,500 | 846 | 117 | 169 | 242 | 120 | 83 | 58 | 30.0 | 29.1 | 31.1 | 38.6 | 35.8 | 36.9 |
| Amber | 6,422 | 7,600 | 218 | 72 | 104 | 160 | 89 | 62 | 40 | 11.2 | 14.3 | 18.6 | 11.1 | 12.4 | 15.1 |

Source: MOFSL

Exhibit 2: Order book jumped 23% YoY in FY25

| (INR m) | FY21 | FY22 | FY23 | FY24 | FY25 | Change YoY (%) |
|---------------|--------|--------|----------|----------|----------|-------------------|
| Kaynes | 6,705 | 15,166 | 26,482 | 41,152 | 65,969 | 60 |
| Avalon | 6,346 | 8,579 | 12,310 | 13,660 | 17,610 | 29 |
| Cyient DLM | 9,061 | 12,029 | 24,325 | 21,705 | 19,061 | -12 |
| Syrma SGS | 20,000 | 25,000 | 30,000 | 45,000 | 53,500 | 19 |
| Data Patterns | 4,980 | 4,760 | 9,241 | 10,831 | 7,298 | -33 |
| Aggregate | 47,092 | 65,534 | 1,02,358 | 1,32,348 | 1,63,438 | 23 |

Source: MOFSL

Exhibit 3: Aggregate revenue for EMS is likely to clock 31% CAGR over FY25-27

| (INR m) | FY21 | FY22 | FY23 | FY24 | FY25 | Change YoY (%) | CAGR FY21-25 (%) | FY26E | FY27E | CAGR FY25-27 (%) |
|-----------------------------------|----------|----------|----------|----------|---------|-------------------|------------------------|---------|-----------|------------------------|
| Kaynes | 4,206 | 7,062 | 11,261 | 18,046 | 27,218 | 51 | 59 | 42,913 | 67,047 | 57 |
| Avalon | 6,905 | 8,407 | 9,447 | 8,672 | 10,981 | 27 | 12 | 14,056 | 17,992 | 28 |
| Cyient DLM | 6,280 | 7,205 | 8,320 | 11,919 | 15,196 | 27 | 25 | 18,387 | 22,800 | 22 |
| Syrma SGS | 8,858 | 12,667 | 20,484 | 31,538 | 37,862 | 20 | 44 | 51,113 | 66,447 | 32 |
| Data Patterns | 2,240 | 3,109 | 4,535 | 5,198 | 7,084 | 36 | 33 | 8,876 | 11,139 | 25 |
| Dixon | 64,482 | 1,06,971 | 1,21,920 | 1,76,909 | 388,601 | 120 | 57 | 532,357 | 671,868 | 31 |
| Amber | 30,305 | 42,064 | 69,271 | 67,293 | 99,730 | 48 | 35 | 116,928 | 143,332 | 20 |
| Aggregate | 1,23,276 | 1,87,485 | 2,45,238 | 3,19,575 | 586,672 | 84 | 48 | 784,630 | 1,000,625 | 31 |
| Aggregate (sans Dixon & Amber) | 28,489 | 38,450 | 54,047 | 75,373 | 98,340 | 30 | 36 | 135,345 | 185,425 | 37 |

Source: MOFSL



Exhibit 4: EBITDA for our EMS coverage is expected to post ~35% CAGR over FY25-27

| | | | | | | Change | CAGR | | | CAGR |
|--|-------|-------|-------|-------|--------|--------|---------|--------|----------------|---------|
| (INR m) | FY21 | FY22 | FY23 | FY24 | FY25 | YoY | FY21-25 | FY26E | FY27E | FY25-27 |
| | | | | | | (%) | (%) | | | (%) |
| Kaynes | 409 | 937 | 1,683 | 2,542 | 4,107 | 62 | 78 | 6,651 | 10,619 | 61 |
| Avalon | 662 | 975 | 1,128 | 626 | 1,105 | 77 | 14 | 1,588 | 2,177 | 40 |
| Cyient DLM | 460 | 840 | 878 | 1,110 | 1,452 | 31 | 33 | 1,949 | 2,622 | 34 |
| Syrma SGS | 1,016 | 1,287 | 1,878 | 1,984 | 3,021 | 52 | 31 | 4,089 | 5 <i>,</i> 449 | 34 |
| Data Patterns | 920 | 1,410 | 1,718 | 2,217 | 2,750 | 24 | 31 | 3,364 | 4,288 | 25 |
| Dixon* | 2,866 | 3,790 | 5,121 | 6,976 | 15,076 | 116 | 51 | 20,196 | 26,600 | 33 |
| Amber* | 2,203 | 2,754 | 4,180 | 4,919 | 7,634 | 55 | 36 | 9,579 | 12,410 | 27 |
| Aggregate | 8919 | 12879 | 18346 | 22990 | 35145 | 73 | 42 | 47417 | 64166 | 35 |
| Aggregate (excluding Dixon & Amber) | 3,466 | 5,449 | 7,285 | 8,478 | 12,435 | 47 | 38 | 17,642 | 25,156 | 42 |

Source: MOFSL

Exhibit 5: EBITDA margin trend

| % | FY21 | FY22 | FY23 | FY24 | FY25 | Change YoY | FY25 vs FY21 | FY26E | FY27E | FY27 vs FY25 |
|--|------|------|------|------|------|---------------|-----------------|-------|-------|-----------------|
| Kaynes | 10 | 13 | 15 | 14 | 15 | 101 | 537 | 15 | 16 | 75 |
| Avalon | 10 | 12 | 12 | 7 | 10 | 285 | 48 | 11 | 12 | 204 |
| Cyient DLM | 7 | 12 | 11 | 9 | 10 | 24 | 224 | 11 | 12 | 195 |
| Syrma SGS | 11 | 10 | 9 | 6 | 8 | 169 | -349 | 8 | 8 | 22 |
| Data Patterns | 41 | 45 | 38 | 43 | 39 | -382 | -225 | 38 | 39 | -32 |
| Dixon* | 4 | 4 | 4 | 4 | 4 | -6 | -57 | 4 | 4 | 8 |
| Amber* | 7 | 7 | 6 | 7 | 8 | 35 | 39 | 8 | 9 | 100 |
| Aggregate | 7 | 6 | 7 | 6.6 | 6 | -38 | -93 | 6.0 | 6.4 | 42 |
| Aggregate (excluding Dixon & Amber) | 12.2 | 14.2 | 13.5 | 11.2 | 12.6 | 140 | 48 | 13.0 | 13.6 | 92 |

Source: MOFSL

Exhibit 6: Adj. PAT for our EMS coverage is expected to see ~48 CAGR over FY25-27

| | | | | | | Change | CAGR | | | CAGR |
|-----------------------------------|-------|-------|-------|-------|-------|--------|---------|----------------|--------|---------|
| (INR m) | FY21 | FY22 | FY23 | FY24 | FY25 | ΥοΥ | FY21-25 | FY26E | FY27E | FY25-27 |
| | | | | | | (%) | (%) | | | (%) |
| Kaynes | 97 | 417 | 952 | 1,834 | 2,934 | 60 | 134 | 5 <i>,</i> 351 | 8,482 | 70 |
| Avalon | 215 | 632 | 525 | 280 | 634 | 127 | 31 | 1,062 | 1,575 | 58 |
| Cyient DLM | 118 | 398 | 317 | 612 | 739 | 21 | 58 | 1,209 | 1,747 | 54 |
| Syrma SGS | 630 | 722 | 1,193 | 1,087 | 1,719 | 58 | 29 | 2,594 | 3,681 | 46 |
| Data Patterns | 556 | 940 | 1,240 | 1,817 | 2,218 | 22 | 41 | 2,785 | 3,580 | 27 |
| Dixon* | 1,598 | 1,901 | 2,555 | 3,678 | 7,059 | 92 | 45 | 10,162 | 14,557 | 44 |
| Amber* | 816 | 1,092 | 1,572 | 1,329 | 2,436 | 83 | 31 | 3,532 | 5,421 | 49 |
| Aggregate | 4200 | 6471 | 9129 | 11985 | 17740 | 48 | 43 | 26695 | 39043 | 48 |
| Aggregate (sans Dixon & Amber) | 1,617 | 3,108 | 4,227 | 5,630 | 8,245 | 46 | 50 | 13,001 | 19,065 | 52 |

Source: MOFSL

Exhibit 7: Aggregate order book increased 23% YoY in 4QFY25

| (INR m) | 4QFY23 | 1QFY24 | 2QFY24 | 3QFY24 | 4QFY24 | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | Change % YoY | Change % QoQ |
|-------------------------------------|---------|---------|---------|---------|---------|-----------------|---------|---------|-----------------|-----------------|-----------------|
| Kaynes | 26,482 | 30,004 | 34,618 | 37,890 | 41,152 | 50 <i>,</i> 386 | 54,228 | 60,471 | 65 <i>,</i> 969 | 60 | 9 |
| Avalon | 12,310 | 11,060 | 12,440 | 12,750 | 13,660 | 14,610 | 14,850 | 15,940 | 17,610 | 29 | 10 |
| Cyient DLM | 24,325 | 24,997 | 22,866 | 22,949 | 21,705 | 21,267 | 19,790 | 21,429 | 19,061 | -12 | -11 |
| Syrma SGS | 30,000 | 35,000 | 38,000 | 45,000 | 45,000 | 45,000 | 48,000 | 53,000 | 53,500 | 19 | 1 |
| Data Patterns | 9,241 | 9,671 | 10,033 | 9,629 | 10,831 | 10,171 | 9,714 | 10,947 | 7,298 | -33 | -33 |
| Aggregate (sans Dixon and Amber) | 102,358 | 110,732 | 117,957 | 128,218 | 132,348 | 141,434 | 146,582 | 161,787 | 163,438 | 23 | 1 |

Source: MOFSL

Exhibit 8: Aggregate revenue grew 71%YoY in 4QFY25

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Financial Services

| (INR m) | 4QFY23 | 1QFY24 | 2QFY24 | 3QFY24 | 4QFY24 | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | Change % YoY |
|-------------------------------------|----------------|--------|----------------|--------|--------|----------------|----------------|---------|---------|-----------------|
| Kaynes | 3 <i>,</i> 645 | 2,972 | 3 <i>,</i> 608 | 5,093 | 6,373 | 5 <i>,</i> 040 | 5,721 | 6,612 | 9,845 | 54 |
| Avalon | 2,718 | 2,351 | 2,010 | 2,143 | 2,168 | 1,995 | 2,750 | 2,809 | 3,428 | 58 |
| Cyient DLM | 2,774 | 2,171 | 2,918 | 3,210 | 3,618 | 2,579 | 3 <i>,</i> 895 | 4,442 | 4,281 | 18 |
| Syrma SGS | 6,795 | 6,013 | 7,117 | 7,067 | 11,341 | 11,599 | 8,327 | 8,692 | 9,244 | -18 |
| Data Patterns | 1,851 | 897 | 1,083 | 1,395 | 1,823 | 1,041 | 910 | 1,170 | 3,962 | 117 |
| Dixon | 30,655 | 32,715 | 49,432 | 48,183 | 46,580 | 65,798 | 115,341 | 104,537 | 102,925 | 121 |
| Amber | 30,026 | 17,020 | 9,271 | 12,948 | 28,055 | 24,013 | 16,847 | 21,333 | 37,537 | 34 |
| Aggregate | 78,464 | 64,139 | 75,440 | 80,038 | 99,958 | 112,064 | 153,791 | 149,595 | 171,221 | 71 |
| Aggregate (sans Dixon and Amber) | 17,783 | 14,404 | 16,737 | 18,908 | 25,323 | 22,253 | 21,603 | 23,725 | 30,759 | 21 |

Source: MOFSL

Exhibit 9: Aggregate EBITDA jumped 75% YoY in 4QFY25

| (INR m) | 4QFY23 | 1QFY24 | 2QFY24 | 3QFY24 | 4QFY24 | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | Change % YoY |
|--|--------|--------|--------|--------|--------|--------|--------|----------------|--------|-----------------|
| Kaynes | 593 | 403 | 488 | 699 | 952 | 669 | 821 | 940 | 1,679 | 76 |
| Avalon | 411 | 162 | 126 | 165 | 172 | 44 | 301 | 346 | 414 | 141 |
| Cyient DLM | 319 | 200 | 235 | 294 | 380 | 200 | 316 | 361 | 574 | 51 |
| Syrma SGS | 575 | 369 | 490 | 388 | 737 | 446 | 710 | 791 | 1,075 | 46 |
| Data Patterns | 734 | 278 | 408 | 600 | 930 | 372 | 343 | 540 | 1,495 | 61 |
| Dixon | 1,563 | 1,319 | 1,989 | 1,844 | 1,825 | 2,479 | 4,264 | 3 <i>,</i> 905 | 4,428 | 143 |
| Amber | 2,035 | 1,319 | 596 | 785 | 2,219 | 1,962 | 1,137 | 1,587 | 2,947 | 33 |
| Aggregate | 6,229 | 4,050 | 4,332 | 4,776 | 7,215 | 6,171 | 7,893 | 8,471 | 12,611 | 75 |
| Aggregate (barring Dixon and Amber) | 2,631 | 1,412 | 1,747 | 2,147 | 3,172 | 1,730 | 2,492 | 2,979 | 5,236 | 65 |

Source: MOFSL

Exhibit 10: Aggregate EBITDA margin trend (%)

| | 4QFY23 | 1QFY24 | 2QFY24 | 3QFY24 | 4QFY24 | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | Change YoY |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| Kaynes | 16.3 | 13.5 | 13.5 | 13.7 | 14.9 | 13.3 | 14.4 | 14.2 | 17.1 | 211 |
| Avalon | 15.1 | 6.9 | 6.3 | 7.7 | 7.9 | 2.2 | 11.0 | 12.3 | 12.1 | 413 |
| Cyient DLM | 11.5 | 9.2 | 8.1 | 9.2 | 10.5 | 7.8 | 8.1 | 8.1 | 13.4 | 290 |
| Syrma SGS | 8.5 | 6.1 | 6.9 | 5.5 | 6.5 | 3.8 | 8.5 | 9.1 | 11.6 | 513 |
| Data Patterns | 39.6 | 31.0 | 37.6 | 43.0 | 51.0 | 35.7 | 37.7 | 46.2 | 37.7 | -1330 |
| Dixon | 5.1 | 4.0 | 4.0 | 3.8 | 3.9 | 3.8 | 3.7 | 3.7 | 4.3 | 39 |
| Amber | 6.8 | 7.8 | 6.4 | 6.1 | 7.9 | 8.2 | 6.8 | 7.4 | 7.9 | -6 |
| Aggregate | 7.9 | 6.3 | 5.7 | 6.0 | 7.2 | 5.5 | 5.1 | 5.7 | 7.4 | 15 |
| Aggregate (excluding Dixon and Amber) | 14.8 | 9.8 | 10.4 | 11.4 | 12.5 | 7.8 | 11.5 | 12.6 | 17.0 | 450 |

Source: MOFSL

Exhibit 11: Aggregate Adj. PAT grew 60% YoY in 4QFY25

| (INR m) | 4QFY23 | 1QFY24 | 2QFY24 | 3QFY24 | 4QFY24 | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | Change % YoY |
|--|--------|--------|--------|--------|--------|--------|--------|----------------|--------|-----------------|
| Kaynes | 412 | 246 | 323 | 452 | 813 | 508 | 602 | 665 | 1,162 | 43 |
| Avalon | 227 | 71 | 73 | 66 | 71 | -23 | 175 | 240 | 243 | 244 |
| Cyient DLM | 126 | 54 | 147 | 184 | 227 | 106 | 155 | 168 | 310 | 36 |
| Syrma SGS | 423 | 285 | 297 | 155 | 349 | 193 | 362 | 509 | 654 | 87 |
| Data Patterns | 554 | 258 | 338 | 510 | 711 | 328 | 303 | 447 | 1,141 | 60 |
| Dixon | 806 | 688 | 1,073 | 964 | 952 | 1,337 | 2,143 | 1,712 | 1,845 | 94 |
| Amber | 1,040 | 456 | -69 | -5 | 947 | 724 | 192 | 359 | 1,160 | 23 |
| Aggregate | 3,588 | 2,059 | 2,181 | 2,327 | 4,070 | 3,172 | 3,932 | 4 ,0 99 | 6,516 | 60 |
| Aggregate (excluding Dixon, and Amber) | 1,741 | 914 | 1,177 | 1,367 | 2,171 | 1,112 | 1,597 | 2,029 | 3,510 | 62 |

Source: MOFSL; *Loss to profit



Kaynes – Financials & Valuations

| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
|------------------------------|-------|-------|-------|--------|--------|--------|--------|--------|
| Total Income from Operations | 3,682 | 4,206 | 7,062 | 11,261 | 18,046 | 27,218 | 42,913 | 67,047 |
| Change (%) | 1.1 | 14.2 | 67.9 | 59.4 | 60.3 | 50.8 | 57.7 | 56.2 |
| RM Cost | 2,417 | 2,861 | 4,894 | 7,801 | 13,299 | 18,997 | 30,683 | 48,073 |
| Employees Cost | 424 | 459 | 602 | 771 | 1,028 | 1,781 | 2,360 | 3,621 |
| Other Expenses | 428 | 477 | 629 | 1,006 | 1,178 | 2,333 | 3,219 | 4,734 |
| Total Expenditure | 3,269 | 3,797 | 6,126 | 9,578 | 15,505 | 23,111 | 36,261 | 56,427 |
| % of Sales | 88.8 | 90.3 | 86.7 | 85.1 | 85.9 | 84.9 | 84.5 | 84.2 |
| EBITDA | 413 | 409 | 937 | 1,683 | 2,542 | 4,107 | 6,651 | 10,619 |
| Margin (%) | 11.2 | 9.7 | 13.3 | 14.9 | 14.1 | 15.1 | 15.5 | 15.8 |
| Depreciation | 84 | 101 | 132 | 187 | 251 | 447 | 585 | 1,409 |
| EBIT | 330 | 308 | 805 | 1,496 | 2,290 | 3,660 | 6,066 | 9,210 |
| Int. and Finance Charges | 236 | 240 | 256 | 349 | 533 | 1,013 | 500 | 400 |
| Other Income | 19 | 40 | 41 | 114 | 559 | 1,070 | 1,294 | 2,064 |
| PBT bef. EO Exp. | 113 | 109 | 590 | 1,260 | 2,317 | 3,716 | 6,861 | 10,874 |
| EO Items | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PBT after EO Exp. | 113 | 109 | 590 | 1,260 | 2,317 | 3,716 | 6,861 | 10,874 |
| Total Tax | 19 | 11 | 174 | 308 | 483 | 782 | 1,509 | 2,392 |
| Tax Rate (%) | 17.1 | 10.5 | 29.4 | 24.5 | 20.8 | 21.0 | 22.0 | 22.0 |
| Minority Interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Reported PAT | 94 | 97 | 417 | 952 | 1,834 | 2,934 | 5,351 | 8,482 |
| Adjusted PAT | 94 | 97 | 417 | 952 | 1,834 | 2,934 | 5,351 | 8,482 |
| Change (%) | -3.8 | 4.0 | 328.2 | 128.4 | 92.7 | 60.0 | 82.4 | 58.5 |
| Margin (%) | 2.5 | 2.3 | 5.9 | 8.5 | 10.2 | 10.8 | 12.5 | 12.7 |
| Consolidated - Balance Sheet | | | | | | | | (INRm) |
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Equity Share Capital | 68 | 68 | 462 | 581 | 639 | 641 | 641 | 641 |
| | | | | | | | | |

| Appl. of Funds | 2,755 | 2,974 | 3,884 | 11,039 | 28,047 | 37,327 | 37,679 | 44,160 |
|---------------------------|-------|-------|-------|-----------------|--------|--------|--------|--------|
| Misc Expenditure | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net Current Assets | 2,048 | 2,110 | 2,833 | 9,567 | 22,750 | 26,486 | 9,974 | 10,960 |
| Provisions | 30 | 39 | 52 | 62 | 74 | 126 | 215 | 335 |
| Other Current Liabilities | 76 | 226 | 648 | 857 | 920 | 2,130 | 7,111 | 18,164 |
| Account Payables | 921 | 954 | 1,641 | 2,229 | 3,610 | 6,829 | 8,430 | 13,208 |
| Curr. Liability & Prov. | 1,027 | 1,219 | 2,340 | 3,148 | 4,605 | 9,085 | 15,756 | 31,708 |
| Loans and Advances | 504 | 331 | 716 | 1,453 | 3,060 | 11,118 | 4,720 | 7,375 |
| Cash and Bank Balance | 123 | 143 | 216 | 4,860 | 15,256 | 10,563 | 3,869 | 9,126 |
| Account Receivables | 937 | 1,218 | 1,977 | 2,271 | 3,556 | 5,746 | 7,054 | 11,021 |
| Inventory | 1,511 | 1,639 | 2,264 | 4,132 | 5,483 | 8,144 | 10,087 | 15,146 |
| Curr. Assets, Loans&Adv. | 3,075 | 3,330 | 5,173 | 12,715 | 27,354 | 35,571 | 25,730 | 42,668 |
| Current Investments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Investments | 16 | 17 | 15 | 33 | 1,318 | 1,324 | 1,324 | 1,324 |
| Capital WIP | 119 | 126 | 83 | 293 | 1,051 | 3,002 | 19,475 | 720 |
| Goodwill on Consolidation | 23 | 23 | 23 | 23 | 152 | 141 | 141 | 141 |
| Net Fixed Assets | 547 | 698 | 929 | 1,123 | 2,777 | 6,374 | 6,764 | 31,015 |
| Less: Accum. Deprn. | 382 | 483 | 615 | 802 | 1,054 | 1,501 | 2,086 | 3,496 |
| Gross Block | 930 | 1,181 | 1,544 | 1,925 | 3,831 | 7,875 | 8,850 | 34,510 |
| Capital Employed | 2,755 | 2,974 | 3,884 | 11, 03 9 | 28,047 | 37,327 | 37,679 | 44,160 |
| Deferred Tax Liabilities | 79 | 52 | 68 | 77 | 102 | 130 | 130 | 130 |
| Total Loans | 1,643 | 1,526 | 1,779 | 1,359 | 3,061 | 8,755 | 3,755 | 1,755 |
| Minority Interest | 6 | 9 | 11 | 13 | 16 | 40 | 40 | 40 |
| Net Worth | 1,027 | 1,387 | 2,026 | 9,590 | 24,869 | 28,403 | 33,754 | 42,235 |
| Total Reserves | 959 | 1,308 | 1,560 | 9,009 | 24,230 | 27,762 | 33,113 | 41,595 |
| Preference Capital | 0 | 11 | 4 | 0 | 0 | 0 | 0 | 0 |
| Equity Share Capital | 68 | 68 | 462 | 581 | 639 | 641 | 641 | 641 |
| | 1120 | 1121 | 1122 | 1125 | 1124 | 1125 | TIZUL | 112/1 |



Kaynes – Financials & Valuations

| Ratios | | | | | | | | |
|--------------------------|-------|-------|-------|-------|-------|--------|-------|-------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Basic (INR) | | | | | | | | |
| EPS | 13.8 | 14.3 | 9.0 | 16.4 | 28.7 | 45.8 | 83.5 | 132.4 |
| Cash EPS | 26.1 | 29.1 | 11.9 | 19.6 | 32.6 | 52.8 | 92.6 | 154.3 |
| BV/Share | 151.0 | 203.9 | 43.9 | 164.9 | 389.1 | 443.2 | 526.7 | 659.1 |
| DPS | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Payout (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Valuation (x) | | | | | | | | |
| P/E | 407.9 | 392.1 | 621.6 | 342.8 | 195.6 | 122.6 | 67.2 | 42.4 |
| Cash P/E | 215.2 | 192.6 | 472.4 | 286.4 | 172.0 | 106.3 | 60.6 | 36.4 |
| P/BV | 37.2 | 27.5 | 127.9 | 34.0 | 14.4 | 12.7 | 10.7 | 8.5 |
| EV/Sales | 10.8 | 9.4 | 36.9 | 28.7 | 19.2 | 13.1 | 8.4 | 5.3 |
| EV/EBITDA | 96.0 | 96.7 | 278.2 | 191.8 | 136.3 | 87.1 | 54.1 | 33.2 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| FCF per share | 20.6 | 4.0 | -4.6 | -17.2 | -32.7 | -160.9 | -38.8 | 87.3 |
| Return Ratios (%) | | | | | | | | |
| RoE | 9.1 | 8.1 | 24.4 | 16.4 | 10.6 | 11.0 | 17.2 | 22.3 |
| RoCE | 10.8 | 11.2 | 17.8 | 16.5 | 11.6 | 11.5 | 15.4 | 21.6 |
| RoIC | 10.9 | 10.7 | 18.2 | 24.0 | 22.3 | 17.6 | 26.7 | 31.2 |
| Working Capital Ratios | | | | | | | | |
| Fixed Asset Turnover (x) | 4.0 | 3.6 | 4.6 | 5.9 | 4.7 | 3.5 | 4.8 | 1.9 |
| Asset Turnover (x) | 1.0 | 1.0 | 1.1 | 0.8 | 0.6 | 0.6 | 0.8 | 0.9 |
| Inventory (Days) | 205 | 201 | 146 | 150 | 132 | 131 | 120 | 115 |
| Debtor (Days) | 106 | 93 | 83 | 69 | 59 | 62 | 60 | 60 |
| Creditor (Days) | 136 | 120 | 97 | 91 | 80 | 100 | 100 | 100 |
| Leverage Ratio (x) | | | | | | | | |
| Current Ratio | 3.0 | 2.7 | 2.2 | 4.0 | 5.9 | 3.9 | 1.6 | 1.3 |
| Interest Cover Ratio | 1.4 | 1.3 | 3.1 | 4.3 | 4.3 | 3.6 | 12.1 | 23 |
| Net Debt/Equity | 1.5 | 1.0 | 0.8 | -0.4 | -0.5 | -0.1 | 0.0 | -0.2 |

| Consolidated - Cash Flow Statement | | | | | | | | (INRm) |
|------------------------------------|------|------|--------------|--------|-----------------|---------|-----------------|-----------------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| OP/(Loss) before Tax | 113 | 109 | 590 | 1,260 | 2,317 | 3,716 | 6,861 | 10,874 |
| Depreciation | 84 | 101 | 132 | 187 | 251 | 447 | 585 | 1,409 |
| Interest & Finance Charges | 228 | 233 | -11 | -100 | -27 | 1,013 | -794 | -1,664 |
| Direct Taxes Paid | -19 | -28 | -22 | -503 | -483 | -644 | -1,509 | -2,392 |
| (Inc)/Dec in WC | 44 | -137 | -743 | -1,629 | -1,358 | -4,522 | 9,818 | 4,271 |
| CF from Operations | 451 | 277 | -53 | -784 | 701 | 10 | 14,960 | 12,498 |
| Others | 2 | 0 | 265 | 365 | 0 | -834 | 0 | 0 |
| CF from Operating incl EO | 452 | 277 | 211 | -419 | 701 | -823 | 14,960 | 12,498 |
| (Inc)/Dec in FA | -312 | -250 | -422 | -581 | -2,792 | -9,487 | -17,449 | -6 <i>,</i> 905 |
| Free Cash Flow | 140 | 27 | - 211 | -1,001 | - 2,0 91 | -10,311 | - 2, 489 | 5,593 |
| (Pur)/Sale of Investments | 205 | 2 | -33 | 0 | 0 | 4,984 | 0 | 0 |
| Others | 8 | 7 | 11 | -4,352 | -12,261 | 957 | 1,294 | 2,064 |
| CF from Investments | -99 | -241 | -445 | -4,933 | -15,052 | -3,547 | -16,154 | -4,841 |
| Issue of Shares | 0 | 270 | 228 | 6,600 | 13,436 | 2 | 0 | 0 |
| Inc/(Dec) in Debt | -118 | -44 | 301 | -336 | 1,702 | 5,694 | -5,000 | -2,000 |
| Interest Paid | -236 | -240 | -256 | -349 | -533 | -1,013 | -500 | -400 |
| Dividend Paid | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Others | 0 | -6 | 0 | -371 | -320 | -33 | 0 | 0 |
| CF from Fin. Activity | -354 | -19 | 272 | 5,543 | 14,285 | 4,650 | -5,500 | -2,400 |
| Inc/Dec of Cash | -1 | 17 | 38 | 191 | -67 | 280 | -6,695 | 5,257 |
| Opening Balance | 8 | 126 | 143 | 216 | 4,860 | 15,255 | 10,563 | 3,869 |
| Other cash & cash equivalent | 115 | 0 | 35 | 4,453 | 10,462 | -4,972 | 0 | 0 |
| Closing Balance | 123 | 143 | 216 | 4,860 | 15,255 | 10,563 | 3,869 | 9,126 |



Avalon – Financials & Valuations

| Consolidated - Income Statement | | | | | | | | (INRm) |
|---------------------------------|-------|-------|-------|--------|-------|---------------------|---------------------|--------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Total Income from Operations | 6,419 | 6,905 | 8,407 | 9,447 | 8,672 | 10,981 | 14,056 | 17,992 |
| Change (%) | NA | 7.6 | 21.8 | 12.4 | -8.2 | 26.6 | 28.0 | 28.0 |
| RM Cost | 4,128 | 4,574 | 5,552 | 6,067 | 5,545 | 7,055 | 9,066 | 11,515 |
| Employees Cost | 1,162 | 1,192 | 1,314 | 1,605 | 1,815 | 1,986 | 2,390 | 3,059 |
| Other Expenses | 484 | 478 | 566 | 647 | 685 | 836 | 1,012 | 1,241 |
| Total Expenditure | 5,774 | 6,243 | 7,432 | 8,319 | 8,046 | 9,876 | 12,468 | 15,815 |
| % of Sales | 90.0 | 90.4 | 88.4 | 88.1 | 92.8 | 89.9 | 88.7 | 87.9 |
| EBITDA | 645 | 662 | 975 | 1,128 | 626 | 1,105 | 1,588 | 2,177 |
| Margin (%) | 10.0 | 9.6 | 11.6 | 11.9 | 7.2 | 10.1 | 11.3 | 12.1 |
| Depreciation | 155 | 158 | 172 | 197 | 229 | 286 | 340 | 384 |
| EBIT | 490 | 504 | 803 | 931 | 397 | 819 | 1,248 | 1,793 |
| Int. and Finance Charges | 450 | 270 | 248 | 348 | 164 | 167 | 104 | 48 |
| Other Income | 113 | 54 | 309 | 144 | 148 | 215 | 281 | 360 |
| PBT bef. EO Exp. | 153 | 288 | 864 | 727 | 381 | 867 | 1,425 | 2,105 |
| PBT after EO Exp. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Tax | 153 | 288 | 864 | 727 | 381 | 867 | 1,425 | 2,105 |
| Tax Rate (%) | 30 | 58 | 183 | 202 | 101 | 233 | 363 | 530 |
| Minority Interest | 19.4 | 19.9 | 21.1 | 27.8 | 26.5 | 26.8 | 25.5 | 25.2 |
| Reported PAT | 8 | 16 | 50 | 0 | 0 | 0 | 0 | 0 |
| Adjusted PAT | 115 | 215 | 632 | 525 | 280 | 634 | 1,062 | 1,575 |
| Change (%) | 115 | 215 | 632 | 525 | 280 | 634 | 1,062 | 1,575 |
| Margin (%) | NA | 86.1 | 193.9 | -16.9 | -46.7 | 126.7 | 67.4 | 48.3 |
| | | | | | | | | |
| Consolidated - Balance Sheet | | | | | | | | (INRm) |
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Equity Share Capital | 15 | 16 | 16 | 116 | 131 | 132 | 132 | 132 |
| Preference Capital | 356 | 388 | 388 | 0 | 0 | 0 | 0 | 0 |
| Total Reserves | 450 | 584 | 856 | 5,254 | 5,342 | 5,983 | 7,045 | 8,620 |
| Net Worth | 822 | 988 | 1,260 | 5,370 | 5,473 | 6,115 | 7,177 | 8,753 |
| Minority Interest | -431 | -317 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Loans | 2,388 | 2,775 | 2,789 | 3,063 | 1,642 | 1,800 | 800 | 400 |
| Deferred Tax Liabilities | -263 | 0 | 0 | 0 | 15 | 19 | 19 | 19 |
| Capital Employed | 2,515 | 3,445 | 4,049 | 8,433 | 7,129 | 7,934 | 7,996 | 9,171 |
| Gross Block | | | | | | | | |
| Less: Accum. Deprn. | 1,126 | 1,335 | 1,512 | 1,861 | 2,285 | 2,950 | 3,283 | 3,750 |
| Net Fixed Assets | 139 | 295 | 390 | 586 | 815 | 1,101 | 1,441 | 1,825 |
| Goodwill on Consolidation | 987 | 1,041 | 1,123 | 1,275 | 1,470 | 1,849 | 1,842 | 1,925 |
| Capital WIP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Investments | 27 | 0 | 20 | 153 | 196 | 104 | 271 | 304 |
| Current Investments | 24 | 0 | 0 | 0 | 755 | 349 | 349 | 349 |
| Curr. Assets, Loans&Adv. | 0 | 0 | 0 | 0 | 755 | 332 | 332 | 332 |
| Inventory | | | | | | | | |
| Account Receivables | 3,197 | 4,084 | 4,738 | 10,375 | 6,886 | 8,096 | 8,858 | 10,650 |
| Cash and Bank Balance | 1,553 | 1,458 | 2,330 | 3,179 | 3,163 | 3,379 | 4,098 | 5,205 |
| Loans and Advances | 1,138 | 1,819 | 1,774 | 2,062 | 1,869 | 3,160 | 2,888 | 3,697 |
| Curr. Liability & Prov. | 266 | 335 | 101 | 4,222 | 1,065 | 1,015 | 888 | 668 |
| Account Payables | 241 | 472 | 532 | 912 | 789 | 542 | 984 | 1,080 |
| Other Current Liabilities | 1,719 | 1,680 | 1,831 | 3,370 | 2,178 | 2,465 | 3,325 | 4,057 |
| Provisions | 1,369 | 1,289 | 1,242 | 1,418 | 974 | 1,894 | 1,863 | 2,366 |
| Net Current Assets | 216 | 253 | 449 | 1,823 | 1,048 | 422 | 1,265 | 1,439 |
| N dia a Even a saditure | 134 | 138 | 141 | 130 | 156 | 140 | 107 | 252 |
| Misc Expenditure Appl. of Funds | 1,478 | 2,404 | 2,906 | 7,005 | 4,708 | 149 5,631 | 197 5,533 | 6,592 |



Avalon – Financials & Valuations

| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
|--------------------------|-------|-------|------|------|-------|------|-------|-------|
| Basic (INR) | | | | | | | | |
| EPS | 2.0 | 3.7 | 10.9 | 9.1 | 4.3 | 9.6 | 16.1 | 23.8 |
| Cash EPS | 4.7 | 6.4 | 13.9 | 12.5 | 7.7 | 13.9 | 21.2 | 29.6 |
| BV/Share | 14.2 | 17.0 | 21.7 | 92.7 | 83.3 | 92.4 | 108.5 | 132.3 |
| DPS | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Payout (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Valuation (x) | | | | | | | | |
| P/E | 422.0 | 226.8 | 77.2 | 92.8 | 197.5 | 87.7 | 52.4 | 35.3 |
| Cash P/E | 180.1 | 130.9 | 60.7 | 67.5 | 108.6 | 60.5 | 39.7 | 28.4 |
| P/BV | 59.3 | 49.3 | 38.7 | 9.1 | 10.1 | 9.1 | 7.8 | 6.4 |
| EV/Sales | 7.9 | 7.4 | 6.1 | 5.0 | 6.4 | 5.1 | 3.9 | 3.1 |
| EV/EBITDA | 78.2 | 76.9 | 52.7 | 42.2 | 88.1 | 50.8 | 34.8 | 25.3 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| FCF per share | 8.4 | -2.4 | -0.4 | -7.0 | -2.8 | -3.2 | 10.5 | -2.0 |
| Return Ratios (%) | | | | | | | | |
| RoE | 14.1 | 23.8 | 56.2 | 15.8 | 5.2 | 10.9 | 16.0 | 19.8 |
| RoCE | 15.1 | 12.8 | 22.5 | 12.4 | 5.2 | 10.1 | 14.3 | 18.8 |
| RoIC | 21.4 | 17.7 | 20.2 | 17.7 | 6.4 | 10.4 | 14.4 | 18.7 |
| Working Capital Ratios | | | | | | | | |
| Fixed Asset Turnover (x) | 5.7 | 5.6 | 5.9 | 5.6 | 4.2 | 4.2 | 4.5 | 5.1 |
| Asset Turnover (x) | 1.5 | 1.3 | 1.4 | 0.8 | 0.9 | 1.1 | 1.2 | 1.4 |
| Inventory (Days) | 98 | 120 | 125 | 166 | 209 | 169 | 165 | 165 |
| Debtor (Days) | 65 | 78 | 78 | 74 | 83 | 84 | 75 | 75 |
| Creditor (Days) | 87 | 106 | 83 | 80 | 79 | 74 | 75 | 75 |
| Leverage Ratio (x) | | | | | | | | |
| Current Ratio | 1.9 | 2.4 | 2.6 | 3.1 | 3.2 | 3.3 | 2.7 | 2.6 |
| Interest Cover Ratio | 1.1 | 1.9 | 3.2 | 2.7 | 2.4 | 4.9 | 12.0 | 37.4 |
| Net Debt/Equity | 2.6 | 2.5 | 2.1 | -0.2 | 0.0 | 0.1 | -0.1 | -0.1 |

Consolidated - Cash Flow Statement (INRm) Y/E March FY20 FY21 FY22 FY23 FY24 FY25 **FY26E FY27E** 2.105 OP/(Loss) before Tax 153 288 856 727 381 867 1,425 158 229 155 180 197 286 384 Depreciation 340 **Interest & Finance Charges** 434 222 209 244 113 143 -177 -312 **Direct Taxes Paid** -47 -35 -125 -189 -164 -194 -363 -530 (Inc)/Dec in WC -121 -561 -805 -1,125 -414 -883 -30 -1,279 **CF from Operations** 574 72 315 -147 145 218 1,195 369 28 83 -17 Others -158 32 0 0 13 **CF from Operating incl EO** 657 55 157 -133 173 250 1,195 369 (Inc)/Dec in FA -170 -192 -177 -273 -355 -462 -500 -500 **Free Cash Flow** 487 -137 -21 -406 -182 -212 695 -131 (Pur)/Sale of Investments -24 29 0 0 -1,121 955 0 0 Others 2 -104 -6 2 44 281 360 15 **CF** from Investments -192 -267 -184 -271 -1,461 538 -219 -140 73 798 **Issue of Shares** 0 0 8 15 0 0 Inc/(Dec) in Debt -296 461 158 128 -1,580 122 -1,000 -400 **Interest Paid** -426 -217 -189 -283 -88 -111 -104 -48 **Dividend Paid** -4 -37 -38 -37 -41 -52 0 0 -497 -807 Others 302 22 -138 3,915 0 0 **CF from Fin. Activity** 301 -207 -424 4,522 -2,508 -523 -1,104 -448 Inc/Dec of Cash 42 89 -234 4,118 -3,796 265 -128 -220 **Opening Balance** 204 246 335 423 1,015 888 101 4,219 Other cash & cash equivalent 20 0 0 643 328 0 0 3 **Closing Balance** 266 335 101 4,222 1,065 1,015 888 **668**



Cyient DLM – Financials & Valuations

| Consolidated - Income Statement | | | | | | | | (INRm) |
|---|-------|--------|-------|-------|--------|--------|--------|-----------------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Total Income from Operations | 4,571 | 6,280 | 7,205 | 8,320 | 11,919 | 15,196 | 18,387 | 22,800 |
| Change (%) | -4.9 | 37.4 | 14.7 | 15.5 | 43.2 | 27.5 | 21.0 | 24.0 |
| RM Cost | 3,649 | 4,953 | 5,440 | 6,452 | 9,200 | 11,082 | 12,871 | 15,892 |
| Employees Cost | 441 | 469 | 517 | 647 | 1,174 | 1,862 | 2,372 | 2,918 |
| Other Expenses | 344 | 399 | 409 | 344 | 435 | 800 | 1,195 | 1,368 |
| Total Expenditure | 4,434 | 5,821 | 6,365 | 7,442 | 10,809 | 13,745 | 16,438 | 20,178 |
| % of Sales | 97.0 | 92.7 | 88.3 | 89.4 | 90.7 | 90.4 | 89.4 | 88.5 |
| EBITDA | 137 | 460 | 840 | 878 | 1,110 | 1,452 | 1,949 | 2,622 |
| Margin (%) | 3.0 | 7.3 | 11.7 | 10.6 | 9.3 | 9.6 | 10.6 | 11.5 |
| Depreciation | 106 | 185 | 193 | 194 | 223 | 341 | 361 | 384 |
| EBIT | 31 | 275 | 647 | 684 | 887 | 1,111 | 1,588 | 2,238 |
| Int. and Finance Charges | 182 | 208 | 220 | 315 | 344 | 375 | 260 | 220 |
| Other Income | 78 | 89 | 79 | 63 | 278 | 262 | 288 | 316 |
| PBT bef. EO Exp. | -72 | 156 | 507 | 432 | 821 | 997 | 1,616 | 2,335 |
| EO Items | 0 | 0 | 0 | 0 | 0 | 80 | 0 | 0 |
| PBT after EO Exp. | -72 | 156 | 507 | 432 | 821 | 917 | 1,616 | 2,335 |
| Total Tax | -5 | 38 | 109 | 114 | 209 | 236 | 407 | 588 |
| Tax Rate (%) | 7.2 | 24.2 | 21.6 | 26.5 | 25.5 | 25.8 | 25.2 | 25.2 |
| Minority Interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Reported PAT | -67 | 118 | 398 | 317 | 612 | 681 | 1,209 | 1,747 |
| Adjusted PAT | -67 | 118 | 398 | 317 | 612 | 739 | 1,209 | 1,747 |
| Change (%) | 760.3 | -276.3 | 236.0 | -20.2 | 92.9 | 20.8 | 63.6 | 44.5 |
| Margin (%) | -1.5 | 1.9 | 5.5 | 3.8 | 5.1 | 4.9 | 6.6 | 7.7 |
| Consolidated - Balance Sheet Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | (INRm) FY27E |
| Equity Share Capital | 14 | 14 | 14 | 529 | 793 | 793 | 793 | 793 |
| Total Reserves | 243 | 363 | 757 | 1,450 | 8,297 | 8,701 | 9,911 | 11,658 |
| Net Worth | 257 | 377 | 771 | 1,979 | 9,090 | 9,494 | 10,704 | 12,451 |
| Total Loans | 3,080 | 2,790 | 3,369 | 3,145 | 1,336 | 2,438 | 1,438 | 938 |
| Deferred Tax Liabilities | -62 | -51 | -39 | 0 | 0 | 0 | 0 | 0 |
| Capital Employed | 3,275 | 3,116 | 4,101 | 5,123 | 10,425 | 11,932 | 12,141 | 13,388 |
| Gross Block | 1,705 | 2,650 | 2,668 | 2,750 | 3,285 | 4,513 | 4,733 | 5,107 |
| Less: Accum. Deprn. | 674 | 824 | 977 | 1,171 | 1,394 | 1,734 | 2,095 | 2,479 |
| Net Fixed Assets | 1,032 | 1,826 | 1,692 | 1,579 | 1,891 | 2,779 | 2,638 | 2,628 |
| Goodwill on Consolidation | 30 | 30 | 30 | 30 | 30 | 681 | 681 | 681 |
| Capital WIP | 774 | 23 | 34 | 13 | 10 | 56 | 186 | 262 |
| Total Investments | 3 | 3 | 3 | 895 | 662 | 309 | 309 | 309 |
| Curr. Assets, Loans&Adv. | 4,034 | 4,517 | 5,971 | 8,529 | 13,440 | 13,115 | 15,491 | 18,373 |
| Inventory | 2,226 | 1,555 | 2,696 | 4,251 | 4,642 | 5,713 | 5,290 | 6,096 |
| Account Receivables | 546 | 2,264 | 1,523 | 1,617 | 2,259 | 3,474 | 3,468 | 4,301 |
| Cash and Bank Balance | 661 | 342 | 1,218 | 1,676 | 5,366 | 2,878 | 5,078 | 5,925 |
| Loans and Advances | 601 | 357 | 534 | 985 | 1,173 | 1,050 | 1,655 | 2,052 |
| Curr. Liability & Prov. | 2,599 | 3,284 | 3,629 | 5,924 | 5,607 | 5,007 | 7,164 | 8,865 |
| Account Payables | 1,205 | 1,928 | 1,932 | 2,853 | 3,200 | 2,499 | 3,310 | 4,086 |
| Other Current Liabilities | 1,330 | 1,262 | 1,564 | 2,973 | 2,297 | 2,326 | 3,677 | 4,560 |
| Provisions | 64 | 93 | 134 | 98 | 110 | 182 | 177 | 219 |
| Net Current Assets | 1,435 | 1,233 | 2,342 | 2,605 | 7,832 | 8,107 | 8,327 | 9,508 |
| Appl. of Funds | 3,274 | 3,116 | 4,101 | 5,123 | 10,425 | 11,932 | 12,141 | 13,388 |



Cyient DLM – Financials & Valuations

| Ratios | | | | | | | | |
|------------------------------------|--------------------|-------|------------|--------|--------|------------|--------|----------------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Basic (INR) | | | | | | | | |
| EPS | -0.8 | 1.5 | 5.0 | 4.0 | 7.7 | 9.3 | 15.2 | 22.0 |
| Cash EPS | 0.5 | 3.8 | 7.4 | 6.4 | 10.5 | 13.6 | 19.8 | 26.9 |
| BV/Share | 3.2 | 4.7 | 9.7 | 25.0 | 114.6 | 119.7 | 135.0 | 157.0 |
| Valuation (x) | | | | | | | | |
| P/E | -527.1 | 299.0 | 89.0 | 111.5 | 57.8 | 47.9 | 29.2 | 20.2 |
| Cash P/E | 914.0 | 116.8 | 59.9 | 69.2 | 42.4 | 32.8 | 22.5 | 16.6 |
| P/BV | 137.6 | 93.9 | 45.9 | 17.9 | 3.9 | 3.7 | 3.3 | 2.8 |
| EV/Sales | 8.3 | 6.0 | 5.2 | 4.4 | 2.6 | 2.3 | 1.7 | 1.3 |
| EV/EBITDA | 275.4 | 82.3 | 44.7 | 42.0 | 28.2 | 24.1 | 16.3 | 11.6 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| FCF per share | -8.4 | 0.9 | 5.2 | 5.8 | -13.2 | -14.2 | 40.0 | 15.8 |
| Return Ratios (%) | 0.1 | 0.0 | 0.1 | 010 | 10.12 | | | 2010 |
| RoE | -22.1 | 37.3 | 69.3 | 23.1 | 11.1 | 8.0 | 12.0 | 15.1 |
| RoCE | 3.8 | 8.5 | 15.6 | 11.9 | 11.2 | 9.1 | 11.7 | 15.0 |
| RoiC | 1.9 | 9.1 | 18.1 | 18.7 | 19.1 | 12.6 | 15.6 | 24.9 |
| Working Capital Ratios | 1.5 | 5.1 | 10.1 | 10.7 | 13.1 | 12.0 | 15.0 | 24.5 |
| Fixed Asset Turnover (x) | 2.7 | 2.4 | 2.7 | 3.0 | 3.6 | 3.4 | 3.9 | 4.5 |
| Asset Turnover (x) | 1.4 | 2.4 | 1.8 | 1.6 | 1.1 | 1.3 | 1.5 | 1.7 |
| Inventory (Days) | 201 | 139 | 143 | 1.0 | 176 | 1.5 | 1.5 | 140 |
| Debtor (Days) | 70 | 82 | 96 | 69 | 59 | 69 | 69 | 69 |
| Creditor (Days) | 108 | 115 | 130 | 135 | 120 | 94 | 94 | 94 |
| Leverage Ratio (x) | 108 | 115 | 130 | 155 | 120 | 54 | 54 | 54 |
| Current Ratio | 1 6 | 1 / | 1.6 | 1 / | 2.4 | 26 | 2.2 | 2.1 |
| Interest Cover Ratio | 1.6 0.2 | 1.4 | 1.6 2.9 | 1.4 | 2.4 | 2.6 3.0 | 2.2 | 10.2 |
| | | | | | | | | |
| Net Debt/Equity | 9.4 | 6.5 | 2.8 | 0.7 | -0.4 | 0.0 | -0.3 | -0.4 |
| Consolidated Cosh Flow Statement | | | | | | | | (1) |
| Consolidated - Cash Flow Statement | 51/20 | EV.24 | EV/22 | 51/22 | EV24 | EV/2E | EVACE | (INRm) |
| Y/E March | FY20 -67 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| OP/(Loss) before Tax | - | 118 | 398 | 317 | 821 | 917 | 1,616 | 2,335 |
| Depreciation | 106 | 185 | 193 | 194 | 223 | 341 | 361 | 384 |
| Interest & Finance Charges | 133 | 171 | 175 | 267 | 344 | 375 | -28 | -96 |
| Direct Taxes Paid | 3 | 1 | -62 | -168 | -195 | -257 | -407 | -588 |
| (Inc)/Dec in WC | -105 | -200 | -329 | -229 | -1,676 | -1,976 | 1,981 | -334 |
| CF from Operations | 69 | 275 | 375 | 381 | -483 | -600 | 3,523 | 1,701 |
| Others | 93 | 74 | 111 | 158 | -222 | -24 | 0 | 0 |
| CF from Operating incl EO | 163 | 349 | 486 | 539 | -705 | -624 | 3,523 | 1,701 |
| (Inc)/Dec in FA | -830 | -274 | -77 | -76 | -338 | -500 | -350 | -450 |
| Free Cash Flow | -667 | 75 | 409 | 463 | -1,043 | -1,124 | 3,173 | 1,251 |
| (Pur)/Sale of Investments | -3 | 0 | 0 | -892 | 0 | 0 | 0 | 0 |
| Others | -51 | 265 | -247 | -450 | -3,940 | 1,767 | 288 | 316 |
| CF from Investments | -884 | -9 | -324 | -1,418 | -4,277 | 1,267 | -62 | -134 |
| Issue of Shares | 0 | 0 | 0 | 889 | 7,000 | 0 | 0 | 0 |
| Inc/(Dec) in Debt | 905 | -336 | 534 | -4 | -1,647 | 323 | -1,000 | -500 |
| Interest Paid | -183 | -92 | -73 | -145 | -192 | -644 | -260 | -220 |
| Dividend Paid | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Others | 0 | -232 | 0 | -19 | -371 | -266 | 0 | 0 |
| CF from Fin. Activity | 723 | -660 | 461 | 721 | 4,790 | -587 | -1,260 | -720 |
| Inc/Dec of Cash | 2 | -320 | 622 | -158 | -193 | 55 | 2,201 | 847 |
| Opening Balance | 596 | 662 | 342 | 1,218 | 1,676 | 5,366 | 2,878 | 5 <i>,</i> 078 |
| Other cash & cash equivalent | 64 | 0 | 254 | 616 | 3,883 | -2,544 | 0 | 0 |
| Closing Balance | 662 | 342 | 1,218 | 1,676 | 5,366 | 2,878 | 5,078 | 5,925 |



Syrma SGS – Financials & Valuations

| Consolidated - Income Statement | | | | | | | | (INR m) |
|---------------------------------|----------------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Total Income from Operations | 8,621 | 8,858 | 12,667 | 20,484 | 31,538 | 37,862 | 51,113 | 66,447 |
| • | 143.5 | 2.8 | 43.0 | 61.7 | 54.0 | 20.1 | 35.0 | 30.0 |
| Change (%) RM Cost | 5,847 | 6,276 | 9,408 | 15,405 | 25,069 | 20.1 | 39,511 | 51,430 |
| Employees Cost | 748 | 781 | 823 | 1,060 | 1,426 | 1,887 | 2,505 | 3,057 |
| | 748 | 781 | | | | | | - |
| Other Expenses | | | 1,148 | 2,142 | 3,059 | 3,696 | 5,009 | 6,512 |
| Total Expenditure % of Sales | 7,325 85.0 | 7,842 88.5 | 11,380 89.8 | 18,606 90.8 | 29,554 93.7 | 34,841 92.0 | 47,024 92.0 | 60,999 91.8 |
| EBITDA | 1,295 | | | | | | | |
| Margin (%) | 15.0 | 1,016 11.5 | 1,287 10.2 | 1,878 9.2 | 1,984 6.3 | 3,021 8.0 | 4,089 8.0 | 5,449 8.2 |
| Depreciation | 191 | 228 | 249 | 312 | 515 | 751 | 790 | 803 |
| EBIT | | | | | | | | |
| | 1,105 154 | 789 97 | 1,038 108 | 1,566 216 | 1,469 378 | 2,270 577 | 3,299 478 | 4,646 380 |
| Int. and Finance Charges | 134 | | 108 | | | 699 | 920 | 997 |
| Other Income | | 177 | | 437 | 587 | | | |
| PBT bef. EO Exp. EO Items | 1,134 0 | 869 | 1,108 | 1,787 | 1,678 -14 | 2,392 -21 | 3,741 | 5,263 |
| | | 0 | 0 | 0 | | | 0 | 0 |
| PBT after EO Exp. | 1,134 | 869 | 1,108 | 1,787 | 1,664 | 2,371 | 3,741 | 5,263 |
| Total Tax | 219 | 213 | 343 | 556 | 421 | 526 | 942 | 1,325 |
| Tax Rate (%) | 19.3 | 24.5 | 31.0 | 31.1 | 25.3 | 22.2 | 25.2 | 25.2 |
| Minority Interest | 31 | 25 | 42 | 38 | 170 | 147 | 206 | 257 |
| Reported PAT | 884 | 630 | 722 | 1,193 | 1,073 | 1,698 | 2,594 | 3,681 |
| Adjusted PAT | 884 | 630 | 722 | 1,193 | 1,087 | 1,719 | 2,594 | 3,681 |
| Change (%) | 321.5 | -28.7 | 14.5 | 65.2 | -8.9 | 58.2 | 50.9 | 41.9 |
| Margin (%) | 10.3 | 7.1 | 5.7 | 5.8 | 3.4 | 4.5 | 5.1 | 5.5 |
| Consolidated - Balance Sheet | | | | | | | | |
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Equity Share Capital | 46 | 46 | 1,376 | 1,768 | 1,774 | 1,780 | 1,780 | 1,780 |
| Preference Capital | 40 | 40 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Reserves | 4,182 | 5,946 | 4,344 | 13,635 | 14,352 | 15,719 | 18,046 | 21,460 |
| Net Worth | 4,275 | 5,992 | 5,721 | 15,000 15,403 | 16,126 | 17,500 | 19,826 | 23,240 |
| Minority Interest | 2 | 6 | 108 | 26 | 644 | 749 | 954 | 1,211 |
| Total Loans | 1,205 | 1,029 | 2,183 | 3,468 | 5,763 | 6,112 | 5,412 | 4,712 |
| Deferred Tax Liabilities | 42 | 62 | 124 | 138 | 176 | 139 | 139 | 139 |
| Capital Employed | 5,523 | 7,089 | 8,136 | 19,035 | 22,710 | 24,499 | 26,331 | 29,303 |
| Capital Employed | 3,323 | 7,005 | 0,130 | 15,055 | 22,710 | 24,433 | 20,331 | 25,505 |
| Gross Block | 2,089 | 2,264 | 3,233 | 4,821 | 8,134 | 9,077 | 9,964 | 10,882 |
| Less: Accum. Deprn. | 191 | 405 | 635 | 947 | 1,462 | 2,213 | 3,003 | 3,805 |
| Net Fixed Assets | 1,898 | 1,858 | 2,597 | 3,874 | 6,672 | 6,864 | 6,961 | 7,076 |
| Goodwill on Consolidation | 1,050 | 1,059 | 1,182 | 1,182 | 3,221 | 3,221 | 3,221 | 3,221 |
| Capital WIP | 1,000 | 1,000 | 408 | 253 | 168 | 609 | 522 | 604 |
| Total Investments | 301 | 1,316 | 400 | 8,500 | 419 | 594 | 594 | 594 |
| Current Investments | 0 | 0 | 0 | 780 | 355 | 514 | 514 | 514 |
| | 0 | 0 | 0 | 700 | 555 | 514 | 514 | 514 |
| Curr. Assets, Loans&Adv. | 4,591 | 5,365 | 6,945 | 11,603 | 26,414 | 30,758 | 38,722 | 48,603 |
| Inventory | 1,419 | 1,789 | 2,913 | 5,874 | 10,043 | 8,219 | 11,203 | 14,564 |
| Account Receivables | 1,804 | 2,084 | 2,722 | 4,032 | 9,301 | 14,775 | 19,605 | 25,487 |
| Cash and Bank Balance | 780 | 729 | 369 | 544 | 856 | 2,958 | 1,781 | 1,243 |
| Loans and Advances | 588 | 763 | 940 | 1,151 | 6,215 | 4,807 | 6,134 | 7,309 |
| Curr. Liability & Prov. | 2,338 | 2,509 | 3,407 | 6,377 | 14,185 | 17,548 | 23,689 | 30,796 |
| Account Payables | 1,707 | 1,848 | 2,405 | 4,881 | 12,232 | 15,744 | 21,254 | 27,630 |
| Other Current Liabilities | 506 | 554 | 857 | 1,362 | 1,778 | 1,597 | 2,156 | 2,803 |
| Provisions | 125 | 108 | 145 | 134 | 174 | 207 | 279 | 362 |
| Net Current Assets | 2,253 | 2,856 | 3,538 | 5,226 | 12,230 | 13,211 | 15,033 | 17,807 |
| Misc Expenditure | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Appl. of Funds | 5,523 | 7,089 | 8,136 | 19,035 | 22,710 | 24,499 | 26,331 | 29,303 |
| | | | | | | | | |



Syrma SGS – Financials & Valuations

| Ratios | | | | | | | | |
|--------------------------|------|-------|------|-------|-------|------|-------|-------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Basic (INR) | | | | | | | | |
| EPS | 6.4 | 4.6 | 5.2 | 6.7 | 6.1 | 9.7 | 14.6 | 20.7 |
| Cash EPS | 7.8 | 6.2 | 7.1 | 8.5 | 9.0 | 13.9 | 19.0 | 25.2 |
| BV/Share | 31.1 | 43.5 | 41.6 | 87.1 | 90.9 | 98.3 | 111.4 | 130.5 |
| DPS | 0.0 | 0.0 | 0.0 | 0.0 | 1.5 | 1.5 | 1.5 | 1.5 |
| Payout (%) | 0.0 | 0.0 | 0.0 | 0.0 | 24.8 | 15.7 | 10.3 | 7.3 |
| Valuation (x) | | | | | | | | |
| P/E | 79.6 | 111.5 | 97.4 | 75.7 | 83.4 | 52.9 | 35.1 | 24.7 |
| Cash P/E | 65.4 | 82.0 | 72.4 | 60.0 | 56.6 | 36.8 | 26.9 | 20.3 |
| P/BV | 16.5 | 11.7 | 12.3 | 5.9 | 5.6 | 5.2 | 4.6 | 3.9 |
| EV/Sales | 8.2 | 8.0 | 5.7 | 4.5 | 3.0 | 2.5 | 1.9 | 1.4 |
| EV/EBITDA | 54.6 | 69.5 | 56.1 | 49.3 | 48.3 | 31.2 | 23.2 | 17.5 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 | 0.3 | 0.3 | 0.3 |
| FCF per share | 7.8 | 1.3 | -7.5 | -12.1 | -25.4 | 0.2 | -3.7 | -1.1 |
| Return Ratios (%) | | | | | | | | |
| RoE | 35.8 | 12.3 | 12.3 | 11.3 | 6.9 | 10.2 | 13.9 | 17.1 |
| RoCE | 29.4 | 11.7 | 11.2 | 10.3 | 7.5 | 10.2 | 12.9 | 15.9 |
| RoIC | 31.1 | 12.6 | 11.9 | 12.9 | 7.1 | 8.5 | 11.3 | 13.8 |
| Working Capital Ratios | | | | | | | | |
| Fixed Asset Turnover (x) | 4.1 | 3.9 | 3.9 | 4.2 | 3.9 | 4.2 | 5.1 | 6.1 |
| Asset Turnover (x) | 1.6 | 1.2 | 1.6 | 1.1 | 1.4 | 1.5 | 1.9 | 2.3 |
| Inventory (Days) | 60 | 74 | 84 | 105 | 116 | 79 | 80 | 80 |
| Debtor (Days) | 76 | 86 | 78 | 72 | 108 | 142 | 140 | 140 |
| Creditor (Days) | 72 | 76 | 69 | 87 | 142 | 152 | 152 | 152 |
| Leverage Ratio (x) | | | | | | | | |
| Current Ratio | 2.0 | 2.1 | 2.0 | 1.8 | 1.9 | 1.8 | 1.6 | 1.6 |
| Interest Cover Ratio | 7.2 | 8.1 | 9.6 | 7.3 | 3.9 | 3.9 | 6.9 | 12.2 |
| Net Debt/Equity | 0.1 | 0.1 | 0.3 | 0.1 | 0.3 | 0.2 | 0.2 | 0.1 |

Consolidated - Cash Flow Statement

| Y/E MarchFY20FY21FY22FY23FY24FY25FY26EFY27EOP/(Loss) before Tax1,1348691,1081,7871,6642,3713,7415,263Depreciation191228249312515751790803Interest & Finance Charges1175254-222378585-442-617Direct Taxes Paid-207-220-289-556-540-607-942-1,325(Inc)/Dec in WC301-499-1,212-2,140-2,804-934-3,000-3,311CF from Operating incl EO1,535430-90-818-7862,165148813(Inc)/Dec in FA-479-187-901-1,433-3,370-1,726-800-1,000CF from Operating incl EO1,558371-126-703-1,1361,765148813(Inc)/Dec in FA-479-187-901-1,433-3,370-1,726-800-1,000Free Cash Flow1,079184-1,027-2,136-4,50639-652-187(Pur)/Sale of Investments-20-51110-2,00060500Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,0521100-700Incerst Paid-19-1,1591,285 <td< th=""><th>Consolidated - Cash Flow Statement</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></td<> | Consolidated - Cash Flow Statement | | | | | | | | |
|--|------------------------------------|-------|--------|----------------|----------------|--------|--------|--------|--------|
| Depreciation191228249312515751790803Interest & Finance Charges1175254-222378585-442-617Direct Taxes Paid-207-220-289-556-540-607-942-1,325(Inc)/Dec in WC301-499-1,212-2,140-2,804-934-3,000-3,311CF from Operations1,535430-90-818-7862,165148813Others23-58-36115-350-400000CF from Operating incl EO1,558371-126-703-1,1361,765148813(Inc)/Dec in FA-479-187-901-1,433-3,370-1,726-800-1,000Free Cash Flow1,079184-1,027-2,136-4,50639-652-187(Pur)/Sale of Investments-20-51110-2,300605000Others42-888-2,844-7,7115,38869920997-315suc of Shares0312,7159,68200000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700-700-1478-380Dividend Paid-2000000-266-267-267-267Others-37622-303 <th>Y/E March</th> <th>FY20</th> <th>FY21</th> <th>FY22</th> <th>FY23</th> <th>FY24</th> <th>FY25</th> <th>FY26E</th> <th>FY27E</th> | Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Interest & Finance Charges1175254-222378585-442-617Direct Taxes Paid-207-220-289-556-540-607-942-1,325(Inc)/Dec in WC301-499-1,212-2,140-2,804-934-3,000-3,311CF from Operations1,535430-90-818-7862,165148813Others23-58-36115-350-400000CF from Operating incl EO1,558371-126-703-1,1361,765148813(Inc)/Dec in FA-479-187-901-1,433-3,370-1,726800-1,000Free Cash Flow1,079184-1,027-2,1364,50639652-187(Pur)/Sale of Investments-20-511110-2,300605000Others42-888-2,844-7,7115,388699209972CF from Investments-475-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,68200000Inc/(Dec) in Debt-119-70-70-216-3780-478-3800Dividend Paid-200000000000CF from Investments-37622-303-7 | OP/(Loss) before Tax | 1,134 | 869 | 1,108 | 1,787 | 1,664 | 2,371 | 3,741 | 5,263 |
| Direct Taxes Paid-207-220-289-556-540-607-942-1,325(Inc)/Dec in WC301-499-1,212-2,140-2,804-934-3,000-3,311CF from Operations1,535430-90-818-7862,165148813Others23-58-36115-350-400000CF from Operating incl EO1,558371-126-703-1,1361,765148813(Inc)/Dec in FA-479-187-901-1,433-3,370-1,726-800-1,000Free Cash Flow1,079184-1,027-2,136-4,50639-652-187(Pur)/Sale of Investments-20-51110-2,30060500Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,68200000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700Interest Paid-119-70-70-216-37800000Dividend Paid-200000-266-267-267-267Others-37622-303-730-1871,326< | Depreciation | 191 | 228 | 249 | 312 | 515 | 751 | 790 | 803 |
| (Inc)/Dec in WC301-499-1,212-2,140-2,804-934-3,000-3,311CF from Operations1,535430-90-818-7862,165148813Others23-58-36115-350-40000CF from Operating incl EO1,558371-126-703-1,1361,765148813(Inc)/Dec in FA-479-187-901-1,433-3,370-1,726-800-1,000Free Cash Flow1,079184-1,027-2,136-4,50639-652-187(Pur)/Sale of Investments-20-51110-2,30060500Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,682000000Inc/Dech Paid-119-70-70-216-3780-478-380Dividend Paid-2000000-266-267-267Others-37622-303-730-1871,326000Inc/Dec of Cash508-51-3601753122,102-1,474-1,347Opening Balance1437807293695448562,9581,78 | Interest & Finance Charges | 117 | 52 | 54 | -222 | 378 | 585 | -442 | -617 |
| CF from Operations 1,535 430 -90 -818 -786 2,165 148 813 Others 23 -58 -36 115 -350 -400 0 0 CF from Operating incl EO 1,558 371 -126 -703 -1,136 1,765 148 813 (Inc)/Dec in FA -479 -187 -901 -1,433 -3,370 -1,726 -800 -1,000 Free Cash Flow 1,079 184 -1,027 -2,136 44,506 39 -652 -187 (Pur)/Sale of Investments -20 -51 11 0 -2,300 605 0 0 Others 42 -888 -2,844 -7,711 5,388 69 920 997 CF from Investments -457 -1,127 -3,734 -9,144 -282 -1,052 120 -3 Issue of Shares 0 331 2,715 9,682 0 0 0 -700 - | Direct Taxes Paid | -207 | -220 | -289 | -556 | -540 | -607 | -942 | -1,325 |
| Others 23 -58 -36 115 -350 -400 0 0 CF from Operating incl EO 1,558 371 -126 -703 -1,136 1,765 148 813 (Inc)/Dec in FA -479 -187 -901 -1,433 -3,370 -1,726 -800 -1,000 Free Cash Flow 1,079 184 -1,027 -2,136 -4,506 39 -652 -187 (Pur)/Sale of Investments -20 -51 11 0 -2,300 605 0 0 Others 42 -888 -2,844 -7,711 5,388 69 920 997 CF from Investments -457 -1,127 -3,734 -9,144 -282 -1,052 120 -3 Issue of Shares 0 331 2,715 9,682 0 0 0 0 Inc/(Dec) in Debt -416 -179 1,159 1,285 2,295 330 -700 -700 | (Inc)/Dec in WC | 301 | -499 | -1,212 | -2,140 | -2,804 | -934 | -3,000 | -3,311 |
| CF from Operating incl EO1,558371-126-703-1,1361,765148813(Inc)/Dec in FA-479-187-901-1,433-3,370-1,726-800-1,000Free Cash Flow1,079184-1,027-2,136-4,50639-652-187(Pur)/Sale of Investments-20-51110-2,30060500Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,68200000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700Interest Paid-119-70-70-216-3780-478-380Dividend Paid-200000-266-267-267Others-37622-303-730-1871,32600CF from Fin. Activity-5937053,50010,0221,7301,389-1,445-1,347Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent13000000-1,177 <td>CF from Operations</td> <td>1,535</td> <td>430</td> <td>-90</td> <td>-818</td> <td>-786</td> <td>2,165</td> <td>148</td> <td>813</td> | CF from Operations | 1,535 | 430 | -90 | -818 | -786 | 2,165 | 148 | 813 |
| (Inc)/Dec in FA-479-187-901-1,433-3,370-1,726-800-1,000Free Cash Flow1,079184-1,027-2,136-4,50639-652-187(Pur)/Sale of Investments-20-51110-2,30060500Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,68200000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700Interest Paid-119-70-70-216-3780-478-380Dividend Paid-200000-266-267-267Others-37622-303-730-1871,32600CF from Fin. Activity-5937053,50010,0221,7301,389-1,445-1,347Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent13000000-1,177 | Others | 23 | -58 | -36 | 115 | -350 | -400 | 0 | 0 |
| Free Cash Flow1,079184-1,027-2,136-4,50639-652-187(Pur)/Sale of Investments-20-51110-2,30060500Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,68200000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700Interest Paid-119-70-70-216-3780-4478-380Dividend Paid-200000-266-267-267Others-37622-303-730-1871,326000CF from Fin. Activity-5937053,50010,0221,7301,389-1,445-1,347Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent1300000 | CF from Operating incl EO | 1,558 | 371 | -126 | -703 | -1,136 | 1,765 | 148 | 813 |
| (Pur)/Sale of Investments-20-51110-2,30060500Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,6820000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700Interest Paid-119-70-70-216-3780-478-380Dividend Paid-200000-266-267-267Others-37622-303-730-1871,32600CF from Fin. Activity-5937053,50010,0221,7301,389-1,445-1,347Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent13000000-1,177-537 | (Inc)/Dec in FA | -479 | -187 | -901 | -1,433 | -3,370 | -1,726 | -800 | -1,000 |
| Others42-888-2,844-7,7115,38869920997CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,68200000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700Interest Paid-119-70-70-216-3780-478-380Dividend Paid-200000-266-267-267Others-37622-303-730-1871,32600CF from Fin. Activity-5937053,50010,0221,7301,389-1,445-1,347Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent1300000 | Free Cash Flow | 1,079 | 184 | -1, 027 | - 2,136 | -4,506 | 39 | -652 | -187 |
| CF from Investments-457-1,127-3,734-9,144-282-1,052120-3Issue of Shares03312,7159,6820000Inc/(Dec) in Debt-416-1791,1591,2852,295330-700-700Interest Paid-119-70-70-216-3780-478-380Dividend Paid-200000-266-267-267Others-37622-303-730-1871,32600CF from Fin. Activity-5937053,50010,0221,7301,389-1,445-1,347Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent13000000-1177-537 | (Pur)/Sale of Investments | -20 | -51 | 11 | 0 | -2,300 | 605 | 0 | 0 |
| Issue of Shares 0 331 2,715 9,682 0 0 0 0 Inc/(Dec) in Debt -416 -179 1,159 1,285 2,295 330 -700 -700 Interest Paid -119 -70 -70 -216 -378 0 -478 -380 Dividend Paid -20 0 0 0 0 -266 -267 -267 Others -37 622 -303 -730 -187 1,326 0 0 CF from Fin. Activity -593 705 3,500 10,022 1,730 1,389 -1,445 -1,347 Inc/Dec of Cash 508 -51 -360 175 312 2,102 -1,177 -537 Opening Balance 143 780 729 369 544 856 2,958 1,781 Other cash & cash equivalent 130 0 0 0 0 0 0 | Others | 42 | -888 | -2,844 | -7,711 | 5,388 | 69 | 920 | 997 |
| Inc/(Dec) in Debt -416 -179 1,159 1,285 2,295 330 -700 -700 Interest Paid -119 -70 -70 -216 -378 0 -478 -380 Dividend Paid -20 0 0 0 0 -266 -267 -267 Others -37 622 -303 -730 -187 1,326 0 0 CF from Fin. Activity -593 705 3,500 10,022 1,730 1,389 -1,445 -1,347 Inc/Dec of Cash 508 -51 -360 175 312 2,102 -1,177 -537 Opening Balance 143 780 729 369 544 856 2,958 1,781 Other cash & cash equivalent 130 0 0 0 0 0 0 | CF from Investments | -457 | -1,127 | -3,734 | -9,144 | -282 | -1,052 | 120 | -3 |
| Interest Paid-119-70-70-216-3780-478-380Dividend Paid-200000-266-267-267Others-37622-303-730-1871,32600CF from Fin. Activity-5937053,50010,0221,7301,389-1,445-1,347Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent1300000 | Issue of Shares | 0 | 331 | 2,715 | 9,682 | 0 | 0 | 0 | 0 |
| Dividend Paid -20 0 0 0 -266 -267 -267 Others -37 622 -303 -730 -187 1,326 0 0 CF from Fin. Activity -593 705 3,500 10,022 1,730 1,389 -1,445 -1,347 Inc/Dec of Cash 508 -51 -360 175 312 2,102 -1,177 -537 Opening Balance 143 780 729 369 544 856 2,958 1,781 Other cash & cash equivalent 130 0 0 0 0 0 0 | Inc/(Dec) in Debt | -416 | -179 | 1,159 | 1,285 | 2,295 | 330 | -700 | -700 |
| Others -37 622 -303 -730 -187 1,326 0 0 CF from Fin. Activity -593 705 3,500 10,022 1,730 1,389 -1,445 -1,347 Inc/Dec of Cash 508 -51 -360 175 312 2,102 -1,177 -537 Opening Balance 143 780 729 369 544 856 2,958 1,781 Other cash & cash equivalent 130 0 0 0 0 0 0 | Interest Paid | -119 | -70 | -70 | -216 | -378 | 0 | -478 | -380 |
| CF from Fin. Activity -593 705 3,500 10,022 1,730 1,389 -1,445 -1,347 Inc/Dec of Cash 508 -51 -360 175 312 2,102 -1,177 -537 Opening Balance 143 780 729 369 544 856 2,958 1,781 Other cash & cash equivalent 130 0 0 0 0 0 0 | Dividend Paid | -20 | 0 | 0 | 0 | 0 | -266 | -267 | -267 |
| Inc/Dec of Cash508-51-3601753122,102-1,177-537Opening Balance1437807293695448562,9581,781Other cash & cash equivalent13000000 | Others | -37 | 622 | -303 | -730 | -187 | 1,326 | 0 | 0 |
| Opening Balance 143 780 729 369 544 856 2,958 1,781 Other cash & cash equivalent 130 0 </td <td>CF from Fin. Activity</td> <td>-593</td> <td>705</td> <td>3,500</td> <td>10,022</td> <td>1,730</td> <td>1,389</td> <td>-1,445</td> <td>-1,347</td> | CF from Fin. Activity | -593 | 705 | 3,500 | 10,022 | 1,730 | 1,389 | -1,445 | -1,347 |
| Other cash & cash equivalent 130 0 0 0 | Inc/Dec of Cash | 508 | -51 | -360 | 175 | 312 | 2,102 | -1,177 | -537 |
| | Opening Balance | 143 | 780 | 729 | 369 | 544 | 856 | 2,958 | 1,781 |
| Closing Balance 780 729 369 544 856 2,958 1,781 1,243 | Other cash & cash equivalent | 130 | 0 | 0 | 0 | | | | |
| | Closing Balance | 780 | 729 | 369 | 544 | 856 | 2,958 | 1,781 | 1,243 |



Data Patterns – Financials & Valuations

Consolidated - Income Statement

| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
|---------------------------------------|-------|-------|-------|-------|-------|-------|-------|--------|
| · · · · · · · · · · · · · · · · · · · | 1,561 | 2,240 | | 4,535 | 5,198 | 7,084 | | |
| Total Income from Operations | | | 3,109 | | | | 8,876 | 11,139 |
| Change (%) | 19.1 | 43.5 | 38.8 | 45.9 | 14.6 | 36.3 | 25.3 | 25.5 |
| RM Cost | 561 | 704 | 861 | 1,709 | 1,637 | 2,761 | 3,461 | 4,288 |
| Employees Cost | 411 | 472 | 604 | 795 | 1,003 | 1,141 | 1,429 | 1,782 |
| Other Expenses | 157 | 144 | 233 | 312 | 342 | 432 | 621 | 780 |
| Total Expenditure | 1,129 | 1,320 | 1,698 | 2,816 | 2,982 | 4,334 | 5,512 | 6,850 |
| % of Sales | 72.4 | 58.9 | 54.6 | 62.1 | 57.4 | 61.2 | 62.1 | 61.5 |
| EBITDA | 432 | 920 | 1,410 | 1,718 | 2,217 | 2,750 | 3,364 | 4,288 |
| Margin (%) | 27.6 | 41.1 | 45.4 | 37.9 | 42.6 | 38.8 | 37.9 | 38.5 |
| Depreciation | 55 | 56 | 66 | 84 | 162 | 139 | 207 | 248 |
| EBIT | 377 | 864 | 1,344 | 1,634 | 2,055 | 2,611 | 3,157 | 4,040 |
| Int. and Finance Charges | 133 | 145 | 110 | 77 | 93 | 121 | 115 | 109 |
| Other Income | 41 | 26 | 40 | 92 | 460 | 463 | 666 | 835 |
| PBT bef. EO Exp. | 284 | 745 | 1,274 | 1,649 | 2,422 | 2,953 | 3,708 | 4,767 |
| EO Items | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PBT after EO Exp. | 284 | 745 | 1,274 | 1,649 | 2,422 | 2,953 | 3,708 | 4,767 |
| Total Tax | 74 | 190 | 334 | 409 | 605 | 735 | 923 | 1,187 |
| Tax Rate (%) | 26.0 | 25.4 | 26.2 | 24.8 | 25.0 | 24.9 | 24.9 | 24.9 |
| Minority Interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Reported PAT | 211 | 556 | 940 | 1,240 | 1,817 | 2,218 | 2,785 | 3,580 |
| Adjusted PAT | 211 | 556 | 940 | 1,240 | 1,817 | 2,218 | 2,785 | 3,580 |
| Change (%) | 173.4 | 163.9 | 69.1 | 31.9 | 46.6 | 22.1 | 25.5 | 28.6 |
| Margin (%) | 13.5 | 24.8 | 30.2 | 27.3 | 35.0 | 31.3 | 31.4 | 32.1 |

| Consolidated - Balance Sheet | | | | | | | | (INRm) |
|------------------------------|-------|-------|-------|--------|--------|--------|--------|--------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Equity Share Capital | 17 | 17 | 104 | 112 | 112 | 112 | 112 | 112 |
| Preference Capital | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Reserves | 1,518 | 2,062 | 5,641 | 11,559 | 13,130 | 14,970 | 17,699 | 21,223 |
| Net Worth | 1,535 | 2,079 | 5,745 | 11,671 | 13,242 | 15,082 | 17,811 | 21,335 |
| Minority Interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Loans | 606 | 372 | 92 | 7 | 0 | 0 | 0 | 0 |
| Deferred Tax Liabilities | 8 | 9 | -8 | 0 | 0 | 225 | 225 | 225 |
| Capital Employed | 2,148 | 2,460 | 5,830 | 11,678 | 13,242 | 15,307 | 18,035 | 21,559 |
| Gross Block | 447 | 425 | 634 | 1,176 | 1,629 | 2,717 | 3,195 | 3,890 |
| Less: Accum. Deprn. | 113 | 93 | 159 | 243 | 405 | 544 | 751 | 999 |
| Net Fixed Assets | 334 | 332 | 475 | 933 | 1,224 | 2,173 | 2,444 | 2,891 |
| Goodwill on Consolidation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Capital WIP | 0 | 0 | 173 | 14 | 481 | 128 | 401 | 455 |
| Total Investments | 0 | 0 | 0 | 557 | 2,622 | 3,266 | 3,266 | 3,266 |
| Current Investments | 0 | 0 | 0 | 557 | 2,622 | 3,266 | 3,266 | 3,266 |
| Curr. Assets, Loans&Adv. | 2,620 | 2,954 | 6,411 | 12,847 | 12,591 | 12,824 | 15,857 | 19,864 |
| Inventory | 794 | 737 | 1,198 | 1,930 | 2,668 | 3,185 | 3,793 | 4,700 |
| Account Receivables | 1,156 | 1,559 | 1,983 | 3,825 | 3,988 | 5,964 | 7,052 | 8,850 |
| Cash and Bank Balance | 15 | 88 | 1,771 | 5,445 | 3,927 | 1,264 | 1,990 | 2,523 |
| Loans and Advances | 655 | 569 | 1,460 | 1,647 | 2,009 | 2,411 | 3,021 | 3,792 |
| Curr. Liability & Prov. | 805 | 826 | 1,230 | 2,671 | 3,676 | 3,084 | 3,931 | 4,916 |
| Account Payables | 173 | 120 | 416 | 431 | 501 | 838 | 1,051 | 1,302 |
| Other Current Liabilities | 506 | 560 | 570 | 2,107 | 3,028 | 2,073 | 2,663 | 3,342 |
| Provisions | 126 | 146 | 244 | 134 | 146 | 174 | 218 | 273 |
| Net Current Assets | 1,815 | 2,128 | 5,182 | 10,175 | 8,916 | 9,740 | 11,926 | 14,948 |
| Misc Expenditure | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Appl. of Funds | 2,148 | 2,460 | 5,830 | 11,678 | 13,242 | 15,307 | 18,035 | 21,559 |

EMS



Data Patterns – Financials & Valuations

| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Basic (INR) | | | | | | | | |
| EPS | 24.8 | 65.4 | 18.1 | 22.1 | 32.4 | 39.6 | 49.7 | 63.9 |
| Cash EPS | 31.2 | 71.9 | 19.4 | 23.6 | 35.3 | 42.1 | 53.4 | 68.4 |
| BV/Share | 180.6 | 244.6 | 110.7 | 208.4 | 236.5 | 269.3 | 318.1 | 381.0 |
| DPS | 0.0 | 0.0 | 0.0 | 0.7 | 0.9 | 1.1 | 1.0 | 1.0 |
| Payout (%) | 0.0 | 0.0 | 0.0 | 3.2 | 2.8 | 2.8 | 2.0 | 1.6 |
| Valuation (x) | | | | | | | | |
| P/E | 118.5 | 44.9 | 162.1 | 132.6 | 90.5 | 74.1 | 59.0 | 45.9 |
| Cash P/E | 94.0 | 40.8 | 151.4 | 124.1 | 83.1 | 69.7 | 54.9 | 42.9 |
| P/BV | 16.3 | 12.0 | 26.5 | 14.1 | 12.4 | 10.9 | 9.2 | 7.7 |
| EV/Sales | 16.4 | 11.3 | 48.5 | 34.9 | 30.4 | 22.6 | 17.9 | 14.2 |
| EV/EBITDA | 59.2 | 27.4 | 106.8 | 92.2 | 71.2 | 58.1 | 47.3 | 37.0 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| FCF per share | 14.4 | 45.2 | 2.3 | -9.9 | 8.5 | -22.5 | 4.1 | -2.5 |
| Return Ratios (%) | | | | | | | | |
| RoE | 14.7 | 30.7 | 24.0 | 14.2 | 14.6 | 15.7 | 16.9 | 18.3 |
| RoCE | 15.2 | 28.9 | 24.6 | 14.8 | 15.1 | 16.3 | 17.5 | 18.7 |
| RoIC | 13.7 | 28.6 | 31.7 | 25.7 | 26.0 | 23.3 | 20.6 | 21.9 |
| Working Capital Ratios | | | | | | | | |
| Fixed Asset Turnover (x) | 3.5 | 5.3 | 4.9 | 3.9 | 3.2 | 2.6 | 2.8 | 2.9 |
| Asset Turnover (x) | 0.7 | 0.9 | 0.5 | 0.4 | 0.4 | 0.5 | 0.5 | 0.5 |
| Inventory (Days) | 517 | 382 | 508 | 412 | 595 | 421 | 400 | 400 |
| Debtor (Days) | 270 | 254 | 233 | 308 | 280 | 307 | 290 | 290 |
| Creditor (Days) | 112 | 62 | 176 | 92 | 112 | 111 | 111 | 111 |
| Leverage Ratio (x) | | | | | | | | |
| Current Ratio | 3.3 | 3.6 | 5.2 | 4.8 | 3.4 | 4.2 | 4.0 | 4.0 |
| Interest Cover Ratio | 2.8 | 6.0 | 12.2 | 21.2 | 22.0 | 21.6 | 27.5 | 37.1 |
| Net Debt/Equity | 0.4 | 0.1 | -0.3 | -0.5 | -0.5 | -0.3 | -0.3 | -0.3 |

| Consolidated - Cash Flow Statement | | | | | | | | (INR m) |
|---|------|------|--------|--------|--------|--------|--------|---------|
| Y/E March | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| OP/(Loss) before Tax | 284 | 745 | 1,274 | 1,649 | 2,422 | 2,953 | 3,708 | 4,767 |
| Depreciation | 55 | 56 | 66 | 84 | 162 | 139 | 207 | 248 |
| Interest & Finance Charges | 108 | 123 | 70 | -15 | -367 | 121 | -551 | -726 |
| Direct Taxes Paid | -28 | -190 | -284 | -409 | -605 | -706 | -923 | -1,187 |
| (Inc)/Dec in WC | -283 | -299 | -624 | -1,482 | -218 | -2,976 | -1,459 | -2,489 |
| CF from Operations | 136 | 435 | 503 | -173 | 1,394 | -468 | 981 | 613 |
| Others | -2 | -1 | 0 | 0 | 0 | -431 | 0 | 0 |
| CF from Operating incl EO | 134 | 434 | 503 | -173 | 1,394 | -899 | 981 | 613 |
| (Inc)/Dec in FA | -12 | -50 | -382 | -383 | -920 | -359 | -750 | -750 |
| Free Cash Flow | 123 | 384 | 121 | -555 | 473 | -1,257 | 231 | -137 |
| (Pur)/Sale of Investments | 0 | 0 | 0 | 0 | 0 | 1,769 | 0 | 0 |
| Others | 26 | 137 | -796 | -1 | -1,319 | -520 | 666 | 835 |
| CF from Investments | 14 | 88 | -1,178 | -384 | -2,239 | 890 | -84 | 85 |
| Issue of Shares | 0 | 0 | 3,000 | 0 | 0 | 0 | 0 | 0 |
| Inc/(Dec) in Debt | -132 | -300 | -283 | -85 | -7 | 0 | 0 | 0 |
| Interest Paid | 0 | -145 | -89 | -77 | -93 | -115 | -115 | -109 |
| Dividend Paid | -4 | -3 | -111 | -39 | -50 | -364 | -56 | -56 |
| Others | 0 | 0 | -159 | 4,432 | -522 | -2,176 | 0 | 0 |
| CF from Fin. Activity | -136 | -449 | 2,359 | 4,231 | -673 | -2,655 | -171 | -165 |
| Inc/Dec of Cash | 12 | 73 | 1,683 | 3,675 | -1,518 | -2,663 | 726 | 533 |
| Opening Balance | 3 | 15 | 88 | 1,771 | 5,445 | 3,927 | 1,264 | 1,990 |
| Closing Balance | 15 | 88 | 1,771 | 5,445 | 3,927 | 1,264 | 1,990 | 2,523 |



Dixon – Financials & Valuations

| Consolidated - Income Statement | | | | | | | | (INR m) |
|---|--|--|--|---|---|--|--|--|
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Total Income from Operations | 44,001 | 64,482 | 106,971 | 121,920 | 176,909 | 388,601 | 532,357 | 671,868 |
| Change (%) | 47.4 | 46.5 | 65.9 | 14.0 | 45.1 | 119.7 | 37.0 | 26.2 |
| Raw Materials | 38,602 | 57,697 | 97,792 | 110,207 | 160,390 | 358,328 | 490,886 | 619,528 |
| Gross Profit | 5,399 | 6,785 | 9,178 | 11,713 | 16,520 | 30,273 | 41,472 | 52,340 |
| Employee Cost | 1,180 | 1,371 | 1,978 | 2,517 | 3,327 | 5,674 | 7,773 | 9,810 |
| Other Expenses | 1,989 | 2,548 | 3,409 | 4,069 | 6,217 | 9,523 | 13,503 | 15,929 |
| Total Expenditure | 41,771 | 61,616 | 103,180 | 116,793 | 169,933 | 373,525 | 512,161 | 645,268 |
| % of Sales | 94.9 | 95.6 | 96.5 | 95.8 | 96.1 | 96.1 | 96.2 | 96.0 |
| EBITDA | 2,231 | 2,866 | 3,791 | 5,128 | 6,976 | 15,076 | 20,196 | 26,600 |
| Margin (%) | 5.1 | 4.4 | 3.5 | 4.2 | 3.9 | 3.9 | 3.8 | 4.0 |
| Depreciation | 365 | 437 | 840 | 1,146 | 1,619 | 2,810 | 3,602 | 4,394 |
| EBIT | 1,865 | 2,429 | 2,952 | 3,981 | 5,357 | 12,266 | 16,594 | 22,206 |
| Int. and Finance Charges | 350 | 274 | 442 | 606 | 747 | 1,544 | 1,667 | 1,748 |
| Other Income | 52 | 16 | 38 | 56 | 226 | 202 | 914 | 1,638 |
| PBT bef. EO Exp. | 1,568 | 2,170 | 2,548 | 3,432 | 4,836 | 10,924 | 15,841 | 22,096 |
| EO Items | 0 | 0 | 0 | 0 | 0 | 4,600 | 0 | 0 |
| PBT after EO Exp. | 1,568 | 2,170 | 2,548 | 3,432 | 4,836 | 15,524 | 15,841 | 22,096 |
| Total Tax | 363 | 572 | 644 | 897 | 1,189 | 3,372 | 3,864 | 5,376 |
| Tax Rate (%) | 23.1 | 26.4 | 25.3 | 26.1 | 24.6 | 21.7 | 24.4 | 24.3 |
| Profit share of asociates/JV | 0 | 0 | -1 | 16 | 102 | 174 | 191 | 210 |
| Minority Interest | 0 | 0 | 2 | -4 | 72 | 1,370 | 2,006 | 2,374 |
| Reported PAT | 1,205 | 1,598 | 1,902 | 2,555 | 3,677 | 10,955 | 10,162 | 14,557 |
| Adjusted PAT | 1,205 | 1,598 | 1,902 | 2,555 | 3,677 | 7,059 | 10,162 | 14,557 |
| Change (%) | 90.2 | 32.6 | 19.0 | 34.4 | 43.9 | 92.0 | 44.0 | 43.2 |
| Margin (%) | 2.7 | 2.5 | 1.8 | 2.1 | 2.1 | 1.8 | 1.9 | 2.2 |
| | | | | | | | | |
| | | | | | | | | (1917) |
| Consolidated - Balance Sheet | | | | | | 51/05 | | (INR m) |
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Y/E Mar Equity Share Capital | 116 | 117 | 119 | 119 | 120 | 121 | 121 | FY27E 121 |
| Y/E Mar Equity Share Capital Total Reserves | 116 5,298 | 117 7,256 | 119 9,849 | 119 12,730 | 120 16,829 | 121 29,982 | 121 39,662 | FY27E 121 53,736 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth | 116 5,298 5,413 | 117 7,256 7,373 | 119 9,849 9,968 | 119 12,730 12,849 | 120 16,829 16,949 | 121 29,982 30,102 | 121 39,662 39,782 | FY27E 121 53,736 53,857 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest | 116 5,298 5,413 0 | 117 7,256 7,373 0 | 119 9,849 9,968 6 | 119 12,730 12,849 -3 | 120 16,829 16,949 276 | 121 29,982 30,102 4,591 | 121 39,662 39,782 6,598 | FY27E 121 53,736 53,857 8,971 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans | 116 5,298 5,413 0 828 | 117 7,256 7,373 0 1,513 | 119 9,849 9,968 6 4,580 | 119 12,730 12,849 -3 1,826 | 120 16,829 16,949 276 1,550 | 121 29,982 30,102 4,591 2,023 | 121 39,662 39,782 6,598 2,023 | FY27E 121 53,736 53,857 8,971 2,023 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities | 116 5,298 5,413 0 828 148 | 117 7,256 7,373 0 1,513 184 | 119 9,849 9,968 6 4,580 201 | 119 12,730 12,849 -3 1,826 224 | 120 16,829 16,949 276 1,550 240 | 121 29,982 30,102 4,591 2,023 980 | 121 39,662 39,782 6,598 2,023 980 | FY27E 121 53,736 53,857 8,971 2,023 980 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed | 116 5,298 5,413 0 828 148 6,389 | 117 7,256 7,373 0 1,513 184 9,070 | 119 9,849 9,968 6 4,580 201 14,754 | 119 12,730 12,849 -3 1,826 224 14,897 | 120 16,829 16,949 276 1,550 240 19,015 | 121 29,982 30,102 4,591 2,023 980 37,696 | 121 39,662 39,782 6,598 2,023 980 49,383 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block | 116 5,298 5,413 0 828 148 6,389 3,982 | 117 7,256 7,373 0 1,513 184 9,070 5,269 | 119 9,849 9,968 6 4,580 201 14,754 9,586 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 | 120 16,829 16,949 276 1,550 240 19,015 20,633 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. | 116 5,298 5,413 0 828 148 6,389 3,982 825 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 | 120 16,829 16,949 276 1,550 240 19,015 20,633 3,958 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 | 120 16,829 16,949 276 1,550 240 19,015 20,633 3,958 16,675 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 | 120 16,829 16,949 276 1,550 240 19,015 20,633 3,958 16,675 303 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 | 120 16,829 16,949 276 1,550 240 19,015 20,633 3,958 16,675 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,410 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 | 120 16,829 16,949 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 2,570 5,356 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,410 33,064 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 | 121 29,982 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 5,356 137,606 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,410 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 | 120 16,829 16,949 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 | 121 29,982 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 5,356 | 121 39,662 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 2,570 5,356 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,410 33,064 11,557 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 2,570 5,356 137,606 39,924 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 5,151 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 10,891 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,410 33,064 11,557 13,564 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 17,155 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 23,179 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 5,356 137,606 39,924 69,655 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 95,422 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 120,429 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 5,151 1,002 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 10,891 689 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,815 303 224 1,410 33,064 11,557 13,564 1,823 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 17,155 2,292 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 23,179 2,087 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 2,570 5,356 137,606 39,924 69,655 2,635 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 95,422 7,311 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 120,429 19,016 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 5,151 1,002 0 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 10,891 689 25 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,815 7,771 303 224 1,815 13,564 11,557 13,564 1,823 4 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 17,155 2,292 0 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 23,179 2,087 20 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 5,356 137,606 39,924 69,655 2,635 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 95,422 7,311 0 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 120,429 19,016 0 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Other Current Asset | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 5,151 1,002 0 2,504 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 10,891 689 25 3,563 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,815 303 224 1,410 33,064 11,557 13,564 1,823 4 6,116 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 17,155 2,292 0 6,178 | 120 16,829 16,949 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 23,179 2,087 20 9,799 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 5,356 137,606 39,924 69,655 2,635 0 0 25,392 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 95,422 7,311 0 32,939 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 120,429 19,016 0 40,340 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Other Current Asset Curr. Liability & Prov. | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 5,151 1,002 0 2,504 10,580 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 10,891 689 25 3,563 19,387 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,815 303 224 1,410 33,064 11,557 13,564 1,823 4 6,116 28,017 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 17,155 2,292 0 6,178 31,898 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 23,179 2,087 20 9,799 50,881 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 5,356 137,606 39,924 69,655 2,635 0 0 25,392 129,881 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 95,422 7,311 0 32,939 176,415 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 120,429 19,016 0 40,340 221,638 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Other Current Asset Curr. Liability & Prov. Account Payables | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 5,151 1,002 0 2,504 10,580 9,391 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 10,891 689 25 3,563 19,387 17,097 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,410 33,064 11,557 13,564 1,823 4 6,116 28,017 23,137 4,664 216 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 17,155 2,292 0 6,178 31,898 24,519 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 23,179 2,087 20 9,799 50,881 40,652 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 5,70 2,570 5,356 137,606 39,924 69,655 2,635 0 25,392 129,881 108,837 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 95,422 7,311 0 32,939 176,415 149,099 26,937 379 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 120,429 19,016 0 40,340 221,638 188,172 32,988 478 |
| Y/E Mar Equity Share Capital Total Reserves Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Goodwill on Consolidation Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Other Current Asset Curr. Liability & Prov. Account Payables Other Current Liabilities | 116 5,298 5,413 0 828 148 6,389 3,982 825 3,157 82 96 0 13,635 4,978 5,151 1,002 0 2,504 10,580 9,391 1,081 | 117 7,256 7,373 0 1,513 184 9,070 5,269 1,170 4,099 82 724 953 22,600 7,433 10,891 689 25 3,563 19,387 17,097 2,146 | 119 9,849 9,968 6 4,580 201 14,754 9,586 1,815 7,771 303 224 1,815 3,03 224 1,410 33,064 11,557 13,564 1,823 4 6,116 28,017 23,137 4,664 | 119 12,730 12,849 -3 1,826 224 14,897 12,291 2,641 9,649 303 1,197 442 35,203 9,579 17,155 2,292 0 6,178 31,898 24,519 7,121 | 120 16,829 276 1,550 240 19,015 20,633 3,958 16,675 303 683 200 52,034 16,950 23,179 2,087 2,087 2,087 20 9,799 50,881 40,652 9,952 | 121 29,982 30,102 4,591 2,023 980 37,696 27,732 6,256 21,476 570 2,570 5,356 137,606 39,924 69,655 2,635 2,635 0 25,392 129,881 108,837 20,768 | 121 39,662 39,782 6,598 2,023 980 49,383 36,232 9,294 26,938 570 2,570 5,356 190,365 54,693 95,422 7,311 0 32,939 176,415 149,099 26,937 | FY27E 121 53,736 53,857 8,971 2,023 980 65,831 43,232 13,069 30,163 570 2,570 5,356 248,811 69,026 120,429 19,016 0 40,340 221,638 188,172 32,988 |

19 June 2025



Dixon – Financials & Valuations

| Ratios | | | | | | | | |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Basic (INR) | | | | | | | | |
| EPS | 20.6 | 27.3 | 32.0 | 42.9 | 61.5 | 117.2 | 168.7 | 241.6 |
| Cash EPS | 26.8 | 34.7 | 46.2 | 62.1 | 88.6 | 163.8 | 228.4 | 314.5 |
| BV/Share | 92.4 | 125.9 | 168.0 | 215.7 | 283.4 | 499.6 | 660.3 | 893.9 |
| DPS | 1.2 | 1.0 | 2.0 | 3.0 | 3.0 | 8.0 | 8.0 | 8.0 |
| Payout (%) | 5.7 | 3.7 | 6.3 | 7.0 | 4.9 | 7.6 | 4.7 | 3.3 |
| Valuation (x) | | | | | | | | |
| P/E | 680.7 | 513.2 | 437.0 | 326.4 | 227.7 | 119.5 | 83.0 | 58.0 |
| Cash P/E | 522.3 | 403.0 | 303.2 | 225.3 | 158.1 | 85.5 | 61.3 | 44.5 |
| P/BV | 151.5 | 111.2 | 83.4 | 64.9 | 49.4 | 28.0 | 21.2 | 15.7 |
| EV/Sales | 18.6 | 12.7 | 7.8 | 6.8 | 4.7 | 2.2 | 1.6 | 1.2 |
| EV/EBITDA | 367.6 | 286.5 | 219.9 | 162.6 | 120.0 | 55.9 | 41.5 | 31.1 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 |
| FCF per share | 22.1 | 0.4 | -24.4 | 46.3 | 2.6 | 42.2 | 91.1 | 204.2 |
| Return Ratios (%) | | | | | | | | |
| RoE | 26.2 | 25.0 | 21.9 | 22.4 | 24.7 | 30.0 | 29.1 | 31.1 |
| RoCE | 25.9 | 23.8 | 19.1 | 20.4 | 25.4 | 38.6 | 35.8 | 36.9 |
| RoIC | 28.8 | 29.8 | 24.5 | 26.4 | 29.9 | 44.5 | 40.9 | 46.0 |
| Working Capital Ratios | | | | | | | | |
| Fixed Asset Turnover (x) | 11.0 | 12.2 | 11.2 | 9.9 | 8.6 | 14.0 | 14.7 | 15.5 |
| Asset Turnover (x) | 6.9 | 7.1 | 7.3 | 8.2 | 9.3 | 10.3 | 10.8 | 10.2 |
| Inventory (Days) | 41 | 42 | 39 | 29 | 35 | 37 | 37 | 37 |
| Debtor (Days) | 43 | 62 | 46 | 51 | 48 | 65 | 65 | 65 |
| Creditor (Days) | 78 | 97 | 79 | 73 | 84 | 102 | 102 | 102 |
| Leverage Ratio (x) | | | | | | | | |
| Current Ratio | 1.3 | 1.2 | 1.2 | 1.1 | 1.0 | 1.1 | 1.1 | 1.1 |
| Interest Cover Ratio | 5.3 | 8.9 | 6.7 | 6.6 | 7.2 | 7.9 | 10.0 | 12.7 |
| Net Debt/Equity | -0.0 | -0.0 | 0.1 | -0.1 | -0.0 | -0.2 | -0.3 | -0.4 |

| Consolidated - Cashflow Statement | | | | | | | | (INR m) |
|-----------------------------------|--------|---------------|--------|--------|--------|---------|--------|---------|
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| OP/(Loss) before Tax | 1,568 | 2,170 | 2,546 | 3,452 | 4,867 | 14,328 | 14,026 | 19,932 |
| Depreciation | 365 | 437 | 840 | 1,146 | 1,619 | 2,810 | 3,602 | 4,394 |
| Interest & Finance Charges | 350 | 274 | 442 | 606 | 747 | 1,544 | 1,667 | 1,748 |
| Direct Taxes Paid | -429 | -549 | -540 | -820 | -1,218 | -2,760 | -3,864 | -5,376 |
| (Inc)/Dec in WC | 423 | -743 | -641 | 2,764 | -88 | -1,816 | -1,439 | -1,397 |
| CF from Operations | 2,277 | 1,590 | 2,646 | 7,148 | 5,927 | 14,106 | 13,991 | 19,302 |
| Others | 97 | 111 | 81 | 109 | -83 | -2,608 | 0 | 0 |
| CF from Operating incl EO | 2,374 | 1,701 | 2,728 | 7,258 | 5,843 | 11,498 | 13,991 | 19,302 |
| (Inc)/Dec in FA | -1,081 | -1,680 | -4,174 | -4,502 | -5,686 | -8,956 | -8,500 | -7,000 |
| Free Cash Flow | 1,293 | 22 | -1,446 | 2,755 | 157 | 2,542 | 5,491 | 12,302 |
| (Pur)/Sale of Investments | -118 | -978 | -446 | 992 | 346 | -3,208 | 0 | 0 |
| Others | 28 | 8 | -25 | -45 | 31 | -125 | -110 | -121 |
| CF from Investments | -1,171 | -2,649 | -4,645 | -3,556 | -5,309 | -12,289 | -8,610 | -7,121 |
| Issue of Shares | 457 | 269 | 642 | 336 | 469 | 1,399 | 0 | 0 |
| Inc/(Dec) in Debt | -570 | 688 | 3,026 | -2,776 | -276 | 583 | 0 | 0 |
| Interest Paid | -378 | -322 | -567 | -737 | -494 | -1,219 | -1,667 | -1,748 |
| Dividend Paid | -83 | 0 | -59 | -119 | -179 | -329 | -482 | -482 |
| Others | 6 | 0 | 0 | 0 | -220 | -700 | 2,006 | 2,374 |
| CF from Fin. Activity | -568 | 635 | 3,043 | -3,296 | -700 | -266 | -142 | 144 |
| Inc/Dec of Cash | 634 | -313 | 1,126 | 406 | -166 | -1,057 | 5,239 | 12,325 |
| Opening Balance | 367 | 1,002 | 689 | 1,823 | 2,292 | 2,086 | 2,635 | 7,311 |
| Other Bank Balances | 0 | 0 | 8 | 63 | -40 | 1,606 | -563 | -620 |
| Closing Balance | 1,002 | 689 | 1,823 | 2,292 | 2,086 | 2,635 | 7,311 | 19,016 |



Amber – Financials & Valuation

| Consolidated - Income Statement | | | | | | | | (INR m) |
|---------------------------------|--------|--------|-----------------|--------|--------|--------|---------|---------|
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Total Income from Operations | 39,628 | 30,305 | 42,064 | 69,271 | 67,293 | 99,730 | 116,928 | 143,332 |
| Change (%) | 44.0 | -23.5 | 38.8 | 64.7 | -2.9 | 48.2 | 17.2 | 22.6 |
| Raw Materials | 33,017 | 25,135 | 35,297 | 58,678 | 54,999 | 81,856 | 95,971 | 117,643 |
| Gross Profit | 6,611 | 5,170 | 6,767 | 10,593 | 12,293 | 17,875 | 20,957 | 25,689 |
| Employee Cost | 1,063 | 1,021 | 1,500 | 2,116 | 2,572 | 3,246 | 3,508 | 4,300 |
| Other Expenses | 2,455 | 1,947 | 2,514 | 4,298 | 4,802 | 6,995 | 7,870 | 8,980 |
| Total Expenditure | 36,535 | 28,102 | 39,310 | 65,092 | 62,374 | 92,096 | 107,348 | 130,922 |
| % of Sales | 92.2 | 92.7 | 93.5 | 94.0 | 92.7 | 92.3 | 91.8 | 91.3 |
| EBITDA | 3,093 | 2,203 | 2,754 | 4,179 | 4,919 | 7,634 | 9,579 | 12,410 |
| Margin (%) | 7.8 | 7.3 | 6.5 | 6.0 | 7.3 | 7.7 | 8.2 | 8.7 |
| Depreciation | 848 | 923 | 1,079 | 1,391 | 1,865 | 2,283 | 2,443 | 2,674 |
| EBIT | 2,245 | 1,280 | 1,675 | 2,788 | 3,054 | 5,351 | 7,137 | 9,735 |
| Int. and Finance Charges | 419 | 410 | 464 | 1,118 | 1,670 | 2,087 | 2,403 | 2,411 |
| Other Income | 82 | 331 | 332 | 527 | 553 | 736 | 792 | 945 |
| PBT bef. EO Exp. | 1,907 | 1,201 | 1,543 | 2,197 | 1,937 | 3,999 | 5,526 | 8,270 |
| EO Items | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PBT after EO Exp. | 1,907 | 1,201 | 1,543 | 2,197 | 1,937 | 3,999 | 5,526 | 8,270 |
| Total Tax | 266 | 369 | 429 | 559 | 519 | 1,188 | 1,710 | 2,608 |
| Tax Rate (%) | 13.9 | 30.7 | 27.8 | 25.4 | 26.8 | 29.7 | 31.0 | 31.5 |
| MI & Profit/Loss of Asso. Cos. | 57 | 17 | 21 | 66 | 89 | 376 | 284 | 242 |
| Reported PAT | 1,584 | 816 | 1,092 | 1,572 | 1,329 | 2,436 | 3,532 | 5,421 |
| Adjusted PAT | 1,584 | 816 | 1,092 | 1,572 | 1,329 | 2,436 | 3,532 | 5,421 |
| Change (%) | 69.1 | -48.5 | 33.8 | 44.0 | -15.5 | 83.3 | 45.0 | 53.5 |
| Margin (%) | 4.0 | 2.7 | 2.6 | 2.3 | 2.0 | 2.4 | 3.0 | 3.8 |
| Consolidated - Balance Sheet | | | | | | | | (INR m) |
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Equity Share Capital | 314 | 337 | 337 | 337 | 337 | 338 | 338 | 338 |
| Total Reserves | 10,970 | 15,704 | 17,005 | 18,751 | 20,307 | 22,520 | 26,052 | 31,472 |
| Net Worth | 11,284 | 16,041 | 17,342 | 19,088 | 20,644 | 22,858 | 26,390 | 31,810 |
| Minority Interest | 348 | 365 | 387 | 452 | 518 | 245 | 329 | 421 |
| Total Loans | 3,205 | 3,495 | 10,318 | 13,437 | 14,332 | 19,400 | 19,400 | 19,400 |
| Deferred Tax Liabilities | 678 | 769 | 954 | 947 | 1,348 | 1,749 | 1,749 | 1,749 |
| Capital Employed | 15,515 | 20,670 | 29,001 | 33,924 | 36,841 | 44,253 | 47,868 | 53,380 |
| Gross Block | 13,465 | 14,683 | 18,037 | 25,621 | 31,309 | 35,305 | 38,805 | 42,305 |
| Less: Accum. Deprn. | 3,630 | 4,466 | 5,335 | 6,556 | 8,333 | 10,531 | 12,866 | 15,421 |
| Net Fixed Assets | 9,836 | 10,218 | 12,702 | 19,065 | 22,977 | 24,774 | 25,940 | 26,885 |
| Goodwill on Consolidation | 1,223 | 1,223 | 1,457 | 1,425 | 3,609 | 3,609 | 3,609 | 3,609 |
| Capital WIP | 118 | 433 | 1,282 | 503 | 908 | 1,977 | 1,977 | 1,977 |
| Total Investments | 0 | 1,081 | 2,254 | 1,934 | 2,173 | 2,515 | 2,515 | 2,515 |
| Curr. Assets, Loans&Adv. | 17,813 | 22,892 | 31,401 | 39,475 | 36,236 | 51,390 | 60,280 | 74,609 |
| Inventory | 6,557 | 7,163 | 8,408 | 10,913 | 8,408 | 16,551 | 19,405 | 23,787 |
| Account Receivables | 8,542 | 10,690 | 13,149 | 17,631 | 15,693 | 17,501 | 20,519 | 25,152 |
| Cash and Bank Balance | 1,203 | 2,899 | 5,626 | 5,594 | 6,913 | 7,268 | 9,161 | 12,922 |
| Loans and Advances | 293 | 321 | 18 | 39 | 49 | 356 | 417 | 511 |
| Other Current Asset | 1,218 | 1,818 | 4,200 | 5,297 | 5,173 | 9,715 | 10,779 | 12,238 |
| Curr. Liability & Prov. | 13,474 | 15,175 | 20,095 | 28,478 | 29,060 | 40,012 | 46,452 | 56,214 |
| Account Payables | 11,058 | 13,169 | 17,021 | 23,039 | 21,671 | 31,703 | 37,170 | 45,564 |
| Other Current Liabilities | 2,288 | 1,864 | 2,888 | 5,216 | 7,090 | 7,973 | 8,888 | 10,167 |
| Provisions | 128 | 141 | 186 | 223 | 300 | 336 | 394 | 483 |
| Net Current Assets | 4,339 | 7,717 | 11 ,30 6 | 10,997 | 7,175 | 11,378 | 13,828 | 18,396 |
| Appl. of Funds | 15,515 | 20,670 | 29,001 | 33,924 | 36,841 | 44,253 | 47,868 | 53,381 |



Amber – Financials & Valuations

| Ratios | | | | | | | | |
|--------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| Basic (INR) | | | | | | | | |
| EPS | 50.4 | 24.2 | 32.4 | 46.7 | 39.4 | 72.0 | 104.4 | 160.3 |
| Cash EPS | 77.3 | 51.6 | 64.4 | 87.9 | 94.8 | 139.5 | 176.6 | 239.3 |
| BV/Share | 358.8 | 476.1 | 514.7 | 566.5 | 612.7 | 675.8 | 780.2 | 940.5 |
| DPS | 3.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Payout (%) | 6.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Valuation (x) | | | | | | | | |
| P/E | 127.5 | 265.2 | 198.2 | 137.6 | 162.8 | 89.2 | 61.5 | 40.1 |
| Cash P/E | 83.0 | 124.4 | 99.7 | 73.0 | 67.7 | 46.0 | 36.4 | 26.8 |
| P/BV | 17.9 | 13.5 | 12.5 | 11.3 | 10.5 | 9.5 | 8.2 | 6.8 |
| EV/Sales | 5.1 | 7.2 | 5.3 | 3.2 | 3.3 | 2.3 | 1.9 | 1.6 |
| EV/EBITDA | 65.9 | 98.5 | 80.3 | 53.7 | 45.5 | 30.0 | 23.7 | 18.0 |
| Dividend Yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| FCF per share | 46.8 | 14.8 | -49.6 | -98.8 | 168.3 | 45.9 | 133.4 | 189.5 |
| Return Ratios (%) | | | | | | | | |
| RoE | 15.0 | 6.0 | 6.5 | 8.6 | 6.7 | 11.2 | 14.3 | 18.6 |
| RoCE | 15.0 | 6.6 | 6.1 | 8.2 | 7.8 | 11.1 | 12.4 | 15.1 |
| RoIC | 14.7 | 5.8 | 6.7 | 9.1 | 8.5 | 12.7 | 14.8 | 19.0 |
| Working Capital Ratios | | | | | | | | |
| Fixed Asset Turnover (x) | 2.9 | 2.1 | 2.3 | 2.7 | 2.1 | 2.8 | 3.0 | 3.4 |
| Asset Turnover (x) | 2.6 | 1.5 | 1.5 | 2.0 | 1.8 | 2.3 | 2.4 | 2.7 |
| Inventory (Days) | 60 | 86 | 73 | 58 | 46 | 61 | 61 | 61 |
| Debtor (Days) | 79 | 129 | 114 | 93 | 85 | 64 | 64 | 64 |
| Creditor (Days) | 102 | 159 | 148 | 121 | 118 | 116 | 116 | 116 |
| Leverage Ratio (x) | | | | | | | | |
| Current Ratio | 1.3 | 1.5 | 1.6 | 1.4 | 1.2 | 1.3 | 1.3 | 1.3 |
| Interest Cover Ratio | 5.4 | 3.1 | 3.6 | 2.5 | 1.8 | 2.6 | 3.0 | 4.0 |
| Net Debt/Equity | 0.2 | 0.0 | 0.1 | 0.3 | 0.3 | 0.4 | 0.3 | 0.1 |

| Consolidated - Cashflow Statement | | | | | | | | (INR m) |
|-----------------------------------|--------|--------|--------|--------|---------|--------|--------|---------|
| Y/E Mar | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E |
| OP/(Loss) before Tax | 1,907 | 1,201 | 1,543 | 2,197 | 1,913 | 3,700 | 5,326 | 8,120 |
| Depreciation | 848 | 923 | 1,079 | 1,391 | 1,865 | 2,283 | 2,443 | 2,674 |
| Interest & Finance Charges | 419 | 406 | 464 | 1,118 | 1,670 | 2,087 | 2,403 | 2,411 |
| Direct Taxes Paid | -488 | -79 | -539 | -539 | -461 | -710 | -1,710 | -2,608 |
| (Inc)/Dec in WC | 44 | -80 | -62 | -582 | 5,032 | 272 | -448 | -688 |
| CF from Operations | 2,731 | 2,371 | 2,485 | 3,585 | 10,019 | 7,632 | 8,013 | 9,909 |
| Others | 151 | -162 | -77 | -379 | -371 | -523 | 0 | 0 |
| CF from Operating incl EO | 2,882 | 2,210 | 2,407 | 3,206 | 9,648 | 7,109 | 8,013 | 9,909 |
| (Inc)/Dec in FA | -1,411 | -1,711 | -4,077 | -6,535 | -3,977 | -5,556 | -3,500 | -3,500 |
| Free Cash Flow | 1,471 | 499 | -1,670 | -3,329 | 5,671 | 1,553 | 4,513 | 6,409 |
| (Pur)/Sale of Investments | -1,672 | -1,568 | -1,542 | 210 | 788 | -159 | 0 | 0 |
| Others | -183 | -1,531 | -1,277 | 1,437 | -7,156 | -3,814 | -109 | -118 |
| CF from Investments | -3,266 | -4,810 | -6,896 | -4,888 | -10,345 | -9,529 | -3,609 | -3,618 |
| Issue of Shares | 0 | 3,936 | 0 | 0 | 0 | 353 | 0 | 0 |
| Inc/(Dec) in Debt | 1,209 | 161 | 6,031 | 3,120 | 589 | 5,067 | 0 | 0 |
| Interest Paid | -430 | -372 | -430 | -1,097 | -1,567 | -1,970 | -2,403 | -2,411 |
| Dividend Paid | -121 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Others | -23 | -24 | -46 | -96 | -238 | -221 | 0 | 0 |
| CF from Fin. Activity | 634 | 3,700 | 5,555 | 1,928 | -1,216 | 3,229 | -2,403 | -2,411 |
| Inc/Dec of Cash | 250 | 1,099 | 1,066 | 246 | -1,913 | 809 | 2,001 | 3,881 |
| Opening Balance | 450 | 700 | 1,920 | 2,986 | 3,232 | 1,319 | 7,268 | 9,161 |
| Other Bank Balances | 503 | 1,100 | 2,640 | 2,363 | 5,594 | 5,140 | -108 | -119 |
| Closing Balance | 1,203 | 2,899 | 5,626 | 5,594 | 6,913 | 7,268 | 9,161 | 12,922 |

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|----------------------------------|--|--|--|--|--|--|
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| BUY | >=15% | | | | | |
| SELL | <-10% | | | | | |
| NEUTRAL | < - 10 % to 15% | | | | | |
| UNDER REVIEW | Rating may undergo a change | | | | | |
| NOT RATED | We have forward looking estimates for the stock but we refrain from assigning recommendation | | | | | |

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