

Azad Engineering: Expanding global partnerships to drive sustainable growth

November 03, 2025 | CMP: INR 1,650 | Target Price: INR 1,900

ADD

Expected Share Price Return: 16.0% | Dividend Yield: 0.0% | Potential Upside: 16.0%

Sector View: Positive

Change in Estimates	✗
Change in Target Price	✗
Change in Recommendation	✓

Company Info	
BB Code	AZAD IN EQUITY
Face Value (INR)	2.0
52 W High/Low (INR)	1,928/1,128
Mkt Cap (Bn)	INR 108/ \$1.2
Shares o/s (Mn)	59.0
3M Avg. Daily Volume	2,38,773

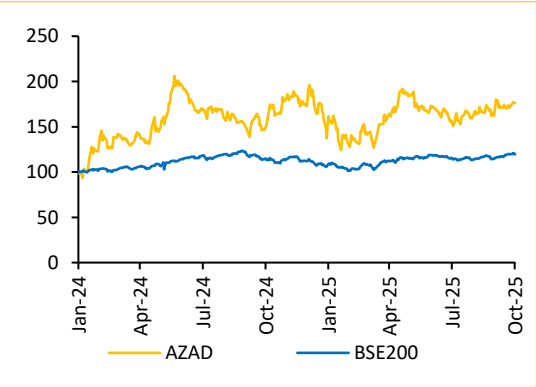
Change in CIE Estimates						
	FY26E			FY27E		
INR Mn	New	Old	Dev. (%)	New	Old	Dev. (%)
Revenue	6,257	6,257	0.0	8,446	8,446	0.0
EBITDA	2,221	2,221	0.0	3,015	3,015	0.0
EBITDAM%	35.5	35.5	0.0bps	35.7	35.7	0.0bps
PAT	1,284	1,284	0.0	1,827	1,827	0.0
EPS	21.7	21.7	0.0	30.9	30.9	0.0

Actual vs CIE Estimates			
INR Mn	Q2FY26 CIE Estimates		Dev. %
Revenue	1,579	1,608	(1.8)
EBITDA	525	544	(3.4)
EBITDAM %	36.1	35.5	58bps
PAT	326	331	(1.4)

Key Financials					
INR Mn	FY24	FY25	FY26E	FY27E	FY28E
Revenue	3,408	4,574	6,257	8,446	11,403
YoY Growth (%)	35.4	34.2	36.8	35.0	35.0
EBITDA	1,166	1,613	2,221	3,015	4,094
EBITDAM (%)	34.2	35.3	35.5	35.7	35.9
Adj. PAT	586	865	1,284	1,827	2,611
EPS	11.2	14.6	21.7	30.9	44.2
ROE %	9.1	6.2	8.4	10.7	13.3
ROCE %	13.6	7.7	9.8	12.1	14.7
PE(x)	166.5	112.7	76.0	53.4	37.4
Price/BV (x)	15.1	7.0	6.4	5.7	5.0

Shareholding Pattern (%)			
	Sep-25	Jun-25	Mar-25
Promoters	55.42	55.42	60.32
FIIIs	15.76	16.16	14.23
DIIIs	9.84	8.91	8.23
Public	18.99	19.53	17.21

Relative Performance (%)			
YTD	22M	12M	6M
BSE200	20.9	4.9	6.5
AZAD	148.1	17.2	7.2



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Expanding global partnerships to drive sustainable growth

AZAD continues to demonstrate strong execution capabilities, supported by its expanding global partnerships with leading OEMs, such as Safran, GE and Mitsubishi. We believe these long-term relationships, combined with a robust order backlog—including the USD 73 Mn Phase 2 contract with Mitsubishi Heavy Industries—will enhance revenue visibility and export growth. The company's **increasing presence across aerospace, defence and turbine components** should further de-risk its portfolio and **sustain double-digit growth over the medium term**.

Additionally, the commissioning of three new lean manufacturing facilities positions AZAD for higher operating efficiency and scale. We think the **ongoing capacity ramp-up and a greater mix of high-value components will support margin expansion** as utilisation improves. With strong order inflows, solid execution and continued investments in technology, Azad is well-placed to deliver superior earnings growth and strengthen its position in the high-precision engineering space.

We maintain a positive outlook on AZAD, supported by its strengthening order book, expanding global OEM partnerships and ongoing capacity additions, which collectively enhance medium-term scalability. However, following the recent rally in the stock price, we revise our rating to 'ADD' (from 'BUY'), with a **target price of INR 1,900, valuing the stock at 50x FY27–28E average EPS**.

Healthy Q2 show; Execution momentum and margin discipline intact

- Revenue for Q2FY26 up by 39.6% YoY and up by 8.3% QoQ at INR 1,579 Mn (vs CIE est. INR 1,608 Mn)
- EBITDA for Q2FY26 up by 31.8% YoY and up 6.7% QoQ at INR 525 Mn (vs CIE est. INR 544 Mn). The EBITDA margin stood at 36.1%, improved by 35bps YoY (vs CIE est. of 35.5%)
- PAT for Q2FY26 up by 56.2% YoY and up 10.8% QoQ at INR 326 Mn (vs CIE est. INR 331 Mn). PAT margin improved by 367bps YoY, reaching 22.4% (vs CIE est. 21.6%)

Particulars	Q2FY26	Q2FY25	YoY (%)	Q1FY26	QoQ (%)
Revenue (incl OI)	1,579	1,131	39.6	1,458	8.3
Material Exp	172	158	8.4	168	2.4
Gross Profit	1,284	957	34.2	1,203	6.8
Employee Exp	337	222	51.5	293	14.9
Other Exp	422	336	25.6	418	1.1
EBITDA	525	399	31.8	492	6.7
Depreciation	117	68	72.3	101	14.9
EBIT	531	346	53.5	478	11.2
Interest Cost	67	49	37.7	59	13.5
PBT	464	298	56.1	419	10.9
Tax	138	89	55.8	124	11.1
RPAT	326	209	56.2	294	10.8
APAT	326	209	56.2	294	10.8
Adj EPS (Rs)	5.5	3.5	56.2	4.6	21.0
Margin Analysis	Q2FY26	Q2FY25	YoY (bps)	Q1FY26	QoQ (bps)
Gross Margin (%)	81.4	84.6	(327.3)	82.5	(117.0)
Employee Exp. % of Sales	21.3	19.7	167.5	20.1	122.7
Other Op. Exp % of Sales	26.7	29.7	(297.9)	28.7	(191.2)
EBITDA Margin (%)	33.28	35.3	(197.0)	33.8	(48.5)
Tax Rate (%)	29.8	29.8	(4.6)	29.7	6.3
APAT Margin (%)	20.7	18.5	218.6	20.2	46.6

Source: AZAD, Choice Institutional Equities

Management Call – Highlights

Secured Phase 2 contract with Mitsubishi Heavy Industries valued at INR 1,387 Cr, strengthening long-term visibility

Strategic MoUs: Signed a MoU with Safran Aircraft Engines to co-develop critical aerospace engine components — expanding presence in the global aerospace ecosystem.

Collaboration with DRDO and OEMs for indigenous jet engine programs positions Azad as a critical defence manufacturing partner.

Business Developments

- **New Facilities:** Three new lean manufacturing plants operational, including a dedicated Siemens Energy unit at Heidelberg for complex gas and thermal turbine components.
- **Major Contract Wins:** Secured Phase 2 contract with Mitsubishi Heavy Industries valued at INR 1,387 Cr, strengthening long-term visibility.
- **Strategic MoUs:** Signed a MoU with Safran Aircraft Engines to co-develop critical aerospace engine components — expanding presence in the global aerospace ecosystem.
- **Segment Mix:** Energy & Oil & Gas contributed ~81% of revenues; Aerospace & Defence accounted for ~17%, growing 34% YoY.

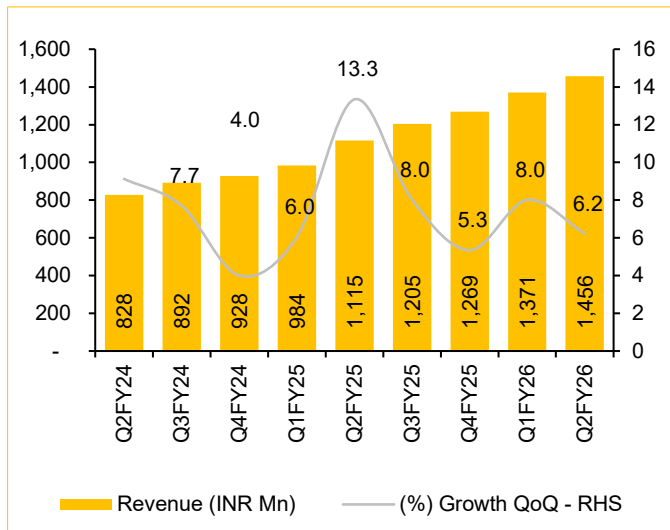
Operational Insights

- **Capacity Ramp-Up:** All new facilities in advanced stages of commissioning; stabilization expected by FY26-end.
- **CapEx Deployment:** Around INR 213 Cr invested to date; ongoing expansion to drive next leg of growth.
- **Order Book Strength:** Backlog remains robust across OEMs including GE, Mitsubishi, Siemens, and Safran, ensuring multi-year visibility.
- **Working Capital:** Focused on optimization; stabilization expected in H2 FY26.

Strategic Outlook

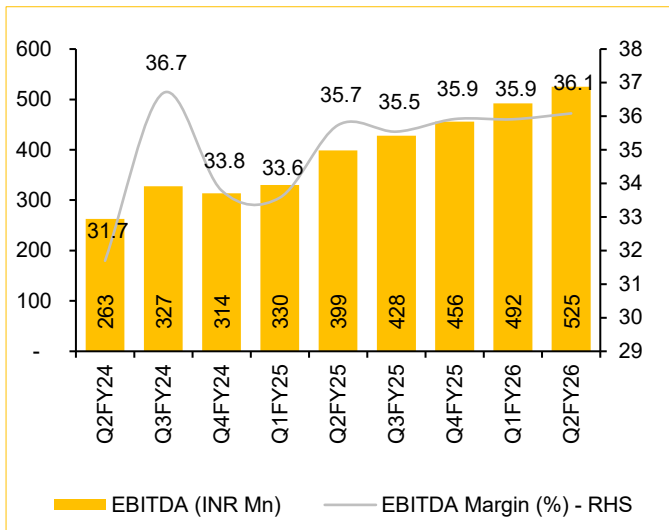
- **Growth Guidance:** Management reaffirmed 25–30% annual topline growth, supported by global OEM demand.
- **Margin Outlook:** Margins expected to remain strong, aided by indigenization, operating leverage, and higher-value component mix.
- **Exports Dominance:** ~94–95% of revenues are export-driven, providing a natural forex hedge.
- **Defence Ecosystem:** Collaboration with DRDO and OEMs for indigenous jet engine programs positions Azad as a critical defence manufacturing partner.

Revenue climbed up 30.6% on YoY



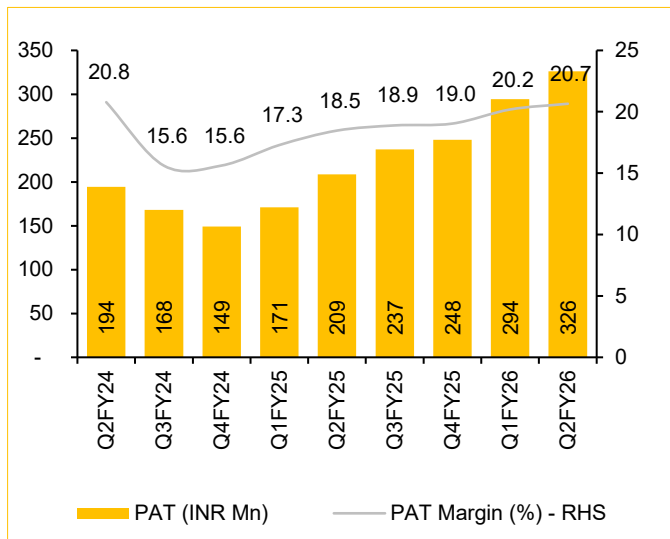
Source: AZAD, Choice Institutional Equities

EBITDAM improved 35bps on YoY



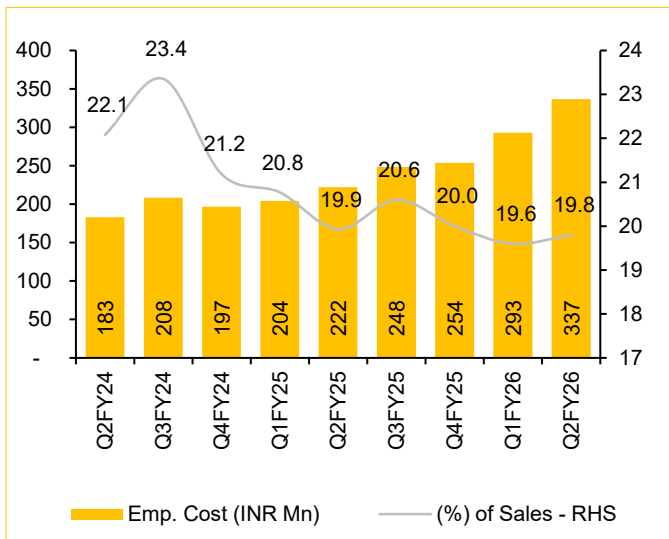
Source: AZAD, Choice Institutional Equities

Healthy PAT growth of 56.2% on YoY



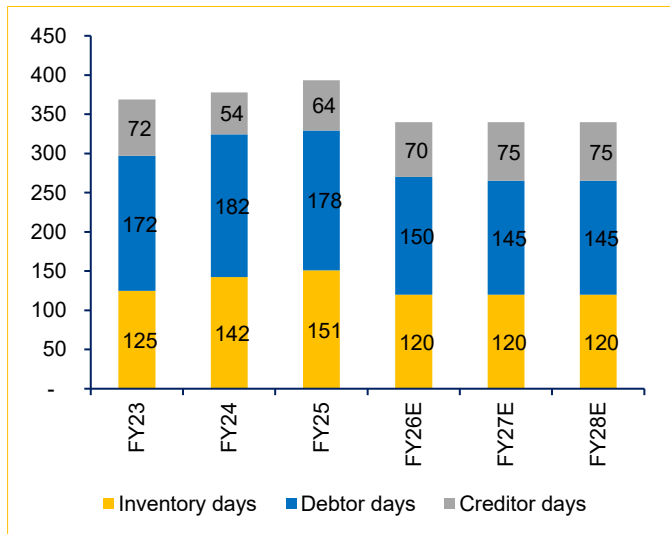
Source: AZAD, Choice Institutional Equities

Stable employee cost



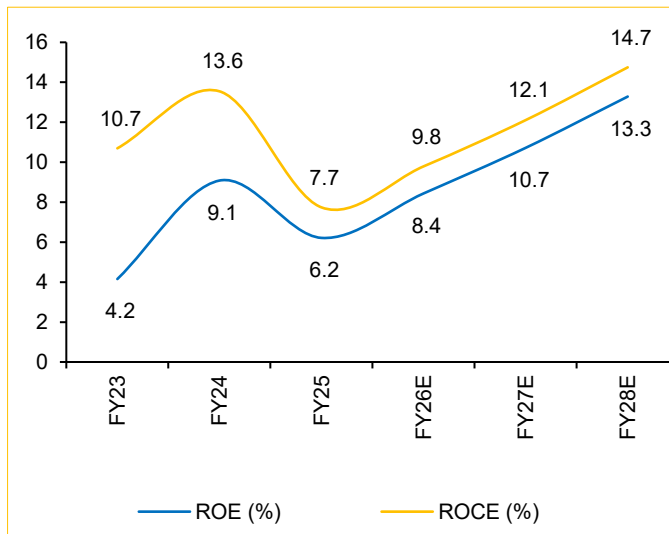
Source: AZAD, Choice Institutional Equities

Working capital cycle



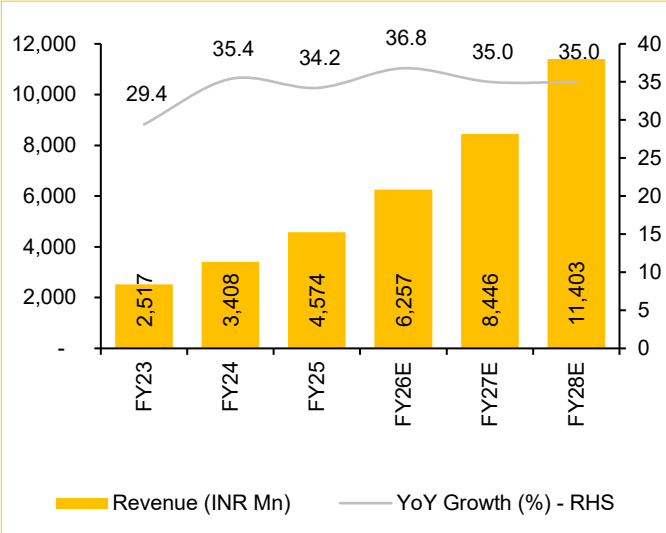
Source: AZAD, Choice Institutional Equities

ROE & ROCE trend



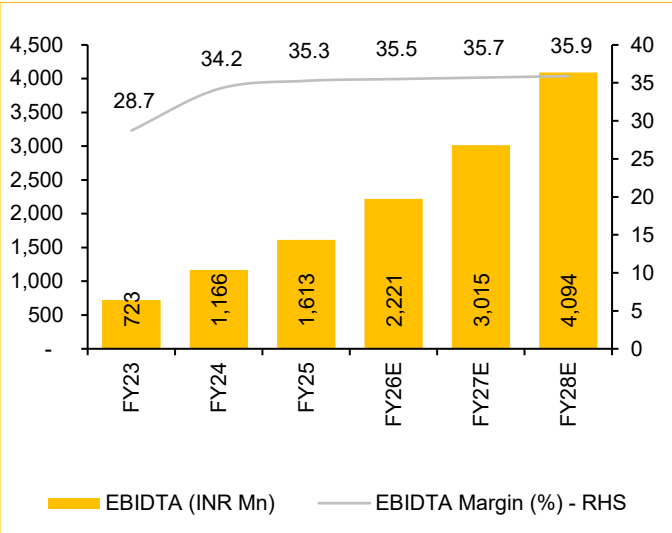
Source: AZAD, Choice Institutional Equities

Rev. expected to expand 35.6% CAGR FY25--28E



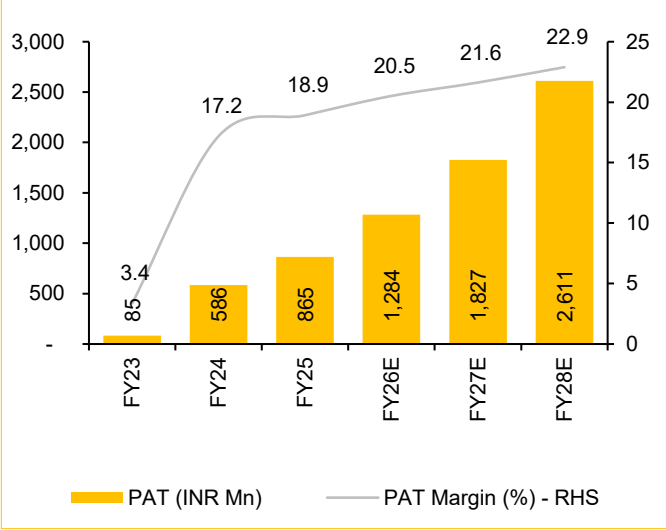
Source: AZAD, Choice Institutional Equities

EBITDA margin improvement anticipated



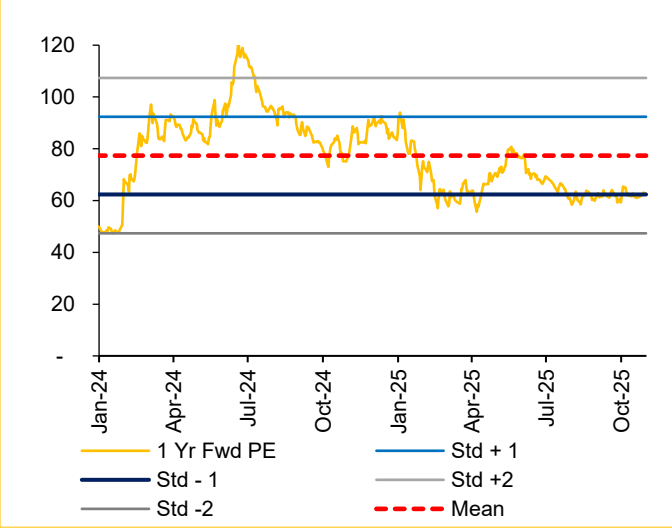
Source: AZAD, Choice Institutional Equities

PAT growth to remain robust



Source: AZAD, Choice Institutional Equities

One-year forward PE band



Source: AZAD, Choice Institutional Equities

*All figures are in INR Million

Income Statement (Consolidated - INR Mn)

Particular	FY24	FY25	FY26E	FY27E	FY28E
Revenue	3,408	4,574	6,257	8,446	11,403
Gross Profit	2,947	3,937	5,399	7,298	9,863
EBITDA	1,166	1,613	2,221	3,015	4,094
Depreciation	205	295	406	518	619
EBIT	961	1,318	1,815	2,498	3,475
Other Income	320	106	159	238	357
Interest Expense	473	184	191	199	207
PBT	808	1,240	1,783	2,537	3,626
Reported PAT	586	865	1,284	1,827	2,611
EPS	9.9	14.6	21.7	30.9	44.2

Ratio Analysis	FY24	FY25	FY26E	FY27E	FY28E
Growth Ratios					
Revenue (%)	35.4	34.2	36.8	35.0	35.0
EBITDA (%)	61.3	38.4	37.7	35.8	35.8
PAT (%)	591.4	47.7	48.3	42.3	42.9
Margin Ratios					
EBITDA Margin (%)	34.2	35.3	35.5	35.7	35.9
PAT Margin (%)	17.2	18.9	20.5	21.6	22.9
Performance Ratios					
ROE (%)	9.1	6.2	8.4	10.7	13.3
ROCE (%)	13.6	7.7	9.8	12.1	14.7
Turnover Ratio (Days)					
Inventory	142	151	120	120	120
Debtors	182	178	150	145	145
Payables	54	64	70	75	75
Cash Conversion Cycle (Days)	271	265	200	190	190
Financial Stability Ratios					
Net Debt to Equity (x)	-0.03	-0.33	-0.26	-0.19	-0.11
Net Debt to EBITDA (x)	-0.19	-2.81	-1.78	-1.05	-0.54
Interest Cover (x)	2.03	7.17	9.48	12.55	16.82
Valuation Metrics					
Fully Diluted Shares (Mn)	59.1	59.1	59.1	59.1	59.1
Price (INR)	1,650	1,650	1,650	1,650	1,650
Market Cap (INR Bn)	97.5	97.5	97.5	97.5	97.5
PE (x)	166.5	112.7	76.0	53.4	37.4
EV (INR Bn)	97.3	93.0	93.6	94.4	95.3
EV/EBITDA (x)	83.5	57.7	42.1	31.3	23.3
Book Value (INR/Share)	109.1	235.7	257.4	288.3	332.4
Price to BV (x)	15.1	7.0	6.4	5.7	5.0

Source: AZAD, Choice Institutional Equities

Balance Sheet (Consolidated - INR Mn)

Particular	FY24	FY25	FY26E	FY27E	FY28E
Net Worth	6,451	13,930	15,214	17,040	19,651
Total Debt	372	2,436	2,536	2,636	2,736
Other Long-Term Liabilities	267	667	790	954	1,175
Trade Payables	500	801	1,200	1,736	2,343
Other Current Liabilities	382	773	757	1,020	1,489
Total Net Worth & Liabilities	7,971	18,607	20,496	23,385	27,394
Net Fixed Assets	2,545	4,360	5,955	7,437	8,819
Capital Work in Progress	454	798	501	676	1,026
Investments	754	1,479	1,877	2,112	2,851
Other Non-Current Asset	1,330	1,893	2,057	2,777	3,749
Inventories	1,700	2,235	2,571	3,355	4,530
Trade Receivables	589	6,970	6,498	5,793	4,947
Cash & Bank Balance	599	872	1,038	1,236	1,472
Other Current Assets	7,971	18,607	20,496	23,385	27,394
Total Assets	7,089	17,033	18,539	20,630	23,562
Capital Employed	6,133	8,669	10,475	13,056	16,562
Invested Capital	-218	-4,534	-3,962	-3,157	-2,212
Net Debt	6,451	13,930	15,214	17,040	19,651

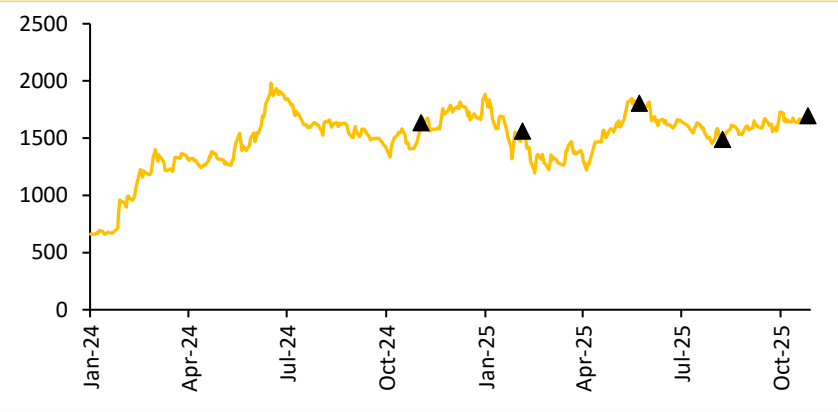
Cash Flow Statement (Consolidated - INR Mn)

Particulars	FY24	FY25	FY26E	FY27E	FY28E
Cash Flows from Operations	-69.5	536.7	1,719.7	1,803.9	2,351.7
Cash Flows from Investing	-552.6	-9,177.1	-2,100.9	-2,409.8	-3,090.6
Cash Flows from Financing	709.9	8,766.9	-91.4	-99.0	-106.5

DuPont Analysis	FY24	FY25	FY26E	FY27E	FY28E
Tax Burden	72.5%	69.8%	72.0%	72.0%	72.0%
Interest Burden	84.1%	94.1%	98.2%	101.6%	104.3%
EBIT Margin	28.2%	28.8%	29.0%	29.6%	30.5%
Asset Turnover	0.43	0.25	0.31	0.36	0.42
Equity Multiplier	1.24	1.34	1.35	1.37	1.39
ROE	9.1%	6.2%	8.4%	10.7%	13.3%

Source: AZAD, Choice Institutional Equities

Historical Price Chart: Azad Engineering Limited (AZAD)



Date	Rating	Target Price
Nov 12, 2024	BUY	2,120
Feb 10, 2025	BUY	2,150
May 27, 2025	REDUCE	1,864
Aug 06, 2025	BUY	1,900
Nov 03, 2025	ADD	1,900

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CHOICE RATING DISTRIBUTION & METHODOLOGY	
Large Cap*	
BUY	The security is expected to generate upside of 15% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 15% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -5% over the next 12 months
SELL	The security is expected to show downside of 5% or more over the next 12 months
Mid & Small Cap*	
BUY	The security is expected to generate upside of 20% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 20% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -10% over the next 12 months
SELL	The security is expected to show downside of 10% or more over the next 12 months
Other Ratings	
NOT RATED (NR)	The stock has no recommendation from the Analyst
UNDER REVIEW (UR)	The stock is under review by the Analyst and rating may change
Sector View	
POSITIVE (P)	Fundamentals of the sector look attractive over the next 12 months
NEUTRAL (N)	Fundamentals of the sector are expected to be in statis over the next 12 months
CAUTIOUS (C)	Fundamentals of the sector are expected to be challenging over the next 12 months

*Large Cap: More Than INR 20,000Cr Market Cap
*Mid & Small Cap: Less Than INR 20,000Cr Market Cap

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