Choice

IPO Report

"SUBSCRIBE" to

Emmvee Photovoltaic Power Ltd.

Solar PV Player with attractive valuation



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Solar PV Player with attractive valuation

Salient features of the IPO:

- Emmvee Photovoltaic Power Ltd. (EPPL) is primarily a solar module manufacturer and are the second largest pure-play integrated solar photovoltaic ("PV") module and solar cell manufacturing company and one of the largest solar PV module manufacturers in India, each in terms of production capacity as of March 31, 2025.
- As of June 30, 2025, it has a solar PV module production capacity of 7.80 GW and a solar cell production capacity of 2.94 GW, with a track record of over 18 years. It is one of the first companies in India to adopt higher efficiency tunnel oxide passivated contact ("TOPCon") technology to manufacture solar cells.
- This issue is a combination of fresh issue (Rs. 2,143.86cr) and OFS (Rs. 756.14cr). The company will not receive any proceeds of the OFS. From the fresh issue net proceeds, the company will be utilizing Rs. 1,607.90cr for repayment of all or certain outstanding borrowings and accrued interest thereon availed by the company and its material subsidiary. Residual proceeds will be used for general corporate purposes.

Key competitive strengths:

- Second largest pure-play integrated solar PV module and cell manufacturers in India
- One of the largest solar PV module manufacturers in India with a track record of delivering quality products
- Early mover advantage in leveraging high-efficiency TOPCon cell technology
- Advanced manufacturing units driving efficient and sustainable operations
- Valued relationships with a diverse customer base backed by a substantial order book
- Experienced Promoter-led senior management team

Business strategy:

- Continued expansion of solar cell and module manufacturing capacity
- Strategic focus on further backward integration and diversification of supplier base

Risk and concerns:

- High revenue concentration (~75%) risk from top 5 customers
- · Volatility in raw material prices and supplier dependence
- Exposure to government policies, import duties and restrictions
- · Technological obsolescence and rapid industry evolution
- Competition

Valuation Overview and IPO Rating

EPPL is one of India's leading solar PV module manufacturers with a growing integrated footprint across the solar value chain. The company focuses on expanding scale, backward integration, and technological advancement to enhance cost efficiency. It is targeting 16.30GW module and 8.94GW cell capacity by H1FY28. A recent 750MW order from NTPC Green Energy reinforces its strong execution and industry credibility.

India's solar sector is expanding rapidly, supported by strong policy push, import substitution measures, and the national ambition of achieving 500GW of renewable capacity by 2030. With rising demand across utility, commercial, and rooftop segments and industry capacity projected to grow at 25-30% CAGR, EPPL, with its 5.1% market share, is strategically positioned to capitalize on this accelerating growth.

At the upper end of its price band, EPPL is valued at a P/E of 28.4x (TTM EPS of Rs. 7.6), which stands at a discount to peers. With its integrated operations, strong capacity expansion, order visibility and strategic growth roadmap, the company is well placed to benefit from India's renewable energy transition. Thus, we recommend a "SUBSCRIBE" rating.

Choice

8th Nov. 2025

Issue details	
Price band	Rs. 206 - 217 per share
Face value	Rs. 2
Shares for fresh issue	9.880 - 10.407cr shares
Shares for OFS	3.485 - 3.671cr shares
Fresh issue size	Rs. 2,143.86Cr
OFS issue size	Rs. 756.14Cr
Total issue size	13.364 - 14.078cr shares (Rs. 2,900.0cr)
Bidding date	11 th Nov - 13 th Nov, 2025
Implied MCAP at higher price band	Rs. 15,024Cr
Implied enterprise value at higher price band	Rs. 15,001Cr
Book running lead manager	JM Financial Ltd., IIFL Capital Services Ltd., Jefferies India Pvt. Ltd., Kotak Mahindra Capital Company Ltd.
Registrar	KFin Technologies Ltd.
Sector	Solar EPC
Promoters	Manjunatha Donthi Venkatarathnaiah, Shubha Manjunatha Donthi, Suhas Donthi Manjunatha, and Sumanth Manjunatha Donthi

Category	Percent of issue (%)	Number of shares				
QIB portion	75%	10.023 - 10.558cr shares				
Non institutional portion (Big)	10%	1.336 - 1.408cr shares				
Non institutional portion (Small)	5%	0.668 - 0.704cr shares				
Retail portion	10%	1.336 - 1.408cr shares				
Indicative IPO process	time line					
Finalization of basis of	allotment	14 th Nov. 2025				
Unblocking of ASBA ac	count	17 th Nov. 2025				
Credit to demat accour	nts	17 th Nov. 2025				
Commencement of tra	ding	18 th Nov. 2025				
Pro and post issue sh	arabalding patt	orn				

Pre-issue Post-issue Promoter & promoter group 100.0% 80.70% Public 0.00% 19.30% Non-promoter & Non-public 0.00% 0.00% Total 100.00% 100.00%

Retail application money at higher cut-off price per lot

Number of shares per lot

Application money

Rs. 14,973 per lot

Research Analyst: Rajnath Yadav

Peer Comparison:

	Face value CMP		ЛР MCAP (Rs.	Enterprise	Stock return				TTM total operating	TTM	TTM PAT	TTM EBITDA	TTM PAT
Company name	(Rs.)	(Rs.)	cr)	value (Rs. cr)	1 month	3 months	6 months	1 year	revenue (Rs. cr)	EBITDA (Rs. cr)	(Rs. cr)	margin (%)	margin (%)
Emmvee Photovoltaic Power Ltd.	2	217	15,024	15,001					3,030	1,003	529	33.1%	17.5%
Premier Energies Ltd.	1	1,000	45,300	44,266	-1.5%	0.1%	5.8%	-15.5%	6,992	2,151	1,194	30.8%	17.1%
Saatvik Green Energy Ltd.*	2	487	6,190	6,618	18.7%				2,158	323	214	14.9%	9.9%
Vikram Solar Ltd.*	10	314	11,358	11,364	-3.7%				3,423	492	140	14.4%	4.1%
Waaree Energies Ltd.	10	3,330	95,784	88,908	-2.1%	4.7%	30.4%	-7.3%	17,953	4,048	2,802	22.5%	15.6%
Websol Energy System Ltd.	10	1,317	5,716	5,752	13.7%	8.9%	7.1%	-12.8%	707	322	203	45.5%	28.7%
Average												25.6%	15.1%

Company name	3Y top-line growth (CAGR)	3Y EBITDA growth (CAGR)	3Y PAT growth (CAGR)	Average 3Y EBITDA margin	Average 3Y PAT margin	3Y capital employed growth (CAGR)		3Y average working capital cycle	3Y average CFO / EBITDA	3Y average CFO / Capital employed	fixed asset	3Y average total asset turnover	3Y average RoE	3Y average RoIC
Emmvee Photovoltaic Power Ltd.	121.4%	322.1%	668.0%	18.3%	7.3%	124.1%	221.2%	77.4	120.5%	14.3%	1.3	0.5	14.0%	6.3%
Premier Energies Ltd.	113.6%	377.2%	-	16.0%	6.9%	44.6%	506.1%	60.1	47.2%	24.9%	3.1	0.8	21.7%	16.9%
Saatvik Green Energy Ltd.*	88.3%	338.2%	574.6%	10.5%	6.6%	127.0%	191.9%	51.7	24.1%	6.6%	8.7	1.7	56.6%	37.0%
Vikram Solar Ltd.*	28.5%	62.6%	209.6%	13.1%	2.7%	-6.2%	23.6%	114.0	67.9%	14.6%	4.5	1.0	11.1%	13.9%
Waaree Energies Ltd.	46.3%	80.8%	96.3%	15.0%	10.6%	72.8%	42.3%	50.4	150.0%	100.9%	3.5	0.9	26.2%	19.1%
Websol Energy System Ltd.	478.4%	-	-	-19.7%		20.3%		(16.3)		19.3%	0.7	0.4	-23.0%	6.2%
Average	151.0%	214.7%	293.5%	7.0%	6.7%	51.7%	191.0%	52.0	72.3%	33.3%	4.1	1.0	18.5%	18.6%

Company name	EPS (Rs.)	BVPS (Rs.)	Deht equity	Fixed asset turnover ratio	Total asset turnover ratio	RoE	RoCE	P/E	P/B	EV / Sales	EV / EBITDA	MCAP / Sales	Earnings yield
Emmvee Photovoltaic Power Ltd.	7.6	41.4	0.8	1.4	0.5	18.5%	24.6%	28.4	5.2	5.0	15.0	5.0	3.5%
Premier Energies Ltd.	26.4	62.3	0.6	5.7	1.0	42.3%	62.6%	37.9	16.1	6.3	20.6	6.5	2.6%
Saatvik Green Energy Ltd.*	16.8	26.6	1.3	6.7	1.3	63.3%	35.2%	28.9	18.3	3.1	20.5	2.9	3.5%
Vikram Solar Ltd.*	3.9	34.3	0.2	5.5	1.2	11.3%	24.7%	81.1	9.1	3.3	23.1	3.3	1.2%
Waaree Energies Ltd.	97.4	329.5	0.1	3.0	0.9	29.6%	57.8%	34.2	10.1	5.0	22.0	5.3	2.9%
Websol Energy System Ltd.	46.8	64.1	0.4	2.3	1.4	73.0%	62.1%	28.2	20.6	8.1	17.9	8.1	3.6%
Average	·		0.5	4.7	1.2	43.9%	48.5%	42.1	14.8	5.2	20.8	5.2	2.8%

Note: Considered financials for the period during FY23-25 (with IPO adjustments); TTM financial data as on 30th Jun. 2025; Source: Choice Broking Research *Financials for Saatvik Green Energy Ltd. and Vikram Solar Ltd. is considered for FY25.

Key Highlights of the Industry and the Company:

- As of June 30, 2025, EPPL operates with a 7.80 GW solar PV module and 2.94 GW solar cell production capacity, supported by 18+ years of industry experience. The company is expanding capacity by adding a 2.50 GW module line and a 6.00 GW integrated solar cell and module facility, targeting 16.30 GW module and 8.94 GW cell capacity by H1FY28.
- EPPL is an early adopter of TOPCon (Tunnel Oxide Passivated Contact) technology, enhancing module efficiency and performance, and is among a few Indian players leveraging this advanced technology. It manufactures bifacial and mono-facial TOPCon and Mono PERC modules, catering to diverse customer needs across utility-scale, commercial, and rooftop segments.
- It is listed under MNRE's Approved List of Models and Manufacturers (ALMM) for both modules (List I) and cells (List II), enabling
 participation in government and DCR-mandated projects. The company holds a 5.1% market share in ALMM-listed module
 manufacturing capacity (as of May 2025) and stands to benefit from the June 2026 domestic sourcing mandate for both cells and
 modules
- The company operates four manufacturing units across two locations in Karnataka, spanning 22.44 acres, with strategic proximity enhancing operational efficiency. Solar PV module capacity has expanded from 0.50 GW (FY2022) to 7.80 GW (June 2025), with 2.94 GW solar cell capacity operational. As of June 30, 2025, the company's effective installed capacity stood at 1.50 GW for modules and 537 MW for cells, with actual production of 636 MW and 360 MW, respectively, reflecting a capacity utilization rate of 42.36% for modules and 66.95% for cells. For FY25, EPPL achieved 6.02 GW module and 2.94 GW cell installed capacity, producing 1.48 GW of modules and 534 MW of cells, translating to capacity utilization of 53.91% and 42.83%, respectively.
- Its upcoming expansion plan includes a 2.50GW module line (by FY26) and a 6.00GW integrated solar cell & module facility (operational by H1FY28). As of June 30, 2025, EPPL had an outstanding order book of 5.36 GW, comprising 2.32 GW from IPPs, 0.20 GW from PSUs, and 2.07 GW from C&I clients. The company secured 1.35 GW of new orders between April June 2025.
- EPPL has built long-standing relationships with a diverse customer base including independent power producers (IPPs), commercial & industrial (C&I) clients, and EPC contractors across public and private sectors. Key customers include Ayana Renewable Power, CleanMax Enviro, Hero Rooftop Energy, Aditya Birla Renewables, KPI Green Energy, and Prozeal Green Energy, among others.

Key Highlights of the Company:

- In 2024, it was the only Indian company among four global players to pass all seven Kiwa PVEL qualification tests under a single
 product type. Warranty claims have been negligible, averaging below 0.008% of revenue over the last three fiscals, highlighting strong
 product performance.
- The company intends to establish a wafer manufacturing unit in India. It is also evaluating opportunities to establish manufacturing units for the production of ancillary components such as aluminium frames, expanded polyethylene ("EPE") encapsulant, copper ribbons, junction box and silicone sealants in a phased manner, with a strategic focus on capturing a larger share of the bill of materials ("BOM"). Its initiative to achieve backward integration is expected to provide it with benefits critical to long-term growth strategy and it's commitment to delivering high quality modules consistently to the customers.
- It is also focused on establishing a presence in international markets with untapped potential. It has supplied the solar PV modules to customers in 17 countries across the globe. In particular, it is evaluating opportunities to expand its operations in the United States. The imposition of sanctions on imports from the Xinjiang region in China and potential anti-dumping duties on other countries in South-East Asia is expected to strengthen India's competitive position. Further, while the United States solar industry has grown to more than 55 GW to 60 GW of module assembly capacity as of June 2025, it lags in cell manufacturing capacity; which presents an opportunity for India to export backward-integrated components to the United States.

Revenue Bifurcation (Rs. Cr)								
Particulars	FY23	FY24	FY25	Q1FY25	Q1FY26	TTM		
Sale of TOPCon modules			1,610.5	150.1	812.9	2,273.4		
Sale of Mono PERC modules	339.8	816.8	702.3	176.7	209.0	734.6		
Sale of Polycrystalline modules	264.8	124.8	12.8	3.2	0.1	9.7		
Total	604.6	941.5	2.325.6	330.0	1.022.1	3.017.7		

Financial statements:

		Rest	ated consolidated profit	and loss statement (Rs.	cr)		
	FY23	FY24	FY25	Q1FY25	Q1FY26	TTM	CAGR over FY23-25
Revenue from operations	618.1	951.9	2,335.6	333.2	1,027.8	3,030.2	94.4%
Cost of material consumed	(506.3)	(771.0)	(1,518.0)	(272.0)	(670.5)	(1,916.5)	73.2%
Change in inventories of finished goods	4.1	16.5	115.7	37.4	111.1	189.4	431.5%
Gross profit	115.9	197.4	933.3	98.6	468.4	1,303.1	183.8%
Employee benefits expenses	(20.1)	(24.0)	(77.8)	(10.8)	(35.0)	(102.0)	96.8%
Other expenses	(39.5)	(52.9)	(133.6)	(21.1)	(86.0)	(198.5)	83.8%
EBITDA	56.3	120.4	721.9	66.7	347.4	1,002.6	258.2%
Depreciation & amortization expenses	(42.7)	(41.8)	(156.0)	(13.8)	(71.6)	(213.7)	91.1%
EBIT	13.6	78.6	566.0	52.8	275.8	788.9	545.5%
Finance costs	(28.2)	(33.5)	(107.9)	(8.6)	(50.0)	(149.3)	95.7%
Other income	26.2	2.5	24.7	0.2	14.4	38.9	-3.0%
PBT	11.7	47.6	482.8	44.4	240.2	678.6	543.3%
Tax expenses	(2.7)	(18.7)	(113.8)	(16.9)	(52.5)	(149.5)	549.7%
PAT before minority interest	9.0	28.9	369.0	27.6	187.7	529.1	541.4%
Minority interest	(0.0)	0.0	0.0	0.0	0.0	0.0	0.0%
Reported PAT	8.9	28.9	369.0	27.6	187.7	529.1	542.5%

		Rest	ated consolidated balan	ce sheet statement (Rs.	cr)		
	FY23	FY24	FY25	Q1FY25	Q1FY26	TTM	CAGR over FY23-25
Equity share capital	10.8	10.8	10.8	10.8	118.7	118.7	0.0%
Other equity	129.7	158.0	526.0	185.2	601.8	601.8	101.4%
Non-current borrowings	374.6	1,174.1	1,688.9	1,259.6	1,618.4	1,618.4	112.3%
Non-current lease liabilities	3.9	4.3	95.6	4.1	135.3	135.3	397.8%
Other non-current financial liabilities	0.0	0.0	0.1	0.0	0.1	0.1	89.9%
Non-current provisions	0.5	1.4	3.9	1.5	4.7	4.7	169.3%
Net deferred tax liabilities	18.3	20.2	45.8	18.6	65.0	65.0	58.1%
Other non-current liabilities	0.0	117.3	193.0	166.5	297.9	297.9	0.0%
Trade payables	68.9	158.2	350.3	188.4	465.8	465.8	125.4%
Current borrowings	145.0	267.2	260.8	222.0	413.7	413.7	34.1%
Current lease liabilities	0.9	1.3	20.0	1.2	27.5	27.5	379.4%
Other current financial liabilities	8.5	35.9	145.1	185.2	136.7	136.7	313.4%
Current provisions	1.2	1.3	2.8	2.3	2.7	2.7	55.5%
Net current tax liabilities	0.0	13.2	21.5	32.4	49.6	49.6	0.0%
Other current liabilities	78.5	226.8	549.4	202.3	409.8	409.8	164.6%
Total liabilities	840.8	2,190.0	3,913.9	2,480.0	4,347.7	4,347.7	115.8%
PP&E	312.4	278.5	1,924.1	265.0	2,031.1	2,031.1	148.2%
Intangible assets	0.5	1.7	1.4	1.6	1.3	1.3	63.1%
Capital work-in-progress	93.2	645.8	13.4	1,103.3	15.4	15.4	-62.1%
Right-to-use assets	10.2	10.4	120.6	9.8	165.5	165.5	244.2%
Intangible assets under development	-	-	-	-	0.1	0.1	0.0%
Non-current investments	-	-	-	-	17.9	17.9	0.0%
Other non-current financial assets	12.8	14.1	19.7	34.7	21.2	21.2	24.0%
Net deferred tax assets	3.1	16.7	0.0	19.0	0.0	0.0	0.0%
Other non-current assets	92.3	232.0	149.8	263.5	63.2	63.2	27.4%
Inventories	141.4	306.2	758.4	318.8	1,055.1	1,055.1	131.6%
Trade receivables	69.1	96.1	190.3	97.2	406.8	406.8	65.9%
Current investments	0.0	0.0	256.8	0.0	125.6	125.6	0.0%
Cash & cash equivalents	53.5	182.3	218.6	226.0	85.4	85.4	102.2%
Bank balances other than Cash & cash equivalents	7.9	338.2	105.5	25.8	34.0	34.0	265.1%
Current loans	0.0	0.0	0.0	7.6	0.0	0.0	0.0%
Other current financial assets	1.0	5.0	3.5	5.4	131.3	131.3	90.5%
Net current tax assets	2.5	0.5	2.9	1.0	2.1	2.1	7.5%
Other current assets	41.0	62.2	149.0	101.2	191.6	191.6	90.7%
Total assets	840.8	2,190.0	3,913.9	2,480.0	4,347.7	4,347.7	115.8%

Source: Choice Equity Broking

		Res	tated consolidated cas	h flow statement (Rs. cr)			
	FY23	FY24	FY25	Q1FY25	Q1FY26	TTM	CAGR over FY23-25
Cash flow before working capital changes	53.5	130.5	733.7	72.0	360.5	1,022.2	270.2%
Working capital changes	6.8	119.1	(54.4)	1.5	(603.6)	(659.6)	
Cash flow from operating activities	59.5	234.5	613.8	71.5	(247.5)	294.8	221.2%
Purchase of fixed assets & CWIP	(444.6)	(674.6)	(988.5)	(339.8)	(102.8)	(751.5)	49.1%
Cash flow from investing activities	(130.7)	(1,000.0)	(985.7)	(55.3)	89.5	(840.9)	174.6%
Cash flow from financing activities	79.8	894.4	408.1	27.5	24.5	405.1	126.1%
Net cash flow	8.6	128.9	36.2	43.7	(133.5)	(141.0)	104.9%
Opening balance of cash	44.8	53.5	182.4	182.3	218.8	226.4	101.7%
Closing balance of cash from continuing operations	53.5	182.3	218.6	226.0	85.4	85.4	102.2%

			Financial ratios			
articulars	FY23	FY24	FY25	Q1FY25	Q1FY26	TTM
			Profitability ratios			
levenue growth rate		54.0%	145.4%		208.4%	
Gross profit growth rate		70.3%	372.9%		375.0%	
Gross profit margin	18.8%	20.7%	40.0%	29.6%	45.6%	43.0%
BITDA growth rate		114.0%	499.4%		420.9%	
BITDA margin	9.1%	12.7%	30.9%	20.0%	33.8%	33.1%
BIT growth rate		478.8%	619.9%		422.0%	
BIT margin	2.2%	8.3%	24.2%	15.9%	26.8%	26.0%
Restated PAT growth rate		223.3%	1176.9%		581.0%	
Restated PAT margin	1.4%	3.0%	15.8%	8.3%	18.3%	17.5%
			Cash Conversion			
nventories days	83.5	85.8	83.2	86.1	92.4	127.1
rade receivables days	40.8	31.7	22.4	26.3	35.6	49.0
rade payables days	(40.7)	(43.6)	(39.7)	(50.9)	(40.8)	(56.1)
Cash conversion cycle	83.6	73.9	65.8	61.5	87.2	120.0
			Turnover ratios			
nventory turnover ratio	4.4	4.3	4.4	0.6	1.5	2.9
Trade receivable turnover ratio	8.9	11.5	16.3	2.3	4.1	7.4
Accounts payable turnover atio	9.0	8.4	9.2	1.2	3.1	6.5
ixed asset turnover ratio	1.5	1.0	1.1	0.2	0.5	1.4
otal asset turnover ratio	0.7	0.4	0.6	0.1	0.2	0.7
			Liquidity ratios			
Current ratio	1.0	1.4	1.2	0.9	1.3	1.3
Quick ratio	0.6	1.0	0.7	0.6	0.6	0.6
otal debt	532.9	1,482.8	2,210.4	1,672.2	2,331.7	2,331.7
let debt	479.4	1,300.4	1,735.0	1,446.1	2,120.8	2,120.8
Pebt to equity	3.8	8.8	4.1	8.5	3.2	3.2
Net debt to EBITDA	8.5	10.8	2.4	21.7	6.1	2.1
			Cash flow ratios			
FO to PAT	6.7	8.1	1.7	2.6	(1.3)	0.6
CFO to Capex	0.1	0.3	0.6	0.2	(2.4)	0.4
FO to total debt	0.1	0.2	0.3	0.0	(0.1)	0.1
CFO to current liabilities	0.2	0.3	0.5	0.1	(0.2)	0.2
			Return ratios			
toIC (%)	2.4%	3.9%	18.1%	2.5%	7.9%	22.5%
RoE (%)	6.4%	17.1%	68.7%	14.1%	26.0%	73.4%
toA (%)	1.1%	1.3%	9.4%	1.1%	4.3%	12.2%
RoCE (%)	2.1%	4.9%	22.5%	2.9%	8.6%	24.6%
			Per share data			
estated EPS (Rs.)	0.1	0.4	5.3	0.4	2.7	7.6
VPS (Rs.)	2.0	2.4	7.8	2.8	10.4	10.4
Operating cash flow per share Rs.)	0.9	3.4	8.9	1.0	(3.6)	4.3
Free cash flow per share (Rs.)		(12.4)	(6.5)		(5.7)	

Source: Choice Equity Broking

IPO rating rationale

Subscribe: An IPO with strong growth prospects and valuation comfort.

Subscribe with Caution: Relatively better growth prospects but with valuation discomfort.

Avoid: Concerns on both fundamentals and demanded valuation.

Research disclaimer & disclosure inter-alia as required under Securities and Exchange Board of India (Research Analysts) Regulations, 2014

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