

Vedanta

Estimate change	↓
TP change	I I
Rating change	\leftarrow

Bloomberg	VEDL IN
Equity Shares (m)	3910
M.Cap.(INRb)/(USDb)	1639.2 / 19.4
52-Week Range (INR)	527 / 362
1, 6, 12 Rel. Per (%)	-13/-9/8
12M Avg Val (INR M)	6197
Free float (%)	43.6

Financials & Valuations (INR b)

The state of the s										
Y/E March	2025	2026E	2027E							
Sales	1,530	1,583	1,633							
EBITDA	423.4	481.5	510.3							
EBITDA margin	27.7	30.4	31.2							
APAT	135.9	163.5	186.1							
Adj. EPS (INR)	34.8	41.8	47.6							
EPS Gr (%)	162.2	20.3	13.8							
BV/Sh. (INR)	105.4	125.8	152.0							
Ratios										
Net D:E	1.3	0.9	0.5							
RoE (%)	37.0	36.2	34.3							
RoCE (%)	26.9	27.3	27.1							
Payout (%)	98.8	51.2	45.0							
Valuations										
P/E (x)	12.0	10.0	8.8							
P/BV	4.0	3.3	2.8							
EV/EBITDA (x)	6.4	5.5	4.9							
Div. Yield (%)	8.2	5.1	5.1							
FCF Yield (%)	13.8	14.8	17.5							

Shareholding Pattern (%)

As On	Mar-25	Dec-24	Mar-24
Promoter	56.4	56.4	62.0
DII	16.5	15.6	13.2
FII	11.3	12.1	9.0
Others	15.9	15.9	15.9

FII includes depository receipts

CMP: INR419 TP: INR470 (+12%) Neutral

Operational performance in line

- Vedanta (VEDL) reported consolidated net sales of INR405b (+14% YoY and +3% QoQ), in line with our estimates. The QoQ growth was driven by favorable market prices and higher premiums.
- VEDL's consolidated EBITDA stood at INR115b (+31% YoY and +3% QoQ) against our estimate of INR108b. EBITDA was driven by higher volumes and premiums, partially offset by input commodity inflation.
- EBITDA margin for 4QFY25 stood at 28.3%, compared to 28.4% in 3QFY25 and 24.7% in 4QFY24.
- APAT for the quarter stood at INR35b (+122% YoY and -2% QoQ), in line with our estimate of INR34b.
- For FY25, revenue stood at INR1530b (+10% YoY), EBITDA was INR423b (+39% YoY), and APAT came in at INR136b (+176% YoY).
- Net debt stood at INR533b, with net debt/EBITDA improving to 1.2x as of 4QFY25 vs 1.4x in 3QFY25.

Segment highlights

Aluminum:

Net sales stood at INR160b (YoY/QoQ: +29% / +4%) against our estimate of INR154b. Reported EBITDA came in at INR47b (YoY/QoQ: +55% / +3%), against our estimate of INR43b. Aluminum cost of production increased 11% YoY and 7% QoQ to USD2,011/t during the quarter. VEDL produced 603kt of aluminum, registering +1% YoY growth but 2% QoQ decline.

Zinc India (HZL):

4QFY25's revenue stood at INR90.9b (+20% YoY/+6% QoQ) vs. our estimate of INR85.5b. Revenue growth was driven by high metal production, strong zinc and silver prices, stronger dollar, and strategic hedging gains. EBITDA stood at INR48.2b (+32% YoY/+7% QoQ) vs. our estimate of INR44.4b. The Cost of Production (CoP) for Zinc dipped 5% YoY to USD994/t in 4Q, led by better grades and recovery, lower costs, and operational efficiencies. APAT stood at INR30b (+47% YoY/+12% QoQ) against our estimate of INR25.8b. Mined metal production stood at 311kt (+4% YoY/+17% QoQ), driven by better metal grades and an increase in production at Agucha/Zawar mines.

Zinc International:

Revenue stood at INR11.1b, up 75% YoY and 6% QoQ in 4QFY25. EBITDA came in at INR4b, up 14% QoQ in 4QFY25 (vs INR590m in 4QFY24), whereas CoP was up 7% QoQ (-25% YoY) to USD1,263/t. Zinc production was up 52% YoY and 9% QoQ in 4QFY25, driven by higher tons treated at Gamsberg and higher BMM lead and zinc grades.

Copper:

Revenue came in at INR61b (YoY/QoQ: +22% / +6%) in 4QFY25. EBITDA reported a loss of INR490m in 4QFY25, against the operating profit of INR40m in 3QFY25. Copper cathode production stood at 44kt, up 41% YoY, but moderated 2% QoQ.

Alok Deora - Research analyst (Alok.Deora@MotilalOswal.com)

Sonu Upadhyay - Research analyst (Sonu.Upadhyay@MotilalOswal.com)



Iron Orse:

■ Revenue stood at INR15.3b (YoY/QoQ: -38%/ -18%), while EBITDA stood at INR3.1b (YoY/QoQ: -44% / -17%) in 4QFY25. Saleable ore production stood at 2.1mt, up 22% YoY and 25% QoQ. Pig Iron production was up 4% YoY, but declined 5% QoQ. Sales volume declined 6% YoY and remained flat QoQ in 4QFY25.

Highlights from the management commentary

- The increase in aluminum CoP during 4QFY25 was driven by the high-cost alumina inventory. Management expects the benefit from lower alumina prices to reflect in the next quarter.
- Currently, 55% of alumina is sourced from captive sources, with the rest being imported. As production ramps up to 4mt by Q4FY26, captive sourcing is expected to increase to 65%.
- For the aluminum business, VEDL expects production volume of 2.5mt and CoP of USD1,700-1,750/t for FY26.
- For Bauxite, VEDL expects to source 60% from the domestic market (OMC) and 40% imported in 1HFY26.
- Konkola Copper Mine (KCM) is ramping up well. Management targets 150KT in FY26, with a potential upside to 170-180 KT. The mine is expected to be cash positive in FY26 with the completion of the KDMP project.

Valuation and view

- VEDL's 4QFY25 performance came largely in line across segments. Capex plans are progressing well and will likely lead to further cost savings.
- Management targets to maintain strong growth in earnings, led by the upcoming capacity, which will produce higher VAP products. VEDL remains firm on its deleveraging plans, and going forward, higher cash flows will support both its expansion plans and deleveraging efforts. The stock currently trades at 4.9x FY27E EV/EBITDA. We have marginally cut our estimates for FY27. We reiterate our Neutral rating on the stock with an SoTP-based TP of INR470.

Business-v	wise l	FRITDA	(INR b)

Y/E March		FY24		FY25 FY24 FY25 FY25			Vs. Est.					
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			4QE	(%)
EBITDA	64.2	67.2	85.3	87.7	99.5	98.3	111.0	114.7	304.4	423.4	107.9	6.3
Copper	(0.0)	(0.6)	0.1	(0.1)	(0.6)	(0.1)	0.0	(0.5)	(0.7)	(1.1)		
Aluminum	18.2	19.7	28.7	30.0	44.4	41.6	45.4	46.6	96.6	78.5		
Iron ore	1.6	3.2	6.3	5.6	1.8	1.4	3.8	3.1	16.8	10.1		
Power	2.9	2.5	2.1	2.2	2.8	1.9	1.3	1.3	9.7	7.4		
Zinc-India	33.5	31.4	35.2	36.5	39.5	41.2	45.0	48.2	136.6	173.9		
Zinc-International	2.8	2.9	0.6	0.6	1.9	3.8	3.5	4.0	6.9	13.2		
Oil & Gas	11.5	11.0	12.6	15.1	10.8	11.7	12.0	12.1	50.2	46.6		
Steel	0.2	1.2	1.1	(0.2)	0.8	(0.1)	1.5	1.5	2.2	3.7		
Others	(6.4)	(4.0)	(1.4)	(2.1)	(2.0)	(3.1)	(1.5)	(1.7)	(13.9)	91.2		
Change (YoY %)	(37.0)	(12.7)	20.7	(7.3)	54.9	46.3	30.2	30.8	(11.6)	39.1		
Change (QoQ %)	(32.1)	4.6	27.0	2.8	13.4	(1.2)	13.0	3.3				
As % of Net Sales	19.0	19.7	24.0	24.7	27.8	26.1	28.4	28.3	21.9	27.7		

Sources: MOFSL, Company



Quarterly performance - Consolidated (INR b)

Y/E March		FY2	4			FY2	5		FY24	FY25	FY25	Vs. Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			4QE	(%)
Net Sales	337.3	341.8	355.4	355.1	357.6	376.3	391.2	404.6	1,389.7	1,529.7	389.1	4.0
Change (YoY %)	(12.7)	(6.7)	4.2	(6.4)	6.0	10.1	10.1	13.9	(5.7)	10.1		
Change (QoQ %)	(11.1)	1.3	4.0	(0.1)	0.7	5.2	3.9	3.4				
Total Expenditure	273.1	274.7	270.1	267.4	258.2	278.1	280.1	289.9	1,085.3	1,106.3	281.2	
EBITDA	64.2	67.2	85.3	87.7	99.5	98.3	111.0	114.7	304.4	423.4	107.9	6.3
Change (YoY %)	(37.0)	(12.7)	20.7	(7.3)	54.9	46.3	30.2	30.8	(11.6)	39.1		
Change (QoQ %)	(32.1)	4.6	27.0	2.8	13.4	(1.2)	13.0	3.3				
As % of Net Sales	19.0	19.7	24.0	24.7	27.8	26.1	28.4	28.3	21.9	27.7		
Finance cost	21.1	25.2	24.2	24.2	22.2	26.7	24.4	25.8	94.7	99.1		
DD&A	25.5	26.4	27.9	27.4	27.3	27.0	26.8	29.9	107.2	111.0		
Other Income	5.5	6.4	7.8	5.8	9.3	13.0	6.8	7.6	25.5	36.8		
PBT (before EO item)	23.1	21.9	41.1	41.9	59.3	57.7	66.6	66.6	128.0	250.1	62.2	7.0
EO exp. (income)	(17.8)	(59.8)	-	2.0	-	(18.7)	-	-	(75.6)	(18.7)		
PBT (after EO item)	40.9	81.8	41.1	39.9	59.3	76.3	66.6	66.6	203.6	268.8		
Total Tax	7.8	90.9	12.4	17.2	8.3	20.3	17.9	17.0	128.3	63.4		
% Tax	19.0	111.2	30.1	43.1	14.0	26.6	26.8	25.5	63.0	23.6		
PAT before MI and Asso.	33.1	(9.2)	28.7	22.7	51.0	56.0	48.8	49.6	75.3	205.3		
Profit from Asso.	-	-	-	0.0	-	-	-	0.0	0.0	0.0		
Minority interest	6.7	8.7	8.6	9.1	14.9	12.5	13.3	14.8	33.0	55.5		
PAT after MI and Asso.	26.4	(17.8)	20.1	13.7	36.1	43.5	35.5	34.8	42.4	149.9		
APAT	8.6	4.9	20.1	15.7	36.1	29.5	35.5	34.8	49.3	135.9	33.8	2.9
Change (YoY %)	(80.5)	(65.7)	29.0	(49.6)	319.5	504.8	76.2	121.8	(53.1)	175.6		
Change (QoQ %)	(72.4)	(43.3)	312.5	(22.0)	129.8	(18.2)	20.2	(1.8)				

Sources: MOFSL, Company

Operational performance - Zinc India (INR b)

Y/E March		FY2	4			FY2!	5		FY24	FY25	FY25	Vs. Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			4QE	(%)
Mine prodn. (kt)	257	252	271	299	263	256	265	311	1,079	1,095		
Sales												
Zinc refined (kt)	208	185	203	221	211	198	201	218	817	827		
Lead refined (kt)	50	57	56	53	51	63	55	56	216	225		
Silver (tonnes)	179	181	197	179	167	184	160	177	736	676		
Net Sales	72.8	67.9	73.1	75.5	81.3	82.5	86.1	90.9	289.3	340.8	85.5	6.3
Change (YoY %)	(22.4)	(18.5)	(7.1)	(11.3)	11.6	21.5	17.8	20.4	(15.2)	17.8		
Change (QoQ %)	(14.4)	(6.7)	7.6	3.3	7.7	1.5	4.4	5.5				
EBITDA	33.5	31.4	35.2	36.5	39.5	41.2	45.0	48.2	136.6	173.9	44.4	8.6
Change (YoY %)	(34.8)	(28.8)	(5.0)	(14.2)	17.9	31.3	27.8	32.1	(22.0)	27.3		
Change (QoQ %)	(21.3)	(6.2)	12.2	3.6	8.1	4.5	9.1	7.1				
As % of Net Sales	46.0	46.2	48.2	48.3	48.5	50.0	52.2	53.0	47.2	51.0		
Finance cost	2.2	2.3	2.4	2.6	2.6	3.0	2.9	2.5	9.6	11.0		
DD&A	8.0	8.3	9.1	9.4	8.4	8.8	9.1	10.1	34.7	36.4		
Other Income	2.8	2.2	3.0	2.7	2.7	2.7	2.2	2.3	10.7	9.8		
PBT (before EO item)	26.1	23.1	26.7	27.2	31.1	32.1	35.3	37.8	103.1	136.4		
EO exp. (income)	-	-	-	-	-	(0.8)	-	-	-	(0.8)		
PBT	26.1	23.1	26.7	27.2	31.1	31.3	35.3	37.8	103.1	135.5		
Total Tax	6.5	5.8	6.4	6.9	7.7	8.0	8.5	7.8	25.5	32.0		
% Tax	24.8	25.0	24.0	25.2	24.7	25.7	24.1	20.6	24.7	23.6		
Reported PAT	19.6	17.3	20.3	20.4	23.5	23.3	26.8	30.0	77.6	103.5		
Adjusted PAT	19.6	17.3	20.3	20.4	23.5	24.1	26.8	30.0	77.6	104.4	25.8	16.3
Change (YoY %)	(36.5)	(35.5)	(5.9)	(21.1)	19.4	34.6	32.1	47.4	(26.2)	33.4		
Change (QoQ %)	(24.0)	(12.0)	17.3	0.5	15.1	(0.8)	15.1	12.1				

Sources: MOFSL, Company





Conference call takeaways

Capacity update

- Lanjigarh Train-1 is ramping up steadily, while the ongoing 1.5mtpa Train-2 expansion is in the advanced stage of commissioning, targeted for 1HFY26.
- At Zinc International, the Phase 2 expansion project is expected to be commissioned by 2HFY26. This expansion will significantly increase production capacity, ensuring higher output and lower costs. By FY27, Gamsberg will be running at full capacity, with both Phase 1 and Phase 2 operational, which will further reduce production costs.
- In BALCO, the company plans to add 30ktpa of aluminum silicon products and 50ktpa of slabs. This expansion will significantly contribute to increasing the VAP portfolio to 68% from 62%, with a target to reach 90%.
- The company targets to commission the next phase of 250ktpa of smelters by FY27-28, reaching 2mtpa of smelter expansion.
- In the merchant power business, 300MW of Meenakshi power plant has been commissioned and the remaining 700MW will be commissioned in 1HFY26.
- The (600MW) Unit 1 of Athena power plant is also scheduled for commissioning in 1HFY26 and the (600MW) Unit 2 is expected to start operation by Mar'26.
- Expected profitability is strong via merchant power sales, with generation costs of around INR3.5 per unit and sale prices of INR5.5-6 per unit (up to INR10 per unit in peak periods).
- At the ESL facility, the company expects total hot metal capacity to increase from 1.7mtpa to 3.2mtpa by the end of FY26, with plans of further debottlenecking to 3.5mtpa in FY27.
- The company has completed 97% of land acquisition for the Sijimali bauxite mine, with commissioning expected by Q2FY26 and full ramp-up by 4QFY26. Management expects forest clearance and EC by Jun'25.
- The Kuraloi and Ghogharpalli mines are on track to be commissioned by
 3Q/4QFY26, with all land acquisition and regulatory approvals progressing well.

Guidance

- The increase in aluminum CoP during 4QFY25 was due to the high cost alumina inventory. Management expects the benefit from lower alumina prices to reflect in the next quarter.
- Currently, 55% of alumina is sourced from captive sources, with the rest being imported. As production ramps up to 4mt by Q4FY26, captive sourcing is expected to increase to 65%.
- For the aluminum business, VEDL expects production volume of 2.5mt and CoP of USD1,700-1,750/t for FY26.
- For Bauxite, VEDL expects to source 60% from the domestic market (OMC) and 40% imported in 1HFY26.
- KCM is ramping up well. Management targets 150KT in FY26, with potential upside to 170-180 KT. The mine is expected to be cash positive in FY26 with the completion of the KDMP project.
- Hedging Positions: ~12% of annual aluminum volumes (~275KT) are hedged at USD2,655/t. A small portion of Zinc International (50 KT) is hedged at USD2,840/t. The company is actively monitoring market conditions for additional hedging opportunities.



Other highlights

- VEDL has filed the second motion petition with the NCLT, seeking approval to proceed with the demerger. Management anticipates completing the process by Sep'25.
- VRL's debt has decreased to USD5b (the lowest in a decade) and the leverage at group level has improved to 2x from 2.7x a year ago.
- The project is in early stages, with an MOU signed and ongoing discussions with the Saudi government on key enablers like loans and duty protections. No specific capex has been committed yet, as it is contingent on outcomes of the feasibility study.

HZ – Key management commentary

Performance guidance

- For FY26, HZ expects mined metal production of 1,125kt and refined metal production of 1,100kt.
- The decline in CoP during 4QFY25 was led by improved metal grades and softened input prices, along with operational efficiencies. For FY26, HZ expects zinc CoP to be in the range of USD1,025-1,050/t.
- For FY26, the company expects normalized average grades of ~7.5% (vs. 7.85% in 4QFY25), leading to a marginal rise in CoP in FY26 vs. 4QFY25, although operating efficiencies are likely to offset the impact.
- HZ expects power cost to decline ~10% in FY26, as the share of renewable energy is expected to rise to 30-35% in FY26 from 13% in FY25. As a result, HZ expects cost savings of USD10-12/t.
- FY26 silver volume guidance is ~700-710t. The implementation of lead and silver recovery technology at Dariba will generate ~27t silver & 6ktpa lead per year.
- With the expansion, HZ targets to increase silver production to 1,200-1,300t, driven by higher silver grades from Zawar, SK, and Agucha mines.
- Zinc and silver prices surged 16% and 29%, respectively, in FY25, driven by persistent supply deficits, which management expects to sustain in CY25. Zinc prices are projected to remain resilient at USD2,800-2,900/t, lead at USD2,000-2,015/t, and silver bullish at USD3,300-3,800/t.

Capacity update/capital allocation

- Its 510kt of DAP/NPK fertilizer plant at Chanderiya is progressing according to timelines and will be commissioned by 4QFY26.
- The 160ktpa roaster at Debari is expected to be commissioned in 1QFY26.
- Debottlenecking at Dariba Smelting Complex is expected to be completed by 2QFY26 and the debottlenecking at Chanderiya lead-zinc smelter in 3QFY26.
- The Bamnia Kalan project is progressing well and the excavation work for portals is underway. Management has guided the production to start in FY28.
- FY26 growth capex is pegged at USD225-250m (subject to changes with new project approvals).
- Mine development plan to reach 2mtpa run rate HZ plans to increase its capacities from 1,200ktpa to 1,450ktpa in the first phase and then add another 500-550ktpa by FY28.



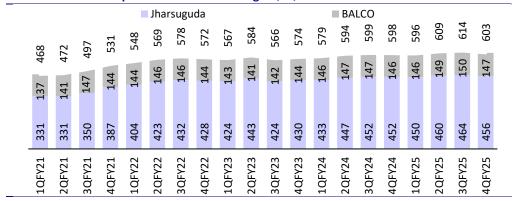
Other highlights

- Strategic hedging gains in FY25: INR1.5b, with INR550m in 4QFY25.
- HZ reached 13.1mt of metal reserves (net of production) and the total metal R&R stood at 29.6mt (net of production of 1.2mt in FY25) as of Mar'25. Management expects that at the current mining rates, R&R will run for more than 25 years.
- Zinc alloy plant generated EBITDA of INR1b in FY25 and is expected to generate INR2.5-2.75b in FY26 at full capacity.
- The company has implemented a pioneering initiative, Vedanta Metal Bazaar, an e-auction platform for metal sales, which has helped to link premiums with the market and improve transparency and customer centricity.



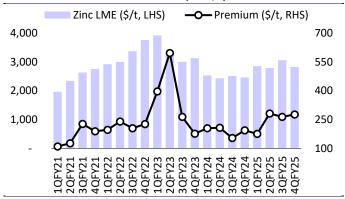
Story in charts

Exhibit 1: Aluminum production remained high QoQ



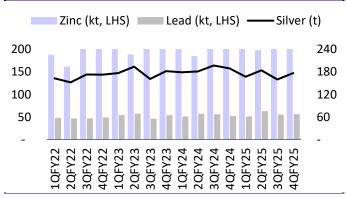
Sources: MOFSL, Company

Exhibit 2: Zinc LME vs. Premium (USD/t)



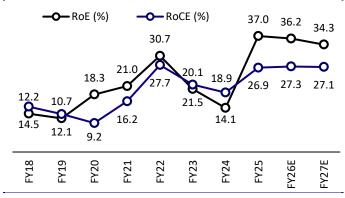
Sources: MOFSL, Company

Exhibit 3: Zinc India (kt) - zinc, lead, and silver volumes



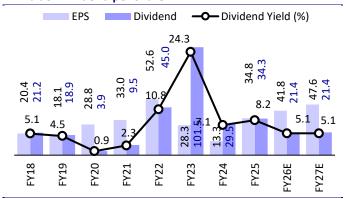
Sources: MOFSL, Company

Exhibit 4: RoE and RoCE trends



Sources: MOFSL, Company

Exhibit 5: Dividend per share



Sources: MOFSL, Company



Exhibit 6: Changes to our assumptions and key financials

Particular	Lluite		FY26E		FY27E			
Particular	Units	New	Old	% change	New	Old	% change	
Revenue	INR b	1,572	1,572	0%	1,633	1,639	0%	
EBITDA	Ш	480	480	0%	510	510	0%	
Adj PAT	Ш	165	165	0%	186	189	-2%	
EPS	INR/sh	42.1	42.1	0%	47.6	48.4	-2%	

Sources: MOFSL, Company

Fv	hil	hit '	7. S	TP 1	/al	mati	on

	EBITDA	EV	EV
(INR b)	FY27E	EBITDA (x)	FY27E
VEDL (ex-HZL)			
Copper	0.1	4.0	0.3
Aluminium	213.6	4.5	961
Iron ore	11.2	4.0	45
Steel	5.7	4.0	23
Power	13.4	4.0	53
Zinc-Int	15.6	4.0	63
Oil & Gas	32.4	4.0	130
Sub. Tot.	292.0	4.0	1,275
Less: Net Debt	300		300
Equity Value			975
Hind. Zinc			
HZL	215	8.0	1,750
Add: Net Cash	210		197
Equity Value			1,947
INR/share (HZL)			460
VEDL			INR/sh
HZL@64.9% (15% Hold Co. discount)			821
VEDL (ex HZL)			975
Equity value			1,796
Shares outstanding (b)			3.9
Target price (INR/sh)			470

Sources: MOFSL, Company



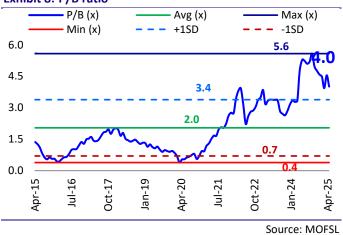
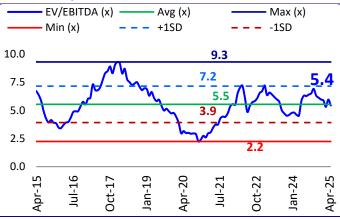


Exhibit 9: EV/EBITDA is above the LTA



FSL Source: MOFSL



Appl. of Funds

Financials and valuations

Y/E March	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY26E
Net Sales	919	920	844	880	1,327	1,473	1,390	1,530	1,583	1,633
Total Expenses	667	689	638	607	879	1,129	1,085	1,106	1,102	1,123
EBITDA	252	231	207	273	448	344	304	423	481	510
DDA	63	82	91	76	89	106	107	111	118	121
EBIT	189	149	116	197	359	239	197	312	363	389
Finance cost	58	57	50	52	48	62	95	99	94	92
Other income	36	40	25	34	26	29	26	37	29	36
PBT	167	132	91	179	337	205	128	250	298	332
Tax	57	39	-35	22	93	58	128	63	83	93
Rate (%)	34.4	29.2	-38.5	12.2	27.4	28.2	100.2	25.4	28.0	28.0
PAT (before EO)	109	94	126	157	245	147	0	187	214	239
EO expense /Income	8	3	-170	-7	-8	-2	76	19	0	0
PAT before MI and Asso.	118	97	-43	150	237	145	75	205	214	239
Minority interests	34	26	19	34	49	39	33	55	51	53
Share in Asso.	0	0	0	0	0	0	0	0	0	0
PAT after MI and Asso.	84	71	-62	116	188	106	42	150	163	186
Attrib. PAT (after MI & asso)	76	67	107	123	196	105	49	136	163	186
Change (YoY %)	40.4	-11.0	59.0	14.5	59.4	-46.2	-53.1	175.6	20.3	13.8
Balance Sheet (Consolidated) Y/E March	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	INR b
Share Capital	4	4	4	4	4	4	4	4	4	4
Reserves	631	619	543	619	650	391	304	408	488	590
Net Worth	635	623	546	623	654	394	307	412	492	594
Total Loans	725	835	757	686	534	665	722	746	731	716
Deferred Tax Liability	-9	10	-40	-36	-7	-26	75	97	97	97
Capital Employed	1,511	1,621	1,435	1,423	1,355	1,133	1,218	1,381	1,496	1,637
Gross Block	1,810	2,176	2,182	2,411	2,542	2,744	2,888	3,013	3,079	3,133
Less: Accumulated Depreciation	848	1,185	1,276	1,482	1,591	1,766	1,873	1,984	2,102	2,223
Net Fixed Assets	962	991	907	929	951	978	1,015	1,029	976	910
Capital WIP	161	222	168	139	142	174	203	309	375	452
Investments	2	49	1	2	2	5	10	16	16	16
WC. Assets	674	723	691	729	840	721	653	645	749	887
Inventory	120	132	113	99	143	150	130	145	161	166
Account Receivables	53	77	58	66	82	65	60	61	70	73
	338	365	372	331	327	219	152	207	285	416
Cash and Bank Balance			148	232	288	286	311	232	232	232
Loans and advances	163	149	140							
	163 287	365	333	375	580	745	664	619	620	628
Loans and advances					580 215	745 247	664 250	619 265	620 266	
Loans and advances WC. Liability & Prov.	287	365	333	375						628 274 354

1 May 2025

1,511

1,621

1,435

1,423

1,355

1,133

1,218

1,381

1,496

1,637



Financials and valuations

Ratios										
Y/E March	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Basic (INR)										
EPS	20.4	18.1	28.8	33.0	52.6	28.3	13.3	34.8	41.8	47.6
BV/Share	170.7	167.5	146.9	167.4	175.8	106.0	82.6	105.4	125.8	152.0
DPS	21.2	18.9	3.9	9.5	45.0	101.5	29.5	34.3	21.4	21.4
	104.1	104.0	13.5	28.8	85.5	358.9	222.6	98.8	51.2	45.0
Payout (%)	104.1	104.0	13.5	28.8	85.5	338.9	222.0	98.8	51.2	45.0
Valuation (x)	20.5	22.4	445	40.7	7.0	440	24.5	12.0	400	0.0
P/E	20.5	23.1	14.5	12.7	7.9	14.8	31.5	12.0	10.0	8.8
Cash P/E	11.2	10.4	7.8	7.8	5.5	7.4	9.9	6.6	5.8	5.3
P/BV (inclgoodwill)	2.4	2.5	2.8	2.5	2.4	3.9	5.1	4.0	3.3	2.8
EV/Sales	2.2	2.3	2.4	2.2	1.4	1.4	1.5	1.4	1.3	1.2
EV/EBITDA	9.9	11.0	11.7	9.0	5.0	7.2	8.8	6.4	5.5	4.9
Dividend Yield (%)	5.1	4.5	0.9	2.3	10.8	24.3	7.1	8.2	5.1	5.1
Return Ratios (%)										
EBITDA Margins	27.4	25.1	24.5	31.0	33.8	23.4	21.9	27.7	30.4	31.2
Net Profit Margins	8.3	7.3	12.7	14.0	14.7	7.1	3.5	8.9	10.3	11.4
RoE	12.2	10.7	18.3	21.0	30.7	20.1	14.1	37.0	36.2	34.3
RoCE (pre-tax)	14.5	12.1	9.2	16.2	27.7	21.5	18.9	26.9	27.3	27.1
RoIC (pre-tax)	17.5	12.3	10.0	18.3	33.9	24.6	19.9	27.9	30.5	32.0
Working Capital Ratios	17.5	12.5	10.0	10.5	33.3	24.0	15.5	27.5	30.3	32.0
	1.0	0.0	0.0	1 0	1 /	1 [1 /	1 5	1.6	17
Fixed Asset Turnover (x)	1.0 21	0.9	0.9	1.0 28	1.4	1.5	1.4	1.5 16	1.6	1.7
Receivable (Days)		30	25		22	16	16		16	16
Inventory (Days)	48	52	49	41	39	37	37	37	37	37
Trade payable (Days)	33	37	35	33	59	61	61	61	61	61
Leverage Ratio (x)										
Current Ratio	2.3	2.0	2.1	1.9	1.4	1.0	1.0	1.0	1.2	1.4
Interest Cover Ratio	3.9	3.3	2.8	4.4	8.0	4.3	2.4	3.5	4.2	4.6
Net Debt/EBITDA	1.5	2.0	1.9	1.3	0.5	1.3	1.9	1.3	0.9	0.6
Net Debt/Equity	0.6	0.8	0.7	0.6	0.3	1.1	1.9	1.3	0.9	0.5
Cash Flow Statement										INR b
	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Y/E March										
EBITDA	252	231	207	273	448	344	304	423	481	510
Non-cash exp. (income)	7	11	7	18	6	4	64	10	0	0
(Inc)/Dec in Working. Cap.	-47	21	-9	-30	-48	46	16	-7	-25	1
Tax paid	-32	-26	-11	-21	-57	-64	-27	-31	-83	-93
CF from Op. Activity	174	238	193	240	350	331	357	396	373	418
(Inc)/Dec in FA + CWIP	-74	-89	-77	-69	-105	-138	-168	-169	-131	-132
Free Cash Flow	100	149	116	171	245	193	189	226	242	286
(Pur)/Sale of Investments	14	42	42	9	47	92	15	-41	0	0
Interest & Dividend Income	14	9	8	20	19	17	17	24	29	36
Investment in subsidiaries	-9	-69	-5	0	0	-3	-4	-6	0	0
Others	209	1	-28	-28	16	24	3	0	0	0
CF from Inv. Activity	154	-105	-59	-68	-23	-7	-137	-192	-102	-96
Equity raised/(repaid)	-2	-103	-1	0	0	0	-2	84	0	0
Debt raised/(repaid)	-173	77	-87	-96	-27	149	47	40	-15	-15
Debt i aiseu/ (i epaiu)	-1/3			-90	-193	-411	-205	-212	-15	-84
	160	110		-91	-193	-411		-212	-84	
Dividend (incl. tax)	-168	-118	-14		гэ		00	400	0.4	
Dividend (incl. tax) Interest paid	-57	-60	-53	-53	-53	-55	-98	-105	-94	-92
Dividend (incl. tax) Interest paid Others	-57 7	-60 0	-53 0	-53 65	-16	-24	-3	0	0	0
Dividend (incl. tax) Interest paid Others CF from Fin. Activity	-57 7 - 393	-60 0 - 102	-53 0 -155	-53 65 -176	-16 -289	-24 -341	-3 -261	0 - 192	0 -193	0 -191
Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj.	-57 7 - 393 1	-60 0 -102 -1	-53 0 -155 0	-53 65 -176 1	-16 - 289 0	-24 - 341 0	-3 -261 0	0 -192 0	0 -193 0	0 -191 0
Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash	-57 7 - 393	-60 0 - 102	-53 0 -155	-53 65 -176	-16 -289	-24 -341	-3 -261	0 - 192	0 -193	0 -191
Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj.	-57 7 - 393 1	-60 0 -102 -1	-53 0 -155 0	-53 65 -176 1	-16 - 289 0	-24 - 341 0	-3 -261 0	0 -192 0	0 -193 0	0 -191 0
Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash	-57 7 -393 1 -64	-60 0 - 102 -1 29	-53 0 -155 0 -22	-53 65 -176 1 -3	-16 - 289 0 38	-24 - 341 0 -17	-3 -261 0 -41	0 - 192 0 12	0 - 193 0 78	0 - 191 0 131
Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash Add: Opening cash balance	-57 7 - 393 1 -64 109	-60 0 - 102 -1 29 45	-53 0 -155 0 -22 73	-53 65 -176 1 -3 51	-16 - 289 0 38 49	-24 - 341 0 -17 87	-3 - 261 0 -41 69	0 - 192 0 12 28	0 - 193 0 78 40	0 -191 0 131 118
Dividend (incl. tax) Interest paid Others CF from Fin. Activity Forex Adj. (Inc)/Dec in Cash Add: Opening cash balance adjustments if any	-57 7 -393 1 -64 109	-60 0 -102 -1 29 45 -1	-53 0 -155 0 -22 73	-53 65 -176 1 -3 51	-16 - 289 0 38 49	-24 - 341 0 -17 87	-3 - 261 0 -41 69	0 - 192 0 12 28	0 - 193 0 78 40	0 -191 0 131 118

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.



Explanation of Investment Rating				
Investment Rating	Expected return (over 12-month)			
BUY	>=15%			
SELL	<-10%			
NEUTRAL	< - 10 % to 15%			
UNDER REVIEW	Rating may undergo a change			
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation			

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motifal Oswal Financial Services Limited are available on the website at http://onlinerer

Oswal Financial Services Limited are available on the website at https://onlinereports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf
MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx
A graph of daily closing prices of securities is available at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx
A graph of daily closing prices of securities is available at <a href="https://gwww.nseindia.com/www.nseindi

an independent view with regards to Subject Company for which Research Team have expressed their views.

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motifial Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer,

MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com

Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

- Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies). MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes. Nature of Financial interest is holding equity shares or derivatives of the subject company
- Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
 - MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report:No
- Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
 - MOFSL may have received compensation from the subject company(ies) in the past 12 months.
- Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report. MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
- Research Analyst has not served as an officer, director or employee of subject company(ies).

- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.

 MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.

 MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) 8.
- MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
- MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:



- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
 - be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services. Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures. **Analyst Certification**

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all nesponsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.

Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN .: 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.