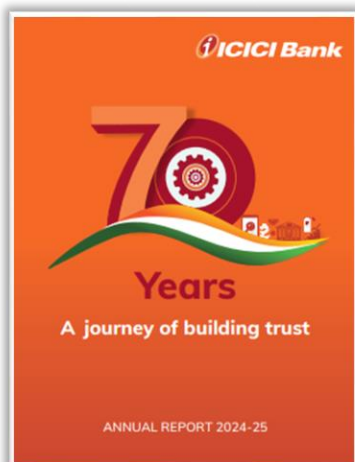


BSE SENSEX
80,158

S&P CNX
24,580

CMP: INR 1,394 TP: INR1,670 (+20%) Buy



Bloomberg	ICICIB IN
Equity Shares (m)	7138
M.Cap.(INRb)/(USDb)	9954.4 / 112.9
52-Week Range (INR)	1500 / 1186
1, 6, 12 Rel. Per (%)	-5/5/16
12M Avg Val (INR M)	15562
Free float (%)	100.0

Financials Snapshot (INR b)

Y/E March	FY25	FY26E	FY27E
NII	812	899	1,039
OP	673	769	887
NP	472	526	600
NIM (%)	4.5	4.4	4.4
EPS (INR)	66.8	73.9	84.2
EPS Gr (%)	14.4	10.6	14.0
ABV/Sh (INR)	373	448	522
Cons. BV/Sh (INR)	438	514	603

Ratios

RoA (%)	2.4	2.3	2.3
RoE (%)	18.0	17.0	16.7

Valuations

P/BV (x) (Cons)	3.2	2.7	2.3
P/ABV (x)*	3.0	2.5	2.1
P/E (x)	20.8	18.8	16.5
Adj P/E (x)*	16.8	15.2	13.3

* Adjusted for Investment in subsidiaries

Compounding growth through prudent execution

Tech capabilities remain a key differentiator

- ICICI Bank's (ICICIB) FY25 annual report emphasizes the progress that the bank has made in building a resilient franchise to deliver sustained profitable growth. The bank has strengthened its branch network and credit models to cater to businesses and self-employed customers.
- The bank continues to focus on high-yielding segments, supported by data-driven onboarding, digital platforms, and transaction banking, which also boosts fee income. Business Banking segment has thus emerged as a key growth driver, delivering 34% YoY growth in FY25 and contributing ~20% of total loans.
- Its 'Bank to Bank Tech' theme has witnessed strong digital adoption, with online transactions accounting for ~95% of total transactions. IMobile Pay (10m+ users) and InstaBIZ (3m+ SMEs) are scaling up rapidly, alongside innovations like upgraded Neo Remittance and API Banking 2.0.
- The concentration of top 20 borrowers has declined, while top 20 depositors' mix has inched up to ~4.2%, yet comfortable. ICICIB purchased PSLCs worth INR1,183b (vs. INR1,097b in FY24) and sold PSLCs worth INR1,229b (INR880b in FY24). Banca fees grew at a tepid rate to INR10.8b (from INR9.8b in FY24).
- The bank's focus on leveraging technology while scaling up Retail, SME business will increase efficiency, leading to a decline in the C/I ratio to ~36% by FY28E. We estimate ICICIB to deliver RoA/RoE of 2.3%/16.7% in FY27E and retain our BUY rating with a TP of INR1,670 (2.7x FY27E ABV + SOTP of INR270).

Loan growth healthy; estimate ~16% CAGR over FY26-28E

ICICIB sustained healthy loan growth with ~15% CAGR over FY23-25, outpacing system growth, led by retail and business banking. Unsecured loan growth has, however, flattened and the segment now forms 12.8% of the loan book. Vehicle finance growth has been modest due to demand softness and pricing pressure, and we expect growth trends to recover in 2H, supported by reduced borrowing costs and lower GST & direct tax rates. The bank continues to focus on high-yielding segments, supported by data-driven onboarding, digital platforms, and transaction banking, which also bolsters fee income. We estimate ICICIB to deliver ~16% loan CAGR over FY26-28E.

Business Banking shines as a key growth engine

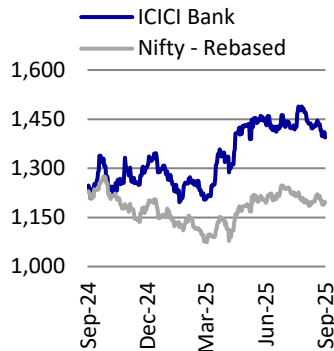
ICICIB's Business Banking segment has emerged as a key growth driver, delivering 34% YoY growth in FY25 (~30% YoY growth in 1QFY26). The segment now forms ~20% of total loans, supported by targeted investments in distribution, credit underwriting, and digital capabilities. The bank has strengthened its branch network and credit models to cater to business and self-employed customers, while digital offerings and transaction banking continue to drive both lending and fee income. The portfolio remains granular, well-diversified, and resilient with low credit costs, positioning the segment for sustainable growth. However, retail & rural loans grew at a modest 6.1% YoY in 1QFY26, though they continue to form the largest share at 58.5% of total loans.

Shareholding pattern (%)

As On	Jun-25	Mar-25	Jun-24
Promoter	0.0	0.0	0.0
DII	35.9	36.7	36.2
FII	56.8	55.9	56.1
Others	7.4	7.4	7.7

FII Includes depository receipts

Stock Performance (1-year)



Focus on granular retail franchise; CASA moderation limited vs. peers

The bank reported healthy deposit growth of ~13% YoY in 1QFY26 (17% CAGR in FY23-25), supported by its strong digital platform, wide branch reach, and focus on low-cost deposits through salary accounts and transaction banking. These factors have enabled ICICIBank to maintain the best liability profile among peers. While retail deposits remain the core funding source, the bank also engages in wholesale banking to strengthen corporate relationships. Despite a moderation in CASA ratio to 41.2% (still ahead of peers), traction in current account deposits (+23% YoY) and a likely revival in SA amid an easing rate cycle should support its funding profile. With a healthy CD ratio of 84.8% and calibrated pricing strategy, we estimate ICICIBank to report ~15% CAGR in deposits over FY26-28E.

NIMs under slight pressure; bank maintains tight control on funding costs

The bank remains focused on strengthening its retail deposit base, with CASA at 41.2% and LDR at ~85%. Reported NIMs contracted by 7bp QoQ to 4.34% in 1QFY26 (4-6bp on adjusted basis aided by SA rate cuts). Retail TD repricing and reduced reliance on high-cost wholesale deposits lowered CoF by 16bp QoQ, though margin pressure is likely to persist in 2QFY26 as loan repricing outpaces deposits (53% book being repo-linked). The phased 100bp CRR cut will, however, boost liquidity and offset margin pressure. We thus expect NIMs to stabilize and recover thereafter from 2HFY26 onward, enabling 17% CAGR in NII over FY26-28E.

Opex growth continues to trail revenue growth; C/I ratio dips to 37.8%

ICICIBank has delivered strong operating efficiency, with the cost-to-income ratio improving to 37.8% in 1QFY26 (supported by treasury gains, 38.6% in FY25), despite continued investments in technology and business expansion. Alongside this, core fee income grew ~15% in FY25, aided by Retail and Business Banking initiatives, healthy credit card spends, and traction in transaction banking, FX, and derivatives. With operating expenses expected to grow at ~11% YoY over FY25-27E, the bank's focus on leveraging technology and scaling granular Retail/SME volumes should drive further efficiencies, enabling the C/I ratio to moderate to ~36% by FY28E.

Digital platforms powering next-gen growth

ICICIBank's 'Bank to Bank Tech' theme underscores its deep focus on embedding digital transformation across operations and customer engagement, with flagship platform, iMobile Pay (10mn+ active non-ICICI users) and InstaBIZ (3mn+ SMEs) driving onboarding and transactions. In FY25, digital adoption surged, as ~95% of individual financial transactions were conducted online, aided by initiatives like InstaBIZ 3.0 for non-customers, expansion of STACK ecosystems, and industry-first products such as Insta EPC. The bank also launched innovations, including an upgraded Neo Remittance System (USD25b processed), AI-powered fraud prevention, Digital Rupee pilots, and API Banking 2.0.

Asset quality stable; robust underwriting to enable controlled credit cost

ICICIBank has sustained strong asset quality across cycles, supported by prudent underwriting and real-time technology-backed risk management. The bank maintains a healthy PCR at 76% and carries contingent provisions of INR131b (~1% of loans), providing cushion against credit costs. While secured retail loan performance remains robust and NPLs in unsecured loans have stabilized, credit costs may inch up as the recoveries from bad loans moderate. GNPA in the priority and non-priority sectors have also improved, with major improvement seen in the Industry and Services sectors (Exhibit 28). We estimate GNPA/NNPA to remain steady at 1.6%/0.4% by FY27 with normalized credit costs of ~50bp.

Capital ratios healthy; segmental performance remains balanced

Capitalization remains healthy, with Tier-1 at 15.7% and CAR at 16.3%, which will be further aided by the RBI's policy reversal on NBFC/MFI risk weights, effective Apr'25 (bank reported CET1/CAR of 16.3%/~17.0% in 1Q, including profits). The bank's segmental performance remained balanced, with Retail PBT rising 15% YoY, contributing ~35% of total profits on the back of 16% revenue growth, while Treasury delivered strong 26% YoY PBT growth (30% of profits). The Corporate segment saw revenue growth of 14% YoY, though PBT rose by a modest 8% YoY, reflecting subdued corporate demand, lower recoveries and NIM moderation.

MD&A: Prudent growth and robust buffers ensure resilient performance

- **Prudent underwriting and risk filters:** Management emphasized a calibrated growth approach with strengthened underwriting across Retail, SME, and Business Banking, leveraging data analytics and behavior scoring for prudent credit delivery. Exposure to lower-rated corporates is taken selectively, balancing risk and returns.
- **Contingency buffers and provisions:** The bank maintains healthy contingency provisions over and above regulatory requirements, supplementing PCR and standard provisions, reflecting a conservative stance. These buffers strengthen balance sheet resilience and provide flexibility to manage potential future asset quality challenges.

Other highlights

- **Bank remains net PSLC seller; though PSL purchase continues in FY25:** The bank purchased priority sector lending certificates (PSLCs) worth INR1183b (vs. INR1097b in FY24) and sold PSLCs worth INR1229b (INR880b in FY24).
- **Bancassurance income has seen a tepid ~3% CAGR over FY21-25:** Fees from bancassurance increased to INR10.8b (from INR9.8b in FY24). Fee from the sale of life insurance/MF & other products increased to INR3.3b/INR6.3b in FY25 (INR3.1b/INR5.4b in FY24); however, fees from the sale of non-life insurance declined to INR1.2b (INR1.25b in FY24).
- **Contingent liabilities:** Contingent liabilities grew ~30% YoY in FY25 (19% CAGR over FY23-25), primarily due to an increase in interest rate swaps/futures (up 41% YoY) and forward exchange contracts (up 11% YoY). Contingent liabilities form ~285% of total assets.

Valuation and view

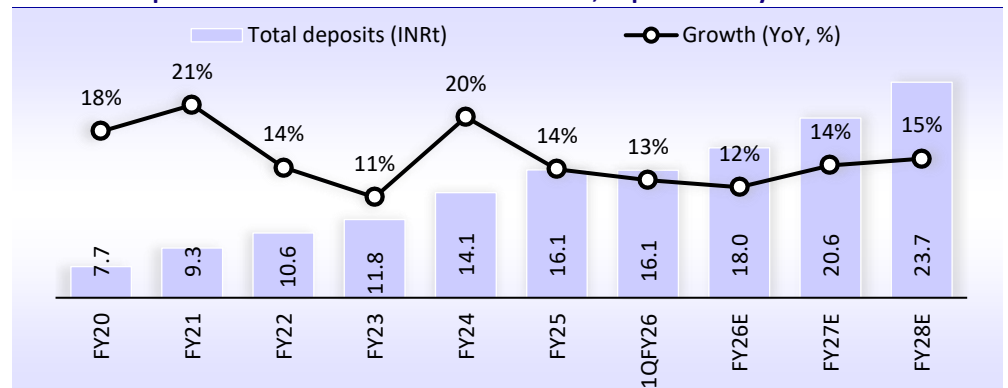
ICICIB has been reporting a stellar performance for the past few years, irrespective of the sectoral challenges such as unsecured asset quality issues, systemic growth moderation, liability accretion or NIM headwinds. During 1QFY26, the controlled NIM decline of 7bp was another solid beat in that series, compared to a double-digit contraction reported by many peers. The continued improvement in asset mix, limited NIM compression and healthy growth in Business Banking and select retail segments position the bank well to deliver robust profitability. The bank's investment in technology has resulted in consistent productivity gains and steady improvement in cost ratios. Asset quality remains under control, while the bank continues to carry a contingency provisioning buffer of INR131b (1.0% of loans). **We estimate ICICBC to deliver RoA/RoE of 2.3%/16.7% in FY27 and retain our BUY rating with a SoTP-based TP of INR1,670 (2.7x FY27E ABV + SOTP of INR270).**

Focus on granular retail franchise

CASA moderation limited vs. peers, underpinning robust deposit franchise

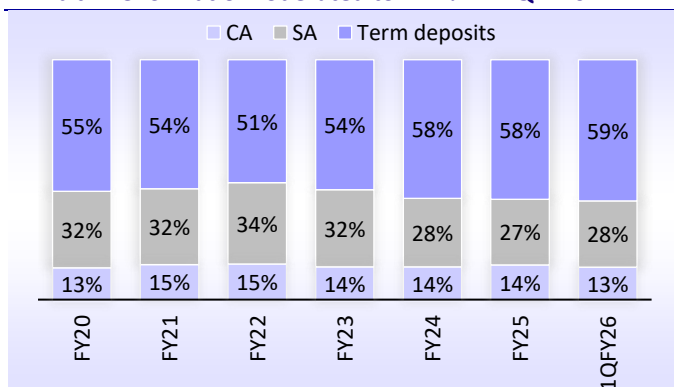
- ICICIBC delivered healthy deposit growth of ~13% YoY in 1QFY26 (17% CAGR in FY23-25), driven by enhancements in digital banking and robust branch network. The bank has focused on mobilizing low-cost deposits, particularly through corporate salary accounts and transaction banking, and has one of the best liability profiles among peers.
- ICICIBC prioritizes profitable growth, with a balance sheet primarily funded by retail deposits, though it continues to engage in the wholesale segment to foster corporate relationships. ICICIBC has launched several digital innovations, with powerful functionalities and seamless access to digital channels. The bank continues to focus on a 360-degree customer-centric approach by providing various products and solutions to offer a holistic banking experience.
- The bank has adjusted its pricing strategies and cut SA and TD rates while maintaining a CD ratio of 84.8% (83.8% on domestic portfolio). The CASA ratio was healthy at 41.2% in 1QFY26. CASA growth is expected to witness a revival amid a turn in the rate cycle. Also, traction can be seen in current account deposits, which grew 23% YoY in 1QFY26 (vs. healthy 20% YoY growth in FY25).
- ICICIBC remains confident of sustaining a healthy deposit growth trajectory, with a gradual improvement in CASA ratio benefitting from policy rate cuts. We estimate a ~15% CAGR in deposits over FY26-28E.

Exhibit 1: Deposits clocked ~17% CAGR over FY23-25; expect healthy traction to continue



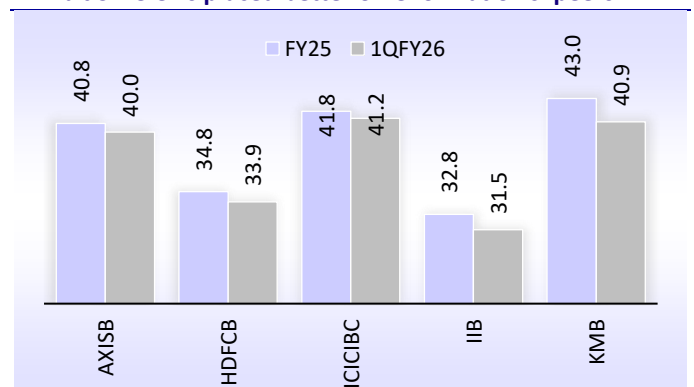
Source: Company, MOFSL

Exhibit 2: CASA ratio moderated to 41.2% in 1QFY26



Source: Company, MOFSL

Exhibit 3: ICICI is placed better on CASA ratio vs. peers



Source: Company, MOFSL

Exhibit 4: Changes in SA rates since Apr'25 for major banks

Name of Bank	Slabs	Apr-25	Jun-25	Difference
HDFC Bank	< 50 Lakhs	3.00%	2.50%	-0.50%
	50 lakhs & above	3.50%	2.50%	-1.00%
Axis Bank	< 50 Lakhs	3.00%	2.50%	-0.50%
	50 lakhs to 2000 crore	3.50%	2.50%	-1.00%
	2000 crore & above	7.03%	6.00%	-1.03%
ICICI Bank	< 50 Lakhs	3.00%	2.50%	-0.50%
	50 lakhs or more	3.50%	2.50%	-1.00%
KMB	< 50 Lakhs	3.00%	2.75%	-0.25%
	50 lakhs or more	3.50%	2.75%	-0.75%
	200 crore & above	2.90%	2.90%	0.00%

Source: MOFSL, Company

Most of the banks have cut their savings rates in the range of 25-100bp across buckets

Exhibit 5: Changes in TD rates since Apr'25 across banks

Name of Bank	Slabs	Apr-25	Jun-25	Difference
HDFC Bank	0 to < 90 days	4.50%	4.25%	-0.25%
	90 days to < 1 year	6.00%	5.75%	-0.25%
	1 year to < 5 years	7.40%	6.60%	-0.80%
	more than 5 year	7.00%	6.15%	-0.85%
Axis Bank	0 to < 90 days	4.75%	4.50%	-0.25%
	90 days to < 1 year	6.00%	5.75%	-0.25%
	1 year to < 5 years	7.25%	6.60%	-0.65%
	more than 5 year	7.00%	6.50%	-0.50%
ICICI Bank	0 to < 90 days	4.50%	4.00%	-0.50%
	90 days to < 1 year	6.00%	5.75%	-0.25%
	1 year to < 5 years	7.25%	6.60%	-0.65%
	more than 5 year	6.90%	6.60%	-0.30%
KMB	0 to < 90 days	3.50%	3.50%	0.00%
	90 days to < 1 year	7.00%	6.00%	-1.00%
	1 year to < 5 years	7.40%	6.60%	-0.80%
	more than 5 year	6.20%	6.25%	0.05%

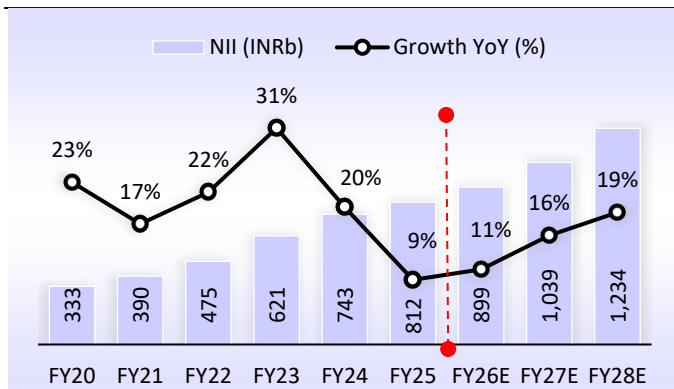
TD rates have also declined by 25-100bp for most banks across various tenors

NIMs to remain under pressure in near term

CASA stability and deposit rate cuts to offset some pressure

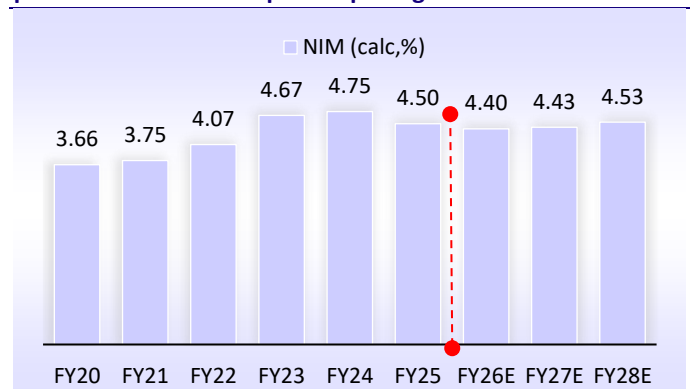
- ICICIBC continues to focus on strengthening its retail deposit base even as the CASA ratio is healthy (41.2% in 1QFY26). Reported NIMs contracted marginally by 7bp QoQ to 4.34% in 1QFY26, though on a like-to-like basis (adjusted for the change in NIM calculation methodology), the contraction was limited to 4-6bp, benefitting from SA rate cuts.
- Retail TD repricing is expected to provide further cushion, while the reduction in high-cost wholesale deposits resulted in a 16bp QoQ decline in CoF in 1QFY26 (cost of deposits declined 15bp QoQ). The bank continues to raise wholesale deposits but with improved pricing discipline.
- Margin contraction is expected to be more pronounced in 2QFY26 as the full impact of the 50bp rate cut takes effect, while loan repricing remains faster than deposit repricing (53% of loan book is linked to repo). However, the phased CRR cut of 100bp by the RBI will release liquidity, offering some cushion to funding costs from 3Q onward.
- With smoother recognition under the revised methodology, 3Q and 4Q margins are expected to be less volatile compared to last year. We thus estimate NIMs to moderate 10bp in FY26E, though gradual CASA improvement and lower CoF will help mitigate margin pressures from 2HFY26 onward.

Exhibit 6: Estimate 17% CAGR in NII over FY26-28E



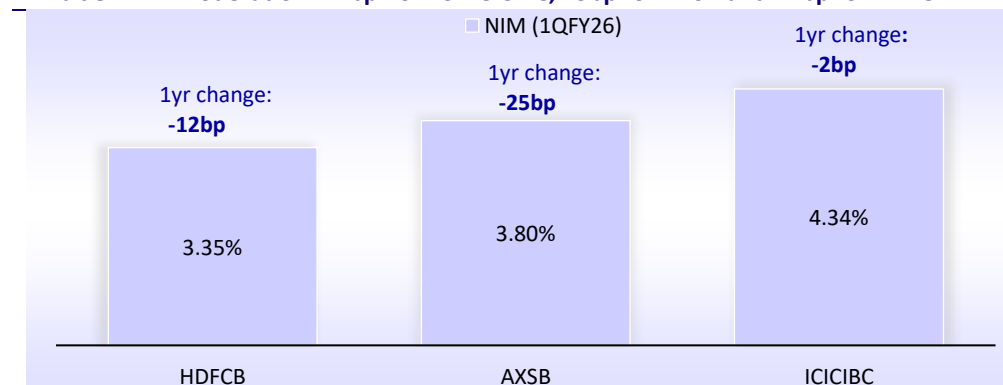
Source: MOFSL, Company

Exhibit 7: NIMs likely to recover from FY27E, aided by phased CRR cut and deposit repricing



Source: MOFSL, Company

Exhibit 8: NIM moderation -- 2bp YoY for ICICIBC, 25bp for AXSB and 12bp for HDFCB



Source: MOFSL, Company

Exhibit 9: AXSB, FB, KMB, ICICIBC, and HDFCB have higher EBLR-/repo-linked loans; PSBs have higher linkage to MCLR (%)

Loans Mix (%) - FY25	MCLR	EBLR	Repo-linked	Others (Fixed, base rate, foreign currency floating)
AUBANK	30	7		63
AXSB	9	4	57	30
CBK	56	44		0
FB	9	51		40
HDFCB*	25		45	30
ICICIBC	15	1	53	31
INBK*	57	37		5
KMB*	13	60		27
PNB	31	15	44	11
RBL	9	46		45
SBIN	35	29		36
BOB	47		35	18
Equitas*		20		80

*as on 3QFY25

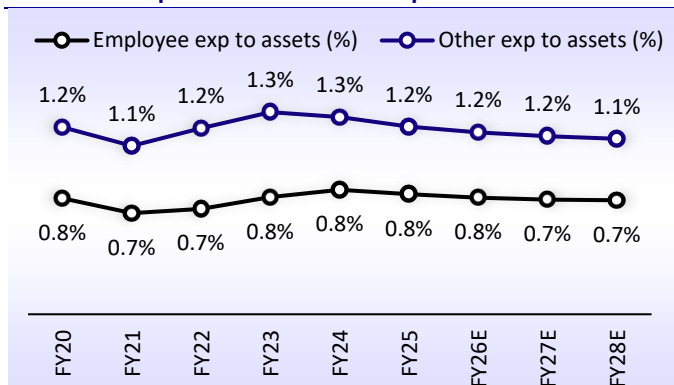
Source: MOFSL, Company

Operating efficiency to enable healthy cost ratios

Estimate C/I ratio at ~36% by FY28E

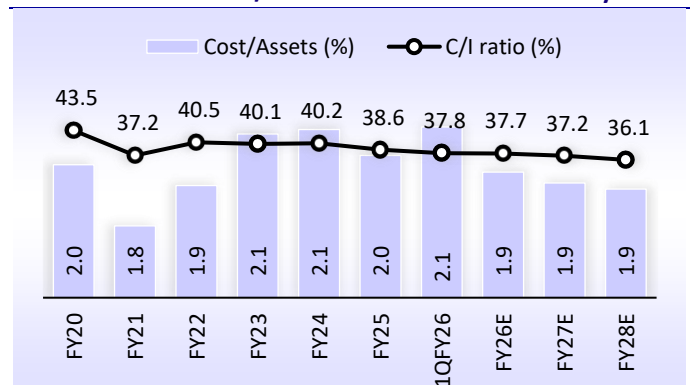
- The rise in funding costs was primarily driven by a 100bp increase in deposit costs from FY23 to FY25, reaching 5% in 4QFY25. The shift of deposits from CASA to TD and intense competition in garnering CASA deposits were the primary factors contributing to this increase. However, ICICI Bank has maintained its competitive edge in the cost of funds, aided by its access to high-quality, granular, and low-cost deposits.
- ICICI Bank has been continuously focusing on enhancing its technological capabilities to support its business growth and expand new verticals. The bank is focusing strongly on leveraging technology to increase volumes in the Retail/SME segments, with the aim of maintaining control over its cost metrics.
- Despite regular investments in the business, the average cost-to-assets ratio stood stable at ~2.1%, while the C/I ratio moderated to 37.8% in 1QFY26 (38.6% in FY25).
- We currently factor in ~12% YoY growth in opex over FY25-28E and estimate C/I ratio to moderate to ~36% by FY28E.

Exhibit 10: Expense ratios stable despite tech investments



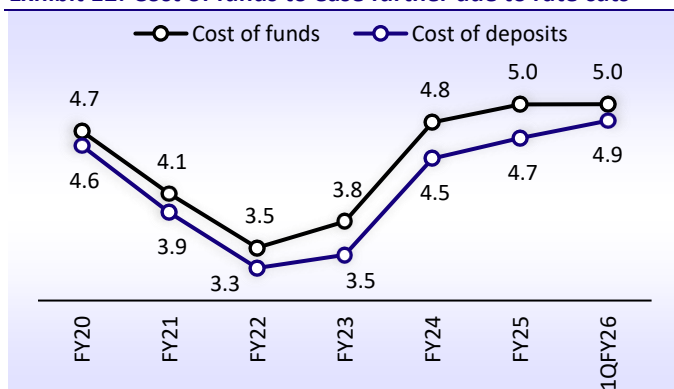
Source: Company, MOFSL

Exhibit 11: Estimate C/I ratio to moderate to 36.1% by FY28E



Source: Company, MOFSL

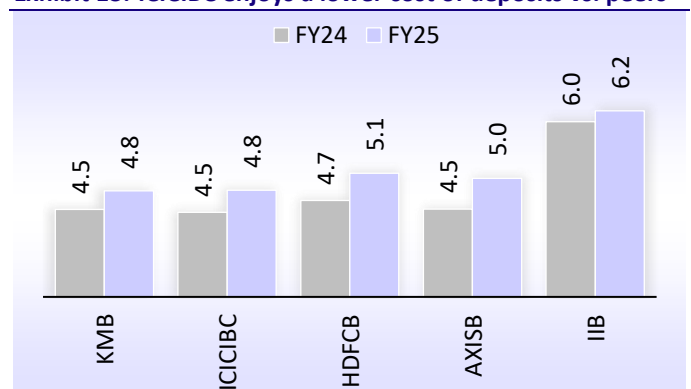
Exhibit 12: Cost of funds to ease further due to rate cuts



*1QFY26 is reported

Source: MOFSL, Company

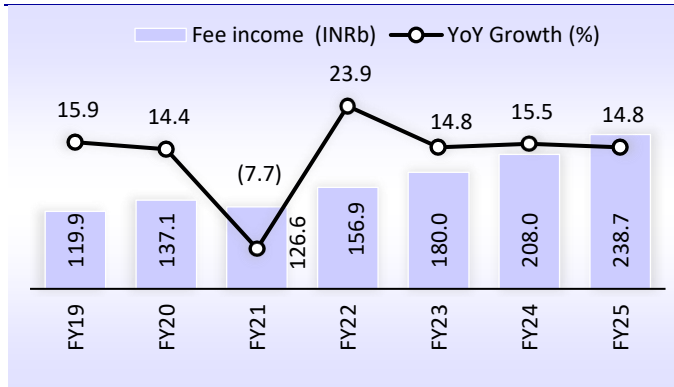
Exhibit 13: ICICI Bank enjoys a lower cost of deposits vs. peers



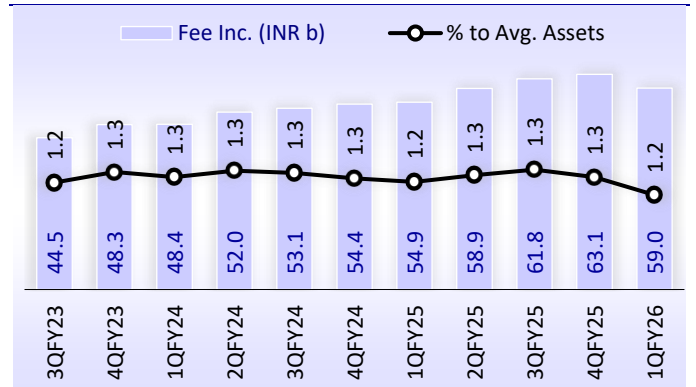
Source: MOFSL, Company

- ICICI Bank reported ~15% growth in core fees in FY25, driven by strategic initiatives in Retail and Business Banking. The bank has significant growth potential in fee income (especially transaction-related fees), while it remains

discreet about the distribution of third-party products. The bank's focus on enhancing transaction banking, foreign exchange services and derivatives has strengthened its fee income, alongside growth in credit card market share and spending volumes. With ongoing improvements in technology and efficient data analytics boosting digital transactions, a gradual recovery in the corporate portfolio is expected to further enhance fee growth.

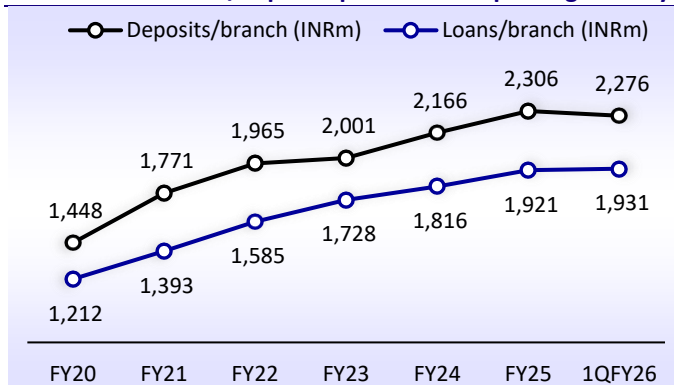
Exhibit 14: Fee income grew 15% YoY to INR239b in FY25


Source: Company, MOFSL

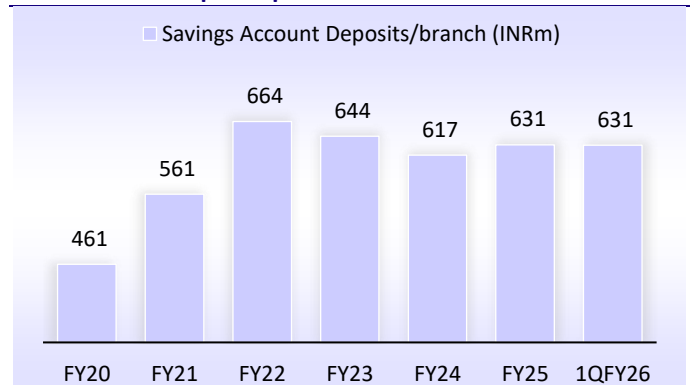
Exhibit 15: Core fee constitutes ~1.2% of average assets


Source: Company, MOFSL

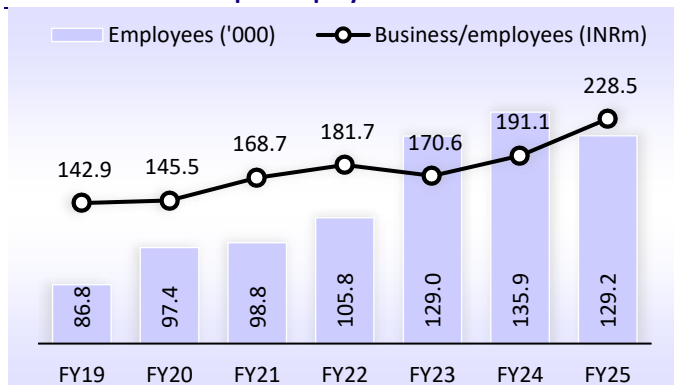
ICICIB's business per branch has improved to INR4.2b in 1QFY26 from ~INR2.7b in FY20 (10% CAGR). **Business per employee** registered a CAGR of 9% over FY20-FY25, reaching INR229m. Out of 6,983 branches as of FY25, the bank has 50% of its branches in rural and semi-urban regions.

Exhibit 16: Business/deposits per branch improving steadily


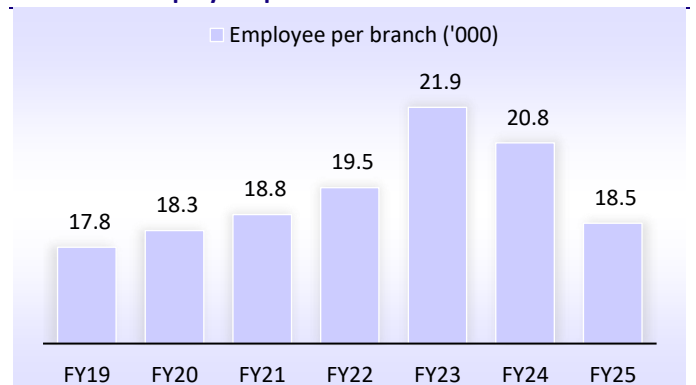
Source: Company, MOFSL

Exhibit 17: SA deposits per branch stood at INR631m


Source: Company, MOFSL

Exhibit 18: Business per employee rose to INR229m in FY25


Source: Company, MOFSL

Exhibit 19: Employees per branch declined to 18.5k


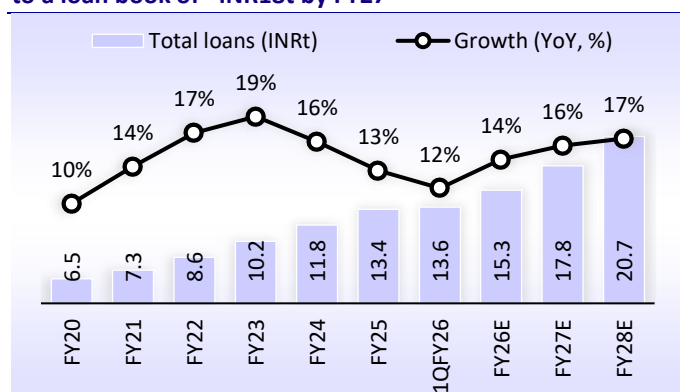
Source: Company, MOFSL

Loan growth healthy; estimate 16% CAGR over FY26-28E

Business Banking acting as strong growth frontier; mix rises to ~20%

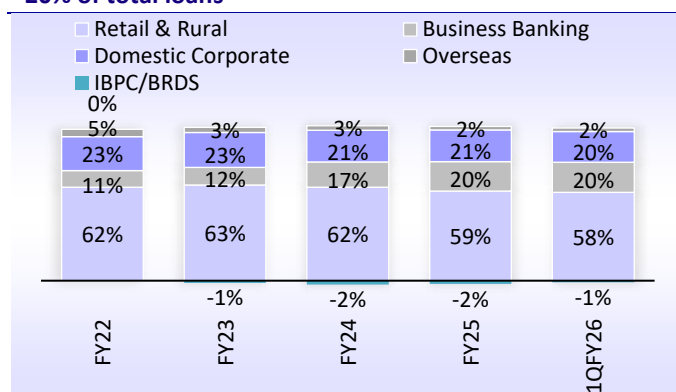
- ICICIB has sustained healthy loan growth, outpacing the system, with ~15% CAGR over FY23-25 (12% YoY growth in 1QFY26), led by retail, SME, and business banking segments. The bank leverages data analytics for efficient onboarding and underwriting, with unsecured loans forming 12.8% of the book, largely to existing salaried customers. Growth in vehicle finance has been relatively muted due to demand softness and pricing pressure, while unsecured loan growth has flattened and is expected to improve.
- **Business Banking** has emerged as a key growth driver, delivering ~30% YoY growth in 1QFY26, aided by a revamped strategy, enhanced resources, and tighter internal processes. The bank continues to adopt a relationship-led approach while ensuring process discipline and prudent underwriting. Lending to lower-rated segments (BBB and below) is being managed selectively and in a calibrated manner to balance overall risk-reward.

Exhibit 20: Estimate 16% loan CAGR over FY25-27E, leading to a loan book of ~INR18t by FY27



Source: Company, MOFSL

Exhibit 21: Business Banking is performing well, forming ~20% of total loans

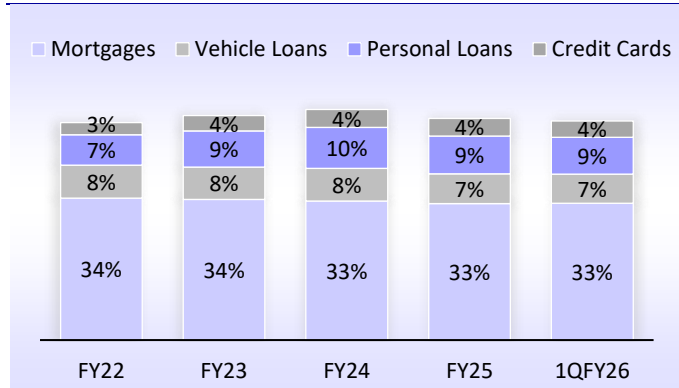


Source: Company, MOFSL

- **Business Banking has been performing well (20% of total loans), driven by targeted investments in distribution, credit underwriting, and digital capabilities.**
- The bank has equipped its branches to serve the Business Banking and self-employed customer segments while enhancing credit underwriting models for timely credit delivery.
- **With low credit costs and robust customer-serving capabilities, ICICIB has managed this segment effectively, positioning it for sustainable growth.**
- Digital offerings and transaction banking have further fueled growth, improving both lending and fee income. The portfolio is granular, well-diversified across industries and geographies, and has shown solid credit performance.
- **Retail & Rural loans, however, grew at a modest 6.1% YoY in 1QFY26 and constitute 58.5% of total loans.** Including non-fund-based outstanding, the share of retail portfolio stood at 43.8% of the total portfolio in FY25.

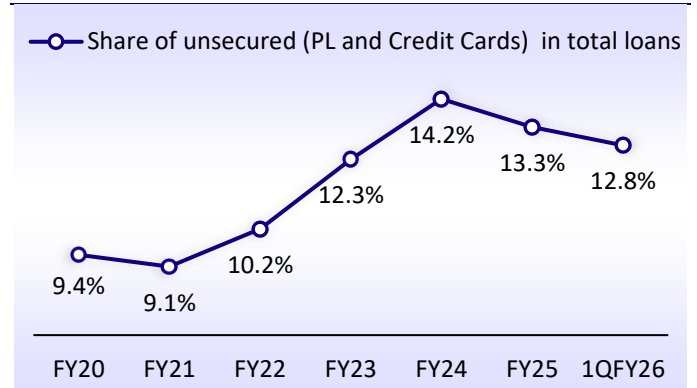
- ICICIBC is tilting its business mix toward the high-yielding portfolio while maintaining a balanced growth across segments, along with robust portfolio quality. Business Banking growth is expected to outpace the overall loan portfolio, while credit card volumes are also likely to gain traction in the coming quarters. We, thus, estimate a 16% loan CAGR over FY26-28E.

Exhibit 22: Retail loan mix: Mortgage constitutes 33% of total loans in 1QFY26



Source: Company, MOFSL

Exhibit 23: Unsecured loans: Mix of Credit Cards and Personal loans has moderated to 12.8% of total loans



Source: Company, MOFSL

Redefining banking through digital leadership

Fueling growth with AI-driven innovation and new digital launches

Focus remains on building digital platform to provide a full bouquet of services and end-to-end solutions

- The theme ‘**Bank to Bank Tech**’ reflects ICICIBC’s sharp focus on embedding digital and technological transformation across all areas — from customer engagement to internal operations efficiency.
- The bank’s flagship mobile platforms, **iMobile Pay** (retail) and **InstaBIZ** (business banking), have scaled impressively. In FY25, iMobile Pay crossed 10m active non-ICICIBC customers, while InstaBIZ was used by over 3m SMEs and self-employed customers. **These apps now account for a significant share of onboarding and transaction activity, making them among the most widely used open-architecture banking platforms in India.**
- In FY25, 93% of savings account transactions and over 80% of retail fixed deposit transactions were performed digitally. Overall, **over 95% of financial transactions by individuals were conducted through digital channels**, highlighting the near-universal adoption of digital banking.
- The bank introduced a revamped InstaBIZ 3.0, allowing even non-ICICIBC customers to access business banking solutions like instant current account opening, GST/tax payments, supply chain financing, and integration with accounting platforms.
- It continued scaling STACKs — sector-focused ecosystems. Export STACK expanded with integrated logistics and compliance solutions, digitizing the export cycle end-to-end. Real Estate STACK grew with modules for digital escrow services and faster home loan approvals.
- The bank deepened its offering of Insta EPC (Export Packing Credit), an industry-first, instant digital export finance product. In FY25, transaction volumes through Insta EPC more than doubled YoY, driven by strong adoption among SMEs.
- A new version of the Neo Remittance System (NRS) was launched with features such as real-time tracking, auto-compliance checks, and smart repeat transactions. In FY25, ICICIBC processed over USD25b equivalent of outward remittances digitally, strengthening its market leadership.
- The iLens digital lending platform became the core engine for mortgages, processing ~70% of new home loan sanctions digitally. In FY25, the platform was extended to NRI home loans with end-to-end digital processing, pre-approved personal loan and home loan top-up offers, and instant sanction letters integrated with property portals.
- **New digital launches in FY25 included:**
 - **Smart lockers** – AI-enabled digital lockers accessible via iMobile Pay.
 - **AI-powered fraud prevention engine** – deployed across digital payments, reducing fraud cases by ~30% YoY.
 - **Digital Rupee (CBDC) retail pilot expansion** – ICICIBC onboarded both retail and merchant customers in select cities, becoming one of the top banks in the RBI’s e-pilot.
 - **API Banking 2.0** – offering corporates and fintechs plug-and-play solutions for payments, collections, and reconciliation.
- The bank also leveraged AI and advanced analytics for underwriting, fraud detection, and customer engagement. **In FY25, ~40% of retail loan disbursements were based on AI-driven credit decisions.**

Exhibit 24: Key performance parameters of the Digital Banking units

Key performance parameters	Oct'22-Mar'23	FY24	FY25
No. of accounts opened	326	1,517	763
No. of credit cards	181	839	632
No. of loans	52	259	207
Count of financial transactions	33,444	91,485	97,553
Count of non-financial transactions	2,068	16,511	18,726
No. of frauds	Nil	Nil	Nil
No. of grievances received	6	11	9
No. of digital awareness/literacy camps arranged	51	197	224

Source: MOFSL, Company

Exhibit 25: Market share in o/s credit cards

Market Share (%)	FY20	FY21	FY22	FY23	FY24	FY25
HDFCB	25.1	24.2	22.5	20.6	20.2	21.7
SBI cards	18.3	19.1	18.7	19.7	18.6	19.0
ICICIBC	15.8	17.1	17.6	16.9	16.7	16.6
AXSB	12.1	11.5	12.3	14.2	14.0	13.6
KMB	4.0	3.9	4.3	5.8	5.8	4.4

Source: MOFSL, Company

Exhibit 26: Market share in credit card spends

Market Share (%)	FY20	FY21	FY22	FY23	FY24	FY25
HDFCB	23.2	20.8	26.4	27.9	27.0	27.1
SBI cards	14.4	13.1	19.1	18.2	17.8	15.6
ICICIBC	9.9	9.8	20.0	17.9	17.7	18.9
AXSB	8.4	5.6	8.6	9.4	11.9	11.6
IIB	3.3	2.8	4.7	5.0	4.9	4.9

Source: MOFSL, Company

Treasury/Retail profitability grew 26%/15%

- **Segmental profitability:** Retail PBT grew 15% YoY and contributed ~35% to total profits, supported by healthy revenue growth of 16% YoY.
- **Treasury performance** was also healthy as the bank reported 26% YoY growth in PBT to INR188b, which contributed ~30% to total profits.
- **Corporate segment** revenue grew 14% YoY, while PBT grew at a modest 8% YoY to INR216b and accounted for ~35% of total profits. This reflects subdued corporate demand, lower recoveries and ongoing NIM pressure.

Exhibit 27: Segmental profitability trend – Treasury and Retail witnessed healthy improvement in underlying profitability

INR b	Assets				Revenue				PBT			
	FY22	FY23	FY24	FY25	FY22	FY23	FY24	FY25	FY22	FY23	FY24	FY25
Retail	4,877	6,040	7,193	7,929	846	1038	1345	1,562	114	175	189	216
YoY growth	18%	24%	19%	10%	12%	23%	30%	16%	47%	54%	8%	15%
Corporate	3,791	4,329	4,824	5,483	400	506	717	824	91	158	200	216
YoY growth	16%	14%	11%	14%	7%	27%	42%	15%	0.56	74%	26%	8%
Treasury	5,181	5,085	6,282	7,217	675	848	1139	1351	98	143	149	188
YoY growth	13%	-2%	24%	15%	1%	26%	34%	19%	-11%	45%	4%	26%

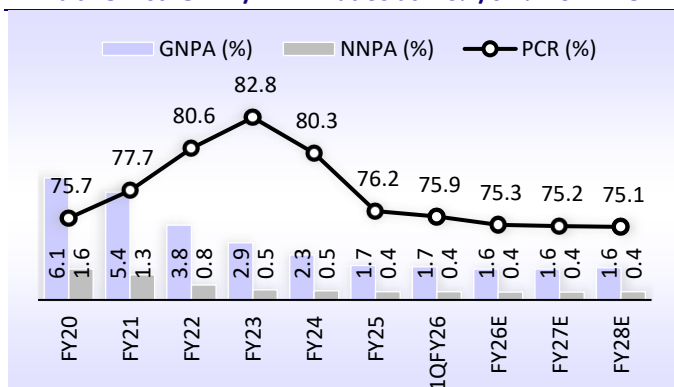
Source: MOFSL, Company

Asset quality stable; robust underwriting to enable controlled credit cost

Restructured book has moderated to 0.13% of loans

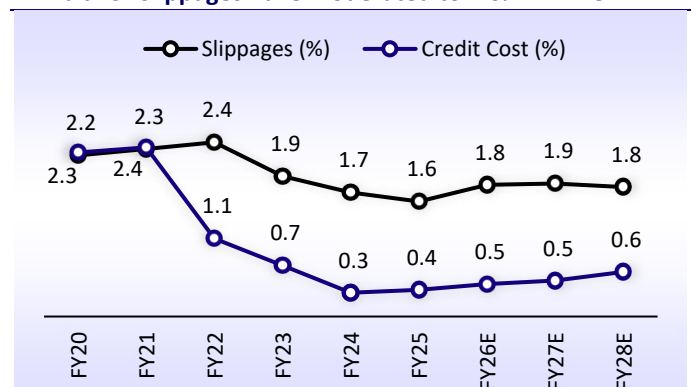
- ICICIBC has maintained strong asset quality across business cycles, led by its robust underwriting practices and risk-calibrated lending approach. PCR stood at 76% in 1QFY26, while the bank carried contingent provisions of INR131b (1.0% of loans).
- Over the past three years, the bank has demonstrated a strong control on slippages (2.0% annualized rate in 1QFY26 due to agri-seasonality), supported by strong underwriting and robust digital monitoring capabilities.
- The secured retail loan portfolio continues to perform well. In the unsecured loan segment, non-performing loan (NPL) levels have stabilized and the bank remains optimistic of improved traction in unsecured business.
- The bank's significant investments in technology, especially in analytics and digital capabilities, have enhanced early delinquency models, allowing better management of slippages and risks.
- Looking forward, ICICIBC does not anticipate major asset quality challenges, including within unsecured loans, with credit costs expected to normalize.
- We estimate GNPA/NNPA ratios to hold steady at 1.6%/0.4%, with credit costs at ~50bp, reflecting a well-managed credit profile and prudent risk controls.

Exhibit 28: Est. GNPA/NNPA ratios at 1.6%/0.4% for FY28



Source: Company, MOFSL

Exhibit 29: Slippages have moderated to 1.6% in FY25



Source: Company, MOFSL

- GNPA for the non-priority sector declined to 1.7% from 2.5% in FY24, led by a decline in the industry sector to 3.9% from 7.3% in FY24. For the priority sector, GNPA ratio remained broadly stable at 1.8%. Agriculture GNPA increased to 4.5% from 4.3% in FY24.

Exhibit 30: GNPA's for non-priority sector improved with improvement in Industry and Services segments

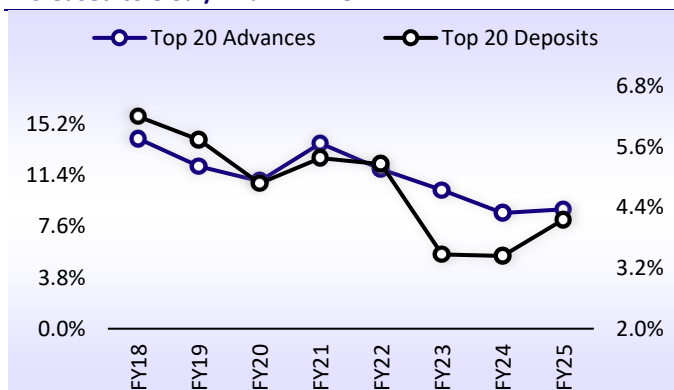
INR b	FY22		FY23		FY24		FY25	GNPA (%)
	O/s advances	GNPA (%)	O/s advances	GNPA (%)	O/s advances	GNPA (%)	O/s advances	
Priority Sector								
Agriculture	561	5.3%	631	4.6%	829	4.3%	965	4.5%
Industry	793	1.2%	758	0.8%	1020	0.8%	1360	0.7%
Services	459	2.2%	1039	1.3%	1517	1.1%	1962	1.1%
Personal loans	715	2.6%	415	1.7%	416	1.9%	395	1.9%
Total (A)	2,529	2.7%	2,842	1.9%	3,782	1.8%	4,682	1.8%
Non-Priority Sector								
Agriculture	NA	NA	NA	NA	NA	NA	NA	NA
Industry	1,637	10.9%	1,700	9.3%	1,555	7.3%	1,710	3.9%
Services	1,534	2.7%	1,879	2.0%	1,989	1.6%	2,163	1.1%
Personal loans	3,157	1.5%	4,025	1.3%	4,737	1.3%	5,042	1.3%
Total (B)	6,328	4.2%	7,604	3.2%	8,282	2.5%	8,915	1.7%
Total (A+B)	8,857	3.8%	10,447	2.9%	12,065	2.3%	13,598	1.7%

Source: Company, MOFSL

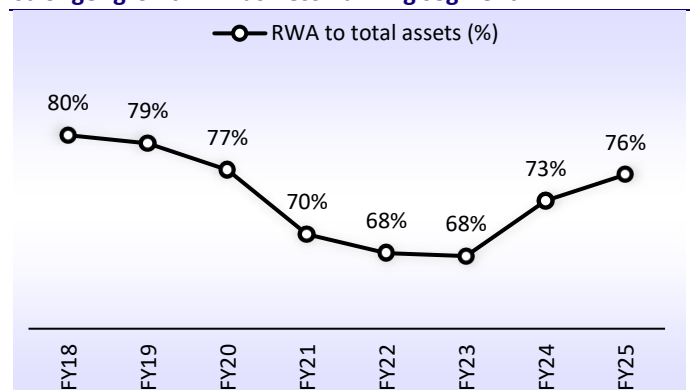
- **Contingent provisions provide further comfort:** The bank holds contingent provisions of ~INR131b (1.0% of loans). Total standard and other asset provisions together thus stand at INR226b (1.7% of loans).

Capital ratios healthy; RWA density stood at 76%

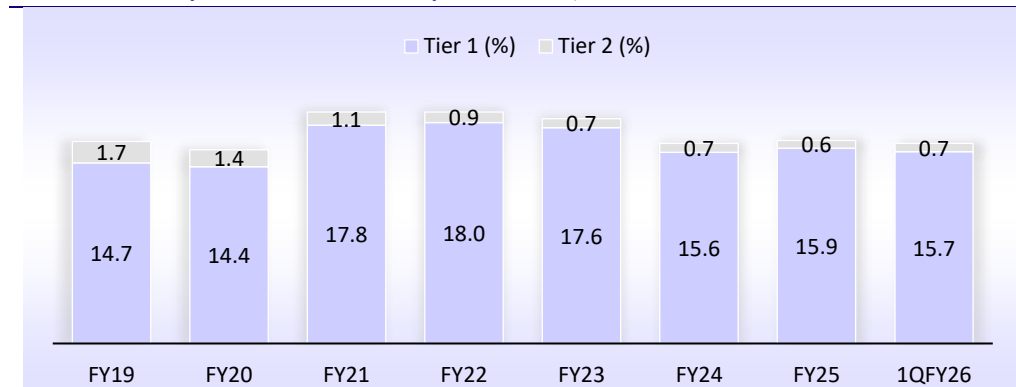
- Tier-1 ratio for the bank stands healthy at 15.7% (16.3% including profits for 1QFY26), while total CAR stands at 16.3% (17% including profits).
- The RWA density has, however, increased to 76% in FY25 from 73.4% in FY24.
- This will be further aided by the RBI's policy reversal on NBFC/MFI risk weights, as the regulator has restored the risk weights on exposures to NBFCs and MFIs to their original levels, effective Apr'25.
- **Business concentration:** The concentration of top-20 advances/deposits increased to 8.9%/4.2% during the year.

Exhibit 31: Concentration ratios of top 20 advances/deposits increased to 8.9%/4.2% in FY25


Source: MOFSL, Company

Exhibit 32: RWA density increased to 76% in FY25, reflecting stronger growth in Business Banking segment


Source: MOFSL, Company

Exhibit 33: Tier-I/CRAR stood at 15.7%/16.3% in 1QFY26


Source: Company, MOFSL

Other highlights from the annual report

- **PSLC purchase continues in FY25 – remains net seller though:** The bank purchased priority sector lending certificates (PSLCs) worth INR1,183b (vs. INR1,097b in FY24) and sold PSLCs worth INR1,229b (INR880b in FY24).
- **Bancassurance income reported only 3% CAGR over FY21-25:** Fees from bancassurance increased to INR10.8b (from INR9.8b in FY24). Fee from the sale of life insurance and sale of MF and others increased to INR3.3b/INR6.3b in FY25; however, fees from the sale of non-life insurance declined to INR1.2b.
- **Contingent liabilities:** Contingent liabilities grew sharply by ~30% YoY in FY25 (19% CAGR over FY23-25), primarily due to an increase in interest rate swaps/futures (up 41% YoY) and forward exchange contracts (up 11% YoY). Contingent liabilities thus form ~285% of total assets.

Exhibit 34: Trend in bancassurance fee income

INR b	FY21	FY22	FY23	FY24	FY25
Sale of Life Insurance	6.4	5.8	3.8	3.2	3.3
Sale of Non-Life Insurance	1.2	0.9	1.0	1.3	1.2
Sale of MF and Others	2.0	4.7	4.9	5.4	6.3
Total	9.5	11.4	9.7	9.8	10.8

Source: MOFSL, Company

Exhibit 35: Trend in PSLCs bought and sold over recent years

INRb	FY21	FY22	FY23	FY24	FY25
PSLC bought during the year	358	715	716	1,097	1,184
PSLC sold during the year	418	1,014	741	881	1,229

Source: MOFSL, Company

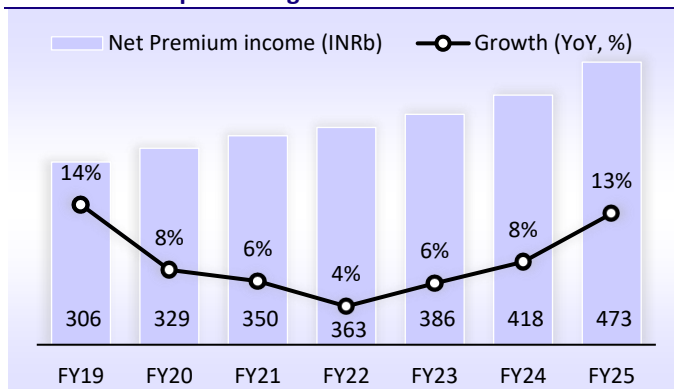
Subsidiary performance healthy

ICICI Prudential Life Insurance: Premium growth healthy; VNB margin moderates

ICICI Prudential Life Insurance delivered healthy performance, with APE rising 15% YoY to INR104.1b and VNB up 6% YoY to INR23.7b. VNB margins stood at 22.8%, while PAT surged 40% YoY to INR11.9b. Net premium grew by 13% YoY to INR473b and AUM expanded 3% YoY to over INR3.1t.

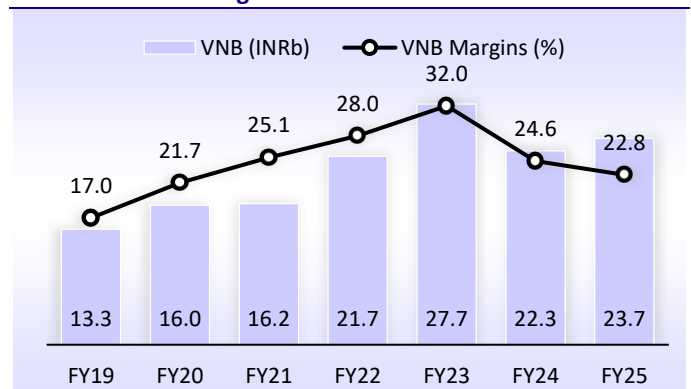
Persistency ratios improved, supported by stronger traction in protection and annuity. With a diversified product mix and stable distribution strength, the insurer is well placed to capture structural growth in India's underpenetrated life insurance market.

Exhibit 36: Net premium grew 13% YoY in FY25



Source: Company, MOFSL

Exhibit 37: VNB margins moderated to 22.8%

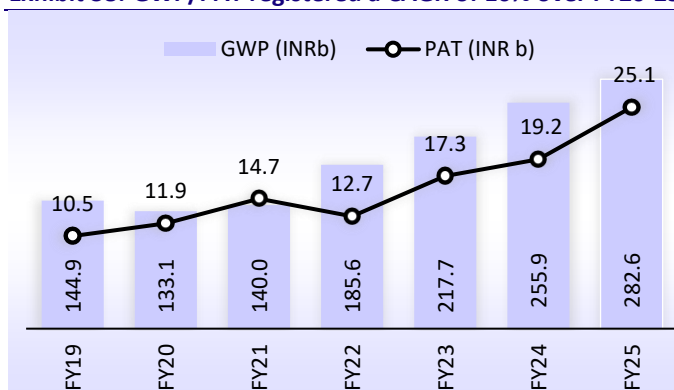


Source: Company, MOFSL

ICICI Lombard General Insurance - Healthy growth with strong underwriting discipline:

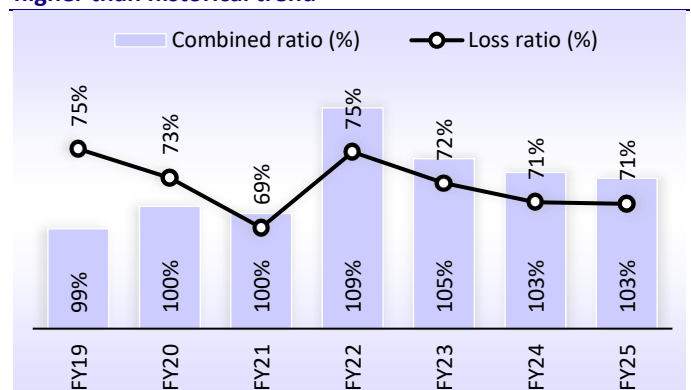
ICICI Lombard delivered a robust performance in FY25, driven by strong premium growth across motor, health, and commercial lines, while maintaining prudent underwriting practices. The company reported PAT growth of 31% YoY to INR25.1b (20% PAT CAGR over FY23-25) even as gross written premium grew 10% YoY (14% CAGR over FY23-FY25). Combined ratio remained stable at 103% in FY25. The market share in GDPI stood at 9.8% in 1QFY26. With a healthy solvency margin and continued focus on profitable growth, ICICI Lombard remains well positioned to capitalize on steady growth in India's fast-expanding general insurance industry.

Exhibit 38: GWP/PAT registered a CAGR of 16% over FY20-25



Source: MOFSL

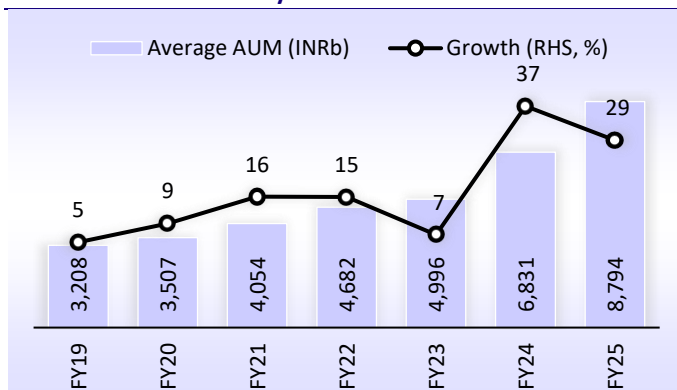
Exhibit 39: Combined ratio improves to 103%, but remains higher than historical trend



Source: Source: MOFSL

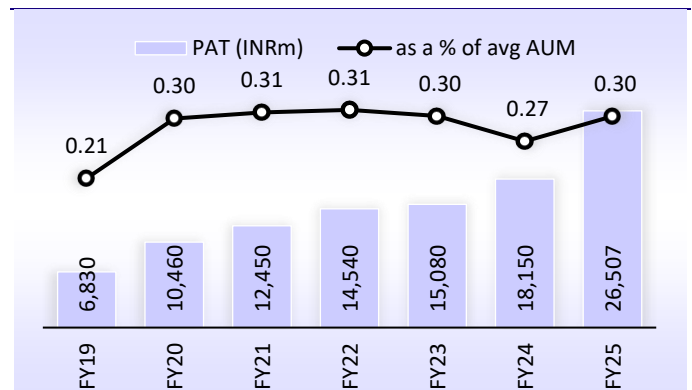
ICICI Prudential AMC - Strong growth momentum continues: ICICI Prudential AMC delivered a healthy performance in FY25, supported by robust flows into equity and hybrid funds alongside steady traction in debt schemes. Average AUM grew by 28.7% YoY to INR8.8t. The AMC has maintained its position among the top asset managers, leveraging its diversified product suite and strong distribution franchise. Rising retail participation, digital adoption, and increasing penetration in smaller towns have further strengthened its growth. The subsidiary is poised to benefit from synergies, scale, and long-term structural opportunities in India's rapidly growing asset management industry.

Exhibit 40: Average AUM grew by 29% YoY in FY25; 21% CAGR over the last four years



Source: MOFSL

Exhibit 41: PAT as a % of avg. AUM improved to 30bp in FY25



Source: MOFSL

Valuations and view

- **Maintain BUY with a TP of INR1,670:** ICICIBC has been reporting a stellar performance over the past few years irrespective of the sectoral challenges such as unsecured asset quality issues, systemic growth moderation, liability accretion or NIM headwinds.
- During 1QFY26, the controlled NIM decline of 7bp was another solid beat in that series, compared to a double-digit contraction reported by many peers. The continued improvement in asset mix, limited NIM compression, and healthy growth in Business Banking and select retail segment position the bank well to deliver robust profitability.
- The bank's investment in technology has resulted in consistent productivity gains and steady improvement in cost ratios. Asset quality remains under control, while the bank continues to carry a contingency provisioning buffer of INR131b (1.0% of loans).
- **We estimate ICICBC to deliver RoA/RoE of 2.3%/16.7% in FY27 and retain our BUY rating with SoTP-based TP of INR1,670 (2.7x FY27E ABV + SOTP of INR270).**

Exhibit 42: ICICI Bank: SOTP-based FY27E valuations

	Stake (%)	Total Value INR b	Value Per Share INR	% of Total Value	Rationale
ICICI Bank	100	9,973	1,400	83.8	2.7x FY27E ABV
ICICI Pru Life Insurance	51	626	88	5.3	2.0x FY27E EV
ICICI Lombard General Insurance	52	584	82	4.9	32x FY27E PAT
ICICI Pru AMC	51	655	92	5.5	30x FY27E PAT
ICICI Securities	100	394	55	3.3	15x FY27E PAT
Others (Ventures, Home Finance, PD, Overseas subs)	100	145	20	1.2	
Total Value of Ventures		2,403	337	20.2	
Less: 20% holding Discount		481	67	4.0	
Value of Key Ventures (Post Holding Co. Disc)		1,923	270	16.2	
Target Price Post 20% Holding Co. Disc.		11,895	1,670		

Source: MOFSL, Company

Exhibit 43: DuPont Analysis — Estimate RoA/RoE at ~2.4%/16.8% for FY28

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Interest Income	7.29	8.27	8.18	7.83	7.79	7.85
Interest Expense	3.14	3.97	4.12	3.85	3.76	3.69
Net Interest Income	4.15	4.30	4.07	3.98	4.03	4.16
Core Fee Income	1.19	1.15	1.11	1.16	1.27	1.22
Trading and others	0.13	0.18	0.32	0.33	0.18	0.20
Non-Interest income	1.32	1.33	1.43	1.49	1.45	1.42
Total Income	5.47	5.63	5.50	5.47	5.48	5.58
Operating Expenses	2.19	2.26	2.12	2.06	2.04	2.02
Employee cost	0.81	0.88	0.83	0.81	0.80	0.79
Others	1.39	1.39	1.29	1.26	1.24	1.22
Operating Profits	3.28	3.36	3.37	3.40	3.44	3.57
Core operating Profits	3.14	3.18	3.05	3.08	3.26	3.37
Provisions	0.45	0.21	0.23	0.31	0.35	0.43
PBT	2.83	3.15	3.14	3.10	3.09	3.14
Tax	0.70	0.79	0.77	0.77	0.77	0.78
RoA	2.13	2.37	2.37	2.33	2.33	2.36
Leverage	8.2	8.0	7.6	7.3	7.2	7.1
RoE	17.5	18.9	18.0	17.0	16.7	16.8
Core RoE	18.4	19.8	19.2	17.8	17.2	17.2

Source: MOFSL, Company

Financials and valuations

Income Statement						(INR b)
Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Interest Income	1,092.3	1,428.9	1,632.6	1,768.3	2,008.4	2,329.3
Interest Expended	471.0	685.9	821.0	869.7	969.9	1,094.9
Net Interest Income	621.3	743.1	811.6	898.6	1,038.5	1,234.4
-growth (%)	30.9	19.6	9.2	10.7	15.6	18.9
Other Income	198.3	229.6	285.1	336.4	373.4	421.9
Total Income	819.6	972.6	1,096.7	1,235.0	1,411.9	1,656.3
-growth (%)	24.2	18.7	12.8	12.6	14.3	17.3
Operating Exp.	328.7	391.3	423.7	465.9	524.5	597.9
Operating Profits	490.9	581.3	673.0	769.1	887.4	1,058.4
-growth (%)	25.1	18.4	15.8	14.3	15.4	19.3
Core PPOP	490.4	573.2	650.7	758.9	875.9	1,045.6
-growth (%)	27.2	16.9	13.5	16.6	15.4	19.4
Provisions	66.7	36.4	46.8	69.6	90.1	128.1
PBT	424.2	544.9	626.2	699.6	797.3	930.4
Tax	105.2	136.0	153.9	173.5	197.7	230.7
Tax Rate (%)	24.8	25.0	24.6	24.8	24.8	24.8
PAT	319.0	408.9	472.3	526.1	599.5	699.6
-growth (%)	36.7	28.2	15.5	11.4	14.0	16.7

Balance Sheet						
Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	14.0	14.0	14.2	14.2	14.2	14.2
Reserves & Surplus	1,985.6	2,355.9	2,885.8	3,344.2	3,874.7	4,503.1
Net Worth	1,999.5	2,369.9	2,900.1	3,358.5	3,888.9	4,517.3
Deposits	11,808.4	14,128.2	16,103.5	18,035.9	20,633.1	23,748.7
- CASA Deposits	5,412.6	5,958.7	6,737.3	7,214.4	8,438.9	10,021.9
Borrowings	1,193.3	1,249.7	1,235.4	1,550.2	1,810.5	2,097.0
Other Liabilities & Prov.	833.3	953.2	922.8	1,052.0	1,220.3	1,415.5
Total Liabilities	15,834.5	18,701.1	21,161.7	23,996.6	27,552.7	31,778.5
Current Assets	1,194.4	1,399.3	1,855.6	1,910.5	2,104.3	2,302.3
Investments	3,623.3	4,619.4	5,047.6	5,718.9	6,588.2	7,668.6
-growth (%)	16.8	27.5	9.3	13.3	15.2	16.4
Loans	10,196.4	11,844.1	13,417.7	15,349.8	17,775.1	20,708.0
-growth (%)	18.7	16.2	13.3	14.4	15.8	16.5
Net Fixed Assets	96.0	108.6	128.4	130.3	140.7	152.0
Other Assets	732.0	743.8	733.2	887.1	944.5	947.7
Total Assets	15,842.1	18,715.1	21,182.4	23,996.6	27,552.7	31,778.5

Asset Quality						
GNPA	299.9	273.1	235.2	242.1	279.8	338.0
NNPA	51.5	53.8	55.9	59.9	69.4	84.0
GNPA Ratio (%)	2.87	2.26	1.73	1.56	1.56	1.61
NNPA Ratio (%)	0.51	0.45	0.42	0.39	0.39	0.41
Slippage Ratio (%)	1.9	1.7	1.6	1.8	1.9	1.8
Credit Cost (%)	0.7	0.3	0.4	0.45	0.50	0.62
PCR (Excl Technical write off) (%)	82.8	80.3	76.2	75.3	75.2	75.1

E: MOFSL Estimates

Financials and valuations

Ratios

Y/E March	FY23	FY24	FY25	FY26E	FY27E	FY28E
Yield and Cost Ratios (%)						
Avg. Yield - Earning Assets	8.2	9.1	9.0	8.7	8.6	8.6
Avg. Yield on loans	8.9	10.1	10.0	9.4	9.4	9.4
Avg. Yield on Investments	6.2	6.9	6.8	6.8	6.6	6.5
Avg. Cost-Int. Bear. Liab.	3.8	4.8	5.0	4.7	4.6	4.5
Avg. Cost of Deposits	3.5	4.5	4.7	4.6	4.5	4.4
Interest Spread	4.4	4.3	4.0	3.9	3.9	4.0
Net Interest Margin	4.67	4.75	4.50	4.40	4.43	4.53
Capitalisation Ratios (%)						
CAR	18.3	16.3	16.6	17.3	17.1	17.0
Tier I	17.6	15.6	15.9	16.5	16.5	16.4
-CET-1	17.1	15.6	15.9	16.5	16.5	16.4
Tier II	0.7	0.7	0.6	0.8	0.7	0.6
Business Ratios (%)						
Loan/Deposit Ratio	86.3	83.8	83.3	85.1	86.1	87.2
CASA Ratio	45.8	42.2	41.8	40.0	40.9	42.2
Cost/Assets	2.1	2.1	2.0	1.9	1.9	1.9
Cost/Total Income	40.1	40.2	38.6	37.7	37.2	36.1
Cost/Core Income	40.1	40.6	39.4	38.0	37.5	36.4
Int. Expended/Int.Earned	43.1	48.0	50.3	49.2	48.3	47.0
Other Inc./Net Income	24.2	23.6	26.0	27.2	26.4	25.5
Empl. Cost/Op. Exps.	36.7	38.7	39.0	39.1	39.2	39.4
Efficiency Ratios (INRm)						
Employee per branch (in nos)	21.9	20.8	18.5	21.2	21.4	21.6
Staff cost per employee	0.9	1.1	1.3	1.1	1.2	1.2
CASA per branch	917.4	913.5	964.8	947.8	1,017.2	1,108.2
Deposits per branch	2,001.4	2,165.9	2,306.1	2,369.6	2,487.0	2,626.1
Business per Employee	170.6	191.1	228.5	206.8	216.2	227.5
Profit per Employee	2.5	3.0	3.7	3.3	3.4	3.6

Valuation	FY23	FY24	FY25	FY26E	FY27E	FY28E
RoE (%)	17.5	18.9	18.0	17.0	16.7	16.8
Core RoE (%)	18.4	19.8	19.2	17.8	17.2	17.2
RoA (%)	2.1	2.4	2.4	2.3	2.3	2.4
RoRWA (%)	3.1	3.3	3.2	3.0	3.0	2.9
Book Value (INR)	285.0	337.0	407.2	468.6	543.1	631.3
-growth (%)	17.4	18.3	20.8	15.1	15.9	16.2
Price-BV (x)	3.9	3.3	2.8	2.4	2.1	1.8
Adjusted Book Value	267.1	315.0	373.4	447.9	522.2	609.6
-growth (%)	19.3	17.9	18.5	20.0	16.6	16.8
Adjusted Price-ABV (x)	4.2	3.6	3.0	2.5	2.1	1.8
Consol Book Value (INR)	306	363	438	514	603	692
-growth (%)	16.8	18.5	20.7	17.5	17.3	14.6
Price-Consol BV (x)	4.5	3.8	3.2	2.7	2.3	2.0
EPS (INR)	45.8	58.4	66.8	73.9	84.2	98.2
-growth (%)	36.0	27.5	14.4	10.6	14.0	16.7
Price-Earnings (x)	30.4	23.8	20.8	18.8	16.5	14.2
Adj. Price-Earnings (x)	24.5	19.2	16.8	15.2	13.3	11.4
Dividend Per Share (INR)	5.0	8.0	9.9	9.5	9.7	10.0
Dividend Yield (%)	0.4	0.6	0.7	0.7	0.7	0.7

E: MOFSL Estimates

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

NOTES

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at <http://online.reports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf>

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act") and together with the 1934 Act, the "Acts", and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore. This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL.

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani

Email: nainesh.rajani@motilaloswal.com

Contact: (+65) 8328 0276

Specific Disclosures

- Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies).
MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes.
Nature of Financial interest is holding equity shares or derivatives of the subject company
- Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No
- Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
MOFSL may have received compensation from the subject company(ies) in the past 12 months.
- Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
- Research Analyst has not served as an officer, director or employee of subject company(ies).
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.
- MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
- MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
- MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

financial interest in the subject company

actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.

received compensation/other benefits from the subject company in the past 12 months

any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

acted as a manager or co-manager of public offering of securities of the subject company in past 12 months

be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)

received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.

Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI, enlistment as RA with Exchange and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.

Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal,

Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028, AMFI: ARN : 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.