Astra Microwave: Calm Quarter; Strategic Momentum Builds

Nov 14, 2025 | CMP: INR 1,016 | Target Price: INR 1,175

Expected Share Price Return: 15.6% | Dividend Yield: 0.0% | Potential Upside: 15.6%

ADD

Sector View: Positive

Change in Estimates	×	
Change in Target Price	×	
Change in Recommendation	×	

ASTM IN EQUITY
2.0
1,195/584
INR 96.5/\$ 1.1
94.9
5,34,530

Change in CIE Estimates									
		FY27E							
INR Mn	New	Old	Dev. (%)	New	Old	Dev. (%)			
Revenue	12,830	12,830	-	15,713	15,713	-			
EBITDA	3,297	3,297	-	4,070	4,070	-			
EBITDAM %	25.7	25.7	0.0bps	25.9	25.9	0.0bps			
PAT	1,958	1,958	-	2,491	2,491	-			
EPS (INR)	20.6	20.6	-	26.2	26.2	_			

Actual vs CIE Estimates							
INR Mn	Q2FY26	CIE Est.	Dev.%				
Revenue	2,146	2,694	(20.4)				
EBITDA	478	579	(17.4)				
EBITDAM(%)	22.3	21.5	80bps				
PAT	239	300	(20.3)				

Key Financials					
INR Mn	FY24	FY25	FY26E	FY27E	FY28E
Revenue	9,088	10,512	12,830	15,713	19,013
YoY Growth (%)	11.4	15.7	22.0	22.5	21.0
EBITDA	1,916	2,690	3,297	4,070	4,924
EBITDAM (%)	21.1	25.6	25.7	25.9	25.9
Adjusted PAT	1,211	1,535	1,958	2,491	3,086
EPS (INR)	12.8	16.2	20.6	26.2	32.5
ROE (%)	12.5	14.0	15.4	16.6	17.4
ROCE (%)	14.1	15.8	16.7	17.7	18.4
P/E (x)	79.7	62.8	49.3	38.7	31.3
P/BV (x)	10.0	8.8	7.6	6.4	5.4

Shareholding Pattern (%)						
	Sep-25	Jun-25	Mar-25			
Promoters	6.54	6.54	6.54			
Flls	6.47	6.47	5.30			
DIIs	14.55	14.36	15.30			
Public	72.44	72.62	72.86			

Relative Performance (%)						
YTD	3Y	2Y	1Y			
BSE200	47.2	36.8	8.8			
ASTM	220.9	89.4	37.2			



Putta Ravi Kumar

Email: ravi.putta@choiceindia.com

Ph: +91 22 6707 9908

Calm Quarter; Strategic Momentum Builds

We maintain a constructive stance on ASTM, despite a relatively soft quarter, as we view the moderation in **performance as temporary rather than structural**. The company's deep involvement across multiple high-technology defence and space programs reinforces our long-term confidence in its strategic trajectory. While management commentary remains measured, the **underlying business momentum continues to strengthen** – supported by healthy margin, diversified verticals and an improving execution rhythm.

We believe the radar and electronic warfare (EW) divisions remain the primary growth drivers, anchored by flagship programs, such as Rohini, Uttam, Hisar and Virupaksha. ASTM's role as lead system integrator for the Su-30 EW suite marks a key milestone in technological capability and value capture. The space segment is emerging as a strong growth pillar, with the Bengaluru satellite facility now operational and the in-house Astra-1 satellite advancing towards commercial launch. Meanwhile, the ARC joint venture continues to scale up in defence communications, further strengthening revenue visibility over FY26–27.

With a consolidated order book of ~INR 1,961 Cr and incremental inflows expected in the second half of FY26, we find ASTM's 18–20% revenue growth guidance both, realistic and achievable. Margin is expected to remain steady, supported by a richer system-level mix and stronger operating leverage. We maintain our ADD rating with a TP of INR 1,175, valuing the company at 40x the average of FY27/28E EPS. The mediumterm outlook remains robust, supported by deep R&D capabilities, expanding platform exposure and a clear pathway to scaling up system-level revenue over the next 2–3 years.

Misses Expectations; Margin Resilience

- Revenue for Q2FY26 down 6.5% YoY and up 7.4% QoQ at INR 2,146 Mn (vs CIE Est. INR 2,694 Mn)
- EBIDTA for Q2FY26 down 2.8% YoY and up 16.8% QoQ at INR 478 Mn (vs CIE Est. INR 579 Mn). EBITDA margin stood at 22.3%, improved 85bps YoY (vs CIE Est. of 21.5%)
- PAT for Q2FY26 down 5.9% YoY and up 46.9% QoQ at INR 239 Mn (vs CIE Est. INR 300 Mn). PAT margin improved 8bps YoY, reaching 11.1% (vs CIE Est. 11.1%).

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Particulars (INR Mn)	Q2FY26	Q2FY25	YoY (%)	Q1FY26	QoQ (%)
Net Sales (incl OOI)	2,146	2,296	(6.5)	1,997	7.4
Material Exp	1,056	1,358	(22.2)	1,064	(0.7)
Gross Profit	1,090	939	16.1	934	16.8
Employee Exp	348	310	12.4	325	7.2
Other Exp	263	136	93.4	199	32.3
EBITDA	478	492	(2.8)	410	16.8
Depreciation	101	62	62.2	93	7.8
EBIT	458	463	(0.9)	357	28.5
Other Income	57	22	163.4	25	128.1
Interest Cost	135	126	7.0	146	(7.8)
PBT	324	337	(3.9)	211	53.7
EO Items	23	11		15	
Tax	85	83	2.0	48	76.6
RPAT	239	254	(5.9)	163	46.9
APAT	239	264	(9.4)	163	46.9
Adj EPS (INR)	2.5	2.7	(5.9)	1.7	46.9
Margin Analysis	Q2FY26	Q2FY25	YoY (Bps)	Q1FY26	QoQ (Bps)
			\		

Q2FY26	Q2FY25	YOY (Bps)	Q1FY26	God (Rbs)
50.8	40.9	992.1	46.7	405.4
16.2	13.5	273.9	16.3	(3.8)
12.3	5.9	633.4	10.0	230.3
22.3	21.4	84.8	20.5	179.0
26.2	24.7	152.0	22.8	340.2
11.1	11.5	(35.6)	8.1	299.1
	50.8 16.2 12.3 22.3 26.2	50.8 40.9 16.2 13.5 12.3 5.9 22.3 21.4 26.2 24.7	50.8 40.9 992.1 16.2 13.5 273.9 12.3 5.9 633.4 22.3 21.4 84.8 26.2 24.7 152.0	50.8 40.9 992.1 46.7 16.2 13.5 273.9 16.3 12.3 5.9 633.4 10.0 22.3 21.4 84.8 20.5 26.2 24.7 152.0 22.8

FY26 revenue guidance retained at INR 1,150–1,200 Cr, with gross margins at 45–50% and a positive bias for FY27–FY28

Standalone order book: INR 1,916 Cr; Consolidated: INR 2,209 Cr as of Sep'25.

Additional INR 400+ Cr orders expected in Q3 and INR 600+ Cr in Q4, largely in radar and EW segments

Emerged as lead system integrator for the EW suite of Su-30 aircraft, a key strategic milestone

Management targets to double revenue (2x) in 3–4 years and reach ₹2,000–2,500 Cr by FY30.

One-off expenses in Q2 (equipment maintenance & CSR) temporarily elevated other costs

Management Call – Highlights

Overall Performance

 The company continues transitioning from subsystem supplier to full system integrator, expanding solution-level capabilities.

Orderbook and Outlook

- Standalone orderbook: INR 1,916 Cr; Consolidated: INR 2,209 Cr as of September 2025.
- Additional over INR 400 Cr orders expected in Q3 and over INR 600 Cr in Q4, largely in Radar and EW segments.
- Secured a major radar electronics refurbishment order, opening opportunities in this domain.
- Management expects stronger H2FY26 with higher order inflow and execution momentum.

Segment Updates

1. Radar & EW Systems:

- Significant progress in Ashlesha, Rohini, Uttam, Virupaksha and Hisar radar programs.
- Emerged as lead system integrator for the EW suite of Su-30 aircraft, a key strategic milestone.
- Developing new Astra-branded radars, expected to enter production soon.

2. Communication Systems (ARC JV):

- ARC secured INR-286 Cr order for advanced communication systems for IAF Special Forces.
- Expected to clock INR 350 Cr in FY26 revenue with INR 800–850 Cr orderbook by FY26-end.
- Received initial orders for electro-optic product maintenance a newly-added vertical.

3. Space Segment:

- Longstanding ISRO partner, contributing RF/microwave subsystems to key missions (e.g., CMS-03 satellite).
- Building its own Astra-1 satellite, targeted for launch in 24 months; designed to be revenue-accretive, not just demonstrative.
- Newly-commissioned Bengaluru satellite assembly facility ready for small-satellite manufacturing.

4. Counter-drone & Meteorology Systems:

- Missed initial counter-drone bids (L2 position) but optimising technology for competitive pricing.
- Leading supplier in meteorology and weather radar systems; expecting new tenders and repeat orders by FY26-end.

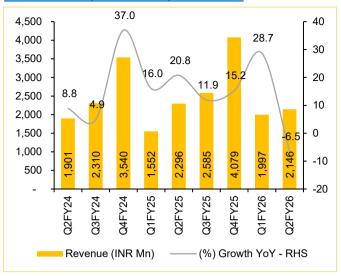
Financial & Operational Highlights

- Working capital cycle improving, aided by faster receivable realisations and better cash flow management.
- Gross margin improvement driven by a superior product mix and high-value deliveries.
- One-off expenses in Q2 (equipment maintenance & CSR) temporarily elevated other cost.
- FY26 revenue guidance retained at INR 1,150–1,200 Cr, with gross margin at 45–50% and a positive bias for FY27–FY28E.

Strategic Vision & Long-term Outlook

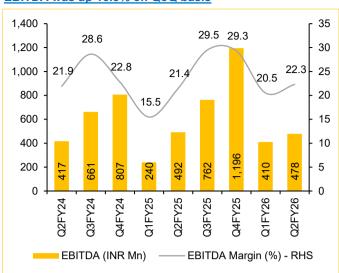
- Management targets to double revenue (2x) in 3–4 years and reach INR 2,000–2,500 Cr by FY30E.
- Long-term ambition to become a USD-1 Bn enterprise, led by multiplatform capabilities across radar, EW, space and communications.
- Exploring collaborations in Europe and NATO markets via technology and distribution partnerships so as to expand exports.
- Emphasising multi-year production contracts and AMC revenues, ensuring sustainable profitability.

Revenue was up 7.4% on sequential basis



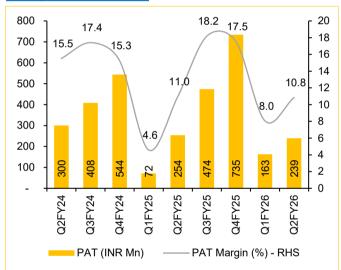
Source: ASTM, Choice Institutional Equities

EBITDA was up 16.8% on QoQ basis



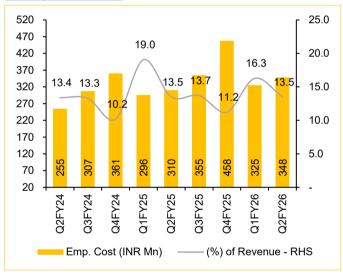
Source: ASTM, Choice Institutional Equities

PAT up 46.9% QoQ basis



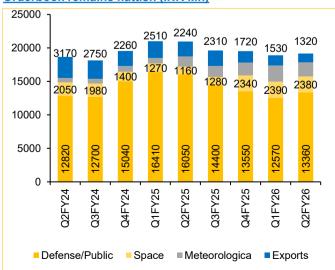
Source: ASTM, Choice Institutional Equities

Employee cost trend



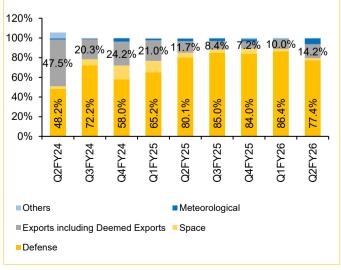
Source: ASTM, Choice Institutional Equities

Orderbook remains flattish (INR Mn)



Source: ASTM, Choice Institutional Equities

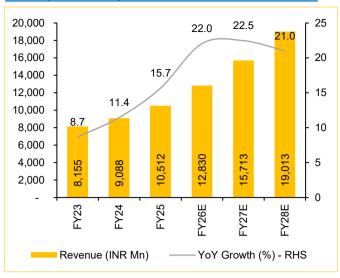
Revenue mix (%)



Source: ASTM, Choice Institutional Equities

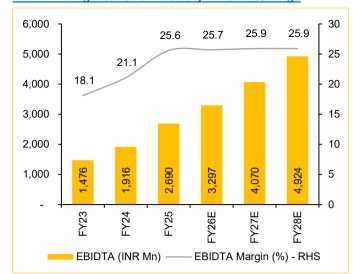
Choice Institutional Equities

Rev. expected to expand ~21.8% CAGR over FY25-28E



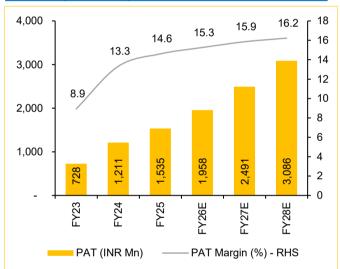
Source: ASTM, Choice Institutional Equities

EBITDA margin to remain healthy in 25-26% range



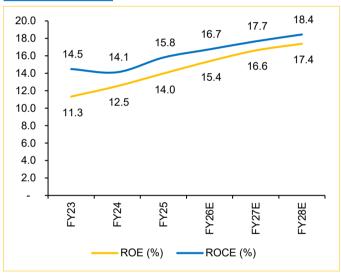
Source: ASTM, Choice Institutional Equities

PAT anticipated to expand ~26.2% CAGR over FY25-28E



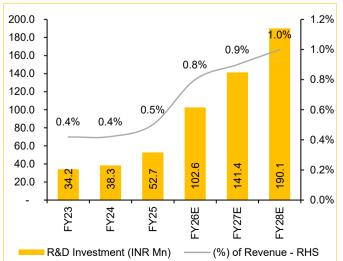
Source: ASTM, Choice Institutional Equities

ROE & ROCE trend



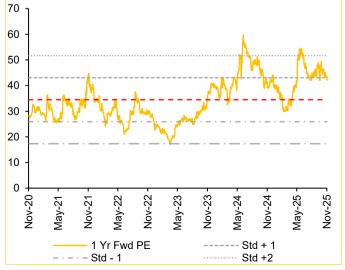
Source: ASTM, Choice Institutional Equities

R&D investment to remain stable for future projects



Source: ASTM, Choice Institutional Equities

1-year forward PE band



Source: ASTM, Choice Institutional Equities

Income Statement (Consolidated - INR Mn)

,								
FY24	FY25	FY26E	FY27E	FY28E				
9,088	10,512	12,830	15,713	19,013				
3,629	4,738	5,773	7,071	8,556				
1,137	1,418	1,706	2,058	2,491				
576	630	770	943	1,141				
1,916	2,690	3,297	4,070	4,924				
250	350	432	519	602				
120	94	103	113	124				
1,783	2,515	3,096	3,849	4,683				
117	175	231	299	361				
313	571	639	707	774				
1,590	2,037	2,559	3,256	4,033				
1,211	1,535	1,958	2,491	3,086				
12.8	16.2	20.6	26.2	32.5				
	9,088 3,629 1,137 576 1,916 250 120 1,783 117 313 1,590 1,211	9,088 10,512 3,629 4,738 1,137 1,418 576 630 1,916 2,690 250 350 120 94 1,783 2,515 117 175 313 571 1,590 2,037 1,211 1,535	9,088 10,512 12,830 3,629 4,738 5,773 1,137 1,418 1,706 576 630 770 1,916 2,690 3,297 250 350 432 120 94 103 1,783 2,515 3,096 117 175 231 313 571 639 1,590 2,037 2,559 1,211 1,535 1,958	9,088 10,512 12,830 15,713 3,629 4,738 5,773 7,071 1,137 1,418 1,706 2,058 576 630 770 943 1,916 2,690 3,297 4,070 250 350 432 519 120 94 103 113 1,783 2,515 3,096 3,849 117 175 231 299 313 571 639 707 1,590 2,037 2,559 3,256 1,211 1,535 1,958 2,491				

Source: ASTM, Choice Institutional Equities

Ratio Analysis	FY24	FY25	FY26E	FY27E	FY28E
Growth Ratios (%)					
Revenue	11.4	15.7	22.0	22.5	21.0
EBITDA	29.8	40.4	22.6	23.4	21.0
PAT	66.3	26.8	27.5	27.2	23.9
Margins Ratios (%)					
EBIDTA Margin	21.1	25.6	25.7	25.9	25.9
PAT Margin	13.3	14.6	15.3	15.9	16.2
Profitability Ratios (%)					
ROE	12.5	14.0	15.4	16.6	17.4
ROCE	14.1	15.8	16.7	17.7	18.4
Turnover Ratio (Days)					
Inventory Days	207	214	208	205	203
Debtor Days	203	273	230	210	208
Payable Days	34	27	33	35	36
Cash Conversion Cycle	376	460	405	380	375
Financial Stability Ratios					
Net Debt/Equity (x)	0.11	0.30	0.25	0.22	0.23
Net Debt/EBITDA (x)	0.56	1.21	0.96	0.82	0.82
Interest Cover (x)	5.7	4.4	4.8	5.4	6.0
Valuation Metrics					
Fully Diluted Share (Mn)	94.9	94.9	94.9	94.9	94.9
Price (INR)	1,016	1,016	1,016	1,016	1,016
Market Cap (INR Bn)	96.5	96.5	96.5	96.5	96.5
PE (x)	79.7	62.8	49.3	38.7	31.3
EV (INR Bn)	97.5	99.7	99.6	99.8	100.5
EV/EBITDA (x)	50.9	37.1	30.2	24.5	20.4
Book Value (INR/Share)	101.8	115.7	134.0	157.9	186.9
Price/BV (x)	10.0	8.8	7.6	6.4	5.4

Source: ASTM, Choice Institutional Equities

Balance Sheet (Consolidated - INR Mn)

Particulars	FY24	FY25	FY26E	FY27E	FY28E
Net Worth	9,662	10,985	12,724	14,987	17,750
Total Debt	2,376	4,235	4,735	5,235	5,736
Other Long Term Liab.	585	689	1,026	1,571	1,901
Trade Payables	838	767	1,160	1,507	1,875
Other Current Liabilities	1,280	1,837	2,181	2,671	3,232
Total Liabilities	14,741	18,512	21,827	25,971	30,495
Net Fixed Assets	1,674	2,229	3,097	3,878	4,576
Capital Work in Progress	130	31	38	46	56
Investments	238	322	393	481	582
Other Non-current Asset	352	357	436	534	646
Inventories	5,146	6,159	7,311	8,825	10,575
Trade Receivables	5,052	7,861	8,084	9,040	10,835
Cash & Bank Balance	1,309	982	1,570	1,910	1,704
Other Current Assets	840	571	898	1,257	1,521
Total Assets	14,741	18,512	21,827	25,971	30,495
Capital Employed	12,623	15,909	18,486	21,793	25,387
Invested Capital	8,508	10,397	11,548	13,471	16,440
Net Debt	1,067	3,253	3,165	3,325	4,032

Source: ASTM, Choice Institutional Equities

Cash Flow Statement (Consolidated - INR Mn)

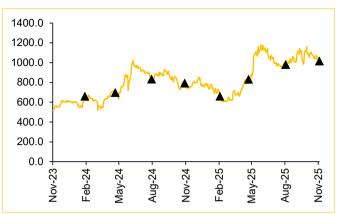
Particulars	FY24	FY25	FY26E	FY27E	FY28E
Cash Flows from Operations	-1,694.9	-901.5	2,065.2	1,724.5	1,583.6
Cash Flows from Investing	-499.1	-763.2	1,456.5	-1,494.7	-1,523.9
Cash Flows from Financing	2,323.9	1,204.2	-20.2	110.3	-266.1

Source: ASTM, Choice Institutional Equities

DuPont Analysis	FY24	FY25	FY26E	FY27E	FY28E
Tax Burden	76.1%	75.3%	76.5%	76.5%	76.5%
Interest Burden	89.2%	81.0%	82.7%	84.6%	86.1%
EBIT Margin	19.6%	23.9%	24.1%	24.5%	24.6%
Asset Turnover	0.6	0.6	0.6	0.6	0.6
Equity Multiplier	1.5	1.7	1.7	1.7	1.7
ROE	12.5%	14.0%	15.4%	16.6%	17.4%

Source: ASTM, Choice Institutional Equities

Historical Price Chart: Astra Microwave Products Ltd (ASTM)



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Date)	Rating	Target Price
Feb	10, 2024	REDUCE	644
May	25, 2024	BUY	971
Aug	14, 2024	BUY	948
Nov	13, 024	BUY	934
Feb	10, 2025	BUY	980
May	26, 2025	REDUCE	1,050
Aug	18, 2025	ADD	1,175
Nov	14, 2025	ADD	1,175

Institutional Research Team			
Utsav Verma, CFA	Head of Institutional Research	utsav.verma@choiceindia.com	+91 22 6707 9440
Prashanth Kumar Kota, CFA	Analyst – Basic Materials	prashanth.kota@choiceindia.com	+91 22 6707 9887
Dhanshree Jadhav	Analyst – Technology	dhanshree.jadhav@choiceindia.com	+91 22 6707 9535
Karan Kamdar	Analyst – Small and Midcaps	karan.kamdar@choiceindia.com	+91 22 6707 9451
Deepika Murarka	Analyst – Healthcare	deepika.murarka@choiceindia.com	+91 22 6707 9513
Putta Ravi Kumar	Analyst – Defence	ravi.putta@choiceindia.com	+91 22 6707 9908
Maitri Sheth	Analyst – Pharmaceuticals	maitri.sheth@choiceindia.com	+91 22 6707 9511
Ashutosh Murarka	Analyst – Cement & Infrastructure	ashutosh.murarka@choiceindia.com	+91 22 6707 9887
Dhaval Popat	Analyst – Energy	dhaval.popat@choiceindia.com	+91 22 6707 9949
Samarth Goel	Sr. Associate– Small and Midcaps	samarth.goel@choiceindia.com	+91 22 6707 9451
Aayush Saboo	Sr. Associate– Real Estate	aayush.saboo@choiceindia.com	+91 22 6707 9512
Bharat Kumar Kudikyala	Sr. Associate – Building Materials and Mining	bharat.kudikyala@choiceindia.com	+91 22 6707 9521
Avi Jhaveri	Sr. Associate – Technology	avi.jhaveri@choiceindia.com	+91 22 6707 9901
Kunal Bajaj	Sr. Associate – Technology	kunal.bajaj@choiceindia.com	+91 22 6707 9901
Abhinav Kapadia	Sr. Associate – Capital Goods	abhinav.kapadia@choiceindia.com	+91 22 6707 9707
Subhash Gate	Sr. Associate – Auto	subhash.gate@choiceindia.com	+91 22 6707 9233
Vikrant Shah, CFA (ICFAI)	Sr. Associate – Banks	vikrant.shah@choiceindia.com	+91 22 6707 9887
Vinay Rawal	Associate – Small and Midcaps	vinay.rawal@choiceindia.com	+91 22 6707 9433
Heer Gogri	Associate – Small and Midcaps	heer.gogri@choiceindia.com	+91 22 6707 9433
Heet Chheda	Associate – Auto	heet.chheda@choiceindia.com	+91 22 6707 9233
Rushil Katiyar	Associate – Technology	rushil.katiyar@choiceindia.com	+91 22 6707 9535
Stuti Bagadia	Associate – Pharmaceuticals	stuti.bagadia@choiceindia.com	+91 22 6707 9511

CHOICE RATING DIST	RIBUTION & METHODOLOGY
Large Cap*	
BUY	The security is expected to generate upside of 15% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 15% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -5% over the next 12 months
SELL	The security is expected to show downside of 5% or more over the next 12 months
Mid & Small Cap*	
BUY	The security is expected to generate upside of 20% or more over the next 12 months
ADD	The security is expected to show upside returns from 5% to less than 20% over the next 12 months
REDUCE	The security is expected to show upside or downside returns by 5% to -10% over the next 12 months
SELL	The security is expected to show downside of 10% or more over the next 12 months
Other Ratings	
NOT RATED (NR)	The stock has no recommendation from the Analyst
UNDER REVIEW (UR)	The stock is under review by the Analyst and rating may change
Sector View	
POSITIVE (P)	Fundamentals of the sector look attractive over the next 12 months
NEUTRAL (N)	Fundamentals of the sector are expected to be in statis over the next 12 months
CAUTIOUS (C)	Fundamentals of the sector are expected to be challenging over the next 12 months

^{*}Large Cap: More Than INR 20,000Cr Market Cap
*Mid & Small Cap: Less Than INR 20,000Cr Market Cap

Disclaimer

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Choice Equity Broking Private Limited-Research Analyst - INH000000222. (CIN. NO.: U65999MH2010PTC198714). Reg. Add.: Sunil Patodia Tower, J B Nagar, Andheri(East), Mumbai 400099. Tel. No. 022-6707 9999

Compliance Officer--Prashant Salian, Email Id - Prashant.salain@choiceindia.com Contact no. 022- 67079999- Ext-2310

Grievance officer-Deepika Singhvi Tel.022-67079999- Ext-834. Email- ig@choiceindia.com

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