

Amber Enterprises India Ltd.

BUY

Sector: Consumer Durables– EMS

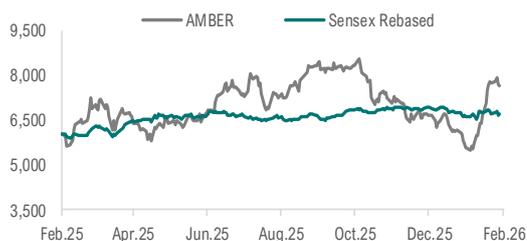
23rd February 2026

						Target	Rs.9,156
Stock Type	Bloomberg Code	Sensex	NSE Code	BSE Code	Time Frame	CMP	Rs.7,649
Small Cap	AMBER:IN	82,815	AMBER	540902	12 Months	Return	+20%

Data as of: 20-02-2026, 16:00hrs

Company Data			
Market Cap (Rs Cr)	26,903		
52 Week High — Low (Rs.)	8,625-5,404		
Enterprise Value (cr)	28,196		
Outstanding Shares (cr)	3.5		
Free Float (%)	61.8		
Dividend Yield (%)	0		
6m average volume (cr)	0.1		
Beta	0.3		
Face value (Rs)	10		
Shareholding (%)	Q1FY26	Q2FY26	Q3FY26
Promoters	39.7	38.2	38.2
FII's	28.6	30.6	27.0
MFs/Insti	17.8	20.2	23.9
Public	13.9	11.0	11.0
Total	100.0	100.0	100.0
Promoter Pledge (%)	Nil	Nil	Nil
Price Performance	3 Month	6 Month	1 Year
Absolute Return	6%	5%	31%
Absolute Sensex	-3%	1%	9%
Relative Return*	9%	4%	23%

*over or under performance to benchmark index



Consolidated (cr)	FY26E	FY27E	FY28E
Sales	12,525	15,741	19,511
Growth (%)	25.6	25.7	24.0
EBITDA	939.4	1306.5	1756.0
EBITDA Margin(%)	7.50	8.30	9.00
Adj. PAT	303.9	535.9	754.2
Growth (%)	20.9	76.3	40.7
Adj. EPS	86	152	214
Growth (%)	16.3	76.3	40.7
P/E	89	50	36
P/B	10	9	7
EV/EBITDA	30.6	21.6	16.0
ROE (%)	11.7	17.1	19.4
D/E	0.9	0.6	0.5

Author: Antu Eapan Thomas, Sr. Research Analyst

Diversification Story & Summer Season Demand to Aid Growth

Amber Enterprises India Ltd. is a leading manufacturer of room air conditioners and components for OEM/ODM brands. It produces RACs, HVAC value chains with a diversified B2B presence, and non-AC components like refrigerator and microwave sheet metal. It also operates in electronics and railway/defense subsystems.

- The Indian Room Air Conditioner (RAC) market is expected to grow at a strong 19% CAGR over FY26E–28E, driven by rising consumption and low penetration of just 8%, which offers significant headroom compared to global penetration levels of ~40%.
- Amber is India's largest OEM/ODM RAC manufacturer, commanding about 27% of the RAC manufacturing market and positioning it as the market leader.
- The company has evolved from a pure RAC and components player into a diversified EMS manufacturer, with an expanded portfolio spanning non-RAC components, PCBs, railway equipment, and subsystems.
- We expect Amber's revenue to register 27% CAGR over FY26E–28E.
- The company is expanding its PCB/PCBA capacity under the government's PLI scheme, with a total planned investment of Rs.4,200cr, including one facility currently under construction.

Investment Rationale

- Amber Enterprises India Ltd derives 73% of its FY25 revenue from its consumer durable business (RAC and components). We expect this segment to remain the key revenue driver and project a healthy 22% CAGR over FY26E–28E.
- The company is aggressively scaling up its PCB/PCBA capacity to diversify its revenue mix and cater to the rising demand in the Indian electronics market.
- We expect the electronics segment to deliver a strong 30% CAGR over FY26E–FY28E, with growth likely to accelerate further as new capacities come on stream.
- The company, through its subsidiary ILJIN Electronics, has acquired a majority stake in Unitronics and Shogini, expanding its portfolio to include PLCs, motion control solutions, and related industrial automation products.

Outlook & Valuations

We expect the company to continue gaining market share in the RAC segment, while expansion in the high-margin PCB business and ongoing backward integration initiatives should enhance earnings visibility and margin profile. The stock is currently trading at a one-year forward P/E of 55x, close to the +1 standard deviation band. We are initiating coverage on Amber with a BUY rating and a target price of Rs.9,156, valuing the stock at 43x FY28E EPS.



About the company

Amber Enterprises India Ltd is a leading, highly backward-integrated OEM/ODM and solutions provider in India's room air conditioner and HVAC value chain, with a diversified B2B model across consumer durables, electronics manufacturing services, and railway/defense cooling systems. Amber is recognized as a market leader in RACs and HVAC components, serving marquee domestic and global brands through more than 30 manufacturing facilities across India, supplemented by overseas capacities. The company's portfolio spans complete RACs, components, PCBs/EMS, and railway subsystems.

Key Business Segments

Consumer Durables



RAC, CAC and Components



Electronics



PCB-A, Bare PCB and Box Build



Railway Subsystems & Defence



Railways & Metro Subsystems, and HVAC solutions for precision applications, including Defence



Source: Company, Geojit Research.

State-wise Expansion List



Source: Company, Geojit Research.



Major Clients

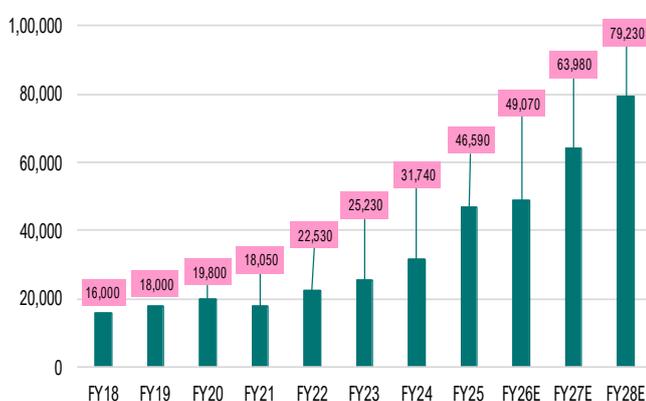


Industry Outlook



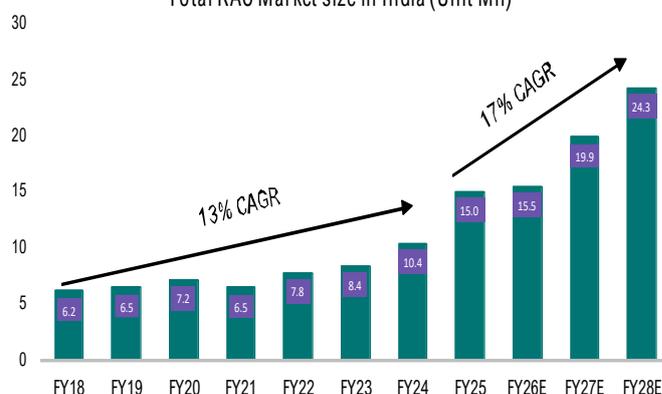
The **RAC** industry saw growth of 9% for the past 6 years, with volumes currently at 15 million units, and is expected to grow at a CAGR of 17% in volume terms over the next 3 years, reaching 24 million units in volume, driven by urbanization, an increase in per capita income, and an increase in temps. Also, India has very low RAC penetration of 8% compared to countries like Indonesia (36%) and China (80%), showing high growth potential, and is expected to reach 40% in the next 20 years. Leading EMS players operating in the Indian RAC market include Amber Enterprises, PG Electroplast, EPack Durables, and Virtuoso Optoelectronics, among others. While BEE's recent star rating revision will raise prices of 4- and 5-star RACs due to efficient compressors and larger components, it will deliver 10-12% additional power savings over prior models.

RAC Market in India (Rs.cr)



Source: Company, Geojit Research.

Total RAC Market size in India (Unit Mn)



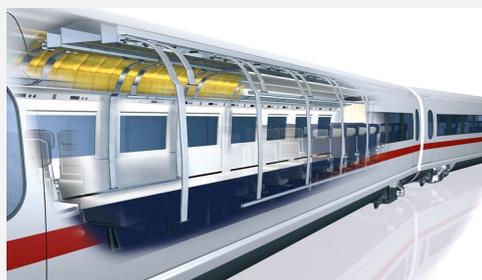
Source: Company, Geojit Research.

PCB and PCBA Market



The Indian PCB market is set to grow from US\$ 4.7 billion in FY25 to US\$ 10.5 billion by FY30 at 17.5% CAGR, with 80%–85% of demand still met through imports. The domestic PCBA market is expected to rise from US\$ 41 billion in FY25 to US\$ 106 billion by FY30 at 21.2% CAGR, driven by EMS demand across electronics and telecom. Government schemes like PLI and the Rs.40,000cr ECMS aim to boost local PCB/PCBA manufacturing, raise value addition, and cut import dependence.

Railway and HVAC Market



Railway subsystem and mobility are also set for significant expansion driven by ongoing government modernization efforts with plans to introduce 200 Vande Bharat trains, 100 Amrit Bharat trains, and 50 Namo Bharat trains over the next few years. Additionally, 40,000 rail bogies will be upgraded to Vande Bharat standards, enhancing speed, passenger comfort, and safety.

Growth drivers of Indian RAC market

- ◆ **RAC as Necessity:** Enhanced purchasing power and erratic climate have shifted air conditioners from luxury to necessity for middle-class households.
- ◆ **Residential Growth:** Housing demand and policy support drive 6.5% CAGR in residential construction to 2030 (Fitch 2021), boosting RAC demand.
- ◆ **Rising Incomes:** Per capita gross disposable income grew from Rs 1,52,504 (2020) to Rs 2,33,420 (2025) at 9% CAGR, expanding middle-class RAC buyers.
- ◆ **Financing Access:** EMI options make high-priced RACs affordable, easing upfront costs for households.
- ◆ **Climate Impact:** Longer heat waves from climate change spike cooling demand, especially for air conditioners.

Drive for RAC manufacturing in India

- ◆ **Phased Manufacturing Programme (PMP):** Customs duties on room air conditioners (RACs) and their components were increased in a phased manner, making imports a more expensive option.
- ◆ **BIS Certification Requirement:** BIS certification is mandatory to sell RACs and components in India, which proved cumbersome for exporters from China, Thailand, and other countries.
- ◆ **PLI Scheme:** Sales and capex-linked incentives were announced to promote local manufacturing of components.
- ◆ **Ban on import of gas-charged units:** A complete ban on importing gas-charged units reduced imports and pushed MNC brands to evaluate local manufacturing.

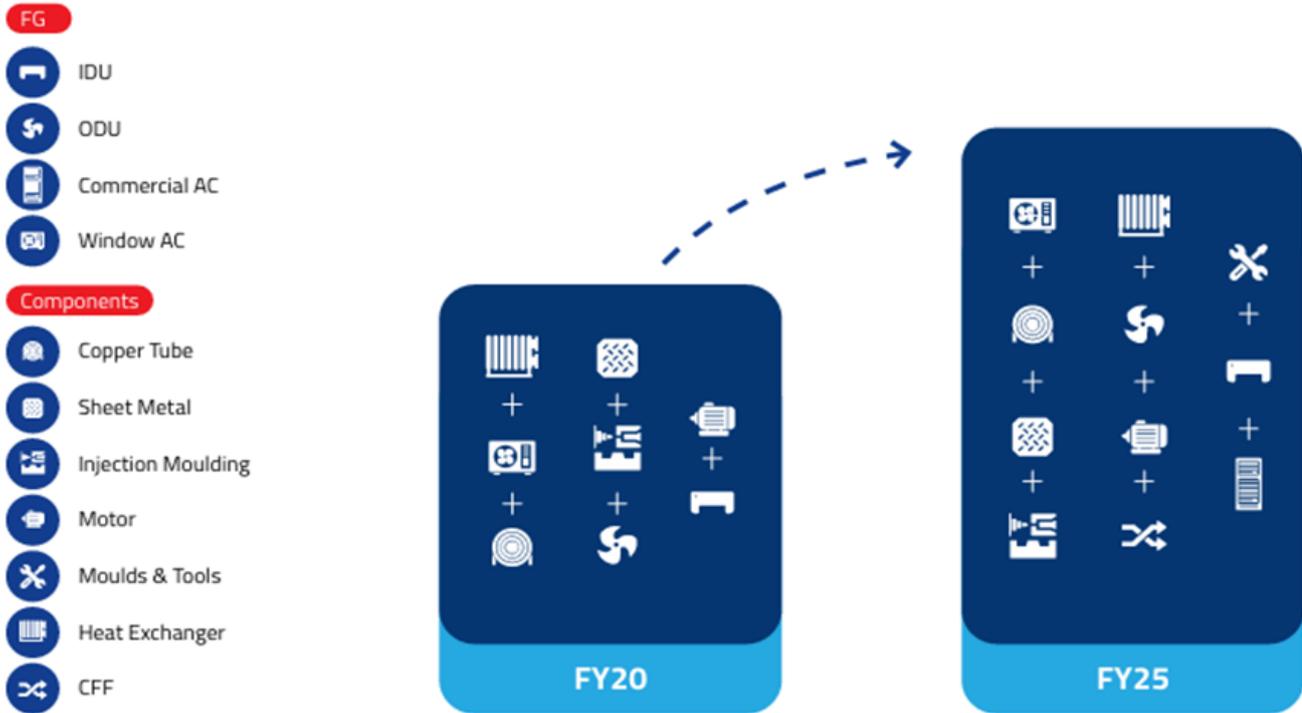
Growth drivers of Indian Electronics market

India is experiencing a sustained structural growth driver in the electronics sector. The total electronics market (which includes domestic electronics production and imports of electronic finished goods) in India is valued at Rs 6,711bn in FY21, which is expected to grow at a CAGR of 25.5% to reach Rs 20,873bn FY26. Rising urbanization and increasing disposable incomes are accelerating demand for consumer electronics, while industrial applications are incorporating greater electronic content. This expansion is evident across multiple industries:



- ◆ **Industrial:** Deployment of smart meters and automation systems.
- ◆ **Automotive:** Integration of infotainment and advanced driver-assistance electronics.
- ◆ **Consumer:** Higher penetration of mobile devices, televisions, and connected appliances.
- ◆ **Railways:** Adoption of electronic control and signaling systems.
- ◆ **Medical:** Growth in smart diagnostic and monitoring equipment.
- ◆ **Aerospace:** Enhanced navigation and avionics systems.
- ◆ **Information Technology:** Rising demand for laptops, desktops, and peripheral devices.

Segments:- Diversification into Various AC Applications

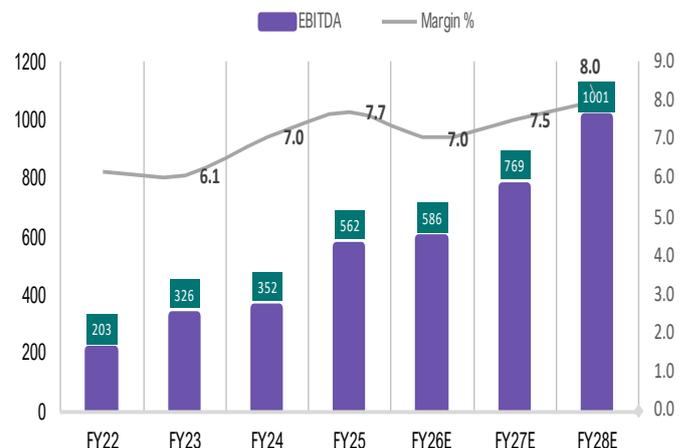
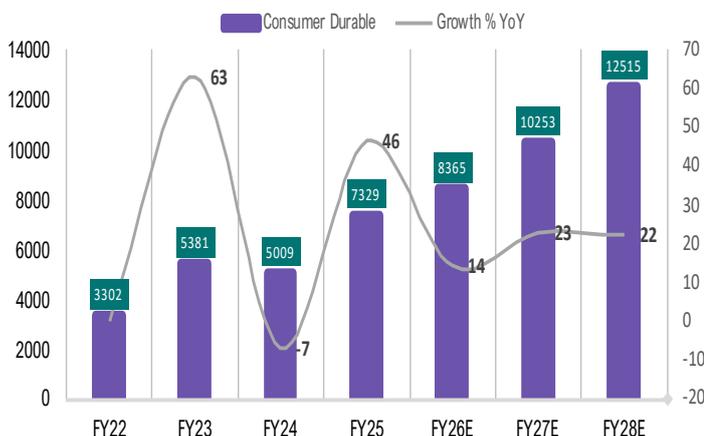


Source: Company, Geojit Research.

- ◆ The company holds a dominant position in the Room Air Conditioner (RAC) segment, accounting for ~26–27% of the industry's manufacturing footprint (in value terms). The RAC business contributes around 43% to its consolidated revenue, underscoring its strategic importance to overall operations.
- ◆ Strong Commercial Air Conditioner (CAC) portfolio with ODM products such as Tower ACs, Cassette ACs, and Light Ductable ACs.
- ◆ Diversified into non-AC components for refrigerators, washing machines, microwaves, etc.
- ◆ We expect the consumer durable segment to grow at a CAGR of 22% over FY26E-FY28E, supported by higher wallet share with existing customers, rising contribution from non-AC components, and expanding presence in commercial AC products such as tower, cassette, and ductable systems.

Consumer Durable Revenue (Rs cr)

Steady EBITDA Margin

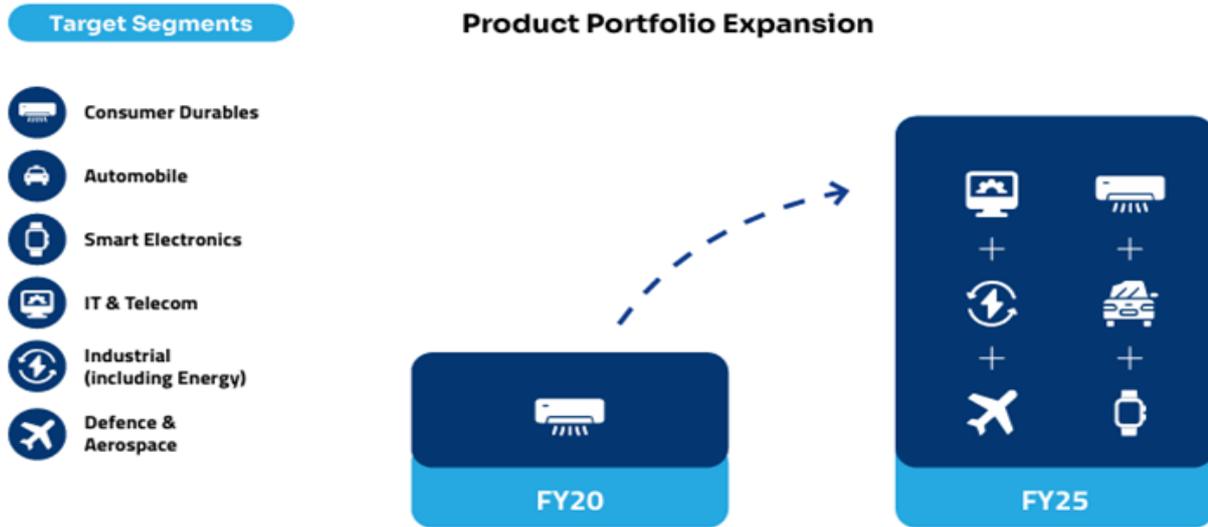


Source: Company, Geojit Research.

Source: Company, Geojit Research.

Electronics Division

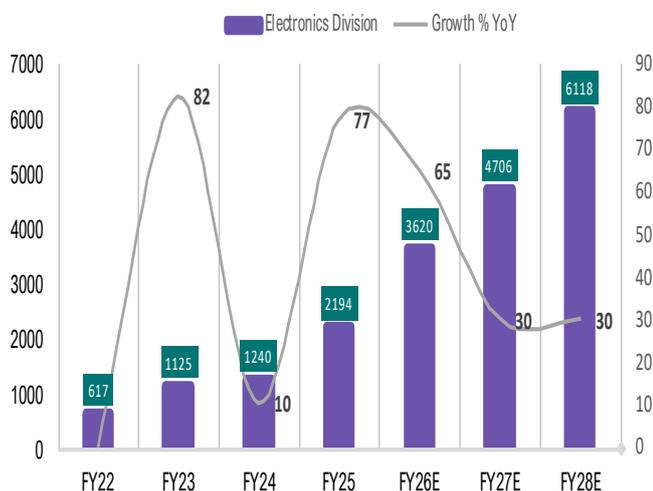
Diversification Journey



Source: Company, Geojit Research.

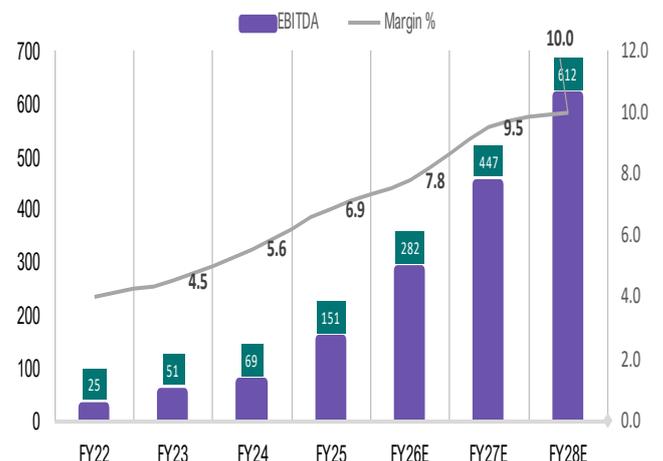
- The Electronics division transformed the company from an RAC component business into a full-stack EMS platform, manufacturing and assembling PCB-A and bare PCB for diversified clients in sectors like hearables, wearables, industrials, and automotive.
- Business is conducted through its subsidiaries ILJIN Electronics and Ascent Circuits and also has a JV with Korea Circuit and Nexbase Marketing.
- The company's subsidiaries received approval under MeitY's Electronic Component Manufacturing Scheme for multi-layer PCBs worth Rs.990cr and HDI PCBs worth Rs 3,200 cr.
- A new facility of Ascent Circuits is under construction in Hosur (TN), which would expand multi-layer capacity by more than 200% and is expected to begin commercial production by Q2FY27.
- By focusing on backward integration and offering high-margin diversified products across multiple industries, driving a projected revenue CAGR of 30% over FY26E-FY28E.

Electronics Division Revenue (Rs cr.)



Source: Company, Geojit Research.

EBITDA Margins expected to reach 10% in FY28E



Source: Company, Geojit Research.

Recent Acquisitions

ILJIN Electronics has signed agreement to take majority stake in Unitronics and Shogini Technoarts Pvt Ltd.

ILJIN Electronics acquired controlling* stake in Unitronics (1989) (R"G) Ltd

Products

PLCs, HMIs, PLCs with integrated HMIs, VFDs, Servo Drives and SaaS solutions



Global Presence

Revenue



~55%



~40%



Extensive sales network

Synergies

- Broadens Electronic Division portfolio into industrial automation applications
- Geographic market expansion of Unitronics products into India
- Access to key global markets including US and Europe
- Enable backward integration of PCB-A and Bare PCB leveraging Electronic Division capabilities

Transaction Details

Stake %
~45.5%

Stake Purchase
Initial stake on 9th Oct 2025: 40.2%
Subsequently increased to current holding of 45.5%

PLC: Programmable logic controllers, HMI: Human-Machine Interface and VFD: Variable Frequency Drives

ILJIN Electronics purchased 80% stake in Shogini Technoarts Pvt Ltd

Products

Printed Circuit Board (PCB) Manufacturing

- Single Sided PCB

- Double Sided PCB

- Multi-layer PCB

- Metal Clad PCB

- Flex PCB

Segments



Synergies

Driving Scale, Excellence, and Synergy for Market Leadership

- Rapid Scale-up: Addition of 4,50,000 Sq. M of the installed capacity
- Customer Base: Customer base expansion across diversified segments
- Group Synergies: Harness purchase leverage & enhance operational efficiency

Transaction Details

Stake %
80%

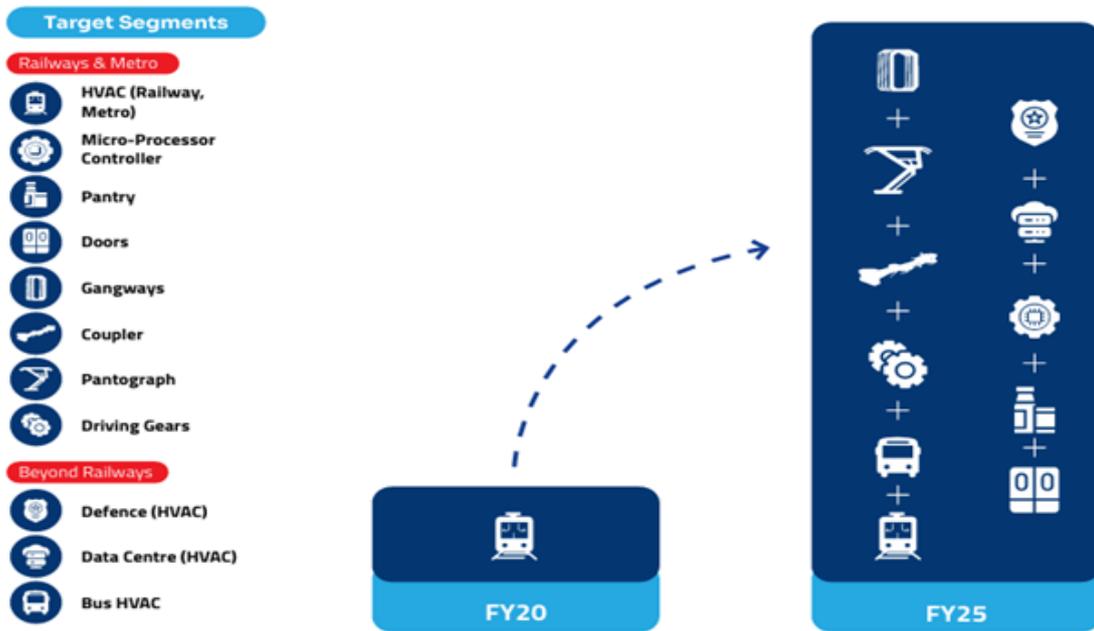
Stake Purchased on
01st Dec 2025

Source: Company, Geojit Research.

IL JIN purchased an 80% stake in Shogini Technoarts, a Pune-based printed circuit board manufacturer with capabilities across single-sided, multi-layer, and flex PCBs. Shogini brings a sizeable 4.5 lakh square meter capacity boost and broadens division reach to a diverse customer base, spanning across automotive, medical, industrial, power, and other segments. Coupled with the Ascent expansion, the JV with Korea Circuits and Shogini lays a strong foundation to emerge as India's most comprehensive printed circuit board manufacturer, offering solutions from single-layer PCBs to advanced HDI products across the value chain, further strengthening its position in the high-value industrial automation segment. ILJIN has increased its holding in Unitronics, Israel, taking its current stake to 45.5%.

Railway Subsystems & Defence

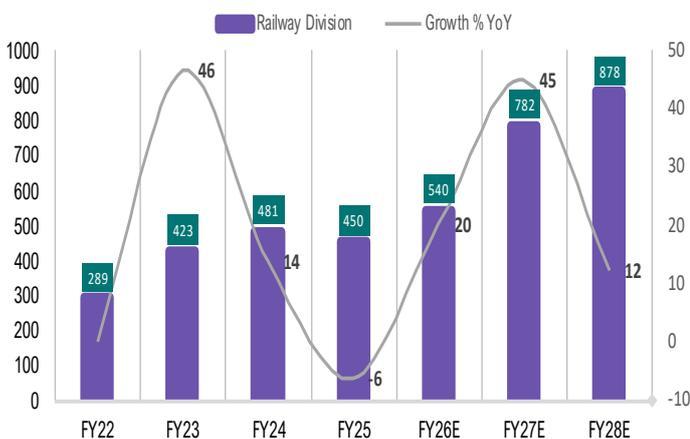
Diversification Journey



Source: Company, Geojit Research.

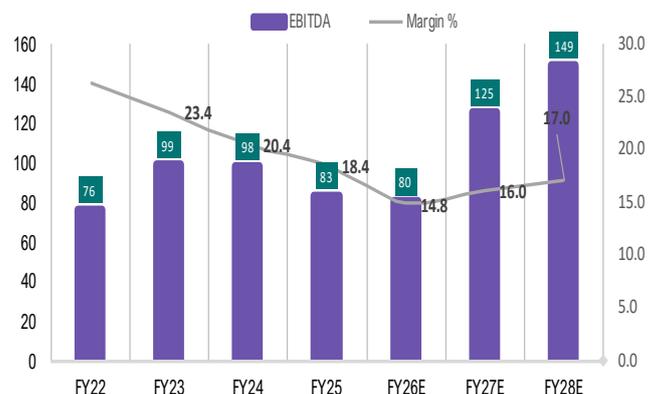
- Expansion of portfolio through products including HVAC, Pantry, Doors, and Gangways and through JV Yujin Machinery of Pantograph, Gear, Coupler, and Brakes.
- Management is forecasting a doubling of division revenue over the next two financial years with order book visibility of ₹2,600+ cr.
- The Sidwal greenfield facility is expected to commence operations by Q4FY26, and another facility is under construction for Yujin products with trials by Sep 25.
- Specialized cooling solutions for defense applications are witnessing strong adoption and are poised to become a significant growth driver.

Railway Division Revenue (Rs Cr)



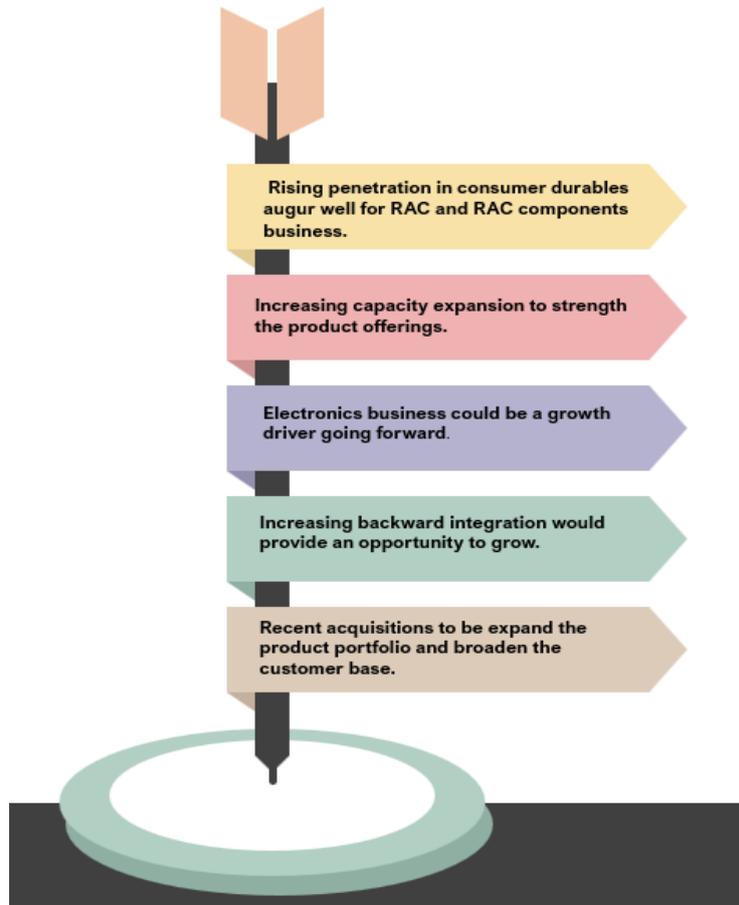
Source: Company, Geojit Research.

Stable EBITDA Margin



Source: Company, Geojit Research.

Investment Rationale



Rising penetration in consumer durables is good for RAC and component businesses.

The penetration of RAC in India is currently at a low 8% compared to other global markets. We expect the rising trend in urbanization, global temps, and increasing disposable income to be beneficial for the consumer durable. Amber's consumer durables division contributes 73% of the total revenue (FY25). We expect this segment will continue to contribute a major part of the top-line growth and factor a revenue CAGR of 22% over FY26E-FY28E.

Electronics business to be a growth driver

Amber's electronics segment is likely to be a key growth driver, supported by the upcoming Hosur facility, recent acquisitions that strengthen capabilities and customer reach, and participation in the government's EMSS scheme, which improves project economics and enhances competitiveness. Combined with strong underlying industry growth across key electronics end-markets, these initiatives should accelerate execution, enable scale-up in manufacturing, and increase the electronics segment's share in Amber's overall revenue mix over the medium term.

Recent acquisitions are to expand the product portfolio and broaden the customer base.

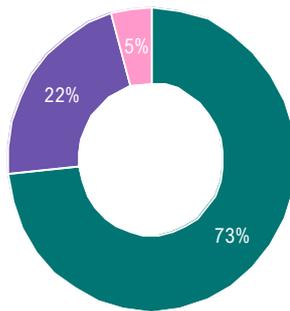
The acquisition of Power One Micro Systems (India), a manufacturer of UPS systems, transformers, and solar power systems, and Unitronics, an industrial automation provider known for all-in-one PLCs with built-in HMI for machine and process control, has helped expand the portfolio and broaden the customer base.

Capital Expenditure and PLI Scheme

Amber is undertaking a large electronics manufacturing expansion under India's Electronic Component Manufacturing Scheme (ECMS). The company is developing a facility in Hosur with a capacity of up to 840,000 sq. m. per annum, in two phases, with production targeted by Q2 FY27. The company got approval for multi-layer PCBs through Ascent Circuits (~Rs 990cr) and HDI PCBs through the Korea Circuit JV (~Rs 3,200cr) over the scheme tenure. In total, Amber's electronics capex pipeline under ECMS stands at ~Rs 4,200 cr, aimed at meeting growing demand.

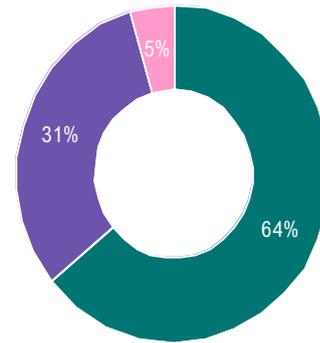
Financial Analysis & Valuation

FY25 (Revenue- Rs 9,973cr)



■ Consumer Durable Rev ■ Electronics Division ■ Railway Division Revenue

FY28E (Revenue- Rs19,511cr)



■ Consumer Durable Rev ■ Electronics Division ■ Railway Division Revenue

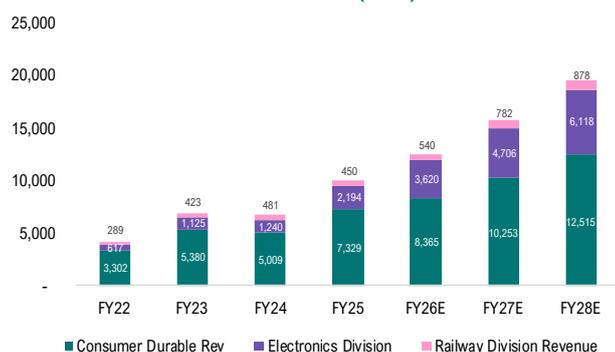
Source: Company, Geojit Research.

We expect Electronics segment will be a major growth drivers for the company, on the back of strong traction in PCBA, the recent acquisitions, and expands the Electronics Division's reach to automotive, medical, industrial, and power segments. Consequently, we expect the Consumer Durables revenue contribution to reduce from 73% in FY25 to 64% in FY28. The Electronics Division's EBITDA margins to reach double-digits in FY27, having achieved 10.5% EBITDA in Q3 FY26.

Growth Drivers

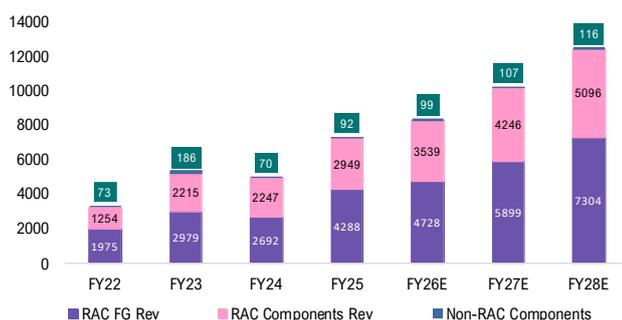
Segment	Revenue CAGR (FY26E– FY28E)	Drivers
Consumer Durables	22%	Low RAC penetration, increase in global temps, increase in urbanization and income.
Electronics	30%	Capacity expansion is tied to the govt PLI scheme, rapidly growing consumer electronics, and EV demand.
Railway	28%	The government is planning to introduce 200 Vande Bharat trains and upgrade 40,000 coaches to the Vande Bharat standard.

Consolidated Revenue Trend (Rs cr)



Source: Company, Geojit Research.

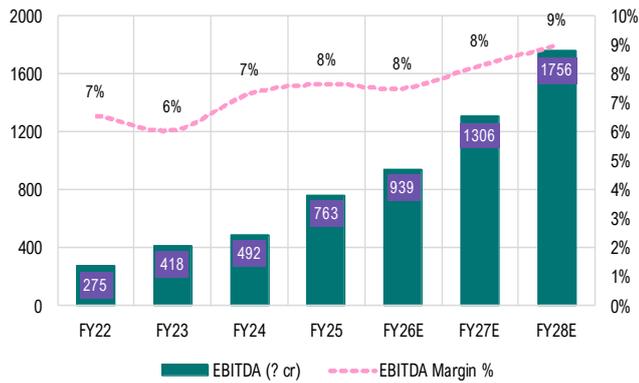
RAC Revenue Trend (Rs Cr)



Source: Company, Geojit Research.

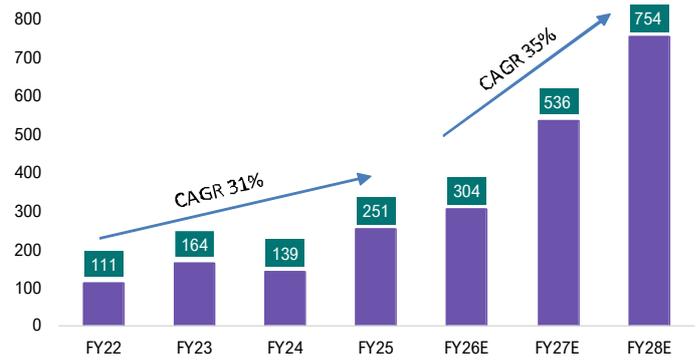
- ◆ Amber's consolidated revenue increased at a 20% CAGR over FY20–FY25, reaching Rs9,973cr in FY25. This expansion was largely supported by strong performance in the consumer durables business, which itself grew at a 13% CAGR during the same period and remained the company's largest vertical. As of FY25, consumer durables contributed 73% of overall revenue, underscoring its role as the primary growth engine.
- ◆ Looking ahead, we expect Amber's revenues to accelerate to a 27% CAGR over FY26E–FY28E. The key driver remains sustained demand momentum and deeper penetration in the consumer durables business, which is projected to grow at 22% CAGR.
- ◆ In addition to consumer durables, other segments are expected to contribute meaningfully to growth. The electronics business, which represented 22% of the revenue mix, is projected to deliver a 21% CAGR over FY26E–FY28E, supported by increasing opportunities across end-markets such as consumer durables, automotive, aerospace, and defence. This broad-based demand tailwind should improve revenue diversification while sustaining a high growth trajectory.

Margins to stabilise...



Source: Company, Geojit Research.

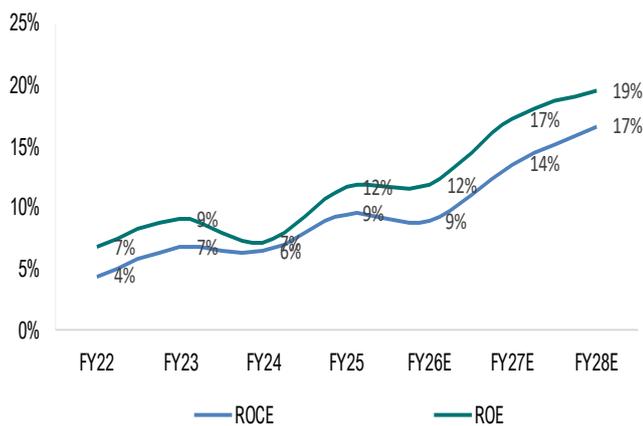
PAT to expand at 35% CAGR over FY26E–FY28E...



Source: Company, Geojit Research.

- ◆ Increasing product mix, expanding wallet share among existing customers, and diversifying into non-AC components for refrigerators, washing machines, and microwaves provide stability in margins.
- ◆ Margins are expected to remain at 9% as a result of improved cost management, operating leverage, and higher focus on high-margin electronics segments.
- ◆ PAT is expected to grow at 35% CAGR over FY26E-FY28E, led by strong topline growth with stability in margins.

Return Ratios to Improve...



Source: Company, Geojit Research.

- ◆ Amber's ROE improved from 7% in FY24 to 11.6% in FY25, led by 80% growth in earnings.
- ◆ While ROCE expanded from 6.4% in FY24 to 9.5% in FY25, leading to better asset utilisation.
- ◆ Improving profitability margin from 2.4% in FY26E to 3.9% in FY28E along with a pick up in asset turnover to aid the ROE trajectory.
- ◆ While ROCE is expected to expand from 8.9% in FY26E to 16.6% in FY28E owing to higher margin product mix and better asset utilisation.
- ◆ Strong earnings growth, margin expansion, and improving ROE/ROCE should support valuations.

Peer Comparison...

Companies	Mcap (Rs Cr)	EPS		Earnings growth %		P/E		EV/EBITDA		ROE %	
		FY27E	FY28E	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Amber	26,903	152	214	76%	41%	50	36	22	16	17%	19%
PGEL	16,837	13	17	33%	32%	47	36	25	21	11%	13%
Epac	2,619	9	15	128%	55%	27	17	13	10	9%	12%
Dixon	68,199	205	287	13%	40%	52	37	22	17	25%	29%
Syrma	13,588	21	28	34%	32%	40	31	19	15	13%	14%

Companies	Revenue (Rs Cr)		Revenue Growth %		EBITDA		EBITDA Margin %		PAT		PAT Margin %	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Amber	15,741	19,511	26%	24%	1,306	1,756	8.3%	9.0%	536	754	3%	4%
PGEL	7,121	8,754	24%	23%	641	797	9.0%	9.1%	369	486	5%	6%
Epac	3,121	4,056	37%	29%	227	309	7.3%	7.6%	81	126	3%	3%
Dixon	75,630	90,236	41%	22%	2,588	3,483	3.4%	3.9%	1,262	1,770	2%	2%
Syrma	6,319	8,219	31%	29%	658	864	10.4%	10.5%	404	534	6%	6%

Source: Company, Bloomberg, Geojit Research.

Valuation

After FY24, AMBER witnessed a re-rating in valuation led by the company's strong addition in capacity in the consumer durables and high-margin electronics segment. A diversification into various applications in consumer durable product portfolios like refrigerators, washing machines, automobiles, and AC components aided the company in sustained growth. With the increasing demand for consumer durables and penetration with an improvement in margins, we expect earnings to grow at 35% CAGR over FY26E-FY28E. With a strong Q3FY26 performance aided by RAC channel filling due to BEE rating changes and continued growth momentum in the electronics segment, a positive sentiment was added to the stock prices. The stock is currently trading at a 1-year forward P/E of 55x, which is near the +1 SD. We expect demand to pick up in expectation of better summer season demand, while robust earnings growth with margin expansion and improving ROE to support valuation. We therefore initiate coverage on Amber Enterprises with a BUY rating and a TP of Rs 9,156, based on a P/E of 43x on FY28E EPS.

1 Yr Fwd P/E



Source: Bloomberg, Company, Geojit Research.

Key Risks

- ◆ Raw material price volatility: Fluctuations in key inputs like copper and plastic resins can impact margins and profitability.
- ◆ Geopolitical tensions: Global conflicts or trade restrictions may disrupt supply chains and affect export demand.
- ◆ Expansion plan delay or cost overruns: Execution risks in new capacity projects could strain finances and delay growth benefits.
- ◆ Losing technology advantage: Rapid changes in electronic component technologies could erode competitiveness.
- ◆ Revenue concentration risk: Heavy reliance on a few sectors' customers can increase exposure to demand variability, such as RAC, which contributes to 43% of revenue.

Consolidated Financials

PROFIT & LOSS

Y. E March (Rs. cr)	FY24A	FY25A	FY26E	FY27E	FY28E
Revenue	6,729	9,973	12,525	15,741	19,511
% change	-2.9	48.2	25.6	25.7	24.0
EBITDA	492	763	939	1,306	1,756
% change	17.7	55.2	23.1	39.1	34.4
Depreciation	187	228	333	333	423
EBIT	305	535	606	974	1,333
Interest	167	209	287	293	314
Other Income	55.3	73.6	125.0	128.0	130.0
PBT	194	400	341	808	1,149
% change	-11.8	106.5	-14.7	136.8	42.1
Tax	52	119	108	232	345
Tax Rate (%)	27	30	32	29	30
Reported PAT	139	251	201	536	754
Adj*	0	0	-103	0	0
Adj PAT	139	251	304	536	754
% change	-14.9	80.1	20.9	76.3	40.7
No. of shares (cr)	3.4	3.4	3.5	3.5	3.5
Adj EPS (Rs.)	41	74	86	152	214
% change	-0.1	0.8	0.2	0.8	0.4
DPS (Rs.)	0.0	0.0	0.0	0.0	0.0

CASH FLOW

Y. E March (Rs. cr)	FY24A	FY25A	FY26E	FY27E	FY28E
Net inc. + Depn.	380	628	674	1,141	1,572
Non-cash adj.	81	55	55	-77	-170
Changes in W.C	503	27	-277	842	-597
C. F. Operation	965	709	414	1,906	804
Capital exp.	-412	-575	-871	-1,148	-451
Change in inv.	-103	-116	0	0	0
Other invest.CF	-622	-378	128	116	119
C. F – Investment	-1035	-953	-743	-1033	-332
Issue of equity	0	35	0	0	0
Issue/repay debt	59	507	341	-244	-93
Dividends paid	0	0	0	0	0
Other finance.CF	-181	-219	-289	-348	-395
C. F – Finance	-122	323	52	-592	-488
Chg. in cash	-191	79	-277	282	-16
Closing cash	691	727	450	732	716

BALANCE SHEET

Y. E March (Rs. cr)	FY24A	FY25A	FY26E	FY27E	FY28E
Cash	691	727	450	732	716
Accounts Receivable	1,569	1,750	2,243	2,512	3,293
Inventories	841	1,655	1,946	1,946	2,352
Other Cur. Assets	257	549	601	618	678
Investments	111	135	126	137	149
Gross Fixed Assets	2,519	2,785	3,560	4,760	5,195
Net Fixed Assets	1,925	2,082	2,661	3,594	3,711
CWIP	24	115	194	120	109
Intangible Assets	966	1,024	1,042	1,064	1,091
Def. Tax (Net)	3	2	2	2	2
Other Assets	205	389	453	494	557
Total Assets	6,593	8,428	9,716	11,218	12,658
Current Liabilities	3,285	4,556	5,425	6,387	7,057
Provisions	30	34	41	51	64
Debt Funds	1,539	2,059	2,399	2,156	2,062
Other Liabilities	2,960	4,050	4,684	5,885	6,650
Equity Capital	34	34	35	35	35
Reserves & Surplus	2,031	2,252	2,556	3,092	3,846
Shareholder's Fund	2,064	2,286	2,591	3,127	3,881
Total Liabilities	6,593	8,428	9,716	11,218	12,658
BVPS (Rs.)	613	676	737	889	1,103

RATIOS

Y. E March	FY24A	FY25A	FY26E	FY27E	FY28E
Profitab. & Return					
EBITDA margin (%)	7.3	7.7	7.5	8.3	9.0
EBIT margin (%)	4.5	5.4	4.8	6.2	6.8
Net profit mgn.(%)	2.1	2.5	1.6	3.4	3.9
ROE (%)	7.0	11.6	11.7	17.1	19.4
ROCE (%)	6.4	9.5	8.9	13.5	16.6
W. C & Liquidity					
Receivables (days)	90.4	60.7	58.2	55.1	54.3
Inventory (days)	65.6	58.3	64.8	56.0	50.2
Payables (days)	185.7	154.2	149.1	144.6	138.6
Current ratio (x)	1.0	1.0	1.0	0.9	1.0
Quick ratio (x)	0.8	0.7	0.6	0.6	0.7
Turnover & Leverage					
Gross asset T.O (x)	2.9	3.8	3.9	3.8	3.9
Total asset T.O (x)	1.0	1.3	1.4	1.5	1.6
Int. coverage ratio (x)	1.8	2.6	2.1	3.3	4.2
Debt/equity (x)	0.7	0.8	0.9	0.6	0.5
Valuation					
EV/Sales (x)	3.9	2.7	2.3	1.8	1.4
EV/EBITDA (x)	53.9	35.5	30.6	21.6	16.0
P/E (x)	192.9	107.1	88.5	50.2	35.7
P/BV (x)	12.5	11.3	10.4	8.6	6.9

PRICE HISTORY



Date	Rating	Target
23- Feb- 2026	BUY	9,156

Source: Bloomberg, Geojit Research.

Investment Rating Criteria

Ratings	Large caps	Midcaps	Small Caps
Buy	Upside is above 10%	Upside is above 15%	Upside is above 20%
Accumulate	-	Upside is between 10%-15%	Upside is between 10%-20%
Hold	Upside is between 0% - 10%	Upside is between 0%-10%	Upside is between 0%-10%
Reduce/sell	Downside is more than 0%	Downside is more than 0%	Downside is more than 0%

Not rated/Neutral

Definition:

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note; **Accumulate:** Partial buying or to accumulate as CMP dips in the future; **Hold:** Hold the stock with the expected target mentioned in the note.; **Reduce:** Reduce your exposure to the stock due to limited upside.; **Sell:** Exit from the stock; **Not rated/Neutral:** The analyst has no investment opinion on the stock.

Symbols definition:

▲ Upgrade

● No Change

▼ Downgrade

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

The recommendations are based on 12 month horizon, unless otherwise specified. The investment ratings are on absolute positive/negative return basis. It is possible that due to volatile price fluctuation in the near to medium term, there could be a temporary mismatch to rating. For reasons of valuations/ return/lack of clarity/event we may revisit rating at appropriate time. Please note that the stock always carries the risk of being upgraded to BUY or downgraded to a HOLD, REDUCE or SELL.

Not rated/Neutral- The analyst has no investment opinion on the stock under review.

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