PL Capital
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Titan Company (TTAN IN)

Q2FY27 Result Update

November 05, 2026

☑ Estimate Change | ☑ Target | ☑ Reco.

Change in Estimates

	Current		Previous	
	FY28E	FY29E	FY28E	FY29E
Rating	Accumulate		BUY	
Target Price	5,330		5,388	
Sales (INR mn)	1,020,570	1,165,479	1,020,570	1,165,479
% Chng.	-	-		
EBITDA (INR mn)	111,828	128,430	111,828	122,476
% Chng.	-	*4.9*		
EPS (INR)	80.9	94.7	83.5	91.3
% Chng.	*(3.1)*	*3.7*		

Key Data	TITN.BO | TTAN IN
BSE Code	500114
NSE Code	TITAN
52-W High / Low	INR 5,187 / INR 3,734
Face Value	1
Sensex / Nifty	79,310 / 24,537
Market Cap	INR 4,292 bn / $ 45,432 mn
Shares Outstanding	887.79 mn
3M Avg. Daily Value	INR 3,896.07 mn

Shareholding Pattern (%)

Promoters	52.90
FIIs	15.55
Mutual Funds	8.23
Domestic Institutions	6.77
Public & Others	16.55
Promoter's Pledge (INR bn)	-

Stock Performance (%)

	1M	3M	6M	12M
Absolute	5.6	(1.6)	10.5	26.8
Relative	(3.7)	(2.5)	7.3	33.4

Key Financials - Standalone

Y/e Mar	FY26	FY27E	FY28E	FY29E
Sales (INR mn)	775,540	879,959	1,020,570	1,165,479
EBITDA (INR mn)	73,028	97,091	111,828	128,430
Margin (%)	*9.4*	*11.0*	*11.0*	*11.0*
PAT (INR mn)	47,188	58,829	72,033	84,260
EV (INR mn)	4,477,864	4,513,731	4,508,115	4,507,442
Total Debt (INR mn)	205,530	276,372	234,790	229,472
C&C Eq. (INR mn)	8,500	42,628	4,381	1,427
EPS (INR)	53.0	66.1	80.9	94.7
Gr. (%)	*41.5*	*24.7*	*22.4*	*17.0*
DPS (INR)	11.0	15.0	20.0	24.0
Yield (%)	*0.2*	*0.3*	*0.4*	*0.5*
RoE (%)	*25.3*	*26.2*	*26.6*	*25.6*
RoCE (%)	*18.5*	*19.4*	*19.8*	*21.3*
EV/Sales (x)	5.8	5.1	4.4	3.9
EV/EBITDA (x)	61.3	46.5	40.3	35.1
PE (x)	91.2	73.1	59.7	51.1
P/BV (x)	21.0	17.7	14.4	11.9

Strong growth outlook across segments

Quick Pointers

- Jewellery margin guidance maintained at ~11%
- TTAN expects quarterly MTM gains/losses of 40–60bps to remain a recurring feature amid gold price volatility
- October started on a soft note, but demand picked up in later part of month

We remain constructive on TTAN, supported by 1) healthy jewellery demand outlook for H2, 2) jewellery margin guidance maintained at ~11% despite elevated competitive intensity, 3) strong demand for studded jewellery (studded share at 35% up YoY) and 4) robust order book in TEAL across machine automation and aerospace, with emerging opportunities in semiconductors. While the high gold price base and higher interest cost is likely to weigh on growth in 2H27, strong festive and wedding demand should provide an offset, given that we are heading towards a long wedding season till May2027. We expect 22% YoY growth in net jewellery sales in Q3, driven by strong festive demand. 2QFY27 performance was largely in line with our estimates (ex-custom duty gains), with healthy performance across segments.

TTAN's long term outlook too remains positive given 1) likely uptick in consumer demand during upcoming wedding season as Gold prices remain benign 2) Success in light weight jewellery (9k and 14k) in Mia/Caratlane and 18k jewellery in Tanishq and Be-Yon in the LGD segment to cater to value seeking consumer and 3) strong outlook in watches and improving economics in eyewear 4) TEAL emerging as third pillar of growth with rising opportunities and improving profitability. We estimate 19.7% EPS CAGR in standalone operations over FY27-29. We value Caratlane/TEAL at Rs278/183 per share and arrive at SOTP based target price of Rs5330. The stock trades at premium valuations of 51.1xFY29 and ~44.7xFY29 consol EPS. Cut to Accumulate.

2Q27 Results missed our estimates

- Revenues (ex of Bullion) grew by 7.8% YoY to Rs178.3bn (PLe: Rs196.5bn)
- Gross margins expanded by 256bps YoY to 22.6%. EBITDA grew by 31.9% YoY to Rs21.4bn Margins expanded by 218bps YoY to 12% (PLe:10.7%). Adj. PAT grew by 19.7% YoY to Rs12bn (PLe: Rs13.3bn).
- Reported profits showed impact of Rs4.9bn of inventory gains from custom duty increase in standalone and Rs5.36bn in consol numbers.

Quarter Summary

Y/e Mar	Q2'27E	Q2'27A	% Var.	Q2'26A	YoY gr. (%)
Net Sales (INR mn)	1,96,589	1,78,300	*(9.3)*	1,65,340	*7.8*
EBITDA (INR mn)	20,937	21,360	*2.0*	16,200	*31.9*
Margin (%)	*10.7*	*12.0*	*130 bps*	*9.8*	*220 bps*
PAT (INR mn)	13,370	12,045	*(9.9)*	10,060	*19.7*

Source: Company, PL

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Jewellery revenues grew by 5.4% YoY to Rs155.5bn; EBIT grew by 22.2% YoY to Rs16.9bn (Ex- Rs4.9bn gain amidst custom duty cut). Studded ratio at 35% increased YoY. Tanishq added 29 stores, taking the total to 539 stores. Gold jewellery sales increased by 5.4% while studded sales increased by 32%. Amid custom duty benefit of Rs4900mn, Tanishq witnessed strong traction in exchange led proposition led by higher average ticket size.

Watches and Wearables revenues grew by 27.1% YoY to Rs18.7bn; EBIT increased by 72.8% YoY to Rs4.1bn. Analog witnessed growth in late-twenties YoY driven by healthy volume and ASP expansion. Titan brand sustained double digit growth, while Fastrack and Helios witnessed slightly lower double digit value growth. Smart watches saw late single digit growth YoY, aided by higher ASP's. The same store retail growth for Titan world/ Helios/ Fastrack/ LFS was 20%/ 22%/ 7%/ 18% respectively. Titan World/ Fastrack/ Helios/ Helios luxe added 17/ 7/3/6new stores respectively.

Eyewear revenues grew by 28% YoY to Rs2.87bn; EBIT grew by 108.3% YoY to Rs250mn; margins contracted by 346bps YoY to 9%. Titan eye + and Runway sustain the same store count during the quarter.

Emerging business sales grew 20.8%; losses narrowed to Rs60mn: Emerging Businesses (Taneira, Fragrances, Women's Bags) grew 18% to Rs1.71bn YoY. The combined losses narrowed to Rs60mn from Rs240mn in Q2FY26. Women's Bags recorded growth in the high teens. Fragrances delivered another quarter of robust growth, supported by strong double digit volume growth and mid digit ASP expansion across Skinn and Fastrack. Taneira grew in high single digits for the quarter.

Caratlane - EBIT grew 27% to Rs1.38bn with 9.8% EBIT margin. Caratlane added 13 stores during the quarter, taking the total to 394. Caratlane had a total custom duty gain of Rs460mn.

TEAL - Teal reported 53% growth in sales to Rs6.36bn, while EBIT increased to Rs1.78bn. Teal business is expected to maintain momentum led by emerging opportunities in aerospace, electronics, semiconductors and new energy position the business for long - term growth.

Conference Call Highlights

Jewellery- Soft start, recovery in late Oct; margin guidance maintained at ~11%

- Festive demand witnessed a strong start during Navratri, followed by temporary softness post-Vijayadashami amid gold price volatility. Demand recovered from the last weekend of October, with management expecting a strong festive finish.
- Domestic jewellery EBIT margin stood at 11.1% after adjusting for custom duty gains of Rs490cr. Adjusting for the 60bps MTM reversal, normalized margin stood at 11.7%.
- TTAN expects quarterly MTM gains/losses of 40–60bps to remain a recurring feature amid gold price volatility and related hedge valuations
- Maintained FY27 jewellery EBIT margin guidance of ~11%, with growth remaining the key priority over margin expansion.
- Strong traction in studded jewellery continues for the third consecutive quarter, with demand skewed towards core gold and studded jewellery, while coins and investment-led purchases remain relatively soft.
- Customer response to lower carat jewellery has been encouraging, with 18K gold in core jewellery, 14K in studded jewellery and up to 9K in Mia gaining traction, particularly in North and West India.
- Diamond Expertise Centre has expanded to 250+ stores, with benefits expected to accrue over the coming months.

- TMZ buyer growth moderated from 5% in Q1 to flat in Q2, primarily due to festive calendar shifts and lower gold coin/investment-led purchases. Buyer growth improved during the festive period.
- Studded jewellery growth is an industry-wide trend, with improving consumer preference for natural diamonds since Jan'26, supported by relatively low diamond penetration in India.
- Management expects improved buyer growth to potentially offset some moderation in average ticket size, provided gold prices remain stable at lower levels.
- Organised players continue to face competitive intensity from regional jewellers, who retain inventory gains and have pricing flexibility, supporting aggressive promotions and discounts
- Management indicated that regional jewellers could continue leveraging inventory gains for another 2–3 months, while sustained gold price moderation could gradually improve Titan's competitive positioning.

Watches

- October growth was stronger than Q2, indicating improving demand momentum, with the Rs25,000–1 lakh price segment witnessing healthy traction.
- Premiumisation across categories, particularly in the Rs25,000+ segment, supported watch margins during the quarter.

Other

- Damas acquisition-related deferred liability was revalued to Rs6.7bn from Rs16.6bn, resulting in a separately disclosed P&L adjustment. The liability will be reassessed quarterly based on Damas' recovery trajectory.
- Management remains confident about Damas' long-term potential, with business recovery contingent on improvement in the geopolitical environment.

Exhibit 1: Quarterly Estimates

(INR mn)	1QFY27	*YoY gr. (%)*	2QFY27	*YoY gr. (%)*	3QFY27E	*YoY gr. (%)*	4QFY27E	*YoY gr. (%)*
Net Sales	1,81,010	*24.3*	1,78,300	*7.8*	2,59,003	*15.0*	2,61,646	*9.3*
EBITDA	21,780	*33.5*	21,360	*31.9*	28,231	*20.9*	25,720	*50.0*
Margins (%)	*12.0*	*82.7*	*12.0*	*218.2*	*10.9*	*52.8*	*9.8*	*266.4*
Adj. PAT	14,114	*37.0*	12,045	*19.7*	17,296	*9.9*	15,374	*41.4*

Source: Company, PL

Exhibit 2: Revenue grew by 7.8% YoY; EBIDTA margins increased by 218bps YoY to 12.0%

Standalone (INR Mn)	Q2FY27	Q2FY26	YoY gr.%	2Q27E	Var %	Q1FY27	1HFY27	1HFY26	YoY gr.%
Net Sales	**1,78,300**	**1,65,340**	***7.8***	**1,96,589**	***(9.3)***	**1,81,010**	**3,59,310**	**3,10,980**	***15.5***
Gross Profit	40,210	33,050	*21.7*			40,010	80,220	64,140	*25.1*
% of NS	*22.6*	*20.0*	*2.6*	*0.0*		*22.1*		*20.6*	*(20.6)*
Adv & Sales Pro	3,750	3,340	*12.3*			3,450	7,200	5,970	*20.6*
% of NS	*2.1*	*2.0*	*0.1*	*0.0*		*1.9*		*1.9*	*(1.9)*
Total Expenses	1,56,940	1,49,140	*5.2*	1,75,652.5	*(10.7)*	1,59,230	3,16,170	2,78,460	*13.5*
% of NS	*88.0*	*90.2*	*(2.2)*	*90.5*		*88.0*		*89.5*	*(89.5)*
EBITDA	**21,360**	**16,200**	***31.9***	**20,937**	***2.0***	**21,780**	**43,140**	**32,520**	***32.7***
Margins %	*12.0*	*9.8*	*2.2*	*10.7*	*1.3*	*12.0*	*12.0*	*10.5*	*1.5*
Depreciation	1,670	1,460	*14.4*	1,640	*1.8*	1,570	3,240	2,890	*12.1*
Interest	4,510	2,220	*103.2*	2,500	*80.4*	2,670	7,180	4,380	*63.9*
Other Income	1,150.0	1,090.0	*5.5*	1,150.0	*0.0*	1,410.0	2,560	2,160.0	*18.5*
PBT	**16,330**	**13,610**	***20.0***	**17,947**	***(9.0)***	**18,950**	**35,280**	**27,410**	***28.7***
Tax	4,285	3,550	*21*	4,576	*(6.4)*	4,836	9,121	7,050	*29*
Tax rate %	*26.2*	*26.1*	*0.2*	*24.5*		*25.5*	*25.9*	*25.7*	*0.1*
Adj. PAT	**12,045**	**10,060**	***19.7***	**13,370**	***(9.9)***	**14,114**	**26,159**	**20,360**	***28.5***

Source: Company, PL

Exhibit 3: Strong growth across Watches and Eyewear, while Jewellery witnessed a soft quarter

Y/e March	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Net Sales									
Watches	13,010	11,280	11,260	12,640	14,710	12,840	12,140	15,380	18,690
Growth %	*19.1%*	*14.9%*	*19.8%*	*23.8%*	*13.1%*	*13.8%*	*7.8%*	*21.7%*	*27.1%*
Jewellery	1,16,470	1,46,970	1,20,960	1,30,000	1,47,440	2,09,270	2,24,370	1,61,770	1,55,470
Growth %	*12.7%*	*25.5%*	*19.5%*	*20.5%*	*26.6%*	*42.4%*	*85.5%*	*24.4%*	*5.4%*
Eyewear	2,010	1,940	1,920	2,360	2,180	2,290	2,240	2,870	2,790
Growth %	*6.9%*	*16.2%*	*15.7%*	*12.9%*	*8.5%*	*18.0%*	*16.7%*	*21.6%*	*28.0%*
Others	1,060	1,180	1,020	1,080	1,420	1,350	1,230	1,280	1,710
Growth %	*14.0%*	*5.4%*	*5.2%*	*35.0%*	*34.0%*	*14.4%*	*20.6%*	*18.5%*	*20.4%*
EBIT	11.4%	11.2%	11.9%	11.5%	10.8%	10.6%	10.5%	11.7%	10.9%
Watches	1,940	1,110	1,330	2,860	2,390	1,540	1,630	2,950	4,130
Growth %	*21%*	*102%*	*66%*	*149%*	*23.2%*	*39%*	*23%*	*3.1%*	*72.8%*
EBIT Margin	*14.9%*	*9.8%*	*11.8%*	*22.6%*	*16.2%*	*12.0%*	*13.4%*	*19.2%*	*22.1%*
Jewellery	12,220	16,510	13,310	13,230	13,810	21,860	17,110	18,610	16,880
Growth %	*1.3%*	*15.3%*	*22.2%*	*19.9%*	*13.0%*	*32.4%*	*28.5%*	*41%*	*22.2%*
EBIT Margin	*10.5%*	*11.2%*	*11.0%*	*10.2%*	*9.4%*	*10.4%*	*7.6%*	*11.5%*	*10.9%*
Eyewear	240	210	200	210	120	280	230	260	250
Growth %	*-14.3%*	*50.0%*	*150.0%*	*5.0%*	*-50.0%*	*33.3%*	*15.0%*	*24%*	*108.3%*
EBIT Margin	*11.9%*	*10.8%*	*10.4%*	*8.9%*	*5.5%*	*12.2%*	*10.3%*	*9.1%*	*9.0%*
Others	-290	-320	-370	-140	-240	-260	-500	-390	-60

Source: Company, PL

Exhibit 4: Tanishq LTL growth at 15%, Caratlane sales up 31.3%, EBIT up 27% YoY

	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Jewellery									
Volume Gr %	*-5*	*-8*	*-16*	*-21*	*-29*	*-47*	*-31*	*-26*	*-31*
Studded Share %	*34*	*23*	*30*	*29*	*34*	*26*	*31*	*27*	*35*
Sales Gr %	*12.7%*	*25.5%*	*15.9%*	*20.5%*	*26.6%*	*42.4%*	*85.5%*	*24.4%*	*5.4%*
Tanishq									
Sales Gr %	*21.0*	*28.0*	*20.0*	*19.3*	*19.0*	*36.0*	*54.0*	*38.0*	*19.0*
LTL Growth %	*15.0*	*22.0*	*15.0*	*11.0*	*14.0*	*32.0*	*50.0*	*33.0*	*15.0*
Stores	502	515	522	526	533	545	557	563	571
Area (sq Ft)	2250000	2350000	2400000	2440000	2524000	2648000	2718000	2767000	2864000
Caratlane									
Sales	8,110	10,810	8,830	10,260	10,720	15,370	10,660	14,410	14,080
Sales Gr %	*24.8*	*21.1*	*19.6*	*36.1*	*32.2*	*42.2*	*20.7*	*40.4*	*31.3*
EBIT	580	1,310	700	680	1,090	2,000	890	1450	1,380
EBIT Margin %	*7.2*	*12.1*	*7.9*	*6.6*	*10.2*	*13.0*	*8.3*	*10.1*	*9.8*
Stores	286	305	322	331	341	365	370	381	394
Area (sq Ft)	388000	411000	428000	441000	448000	477000	484000	502000	522000

Source: Company, PL

Exhibit 5: Watches sales up 27%, EBIT margin came in at 22.1%

Watches	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Sales Growth %	***19.0***	***14.0***	***19.8***	***24.7***	***13.3***	***13.9***	***7.8***	***21.7***	***27.0***
World Of Titan									
Sales Growth %	*15*	*31*	*18*	*20*	*16*	*15*	*18*	*18*	*26*
LTL Sales growth %	*11*	*25*	*14*	*15*	*11*	*12*	*15*	*13*	*20*
Stores	688	700	720	724	729	738	755	764	781
Helios									
Sales Growth %	*43*	*47*	*38*	*33*	*27*	*23*	*36*	*40*	*30*
LTL Sales growth %	*28*	*34*	*24*	*22*	*14*	*14*	*28*	*33*	*22*
Stores (Inc helios luxe)	227	266	276	277	283	286	290	304	323
Fastrack									
Sales Growth %	*14*	*27*	*20*	*19*	*14*	*18*	*21*	*19*	*16*
LTL Sales growth %	*5*	*14*	*12*	*12*	*10*	*10*	*12*	*10*	*7*
Stores	256	228	239	239	242	251	258	267	274
LFS									
Sales Growth %	*11*	*18*	*14*	*18*	*9*	*10*	*19*	*19*	*19*
LTL Sales growth %	*3*	*16*	*10*	*17*	*7*	*9*	*8*	*18*	*18*

Source: Company, PL

Exhibit 6: Eyewear witnessed a sales growth of 28%

Eyewear	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	2QFY27
Sales Gr %	*5*	*11*	*10*	*6*	*11*	*11*	*15*	*21*	*28*
Stores	904	901	891	871	871	852	832	838	838
Area (sq Ft)	5,79,000	5,82,000	5,82,000	5,75,000	5,76,000	5,68,000	5,61,000	5,69,000	5,86,000

Source: Company, PL

Financials

Income Statement (INR mn)

Y/e Mar	FY26	FY27E	FY28E	FY29E
Net Revenues	**775,540**	**879,959**	**1,020,570**	**1,165,479**
YoY gr. (%)	*41.4*	*13.5*	*16.0*	*14.2*
Cost of Goods Sold	633,690	693,775	806,351	920,087
Gross Profit	141,850	186,183	214,219	245,392
Margin (%)	*18.3*	*21.2*	*21.0*	*21.1*
Employee Cost	20,410	26,605	30,601	34,944
Other Expenses	22,349	30,076	34,783	39,754
EBITDA	**73,028**	**97,091**	**111,828**	**128,430**
YoY gr. (%)	*38.0*	*33.0*	*15.2*	*14.8*
Margin (%)	*9.4*	*11.0*	*11.0*	*11.0*
Depreciation and Amortization	5,960	6,616	7,545	8,643
EBIT	**67,068**	**90,475**	**104,282**	**119,788**
Margin (%)	*8.6*	*10.3*	*10.2*	*10.3*
Net Interest	9,550	16,779	11,697	10,867
Other Income	5,350	5,269	4,105	4,181
Profit Before Tax	**62,868**	**78,965**	**96,690**	**113,101**
Margin (%)	*8.1*	*9.0*	*9.5*	*9.7*
Total Tax	15,680	20,136	24,657	28,841
Effective Tax Rate (%)	*24.9*	*25.5*	*25.5*	*25.5*
Profit After Tax	**47,188**	**58,829**	**72,033**	**84,260**
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	**47,188**	**58,829**	**72,033**	**84,260**
YoY gr. (%)	*41.5*	*24.7*	*22.4*	*17.0*
Margin (%)	*6.1*	*6.7*	*7.1*	*7.2*
Extra Ord. Income / (Exp)	(890)	-	-	-
Reported PAT	**46,298**	**58,829**	**72,033**	**84,260**
YoY gr. (%)	*38.8*	*27.1*	*22.4*	*17.0*
Margin (%)	*6.0*	*6.7*	*7.1*	*7.2*
Other Comprehensive Income	(550)	-	-	-
Total Comprehensive Income	45,748	58,829	72,033	84,260
Equity Shares O/s (mn)	**890**	**890**	**890**	**890**
EPS (INR)	**53.0**	**66.1**	**80.9**	**94.7**

Source: Company, PL

Balance Sheet (INR mn)

Y/e Mar	FY26	FY27E	FY28E	FY29E
Non-Current Assets				
Gross Block	**31,108**	**34,003**	**38,009**	**42,493**
Tangibles	28,093	29,973	33,208	36,765
Intangibles	3,015	4,029	4,801	5,727
Acc: Dep / Amortization	**13,538**	**15,770**	**18,268**	**21,071**
Tangibles	11,203	12,969	14,927	17,096
Intangibles	2,335	2,801	3,341	3,976
Net Fixed Assets	**17,570**	**18,232**	**19,741**	**21,421**
Tangibles	16,890	17,004	18,281	19,670
Intangibles	680	1,228	1,460	1,752
Capital Work In Progress	890	937	988	1,043
Goodwill	-	-	-	-
Non-Current Investments	77,090	73,463	74,423	75,480
Net Deferred Tax Assets	1,290	2,199	2,550	2,912
Other Non-Current Assets	17,840	22,125	25,199	28,815
Current Assets				
Investments	21,960	22,807	25,087	23,396
Inventories	349,800	414,329	466,903	532,010
Trade Receivables	8,920	15,662	18,165	20,743
Cash & Bank Balance	8,500	42,628	4,381	1,427
Other Current Assets	18,330	24,639	28,576	32,633
Total Assets	**536,170**	**651,981**	**683,363**	**759,693**
Equity				
Equity Share Capital	890	890	890	890
Other Equity	203,980	242,865	297,103	360,003
Total Networth	**204,870**	**243,755**	**297,993**	**360,893**
Non-Current Liabilities				
Long Term Borrowings	-	-	-	-
Provisions	2,130	4,046	4,590	5,125
Other Non Current Liabilities	21,420	23,026	25,854	26,348
Current Liabilities				
ST Debt / Current of LT Debt	205,530	276,372	234,790	229,472
Trade Payables	19,150	20,522	23,522	27,440
Other Current Liabilities	83,070	84,259	96,615	110,416
Total Equity & Liabilities	**536,170**	**651,981**	**683,363**	**759,693**

Source: Company, PL

Cash Flow (INR mn)

Y/e Mar	FY26	FY27E	FY28E	FY29E
PBT	62,868	78,965	96,694	113,101
Add. Depreciation	5,960	6,616	7,545	8,643
Add. Interest	7,670	9,550	16,779	11,697
Less Financial Other Income	5,350	5,269	4,105	4,181
Add. Other	(490)	(2,545)	(1,014)	(4,005)
Op. Profit before WC Changes	76,008	92,586	120,004	129,436
Net Changes-WC	(16,130)	(93,613)	(24,911)	(35,114)
Direct Tax	(15,680)	(20,136)	(24,657)	(28,841)
Net Cash from Op. Activities	**44,198**	**(21,163)**	**70,436**	**65,481**
Capital Expenditures	(7,780)	(7,326)	(9,105)	(10,378)
Interest / Dividend Income	-	-	-	-
Others	(4,500)	4,500	-	-
Net Cash from Invt. Activities	**(12,280)**	**(2,826)**	**(9,105)**	**(10,378)**
Issue of Share Cap. / Premium	(638)	(6,594)	-	-
Debt Changes	(16,640)	87,610	(65,000)	(25,000)
Dividend Paid	(9,790)	(13,350)	(17,800)	(21,360)
Interest Paid	(7,670)	(9,550)	(16,779)	(11,697)
Others	-	-	-	-
Net Cash from Fin. Activities	**(34,738)**	**58,116**	**(99,579)**	**(58,057)**
Net Change in Cash	**(2,820)**	**34,128**	**(38,247)**	**(2,954)**
Free Cash Flow	36,418	(28,488)	61,331	55,103

Source: Company, PL

Quarterly Financials (INR mn)

Y/e Mar	Q3FY26	Q4FY26	Q1FY27	Q2FY27
Net Revenues	**225,220**	**239,340**	**181,010**	**178,300**
YoY gr. (%)	*39.9*	*77.6*	*24.3*	*7.8*
Raw Material Expenses	183,650	203,200	141,000	138,090
Gross Profit	41,570	36,140	40,010	40,210
Margin (%)	*18.5*	*15.1*	*22.1*	*22.6*
EBITDA	**23,360**	**17,150**	**21,780**	**21,360**
YoY gr. (%)	*54.7*	*19.3*	*33.5*	*31.9*
Margin (%)	*10.4*	*7.2*	*12.0*	*12.0*
Depreciation / Depletion	1,510	1,560	1,570	1,670
EBIT	**21,850**	**15,590**	**20,210**	**19,690**
Margin (%)	*9.7*	*6.5*	*11.2*	*11.0*
Net Interest	2,430	2,740	2,670	4,510
Other Income	1,670	1,520	1,410	1,150
Profit before Tax	**21,090**	**14,370**	**18,950**	**16,330**
Margin (%)	*9.4*	*6.0*	*10.5*	*9.2*
Total Tax	5,355	3,498	4,836	4,285
Effective Tax Rate (%)	*25.4*	*24.3*	*25.5*	*26.2*
Profit After Tax	**15,735**	**10,873**	**14,114**	**12,045**
Minority Interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	**15,735**	**10,873**	**14,114**	**12,045**
YoY gr. (%)	*58.9*	*25.0*	*37.0*	*19.7*
Margin (%)	*7.0*	*4.5*	*7.8*	*6.8*
Extra Ord. Income / (Exp)	(1,035)	368	2,876	3,675
Reported PAT	**14,700**	**11,240**	**16,990**	**15,720**
YoY gr. (%)	*83.7*	*29.2*	*65.0*	*56.3*
Margin (%)	*6.5*	*4.7*	*9.4*	*8.8*
Other Comprehensive Income	170	(180)	-	(60)
Total Comprehensive Income	**14,870**	**11,060**	**16,990**	**15,660**
Avg. Shares O/s (mn)	890	890	890	890
EPS (INR)	**17.7**	**12.2**	**15.9**	**13.5**

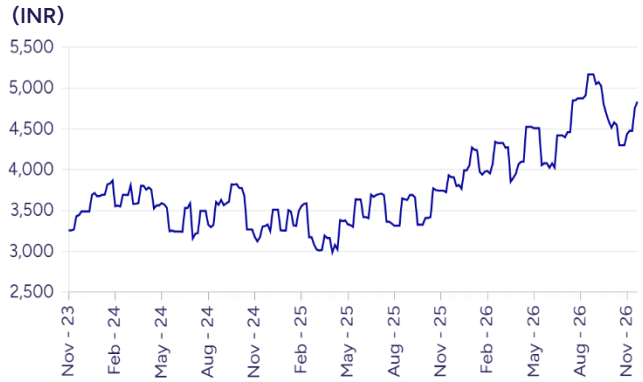
Source: Company, PL

Key Financial Metrics

Y/e Mar	FY26	FY27E	FY28E	FY29E
Per Share (INR)				
EPS	53.0	66.1	80.9	94.7
CEPS	59.7	73.5	89.4	104.4
BVPS	230.2	273.9	334.8	405.5
FCF	40.9	(32.0)	68.9	61.9
DPS	11.0	15.0	20.0	24.0
Return Ratio (%)				
RoCE	18.5	19.4	19.8	21.3
ROIC	13.3	15.4	15.9	16.3
RoE	25.3	26.2	26.6	25.6
Balance Sheet				
Net Debt : Equity (x)	0.9	0.9	0.7	0.6
Net Working Capital (Days)	160	170	165	165
Valuation (x)				
PER	91.2	73.1	59.7	51.1
P/B	21.0	17.7	14.4	11.9
P/CEPS	81.0	65.7	54.1	46.3
EV/EBITDA	61.3	46.5	40.3	35.1
EV/Sales	5.8	5.1	4.4	3.9
Dividend Yield (%)	0.2	0.3	0.4	0.5
FCFF Yield (%)	0.8	-	1.4	1.3
PEG Ratio	2.2	3.0	2.7	3.0

Source: Company, PL

Price Chart



Recommendation History

No.	Date	Rating	TP (INR)	Share Price (INR)
1	08-Oct-26	BUY	5388	4377
2	07-Aug-26	BUY	5408	4941
3	08-Jul-26	BUY	5209	4604
4	04-Jun-26	BUY	5161	4231
5	08-May-26	Buy	5161	4509
6	09-Apr-26	BUY	5102	4440
7	11-Feb-26	BUY	4917	4269
8	08-Jan-26	BUY	4600	4273
9	07-Jan-26	BUY	4600	4112
10	04-Nov-25	BUY	4397	3725

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (INR)	Share Price (INR)
1	Asian Paints	HOLD	2544	2302
2	Avenue Supermarts	REDUCE	3214	3517
3	Britannia Industries	BUY	6579	4780
4	Colgate Palmolive	HOLD	1837	1685
5	Dabur India	HOLD	476	384
6	Emami	HOLD	448	375
7	Hindustan Unilever	BUY	2268	1816
8	ITC	Accumulate	294	266
9	Jubilant FoodWorks	BUY	553	461
10	Kansai Nerolac Paints	Accumulate	259	192
11	Marico	BUY	958	799
12	Metro Brands	HOLD	924	903
13	Mold-tek Packaging	Accumulate	743	667
14	Nestle India	Accumulate	1526	1276
15	Pidilite Industries	Accumulate	1600	1422
16	Restaurant Brands Asia	Accumulate	112	92
17	Titan Company	BUY	5388	4377
18	Westlife Foodworld	Accumulate	612	568

PL's Recommendation Nomenclature (Absolute Performance)

BUY	:	> 15%
Accumulate	:	5% to 15%
Hold	:	+5% to -5%
Reduce	:	-5% to -15%
Sell	:	< -15%
Not Rated (NR)	:	No specific call on the stock
Under Review (UR)	:	Rating likely to change shortly

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