

# Coforge (COFORGE IN)

Event Update

September 15, 2026

■ Estimate Change | ■ Target | ■ Reco.

## Change in Estimates

|                 | Current |       | Previous |       |
|-----------------|---------|-------|----------|-------|
|                 | FY27E   | FY28E | FY27E    | FY28E |
| Rating          | BUY     |       | BUY      |       |
| Target Price    | 2,120   |       | 2,120    |       |
| Sales (INR bn)  | 245     | 288   | 245      | 288   |
| % Chng.         | -       | -     | -        | -     |
| EBITDA (INR bn) | 49      | 58    | 49       | 58    |
| % Chng.         | -       | -     | -        | -     |
| EPS (INR)       | 60.0    | 75.8  | 60.0     | 75.8  |
| % Chng.         | -       | -     | -        | -     |

## Key Data COFO.BO | COFORGE IN

|                     |                          |
|---------------------|--------------------------|
| BSE Code            | 532541                   |
| NSE Code            | COFORGE                  |
| 52-W High / Low     | INR 2,021 / INR 1,008    |
| Face Value          | 2                        |
| Sensex / Nifty      | 74,782 / 23,398          |
| Market Cap          | INR 818 bn / \$ 8,560 mn |
| Shares Outstanding  | 442.98 mn                |
| 3M Avg. Daily Value | INR 5,545.39 mn          |

## Shareholding Pattern (%)

|                            |       |
|----------------------------|-------|
| Promoters                  | -     |
| FII's                      | 24.31 |
| Mutual Funds               | 30    |
| Domestic Institutions      | 12.62 |
| Public & Others            | 33.07 |
| Promoter's Pledge (INR bn) | -     |

## Stock Performance (%)

|          | 1M  | 3M   | 6M   | 12M  |
|----------|-----|------|------|------|
| Absolute | 1.5 | 32.5 | 66.5 | 4.3  |
| Relative | 6.1 | 30.8 | 71.2 | 13.7 |

## Key Financials - Consolidated

| Y/e Mar             | FY25  | FY26 | FY27E | FY28E |
|---------------------|-------|------|-------|-------|
| Sales (INR bn)      | 121   | 164  | 245   | 288   |
| EBITDA (INR bn)     | 17    | 30   | 49    | 58    |
| Margin (%)          | 14.3  | 18.6 | 20.0  | 20.1  |
| PAT (INR bn)        | 8     | 17   | 25    | 32    |
| EV (INR bn)         | 609   | 617  | 811   | 785   |
| Total Debt (INR bn) | 11    | 7    | 58    | 41    |
| C&C Eq. (INR bn)    | 9     | 11   | 25    | 34    |
| EPS (INR)           | 26.3  | 51.0 | 60.0  | 75.8  |
| Gr. (%)             | (4.7) | 94.1 | 17.5  | 26.3  |
| DPS (INR)           | 16.2  | 12.2 | 12.1  | 12.1  |
| Yield (%)           | 0.9   | 0.7  | 0.7   | 0.7   |
| RoE (%)             | 16.8  | 21.5 | 15.5  | 13.1  |
| RoCE (%)            | 16.9  | 23.5 | 14.7  | 11.5  |
| EV/Sales (x)        | 5.0   | 3.8  | 3.3   | 2.7   |
| EV/EBITDA (x)       | 35.4  | 20.2 | 16.5  | 13.6  |
| PE (x)              | 70.2  | 36.2 | 30.8  | 24.4  |
| P/BV (x)            | 9.2   | 6.5  | 3.4   | 3.0   |

## CG issues addressed, Business Outlook maintained

### Quick Pointers

- Egon Zehnder appointed to search candidates for appointing new Independent directors
- FY27 guidance of consol. EBITDA margin of 20.5-21% and consol. EBIT margin of at least 15.5% maintained

Coforge's governance call provided clarity on the recent resignations of Chairman O.P. Bhatt and NRC Chair D.K. Singh, which followed observations from the internal audit of the Board Evaluation Report around inadequate disclosure of certain evaluation findings to other Board members, including the Chairman's lowest performance rating. While the episode raises a governance overhang, the Board indicated that the matter has been addressed through the internal audit process and does not expect further board churn. Interim Chair Vivek Sharma will lead the search for two additional independent directors and oversee the permanent Chair selection. The Board further clarified that Vivek Sharma has excluded himself from consideration for the permanent Chair role, with the company evaluating both internal and external candidates, including the new independent directors appointed through the ongoing search. Management emphasised that it sees no impact on business operations, client engagements or financial outlook and reaffirmed its FY27 guidance. Management also remained confident on Q2 FY27, reiterating that the company is on track to potentially deliver its highest-ever number of large deal wins in a quarter, providing comfort on demand momentum despite the ongoing governance transition. We view the governance developments as a near-term sentiment overhang; however, the unchanged operating outlook and strong deal pipeline limit the risk of any meaningful impact on our underlying investment thesis. We maintain our BUY rating with a target price of INR 2,120, based on 28x FY28E EPS.

**Internal Audit flags gaps:** KPMG's internal audit of the Board Evaluation Report identified concerns around the process, particularly inadequate disclosure of certain material evaluation findings to other Board members, including the Chairman's lowest performance rating. The Board subsequently sought explanations from the concerned directors and based on the audit findings and their responses, accepted the resignations of O.P. Bhatt and D.K. Singh. The developments have resulted in a change in Board leadership and triggered a process to induct two additional independent directors and appoint a permanent Chairperson, although the Board maintains that there is no further expected churn.

**Business outlook maintained:** CFO reiterated that the recent Board developments have no impact on Coforge's business operations, financial performance or outlook, with management fully focused on execution. The company maintained its FY27 guidance of 20.5–21% EBITDA margin, ≥15.5% EBIT margin and >100% FCF/PAT conversion, along with its ~US\$5bn four-year revenue ambition. Management also remains confident on the near-term trajectory, with Q2 FY27 progressing as planned and no disruption to client engagements.

## Other KTA's from the call

- The company has appointed Egon Zehnder to conduct a global search for two additional independent directors, with the process already underway. The Board is looking for candidates with strong governance experience, professional expertise and strategic perspectives, while the permanent Chair selection will consider both existing and newly appointed directors.
- The Audit Committee has expanded the internal audit focus beyond the original governance scope, with AI governance identified as a new audit area for FY27. Other recurring audits include delivery efficiency and third-party subcontractor risk.
- Management clarified that the KPMG review relating to the Board Evaluation Report has been completed with no further observations in this area. The Board also indicated that it is functioning cohesively and does not foresee further churn.
- Management clarified that the internal audit was conducted by KPMG, an external Big Four firm, and therefore there is no need for another external advisor to review the matter. The Board considers the BER-related audit fully covered, with no further observations identified in this area, reducing the risk of additional near-term governance surprises.
- Management emphasised that all key Board decisions, including the Encora acquisition, were preceded by robust and healthy debate, with all views and concerns discussed comprehensively. However, decisions were ultimately unanimous, with no dissent recorded from any Board member, reinforcing management's view of a cohesive and functioning Board

## Financials

### Income Statement (INR bn)

| Y/e Mar                       | FY25        | FY26        | FY27E       | FY28E       |
|-------------------------------|-------------|-------------|-------------|-------------|
| Net Revenues                  | 121         | 164         | 245         | 288         |
| YoY gr. (%)                   | 34.0        | 35.9        | 49.7        | 17.3        |
| Cost of Goods Sold            | 80          | 109         | 163         | 191         |
| Gross Profit                  | 41          | 56          | 83          | 97          |
| Margin (%)                    | 33.7        | 33.8        | 33.8        | 33.7        |
| Employee Cost                 | -           | -           | -           | -           |
| Other Expenses                | -           | -           | -           | -           |
| <b>EBITDA</b>                 | <b>17</b>   | <b>30</b>   | <b>49</b>   | <b>58</b>   |
| YoY gr. (%)                   | 13.5        | 76.9        | 61.2        | 17.8        |
| Margin (%)                    | 14.3        | 18.6        | 20.0        | 20.1        |
| Depreciation and Amortization | 4           | 7           | 11          | 13          |
| <b>EBIT</b>                   | <b>13</b>   | <b>24</b>   | <b>38</b>   | <b>45</b>   |
| Margin (%)                    | 10.7        | 14.4        | 15.5        | 15.6        |
| Net Interest                  | -           | -           | -           | -           |
| Other Income                  | -           | (2)         | (4)         | (2)         |
| <b>Profit Before Tax</b>      | <b>13</b>   | <b>22</b>   | <b>34</b>   | <b>43</b>   |
| Margin (%)                    | 10.7        | 13.2        | 13.9        | 15.0        |
| Total Tax                     | 3           | 3           | 8           | 11          |
| Effective Tax Rate (%)        | 25.7        | 12.0        | 24.4        | 25.0        |
| <b>Profit After Tax</b>       | <b>10</b>   | <b>19</b>   | <b>26</b>   | <b>32</b>   |
| Minority Interest             | (1)         | (2)         | (1)         | (1)         |
| Share Profit from Associate   | -           | -           | -           | -           |
| <b>Adjusted PAT</b>           | <b>8</b>    | <b>17</b>   | <b>25</b>   | <b>32</b>   |
| YoY gr. (%)                   | (1.9)       | 103.9       | 47.3        | 26.3        |
| Margin (%)                    | 7.0         | 10.4        | 10.3        | 11.1        |
| Extra Ord. Income / (Exp)     | -           | -           | -           | -           |
| <b>Reported PAT</b>           | <b>8</b>    | <b>16</b>   | <b>25</b>   | <b>32</b>   |
| YoY gr. (%)                   | (2.1)       | 91.6        | 58.5        | 29.1        |
| Margin (%)                    | 6.7         | 9.5         | 10.0        | 11.1        |
| Other Comprehensive Income    | -           | -           | -           | -           |
| Total Comprehensive Income    | 8           | 16          | 25          | 32          |
| <b>Equity Shares O/s (bn)</b> | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    |
| <b>EPS (INR)</b>              | <b>26.3</b> | <b>51.0</b> | <b>60.0</b> | <b>75.8</b> |

Source: Company, PL

### Balance Sheet (INR bn)

| Y/e Mar                               | FY25       | FY26       | FY27E      | FY28E      |
|---------------------------------------|------------|------------|------------|------------|
| <b>Non-Current Assets</b>             |            |            |            |            |
| <b>Gross Block</b>                    | <b>38</b>  | <b>48</b>  | <b>100</b> | <b>109</b> |
| Tangibles                             | 17         | 28         | 80         | 88         |
| Intangibles                           | 20         | 20         | 20         | 20         |
| <b>Acc: Dep / Amortization</b>        | <b>15</b>  | <b>22</b>  | <b>33</b>  | <b>46</b>  |
| Tangibles                             | 6          | 13         | 24         | 37         |
| Intangibles                           | 9          | 9          | 9          | 9          |
| <b>Net Fixed Assets</b>               | <b>23</b>  | <b>26</b>  | <b>67</b>  | <b>63</b>  |
| Tangibles                             | 11         | 15         | 56         | 51         |
| Intangibles                           | 11         | 11         | 11         | 11         |
| Capital Work In Progress              | -          | -          | -          | -          |
| Goodwill                              | 38         | 42         | 163        | 163        |
| Non-Current Investments               | 5          | 9          | 9          | 9          |
| Net Deferred Tax Assets               | 6          | 7          | 10         | 12         |
| Other Non-Current Assets              | 6          | 6          | 9          | 9          |
| <b>Current Assets</b>                 |            |            |            |            |
| Investments                           | 1          | -          | -          | -          |
| Inventories                           | -          | -          | -          | -          |
| Trade Receivables                     | 26         | 40         | 54         | 63         |
| Cash & Bank Balance                   | 9          | 11         | 25         | 34         |
| Other Current Assets                  | 7          | 8          | 10         | 14         |
| <b>Total Assets</b>                   | <b>125</b> | <b>149</b> | <b>346</b> | <b>366</b> |
| <b>Equity</b>                         |            |            |            |            |
| Equity Share Capital                  | 1          | 1          | 1          | 1          |
| Other Equity                          | 63         | 95         | 229        | 255        |
| <b>Total Network</b>                  | <b>64</b>  | <b>95</b>  | <b>229</b> | <b>256</b> |
| <b>Non-Current Liabilities</b>        |            |            |            |            |
| Long Term Borrowings                  | 3          | 3          | 54         | 37         |
| Provisions                            | -          | -          | -          | -          |
| Other Non Current Liabilities         | 11         | 12         | 15         | 14         |
| <b>Current Liabilities</b>            |            |            |            |            |
| ST Debt / Current of LT Debt          | 8          | 4          | 4          | 4          |
| Trade Payables                        | 10         | 18         | 28         | 37         |
| Other Current Liabilities             | 10         | 15         | 14         | 16         |
| <b>Total Equity &amp; Liabilities</b> | <b>125</b> | <b>149</b> | <b>346</b> | <b>366</b> |

Source: Company, PL

**Cash Flow (INR bn)**

| Y/e Mar                                | FY25        | FY26        | FY27E        | FY28E       |
|----------------------------------------|-------------|-------------|--------------|-------------|
| PBT                                    | 13          | 20          | 34           | 43          |
| Add. Depreciation                      | 5           | 7           | 11           | 13          |
| Add. Interest                          | 1           | 2           | -            | -           |
| Less Financial Other Income            | -           | (2)         | (4)          | (2)         |
| Add. Other                             | -           | -           | -            | -           |
| Op. Profit before WC Changes           | 19          | 29          | 45           | 56          |
| Net Changes-WC                         | (3)         | (7)         | (12)         | (5)         |
| Direct Tax                             | (4)         | (4)         | (8)          | (11)        |
| <b>Net Cash from Op. Activities</b>    | <b>12</b>   | <b>18</b>   | <b>24</b>    | <b>40</b>   |
| Capital Expenditures                   | (26)        | (6)         | (173)        | (9)         |
| Interest / Dividend Income             | -           | -           | -            | -           |
| Others                                 | 2           | 2           | -            | -           |
| <b>Net Cash from Invst. Activities</b> | <b>(24)</b> | <b>(4)</b>  | <b>(173)</b> | <b>(9)</b>  |
| Issue of Share Cap. / Premium          | 22          | -           | 115          | -           |
| Debt Changes                           | 1           | (4)         | 53           | (17)        |
| Dividend Paid                          | (5)         | (5)         | (5)          | (5)         |
| Interest Paid                          | (1)         | (1)         | -            | -           |
| Others                                 | -           | -           | -            | -           |
| <b>Net Cash from Fin. Activities</b>   | <b>17</b>   | <b>(11)</b> | <b>163</b>   | <b>(23)</b> |
| <b>Net Change in Cash</b>              | <b>5</b>    | <b>3</b>    | <b>14</b>    | <b>9</b>    |
| Free Cash Flow                         | 6           | 10          | (28)         | 32          |

Source: Company, PL

**Quarterly Financials (INR bn)**

| Y/e Mar                           | Q2FY26      | Q3FY26      | Q4FY26      | Q1FY27      |
|-----------------------------------|-------------|-------------|-------------|-------------|
| <b>Net Revenues</b>               | <b>40</b>   | <b>42</b>   | <b>45</b>   | <b>55</b>   |
| YoY gr. (%)                       | 8.1         | 6.2         | 5.2         | 24.2        |
| Raw Material Expenses             | 26          | 28          | 29          | 36          |
| Gross Profit                      | 14          | 14          | 15          | 19          |
| Margin (%)                        | 34.0        | 33.6        | 34.4        | 34.3        |
| <b>EBITDA</b>                     | <b>7</b>    | <b>8</b>    | <b>9</b>    | <b>11</b>   |
| YoY gr. (%)                       | -           | -           | -           | -           |
| Margin (%)                        | 18.3        | 18.3        | 20.6        | 20.3        |
| Depreciation / Depletion          | 2           | 2           | 2           | 2           |
| <b>EBIT</b>                       | <b>6</b>    | <b>6</b>    | <b>7</b>    | <b>9</b>    |
| Margin (%)                        | 14.0        | 14.2        | 16.6        | 16.0        |
| Net Interest                      | -           | -           | -           | -           |
| Other Income                      | -           | (1)         | (1)         | (1)         |
| <b>Profit before Tax</b>          | <b>6</b>    | <b>5</b>    | <b>7</b>    | <b>8</b>    |
| Margin (%)                        | 14.0        | 12.6        | 15.2        | 13.7        |
| Total Tax                         | 1           | 1           | -           | 2           |
| Effective Tax Rate (%)            | 23.8        | 16.5        | (6.1)       | 22.5        |
| <b>Profit After Tax</b>           | <b>4</b>    | <b>4</b>    | <b>7</b>    | <b>6</b>    |
| Minority Interest                 | -           | -           | (1)         | -           |
| Share Profit from Associate       | -           | -           | -           | -           |
| <b>Adjusted PAT</b>               | <b>4</b>    | <b>4</b>    | <b>7</b>    | <b>6</b>    |
| YoY gr. (%)                       | 16.7        | 5.9         | 67.4        | (13.9)      |
| Margin (%)                        | 9.4         | 9.4         | 15.0        | 10.4        |
| Extra Ord. Income / (Exp)         | -           | -           | -           | -           |
| <b>Reported PAT</b>               | <b>4</b>    | <b>3</b>    | <b>6</b>    | <b>5</b>    |
| YoY gr. (%)                       | 18.4        | (33.4)      | 144.8       | (15.3)      |
| Margin (%)                        | 9.4         | 5.9         | 13.8        | 9.4         |
| Other Comprehensive Income        | -           | -           | -           | -           |
| <b>Total Comprehensive Income</b> | <b>4</b>    | <b>3</b>    | <b>6</b>    | <b>5</b>    |
| Avg. Shares O/s (bn)              | -           | -           | -           | -           |
| <b>EPS (INR)</b>                  | <b>11.2</b> | <b>11.9</b> | <b>19.8</b> | <b>13.6</b> |

Source: Company, PL

**Key Financial Metrics**

| Y/e Mar                    | FY25   | FY26  | FY27E  | FY28E |
|----------------------------|--------|-------|--------|-------|
| <b>Per Share (INR)</b>     |        |       |        |       |
| EPS                        | 26.3   | 51.0  | 60.0   | 75.8  |
| CEPS                       | 39.7   | 71.4  | 86.4   | 106.6 |
| BVPS                       | 199.8  | 284.5 | 546.1  | 609.8 |
| FCF                        | 19.5   | 31.3  | (66.1) | 75.7  |
| DPS                        | 16.2   | 12.2  | 12.1   | 12.1  |
| <b>Return Ratio (%)</b>    |        |       |        |       |
| RoCE                       | 16.9   | 23.5  | 14.7   | 11.5  |
| ROIC                       | 10.3   | 18.0  | 9.3    | 10.4  |
| RoE                        | 16.8   | 21.5  | 15.5   | 13.1  |
| <b>Balance Sheet</b>       |        |       |        |       |
| Net Debt : Equity (x)      | -      | -     | 0.1    | -     |
| Net Working Capital (Days) | 48     | 49    | 38     | 34    |
| <b>Valuation (x)</b>       |        |       |        |       |
| PER                        | 70.2   | 36.2  | 30.8   | 24.4  |
| P/B                        | 9.2    | 6.5   | 3.4    | 3.0   |
| P/CEPS                     | 46.5   | 25.9  | 21.4   | 17.3  |
| EV/EBITDA                  | 35.4   | 20.2  | 16.5   | 13.6  |
| EV/Sales                   | 5.0    | 3.8   | 3.3    | 2.7   |
| Dividend Yield (%)         | 0.9    | 0.7   | 0.7    | 0.7   |
| FCFF Yield (%)             | 1.1    | 1.7   | (3.6)  | 4.1   |
| PEG Ratio                  | (15.1) | 0.4   | 1.8    | 0.9   |

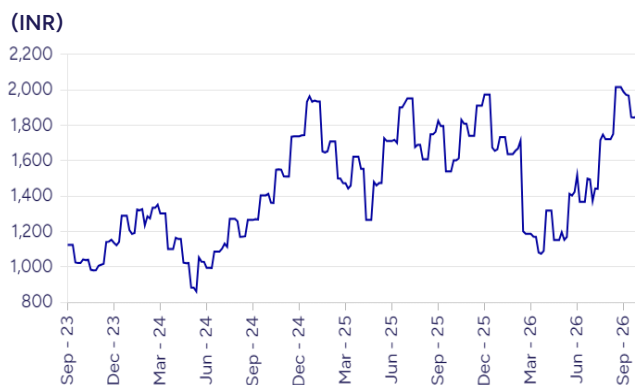
Source: Company, PL

**Key Operating Metrics**

| Y/e Mar              | FY25  | FY26  | FY27E | FY28E |
|----------------------|-------|-------|-------|-------|
| Revenue (in US\$ mn) | 1,445 | 1,868 | 2,637 | 3,030 |

Source: Company, PL

## Price Chart



## Recommendation History

| No. | Date      | Rating | TP (INR) | Share Price (INR) |
|-----|-----------|--------|----------|-------------------|
| 1   | 28-Jul-26 | BUY    | 2120     | 1686              |
| 2   | 02-Jul-26 | BUY    | 1980     | 1442              |
| 3   | 18-Jun-26 | Buy    | 2020     | 1466              |
| 4   | 17-Jun-26 | Buy    | 2020     | 1466              |
| 5   | 06-May-26 | BUY    | 2020     | 1169              |
| 6   | 01-Apr-26 | BUY    | 1870     | 1154              |
| 7   | 23-Jan-26 | BUY    | 2150     | 1636              |
| 8   | 06-Jan-26 | BUY    | 2140     | 1642              |
| 9   | 23-Jul-22 | BUY    | 4031     | 3726              |
| 10  | 04-Jul-22 | BUY    | 4095     | 3488              |

## Analyst Coverage Universe

| Sr. No. | Company Name              | Rating     | TP (INR) | Share Price (INR) |
|---------|---------------------------|------------|----------|-------------------|
| 1       | Coforge                   | BUY        | 2120     | 1686              |
| 2       | Cyient                    | HOLD       | 1040     | 979               |
| 3       | Firstsource Solutions     | BUY        | 330      | 260               |
| 4       | Fractal Analytics         | Buy        | 1010     | 845               |
| 5       | HCL Technologies          | HOLD       | 1160     | 1221              |
| 6       | Infosys                   | BUY        | 1240     | 1047              |
| 7       | KPIT Technologies         | SELL       | 460      | 639               |
| 8       | L&T Technology Services   | HOLD       | 3350     | 3293              |
| 9       | Latent View Analytics     | Accumulate | 320      | 298               |
| 10      | LTM                       | Accumulate | 4200     | 4037              |
| 11      | Mphasis                   | BUY        | 2820     | 2288              |
| 12      | Persistent Systems        | Accumulate | 5860     | 5575              |
| 13      | Sagility                  | BUY        | 60       | 46                |
| 14      | Tata Consultancy Services | BUY        | 2500     | 2050              |
| 15      | Tata Elxsi                | Reduce     | 3350     | 3697              |
| 16      | Tata Technologies         | SELL       | 610      | 758               |
| 17      | Tech Mahindra             | BUY        | 1780     | 1510              |
| 18      | Wipro                     | Reduce     | 165      | 178               |

## PL's Recommendation Nomenclature (Absolute Performance)

|                          |                                   |
|--------------------------|-----------------------------------|
| <b>BUY</b>               | : > 15%                           |
| <b>Accumulate</b>        | : 5% to 15%                       |
| <b>Hold</b>              | : +5% to -5%                      |
| <b>Reduce</b>            | : -5% to -15%                     |
| <b>Sell</b>              | : < -15%                          |
| <b>Not Rated (NR)</b>    | : No specific call on the stock   |
| <b>Under Review (UR)</b> | : Rating likely to change shortly |

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