

Healthcare: Hospitals

	Market	Operating		
Companies	Сар	beds		
	(INR b)	(1QFY26)		
AsterDM	319	10119		
Apollo Hospital	1,137	8,030		
Max Healthcare	1215	4749		
Medanta	371	2,487		
Fortis Health	723	5700		
Narayana	378	5,394		
KIMS	304	4,612		
Rainbow	160	1523		
Yatharth	70	1,605		
Jupiter	92	1061		

Hospital sector delivers resilient growth

Robust bed addition and stable margin support outlook

- In this note, we have analyzed the performance of listed hospital companies with specific pointers related to 1QFY26.
- On an aggregate basis, they have delivered a robust CAGR of 16.5%/26% in revenue/EBITDA over the past five years.
- Notably, the momentum was stable in 1QFY26 with YoY revenue growth of 16.5%. YoY EBITDA growth moderated to 20.5% due to the addition of hospitals/beds, consistent scale-up, and improvement in operating efficiency.
- ARPOB CAGR of 7.4% (9.5% YoY in 1QFY26) over the past two years implies volume CAGR of 9%. On an aggregate basis, they have added beds at CAGR of 8% to cater to an increase in the number of patients to be treated. The bed addition is done in a combination of expansion (brownfield/greenfield) and acquisitions.
- Interestingly, over FY25-27, listed hospital companies are expected to add 14K beds, a 35% increase in total number of beds from 39K as of FY25.
- The current aggregate occupancy of 59% implies scope for further improvement. This, coupled with strategic bed additions, would help the companies to sustain their performance over the next 4-5 years, we believe.
- Considering the robust performance so far and a promising outlook, the sector trades at a healthy valuation of 25x 12M forward EV/EBITDA. We expect the valuation to sustain given the strong industry tailwinds and as companies are well-positioned to build adequate infrastructure to cater to the rising patient pool.

Double-digit revenue growth led by MAXH, Fortis and KIMS

- Over the past two years, the hospital sector has delivered a revenue CAGR of 15.6%. Specifically, in 1QFY26, YoY revenue growth was 16%, led by MAXH (+27% YoY), FORTIS (+19% YoY), KIMS (+27% YoY) and Jupiter/Yatharth.
- Particularly, MAXH YoY growth was primarily driven by an increase in operational beds (+25% YoY) and steady higher occupancy levels at its existing facilities. FORTIS growth was supported largely by higher volume of patients and an increase in average realization per patient (+6% YoY).
- KIMS growth was supported by improvement in ARPOB (+12% YoY) and an increase in the number of patients treated (+13% YoY; implied growth).
- NARH posted revenue growth of 3% YoY for India hospitals. Excluding the hospital at Jammu unit, the YoY growth was 12.6%. Aster DM reported moderate revenue growth of 7.6% YoY in 1QFY26, led by 14% YoY growth in ARPOB. Likewise, Rainbow's revenue grew by 7% YoY, led by 15% YoY growth in ARPOB for the quarter.
- Overall, the revenue growth was supported by better volume growth and better realization per patient for 1QFY26.

Revenue CAGR





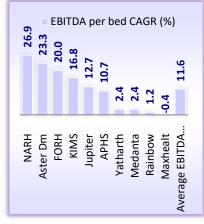
EBITDA CAGR



Margin remains stable; Fortis leads EBITDA growth; MAXH tops per bed profitability

- Hospital sector on an aggregate basis reported 19% EBITDA CAGR over the past two years, with 16% YoY growth in 1QFY26.
- EBITDA margins have been largely stable at 23% for the past two years on an aggregate basis. In 1QFY26, EBITDA margins expanded 70bp YoY.
- At EBITDA level, the maximum YoY growth in 1Q was delivered by FORH (+41% YoY), followed by MEDANTA, MAXH, JUPITER and Yatharth, which reported ~20-22% YoY growth.
- KIMS underperformed the sector with 7.4% YoY growth for the quarter. The five newly launched hospitals reported a combined EBITDA loss of INR210m in 1QFY26, which is expected to reduce in the forthcoming quarters.
- While EBITDA margin was the highest for Rainbow, most of the other companies had healthy EBITDA margin of 22-25% for the quarter. Aster had the lowest EBITDA margin of 20%. Excluding the pharmacy profitability, EBIDTA margin of Aster stood at 22.8% vs. 20.8% YoY. The scale-up of new hospitals led to EBIDTA margin contraction for MAXH for the quarter.
- EBITDA per bed grew 11.2% YoY to INR4.8m for the quarter, with NARH/Aster the maximum CAGR in EBITDA per bed over the past two years. MAXH/Raibow continues to lead with the highest EBITDA per bed at 6.8m for the quarter. Medanta/APHS posted EBITDA per bed of ~INR6m.
- Fortis/NARH reported EBITDA per bed of INR4m.

EBITDA per bed CAGR



Hospital sector expansion accelerates; 7,830 beds to be added in FY26

- At the aggregate level, listed hospital companies added 1,569 beds in FY25, taking the total operating beds to 38,910.
- In fact, after Covid, ~6,770 beds were added over FY22-25. Almost 34% of FY25 beds are expected to be added over FY25-27.
- Particularly, in 1QFY26, operating bed additions stood at 1,270 QoQ.
- Hospitals are executing multiple projects to add beds over the next 3-4 years.
 Specifically, FY26 is expected to witness bed additions of 7,830, implying 20%
 YoY growth in operating beds.
- KIMS added the maximum number of beds (989) in FY25 and expects to add 1,950 beds over FY25-27.
- ASTERDM, along with QCIL, is expected to add the maximum number of beds (2,685) over the next two years.
- In FY26, APHS/ FORH/MAXH are expected to add the maximum number of beds (1600/1570/1500).
- NARH and Jupiter are working on projects that would add beds FY27 onward.

Steady ARPOB gains across hospitals; KIMS shows consistent growth in ARPOB

- Average hospital ARPOB grew at a CAGR of 7.4% to INR58.5k, with KIMS delivering the highest growth of 16.5%, followed by 13.8% growth in NARH and 13% growth in ASTER over 1QFY24-1QFY26.
- Specifically in 1QFY26, NARH/KIMS/RAINBOW/JUPITER exhibited mid-teens YoY growth in ARPOB. Considerable reduction in patients from Bangladesh, certain price hikes taken since Jan'25 and payor mix/case mix optimization led highest



ARPOB CAGR



- YoY growth in ARPOB for the quarter for NARH. KIMS' ARPOB has been consistently growing, from INR31.7k in 1QFY24 to INR43k in 1QFY26.
- RAINBOW witnessed lower footfall due to adverse seasonality and a higher share of the high-end critical care segment, driving APROB growth for the quarter.
- MAXH had stable ARPOB due to the addition of hospitals having lower realization per patient. Increased share of lower-ARPOB Lucknow/Patna hospitals moderated YoY growth for Medanta as well.
- APHS/FORH/Yatarth had stable 6-8% YoY improvement in realization per patient.

Moderate IPD growth for the quarter; KIMS shows strongest momentum

- In 1QFY26, overall average in-patient (IPD) volumes grew 3.8% YoY to 428k.
- APHS/NARH/RAINBOW saw moderate YoY growth in IPD volume in 1Q.
- The impact on the reported basis was higher for NARH due to IP patients in 1QFY25. Adj. for the same, the IP patients have been largely stable YoY.
- KIMS delivered the highest IP patient growth of 15.8% on YoY basis.
- The overall IP patients have witnessed 7% CAGR over the past two years at aggregate level. Yatharth saw 26% CAGR of IP patients over the past two years.
- This was followed by Medanta and Rainbow for past two years.

Hospital occupancy stable over two years; marginal dip in 1Q amid bed additions

- The average occupancy at aggregate level remained stable for past two years. Having said this, average occupancy levels of hospitals contracted 100bps YoY in 1QFY26 to 59%.
- The addition of newer beds and the adverse impact of geo-political tensions on international patient flow impacted occupancy to some extent in 1QFY26.
- MAXH leads the pack with the highest occupancy of 76% despite bed addition over the past 12 months.
- Medanta/Yatharth showcased marked improvement in occupancy YoY.

Exhibit 1: Bed addition plan over next 12-24M

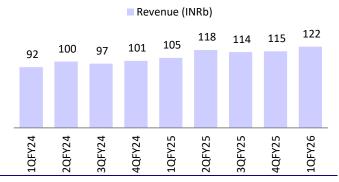
Hospitals	Current Operating Beds	FY25	1QFY26	FY26	FY27	Bed addition (FY25-27)
Medanta	2487	224	7	610	400	1010
Aphs	8030	80	5	1597	0	1597
Maxhealt	4749	856	95	1499	300	1799
Narh	5394	-270	-20	0	100	100
Kims	4612	989	120	1100	850	1950
Rainbow	1523	96	0	250	130	380
Forh	5700	806	950	1573	0	1573
Jupiter	1061	100	0	0	1000	1000
Yatharth	1605	0	0	700	300	1000
Aster + Qcil	10119	518	113	844	1841	2685
Total	40180	1569	1270	7827	6099	13926

Source: MOFSL, Company



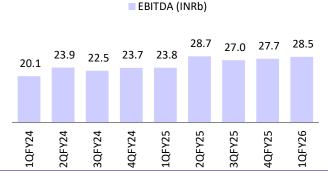
Story in charts

Exhibit 2: Hospital sales grew 16% YoY in 1QFY26



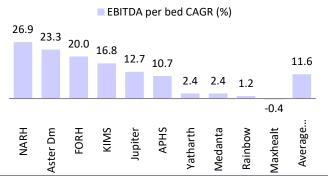
Source: Company, MOFSL

Exhibit 4: Hospital sector EBITDA clocked 19% CAGR over FY25-27



Source: Company, MOFSL

Exhibit 6: NARH/Aster saw the highest EBITDA per bed CAGR



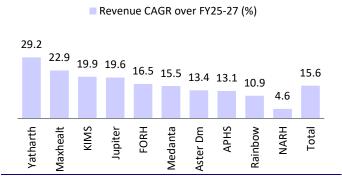
Source: Company, MOFSL

Exhibit 8: Bed additions in 1QFY26 was 1,270 QoQ



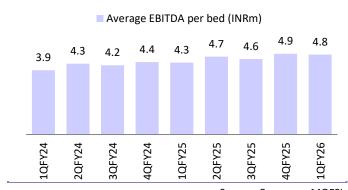
Source: Company, MOFSL

Exhibit 3: Hospital sales saw 15.6% CAGR, led by MAXH



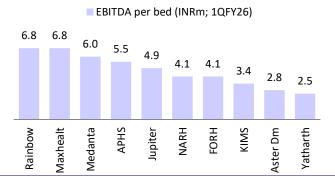
Source: Company, MOFSL

Exhibit 5: Average EBITDA per bed grew 11.2% YoY in 1QFY26



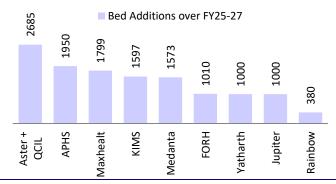
Source: Company, MOFSL

Exhibit 7: Rainbow and Max had the highest EBITDA per bed in 1QFY26



Source: Company, MOFSL

Exhibit 9: FY26//27 expected to witness bed addition of ~14K

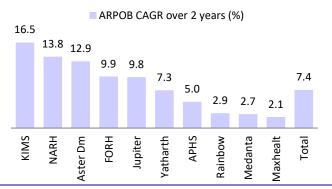


Source: Company, MOFSL

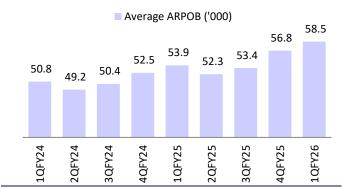


Exhibit 10: Average ARPOB saw 7.4% CAGR led by KIMS

Exhibit 11: Average ARPOB grew 8.5% YoY in 1QFY26

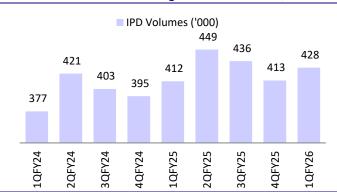


Source: Company, MOFSL



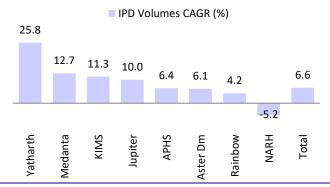
Source: Company, MOFSL

Exhibit 12: Overall IPD volume grew 3.8% YoY in 1QFY26



Source: Company, MOFSL

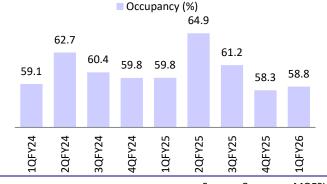
Exhibit 13: Aggregate IPD volume posted 6.6% CAGR over two years



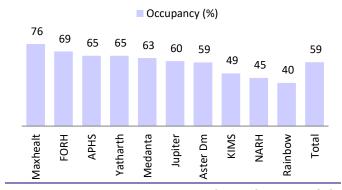
Source: Company, MOFSL

Exhibit 14: Aggregate occupancy contracted 100bp YoY in 1QFY26

Exhibit 15: Max witnessed highest occupancy in 1QFY26



Source: Company, MOFSL



Source: Company, MOFSL

Exhibit 16: Valuation snapshot

Commonica	Market Cap	CNAD	FY25 (INRb)		CAGR % (FY25-27)		PE (x)		EV/EBITDA(x)					
Companies	(INR b)		Sales	EBITDA	PAT	Sales	EBITDA	PAT	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
Apollo Hospital	1,137	7,907	218	30	14	15	21	28	78	61	48	38	32	25
Max Healthcare	1215	1250	86	23	13	21	22	33	81	64	50	52	42	35
Medanta	371	1,380	37	9	5	15	18	30	71	58	46	43	38	30
Fortis Health	723	958	77	16	8	18	27	37	68	65	49	35	35	29
Narayana	378	1,849	55	13	8	14	16	20	44	40	34	28	26	22
AsterDM	319	615	41	8	54	30	37	-63	78	69	51	33	31	23
KIMS	304	760	30	8	4	27	26	28	67	70	48	36	35	27
Rainbow	160	1578	15	5	2	18	18	22	58	53	43	29	28	24
HCG	96	689	22	4	0	15	21	58	170	124	64	21	22	18
Jupiter	92	1410	13	3	2	18	18	13	54	44	37	35	25	22
Dr Agarwal Healthcare	13	329	17	5	1	20	21	39	170	120	88	31	27	22

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NOTES

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BUY	>=15%				
SELL	<-10%				
NEUTRAL	< - 10 % to 15%				
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