

Siemens

BSE Sensex S&P CNX 81,186

24,684

SIEMENS

Bloomberg	SIEM IN
Equity Shares (m)	356
M.Cap.(INRb)/(USDb)	1113.8 / 13
52-Week Range (INR)	4042 / 2270
1, 6, 12 Rel. Per (%)	8/-10/-22
12M Avg Val (INR M)	2860

Financials Snapshot (INR b)

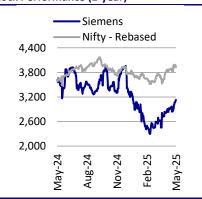
r mancials shapshot (new b)				
Y/E SEP	FY25E	FY26E	FY27E	
Net Sales	169.9	192.9	219.1	
EBITDA	21.5	25.7	30.4	
PAT	19.1	23.6	27.2	
EPS (INR)	53.7	66.2	76.5	
GR. (%)	-5.3	23.2	15.5	
BV/Sh (INR)	485.1	551.3	627.8	
Ratios				
ROE (%)	11.1	12.0	12.2	
RoCE (%)	11.3	12.2	12.4	
Valuations				
P/E (X)	58.3	47.3	40.9	
P/BV (X)	6.5	5.7	5.0	
EV/EBITDA (X)	46.9	38.7	32.0	

Shareholding pattern (%)

As On	Mar-25	Dec-24	Mar-24
Promoter	75.0	75.0	75.0
DII	7.3	6.8	7.4
FII	8.2	8.8	8.3
Others	9.5	9.5	9.3

FII Includes depository receipts

Stock Performance (1-year)



CMP: INR3,128 TP: INR3,200 (+2%)

Neutral

Witnessing gradual recovery

Siemens in its analyst meet highlighted its continued focus on improving margins as volumes improve across segments. Smart infrastructure is benefiting from improved demand and digital industries segment seems to be bottoming out in terms of demand weakness. Mobility segment volumes will improve as locomotive delivery commences after a few quarters. The company intends to increase the share of exports in both Smart infrastructure and Mobility. We maintain our estimates and TP of INR3,200, based on 45x Mar'27E earnings on pro forma financials of the non-energy entity Siemens Limited. We will revisit our estimates once we have detailed financials of both the entities. We maintain Neutral rating on the stock.

Key takeaways from Siemens analyst meeting

Digital Industries (DI): Witnessing early signs of bottoming out

The segment continues to experience normalization after a post-Covid surge. While order inflow has improved sequentially, from INR7.6b in 4QFY24 to INR8.1b in 1QFY25 to INR9.5b in 2QFY25, revenue and margins remain under pressure due to subdued private sector capex, inventory correction at channel partners, and an unfavorable product mix. The company is consciously avoiding stock pushing to prevent the creation of excess inventory. Management is cautiously optimistic about a recovery, citing early signs of bottoming out.

Smart Infrastructure (SI): Room for margin improvement

Performance was resilient with 40% YoY growth in 2QFY25 orders and consistent revenue growth. This strength was underpinned by public sector investments, particularly in power distribution, data centers, and semiconductor infra, while private sector capex remains weak. Margin expansion was notable, with 1HFY25 EBITDA margins improving to 16.3% from 15.3% YoY, supported by product mix and disciplined execution. Management has showcased confidence in further margin improvement and expressed satisfaction with the performance of its C&S Electric acquisition, which continues to grow profitably. The company also aims to increase the share of exports and services in this segment to improve its margin profile over time.

Mobility: Production scale-up to help improve margins

The segment displayed a volatile but promising outlook. 2QFY25 saw strong order inflow, including export orders for metro bogies and a scope expansion for the 9000 HP locomotive project, particularly for maintenance. Execution, however, saw slight delays due to normalization of project cycles. Management emphasized that the ramp-up for the Dahod-based locomotive factory is progressing on schedule. Export demand from the parent remains strong, and signaling has been identified as a future growth lever. While current margins are impacted by upfront investments and R&D costs, the company expects improvement as production scales. The 9000 HP factory is ready and gearing up to start commercial production of locomotives. Bogey factory is also ready.

Teena Virmani - Research Analyst (Teena.Virmani@MotilalOswal.com)



Low-voltage motors (LVM) business remains under pressure

The segment witnessed a 6.9% YoY decline in new orders due to tepid demand and pricing pressure. Despite revenue growth of 6%, EBITDA margin declined on YTD basis due to lower price realization and increased royalty payments to Innomotics, the global business that was recently divested by Siemens AG. Management confirmed that it is evaluating strategic options for the future of this segment in light of the external dependency.

Outlook

Looking ahead, Siemens remains optimistic about its growth trajectory in terms of revenue and profitability. Public sector capex will continue to drive momentum in the **Smart Infrastructure** and **Mobility** segments, with the latter expected to ramp up materially as major railway and metro projects advance. Export growth is a strategic focus, particularly for the Mobility and SI businesses, as global supply chains diversify and India strengthens its role as a manufacturing hub. **Digital Industries**, while currently muted, is expected to benefit from an eventual revival in private capex and rising demand for automation and digitalization solutions. Though the segment is still dependent on imports and impacted by transfer pricing, the company is hopeful of margin recovery through volume growth and improved operating leverage.

Energy segment demerger will not impact Siemens Ltd

Management highlighted that the recent demerger of the Energy business has no material impact on the operational outlook of Siemens Limited. The focus remains on profitable growth, localization, exports, and selective capex aligned with emerging verticals such as semiconductors, batteries, and data centers.

Valuation and view

We maintain our estimated CAGR of 14%/19%/19% in revenue/EBITDA/PAT for Siemens Ltd. The stock is currently trading at 47.3x/40.9x P/E on FY26/27E earnings. We maintain Neutral rating on the stock with a TP of INR3,200, based on 45x Mar'27E earnings on pro forma financials of the non-energy entity Siemens Limited. We will revisit our estimates once we have detailed financials of both the entities.

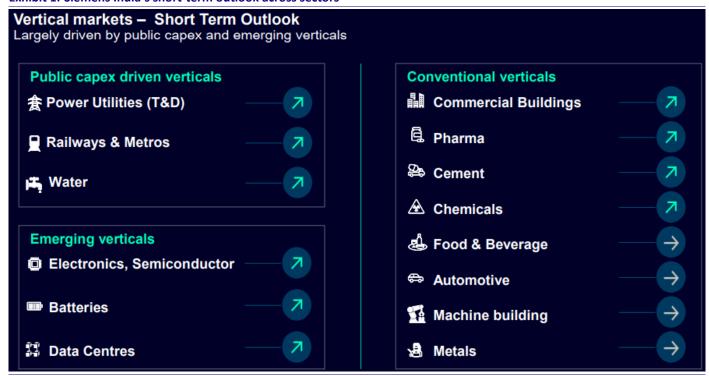
Key risks and concerns

1) Slowdown in order inflows from key government-focused segments such as transmission and railways, 2) Aggression in bids to procure large-sized projects would adversely impact margins, 3) Related-party transactions with parent group entities at lower-than-market valuations to weigh on the stock performance.



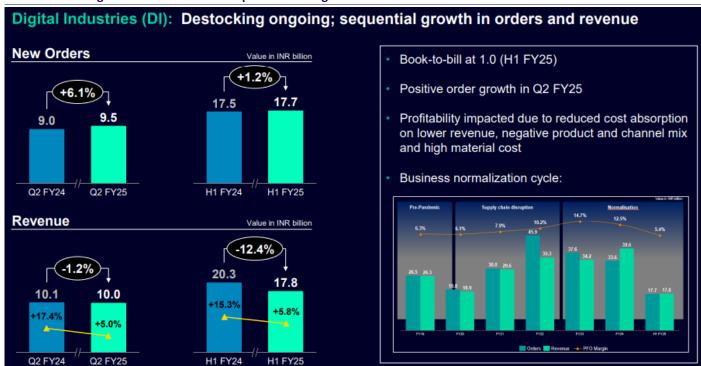
Key Exhibits

Exhibit 1: Siemens India's short-term outlook across sectors



Source: Company, MOFSL

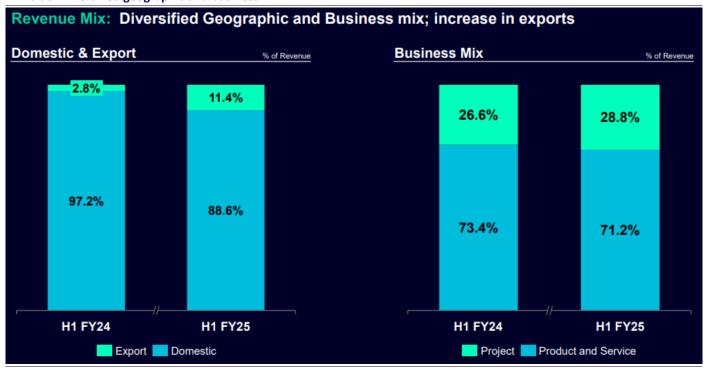
Exhibit 2: DI margins normalization after a post-Covid surge



Source: Company, MOFSL



Exhibit 3: Diversified geographic and business mix



Source: Company, MOFSL

Exhibit 4: Financials for Siemens Ltd. and Energy business

		d Energy Bus			Values in INR Billion
	Siemens Ltd. (continuing operations)			Energy Business ² (discontinued operations)	
	H1 FY24 (6 months)	H1 FY25 (6 months)	% (y-o-y)	H1 FY24 (6 months)	H1 FY25 (5 months)
Order Backlog ¹	386.9	414.6	+7.2%	97.4	150.5
New Orders	72.6	95.6	+31.7%	47.8	51.0
Revenue	78.6	78.5	-0.1%	27.1	25.6
EBITDA	10.9	9.5	-12.8%	3.8	5.8
EBITDA Margin %	13.9%	12.1%	-180bps	14.2%	22.6%
Reported PBT	14.3	10.5	-26.6%	2.5	4.2
Exceptional item adjustments	-2.2 ³	+0.8 4		-	-
Underlying PBT	12.1	11.3	-7.0%	2.5	4.2

Source: Company, MOFSL



Financials and Valuation

Y/E Sep	2024	2025E	2026E	(INR M) 2027E
Net Sales	1,60,817	1,69,896	1,92,886	2,19,074
Change (%)	NA	5.6	13.5	13.6
Gross Profit	47,926	50,632	57,483	65,288
Total Expenditure	1,39,615	1,48,387	1,67,224	1,88,648
% of Net Sales	86.8	87.3	86.7	86.1
EBITDA	21,202	21,509	25,662	30,426
Margin (%)	13.2	12.7	13.3	13.9
Depreciation	2,556	2,679	2,743	2,794
EBIT	18,646	18,831	22,919	27,632
Interest	440	140	140	140
Other Income	8,771	6,889	8,735	8,897
PBT Before EO Exp	26,977	25,580	31,514	36,389
EO Items	0	0	0	0
PBT After EO Exp	26,977	25,580	31,514	36,389
Tax	6,773	6,446	7,942	9,170
Rate (%)	25.1	25.2	25.2	25.2
MI & P/L of Asso. Cos	0	0	0	0
Reported PAT	20,204	19,134	23,573	27,219
Change (%)	NA	-5.3	23.2	15.5
Adjusted PAT	20,204	19,134	23,573	27,219
Change (%)	NA	-5.3	23.2	15.5
Margin (%)	12.6	11.3	12.2	12.4
Consolidated Balance Sheet				(INR M)
	2024	2025E	2026E	
Consolidated Balance Sheet Y/E March Share Capital	2024 712	2025E 712	2026E 712	(INR M) 2027 E 712
Y/E March				2027E
Y/E March Share Capital	712 1,52,855	712 1,71,989	712 1,95,561	2027E 712 2,22,780
Y/E March Share Capital Reserves	712	712	712	2027E 712
Y/E March Share Capital Reserves Net Worth Minority Interest	712 1,52,855 1,53,567 94	712 1,71,989 1,72,701	712 1,95,561 1,96,273	2027E 712 2,22,780 2,23,492
Y/E March Share Capital Reserves Net Worth Minority Interest Loans	712 1,52,855 1,53,567 94 0	712 1,71,989 1,72,701 94 0	712 1,95,561 1,96,273 94 0	2027E 712 2,22,780 2,23,492 94
Y/E March Share Capital Reserves Net Worth Minority Interest	712 1,52,855 1,53,567 94	712 1,71,989 1,72,701 94 0 -2,776	712 1,95,561 1,96,273 94 0 -2,776	2027E 712 2,22,780 2,23,492 94
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability	712 1,52,855 1,53,567 94 0 -2,776	712 1,71,989 1,72,701 94 0	712 1,95,561 1,96,273 94 0	2027E 712 2,22,780 2,23,492 94 0 -2,776
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed	712 1,52,855 1,53,567 94 0 -2,776 1,50,885	712 1,71,989 1,72,701 94 0 -2,776 1,70,019	712 1,95,561 1,96,273 94 0 -2,776 1,93,591	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393	712 1,71,989 1,72,701 94 0 -2,776 1,70,019	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory Debtors	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305 44,484	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445 49,323	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835 55,997	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836 63,600
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory Debtors Cash & Bank Balance	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305 44,484 95,679	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445 49,323 1,05,244	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835 55,997 1,21,878	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836 63,600 1,41,280
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory Debtors Cash & Bank Balance Loans & Advances	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305 44,484 95,679 4,618	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445 49,323 1,05,244 4,879	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835 55,997 1,21,878 5,539	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836 63,600 1,41,280 6,291
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory Debtors Cash & Bank Balance Loans & Advances Other Current Assets	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305 44,484 95,679 4,618 64,052	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445 49,323 1,05,244 4,879 67,668	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835 55,997 1,21,878 5,539 76,825	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836 63,600 1,41,280 6,291 87,255
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory Debtors Cash & Bank Balance Loans & Advances Other Current Assets Current Liab. & Prov.	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305 44,484 95,679 4,618 64,052 99,332	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445 49,323 1,05,244 4,879 67,668 1,04,940	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835 55,997 1,21,878 5,539 76,825 1,19,140	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836 63,600 1,41,280 6,291 87,255 1,35,316
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory Debtors Cash & Bank Balance Loans & Advances Other Current Assets Current Liab. & Prov. Creditors	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305 44,484 95,679 4,618 64,052 99,332 47,045	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445 49,323 1,05,244 4,879 67,668 1,04,940 49,701	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835 55,997 1,21,878 5,539 76,825 1,19,140 56,426	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836 63,600 1,41,280 6,291 87,255 1,35,316 64,087
Y/E March Share Capital Reserves Net Worth Minority Interest Loans Deferred Tax Liability Capital Employed Net Fixed Assets Capital WIP Investments Curr. Assets Inventory Debtors Cash & Bank Balance Loans & Advances Other Current Assets Current Liab. & Prov. Creditors Other Liabilities	712 1,52,855 1,53,567 94 0 -2,776 1,50,885 13,393 1,033 653 2,35,138 26,305 44,484 95,679 4,618 64,052 99,332 47,045 33,603	712 1,71,989 1,72,701 94 0 -2,776 1,70,019 13,714 1,033 653 2,59,558 32,445 49,323 1,05,244 4,879 67,668 1,04,940 49,701 35,500	712 1,95,561 1,96,273 94 0 -2,776 1,93,591 13,972 1,033 653 2,97,073 36,835 55,997 1,21,878 5,539 76,825 1,19,140 56,426 40,304	2027E 712 2,22,780 2,23,492 94 0 -2,776 2,20,810 14,177 1,033 653 3,40,263 41,836 63,600 1,41,280 6,291 87,255 1,35,316 64,087 45,776



Financials and Valuation

Ratios				
Y/E March	2024	2025E	2026E	2027E
Basic (INR)	56.8	53.7	66.2	76.5
Adjusted EPS	56.8	53.7	66.2	76.5
Growth (%)	NA	-5.3	23.2	15.5
Cash EPS	63.9	61.3	73.9	84.3
Book Value	431.4	485.1	551.3	627.8
Valuation (x)				
P/E	55.2	58.3	47.3	40.9
Cash P/E	49.0	51.1	42.4	37.1
EV/EBITDA	48.1	46.9	38.7	32.0
EV/Sales	6.3	5.9	5.1	4.4
Price/Book Value	7.3	6.5	5.7	5.0
Profitability Ratios (%)				
RoE	13.2	11.1	12.0	12.2
RoCE	13.6	11.3	12.2	12.4
RoIC	25.6	22.0	24.1	26.2
Turnover Ratios				
Debtors (Days)	101	106	106	106
Inventory (Days)	60	70	70	70
Creditors. (Days)	107	107	107	107
Asset Turnover (x)	1.1	1.0	1.0	1.0
Leverage Ratio				
Net Debt/Equity (x)	-0.6	-0.6	-0.6	-0.6

Please note that historical cash flow statements are not yet provided by the company after the demerger of its Energy division.

We will make further changes as and when we receive any additional data from the company.



Explanation of Investment Rating			
Investment Rating	Expected return (over 12-month)		
BUY	>=15%		
SELL	< - 10%		
NEUTRAL	< - 10 % to 15%		
UNDER REVIEW	Rating may undergo a change		
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation		

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

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