

October 31, 2025

## Q2FY26 Result Update

■ Change in Estimates | ☒ Target | ■ Reco

### Change in Estimates

|                     | Current     |        | Previous    |        |
|---------------------|-------------|--------|-------------|--------|
|                     | FY27E       | FY28E  | FY27E       | FY28E  |
| <b>Rating</b>       | <b>HOLD</b> |        | <b>HOLD</b> |        |
| <b>Target Price</b> | <b>894</b>  |        | <b>835</b>  |        |
| Sales (Rs. m)       | 56,175      | 62,002 | 56,175      | 62,002 |
| % Chng.             | -           | -      | -           | -      |
| EBITDA (Rs. m)      | 7,584       | 8,680  | 7,584       | 8,680  |
| % Chng.             | -           | -      | -           | -      |
| EPS (Rs.)           | 22.9        | 26.5   | 22.9        | 26.5   |
| % Chng.             | -           | -      | -           | -      |

### Key Financials - Consolidated

| Y/e Mar        | FY25   | FY26E  | FY27E  | FY28E  |
|----------------|--------|--------|--------|--------|
| Sales (Rs. m)  | 48,942 | 50,783 | 56,175 | 62,002 |
| EBITDA (Rs. m) | 7,118  | 5,942  | 7,584  | 8,680  |
| Margin (%)     | 14.5   | 11.7   | 13.5   | 14.0   |
| PAT (Rs. m)    | 3,552  | 3,157  | 4,358  | 5,038  |
| EPS (Rs.)      | 18.7   | 16.6   | 22.9   | 26.5   |
| Gr. (%)        | (23.0) | (11.1) | 38.0   | 15.6   |
| DPS (Rs.)      | 4.0    | 4.0    | 5.7    | -      |
| Yield (%)      | 0.4    | 0.4    | 0.6    | -      |
| RoE (%)        | 10.7   | 8.7    | 11.1   | 11.8   |
| RoCE (%)       | 14.5   | 9.3    | 12.3   | 13.0   |
| EV/Sales (x)   | 3.4    | 3.3    | 3.0    | 2.7    |
| EV/EBITDA (x)  | 23.7   | 28.6   | 22.2   | 19.1   |
| PE (x)         | 48.2   | 54.3   | 39.3   | 34.0   |
| P/BV (x)       | 4.9    | 4.6    | 4.2    | 3.8    |

### Key Data

CRBR.BO | CU IN

|                     |                      |
|---------------------|----------------------|
| 52-W High / Low     | Rs.1,531 / Rs.809    |
| Sensex / Nifty      | 83,939 / 25,722      |
| Market Cap          | Rs.171bn / \$ 1,932m |
| Shares Outstanding  | 190m                 |
| 3M Avg. Daily Value | Rs.239.82m           |

### Shareholding Pattern (%)

|                         |       |
|-------------------------|-------|
| Promoter's              | 39.96 |
| Foreign                 | 10.87 |
| Domestic Institution    | 29.82 |
| Public & Others         | 19.35 |
| Promoter Pledge (Rs bn) | -     |

### Stock Performance (%)

|          | 1M    | 6M     | 12M    |
|----------|-------|--------|--------|
| Absolute | (2.6) | (11.9) | (34.7) |
| Relative | (6.9) | (15.8) | (38.2) |

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## Soft quarter amid VAW impact; guidance intact

### Quick Pointers:

- Management retained its guidance of consolidated revenue of 5.5%-6.5% with PBIT margin decline of 250-300bps YoY in FY26.
- CUMI incurred capex of ~Rs1.6bn in H1FY26 and expect to incur a total capex of ~Rs3.5bn in FY26.

**Carborundum Universal (CU) reported a moderate 6.0% YoY growth in consolidated revenue, while EBITDA margin contracted by 388bps YoY to 12.0%. In the Abrasives segment, logistics disruptions at Rhodius have been resolved, and festive-driven demand helped clear dealer inventories, supporting stronger volume prospects for H2FY26. The Ceramics segment continues to be driven by Metalized Cylinders and Engineered Ceramics, with management focusing on diversification into high-growth industries such as semiconductors, data centers, defence, and aerospace through new product development. Meanwhile, the Electrominerals segment remains under pressure due to an expected ~25% volume decline at VAW amid ongoing sanctions, partially offset by robust performance at Foskor Zirconia. Considering near-term headwinds, management has maintained its FY26 consolidated revenue growth guidance at 5.5–6.5% YoY, with an expected EBIT margin contraction of 250–300 bps. We roll forward to Sep'27E and maintain 'Hold' rating with a SoTP-based revised TP of Rs894 (Rs835 earlier) valuing Abrasives/Ceramics/Electrominerals at 30x/35x/15x Sep'27E (30x/35x/15x Mar'27E earlier).**

**Long-term View:** We remain cautious in the short-term given the continued challenges in VAW along with Chinese dumping impacting Abrasives. However, CU may perform well in the long run given 1) healthy domestic demand, 2) capacity expansion in Electrominerals and Abrasives 3) value-added product launches in Engineered ceramics, and 4) strong market reach and exports. The stock is trading at a P/E of 39.3x/34.0x on FY27/28E earnings.

**Margins declined amid weaker revenue growth:** Consolidated revenue was up 6.0% YoY to Rs13.0bn (Ple: Rs12.3bn). EBITDA declined by 19.8% YoY to Rs1.6bn (PLe: Rs1.3bn) while EBITDA margin declined by 388bps YoY to 12.0% primarily due to lower gross margin and higher employee costs (+20.7% YoY to Rs2.4bn). PBT declined 29.2% YoY to Rs1.1bn (PLe: Rs761mn) due to weaker operational performance partially offset by higher other income (+49.1% YoY to Rs169mn). PAT declined by 35.7% YoY to Rs745mn (PLe: Rs632mn).

**Continued challenges in VAW impact Electrominerals:** Abrasives sales improved 7.4% YoY to Rs5.8bn mainly driven by Rhodius and Standalone business. Abrasives EBIT margin declined by 67bps YoY to 5.7%. Ceramics revenue grew 7.8% YoY to Rs3.0bn while its EBIT margin declined by 775bps YoY to 20.7% primarily due to decline in standalone margins. Electrominerals sales were fattish at Rs4.0bn while its EBIT margin dropped by 612bps YoY to 8.2% primarily on account of impact on sanctions on VAW.

**Exhibit 1: EBITDA margin declined by 388bps YoY to 12.0% due to lower gross margin and higher employee costs (+20.7% YoY)**

| Y/e March (Rs mn)                 | Q2FY26        | Q2FY25        | YoY gr.       | Q2FY26E       | % Var.       | Q1FY26        | QoQ gr.      | H1FY26        | H1FY25        | YoY gr.       |
|-----------------------------------|---------------|---------------|---------------|---------------|--------------|---------------|--------------|---------------|---------------|---------------|
| <b>Sales</b>                      | <b>12,867</b> | <b>12,093</b> | <b>6.4%</b>   | <b>12,125</b> | <b>6.1%</b>  | <b>12,067</b> | <b>6.6%</b>  | <b>24,934</b> | <b>23,934</b> | <b>4.2%</b>   |
| Other Operating income            | 114           | 149           | -23.6%        | 140           | -18.9%       | 124           | -8.2%        | 237           | 283           | -16.1%        |
| <b>Total Revenue</b>              | <b>12,981</b> | <b>12,241</b> | <b>6.0%</b>   | <b>12,265</b> | <b>5.8%</b>  | <b>12,190</b> | <b>6.5%</b>  | <b>25,171</b> | <b>24,217</b> | <b>3.9%</b>   |
| Gross Profit                      | 7,941         | 7,826         | 1.5%          | 7,641         | 3.9%         | 7,689         | 3.3%         | 15,630        | 15,583        | 0.3%          |
| Margin (%)                        | 61.2          | 63.9          | (276)         | 62.3          | (113)        | 63.1          | (190)        | 62.1          | 64.3          | (225)         |
| Employee Cost                     | 2,414         | 2,000         | 20.7%         | 2,330         | 3.6%         | 2,380         | 1.4%         | 4,793         | 3,917         | 22.4%         |
| as % of sales                     | 18.8          | 16.5          | 222           | 19.2          | (46)         | 19.7          | (96)         | 19.2          | 16.4          | 286           |
| Power & Fuel                      | 1,268         | 1,214         | 4.5%          | 1,214         | 4.5%         | 1,223         | 3.7%         | 2,491         | 2,338         | 6.6%          |
| as % of sales                     | 9.9           | 10.0          | (18)          | 10.0          | (16)         | 10.1          | (28)         | 10.0          | 9.8           | 22            |
| Other expenditure                 | 2,695         | 2,663         | 1.2%          | 2,845         | -5.3%        | 2,874         | -6.2%        | 5,569         | 5,443         | 2.3%          |
| as % of sales                     | 20.9          | 22.0          | (108)         | 23.5          | (252)        | 23.8          | (287)        | 22.3          | 22.7          | (41)          |
| <b>EBITDA</b>                     | <b>1,564</b>  | <b>1,950</b>  | <b>-19.8%</b> | <b>1,251</b>  | <b>25.0%</b> | <b>1,213</b>  | <b>29.0%</b> | <b>2,777</b>  | <b>3,885</b>  | <b>-28.5%</b> |
| Margin (%)                        | 12.0          | 15.9          | (388)         | 10.2          | 185          | 9.9           | 210          | 11.0          | 16.0          | (501)         |
| Depreciation                      | 622           | 520           | 19.8%         | 600           | 3.7%         | 589           | 5.7%         | 1,211         | 1,034         | 17.2%         |
| <b>EBIT</b>                       | <b>942</b>    | <b>1,430</b>  | <b>-34.1%</b> | <b>651</b>    | <b>44.7%</b> | <b>624</b>    | <b>51.0%</b> | <b>1,565</b>  | <b>2,852</b>  | <b>-45.1%</b> |
| Margin (%)                        | 7.3           | 11.7          | (443)         | 5.3           | 195          | 5.1           | 214          | 6.2           | 11.8          | (556)         |
| Other Income                      | 169           | 113           | 49.1%         | 145           | 16.5%        | 187           | -9.8%        | 356           | 184           | 94.1%         |
| Interest                          | 44            | 37            | 20.4%         | 35            | 26.6%        | 35            | 26.9%        | 79            | 70            | 13.3%         |
| <b>PBT (ex. Extra-ordinaries)</b> | <b>1,066</b>  | <b>1,506</b>  | <b>-29.2%</b> | <b>761</b>    | <b>40.1%</b> | <b>776</b>    | <b>37.4%</b> | <b>1,842</b>  | <b>2,965</b>  | <b>-37.9%</b> |
| Margin (%)                        | 8.2           | 12.3          | (409)         | 6.2           | 201          | 6.4           | 185          | 7.3           | 12.2          | (492)         |
| Extraordinary Items               | -             | -             | -             | -             | 0.0%         | -             | 0.0%         | -             | -             | -             |
| <b>PBT</b>                        | <b>1,066</b>  | <b>1,506</b>  | <b>-29.2%</b> | <b>761</b>    | <b>40.1%</b> | <b>776</b>    | <b>37.4%</b> | <b>1,842</b>  | <b>2,965</b>  | <b>-37.9%</b> |
| Total Tax                         | 383           | 458           | -16.5%        | 194           | 97.1%        | 254           | 50.4%        | 637           | 887           | -28.2%        |
| Effective Tax Rate (%)            | 35.9          | 30.4          | 544           | 25.5          | 1,037        | 32.8          | 308          | 34.6          | 29.9          | 465           |
| <b>PAT before JVs/MI</b>          | <b>684</b>    | <b>1,048</b>  | <b>-34.7%</b> | <b>567</b>    | <b>20.6%</b> | <b>522</b>    | <b>31.1%</b> | <b>1,206</b>  | <b>2,078</b>  | <b>-42.0%</b> |
| Share of Profit/loss from JVs/MI  | 61            | 111           | -44.6%        | 65            | -5.8%        | 97            | -37.1%       | 159           | 210           | -24.6%        |
| <b>Reported PAT</b>               | <b>745</b>    | <b>1,159</b>  | <b>-35.7%</b> | <b>632</b>    | <b>17.9%</b> | <b>619</b>    | <b>20.4%</b> | <b>1,364</b>  | <b>2,288</b>  | <b>-40.4%</b> |
| <b>Adj. PAT</b>                   | <b>745</b>    | <b>1,159</b>  | <b>-35.7%</b> | <b>632</b>    | <b>17.9%</b> | <b>619</b>    | <b>20.4%</b> | <b>1,364</b>  | <b>2,288</b>  | <b>-40.4%</b> |
| Margin (%)                        | 5.7           | 9.5           | (372)         | 5.2           | 59           | 5.1           | 66           | 5.4           | 9.4           | (403)         |
| <b>Adj. EPS</b>                   | <b>3.9</b>    | <b>6.1</b>    | <b>-35.7%</b> | <b>3.3</b>    | <b>17.9%</b> | <b>3.3</b>    | <b>20.4%</b> | <b>7.2</b>    | <b>12.0</b>   | <b>-40.4%</b> |

Source: Company, PL

**Exhibit 2: Subsidiary performance continues to remain weak barring CUMI Australia and Foskor Zirconia**

| Segment Breakup        | Q2FY26        | Q2FY25        | YoY gr.     | Q2FY26E       | % Var.      | Q1FY26        | QoQ gr.     | H1FY26        | H1FY25        | YoY gr.     |
|------------------------|---------------|---------------|-------------|---------------|-------------|---------------|-------------|---------------|---------------|-------------|
| <b>Revenue (Rs mn)</b> |               |               |             |               |             |               |             |               |               |             |
| Abrasives              | 5,837         | 5,434         | 7.4%        | 5,135         | 13.7%       | 5,076         | 15.0%       | 10,913        | 10,950        | -0.3%       |
| Ceramics               | 3,015         | 2,796         | 7.8%        | 3,003         | 0.4%        | 2,996         | 0.6%        | 6,011         | 5,492         | 9.4%        |
| Electrominerals        | 3,986         | 4,021         | -0.9%       | 4,142         | -3.8%       | 4,049         | -1.6%       | 8,035         | 7,830         | 2.6%        |
| Others                 | 499           | 414           | 20.5%       | 435           | 14.8%       | 431           | 15.8%       | 930           | 832           | 11.8%       |
| Less: Intersegmental   | 470           | 573           | -18.0%      | 590           | -20.4%      | 486           | -3.2%       | 956           | 1,170         | -18.3%      |
| <b>Total</b>           | <b>12,867</b> | <b>12,093</b> | <b>6.4%</b> | <b>12,125</b> | <b>6.1%</b> | <b>12,067</b> | <b>6.6%</b> | <b>24,934</b> | <b>23,934</b> | <b>4.2%</b> |
| <b>EBIT (Rs mn)</b>    |               |               |             |               |             |               |             |               |               |             |
| Abrasives              | 331           | 345           | -3.9%       | 108           | 207.2%      | 114           | 190.5%      | 445           | 895           | -50.3%      |
| Ceramics               | 625           | 796           | -21.5%      | 736           | -15.1%      | 749           | -16.6%      | 1,374         | 1,443         | -4.8%       |
| Electrominerals        | 327           | 576           | -43.2%      | 62            | 426.3%      | 44            | 638.1%      | 371           | 1,009         | -63.2%      |
| Others                 | 8             | (61)          | -113.7%     | (35)          | -124.1%     | (20)          | -141.6%     | (12)          | (78)          | -84.9%      |
| <b>EBIT Margin (%)</b> |               |               |             |               |             |               |             |               |               |             |
| Abrasives              | 5.7%          | 6.3%          | (67)        | 2.1%          | 357         | 2.2%          | 343         | 4.1%          | 8.2%          | (410)       |
| Ceramics               | 20.7%         | 28.5%         | (775)       | 24.5%         | (377)       | 25.0%         | (427)       | 22.9%         | 26.3%         | (341)       |
| Electrominerals        | 8.2%          | 14.3%         | (612)       | 1.5%          | 670         | 1.1%          | 711         | 4.6%          | 12.9%         | (827)       |
| Others                 | 1.7%          | -14.8%        | 1,648       | -8.0%         | 968         | -4.7%         | 637         | -1.3%         | -9.4%         | 811         |

Source: Company, PL

**Exhibit 3: SoTP valuation – Ceramics segment accounts for ~60% of value**

| Particular          | Sep'27 EPS | Multiple (x) | Net Value/share |
|---------------------|------------|--------------|-----------------|
| Abrasives           | 9.2        | 30           | 277             |
| Industrial Ceramics | 15.3       | 35           | 536             |
| Electrominerals     | 5.6        | 15           | 84              |
| Others              | (3.5)      | 1            | (3)             |
| <b>SoTP</b>         |            |              | <b>894</b>      |

Source: Company, PL

## Conference Call Highlights

- **Guidance:** The management maintained their consolidated revenue growth guidance of 5.5-6.5% YoY while the PBIT margin is expected to drop by 250-300bps YoY in FY26. Management expects consolidated Abrasives revenue to grow by 4-5% while PBIT margin may come between 6-6.5% in FY26. Similarly, Ceramics is expected to grow by 16-18% YoY with PBIT margins in the range of 23.5-23.7% in FY26. Electrominerals is anticipated to grow by 1-2% on consolidated basis with PBIT margin between 4.5-5.5% amid drag from VAW.
- **Abrasives:** Revenue growth of 7.4% YoY was driven by Awuko, Rhodius and CUMI America. Meanwhile, EBIT margin decline of 67bps to 5.7% was on account of Rhodius and Standalone business. In terms sub-segmental performance, Industrial and Precision abrasives are performing well while retail remains soft. On a positive note, dealer inventories came down due to festival season which is expected to aid volume growth and strong recovery of Abrasives in H2FY26. CUMI's Abrasives business will focus on introducing new products, development and expansion of geographies served for future growth.
- **Rhodius** reported Q2FY26 revenue of EUR 17.4mn, a 5.4% increase from EUR 16.5mn in Q2FY25. The logistics-related operational challenges encountered in Q1FY26 were one-off issues and have since been resolved, with operations returning to normal. Management has maintained its guidance for flat revenue growth in FY26 and anticipates a loss of EUR 3.5–4mn for the year.
- **Awuko** reported revenue of EUR 5.5mn in H1FY26, up from EUR 5.3mn in H1FY25. Q2FY26 revenue rose 32% YoY to EUR 2.9mn compared to EUR 2.2mn in Q2FY25, while the loss for H1FY26 remained flat. Management expects Awuko to record ~20% growth for FY26, with a slight reduction in loss before tax, and is targeting total sales of EUR 13–14 million for the year.
- **Ceramics:** Q2FY26 revenue growth of 7.8% was driven by standalone business and Australian subsidiary. Meanwhile the profitability was lower on account of product mix and lower volumes. Metalized Cylinders and Engineered Ceramics grew by more than 20% while project related delays impacted growth of refractories and wear ceramics. New opportunities for CUMI's ceramics business are available in semiconductor, data centers, defence and aerospace.
- **Electrominerals** saw flattish revenue growth and lower profitability in Q2FY26 as higher volumes amid flattish prices in standalone business was offset by impact from VAW due to sanctions. Meanwhile, standalone growth in Forskor Zirconia is helping CUMI to offset negative impact from VAW on a consolidated basis.
- **VAW Q2FY26 revenue declined 37.2% YoY to RUB 2.4bn.** VAW's PAT stood at RUB 232mn in Q2FY26 vs RUB 466mn in Q2FY25. Management continues to expect a volume drop of 25% YoY in FY26. VAW has a cash balance of Rs2.2bn which is currently not usable in other entities amid sanctions.

## Financials

### Income Statement (Rs m)

| Y/e Mar                       | FY25          | FY26E         | FY27E         | FY28E         |
|-------------------------------|---------------|---------------|---------------|---------------|
| <b>Net Revenues</b>           | <b>48,942</b> | <b>50,783</b> | <b>56,175</b> | <b>62,002</b> |
| YoY gr. (%)                   | 4.1           | 3.8           | 10.6          | 10.4          |
| Cost of Goods Sold            | 17,950        | 19,094        | 20,729        | 22,879        |
| Gross Profit                  | 30,992        | 31,689        | 35,447        | 39,123        |
| Margin (%)                    | 63.3          | 62.4          | 63.1          | 63.1          |
| Employee Cost                 | 8,623         | 9,141         | 9,718         | 10,540        |
| Other Expenses                | 15,252        | 16,606        | 18,145        | 19,903        |
| <b>EBITDA</b>                 | <b>7,118</b>  | <b>5,942</b>  | <b>7,584</b>  | <b>8,680</b>  |
| YoY gr. (%)                   | (3.7)         | (16.5)        | 27.6          | 14.5          |
| Margin (%)                    | 14.5          | 11.7          | 13.5          | 14.0          |
| Depreciation and Amortization | 2,120         | 2,463         | 2,678         | 3,052         |
| <b>EBIT</b>                   | <b>4,998</b>  | <b>3,479</b>  | <b>4,906</b>  | <b>5,628</b>  |
| Margin (%)                    | 10.2          | 6.8           | 8.7           | 9.1           |
| Net Interest                  | 140           | 115           | 84            | 58            |
| Other Income                  | 410           | 661           | 760           | 814           |
| <b>Profit Before Tax</b>      | <b>4,227</b>  | <b>4,025</b>  | <b>5,582</b>  | <b>6,384</b>  |
| Margin (%)                    | 8.6           | 7.9           | 9.9           | 10.3          |
| Total Tax                     | 1,692         | 1,046         | 1,451         | 1,609         |
| Effective tax rate (%)        | 40.0          | 26.0          | 26.0          | 25.2          |
| <b>Profit after tax</b>       | <b>2,535</b>  | <b>2,978</b>  | <b>4,131</b>  | <b>4,775</b>  |
| Minority interest             | 60            | 104           | 145           | 167           |
| Share Profit from Associate   | 452           | 283           | 372           | 430           |
| <b>Adjusted PAT</b>           | <b>3,552</b>  | <b>3,157</b>  | <b>4,358</b>  | <b>5,038</b>  |
| YoY gr. (%)                   | (23.0)        | (11.1)        | 38.0          | 15.6          |
| Margin (%)                    | 7.3           | 6.2           | 7.8           | 8.1           |
| Extra Ord. Income / (Exp)     | (624)         | -             | -             | -             |
| <b>Reported PAT</b>           | <b>2,928</b>  | <b>3,157</b>  | <b>4,358</b>  | <b>5,038</b>  |
| YoY gr. (%)                   | (36.5)        | 7.8           | 38.0          | 15.6          |
| Margin (%)                    | 6.0           | 6.2           | 7.8           | 8.1           |
| Other Comprehensive Income    | -             | -             | -             | -             |
| Total Comprehensive Income    | 2,928         | 3,157         | 4,358         | 5,038         |
| <b>Equity Shares O/s (m)</b>  | <b>190</b>    | <b>190</b>    | <b>190</b>    | <b>190</b>    |
| <b>EPS (Rs)</b>               | <b>18.7</b>   | <b>16.6</b>   | <b>22.9</b>   | <b>26.5</b>   |

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs m)

| Y/e Mar                               | FY25          | FY26E         | FY27E         | FY28E         |
|---------------------------------------|---------------|---------------|---------------|---------------|
| <b>Non-Current Assets</b>             |               |               |               |               |
| <b>Gross Block</b>                    | <b>22,853</b> | <b>26,353</b> | <b>29,153</b> | <b>31,953</b> |
| Tangibles                             | 22,853        | 26,353        | 29,153        | 31,953        |
| Intangibles                           | -             | -             | -             | -             |
| <b>Acc: Dep / Amortization</b>        | <b>10,620</b> | <b>13,083</b> | <b>15,761</b> | <b>18,813</b> |
| Tangibles                             | 10,620        | 13,083        | 15,761        | 18,813        |
| Intangibles                           | -             | -             | -             | -             |
| <b>Net fixed assets</b>               | <b>12,232</b> | <b>13,269</b> | <b>13,391</b> | <b>13,139</b> |
| Tangibles                             | 12,232        | 13,269        | 13,391        | 13,139        |
| Intangibles                           | -             | -             | -             | -             |
| Capital Work In Progress              | 1,184         | 1,169         | 935           | 935           |
| Goodwill                              | 4,928         | 5,174         | 5,284         | 6,216         |
| Non-Current Investments               | 2,232         | 2,559         | 2,832         | 3,111         |
| Net Deferred tax assets               | (1)           | 23            | 93            | 168           |
| Other Non-Current Assets              | 1,221         | 1,466         | 1,759         | 1,759         |
| <b>Current Assets</b>                 |               |               |               |               |
| Investments                           | -             | -             | -             | -             |
| Inventories                           | 10,550        | 11,278        | 12,475        | 13,448        |
| Trade receivables                     | 7,662         | 8,528         | 9,432         | 10,086        |
| Cash & Bank Balance                   | 3,806         | 2,514         | 3,566         | 6,298         |
| Other Current Assets                  | 837           | 863           | 955           | 1,054         |
| <b>Total Assets</b>                   | <b>46,433</b> | <b>48,668</b> | <b>52,673</b> | <b>58,301</b> |
| <b>Equity</b>                         |               |               |               |               |
| Equity Share Capital                  | 190           | 190           | 190           | 190           |
| Other Equity                          | 35,096        | 37,206        | 40,616        | 44,564        |
| <b>Total Network</b>                  | <b>35,286</b> | <b>37,396</b> | <b>40,806</b> | <b>44,754</b> |
| <b>Non-Current Liabilities</b>        |               |               |               |               |
| Long Term borrowings                  | 249           | 249           | 249           | 249           |
| Provisions                            | 323           | 229           | 225           | 248           |
| Other non current liabilities         | -             | -             | -             | -             |
| <b>Current Liabilities</b>            |               |               |               |               |
| ST Debt / Current of LT Debt          | 954           | 754           | 554           | 304           |
| Trade payables                        | 3,498         | 3,617         | 4,002         | 5,436         |
| Other current liabilities             | 2,854         | 3,050         | 3,320         | 3,625         |
| <b>Total Equity &amp; Liabilities</b> | <b>46,141</b> | <b>48,376</b> | <b>52,381</b> | <b>58,009</b> |

Source: Company Data, PL Research

**Cash Flow (Rs m)**

| Y/e Mar                                | FY25           | FY26E          | FY27E          | FY28E          |
|----------------------------------------|----------------|----------------|----------------|----------------|
| PBT                                    | 4,679          | 4,025          | 5,582          | 6,384          |
| Add. Depreciation                      | 2,120          | 2,463          | 2,678          | 3,052          |
| Add. Interest                          | 140            | 115            | 84             | 58             |
| Less Financial Other Income            | 410            | 661            | 760            | 814            |
| Add. Other                             | 299            | -              | -              | -              |
| Op. profit before WC changes           | 7,237          | 6,603          | 8,344          | 9,494          |
| Net Changes-WC                         | (2,217)        | (1,348)        | (1,666)        | (122)          |
| Direct tax                             | (1,978)        | (1,046)        | (1,451)        | (1,609)        |
| <b>Net cash from Op. activities</b>    | <b>3,042</b>   | <b>4,209</b>   | <b>5,227</b>   | <b>7,763</b>   |
| Capital expenditures                   | (2,731)        | (3,681)        | (2,626)        | (3,732)        |
| Interest / Dividend Income             | 458            | -              | -              | -              |
| Others                                 | (1,553)        | (87)           | 73             | 176            |
| <b>Net Cash from Invst. activities</b> | <b>(3,826)</b> | <b>(3,768)</b> | <b>(2,553)</b> | <b>(3,556)</b> |
| Issue of share cap. / premium          | 55             | -              | -              | -              |
| Debt changes                           | (22)           | (200)          | (200)          | (250)          |
| Dividend paid                          | (912)          | (1,047)        | (948)          | (1,089)        |
| Interest paid                          | (93)           | (115)          | (84)           | (58)           |
| Others                                 | (116)          | (656)          | (581)          | (78)           |
| <b>Net cash from Fin. activities</b>   | <b>(1,089)</b> | <b>(2,018)</b> | <b>(1,813)</b> | <b>(1,475)</b> |
| <b>Net change in cash</b>              | <b>(1,873)</b> | <b>(1,577)</b> | <b>861</b>     | <b>2,732</b>   |
| Free Cash Flow                         | 302            | 528            | 2,601          | 4,031          |

Source: Company Data, PL Research

**Key Financial Metrics**

| Y/e Mar                    | FY25  | FY26E | FY27E | FY28E |
|----------------------------|-------|-------|-------|-------|
| <b>Per Share(Rs)</b>       |       |       |       |       |
| EPS                        | 18.7  | 16.6  | 22.9  | 26.5  |
| CEPS                       | 29.8  | 29.5  | 37.0  | 42.5  |
| BVPS                       | 185.4 | 196.5 | 214.3 | 235.1 |
| FCF                        | 1.6   | 2.8   | 13.7  | 21.2  |
| DPS                        | 4.0   | 4.0   | 5.7   | -     |
| <b>Return Ratio(%)</b>     |       |       |       |       |
| RoCE                       | 14.5  | 9.3   | 12.3  | 13.0  |
| ROIC                       | 9.8   | 7.4   | 10.0  | 11.3  |
| RoE                        | 10.7  | 8.7   | 11.1  | 11.8  |
| <b>Balance Sheet</b>       |       |       |       |       |
| Net Debt : Equity (x)      | (0.1) | 0.0   | (0.1) | (0.1) |
| Net Working Capital (Days) | 110   | 116   | 116   | 107   |
| <b>Valuation(x)</b>        |       |       |       |       |
| PER                        | 48.2  | 54.3  | 39.3  | 34.0  |
| P/B                        | 4.9   | 4.6   | 4.2   | 3.8   |
| P/CEPS                     | 30.2  | 30.5  | 24.4  | 21.2  |
| EV/EBITDA                  | 23.7  | 28.6  | 22.2  | 19.1  |
| EV/Sales                   | 3.4   | 3.3   | 3.0   | 2.7   |
| Dividend Yield (%)         | 0.4   | 0.4   | 0.6   | -     |

Source: Company Data, PL Research

**Quarterly Financials (Rs m)**

| Y/e Mar                           | Q3FY25        | Q4FY25        | Q1FY26        | Q2FY26        |
|-----------------------------------|---------------|---------------|---------------|---------------|
| <b>Net Revenue</b>                | <b>12,555</b> | <b>12,171</b> | <b>12,190</b> | <b>12,981</b> |
| YoY gr. (%)                       | 9.0           | 1.3           | 1.8           | 6.0           |
| Raw Material Expenses             | 4,785         | 4,532         | 4,501         | 5,040         |
| Gross Profit                      | 7,770         | 7,639         | 7,689         | 7,941         |
| Margin (%)                        | 61.9          | 62.8          | 63.1          | 61.2          |
| <b>EBITDA</b>                     | <b>1,770</b>  | <b>1,463</b>  | <b>1,213</b>  | <b>1,564</b>  |
| YoY gr. (%)                       | (8.0)         | (30.1)        | (37.4)        | (19.8)        |
| Margin (%)                        | 14.1          | 12.0          | 9.9           | 12.0          |
| Depreciation / Depletion          | 526           | 561           | 589           | 622           |
| <b>EBIT</b>                       | <b>1,244</b>  | <b>902</b>    | <b>624</b>    | <b>942</b>    |
| Margin (%)                        | 9.9           | 7.4           | 5.1           | 7.3           |
| Net Interest                      | 39            | 31            | 35            | 44            |
| Other Income                      | 164           | 63            | 187           | 169           |
| <b>Profit before Tax</b>          | <b>1,369</b>  | <b>934</b>    | <b>776</b>    | <b>1,066</b>  |
| Margin (%)                        | 10.9          | 7.7           | 6.4           | 8.2           |
| Total Tax                         | 58            | 746           | 254           | 383           |
| Effective tax rate (%)            | 4.2           | 79.9          | 32.8          | 35.9          |
| <b>Profit after Tax</b>           | <b>1,311</b>  | <b>187</b>    | <b>522</b>    | <b>684</b>    |
| Minority interest                 | 28            | 10            | (15)          | (3)           |
| Share Profit from Associates      | 106           | 114           | 82            | 59            |
| <b>Adjusted PAT</b>               | <b>1,389</b>  | <b>291</b>    | <b>619</b>    | <b>745</b>    |
| YoY gr. (%)                       | 24.8          | (78.4)        | (45.2)        | (35.7)        |
| Margin (%)                        | 11.1          | 2.4           | 5.1           | 5.7           |
| Extra Ord. Income / (Exp)         | -             | -             | -             | -             |
| <b>Reported PAT</b>               | <b>1,389</b>  | <b>291</b>    | <b>619</b>    | <b>745</b>    |
| YoY gr. (%)                       | 24.8          | (78.4)        | (45.2)        | (35.7)        |
| Margin (%)                        | 11.1          | 2.4           | 5.1           | 5.7           |
| Other Comprehensive Income        | -             | -             | -             | -             |
| <b>Total Comprehensive Income</b> | <b>1,389</b>  | <b>291</b>    | <b>619</b>    | <b>745</b>    |
| Avg. Shares O/s (m)               | 190           | 190           | 190           | 190           |
| <b>EPS (Rs)</b>                   | <b>7.3</b>    | <b>1.5</b>    | <b>3.3</b>    | <b>3.9</b>    |

Source: Company Data, PL Research

**Price Chart**



**Recommendation History**

| No. | Date      | Rating     | TP (Rs.) | Share Price (Rs.) |
|-----|-----------|------------|----------|-------------------|
| 1   | 07-Oct-25 | Hold       | 835      | 919               |
| 2   | 08-Aug-25 | Hold       | 835      | 841               |
| 3   | 09-Jul-25 | Hold       | 1,028    | 994               |
| 4   | 14-May-25 | Hold       | 1,028    | 985               |
| 5   | 09-Apr-25 | Accumulate | 1,052    | 950               |
| 6   | 17-Feb-25 | Accumulate | 1,114    | 1,005             |
| 7   | 09-Jan-25 | Accumulate | 1,583    | 1,245             |
| 8   | 05-Nov-24 | Accumulate | 1,601    | 1,401             |

**Analyst Coverage Universe**

| Sr. No. | Company Name                     | Rating     | TP (Rs) | Share Price (Rs) |
|---------|----------------------------------|------------|---------|------------------|
| 1       | ABB India                        | Accumulate | 5,584   | 5,224            |
| 2       | Apar Industries                  | Hold       | 9,744   | 9,252            |
| 3       | BEML                             | Hold       | 4,142   | 4,336            |
| 4       | Bharat Electronics               | Hold       | 374     | 410              |
| 5       | BHEL                             | Hold       | 250     | 246              |
| 6       | Carborundum Universal            | Hold       | 835     | 919              |
| 7       | Cummins India                    | Hold       | 3,895   | 3,957            |
| 8       | Elgi Equipments                  | Accumulate | 559     | 494              |
| 9       | Engineers India                  | BUY        | 245     | 202              |
| 10      | GE Vernova T&D India             | Accumulate | 2,706   | 3,098            |
| 11      | Grindwell Norton                 | Hold       | 1,744   | 1,676            |
| 12      | Harsha Engineers International   | Hold       | 402     | 395              |
| 13      | Hindustan Aeronautics            | BUY        | 5,500   | 4,838            |
| 14      | Ingersoll-Rand (India)           | BUY        | 4,335   | 4,101            |
| 15      | Kalpataru Projects International | Accumulate | 1,366   | 1,273            |
| 16      | KEC International                | Accumulate | 911     | 861              |
| 17      | Kirloskar Pneumatic Company      | BUY        | 1,620   | 1,150            |
| 18      | Larsen & Toubro                  | BUY        | 4,766   | 3,958            |
| 19      | Praj Industries                  | Hold       | 393     | 353              |
| 20      | Siemens                          | Accumulate | 3,431   | 3,246            |
| 21      | Siemens Energy India             | Hold       | 3,360   | 3,282            |
| 22      | Thermax                          | Hold       | 3,633   | 3,185            |
| 23      | Triveni Turbine                  | BUY        | 650     | 524              |
| 24      | Voltamp Transformers             | BUY        | 10,285  | 7,190            |

**PL's Recommendation Nomenclature (Absolute Performance)**

|                          |                                   |
|--------------------------|-----------------------------------|
| <b>Buy</b>               | : > 15%                           |
| <b>Accumulate</b>        | : 5% to 15%                       |
| <b>Hold</b>              | : +5% to -5%                      |
| <b>Reduce</b>            | : -5% to -15%                     |
| <b>Sell</b>              | : < -15%                          |
| <b>Not Rated (NR)</b>    | : No specific call on the stock   |
| <b>Under Review (UR)</b> | : Rating likely to change shortly |



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