

## 1QFY26 Earnings Call: All eyes only on execution

During today's [1QFY26 earnings](#) call, Inox Wind's management raised its EBITDA margin guidance from 17–18% to 18–19%, while reiterating its execution guidance of 1,200MW for FY26 and 2,000MW for FY27. Execution is expected to pick up from 3Q onwards, supported by the recent CERC circular on hybridisation of existing transmission infrastructure and seasonality. The company has also successfully completed a rights issue of INR 12.5bn, which is expected to further strengthen its balance sheet. Based on our estimates, Revenue/EBITDA/Adj. PAT are projected to grow at a CAGR of 32%/31%/36% during FY25–28. We maintain BUY rating on the stock with a revised SOTP-based target price of INR 158 (Earlier TP INR 154), rolling forward our valuation from Mar'27 to Sep'27 earnings.

- Execution:** Inox Wind reported execution of 146MW in 1QFY26 vs. 140MW in 1QFY25. For FY26, the management reiterated its execution guidance of 1,200MW. A pickup in execution is expected from 3Q onwards, as execution typically accounts for 30–35% of annual volume in 1H and 65–70% in 2H. The recent CERC circular on hybridisation of existing transmission infrastructure is expected to further improve execution, providing the company access to nearly 10GW of plug-and-play infrastructure. ([Restricted Access policy to accelerate RE addition](#))
- EBITDA margin:** In 1QFY26, the company reported an EBITDA margin of 22% vs. 21% in 1QFY25. For FY26, the management has raised its guidance from 17–18% to 18–19% (vs. 21% in FY25; higher equipment supplies). During the call, it emphasised prioritising profitability over volume metrics.
- Order book:** IWL reported an order book of 3.1GW as of Jun'25 vs. 2.9GW in Mar'24. Of the total 3.1GW, 1.4GW comprises equipment supply orders and 1.7GW comprises EPC orders. The company currently has a multi-GW pipeline and expects to convert a substantial portion into firm orders over the coming quarters. The order mix is gradually shifting towards a 50:50 split between turnkey and equipment supply contracts. The existing order book provides visibility for around 2 years of production.
- Other highlights:**
  - The company successfully completed a rights issue of INR 12.5bn, which is expected to further strengthen its balance sheet.
  - Inox Renewable Solutions Ltd (Resco) will be listed under the automatic route following the demerger of connectivity and common infrastructure businesses from Inox Green to Resco.
  - The management has guided for Inox Green's O&M portfolio to expand from 5GW currently to 17GW over the next 2 years, with a mix of both solar and wind assets.

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### Recommendation and Price Target

Current Reco.	BUY
Previous Reco.	BUY
Current Price Target (12M)	158
Upside/(Downside)	10.4%
Previous Price Target	154
Change	2.7%

### Key Data – INXW IN

Current Market Price	INR143
Market cap (bn)	INR247.7/US\$2.8
Free Float	67%
Shares in issue (mn)	1,728.2
Diluted share (mn)	1,728.2
3-mon avg daily val (mn)	INR1,358.5/US\$15.4
52-week range	258/128
Sensex/Nifty	80,158/24,580
INR/US\$	88.2

### Price Performance

%	1M	6M	12M
Absolute	-5.5	-3.2	-34.1
Relative*	-5.0	-11.7	-32.1

\* To the BSE Sensex

### Financial Summary

Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E
Net Sales	17,463	35,572	63,813	75,891	86,825
Sales Growth (%)	137.0	103.7	79.4	18.9	14.4
EBITDA	2,619	7,572	13,320	15,973	18,351
EBITDA Margin (%)	15.0	21.3	20.9	21.0	21.1
Adjusted Net Profit	-198	4,860	9,001	10,349	12,236
Diluted EPS (INR)	-0.1	2.8	5.2	6.0	7.1
Diluted EPS Growth (%)	0.0	0.0	85.2	15.0	18.2
ROIC (%)	3.3	7.7	13.1	14.1	15.4
ROE (%)	-0.9	12.4	16.4	16.0	16.1
P/E (x)	-1,245.0	50.8	27.5	23.9	20.2
P/B (x)	8.8	4.9	4.2	3.5	3.0
EV/EBITDA (x)	103.9	35.0	19.7	16.2	13.7
Dividend Yield (%)	0.0	0.0	0.0	0.0	0.0

Source: Company data, JM Financial. Note: Valuations as of 02/Sep/2025

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**Exhibit 1. Change in estimates**

Year end Mar31 (INR mn)	FY26E	FY27E	FY28E
<b>Revenues</b>			
Old	63,813	75,891	81,595
New	63,813	75,891	86,825
Chg	0%	0%	6%
<b>EBITDA</b>			
Old	13,320	15,973	17,148
New	13,320	15,973	18,351
Chg	0%	0%	7%
<b>EBITDA Margins</b>			
Old	20.87%	21.05%	21.02%
New	20.87%	21.05%	21.14%
bps	0bps	0bps	12bps
<b>PAT</b>			
Old	8,981	10,330	11,191
New	8,981	10,330	12,216
Chg	0%	0%	9%
<b>FD EPS</b>			
Old	5.5	6.4	6.9
New	5.2	6.0	7.1
Chg	-6%	-6%	3%

Source: JM Financial

**Exhibit 2. Inox Wind P/E (x)**



Source: Bloomberg, JM Financial

## Financial Tables (Consolidated)

Income Statement		(INR mn)				
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E	
Net Sales	17,463	35,572	63,813	75,891	86,825	
Sales Growth	137.0%	103.7%	79.4%	18.9%	14.4%	
Other Operating Income	0	0	0	0	0	
<b>Total Revenue</b>	<b>17,463</b>	<b>35,572</b>	<b>63,813</b>	<b>75,891</b>	<b>86,825</b>	
Cost of Goods Sold/Op. Exp	12,109	22,454	41,538	49,445	56,547	
Personnel Cost	1,094	1,698	1,821	1,998	2,226	
Other Expenses	1,641	3,848	7,134	8,475	9,701	
<b>EBITDA</b>	<b>2,619</b>	<b>7,572</b>	<b>13,320</b>	<b>15,973</b>	<b>18,351</b>	
EBITDA Margin	15.0%	21.3%	20.9%	21.0%	21.1%	
EBITDA Growth	0.0%	189.1%	75.9%	19.9%	14.9%	
Depn. & Amort.	1,127	1,823	2,205	2,245	2,285	
EBIT	1,492	5,749	11,116	13,728	16,067	
Other Income	617	1,444	1,276	1,138	1,302	
Finance Cost	2,399	1,690	1,652	1,734	1,820	
PBT before Excep. & Forex	-290	5,503	10,740	13,133	15,549	
Excep. & Forex Inc./Loss(-)	-137	-135	0	0	0	
PBT	-427	5,637	10,740	13,133	15,549	
Taxes	33	1,018	1,611	2,627	3,110	
Extraordinary Inc./Loss(-)	0	0	0	0	0	
Assoc. Profit/Min. Int.(-)	-125	-106	127	157	203	
Reported Net Profit	-335	4,726	9,001	10,349	12,236	
<b>Adjusted Net Profit</b>	<b>-198</b>	<b>4,860</b>	<b>9,001</b>	<b>10,349</b>	<b>12,236</b>	
Net Margin	-1.1%	13.7%	14.1%	13.6%	14.1%	
Diluted Share Cap. (mn)	1,728.2	1,728.2	1,728.2	1,728.2	1,728.2	
<b>Diluted EPS (INR)</b>	<b>-0.1</b>	<b>2.8</b>	<b>5.2</b>	<b>6.0</b>	<b>7.1</b>	
Diluted EPS Growth	0.0%	0.0%	85.2%	15.0%	18.2%	
Total Dividend + Tax	0	0	0	0	0	
Dividend Per Share (INR)	0.0	0.0	0.0	0.0	0.0	

Source: Company, JM Financial

Cash Flow Statement		(INR mn)				
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E	
Profit before Tax	-1,077	3,359	10,740	13,133	15,549	
Depn. & Amort.	1,127	1,823	2,205	2,245	2,285	
Net Interest Exp. / Inc. (-)	2,216	1,479	376	595	518	
Inc (-) / Dec in WCap.	-6,172	-8,228	-10,829	-7,401	-7,071	
Others	1,940	738	2,406	0	0	
Taxes Paid	428	1,018	-1,611	-2,627	-3,110	
<b>Operating Cash Flow</b>	<b>-1,539</b>	<b>188</b>	<b>3,287</b>	<b>5,945</b>	<b>8,171</b>	
Capex	-5,390	-6,205	-500	-500	-500	
Free Cash Flow	-6,929	-6,017	2,787	5,445	7,671	
Inc (-) / Dec in Investments	0	0	0	0	0	
Others	5,432	-14	1,276	1,138	1,302	
<b>Investing Cash Flow</b>	<b>42</b>	<b>-6,219</b>	<b>776</b>	<b>638</b>	<b>802</b>	
Inc / Dec (-) in Capital	700	786	0	0	0	
Dividend + Tax thereon	0	0	0	0	0	
Inc / Dec (-) in Loans	1,686	-3,937	713	769	807	
Others	-3,510	-2,640	-1,652	-1,734	-1,820	
<b>Financing Cash Flow</b>	<b>-1,124</b>	<b>-5,790</b>	<b>-939</b>	<b>-965</b>	<b>-1,013</b>	
<b>Inc / Dec (-) in Cash</b>	<b>-2,626</b>	<b>-11,821</b>	<b>3,124</b>	<b>5,619</b>	<b>7,960</b>	
Opening Cash Balance	2,702	541	2,128	5,252	10,871	
Closing Cash Balance	76	-11,281	5,252	10,871	18,831	

Source: Company, JM Financial

Balance Sheet		(INR mn)				
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E	
Shareholders' Fund	28,084	50,468	59,469	69,818	82,054	
Share Capital	3,910	16,241	16,241	16,241	16,241	
Reserves & Surplus	24,174	34,226	43,227	53,577	65,813	
Preference Share Capital	0	0	0	0	0	
Minority Interest	4,943	5,592	5,720	5,877	6,080	
Total Loans	20,668	14,664	15,377	16,146	16,953	
Def. Tax Liab. / Assets (-)	-4,425	-3,772	-1,366	-1,366	-1,366	
<b>Total - Equity &amp; Liab.</b>	<b>49,271</b>	<b>66,951</b>	<b>79,200</b>	<b>90,475</b>	<b>1,03,721</b>	
Net Fixed Assets	18,286	22,765	21,060	19,316	17,531	
Gross Fixed Assets	20,926	27,307	27,807	28,307	28,807	
Intangible Assets	2,719	2,441	2,441	2,441	2,441	
Less: Depn. & Amort.	5,680	7,503	9,708	11,953	14,237	
Capital WIP	3,041	2,961	2,961	2,961	2,961	
Investments	0	0	0	0	0	
Current Assets	42,144	58,973	82,891	98,917	1,17,864	
Inventories	12,448	13,518	26,224	30,014	35,010	
Sundry Debtors	11,373	26,878	34,966	41,584	47,575	
Cash & Bank Balances	541	2,129	5,252	10,871	18,831	
Loans & Advances	44	417	417	417	417	
Other Current Assets	17,738	16,032	16,032	16,032	16,032	
Current Liab. & Prov.	13,879	17,228	27,193	30,199	34,116	
Current Liabilities	7,028	11,781	21,746	24,753	28,669	
Provisions & Others	6,851	5,446	5,446	5,446	5,446	
Net Current Assets	28,265	41,745	55,698	68,718	83,748	
<b>Total - Assets</b>	<b>49,271</b>	<b>66,951</b>	<b>79,200</b>	<b>90,475</b>	<b>1,03,721</b>	

Source: Company, JM Financial

Dupont Analysis		FY24A	FY25A	FY26E	FY27E	FY28E
Y/E March						
Net Margin		-1.1%	13.7%	14.1%	13.6%	14.1%
Asset Turnover (x)		0.3	0.5	0.7	0.7	0.7
Leverage Factor (x)		2.8	2.0	1.8	1.8	1.7
RoE		-0.9%	12.4%	16.4%	16.0%	16.1%

Key Ratios		FY24A	FY25A	FY26E	FY27E	FY28E
Y/E March						
BV/Share (INR)		16.3	29.2	34.4	40.4	47.5
ROIC		3.3%	7.7%	13.1%	14.1%	15.4%
ROE		-0.9%	12.4%	16.4%	16.0%	16.1%
Net Debt/Equity (x)		0.7	0.2	0.2	0.1	0.0
P/E (x)		-1,245.0	50.8	27.5	23.9	20.2
P/B (x)		8.8	4.9	4.2	3.5	3.0
EV/EBITDA (x)		103.9	35.0	19.7	16.2	13.7
EV/Sales (x)		15.6	7.5	4.1	3.4	2.9
Debtor days		238	276	200	200	200
Inventory days		260	139	150	144	147
Creditor days		149	139	149	144	147

Source: Company, JM Financial

History of Recommendation and Target Price

Date	Recommendation	Target Price	% Chg.
15-Feb-25	Buy	212	
25-May-25	Buy	212	0.0
1-Jun-25	Buy	216	1.9
14-Aug-25	Buy	154	-28.4
2-Sep-25	Buy	158	2.4

Recommendation History



## APPENDIX I

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