



**BSE SENSEX S&P CNX** 81,019 24,723

CMP: INR72 TP:INR84 (+17%)

**Buy** 



#### **Stock Info**

| Bloomberg             | NMDC IN     |
|-----------------------|-------------|
| Equity Shares (m)     | 8792        |
| M.Cap.(INRb)/(USDb)   | 631.4 / 7.2 |
| 52-Week Range (INR)   | 83 / 60     |
| 1, 6, 12 Rel. Per (%) | 7/8/-9      |
| 12M Avg Val (INR M)   | 2106        |
| Free float (%)        | 39.2        |

Financials Snapshot (INR b)

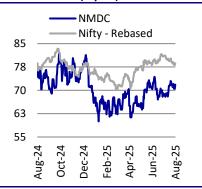
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|----------------------|----------------------------|-------|-------|--|--|--|--|--|
| Y/E MARCH            | 2025                       | 2026E | 2027E |  |  |  |  |  |
| Sales                | 239                        | 262   | 294   |  |  |  |  |  |
| Adj EBITDA           | 81                         | 96    | 111   |  |  |  |  |  |
| Adj. PAT             | 65                         | 73    | 82    |  |  |  |  |  |
| EBITDA Margin (%)    | 34                         | 37    | 38    |  |  |  |  |  |
| Cons. Adj. EPS (INR) | 7                          | 8     | 9     |  |  |  |  |  |
| EPS Gr. (%)          | 13                         | 12    | 12    |  |  |  |  |  |
| BV/Sh. (INR)         | 34                         | 39    | 46    |  |  |  |  |  |
| Ratios               |                            |       |       |  |  |  |  |  |
| Net D:E              | -0.2                       | -0.3  | -0.3  |  |  |  |  |  |
| RoE (%)              | 23.6                       | 22.7  | 21.9  |  |  |  |  |  |
| RoCE (%)             | 28.4                       | 28.3  | 27.8  |  |  |  |  |  |
| Payout (%)           | 37.6                       | 34.1  | 30.5  |  |  |  |  |  |
| Valuations           |                            |       |       |  |  |  |  |  |
| P/E (x)              | 9.7                        | 8.7   | 7.7   |  |  |  |  |  |
| P/BV (x)             | 2.1                        | 1.8   | 1.6   |  |  |  |  |  |
| EV/EBITDA(x)         | 7.0                        | 5.5   | 4.6   |  |  |  |  |  |
| Div. Yield (%)       | 4.6                        | 3.9   | 3.9   |  |  |  |  |  |

Shareholding pattern (%)

| As On    | Jun-25 | Mar-25 | Jun-24 |
|----------|--------|--------|--------|
| Promoter | 60.8   | 60.8   | 60.8   |
| DII      | 14.5   | 15.1   | 14.3   |
| FII      | 12.2   | 11.7   | 12.8   |
| Others   | 12.5   | 12.4   | 12.1   |

FII Includes depository receipts

### Stock Performance (1-year)



# Higher EC limit to drive volumes; prices expected to remain stable

- NMDC, the largest domestic iron ore producer, is planning to double its capacity from ~55mtpa to ~100mtpa over the next 4-5 years. With a strong domestic steel demand outlook, steel production is projected to reach 300mt by FY31, which will boost iron ore requirements to ~450-500mt. Hence, with a significant expansion plan, NMDC is well positioned to benefit from the upcoming opportunities.
- Historically, NMDC delivered a volume CAGR of 7.2/8.3% in the last 5/10 years. FY25 volume growth was flat YoY (~44.5mt), impacted by 45 days of production loss due to a strike at its mine (resolved by FY25 end). We expect an 11% CAGR in volume over FY26-27E on a low base.
- Global iron ore prices fell ~12% YoY to USD105/t in FY25, though domestic prices rose ~15% YoY to ~INR5,100/t, driven by strong domestic steel demand. While global iron ore prices could remain under pressure, India's robust demand and rising steel production should keep domestic iron ore prices steady through FY26-27.
- NMDC has planned capex for various evacuation and capacity enhancement projects, which are expected to improve the product mix and increase its production capacity to ~100mt by FY29-30.
- The company continues to operate with one of the lowest cost structures in the industry. EBITDA is expected to clock ~15-20% CAGR over FY26-27E, supported by volume ramp-up, operating leverage, and INR100-300/t in logistics cost savings via slurry pipelines and rail linkages. New screening and beneficiation units will further improve realizations by enabling value-added ore sales.

### Valuation and View

- NMDC is well placed with enhanced EC limits, which would lead to improved volumes going forward. With higher volumes and stable realizations, earnings momentum is expected to be robust.
- Additionally, NMDC has net cash of INR63b as of FY25 and is expected to generate ~INR190b of OCF over the next two years. This will support its capex plan without overleveraging. At CMP, the stock trades at 4.1x EV/EBITDA on FY27E. We reiterate our BUY rating on NMDC with a TP of INR84 (based on 4.5x EV/EBITDA on FY27E).
- **Key risks** a) rising competition from captive iron ore mining, 2) Karnataka mineral tax demand, which could impact earnings if ruled against NMDC.

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### Market dominance with structural growth tailwinds

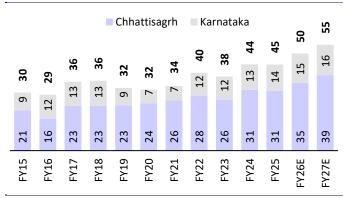
- Domestic Iron ore demand mainly moves in tandem with domestic steel production. With the government's push for infrastructure and PLI-backed manufacturing thrust, steel production is projected to reach 300mt by FY31, which will boost iron ore requirements to ~450-500mt. NMDC, India's largest iron ore producer with 16% market share, plays a pivotal role in the domestic steel value chain, backed by a long-life resource base in Chhattisgarh and Karnataka.
- Historically, NMDC clocked a volume CAGR of 7.2%/8.3% in the last 5/10 years. FY25 volume growth was flat YoY (~44.5mt), affected by 45 days of production loss due to a strike at its mine (resolved in FY25 end). We expect an 11% CAGR in volume over FY26-27E because of a lower base.
- Going forward, NMDC has outlined an expansion plan to scale up its capacity from ~55mtpa to ~100mtpa in the next 4-5 years. The expansion will focus on new projects, optimizing existing infra and exploring international assets. NMDC, with a significant expansion strategy, is hereby well-positioned to benefit from volume and price upside, with limited import substitution risks as India is self-reliant in iron ore.

### Multi-pronged expansion strategy

### Domestic iron ore capacity enhancement

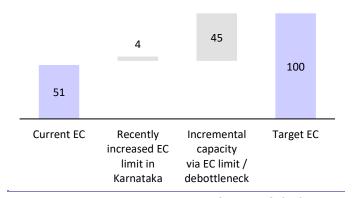
- The company has guided to achieve a volume target of 55mtpa in FY26E, utilizing 100% of the current EC limits (incl. ~20% extra allowed under EC provisions for some mines).
- EC applications are already in process and expected to come on stream altogether, taking the Bailadila region capacity to ~55-60mpta and reaching ~17mtpa in Karnataka. Additional ~7mtpa capacity will be added to Deposit 4 (NCL JV) and Deposit 13 capacity will be increased to 18mtpa.
- Screening plant-2 at Donimalai (~INR10b) and screening plant-3 at Kirandul are under execution, alongside a downhill conveyor at Kirandul (INR10b), and expected to be commissioned within 2-3 years. Significant upgrades are underway, and it is debottlenecking the production constraints by handling higher throughput (enabling plants to operate at 95-105% of the capacity).

Exhibit 1: Production to hit 100% EC limit by FY27E



Source: MOFSL, Company

Exhibit 2: NMDC targets to increase EC limit to 100mtpa



Source: MOFSL, Company



### Infrastructure expansion

- NMDC has acquired 1,167 acres of land from RINL for INR15b, strategically located near Gangavaram port, to support a slurry pipeline terminal. The plan includes an ~8mtpa pellet plant (slurry pipeline terminal) and a mega blending yard for 20-30mtpa. This land acquisition also includes provisions for future mineral processing, such as lithium, aligning with NMDC's diversification into critical minerals like coking coal, copper, and lithium.
- NMDC has also enhanced its dispatch capabilities by commissioning three new railway sidings and developing a rapid wagon loading system (RWLS), adding 9-10mpta of annual evacuation capacity, ensuring that infrastructure supports the planned production ramp-up.

Exhibit 3: 100mt volumes under NMDC 2.0 strategy

| Mine                             | State        | Area in Ha | Lease validity |
|----------------------------------|--------------|------------|----------------|
| Bailadila Deposit – 11 (A,B & C) | Chhattisgarh | 874.92     | 10/09/2037     |
| Bailadila Deposit – 14           | Chhattisgarh | 322.37     | 11/09/2035     |
| Bailadila Deposit – 14NMZ        | Chhattisgarh | 506.74     | 06/12/2035     |
| Bailadila Deposit – 5            | Chhattisgarh | 540.05     | 10/09/2035     |
| Bailadila Deposit – 10           | Chhattisgarh | 309.24     | 10/09/2035     |
| Donimalai                        | Karnataka    | 597.54     | 03/11/2038     |
| Kumaraswamy                      | Karnataka    | 639.80     | 17/10/2042     |

Source: MOFSL, Company

**Exhibit 4: NMDC monthly rake movement** 

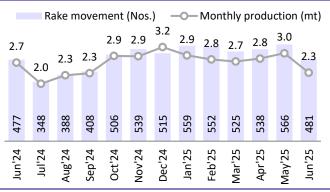
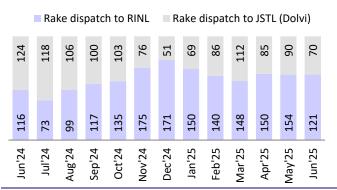


Exhibit 5: JSW Steel ramping up its captive mine share



Source: MOFSL, Company Source: MOFSL, Company

### Global expansion and diversification

- NMDC is actively pursuing international asset acquisitions to bolster its mineral portfolio, with a focus on 10 critical minerals, including coking coal, lithium, copper, cobalt, nickel, gold and bauxite.
- It has established an office in Dubai to support asset scouting in Africa (particularly for coking coal). Management prioritized this expansion to cater to India's rising coking coal imports (projected to increase to ~150-160mt from 55-60mt). NMDC is evaluating assets across geographies, including Indonesia and Australia.
- NMDC has entered a pellet conversion agreement with KIOCL and also plans to produce DRI-grade pellets to boost profitability.



### Domestic iron prices to stay resilient in near term

China accounts for ~55% of global steel production and ~70% of seaborne iron ore imports, which makes it the most influential in the global iron ore/steel market. However, subdued domestic steel demand in China has led to a surge in exports (reached ~102mt in CY24), which resulted in global oversupply. To curb the low-priced steel imports from China, many countries started imposing tariffs and trade barriers. With protectionist measures gaining traction and no meaningful rebound in China's domestic demand, steel exports from China are likely to have peaked in CY24. As a result, we believe China's exports/production will decline gradually over CY25-27E.

Exhibit 6: China weak domestic consumption leading to rise in exports, resulting in global steel oversupply

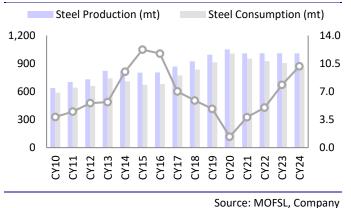
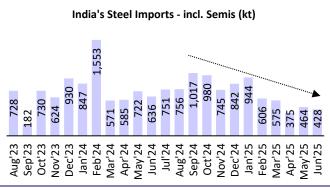


Exhibit 7: India steel Imports declined by +50% with the announcement of 12% safeguard duty



Source: MOFSL, Company

Internationally, iron ore prices have stabilized at USD98/t in 1QFY26 from the peak of USD124/t in 3QFY24 (declined 12% YoY to ~USD105/t in FY25), aligning with the global muted steel demand and oversupply pressures. However, India's domestic iron ore prices remained resilient at ~INR5,100/t (+15% YoY) in FY25, supported by robust domestic steel demand and limited import reliance. Looking ahead, we expect domestic iron prices to remain stable over FY26-27, led by robust domestic steel demand with moderating imports.

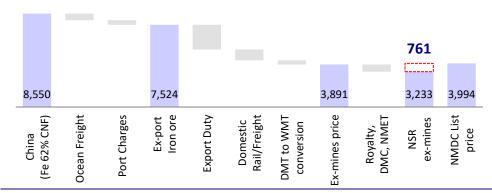
Exhibit 8: NMDC (INR/t) price remained stable vs. muted international (USD/t) prices



Source: MOFSL, Company



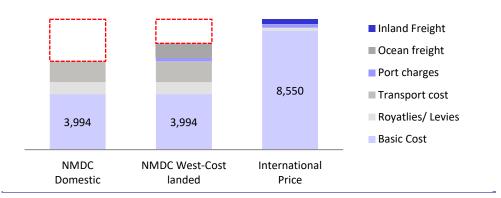
Exhibit 9: NMDC's iron ore prices are at ~23% premium to export parity



Source: MOFSL, Company

NMDC's ex-mine iron ore prices typically command a premium over export parity prices due to superior ore quality and the 30% export duty levied on iron ore with >58% Fe content, which effectively restricts high-grade exports. Conversely, NMDC's prices remain at a discount to import parity levels, making imports of low-grade iron ore economically unviable for domestic steelmakers. This pricing dynamic supports domestic offtake while insulating NMDC from import-led price pressure.

Exhibit 10: NMDC's iron ore prices remain ~15-30% discounted to import parity prices



Source: MOFSL, Company Data



### Karnataka Tax Bill – a key risk factor

NMDC faces earnings risk from the ~INR140b tax demand raised by the Karnataka government under the Mineral Rights Tax (MRT), relating to operations at the Donimalai mines. The company has challenged the levy as being retrospective and in conflict with central mining laws, but the matter is sub-judice. If upheld, MRT and other additional levies could erode NMDC's margins. Under the proposed regime, the total levies in Karnataka (incl. royalty, DMF, NMET, mining premium, and MRT) would amount to INR2,707/t (~78% of IBM price) vs. INR1,822/t (~52% of IBM price) earlier. Given that ~30% of NMDC's production comes from Karnataka, the incremental duty of INR885/t in the state could drag down NMDC's overall EBITDA by an estimated ~INR250-300/t.

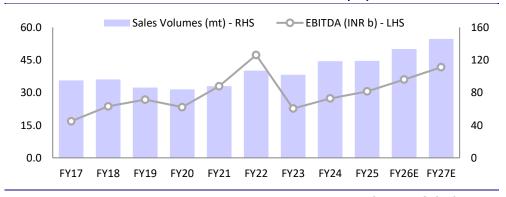
Exhibit 11: Proposed taxes by Karnataka may impact NMDC's operating margins

| Allotted / Non-auctioned mines                | Chhattisgarh       | Karnataka          |
|---|--------------------|--------------------|
| Royalty                                       | (15% on IBM price) | (15% on IBM price) |
| DMF - District Mineral Foundation             | (30% of Royalty)   | (30% of Royalty)   |
| NMET - National Mineral Exploration Trust     | (2% of Royalty)    | (2% of Royalty)    |
| Mining Premium                                | (150% of Royalty)  | (150% of Royalty)  |
| SPV (Local Area Development)                  | -                  | (10% on IBM price) |
| Existing Royalties Payable Structure (INR/t)  | 1,474              | 1,822              |
| As % of IBM price                             | 42.3               | 52.3               |
| Lease granted tax (State Govt.)               | -                  | (150% of Royalty)  |
| MRT (State Govt.)                             | -                  | 101                |
| Additional Duty levied by State Govt. (INR/t) | -                  | 885                |

Note- Calculated on the IBM price of INR3484 per ton

Despite regulatory headwinds (freight hikes, royalty costs), NMDC enjoys one of the lowest-cost structures in the global/domestic iron ore industry. We project EBITDA to grow at a robust ~15-20% CAGR over FY26-27E, driven by volume ramp-up and favorable operating leverage. Moreover, reducing dependency on third-party logistics—via slurry pipelines and dedicated rail—should unlock additional ~INR100-300/t of freight savings, boosting EBITDA margins. The commissioning of new screening and beneficiation units will allow NMDC to supply value-added ore products, which will be NSR-accretive. Freight savings and NSR-accretive product mix are expected to partially offset the margin pressure arising from the Karnataka tax burden, helping NMDC preserve profitability despite regulatory headwinds.

Exhibit 12: EBITDA to deliver ~15-20% CAGR over volume ramp-up



Source: MOFSL, Company

Source: MOFSL, Company



NMDC ended FY25 with a strong net cash balance of INR63b and is expected to generate operating cash flows (OCF) of ~INR190b over FY26-27E. This robust cash position offers downside protection and flexibility to fund its INR730b capex pipeline over the next 5-6 years without excessive leveraging.

Exhibit 13: Improving operating efficiency via logistic enhancement and operating leverage

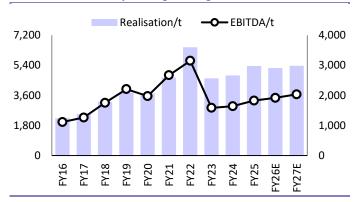


Exhibit 14: NMDC planned and approved project pipeline of INR730b to be spent over next 5-6 years

| Stages                         | INR b    | Details   |
|--------------------------------|----------|---|
| Sanctioned by Board            | ~280-290 | Under execution or at pre-<br>tender stage          |
| To be Sanctioned               | ~120     | Expected by Jul-Aug'25                              |
| Public-private (BOO)           | ~20      | Partnership model (e.g., pellet plant in Karnataka) |
| Drawing board (DPR under prep) | ~310–320 | Includes two large slurry pipelines (~INR200b)      |

Source: MOFSL, Company Data

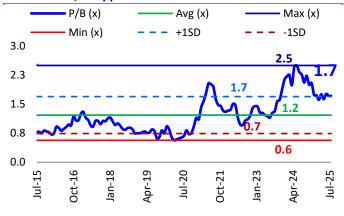
Source: MOFSL, Company Data

**Exhibit 15: TP calculation** 

| Y/E March                | UoM    | FY27E    |
|--------------------------|--------|----------|
| Iron ore                 |        |          |
| Volumes                  | mt     | 54.7     |
| EBITDA                   | INR/t  | 2,033    |
| EBITDA                   | INR m  | 1,11,178 |
| Target EV/EBITDA(x)      | x      | 5.5      |
| Target EV                | INR m  | 6,15,925 |
| Add: Net Cash            | INR m  | 1,20,076 |
| Equity Value             | INR m  | 7,36,001 |
| Share o/s                | mn     | 8,792    |
| Target price (INR/share) | INR/sh | 84       |

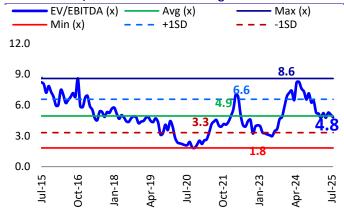
Source: MOFSL

Exhibit 16: P/B slipped from near max



Source: MOFSL, Company Data

Exhibit 17: EV/EBITDA is near to average



Source: MOFSL, Company Data



## **Financials and Valuations**

| Consolidated Income Statement  |       |       |       |       |       |       |       | (INR b) |
|--------------------------------|-------|-------|-------|-------|-------|-------|-------|---------|
| Y/E March                      | FY20  | FY21  | FY22  | FY23  | FY24  | FY25  | FY26E | FY27E   |
| Net sales                      | 117   | 154   | 260   | 177   | 213   | 239   | 262   | 294     |
| Change (%)                     | -3.7  | 31.4  | 68.9  | -32.0 | 20.6  | 12.2  | 9.7   | 12.0    |
| Total Expenses                 | 55    | 66    | 133   | 116   | 140   | 158   | 166   | 183     |
| EBITDA                         | 62    | 88    | 126   | 61    | 73    | 81    | 96    | 111     |
| % of Net Sales                 | 53.2  | 57.2  | 48.6  | 34.3  | 34.2  | 34.1  | 36.6  | 37.9    |
| EBITDA/t                       | 1,974 | 2,669 | 3,148 | 1,584 | 1,640 | 1,826 | 1,917 | 2,033   |
| Depn. & Amortization           | 3     | 2     | 3     | 3     | 4     | 4     | 5     | 7       |
| EBIT                           | 59    | 86    | 123   | 57    | 69    | 77    | 91    | 104     |
| Net Interest                   | 0     | 0     | 0     | 1     | 1     | 2     | 2     | 2       |
| Other income                   | 5     | 3     | 7     | 8     | 14    | 16    | 15    | 15      |
| PBT before EO                  | 64    | 89    | 130   | 64    | 82    | 91    | 104   | 117     |
| EO income                      | (11)  | -     | -     | 12    | (3)   | -     | -     | -       |
| PBT after EO                   | 54    | 89    | 130   | 76    | 80    | 91    | 104   | 117     |
| Tax                            | 17    | 26    | 36    | 21    | 24    | 26    | 31    | 35      |
| Rate (%)                       | 32.5  | 29.8  | 27.5  | 27.6  | 29.9  | 28.5  | 30.0  | 30.0    |
| PAT before MI and Sh. of Asso. | 36    | 63    | 94    | 55    | 56    | 65    | 73    | 82      |
| MI                             | (0)   | (0)   | (0)   | 0     | (0)   | (0)   | -     | -       |
| Sh. of Asso.                   | (0)   | 0     | (0)   | 1     | (0)   | (0)   | -     | -       |
| PAT after MI and Sh. of Asso.  | 36    | 63    | 94    | 56    | 56    | 65    | 73    | 82      |
| Adjusted PAT                   | 47    | 63    | 94    | 49    | 58    | 65    | 73    | 82      |
| Change (%)                     | -2.1  | 34.8  | 50.1  | -47.9 | 17.6  | 13.3  | 11.6  | 12.1    |

| Consolidated Balance Sheet |      |      |      |      |      |      |       | (INR b) |
|----------------------------|------|------|------|------|------|------|-------|---------|
| Y/E March                  | FY20 | FY21 | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E   |
| Share Capital              | 3    | 3    | 3    | 3    | 3    | 9    | 9     | 9       |
| Reserves                   | 272  | 295  | 177  | 223  | 254  | 288  | 336   | 393     |
| Shareholder's funds        | 275  | 298  | 180  | 226  | 257  | 297  | 345   | 402     |
| Loans                      | 6    | 20   | 18   | 21   | 34   | 38   | 38    | 38      |
| Long-term Provisions       | 8    | 9    | 12   | 14   | 16   | 16   | 16    | 16      |
| Capital Employed           | 289  | 327  | 211  | 262  | 306  | 351  | 399   | 456     |
| Gross Block                | 59   | 62   | 70   | 69   | 74   | 95   | 135   | 175     |
| Less: Accum. Deprn.        | 28   | 31   | 34   | 37   | 41   | 45   | 50    | 57      |
| Net Fixed Assets           | 30   | 32   | 37   | 32   | 34   | 50   | 85    | 118     |
| Capital WIP                | 155  | 171  | 13   | 20   | 32   | 47   | 47    | 47      |
| Investments                | 10   | 10   | 9    | 9    | 10   | 10   | 10    | 10      |
| Curr. Assets               | 116  | 156  | 190  | 238  | 281  | 303  | 318   | 342     |
| Inventories                | 7    | 9    | 21   | 27   | 28   | 26   | 34    | 38      |
| Sundry Debtors             | 22   | 21   | 30   | 44   | 35   | 77   | 43    | 48      |
| Cash and Bank              | 24   | 58   | 80   | 71   | 124  | 101  | 143   | 158     |
| Loans and Advances         | 63   | 67   | 60   | 97   | 95   | 98   | 98    | 98      |
| Curr. Liability & Prov.    | 22   | 41   | 38   | 38   | 50   | 59   | 61    | 61      |
| Sundry Creditors           | 2    | 4    | 7    | 4    | 4    | 3    | 5     | 6       |
| Other Liabilities & prov.  | 20   | 37   | 32   | 34   | 46   | 56   | 56    | 56      |
| Net Current Assets         | 94   | 115  | 152  | 200  | 231  | 244  | 257   | 281     |
| Application of Funds       | 289  | 327  | 211  | 262  | 306  | 351  | 399   | 456     |



### **Financials and Valuations**

| Key Ratios  |                 |                 |                 |                 |                   |                   |                   |                   |
|---|-----------------|-----------------|-----------------|-----------------|-------------------|-------------------|-------------------|-------------------|
| Y/E March   | FY20            | FY21            | FY22            | FY23            | FY24              | FY25              | FY26E             | FY27E             |
| Basic (INR)   |                 |                 |                 |                 |                   |                   |                   |                   |
| EPS   | 5.3             | 7.1             | 10.7            | 5.6             | 6.6               | 7.4               | 8.3               | 9.3               |
| Cash EPS  | 5.6             | 7.4             | 11.1            | 6.0             | 7.0               | 7.9               | 8.9               | 10.1              |
| BV/Share  | 31.3            | 33.8            | 20.5            | 25.7            | 29.2              | 33.8              | 39.3              | 45.7              |
| DPS   | 1.8             | 2.6             | 4.9             | 2.2             | 2.4               | 3.3               | 2.8               | 2.8               |
| Payout (%)  | 54.1            | 36.4            | 45.8            | 19.8            | 45.2              | 37.6              | 34.1              | 30.5              |
| Valuation (x)   |                 |                 |                 |                 |                   |                   |                   |                   |
| P/E   | 13.6            | 10.1            | 6.7             | 12.9            | 11.0              | 9.7               | 8.7               | 7.7               |
| Cash P/E  | 12.8            | 9.7             | 6.5             | 12.1            | 10.3              | 9.1               | 8.1               | 7.1               |
| P/BV  | 2.3             | 2.1             | 3.5             | 2.8             | 2.5               | 2.1               | 1.8               | 1.6               |
| EV/Sales  | 1.7             | 1.1             | 0.6             | 0.9             | 0.6               | 2.4               | 2.0               | 1.7               |
| EV/EBITDA   | 3.3             | 2.0             | 1.2             | 2.7             | 1.7               | 7.0               | 5.5               | 4.6               |
| Dividend Yield (%)                                    | 2.4             | 3.6             | 6.8             | 3.1             | 3.4               | 4.6               | 3.9               | 3.9               |
| Return Ratios (%)                                     |                 | 3.0             | 0.0             | 3.1             | 3.1               | 1.0               | 3.3               | 3.3               |
| EBITDA Margins  | 53.2            | 57.2            | 48.6            | 34.3            | 34.2              | 34.1              | 36.6              | 37.9              |
| Net Profit Margins                                    | 39.8            | 40.9            | 36.3            | 27.8            | 27.1              | 27.4              | 27.8              | 27.9              |
| RoE   | 17.4            | 21.9            | 39.5            | 24.1            | 23.9              | 23.6              | 22.7              | 21.9              |
| RoCE  | 23.0            | 28.9            | 48.6            | 27.5            | 29.3              | 28.4              | 28.3              | 27.8              |
| RoIC  | 66.5            | 90.6            |                 |                 | 46.0              | 46.3              | 46.3              |                   |
|   | 00.5            | 90.6            | 125.2           | 42.3            | 46.0              | 40.3              | 40.3              | 47.3              |
| Working Capital Ratios                                | 2.0             | 2.5             | 2.7             | 2.6             | 2.0               | 2.5               | 4.0               | 4.7               |
| Fixed Asset Turnover (x)                              | 2.0             | 2.5             | 3.7             | 2.6             | 2.9               | 2.5               | 1.9               | 1.7               |
| Asset Turnover (x)                                    | 0.4             | 0.5             | 1.2             | 0.7             | 0.7               | 0.7               | 0.7               | 0.6               |
| Debtor (Days)   | 69              | 51              | 42              | 90              | 60                | 60                | 60                | 60                |
| Inventory (Days)                                      | 23              | 22              | 30              | 55              | 47                | 47                | 47                | 47                |
| Creditors (Days)                                      | 7               | 9               | 9               | 9               | 7                 | 7                 | 7                 | 7                 |
| Growth (%)  |                 |                 |                 |                 |                   |                   |                   |                   |
| Sales   | -3.7            | 31.4            | 68.9            | -32.0           | 20.6              | 12.2              | 9.7               | 12.0              |
| EBITDA  | -12.9           | 41.4            | 43.5            | -52.1           | 20.5              | 11.7              | 17.9              | 15.8              |
| PAT   | -2.1            | 34.8            | 50.1            | -47.9           | 17.6              | 13.3              | 11.6              | 12.1              |
| Leverage Ratio (x)                                    |                 |                 |                 |                 |                   |                   |                   |                   |
| Current Ratio   | 5.3             | 3.8             | 5.0             | 6.3             | 5.6               | 5.1               | 5.2               | 5.6               |
| Debt/Equity   | -0.1            | -0.1            | -0.3            | -0.2            | -0.4              | -0.2              | -0.3              | -0.3              |
| Consolidated Cash Flow Statement                      |                 |                 |                 |                 |                   |                   |                   | (INR b)           |
| Y/E March   | FY20            | FY21            | FY22            | FY23            | FY24              | FY25              | FY26E             | FY27E             |
| Pre-tax profit  | 54              | 89              | 130             | 76              | 80                | 91                | 104               | 117               |
| Depreciation  | 3               | 2               | 3               | 3               | 4                 | 4                 | 5                 | 7                 |
| (Inc)/Dec in Wkg. Cap.                                | -21             | 5               | -23             | -31             | 19                | -43               | 28                | -9                |
| Tax paid  | -23             | -25             | -44             | -21             | -18               | -25               | -31               | -35               |
| Other operating activities                            | 9               | 2               | 3               | -3              | -10               | -9                | 2                 | 2                 |
| CF from Op. Activity                                  | 21              | 73              | 69              | 25              | 74                | 19                | 109               | 82                |
| (Inc)/Dec in FA + CWIP                                | -24             | -16             | -12             | -14             | -18               | -32               | -40               | -40               |
| (Pur)/Sale of Investments                             | 17              | 1               | -24             | 9               | -52               | 23                | 40                |                   |
| Others  | 4               | -28             | 4               | 6               | 10                | 12                |                   |                   |
| CF from Inv. Activity                                 | -3              | -43             | -32             | 0               | - <b>61</b>       | 3                 | -40               | -40               |
| Equity raised/(repaid)                                | -5              | -17             | -32             |                 | -01               | 3                 | -40               | -40               |
|   |                 |                 |                 |                 |                   | 2                 | 2                 |                   |
| Interest paid   | 0               | 0               | 0               | -1              | -1                | -2                | -2                | -2                |
| Debt raised/(repaid)                                  | 2               | 14              | 3               | -14             | 12                | 4                 | 25                | 25                |
| Dividend (incl. tax)                                  | -20             | -23             | -43             | -11             | -25               | -25               | -25               | -25               |
| Other financing activities                            | 0               | 0               | -1              | 0               | 1                 | 0                 |                   |                   |
| CF from Fin. Activity                                 | -18             | -26             | -41             | -25             | -13               | -22               | -27               | -27               |
| (Inc)/Dec in Cash                                     | 1               | 4               | -3              | 0               | 0                 | 0                 | 42                | 15                |
| Add: opening Balance                                  | 0               | 1               | 5               | 1               | 1                 | 1                 | 1                 | 43                |
| Closing cash balance                                  | 1               | 5               | 1               | 1               | 1                 | 1                 | 43                | 58                |
|   |                 |                 |                 |                 |                   |                   |                   |                   |
| Bank Balance Closing cash balance (incl bank balance) | 23<br><b>24</b> | 53<br><b>58</b> | 79<br><b>80</b> | 70<br><b>71</b> | 123<br><b>124</b> | 100<br><b>101</b> | 100<br><b>143</b> | 100<br><b>158</b> |

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4 August 2025



### NOTES



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|----------------------------------|--|
| Investment Rating                | Expected return (over 12-month)  |
| BUY                              | >=15%  |
| SELL                             | <-10%  |
| NEUTRAL                          | < - 10 % to 15%  |
| UNDER REVIEW                     | Rating may undergo a change  |
| NOT RATED                        | We have forward looking estimates for the stock but we refrain from assigning recommendation |

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