

Fine Organic Industries

Estimate changes

TP change

Rating change



Bloomberg	FINEORG IN
Equity Shares (m)	31
M.Cap.(INRb)/(USD\$)	154.2 / 1.6
52-Week Range (INR)	5407 / 3856
1, 6, 12 Rel. Per (%)	-1/13/3
12M Avg Val (INR M)	73

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
Sales	23.7	26.2	28.8
EBITDA	4.9	5.7	6.1
PAT	4.2	4.6	4.9
EPS (INR)	136.1	149.2	160.9
EPS Gr. (%)	1.6	9.6	7.9
BV/Sh.(INR)	869.1	1,006.2	1,154.1

Ratios

Net D:E	-0.5	-0.5	-0.3
RoE (%)	16.8	15.9	14.9
RoCE (%)	16.9	16.0	15.1
Payout (%)	8.1	8.1	8.1

Valuations

P/E (x)	37.0	33.8	31.3
P/BV (x)	5.8	5.0	4.4
EV/EBITDA (x)	28.7	24.5	23.5
Div. Yield (%)	0.2	0.2	0.3
FCF Yield (%)	1.9	1.0	2.5

Shareholding pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	75.0	75.0	75.0
DII	11.7	11.7	11.9
FII	4.3	4.4	4.8
Others	9.0	9.0	8.3

FII includes depository receipts

CMP: INR5,028

TP: INR4,510 (-10%)

Sell

Resilient operating performance amid macro uncertainty

Earnings above our estimate

- Fine Organic Industries (FINEORG) posted a strong operating performance, with an EBITDA growth of 42% YoY, primarily due to gross margin expansion of 500bp YoY to 45.4%.
- While Fine Organic Industries continues to strengthen its global footprint through geographic expansion and strategic partnerships, near-term operating performance is likely to reflect evolving demand conditions, macroeconomic uncertainties, supply chain dynamics, raw material costs, and capacity availability across its manufacturing facilities.
- Backed by a strong 1QFY27, we raise our earnings estimates for FY27/FY28 by 11% each. FINEORG currently trades at ~31.3x FY28E EPS and ~23.5x FY28E EV/EBITDA. We value the stock at 28x FY28E EPS to arrive at our TP of INR4,510. **Reiterate Sell.**

Strong earnings growth despite elevated input costs

- FINEORG reported revenue of INR6.9b in 1QFY27, rising 18% YoY. Overall demand remained stable during the quarter, with export and domestic markets showing improved performance.
- Export revenue grew 26% YoY to INR4.1b, while domestic revenue grew 7% YoY to INR2.8b.
- Gross margin stood at 45.4% (up 500bp YoY), while EBITDA margin expanded 430bp YoY to 25.3% in 1QFY27.
- Raw material prices remained elevated in 1QFY27 compared to FY26, while the sequential increase over 4QFY26 was marginal.
- EBITDA stood at INR1.8b, up 42% YoY for the quarter.
- Utility costs mounted in 1QFY27 compared to FY26, primarily due to higher fuel prices resulting from the ongoing West Asian geopolitical crisis.
- Adj. PAT grew 23% YoY to INR1.4b in 1QFY27 (est. of INR1.1b).

Valuation and view

- The company remains focused on strengthening its global presence through investments in overseas subsidiaries, expanding US capacity for future growth, enhancing manufacturing capabilities, incorporating a wholly owned subsidiary in Dubai to establish a local presence in GCC countries, and expanding its presence in Malaysia with the acquisition of Oleofine Organics.
- We anticipate FINEORG's performance to be hit by the following factors: 1) longer-than-expected delays in the commissioning of new capacities for expansion, 2) existing plants operating at close to optimum utilization, with no potential for debottlenecking, and 3) the macroeconomic environment.
- Backed by a strong 1QFY27, we raise our earnings estimates for FY27/FY28 by 11% each. FINEORG currently trades at ~31.3x FY28E EPS and ~23.5x FY28E EV/EBITDA. We value the stock at 28x FY28E EPS to arrive at our TP of INR4,510. **Reiterate Sell.**

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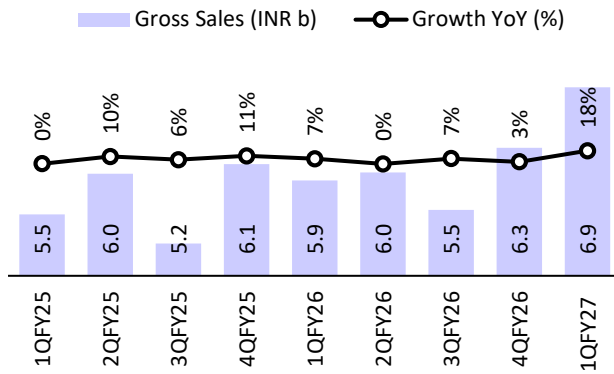
Consolidated - Income Statement
(INR m)

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Gross Sales	5,884	5,973	5,548	6,253	6,942	6,690	5,992	6,566	23,658	26,189	6,131	13%
YoY Change (%)	7.0	0.2	7.3	3.1	18.0	12.0	8.0	5.0	4.3	10.7	4.2	
Total Expenditure	4,648	4,621	4,533	4,955	5,182	5,218	4,883	5,220	18,757	20,503	4,899	
Gross Margin (%)	40.4%	41.6%	38.0%	40.3%	45.4%	41.0%	38.5%	39.5%	20.7%	21.7%	39.6%	
EBITDA	1,236	1,352	1,015	1,298	1,760	1,472	1,108	1,346	4,901	5,686	1,232	43%
Margin (%)	21.0	22.6	18.3	20.8	25.3	22.0	18.5	20.5	20.7	21.7	20.1	
Depreciation	118	128	138	180	138	140	150	170	564	598	130	
Interest	5	4	5	27	9	7	8	7	41	31	6	
Other Income	398	211	211	346	243	250	250	350	1,167	1,093	350	
PBT	1,581	1,431	1,013	1,437	1,855	1,575	1,200	1,519	5,461	6,149	1,446	
Tax	403	335	268	253	454	396	302	382	1,404	1,533	363	
Rate (%)	25.5	23.4	26.5	17.6	24.5	25.1	25.1	25.1	25.7	24.9	25.1	
Reported PAT	1,171	1,086	739	1,175	1,381	1,171	891	1,130	4,025	4,573	1,075	
Adj PAT	1,119	1,086	792	1,175	1,381	1,171	891	1,130	4,026	4,573	1,075	28%
YoY Change (%)	-1.4	-7.6	-4.3	20.7	23.4	7.9	12.6	-3.8	-1.9	13.6	-4.0	
Margin (%)	19.0	18.2	14.3	18.8	19.9	17.5	14.9	17.2	17.0	17.5	17.5	

Particulars	Revised		Previous		Change (%)	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Revenue (INR m)	26,189	28,811	24,834	27,321	5%	5%
EBITDA (INR m)	5,686	6,106	4,952	5,514	15%	11%
PAT (INR m)	4,573	4,934	4,112	4,450	11%	11%
EPS (INR)	149.2	160.9	134.1	145.1	11%	11%

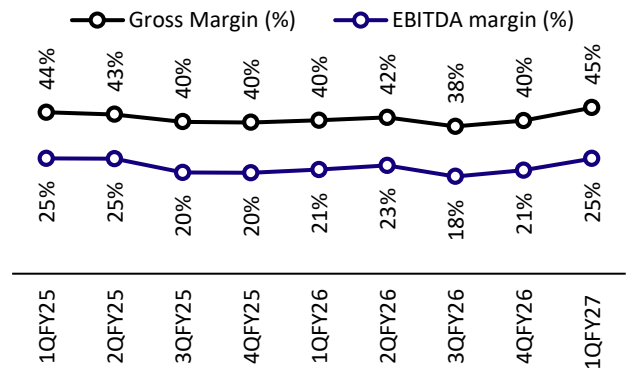
Story in charts: 1QFY27

Exhibit 1: Revenue grew 18% YoY



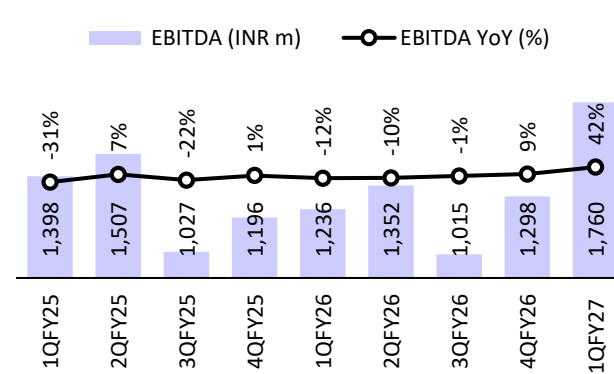
Source: Company, MOFSL

Exhibit 2: GM and EBITDAM trends



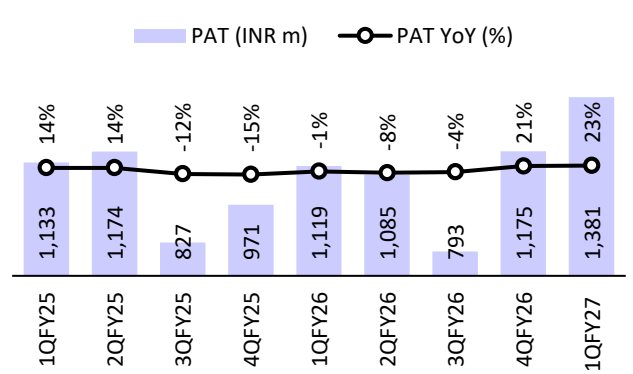
Source: Company, MOFSL

Exhibit 3: EBITDA grew 42% YoY



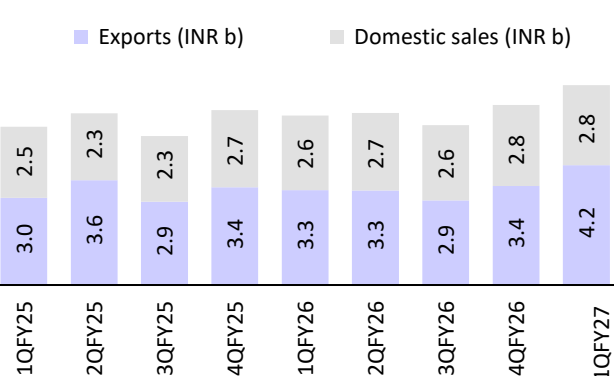
Source: Company, MOFSL

Exhibit 4: PAT was up 23% YoY



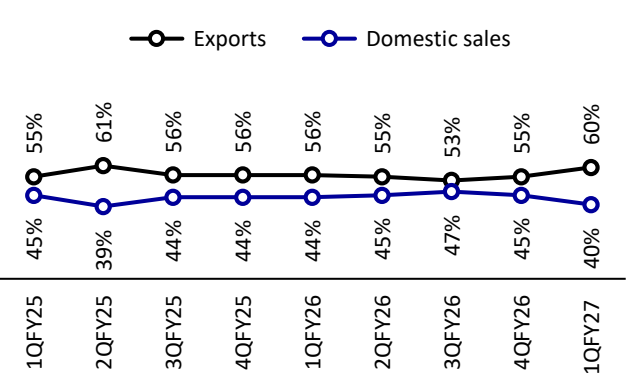
Source: Company, MOFSL

Exhibit 5: Export revenue grew 26% YoY...



Source: Company, MOFSL

Exhibit 6: ...while it contributed 40% to the total revenue in 4Q



Source: Company, MOFSL

Financials and valuations

Consolidated - Income Statement

(INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Total Income from Operations	11,213	18,584	30,291	19,511	22,691	23,658	26,189	28,811
Change (%)	9.3	65.7	63.0	-35.6	16.3	4.3	10.7	10.0
Gross Margin (%)	35.2	35.7	38.4	42.6	41.5	40.1	41.2	41.0
EBITDA	1,921	3,485	7,813	4,813	5,129	4,901	5,686	6,106
Margin (%)	17.1	18.8	25.8	24.7	22.6	20.7	21.7	21.2
Depreciation	468	399	479	566	523	564	598	776
EBIT	1,453	3,086	7,334	4,247	4,606	4,337	5,088	5,330
Int. and Finance Charges	61	51	45	23	22	41	31	33
Other Income	170	332	641	717	976	1,167	1,093	1,354
PBT bef. EO Exp.	1,562	3,368	7,930	4,941	5,560	5,462	6,149	6,651
EO Items	0	0	0	6	0	1	0	0
PBT after EO Exp.	1,562	3,368	7,930	4,935	5,560	5,461	6,149	6,651
Total Tax	413	861	2,024	1,259	1,447	1,259	1,533	1,674
Tax Rate (%)	26.4	25.6	25.5	25.5	26.0	23.0	24.9	25.2
Reported PAT	1,149	2,507	5,906	3,676	4,105	4,171	4,573	4,934
Adjusted PAT	1,149	2,507	5,906	3,680	4,105	4,172	4,573	4,934
Change (%)	-31.0	118.1	135.6	-37.7	11.6	1.6	9.6	7.9
Margin (%)	10.2	13.5	19.5	18.9	18.1	17.6	17.5	17.1

Consolidated - Balance Sheet

(INR m)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	153	153	153	153	153	153	153	153
Total Reserves	7,235	9,432	15,068	18,460	22,799	26,492	30,695	35,230
Net Worth	7,388	9,585	15,221	18,613	22,952	26,645	30,849	35,384
Minority Interest	0	0	0	0	0	0	0	0
Total Loans	892	585	272	0	0	449	111	111
Capital Employed	8,280	10,170	15,493	18,613	22,952	27,095	30,960	35,495
Gross Block	4,459	5,192	5,518	6,627	8,101	8,915	9,135	16,735
Less: Accum. Deprn.	2,500	2,899	3,378	3,944	4,467	5,031	5,629	6,406
Net Fixed Assets	1,958	2,293	2,140	2,683	3,634	3,884	3,506	10,330
Capital WIP	263	141	404	297	261	625	2,605	3,505
Total Investments	437	431	531	1,156	353	383	383	383
Curr. Assets, Loans&Adv.	6,902	9,413	14,648	16,305	20,790	25,096	28,169	25,351
Inventory	1,089	2,017	2,987	1,952	3,629	4,025	5,620	6,182
Account Receivables	1,752	3,316	4,769	3,480	3,335	3,511	3,887	4,276
Cash and Bank Balance	2,612	2,158	4,974	9,610	9,499	14,488	15,300	11,228
Loans and Advances	1,449	1,922	1,918	1,262	4,326	3,072	3,363	3,665
Curr. Liability & Prov.	1,281	2,108	2,230	1,828	2,085	2,893	3,704	4,074
Account Payables	990	1,514	1,707	1,320	1,555	1,730	2,416	2,658
Other Current Liabilities	156	290	366	308	531	1,062	1,175	1,293
Net Current Assets	5,622	7,305	12,418	14,477	18,705	22,203	24,466	21,277
Appl. of Funds	8,280	10,170	15,493	18,613	22,952	27,095	30,960	35,495

Financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Basic (INR)								
EPS	37.5	81.8	192.6	120.0	133.9	136.1	149.2	160.9
EPS Growth (%)	-31%	118%	136%	-38%	12%	2%	10%	8%
Cash EPS	52.7	94.8	208.2	138.5	150.9	154.5	168.7	186.2
BV/Share	241.0	312.6	496.5	607.1	748.6	869.1	1,006.2	1,154.1
DPS	11.0	9.0	9.0	10.0	11.0	11.0	12.1	13.0
Payout (%)	29.3	11.0	4.7	8.3	8.2	8.1	8.1	8.1
Valuation (x)								
P/E	134.5	61.6	26.2	42.0	37.6	37.0	33.8	31.3
Cash P/E	95.6	53.2	24.2	36.4	33.4	32.6	29.9	27.1
P/BV	20.9	16.1	10.2	8.3	6.7	5.8	5.0	4.4
EV/Sales	13.6	8.2	4.9	7.4	6.4	5.9	5.3	5.0
EV/EBITDA	79.6	43.9	19.2	30.1	28.3	28.7	24.5	23.5
Dividend Yield (%)	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3
FCF per share	28.7	4.5	115.1	176.7	25.0	93.9	52.0	127.3
Return Ratios (%)								
RoE	16.8	29.5	47.6	21.8	19.8	16.8	15.9	14.9
RoCE	15.4	27.6	46.3	21.7	19.9	16.9	16.0	15.1
RoIC	22.2	37.0	64.2	36.9	33.4	27.3	31.5	24.1
Working Capital Ratios								
Fixed Asset Turnover (x)	5.4	8.7	13.7	8.1	7.2	6.3	7.1	4.2
Asset Turnover (x)	1.4	1.8	2.0	1.0	1.0	0.9	0.8	0.8
Inventory (Days)	35	40	36	37	58	62	78	78
Debtor (Days)	57	65	57	65	54	54	54	54
Creditor (Days)	32	30	21	25	25	27	34	34
Leverage Ratio (x)								
Current Ratio	5.4	4.5	6.6	8.9	10.0	8.7	7.6	6.2
Interest Cover Ratio	23.9	61.0	164.4	183.1	209.8	105.2	165.3	160.1
Net Debt/Equity	-0.2	-0.2	-0.3	-0.5	-0.4	-0.5	-0.5	-0.3

Consolidated - Cash Flow Statement

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
(INR m)								
OP/(Loss) before Tax	1,562	3,368	7,930	4,935	5,552	5,429	6,149	6,651
Depreciation	468	399	479	566	522	564	598	776
Others	-106	-257	-546	-673	-891	-640	31	33
Direct Taxes Paid	-415	-769	-2,092	-1,380	-1,455	-1,297	-1,533	-1,674
(Inc)/Dec in WC	-167	-2,001	-1,435	2,610	-1,687	239	-1,452	-883
CF from Operations	1,343	741	4,336	6,057	2,040	4,296	3,793	4,904
(Inc)/Dec in FA	-463	-603	-807	-640	-1,273	-1,417	-2,200	-1,000
Free Cash Flow	880	137	3,529	5,417	767	2,879	1,593	3,904
Change in Investments	4	-18	-150	-4,114	-6,093	-62	0	0
Others	57	60	110	464	683	-2,613	0	0
CF from Investments	-402	-561	-847	-4,290	-6,683	-4,092	-2,200	-1,000
Inc/(Dec) in Debt	-347	-306	-357	-274	0	437	-338	0
Interest Paid	-52	-37	-44	-21	-19	-16	-31	-33
Dividend Paid	-92	-337	-276	-276	-307	-337	-370	-399
Others	106	27	-9	-14	-21	-86	0	0
CF from Fin. Activity	-385	-654	-686	-584	-347	-2	-739	-432
Inc/Dec of Cash	555	-475	2,803	1,183	-4,990	202	854	3,471
Opening Balance	2,009	2,564	2,089	4,892	6,075	1,892	1,883	2,695
Closing Balance	2,564	2,089	4,892	6,075	1,892	1,883	2,695	6,123

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