HDFC Bank | BUY

NIM pressures persist

HDFC Bank's 3QFY24 core-PPOP at INR 222bn (2.4% QoQ), missed our estimates (of Rs233bn) as NIMs (3.4%) remained flat QoQ at the relatively suppressed levels seen in 2QFY24. This, despite a) the impact of ICRR (which was a drag on NIMs in 2Q), excess liquidity build-up due to merger management not being there and b) LCR run down from 121% to 110% during the guarter. We estimate core margins could have declined by >20bps QoQ for HDFC Bank which was a disappointment. PAT stood at INR 164bn (2.5% QoQ, ahead of our estimates of INR 152bn) which was aided lower effective tax rate during the guarter. Management alluded to continued competitive pressures on deposit growth given tight liquidity. Over the medium term, Mgmt. believes greater contribution of retail assets in the overall asset mix should aid margins to normalize to higher levels. PPOP at Rs236.7bn (+4% QoQ) was aided by trading gains of Rs14.7bn. Cost-income ratio stood at 40.3% (flattish QoQ) with opex growing by 28% YoY. Core credit costs stood at 50bps and HDFC Bank created contingent provisions of Rs12bn pertaining to investments in AIF (based on RBI's new norms). Asset quality remained largely stable (slippage ratio at 1.4%) during the guarter. Given continued systemic tightness in liquidity and HDFC Bank's high ask rate w.r.t to deposit accretion (LDR>100% and LCR already down to 110%), we believe improvement in HDFC Bank's NIMs will need a fine balancing act and improvement will be only be gradual. While acknowledging the near-term pressures, we believe HDFC Bank remains well-placed to deliver healthy growth with relatively lower risk. We maintain BUY with a target price of INR 2010 valuing core HDFC Bank at 2.4x FY26E P/BV and subsidiaries valued at INR 210.

- NIMs remain soft; LCR reduction aids NII: HDFC Bank reported a core PPOP of INR 222bn on the back of continued NIM pressure NIMs on avg total assets -25bps QoQ to 3.40%. Mgmt. expects to achieve maintain NIMs around 3.7% over the medium term by a) pushing for retail loan growth b) ramping up deposit growth by bringing down high cost borrowings. HDFC Bank's NII growth remained healthy (+4% QoQ) and was aided by LCR rundown (at 110% vs 121% QoQ). Other income (+4% QoQ) was supported by trading gains of INR 14.7bn (vs INR 10.4bn QoQ).
- Core-PPOP growth modest; opex ratios could improve in FY25: Core-PPOP growth stood at a modest 2.4% QoQ given continued opex momentum. However, this is likely to slowdown over FY25. Mgmt. has also revised its target for branch expansion to c.1000 for FY24 from 1500 previously (270 added YTD24).
- Growth vs NIMs a key question; valuations are in favour: Net advances outpaced deposit growth with it growing at 4.9% QoQ vs. deposits growing rather slow at +1.9% QoQ. Loan growth was led by wholesale loans growing at 6.5% QoQ while retail grew at 3.3% QoQ. Wholesale growth was led by emerging corporate and business banking whereas growth in retail was driven by home loan and payment products. Mgmt. highlighted that they plan to accelerate on retail loans going forwards to maintain margins by focusing on high yield loans. In the last few quarters, unsecured loans grew at a calibrated pace with sanguine asset quality thus giving bank an opportunity to grow in this space.

Financial Summary					(INR mn)
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Net Profit	369,614	441,087	595,368	721,847	850,357
Net Profit (YoY) (%)	18.8%	19.3%	35.0%	21.2%	17.8%
Assets (YoY) (%)	18.4%	19.2%	47.8%	19.6%	18.0%
ROA (%)	1.9%	1.9%	1.9%	1.8%	1.8%
ROE (%)	16.7%	17.0%	16.7%	15.6%	16.1%
EPS	66.7	79.1	79.5	96.4	113.5
EPS (YoY) (%)	18.1%	18.6%	0.6%	21.2%	17.8%
PE (x)	25.2	21.2	21.1	17.4	14.8
BV	433	502	578	656	751
BV (YoY) (%)	17.2%	16.0%	15.1%	13.6%	14.4%
P/B∨ (x)	3.88	3.34	2.91	2.56	2.24

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Recommendation and Price Target	
Current Reco.	BUY
Previous Reco.	BUY
Current Price Target (12M)	2,010
Upside/(Downside)	19.7%
Previous Price Target	2010
Change	0%

Key Data – HDFCB IN	
Current Market Price	INR1,679
Market cap (bn)	INR12,748.9/US\$153.5
Free Float	93%
Shares in issue (mn)	5,512.8
Diluted share (mn)	
3-mon avg daily val (mn)	INR25,143.2/US\$302.7
52-week range	1,758/1,460
Sensex/Nifty	73,129/22,032
INR/US\$	83.1

Price Performance %	1M	6M	12M
Absolute	1.4	2.1	5.9
Relative*	-0.9	-7.8	-13.0

* To the BSE Sensex

JM Financial Research is also available on: Bloomberg - JMFR <GO>, Thomson Publisher & Reuters, S&P Capital IQ, FactSet and Visible Alpha

Please see Appendix I at the end of this report for Important Disclosures and Disclaimers and Research Analyst Certification. Management alluded to continued competitive pressures on deposit growth given tight liquidity. Acquisition of deposits remains a key focus area for the bank and it plans to leverage branch banking to source deposits by reducing share of high cost deposits/ borrowings.

- Improved asset quality: GNPLs/NNPLs at 1.26%/0.31% (-9bps/-3bps QoQ) with sequential improvement on account of lower gross slippages at 1.4% (vs 1.7% QoQ). Slippages were at INR 70bn; recoveries/upgrades stood at INR 45bn while write-offs stood at INR 31bn. Credit costs (71bps vs 50bps QoQ) were higher led by contingent provisions of INR 12.2bn made against investments in AIF while core credit costs stood at 50bps. We build in avg. credit costs of 0.72% over FY24-26E.
- Subsidiaries: HDB Financial saw healthy disbursements growth of +40% YoY with its loan book now at INR 840bn (+8% QoQ/+29% YoY). Its GS-3 improved to 2.25% (-13bps QoQ) and it reported an ROA of 3.1% for 3Q24. HDFC Life's APE and VNB grew by 5% and 7% sequentially resulting in VNB margins of 26.8% for 3Q24. It reported an EV of INR 452bn as of Dec'23 with operating RoEVs at 17.5%. HDFC AMC's QAAUM increased to INR 5.5trn with its market share at 11.2%. Equity AUM share improved to 61% (+300bps QoQ) and PAT grew by 33% YoY. HDFC ERGO's GWP increased by 19% YoY to INR 47.2bn with net profit of INR 1.3bn (+6% YoY). HDFC Securities reported a net revenue of INR 7.0bn (+38% YoY) and net profit of INR 2.3bn (+13% YoY).
- Valuation and view: While acknowledging the near-term pressures, we believe HDFC Bank remains well-placed to deliver healthy growth with relatively lower risk. We maintain BUY with a target price of INR 2010 valuing core HDFC Bank at 2.4x FY26E P/BV and subsidiaries valued at INR 210.

Key trends: 3QFY24

Earnings Table (Rs. mn.) NII Fee based Income	3Q23 229,878	2Q24	3Q24	YoY (%)	0.0(0()
	220.070			101 (70)	QoQ (%)
Foo based Income	229,0/0	273,852	284,713	23.9%	4.0%
ree based income	60,526	69,360	69,400	14.7%	0.1%
Forex Income	10,741	12,210	12,100	12.7%	-0.9%
Trading Profits	2,614	10,410	14,700	462.4%	41.2%
Other Misc Income	2,079	15,098	15,170	629.7%	0.5%
Non-Interest income	75,960	107,078	111,370	46.6%	4.0%
Total Income	305,838	380,931	396,084	29.5%	4.0%
Employee Cost	41,262	51,702	53,518	29.7%	3.5%
Other Operating Expenses	83,374	102,290	106,093	27.3%	3.7%
Total Operating Expenses	124,636	153,992	159,611	28.1%	3.6%
Operating Profit	181,202	226,939	236,473	30.5%	4.2%
Loan Loss Provisions	28,064	29,038	42,166	50.2%	45.2%
Total Provisions	28,064	29,038	42,166	50.2%	45.2%
РВТ	153,138	197,901	194,307	26.9%	-1.8%
Тах	39,581	38,139	30,581	-22.7%	-19.8%
Reported Profit	113,557	159,761	163,725	44.2%	2.5%
Balance sheet (Rs. bn.)					
Deposits	17,332	21,729	22,140	27.7%	1.9%
Net Advances	15,068	23,312	24,461	62.3%	4.9%
Total Assets	22,953	34,163	34,926	52.2%	2.2%
Low-cost Deposits (%)	44.0%	37.6%	37.7%	-6.3%	0.1%
Loan-Deposit ratio (%)	86.9%	107.3%	110.5%	23.5%	3.2%
Key Ratios					
Credit Quality					
Gross NPAs (Rs. mn.)	187,639	315,779	310,117	65.3%	-1.8%
Net NPAs (Rs. mn.)	50,243	80,728	76,641	52.5%	-5.1%
Gross NPA (%)	1.23%	1.34%	1.26%	0.02%	-0.09%
Net NPA (%)	0.33%	0.35%	0.31%	-0.02%	-0.03%
Loan Loss Provisions (%)	0.81%	0.61%	0.85%	0.04%	0.24%
Coverage Ratio (%)	73.22%	74.4%	75.3%	2.1%	0.9%
Capital Adequacy					
Tier I (%)	17.20%	17.80%	16.80%	-0.4%	-1.0%
CAR (%)	19.40%	19.54%	18.40%	-1.0%	-1.1%
Du-pont Analysis					
NII / Assets (%)	4.07%	3.28%	3.30%	-0.77%	0.01%
Non-Interest Inc. / Assets (%)	1.34%	1.28%	1.29%	-0.05%	0.01%
Operating Cost / Assets (%)	2.20%	1.85%	1.85%	-0.36%	0.00%
Operating Profits / Assets (%)	3.20%	2.72%	2.74%	-0.47%	0.02%
Provisions / Assets (%)	0.50%	0.35%	0.49%	-0.01%	0.14%
ROA (%)	2.01%	1.92%	1.90%	-0.11%	-0.02%

16 January 2024

Source: Company, JM Financial; 2Q24 and 3Q24 numbers not comparable due to merger

Exhibit 2. HDFC Bank : Gross loan mix					
Gross Loan Mix (INR bn)	3Q23	2Q24	3Q24	YoY (%)	QoQ (%)
Personal loans	1,646	1,787	1,815	10.2%	1.6%
Auto	1,124	1,255	1,280	13.8%	2.0%
Home Loans	976	7,171	7,433	661.6%	3.7%
Payment Products	833	909	971	16.5%	6.8%
LAP	724	0	0	-100.0%	#DIV/0!
Two wheeler	98	110	113	15.8%	3.1%
Gold loans	100	126	131	30.5%	3.9%
Other retail	411	445	446	8.5%	0.2%
Retail - Total	5,913	11,802	12,189	106.1%	3.3%
Comm and Rural Banking (ex - Agri)	5,177	6,339	6,800	31.4%	7.3%
Agri	709	905	930	31.1%	2.8%
Corporate and other wholesale	3,923	4,281	4,363	11.2%	1.9%
IBPC/BRDS	-516	-810	-578	12.0%	-28.6%
eHDFC non individual	NA	1,028	989	#DIV/0!	-3.8%
Total Loans (Gross)	15,205	23,546	24,693	62.4%	4.9%
Personal loans	10.8%	7.9%	7.7%	-3.2%	-0.3%
Auto	7.4%	5.6%	5.4%	-2.0%	-0.2%
Home Loans	6.4%	31.8%	31.4%	24.9%	-0.5%
Payment Products	5.5%	4.0%	4.1%	-1.4%	0.1%
LAP	4.8%	0.0%	0.0%	-4.8%	0.0%
Two wheeler	0.6%	0.5%	0.5%	-0.2%	0.0%
Gold loans	0.7%	0.6%	0.6%	-0.1%	0.0%
Other retail	2.7%	2.0%	1.9%	-0.8%	-0.1%
Retail - Total	38.9%	52.4%	51.4%	12.5%	-1.0%
Comm and Rural Banking (ex - Agri)	34.0%	28.2%	28.7%	-5.4%	0.5%
Agri	4.7%	4.0%	3.9%	-0.7%	-0.1%
Corporate and other wholesale	25.8%	19.0%	18.4%	-7.4%	-0.6%
IBPC/BRDS	-3.4%	-3.6%	-2.4%	1.0%	1.2%
eHDFC non individual	NA	4.6%	4.2%	4.2%	-0.4%
Total Loans (Gross)	100.0%	100.0%	100.0%		

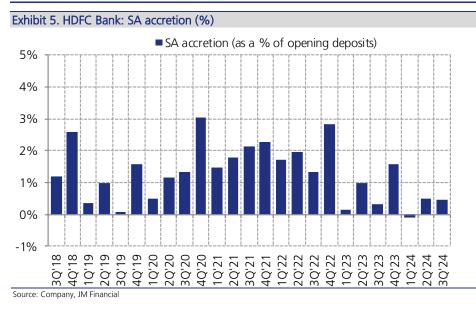
Source: Company, JM Financial; 1Q23 and 2Q23 numbers are after meg=rger

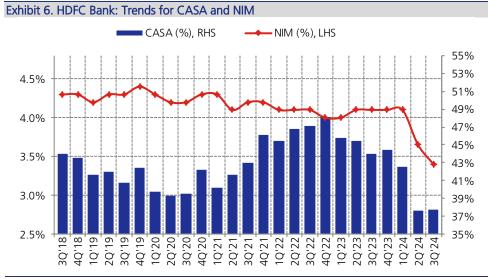
Exhibit 3. HDFC Bank: Fee income split								
Fee Income Composition (INR mn)	3Q23	2Q24	3Q24	YoY (%)	QoQ (%)			
Fees and commissions	58,029	62,903	69,360	19.5%	10.3%			
Forex and derivates	10,820	13,090	12,210	12.8%	-6.7%			
Trading gains/losses	-3,870	5,520	10,410	-369.0%	88.6%			
Miscellaneous inc	10,977	10,786	15,098	37.5%	40.0%			
Total	75,956	92,299	1,07,078	41.0%	16.0%			
Fees and commissions	76.4%	68.2%	64.8%	-11.6%	-3.4%			
Forex and derivates	14.2%	14.2%	11.4%	-2.8%	-2.8%			
Trading gains/losses	-5.1%	6.0%	9.7%	14.8%	3.7%			
Miscellaneous inc	14.5%	11.7%	14.1%	-0.4%	2.4%			
Total	100.0%	100.0%	100.0%					

Source: Company, JM Financial; 2Q24 numbers not comparable due to merger

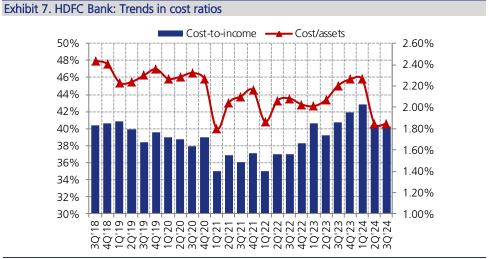
Fee Income Composition (Rs mn)	3Q23	2024	3Q24	YoY (%)	QoQ (%)
		•			
Fees and commissions	60,526	69,360	69,400	14.7%	0.1%
Forex and derivates	10,741	12,210	12,100	12.7%	-0.9%
Trading gains/losses	2,614	10,410	14,700	462.4%	41.2%
Miscellaneous inc	2,079	15,098	15,170	629.7%	0.5%
Total	75,960	107,078	111,370	46.6%	4.0%
Fees and commissions	79.7%	64.8%	62.3%	-17.4%	-2.5%
Forex and derivates	14.1%	11.4%	10.9%	-3.3%	-0.5%
Trading gains/losses	3.4%	9.7%	13.2%	9.8%	3.5%
Miscellaneous inc	2.7%	14.1%	13.6%	10.9%	-0.5%

Source: Company, JM Financial; 2Q24 numbers not comparable due to merger



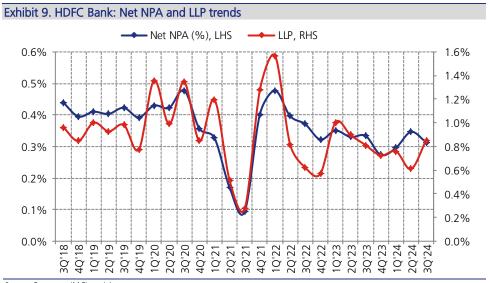


Source: Company, JM Financial





Source: Company, JM Financial



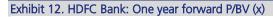
Valuations

We value HDFC Bank using 2-stage Gordon Growth model. Our assumptions and target price are given below.

Exhibit 10. HDFC Bank: Valuation Summary	
Initial no of years	10
Growth rate for the first 10 years (%)	14%
Payout ratio for the first 10 years (%)	20%
Perpetual growth rate (%)	5%
Perpetual payout ratio (%)	72%
К1	2.16
K2	11.47
Fully adjusted FY26E BVPS (INR) - merged	751
Target P/BV (x)	2.4x
Fair value (rounded off)	1802
Source: Company, JM Financial	

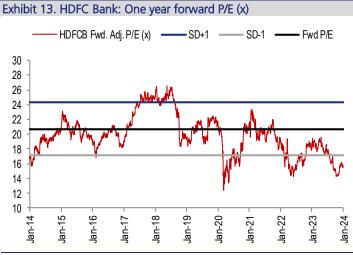
Exhibit 11. SOTP				
HDFC Bank SOTP	Holding	Valuation Methodology	Value	Contribution
	(%)		per Share	to TP (%)
HDFC Bank - Parent	100.00%	2.4x fwd FY26E BV	1,802	90%
HDFC Life	50.37%	Mcap post 20% holdco discount	71	4%
HDFC AMC	52.55%	Mcap post 20% holdco discount	41	2%
HDFC Ergo	50.48%	Based on HDFC Bank's 4.99% purchase in Jun21	26	1%
HDB Financial Services	94.74%	2.25x FY26E BV	53	3%
HDFC Securities	95.39%	20x FY26E EPS	30	1%
Less: Cost of investments			-12	-1%
Total (INR)			2010	100%

Source: Company, JM Financial





Source: Company, JM Financial



Financial Tables (Standalone)

Profit & Loss					(INR mn)
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Net Interest Income	720,096	868,422	1,085,294	1,460,346	1,705,562
Profit on Investments	22,826	-11,312	10,000	10,000	10,500
Exchange Income	39,079	40,819	54,289	64,603	74,940
Fee & Other Income	233,193	282,641	353,462	403,059	470,161
Non-Interest Income	295,099	312,148	417,750	477,663	555,601
Total Income	1,015,195	1,180,570	1,503,044	1,938,009	2,261,163
Operating Expenses	374,422	476,521	617,278	766,442	896,409
Pre-provisioning Profits	640,773	704,050	885,766	1,171,567	1,364,755
Loan-Loss Provisions	113,772	122,060	135,040	212,009	233,850
Provisions on Investments	-145	41	0	0	0
Others Provisions	36,991	-2,904	-2,904	-2,904	-2,904
Total Provisions	150,618	119,197	132,135	209,105	230,946
PBT	490,155	584,853	753,631	962,462	1,133,809
Tax	120,541	143,766	158,262	240,616	283,452
PAT (Pre-Extraordinaries)	369,614	441,087	595,368	721,847	850,357
Extra ordinaries (Net of Tax)	0	0	0	0	0
Reported Profits	369,614	441,087	595,368	721,847	850,357
Dividend paid	86,045	106,015	127,325	134,815	142,304
Retained Profits	283,568	335,072	468,043	587,032	708,052

Balance Sheet					(INR mn)
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Equity Capital	5,546	5,580	7,490	7,490	7,490
Reserves & Surplus	2,395,384	2,796,410	4,320,236	4,907,268	5,615,321
Deposits	15,592,174	18,833,946	23,733,700	28,955,114	34,746,137
Borrowings	1,848,172	2,067,656	6,896,495	8,020,853	9,181,792
Other Liabilities	844,075	957,222	1,489,296	1,697,797	1,901,533
Total Liabilities	20,685,351	24,660,815	36,447,216	43,588,522	51,452,272
Investments	4,555,357	5,170,014	6,724,185	8,223,810	9,814,946
Net Advances	13,688,209	16,005,859	25,097,300	29,363,841	34,062,056
Cash & Equivalents	1,523,269	1,937,651	2,646,852	3,104,050	3,693,830
Fixed Assets	60,837	80,165	156,744	161,278	174,938
Other Assets	857,678	1,467,125	1,822,135	2,735,544	3,706,503
Total Assets	20,685,351	24,660,815	36,447,216	43,588,522	51,452,272

Source: Company, JM Financial

Key Ratios					
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Growth (YoY) (%)					
Deposits	16.8%	20.8%	26.0%	22.0%	20.0%
Advances	20.8%	16.9%	56.8%	17.0%	16.0%
Total Assets	18.4%	19.2%	47.8%	19.6%	18.0%
NII	11.0%	20.6%	25.0%	34.6%	16.8%
Non-interest Income	17.1%	5.8%	33.8%	14.3%	16.3%
Operating Expenses	14.4%	27.3%	29.5%	24.2%	17.0%
Operating Profits	11.7%	9.9%	25.8%	32.3%	16.5%
Core Operating profit	15.5%	15.8%	22.4%	32.6%	16.6%
Provisions	-4.1%	-20.9%	10.9%	58.3%	10.4%
Reported PAT	18.8%	19.3%	35.0%	21.2%	17.8%
Yields / Margins (%)					
Interest Spread	3.49%	3.64%	3.25%	3.40%	3.48%
NIM	3.92%	4.05%	3.77%	3.89%	3.86%
Profitability (%)					
Non-IR to Income	29.1%	26.4%	27.8%	24.6%	24.6%
Cost to Income	36.9%	40.4%	41.1%	39.5%	39.6%
ROA	1.94%	1.95%	1.95%	1.80%	1.79%
ROE	16.7%	17.0%	16.7%	15.6%	16.1%
Assets Quality (%)					
Slippages	2.38%	1.80%	1.90%	1.50%	1.50%
Gross NPA	1.17%	1.12%	1.07%	1.18%	1.18%
Net NPAs	0.32%	0.27%	0.28%	0.30%	0.30%
Provision Coverage	72.7%	75.8%	74.0%	75.0%	75.0%
Specific LLP	0.81%	0.79%	0.54%	0.72%	0.68%
Net NPAs / Networth	1.8%	1.6%	1.6%	1.8%	1.8%
Capital Adequacy (%)					
Tier I	17.87%	17.13%	18.10%	17.23%	16.73%
CAR	18.90%	19.26%	19.58%	18.51%	17.86%

Dupont Analysis Y/E March FY22A FY23A FY24E FY25E FY26E NII / Assets 3.77% 3.83% 3.55% 3.65% 3.59% Other Income / Assets 1.55% 1.38% 1.37% 1.19% 1.17% Total Income / Assets 5.32% 5.21% 4.92% 4.84% 4.76% Cost / Assets 1.96% 2.10% 2.02% 1.92% 1.89% PBP / Assets 3.36% 3.11% 2.90% 2.93% 2.87% Provisions / Assets 0.79% 0.53% 0.43% 0.52% 0.49% PBT / Assets 2.57% 2.58% 2.47% 2.41% 2.39% Tax rate 24.6% 24.6% 21.0% 25.0% 25.0% ROA 1.94% 1.95% 1.95% 1.80% 1.79% RoRWAs 2.98% 3.00% 2.80% 2.78% 3.03% 8.8 8.6 8.9 9.2 Leverage 8.4 15.6% 16.7% 17.0% 16.7% 16.1% ROE Source: Company, JM Financial

Valuations					
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Shares in Issue	5,545.5	5,579.7	7,489.7	7,489.7	7,489.7
EPS (INR)	66.7	79.1	79.5	96.4	113.5
EPS (YoY) (%)	18.1%	18.6%	0.6%	21.2%	17.8%
PER (x)	25.2	21.2	21.1	17.4	14.8
BV (INR)	433	502	578	656	751
BV (YoY) (%)	17.2%	16.0%	15.1%	13.6%	14.4%
ABV (INR)	433	502	578	656	751
ABV (YoY) (%)	17.2%	16.0%	15.1%	13.6%	14.4%
P/BV (x)	3.88	3.34	2.91	2.56	2.24
P/ABV (x)	3.88	3.34	2.91	2.56	2.24
DPS (INR)	15.5	19.0	17.0	18.0	19.0
Div. yield (%)	0.9%	1.1%	1.0%	1.1%	1.1%

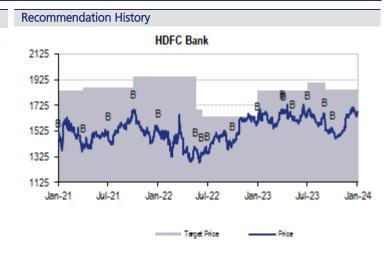
Source: Company, JM Financial

HDFC Bank

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History of Recommendation and Target Price						
Date	Recommendation	Target Price	% Chg.			
25-Aug-20	Buy	1,240				
18-Oct-20	Buy	1,440	16.1			
4-Dec-20	Buy	1,440	0.0			
11-Jan-21	Buy	1,840	27.8			
16-Jan-21	Buy	1,840	0.0			
18-Apr-21	Buy	1,860	1.1			
18-Jul-21	Buy	1,860	0.0			
17-Oct-21	Buy	1,950	4.8			
16-Jan-22	Buy	1,950	0.0			
1-Jun-22	Buy	1,690	-13.3			
24-Jun-22	Buy	1,640	-3.0			
17-Jul-22	Buy	1,640	0.0			
16-Oct-22	Buy	1,640	0.0			
14-Jan-23	Buy	1,840	12.2			
15-Apr-23	Buy	1,840	0.0			
21-Apr-23	Buy	1,840	0.0			
24-May-23	Buy	1,840	0.0			
17-Jul-23	Buy	1,900	3.3			
19-Sep-23	Buy	1,850	-2.6			
16-Oct-23	Buy	1,850	0.0			



APPENDIX I

JM Financial Institutional Securities Limited

Corporate Identity Number: U67100MH2017PLC296081

Member of BSE Ltd. and National Stock Exchange of India Ltd.

SEBI Registration Nos.: Stock Broker - INZ000163434, Research Analyst - INH000000610

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Grievance officer: Mr. Sahil Salastekar | Tel: +91 22 6224 1073 | Email: instcompliance@jmfl.com

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Definition of	efinition of ratings	
Rating	ng Meaning	
Buy	Total expected returns of more than 10% for stocks with market capitalisation in excess of INR 200 billion and REITs* and more than 15% for all other stocks, over the next twelve months. Total expected return includes dividend yields.	
Hold	Price expected to move in the range of 10% downside to 10% upside from the current market price for stocks with market capitalisation in excess of INR 200 billion and REITs* and in the range of 10% downside to 15% upside from the current market price for all other stocks, over the next twelve months.	
Sell	Price expected to move downwards by more than 10% from the current market price over the next twelve months.	

* REITs refers to Real Estate Investment Trusts.

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