

# Punjab National Bank

|                 |   |
|-----------------|---|
| Estimate change | ↑ |
| TP change       | ↔ |
| Rating change   | ↔ |

|                       |               |
|-----------------------|---------------|
| Bloomberg             | PNB IN        |
| Equity Shares (m)     | 11493         |
| M.Cap.(INRb)/(USDb)   | 1215.6 / 12.6 |
| 52-Week Range (INR)   | 135 / 99      |
| 1, 6, 12 Rel. Per (%) | -4/-15/-4     |
| 12M Avg Val (INR M)   | 2224          |

## Financials & Valuations (INR b)

| Y/E March     | FY26  | FY27E | FY28E |
|---------------|-------|-------|-------|
| NII           | 419.6 | 463.9 | 540.5 |
| OP            | 292.9 | 330.9 | 393.4 |
| NP            | 169.0 | 220.1 | 245.4 |
| NIM (%)       | 2.3   | 2.4   | 2.5   |
| EPS (INR)     | 14.7  | 19.2  | 21.4  |
| EPS Gr. (%)   | -0.5  | 30.2  | 11.5  |
| BV/Sh. (INR)  | 120   | 134   | 151   |
| ABV/Sh. (INR) | 115   | 129   | 145   |

## Ratios

|         |      |      |      |
|---------|------|------|------|
| RoA (%) | 0.9  | 1.1  | 1.1  |
| RoE (%) | 13.3 | 15.4 | 15.3 |

## Valuations

|           |     |     |     |
|-----------|-----|-----|-----|
| P/E(X)    | 7.2 | 5.5 | 5.0 |
| P/BV (X)  | 0.9 | 0.8 | 0.7 |
| P/ABV (X) | 0.9 | 0.8 | 0.7 |

## Shareholding pattern (%)

| As of    | Mar-26 | Dec-25 | Mar-25 |
|----------|--------|--------|--------|
| Promoter | 70.1   | 70.1   | 70.1   |
| DII      | 16.1   | 16.1   | 14.7   |
| FII      | 6.4    | 5.9    | 5.7    |
| Others   | 7.5    | 7.9    | 9.5    |

FII includes depository receipts

**CMP: INR106**      **TP: INR135 (+28%)**      **Buy**

## Revenue & PPOP in line; controlled LLP fuels earnings beat

### The asset quality ratio improves further

- Punjab National Bank (PNB) reported a 1QFY27 PAT of INR52.5b (up 214% YoY/1% QoQ; 9% beat), fueled by lower provisioning.
- NII grew 2.1% YoY (up 4% QoQ) to INR108b (in line), driven by a 3bp QoQ NIM improvement to 2.5%.
- Other income declined 17.7% YoY/up 4.1% QoQ to INR43.3b (in line) amid lower treasury gains, while fee income growth was healthy (up 19.6% QoQ). Total revenue thus declined 4.5% YoY/up 4.1% QoQ to INR151.3b.
- Loan book grew 13.7% YoY (1.3% QoQ), while deposits grew 8.5% YoY (+0.8% QoQ). The CD ratio increased to 72% from 71.6% in 4QFY26.
- Slippages declined to INR20.8b from INR27.6b in 4QFY26 (up 10.3% YoY). GNPA/NNPA ratios declined by 17bp/1bp QoQ to 2.78%/0.28%. The PCR ratio remained stable at 90.3% during the quarter.
- **We tweak our earnings estimates by +8.5%/+4.0% for FY27/FY28 and project an FY27E RoA/RoE of 1.06%/15.4%. Reiterate BUY with a TP of INR135 (premised on 0.9x FY28E ABV).**

### C/I ratio likely to improve to ~48%; RoA guided at >1%

- PNB reported a PAT of INR52.5b (up 214% YoY/1% QoQ, 9% beat) amid lower provisions, while NII was in line.
- NII grew 2.1% YoY/4% QoQ, as NIMs increased by 3bp QoQ to 2.5%. The NIMs expansion was largely led by a decline in the cost of funds (down 8bp QoQ to 4.36%), led by FCNR (b) mobilization and deposit repricing, while yield on advances improved 2bp QoQ to 7.53% with a focus on moving to higher-yielding assets.
- Other income dipped 17.7% YoY/rose 4.1% QoQ to INR43.3b amid lower treasury income, while fee income was robust with increased pricing power.
- Opex declined 13.1% YoY/grew 8.1% QoQ to INR76.1b (in line) amid a spike in bond yields (lowering AS-15 provisions to INR4.9b) and a dip in PSLC costs. The C/I ratio thus declined 500bp YoY/rose 188bp QoQ to 50.3%.
- PPOP largely stood flat QoQ (up 6.2% YoY; in line). Provisions rose 27.7% QoQ, led by additional floating provisions of INR3.9b, eventually to support the ECL transition. The bank expects the ECL transition to be largely manageable and sustains its RoA of 1% despite the implementation of ECL.
- The loan book grew 13.7% YoY (1.3% QoQ) to INR12.4t amid slower growth in corporate (-0.4% QoQ), while agri (-0.2% QoQ) and MSME loans (+4.1% QoQ) reported healthy growth. Retail (incl. IBPC) grew 9% YoY/1.8% QoQ.
- Deposits grew 8.5% YoY/0.8% QoQ to INR17.25t. The CASA ratio declined to 36.7% (down 30bp QoQ). The CD ratio thus increased to 72%.

- On the asset quality front, slippages declined 24.6% QoQ to INR20.8b (up 10.3% YoY). The GNPA/NNPA ratios thus declined 17bp/1bp QoQ to 2.78%/0.28%, while the PCR ratio was stable at 90.3%. SMA-2 (above INR50m) increased to 0.12% of loans vs. 0.04% in 4QFY26.

### Highlights from the management commentary

- The estimated one-time provisioning requirement on ECL transition remains around INR95-100b, with an ongoing quarterly impact of around 10-12bps thereafter. Floating provisions increased to INR24.4b, including an additional INR3.9b created during the quarter.
- The gold loan portfolio more than doubled to INR31.8b from INR15.7b last year (up 103% YoY). PNB targets a portfolio of INR590-600b by the end of FY27.
- FCNR(B) mobilization has reached USD425m against the FY27 target of USD2.5b, which is expected to further reduce funding costs. Around USD200m of FCNR(B) mobilization has been through the leverage product.
- PSLC costs declined to INR3.6b from INR8.9b in the corresponding quarter last year. Management aims to become a net seller of PSLC and has internally set a target of around INR100b in PSL.

### Valuation and view: Reiterate BUY with a TP of INR135

PNB reported a mixed quarter, with earnings beat led by controlled provisions and opex, while margins improved 3bp QoQ. Provisions came in lower, reflecting strong asset quality, while opex was lower due to fewer AS-15 provisions and a decline in PSLC costs. Business growth remained modest, and management guided for loan growth of ~12-13% in FY27. Asset quality trends were healthy, with slippages showing a dip with no significant stress. PNB guided an RoA of >1% for FY27, while credit costs are guided at <0.4%. **We estimate an FY27 RoA/RoE of 1.06%/15.4%. We reiterate our BUY rating with a TP of INR135 (based on 0.9x FY28E ABV).**

### Quarterly performance

| Y/E March                   | FY26         |              |              |              | FY27E        |              |              |              | FY26A        | FY27E        | FY27E        | (INR b)     |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|
|                             | 1Q           | 2Q           | 3Q           | 4Q           | 1QA          | 2QE          | 3QE          | 4QE          |              |              | 1QE          | V/s our Est |
| <b>Net Interest Income</b>  | <b>105.8</b> | <b>104.7</b> | <b>105.3</b> | <b>103.8</b> | <b>108.0</b> | <b>111.3</b> | <b>118.3</b> | <b>126.3</b> | <b>419.6</b> | <b>463.9</b> | <b>107.3</b> | <b>1%</b>   |
| % Change (YoY)              | 1.0          | -0.5         | -4.5         | -3.5         | 2.1          | 6.3          | 12.3         | 21.6         | -1.9         | 10.6         | 1.4          |             |
| Other Income                | 52.7         | 43.4         | 50.2         | 41.6         | 43.3         | 45.1         | 46.4         | 49.3         | 187.9        | 184.2        | 43.7         | -1%         |
| <b>Total Income</b>         | <b>158.5</b> | <b>148.1</b> | <b>155.5</b> | <b>145.4</b> | <b>151.3</b> | <b>156.5</b> | <b>164.7</b> | <b>175.6</b> | <b>607.5</b> | <b>648.1</b> | <b>150.9</b> | <b>0%</b>   |
| Operating Expenses          | 87.6         | 75.8         | 80.7         | 70.4         | 76.1         | 77.4         | 84.4         | 79.3         | 314.6        | 317.1        | 76.0         | 0%          |
| <b>Operating Profit</b>     | <b>70.8</b>  | <b>72.3</b>  | <b>74.8</b>  | <b>75.0</b>  | <b>75.2</b>  | <b>79.1</b>  | <b>80.3</b>  | <b>96.3</b>  | <b>292.9</b> | <b>330.9</b> | <b>74.9</b>  | <b>0%</b>   |
| % Change (YoY)              | 7.6          | 5.5          | 13.0         | 10.7         | 6.2          | 9.4          | 7.4          | 28.4         | 9.2          | 13.0         | 5.8          |             |
| Provisions                  | 3.2          | 6.4          | 11.5         | 4.2          | 5.4          | 8.3          | 9.4          | 14.2         | 25.4         | 37.4         | 10.4         | -48%        |
| <b>Profit before Tax</b>    | <b>67.6</b>  | <b>65.8</b>  | <b>63.3</b>  | <b>70.8</b>  | <b>69.8</b>  | <b>70.7</b>  | <b>70.9</b>  | <b>82.1</b>  | <b>267.5</b> | <b>293.5</b> | <b>64.5</b>  | <b>8%</b>   |
| Tax                         | 50.8         | 16.8         | 12.3         | 18.5         | 17.2         | 17.7         | 17.7         | 20.7         | 98.5         | 73.4         | 16.1         | 7%          |
| <b>Net Profit</b>           | <b>16.8</b>  | <b>49.0</b>  | <b>51.0</b>  | <b>52.3</b>  | <b>52.5</b>  | <b>53.1</b>  | <b>53.2</b>  | <b>61.4</b>  | <b>169.0</b> | <b>220.1</b> | <b>48.3</b>  | <b>9%</b>   |
| % Change (YoY)              | -48.5        | 13.9         | 13.1         | 14.4         | 213.6        | 8.2          | 4.3          | 17.5         | 1.6          | 30.2         | 188.6        |             |
| <b>Operating Parameters</b> |              |              |              |              |              |              |              |              |              |              |              |             |
| Deposits                    | 15,894       | 16,171       | 16,603       | 17,111       | 17,248       | 17,693       | 18,071       | 18,566       | 17,111       | 18,566       | 17,479       |             |
| Loans                       | 10,920       | 11,338       | 11,962       | 12,253       | 12,414       | 12,890       | 13,304       | 13,846       | 12,253       | 13,846       | 12,563       |             |
| Deposit Growth (%)          | 12.9         | 10.9         | 8.5          | 9.2          | 8.5          | 9.4          | 8.8          | 8.5          | 9.2          | 8.5          | 10.0         |             |
| Loan Growth (%)             | 11.0         | 11.2         | 11.8         | 13.7         | 13.7         | 13.7         | 11.2         | 13.0         | 13.7         | 13.0         | 15.0         |             |
| <b>Asset Quality</b>        |              |              |              |              |              |              |              |              |              |              |              |             |
| Gross NPA (%)               | 3.8          | 3.5          | 3.2          | 3.0          | 2.8          | 2.6          | 2.5          | 2.4          | 2.9          | 2.4          | 2.8          |             |
| Net NPA (%)                 | 0.4          | 0.4          | 0.3          | 0.3          | 0.3          | 0.3          | 0.2          | 0.2          | 0.3          | 0.2          | 0.3          |             |
| PCR (%)                     | 90.3         | 90.0         | 90.2         | 90.3         | 90.3         | 90.4         | 90.2         | 90.2         | 90.3         | 90.2         | 90.1         |             |

## Quarterly snapshot

|                           | FY26   |        |        |        | FY27<br>1Q | Change (%) |         |
|---------------------------|--------|--------|--------|--------|------------|------------|---------|
|                           | 1Q     | 2Q     | 3Q     | 4Q     |            | YoY        | QoQ     |
| Profit and Loss, INRb     |        |        |        |        |            |            |         |
| Net Interest Income       | 105.8  | 104.7  | 105.3  | 103.8  | 108.0      | 2          | 4       |
| Other Income              | 52.7   | 43.4   | 50.2   | 41.6   | 43.3       | -18        | 4       |
| Trading profits           | 16.1   | 16.1   | 11.6   | 1.6    | 7.7        | -52        | 374     |
| Total Income              | 158.5  | 148.1  | 155.5  | 145.4  | 151.3      | -5         | 4       |
| Operating Expenses        | 87.6   | 75.8   | 80.7   | 70.4   | 76.1       | -13        | 8       |
| Employee                  | 51.6   | 47.5   | 50.9   | 37.5   | 45.4       | -12        | 21      |
| Others                    | 36.0   | 28.4   | 29.9   | 32.9   | 30.8       | -15        | -7      |
| Operating Profits         | 70.8   | 72.3   | 74.8   | 75.0   | 75.2       | 6          | 0       |
| Core Operating Profits    | 54.7   | 56.1   | 63.2   | 73.4   | 67.5       | 23         | -8      |
| Provisions                | 3.2    | 6.4    | 11.5   | 4.2    | 5.4        | 67         | 28      |
| Others                    | 3.3    | 19.5   | 0.9    | -6.0   | -2.5       | -176       | -58     |
| PBT                       | 67.6   | 65.8   | 63.3   | 70.8   | 69.8       | 3          | -1      |
| Taxes                     | 50.8   | 16.8   | 12.3   | 18.5   | 17.2       | -66        | -7      |
| PAT                       | 16.8   | 49.0   | 51.0   | 52.3   | 52.5       | 214        | 1       |
| Balance Sheet, INRb       |        |        |        |        |            |            |         |
| Loans                     | 10,920 | 11,338 | 11,962 | 12,253 | 12,414     | 14         | 1       |
| Deposits                  | 15,894 | 16,171 | 16,603 | 17,111 | 17,248     | 9          | 1       |
| CASA Deposits             | 5,686  | 5,832  | 5,922  | 6,096  | 6,131      | 8          | 1       |
| -Savings                  | 4,980  | 5,090  | 5,158  | 5,303  | 5,338      | 7          | 1       |
| -Current                  | 707    | 742    | 764    | 793    | 793        | 12         | 0       |
| Loan Mix (%)              |        |        |        |        |            |            |         |
| Retail                    | 24.3   | 24.4   | 24.2   | 23.5   | 23.7       | -55        | 21      |
| Agri                      | 16.6   | 16.5   | 16.4   | 16.8   | 16.6       | 0          | -18     |
| Corporate                 | 43.4   | 43.2   | 43.3   | 43.4   | 42.8       | -61        | -55     |
| MSME                      | 15.7   | 16.0   | 16.1   | 16.3   | 16.9       | 116        | 52      |
| Asset Quality, INRb       |        |        |        |        |            |            |         |
| GNPA                      | 427    | 403    | 393    | 371    | 354        | -17        | -5      |
| NNPA                      | 41     | 40     | 38     | 36     | 34         | -17        | -5      |
| Slippages                 | 19     | 20     | 19     | 28     | 21         | 10         | -25     |
| Asset Quality Ratios (%)  |        |        |        |        |            |            |         |
|                           | 1Q     | 2Q     | 3Q     | 4Q     | 1Q         | YoY(bp)    | QoQ(bp) |
| GNPA                      | 3.8    | 3.5    | 3.2    | 3.0    | 2.8        | -100       | -17     |
| NNPA                      | 0.4    | 0.4    | 0.3    | 0.3    | 0.3        | -10        | -1      |
| PCR (Cal.)                | 90.3   | 90.0   | 90.2   | 90.3   | 90.3       | -4         | 0       |
| PCR (Incl. TWO)           | 96.9   | 96.9   | 97.0   | 97.1   | 97.2       | 35         | 9       |
| Credit Cost               | 0.2    | -0.2   | 0.5    | 0.3    | 0.2        | 3          | -13     |
| Business Ratios (%)       |        |        |        |        |            |            |         |
| CASA                      | 37.0   | 37.3   | 37.1   | 37.0   | 36.7       | -29        | -30     |
| Loan/Deposit              | 68.7   | 70.1   | 72.0   | 71.6   | 72.0       | 327        | 36      |
| Fees to Total Income      | 23.1   | 18.4   | 24.8   | 27.5   | 23.5       | 43         | -396    |
| Cost to Total Income      | 55.3   | 51.2   | 51.9   | 48.4   | 50.3       | -500       | 188     |
| Cost to Total Assets      | 0.5    | 0.4    | 0.4    | 0.4    | 0.4        | -10        | 3       |
| Tax Rate                  | 75.2   | 25.5   | 19.4   | 26.2   | 24.7       | -5,050     | -145    |
| Capitalization Ratios (%) |        |        |        |        |            |            |         |
| Tier-1                    | 14.6   | 14.4   | 14.1   | 15.2   | 16.0       | 141        | 88      |
| - CET 1                   | 13.0   | 12.8   | 12.5   | 13.6   | 14.5       | 157        | 90      |
| CAR                       | 17.5   | 17.2   | 16.8   | 17.7   | 18.1       | 63         | 39      |
| LCR                       | 147.7  | 141.7  | 130.2  | 125.0  | 0.0        | -14,772    | -12,500 |
| RWA to Total Assets       | 0.5    | 0.5    | 0.5    | 0.5    | 0.5        | 0          | 1       |
| Profitability Ratios (%)  |        |        |        |        |            |            |         |
| Yield on loans            | 8.1    | 7.9    | 7.7    | 7.5    | 7.5        | -61        | 2       |
| Yield on Funds            | 7.0    | 6.8    | 6.7    | 6.6    | 6.5        | -53        | -6      |
| Cost of Deposits          | 5.3    | 5.2    | 5.1    | 5.1    | 5.0        | -34        | -6      |
| Cost of Funds             | 4.7    | 4.6    | 4.5    | 4.4    | 4.4        | -34        | -8      |
| Margins                   | 2.70   | 2.60   | 2.52   | 2.47   | 2.50       | -20        | 3       |
| Other Details             |        |        |        |        |            |            |         |
| Branches                  | 10,209 | 10,288 | 10,261 | 10,324 | 10,359     | 150        | 35      |
| ATM                       | 11,240 | 11,187 | 11,109 | 11,065 | 10,605     | -635       | -460    |



## Highlights from the management commentary

### Opening remarks

- The bank continued to deliver steady performance in 1QFY27 with a growth strategy centered on the higher-yielding RAM portfolio, while maintaining focus on profitability, digital transformation and operational efficiency.
- Management reiterated that improving profitability remains the core agenda, with RoA sustaining above 1%, currently at 1.04%.
- Global business increased 10.2% YoY to INR29.98t, while the CD ratio improved to 73.8%.
- CASA deposits grew 9.3% YoY, supported by steady customer acquisition and stronger customer engagement.
- The cost-to-income ratio improved sharply to 50.3% from 55.3% a year ago, reflecting continued focus on operating efficiency.
- The bank plans to open 250 new branches during FY27 while continuing to strengthen its digital capabilities.
- Digital lending continues to gain traction, with every second loan now being sanctioned digitally compared with every third loan a year ago.
- Management indicated that there has been no material geographical stress on the loan book and the SMA pool remains under control.
- Slippages remained well below guidance at 0.68% against the full-year guidance of 0.9%.

### Business related

- Credit growth continued to be driven by RAM segments, despite an ongoing reduction in low-yielding PSLC/IBPC exposures.
- Retail advances (core retail) grew 17.5% YoY, MSME 20%, Agriculture 16.4%, while Corporate advances grew around 10%.
- Overall loan book growth stood at 12.7% YoY, with management attributing the moderation to conscious portfolio rebalancing.
- The bank has already reduced around INR220b of PSLC exposure while maintaining credit growth.
- On the IBPC portfolio, management indicated that ~80% of the outstanding book is earning attractive yields.
- Around INR70-80b will mature during the current quarter and will be exited, while the remaining outspending of INR160-170b (with 90-120 days) is currently at favorable pricing.
- Management highlighted that nearly INR15-17b of low-yielding advances could not be repriced competitively and were allowed to run off, creating room for higher-yielding replacement assets.
- Gold loan portfolio more than doubled to INR31.8b from INR15.7b last year (up 103% YoY). With RBI regulations in place, an additional 3,400 branches will start originating gold loans, with the bank targeting a portfolio of INR590-600b by FY27-end.
- Personal loan portfolio remains largely salaried-focused, with no meaningful exposure to non-salaried personal loans; outstanding book stands at around INR235b.

- MSME growth is expected to be around 25%, with most of the MSME loans under the CGTMSE coverage.

### **Margins and deposits**

- FCNR(B) mobilization has reached USD425m against the FY27 target of USD2.5b, which is expected to further reduce funding costs.
- Around USD200m of FCNR(B) mobilization has been through the leverage product.
- Deposit repricing remains the key driver for margin stability, with the cost of deposits already improving by around 34bp.
- Management reiterated that the bank is not aggressively participating in the bulk deposit market despite maintaining healthy deposit growth of 8.5%.
- Bulk deposits constitute around 18% of total deposits.

### **Asset quality**

- Asset quality continued to remain stable with no visible stress emerging across geographies.
- Total SMA pool declined to around 2.9% of advances, comprising SMA-0 at 1.59%, SMA-1 at 0.64% and SMA-2 at 0.75%.
- Estimated one-time provisioning requirement on ECL transition remains around INR95-100b, with an ongoing quarterly impact of around 10-12bps thereafter.
- Floating provisions increased to INR24.4b, including an additional INR3.9b created during the quarter, and management expects these provisions to largely support the eventual ECL transition.
- The bank continues to hold INR10b provision against the Tamil Nadu Power exposure and currently has no plans to utilize the provision.

### **Fee income, treasury, and operating expenses**

- Processing fee income grew 27% YoY to INR9.4b from INR7.3b, driven by faster turnaround time and stronger pricing power.
- Treasury income guidance remains healthy at around INR9-10b per quarter.
- Lower PSLC purchase costs significantly supported operating expenses, with PSLC costs declining to INR3.6b from INR8.9b in 1QFY26.
- Management aims to become a net seller of PSLC and has internally set a target of around INR100b in PSL.
- The cost-to-income ratio is expected to improve further to 47-48% over the medium term.
- Employee costs were lower due to a decline in AS-15 provisions to INR4.9b versus around INR10b earlier.

### **Recovery and provisions**

- Under ECLGS, the bank had around INR400b of eligible loans, with sanctions of INR158b against applications of around INR200b and disbursements of INR123.4b.
- Recovery guidance for FY27 has been maintained at around INR130b, of which nearly INR40b is expected through technically written-off (TWO) accounts.
- Management reiterated that underwriting standards have materially improved, particularly after the ECLGS period.

### Technology and digital

- Digital transformation remains one of the bank's highest strategic priorities.
- FY27 digital capex budget has been earmarked at around INR34b for technology initiatives, including a new data center and investments in Quantum AI capabilities.
- Last year's technology budget stood at INR35b, of which around 82-84% was utilized.
- Improvement in digital loan processing and turnaround time continues to support both customer acquisition and fee income growth.

### Others

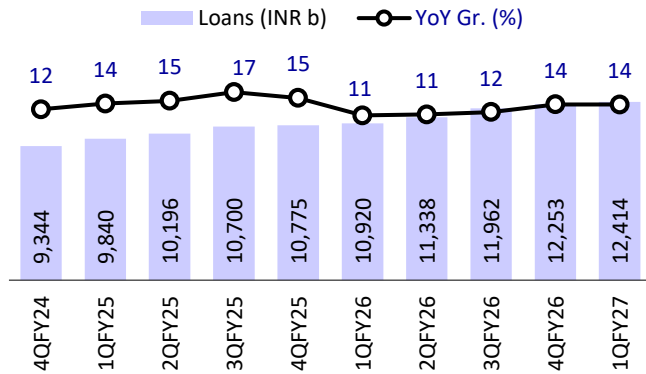
- LCR improved further to around 135%, providing an ample liquidity cushion.
- Infrastructure accounts for around 9% of the corporate loan book, followed by metals (8%) and energy (4%).
- The bank reiterated that it has no plans to increase stakes in subsidiaries and remains focused on maximizing value from existing investments.

### Guidance

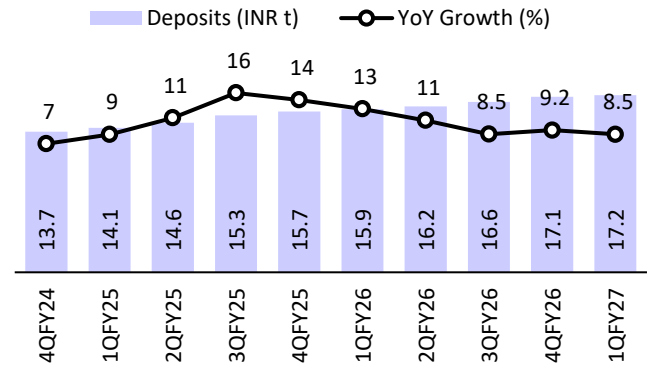
- FY27 slippage guidance maintained at around 0.9%; 1QFY27 slippages at 0.68% remain comfortably within the guidance.
- GNPA is expected to remain below 2.5%, while NNPA is guided around 0.3%.
- MSME advances are expected to grow by around 25% during FY27.
- Gold loan portfolio is targeted to nearly double further to INR590-600b by FY27-end.
- The cost-to-income ratio is expected to improve further to 47-48%.
- Treasury income is expected to remain around INR9-10b per quarter.
- FCNR(B) mobilization target for FY27 remains USD2.5b.

## Story in charts

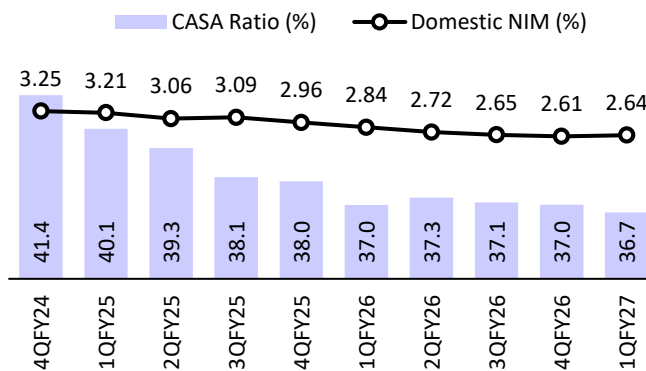
**Exhibit 1: Loan book grew 13.7% YoY (1.3% QoQ) to INR12.4t**



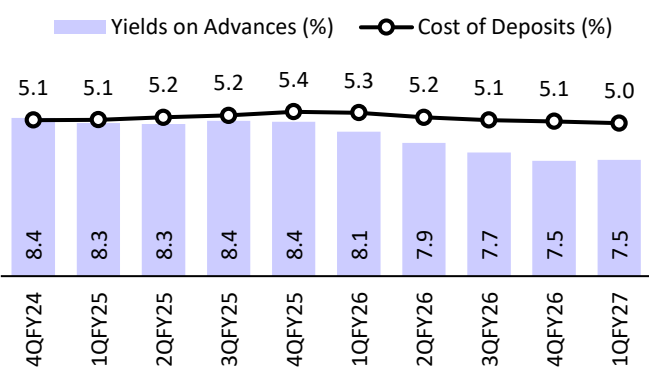
**Exhibit 2: Deposits grew 8.5% YoY (up 0.8% QoQ)**



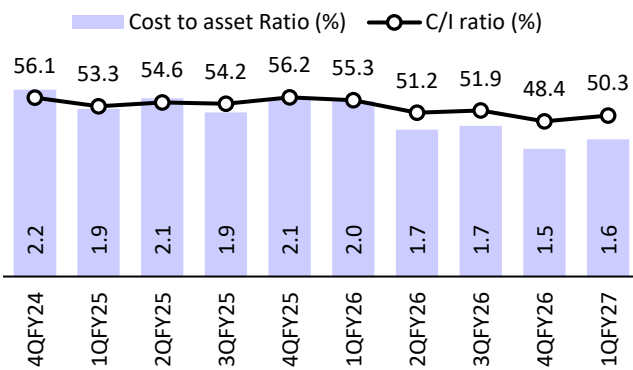
**Exhibit 3: Domestic NIM moderated 3bp QoQ to 2.64%**



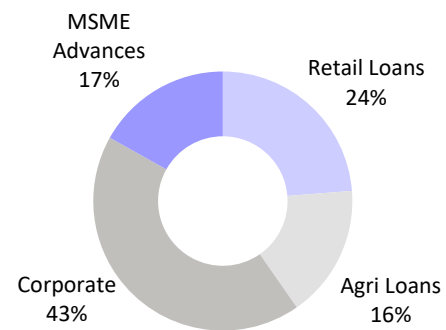
**Exhibit 4: Yields improved 2bp QoQ; CoD down 6bp QoQ**



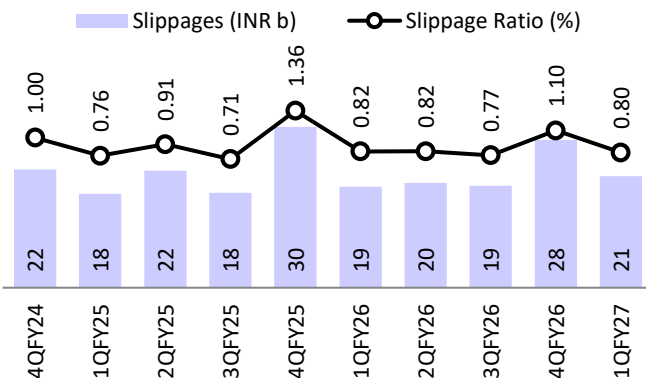
**Exhibit 5: C/I ratio increased to 50.3% in 1QFY27**



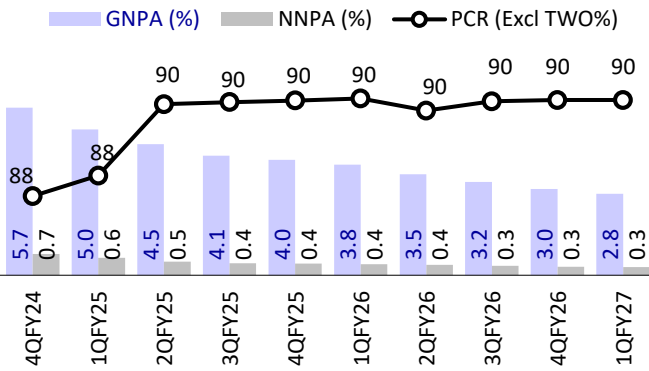
**Exhibit 6: O/s loan mix: RAM constituted ~57% of total loans**



**Exhibit 7: Slippage ratio declined to 0.8% due to seasonality**



**Exhibit 8: GNPA/NNPA ratios improved 17bp/1bp QoQ**



Source: MOFSL, Company

Source: MOFSL, Company

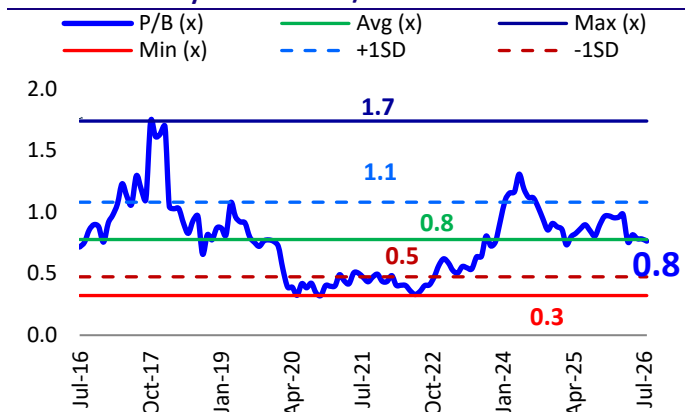
### Valuation and view: Reiterate BUY with TP of INR135

- PNB reported a mixed quarter, with earnings beat led by controlled provisions and opex, while margins improved 3bp QoQ.
- Provisions came in lower, reflecting strong asset quality, while opex was lower due to fewer AS-15 provisions and a decline in PSLC costs.
- Business growth remained modest, and management guided for loan growth of ~12-13% in FY27.
- Asset quality trends were healthy, with slippages showing a dip with no significant stress.
- PNB guided an RoA of >1% for FY27, while credit costs are guided at <0.4%.
- **We estimate an FY27 RoA/RoE of 1.06%/15.4%. We reiterate our BUY rating with a TP of INR135 (based on 0.9x FY28E ABV).**

### Exhibit 9: Changes to our estimates

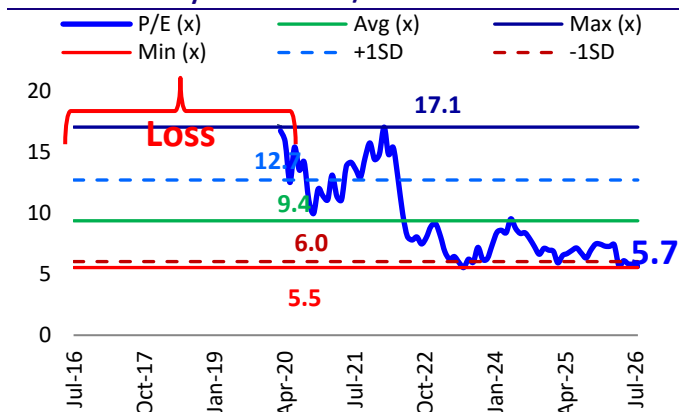
| (INR bn)                | Old Est.     |              | Revised Est. |              | Chg. (%) /bps |            |
|-------------------------|--------------|--------------|--------------|--------------|---------------|------------|
|                         | FY27         | FY28         | FY27         | FY28         | FY27          | FY28       |
| <b>Net Interest Inc</b> | <b>453.9</b> | <b>526.6</b> | <b>463.9</b> | <b>540.5</b> | <b>2.2</b>    | <b>2.6</b> |
| Other Income            | 184.2        | 203.5        | 184.2        | 203.5        | 0.0           | 0.0        |
| <b>Total Income</b>     | <b>638.1</b> | <b>730.1</b> | <b>648.1</b> | <b>744.0</b> | <b>1.6</b>    | <b>1.9</b> |
| Operating Exp           | 320.1        | 347.7        | 317.1        | 350.7        | -0.9          | 0.9        |
| <b>Operating Profit</b> | <b>318.0</b> | <b>382.4</b> | <b>330.9</b> | <b>393.4</b> | <b>4.1</b>    | <b>2.9</b> |
| Provisions              | 47.4         | 67.9         | 37.4         | 66.1         | -21.2         | -2.6       |
| <b>PBT</b>              | <b>270.6</b> | <b>314.5</b> | <b>293.5</b> | <b>327.2</b> | <b>8.5</b>    | <b>4.0</b> |
| Tax                     | 67.6         | 78.6         | 73.4         | 81.8         | 8.5           | 4.0        |
| <b>PAT</b>              | <b>202.9</b> | <b>235.9</b> | <b>220.1</b> | <b>245.4</b> | <b>8.5</b>    | <b>4.0</b> |
| Loans                   | 13,883       | 15,646       | 13,846       | 15,577       | -0.3          | -0.4       |
| Deposits                | 19,045       | 21,006       | 18,566       | 20,422       | -2.5          | -2.8       |
| Margins (%)             | 2.3          | 2.4          | 2.4          | 2.5          | 6             | 7          |
| Credit Cost (%)         | 0.4          | 0.4          | 0.3          | 0.4          | -7            | -1         |
| <b>RoA (%)</b>          | <b>0.97</b>  | <b>1.01</b>  | <b>1.06</b>  | <b>1.08</b>  | <b>9</b>      | <b>6</b>   |
| <b>RoE (%)</b>          | <b>14.3</b>  | <b>14.9</b>  | <b>15.4</b>  | <b>15.3</b>  | <b>112</b>    | <b>39</b>  |
| EPS                     | 17.7         | 20.5         | 19.2         | 21.4         | 8.5           | 4.0        |
| <b>BV</b>               | <b>132.9</b> | <b>148.4</b> | <b>134.4</b> | <b>150.7</b> | <b>1.1</b>    | <b>1.6</b> |
| ABV                     | 127.1        | 141.6        | 128.7        | 144.6        | 1.2           | 2.1        |

**Exhibit 10: One-year forward P/B ratio**



Source: MOFSL, Company

**Exhibit 11: One-year forward P/E ratio**



Source: MOFSL, Company

**Exhibit 12: DuPont Analysis – Return ratios to improve gradually**

| Annual DuPont                 | FY23        | FY24        | FY25        | FY26        | FY27E       | FY28E       |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Interest Income               | 6.13        | 7.07        | 7.20        | 6.74        | 6.76        | 6.84        |
| Interest Expense              | 3.65        | 4.42        | 4.67        | 4.54        | 4.53        | 4.47        |
| <b>Net Interest Income</b>    | <b>2.48</b> | <b>2.65</b> | <b>2.53</b> | <b>2.21</b> | <b>2.23</b> | <b>2.37</b> |
| Fee income                    | 0.96        | 0.84        | 0.73        | 0.94        | 0.83        | 0.83        |
| Trading and others            | -0.08       | 0.05        | 0.23        | 0.05        | 0.06        | 0.06        |
| <b>Other Income</b>           | <b>0.87</b> | <b>0.89</b> | <b>0.97</b> | <b>0.99</b> | <b>0.89</b> | <b>0.89</b> |
| <b>Total Income</b>           | <b>3.36</b> | <b>3.54</b> | <b>3.50</b> | <b>3.19</b> | <b>3.12</b> | <b>3.27</b> |
| <b>Operating Expenses</b>     | <b>1.74</b> | <b>1.89</b> | <b>1.91</b> | <b>1.65</b> | <b>1.53</b> | <b>1.54</b> |
| Employees                     | 1.07        | 1.22        | 1.26        | 1.06        | 1.00        | 1.02        |
| Others                        | 0.67        | 0.66        | 0.65        | 0.60        | 0.53        | 0.52        |
| <b>Operating Profits</b>      | <b>1.62</b> | <b>1.65</b> | <b>1.59</b> | <b>1.54</b> | <b>1.59</b> | <b>1.73</b> |
| <b>Core operating Profits</b> | <b>1.70</b> | <b>1.60</b> | <b>1.36</b> | <b>1.49</b> | <b>1.54</b> | <b>1.67</b> |
| <b>Provisions</b>             | <b>1.31</b> | <b>0.78</b> | <b>0.10</b> | <b>0.13</b> | <b>0.18</b> | <b>0.29</b> |
| NPA                           | 1.14        | 0.82        | 0.11        | 0.12        | 0.18        | 0.27        |
| Others                        | 0.17        | -0.04       | -0.01       | 0.02        | 0.00        | 0.02        |
| <b>PBT</b>                    | <b>0.31</b> | <b>0.87</b> | <b>1.49</b> | <b>1.41</b> | <b>1.41</b> | <b>1.44</b> |
| Tax                           | 0.13        | 0.33        | 0.50        | 0.52        | 0.35        | 0.36        |
| <b>RoA</b>                    | <b>0.18</b> | <b>0.55</b> | <b>0.98</b> | <b>0.89</b> | <b>1.06</b> | <b>1.08</b> |
| Leverage (x)                  | 14.9        | 16.0        | 15.6        | 15.0        | 14.6        | 14.2        |
| <b>RoE</b>                    | <b>2.7</b>  | <b>8.7</b>  | <b>15.3</b> | <b>13.3</b> | <b>15.4</b> | <b>15.3</b> |

Source: MOFSL, Company

## Financials and valuations

### Income Statement

(INR b)

| Y/E March                    | FY23         | FY24         | FY25         | FY26         | FY27E        | FY28E        |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Interest Income              | 851.4        | 1,069.0      | 1,217.6      | 1,282.2      | 1,404.5      | 1,558.3      |
| Interest Expense             | 506.5        | 668.2        | 789.8        | 862.6        | 940.6        | 1,017.8      |
| <b>Net Interest Income</b>   | <b>344.9</b> | <b>400.8</b> | <b>427.8</b> | <b>419.6</b> | <b>463.9</b> | <b>540.5</b> |
| - Growth (%)                 | 20.2         | 16.2         | 6.7          | -1.9         | 10.6         | 16.5         |
| Non-Interest Income          | 121.4        | 133.8        | 163.1        | 187.9        | 184.2        | 203.5        |
| <b>Total Income</b>          | <b>466.3</b> | <b>534.7</b> | <b>590.9</b> | <b>607.5</b> | <b>648.1</b> | <b>744.0</b> |
| - Growth (%)                 | 13.7         | 14.7         | 10.5         | 2.8          | 6.7          | 14.8         |
| Operating Expenses           | 241.1        | 285.4        | 322.6        | 314.6        | 317.1        | 350.7        |
| <b>Pre Provision Profits</b> | <b>225.3</b> | <b>249.3</b> | <b>268.3</b> | <b>292.9</b> | <b>330.9</b> | <b>393.4</b> |
| - Growth (%)                 | 8.5          | 10.7         | 7.6          | 9.2          | 13.0         | 18.9         |
| <b>Core PPOp</b>             | <b>236.7</b> | <b>242.4</b> | <b>229.1</b> | <b>283.1</b> | <b>319.2</b> | <b>379.2</b> |
| - Growth (%)                 | 32.8         | 2.4          | -5.5         | 23.6         | 12.7         | 18.8         |
| Provisions (excl tax)        | 182.4        | 117.4        | 16.7         | 25.4         | 37.4         | 66.1         |
| <b>PBT</b>                   | <b>42.9</b>  | <b>131.9</b> | <b>251.6</b> | <b>267.5</b> | <b>293.5</b> | <b>327.2</b> |
| Tax                          | 17.8         | 49.5         | 85.3         | 98.5         | 73.4         | 81.8         |
| Tax Rate (%)                 | 41.5         | 37.5         | 33.9         | 36.8         | 25.0         | 25.0         |
| <b>PAT</b>                   | <b>25.1</b>  | <b>82.4</b>  | <b>166.3</b> | <b>169.0</b> | <b>220.1</b> | <b>245.4</b> |
| - Growth (%)                 | -27.5        | 228.8        | 101.7        | 1.6          | 30.2         | 11.5         |

### Balance Sheet

| Y/E March                 | FY23            | FY24            | FY25            | FY26            | FY27E           | FY28E           |
|---------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Share Capital</b>      | <b>22</b>       | <b>22</b>       | <b>23</b>       | <b>23</b>       | <b>23</b>       | <b>23</b>       |
| Equity Share Capital      | 22.0            | 22.0            | 23.0            | 23.0            | 23.0            | 23.0            |
| Reserves & Surplus        | 976.5           | 1,042.7         | 1,250.6         | 1,403.5         | 1,567.0         | 1,754.6         |
| <b>Net Worth</b>          | <b>998.6</b>    | <b>1,064.8</b>  | <b>1,273.6</b>  | <b>1,426.5</b>  | <b>1,590.0</b>  | <b>1,777.6</b>  |
| <b>Deposits</b>           | <b>12,811.6</b> | <b>13,697.1</b> | <b>15,666.2</b> | <b>17,111.3</b> | <b>18,565.7</b> | <b>20,422.3</b> |
| - Growth (%)              | 11.8            | 6.9             | 14.4            | 9.2             | 8.5             | 10.0            |
| <b>of which CASA Dep</b>  | <b>5,380.2</b>  | <b>5,525.0</b>  | <b>5,735.4</b>  | <b>6,228.5</b>  | <b>7,055.0</b>  | <b>8,128.1</b>  |
| - Growth (%)              | 0.8             | 2.7             | 3.8             | 8.6             | 13.3            | 15.2            |
| Borrowings                | 512.9           | 504.3           | 837.8           | 823.1           | 942.3           | 1,004.6         |
| Other Liabilities & Prov. | 295.2           | 352.2           | 404.1           | 498.0           | 572.7           | 658.6           |
| <b>Total Liabilities</b>  | <b>14,618.3</b> | <b>15,618.4</b> | <b>18,181.7</b> | <b>19,858.9</b> | <b>21,670.8</b> | <b>23,863.1</b> |
| Current Assets            | 1,551.1         | 1,291.0         | 1,487.2         | 1,619.5         | 1,588.0         | 1,564.2         |
| <b>Investments</b>        | <b>3,960.0</b>  | <b>4,203.2</b>  | <b>4,973.1</b>  | <b>4,941.1</b>  | <b>5,306.8</b>  | <b>5,747.2</b>  |
| - Growth (%)              | 6.4             | 6.1             | 18.3            | -0.6            | 7.4             | 8.3             |
| <b>Loans</b>              | <b>8,308.3</b>  | <b>9,344.3</b>  | <b>10,774.7</b> | <b>12,252.9</b> | <b>13,845.8</b> | <b>15,576.5</b> |
| - Growth (%)              | 14.1            | 12.5            | 15.3            | 13.7            | 13.0            | 12.5            |
| Fixed Assets              | 120.5           | 123.2           | 130.5           | 155.8           | 168.2           | 180.0           |
| Other Assets              | 678.4           | 656.6           | 816.1           | 889.6           | 762.0           | 795.1           |
| <b>Total Assets</b>       | <b>14,618.3</b> | <b>15,618.4</b> | <b>18,181.7</b> | <b>19,858.9</b> | <b>21,670.8</b> | <b>23,863.1</b> |

| Asset Quality              | FY23  | FY24  | FY25  | FY26  | FY27E | FY28E |
|----------------------------|-------|-------|-------|-------|-------|-------|
| GNPA                       | 773.3 | 563.4 | 440.8 | 371.2 | 340.2 | 358.0 |
| NNPA                       | 225.9 | 68.0  | 42.9  | 36.1  | 33.2  | 34.3  |
| Slippages                  | 160.3 | 58.3  | 67.6  | 85.0  | 117.4 | 147.1 |
| GNPA Ratio                 | 8.7   | 5.7   | 4.0   | 2.9   | 2.4   | 2.3   |
| NNPA Ratio                 | 2.7   | 0.7   | 0.4   | 0.3   | 0.2   | 0.2   |
| Slippage Ratio             | 2.1   | 0.7   | 0.7   | 0.9   | 0.9   | 1.0   |
| Credit Cost                | 2.34  | 1.33  | 0.17  | 0.19  | 0.28  | 0.42  |
| PCR (Excl Tech. write off) | 70.8  | 87.9  | 90.3  | 90.3  | 90.2  | 90.4  |

E: MOFSL Estimates

## Financials and valuations

### Ratios

| Y/E March                            | FY23       | FY24       | FY25       | FY26       | FY27E      | FY28E      |
|--------------------------------------|------------|------------|------------|------------|------------|------------|
| <b>Yield and Cost Ratios (%)</b>     |            |            |            |            |            |            |
| <b>Avg. Yield- on Earning Assets</b> | <b>6.5</b> | <b>7.5</b> | <b>7.6</b> | <b>7.1</b> | <b>7.1</b> | <b>7.1</b> |
| Avg. Yield on loans                  | 7.4        | 8.6        | 8.6        | 7.7        | 7.9        | 7.9        |
| Avg. Yield on Investments            | 6.7        | 6.9        | 6.8        | 6.8        | 6.6        | 6.6        |
| <b>Avg. Cost of Int. Bear. Liab.</b> | <b>4.0</b> | <b>4.9</b> | <b>5.1</b> | <b>5.0</b> | <b>5.0</b> | <b>5.0</b> |
| Avg. Cost of Deposits                | 3.9        | 4.7        | 5.0        | 5.0        | 4.9        | 4.8        |
| <b>Interest Spread</b>               | <b>2.5</b> | <b>2.6</b> | <b>2.4</b> | <b>2.1</b> | <b>2.1</b> | <b>2.2</b> |
| <b>Net Interest Margin</b>           | <b>2.6</b> | <b>2.8</b> | <b>2.7</b> | <b>2.3</b> | <b>2.4</b> | <b>2.5</b> |
| <b>Capitalisation Ratios (%)</b>     |            |            |            |            |            |            |
| CAR                                  | 15.5       | 16.0       | 17.1       | 16.2       | 16.4       | 16.5       |
| Tier I                               | 12.7       | 13.2       | 14.1       | 13.1       | 13.7       | 14.0       |
| CET-1                                | 11.2       | 11.1       | 12.4       | 10.9       | 11.4       | 11.7       |
| Tier II                              | 2.8        | 2.8        | 3.0        | 3.1        | 2.7        | 2.5        |
| <b>Business Ratios (%)</b>           |            |            |            |            |            |            |
| Loans/Deposit Ratio                  | 64.8       | 68.2       | 68.8       | 71.6       | 74.6       | 76.3       |
| CASA Ratio                           | 42.0       | 40.3       | 36.6       | 36.4       | 38.0       | 39.8       |
| Cost/Assets                          | 1.6        | 1.8        | 1.8        | 1.6        | 1.5        | 1.5        |
| Cost/Total Income                    | 51.7       | 53.4       | 54.6       | 51.8       | 48.9       | 47.1       |
| Cost/Core income                     | 2.0        | -4.5       | -0.8       | -3.4       | -2.9       | -2.6       |
| Int. Expense/Int.Income              | 59.5       | 62.5       | 64.9       | 67.3       | 67.0       | 65.3       |
| Fee Income/Total Income              | 28.5       | 23.7       | 21.0       | 29.3       | 26.6       | 25.5       |
| Non Int. Inc./Total Income           | 26.0       | 25.0       | 27.6       | 30.9       | 28.4       | 27.4       |
| Empl. Cost/Total Expense             | 61.4       | 64.8       | 66.2       | 63.8       | 65.2       | 66.0       |
| <b>Efficiency Ratios (INRm)</b>      |            |            |            |            |            |            |
| Employee per branch (in nos)         | 10.3       | 10.1       | 10.1       | 10.1       | 10.1       | 10.1       |
| Staff cost per employee              | 1.4        | 1.8        | 2.1        | 1.9        | 1.9        | 2.1        |
| CASA per branch                      | 534.0      | 545.1      | 562.9      | 591.2      | 656.5      | 741.5      |
| Deposits per branch                  | 1,271.5    | 1,351.3    | 1,537.6    | 1,624.2    | 1,727.7    | 1,863.2    |
| Business per Employee                | 202.8      | 225.1      | 257.3      | 275.9      | 298.5      | 325.1      |
| Profit per Employee                  | 0.2        | 0.8        | 1.6        | 1.6        | 2.0        | 2.2        |

### Valuation ratios

|                           |             |             |            |            |            |            |
|---------------------------|-------------|-------------|------------|------------|------------|------------|
| RoE                       | 2.8         | 8.7         | 15.3       | 13.3       | 15.4       | 15.3       |
| RoA                       | 0.2         | 0.5         | 1.0        | 0.9        | 1.1        | 1.1        |
| RoRWA                     | 0.4         | 1.2         | 2.1        | 1.9        | 2.3        | 2.3        |
| Book Value (INR)          | 86          | 93          | 107        | 120        | 134        | 151        |
| - Growth (%)              | 3.9         | 7.0         | 15.4       | 12.4       | 11.8       | 12.1       |
| <b>Price-BV (x)</b>       | <b>1.2</b>  | <b>1.1</b>  | <b>1.0</b> | <b>0.9</b> | <b>0.8</b> | <b>0.7</b> |
| Adjusted BV (INR)         | 68          | 84          | 101        | 115        | 129        | 145        |
| <b>Price-ABV (x)</b>      | <b>1.5</b>  | <b>1.3</b>  | <b>1.1</b> | <b>0.9</b> | <b>0.8</b> | <b>0.7</b> |
| EPS (INR)                 | 2.3         | 7.5         | 14.8       | 14.7       | 19.2       | 21.4       |
| <b>Price-Earnings (x)</b> | <b>46.6</b> | <b>14.2</b> | <b>7.2</b> | <b>7.2</b> | <b>5.5</b> | <b>5.0</b> |
| Dividend Per Share (INR)  | 0.7         | 1.5         | 2.9        | 3.0        | 3.9        | 5.1        |
| <b>Dividend Yield (%)</b> | <b>0.6</b>  | <b>1.4</b>  | <b>2.7</b> | <b>2.8</b> | <b>3.7</b> | <b>4.8</b> |

E: MOFSL Estimates

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

## NOTES

| Explanation of Investment Rating |                                                                                              |
|----------------------------------|----------------------------------------------------------------------------------------------|
| Investment Rating                | Expected return (over 12-month)                                                              |
| BUY                              | >=15%                                                                                        |
| SELL                             | < - 10%                                                                                      |
| NEUTRAL                          | < - 10 % to 15%                                                                              |
| UNDER REVIEW                     | Rating may undergo a change                                                                  |
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