

October 18, 2025

Q2FY26 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Cur	rent	Previous	
	FY27E	FY28E	FY27E	FY28E
Rating	В	UΥ	В	UY
Target Price	1,6	68	1,0	609
Sales (Rs. m)	10,433	10,825	10,430	10,814
% Chng.	-	0.1		
EBITDA (Rs. m)	2,055	2,207	2,050	2,194
% Chng.	0.2	0.6		
EPS (Rs.)	62.1	67.8	61.8	67.1
% Chng.	0.4	1.0		

Key Financials - Consolidated

Y/e Mar	FY25	FY26E	FY27E	FY28E
Sales (Rs. bn)	9,647	9,719	10,433	10,825
EBITDA (Rs. bn)	1,654	1,948	2,055	2,207
Margin (%)	17.1	20.0	19.7	20.4
PAT (Rs. bn)	696	815	840	917
EPS (Rs.)	51.5	60.2	62.1	67.8
Gr. (%)	0.0	17.0	3.0	9.2
DPS (Rs.)	5.5	6.7	4.3	4.3
Yield (%)	0.4	0.5	0.3	0.3
RoE (%)	8.5	9.3	8.8	8.8
RoCE (%)	9.5	10.5	10.1	10.2
EV/Sales (x)	2.3	2.2	2.0	1.8
EV/EBITDA (x)	13.2	10.9	9.9	8.8
PE (x)	27.5	23.5	22.8	20.9
P/BV (x)	2.3	2.1	1.9	1.8

Key Data RELI.BO | RELIANCE IN

52-W High / Low	Rs.1,551 / Rs.1,115
Sensex / Nifty	83,952 / 25,710
Market Cap	Rs.19,173bn/ \$ 2,17,944m
Shares Outstanding	13,532m
3M Avg. Daily Value	Rs.15473.54m

Shareholding Pattern (%)

Promoter's	50.33
Foreign	21.75
Domestic Institution	17.41
Public & Others	10.51
Promoter Pledge (Rs bn)	

Stock Performance (%)

	1M	6M	12M
Absolute	0.2	11.2	4.5
Relative	(1.3)	4.0	0.8

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Reliance Industries (RELIANCE IN)

Rating: BUY | CMP: Rs1,417 | TP: Rs1,668

Consolidated EBITDA/PAT in-line, strong digital & retail growth

Quick Pointers:

- Standalone EBITDA/mt +11%/14% QoQ/YoY at USD49.1, products for sale 5% QoQ
- New Energy project commercialization remains on track

Reliance Industries' (RIL) conso EBITDA came in at Rs458.9bn (PLe: Rs439.5bn, BBGe: Rs444.8bn, +7%/+17% QoQ/YoY) with Adj. PAT of Rs182bn (+1%/10% QoQ/YoY; PLe: Rs187.4bn, BBGe: Rs200.2bn). Standalone EBITDA at Rs143.9bn (PLe: Rs151.6bn; +9%/+7.2% QoQ/YoY) was driven by sharp recovery in fuel cracks (+22-37%), growth in polymer deltas - PE/PP/PVC (+6%/+8%/+5%), partly offset by decline in polyester chain cracks (-9%) and natural decline in KGD6 volumes. Retail EBITDA grew +7%/+17% QoQ/YoY, to Rs66.2bn. Jio ARPU grew +1%/+8% QoQ/YoY to Rs211.4 on the back of earlier tariff hike, with a subscriber addition of 8.3mn to 506.4mn. JPL conso EBITDA stood at Rs187bn, +18% YoY. The stock is trading at 9.9/8.9x conso. FY27/28E EV/EBITDA. New energy projects remain on track with commissioning of 4 PV module lines; 1st cell line to be commissioned in few weeks (Oct'25). In absence of any quantitative details, we value Rs111/share for this segment valuing it at 2x the earlier announced capex of Rs750bn. We maintain a BUY rating, driven by potential upside in the new energy segment and strong momentum in digital and retail businesses with an upgraded target price of Rs1,668 (previously Rs1,609).

Retail: Reliance Retail's net revenues came in at Rs791bn, +19%YoY. EBITDA stood at Rs66.2bn, up 17% YoY with an EBITDA margin of 8.4% (-10bps/+20bps YoY/QoQ). PAT came in at Rs34.4bn, +17% YoY. Total store count stands at 19,821, with 412 new store openings and an area of 77.8mn sq ft. (flat/-2% QoQ/YOY).

Digital Services: Jio Platforms Ltd reported a net revenue of Rs363.3bn, up +15% YoY and +4% QoQ. EBITDA came in at Rs187.6bn, +18% YoY and +3% QoQ. EBITDA margins expanded by 140bps YoY. PAT stood at Rs73.75bn, +13% YoY and +4% QoQ. Subscriber addition stood at 8.3mn with subscriber base at 506.4mn (+6%/+2% YoY/QoQ) while ARPU grew from Rs208.8 to Rs211.4 QoQ. 5G subscribers grew QoQ to 234mn vs. 210mn with 21mn addition during the quarter.

Standalone segment: RIL's standalone EBITDA came in -5% below our estimates (PLe: Rs151.6bn) at Rs143.9bn, although it improved +7.2% YoY, +9.3% QoQ, driven by sharp recovery in fuel cracks +22-37% YoY, polymer cracks - PE (+6%), PP (+8%), PVC (+5%) YoY, strong volume growth of 34% YoY in Jio-bp. This was partly offset by natural decline in KGD6 volume and weak polyester chain cracks (-9%). Average Brent Crude prices fell ~14% YoY to USD69.1/bbl. Implied EBITDA/mt stood at USD49.1 vs USD44.1 in Q1FY26 and USD43.2 in Q2FY25.

New Energy: Ongoing projects in the New Energy segment remain on track to achieve the targeted capacity. Reliance has commissioned 4 PV module lines, and the 1st cell line is expected to be commissioned soon.



Exhibit 1: Valuation Table

Sum of the parts	INR/share	Remarks/Methodology
Standalone Business (O2C and E&P)	320	7.5x FY27/28 EV/EBITDA
Reliance Retail equity valuation	745	38x FY27/28 EV/EBITDA
RJio equity valuation	596	15x FY27/28 EV/EBITDA
New Energy	111	2x earlier announced investment of Rs750bn
Total	1,773	
Net debt / (cash)	105	Standalone
Target price	1,668	

Source: Company, PL

Exhibit 2: Consolidated Financials Snapshot

Y/e March (Rs bn)	Q2FY26	Q1FY26	QoQ gr.	Q2FY26E	% Var.	Q2FY25	YoY gr.	H1FY26	H1FY25	YoY gr.
Revenue	2,546	2,436	5%	2,355	8%	2,317.8	10%	4,983	4,633	8%
Total Expenditure	2,087	2,007	4%	1,915	9%	1,930	8%	4,095	3,855	6%
EBITDA	458.9	429.1	7%	439.5	4%	387.7	17%	887.9	778.2	14%
EBITDA margin %	18.0	17.6		18.7		16.7		17.8	16.8	
Depreciation	144.2	138.4	4%	142.2	1%	136.0	12%	282.6	264.8	7%
Interest	68.3	70.4	-3%	55.8	22%	59.2	13%	138.6	119.4	16%
Other Income	44.8	151.2	-70%	42.3	6%	39.8	-8%	196.0	88.6	121%
PBT	291.2	371.5	-22%	283.8	3%	232.3	16%	662.7	482.7	37%
Tax	69.8	64.7	8%	76.1	-8%	57.9	18%	134.4	117.2	15%
Minority Interest	39.8	36.9	8%	20.3	96%	23.1	57%	76.7	48.5	58%
Adj PAT	182	181	1%	187	-3%	151.4	10%	362	317	14%

Source: Company, PL

Reliance Retail

Reliance Retail reported double-digit revenue and profit growth. Net revenue at Rs 791bn for Q2FY26, up 19% YoY driven by strong performance in Grocery and Fashion & Lifestyle businesses and Consumer Electronics due to festive buying and GST2.0. EBITDA came in at Rs66.2bn, +17% YoY. EBITDA margin stood at 8.4%, (-10bps/+20bps YoY/QoQ). PAT came in at Rs34.4bn, +17% YoY.

Grocery/Lifestyle/Consumer Elec. Businesses grew (+23%/+22%/18% YoY) aided by festive buying and GST2.0. Benefits of new GST rates passed on to customers across categories driving consumption.

- The company expanded its store network by adding 412 new stores, taking the total store count at the end of the quarter to 19,821 stores with an area of 77.8 million sq ft.
- Registered customer base increased by 13% YoY to 369mn, while transactions grew 27% YoY to 434mn transactions.

Consumer Electronics:

- Digital stores sustained robust momentum, fueled by festive demand; growth briefly paused between the GST rate cut announcement and its rollout on Sep 22, before surging sharply thereafter.
- Digital India Sale, flagship Independence Day event delivered +24% YoY growth. Strong category performance: Laptops (+37%), Mobiles (+22%) & Appliances (+10%) YoY.
- Company launched new variants in refrigerators and TVs. Service center network has expanded by 15% to 1,625 locations.

Fashion & Lifestyle:

- Strong growth with onset of festive season. Emerging Formats Yousta and Azorte registered growth of 66% YoY; Yousta reached 100 store milestone.
- Ajio delivered strong growth with its catalogue expanding to over 2.7 mn SKUs; Ajio Rush gained strong traction, now live across 300+ pin codes in the top six cities, delivering 16% higher ASP, and 17% better conversion rates. Ajio Luxe brand portfolio grew 33% YoY.
- Shein surpassed 6 mn app installs with 11.4 Mn Monthly Active Users; portfolio expanded to 25,000+ options. Exclusive partnerships with Stella McCartney and Max & Co. enhanced the premium portfolio.
- In jewelry, average bill value rose 52% YoY, and old gold exchange contribution increased from 21.9% to 32.5% YoY.

Grocery

- Double digit growth in core categories packaged foods (+20%), staples (+18%), HPC (+13%), F&V +62% YoY. In Quick Hyper-Local Commerce, Avg daily orders (+42%/+200% QoQ/YoY).
- Metro sustained strong growth momentum, led by a 20% YoY rise in commodities and a 15% YoY increase across Home Care, Hair Care, and Air Care categories. FreshPik grew with 35% LFL.

JioMart

- Operations across 5,000 pin codes serviced by 3,000+ stores in 1,000+ cities.
 Added 5.8 Mn new customers during Q2, up 120% QoQ.
- Seller base up 20% YoY; catalogue further expanded.
- Quick Hyper-Local deliveries extended to electronics and accessories categories with 30-minute delivery promise across 10 cities.

Exhibit 3: A total of 412 new stores were added this quarter



Source: Company, PL

Exhibit 4: Area operated marginally up



Source: Company, PL

Exhibit 5: Revenue increased 19% YoY in Q2FY26

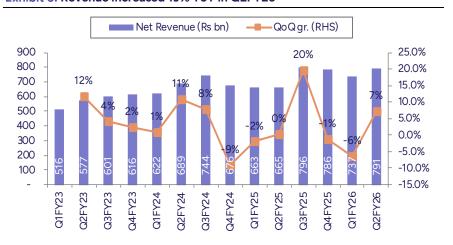
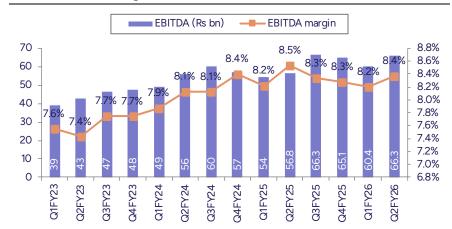


Exhibit 6: EBITDA margin came in at 8.4% in Q2FY26



Source: Company, PL

Exhibit 7: Reliance Retail Ventures Income Statement (Rs bn)

Y/E March	FY24	FY25	FY26E	FY27E
Total Income from Operations	2,309	2,731	2,935	3,590
Change (%)	32.0	18.3	7.5	22.3
Total Expenditure	2,136	2,510	2,715	3,332
% of Sales	92.5	91.9	92.5	92.8
EBITDA	173	221	220	258
Margin (%)	7.5	8.1	<i>7.5</i>	7.2

Source: Company, PL

Exhibit 8: Reliance Retail Quarterly Income Statement (Rs bn)

		-					
	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	YoY gr. (%)	QoQ gr. (%)
Net Revenue	665.0	796.0	786.2	737.2	791.3	19.0%	7.3%
EBITDA	56.8	66.3	65.1	60.4	66.2	16.7%	9.6%
Margin	8.5%	8.3%	8.3%	8.2%	8.4%	-1.9%	2.1%
Investment Income	1.8	2.0	2.0	3.4	1.9	9.7%	-43.0%
Depreciation	14.2	15.07	14.0	15.2	15.2	6.7%	0.0%
Finance Costs	5.7	6.7	6.8	5.9	6.0	4.7%	0.7%
Tax Expense	10.3	12.0	10.8	10.0	12.2	18.6%	21.2%
Net Profit	29.4	34.9	35.2	32.7	34.6	17.8%	5.9%

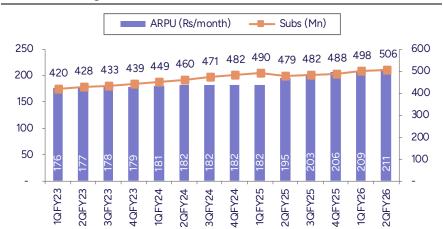
Source: Company, PL

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Jio Platforms

- ARPU increased from Rs208.8/mon in Q1FY26 to Rs211.4/mon due to increased consumption and positive seasonality. No immediate plans for tariff hike.
- Net subscriber addition came in at 8.3mn during the quarter. Total subscribers stand at 506.4 million up from 478.8/498.1 in Q2FY25/Q1FY26.
- Total data traffic increased 30% YoY; per capita data consumption to 38.7GB/mon, up from 37GB/mon in Q1FY26
- Overall, 234mn+ subscribers migrated to 5G with 21mn additions during the quarter. 5G contributes ~50% of total wireless traffic on Jio. JioAirFiber has grown to 9.5mn up from 7.4mn homes QoQ.
- Under AI, Reliance is setting up a GW-scale data center in Jamnagar, hosting an AI-powered GCP cloud fully run on green energy, and has formed a JV with Meta to develop AI solutions leveraging Llama mode
- JioStar Revenue stood at Rs.62 bn in Q2FY26 (vs. Rs.96 bn in Q1FY26), with EBITDA rising to Rs.17.4 bn (vs. ₹10.2 bn in Q1FY26).

Exhibit 9: ARPU grew to Rs211.4 in Q2FY26



Source: Company, PL

Exhibit 10: Operational Update

Particulars	Q2FY26	Q1FY26	QoQ gr.	Q2FY25	YoY gr.
Customer Base (Million)	506.4	498.1	1.7%	478.8	5.8%
ARPU (Rs/month)	211.4	208.8	1.2%	195.1	8.4%
Data Traffic (bn GB)	58.4	54.7	6.8%	45.0	29.8%

Source: Company, PL

Exhibit 11: Subscribers expected to reach 548mn in FY27E

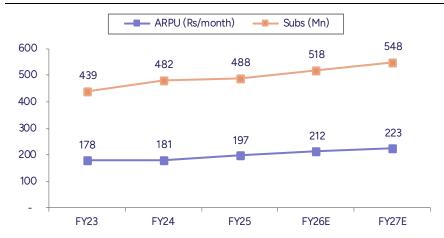


Exhibit 12: Reliance Jio Infocomm Income Statement (Rs bn)

Y/E March	FY24	FY25	FY26E	FY27E	FY28E
Total Revenue	1,001	1,141	1,291	1,437	1561
EBITDA	524	602	719	807	921
Depreciation	214	231	274	296	313
EBIT	310	371	444	510	607
Interest & Finance Charges	40	40	48	42	40
Other Income	5	9	7	10	16
РВТ	275	333	409	482	591
Tax	70	85	104	122	151
Net Income After Taxes	205	249	305	358	440

Source: Company, PL

Exhibit 13: Reliance Jio Infocomm Quarterly Income Statement (Rs bn)

Y/E March	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Net Revenue	283.4	293.1	300.1	308.8	318.5
YoY Change (%)	14.5	15.5	15.6	16.6	12.4
Total Expenditure	133.0	138.3	141.7	141.9	145.8
EBITDA	150.4	154.8	158.5	166.9	172.8
Margins (%)	53.1	52.8	52.8	54.0	54.2
Depreciation	57.3	58.3	59.3	62.0	63.9
Finance Cost	11.2	12.7	13.5	20.8	21.2
Other Income	1.9	3.2	3.4	6.1	6.0
PBT	83.7	87.0	59.2	90.2	93.7
Tax	21.4	22.2	22.8	23.1	23.9
Rate (%)	26%	26%	26%	26%	26%
PAT	62.3	64.8	66.4	67.1	69.7
Margins (%)	22.0	22.1	22.0	21.7	21.9
YoY Change (%)	23.3	24.4	24.5	23.3	11.9

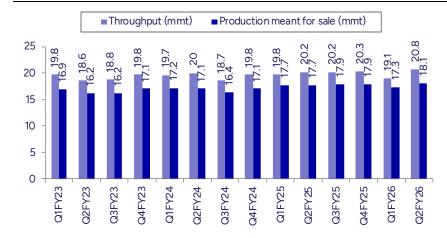
Source: Company, PL

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Standalone

- EBITDA came in at Rs143.9bn, +7.2% YoY and +9.3% QoQ. Volumes for sale improved by 2%/5% YoY/QoQ to 18.1mmt while implied EBITDA/mt stood at USD49.1 vs USD44.1 in the previous quarter.
- KG D6 gas production stood at 26.1mmscmd in Q2FY26 vs 26.6/28.5 in Q1FY26/Q2FY25; with oil/condensate production at 18,746bopd in Q2FY26 vs 19,300bopd in Q1FY26.
- Average realization for KG D6 gas stood at USD10.00/mmBtu flat QoQ. The average price realized for CBM gas was USD 9.5/mmBtu in Q2FY26 vs USD9.9/mmBtu in Q1FY26 vs USD11.4/mmBtu in Q2FY25.
- Fuel cracks improved by +22-37% YoY. Polymer cracks for PE/PP/PVC improved YoY by +6%/+8%/+5%. Weakness in polyester chain cracks (-9% YoY) constrained EBITDA growth
- Higher domestic fuel placement through Jio-bp. HSD/MS volumes were up 34%/32% YoY. US Ethane price averaged 23.1cpg, up 47% YoY, Naphtha price declined 12% YoY
- Product sales volumes rose to 18.1mmt (vs. 17.3mmt QoQ). Global refinery utilization at 81.9% (+225 bps YoY) due to higher refining margins particularly in Europe and the U.S. Significant refining capacity closures expected in 2025 and 2026 in Europe and North America.
- Global oil demand grew 0.7mb/d YoY. Global transportation fuel demand was healthy. Domestic Gasoline/HSD demand +6.4%/+3.3%. ATF demand fell -2.0% due to flight disruptions and maintenance aircraft downtime. Global Cracker Operating Rate rates at 79.5% (-90 bps YoY) due to persistent weak downstream demand. PVC expansion targeted for completion by end-CY26

Exhibit 14: Production for sale up QoQ

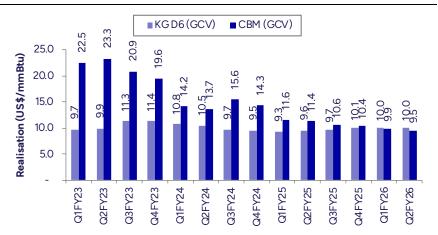


Source: Company, PL

Exhibit 15: Sequential improvement in product crack spreads

Product	YoY Change	Q2 FY26 Avg. Price / Margin	Key Factors (YoY)
Brent crude price	↓ 14%	\$69.1/bbl	Accelerated unwinding of production cuts by OPEC+ and expected further output hike
Gasoil cracks	1 37%	\$18.7/bbl	 Lower inventory in Asia and Europe Ukrainian drone attacks on Russian refineries curbing diesel supply
Gasoline cracks	1 24%	\$8.4/bbl	Lower inventory in Singapore regions and lower exports from China
ATF cracks	1 22%	\$16.1/bbl	Healthy Jet Fuel demand growth with air traffic nearing pre-COVID levels on international routes

Exhibit 16: KG D6 realization remained flat QoQ at USD10.0/mmBtu



Source: Company, PL

Exhibit 17: Standalone Income Statement (Rs bn)

Y/E March	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	5,345	5,173	5,099	5,424	5434
Change (%)	-0.9	-3.2	-1.4	6.4	0.2
EBITDA	743	581	587	580	576
Margin (%)	13.9	11.2	11.5	10.7	10.6
Depreciation	177	180	189	218	243
EBIT	566	401	398	362	333
Int. and Finance Charges	134	101	119	119	139
Other Income	121	161	254	125	148
PBT bef. EO Exp.	553	461	533	368	342
EO Items					
PBT after EO Exp.	553	461	533	368	342
Total Tax	132	109	102	93	86
Tax Rate (%)	23.9	23.6	19.2	25.2	25.2
Reported PAT	420	353	430	275	256
Adjusted PAT	420	353	341	275	256
Margin (%)	<i>7</i> .9	6.8	6.7	5.1	4.7

Source: Company, PL

Exhibit 18: Standalone Quarterly Income Statement (Rs bn)

	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	YoY gr. (%)	QoQ gr. (%)
Net Sales	1,301.1	1,243.8	1,329.6	1,163.4	1,263.4	-2.9	8.6
YoY Change (%)	-5.3	-2.6	-9.4	-10.4	-2.9	-45.2	-72.2
EBITDA	134.3	152.1	151.2	131.7	143.9	7.2	9.3
Margins (%)	10.3	12.2	11.4	11.3	11.4	2.7	-0.4
Depreciation	43.5	44.6	44.6	41.3	44.7	2.8	8.3
Interest	26.6	23.7	20.6	21.9	17.7	-33.5	-19.3
Other Income	38.0	32.1	55.8	134.6	34.5	-9.4	-74.4
PBT before EO expense	102.1	116.0	141.7	203.1	115.9	13.5	-42.9
Extra-Ord expense	0.0	0.0	0.0	0.0	0.0		
PBT	102.1	116.0	141.7	203.1	115.9	13.5	-42.9
Tax	25.0	28.8	29.5	24.0	24.6	-1.5	2.5
Rate (%)	24.5	24.8	20.8	11.8	21.2	-13.2	<i>7</i> 9.6
Reported PAT	77.1	87.2	112.2	179.0	91.3	18.4	-49.0
Adj PAT	77.1	87.2	112.2	89.6	91.3	18.4	1.9
YoY Change (%)	-31.2	-12.1	-0.6	17.8	18.4		
Margins (%)	5.9	7.0	8.4	7.7	7.2		
EBITDA/mt (USD)	43.2	50.6	42.9	44.1		13.8	11.4

Exhibit 19: Standalone Balance Sheet (Rs bn)

Y/E March	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	68	68	135.3	135.3	135.3
Total Reserves	4,723	5,083	5,635.0	5,852.3	6,053.9
Net Worth	4,791	5,151	5,770.3	5,987.6	6,189.2
Total Loans	2,158	2,118	1,988.1	1,988.1	1,988.1
Deferred Tax Liabilities	340	363	373.9	373.9	373.9
Capital Employed	7,289	7,631	8,132.3	8,349.6	8,551.3
Gross Block	4,481	4,831	5,465.4	5,805.4	6,145.4
Less: Accum. Deprn.	1,658	1,835	2,192.4	2,410.3	2,653.3
Net Fixed Assets	2,823	2,996	3,273.1	3,395.1	3,492.1
Capital WIP	544	616	822.7	832.7	842.7
Total Investments	3,511	3,701	3,903.6	3,903.6	3,903.6
Curr. Assets, Loans&Adv.	2,349	2,283	2,003.5	2,208.1	2,306.6
Inventory	848	851	811.7	863.5	865.2
Account Receivables	241	147	140.6	149.6	149.9
Cash and Bank Balance	610	692	510.7	625.7	718.3
Loans and Advances	650	592	540.5	569.4	573.3
Curr. Liability & Prov.	1,938	1,965	1,870.6	1,989.9	1,993.8
Account Payables	1,915	1,938	1,848.8	1,966.7	1,970.5
Provisions	23	27	21.8	23.2	23.3
Net Current Assets	411	318	132.9	218.2	312.8
Appl. of Funds	7,289	7,631	8,132.3	8,349.6	8,551.3

Source: Company, PL



Exhibit 20: Standalone Ratios

FY24	FY25	FY26E	FY27E	FY28E
65.2	54.7	52.9	42.7	39.7
23.4	27.9	28.9	35.8	38.5
1.8	1.7	1.6	1.6	1.5
15.2	19.0	19.3	19.3	19.3
8.5	6.7	6.1	4.7	4.2
7.4	5.8	6.9	6.0	4.5
	65.2 23.4 1.8 15.2	65.2 54.7 23.4 27.9 1.8 1.7 15.2 19.0 8.5 6.7	65.2 54.7 52.9 23.4 27.9 28.9 1.8 1.7 1.6 15.2 19.0 19.3 8.5 6.7 6.1	65.2 54.7 52.9 42.7 23.4 27.9 28.9 35.8 1.8 1.7 1.6 1.6 15.2 19.0 19.3 19.3 8.5 6.7 6.1 4.7

Exhibit 21: Standalone Cash Flow Statement (Rs bn)

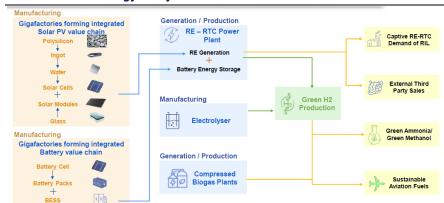
Y/E March	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	553	461	532	368	341
Depreciation	177	180	189	218	243
Interest & Finance Charges	134	101	119	119	139
Direct Taxes Paid	-132	-109	-102	-93	-86
(Inc)/Dec in WC	175	496	-492	30	-2
Others					
CF from Operations	929	1,129	246	642	635
(Inc)/Dec in FA	-423	-502	-350	-350	-350
Free Cash Flow	507	627	-103	292	285
(Pur)/Sale of Investments					
Others					
CF from Investments	-612	-705	-350	-350	-350
Inc/(Dec) in Debt	-40				
Interest Paid	-134	-100	-119	-119	-139
Dividend Paid	-135	-74	-91	-58	-53
CF from Fin. Activity	-235	-303	-210	-177	-193
Inc/Dec of Cash	82	121	-314	114	93
Opening Balance	618	701	833	519	634
Closing Balance	701	821	519	634	726

Source: Company, PL

New Energy

- Work solar PV giga-factory remains on track. Already commissioned 4 PV module lines, and the 1st cell line is expected to be commissioned in few weeks.
- Battery Energy Storage 40GW capacity on track. Achieved significant construction and engineering progress and production line equipment on track for installation.
- Solar generation commissioning to start H1FY27 for captive requirements as well as green fuels production, including upcoming data centers
- The company targets to double EBITDA by decade-end, with the new energy segment poised to be a key growth driver.

Exhibit 22: New energy ecosystem



Source: Company, PL

Exhibit 23: Update on Solar PV Integrated Gigafactories: Cell (1/3)



Print Line Loaders

Plays a crucial automation and logistics role within the cell production and metallization (printing line)



Texturization Tool
Enables wafer surface etching to enhance light absorption and overall cell efficiency

Source: Company, PL



Exhibit 24: Update on Solar PV Integrated Gigafactories: Glass





Source: Company, PL

Exhibit 25: Module giga-factory



Source: Company, PL

Exhibit 26: Cell giga-factory





Source: Company, PL



Financials

Income Statement (Rs bn)
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Y/e Mar	FY25	FY26E	FY27E	FY28E
Net Revenues	9,647	9,719	10,433	10,825
YoY gr. (%)	7.1	0.7	7.3	3.8
Cost of Goods Sold	6,297	6,344	6,946	7,351
Gross Profit	3,350	3,375	3,487	3,474
Margin (%)	34.7	34.7	33.4	32.1
Employee Cost	286	288	315	333
Other Expenses	1,410	1,139	1,117	934
EBITDA	1,654	1,948	2,055	2,207
YoY gr. (%)	2.0	17.7	5.5	7.4
Margin (%)	17.1	20.0	19.7	20.4
Depreciation and Amortization	531	630	697	739
EBIT	1,123	1,318	1,358	1,467
Margin (%)	11.6	13.6	13.0	13.6
Net Interest	243	255	263	272
Other Income	180	174	183	193
Profit Before Tax	1,060	1,237	1,278	1,389
Margin (%)	11.0	12.7	12.2	12.8
Total Tax	252	311	321	349
Effective tax rate (%)	23.8	25.1	25.1	25.1
Profit after tax	808	926	957	1,040
Minority interest	111	111	117	123
Share Profit from Associate	-	-	-	-
Adjusted PAT	696	815	840	917
YoY gr. (%)	0.0	17.0	3.0	9.2
Margin (%)	7.2	8.4	8.0	8.5
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	696	815	840	917
YoY gr. (%)	0.0	17.0	3.0	9.2
Margin (%)	7.2	8.4	8.0	8.5
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	696	815	840	917
Equity Shares O/s (bn)	14	14	14	14
EPS (Rs)	51.5	60.2	62.1	67.8

Source: Company Data, PL Research

Balance Sheet Abstract (Rs bn)

Y/e Mar	FY25	FY26E	FY27E	FY28E
Non-Current Assets				
Gross Block	13,981	16,043	17,186	18,054
Tangibles	13,981	16,043	17,186	18,054
Intangibles	-	-	-	-
Acc: Dep / Amortization	4,233	4,862	5,559	6,298
Tangibles	4,233	4,862	5,559	6,298
Intangibles	-	-	-	-
Net fixed assets	9,749	11,180	11,627	11,756
Tangibles	9,749	11,180	11,627	11,756
Intangibles	-	-	-	-
Capital Work In Progress	2,624	1,312	919	801
Goodwill	245	245	245	245
Non-Current Investments	2,424	2,424	2,424	2,424
Net Deferred tax assets	(835)	(835)	(835)	(835)
Other Non-Current Assets	-	-	-	-
Current Assets				
Investments	-	-	-	-
Inventories	1,461	1,472	1,580	1,639
Trade receivables	421	424	456	473
Cash & Bank Balance	1,065	1,805	2,768	3,802
Other Current Assets	-	-	-	-
Total Assets	19,501	20,387	21,655	22,836
Equity				
Equity Share Capital	135	135	135	135
Other Equity	8,297	9,021	9,803	10,662
Total Networth	8,432	9,156	9,938	10,797
Non-Current Liabilities				
Long Term borrowings	3,696	3,821	3,946	4,071
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	1,868	1,882	2,020	2,096
Other current liabilities	3,007	3,029	3,252	3,374
	46	00.00-	04	

19,501

20,387

21,655

22,836

Source: Company Data, PL Research

Total Equity & Liabilities



	w (Rs	

Y/e Mar	FY25	FY26E	FY27E	FY28E
PBT	1,060	1,237	1,278	1,389
Add. Depreciation	531	630	697	739
Add. Interest	-	-	-	-
Less Financial Other Income	180	174	183	193
Add. Other	211	(111)	(117)	(123)
Op. profit before WC changes	1,802	1,756	1,858	2,005
Net Changes-WC	237	11	110	60
Direct tax	(252)	(311)	(321)	(349)
Net cash from Op. activities	1,787	1,456	1,646	1,716
Capital expenditures	(1,376)	(750)	(750)	(750)
Interest / Dividend Income	-	-	-	-
Others	(48)	-	-	-
Net Cash from Invt. activities	(1,425)	(750)	(750)	(750)
Issue of share cap. / premium	0	-	-	-
Debt changes	192	125	125	125
Dividend paid	(72)	(91)	(58)	(58)
Interest paid	-	-	-	-
Others	(879)	-	-	-
Net cash from Fin. activities	(319)	34	67	67
Net change in cash	44	740	963	1,033
Free Cash Flow	411	706	896	966

Source: Company Data, PL Research

Quarterly Financials (Rs bn)

Y/e Mar	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Net Revenue	2,400	2,614	2,436	2,546
YoY gr. (%)	6.6	10.5	5.1	10.0
Raw Material Expenses	1,530	1,704	1,527	1,633
Gross Profit	870	910	910	913
Margin (%)	36.3	34.8	37.3	35.8
EBITDA	438	438	429	459
YoY gr. (%)	7.7	3.1	10.7	17.5
Margin (%)	18.2	16.8	17.6	18.0
Depreciation / Depletion	132	135	138	144
EBIT	306	304	291	315
Margin (%)	12.8	11.6	11.9	12.4
Net Interest	62	62	70	68
Other Income	42	49	151	45
Profit before Tax	286	291	371	291
Margin (%)	11.9	11.1	15.2	11.4
Total Tax	68	67	65	70
Effective tax rate (%)	23.9	22.9	17.4	24.0
Profit after Tax	218	224	307	221
Minority interest	33	30	37	40
Share Profit from Associates	-	-	-	-
Adjusted PAT	185	194	270	182
YoY gr. (%)	7.4	2.4	78.3	9.7
Margin (%)	7.7	7.4	11.1	7.1
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	185	194	270	182
YoY gr. (%)	7.4	2.4	78.3	9.7
Margin (%)	7.7	7.4	11.1	7.1
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	185	194	270	182
Avg. Shares O/s (m)	14	14	14	14
EPS (Rs)	13.7	14.3	19.9	13.4

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY25	FY26E	FY27E	FY28E
Per Share(Rs)				
EPS	51.5	60.2	62.1	67.8
CEPS	90.7	106.8	113.6	122.4
BVPS	623.1	676.6	734.4	797.9
FCF	30.4	52.2	66.2	71.4
DPS	5.5	6.7	4.3	4.3
Return Ratio(%)				
RoCE	9.5	10.5	10.1	10.2
ROIC	6.1	7.1	7.2	7.7
RoE	8.5	9.3	8.8	8.8
Balance Sheet				
Net Debt : Equity (x)	0.3	0.2	0.1	0.0
Net Working Capital (Days)	26	26	25	23
Valuation(x)				
PER	27.5	23.5	22.8	20.9
P/B	2.3	2.1	1.9	1.8
P/CEPS	15.6	13.3	12.5	11.6
EV/EBITDA	13.2	10.9	9.9	8.8
EV/Sales	2.3	2.2	2.0	1.8
Dividend Yield (%)	0.4	0.5	0.3	0.3

Source: Company Data, PL Research

Key Operating Metrics

Y/e Mar	FY25	FY26E	FY27E	FY28E
Brent (US\$/bbl)	78.9	71.0	75.0	75.0
US\$/Rs	84.6	87.0	88.0	88.0
Production meant for sale(mmt)	17.8	17.6	17.5	17.5
Net Sub. addition / month (mn)	0.5	2.8	2.0	1.5
ARPU	181.2	196.6	213.9	224.6
Retail Net Rev Growth YoY(%)	18.3	6.6	10.8	7.8

Source: Company Data, PL Research





Analyst Coverage Universe

Sr. No.	CompanyName	Rating	TP (Rs)	Share Price (Rs)
1	Aarti Industries	Hold	395	377
2	Bharat Petroleum Corporation	Hold	347	342
3	Bharti Airtel	Accumulate	2,090	1,930
4	Clean Science and Technology	Hold	1,111	1,068
5	Deepak Nitrite	Hold	1,924	1,844
6	Fine Organic Industries	BUY	5,571	4,651
7	GAIL (India)	Accumulate	199	177
8	Gujarat Fluorochemicals	Hold	3,742	3,643
9	Gujarat Gas	Hold	442	436
10	Gujarat State Petronet	Accumulate	339	325
11	Hindustan Petroleum Corporation	Accumulate	458	446
12	Indian Oil Corporation	Accumulate	162	150
13	Indraprastha Gas	Reduce	192	209
14	Jubilant Ingrevia	Hold	692	654
15	Laxmi Organic Industries	Reduce	199	215
16	Mahanagar Gas	BUY	1,471	1,281
17	Mangalore Refinery & Petrochemicals	Accumulate	159	142
18	Navin Fluorine International	Accumulate	5,196	4,568
19	NOCIL	Hold	187	181
20	Oil & Natural Gas Corporation	BUY	278	244
21	Oil India	BUY	525	415
22	Petronet LNG	Hold	290	279
23	Reliance Industries	BUY	1,609	1,363
24	SRF	Hold	2,894	2,943
25	Vinati Organics	BUY	1,946	1,690

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 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly



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