

Reliance Industries

Estimate change



TP change



Rating change



CMP: INR1,474

TP: INR1,700 (+15%)

Buy

Soft start to FY26 due to weaker O2C and retail

- Reliance Industries' (RIL) 1QFY26 consolidated EBITDA declined 2% QoQ (+11% YoY) to INR429b (5% miss), due to weaker performance in Retail and O2C.
- Reliance Retail's (RR) operational EBITDA came in ~7% below our estimate, due to weaker-than-expected revenue growth (+11% YoY, vs. our est. of ~16%).
- RJio EBITDA rose ~5% QoQ (2% beat), led by lower costs and high incremental EBITDA margins (97%). RIL's digital EBITDA grew 6% QoQ (2% beat).
- Consol. O2C EBITDA declined 4% QoQ (8% miss), as higher retail fuel margins and product cracks were offset by lower volumes due to a planned shutdown.
- Consol. E&P EBITDA declined 3% QoQ (-4% YoY, 3% beat) due to lower volume and reduction in the ceiling price.
- Attributable PAT was up ~35% YoY, boosted by profit from sale of stake in Asian Paints (~INR89b). Adjusted for the same, PAT declined 7% QoQ to INR181b (+19% YoY) and was 10% below our estimate, due to EBITDA miss and higher interest costs (impact of interest costs for 5G spectrum in RJio).
- 1QFY26 capex declined ~17% QoQ to INR299b (up ~4% YoY).
- Despite gains from Asian Paints stake sale and relatively lower capex, reported consol. net debt increased sequentially by INR5b to INR1,175b as RIL repaid certain creditors for capex.
- We cut our FY26-27E EBITDA by 1-2% and PAT by 4% each due to a broad-based earnings cut. While 1Q was soft, we remain sanguine on RIL's growth prospects across segments and build in a CAGR of ~11% in EBITDA/PAT over FY25-28E.
- Using the SoTP method, we value the O2C/E&P segments at 7.5x/5x Sep'27E EV/EBITDA to arrive at an enterprise value of INR407/sh for the standalone business. We ascribe an equity valuation of INR585/sh and INR605/sh to RIL's stake in JPL and RRVL, respectively. We assign INR110/sh (~INR1.5t equity value) to the New Energy business and INR26/sh to RIL's stake in JioStar. **Reiterate BUY with a revised TP of INR1,700 (earlier INR1,685).**

Reliance Retail: Weaker-than-expected growth drives ~7% EBITDA miss

- After strong ~16% YoY revenue growth in 4QFY25, RR's net revenue growth was softer at 11% YoY (5% miss) due to the impact of an early monsoon, ongoing rationalization (retail area down 5% YoY) and lower device sales.
- RR continued to rationalize its footprint with net store addition of 252 (338 additions and 136 closures). Net retail area grew by a modest 0.2m QoQ to 77.4m sqft (-5% YoY).
- Operational EBITDA grew ~11% YoY to INR60b (7% miss) as margins remained stable YoY at 8.2% (20bp miss) due to rationalization-related costs.
- RR's quick hyperlocal delivery service on JioMart scaled to 4,290 pincodes across 1,000+ cities, which led to a 175% YoY increase in daily orders.
- **Reliance Consumer Brands** delivered INR44b revenue (2x YoY), with Campa gaining double-digit market share in key markets.

Bloomberg	RELIANCE IN
Equity Shares (m)	13532
M.Cap.(INRb)/(USDb)	19974.5 / 231.8
52-Week Range (INR)	1594 / 1115
1, 6, 12 Rel. Per (%)	3/6/-8
12M Avg Val (INR M)	18845

Financials & Valuations (INR b)

Y/E Mar	FY26E	FY27E	FY28E
Sales	9,830	10,429	11,033
EBITDA	1,851	2,059	2,281
Adj PAT	780	859	952
EPS (INR)	57.7	63.5	70.4
EPS Gr. (%)	12.1	10.0	10.9
BV/Sh. (INR)	675	731	794

Ratios

Net D/E	0.4	0.3	0.3
RoE (%)	8.9	9.0	9.2
RoCE (%)	8.6	8.8	9.3

Valuations

P/E (x)	25.6	23.3	21.0
P/BV (x)	2.2	2.0	1.9
EV/EBITDA (x)	12.7	11.3	10.0
Div Yield (%)	0.8	0.5	0.5

Shareholding pattern (%)

As On	Mar-25	Dec-24	Mar-24
Promoter	49.1	49.1	49.1
DII	19.2	18.8	16.8
FII	20.7	20.8	23.9
Others	11.1	11.3	10.2

FII Includes depository receipts

- We cut our FY26-27 revenue and EBITDA estimates by ~2-4% and now build in a CAGR of 14%-15% in revenue/EBITDA over FY25-28E. An acceleration in retail revenue growth remains the key trigger for RIL's stock price.

RJio: Sharp margin expansion leads to beat; FWA ramps up

- RJio's standalone revenue grew ~3% QoQ (+17% YoY), driven by 1% QoQ ARPU growth and recovery in subscriber net adds.
- Overall subscriber net adds came in at ~10m (vs. our estimate of ~9.5m), with its 5G user base increasing to 213m (vs. 190m QoQ).
- Jio AirFiber ramped up to ~7.4m subscribers (vs. 5.6m QoQ) to become the largest FWA service globally. RJio reached ~20m Home broadband connections.
- Blended ARPU inched up ~1% QoQ (and ~15% YoY) to INR209/month (vs. our estimate of INR210), led by one extra day and higher consumption in 1QFY26.
- EBITDA grew ~5% QoQ (+20% YoY) to INR167b (2% beat), driven by lower network opex and other key costs.
- EBITDA margin expanded ~125bp QoQ to 54% (~120bp beat), with incremental EBITDA margin rising to ~97% (from 53% QoQ; higher than our estimate of ~54%).
- Our FY26 estimates are broadly unchanged. We cut our FY27E revenue/EBITDA by 3% each due to lower ARPU translation for FWA subs, while FY27E PAT is cut by ~7% on account of higher interest and D&A on 5G spectrum.
- We continue to build in the next round of tariff hikes (~15% or INR50/month on the base pack) in Dec'25. We expect FY25-28E revenue/EBITDA CAGR of ~16%/19% for RJio, driven by tariff hike flow-through and FWA ramp-up. A delay in implementing the tariff hike could pose downside risks to our estimates.

Standalone: EBITDA miss; reported PAT boosted by extraordinary gain

- Revenue stood at INR1,163b (-10% YoY). EBITDA came in at INR132b (est. INR156b; -8% YoY).
- **O2C:** QoQ EBITDA was impacted by planned maintenance (3.5% QoQ decline in throughput), higher feedstock costs, and increased freight expenses. However, YoY EBITDA improvement was driven by strong transportation fuel cracks, improvement in polymer and elastomer deltas and strong domestic fuel placement (~2000 retail outlets; MS/HSD marketing volumes up 39%/34%). Ethane cracking economics continue to be more favorable than naphtha, despite the rise in ethane prices YoY.
- **E&P:** QoQ decline in EBITDA was driven by lower oil & gas realization at both KGD6 & CBM. However, RIL's share in production rose marginally QoQ at both KGD6 and CBM. On a YoY basis, 8% decline in KGD6 volumes was partially offset by improved gas price realization. Further, a sharp 21.7% YoY uptick in production from CBM was countered by 15% YoY lower CBM gas price realization.
- Reported PAT of INR179b was boosted by the sale of Asian Paints stake (INR89b) and lower-than-expected interest expenses and taxes.

Key macro performance highlights:

- Global oil demand in 1QFY26 rose by 0.6mb/d YoY to 103.4mb/d.
- The global refinery operating rate was up 10bp YoY at 78.7% in 1Q.

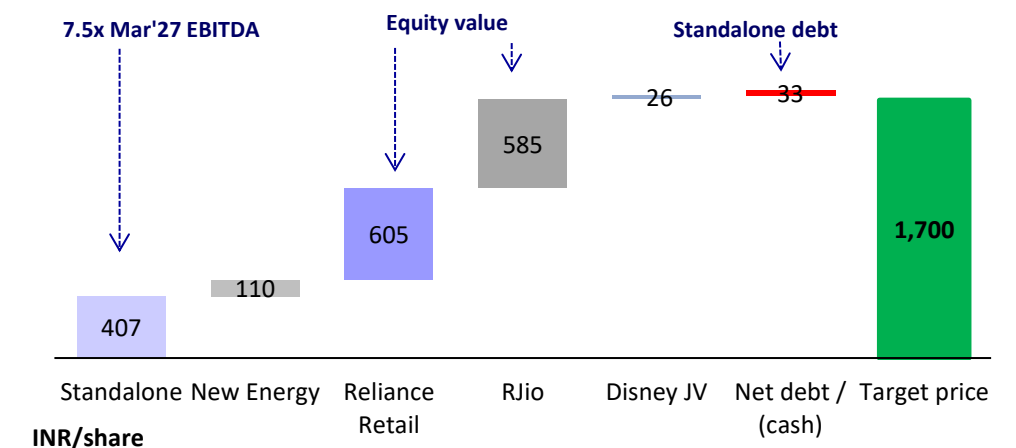
- Crude oil benchmarks declined 20% YoY, led by concerns about US tariffs and accelerated unwinding of OPEC+ production cuts.

Near-term dynamics:

- RIL expects auto fuel cracks to remain supported by the US driving season and lower global inventory levels. Further, an expected uptick in seasonal air travel should support jet fuel demand and cracks.
- Refining margins would be supported by significant refining capacity closures anticipated in Europe and North America during CY25/26, resulting in limited net capacity additions.

Valuation and view

- We reduce our FY26-27E EBITDA by 1-2% and PAT by 4% each due to broad-based earnings cuts. While 1Q was soft, we remain sanguine on RIL's growth prospects across segments.
- We expect RJio to remain the biggest growth driver with 19% EBITDA CAGR over FY25-28E, driven by one more tariff hike, market share gains in wireless, and continued ramp-up of the Homes and Enterprise offerings.
- Given recent rationalization, a low base and a scale-up of quick deliveries on JioMart and AJio, we expect growth to recover sharply in RR and build in ~14-15% CAGR in revenue/EBITDA over FY25-28E.
- After a subdued FY25, we expect earnings to recover in the O2C segment, driven by improvement in refining margins. However, our FY28E consolidated EBITDA for O2C and E&P is ~4% lower than FY24 levels.
- Overall, we build in a CAGR of ~11% in consolidated EBITDA and PAT over FY25-27, driven by a double-digit EBITDA CAGR in RJio and RR and a recovery in O2C.
- We model an annual consolidated capex of INR1.3t for RIL over FY25-28E, as the moderation in RJio capex is likely to be offset by higher capex in New Energy forays. However, we believe the peak of capex is behind, which should lead to healthy FCF generation (~INR1t over FY25-28E) and a decline in consol. net debt.
- For **Reliance Retail**, we ascribe a blended EV/EBITDA multiple of 30x (32x for core retail and ~6x for connectivity) to arrive at an EV of ~INR10.1t for RRVL and an attributable value of INR605/share (earlier INR600/share) for RIL's stake in RRVL. Sustained recovery in retail revenue remains the key for RIL's re-rating.
- We value **RJio** based on DCF – implied 13.3x Sep'27E EV/EBITDA to arrive at our enterprise valuation of INR12.5t (USD147b) and assign ~USD9b valuation to other offerings under JPL. Factoring in net debt and the 33.5% minority stake, the attributable value for RIL comes to INR585/share (earlier INR580/share).
- Using the SoTP method, we value the O2C/E&P segments at 7.5x/5.0x Sep'27E EV/EBITDA to arrive at an enterprise value of INR5.5t (or ~INR407/sh) for the standalone business. We ascribe an equity valuation of INR585/sh and INR605/sh to RIL's stake in JPL and RRVL, respectively. We assign INR110/sh (~INR1.5t equity value) to the New Energy business and INR26/sh to RIL's stake in JioStar. **We reiterate our BUY rating with a revised TP of INR1,700 (earlier INR1,685).**

Exhibit 1: RIL – SoTP valuation (INR/share)

Consolidated - Quarterly earnings summary

Y/E March	FY25				FY26				FY25	FY26	FY26	Var v/s
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	Est. (%)
Net Sales	2,318	2,315	2,400	2,614	2,436	2,412	2,473	2,535	9,647	9,830	2,661	-8%
YoY Change (%)	11.7	-0.2	6.6	10.5	5.1	4.2	3.0	-3.0	7.1	1.9	14.8	
EBITDA	388	391	438	438	429	462	478	483	1,654	1,851	453	-5%
Margins (%)	16.7	16.9	18.2	16.8	17.6	19.1	19.3	19.0	17.1	18.8	17.0	
Depreciation	136	129	132	135	138	141	146	159	531	585	138	1%
Interest	59	60	62	62	70	74	75	76	243	296	64	10%
Other Income	40	49	42	49	62	60	61	34	180	217	48	29%
PBT before EO expense	232	250	286	291	282	307	318	282	1,060	1,188	299	-6%
Extra-Ord expense	0	0	0	0	-89	0	0	0	0	-89	0	
PBT	232	250	286	291	371	307	318	282	1,060	1,278	299	24%
Tax Rate (%)	24.9	23.7	23.9	22.9	17.4	23.4	23.3	24.0	23.8	21.8	23.7	
Minority Interest & Profit/Loss of Asso. Cos.	23.1	25.4	32.6	30.3	36.9	29.2	31.4	32.4	111.4	129.8	28.3	
Reported PAT	151	166	185	194	270	205	213	182	696	870	200	35%
Adj PAT	151	166	185	194	181	205	213	182	696	780	200	-10%
YoY Change (%)	-5.5	-4.8	7.4	2.4	19.4	24.1	14.7	-6.2	0.0	12.1	32.1	
Margins (%)	6.5	7.2	7.7	7.4	7.4	8.5	8.6	7.2	7.2	7.9	7.5	

Standalone - Quarterly Earning Model

Y/E March	FY25				FY26E				FY25	FY26	FY26	Var
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Net Sales	1,299	1,301	1,244	1,330	1,163	1,227	1,227	1,229	5,173	4,847	1,142	2%
YoY Change (%)	5.9	-5.3	-2.6	-9.4	-10.4	-5.7	-1.4	-7.6	-3.2	-6.3	-12.1	
EBITDA	143	134	152	151	132	149	148	147	581	576	156	-16%
Margin (%)	11.0	10.3	12.2	11.4	11.3	12.2	12.1	11.9	11.2	11.9	13.7	
Depreciation	47	44	45	45	41	45	50	50	180	187	45	
Interest	30	27	24	21	22	25	25	29	101	101	25	
Other Income	35	38	32	56	45	43	44	44	161	177	42	
PBT before EO expense	101	102	116	142	114	122	117	112	461	465	128	-11%
Extra-Ord expense / (gain)	0	0	0	0	-89	0	0	0	0	-89	0	
PBT	101	102	116	142	203	122	117	112	461	554	128	58%
Tax	25	25	29	30	24	29	28	27	109	107	30	
Rate (%)	25.0	24.5	24.8	20.8	11.8	23.8	23.7	23.8	23.6	19.4	23.8	
Reported PAT	76	77	87	112	179	93	89	85	353	447	98	83%
Adj PAT	76	77	87	112	90	93	89	85	353	357	98	-8%
YoY Change (%)	-20.9	-31.2	-12.1	-0.6	18.0	20.7	2.2	-23.9	-16.1	1.3	28.5	
Margin (%)	5.9	5.9	7.0	8.4	7.7	7.6	7.3	6.9	6.8	7.4	8.6	
Key Assumptions												
Production meant for sale (mmt)	17.7	17.7	17.9	17.9	18.3	18.3	18.3	18.3	71.2	71.8	17.9	2%

Exhibit 2: RIL's consolidated EBITDA declined ~2% QoQ (5% below) due to weaker Retail and O2C; Digital was ~2% ahead

	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	YoY	QoQ	4QFY25E	vs. estimate
Consol. EBITDA (INR b)											
O2C	141	168	131	124	144	151	145	10.8	(3.8)	156.8	(7.5)
E&P	58	56	52	53	56	51	50	(4.1)	(2.5)	48.6	2.8
Retail	63	58	57	59	68	67	64	12.5	(5.1)	67.2	(5.0)
Digital	143	146	149	161	166	173	183	22.5	6.0	179.4	2.1
Others	20	22	20	21	21	23	26	29.3	14.1	24.1	7.6
Segmental EBITDA	424	451	409	418	456	465	468	14.3	0.7	476.1	(1.7)
Eliminations	(17)	(25)	(22)	(28)	(18)	(26)	(39)			(24.1)	
Reported EBITDA	407	425	388	391	438	438	429	10.7	(2.1)	452.0	(5.1)

Source: MOFSL, Company

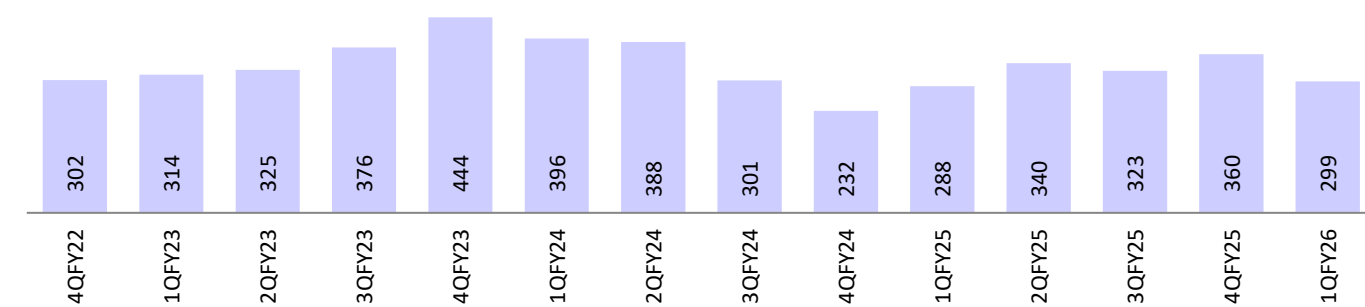
Exhibit 3: RIL's reported net debt inched up by ~INR5b QoQ to INR1.18t

INR b	Mar'23	Jun'23	Sep'23	Dec'23	Mar'24	Jun'24	Sept'24	Dec'24	Mar'25	June'25
Gross Debt	3,147	3,187	2,957	3,117	3,246	3,049	3,363	3,505	3,475	3,384
Cash & Cash equivalent	2,045	1,921	1,780	1,924	2,083	1,926	2,199	2,350	2,304	2,209
Net Debt	1,102	1,266	1,177	1,194	1,163	1,123	1,164	1,155	1,171	1,176

; Source: MOFSL, Company

Exhibit 4: RIL's reported consol capex moderated ~17% QoQ to INR299b (up ~4% YoY)

(INR b)



Source: MOFSL, Company

Exhibit 5: RIL Consolidated – summary of changes to our estimates (INR b)

RIL Consol	FY26E	FY27E	FY28E
Revenue			
Old	10,968	11,827	-
Actual/New	9,830	10,429	11,033
Change (%)	-10%	-12%	-
EBITDA			
Old	1,875	2,098	-
Actual/New	1,851	2,059	2,281
Change (%)	-1%	-2%	-
PAT			
Old	810	898	-
Actual/New	780	859	952
Change (%)	-4%	-4%	-

Source: Company, MOFSL

Exhibit 6: RIL Standalone – summary of changes to our estimates (INR b)

RIL Standalone	FY26E	FY27E	FY28E
Revenue			
Old	4,644	4,634	-
Actual/New	4,820	4,862	4,854
Change (%)	4%	6%	-
EBITDA			
Old	619	607	-
Actual/New	576	575	568
Change (%)	-7%	-5%	-
PAT			
Old	387	378	-
Actual/New	357	351	343
Change (%)	-8%	-7%	-

Source: Company, MOFSL

Exhibit 7: RJio – summary of changes to our estimates

RJio - (INR b)	FY26E	FY27E	FY28E
Revenue			
Old	1,313	1,568	
Actual/New	1,301	1,523	1,772
Change (%)	-1%	-3%	
EBITDA			
Old	699	874	
Actual/New	706	851	1,024
Change (%)	1%	-3%	
EBITDA margin (%)			
Old	53.2	55.8	
Actual/New	54.3	55.9	57.8
Change (bps)	107.7	11.4	
PAT			
Old	291	394	
Actual/New	286	366	480
Change (%)	-2%	-7%	

Source: Company, MOFSL

Exhibit 8: RRVL – summary of changes to our estimates

RRVL - (INR b)	FY26E	FY27E	FY28E
Revenue			
Old	3,369	3,901	
Actual/New	3,290	3,761	4,283
Change (%)	-2.3	-3.6	
EBITDA			
Old	283	327	
Actual/New	274	316	361
Change (%)	-2.9	-3.5	
EBITDA margin (%)			
Old	8.39	8.39	
Actual/New	8.34	8.39	8.42
Change (bps)	(5)	1	
PAT			
Old	148	175	
Actual/New	145	168	195
Change (%)	-1.9	-4.1	

Source: Company, MOFSL

RIL – story in charts

Exhibit 9: Sequential quarterly EBITDA movement

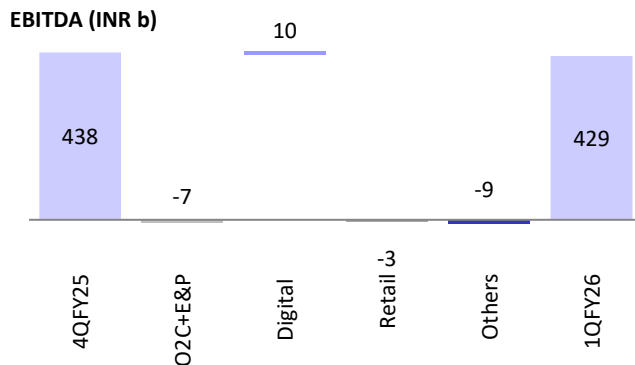


Exhibit 10: Consumer businesses contributed ~58% of EBITDA in 1QFY26

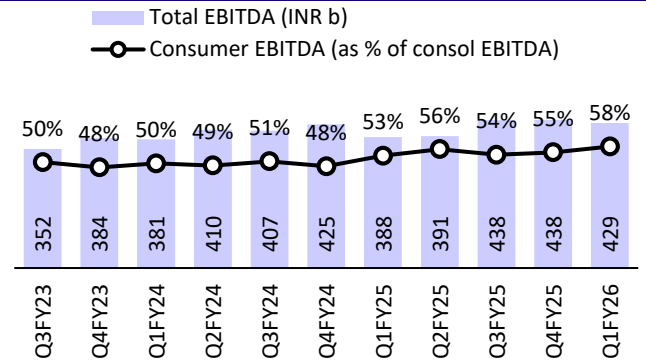


Exhibit 11: Annual EBITDA movement over FY25-27E

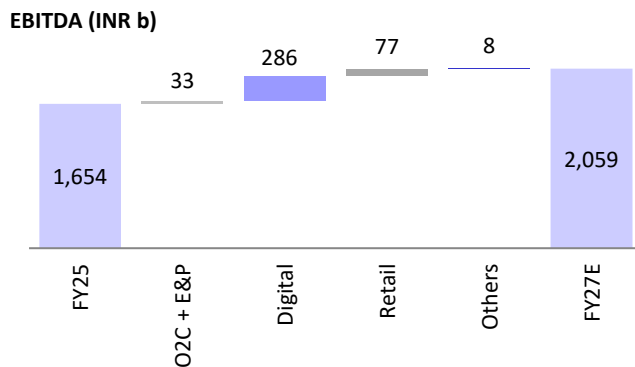


Exhibit 12: Share of consumer businesses in EBITDA rising

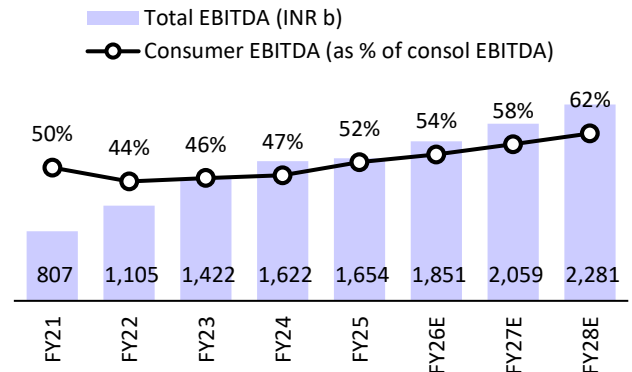


Exhibit 13: Expect ~11% cons. adj. PAT CAGR over FY25-28E

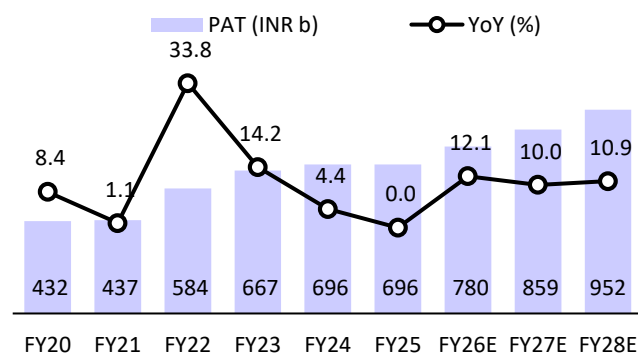


Exhibit 14: Model ~INR1.3t capex annually over FY25-28E

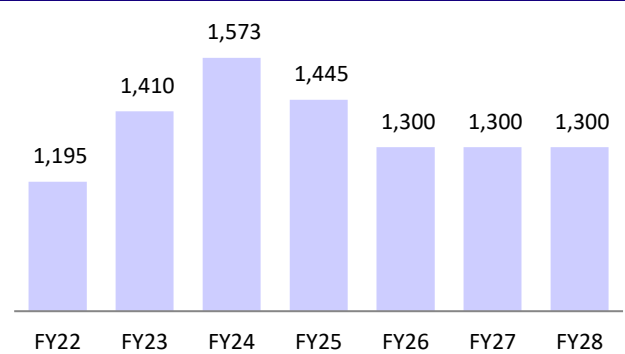


Exhibit 15: Expect ~INR1.1t FCF generation over FY25-28E

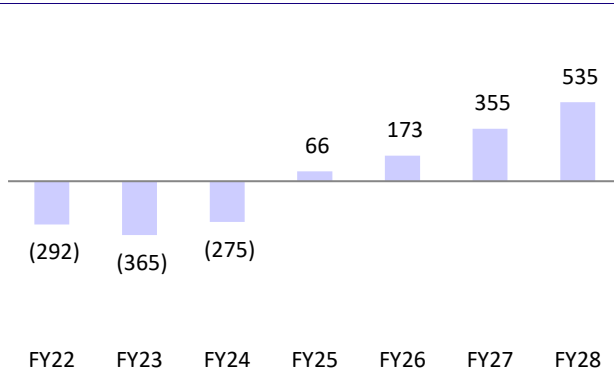
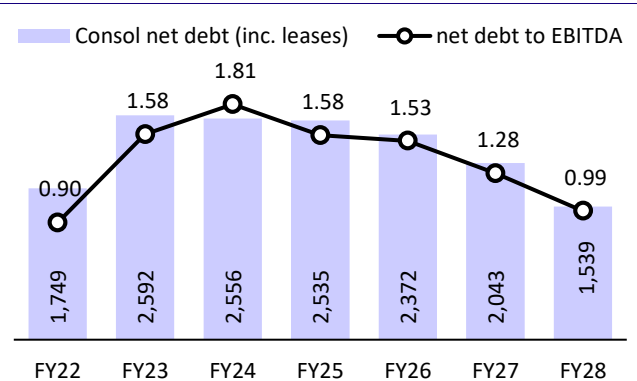


Exhibit 16: Expect net debt to decline over FY25-28E



Source: Company, MOFSL

Source: Company, MOFSL



Sharp margin expansion leads to beat; FWA ramps up

- RJio's standalone revenue stood at INR309b, **up ~3% QoQ** (~17% YoY; marginal ~1% miss), driven by ~1% QoQ ARPU growth (1% miss) and ~10m net adds (in line).
- Among key expenses, network opex rose by a modest ~1% QoQ (~7% YoY, 3% below est.), while SG&A and other costs increased ~3% QoQ (+40% YoY, ~1% below est.). Interconnect charges declined ~22% QoQ (23% below est.), while employee costs declined ~1% QoQ (5% below est.).
- Driven by lower costs, EBITDA **grew 5.3% QoQ** (+20% YoY) to INR167b (1.5% beat). EBITDA margin expanded **~125bp QoQ** to 54% (~120bp beat).
- Incremental EBITDA margin jumped to ~97% (vs. 52.6% in 4QFY25, higher vs. our estimate of ~54%).
- We understand that incremental margins on QoQ basis are boosted by certain one-off costs in the earlier quarters and note that incremental margins on annual basis are broadly in line with the normal run rate at ~63%.
- D&A expenses at INR62b rose 5% QoQ (+11% YoY, in line) as amortization on spectrum continued to be usage-based.
- However, interest costs at INR20.8b rose ~55% QoQ (+89% YoY) and came in ~41% above our estimate as RJio started charging interest cost on a part of 5G spectrum from 1QFY26.
- Reported PAT at INR67.1b was **up by a modest ~1% QoQ** (+23% YoY, 1% miss) on account of higher interest expenses.

Subscriber trends normalizing; though ARPU uptick slightly weaker

- Overall subscriber net adds came in at **~9.9m** (broadly in line with our estimate of ~9.5m QoQ), taking the total subscriber base to 498.1m as net adds normalize.
- 5G user base increased to **213m** (from 191m QoQ).
- RJio's home connects **reached ~20m**, with ~2.6m net adds in 1QFY25. Jio AirFiber user base jumped to **~7.4m** (vs. 5.6m QoQ).
- Blended ARPU was up ~1.2% QoQ (and ~15% YoY) to **INR209/month** (slightly below our estimate of INR210).
- Overall data traffic (including FTTH) was up 12% QoQ (+24% YoY), driven by a surge in data consumption due to IPL and FWA ramp-up.
- Data usage per subscriber per month rose 10% QoQ to 37GB/month (vs. 33.6GB/month QoQ).
- Voice consumption was flat QoQ (+5% YoY), with MoU per subscriber per month moderating to 1,007mins (vs. 1,024 mins QoQ).

Non-mobility revenue grew 5% QoQ while EBITDA up by modest ~ 1% QoQ

- JPL's non-mobility revenue grew ~5% QoQ to reach INR42b (up ~40% YoY), driven by strong traction in Enterprise cloud offerings and content bundling.
- JPL's non-mobility EBITDA at INR8.3b grew modest ~1% QoQ (+35% YoY) as EBITDA margin declined ~80 bp QoQ to 20.1% (-65bp YoY).
- Non-mobility business now accounts for 12%/5% of JPL's consolidated revenue/EBITDA.

Valuation: Ascribe ~USD156b (or INR13.3t) enterprise value to JPL

- We lower our FY26-28 revenue estimates by 1-3%, due to a slower ARPU uptick from tariff hikes and lower net ARPU retention from FTTH/FWA for RJio. We continue to build in the next round of tariff hikes (~15% or INR50/month on the base pack) from Dec'25. Any delay in tariff hike would pose downside risks.
- We reduce our FY27-28 EBITDA by 3% each. FY27-28 PAT cut is higher at ~7-9%, due to higher depreciation and interest costs, as RJio starts booking 5G spectrum costs in P&L.
- We expect FY25-28E revenue/EBITDA/PAT CAGR of ~16%/19%/25% for RJio, driven by tariff hike flow-through in wireless and acceleration in FWA offerings.
- We value RJio based on DCF, implying ~13.3x Sep'28 EV/EBITDA to arrive at our enterprise valuation of INR12.5t (USD147b) for RJio. We assign ~USD9b valuation to other non-mobility offerings under JPL to arrive at INR13.3t (or ~USD156b) enterprise valuation.
- Factoring in net debt and ~33.5% minority stake, the attributable equity value for RIL comes to INR585/share.

RJio – Key takeaways from the management meeting

5G adoption continues to accelerate

- RJio's 5G user base rose to 213m in 1Q (vs. 190m QoQ).
- 5G data usage continues to surge, contributing ~56% to the total 54.7 exabytes of data consumed in 1QFY26 (up 24% YoY).
- Per capita data consumption rose to 37 GB/month, driven by the IPL boost and rising FWA subscriber base.
- ARPU improved marginally to INR 209 (vs. INR 206 QoQ), supported by newer offerings and increased consumption.

Reach 20m home connects; Jio AirFiber now largest FWA service globally

- RJio added 2.6m net Home connects in 1QFY26 to reach ~20m home broadband subscribers, driven by FWA ramp-up and free trial offerings during IPL.
- Jio AirFiber subscribers increased to 7.4m (vs. 5.6m QoQ), capturing ~82% of the industry's share and propelling Jio AirFiber to become the largest FWA service globally.
- Management indicated that RJio has been able to connect 1m+ homes monthly during 1QFY26, and exit run rate of net adds was higher than 1Q entry run rate.
- RJio was running "Unlimited offer" during the IPL season, wherein users on the INR299 and above plans were offered free JioHotStar subscription for 90 days and 50-day free JioFiber/JioAirFiber trial connection.
- The success of the Unlimited Offer during the cricket season has led the company to extend the offer to 2QFY26 as well.
- RJio's in-house Unlicensed Band Radio (UBR)-based point-to-multipoint (P2MP) technology is enabling fast, scalable, and cost-effective broadband rollout.

Strong momentum in enterprise digital services

- RJio has been gaining higher connectivity share in BFSI/government, driven by managed WiFi, CPaaS and IoT.
- As per management, several key enterprise accounts have now migrated 100% of their connectivity to RJio, leading to wallet share gains.
- IoT business saw healthy traction, with share gains in automotive, payments, and utility segments.
- Management indicated that the biggest non-mobility service by revenue in JPL is Cloud, followed by Bundled Content and Enterprise WiFi.

Digital platforms scaling well across gaming, AI, and cloud PC

- JioGames, a cloud gaming platform, enables users to play high-end console quality games on smartphone, laptop/desktop or Jio-STB. JioGames has reached 3m+ registered users and 50m+ hours played.
- JioAICloud platform, which offers free 100GB storage with AI tools, has scaled to 33m registered users.
- JioPC, a cloud-based computing service that can convert any screen into a personal cloud computer, is being prepped for a mass rollout. RJio is offering JioPC on monthly subscription with a low upfront cost and no lock-in. RJio believes there is an immediate opportunity of 10m+ households for JioPC.
- RJio is receiving enquires for its end-to-end 5G stack from global telcos and is open to taking the solution to global markets.

Exhibit 17: We ascribe ~USD156b Enterprise value to JPL (implies INR585/sh attributable value for RIL)

Digital services (Sep'27 basis)	EBITDA	Implied multiple	Value (INR b)	Value (USD b)
RJIL	937	13.3	12,478	147
Wireless	838	13.3	11,160	131
Homes	99	13.3	1,319	16
JPL and others	60	13.3	799	8
Enterprise value	997	13.3	13,277	156
Net debt			1,370	16
Equity value			11,908	140
Attributable to RIL (66.48% stake)			7,916	
RIL's stake value (INR/share)			585	

Source: Company, MOFSL

Exhibit 18: RJio – Quarterly performance

Quarterly performance	1QFY25	4QFY25	1QFY26	YoY%	QoQ%	1QFY26E	Var (%)
Revenue	264.8	300.2	308.8	16.6	2.9	311.1	-0.7
Interconnect	2.6	4.9	3.9	46.9	-22.1	5.0	-23.3
LF/SUC	24.3	27.8	28.2	15.9	1.3	28.6	-1.5
Network operating costs	79.2	84.1	84.5	6.7	0.5	87.3	-3.1
Employee costs	4.9	5.0	5.0	2.5	-1.4	5.2	-5.1
SG&A and other costs	14.6	20	20	40.1	3.0	20.5	-0.7
EBITDA	139.2	158.5	166.9	19.9	5.3	164.4	1.5
Other income	1.0	3.4	6.1	499.0	81.8	3.5	74.6
Finance cost	11.0	13.5	20.8	89.0	54.6	14.8	40.6
Depreciation and amortization	56.1	59.3	62.0	10.6	4.7	62.2	-0.3
Profit before taxes	73.1	89.2	90.2	23.3	1.1	90.9	-0.8
Deferred tax	18.7	22.8	23.1	23.3	1.3	23.2	-0.6
Net income	54.5	66.4	67.1	23.3	1.0	67.7	-0.9
Adjusted net income	54.5	66.4	67.1	23.3	1.0	67.7	-0.9
Operational metrics	1QFY25	4QFY25	1QFY26	YoY%	QoQ%	1QFY26E	Var (%)
EOP subscribers (m)	489.7	488.2	498.1	1.7	2.0	497.7	0.1
Average subscribers (m)	485.8	485.2	493.2	1.5	1.6	493.0	0.0
ARPU (INR/month)	181.7	206.2	208.7	14.9	1.2	210.4	-0.8
EBITDA margins (%)	52.6	52.8	54.0	147 bp	124 bp	52.9	119 bp
Data consumption inc. FTTH (b GB)	44.1	48.9	54.7	24.0	11.9	51.7	5.8
Data consumption inc. FTTH per user (GB/month)	30.3	33.6	37.0	22.2	10.0	35.0	5.8
Voice consumption (b min)	1,420	1,490	1,490	4.9	0.0	1,475	1.0
Voice consumption per user (min/month)	974	1,024	1,007	3.4	-1.6	997	1.0
Net subscriber additions (m)	7.9	6.1	9.9			9.5	
Incremental EBITDA margin	59.3	52.6	97.0			54.3	

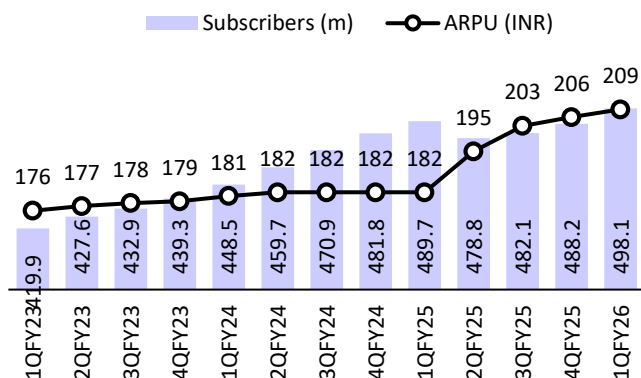
Source: MOFSL, Company

Exhibit 19: Financial snapshot of RIL's digital services segment

	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	YoY (%)	QoQ (%)
Digital services (INR b)									
Gross revenues	334.6	347.4	354.7	380.6	397.3	408.6	419.5	18.3	2.7
EBITDA	142.6	146.4	149.4	161.4	166.4	172.8	183.1	22.5	6.0
DD&A	59.0	60.4	61.4	62.8	63.9	64.8	69.0	12.3	6.5
EBIT	83.6	86.0	88.1	98.6	102.5	108.0	114.2	29.6	5.7
Digital services (ex-JPL)									
Revenue	9.5	9.1	9.2	9.4	9.8	10.1	8.9	(3)	(11)
EBITDA	3.1	2.8	3.1	2.1	0.6	2.6	1.8	(42)	(32)
EBITDA margin (%)	32.1	31.3	33.2	22.2	5.6	26.0	19.8	(1,341)bp	(622)bp

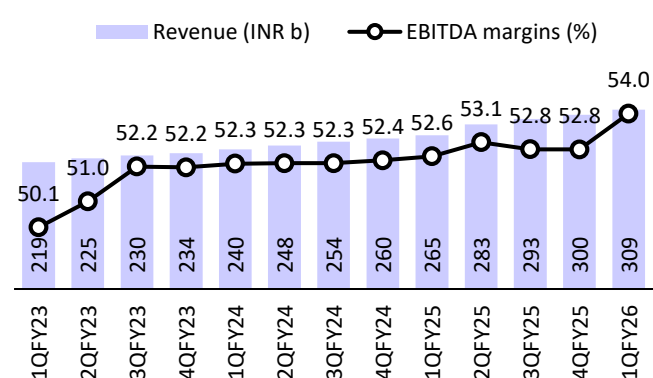
Source: MOFSL, Company

Exhibit 20: ARPU increased to INR209; while the subscriber base inched up to 498.1m (+9.9m net adds)



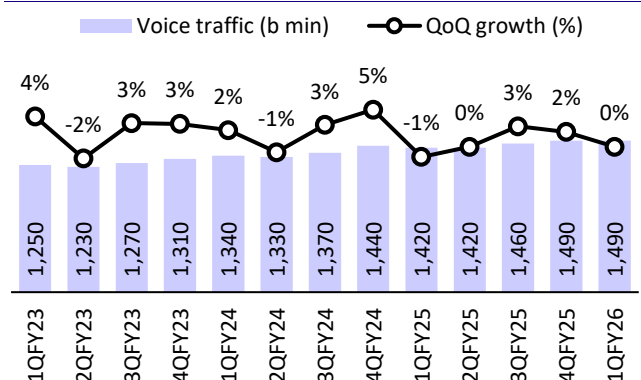
Source: MOFSL, Company

Exhibit 21: Revenue grew ~3% QoQ; margin improved ~125bp QoQ



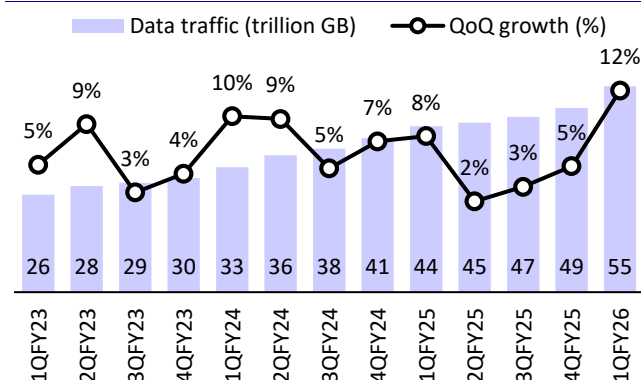
Source: MOFSL, Company

Exhibit 22: RJio – Voice traffic remained flat QoQ



Source: MOFSL, Company

Exhibit 23: RJio – Data traffic grew 12% QoQ driven by IPL



Source: MOFSL, Company

Exhibit 24: Share of non-mobility revenue in JPL mix on a rising trend; EBITDA growth was modest in 1QFY25

Jio Platforms	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	YoY	QoQ
Key financials									
Revenues	277	289	294	317	331	340	350	19.0	3.1
EBITDA	140	144	146	159	166	170	181	23.9	6.6
JPL EBITDA margin (%)	50.4	49.7	49.7	50.2	50.1	50.1	51.8	44 bp	8 bp
Finance cost	(10)	(10)	(11)	(11)	(13)	(14)	(21)	88.8	54.6
Depreciation and amortization	(56)	(58)	(59)	(60)	(61)	(62)	(65)	10.7	4.4
Profit before taxes	73	75	77	88	92	94	96	24.6	1.1
Net income	54	56	57	65	69	70	71	24.9	1.2
Operational metrics									
Non-mobility revenues	23.3	29.1	29.7	33.7	37.7	39.7	41.5	39.7	4.6
Non-mobility EBITDA	5.3	6.3	6.2	7.1	7.9	8.3	8.3	35.4	0.7
Non-mobility EBITDA margin	22.9	21.5	20.7	20.9	20.9	20.9	20.1	16 bp	3 bp
Non-mobility PAT	2.4	2.5	2.5	3.1	3.8	3.8	4.0	60.9	4.7
Non-mobility as % of JPL revenue	8.4	10.1	10.1	10.6	11.4	11.7	11.8	176 bp	17 bp
Non-mobility as % of JPL EBITDA	3.8	4.4	4.2	4.4	4.7	4.9	4.6	39 bp	(27) bp
Non-mobility as % of JPL PAT	4.4	4.4	4.4	4.7	5.5	5.4	5.6	126 bp	19 bp

Source: MOFSL, Company

Exhibit 25: RJio – summary of the changes to our estimates

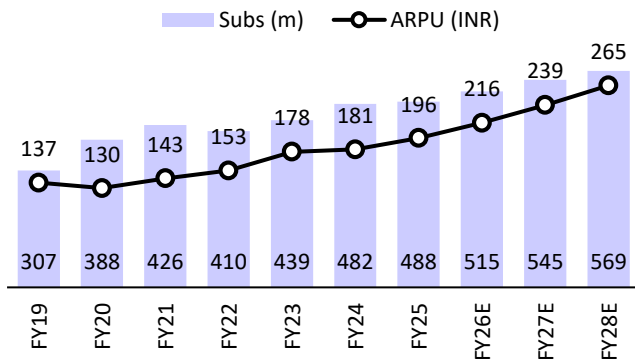
	FY26E	FY27E	FY28E
Total subs (m)			
Old	510.5	536.9	557.4
Actual/New	514.8	545.0	568.5
Change (%)	1%	2%	2%
Overall ARPU (INR)			
Old	219.2	249.5	276.4
Actual/New	216.2	239.5	265.2
Change (%)	-1%	-4%	-4%
Revenue (INRb)			
Old	1,313	1,568	1,815
Actual/New	1,301	1,523	1,772
Change (%)	-1%	-3%	-2%
EBITDA (INRb)			
Old	699	874	1,059
Actual/New	706	851	1,024
Change (%)	1%	-3%	-3%
EBITDA margin (%)			
Old	53.2	55.8	58.4
Actual/New	54.3	55.9	57.8
Change (bp)	107.7	11.4	(58.7)
Net Profit (INRb)			
Old	291	394	527
Actual/New	286	366	480
Change (%)	-2%	-7%	-9%

Exhibit 26: Key assumptions for RJio standalone

Key operating and financial metrics	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
EoP wireless subs (m)	424	405	431	471	471	488	510	525
Wireless ARPU (INR/month)	141	150	173	176	190	208	229	251
EoP Broadband (inc. FWA) subs (m)	3	5	8	11	17	27	35	44
Blended broadband ARPU (INR/month)	662	496	503	402	397	402	401	451
Overall subscribers at end-period (m)	426	410	439	482	488	515	545	569
Blended ARPU (INR/month)	143	153	178	181	196	216	239	265
Financials (INR b)								
Revenue	699	770	908	1,001	1,141	1,301	1,523	1,772
EBITDA	309	376	467	524	603	706	851	1,024
Overall EBITDA margins (%)	44.2	48.9	51.4	52.4	52.8	54.3	55.9	57.8
Net income	120	148	182	205	248	286	366	480
Balance sheet								
Net-worth	1,830	1,978	2,160	2,364	2,614	2,900	3,266	3,745
Effective net debt	511	971	1,979	2,090	1,869	1,573	1,166	577
Invested capital	2,295	3,227	4,682	5,299	5,810	6,156	6,503	6,856
Cash flow								
Operating cash flow	275	233	404	351	436	589	749	933
Working capital	19	-64	-2	30	58	20	-15	-14
Capital expenditure inc. DPL repayments	-261	-481	-336	-534	-462	-479	-403	-399
Free cash flow	34	-313	66	-153	32	130	331	521
Returns (%)								
RoAE	6.8	7.8	8.8	9.0	10.0	10.4	11.9	13.7
RoACE	6.4	6.7	5.9	5.4	6.2	7.4	9.3	12.0
CRoCI	11.5	9.8	8.5	8.5	8.9	9.9	11.2	12.6

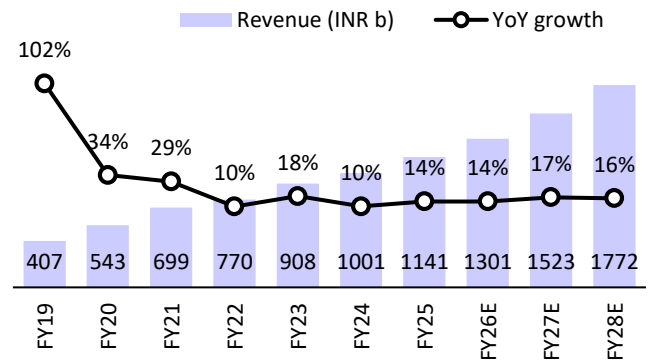
Source: MOFSL, Company

Exhibit 27: Expect 5%/11% CAGR in Subs/ARPU over FY25-28E



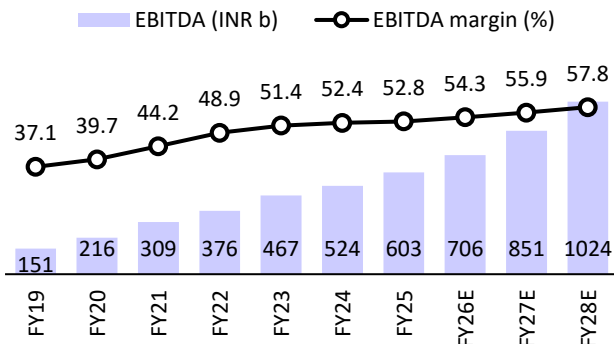
Source: MOFSL, Company

Exhibit 28: Expect revenue CAGR of ~16% over FY25-28



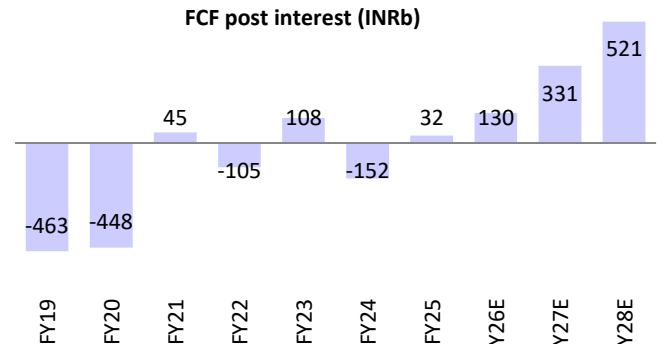
Source: MOFSL, Company

Exhibit 29: Expect 19% CAGR in EBITDA over FY25-28



Source: MOFSL, Company

Exhibit 30: Expect ~INR980b cumulative FCF generation over FY25-28E, driven by tariff hikes and lower capex



Source: MOFSL, Company



Weaker-than-expected growth led to 7% EBITDA miss

- Reliance Retail's (RR) consolidated net revenue **grew 11% YoY** to INR737b (~5% miss), due to 1) an early onset of monsoons impacting AC sales in consumer electronics, 2) lower contribution from device sales, and 3) ongoing broader market consolidation (area under operations declined by 5% YoY).
- In 1QFY26, RR added 338 new stores (closed 136 stores), leading to net 252 store adds (total 19,592 stores). Net area grew by a modest ~0.2m sqft QoQ to 77.6m sqft.
- Transactions grew 16% YoY to 389m in 1QFY26, while its registered customer base grew by 13% YoY.
- Segmental performance reflects strong growth in grocery and fashion, aided by category expansion, premiumization, and new formats.
- Grocery posted up to 25% YoY growth in key categories, while fashion formats such as Azorte and Yousta grew 59% YoY. AJIO and Luxe scaled up well on catalogue, bill value, and new user share.
- Consumer electronics growth was moderate, offset by weak cooling category sales and lower device sales.
- JioMart's quick commerce surged 175% YoY, though remained investment-heavy. Management indicated that the company will open dark stores in high-demand areas for quicker deliveries.
- Reported EBITDA (incl. investment income) grew ~13% YoY to INR64b (5% miss).
- Operational EBITDA **grew ~11% YoY** to INR60.4b (~7% miss) as operational EBITDA margin was **stable YoY at 8.2% (20bp miss)** as expenses related to restructuring initiatives (store closures) continued to impact profitability.
- Depreciation stood at INR15.1b (down 9% YoY), while finance cost grew ~8% YoY to INR5.9b.
- Consequently, reported PAT jumped 33% YoY to INR32.7b.

Valuation and view

- After a recovery in 4Q (net revenue up 16% YoY), RR's growth moderated in 1QFY26, with core-retail revenue growth likely in mid-single digits (on low base).
- However, with the completion of store rationalization, rising traction in quick commerce, a low base of 2QFY25 (net revenue -4% YoY) and a boost from the upcoming festive season, we believe RR's growth will rebound sharply.
- We cut our FY26-27E revenue/EBITDA estimates by 2-4%. However, we continue to expect a CAGR of 14%/15% in RR's revenue/EBITDA over FY25-28E.
- We ascribe a 30x Sep'27E blended EV/EBITDA multiple (~32x for core retail and ~6x for connectivity) to arrive at an EV of ~INR10.1t for RRVL and an attributable value of INR605/share for RIL's stake in RRVL. A continued recovery in Retail revenue growth remains the key trigger for RIL's stock price.

Reliance Retail – Key takeaways from the management meeting

- **Integrated retail ecosystem:** RR operates India's largest integrated retail network (19.6k physical retail outlets, multiple online and B2B platforms), which seamlessly connects brands to over 358m customers.
- **Grocery:** Core grocery categories saw healthy double-digit growth, aided by premiumization, format innovation, and new product launches. Metro format saw strong growth momentum across key categories.
- **JioMart:** JioMart has scaled up rapidly to cover 4,290 pin codes across 1,000+ cities, to deliver 175% YoY growth in daily orders with deepened presence in fresh and daily essentials.
- **Quick commerce strategy:** Management indicated that the company is already opening dark stores in select micro markets to cater to rising demand. RR remains focused on organic growth as integrating another player's network is difficult and cost economics are unfavorable. Further, JioMart is seeing good demand for hyperlocal deliveries beyond the top 50 cities as well, with the average order value largely similar to the top 50 cities, but with lower costs.
- **Fashion & Lifestyle:** Fashion vertical saw growth led by new formats, private brands, and expansion into non-apparel categories. Emerging formats like GAP, Azorte and Yousta registered 59% growth YoY (170+ stores).
- **AJIO and Shein:** These platforms saw strong traction with rising new customer contribution, faster deliveries (AJIO Rush – 4hour delivery in 6 cities), and expanded catalogues. New customers' revenue share at 18% was up by 150bp YoY, while the average bill value was up 17% YoY on AJIO.
- **Consumer Electronics:** The average bill value grew 26% YoY with a 200bp rise in conversions, though AC sales were impacted by early monsoons. The resQ service network expanded 31% YoY to 1,621 centers. Kelvinator IP acquisition further strengthens its own-brand portfolio.
- **Consumer Products:** RIL Consumer Products (RCPL) scaled up to INR44b in revenue in 1QFY26 (2x YoY), with Campa recording double-digit market share in key markets. RCPL will be demerged from RRVL to increase its focus on the consumer brands portfolio. Management expects RCPL to become one of India's largest FMCG company by 2030.
- **LFL growth:** Grocery and F&L posted mid-to-high single digit LFL in 1QFY26.
- **Margins:** Management indicated that margin expansion was curtailed due to certain costs (manpower, rentals etc.) related to store closures from earlier quarters. However, the rationalization of stores is largely done and should help to boost margins in the coming quarters.

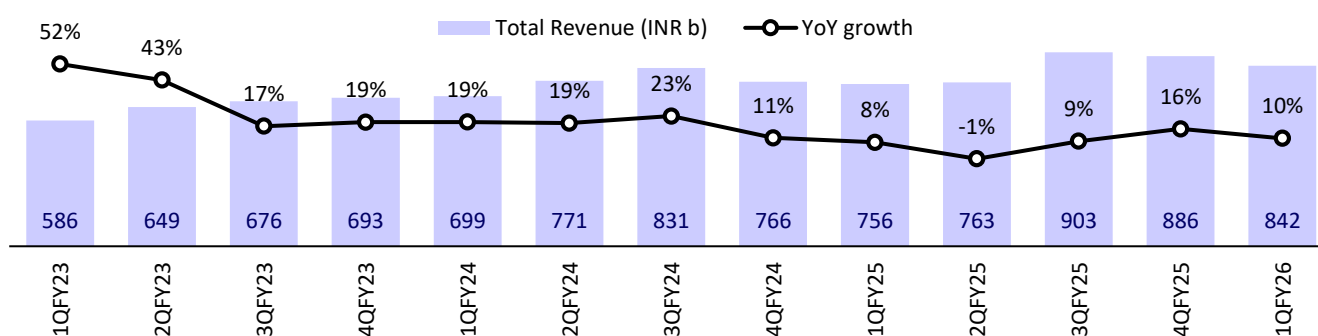
Exhibit 31: Ascribe INR10.1t EV to RR, which implies INR605/share valuation for RIL's stake

RRVL valuation	EBITDA (INR b)	multiple (x)	Value
Core EBITDA	310	32	9,904
Connectivity	29	6	158
Enterprise Value (INR b)	338	30	10,062
Less Net Debt			256
Equity Value (INR b)			9,806
No of Shares (b)			13.5
Equity value (INR/sh)			725
RIL stake in RRVL			83.5%
RRVL value in RIL SOTP (INR/sh)			605

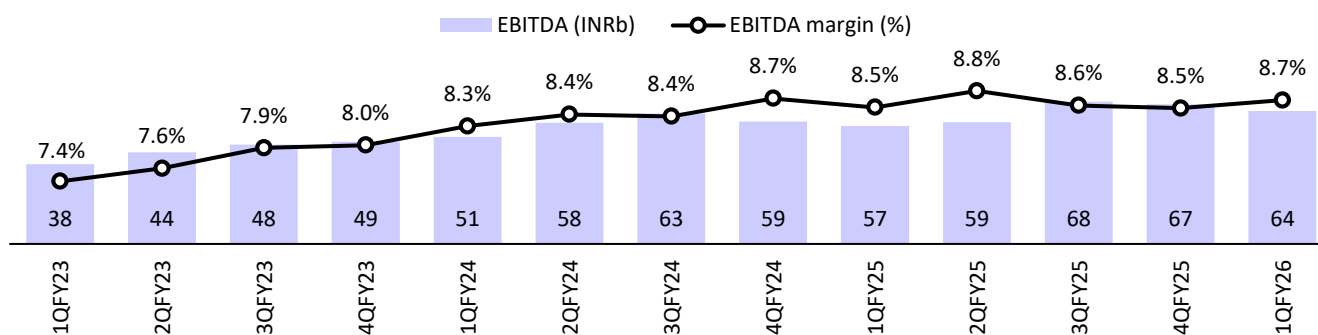
Exhibit 32: Quarterly performance of Reliance Retail

(INR b)	1QFY25	4QFY25	1QFY26	YoY%	QoQ%	1QFY26E	v/s est %
Net Revenue	663	786	737	11.3	-6.2	772	-4.5
Reported EBITDA	57	67	64	12.7	-4.9	67	-5.0
Operating EBITDA	54	65	60	10.9	-7.2	65	-6.9
EBITDA Margin (%)	8.2%	8.3%	8.2%	-2bp	-8bp	8.4%	-21bp
Retail Area (m sqft)	81.3	77.4	77.6	-4.6	0.3	79.7	
Stores	18,918	19,340	19,592	674.0	252	19,490	
PAT	25	35	33	33.3	-7.5	0	

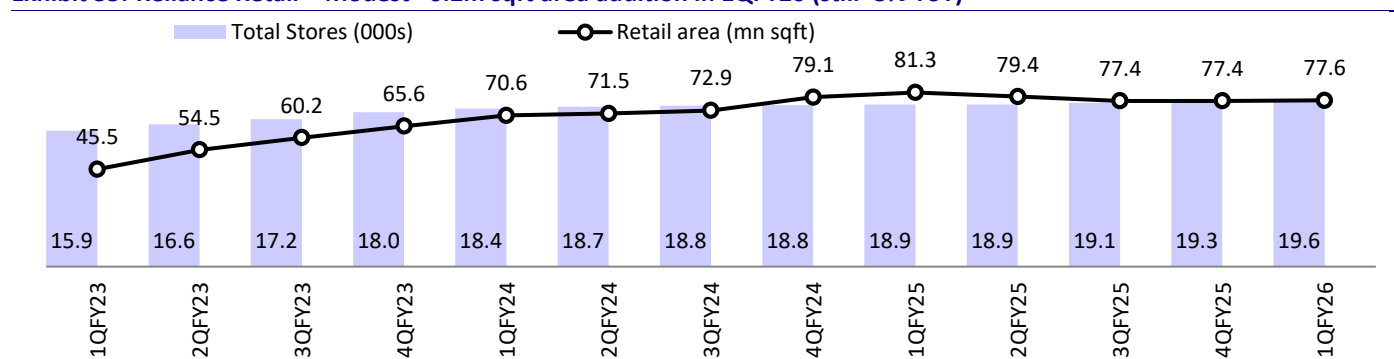
E: MOFSL estimates

Exhibit 33: Reliance Retail – Gross revenue grew 10% YoY (vs. 16% YoY in 4Q)


Source: Company, MOFSL

Exhibit 34: Reliance Retail – Reported EBITDA margin (incl. investment income) expanded ~20bp YoY to ~8.7%


Source: Company, MOFSL

Exhibit 35: Reliance Retail – Modest ~0.2m sqft area addition in 1QFY26 (still -5% YoY)


Source: Company, MOFSL

Exhibit 36: KPIs for 1QFY26: Registered customer base grew to 358m (3% QoQ)

(Fig in m)	1QFY25	4QFY25	1QFY26	YoY (%)	QoQ (%)
Customer base	316	349	358	13%	3%
Transactions	334	361	389	16%	8%

Exhibit 37: Key assumptions for Reliance Retail

Key financial metrics (INR b)	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Gross revenue	1,576	1,997	2,604	3,068	3,309	3,743	4,278	4,873
Core retail	736	1,073	1,514	1,866	1,938	2,180	2,449	2,744
Connectivity	841	924	1,090	1,202	1,371	1,563	1,829	2,128
Net revenue	1,391	1,750	2,309	2,731	2,910	3,290	3,761	4,283
Core retail	678	965	1,383	1,710	1,746	1,963	2,207	2,476
Connectivity	713	785	926	1,021	1,164	1,327	1,553	1,807
EBITDA	83	108	174	219	239	274	316	361
Core retail	69	92	156	199	216	248	285	325
Connectivity	14	15	18	20	23	26	30	35
YoY revenue growth (%)								
Gross revenue	(3.3)	26.7	30.4	17.8	7.9	13.1	14.3	13.9
Core retail	(24.7)	45.8	41.1	23.3	3.8	12.5	12.3	12.1
Connectivity	28.8	9.9	17.9	10.3	14.1	14.0	17.1	16.3
Net revenue	(4.8)	25.8	32.0	18.3	6.6	13.1	14.3	13.9
Core retail	(25.3)	42.3	43.4	23.6	2.1	12.5	12.4	12.2
Connectivity	28.7	10.1	17.9	10.3	14.0	14.0	17.1	16.3
EBITDAM on net revenue (%)	6.0	6.2	7.5	8.0	8.2	8.3	8.4	8.4
Core retail	10.2	9.6	11.3	11.6	12.4	12.6	12.9	13.1
Connectivity	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0

Source: MOFSL, Company

Exhibit 38: RRVL – Summary of our revised estimates

(INR b)	FY26E	FY27E	FY28E
Revenue			
Old	3,369	3,901	
Actual/New	3,290	3,761	4,283
Change (%)	-2.3	-3.6	
EBITDA			
Old	283	327	
Actual/New	274	316	361
Change (%)	-2.9	-3.5	
EBITDA margin (%)			
Old	8.39	8.39	
Actual/New	8.34	8.39	8.42
Change (bp)	(5)	1	
Net Profit			
Old	148	175	
Actual/New	145	168	195
Change (%)	-1.9	-4.1	

Source: Company, MOFSL

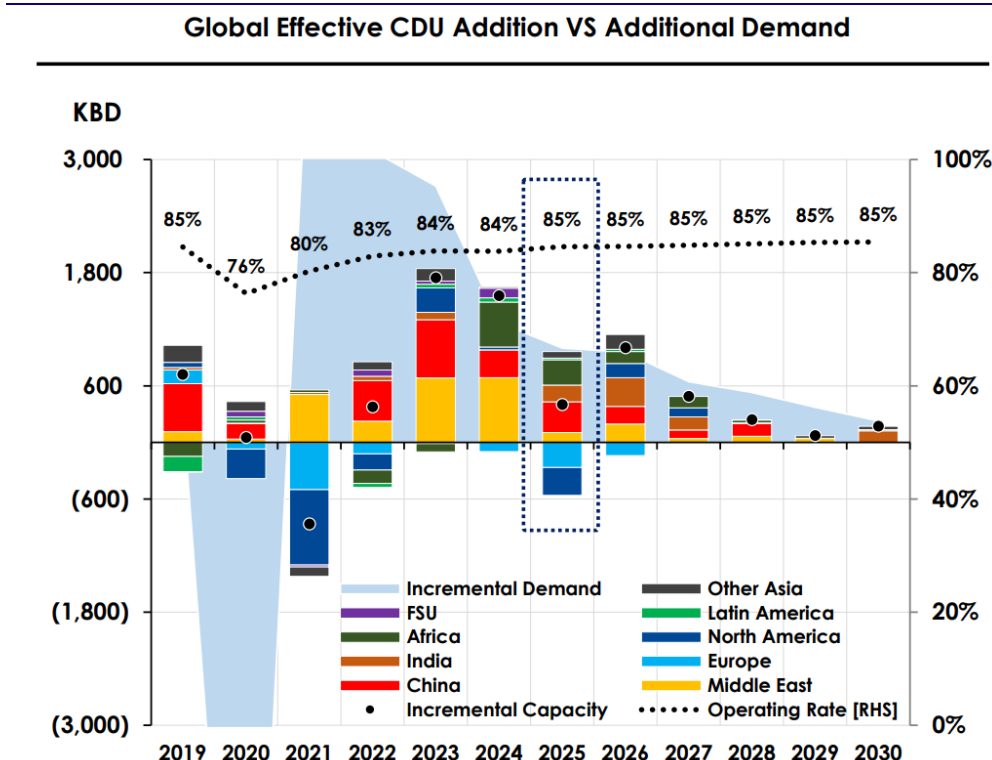
Standalone – 2Q to benefit from strong refining and volume growth

O2C: 1Q impacted by shutdown and higher opex

- **O2C EBITDA down 13% QoQ/8% YoY in 1QFY26:** QoQ EBITDA was impacted by planned maintenance (3.5% QoQ decline in throughput), higher feedstock costs, and increased freight expenses. However, EBITDA improvement YoY was driven by strong transportation fuel cracks, improvement in polymer and elastomer deltas, and strong domestic fuel placement (~2000 retail outlets; MS/HSD marketing volumes up 39%/34%). Ethane cracking economics continue to be more favourable than naphtha, despite the rise in ethane prices YoY.
- **Jio-BP continues to shine:** Jio-BP expanded its network to 1,991 fuel outlets (vs. 1,730 in 1Q FY25). Its HSD/MS sales grew 34.2%/38.6% YoY, significantly outpacing industry growth of -1.3% and 7.1%, respectively.
- **Global diesel demand** increased by 0.3mb/d YoY to 29.6mb/d, led by strong demand in India. Cracks were up YoY/QoQ at USD15.8/bbl (4QFY25: USD14.3/bbl) due to refinery turnarounds in the Middle East and China and the Iran-Israel conflict.
- **Global gasoline demand** increased by 0.2mb/d YoY to 27.6mb/d. Gasoline cracks improved YoY/QoQ to USD9.9/bbl, led by the US driving season, reduced Chinese exports, and supply disruption from Africa refineries.
- **ATF cracks** also improved by USD1 per bbl both YoY/QoQ.
- **Global oil demand** rose by 0.5mb/d YoY, led by Asia (ex. China and OECD Asia). Global refinery operating rates were up 10bp YoY, while global cracker operating rates declined 190bp YoY.

Jio-BP's HSD/MS sales grew
34.2%/38.6% YoY.

Exhibit 39: Global net refining capacity additions vs. additional demand



Source: Thai Oil, MOFSL

Exhibit 40: O2C operating performance

Feedstock (mmt)	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	YoY % change
Throughput	20.0	18.7	19.8	19.8	20.2	20.2	20.3	19.1	-4%
Production meant for sale	17.1	16.4	17.1	17.7	17.7	17.9	17.9	17.3	-2%
Transportation fuels	11.1	10.2	11.3	11.6	11.2	11.9	12.0	11.4	-2%
Polymers	1.5	1.2	1.5	1.4	1.5	1.5	1.6	1.5	7%
Fiber Intermediates	0.9	0.8	0.8	0.7	0.8	0.8	0.8	0.7	0%
Polyesters	0.6	0.6	0.6	0.7	0.7	0.7	0.7	0.7	0%
Chemicals and Others	3.0	3.6	2.9	3.3	3.5	3.0	2.8	3.0	-9%

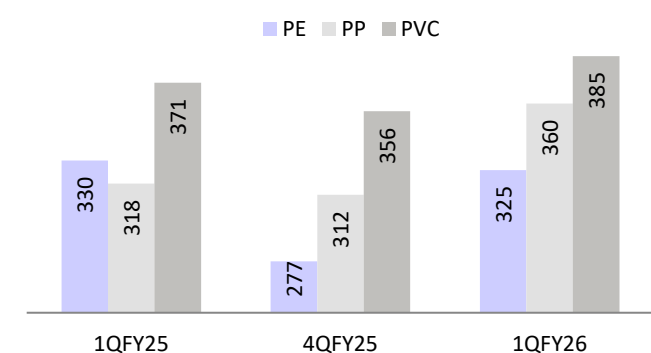
Source: Company, MOFSL

Petchem: Polymer/Polyester deltas improve

PE/PP/PVC margins up
1%/13%/14% YoY in
1QFY26

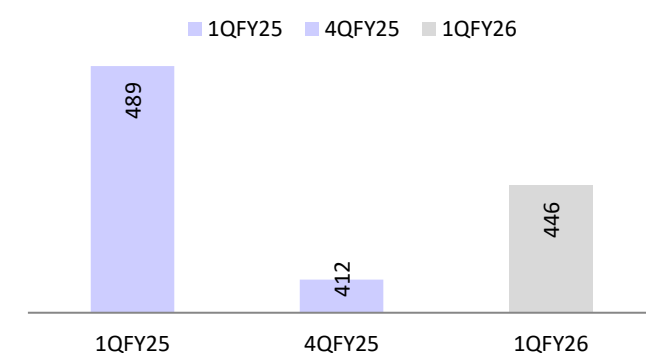
- In the **polymers segment**, PP and PVC margins rose by 13% and 4% YoY, respectively, while PE margins declined by 1% YoY due to supply-side pressures. Singapore Naphtha prices dropped 14% YoY, and EDC prices fell sharply by 42% due to increased availability.
- In the **polyester chain**, overall margin declined to USD446/mt (vs USD489/mt). PX–Naphtha margin dropped 34% YoY due to a supply overhang, while MEG margins improved on lower port inventories in China. Margins for downstream polyester products increased, driven by stronger global demand and relatively softer intermediate prices.
- RIL expects domestic demand to remain healthy for polymers amid a good monsoon season and the upcoming festive season. It focuses on optimizing polyester margin with an increase in gasoline yield vs PX.

Exhibit 41: Polymer deltas for the quarter (USD/mt)



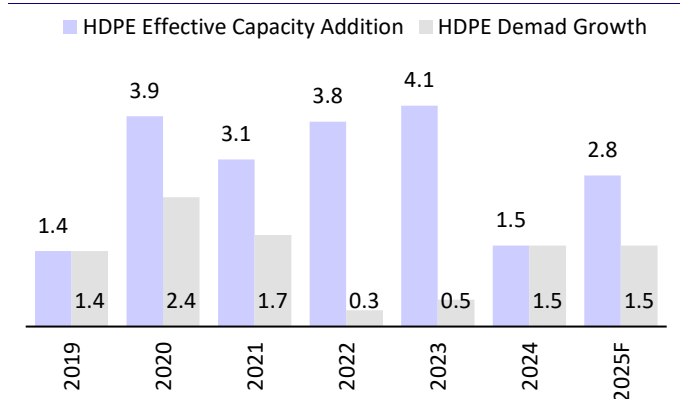
Source: Company, MOFSL

Exhibit 42: Polyester chain margins in 1QFY26 (USD/mt)



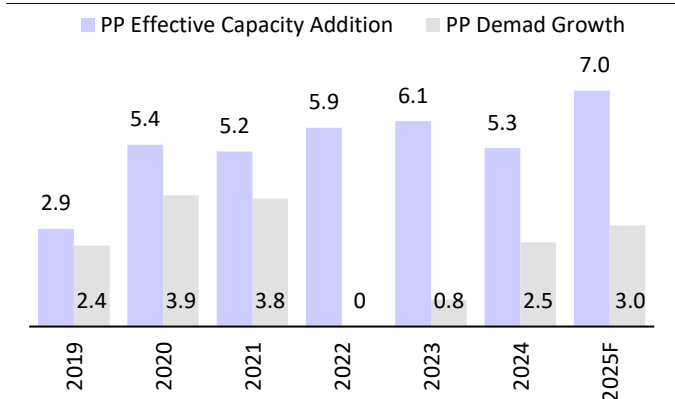
Source: Company, MOFSL

Exhibit 43: Global HDPE capacity addition vs. demand growth



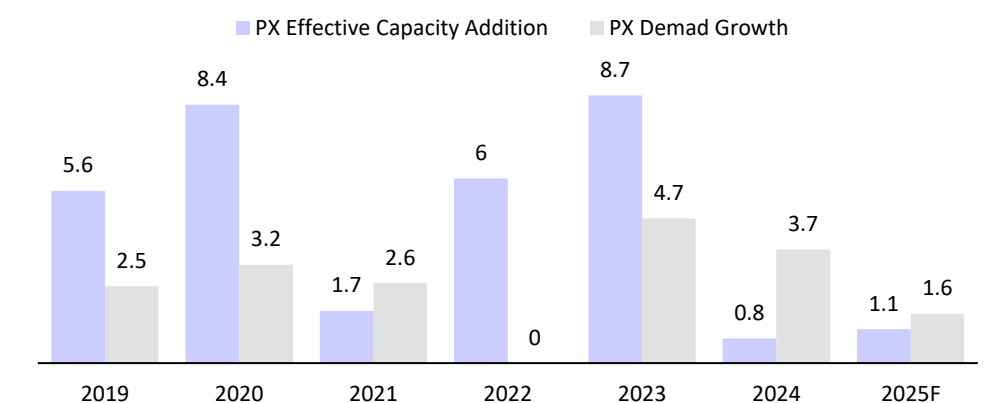
Source: Thai Oil, MOFSL

Exhibit 44: Global PP capacity addition vs. demand growth



Source: Thai Oil, MOFSL

Exhibit 45: Global PX capacity addition vs. demand growth



Source: Thai Oil, MOFSL

At KGD6, average production stood at 26.55mmscmd of gas and ~19,300 bbl/day of oil and condensate.

E&P: Focus on new development drilling

- QoQ decline in EBITDA was driven by lower oil & gas realization at both KGD6 & CBM. However, RIL's share in production rose marginally QoQ at both KGD6 and CBM. On a YoY basis, 8% decline in KGD6 volumes was partially offset by improved gas price realization. Further, a sharp 21.7% YoY uptick in production from CBM was countered by 15% YoY lower CBM gas price realization.
- Production was impacted by natural decline and planned shutdowns. Focus remains on exploration in the coming years.
- Workover activities are underway to enhance output. Further, upside has been identified in existing reservoirs and additional wells are planned.
- **At CBM**, Phase-II drilling of 40 multi-lateral wells has commenced. Also, 2 wells have been completed and 1 has been brought into production.
- Spot LNG prices remain around USD11-13/mmbtu, supported by a recovery in global demand.

Exhibit 46: Gas production profile and unit price realization

Particulars	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	YoY change	QoQ change
Revenue (INR b)	66.2	67.2	64.7	61.8	62.2	63.7	64.4	61.0	-1%	-5%
EBITDA (INR b)	47.7	58.0	56.1	52.1	52.9	55.7	51.2	50.0	-4%	-2%
EBITDA margin (%)	72.0%	86.4%	86.7%	84.3%	85.0%	87.4%	79.5%	81.9%	-3%	3%
Production- BCFe (RIL share)										
KG D6	68.3	72.3	71.4	69.4	69.3	68.5	63.7	63.9	-8%	0%
CBM	2.1	2.0	2.1	2.3	2.6	2.7	2.7	2.8	22%	4%
Price Realization										
KG D6 (GCV) (USD/mmbtu)	10.5	9.7	9.5	9.3	9.6	9.7	10.1	10.0	8%	-1%
CBM (GCV) (USD/mmbtu)	13.7	15.6	14.3	11.6	11.4	10.6	10.4	9.9	-15%	-4%

Source: Company, MOFSL

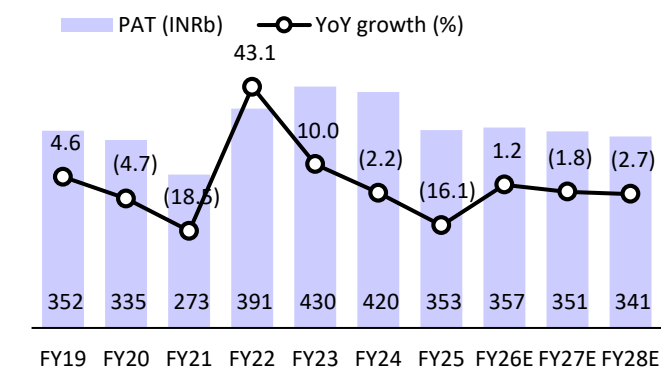
New Energy positioned as the next growth engine

- RIL is progressing on an end-to-end **sand-to-solar PV module** manufacturing chain. Further, it aims to develop **10 Giga factories** covering solar modules, batteries, electrolyzers, and more.
- The company is moving up the technology value chain, and is investing in **deep technologies** like HJT solar modules and advanced battery chemistries.
- **Module factory** is already operational and **cell manufacturing** is expected to commence **next quarter**.
- Target is to achieve daily installation of **50 MW solar modules** and **175 MWh battery capacity**. The aim is to **operationalize the new energy ecosystem within 4-6 quarters**.
- **Electrolyser manufacturing** setup is underway to support green hydrogen production using captive renewable power. Further, RIL is setting up **biogas plants** as part of the roadmap toward **green ammonia** production.
- The **New Energy business** is positioned as the next growth engine, ensuring energy security at affordable costs for both captive and third-party needs.
- However, the company is still evaluating business models based on large captive needs. The potential to sell either modules or energy depends on viability.

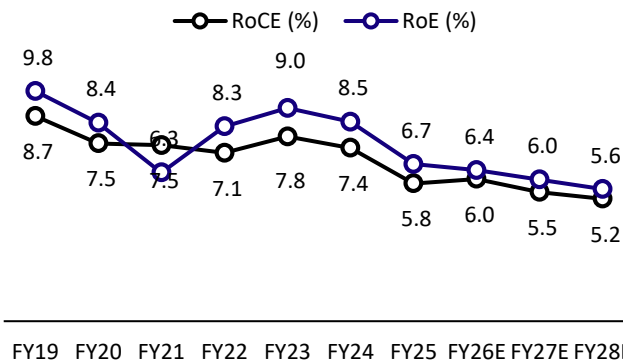
We estimate RIL SA EBITDA to remain flat YoY in FY26

- **Range-bound O2C earnings performance over FY26-27:** Overall, we see a range-bound EBITDA performance in the standalone business over FY26-27. Refining margin rebounded in 1QFY26 despite weak oil demand overall, aided by 1) seasonality, as the driving season commences in the US, 2) impact of low inventory levels for key products, 3) higher-than-expected refining capacity closures, which helped to partially offset the impact of strong capacity growth. Overall, we still remain cautious on refining and see limited upside risk from current levels.
- **KG-D6 EBITDA under pressure from natural decline, some pricing pressure:** We are now building in a slight decline in production volumes from KG D6, given the natural decline. We also bring down our gas realization marginally given a weaker commodity price outlook going forward. We are not building in any earnings contributions from new petchem expansion projects until FY28.

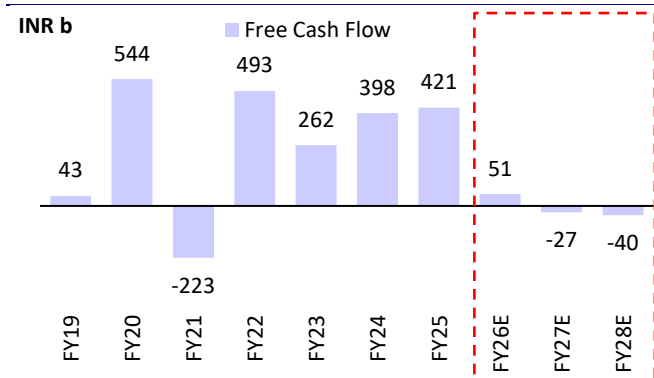
Standalone business – Story in charts

Exhibit 47: Standalone PAT profile


Source: Company, MOFSL

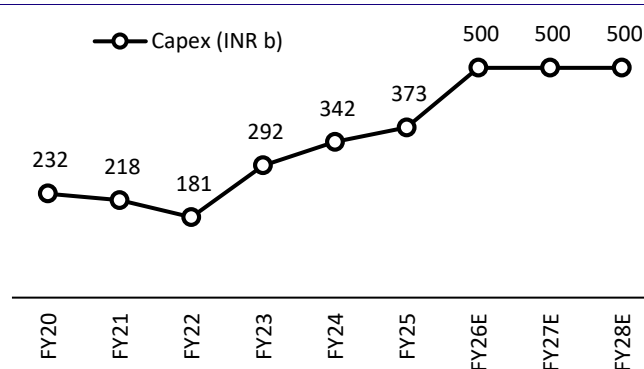
Exhibit 48: Return ratios to stabilize going forward


Source: Company, MOFSL

Exhibit 49: Standalone business FCF trend over FY19-28E


Note: including investments in New Energy for FY26 and FY27

Source: Company, MOFSL

Exhibit 50: INR500b capex to be incurred p.a. in FY26/27/28


Note: includes investments in New Energy for FY26 and FY27

Source: Company, MOFSL

Exhibit 51: We expect ~11% CAGR in RIL's consolidated EBITDA over FY25-28E, driven by Digital and organized retail

RIL EBITDA build-up	FY20	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
O2C	538	382	527	621	624	550	588	614	618
E&P	4	3	55	136	202	212	197	181	174
Digital	233	340	403	503	567	650	779	936	1,116
Organized retail	97	98	124	180	231	251	287	328	373
Others	48	63	79	56	86	85	109	114	115
Segment EBITDA	920	886	1,187	1,495	1,710	1,748	1,960	2,173	2,395
Eliminations	-30	-79	-83	-74	-88	-94	-109	-114	-115
Reported EBITDA	890	807	1,105	1,422	1,622	1,654	1,851	2,059	2,281

Source: MOFSL, Company

Reliance Jio Infocomm: Financials and valuations

Consolidated - Income Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	699	770	908	1,001	1,141	1,301	1,523	1,772
Change (%)	28.7	10.1	17.9	10.3	14.0	14.0	17.1	16.3
Tower Rental Cost	221	250	285	306	329	354	399	431
Spectrum and License Costs	78	91	91	92	105	119	140	162
Access and Roaming Charge	46	8	9	11	17	16	18	19
Employees Cost	13	14	16	19	20	21	23	27
Other Expenses	32	30	39	49	68	85	93	108
Total Expenditure	390	393	441	477	539	595	672	748
% of Sales	55.8	51.1	48.6	47.6	47.2	45.7	44.1	42.2
EBITDA	309	376	467	524	603	706	851	1,024
Margin (%)	44.2	48.9	51.4	52.4	52.8	54.3	55.9	57.8
Depreciation	115	136	185	214	231	261	295	319
EBIT	194	240	281	310	372	445	556	705
Int. and Finance Charges	38	44	41	40	48	86	95	89
Other Income	5	2	4	5	9	26	30	28
PBT after EO Exp.	161	199	244	275	333	385	491	644
Total Tax	41	50	62	70	85	98	125	164
Tax Rate (%)	25.3	25.4	25.5	25.5	25.5	25.5	25.5	25.5
Reported PAT	120	148	182	205	248	286	366	480
Adjusted PAT	120	148	182	205	248	286	366	480
Change (%)	116.0	23.3	22.9	12.4	21.2	15.5	27.6	31.2
Margin (%)	17.2	19.2	20.1	20.4	21.7	22.0	24.0	27.1

Consolidated - Balance Sheet

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	450	450	450	450	450	450	450	450
Total Reserves	1,380	1,528	1,710	1,914	2,164	2,450	2,816	3,295
Net Worth	1,830	1,978	2,160	2,364	2,614	2,900	3,266	3,745
Total Loans	300	797	1,529	1,656	1,922	1,732	1,392	1,351
Capital Employed	2,129	2,775	3,689	4,020	4,536	4,632	4,658	5,097
Gross Block	1,965	2,555	2,867	3,031	4,386	4,956	5,506	5,966
Less: Accum. Deprn.	253	389	615	828	1,023	1,285	1,580	1,898
Net Fixed Assets	1,712	2,165	2,252	2,203	3,363	3,671	3,926	4,068
Capital WIP	170	479	1,660	2,079	1,110	910	710	610
Total Investments	15	17	17	36	204	204	204	204
Curr. Assets, Loans&Adv.	604	524	529	556	564	554	633	1,201
Account Receivables	14	43	24	15	10	14	32	53
Cash and Bank Balance	6	6	9	14	63	69	130	678
Loans and Advances	584	475	496	527	491	470	470	470
Curr. Liability & Prov.	371	410	768	855	705	707	815	986
Account Payables	22	20	34	43	43	43	43	43
Other Current Liabilities	323	313	595	601	366	270	253	259
Provisions	26	78	140	210	296	394	519	683
Net Current Assets	233	114	-240	-299	-141	-153	-183	215
Appl. of Funds	2,129	2,775	3,689	4,020	4,536	4,632	4,658	5,097

Reliance Jio Infocomm: Financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)								
EPS	2.7	3.3	4.0	4.5	5.5	6.4	8.1	10.7
Cash EPS	5.2	6.3	8.2	9.3	10.6	12.2	14.7	17.7
BV/Share	40.7	44.0	48.0	52.5	58.1	64.4	72.6	83.2
Valuation (x)								
FCF per share	1.5	0.6	3.2	0.4	0.7	2.9	7.4	11.6
Return Ratios (%)								
RoE	6.8	7.8	8.8	9.0	10.0	10.4	11.9	13.7
RoCE	6.9	7.4	6.6	6.1	6.6	7.7	9.4	11.2
RoIC	7.6	8.5	9.8	11.9	11.0	10.0	11.7	14.6
Working Capital Ratios								
Fixed Asset Turnover (x)	0.4	0.3	0.3	0.3	0.3	0.3	0.3	0.3
Asset Turnover (x)	0.3	0.3	0.2	0.2	0.3	0.3	0.3	0.3
Debtor (Days)	7	20	10	6	3	4	8	11
Creditor (Days)	12	10	13	16	14	12	10	9
Leverage Ratio (x)								
Current Ratio	1.6	1.3	0.7	0.7	0.8	0.8	0.8	1.2
Interest Cover Ratio	5.0	5.5	6.9	7.8	7.7	5.1	5.8	8.0
Net Debt/Equity	0.2	0.4	0.7	0.7	0.6	0.5	0.3	0.1

Consolidated - Cash Flow Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	161	199	244	275	333	385	491	644
Depreciation	115	136	185	214	231	261	295	319
Interest & Finance Charges	38	44	41	40	48	86	95	89
Direct Taxes Paid	-1	-1	13	-1	1	-	-	-
(Inc)/Dec in WC	19	-64	-2	30	58	20	-15	-14
CF from Operations	332	313	482	558	671	752	866	1,038
Others	-6	0	-1	-4	-177	-143	-132	-118
CF from Operating incl EO	326	313	481	553	494	609	734	919
(Inc)/Dec in FA	-257	-288	-335	-533	-462	-479	-403	-399
Free Cash Flow	69	25	146	20	32	130	331	521
(Pur)/Sale of Investments	14	-1	1	-16				
Others	0	0	0	1	9	26	30	28
CF from Investments	-243	-288	-334	-548	-453	-453	-373	-371
Issue of Eq/Pref.Shares	0	0	0	0	0	0	0	0
Inc/(Dec) in Debt	-120	106	-107	172	172	-150	-300	0
Interest Paid	-23	-130	-38	-172	0	0	0	0
Others	-8	0	0	0	0	0	0	0
CF from Fin. Activity	-152	-24	-145	0	172	-150	-300	0
Inc/Dec of Cash	-69	0	2	5	212	6	61	548
Opening Balance	71	2	2	4	10	59	65	126
Closing Balance	2	2	4	10	222	65	126	674
Other Bank Balance	4	4	4	4	4	4	4	4
Total balance	6	6	9	14	226	69	130	678

Reliance Retail Ventures: Financials and valuations

Consolidated - Income Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E	FY28E
Total Income from Operations	1391	1750	2309	2731	2910	3290	3761	4283
Change (%)	-4.9	25.8	32.0	18.3	6.6	13.1	14.3	13.9
Total Expenditure	1,308	1,642	2,135	2,512	2,671	3,016	3,445	3,923
% of Sales	94.0	93.8	92.5	92.0	91.8	91.7	91.6	91.6
EBITDA	83	108	174	219	239	274	316	361
Margin (%)	6.0	6.2	7.5	8.0	8.2	8.3	8.4	8.4
Depreciation	18	22	40	56	60	68	77	85
EBIT	65	86	135	163	179	206	239	276
Int. and Finance Charges	5	7	18	26	25	25	27	28
Other Income	15	16	4	12	11	12	12	12
PBT bef. EO Exp.	75	95	121	149	166	194	225	260
EO Items	0	0	0	0	0	0	0	0
PBT after EO Exp.	75	95	121	149	166	194	225	260
Total Tax	19	25	29	38	42	49	57	65
Tax Rate (%)	26.1	25.8	24.5	25.5	25.3	25.2	25.2	25.2
Reported PAT	55	71	91	111	124	145	168	195
Adjusted PAT	55	71	91	111	124	145	168	195
Change (%)	1.4	27.5	29.2	22.2	11.3	16.9	16.2	15.6
Margin (%)	4.0	4.0	3.9	4.1	4.3	4.4	4.5	4.5

Consolidated - Balance Sheet

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E	FY28E
Equity Share Capital	69	69	69	70	70	70	70	70
Total Reserves	747	817	901	1181	1289	1433	1602	1796
Net Worth	816	910	998	1282	1393	1538	1706	1900
Total Loans	90	223	495	456	589	589	589	589
Capital Employed	934	1150	1518	1776	2037	2182	2350	2545
Gross Block	229	393	896	1204	1292	1472	1652	1832
Less: Accum. Deprn.	62	89	129	185	245	313	390	475
Net Fixed Assets	168	303	767	1019	1047	1159	1262	1357
Capital WIP	115	251	268	208	340	340	340	340
Total Investments	437	275	166	212	311	311	311	311
Curr. Assets, Loans&Adv.	295	468	490	604	596	671	782	933
Inventory	131	215	271	243	223	225	258	293
Account Receivables	62	91	61	63	51	57	66	75
Cash and Bank Balance	5	6	6	109	166	211	256	334
Loans and Advances	96	156	152	189	157	177	202	230
Curr. Liability & Prov.	101	175	201	294	284	325	371	422
Account Payables	70	138	165	253	227	261	299	340
Other Current Liabilities	30	35	34	38	50	57	65	74
Provisions	1	2	2	3	6	6	7	8
Net Current Assets	195	293	289	310	313	346	411	510
Appl. of Funds	934	1150	1518	1776	2037	2182	2350	2545

Reliance Retail Ventures: Financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E	FY28E
Basic (INR)								
EPS	9.2	11.8	15.2	18.5	20.6	24.1	28.0	32.4
Return Ratios (%)								
RoE	11.0	8.2	9.5	9.8	9.3	9.9	10.4	10.8
RoCE	10.3	7.4	8.0	8.1	7.6	8.0	8.5	9.0
RoIC	18.0	13.1	12.4	10.7	11.1	12.5	13.3	14.1
Working Capital Ratios								
Inventory (Days)	34	45	43	32	28	25	25	25
Debtor (Days)	16	19	10	8	6	6	6	6
Creditor (Days)	18	29	26	34	29	29	29	29
Leverage Ratio (x)								
Current Ratio	2.9	2.7	2.4	2.1	2.1	2.1	2.1	2.2
Interest Cover Ratio	12.4	13.0	7.3	6.3	7.3	8.3	9.0	9.8
Net Debt/Equity	-0.4	-0.1	0.3	0.1	0.1	0.0	0.0	0.0

Consolidated Cashflow Statement

(InR b)

Y/E March	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E	FY28E
OP/(Loss) before Tax	75	95	121	149	166	194	225	260
Depreciation	18	22	40	56	60	68	77	85
Interest & Finance Charges	-2	-9	14	18	17	12	14	16
Direct Taxes Paid	-17	-20	-28	-25	-17	-49	-57	-65
(Inc)/Dec in WC	-66	-75	-58	124	3	11	-20	-22
CF from Operations	9	14	88	322	229	237	239	273
Others	-7	0	0	-3	-3	0	0	0
CF from Operating incl EO	2	15	88	319	226	237	239	273
(Inc)/Dec in FA	-100	-271	-457	-210	-186	-180	-180	-180
Free Cash Flow	-98	-256	-369	109	40	57	59	93
(Pur)/Sale of Investments	0	241	89	-31	-4	0	0	0
Others	-465	-87	36	-45	-64	12	12	12
CF from Investments	-565	-116	-333	-286	-254	-168	-168	-168
Issue of Shares	612	0	0	171	0	0	0	0
Inc/(Dec) in Debt	44	109	267	-53	131	0	0	0
Interest Paid	-5	-7	-22	-47	-44	-25	-27	-28
Others	-88	0	36	-5	-5	0	0	0
CF from Fin. Activity	563	103	281	66	82	-25	-27	-28
Inc/Dec of Cash	0	1	36	99	54	45	45	78
Opening Balance	5	5	6	6	109	162	207	252
Closing Balance	5	6	42	105	163	207	252	330
Other Bank Balances	0	0	0	4	4	4	4	4
Net Closing balance	5	6	42	109	167	211	256	334

RIL: Standalone financials and valuations

Standalone - Income Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	2,457	4,237	5,393	5,345	5,173	4,820	4,862	4,854
<i>Change (%)</i>	-27.1	72.5	27.3	-0.9	-3.2	-6.8	0.9	-0.2
EBITDA	335	523	668	743	581	576	575	568
<i>Margin (%)</i>	13.6	12.3	12.4	13.9	11.2	11.9	11.8	11.7
Depreciation	92	103	112	177	180	187	195	203
EBIT	243	420	556	566	401	389	379	365
Int. and Finance Charges	162	91	126	134	101	101	102	102
Other Income	148	139	111	121	161	177	183	185
PBT bef. EO Exp.	229	468	541	553	461	464	460	447
EO Items	43	0	12	0	0	89	0	0
PBT after EO Exp.	272	468	553	553	461	553	460	447
Total Tax	-47	77	111	132	109	107	109	106
<i>Tax Rate (%)</i>	-17.4	16.5	20.1	23.9	23.6	19.4	23.7	23.8
Reported PAT	319	391	442	420	353	446	351	341
Adjusted PAT	273	391	430	420	353	357	351	341
<i>Change (%)</i>	-18.5	43.1	10.0	-2.2	-16.1	1.2	-1.8	-2.7
<i>Margin (%)</i>	11.1	9.2	8.0	7.9	6.8	7.4	7.2	7.0

Standalone - Balance Sheet

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	64	68	68	68	135	135	135	135
Total Reserves	4,680	4,648	4,723	5,083	5,296	5,573	5,828	6,068
Net Worth	4,745	4,715	4,791	5,151	5,431	5,708	5,964	6,203
Total Loans	1,667	1,946	2,158	2,118	1,988	1,988	1,988	1,988
Deferred Tax Liabilities	308	308	340	363	374	374	374	374
Capital Employed	6,720	6,969	7,289	7,631	7,793	8,070	8,326	8,565
Gross Block	4,512	3,943	4,481	4,831	5,125	5,442	5,842	6,242
Less: Accum. Deprn.	1,444	1,547	1,658	1,835	2,015	2,202	2,397	2,600
Net Fixed Assets	3,068	2,396	2,823	2,996	3,110	3,240	3,445	3,642
Capital WIP	328	347	544	616	824	1,008	1,108	1,208
Total Investments	3,473	4,088	3,511	3,701	3,904	3,904	3,904	3,904
Curr. Assets, Loans&Adv.	1,851	1,933	2,298	2,040	2,174	1,987	1,956	1,894
Inventory	374	459	848	851	892	831	839	837
Account Receivables	42	144	241	147	156	145	147	146
Cash and Bank Balance	56	217	610	692	825	782	741	682
Loans and Advances	1,379	1,113	599	349	301	228	230	229
Curr. Liability & Prov.	2,001	1,795	1,887	1,722	2,219	2,068	2,086	2,082
Account Payables	1,977	1,770	1,864	1,695	2,190	2,041	2,058	2,055
Provisions	24	25	23	27	29	27	27	27
Net Current Assets	-150	138	411	318	-45	-81	-130	-188
Appl. of Funds	6,720	6,969	7,289	7,631	7,793	8,070	8,326	8,565

RIL: Standalone financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)								
EPS	21.2	28.9	31.8	31.1	26.1	26.4	25.9	25.2
Cash EPS	28.3	36.5	40.0	44.1	39.3	40.2	40.3	40.2
BV/Share	368.1	348.5	354.0	380.7	401.3	421.8	440.7	458.4
Valuation (x)								
P/E	58.7	43.1	39.1	40.0	47.7	47.2	48.0	49.3
Cash P/E	43.9	34.1	31.1	28.2	31.6	31.0	30.8	31.0
P/BV	3.4	3.6	3.5	3.3	3.1	2.9	2.8	2.7
EV/Sales	7.2	4.4	3.4	3.4	3.5	3.7	3.7	3.7
EV/EBITDA	52.7	35.5	27.5	24.6	31.0	31.3	31.5	32.0
Dividend Yield (%)	0.3	0.3	0.3	0.4	0.4	1.0	0.6	0.6
FCF per share	-17.3	36.5	19.3	29.4	31.1	3.8	-2.0	-3.0
Return Ratios (%)								
RoE	6.3	8.3	9.0	8.5	6.7	6.4	6.0	5.6
RoCE	7.5	7.1	7.8	7.4	5.8	6.0	5.5	5.2
RoIC	14.4	13.6	18.0	16.4	12.6	13.6	11.7	10.4
Working Capital Ratios								
Fixed Asset Turnover (x)	0.5	1.1	1.2	1.1	1.0	0.9	0.8	0.8
Asset Turnover (x)	0.4	0.6	0.7	0.7	0.7	0.6	0.6	0.6
Inventory (Days)	56	40	57	58	63	63	63	63
Debtor (Days)	6	12	16	10	11	11	11	11
Creditor (Days)	294	152	126	116	155	155	155	155
Leverage Ratio (x)								
Current Ratio	0.9	1.1	1.2	1.2	1.0	1.0	0.9	0.9
Interest Cover Ratio	1.5	4.6	4.4	4.2	4.0	3.8	3.7	3.6
Net Debt/Equity	0.3	0.4	0.3	0.3	0.2	0.2	0.2	0.2

Standalone - Cash Flow Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
OP/(Loss) before Tax	272	468	556	553	461	553	460	447
Depreciation	92	103	112	177	180	187	195	203
Interest & Finance Charges	162	91	126	134	101	101	102	102
Direct Taxes Paid	-17	-15	-49	-92	-92	-107	-109	-106
(Inc)/Dec in WC	-320	138	-60	78	296	-7	8	-2
Others	-194	-111	-131	-110	-152	-177	-183	-185
CF from Operations	-5	675	553	740	794	551	473	460
(Inc)/Dec in FA	-218	-181	-292	-342	-373	-500	-500	-500
Free Cash Flow	-223	493	262	398	421	51	-27	-40
(Pur)/Sale of Investments	1,202	-563	-10	-170	-100	0	0	0
Others	-242	292	223	129	192	177	183	185
CF from Investments	743	-453	-78	-383	-281	-323	-317	-315
Inc/(Dec) in Debt	-181	-238	117	-44	-167	0	0	0
Interest Paid	-143	-110	-140	-169	-146	-101	-102	-102
Dividend Paid	-39	-43	-51	-61	-68	-169	-95	-101
CF from Fin. Activity	-766	-60	-74	-275	-381	-271	-197	-204
Inc/Dec of Cash	-29	161	401	82	132	-43	-41	-59
Opening Balance	84	56	217	610	692	825	782	741
Closing Balance	56	217	610	692	825	782	741	682

RIL: Consolidated financials and valuations

Consolidated - Income Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	4,669	7,000	8,795	9,011	9,647	9,830	10,429	11,033
Change (%)	-21.8	49.9	25.6	2.5	7.1	1.9	6.1	5.8
EBITDA	807	1,105	1,429	1,622	1,654	1,851	2,059	2,281
Margin (%)	17.3	15.8	16.2	18.0	17.1	18.8	19.7	20.7
Depreciation	266	298	403	508	531	585	638	681
EBIT	542	807	1,026	1,114	1,123	1,267	1,421	1,600
Int. and Finance Charges	212	146	196	231	243	296	309	305
Other Income	163	149	118	161	180	217	227	227
PBT bef. EO Exp.	493	810	948	1,043	1,060	1,188	1,339	1,521
EO Items	56	28	0	0	0	89	0	0
PBT after EO Exp.	549	839	948	1,043	1,060	1,278	1,339	1,521
Total Tax	17	163	207	257	252	278	318	364
Tax Rate (%)	3.1	19.4	21.8	24.6	23.8	21.8	23.7	23.9
Minority Interest	41	69	74	90	111	130	162	205
Reported PAT	491	607	667	696	696	870	859	952
Adjusted PAT	437	584	667	696	696	780	859	952
Change (%)	1.1	33.8	14.2	4.4	0.0	12.1	10.0	10.9
Margin (%)	9.4	8.3	7.6	7.7	7.2	7.9	8.2	8.6

Consolidated - Balance Sheet

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Equity Share Capital	64	68	68	68	135	135	135	135
Total Reserves	6,937	7,727	8,144	7,867	8,297	8,997	9,761	10,612
Net Worth	7,002	7,795	8,212	7,935	8,432	9,133	9,896	10,747
Minority Interest	993	1,095	1,130	1,323	1,664	1,794	1,956	2,161
Total Loans	2,426	3,192	4,524	4,590	4,787	4,747	4,707	4,667
Deferred Tax Liabilities	370	496	603	722	835	835	835	835
Capital Employed	10,790	12,578	14,469	14,570	15,718	16,509	17,395	18,410
Gross Block	7,802	8,938	10,289	11,321	13,981	16,730	18,320	19,678
Less: Accum. Deprn.	2,492	2,790	3,193	3,701	4,233	4,817	5,455	6,137
Net Fixed Assets	5,310	6,148	7,096	7,620	9,749	11,913	12,865	13,541
Goodwill on Consolidation	102	130	137	150	245	245	245	245
Capital WIP	1,260	1,725	2,938	3,389	2,624	1,175	885	827
Total Investments	3,648	3,943	3,366	2,257	1,355	1,355	1,355	1,355
Curr. Assets, Loans&Adv.	2,892	3,051	3,598	4,145	4,796	4,990	5,511	6,208
Inventory	817	1,078	1,400	1,528	1,461	1,488	1,579	1,671
Account Receivables	190	236	285	316	421	429	455	482
Cash and Bank Balance	174	362	747	972	1,065	1,188	1,478	1,940
Loans and Advances	1,711	1,375	1,167	1,329	1,849	1,884	1,999	2,115
Curr. Liability & Prov.	2,422	2,419	2,666	2,990	3,051	3,170	3,467	3,767
Account Payables	1,089	1,593	1,472	1,784	1,868	1,903	2,019	2,136
Other Current Liabilities	1,277	788	1,157	1,164	1,113	1,195	1,372	1,551
Provisions	56	38	38	42	70	71	75	80
Net Current Assets	470	632	932	1,155	1,745	1,820	2,045	2,441
Appl. of Funds	10,790	12,578	14,469	14,570	15,718	16,509	17,395	18,410

RIL: Consolidated financials and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
EPS	33.9	43.2	49.3	51.4	51.5	57.7	63.5	70.4
Cash EPS	54.5	65.2	79.1	89.0	45.4	100.9	110.6	120.7
BV/Share	543.2	576.1	606.8	586.4	311.6	674.9	731.3	794.2
DPS	3.2	3.5	3.9	5.0	2.8	12.5	7.0	7.5
Payout (%)	8.4	7.8	8.0	9.7	10.7	19.5	11.0	10.7
Valuation (x)								
P/E	43.6	34.2	29.9	28.7	28.7	25.6	23.3	21.0
Cash P/E	27.1	22.6	18.7	16.6	32.5	14.6	13.3	12.2
P/BV	2.7	2.6	2.4	2.5	4.7	2.2	2.0	1.9
EV/Sales	4.8	3.3	2.7	2.6	2.5	2.4	2.2	2.1
EV/EBITDA	27.5	20.6	16.6	14.5	14.3	12.7	11.3	10.0
Dividend Yield (%)	0.2	0.2	0.3	0.3	0.2	0.8	0.5	0.5
FCF per share	-120.0	-8.4	-24.8	24.8	27.0	12.0	16.4	26.6
Return Ratios (%)								
RoE	7.6	7.9	8.3	8.6	8.5	8.9	9.0	9.2
RoCE	8.0	7.5	7.5	7.6	7.7	8.6	8.8	9.3
RoIC	10.7	10.6	11.5	10.9	9.2	8.4	8.2	8.7
Working Capital Ratios								
Fixed Asset Turnover (x)	0.6	0.8	0.9	0.8	0.7	0.6	0.6	0.6
Asset Turnover (x)	0.4	0.6	0.6	0.6	0.6	0.6	0.6	0.6
Inventory (Days)	64	56	58	62	55	55	55	55
Debtor (Days)	15	12	12	13	16	16	16	16
Creditor (Days)	85	83	61	72	71	71	71	71
Leverage Ratio (x)								
Current Ratio	1.2	1.3	1.3	1.4	1.6	1.6	1.6	1.6
Interest Cover Ratio	2.6	5.5	5.2	4.8	4.6	4.3	4.6	5.2
Net Debt/Equity	0.3	0.4	0.5	0.5	0.4	0.4	0.3	0.3

Consolidated - Cash Flow Statement

(INR b)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
PBT	555	839	948	1,043	1,060	1,278	1,339	1,521
Depreciation	266	298	403	508	531	585	638	681
Tax paid	-32	-38	-207	-257	-252	-278	-318	-364
Change in deferred tax liability	0	0	0	119	112	0	0	0
Change in net working capital	-507	7	-196	64	237	8	26	26
Misc	-19	1	202	110	98	-130	-162	-205
Operating cash flow	262	1,107	1,150	1,588	1,787	1,462	1,522	1,659
Capex	-1,035	-1,163	-1,318	-1,420	-1,422	-1,300	-1,300	-1,300
Change in investments	-473	3	294	170	-118	0	0	0
Misc	92	-124	154	107	164	0	0	0
Investing cash flows	-1,416	-1,285	-870	-1,143	-1,375	-1,300	-1,300	-1,300
Change in borrowings	-837	99	381	266	163	0	0	0
Misc	-241	-285	-231	-372	-414	130	162	205
Issuance of equity	2,136	402	5	0	0	0	0	0
Others	1,895	117	-225	-372	-414	130	162	205
Dividend paid	-39	-43	-51	-61	-68	-169	-95	-101
Financing cash flow	1,019	173	105	-166	-319	-39	67	103
Net change in cash	-135	-5	385	278	93	123	290	463
Closing cash balance	174	169	747	972	1,065	1,188	1,478	1,940

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