# Initiated with cautionary report in March 2023, IDFCB reaches then price target

### Our view - Valuation still precludes an upgrade, in our opinion

Asset Quality – Slippages rose on sequential basis from already elevated levels, with microfinance being the key reason: Gross NPA additions amounted to Rs 21.92bn for 3QFY25, translating to an annualized slippage ratio of 3.9% for the quarter. Of the QoQ incremental gross slippages of Rs 1.62bn in 3QFY25, Rs 1.43bn was contributed by the microfinance business. MFI slippages are expected to peak in 4QFY25 and trend lower from 1QFY26. Provisions were Rs 13.38bn, down by -22.8% QoQ but up by 104.3% YoY. The annualized credit cost was at 240bps, down -86bps QoQ. Excluding the micro-finance portfolio, the annualized credit cost for Q3FY25 was stable at 180bps. Again, excluding microfinance, the credit cost in 4QFY25 would be around 180-190bps.

**Net Interest Margin – NIM declined materially on sequential basis due to multiple factors**: NIM was at 6.04%, down -14bps QoQ and -38bps YoY. The breakdown of the 14 bps sequential decline was: (1) 6 bps due to lower microfinance lending (2) 5 bps due to higher wholesale lending and (3) 3 bps due to tighter liquidity driving higher cost of funds.

**Balance sheet growth – Relatively high balance sheet growth outcomes continued like they have since long**: Total gross advances grew by 22% YoY. Total customer deposits were up 28.8% YoY to Rs 2,273bn. Management stated that, in FY26, total advances are to grow by 18-20% and total deposits are to grow by 22-23%.

We maintain a less-than-bullish 'ADD' rating on IDFCB with a revised price target of Rs 70: We value the bank at 1.3x FY26 P/BV for an FY25/26/27E RoE profile of 4.5%/11.0/14.7%. We had initiated IDFCB with a cautionary report dated March 2023 and reiterated our cautious stance in another report dated April 2024.

### (See Comprehensive con call takeaways on page 2 for significant incremental colour.)

### **Result Highlights (See "Our View" above for elaboration and insight)**

- **Opex control:** Total cost to income ratio at 73.7% was up by 379/60bps QoQ/YoY and the Cost to assets was at 6.0% up/down by 19/-33bps QoQ/YoY
- Fee income: Core fee income to average assets was at 2.1%, up/down 7/-5bps QoQ/YoY.

#### **Exhibit 1: Result table**

| Particulars (Rs mn)       | Q3FY25   | Q2FY25   | % qoq  | Q3FY24   | % yoy  |
|---------------------------|----------|----------|--------|----------|--------|
| Total Interest Income     | 93,430   | 89,569   | 4.3    | 78,794   | 18.6   |
| Interest Expense          | (44,410) | (41,691) | 6.5    | (35,928) | 23.6   |
| Net Interest Income       | 49,021   | 47,879   | 2.4    | 42,866   | 14.4   |
| Fee Income                | 17,570   | 16,220   | 8.3    | 14,690   | 19.6   |
| Non-fee Income            | 229      | 1,053    | (78.3) | 476      | (51.9) |
| Total Non-Interest Income | 17,799   | 17,273   | 3.0    | 15,166   | 17.4   |
| Total Income              | 66,819   | 65,152   | 2.6    | 58,031   | 15.1   |
| Employee Expense          | (14,203) | (14,241) | (0.3)  | (12,217) | 16.3   |
| Non-employee Opex         | (35,026) | (31,292) | 11.9   | (30,190) | 16.0   |
| Total Operating expenses  | (49,230) | (45,533) | 8.1    | (42,407) | 16.1   |
| PPOP                      | 17,589   | 19,619   | (10.3) | 15,625   | 12.6   |
| Provisions                | (13,379) | (17,319) | (22.8) | (6,548)  | 104.3  |
| PBT                       | 4,210    | 2,299    | 83.1   | 9,077    | (53.6) |
| Tax                       | (816)    | (292)    | 179.2  | (1,920)  | (57.5) |
| PAT                       | 3,394    | 2,007    | 69.1   | 7,157    | (52.6) |
|                           |          |          |        |          |        |

Source: Company, YES Sec-Research



| Recommendation   | : | ADD   |
|------------------|---|-------|
| Current Price    | : | Rs 62 |
| Target Price     | : | Rs 70 |
| Potential Return | : | +12%  |

#### Stock data (as on January 25, 2025)

| Nifty                   | 23,092        |
|-------------------------|---------------|
| 52 Week h/l (Rs)        | 86 / 59       |
| Market cap (Rs/USD mn)  | 462011 / 5360 |
| Outstanding Shares (mn) | 7,321         |
| 6m Avg t/o (Rs mn):     | 2,403         |
| Div yield (%):          | -             |
| Bloomberg code:         | IDFCFB IN     |
| NSE code:               | IDFCFIRSTB    |
|                         |               |

#### Stock performance



#### Shareholding pattern (As of Oct'24 end)

| Promoter | 0.0%  |
|----------|-------|
| FII+DII  | 52.7% |
| Others   | 47.3% |
|          |       |

| New | Old |
|-----|-----|
| ADD | ADD |
| 70  | 74  |
|     | ADD |

| Financial Sum | mary    |         |         |
|---------------|---------|---------|---------|
| (Rs mn)       | FY25E   | FY26E   | FY27E   |
| NII           | 194,491 | 233,395 | 283,642 |
| PPOP          | 74,481  | 101,514 | 134,576 |
| Net Profit    | 15,410  | 42,555  | 62,961  |
| Growth (%)    | -47.9   | 176.2   | 48.0    |
| EPS (Rs)      | 2.1     | 5.8     | 8.6     |
| BVPS (Rs)     | 51      | 55      | 62      |
| P/E (x)       | 29.5    | 10.7    | 7.2     |
| P/BV (x)      | 1.2     | 1.1     | 1.0     |
| ROE (%)       | 4.4     | 11.0    | 14.7    |
| ROA (%)       | 0.5     | 1.1     | 1.3     |
| Tier-1 (%)    | 12.9    | 11.5    | 10.8    |

| $\Delta$ in earnings estimates |        |        |       |  |  |  |  |
|--------------------------------|--------|--------|-------|--|--|--|--|
| Rs.                            | FY25E  | FY26E  | FY27E |  |  |  |  |
| EPS (New)                      | 2.1    | 5.8    | 8.6   |  |  |  |  |
| EPS (Old)                      | 3.2    | 7.1    | 9.1   |  |  |  |  |
| % change                       | -35.0% | -17.5% | -5.2% |  |  |  |  |

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### **COMPREHENSIVE CON-CALL TAKEAWAYS**

### **Asset quality**

#### Slippages

- Gross NPA additions amounted to Rs 21.92bn for 3QFY25, translating to an annualized slippage ratio of 3.9% for the quarter. (Gross NPA additions had amounted to Rs 20.31bn during 2QFY25.)
- Of the QoQ incremental gross slippages of Rs 1.62bn in 3QFY25, Rs 1.43bn was contributed by the microfinance business.
- Gross slippage on the Retail, MSME, Agri and Corporate Loans, i.e the non-microfinance business was stable QoQ.
- Net Slippages
  - The net slippages were at Rs 15.41bn in 3Q.
- MFI Slippages Guidance
  - The MFI slippages are expected to peak in 4QFY25.
  - The MFI slippages are expected to trend lower from 1QFY26.
- Provisions
  - P&L provisions
    - Provisions were Rs 13.38bn, down by -22.8% QoQ but up by 104.3% YoY.
    - Provisions were driven by the higher slippages in in the Microfinance book.
    - The annualized credit cost was at 240bps, down -86bps QoQ.
    - The Bank has not utilized any micro-finance provision buffers in Q3FY25 during the quarter.
    - Adjusted credit cost
      - Excluding the micro-finance portfolio, the annualized credit cost for Q3FY25 was stable at 180bps.
  - Credit cost guidance
    - Excluding microfinance, the credit cost in 4QFY25 would be around 180-190bps.
  - More on Microfinance
    - $\circ~$  The credit cost on microfinance book including contingency buffer has amounted to 8% in 9MFY25.
    - $\circ$  ~ The company holds 70% coverage on the total NPA and SMA book.
    - $\circ \quad \text{Insured book} \quad$ 
      - Incremental booking since January 2024 has been insured and hence, 58% of the book is insured.
      - Recovery
        - The recovery on the insured book will be around 70%.
    - Provisioning Policy
      - For microfinance, the bank provides 75% of the book on 90DPD and 100% of the Book on 120DPD.
- GNPA ratio
  - GNPA ratio stands at 1.94%, up 2bps QoQ but down -10bps YoY while NNPA ratio stands at 0.52%, up 4bps QoQ but down -16bps YoY.
  - Excluding micro-finance business, the GNPA was at 1.81% for 3QFY25 as compared to 1.88% for 2QFY25.
  - Gross NPA of the Retail, Rural and MSME Finance stood at 1.63% for 3QFY25 as compared to 1.45% for 3QFY24.

(Con call takeaways continue on the next page)



- PCR
  - Provision Coverage ratio was at 73.6%, down -168 bps QoQ.
- SMA 1 and SMA 2
  - SMA 1 + SMA 2 for overall Retail, Rural & MSME portfolio (including microfinance business) increased from 0.97% in 2QFY25 to 1.03% in 3QFY25.
  - SMA 1 + SMA 2 of Retail, Rural and MSME Book (excluding micro-finance) improved by 3 bps QoQ to 0.82% in 3Q.
  - The SMA 1 + SMA 2 in the micro-finance business increased to 4.56% in 3QFY25 from 2.54% in 2QFY25.
- Collection efficiency
  - Collection Efficiency (early bucket) in micro-finance book was at 98.6%.
- Restructured book
  - The standard restructured book was at 0.2% of the funded assets in 3Q Vs 0.22% in 2Q.
  - Around 97% of the standard restructured book is secured and the bank holds 18% provision on this book.
- Credit cards asset quality
  - The credit cards book is behaving well for the bank.
- Recoveries and Upgrades
  - Recoveries and upgrades for 3QFY25 were at Rs 6.51 bn as compared to Rs 6.38 bn in 2QFY25.

#### **NII and NIM Aspects**

- Net Interest Income
  - Net interest income has grown by 2.4% QoQ and 14.4% YoY.
  - Guidance
    - Net Interest income will grow around 14-14.5% in FY26.
- NIM for the quarter
  - NIM was at 6.04%, down -14bps QoQ and -38bps YoY.
  - Reason for QoQ decline
    - Around -6bps impact is due to lower MFI business.
    - Around -5bps impact is due to scaling up of the wholesale advances book.
    - Balance -2-3bps is due to higher cost of funds on account of tighter liquidity.
- Cost of funds
  - Cost of funds was at 6.49% for 3QFY25, up by 3bp QoQ.
  - Cost of deposits was at 6.38%, stable QoQ.
- Loan to deposit ratio
  - The loan to deposit ratio was around 95.7% as of December 2024.
  - The incremental loan to deposit ratio was around 76.5% for 9MFY25.
- Legacy borrowings
  - Legacy high-cost borrowing was at Rs 60.68bn as of December 2024, down by Rs 10.14bn in 3QFY25.
  - The legacy borrowing in 4QFY25 would come down by Rs 18.55bn.
- LCR
  - LCR was at 144% as at December end.

(Con call takeaways continue on the next page)



### Loan growth

- Overall growth outcome
  - Total gross advances grew by 22% YoY.
- Retail assets
  - Total Retail assets were up 21% YoY.
  - Vehicle loans were up 38.5% YoY.
  - Consumer loans was up 10.2%.
  - Credit cards
    - 3.3mn cards were issued till date.
    - The credit card outstanding book was Rs 69.18bn, up 40% YoY.
    - Card spends rose 45% YoY in 9MFY25.
- Rural assets
  - Rural assets were up 5.3% YoY.
  - Microfinance
    - Microfinance loan have de-grown by -19% YoY.
    - The company does sell any other product to the MFI customers.
    - The company has not yet moved to the new MFI norms of 'number of lenders to an MFI customer', which will be effective from April 2025.
- Wholesale assets
  - The corporate loan book was up 28.9% YoY.
- Guidance
  - Advances are to grow by 18-20% in FY26.

### **Deposits growth**

- Total customer deposits are up 28.8% YoY to Rs 2,273bn.
- CASA deposits
  - CASA ratio was at 47.7%, down by -114bps QoQ.
  - CASA deposits rose 32.3% YoY.
  - Savings accounts greow at 32.9% YoY and Current Accounts at 28.9% YoY.
- Retail deposits
  - Retail deposits share in total deposits were at 80%.
- Guidance
  - Total deposits are to grow by 22-23% in FY26.

### **Operating expenses**

- Total opex
  - Total Opex, at Rs. 49.23 bn, is up 8.1% QoQ and 16.1% YoY.
  - Cost to income ratio came in at 73.7%, up by 379bps QoQ and 60bps YoY.
- Staff expenses
  - The staff opex is down by -0.3% QoQ but up by 16.3% YoY.
- Non-staff expenses
  - Other opex is up by 11.9% QoQ and 16.0% YoY.

(Con call takeaways continue on the next page)



- Branch expansion
  - 10 branches were added during the quarter, taking the total branch count to 971.
- Credit Card Expenses
  - The cost to income ratio was at 100% for this business in 9MFY25.
  - Guidance
    - Credit card business will breakeven in FY26.
- Guidance
  - Total Opex is expected to grow around 13% in FY26.
  - The company is having around Rs 20bn expense every year on upgrading and expanding the branch infrastructure including incremental employee etc., which will normalize going forward.

### **Fee income**

- Fee income has grown by 20% YoY in 3QFY25.
- 92% of the fee income is from retail banking operations.

### **Capital adequacy**

- The Bank successfully completed merger with IDFC Ltd in October 2024 through which Rs.
  6.18 bn of capital have been added to the net worth whereas, the outstanding share count has reduced by 166mn shares.
- Including profits for 9MFY25 and post the impact of merger, the Capital adequacy ratio was at 16.11% with CET 1 ratio of 13.68%.

### RoA

- The RoA for the quarter was 0.41%, up 16bps QoQ.
- Guidance
  - The bank targets to reach 1.9-2.0% RoA by FY29.



### Exhibit 2: Key quarterly balance sheet / business data

| (Rs mn)                           | Q3FY25    | Q2FY25    | % qoq  | Q3FY24    | % yoy   | Q3FY25* | chg qoq* | chg yoy* |
|-----------------------------------|-----------|-----------|--------|-----------|---------|---------|----------|----------|
| Gross Advances                    | 2,310,740 | 2,226,130 | 3.8    | 1,894,750 | 22.0    | 100.0   | Obps     | Obps     |
| Consumer Finance                  | 1,349,490 | 1,307,040 | 3.2    | 1,113,970 | 21.1    | 58.4    | -31bps   | -39bps   |
| Home Loan                         | 262,950   | 254,940   | 3.1    | 211,260   | 24.5    | 11.4    | -7bps    | 23bps    |
| Loan Against Property             | 257,820   | 260,220   | (0.9)  | 218,340   | 18.1    | 11.2    | -53bps   | -37bps   |
| Wheels                            | 252,090   | 236,550   | 6.6    | 182,060   | 38.5    | 10.9    | 28bps    | 130bps   |
| Consumer Loans                    | 293,450   | 282,930   | 3.7    | 266,240   | 10.2    | 12.7    | -1bps    | -135bps  |
| Education Loans                   | 29,940    | 28,120    | 6.5    | 19,890    | 50.5    | 1.3     | 3bps     | 25bps    |
| Credit Card                       | 69,180    | 63,320    | 9.3    | 49,460    | 39.9    | 3.0     | 15bps    | 38bps    |
| Gold Loan                         | 18,960    | 16,040    | 18.2   | 7,750     | 144.6   | 0.8     | 10bps    | 41bps    |
| Others                            | 165,110   | 164,920   | 0.1    | 158,970   | 3.9     | 7.1     | -26bps   | -124bps  |
| Rural Finance                     | 252,340   | 259,340   | (2.7)  | 239,550   | 5.3     | 10.9    | -73bps   | -172bps  |
| Micro-Finance Loans               | 109,970   | 125,200   | (12.2) | 136,340   | (19.3)  | 4.8     | -87bps   | -244bps  |
| Others                            | 142,370   | 134,140   | 6.1    | 103,210   | 37.9    | 6.2     | 14bps    | 71bps    |
| SME & Corporate Finance           | 683,450   | 633,210   | 7.9    | 511,290   | 33.7    | 29.6    | 113bps   | 259bps   |
| of which CV/CE Financing          | 72,660    | 68,970    | 5.4    | 51,150    | 42.1    | 3.1     | 5bps     | 44bps    |
| of which Business Banking         | 90,490    | 83,580    | 8.3    | 66,990    | 35.1    | 3.9     | 16bps    | 38bps    |
| of which Corporate Loans          | 393,890   | 351,910   | 11.9   | 281,520   | 39.9    | 17.0    | 124bps   | 219bps   |
| Infrastructure                    | 25,460    | 26,540    | (4.1)  | 29,940    | (15.0)  | 1.1     | -9bps    | -48bps   |
| Total Deposits                    | 2,368,778 | 2,236,067 | 5.9    | 1,825,490 | 29.8    | 100.0   | Obps     | Obps     |
| CASA                              | 1,130,780 | 1,092,920 | 3.5    | 854,920   | 32.3    | 47.7    | -114bps  | 90bps    |
| Term                              | 1,237,998 | 1,143,147 | 8.3    | 970,570   | 27.6    | 52.3    | 114bps   | -90bps   |
| Investments                       | 810,331   | 763,283   | 6.2    | 603,960   | 34.2    | NA      | NA       | NA       |
| Investments/(Invest.+Net Adv.), % | 26.6      | 26.2      | 45bps  | 24.6      | 208bps  | NA      | NA       | NA       |
| Borrowings                        | 463,900   | 463,444   | 0.1    | 451,090   | 2.8     | NA      | NA       | NA       |
| Borrowings/(Borr.+Dep.), %        | 16.4      | 17.2      | -79bps | 19.8      | -344bps | NA      | NA       | NA       |
| RWA                               | 2,654,520 | 2,560,070 | 3.7    | 2,186,080 | 21.4    | NA      | NA       | NA       |

Source: Company, YES Sec - Research, \*Share in total and change in share

### **Exhibit 3: Key quarterly ratios**

| (%)                              | Q3FY25 | Q2FY25 | qoq     | Q3FY24 | yoy     |
|----------------------------------|--------|--------|---------|--------|---------|
| Net interest margin              | 6.04   | 6.18   | -14bps  | 6.42   | -38bps  |
| CASA                             | 47.7   | 48.9   | -114bps | 46.8   | 90bps   |
| Loan to Deposit ratio            | 94.2   | 96.2   | -199bps | 101.6  | -743bps |
| Non-interest income/Total income | 26.6   | 26.5   | 12bps   | 26.1   | 50bps   |
| Fee Income to Avg. Total Assets  | 2.1    | 2.1    | 7bps    | 2.2    | -5bps   |
| Cost to Income                   | 73.7   | 69.9   | 379bps  | 73.1   | 60bps   |
| Opex to Avg. Total Assets        | 6.0    | 5.8    | 19bps   | 6.3    | -33bps  |
| Credit Cost                      | 2.4    | 3.3    | -86bps  | 1.4    | 96bps   |
| RoE                              | 3.6    | 2.3    | 135bps  | 9.7    | -605bps |
| RoA                              | 0.4    | 0.3    | 16bps   | 1.1    | -65bps  |
| Annualised Slippage Ratio*       | 3.9    | 3.8    | 11bps   | 3.1    | 89bps   |
| Gross NPA                        | 1.9    | 1.9    | 2bps    | 2.0    | -10bps  |
| Net NPA                          | 0.5    | 0.5    | 4bps    | 0.7    | -16bps  |
| Provision Coverage               | 73.6   | 75.3   | -168bps | 66.9   | 671bps  |
| Capital adequacy ratio           | 15.7   | 16.0   | -36bps  | 16.7   | -108bps |
| Tier I capital ratio             | 13.7   | 13.8   | -16bps  | 14.0   | -27bps  |

Source: Company, YES Sec - Research, \* Annualised Gross NPA Addition Ratio

### **Exhibit 4: Quarterly Actuals Vs Estimates**

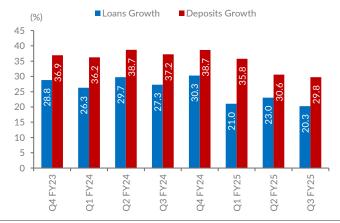
| Q3FY25 (Rs. mn)            | Actuals | Estimates | Diff, % |
|----------------------------|---------|-----------|---------|
| Net Interest Income        | 49,021  | 49,783    | (1.5)   |
| Pre-Prov. Operating Profit | 17,589  | 19,860    | (11.4)  |
| Profit After Tax           | 3,394   | 5,880     | (42.3)  |



### Exhibit 5: Non-Interest Income Break-up

| (Rs mn)  | Q3FY25 | Q2FY25 | % qoq   | Q3FY24 | % уоу  |
|--|--------|--------|---------|--------|--------|
| Total Fee Income (A)                               | 17,570 | 16,220 | 8.3     | 14,690 | 19.6   |
| Loan Origination fees                              | 5,447  | 5,028  | 8.3     | 5,123  | 6.3    |
| Credit Card & Toll                                 | 3,514  | 3,082  | 14.0    | 2,918  | 20.4   |
| Trade & Client Fx                                  | 1,581  | 1,460  | 8.3     | 904    | 74.8   |
| Wealth Management & 3 <sup>rd</sup> Party Products | 2,987  | 2,757  | 8.3     | 2,895  | 3.2    |
| General Banking Fees                               | 4,041  | 3,893  | 3.8     | 2,850  | 41.8   |
| Total Other Income (B)                             | 229    | 1,053  | (78.3)  | 476    | (51.9) |
| Treasury   | 230    | 1,050  | (78.1)  | 480    | (52.1) |
| Others   | (2)    | 3      | (150.0) | (5)    | (66.7) |
| Total Non-Interest Income (A+B)                    | 17,799 | 17,273 | 3.0     | 15,166 | 17.4   |

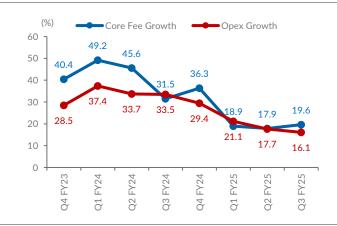




### Exhibit 6: Loans and Deposits growth (YoY %)

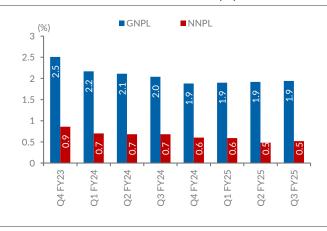
Source: Company, YES Sec – Research

### Exhibit 8: Core Fee and Opex growth (YoY %)



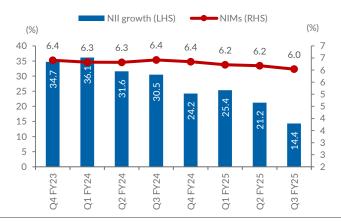
Source: Company, YES Sec - Research

Exhibit 10: Gross NPA and Net NPA (%)



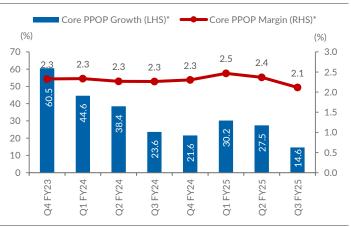
Source: Company, YES Sec - Research

### Exhibit 7: NII growth (YoY %) and NIM



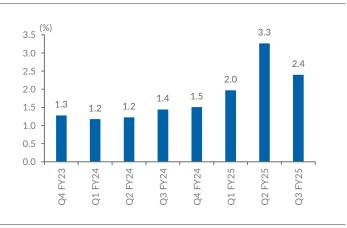
Source: Company, YES Sec - Research

### Exhibit 9: Core PPOP growth (YoY %) and Core PPOP margin (%)



Source: Company, YES Sec – Research, \* Core PPOP is derived by adjusting PPOP for gain/loss on sale of investments and misc. income

### Exhibit 11: Credit Cost (%)









Source: Company, YES Sec - Research



#### Exhibit 13: 1-yr rolling P/BV vis-a-vis the mean and standard deviations



### **ANNUAL FINANCIALS**

### Exhibit 14: Balance sheet

| Y/e 31 Mar (Rs mn)             | FY23      | FY24      | FY25E     | FY26E     | FY27E     |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|
| Total cash & equivalents       | 138,980   | 124,802   | 186,809   | 224,170   | 269,004   |
| Investments                    | 611,236   | 747,104   | 911,467   | 1,075,531 | 1,269,126 |
| Advances                       | 1,517,945 | 1,945,924 | 2,335,108 | 2,802,130 | 3,362,556 |
| Fixed assets                   | 20,901    | 26,194    | 28,814    | 31,695    | 34,865    |
| Other assets                   | 110,355   | 117,127   | 134,696   | 154,900   | 178,136   |
| Total assets                   | 2,399,417 | 2,961,151 | 3,596,894 | 4,288,427 | 5,113,687 |
|                                |           |           |           |           |           |
| Net worth                      | 257,212   | 321,613   | 371,138   | 401,130   | 454,647   |
| Deposits                       | 1,446,373 | 2,005,763 | 2,567,377 | 3,183,547 | 3,947,599 |
| Borrowings                     | 572,121   | 509,356   | 483,888   | 459,694   | 436,709   |
| Other liabilities              | 123,711   | 124,419   | 174,491   | 244,056   | 274,733   |
| Total liabilities incl. Equity | 2,399,417 | 2,961,151 | 3,596,894 | 4,288,427 | 5,113,687 |

Source: Company, YES Sec – Research

#### Exhibit 15: Income statement

| Y/e 31 Mar (Rs mn)  | FY23      | FY24      | FY25E     | FY26E     | FY27E     |
|---------------------|-----------|-----------|-----------|-----------|-----------|
| Interest Income     | 227,275   | 303,225   | 368,604   | 438,394   | 524,980   |
| Interest expense    | (100,922) | (138,717) | (174,113) | (204,999) | (241,338) |
| Net interest income | 126,353   | 164,508   | 194,491   | 233,395   | 283,642   |
| Non-interest income | 44,670    | 60,020    | 70,570    | 85,879    | 102,955   |
| Total income        | 171,023   | 224,527   | 265,061   | 319,274   | 386,597   |
| Operating expenses  | (121,704) | (162,158) | (190,580) | (217,760) | (252,022) |
| РРоР                | 49,320    | 62,370    | 74,481    | 101,514   | 134,576   |
| Provisions          | (16,648)  | (23,817)  | (54,851)  | (44,773)  | (50,628)  |
| Profit before tax   | 32,671    | 38,553    | 19,630    | 56,741    | 83,948    |
| Taxes               | (8,300)   | (8,988)   | (4,220)   | (14,185)  | (20,987)  |
| Net profit          | 24,371    | 29,565    | 15,410    | 42,555    | 62,961    |



#### Exhibit 16: Du Pont Analysis (RoA tree)

| Y/e 31 Mar (%)      | FY23 | FY24 | FY25E | FY26E | FY27E |
|---------------------|------|------|-------|-------|-------|
| Interest income     | 10.6 | 11.3 | 11.2  | 11.1  | 11.2  |
| Interest expense    | -4.7 | -5.2 | -5.3  | -5.2  | -5.1  |
| Net interest income | 5.9  | 6.1  | 5.9   | 5.9   | 6.0   |
| Non-interest income | 2.1  | 2.2  | 2.2   | 2.2   | 2.2   |
| Total income        | 8.0  | 8.4  | 8.1   | 8.1   | 8.2   |
| Operating expenses  | -5.7 | -6.1 | -5.8  | -5.5  | -5.4  |
| PPoP                | 2.3  | 2.3  | 2.3   | 2.6   | 2.9   |
| Provisions          | -0.8 | -0.9 | -1.7  | -1.1  | -1.1  |
| Profit before tax   | 1.5  | 1.4  | 0.6   | 1.4   | 1.8   |
| Taxes               | -0.4 | -0.3 | -0.1  | -0.4  | -0.4  |
| Net profit          | 1.1  | 1.1  | 0.5   | 1.1   | 1.3   |

Source: Company, YES Sec - Research

### **Exhibit 17: Change in annual estimates**

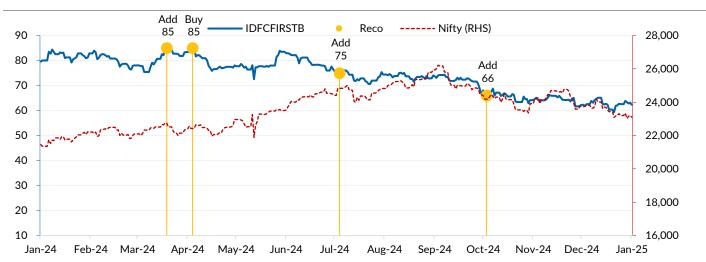
| Y/e 31 Mar (Rs mn)         | Rev     | Revised Estimate |         | Earlie  | Earlier Estimate |         |        | % Revision |       |  |
|----------------------------|---------|------------------|---------|---------|------------------|---------|--------|------------|-------|--|
|                            | FY25E   | FY26E            | FY27E   | FY25E   | FY26E            | FY27E   | FY25E  | FY26E      | FY27E |  |
| Net Interest Income        | 194,491 | 233,395          | 283,642 | 203,514 | 250,056          | 306,530 | (4.4)  | (6.7)      | (7.5) |  |
| Pre-Prov. Operating Profit | 74,481  | 101,514          | 134,576 | 81,353  | 107,350          | 135,411 | (8.4)  | (5.4)      | (0.6) |  |
| Profit after tax           | 15,410  | 42,555           | 62,961  | 22,971  | 49,943           | 64,326  | (32.9) | (14.8)     | (2.1) |  |



### Exhibit 18: Ratio analysis

| Y/e 31 Mar               | FY23                                  | FY24 | FY25E | FY26E | FY27E |
|--------------------------|---------------------------------------|------|-------|-------|-------|
| Growth matrix (%)        |                                       |      |       |       |       |
| Net interest income      | 30.2                                  | 30.2 | 18.2  | 20.0  | 21.5  |
| PPoP                     | 50.2                                  | 26.5 | 19.4  | 36.3  | 32.6  |
| Net profit               | 1575.1                                | 21.3 | -47.9 | 176.2 | 48.0  |
| Loans                    | 28.8                                  | 28.2 | 20.0  | 20.0  | 20.0  |
| Deposits                 | 36.9                                  | 38.7 | 28.0  | 24.0  | 24.0  |
|                          |                                       |      |       |       |       |
| Profitability Ratios (%) |                                       |      |       |       |       |
| Net interest margin      | 6.2                                   | 6.6  | 6.1   | 6.1   | 6.2   |
| Return on Average Equity | 10.4                                  | 10.2 | 4.4   | 11.0  | 14.7  |
| Return on Average Assets | 1.1                                   | 1.1  | 0.5   | 1.1   | 1.3   |
|                          |                                       |      |       |       |       |
| Per share figures (Rs)   |                                       |      |       |       |       |
| EPS                      | 3.7                                   | 4.2  | 2.1   | 5.8   | 8.6   |
| BVPS                     | 39                                    | 45   | 51    | 55    | 62    |
| ABVPS                    | 37                                    | 44   | 48    | 53    | 60    |
|                          |                                       |      |       |       |       |
| Valuation multiples      |                                       |      |       |       |       |
| P/E                      | 16.9                                  | 14.9 | 29.5  | 10.7  | 7.2   |
| P/BV                     | 1.6                                   | 1.4  | 1.2   | 1.1   | 1.0   |
| P/ABV                    | 1.7                                   | 1.4  | 1.3   | 1.2   | 1.0   |
|                          |                                       |      |       |       |       |
| NIM internals (%)        |                                       |      |       |       |       |
| Yield on loans           | 14.2                                  | 15.0 | 15.0  | 14.8  | 14.8  |
| Cost of deposits         | 5.0                                   | 5.9  | 6.1   | 5.9   | 6.0   |
| Loan-deposit ratio       | 104.9                                 | 97.0 | 91.0  | 88.0  | 85.2  |
| CASA ratio               | 49.8                                  | 47.2 | 46.5  | 46.0  | 46.0  |
|                          |                                       |      |       |       |       |
| Opex control (%)         |                                       |      |       |       |       |
| Cost/Income ratio        | 71.2                                  | 72.2 | 71.9  | 68.2  | 65.2  |
| Cost to average assets   | 5.7                                   | 6.1  | 5.8   | 5.5   | 5.4   |
|                          |                                       |      |       |       |       |
| Capital adequacy (%)     |                                       |      |       |       |       |
| Tier 1 capital ratio     | 14.2                                  | 13.4 | 12.9  | 11.5  | 10.8  |
|                          | · · · · · · · · · · · · · · · · · · · |      |       |       |       |
| Asset quality (%)        |                                       |      |       |       |       |
| Slippage ratio           | 3.4                                   | 3.0  | 3.6   | 3.0   | 2.8   |
| Gross NPL ratio          | 2.5                                   | 1.9  | 3.1   | 2.7   | 2.5   |
| Credit cost              | 1.9                                   | 1.5  | 2.4   | 1.6   | 1.5   |
| Net NPL ratio            | 0.9                                   | 0.6  | 0.7   | 0.6   | 0.5   |





### **Recommendation Tracker**



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