14 August 2026

1QFY27 Results Update | Sector: Consumer Durables

Voltas

Estimate change	↓
TP change	↔
Rating change	↔

Bloomberg	VOLT IN
Equity Shares (m)	331
M.Cap.(INRb)/(USDb)	438.4 / 4.6
52-Week Range (INR)	1583 / 1187
1, 6, 12 Rel. Per (%)	-4/-9/5
12M Avg Val (INR M)	1473
Free float (%)	69.7

Financials & Valuations (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	142.4	160.7	183.8
EBITDA	6.5	10.6	13.7
Adj. PAT	4.0	7.2	9.8
EBITA Margin (%)	4.5	6.6	7.5
Cons. Adj. EPS (INR)	12.0	21.7	29.7
EPS Gr. (%)	(52.8)	80.3	37.2
BV/Sh. (INR)	192.8	211.4	235.7
Ratios			
Net D:E	0.0	(0.0)	(0.1)
RoE (%)	6.2	10.2	12.6
RoCE (%)	8.1	11.4	13.1
Payout (%)	25.0	25.0	25.0
Valuations			
P/E (x)	110.3	61.2	44.6
P/BV (x)	6.9	6.3	5.6
EV/EBITDA (x)	68.0	41.1	31.5
Div Yield (%)	0.2	0.4	0.6
FCF Yield (%)	0.4	1.6	1.6

Shareholding pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	30.3	30.3	30.3
DII	39.1	38.4	33.4
FII	16.9	18.5	21.2
Others	13.7	12.9	15.2

FII includes depository receipts

CMP: INR1,325 TP: INR1,290 (-3%) Neutral

Earnings miss; RAC leadership strengthens

Atomberg JV to accelerate RAC compressor localization

- VOLT's 1QFY27 revenue increased ~19% YoY to INR46.7b (~7% miss), driven by ~32%/17% YoY growth in UCP/PES segments, while EMPS revenue declined ~27% YoY. EBITDA increased ~49% YoY to INR2.7b (~23% miss). Overall OPM was up 1.2pp YoY at 5.7% (1.2pp below our estimates). PAT grew ~52% YoY to INR2.1b (~11% below our estimates).
- Management highlighted strong momentum in the UCP segment, with RAC volumes/value growing ~44%/~50% YoY in 1Q, higher than industry growth, driving market share to 17.3% YTD Jun'26. It entered into a binding term sheet with Atomberg Innovation for a proposed 50:50 JV to manufacture high-efficiency RAC compressors, which should strengthen localization and supply-chain resilience over the medium term. Voltbek continued to gain traction, with YTD market shares of 9.4% in washing machines and 7.4% in refrigerators, although EBITDA breakeven is likely to be delayed by a few quarters due to elevated commodity costs.
- We cut our EPS estimates by ~6%/7% for FY27/FY28 as we estimate lower margins. We arrive at a TP of INR1,290 based on SoTP (45x FY28E EPS for the UCP segment, 25x FY28E EPS for the PES and EMPS each, and INR20/sh for Voltbek). Reiterate Neutral.

UCP revenue rises ~32% YoY; UCP margin up 1.7pp to 5.3% (est. ~6.0%)

- Consol. revenue/EBITDA/adj. PAT stood at INR46.7b/INR2.7b/INR2.1b (+19%/+49%/+52% YoY and -7%/-23%/-11% vs. our estimates) in 1QFY27. Depreciation increased ~15% YoY, while interest cost declined ~6% YoY. Other income increased ~11% YoY.
- Segmental highlights: **1) UCP** – Revenue grew ~32% YoY to INR37.9b, EBIT increased ~93% YoY to INR2.0b, while EBIT margin rose 1.7pp YoY to 5.3%. **2) EMPS** – Revenue declined 27% YoY to INR6.7b, EBIT decreased ~23% YoY to INR378m (~30% below estimates), and EBIT margin expanded 30bp YoY to 5.6%. **3) PES** – Revenue rose 17% YoY to INR1.6b, EBIT increased ~3% YoY to INR412m, and EBIT margin contracted 3.7pp YoY to 25.9%.

Key highlights from the management commentary

- Window ACs account for ~7–8% of annual RAC sales, rising to slightly above 10% during the peak 1Q season; the segment is entirely OEM-manufactured. Split ACs account for the remaining ~90% of RAC sales, with sourcing broadly at ~70-75% in-house manufacturing and ~25-30% through OEMs.
- The proposed JV with Atomberg will initially target manufacturing capacity of ~2.8m RAC compressors, aimed at securing a critical component of the air-conditioning supply chain in India.
- VOLT expects ~18 months from the commencement of work to full-scale commercial production, including plant setup, pilot production, testing and field validation. Current regulations allow imports of up to 30% of FY25 compressor volumes, which VOLT can continue to utilize.

Sanjeev Kumar Singh - Research analyst (Sanjeev.Singh@MotilalOswal.com)

Research analyst - Mudit Agarwal (Mudit.Agarwal@MotilalOswal.com) | **Abhishek Sheth** (Abhishek.Sheth@MotilalOswal.com)

Valuation and view

- VOLT’s 1Q performance was below our estimates due to lower-than-estimated margin in the UCP/PES segments. The company’s RAC volume exceeded industry volume; however, cost pressure weighed on margin. EMPS revenue was below estimates, as the company continued to focus on operational stability and tighter project control with selective in project selection. Going ahead, margin expansion, revenue pickup in EMPS and VoltBek breakeven are key monitorable items. The Atomberg JV is a positive medium-term step toward supply chain resilience, although the benefits are yet to be ascertain as it is at an initial stage.
- We estimate VOLT’s revenue/EBITDA/PAT CAGR at ~14%/46%/57% over FY26-28, albeit on a low base. Estimate UCP revenue CAGR at ~18% over FY26-FY28 (~8% over FY25-28), with UCP margin at 6%/7% in FY27E/FY28E (3.2% in FY26) vs. average of 8.4% over FY23-25. The stock is trading fairly at 61x/45x FY27E/FY28E EPS. We reiterate our Neutral rating on the stock with a TP of INR1,290, based on 45x FY28E EPS for the UCP segment, 25x FY28E EPS for the PES and EMPS (each), and INR20/sh for Voltbek.

Quarterly Performance (Consolidated) (INR m)

Y/E March	FY26				FY27E				FY26	FY27E	MOSL	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	
Sales	**39,386**	**23,473**	**30,708**	**48,878**	**46,735**	**24,937**	**34,163**	**54,871**	**1,42,445**	**1,60,707**	50,033	**(7)**
Change (%)	(20.0)	(10.4)	(1.1)	2.5	18.7	6.2	11.3	12.3	(7.6)	12.8	27.0	
EBITDA	**1,785**	**704**	**1,773**	**2,207**	**2,655**	**1,339**	**1,928**	**4,672**	**6,469**	**10,594**	3,444	**(23)**
Change (%)	(57.9)	(56.6)	(10.2)	(33.7)	48.7	90.2	8.8	111.7	(42.0)	63.8	92.9	
As of % Sales	4.5	3.0	5.8	4.5	5.7	5.4	5.6	8.5	4.5	6.6	6.9	(120)
Depreciation	185	244	206	206	213	220	235	255	841	923	195	**9**
Interest	135	200	311	222	128	210	260	203	868	800	140	**(9)**
Other Income	821	646	488	426	912	580	650	369	2,382	2,511	530	**72**
PBT	**2,286**	**906**	**1,744**	**2,205**	**3,227**	**1,489**	**2,083**	**4,584**	**7,142**	**11,383**	3,639	**(11)**
Tax	621	226	313	711	727	399	558	1,313	1,871	2,998	975	**(25)**
Effective Tax Rate (%)	27.2	25.0	15.6	32.2	22.5	26.8	26.8	28.7	25.3	26.3	26.8	
Extra-ordinary Items	-	-	(265)	-	-	-	-	-	-265	0	-	
Share of profit of associates/JV's	(259)	(365)	(322)	(360)	(372)	(320)	(300)	(284)	(1,306)	(1,277)	(260)	**NA**
Reported PAT	**1,406**	**315**	**845**	**1,134**	**2,128**	**770**	**1,225**	**2,986**	**3,700**	**7,108**	2,404	**(11)**
Change (%)	(58.0)	(76.3)	(35.4)	(51.9)	51.3	144.5	45.0	163.2	-55.7	92.1	70.9	
Minority Interest	2	(28)	(5)	(28)	(10)	(12)	(14)	(24)	(59)	(59)	8	
Adj PAT	**1,405**	**343**	**1,077**	**1,162**	**2,138**	**782**	**1,239**	**3,009**	**3,986**	**7,167**	2,396	**(11)**
Change (%)	(58.0)	(74.4)	(18.5)	(51.8)	52.2	127.9	15.0	159.0	-52.6	79.8	71	

Segmental revenue (INR m)

	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE	FY26	FY27E	1QE	Var. (%)
EMP & Services	9,218	9,662	9,742	11,903	6,718	8,696	9,255	12,672	40,525	37,340	9,761	(31)
Engineering products and services	1,354	1,391	1,566	1,684	1,589	1,460	1,628	1,797	5,994	6,474	1,431	11
Unitary cooling business	28,679	12,151	19,242	34,934	37,935	14,582	23,090	40,275	95,006	1,15,882	38,716	(2)
Others	135	270	158	357	493	200	190	128	919	1,011	125	295
Total	**39,386**	**23,473**	**30,708**	**48,878**	**46,735**	**24,937**	**34,163**	**54,871**	**1,42,445**	**1,60,707**	50,033	(7)
Segment PBIT												
EMP & Services	492	920	817	756	378	504	583	850	2,986	2,315	537	(30)
Engineering products and services	401	439	368	376	412	365	423	483	1,584	1,683	386	7
Unitary cooling business	1,044	(458)	726	1,741	2,016	583	1,155	3,199	3,052	6,953	2,323	(13)
Total PBIT	**1,937**	**902**	**1,911**	**2,873**	**2,806**	**1,453**	**2,161**	**4,532**	**7,623**	**10,951**	3,246	(14)
Segment PBIT (%)												
EMP & Services (%)	5.3	9.5	8.4	6.4	5.6	5.8	6.3	6.7	7.4	6.2	5.5	12
Engineering products and services (%)	29.6	31.6	23.5	22.3	25.9	25.0	26.0	26.9	26.4	26.0	27.0	(106)
Unitary cooling business (%)	3.6	(3.8)	3.8	5.0	5.3	4.0	5.0	7.9	3.2	6.0	6.0	(69)
Total PBIT (%)	**4.9**	**3.8**	**6.2**	**5.9**	**6.0**	**5.8**	**6.3**	**8.3**	**5.4**	**6.8**	6.5	(48)

Highlights from the management commentary

Unitary Cooling Products

- RAC volumes rose ~44% YoY and value growth was ~50% in 1Q. Industry RAC secondary sales grew ~15%, while VOLT estimates that primary volumes grew ~20-22% YoY and value by ~25-26% YoY.
- Its secondary RAC market share reached 17.3% in FY27 YTD June vs. 15.9% in FY26, with its lead over the nearest competitor widening to 4pp in 1Q.
- RAC costs increased by ~10–12%, driven by a combination of BEE rating changes, commodity inflation, INR depreciation, higher ocean/freight costs and higher plastic costs. The revised energy-efficiency norms increased prices by ~5% for 3-star RACs and ~15% for 5-star RACs, translating into a weighted-average impact of ~7–8%. It has passed on almost the entire cost increase to the market, with the effective price increase estimated at only ~1-2pp below the overall cost inflation.
- The ongoing cost-optimization program started yielding savings at the right time, partially offsetting cost inflation and supporting profitability.
- Further price hikes will depend on the evolution of West Asia-related commodity and supply-chain risks. If costs remain stable, the company may instead seek to improve margins through calibration of channel schemes.
- Window ACs account for ~7-8% of annual RAC sales, rising to slightly above 10% during the peak 1Q season; the segment is entirely OEM-manufactured. Split ACs account for the remaining ~90% of RAC sales, with sourcing broadly at ~70–75% in-house manufacturing and ~25–30% through OEMs.
- The strong buoyancy seen in RACs was not replicated in commercial Refrigeration (freezers, water coolers and dispensers). The category is estimated to have grown ~15%, including the impact of price increases. Price increased significantly across Commercial Refrigeration, with freezers up ~10%, water coolers ~15% and water dispensers ~10%, necessitating corresponding price increases.
- Sharp price hikes initially led to a wait-and-watch approach from the channel, delaying demand recovery. Channel partners are increasingly accepting the higher prices as a necessary cost pass-through. VOLT expects Commercial Refrigeration demand to gradually normalize as channel inventory and pricing adjust to the higher cost environment.
- It does not expect a meaningful increase in outsourcing, given its expanded in-house manufacturing capacity of ~1.4m units at Pantnagar and ~1.2m units at Chennai. Both plants are now sufficiently ramped up to support demand internally.
- Channel partners are maintaining relatively cautious inventory levels, with channel inventory estimated at ~4 weeks. Inventory build-up will depend primarily on secondary sales.
- It is still early to assess the festive-season demand outlook; it expects greater relevance for home appliances, with a clearer view likely over the next 4–6 weeks.

Strategic JV for RAC compressors

- It has entered into a binding term sheet with Atomberg Innovation to establish a proposed 50:50 JV for developing and manufacturing high-efficiency RAC compressors in India.
- The JV is expected to strengthen domestic sourcing, reduce import dependence and improve long-term supply security for key RAC components. Atomberg’s

strong capabilities in motor technology, developed through its large-scale ceiling-fan business, provide a key technological advantage for compressor development.

- It does not have prior experience in component manufacturing, particularly compressor motors; hence, partnering with Atomberg allows it to leverage proven technology and accelerate capability development rather than building the expertise independently.
- The proposed JV with Atomberg will initially target manufacturing capacity of ~2.8m RAC compressors, aimed at securing a critical component of the air-conditioning supply chain in India. This is important for localizing compressor manufacturing amid QCO restrictions, import quotas and transition rules.
- The JV is still at an early stage, and total capex requirements will be determined as definitive agreements and project details are finalized.
- The proposed compressor platform will cater to both 3-star and 5-star RACs, initially focusing on the high-volume 1.5-ton segment.
- The platform is being designed with flexibility to accommodate future energy-efficiency upgrades, reducing the need for complete product redesign with every regulatory change.
- It expects ~18 months from commencement of work to full-scale commercial production, including plant setup, pilot production, testing and field validation.
- Current regulations allow imports of up to 30% of FY25 compressor volumes, which the company can continue to utilize.
- Even after its own compressor production begins, it intends to continue sourcing from existing suppliers while manufacturing compressors in-house, creating a diversified and more resilient supply chain.
- Industry import content in RACs has reduced from ~70–75% several years ago to ~30–35% currently, driven by increasing domestic manufacturing of key components.
- Domestic capacity has expanded across copper, aluminium, controllers, motors and compressors, with around 40% of industry compressor requirements now manufactured in India.

Voltbek

- Voltbek YTD market share reached 9.4% in Washing Machines and 7.4% in Refrigerators. Maintained its No. 2 position, with market share reaching a record 15.6%.
- Refreshed product portfolios across Frost-Free Refrigerators and Fully Automatic Washing Machines helped improve product mix and strengthen presence in higher-value segments.
- Voltbek was initially expected to achieve EBITDA breakeven in FY27, but the sharp increase in commodity prices following the West Asia crisis, coupled with limited ability across the industry to fully pass on cost inflation, is likely to delay the breakeven by a few quarters.

Electro-Mechanical projects and services

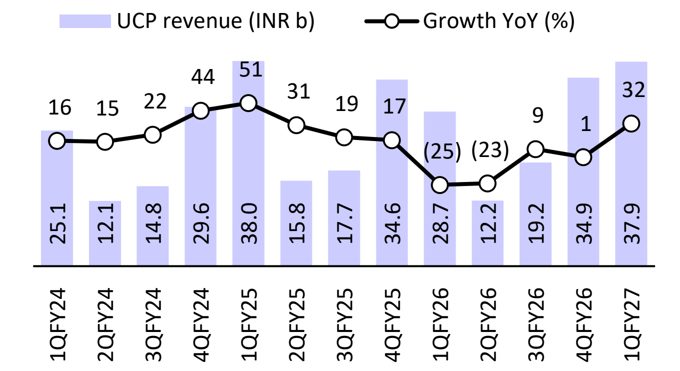
- Domestic projects secured key orders across Industrial Infrastructure, Electronics Manufacturing, Metro & Tunnelling and Data Centers, supporting healthy order-book growth.
- It remained selective in pursuing fast-track and value-accretive projects, improving order-book quality and revenue visibility.

- Following the court award, Sidra Bank Guarantees worth QAR167m (INR4.33b) were cancelled during the quarter.
- Carry-forward order book stood at over INR63.5b as of Jun'26.
- It is increasingly focusing on manufacturing, data centres and MEP projects, with preference for faster-gestation opportunities and a greater share of private-sector projects.
- The strategy is shifting away from projects with longer execution cycles and higher payment-delay risks, particularly government-led projects, towards opportunities with better cash-flow visibility.

Engineering Products & Services

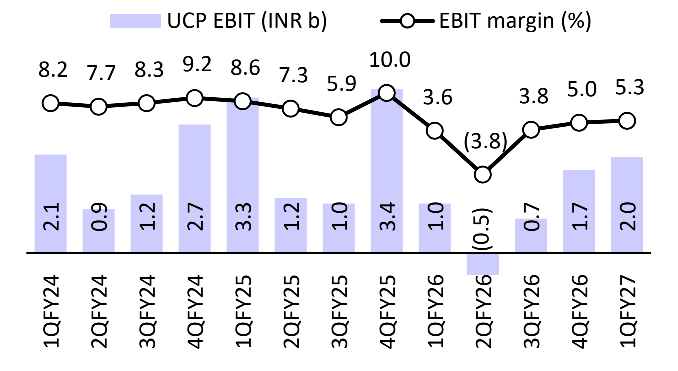
- Reported high double-digit revenue growth in 1QFY27, increasing the scale and contribution of its engineering products and services portfolio.
- Mining & Construction Equipment reported strong growth, supported by sustained demand for Crushing & Screening equipment, continued execution of Operations & Maintenance contracts and stable performance from Mozambique operations.
- The division continued to strengthen its aftermarket and service annuity business through deeper customer engagement, enhanced lifecycle support and expanded service capabilities.
- Textile Machinery delivered double-digit growth despite geopolitical uncertainties and cautious industry sentiment. Textile Machinery witnessed improving order-book momentum, indicating early signs of a gradual market revival.

Exhibit 1: UCP revenue increased 32% YoY



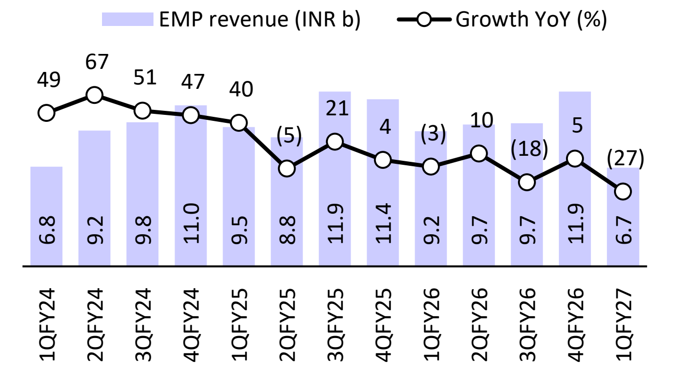
Source: MOFSL, Company

Exhibit 2: UCP EBIT segment rose ~93% YoY



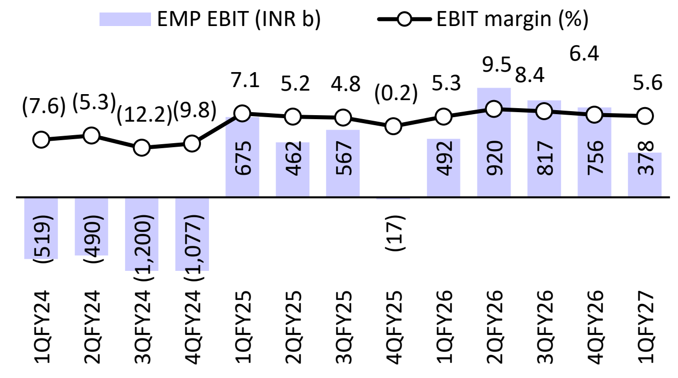
Source: MOFSL, Company

Exhibit 3: EMPS revenue declined 27% YoY



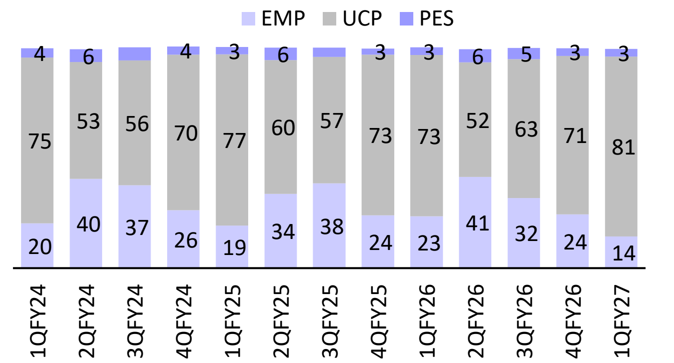
Source: MOFSL, Company

Exhibit 4: EMPS EBIT segment fell ~23% YoY



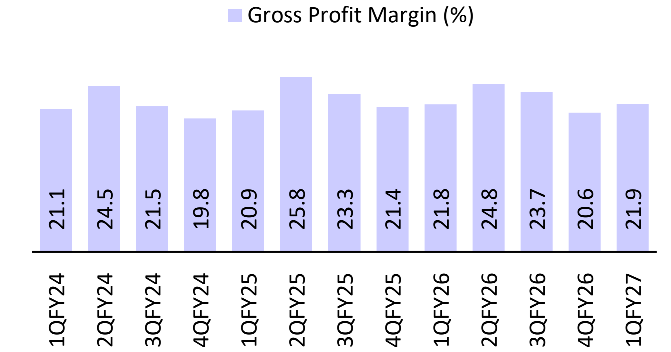
Source: MOFSL, Company

Exhibit 5: UCP contributed 81% to revenue vs. 73% in 1QFY26



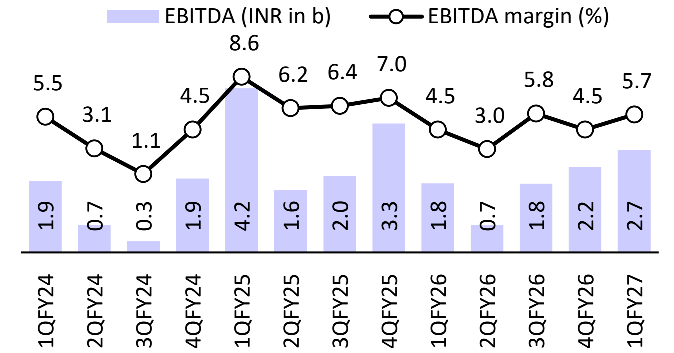
Source: MOFSL, Company; Note: market share YTD

Exhibit 6: Gross margin remained flat at 21.9%



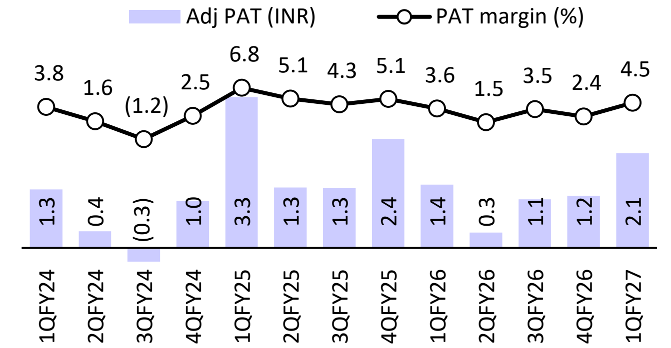
Source: MOFSL, Company

Exhibit 7: OPM increased 1.2p YoY to 5.7%



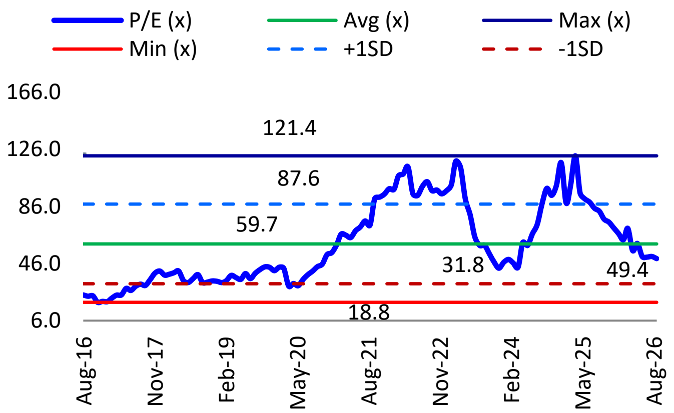
Source: MOFSL, Company

Exhibit 8: PAT margin expanded 50bp to 4.5%



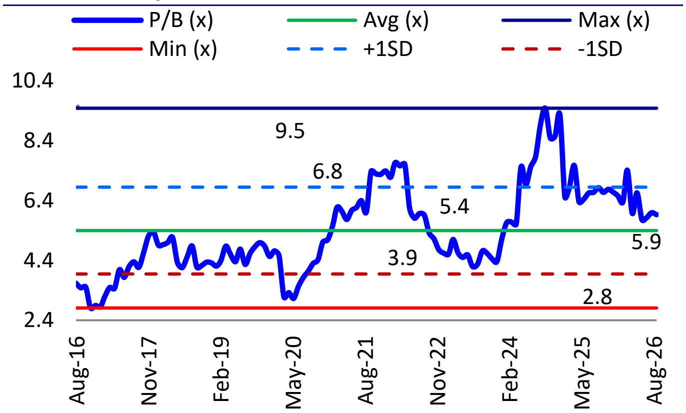
Source: MOFSL, Company

Exhibit 9: 1-year forward P/E chart



Source: MOFSL, Company

Exhibit 10: 1-year forward P/B chart



Source: MOFSL, Company

Financials and valuations (Consolidated)

Income Statement								(INR M)
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Total Revenues	**75,558**	**79,345**	**94,988**	**1,24,812**	**1,54,128**	**1,42,445**	**1,60,707**	**1,83,840**
Change (%)	-1.3	5.0	19.7	31.4	23.5	-7.6	12.8	14.4
EBITDA	**6,414**	**6,816**	**5,724**	**4,746**	**11,162**	**6,469**	**10,594**	**13,741**
% of Total Revenues	8.5	8.6	6.0	3.8	7.2	4.5	6.6	7.5
Other Income	1,889	1,892	1,685	2,533	3,245	2,382	2,511	2,627
Depreciation	339	373	396	476	618	841	923	995
Interest	262	259	296	559	621	868	800	750
PBT	**7,702**	**8,076**	**6,716**	**6,244**	**13,168**	**7,142**	**11,383**	**14,623**
Tax	1,804	1,913	1,709	2,377	3,565	1,871	2,998	3,848
Rate (%)	23.4	23.7	25.4	38.1	27.1	26.2	26.3	26.3
Exceptional Items	0	0	-2,438	0	0	-265	0	0
PAT	**5,898**	**6,163**	**2,569**	**3,867**	**9,603**	**5,006**	**8,385**	**10,775**
Change (%)	0.0	4.5	-58.3	50.6	148.3	-47.9	67.5	28.5
Profit of share of associates/JVs	-610	-1,103	-1,207	-1,386	-1,260	-1,306	-1,277	-998
Minority interest	37	19	12	-39	-71	-59	-59	-59
PAT after MI	**5,251**	**5,041**	**1,350**	**2,520**	**8,414**	**3,759**	**7,167**	**9,836**
Change (%)	1.5	-4.0	-73.2	86.7	233.9	-55.3	90.7	37.2
Adj. PAT after MI	**5,251**	**5,041**	**3,788**	**2,394**	**8,414**	**3,975**	**7,167**	**9,836**
Change (%)	-5.1	-4.0	-24.8	-36.8	251.5	-52.8	80.3	37.2

Balance Sheet								(INR M)
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Share Capital	331	331	331	331	331	331	331	331
Reserves	49,603	54,665	54,190	57,874	64,802	63,431	69,605	77,649
Net Worth	**49,934**	**54,996**	**54,521**	**58,205**	**65,133**	**63,762**	**69,935**	**77,980**
Minority Interest	361	381	417	337	271	228	170	111
Loans	2,606	3,432	6,160	7,133	8,633	9,664	9,164	8,664
Deferred Tax Liability	-558	-317	-303	176	140	-370	-370	-370
Capital Employed	**52,343**	**58,492**	**60,794**	**65,851**	**74,176**	**73,284**	**78,899**	**86,385**
Gross Fixed Assets	6,690	7,020	8,826	9,533	14,408	16,318	17,539	20,039
Less: Depreciation	3,534	3,906	4,302	4,778	5,396	6,237	7,160	8,155
Net Fixed Assets	**3,157**	**3,114**	**4,524**	**4,754**	**9,012**	**10,081**	**10,379**	**11,884**
Capital WIP	88	593	983	3,675	824	221	1,500	1,500
Investments	30,464	36,154	31,086	35,083	32,432	27,617	27,340	27,343
Goodwill	723	723	723	723	723	723	723	723
Curr. Assets	**51,565**	**56,440**	**65,119**	**75,709**	**88,086**	**1,05,949**	**99,171**	**1,13,817**
Inventory	12,796	16,614	15,920	21,354	27,148	34,329	29,500	32,739
Debtors	18,009	21,097	21,919	25,328	25,115	30,350	26,418	30,220
Cash & Bank Balance	4,588	5,717	7,084	8,523	6,782	7,809	11,538	14,577
Loans & Advances	23	32	6	13	11	13	14	16
Other current assets	16,149	12,981	20,191	20,491	29,030	33,449	31,701	36,264
Current Liab. & Prov.	**33,654**	**38,532**	**41,640**	**54,093**	**56,901**	**71,306**	**60,214**	**68,881**
Creditors	24,645	29,421	30,126	38,557	38,928	52,278	38,746	44,323
Other Liabilities	9,009	9,111	11,514	15,536	17,973	19,029	21,468	24,558
Net Current Assets	**17,911**	**17,908**	**23,479**	**21,616**	**31,185**	**34,643**	**38,957**	**44,935**
Application of Funds	**52,343**	**58,492**	**60,794**	**65,851**	**74,176**	**73,284**	**78,899**	**86,385**

Financials and valuations (Consolidated)

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Basic (INR)								
Adj EPS	**15.9**	**15.2**	**11.5**	**7.2**	**25.4**	**12.0**	**21.7**	**29.7**
Cash EPS	16.9	16.4	12.6	8.7	27.3	14.6	24.5	32.7
Book Value	150.9	166.3	164.8	176.0	196.9	192.8	211.4	235.7
DPS	5.0	5.5	4.3	2.2	6.4	3.0	5.4	7.4
Payout (incl. Div. Tax.)	31.5	36.1	37.1	30.0	25.0	25.0	25.0	25.0
Valuation (x)								
P/E	83.5	87.0	115.7	183.1	52.1	110.3	61.2	44.6
Cash P/E	78.4	81.0	104.7	152.7	48.5	91.0	54.2	40.5
EV/EBITDA	68.0	64.0	76.4	92.1	39.4	68.0	41.1	31.5
EV/Sales	5.8	5.5	4.6	3.5	2.9	3.1	2.7	2.4
Price/Book Value	8.8	8.0	8.0	7.5	6.7	6.9	6.3	5.6
Dividend Yield (%)	0.4	0.4	0.3	0.2	0.5	0.2	0.4	0.6
Profitability Ratios (%)								
RoE	10.5	9.2	6.9	4.1	12.9	6.2	10.2	12.6
RoCE	11.6	10.9	8.6	6.4	13.6	8.1	11.4	13.1
RoIC	26.9	29.6	17.6	11.9	22.0	11.0	17.8	21.1
Turnover Ratios								
Debtors (Days)	87	97	84	74	59	78	60	60
Inventory (Days)	62	76	61	62	64	88	67	65
Creditors. (Days)	119	135	116	113	92	134	88	88
Asset Turnover (x)	1.4	1.4	1.6	1.9	2.1	1.9	2.0	2.1
Leverage Ratio								
Net Debt/Equity (x)	(0.0)	(0.0)	(0.0)	(0.0)	0.0	0.0	(0.0)	(0.1)

Cash Flow Statement **(INR M)**

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
PBT before EO Items	**7,735**	**5,610**	**7,787**	**10,207**	**13,488**	**6,829**	**11,383**	**14,623**
Add : Depreciation	339	3,726	396	476	618	841	923	995
Interest	262	259	296	559	621	868	800	750
Less : Direct Taxes Paid	(693)	(2,169)	(1,656)	(2,115)	(3,107)	(2,113)	(2,998)	(3,848)
(Inc)/Dec in WC	(1,580)	(438)	(3,836)	801	(10,932)	(3,519)	(585)	(2,939)
CF from Operations	**6,063**	**6,988**	**2,987**	**9,928**	**688**	**2,905**	**9,523**	**9,581**
Others	(502)	(1,145)	(1,393)	(2,312)	(2,929)	41	-	-
CF from Oper. Incl. EO Items	**5,561**	**5,842**	**1,594**	**7,615**	**(2,241)**	**2,946**	**9,523**	**9,581**
(Inc)/Dec in FA	(208)	(482)	(1,799)	(2,931)	(2,082)	(1,327)	(2,500)	(2,500)
Free Cash Flow	**5,353**	**5,361**	**(206)**	**4,685**	**(4,323)**	**1,619**	**7,023**	**7,081**
Investment in liquid assets	(2,645)	(3,165)	983	(2,293)	3,661	1,915	(1,000)	(1,000)
CF from Investments	**(2,853)**	**(3,646)**	**(816)**	**(5,224)**	**1,579**	**588**	**(3,500)**	**(3,500)**
(Inc)/Dec in Debt	425	918	2,728	974	1,500	728	(500)	(500)
Less : Interest Paid	(271)	(312)	(349)	(493)	(759)	(914)	(800)	(750)
Dividend Paid	(1,358)	(1,676)	(1,829)	(1,432)	(1,820)	(2,321)	(994)	(1,792)
CF from Fin. Activity	**(1,204)**	**(1,070)**	**550**	**(952)**	**(1,079)**	**(2,507)**	**(2,294)**	**(3,042)**
Inc/Dec of Cash	**1,504**	**1,126**	**1,328**	**1,439**	**(1,741)**	**1,027**	**3,729**	**3,039**
Add: Beginning Balance	3,084	4,591	5,756	7,084	8,523	6,782	7,809	11,538
Closing Balance	**4,588**	**5,717**	**7,084**	**8,523**	**6,782**	**7,809**	**11,538**	**14,577**

Explanation of Investment Rating	
Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412 and BSE enlistment no. 5028. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL),NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products and is a member of Association of Portfolio Managers in India (APMI) for distribution of PMS products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx. As per Regulatory requirements, Research Audit Report is uploaded on www.motilaloswal.com > MOFSL-Important Links > MOFSL Research Analyst Compliance Audit Report.

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg. No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets (Singapore) Pte. Ltd. ("MOCMSPL") (UEN 201129401Z), which is a holder of a capital markets services license and an exempt financial adviser in Singapore.This report is distributed solely to persons who (a) qualify as "institutional investors" as defined in section 4A(1)(c) of the Securities and Futures Act of Singapore ("SFA") or (b) are considered "accredited investors" as defined in section 2(1) of the Financial Advisers Regulations of Singapore read with section 4A(1)(a) of the SFA. Accordingly, if a recipient is neither an "institutional investor" nor an "accredited investor", they must immediately discontinue any use of this Report and inform MOCMSPL .

In respect of any matter arising from or in connection with the research you could contact the following representatives of MOCMSPL. In case of grievances for any of the services rendered by MOCMSPL write to grievances@motilaloswal.com.

Nainesh Rajani
Email: nainesh.rajani@motilaloswal.com
Contact: (+65) 8328 0276

Specific Disclosures

1. Research Analyst and/or his/her relatives do not have a financial interest in the subject company(ies), as they do not have equity holdings in the subject company(ies).
   MOFSL has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of the Research Report: Yes.
   Nature of Financial interest is holding equity shares or derivatives of the subject company
2. Research Analyst and/or his/her relatives do not have actual/beneficial ownership of 1% or more securities in the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.
   MOFSL has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report:No
3. Research Analyst and/or his/her relatives have not received compensation/other benefits from the subject company(ies) in the past 12 months.
   MOFSL may have received compensation from the subject company(ies) in the past 12 months.
4. Research Analyst and/or his/her relatives do not have material conflict of interest in the subject company at the time of publication of research report.
   MOFSL does not have material conflict of interest in the subject company at the time of publication of research report.
5. Research Analyst has not served as an officer, director or employee of subject company(ies).
6. MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months.
7. MOFSL has not received compensation for investment banking /merchant banking/brokerage services from the subject company(ies) in the past 12 months.
8. MOFSL may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months.
9. MOFSL may have received compensation or other benefits from the subject company(ies) or third party in connection with the research report.
10. MOFSL has not engaged in market making activity for the subject company.

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance.
- received compensation/other benefits from the subject company in the past 12 months
- any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.
- Served subject company as its clients during twelve months preceding the date of distribution of the research report.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

Disclaimer:

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com. Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com
Mr. Neeraj Agarwal	022 40548085	na@motilaloswal.com
Mr. Siddhartha Khemka	022 50362452	po.research@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412, BSE enlistment no. 5028, AMFI registered Mutual Fund Distributor and SIF Distributor: ARN .: 146822. IRDA Corporate Agent – CA0579, APMI: APRN00233. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrievances@motilaloswal.com.