

In-line quarter, but headwinds persist

SRF's Q3 EBITDA at Rs7.8bn (+26% YoY/Flat QoQ) was in line with our estimate of Rs7.8bn and below consensus estimate of Rs8.2bn. Better margin performance YoY in chemicals business was led by higher volume and realization of refrigerants in domestic and exports markets, offset by subdued performance in the spec chem business due to deferred customer offtake and continued pricing pressure from Chinese competitors. Performance films reported stable performance, while Technical Textiles continues to be impacted. The management remains cautiously optimistic and expects lower growth in the spec chem business, while refrigerants continue to do well in global markets. SRF will incur all new capex, including HFOs, at its new land parcel in Odissa. We cut our FY26/FY27/FY28E EBITDA by 5-6% to factor in near-to-medium term headwinds in the spec chem business. Retain ADD and TP of Rs3,250.

Chemicals business (CB) poised for growth in Q4

CB revenue grew ~22% YoY to Rs18.2bn in Q3 (EBIT margin: 27.2% vs 24.3% in Q3FY25), on strong volume/realization for HFCs and steady industrial chemicals business. Prices for HFCs are steady globally. The focus will be to sweat the assets as SRF enters the last year of baseline. Its specialty chemicals business (SCB) was hit by slower customer offtake and continued pricing pressure. SCB is expected to post lower growth in FY26 than the overall growth guidance of 20% for CB. SRF expects strong demand from agro majors from Q4 on the back of existing POs and the start of a new season. PTFE is likely to see volume growth from Q1FY27, while advanced fluoropolymer capex is progressing as per plan. SRF announced a capex of Rs1.8bn for its pharma intermediate plant 2 at Dahej with commissioning expected by Sep-26.

Performance films and foil business (PFB) navigating through its challenges

PFB revenue de-grew marginally by 3% YoY/5% QoQ at Rs13.4bn in Q3. EBIT margin for PFB came in at 7.1% vs 8.4% QoQ. SRF observed lower volumes and rangebound pricing for BOPET and BOPP during the quarter as the Chinese dumping persists. Domestic demand was hurt in Q3 due to the GST-led disruption of resizing and reprinting. South Africa continues to deliver, while Thailand/Hungary are facing competition. SRF is temporarily routing US exports from Thailand to mitigate tariffs, bearing higher freight cost. The mgmt expects greenshoots for BOPET pricing/margins due to capacity rationalization in China (~20%) and a favorable demand-supply situation in India.

Technical textile business (TTB) reflects steady performance

SRF's TTB revenue declined ~11% YoY (-4.4% QoQ) to Rs4.5bn in Q3, with a sequential improvement in EBIT margin (9.9% vs 8.9%). The company is facing pressure in belting fabrics (BF) owing to cheaper imports from China as well as lower exports to the US amid US tariffs. SRF has maintained its market share in NTCF. It expects the new dipping machine project to commission in Q4. We model 5% growth for TTB for FY27E.

| | |
|-----------------------|--------|
| Target Price – 12M | Dec-26 |
| Change in TP (%) | - |
| Current Reco. | ADD |
| Previous Reco. | ADD |
| Upside/(Downside) (%) | 13.9 |

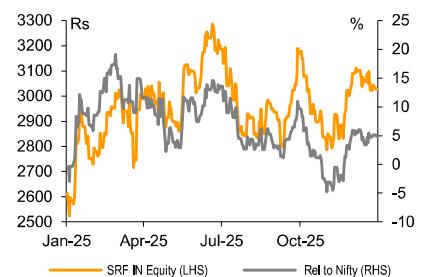
| Stock Data | SRF IN |
|-------------------------|----------|
| 52-week High (Rs) | 3,325 |
| 52-week Low (Rs) | 2,487 |
| Shares outstanding (mn) | 296.4 |
| Market-cap (Rs bn) | 846 |
| Market-cap (USD mn) | 9,299 |
| Net-debt, FY26E (Rs mn) | 33,079.8 |
| ADTV-3M (mn shares) | 0.4 |
| ADTV-3M (Rs mn) | 1,416.4 |
| ADTV-3M (USD mn) | 15.6 |
| Free float (%) | 49.7 |
| Nifty-50 | 25,232.5 |
| INR/USD | 91.0 |

Shareholding, Sep-25

| | |
|---------------|-----------|
| Promoters (%) | 50.3 |
| FPIs/MFs (%) | 18.0/19.5 |

Price Performance

| (%) | 1M | 3M | 12M |
|---------------|-------|--------|-----|
| Absolute | (7.6) | (10.2) | 9.3 |
| Rel. to Nifty | (5.0) | (8.1) | 1.1 |

1-Year share price trend (Rs)**SRF: Financial Snapshot (Consolidated)**

| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|---------------------|---------|---------|---------|---------|---------|
| Revenue | 131,385 | 146,931 | 165,294 | 191,280 | 220,127 |
| EBITDA | 25,841 | 27,184 | 35,727 | 44,775 | 54,379 |
| Adj. PAT | 13,357 | 12,508 | 19,687 | 25,987 | 32,460 |
| Adj. EPS (Rs) | 45.1 | 42.2 | 66.4 | 87.7 | 109.5 |
| EBITDA margin (%) | 19.7 | 18.5 | 21.6 | 23.4 | 24.7 |
| EBITDA growth (%) | (26.8) | 5.2 | 31.4 | 25.3 | 21.4 |
| Adj. EPS growth (%) | (38.0) | (6.4) | 57.4 | 32.0 | 24.9 |
| RoE (%) | 12.3 | 10.4 | 14.5 | 16.6 | 17.7 |
| RoIC (%) | 11.3 | 9.3 | 12.8 | 14.7 | 15.7 |
| P/E (x) | 63.3 | 67.6 | 40.0 | 29.9 | 23.9 |
| EV/EBITDA (x) | 34.3 | 32.6 | 24.8 | 19.8 | 16.3 |
| P/B (x) | 7.4 | 6.7 | 5.8 | 4.9 | 4.1 |
| FCFF yield (%) | (0.2) | 1.4 | 0.6 | 0.8 | 1.1 |

Source: Company, Emkay Research

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Other Highlights

Chemicals Business (CB)

Specialty Chemicals Business (SCB)

- SCB was impacted in Q3, due to deferred offtake by agro majors and increased margin pressure because of competitive Chinese pricing, partially offset by continued cost optimization and efficiency enhancement measures.
- Q4FY26 should witness strong volume-led recovery owing to demand from agro majors for orders which were deferred in Q2 and Q3. The company expects raw material prices to be softer and bottom out.
- The pipeline for the launch of new pharma intermediates and agro AI shall lead to future growth in this business, with healthy traction in launched products and AI development journey being on track.
- During the quarter, the company announced to set up a new pharma intermediates plant (non-cGMP) at Dahej for Rs1.8bn. The management expects the plant to be commissioned by Sep-26.
- SRF was granted 2 new process patents in 9MFY26 (a total of 153 global patents granted so far). The company applied for 5 new patents during the quarter (25 in 9MFY26).
- **Outlook:** The product funnel remains strong, led by traction from pharma segments as well as agrochemical recovery.

Fluorochemicals Business (FB)

- The company reported strong performance in Q3 owing to higher realizations and increased volumes of HFCs. Industrial chemicals performed steadily.
- HFC prices remain steady across key geographies, driven by stable quota-led supply restrictions and steady demand.
- SRF started the commercial sales of patented R467A, which is a retrofit for R22 with lower global warming potential (GWP).
- SRF is ramping up PTFE capacity and expects ramp-up from Q1FY27 onward. The company is progressing as per plan for its new fluoropolymer capex.
- **Outlook:** Focus on maximizing HFC production during CY24-26. SRF expects a better market in Q4FY26, with stable prices. It is focusing on export opportunities for its product in the CMS segment, to offset the range-bound pricing. Ongoing capex remains on track.

Performance Films and Foil Business (PFB)

- PFB delivered weaker Q3, led by reduced volumes in the domestic market as well as pricing pressure in export markets. The volumes were impacted largely due to GST cuts, which led to resizing and reprinting costs for customers.
- Performance in Thailand and Hungary markets was impacted by Chinese competition. SRF is serving the US customers from Thailand to mitigate the tariff impact. This has led to some extra burden on freight cost. South Africa continues to perform well.
- SRF's aluminum foil facility is seeing benefits from higher volume and realization in both domestic and export markets (primarily EU).
- The company has commercialized the new CPP line in Q3, and the product has been approved by key FMCG customers. It remains on track toward commissioning capacitor-grade film and BOPP-BOPE film projects.
- **Outlook:** BOPET should see some greenshoots in terms of pricing and margins, primarily from the domestic demand-supply situation. The company expects the rationalization of Chinese capacities in-line with its anti-involution drive. BOPP is still under pressure.

Exhibit 1: SRF – Results update

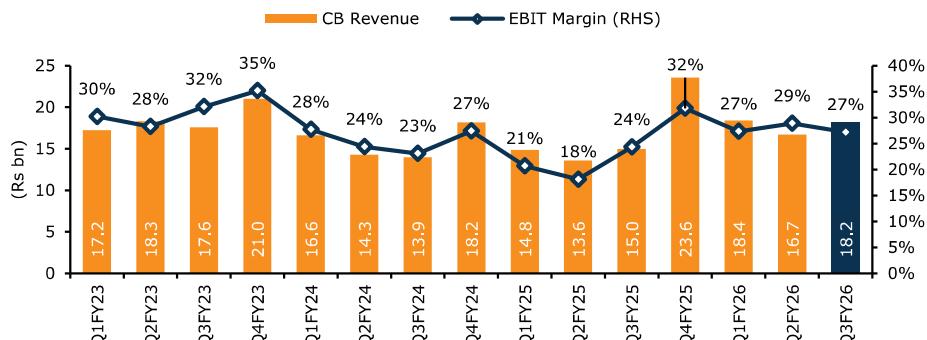
| P&L (Rs mn) | Reported | | | | | Emkay estimate | | | | |
|------------------------------|-----------------|-----------------|-----------------|----------------|----------------|-----------------|----------------|-----------------|-----------------|----------------|
| | Q3FY25 | Q2FY26 | Q3FY26 | YoY (%) | QoQ (%) | Q3FY26E | vs est (%) | 9MFY26 | 9MFY25 | YoY (%) |
| Net revenue | 34,913 | 36,402 | 37,125 | 6 | 2 | 36,941 | 0 | 111,713 | 103,797 | 8 |
| Material cost | (18,056) | (17,690) | (18,356) | 2 | 4 | (18,024) | 2 | (55,153) | (54,667) | 1 |
| Gross Profit | 16,857 | 18,712 | 18,769 | 11 | 0 | 18,917 | -1 | 56,560 | 49,130 | 15 |
| Gross margin (%) | 48.3 | 51.4 | 50.6 | 227 bps | -85 bps | 51.2 | -66 bps | 50.6 | 47.3 | 329 bps |
| Employee cost | (2,608) | (2,771) | (2,808) | 8 | 1 | (2,816) | 0 | (8,352) | (7,663) | 9 |
| Other overheads | (8,054) | (8,199) | (8,161) | 1 | 0 | (8,321) | -2 | (24,368) | (23,857) | 2 |
| Total expenses | (28,717) | (28,660) | (29,326) | 2 | 2 | (29,161) | 1 | (87,874) | (86,187) | 2 |
| EBITDA | 6,196 | 7,742 | 7,800 | 26 | 1 | 7,781 | 0 | 23,840 | 17,610 | 35 |
| EBITDA margin (%) | 17.7 | 21.3 | 21.0 | 326 bps | -26 bps | 21.1 | -6 bps | 21.3 | 17.0 | 437 bps |
| Other income | 396 | 257 | 273 | -31 | 6 | 265 | 3 | 822 | 982 | -16 |
| Interest | (963) | (707) | (655) | -32 | -7 | (938) | -30 | (2,161) | (2,866) | -25 |
| Depreciation | (1,943) | (2,121) | (2,169) | 12 | 2 | (2,164) | 0 | (6,323) | (5,764) | 10 |
| EO Items | - | - | 259 | - | - | - | - | 259 | - | - |
| PBT | 3,687 | 5,171 | 5,508 | 49 | 7 | 4,944 | 11 | 16,437 | 9,963 | 65 |
| Tax | (976) | (1,289) | (1,181) | 21 | -8 | (1,232) | -4 | (3,905) | (2,716) | 44 |
| Adj PAT | 2,711 | 3,882 | 4,133 | 52 | 6 | 3,712 | 11 | 12,338 | 7,247 | 70 |
| EO Items | - | - | 194 | - | - | - | - | 194 | - | - |
| Reported PAT | 2,711 | 3,882 | 4,327 | 60 | 11 | 3,712 | 17 | 12,532 | 7,247 | 73 |
| EPS (Rs) | 9.1 | 13.1 | 14.6 | 60 | 11 | 12.5 | 17 | 42.3 | 24.4 | 73 |
| Costs as a % of sales | | | | | | | | | | |
| Material cost | 51.7 | 48.6 | 49.4 | -228 bps | 84 bps | 48.8 | 65 bps | 49.4 | 52.7 | -330 bps |
| Employee cost | 7.5 | 7.6 | 7.6 | 9 bps | -5 bps | 7.6 | -6 bps | 7.5 | 7.4 | 9 bps |
| Other overheads | 23.1 | 22.5 | 22.0 | -109 bps | -55 bps | 22.5 | -55 bps | 21.8 | 23.0 | -118 bps |
| Income tax rate | 26.5 | 24.9 | 21.4 | -503 bps | -348 bps | 24.9 | -348 bps | 23.8 | 27.3 | -351 bps |

Source: Company, Emkay Research

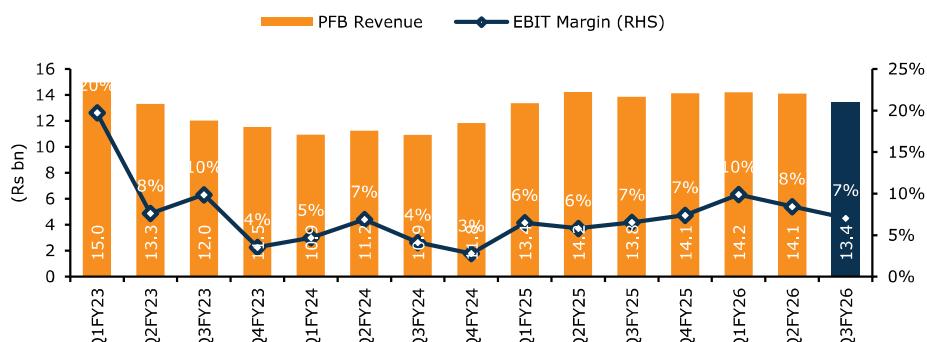
Exhibit 2: SRF – Segmental highlights

| (Rs mn) | Q3FY25 | Q2FY26 | Q3FY26 | YoY (%) | QoQ (%) | 9MFY26 | 9MFY25 | YoY (%) |
|----------------------------|--------|--------|--------|----------|----------|--------|--------|----------|
| Segment Revenue | | | | | | | | |
| Chemicals Business | 14,957 | 16,669 | 18,248 | 22.0 | 9.5 | 53,306 | 43,354 | 23.0 |
| Packing Film Business | 13,848 | 14,081 | 13,423 | (3.1) | (4.7) | 41,686 | 41,416 | 0.7 |
| Technical Textile Business | 5,098 | 4,743 | 4,536 | (11.0) | (4.4) | 13,945 | 15,706 | (11.2) |
| Others | 1,011 | 908 | 919 | (9.1) | 1.2 | 2,777 | 3,401 | (18.4) |
| Segment EBIT | | | | | | | | |
| Chemicals Business | 3,638 | 4,813 | 4,960 | 36.4 | 3.1 | 14,802 | 9,163 | 61.5 |
| Packing Film Business | 904 | 1,190 | 948 | 4.9 | (20.3) | 3,539 | 2,599 | 36.2 |
| Technical Textile Business | 589 | 423 | 449 | (23.7) | 6.2 | 1,249 | 1,980 | (36.9) |
| Others | 157 | 75 | 170 | 8.3 | 126.3 | 480 | 564 | (14.9) |
| EBIT margin | | | | | | | | |
| Chemicals Business | 24.3% | 28.9% | 27.2% | 285 bps | -170 bps | 27.8% | 21.1% | 663 bps |
| Packing Film Business | 6.5% | 8.4% | 7.1% | 53 bps | -139 bps | 8.5% | 6.3% | 221 bps |
| Technical Textile Business | 11.6% | 8.9% | 9.9% | -165 bps | 99 bps | 9.0% | 12.6% | -365 bps |
| Others | 15.5% | 8.3% | 18.5% | 296 bps | 1020 bps | 17.3% | 16.6% | 70 bps |

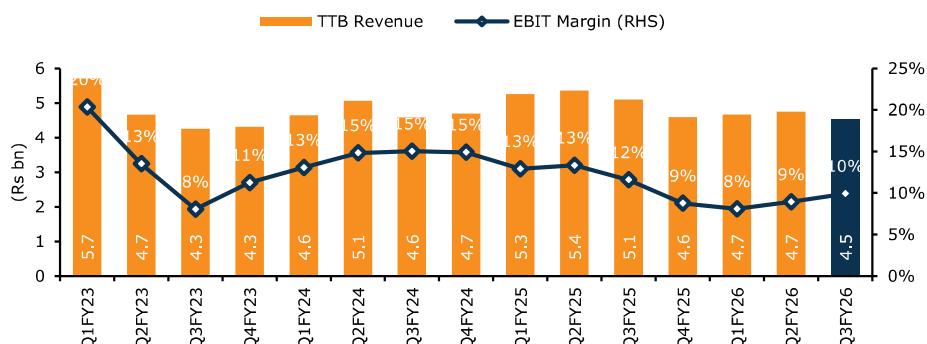
Source: Company, Emkay Research

Exhibit 3: CB saw significant EBIT margin improvement, led by operating leverage

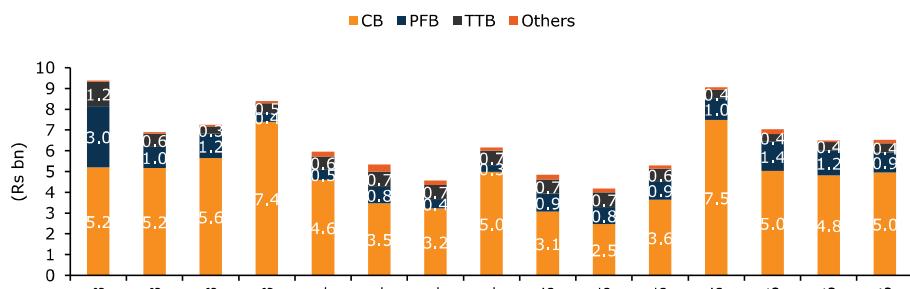
Source: Company, Emkay Research

Exhibit 4: PFB EBIT margin under pressure owing to rangebound pricing for BOPET and BOPP

Source: Company, Emkay Research

Exhibit 5: TTB performance impacted by weak market conditions and pricing pressure

Source: Company, Emkay Research

Exhibit 6: Segmental EBIT contribution

This report is intended for Team White Marque Solutions team.emkay@whitequakesolution.com

Source: Company, Emkay Research

SoTP-based TP of Rs3,250

Exhibit 7: EBITDA contribution from the chemicals business to continue rising

| Segment | EBITDA contribution | | EBITDA CAGR FY25-28E | Target EV/EBITDA (x) |
|-----------------------------|---------------------|-------|-------------------------|----------------------------|
| | FY25 | FY28E | | |
| Specialty Chemicals | 37% | 32% | 18% | 30 |
| Fluoro Chemicals | 32% | 33% | 25% | 18 |
| Performance Films and Foils | 19% | 26% | 37% | 12 |
| TTB/ Others | 12% | 9% | 10% | 8 |

Source: Company, Emkay Research

Exhibit 8: SoTP-based TP of Rs3,250 on Dec-27E EPS

| (Rs mn) | FY27E | FY28E |
|-----------------------------------|---------|--------------|
| Consol EBITDA | 44,775 | 54,379 |
| Target multiple (x) | 20.7 | 18.5 |
| Target EV | 926,836 | 1,003,374 |
| Less: Net Debt | 29,378 | 23,923 |
| Target M-Cap | 897,458 | 979,451 |
| No of shares (mn) | 296 | 296 |
| Target Price (Rs) | 3,028 | 3,304 |
| Target Price (Dec-26E; Rs) | | 3,250 |
| EPS (Rs) | 87.7 | 109.5 |
| Implied PER (x) | | 33.0 |

Source: Emkay Research

Exhibit 9: We cut our FY26/FY27/FY28E EBITDA by 5-6% to factor in near-to-medium term headwinds in spec chem business

| Particulars (Rs mn) | FY26E | | | FY27E | | | FY28E | | |
|---------------------|----------|----------|---------|----------|----------|---------|----------|----------|---------|
| | Revised | Earlier | Chg (%) | Revised | Earlier | Chg (%) | Revised | Earlier | Chg (%) |
| Revenue | 1,65,294 | 1,74,148 | (5) | 1,91,280 | 2,01,324 | (5) | 2,20,127 | 2,29,820 | (4) |
| EBITDA | 35,727 | 37,609 | (5) | 44,775 | 47,800 | (6) | 54,379 | 58,097 | (6) |
| EBITDA margin (%) | 21.6 | 21.6 | 1 bps | 23.4 | 23.7 | -34 bps | 24.7 | 25.3 | -58 bps |
| PAT | 19,752 | 21,144 | (7) | 25,987 | 28,296 | (8) | 32,460 | 35,442 | (8) |
| EPS (Rs) | 66.6 | 71.3 | (7) | 87.7 | 95.5 | (8) | 109.5 | 119.6 | (8) |

Source: Emkay Research

Exhibit 10: SRF – One-year forward P/E

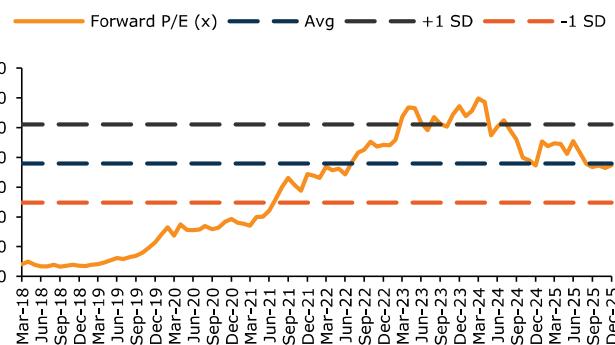
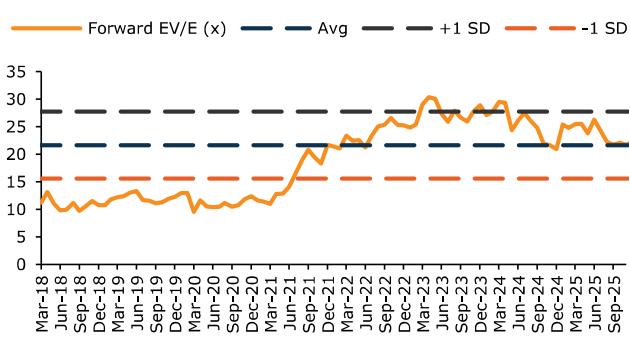


Exhibit 11: SRF – One-year forward EV/EBITDA



SRF: Consolidated Financials and Valuations

Profit & Loss

| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|-----------------------------|----------------|----------------|----------------|----------------|----------------|
| Revenue | 131,385 | 146,931 | 165,294 | 191,280 | 220,127 |
| Revenue growth (%) | (11.6) | 11.8 | 12.5 | 15.7 | 15.1 |
| EBITDA | 25,841 | 27,184 | 35,727 | 44,775 | 54,379 |
| EBITDA growth (%) | (26.8) | 5.2 | 31.4 | 25.3 | 21.4 |
| Depreciation & Amortization | 6,726 | 7,715 | 8,203 | 9,322 | 10,776 |
| EBIT | 19,115 | 19,469 | 27,524 | 35,453 | 43,602 |
| EBIT growth (%) | (35.3) | 1.9 | 41.4 | 28.8 | 23.0 |
| Other operating income | - | - | - | - | - |
| Other income | 830 | 1,327 | 1,367 | 1,408 | 1,450 |
| Financial expense | 3,023 | 3,760 | 2,905 | 2,667 | 2,341 |
| PBT | 16,922 | 17,037 | 25,986 | 34,194 | 42,711 |
| Extraordinary items | 0 | 0 | (194) | 0 | 0 |
| Taxes | 3,565 | 4,529 | 6,299 | 8,206 | 10,251 |
| Minority interest | - | - | - | - | - |
| Income from JV/Associates | - | - | - | - | - |
| Reported PAT | 13,357 | 12,508 | 19,493 | 25,987 | 32,460 |
| PAT growth (%) | (38.2) | (6.4) | 55.8 | 33.3 | 24.9 |
| Adjusted PAT | 13,357 | 12,508 | 19,687 | 25,987 | 32,460 |
| Diluted EPS (Rs) | 45.1 | 42.2 | 66.4 | 87.7 | 109.5 |
| Diluted EPS growth (%) | (38.0) | (6.4) | 57.4 | 32.0 | 24.9 |
| DPS (Rs) | 7.2 | 7.2 | 4.9 | 7.8 | 10.2 |
| Dividend payout (%) | 16.0 | 17.0 | 7.5 | 8.9 | 9.3 |
| EBITDA margin (%) | 19.7 | 18.5 | 21.6 | 23.4 | 24.7 |
| EBIT margin (%) | 14.5 | 13.3 | 16.7 | 18.5 | 19.8 |
| Effective tax rate (%) | 21.1 | 26.6 | 24.2 | 24.0 | 24.0 |
| NOPLAT (pre-IndAS) | 15,088 | 14,294 | 20,853 | 26,944 | 33,138 |
| Shares outstanding (mn) | 296 | 296 | 296 | 296 | 296 |

Source: Company, Emkay Research

Balance Sheet

| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Share capital | 2,974 | 2,974 | 2,974 | 2,974 | 2,974 |
| Reserves & Surplus | 111,816 | 123,288 | 141,776 | 165,439 | 194,872 |
| Net worth | 114,790 | 126,262 | 144,751 | 168,414 | 197,846 |
| Minority interests | - | - | - | - | - |
| Non-current liab. & prov. | 9,112 | 10,196 | 10,196 | 10,196 | 10,196 |
| Total debt | 49,202 | 46,412 | 42,972 | 39,099 | 32,940 |
| Total liabilities & equity | 176,702 | 187,801 | 202,850 | 222,640 | 245,913 |
| Net tangible fixed assets | 127,575 | 132,704 | 139,501 | 165,180 | 184,403 |
| Net intangible assets | 1,195 | 1,125 | 1,125 | 1,125 | 1,125 |
| Net ROU assets | 2,766 | 2,490 | 2,490 | 2,490 | 2,490 |
| Capital WIP | 8,053 | 8,110 | 13,110 | 3,110 | 3,110 |
| Goodwill | 0 | 0 | 0 | 0 | 0 |
| Investments [JV/Associates] | 1,211 | 1,228 | 1,228 | 1,228 | 1,228 |
| Cash & equivalents | 8,131 | 10,583 | 9,893 | 9,722 | 9,017 |
| Current assets (ex-cash) | 48,362 | 50,713 | 57,658 | 66,722 | 76,784 |
| Current Liab. & Prov. | 27,842 | 27,413 | 30,416 | 35,198 | 40,506 |
| NWC (ex-cash) | 20,520 | 23,300 | 27,241 | 31,524 | 36,278 |
| Total assets | 176,702 | 187,801 | 202,850 | 222,640 | 245,913 |
| Net debt | 41,071 | 35,830 | 33,080 | 29,378 | 23,923 |
| Capital employed | 176,702 | 187,801 | 202,850 | 222,640 | 245,913 |
| Invested capital | 150,170 | 158,008 | 168,747 | 198,708 | 222,686 |
| BVPS (Rs) | 387.3 | 426.0 | 488.3 | 568.2 | 667.5 |
| Net Debt/Equity (x) | 0.4 | 0.3 | 0.2 | 0.2 | 0.1 |
| Net Debt/EBITDA (x) | 1.6 | 1.3 | 0.9 | 0.7 | 0.4 |
| Interest coverage (x) | 6.6 | 5.5 | 9.9 | 13.8 | 19.2 |
| RoCE (%) | 12.8 | 12.4 | 16.0 | 18.7 | 20.6 |

Source: Company, Emkay Research

Cash flows

| Y/E March (Rs mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| PBT (ex-other income) | 16,092 | 15,710 | 24,619 | 32,786 | 41,261 |
| Others (non-cash items) | - | - | - | - | - |
| Taxes paid | (3,826) | (3,339) | (6,188) | (8,189) | (10,231) |
| Change in NWC | (1,112) | (1,696) | (3,942) | (4,283) | (4,754) |
| Operating cash flow | 20,939 | 24,875 | 25,745 | 32,285 | 39,374 |
| Capital expenditure | (22,747) | (12,830) | (20,000) | (25,000) | (30,000) |
| Acquisition of business | (1,170) | (16) | 0 | 0 | 0 |
| Interest & dividend income | 265 | 355 | 1,367 | 1,408 | 1,450 |
| Investing cash flow | (22,273) | (14,840) | (18,633) | (23,592) | (28,550) |
| Equity raised/(repaid) | 0 | 0 | 0 | 0 | 0 |
| Debt raised/(repaid) | 5,662 | (2,790) | (3,440) | (3,873) | (6,159) |
| Payment of lease liabilities | (26) | 21 | 0 | 0 | 0 |
| Interest paid | (3,023) | (3,760) | (2,905) | (2,667) | (2,341) |
| Dividend paid (incl tax) | (2,137) | (2,132) | (1,457) | (2,324) | (3,028) |
| Others | (1,193) | (2,045) | 0 | 0 | 0 |
| Financing cash flow | (717) | (10,705) | (7,802) | (8,865) | (11,529) |
| Net chg in Cash | (2,052) | (670) | (690) | (171) | (705) |
| OCF | 20,939 | 24,875 | 25,745 | 32,285 | 39,374 |
| Adj. OCF (w/o NWC chg.) | 22,051 | 26,571 | 29,687 | 36,568 | 44,128 |
| FCFF | (1,809) | 12,045 | 5,745 | 7,285 | 9,374 |
| FCFE | (4,566) | 8,640 | 4,207 | 6,026 | 8,483 |
| OCF/EBITDA (%) | 81.0 | 91.5 | 72.1 | 72.1 | 72.4 |
| FCFE/PAT (%) | (34.2) | 69.1 | 21.6 | 23.2 | 26.1 |
| FCFF/NOPLAT (%) | (12.0) | 84.3 | 27.6 | 27.0 | 28.3 |

Source: Company, Emkay Research

Valuations and key Ratios

| Y/E March | FY24 | FY25 | FY26E | FY27E | FY28E |
|--------------------------|-------------|-------------|-------------|-------------|-------------|
| P/E (x) | 63.3 | 67.6 | 40.0 | 29.9 | 23.9 |
| EV/CE(x) | 5.4 | 5.1 | 4.7 | 4.3 | 3.8 |
| P/B (x) | 7.4 | 6.7 | 5.8 | 4.9 | 4.1 |
| EV/Sales (x) | 6.8 | 6.0 | 5.4 | 4.6 | 4.0 |
| EV/EBITDA (x) | 34.3 | 32.6 | 24.8 | 19.8 | 16.3 |
| EV/EBIT(x) | 46.4 | 45.6 | 32.2 | 25.0 | 20.3 |
| EV/IC (x) | 5.9 | 5.6 | 5.3 | 4.5 | 4.0 |
| FCFF yield (%) | (0.2) | 1.4 | 0.6 | 0.8 | 1.1 |
| FCFE yield (%) | (0.5) | 1.0 | 0.5 | 1.0 | 1.4 |
| Dividend yield (%) | 0.3 | 0.3 | 0.2 | 0.3 | 0.4 |
| DuPont-RoE split | | | | | |
| Net profit margin (%) | 10.2 | 8.5 | 11.9 | 13.6 | 14.7 |
| Total asset turnover (x) | 0.8 | 0.8 | 0.9 | 0.9 | 0.9 |
| Assets/Equity (x) | 1.5 | 1.5 | 1.4 | 1.3 | 1.3 |
| RoE (%) | 12.3 | 10.4 | 14.5 | 16.6 | 17.7 |
| DuPont-RoIC | | | | | |
| NOPLAT margin (%) | 11.5 | 9.7 | 12.6 | 14.1 | 15.1 |
| IC turnover (x) | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| RoIC (%) | 11.3 | 9.3 | 12.8 | 14.7 | 15.7 |
| Operating metrics | | | | | |
| Core NWC days | 57.0 | 57.9 | 60.2 | 60.2 | 60.2 |
| Total NWC days | 57.0 | 57.9 | 60.2 | 60.2 | 60.2 |
| Fixed asset turnover | 0.9 | 0.9 | 0.9 | 0.9 | 0.9 |
| Opex-to-revenue (%) | 29.3 | 29.1 | 29.2 | 28.2 | 27.2 |

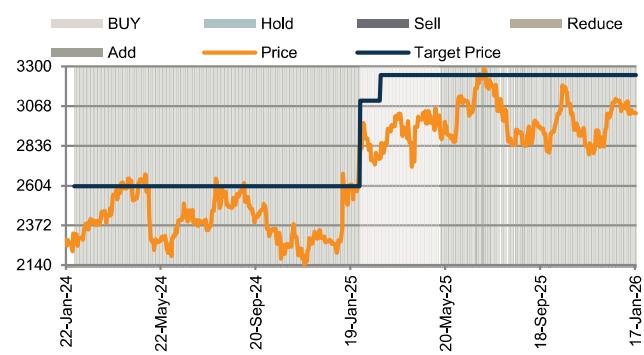
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

| Date | Closing Price (Rs) | TP (Rs) | Rating | Analyst |
|-----------|--------------------|---------|--------|-----------|
| 06-Jan-26 | 3,051 | 3,250 | Add | Meet Vora |
| 27-Dec-25 | 3,102 | 3,250 | Add | Meet Vora |
| 28-Oct-25 | 3,028 | 3,250 | Add | Meet Vora |
| 20-Sep-25 | 2,937 | 3,250 | Add | Meet Vora |
| 01-Sep-25 | 2,898 | 3,250 | Add | Meet Vora |
| 24-Jul-25 | 3,150 | 3,250 | Add | Meet Vora |
| 21-Jul-25 | 3,130 | 3,250 | Add | Meet Vora |
| 15-Jul-25 | 3,224 | 3,250 | Add | Meet Vora |
| 13-May-25 | 2,928 | 3,250 | Add | Meet Vora |
| 06-Apr-25 | 2,855 | 3,250 | Buy | Meet Vora |
| 26-Feb-25 | 2,768 | 3,250 | Buy | Meet Vora |
| 31-Jan-25 | 2,810 | 3,100 | Buy | Meet Vora |
| 27-Aug-24 | 2,556 | 2,600 | Add | Meet Vora |
| 23-Aug-24 | 2,491 | 2,600 | Add | Meet Vora |
| 24-Jul-24 | 2,368 | 2,600 | Add | Meet Vora |
| 14-Jul-24 | 2,390 | 2,600 | Add | Meet Vora |
| 07-Jun-24 | 2,312 | 2,600 | Add | Meet Vora |
| 10-May-24 | 2,278 | 2,600 | Add | Meet Vora |
| 07-Apr-24 | 2,587 | 2,600 | Add | Meet Vora |
| 26-Feb-24 | 2,401 | 2,600 | Add | Meet Vora |

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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|---------|---|
| BUY | >15% upside |
| ADD | 5-15% upside |
| REDUCE | 5% upside to 15% downside |
| SELL | >15% downside |

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