

## Tech Mahindra

### In-line operating performance; Strong new deal TCV of US\$798mn

Tech Mahindra reported broadly in-line performance for Q4FY25. The company reported revenue of Rs233.8bn (up 0.7% QoQ in INR terms; down 1.2% QoQ in USD terms; down 1.5% QoQ in CC terms). On sequential basis in USD terms, Communications grew 1.0% QoQ; BFSI grew 2.4% QoQ while Manufacturing was down by 0.2% QoQ; Hi-tech & Media was down by 8.2% QoQ; Retail, Transport & Logistics was down by 0.4% QoQ and Healthcare was down 5.6% QoQ. In terms of geographical break-up, Americas was down by 5.9% QoQ while Europe was up by 6.3% QoQ with ROW up by 1.3% QoQ. EBIT margin improved by 34bps QoQ to 10.5%, led by operational efficiencies under Project Fortius. The company reported New Deal TCV of US\$798mn. Total Headcount was down by 1,757 QoQ to 148,731 employees. Attrition increased by 60bps QoQ to 11.8%. Utilization remained flat QoQ at 86%. No. of active clients decreased by 13 QoQ to 1,162 clients. The Board declared a final dividend of Rs30/share. The near-term business environment continues to present challenges, with softness noted in Manufacturing and a cautious outlook in Hi-Tech during the second half. However, signs of stability are returning in Communications, particularly in Europe and APAC, supported by bookings and pipeline. We expect Revenue/EBITDA/PAT to clock CAGR of 7.4%/24.6%/29.0% over FY25-FY27E. We have revised our FY26E/FY27E EPS by -11.1%/-5.6%. We maintain ADD with a revised target price of Rs1,604 (vs Rs1,868 earlier) at a PE multiple of 20x (vs 22x earlier) on March'27E EPS. We have decreased the target multiple from 22x to 20x to account for near term uncertainties in the demand environment.

#### Revenue in line with estimate

Revenue stood at Rs233.8bn (up 0.7% QoQ in INR Terms; down 1.2% QoQ in USD terms; down 1.5% QoQ in CC terms). On sequential basis in USD terms, Communications grew 1.0% QoQ; BFSI grew 2.4% QoQ; while Hi-tech & Media was down by 8.2% QoQ and Healthcare down 5.6% QoQ, with other segments almost flat in USD terms. Full year FY25 revenue showed stability after absorbing reductions from scaling down non-core businesses. Growth is supported by focusing on profitable deals with proven solutions and expanding capabilities through a comprehensive suite of AI offerings.

#### EBIT margin improved sequentially

EBIT margin improved by 34bps QoQ to 10.5%, led by ongoing Fortius actions, Comviva seasonality and favorable FX, which offset the impact of recent wage hikes. Future plans involve executing the FY27 strategic roadmap, focusing on stabilization (achieved in FY25), growth and margin expansion. We expect EBIT margin to improve gradually to ~14.0-14.5% by FY27E.

#### Maintain ADD

The near term demand environment remains challenging, with softness noted in Manufacturing and a cautious outlook in Hi-Tech during the second half. We expect near-term improvement in the BPS segment upon finalization of a delayed client renewal. We expect Revenue/EBITDA/PAT to clock 7.4%/24.6%/29.0% CAGR over FY25-FY27E. We have revised our FY26E/FY27E EPS by -11.1%/-5.6%. We maintain ADD with a revised target price of Rs1,604 (vs Rs1,868 earlier) at a PE multiple of 20x (vs 22x earlier) on March'27E EPS. We have decreased the target multiple from 22x to 20x to account for near term uncertainties in the demand environment.

### Financial and valuation summary

YE Mar (Rs mn)	4QFY25A	4QFY24A	YoY (%)	3QFY25A	QoQ (%)	FY25A	FY26E	FY27E
Revenues	1,33,840	1,28,713	4.0	1,32,856	0.7	5,29,88	5,51,81	6,10,631
EBITDA	18,674	14,078	32.6	18,090	3.2	69,911	89,025	1,08,463
EBITDA margin (%)	14.0	10.9	27.6	13.6	2.5	13.2	16.1	17.8
Adj. Net profit	11,667	6,610	76.5	9,832	18.7	42,515	54,973	70,797
Adj. EPS (Rs)	11.9	6.8	76.5	10.0	18.7	48.1	62.3	80.2
EPS growth (%)						80.3	29.3	28.8
PE (x)						30.0	23.2	18.0
EV/EBITDA (x)						17.9	14.4	11.8
PBV (x)						4.7	4.6	4.2
RoE (%)						15.7	19.9	24.3
RoCE (%)						15.1	18.7	22.8

Source: Company, Centrum Broking

#### Result Update

India IIT Services

24 April, 2025

#### ADD

Price: Rs1,445

Target Price: Rs1,604

Forecast return: 11%

Institutional Research

#### Market Data

Bloomberg:	TECHM IN
52 week H/L:	1,808/1,173
Market cap:	Rs1414.8bn
Shares Outstanding:	979.0mn
Free float:	54.9%
Avg. daily vol. 3mth:	20,98,948
Source: Bloomberg	

#### Changes in the report

Rating:	Unchanged
Target price:	Rs 1604 from Rs 1,868
EPS:	FY26E: Rs 62.3 from Rs 70.0 FY27E: Rs 80.2 from Rs 84.9
Source: Centrum Broking	

#### Shareholding pattern

	Mar-25	Dec-24	Sep-24	Jun-24
Promoter	35.0	35.0	35.0	35.1
FII	23.0	24.2	23.7	23.3
DII	32.3	30.9	31.2	30.9
Public/other	9.7	9.9	10.1	10.7

Source: BSE

#### Centrum estimates vs Actual results

YE Mar (Rs mn)	Centrum Q4FY25	Actual Q4FY25	Variance (%)
Revenue	1,34,752	1,33,840	(0.7%)
EBIT	13,879	14,053	1.3%
EBIT margin	10.30%	10.5%	20 bps
Rep. PAT	10,410	11,667	12.1%
Adj. PAT	10,410	11,667	12.1%

Source: Bloomberg, Centrum Broking



Piyush Pandey, CFA

Research Analyst, IT Services

+91-022-4215 9864

piyush.pandey@centrum.co.in

IT Services

## Thesis Snapshot

### Estimate revision

YE Mar (Rs mn)	FY26E New	FY26E Old	% chg	FY27E New	FY27E Old	% chg
Revenue	5,51,815	5,87,314	(6.0%)	6,10,631	6,56,111	(6.9%)
EBITDA	89,025	94,780	(6.1%)	1,08,463	1,16,541	(6.9%)
EBITDA margin	16.1%	16.1%	0 bps	17.8%	17.8%	0 bps
Adj. PAT	54,973	61,769	(11.0%)	70,797	74,974	(5.6%)
Diluted EPS (Rs)	62.3	70	(11.0%)	80.2	84.9	(5.6%)

Source: Centrum Broking

### Tech Mahindra versus NIFTY 50

	1m	6m	1 year
TECHM IN	(0.9)	(16.7)	21.9
NIFTY 50	2.5	(0.6)	8.2

Source: Bloomberg, NSE

### Key assumptions

Y/E Mar(Rs mn)	FY26E	FY27E
Revenue	5,51,815	6,10,631
EBITDA	89,025	1,08,463
PAT	54,973	70,797

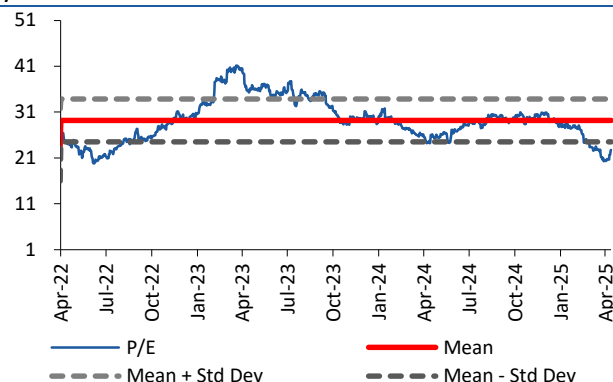
Source: Centrum Broking

### Valuation

We value Tech Mahindra at a PE of 20x on March'27E EPS to arrive at a target price of Rs1,604.

Valuation	Rs/share
Mar'27E EPS	80.2
Target PE Multiple	20x
Target price	Rs. 1,604

### P/E mean and standard deviation



Source: Bloomberg, Centrum Broking

## Result Analysis

### Exhibit 1: Operating metrics

Segmental Revenue	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
Communications	35.8%	34.7%	34.3%	34.0%	34.7%	33.1%	33.4%	32.5%	33.2%
Manufacturing	16.7%	17.5%	18.0%	18.0%	17.6%	18.3%	17.2%	16.8%	17.0%
Hi-Tech and Media	13.9%	14.3%	13.7%	13.8%	13.9%	13.8%	14.3%	14.3%	13.2%
Banking, Financial services & Insurance	15.5%	15.4%	14.8%	15.7%	15.4%	15.7%	15.8%	16.1%	16.7%
Retail, Transport & Logistics	7.1%	7.7%	8.1%	7.3%	7.6%	7.7%	7.9%	8.1%	8.1%
Healthcare & Life Sciences	7.0%	7.2%	7.5%	7.2%	7.2%	7.7%	7.4%	7.7%	7.3%
Others	3.9%	3.2%	3.5%	4.0%	3.7%	3.8%	4.0%	4.5%	4.5%

Revenues by Geography	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
America	49.6%	51.4%	53.3%	51.9%	50.8%	52.4%	51.1%	50.8%	48.4%
Europe	25.3%	24.6%	23.6%	23.8%	24.2%	23.4%	24.0%	23.6%	25.4%
Rest of the World	25.1%	24.0%	23.2%	24.4%	25.0%	24.2%	24.9%	25.6%	26.2%

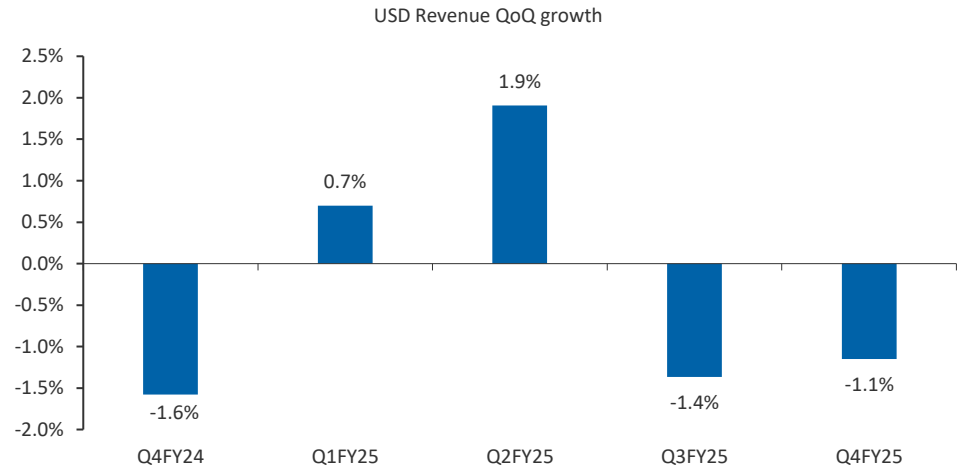
Customer Revenue Concentrations	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
Top 5 Client	17.0%	17.4%	16.6%	16.0%	16.0%	15.5%	15.1%	15.0%	16.0%
Top 10 Clients	26.0%	27.3%	27.1%	26.0%	26.0%	25.1%	24.9%	24.0%	25.0%
Top 20 Clients	40.0%	39.4%	39.5%	39.0%	39.0%	38.4%	38.6%	38.0%	38.0%

Client Data	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
Number of Million Dollar clients									
1 Mn USD+	582	580	568	558	553	545	545	540	553
5 Mn USD+	186	190	186	185	190	191	195	191	190
10 Mn USD+	112	115	114	118	114	113	109	104	106
20 Mn USD+	65	62	61	63	63	61	61	61	59
50 Mn USD+	24	26	26	26	23	24	25	25	25

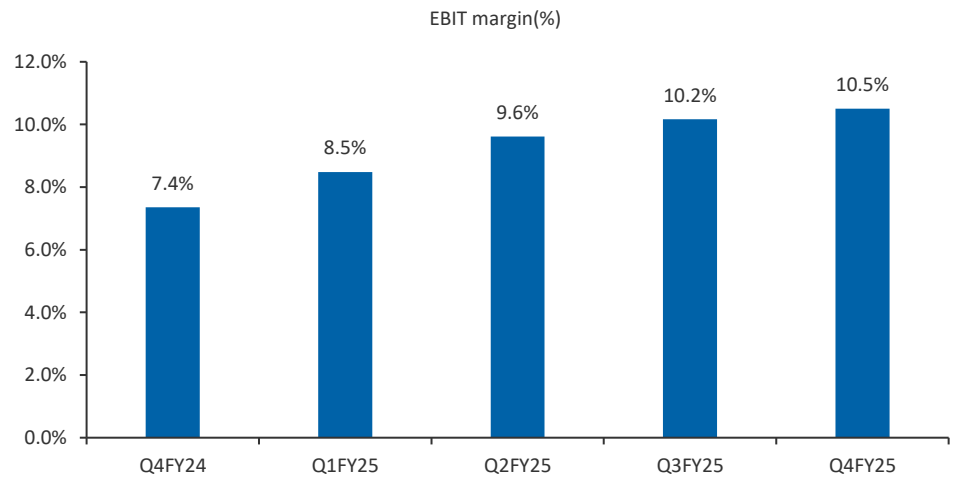
Employee Data	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
Total Headcount	1,52,400	1,48,297	1,50,604	1,46,250	1,45,455	1,47,620	1,54,273	1,50,488	1,48,731
Net Addition	-4,668	-4,103	2,307	-4,354	-795	2,165	6,653	-3,785	-1,757
Attrition Rate (LTM)	15.0%	12.8%	11.4%	10.3%	10.0%	10.1%	11.0%	11.2%	11.8%

Utilization	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
Net Utilization (Excluding trainees)	86%	87%	86%	88%	86%	86%	86%	86%	86%

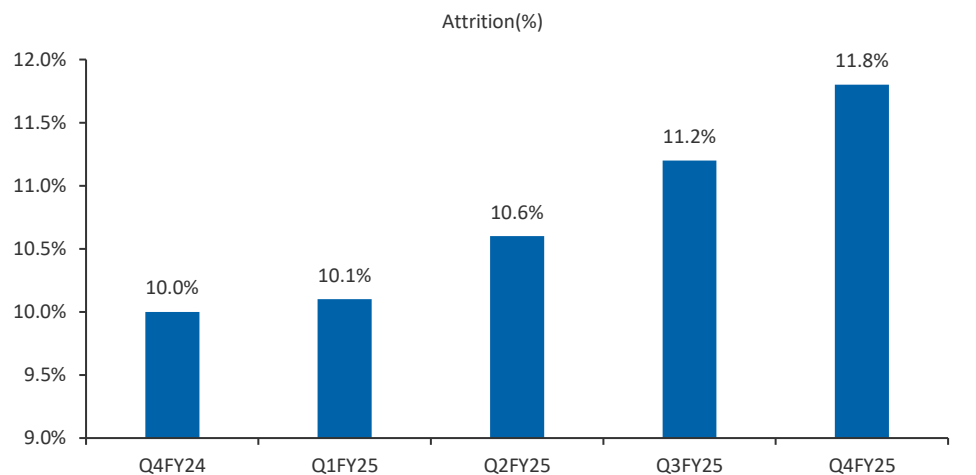
Source: Company Data

**Exhibit 2: Revenue declined sequentially**

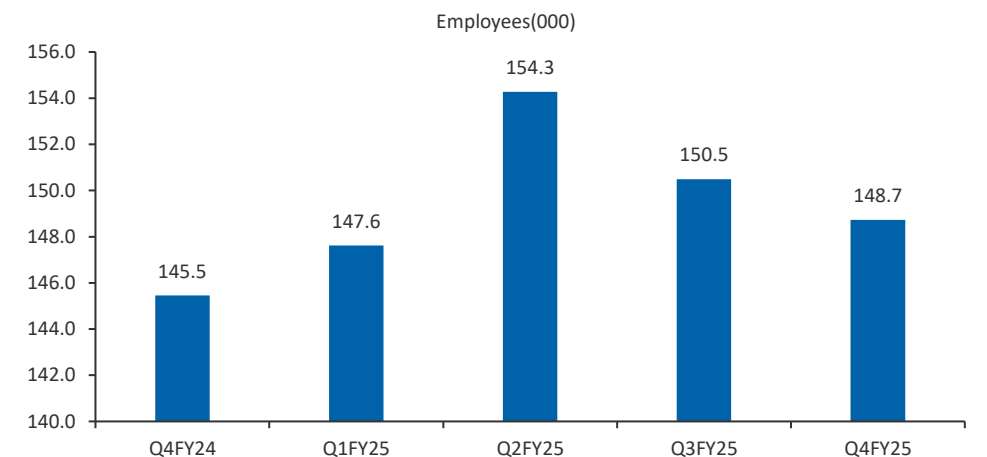
Source: Centrum Broking, Company Data

**Exhibit 3: EBIT margin continues to improve**

Source: Centrum Broking, Company Data

**Exhibit 4: Employee attrition increased sequentially**

Source: Centrum Broking, Company Data

**Exhibit 5: Headcount decreased sequentially**

Source: Centrum Broking, Company Data

## Concall Highlights

- Deal momentum is broad-based, including significant wins in Telecom, Aerospace, Healthcare and Retail, focusing on profitable growth rather than speculative deals.
- The demand outlook sees signs of stability returning in Communications (especially Europe/APAC), and early recovery signals in BFSI discretionary spending.
- Manufacturing, particularly the Auto sector, and Hi-Tech experienced softness or caution in the latter half of the year due to macro pressures.
- FY25 revenue stabilized at US\$6.26bn (0.3% CC growth) after absorbing reductions from scaling down non-core businesses.
- FY25 operating margin improvement was driven by Project Fortius savings and operational efficiency.
- Q4FY25 revenue was impacted slightly by a client renewal delay (expected to resolve soon) and retail seasonality.
- Q4FY25 operating margin reached 10.5%, showing sequential and annual improvement despite wage hikes, helped by efficiencies, seasonality and FX.
- Future plans involve executing the FY27 strategic roadmap, focusing on stabilization (achieved FY25), growth and margin expansion.
- Key strategies include leveraging Project Fortius for ongoing savings, expanding service offerings with the launch of TechM Consulting and enhancing AI capabilities with the "AI delivered right" strategy.
- Investments continue in leadership, capability building (like the new manufacturing center in Chennai) and strategic partnerships.

P&L					
YE Mar (Rs mn)	FY23A	FY24A	FY25A	FY26E	FY27E
<b>Revenues</b>	<b>5,32,902</b>	<b>5,19,955</b>	<b>5,29,883</b>	<b>5,51,815</b>	<b>6,10,631</b>
Operating Expense	4,52,615	4,70,310	4,59,972	4,62,790	5,02,168
EBITDA	80,287	49,645	69,911	89,025	1,08,463
Depreciation & Amortisation	19,567	18,171	18,529	19,314	21,372
<b>EBIT</b>	<b>60,720</b>	<b>31,474</b>	<b>51,382</b>	<b>69,711</b>	<b>87,091</b>
Interest expenses	5,382	5,502	3,217	3,164	2,801
<b>Other income</b>	<b>9,116</b>	<b>6,272</b>	<b>8,367</b>	<b>6,400</b>	<b>10,041</b>
PBT	64,454	32,244	56,532	72,947	94,331
Taxes	15,885	8,276	14,002	18,966	24,526
<b>Effective tax rate (%)</b>	<b>24.6</b>	<b>25.7</b>	<b>24.8</b>	<b>26.0</b>	<b>26.0</b>
PAT	48,569	23,968	42,530	53,981	69,805
Minority/Associates	(257)	(390)	(15)	992	992
<b>Recurring PAT</b>	<b>48,312</b>	<b>23,578</b>	<b>42,515</b>	<b>54,973</b>	<b>70,797</b>
Reported PAT	48,312	23,578	42,515	54,973	70,797

Ratios					
YE Mar	FY23A	FY24A	FY25A	FY26E	FY27E
<b>Growth (%)</b>					
Revenue	19.4	(2.4)	1.9	4.1	10.7
EBITDA	0.1	(38.2)	40.8	27.3	21.8
Adj. EPS	(13.2)	(51.2)	80.3	29.3	28.8
<b>Margins (%)</b>					
Gross	28.5	24.8	28.1	30.3	30.8
EBITDA	15.1	9.5	13.2	16.1	17.8
EBIT	11.4	6.1	9.7	12.6	14.3
Adjusted PAT	9.1	4.5	8.0	10.0	11.6
<b>Returns (%)</b>					
ROE	17.6	8.6	15.7	19.9	24.3
ROCE	17.2	9.2	15.1	18.7	22.8
ROIC	15.1	8.4	13.7	16.1	19.1
<b>Turnover (days)</b>					
Gross block turnover ratio (x)	18.6	20.3	22.3	18.1	17.4
Debtors	53	54	47	54	61
Creditors	41	38	39	42	40
Net working capital	89	88	82	81	85
<b>Solvency (x)</b>					
<b>Net debt-equity</b>	<b>(0.1)</b>	<b>(0.1)</b>	<b>(0.1)</b>	<b>0.0</b>	<b>0.0</b>
Interest coverage ratio	14.9	9.0	21.7	28.1	38.7
Net debt/EBITDA	(0.2)	(0.4)	(0.4)	0.1	0.0
<b>Per share (Rs)</b>					
<b>Adjusted EPS</b>	<b>54.7</b>	<b>26.7</b>	<b>48.1</b>	<b>62.3</b>	<b>80.2</b>
BVPS	316.2	302.0	309.9	317.1	342.3
CEPS	76.9	47.3	69.1	84.1	104.4
DPS	48.3	44.4	43.5	55.0	55.0
Dividend payout (%)	88.2	166.1	90.4	88.3	68.6
<b>Valuation (x)</b>					
<b>P/E</b>	<b>26.4</b>	<b>54.1</b>	<b>30.0</b>	<b>23.2</b>	<b>18.0</b>
P/BV	4.6	4.8	4.7	4.6	4.2
EV/EBITDA	15.7	25.3	17.9	14.4	11.8
Dividend yield (%)	3.3	3.1	3.0	3.8	3.8

Source: Company, Centrum Broking

Balance sheet					
YE Mar (Rs mn)	FY23A	FY24A	FY25A	FY26E	FY27E
Equity share capital	4,400	4,413	4,424	4,424	4,424
Reserves & surplus	2,74,845	2,62,281	2,69,191	2,75,598	2,97,828
Shareholders fund	2,79,245	2,66,694	2,73,615	2,80,022	3,02,252
Minority Interest	4,702	4,774	4,302	4,302	4,302
Total debt	27,402	25,367	20,252	19,942	19,668
Non Current Liabilities	31,924	26,123	26,537	27,243	27,985
Def tax liab. (net)	3,261	2,745	2,279	2,279	2,279
<b>Total liabilities</b>	<b>3,46,534</b>	<b>3,25,703</b>	<b>3,26,985</b>	<b>3,33,788</b>	<b>3,56,486</b>
Gross block	28,622	25,577	23,805	30,491	35,119
Net block	28,622	25,577	23,805	30,491	35,119
Capital WIP	836	1,011	206	216	227
Net fixed assets	1,38,792	1,30,044	1,24,495	1,27,812	1,29,273
Non Current Assets	72,365	65,356	80,765	81,034	81,316
Investments	6,049	4,583	2,893	3,038	3,190
Inventories	236	375	394	241	262
Sundry debtors	81,424	71,256	65,486	96,757	1,08,742
Cash & Cash Equivalents	42,547	47,355	45,422	12,815	19,862
Other current assets	1,20,120	1,15,267	1,25,490	1,35,548	1,46,437
Trade payables	43,846	37,853	44,108	44,832	48,646
Other current liab.	64,840	59,308	61,082	64,961	69,329
Provisions	6,313	11,372	12,770	13,664	14,620
Net current assets	1,29,328	1,25,720	1,18,832	1,21,905	1,42,708
Total assets	3,46,534	3,25,703	3,26,985	3,33,788	3,56,486

Cashflow					
YE Mar (Rs mn)	FY23A	FY24A	FY25A	FY26E	FY27E
Profit Before Tax	64,454	32,244	56,532	72,947	94,331
Depreciation & Amortisation	19,567	18,171	18,529	19,314	21,372
Net Interest	5,382	5,502	3,217	3,164	2,801
Net Change – WC	(15,782)	15,116	1,717	(32,953)	(10,853)
Direct taxes	(16,986)	(12,734)	(13,829)	(18,966)	(24,526)
<b>Net cash from operations</b>	<b>47,519</b>	<b>52,027</b>	<b>57,799</b>	<b>37,105</b>	<b>73,084</b>
Capital expenditure	(18,193)	(9,572)	(16,301)	(26,480)	(26,490)
Investments	14,957	1,504	556	(2,170)	(2,319)
Others	8,744	12,816	2,905	6,131	9,759
Net cash from investing	5,508	4,748	(12,840)	(22,518)	(19,050)
<b>FCF</b>	<b>53,027</b>	<b>56,775</b>	<b>44,959</b>	<b>14,587</b>	<b>54,034</b>
<b>Issue of share capital</b>	<b>12</b>	<b>13</b>	<b>11</b>	<b>0</b>	<b>0</b>
Increase/(decrease) in debt	1,218	(2,035)	(5,115)	(310)	(274)
Dividend paid	(42,633)	(39,170)	(38,418)	(48,566)	(48,566)
Interest paid	(5,382)	(5,502)	(3,217)	(3,164)	(2,801)
Others	(3,440)	(5,273)	(153)	4,846	4,654
Net cash from financing	(50,225)	(51,967)	(46,892)	(47,194)	(46,986)
<b>Net change in Cash</b>	<b>2,802</b>	<b>4,808</b>	<b>(1,933)</b>	<b>(32,607)</b>	<b>7,047</b>

Source: Company, Centrum Broking

## Disclaimer

Centrum Broking Limited ("Centrum") is a full-service, Stock Broking Company and a member of The Stock Exchange, Mumbai (BSE) and National Stock Exchange of India Ltd. (NSE). Our holding company, Centrum Capital Ltd, is an investment banker and an underwriter of securities. As a group Centrum has Investment Banking, Advisory and other business relationships with a significant percentage of the companies covered by our Research Group. Our research professionals provide important inputs into the Group's Investment Banking and other business selection processes.

Recipients of this report should assume that our Group is seeking or may seek or will seek Investment Banking, advisory, project finance or other businesses and may receive commission, brokerage, fees or other compensation from the company or companies that are the subject of this material/report. Our Company and Group companies and their officers, directors and employees, including the analysts and others involved in the preparation or issuance of this material and their dependants, may on the date of this report or from, time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. Centrum or its affiliates do not own 1% or more in the equity of this company. Our sales people, dealers, traders and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. We may have earlier issued or may issue in future reports on the companies covered herein with recommendations/information inconsistent or different those made in this report. In reviewing this document, you should be aware that any or all of the foregoing, among other things, may give rise to or potential conflicts of interest. We and our Group may rely on information barriers, such as "Chinese Walls" to control the flow of information contained in one or more areas within us, or other areas, units, groups or affiliates of Centrum. Centrum or its affiliates do not make a market in the security of the company for which this report or any report was written. Further, Centrum or its affiliates did not make a market in the subject company's securities at the time that the research report was published.

This report is for information purposes only and this document/material should not be construed as an offer to sell or the solicitation of an offer to buy, purchase or subscribe to any securities, and neither this document nor anything contained herein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This document does not solicit any action based on the material contained herein. It is for the general information of the clients of Centrum. Though disseminated to clients simultaneously, not all clients may receive this report at the same time. Centrum will not treat recipients as clients by virtue of their receiving this report. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Similarly, this document does not have regard to the specific investment objectives, financial situation/circumstances and the particular needs of any specific person who may receive this document. The securities discussed in this report may not be suitable for all investors. The securities described herein may not be eligible for sale in all jurisdictions or to all categories of investors. The countries in which the companies mentioned in this report are organized may have restrictions on investments, voting rights or dealings in securities by nationals of other countries. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Persons who may receive this document should consider and independently evaluate whether it is suitable for his/ her/their particular circumstances and, if necessary, seek professional/financial advice. Any such person shall be responsible for conducting his/her/their own investigation and analysis of the information contained or referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this document.

The projections and forecasts described in this report were based upon a number of estimates and assumptions and are inherently subject to significant uncertainties and contingencies. Projections and forecasts are necessarily speculative in nature, and it can be expected that one or more of the estimates on which the projections and forecasts were based will not materialize or will vary significantly from actual results, and such variances will likely increase over time. All projections and forecasts described in this report have been prepared solely by the authors of this report independently of the Company. These projections and forecasts were not prepared with a view toward compliance with published guidelines or generally accepted accounting principles. No independent accountants have expressed an opinion or any other form of assurance on these projections or forecasts. You should not regard the inclusion of the projections and forecasts described herein as a representation or warranty by or on behalf of the Company, Centrum, the authors of this report or any other person that these projections or forecasts or their underlying assumptions will be achieved. For these reasons, you should only consider the projections and forecasts described in this report after carefully evaluating all of the information in this report, including the assumptions underlying such projections and forecasts.

The price and value of the investments referred to in this document/material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance. Future returns are not guaranteed and a loss of original capital may occur. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice. Centrum does not provide tax advice to its clients, and all investors are strongly advised to consult regarding any potential investment. Centrum and its affiliates accept no liabilities for any loss or damage of any kind arising out of the use of this report. Foreign currencies denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies effectively assume currency risk. Certain transactions including those involving futures, options, and other derivatives as well as non-investment-grade securities give rise to substantial risk and are not suitable for all investors. Please ensure that you have read and understood the current risk disclosure documents before entering into any derivative transactions.

This report/document has been prepared by Centrum, based upon information available to the public and sources, believed to be reliable. No representation or warranty, express or implied is made that it is accurate or complete. Centrum has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed. The opinions expressed in this document/material are subject to change without notice and have no obligation to tell you when opinions or information in this report change.

This report or recommendations or information contained herein do/does not constitute or purport to constitute investment advice in publicly accessible media and should not be reproduced, transmitted or published by the recipient. The report is for the use and consumption of the recipient only. This publication may not be distributed to the public used by the public media without the express written consent of Centrum. This report or any portion hereof may not be printed, sold or distributed without the written consent of Centrum.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. "Investment in securities market are subject to market risks. Read all the related documents carefully before investing."

The distribution of this document in other jurisdictions may be restricted by law, and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions. Neither Centrum nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information.

This document does not constitute an offer or invitation to subscribe for or purchase or deal in any securities and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. This document is strictly confidential and is being furnished to you solely for your information, may not be distributed to the press or other media and may not be reproduced or redistributed to any other person. The distribution of this report in other jurisdictions may be restricted by law and persons into whose possession this report comes should inform themselves about, and observe any such restrictions. By accepting this report, you agree to be bound by the foregoing limitations. No representation is made that this report is accurate or complete.

The opinions and projections expressed herein are entirely those of the author and are given as part of the normal research activity of Centrum Broking and are given as of this date and are subject to change without notice. Any opinion estimate or projection herein constitutes a view as of the date of this report and there can be no assurance that future results or events will be consistent with any such opinions, estimate or projection.

This document has not been prepared by or in conjunction with or on behalf of or at the instigation of, or by arrangement with the company or any of its directors or any other person. Information in this document must not be relied upon as having been authorized or approved by the company or its directors or any other person. Any opinions and projections contained herein are entirely those of the authors. None of the company or its directors or any other person accepts any liability whatsoever for any loss arising from any use of this document or its contents or otherwise arising in connection therewith.

Centrum and its affiliates have not managed or co-managed a public offering for the subject company in the preceding twelve months. Centrum and affiliates have not received compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for service in respect of public offerings, corporate finance, debt restructuring, investment banking or other advisory services in a merger/acquisition or some other sort of specific transaction.

As per the declarations given by him, Mr. Piyush Pandey, research analyst and and/or any of their family members do not serve as an officer, director or any way connected to the company/companies mentioned in this report. Further, as declared by them, they are not received any compensation from the above companies in the preceding twelve months. They do not hold any shares by them or through their relatives or in case if holds the shares then will not to do any transactions in the said scrip for 30 days from the date of release such report. Our entire research professionals are our employees and are paid a salary. They do not have any other material conflict of interest of the research analyst or member of which the research analyst knows of has reason to know at the time of publication of the research report or at the time of the public appearance.

While we would endeavour to update the information herein on a reasonable basis, Centrum, its associated companies, their directors and employees are under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent Centrum from doing so.

Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or Centrum policies, in circumstances where Centrum is acting in an advisory capacity to this company, or any certain other circumstances.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject Centrum Broking Limited or its group companies to any registration or licensing requirement within such jurisdiction. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market.

#### Ratings definitions

Our ratings denote the following 12-month forecast returns:

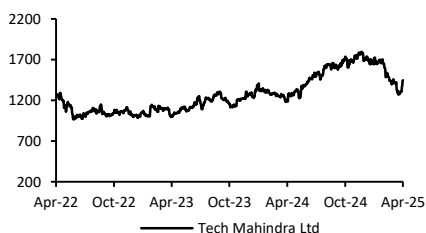
Buy – The stock is expected to return above 15%.

Add – The stock is expected to return 5-15%.

Reduce – The stock is expected to deliver -5-+5% returns.

Sell – The stock is expected to deliver <-5% returns.

#### Tech Mahindra



Source: Bloomberg



Disclosure of Interest Statement	
1 Business activities of Centrum Broking Limited (CBL)	Centrum Broking Limited (hereinafter referred to as "CBL") is a registered member of NSE (Cash, F&O and Currency Derivatives Segments), MCX-SX (Currency Derivatives Segment) and BSE (Cash segment), Depository Participant of CDSL and a SEBI registered Portfolio Manager.
2 Details of Disciplinary History of CBL	CBL has not been debarred/ suspended by SEBI or any other regulatory authority from accessing /dealing in securities market.
3 Registration status of CBL:	CBL is registered with SEBI as a Research Analyst (SEBI Registration No. INH000001469)
Tech Mahindra	
4 Whether Research analyst's or relatives' have any financial interest in the subject company and nature of such financial interest	No
5 Whether Research analyst or relatives have actual / beneficial ownership of 1% or more in securities of the subject company at the end of the month immediately preceding the date of publication of the document.	No
6 Whether the research analyst or his relatives has any other material conflict of interest	No
7 Whether research analyst has received any compensation from the subject company in the past 12 months and nature of products / services for which such compensation is received	No
8 Whether the Research Analyst has received any compensation or any other benefits from the subject company or third party in connection with the research report	No
9 Whether Research Analysts has served as an officer, director or employee of the subject company	No
10 Whether the Research Analyst has been engaged in market making activity of the subject company.	No
11 Whether it or its associates have managed or co-managed public offering of securities for the subject company in the past twelve months;	No
12 Whether it or its associates have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months;	No
13 Whether it or its associates have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months;	No

**Member (NSE and BSE). Member MSEI (Inactive)**

**Single SEBI Regn. No.: INZ000205331**

**Depository Participant (DP)**

CDSL DP ID: 120 – 12200

Single SEBI Regn. No.: IN-DP-537-2020

PORTFOLIO MANAGER

SEBI REGN NO.: INP000004383

Research Analyst

SEBI Registration No. INH000001469

Mutual Fund Distributor

AMFI REGN No. ARN- 147569

**Website:** www.centrumbroking.com

**Investor Grievance Email ID:** investor.grievances@centrum.co.in

**Compliance Officer Details:**

Chintan Madiya

(022) 4215 9000/9815; Email ID: compliance@centrum.co.in

**Centrum Broking Ltd. (CIN :U67120MH1994PLC078125)**

**Registered and Corporate Office:**

Level -9, Centrum House, C.S.T. Road,  
Vidyanagari Marg, Kalina,  
Santacruz (East) Mumbai – 400098  
Tel.: - +91 22 4215 9000