12 August 2026

1QFY27 Results Update | Sector: Cement

Grasim

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	GRASIM IN
Equity Shares (m)	681
M.Cap.(INRb)/(USDb)	2251.2 / 23.6
52-Week Range (INR)	3412 / 2503
1, 6, 12 Rel. Per (%)	2/18/21
12M Avg Val (INR M)	2111

Financial Snapshot (INR b)

Y/E MARCH	FY26	FY27E	FY28E
Sales	410.4	499.4	543.7
EBITDA	17.7	29.2	32.2
Adj. PAT	4.2	31.2	18.1
EBITDA Margin (%)	4.3	5.9	5.9
S/A Adj. EPS (INR)	6.2	45.9	26.6
S/A EPS Gr. (%)	29.8	636.4	(41.9)
Consol EPS (INR)	83.7	127.7	115.2
BV/Sh. (INR)	812.2	848.1	864.8
Ratios			
Net D:E	0.1	0.1	0.1
RoE (%)	2.4	18.2	10.3
RoCE (%)	4.6	16.2	10.3
Valuations			
P/E (x)	210.0	23.4	40.3
EV/EBITDA (x)	41.3	25.1	22.5
Div. Yield (%)	0.3	0.3	0.3
FCF Yield (%)	0.4	0.3	0.3

Shareholding Pattern (%)

As of	Jun-26	Mar-26	Jun-25
Promoter	43.7	43.7	43.1
DII	16.1	16.4	17.9
FII	17.5	17.5	16.2
Others	22.6	22.4	22.7

FII includes depository receipts

CMP: INR3,308 TP: INR3,800 (+15%) Buy

Loss narrows in Paints; brand royalty levied

Market share remains priority in paint business

- GRASIM's 1QFY27 operating performance was above our estimates, driven by lower-than-estimated losses in paint business as it benefitted from lower-cost inventory and lower advertisement expenses. Standalone EBITDA jumped 2.5x YoY to INR9.5b (~20% beat). OPM surged 3.9pp YoY to 8.1% (est. 6.6%). It reported PAT of INR2.5b (est. INR696m) vs. a loss of INR1.2b in 1QFY26.
- Management indicated that it remains focused on market share gains in the paint business. Margin is expected to be lower in 2Q due to higher-cost raw material inventory and increased advertisement expanses, which would be partly offset by the price hike taken in 1Q. In B2B e-commerce, GRASIM is confident of achieving a breakeven by FY27 end. VSF business is cyclical and margin will continue to fluctuate in line with input cost and global demand.
- We raise our FY27 EBITDA/EPS estimates by ~8%/4% due to outperformance in 1Q, while we cut FY28 EBITDA/EPS estimates by ~4%/7% given royalty of 0.25% of standalone revenue levied by the group (impact of ~INR1b). We reiterate our BUY rating with a SoTP based TP of INR3,800.

VSF margin expands 6pp YoY; chemical margin up 1pp YoY

- Standalone revenue/EBITDA stood at INR117.9b/INR9.5b (up 28%/2.5x YoY and -2%/+20% vs. our estimates). OPM expanded 3.9pp YoY to 8.1%. Adj PAT stood at INR2.5b vs. loss of INR1.2b in 1QFY26.
- **VSF segment**: Sales volume declined ~4%, while realization increased ~16% YoY. EBITDA surged 96% YoY (+7% QoQ) to INR6.3b. OPM expanded 6pp YoY (1.2pp QoQ) to ~14%. EBITDA/kg was INR30 vs. INR15/INR24 in 1Q/4QFY26. **Chemical segment**: Volume declined ~6% YoY, while realization increased ~18% YoY. EBITDA rose ~16% YoY to INR4.9b. Its OPM increased 1pp YoY to ~19%. **Paint** revenue grew ~64% YoY to INR16.6b, and **B2B revenue** increased 75% YoY to INR25.5b. Losses in these high-growth businesses stood at INR1.4b vs. losses of INR3.0b in 1QFY26/4QFY26 each.
- Net debt stood at INR99b vs. INR69b as of Mar'26. It guided to maintain a net debt-to-EBITDA ratio of <2x in FY27.

Highlights from the management commentary

- Birla Opus expanded its presence to 12,100 towns (vs. 11,500 as of Mar'26), with 55,000+ dealers (vs. 50,000 as of Mar'26) having billed at least once and 1,450+ exclusive branded franchise outlets across 800 towns (+650 towns as of Mar'26).
- In B2B, revenue growth moderated sequentially due to a high base and volatility in commodity markets following the Middle East crisis. Customers adopted a measured procurement approach and optimized inventories, resulting in demand-timing effects rather than structural demand loss.
- Lyocell Phase-I (55KTPA): detailed engineering work nearing completion and civil work on track; Phase-II (110KTPA): environmental clearance in process.

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Valuation and view

- GRASIM's reported performance was above our estimates, driven by lower-than-estimated losses in the paints and B2B businesses, while chemical outperformance was offset by lower VSF profitability. In paints, margins are expected to remain under pressure in the near term due to high-cost inventory and higher advertising expenses; however, GRASIM reiterated its targets of achieving INR100b in Paints' revenue and breakeven by FY28E. We estimate VSF margin to improve marginally in the near term due to higher prices; however, long-term sustainability depends on global demand and input costs. In chemical business, chlorine integration is likely to increase to ~68% by FY27 end vs. ~65% in 1QFY27, which is estimated to support margin.
- We reiterate our BUY rating with a TP of INR3,800, as we value its: 1) holdings in listed subsidiary companies by assigning a discount of 35%; 2) VSF and chemical business at 7x FY28E EV/EBITDA; 3) paint business at 3x of FY28E revenue; 4) B2B e-commerce at 1x of FY28E revenue, and 5) renewable business at 10x FY28E EV/EBITDA.

Quarterly Performance (S/A)

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Net Sales	**92.2**	**96.1**	**104.3**	**117.7**	**117.9**	**123.5**	**126.2**	**131.1**	**410.4**	**498.8**	**120.3**	(2)
YoY Change (%)	33.8	26.1	28.5	31.9	27.9	28.5	21.0	11.3	30.0	21.5	30.4	
EBITDA	**3.8**	**3.7**	**4.8**	**5.4**	**9.5**	**7.7**	**6.4**	**5.7**	**17.7**	**29.2**	**7.9**	20
YoY Change (%)	18.3	12.6	77.1	145.1	146.9	109.1	34.3	4.6	55.1	65.2	106.5	
Margins (%)	4.2	3.8	4.6	4.6	8.1	6.2	5.1	4.3	4.3	5.9	6.6	145
Depreciation	4.8	5.0	5.4	5.7	5.3	5.5	5.8	6.5	20.9	23.1	5.8	(9)
Interest	2.1	2.0	2.4	2.5	2.7	2.8	2.8	2.8	8.9	11.0	2.5	7
Other Income	1.4	14.2	1.1	1.2	1.4	41.1	1.3	1.1	17.9	44.9	1.2	15
PBT before EO Items	**-1.6**	**10.8**	**-1.9**	**-1.6**	**3.0**	**40.5**	**-0.9**	**-2.6**	**5.7**	**40.0**	**0.9**	246
Extraordinary Inc/(Exp)	-	-	(0.5)	(0.8)	-	-	-	-	(1.3)	-	-	
PBT after EO Items	**-1.6**	**10.8**	**-2.4**	**-2.4**	**3.0**	**40.5**	**-0.9**	**-2.6**	**4.4**	**40.0**	**0.9**	246
Tax	-0.4	2.8	-0.7	-0.8	0.5	8.9	-0.2	-0.4	1.0	8.8	0.2	
Rate (%)	24.4	25.6	27.5	31.7	17.1	22.0	22.0	16.3	21.6	22.0	19.0	
Reported PAT	**-1.2**	**8.0**	**-1.7**	**-1.6**	**2.5**	**31.6**	**-0.7**	**-2.2**	**3.5**	**31.2**	**0.7**	255
Prior period tax/DTL reversal	-	-	-	(0.2)	-	-	-	-	(0.2)	-	-	
Adj. PAT	**-1.2**	**8.0**	**-1.4**	**-1.2**	**2.5**	**31.6**	**-0.7**	**-.2.2**	**4.2**	**31.2**	**0.7**	255
Margins (%)	-1.3	8.4	-1.3	-1.1	2.1	26.6	-0.6	-1.6	1.0	6.3	0.6	
YoY Change (%)	NM	6.2	NM	NM	NM	292.9	NM	NM	29.8	636.4	NM	

Segmental performance (INR b)

Y/E March	FY26				FY27E				FY26	FY27E	FY27	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
VSF Segment												
Sales Volume (ton)	219	220	230	243	211	223	234	251	913	919	231	(9)
YoY Change (%)	(1.1)	(4.2)	6.5	11.5	(3.5)	1.2	1.8	3.1	3.0	0.7	5.5	
Blended realization (INR/kg)	185	188	187	190	214	220	206	194	187	208	200	7
Net Sales (INR m)	40.4	41.5	43.0	46.1	45.3	49.0	48.3	48.6	171.0	191.1	46.1	(2)
YoY Change (%)	6.8	0.6	9.2	13.9	12.0	18.1	12.3	5.3	7.6	11.7	14.1	
EBITDA (INR m)	3.2	3.5	4.9	5.9	6.3	7.1	5.8	4.8	17.5	24.0	7.2	(12)
EBITDA (%)	8.0	8.4	11.4	12.7	14.0	14.5	12.0	9.8	10.2	12.5	15.5	(155)
EBITDA/kg (INR)	14.7	15.9	21.3	24.2	29.9	31.9	24.7	19.0	19.2	26.1	31.0	(3)
Chemical Segment												
Sales Volume (ton)	303	294	313	321	284	309	329	342	1,231	1,263	327	(13)
YoY Change (%)	7.4	(0.3)	3.3	10.7	(6.3)	5.0	5.0	6.5	5.2	2.6	8.1	
Blended realization (INR/kg)	79	82	75	77	93	81	78	80	78	83	83	12
Net Sales (INR m)	23.9	24.0	23.5	24.6	26.4	25.0	25.6	27.2	95.9	104.2	27.2	(3)
YoY Change (%)	15.7	16.8	5.3	6.8	10.4	4.1	9.4	10.7	10.9	8.7	13.8	
EBITDA (INR m)	4.2	3.7	3.2	3.0	4.9	3.4	3.1	3.2	14.1	14.5	4.1	20
EBITDA (%)	17.7	15.2	13.4	12.4	18.6	13.5	12.0	11.7	14.7	14.0	15.0	360

Key highlights from the management commentary

Paint segment

- Birla Opus reported revenue of INR16.6b, up ~64% YoY/17% QoQ, with market share increasing 30bp QoQ. Capacity utilization improved across plants.
- Cumulative price hikes stood at 8.8% in 1QFY27, with some benefits flowing into 2QFY27. The company remains focused on market-share gains and guided revenue growth.
- Losses narrowed, aided by lower-cost inventory and lower advertising spends; however, older inventory has largely been consumed and higher-cost raw material inventory is now being utilized, while advertising intensity is expected to remain elevated.
- 1QFY27 industry growth was partly supported by dealer inventory stocking ahead of double-digit price hikes, which is expected to normalize going forward. 2QFY27 margins are likely to remain under pressure as higher-cost inventory is sold and the full benefit of price hikes flows through, with margins remaining sensitive to commodity prices and inventory costs.
- Birla Opus expanded its presence to 12,100 towns with 55,000+ dealers and 1,450+ exclusive branded franchise outlets across 800 towns, strengthening its distribution network.
- Institutional revenue grew ~85% YoY/11% QoQ, with ~11,000 project sites billed during the quarter and a pipeline of ~47,000 sites, providing significant growth headroom.
- Birla Opus' Architect & Interior Designer (AID) partner network crossed 4,400 active firms across 100+ cities, making it the second-largest network in the industry.
- The product portfolio expanded to 228 products and 1,945 SKUs, with premium and luxury products contributing ~65% of sales value; the company also launched 10 new products in 1QFY27.

B2B E-commerce

- B2B e-commerce revenue grew ~75% YoY to INR25.5b, with the annualized revenue run rate remaining above INR100b; sequential growth moderated due to a high base and commodity-market volatility following the Middle East crisis.
- Platform health remained strong, with improving transaction volumes, new-buyer additions and repeat purchases, indicating continued strengthening of customer engagement and platform stickiness.
- Private-label revenue more than doubled YoY, providing an important potential margin lever as penetration increases.
- The company continues to expand its SKU base and deepen penetration across building materials, non-ferrous metals and chemicals, while focusing on customer retention and private-label penetration.
- It remains confident of achieving B2B e-commerce breakeven by end-FY27, supported by continued scale-up, improving monetization and operating leverage.

VSF segment

- The INR13.5b Phase-I project for 55,000 TPA is progressing well, with detailed engineering underway and civil work on track; the recently approved INR30.94b Phase-II project for 110,000 TPA is progressing through the environmental clearance process.
- Cellulosic fibre sales volumes declined 4% YoY due to planned maintenance, lower production and subdued downstream demand, while specialty fibres' contribution to the sales mix increased to 27% from 21%, driven by stronger exports.
- China's operating rates increased to 93% in 1QFY27 vs. 82%/92% in 1QFY26/4QFY26, indicating robust global demand; CSF Jun'26 exit prices increased ~16% QoQ to USD1.85/kg. The average inventory holding declined to 7 days vs. average of 20/11 days in 1QFY26/4QFY26
- The cellulosic fibre industry remains cyclical, with margins sensitive to input costs and demand; however, strong operating rates, established customer relationships and brand strength should support the company's competitive position through industry cycles.

Chemical business

- Chlorine integration is expected to reach ~68% by the end of FY27, supporting greater value capture and improving the business mix.
- Caustic volumes declined due to planned preventive maintenance at a major Indian plant and softer domestic downstream demand, partly offset by higher exports amid healthy overseas demand.
- Domestic caustic soda prices are expected to remain linked to international prices, as incremental Indian capacity is relatively small compared with global traded volumes.
- Additional PVC capacity in India is expected to primarily substitute imports and is unlikely to result in a meaningful increase in global caustic capacity.

Other highlights

- The Birla group will charge a 0.25% royalty on standalone revenue, effective Jun'26, with the annual financial impact on Grasim estimated at ~INR1.0b.
- In the renewable business, Grasim's equity contribution is expected to be INR10b in FY27E; further details on post-transaction shareholding, revenue and EBITDA guidance will be provided upon completion of the transaction.

Exhibit 1: GRASIM's standalone capex plan and actual capex

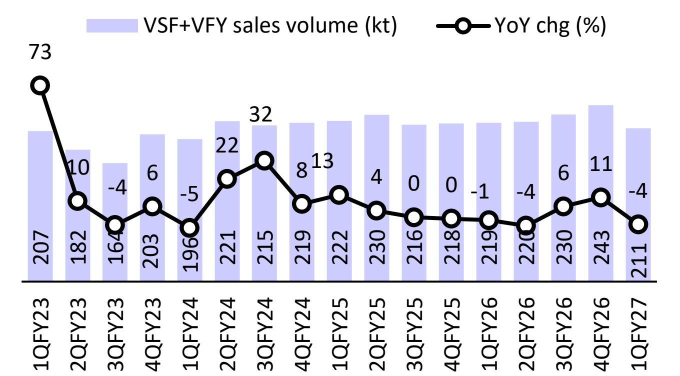
Standalone Capex Plan

Particulars (₹ crore)	Planned for FY27	Spent in Q1FY27
Cellulosic Fibres	**1,603**	**196**
Capacity Expansion (including debottlenecking)	1,100	96
Modernisation and Maintenance Capex	503	100
Chemicals (A + B)	**843**	**92**
(A) Capacity Expansion	**329**	**14**
Caustic Soda	264	0
Chlorine Derivatives	59	12
Epoxy Polymers and Curing Agents	6	2
(B) Modernisation and Maintenance Capex	**514**	**78**
New High Growth Businesses	**425**	**75**
Birla Opus (Decorative Paints)	411	74
Birla Pivot (B2B E-Commerce)	14	1
Other Businesses		
Textiles, Insulators and Others	286	12
Total	**3,157**	**375**

Source: Company, MOFSL

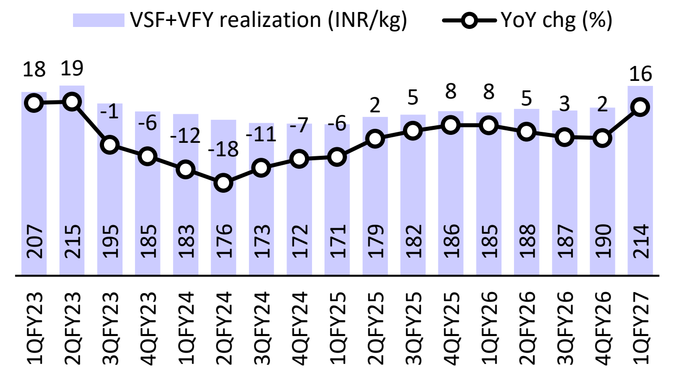
Story in charts

Exhibit 2: VSF segment volume declined 4% YoY



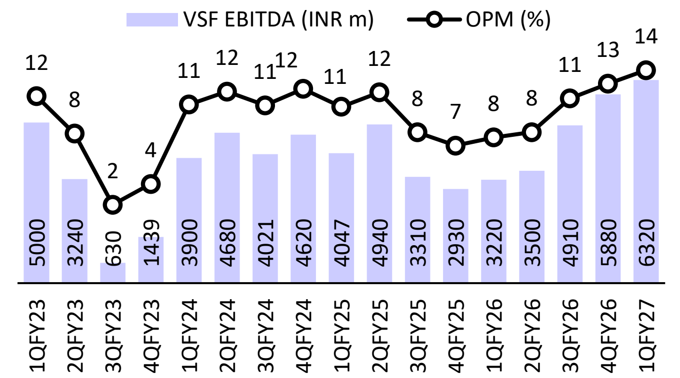
Source: Company, MOFSL

Exhibit 3: Blended realization of VSF rose 16% YoY



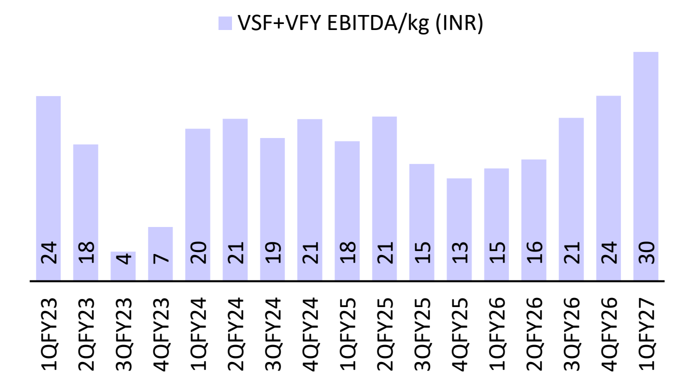
Source: Company, MOFSL

Exhibit 4: OPM of the VSF segment expanded 6pp YoY



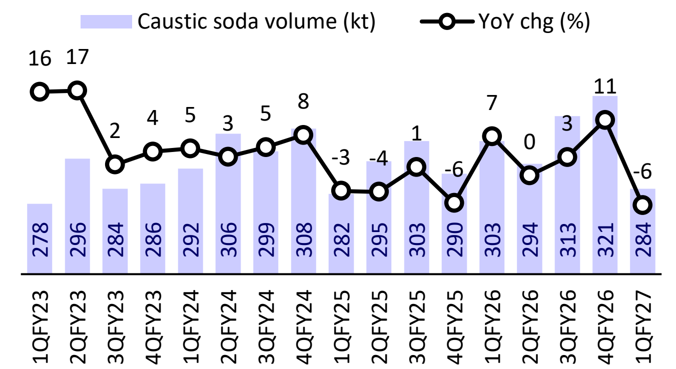
Source: Company, MOFSL

Exhibit 5: EBITDA/kg at INR30 (vs. INR15 in 1QFY26)



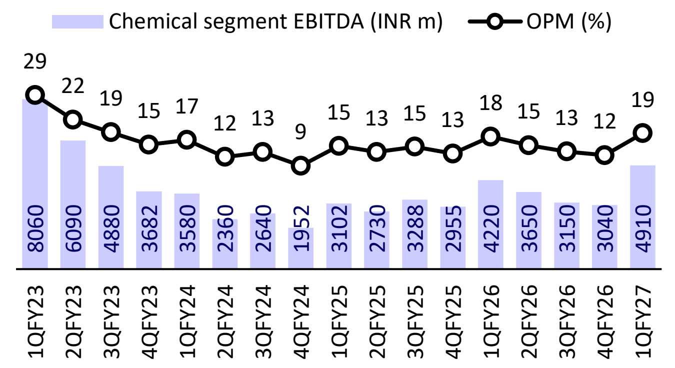
Source: Company, MOFSL

Exhibit 6: Caustic soda volume declined ~6% YoY



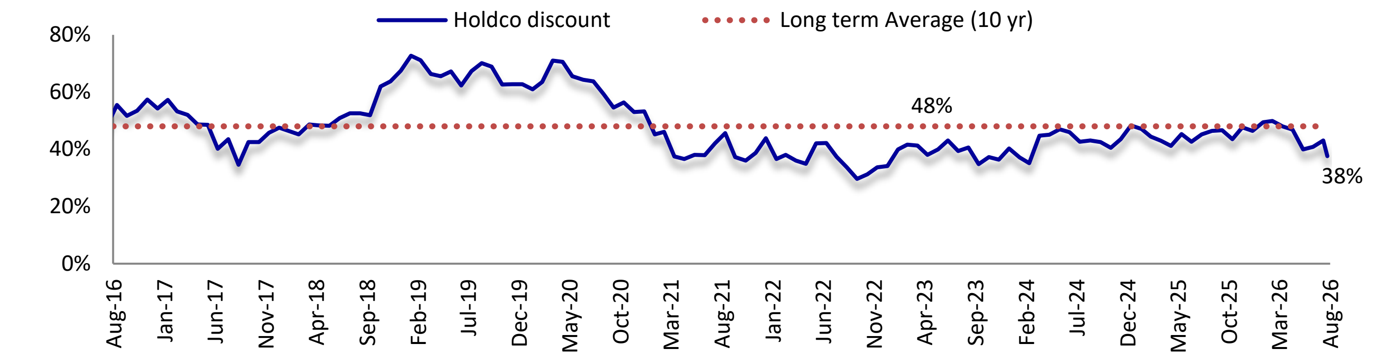
Source: Company, MOFSL

Exhibit 7: Chemical segment's OPM increased 95bp YoY



Source: Company, MOFSL

Exhibit 8: HoldCo discount for its holding in UTCEM and other subsidiaries has recently narrowed to 38% vs. average of 41% in FY26 (long-term average at 46%)



Source: Company, MOFSL

Exhibit 9: Our SoTP valuation

Particulars	Valuation method	Unit	FY28E	INR/share
UTCEM's m-cap based on TP		INR b	3,984	
Holding company discount		%	35	
GRASIM's stake		%	56	
Value of its cement stake		**INR b**	**1,453**	
Value/share	**35% HoldCo discount to our TP**	**INR**		**2,135**
Value of standalone business (excluding Paints)		INR b	294	
Value/share	**7x for the standalone business**			**435**
Value of listed investments		INR b	132	
Holding company discount		%	35	
Assigned value to listed investments		**INR b**	**86**	
Value/share	**35% HoldCo discount on the CMP**	**INR**		**126**
Standalone net debt		INR b	64	
Value/share		**INR**		**95**
ABCAP		INR b	1,111	
Holding company discount		%	35	
GRASIM's stake		%	52	
Value of ABCAP's stake in GRASIM		**INR b**	**378**	
Value/share	**35% HoldCo discount on the CMP**	**INR**		**555**
Paint Business	**3.0x of Revenue**	INR b	281	
Value/share		**INR**		**412**
B2B e-commerce	**1x of Revenue**	INR b	128	
Value/share		**INR**		**188**
Renewable Business	**10x EV/EBITDA**	INR b	30	
Value/share				**44**
SoTP-based TP		**INR**		**3,800**

Source: MOFSL, Company

Financials and valuations

Standalone Income Statement								(INR m)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Net Sales	**1,23,864**	**2,08,568**	**2,68,397**	**2,58,473**	**3,15,632**	**4,10,395**	**4,99,380**	**5,43,716**
Change (%)	(33.4)	68.4	28.7	(3.7)	22.1	30.0	21.7	8.9
Total Expenditure	1,08,220	1,76,407	2,36,598	2,35,313	3,04,218	3,92,690	4,70,132	5,11,505
EBITDA	**15,643**	**32,162**	**31,799**	**23,160**	**11,415**	**17,705**	**29,248**	**32,211**
Change (%)	(32.3)	105.6	(1.1)	(27.2)	(50.7)	55.1	65.2	10.1
Margin (%)	12.6	15.4	11.8	9.0	3.6	4.3	5.9	5.9
Depreciation	8,282	9,140	10,973	12,151	16,762	20,898	23,108	25,275
EBIT	**7,362**	**23,022**	**20,826**	**11,010**	**-5,347**	**-3,192**	**6,140**	**6,936**
Int. and Finance Charges	2,360	2,472	3,677	4,404	6,837	8,947	11,013	8,972
Other Income - Rec.	5,137	8,953	10,183	12,566	17,151	17,879	44,898	25,288
PBT & EO Items	**10,139**	**29,503**	**27,333**	**19,172**	**4,967**	**5,740**	**40,025**	**23,252**
Change (%)	(39.8)	191.0	(7.4)	(29.9)	(74.1)	15.6	597.3	(41.9)
Extra Ordinary (income)/expense	810	691	880	7,156	1,640	1,295	0	0
PBT but after EO Items	**9,329**	**28,812**	**26,452**	**12,016**	**3,327**	**4,444**	**40,025**	**23,252**
Tax	1,224	1,857	5,215	2,562	1,206	961	8,806	5,115
Tax Rate (%)	12.1	6.3	19.1	13.4	24.3	16.7	22.0	22.0
Reported PAT	**8,105**	**26,955**	**21,237**	**9,454**	**2,121**	**3,484**	**31,220**	**18,136**
PAT Adj for EO items	**8,817**	**22,306**	**20,933**	**16,157**	**3,267**	**4,239**	**31,220**	**18,136**
Change (%)	(43.6)	153.0	(6.2)	(22.8)	(79.8)	29.8	636.4	(41.9)
Margin (%)	7.1	10.7	7.8	6.3	1.0	1.0	6.3	3.3

Standalone Balance Sheet								(INR m)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	1,316	1,317	1,317	1,328	1,361	1,361	1,361	1,361
Employee Stock Options Outstanding	567	708	708	708	708	708	708	708
Reserves	4,27,595	4,84,133	4,67,524	5,19,110	5,41,907	5,50,703	5,75,117	5,86,447
Net Worth	**4,29,479**	**4,86,158**	**4,69,549**	**5,21,146**	**5,43,976**	**5,52,772**	**5,77,186**	**5,88,517**
Loans	41,634	41,208	52,542	94,529	1,11,214	1,17,155	1,17,155	1,07,155
Deferred liabilities	17,339	18,414	15,348	22,971	22,992	26,706	26,706	26,706
Capital Employed	**4,88,452**	**5,45,779**	**5,37,440**	**6,38,646**	**6,78,182**	**6,96,632**	**7,21,046**	**7,22,377**
Gross Block	1,48,940	1,95,985	2,20,577	2,41,611	3,24,623	3,55,236	3,90,189	4,12,189
Less: Accum. Deprn.	39,302	47,435	58,408	70,559	87,321	1,08,218	1,31,327	1,56,602
Net Fixed Assets	**1,09,637**	**1,48,549**	**1,62,169**	**1,71,052**	**2,37,302**	**2,47,018**	**2,58,863**	**2,55,588**
Capital WIP	40,334	17,428	29,257	71,310	27,848	17,953	5,000	5,000
Non-Current Investments /Strategic	3,05,230	3,39,418	3,08,412	3,62,918	3,58,887	3,78,573	4,07,373	4,07,373
Current - Financial	41,553	47,490	30,556	29,204	37,466	42,569	40,569	40,569
Curr. Assets	**46,827**	**73,477**	**91,378**	**1,06,895**	**1,18,305**	**1,24,209**	**1,41,402**	**1,59,702**
Inventory	21,790	39,408	44,928	52,150	60,514	57,324	64,806	74,303
Account Receivables	13,120	16,904	15,973	19,743	25,539	32,125	37,388	42,867
Cash and Bank Balance	1,327	2,253	4,744	3,096	1,937	1,318	1,755	1,754
Others	10,590	14,912	25,734	31,905	30,314	33,442	37,454	40,779
Curr. Liability & Prov.	**55,130**	**80,583**	**84,332**	**1,02,732**	**1,01,626**	**1,13,689**	**1,32,160**	**1,45,854**
Account Payables	27,069	46,507	47,112	54,826	48,313	60,238	75,483	86,545
Provisions	3,250	3,419	3,866	8,385	7,837	6,609	7,491	8,156
Other Liabilities	24,811	30,656	33,353	39,521	45,475	46,842	49,186	51,153
Net Current Assets	**-8,303**	**-7,105**	**7,046**	**4,163**	**16,680**	**10,520**	**9,242**	**13,848**
Appl. of Funds	**4,88,452**	**5,45,779**	**5,37,440**	**6,38,646**	**6,78,182**	**6,96,632**	**7,21,046**	**7,22,377**

Financials and valuations

Standalone Ratios								
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
Share price								
EPS	**13.4**	**33.9**	**31.8**	**24.3**	**4.8**	**6.2**	**45.9**	**26.6**
Cash EPS	26.0	47.8	48.5	42.6	29.4	36.9	79.8	63.8
BV/Share	652.6	738.4	713.1	784.9	799.3	812.2	848.1	864.8
DPS	9.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0
Valuation								
P/E	87.3	26.3	33.3	75.5	344.9	210.0	23.4	40.3
Cash P/E	41.4	22.5	22.2	25.2	36.5	29.1	13.5	16.9
P/BV	5.1	4.5	4.6	4.2	4.1	4.1	3.9	3.8
EV/Sales	4.8	2.8	2.2	2.6	2.3	1.8	1.5	1.3
EV/EBITDA	38.0	17.9	19.0	28.8	64.0	41.3	25.1	22.5
Dividend Yield (%)	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3
Return Ratios (%)								
RoE	7.2	16.5	13.6	10.1	1.9	2.4	18.2	10.3
RoCE	6.8	16.4	14.2	9.3	4.0	4.6	16.2	10.3
Working Capital Ratios								
Debtor (Days)	31	37	24	27	32	32	30	30
Asset Turnover (x)	0.3	0.4	0.5	0.4	0.5	0.6	0.7	0.8
Leverage Ratio								
Debt/Equity	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.2

*calculated for standalone business

Standalone Cash Flow Statement								(INR m)
Y/E March	**FY21**	**FY22**	**FY23**	**FY24**	**FY25**	**FY26**	**FY27E**	**FY28E**
OP/(Loss) before Tax	9,329	28,812	26,452	12,016	3,327	4,445	40,025	23,252
Depreciation	8,282	9,140	10,973	12,151	16,762	20,898	23,108	25,275
Interest & Finance Charges	(421)	(4,552)	(4,184)	(5,260)	(7,271)	(5,969)	(29,115)	(11,335)
Direct Taxes Paid	(1,786)	(6,502)	(4,071)	(573)	3,366	254	(8,806)	(5,115)
(Inc)/Dec in WC	9,350	132	(5,426)	(5,965)	(16,692)	5,974	1,714	(4,607)
CF from Operations	**24,754**	**27,029**	**23,744**	**12,368**	**(507)**	**25,601**	**26,927**	**27,470**
Others	(780)	(467)	(556)	5,408	253	1,204	-	-
CF from Operating incl EO	**23,974**	**26,562**	**23,188**	**17,776**	**(254)**	**26,806**	**26,927**	**27,470**
(Inc)/Dec in FA	(11,932)	(25,382)	(40,225)	(55,260)	(38,350)	(20,872)	(22,000)	(22,000)
Free Cash Flow	**12,041**	**1,181**	**(17,036)**	**(37,484)**	**(38,604)**	**5,933**	**4,927**	**5,470**
(Pur)/Sale of Investments	102	66	111	271	4,714	1,050	-	-
Others	(10,249)	(9,541)	18,211	(874)	4,802	4,587	13,327	20,307
CF from Investments	**(22,079)**	**(34,857)**	**(21,902)**	**(55,863)**	**(28,834)**	**(15,235)**	**(8,673)**	**(1,693)**
Issue of Shares	126	(425)	(902)	9,376	29,464	(1,440)	-	-
Inc/(Dec) in Debt	(9,384)	(583)	11,306	42,023	16,693	5,930	-	(10,000)
Interest Paid	(3,241)	(843)	(5,478)	(6,419)	(10,512)	(9,491)	(11,013)	(8,972)
Dividend Paid	(2,622)	(5,915)	(6,574)	(6,577)	(6,686)	(6,792)	(6,806)	(6,806)
Others	-	-	-	-	-	-	-	-
CF from Fin. Activity	**(15,120)**	**(7,766)**	**(1,648)**	**38,404**	**28,959**	**(11,794)**	**(17,818)**	**(25,778)**
Inc/Dec of Cash	**(13,226)**	**(16,061)**	**(362)**	**317**	**(130)**	**(224)**	**436**	**(1)**
Opening Balance	510	692	5,106	2,779	2,067	1,542	1,318	1,755
Add: Cash on amalgamation	13,408	15,895	-	-	-	-	-	-
Closing Balance	**692**	**527**	**4,744**	**3,096**	**1,937**	**1,318**	**1,755**	**1,754**

N O T E S

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Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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