

Oil and Natural Gas Corporation | BUY

Operationally in-line results; output ramp-up key trigger

ONGC's 3QFY26 standalone EBITDA was INR 173bn, 3% above JMFe (and 8% above consensus of INR 160bn) due to: a) lower royalty/cess expense of INR 59.8bn (JMFe of INR 62.1bn); and b) higher revenue from LPG, naphtha and lower sharing of profit petroleum. Crude and gas sales volume was largely in line with JMFe, while crude and gas net realisation was lower. However, dry well write-off was higher at INR 20.5bn (JMFe of INR 12bn) but was largely offset by greater other income and lower taxes. Hence standalone PAT at INR 83.7bn was also 2.6%/10% above JMFe/consensus of INR 81.6bn/INR 76bn. The board approved a second interim dividend of INR 6.25/share in 3QFY26; this takes the total dividend to INR 12.25/share for 9MFY26 (or 59% payout of 9MFY26 standalone EPS of INR 20.9/share) given it paid the first interim dividend of INR 6/share in 2QFY26. We maintain BUY (revised TP of INR 320 – based on 7x FY28 PE versus global peers trading at 8-10x) based on our assumption of: a) Brent at USD 70/bbl versus CMP discounting ~USD 62/bbl of net crude realisation; and b) cumulative output growth of ~6% over FY26-28, driven by Mumbai High, KG DW 98/2 and Western offshore blocks. ONGC is also a robust dividend play (4-5%). At CMP, it trades at 6.7x FY28E consolidated EPS and 0.8x FY28E BV.

- **ONGC's 3QFY26 standalone EBITDA 3% above JMFe (8% above consensus) led by lower royalty/cess, higher revenue from LPG/naphtha and lower sharing of profit petroleum:** ONGC's 3QFY26 standalone EBITDA at INR 173bn was 3% above JMFe (and 8% above consensus of INR 160bn) due to: **a)** lower royalty/cess expense of INR 59.8bn (JMFe of INR 62.1bn); and **b)** higher revenue from LPG, naphtha and lower sharing of profit petroleum. Crude and gas sales volume was largely in line with JMFe, while crude and gas net realisation was lower. However, dry well write-off was higher at INR 20.5bn (JMFe of INR 12bn) but was largely offset by higher other income and lower taxes. Hence standalone PAT at INR 83.7bn was also 2.6%/10% above JMFe/consensus of INR 81.6bn/INR 76bn. Standalone 3QFY26 EPS was INR 6.7/share. Consolidated 2QFY26 EBITDA was INR 274bn (INR 276bn in 2QFY26) while consolidated PAT was INR 100bn (EPS of INR 8/share).
- **Crude and gas sales volume largely in line with JMFe; but realisation slightly lower:** In 3QFY26, domestic crude sales volume was largely in line with JMFe at 4.7mmt (down 2.4% QoQ but up 1.2% YoY) though crude production volume was 0.8% below JMFe at 5.1mmt (down 1.3% QoQ and down 2.2% YoY) as sales as percentage of production was 92% versus JMFe of 91% (~88% historically). Computed net crude realisation, was slightly lower at USD 61.5/bbl (JMFe of USD 62/bbl). Further, gas sales volume was also largely in line with JMFe at 3.95bcm (up 1% QoQ and up 0.6% YoY); gas output was also in line with JMFe at 5.1bcm (up 1.2% QoQ but down 0.3% YoY). Overall gas realisation was slightly lower at USD 7.3/mmbtu (USD 7.6/mmbtu in 2QFY26). Further, management said gas price for production from new wells was USD 8/mmbtu during 3QFY26, and revenue from new well gas was ~INR 17bn and now contributes more than 18% of total gas sales revenue from its portfolio (delivering an additional INR 2.9bn in 3QFY26 and INR 9.4bn in 9MFY26 compared to the APM gas price). Management also shared the following key project updates: **a)** TSP-1 at Mumbai High Field showing encouraging results; **b)** KG-98/2 update: All imported mega structures and modules successfully installed at Eastern Offshore; **c)** Western Offshore Daman Upside Development project nears gas production start; four major infrastructure projects nearing completion.



Dayanand Mittal

dayanand.mittal@jmfl.com | Tel: (91 22) 66303063

Shivam Gupta

shivam.gupta@jmfl.com | Tel: (91 22) 66303082

Anupam Jakhotia

anupam.jakhotia@jmfl.com | Tel: (91 22) 69703686

Recommendation and Price Target

| | |
|----------------------------|-------|
| Current Reco. | BUY |
| Previous Reco. | BUY |
| Current Price Target (12M) | 320 |
| Upside/(Downside) | 15.6% |
| Previous Price Target | 290 |
| Change | 10.3% |

Key Data – ONGC IN

| | |
|--------------------------|---------------------|
| Current Market Price | INR276 |
| Market cap (bn) | INR3,476.6/US\$38.4 |
| Free Float | 21% |
| Shares in issue (mn) | 12,580.3 |
| Diluted share (mn) | 12,580.3 |
| 3-mon avg daily val (mn) | INR3,212.1/US\$35.5 |
| 52-week range | 280/205 |
| Sensex/Nifty | 83,675/25,807 |
| INR/US\$ | 90.6 |

Price Performance

| % | 1M | 6M | 12M |
|-----------|------|------|------|
| Absolute | 17.2 | 17.3 | 16.4 |
| Relative* | 17.2 | 12.9 | 5.9 |

* To the BSE Sensex

JM Financial Research is also available on: Bloomberg - JMFR <GO>, FactSet, LSEG and S&P Capital IQ.

Please see Appendix I at the end of this report for Important Disclosures and Disclaimers and Research Analyst Certification.

Financial Summary

(INR mn)

| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| Net Sales | 61,63,444 | 63,22,703 | 57,69,470 | 61,14,040 | 68,79,580 |
| Sales Growth (%) | -3.3 | 2.6 | -8.7 | 6.0 | 12.5 |
| EBITDA | 10,81,936 | 9,88,575 | 10,44,208 | 10,98,350 | 11,94,889 |
| EBITDA Margin (%) | 17.6 | 15.6 | 18.1 | 18.0 | 17.4 |
| Adjusted Net Profit | 5,07,804 | 3,63,767 | 4,19,894 | 4,47,265 | 5,19,385 |
| Diluted EPS (INR) | 40.4 | 28.9 | 33.4 | 35.6 | 41.3 |
| Diluted EPS Growth (%) | 13.2 | -28.4 | 15.4 | 6.5 | 16.1 |
| ROIC (%) | 14.9 | 9.9 | 11.5 | 11.9 | 12.5 |
| ROE (%) | 16.3 | 10.7 | 11.8 | 11.6 | 12.6 |
| P/E (x) | 6.8 | 9.5 | 8.3 | 7.8 | 6.7 |
| P/B (x) | 1.0 | 1.0 | 0.9 | 0.9 | 0.8 |
| EV/EBITDA (x) | 4.5 | 5.1 | 4.6 | 4.3 | 3.9 |
| Dividend Yield (%) | 4.4 | 4.4 | 4.8 | 5.2 | 6.0 |

Source: Company data, JM Financial. Note: Valuations as of 12/Feb/2026

- **OVL's weak production trend continues, PAT weak at negative INR 1.2bn in 3QFY26; OPAL EBITDA weaken to negative INR 1.4bn in 3QFY26:** In 3QFY26, OVL's crude output was down 0.8% QoQ to 1.7mmt (lower than quarterly run-rate of 2mmt in FY22 pre-Ukraine invasion) while crude sales volume was down 6.5% QoQ at 1.2mmt. However, gas output was up 13.3% QoQ to 0.7bcm (still lower than quarterly run-rate of 1.1bcm in FY22) while gas sales volume was down 22% QoQ to 0.3bcm. Hence, OVL's EBITDA was weak at INR 4.2bn (INR 7.9bn in 2QFY26). Reported PAT was negative INR 1.2bn in 3QFY26 (negative INR 3.5bn in 2QFY26 and PAT run-rate of +INR 16bn-18bn p.a. over FY21-23). Separately, OPAL's EBITDA fell back to into negative territory (negative INR 1.4bn in 3QFY26 versus +INR 2.1bn in 2QFY26 and negative EBITDA reported since the last few quarters) mostly due to weaker petchem margins, despite utilisation improving to 85% (78% in 2QFY26 and 93% in FY25); further, PAT was negative INR 5.4bn in 3QFY26 (negative INR 4.6bn in 2QFY26).
- **Maintain BUY as CMP discounting ~USD 62/bbl crude realisation (vs our expectation of USD 70/bbl in the medium term); likely to see cumulative output growth of ~6% over FY26-28:** While our FY26-27 PAT estimate remains largely unchanged, we have raised our FY28 PAT estimates by ~5% accounting for higher output driven by Mumbai High, KG DW 98/2 and Western offshore blocks. We have also raised our FY28 PE valuation multiple to 7x (from 6.5x earlier, versus global peers trading at 8-10x) for the standalone business. Hence, our TP has increased to INR 320 (from INR 290), also aided by rise in value of the company's listed investments. We reiterate BUY based on our assumption of: **a)** Brent at USD 70/bbl versus CMP discounting ~USD 62/bbl of net crude realisation; and **b)** cumulative output growth of ~6% over FY26-28, driven by Mumbai High, KG DW 98/2 and Western offshore blocks. It is also a robust dividend play (4-5%). Every USD 5/bbl rise/fall in net crude realisation results in increase/decrease in our EPS and valuation by 8-10% — **Exhibit 11-12**. At CMP, ONGC trades at 6.7x FY28E consolidated EPS and 0.8x FY28E BV.

3QFY26 result review

Exhibit 1. ONGC standalone quarterly snapshot

| INR mn | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | 1QFY26 | 2QFY26 | 3QFY26 | % YoY | % QoQ |
|----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|---------------|
| Net sales | 352,664 | 338,809 | 337,168 | 349,822 | 320,029 | 330,306 | 315,465 | (6.4) | (4.5) |
| Operating Costs | 166,490 | 156,445 | 146,600 | 159,744 | 133,458 | 153,331 | 142,244 | (3.0) | (7.2) |
| EBITDA | 186,174 | 182,364 | 190,568 | 190,079 | 186,571 | 176,975 | 173,221 | (9.1) | (2.1) |
| EBITDA margin (%) | 52.8% | 53.8% | 56.5% | 54.3% | 58.3% | 53.6% | 54.9% | -161 bps | 133 bps |
| EBITDA (US\$/boe of sales) | 38 | 37 | 38 | 36 | 37 | 33 | 32 | | |
| Interest | 11,822 | 11,567 | 10,750 | 11,901 | 11,209 | 11,098 | 11,536 | 7.3 | 3.9 |
| Depreciation | 58,973 | 55,979 | 67,788 | 60,785 | 65,306 | 63,686 | 66,099 | (2.5) | 3.8 |
| Dry Well costs w/o | 16,427 | 12,114 | 19,251 | 50,465 | 14,718 | 10,981 | 20,503 | 6.5 | 86.7 |
| Other Income | 20,609 | 47,656 | 17,222 | 20,747 | 12,105 | 34,238 | 30,937 | 79.6 | (9.6) |
| Extraordinary | - | - | - | - | - | - | - | | |
| PBT | 119,561 | 150,360 | 110,003 | 87,674 | 107,443 | 125,447 | 106,021 | (3.6) | (15.5) |
| Reported PAT | 89,381 | 119,840 | 82,399 | 64,483 | 80,242 | 98,480 | 83,719 | 1.6 | (15.0) |
| PAT Margin (%) | 25.3% | 35.4% | 24.4% | 18.4% | 25.1% | 29.8% | 26.5% | 8.6 | (11.0) |
| EPS (INR) | 7.1 | 9.5 | 6.5 | 5.1 | 6.4 | 7.8 | 6.7 | 1.6 | (15.0) |
| Tax rate | 25.2% | 20.3% | 25.1% | 26.5% | 25.3% | 21.5% | 21.0% | (16.2) | (2.1) |

Source: Company, JM Financial

Exhibit 2. Standalone revenue and realisation details

| | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | 1QFY26 | 2QFY26 | 3QFY26 | % YoY | % QoQ |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|
| Revenue break-up (INR mn) | | | | | | | | | |
| CRUDE | | | | | | | | | |
| Domestic | 213,260 | 210,080 | 200,890 | 214,410 | 189,310 | 198,940 | 182,330 | (9.2) | (8.3) |
| JV | 26,910 | 15,340 | 14,040 | 13,960 | 10,390 | 13,080 | 11,150 | (20.6) | (14.8) |
| Overall | 240,170 | 225,420 | 214,930 | 228,370 | 199,700 | 212,020 | 193,480 | (10.0) | (8.7) |
| GAS | | | | | | | | | |
| Domestic | 73,530 | 79,600 | 83,880 | 86,070 | 87,870 | 90,360 | 90,070 | 7.4 | (0.3) |
| JV | 6,860 | 3,940 | 3,850 | 3,830 | 3,350 | 3,240 | 2,710 | (29.6) | (16.4) |
| Overall | 80,390 | 83,540 | 87,730 | 89,900 | 91,220 | 93,600 | 92,780 | 5.8 | (0.9) |
| VAP | | | | | | | | | |
| LPG | 12,850 | 12,380 | 13,510 | 13,030 | 10,130 | 9,240 | 9,760 | (27.8) | 5.6 |
| Naphtha | 12,550 | 11,910 | 12,590 | 11,400 | 9,240 | 8,500 | 10,230 | (18.7) | 20.4 |
| C2 C3 | 7,220 | 6,950 | 8,510 | 10,950 | 9,300 | 9,650 | 9,600 | 12.8 | (0.5) |
| SKO | - | - | - | - | - | - | - | NM | NM |
| TOTAL | 353,180 | 340,200 | 337,270 | 353,650 | 319,590 | 333,010 | 315,850 | (6.4) | (5.2) |
| Realisation break -up: | | | | | | | | | |
| CRUDE (USD/ bbl) | | | | | | | | | |
| Domestic | 83.0 | 78.3 | 73.1 | 74.0 | 66.5 | 67.4 | 61.7 | (15.7) | (8.6) |
| JV | 81.0 | 77.5 | 72.2 | 61.4 | 64.8 | 64.7 | 60.2 | (16.6) | (6.9) |
| Overall | 82.7 | 78.2 | 73.1 | 73.1 | 66.4 | 67.3 | 61.6 | (15.7) | (8.4) |
| Less: Windfall tax on domestic crude | 9.8 | 3.9 | 0.1 | 0.1 | 0.1 | 0.0 | 0.1 | | |
| Net computed crude realisation (incl JV) | 73.0 | 74.3 | 73.0 | 73.0 | 66.3 | 67.2 | 61.5 | (15.7) | (8.5) |
| Brent | 84.9 | 80.3 | 74.7 | 75.7 | 67.9 | 69.1 | 63.7 | (14.7) | (7.8) |
| GAS (USD/mmmbtu) | | | | | | | | | |
| Domestic | 6.8 | 7.0 | 7.2 | 7.3 | 7.5 | 7.5 | 7.2 | 0.6 | -3.5 |
| JV | 10.4 | 13.9 | 14.6 | 14.3 | 13.4 | 13.7 | 12.4 | (14.7) | -9.7 |
| Overall | 7.0 | 7.1 | 7.4 | 7.4 | 7.6 | 7.6 | 7.3 | (0.4) | (3.9) |
| Others | | | | | | | | | |
| LPG (USD/ton) | 661 | 629 | 681 | 672 | 658 | 585 | 532 | (21.9) | (9.1) |
| Naphtha (USD/ton) | 632 | 635 | 626 | 627 | 543 | 560 | 531 | (15.2) | (5.1) |
| C2 C3 (USD/ton) | 1,096 | 1,185 | 654 | 658 | 494 | 496 | 474 | -27.5 | (4.3) |

Source: Company, JM Financial

Exhibit 3. Standalone volume details

| | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | 1QFY26 | 2QFY26 | 3QFY26 | % YoY | % QoQ |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Production volume break-up | | | | | | | | | |
| CRUDE (mmt) | | | | | | | | | |
| Domestic | 4.45 | 4.58 | 4.65 | 4.70 | 4.68 | 4.63 | 4.59 | (1.3) | (0.8) |
| JV | 0.53 | 0.33 | 0.31 | 0.30 | 0.31 | 0.31 | 0.29 | (8.0) | -6.8 |
| Condensate+NGL | 0.26 | 0.25 | 0.27 | 0.26 | 0.25 | 0.25 | 0.24 | (10.3) | (4.3) |
| Total | 5.24 | 5.16 | 5.24 | 5.26 | 5.24 | 5.19 | 5.12 | (2.2) | (1.3) |
| GAS (bcm) | | | | | | | | | |
| Domestic | 4.68 | 4.92 | 4.98 | 4.89 | 4.85 | 4.92 | 4.99 | 0.2 | 1.4 |
| JV | 0.33 | 0.14 | 0.13 | 0.12 | 0.12 | 0.11 | 0.10 | (20.6) | -8.8 |
| Overall | 5.01 | 5.06 | 5.11 | 5.01 | 4.96 | 5.03 | 5.09 | (0.3) | 1.2 |
| VAP ('000 tons) | | | | | | | | | |
| LPG | 231 | 237 | 236 | 225 | 178 | 184 | 208 | (11.9) | 13.0 |
| Naphtha | 228 | 226 | 234 | 216 | 202 | 190 | 224 | (4.3) | 17.9 |
| C2 C3 | 80 | 71 | 154 | 192 | 222 | 224 | 225 | 46.1 | 0.4 |
| SKO | 1 | 2 | 0 | 0 | 0 | 0 | 0 | | |
| Sales volume break-up | | | | | | | | | |
| CRUDE (mmt) | | | | | | | | | |
| Domestic | 4.11 | 4.27 | 4.34 | 4.46 | 4.44 | 4.51 | 4.42 | 2.0 | (1.8) |
| JV | 0.53 | 0.32 | 0.31 | 0.35 | 0.25 | 0.31 | 0.28 | (9.8) | (10.4) |
| Overall | 4.64 | 4.59 | 4.64 | 4.81 | 4.69 | 4.82 | 4.70 | 1.2 | (2.4) |
| GAS (bcm) | | | | | | | | | |
| Domestic | 3.60 | 3.79 | 3.84 | 3.80 | 3.79 | 3.83 | 3.88 | 1.1 | 1.2 |
| JV | 0.22 | 0.09 | 0.09 | 0.09 | 0.08 | 0.08 | 0.07 | (21.8) | (9.3) |
| Overall | 3.82 | 3.88 | 3.92 | 3.88 | 3.87 | 3.91 | 3.95 | 0.6 | 1.0 |
| VAP ('000 tons) | | | | | | | | | |
| LPG | 233 | 235 | 235 | 224 | 180 | 181 | 206 | (12.3) | 13.8 |
| Naphtha | 238 | 224 | 238 | 210 | 199 | 174 | 216 | (9.2) | 24.1 |
| C2 C3 | 79 | 70 | 154 | 192 | 220 | 223 | 227 | 47.4 | 1.8 |
| SKO | - | - | - | - | - | - | - | | |

Source: Company, JM Financial

Exhibit 4. ONGC consolidated quarterly snapshot

| INR mn | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | 1QFY26 | 2QFY26 | 3QFY26 | % YoY | % QoQ |
|---------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-------------|--------------|
| Net sales | 1,680,248 | 1,583,291 | 1,660,967 | 1,708,117 | 1,631,081 | 1,579,111 | 1,674,229 | 0.8 | 6.0 |
| Dry Well costs w/o | 16,793 | 12,595 | 19,316 | 51,264 | 17,816 | 11,040 | 20,572 | 6.5 | 86.3 |
| Statutory Levies | 212,345 | 202,666 | 191,727 | 189,409 | 194,279 | 196,464 | 207,476 | 8.2 | 5.6 |
| EBITDA | 233,058 | 217,663 | 265,744 | 272,110 | 276,888 | 276,252 | 273,925 | 3.1 | (0.8) |
| EBITDA margin (%) | 13.9% | 13.7% | 16.0% | 15.9% | 17.0% | 17.5% | 16.4% | 36 bps | -113 bps |
| Interest | 36,159 | 37,490 | 36,697 | 35,003 | 33,414 | 34,110 | 32,069 | (12.6) | (6.0) |
| Depreciation | 84,564 | 82,090 | 94,972 | 90,433 | 93,840 | 92,735 | 93,883 | (1.1) | 1.2 |
| Other Income | 28,422 | 41,634 | 24,111 | 29,769 | 25,732 | 31,080 | 33,075 | 37.2 | 6.4 |
| Extraordinary | - | - | - | (1,511) | (186) | (2) | 451 | | |
| PBT | 123,964 | 127,123 | 138,869 | 123,668 | 157,365 | 169,446 | 160,928 | 15.9 | (5.0) |
| Reported PAT | 100,086 | 102,725 | 86,217 | 73,228 | 98,041 | 107,849 | 100,158 | 16.2 | (7.1) |
| PAT Margin (%) | 6.0% | 6.5% | 5.2% | 4.3% | 6.0% | 6.8% | 6.0% | 15.2 | (12.4) |
| EPS (INR) | 8.0 | 8.2 | 6.9 | 5.8 | 7.8 | 8.6 | 8.0 | 16.2 | (7.1) |
| Tax rate | 27.1% | 22.2% | 26.9% | 33.6% | 25.1% | 27.6% | 26.4% | (2.0) | (4.3) |

Source: Company, JM Financial

Exhibit 5. OVL quarterly snapshot

| INR mn | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | 1QFY26 | 2QFY26 | 3QFY26 | % YoY | % QoQ |
|--|---------------|---------------|----------------|---------------|----------------|----------------|----------------|---------------|---------------|
| Net sales | 34,090 | 23,500 | 31,840 | 60,910 | 21,200 | 21,630 | 17,960 | (43.6) | (17.0) |
| EBITDA | 15,280 | 11,470 | 7,710 | 12,750 | 7,470 | 7,900 | 4,230 | (45.1) | (46.5) |
| EBITDA margin (%) | 45% | 49% | 24% | 21% | 35% | 37% | 24% | -66 bps | -1297 bps |
| Interest | 9,010 | 6,380 | 9,300 | 8,140 | 6,240 | 7,440 | 6,270 | (32.6) | (15.7) |
| Depreciation | 3,670 | 3,720 | 4,930 | 5,910 | 4,670 | 4,980 | 2,920 | (40.8) | (41.4) |
| Other income (incl profit on equity acc. invt) | 5,970 | 4,370 | 4,400 | 7,950 | 3,280 | 1,820 | 2,930 | (33.4) | 61.0 |
| Extraordinary | - | - | - | (1,270) | (190) | - | (450) | | |
| PBT | 7,560 | 6,120 | (2,240) | 5,380 | (360) | 1,410 | 1,390 | (162.1) | (1.4) |
| Reported PAT | 4,310 | 3,330 | (4,200) | 770 | (1,080) | (3,480) | (1,230) | (70.7) | (64.7) |
| PAT Margin (%) | 12.6% | 14.2% | -13.2% | 1.3% | -5.1% | -16.1% | -6.8% | (48.1) | (57.4) |
| Tax rate | 43% | 46% | NM | 86% | NM | 347% | 188% | | |

Source: Company, JM Financial

Exhibit 6. OVL volume details

| | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | 1QFY26 | 2QFY26 | 3QFY26 | % YoY | % QoQ |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Production volume break-up | | | | | | | | | |
| Crude (mmt) | 1.793 | 1.818 | 1.799 | 1.855 | 1.754 | 1.715 | 1.702 | (5.4) | (0.8) |
| Gas (bcm) | 0.722 | 0.705 | 0.773 | 0.813 | 0.697 | 0.609 | 0.689 | (10.9) | 13.1 |
| Total (mmt) | 2.515 | 2.523 | 2.572 | 2.668 | 2.451 | 2.324 | 2.391 | (7.0) | 2.9 |
| Sales volume break-up | | | | | | | | | |
| Crude (mmt) | 1.180 | 1.232 | 1.229 | 1.178 | 1.168 | 1.267 | 1.185 | (3.6) | (6.5) |
| Gas (bcm) | 0.485 | 0.532 | 0.288 | 0.392 | 0.430 | 0.404 | 0.315 | 9.4 | (22.0) |
| Total (mmt) | 1.665 | 1.764 | 1.517 | 1.570 | 1.598 | 1.671 | 1.500 | (1.1) | (10.2) |
| Sales volume (as % of production volume) | | | | | | | | | |
| Crude | 66% | 68% | 68% | 64% | 67% | 74% | 70% | | |
| Gas | 67% | 75% | 37% | 48% | 62% | 66% | 46% | | |
| Total | 66% | 70% | 59% | 59% | 65% | 72% | 63% | | |

Source: Company, JM Financial

Exhibit 7. OPAL quarterly snapshot

| INR mn | 1QFY25 | 2QFY25 | 3QFY25 | 4QFY25 | 1QFY26 | 2QFY26 | 3QFY26 | % YoY | % QoQ |
|--|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|---------------|----------------|
| Net sales | 37,210 | 36,640 | 36,930 | 37,250 | 33,490 | 33,960 | 30,450 | (17.5) | (10.3) |
| EBITDA | (210) | 240 | (1,570) | (1,660) | (80) | 2,110 | (1,400) | (10.8) | (166.4) |
| EBITDA margin (%) | -1% | 1% | -4% | -4% | 0% | 6% | -5% | -35 bps | -1081 bps |
| Interest | 8,860 | 6,070 | 5,630 | 5,020 | 5,150 | 5,050 | 4,930 | (12.4) | (2.4) |
| Depreciation | 3,810 | 3,850 | 3,850 | 4,110 | 3,930 | 3,980 | 3,970 | 3.1 | (0.3) |
| Other income | 490 | 530 | 20 | 110 | 200 | 150 | 130 | 550.0 | (13.3) |
| Extraordinary | - | - | - | - | - | - | - | | |
| PBT | (12,380) | (9,140) | (11,030) | (10,680) | (8,950) | (6,780) | (7,740) | (29.8) | 14.2 |
| Reported PAT | (9,820) | (6,370) | (7,730) | (13,330) | (6,160) | (4,640) | (5,440) | (29.6) | 17.2 |
| PAT Margin (%) | -26.4% | -17.4% | -20.9% | -35.8% | -18.4% | -13.7% | -18% | (14.6) | 30.8 |
| Tax rate | 21% | 30% | 30% | -25% | 31% | 32% | 30% | | |
| Average Capacity Utilisation (%) | 89% | 94% | 93% | 95% | 81% | 78% | 85% | | |
| Sales volume (as % of production volume) | 103% | 95% | 103% | 99% | 104% | 107% | 94% | | |

Source: Company, JM Financial

Assumptions and estimates

Exhibit 8. Key assumptions

| | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E | Comments |
|------------------------------------|-------|--------|--------|-------|-------|-------|-------|---|
| Macro assumptions | | | | | | | | |
| Brent (US\$/bbl) | 80.0 | 95.4 | 83.1 | 78.9 | 65.0 | 65.0 | 70.0 | |
| Exchange rate (Rs/US\$) | 74.5 | 80.4 | 82.8 | 84.6 | 88.0 | 90.6 | 92.4 | |
| ONGC domestic business | | | | | | | | |
| Production | | | | | | | | |
| Crude production (kbpd) | 446 | 441 | 434 | 429 | 448 | 452 | 464 | Based on management production guidance |
| YoY growth (%) | -3.7% | -1.0% | -1.6% | -1.2% | 4.4% | 0.9% | 2.7% | |
| Gas production (bcm) | 21.7 | 21.4 | 20.6 | 20.2 | 20.4 | 21.6 | 22.6 | Based on management production guidance |
| YoY growth (%) | -5.0% | -1.5% | -3.3% | -2.2% | 1.0% | 5.9% | 4.9% | |
| Crude and gas production (kboepd) | 820 | 809 | 790 | 777 | 800 | 824 | 855 | |
| YoY growth (%) | -4.3% | -1.2% | -2.4% | -1.6% | 2.9% | 3.1% | 3.7% | |
| Crude production (%) | 54% | 55% | 55% | 55% | 56% | 55% | 54% | |
| Gas production (%) | 46% | 45% | 45% | 45% | 44% | 45% | 46% | |
| Realisation | | | | | | | | |
| Gross crude realisation (US\$/bbl) | 76.6 | 91.9 | 80.8 | 76.9 | 64.8 | 63.0 | 69.0 | Based on crude price assumption |
| Less: Fuel subsidy (US\$/bbl) | 0.0 | 9.5 | 7.4 | 3.4 | 0.0 | 0.0 | 0.0 | |
| Net realisation (US\$/bbl) | 76.6 | 82.4 | 73.4 | 73.5 | 64.8 | 63.0 | 69.0 | |
| Gas realisation (US\$/mmbtu) | 2.6 | 7.5 | 6.8 | 7.1 | 7.4 | 7.5 | 7.7 | Based on domestic gas price formula |
| ONGC overseas business | | | | | | | | |
| Production | | | | | | | | |
| OVL oil production (kbpd) | 163 | 128 | 145 | 146 | 143 | 146 | 149 | Based on historical trend and new growth projects |
| YoY growth (%) | -4.8% | -21.6% | 13.0% | 1.2% | -2.0% | 2.0% | 2.0% | |
| OVL gas production (bcm) | 4.2 | 3.8 | 3.3 | 3.0 | 2.9 | 3.0 | 3.0 | Based on historical trend and new growth projects |
| YoY growth (%) | -6.6% | -9.7% | -12.6% | -9.8% | -4.0% | 2.0% | 2.0% | |
| Crude and gas production (kboepd) | 236 | 194 | 202 | 198 | 193 | 197 | 201 | |
| YoY growth (%) | -5.4% | -17.9% | 4.3% | -1.9% | -2.5% | 2.0% | 2.0% | |
| Crude production (%) | 69% | 66% | 72% | 74% | 74% | 74% | 74% | |
| Gas production (%) | 31% | 34% | 28% | 26% | 26% | 26% | 26% | |
| Realisation | | | | | | | | |
| Gross crude realisation (US\$/bbl) | 51.2 | 36.3 | 37.2 | 36.1 | 26.7 | 26.7 | 28.7 | |
| Gas realisation (US\$/mmbtu) | 1.7 | 2.8 | 2.3 | 2.1 | 2.1 | 2.1 | 2.1 | |

Source: JM Financial, Company

Exhibit 9. Change in estimates

| | New | Old | Divergence |
|------------------------|-----------|-----------|------------|
| TP (INR) | 320 | 290 | 10.3% |
| Rating | BUY | BUY | |
| Revenue (Rs Mn) | | | |
| FY26 | 6,020,612 | 5,973,153 | 0.8% |
| FY27 | 6,371,940 | 6,361,281 | 0.2% |
| FY28 | 7,173,362 | 7,109,428 | 0.9% |
| EBITDA (Rs Mn) | | | |
| FY26 | 1,044,208 | 1,040,451 | 0.4% |
| FY27 | 1,098,350 | 1,100,055 | -0.2% |
| FY28 | 1,194,889 | 1,167,138 | 2.4% |
| PAT (Rs Mn) | | | |
| FY26 | 419,895 | 419,084 | 0.2% |
| FY27 | 447,266 | 447,438 | 0.0% |
| FY28 | 519,386 | 493,617 | 5.2% |
| EPS (Rs) | | | |
| FY26 | 33.4 | 33.3 | 0.2% |
| FY27 | 35.6 | 35.6 | 0.0% |
| FY28 | 41.3 | 39.2 | 5.2% |

Source: JM Financial

Valuation

Exhibit 10. ONGC SOTP valuation

| SOTP Valuation | INR/share | Comment |
|---------------------------------------|------------|------------------------|
| Standalone business | | |
| FY28E standalone core EPS | 32.9 | |
| P/E multiple used (x) | 7.0 | |
| Value of standalone business | 230 | |
| OVL business | | |
| FY28E OVL EPS | 0.2 | |
| P/E multiple used (x) | 6.0 | |
| Value of OVL | 1 | |
| Other investments | | |
| IOCL (14.2% stake) | 23 | At 20% discount to CMP |
| PLNG (12.5% stake) | 3 | At 20% discount to CMP |
| GAIL (5.01% stake) | 3 | At 20% discount to CMP |
| HPCL (54.9% stake) | 34 | At 20% discount to CMP |
| MRPL (71.63% stake) | 15 | At 20% discount to CMP |
| Other unlisted investment (OPAL etc) | 13 | |
| Total value of investments | 91 | |
| Total equity value (INR/share) | 320 | |

Source: JM Financial

If FY28 net crude realisation declines by USD5.0/bbl, our FY28 standalone EPS will decline by 11.5%. Similarly if gas realisation changes by +/- 0.8 USD/mmmbtu, our FY28 standalone EPS will change by +/-6.7%.

Exhibit 11. ONGC standalone FY28 EPS sensitivity to crude realisation and gas price (INR/share)

| INR/share | | Gas Price (USD/mmmbtu) | | | | | | |
|---------------------------------|----|------------------------|------|------|------|------|------|------|
| Net crude realisation (USD/bbl) | | 5.4 | 6.2 | 6.9 | 7.7 | 8.5 | 9.3 | 10.0 |
| | 54 | 16.0 | 18.1 | 20.2 | 22.3 | 24.4 | 26.5 | 28.7 |
| | 59 | 19.7 | 21.9 | 24.1 | 26.2 | 28.4 | 30.6 | 32.7 |
| | 64 | 23.5 | 25.7 | 28.0 | 30.2 | 32.4 | 34.6 | 36.8 |
| | 69 | 27.3 | 29.6 | 31.8 | 34.1 | 36.4 | 38.7 | 40.9 |
| | 74 | 31.1 | 33.4 | 35.7 | 38.0 | 40.4 | 42.7 | 45.0 |
| | 79 | 34.8 | 37.2 | 39.6 | 42.0 | 44.4 | 46.7 | 49.1 |
| | 84 | 38.6 | 41.0 | 43.5 | 45.9 | 48.3 | 50.8 | 53.2 |

Source: Company, JM Financial

If FY28 net crude realisation declines by +/-USD5.0/bbl, our valuation will change by INR 29/share (or 8.9%). Similarly if gas realisation changes by +/- 0.8 USD/mmmbtu, our valuation will change by INR +/- 16/share (or 5.0%) and vice versa.

Exhibit 12. ONGC valuation sensitivity to crude realisation and gas price (INR/share)

| | | Gas Price (USD/mmmbtu) | | | | | | |
|---------------------------------|----|------------------------|-----|-----|-----|-----|-----|------|
| Net crude realisation (USD/bbl) | | 5.4 | 6.2 | 6.9 | 7.7 | 8.5 | 9.3 | 10.0 |
| | 54 | 190 | 204 | 219 | 234 | 249 | 264 | 278 |
| | 59 | 217 | 232 | 247 | 263 | 278 | 293 | 308 |
| | 64 | 244 | 260 | 276 | 291 | 307 | 322 | 338 |
| | 69 | 272 | 288 | 304 | 320 | 336 | 351 | 367 |
| | 74 | 299 | 316 | 332 | 348 | 364 | 381 | 397 |
| | 79 | 327 | 343 | 360 | 377 | 393 | 410 | 427 |
| | 84 | 354 | 371 | 388 | 405 | 422 | 439 | 456 |

Source: Company, JM Financial

Exhibit 13. 1-year forward PE chart



Exhibit 14. EPS versus EPS growth

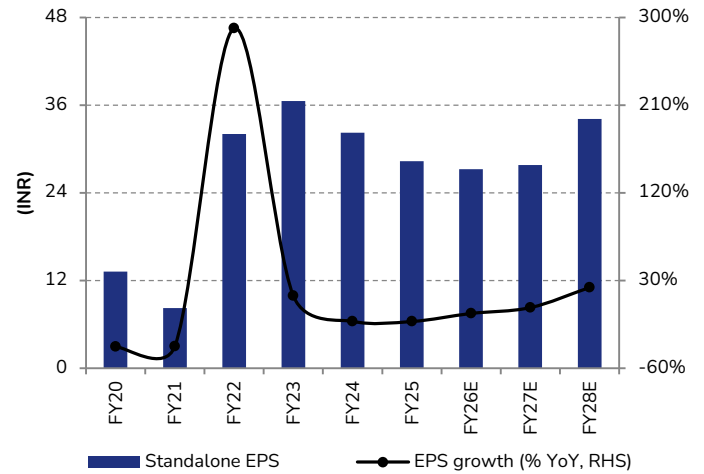


Exhibit 15. 1-year forward PB chart



Exhibit 16. RoE versus RoCE

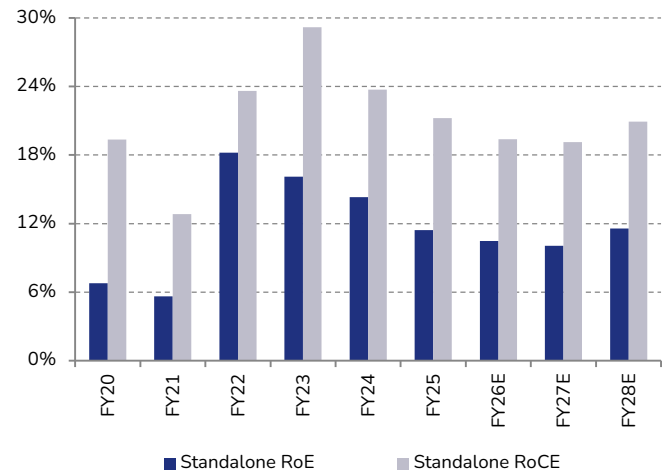


Exhibit 17. 1-year forward EV/2P reserves chart



Exhibit 18. 2P reserve replacement ratio

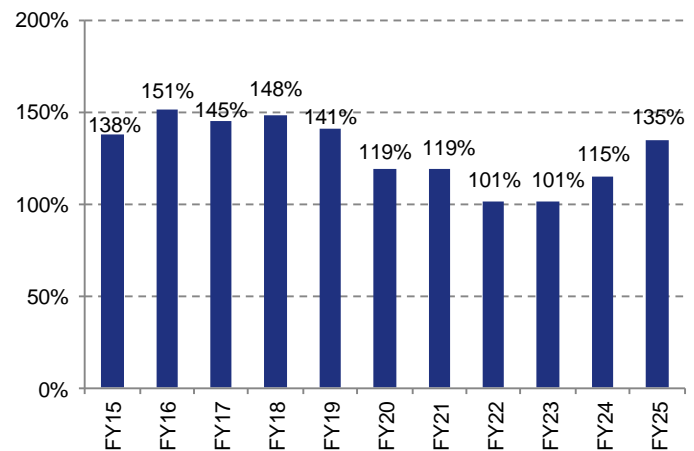


Exhibit 19. Global E&P companies' valuation snapshot

| Company | EV/EBITDA (x) | | | EBITDA Margins (%) | | | P/E (x) | | | P/B (x) | | | ROE (%) | | |
|-------------------------------|---------------|------------|------------|--------------------|-------------|-------------|-------------|-------------|-------------|------------|------------|------------|-------------|-------------|-------------|
| | FY25/CY24 | FY26/CY25 | FY27/CY26 | FY25/CY24 | FY26/CY25 | FY27/CY26 | FY25/CY24 | FY26/CY25 | FY27/CY26 | FY25/CY24 | FY26/CY25 | FY27/CY26 | FY25/CY24 | FY26/CY25 | FY27/CY26 |
| US peers | | | | | | | | | | | | | | | |
| EOG Resources | 5.4 | 5.7 | 5.6 | 54.0 | 53.5 | 53.6 | 10.3 | 11.7 | 12.1 | 2.2 | 2.1 | 2.0 | 22.4 | 18.4 | 16.2 |
| Murphy Oil | 3.7 | 4.2 | 4.5 | 52.9 | 52.3 | 52.9 | 11.5 | 28.7 | 66.7 | 1.0 | 1.0 | 1.0 | 8.8 | 3.4 | 1.2 |
| Canadian Natural Res | 8.1 | 7.6 | 8.4 | 46.8 | 46.7 | 45.8 | 15.5 | 16.6 | 20.6 | 2.9 | 2.9 | 2.8 | 18.8 | 18.0 | 14.6 |
| US peers average | 5.7 | 5.8 | 6.2 | 51.3 | 50.8 | 50.8 | 12.4 | 19.0 | 33.1 | 2.0 | 2.0 | 1.9 | 16.7 | 13.3 | 10.7 |
| European peers | | | | | | | | | | | | | | | |
| PTT Exploration & Production | 2.9 | 3.0 | 3.0 | 74.9 | 70.5 | 70.5 | 7.8 | 9.3 | 9.6 | 1.1 | 1.0 | 1.0 | 15.0 | 11.1 | 10.5 |
| Santos | 5.6 | 6.3 | 5.4 | 67.5 | 66.7 | 68.3 | 11.9 | 16.8 | 15.6 | 1.0 | 1.0 | 1.0 | 8.6 | 5.9 | 6.2 |
| INPEX | 4.2 | 4.2 | 4.4 | 65.6 | 73.8 | 71.0 | 13.0 | 11.9 | 12.2 | 1.1 | 1.0 | 0.9 | 8.8 | 8.2 | 7.9 |
| European peers average | 4.2 | 4.5 | 4.3 | 69.4 | 70.3 | 69.9 | 10.9 | 12.7 | 12.5 | 1.1 | 1.0 | 0.9 | 10.8 | 8.4 | 8.2 |
| Asian peers | | | | | | | | | | | | | | | |
| JX Holdings | 10.4 | 9.2 | 7.9 | 4.5 | 5.8 | 6.8 | 23.4 | 19.6 | 13.7 | 1.3 | 1.3 | 1.2 | 4.4 | 4.8 | 8.6 |
| ONGC | 5.5 | 5.2 | 4.9 | 14.5 | 16.2 | 16.3 | 8.0 | 8.6 | 7.9 | 1.0 | 0.9 | 0.8 | 12.4 | 11.7 | 11.8 |
| Oil India | 8.6 | 10.5 | 8.4 | 34.7 | 33.3 | 34.0 | 10.5 | 12.0 | 9.6 | 1.4 | 1.4 | 1.3 | 14.6 | 12.7 | 13.7 |
| CNOOC | 3.3 | 3.6 | 3.6 | 60.6 | 61.2 | 60.9 | 7.3 | 8.1 | 8.1 | 1.4 | 1.3 | 1.2 | 20.2 | 16.6 | 15.2 |
| Asian peers average | 7.0 | 7.1 | 6.2 | 28.6 | 29.2 | 29.5 | 12.3 | 12.1 | 9.8 | 1.3 | 1.2 | 1.1 | 12.9 | 11.4 | 12.3 |
| Global peers average | 5.8 | 5.9 | 5.6 | 47.6 | 48.0 | 48.0 | 11.9 | 14.3 | 17.6 | 1.4 | 1.4 | 1.3 | 13.4 | 11.1 | 10.6 |
| Global peers median | 5.4 | 5.4 | 5.1 | 53.5 | 52.9 | 53.2 | 11.0 | 12.0 | 12.2 | 1.2 | 1.1 | 1.1 | 13.5 | 11.4 | 11.2 |

Source: JM Financial, Bloomberg

Financial Tables (Consolidated)

| Income Statement | | | | | (INR mn) |
|----------------------------|------------------|------------------|------------------|------------------|------------------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Net Sales | 61,63,444 | 63,22,703 | 57,69,470 | 61,14,040 | 68,79,580 |
| Sales Growth | -3.3% | 2.6% | -8.7% | 6.0% | 12.5% |
| Other Operating Income | 0 | 0 | 0 | 0 | 0 |
| Total Revenue | 61,63,444 | 63,22,703 | 57,69,470 | 61,14,040 | 68,79,580 |
| Cost of Goods Sold/Op. Exp | 48,30,996 | 49,48,115 | 42,93,869 | 45,66,996 | 51,41,436 |
| Personnel Cost | 70,264 | 67,958 | 73,046 | 77,418 | 83,335 |
| Other Expenses | 1,80,247 | 3,18,055 | 3,58,346 | 3,71,277 | 4,59,919 |
| EBITDA | 10,81,936 | 9,88,575 | 10,44,208 | 10,98,350 | 11,94,889 |
| EBITDA Margin | 17.6% | 15.6% | 18.1% | 18.0% | 17.4% |
| EBITDA Growth | 26.2% | -8.6% | 5.6% | 5.2% | 8.8% |
| Depn. & Amort. | 3,62,507 | 4,52,028 | 4,29,860 | 4,43,988 | 4,62,729 |
| EBIT | 7,19,429 | 5,36,547 | 6,14,349 | 6,54,362 | 7,32,161 |
| Other Income | 1,20,307 | 1,23,936 | 1,44,170 | 1,46,605 | 1,59,782 |
| Finance Cost | 1,30,257 | 1,45,350 | 1,18,725 | 1,21,141 | 1,24,160 |
| PBT before Excep. & Forex | 7,09,479 | 5,15,134 | 6,39,794 | 6,79,826 | 7,67,783 |
| Excep. & Forex Inc/Loss(-) | -16,364 | -1,511 | 1 | 1 | 1 |
| PBT | 6,93,115 | 5,13,623 | 6,39,795 | 6,79,827 | 7,67,784 |
| Taxes | 1,83,561 | 1,40,693 | 1,47,819 | 1,65,623 | 1,95,782 |
| Extraordinary Inc./Loss(-) | 0 | 0 | 0 | 0 | 0 |
| Assoc. Profit/Min. Int.(-) | 1,04,469 | 31,386 | 1,05,725 | 68,320 | 84,864 |
| Reported Net Profit | 4,91,439 | 3,62,256 | 4,19,895 | 4,47,266 | 5,19,386 |
| Adjusted Net Profit | 5,07,804 | 3,63,767 | 4,19,894 | 4,47,265 | 5,19,385 |
| Net Margin | 8.2% | 5.8% | 7.3% | 7.3% | 7.5% |
| Diluted Share Cap. (mn) | 12,580.3 | 12,580.3 | 12,580.3 | 12,580.3 | 12,580.3 |
| Diluted EPS (INR) | 40.4 | 28.9 | 33.4 | 35.6 | 41.3 |
| Diluted EPS Growth | 13.2% | -28.4% | 15.4% | 6.5% | 16.1% |
| Total Dividend + Tax | 1,54,109 | 1,54,109 | 1,67,958 | 1,78,907 | 2,07,754 |
| Dividend Per Share (INR) | 12.3 | 12.3 | 13.4 | 14.2 | 16.5 |

Source: Company, JM Financial

| Cash Flow Statement | | | | | (INR mn) |
|------------------------------|------------------|------------------|------------------|------------------|------------------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Profit before Tax | 6,93,115 | 5,13,623 | 6,39,795 | 6,79,827 | 7,67,784 |
| Depn. & Amort. | 3,04,401 | 3,52,060 | 3,30,565 | 3,41,585 | 3,55,206 |
| Net Interest Exp. / Inc. (-) | 52,071 | 63,197 | -25,446 | -25,465 | -35,623 |
| Inc (-) / Dec in WCap. | 2,288 | 13,692 | 1,42,555 | 4,623 | -42,008 |
| Others | 82,251 | 1,06,034 | 0 | 0 | 0 |
| Taxes Paid | -1,45,659 | -1,39,924 | -1,47,819 | -1,65,623 | -1,95,782 |
| Operating Cash Flow | 9,88,466 | 9,08,682 | 9,39,651 | 8,34,947 | 8,49,577 |
| Capex | -5,21,188 | -5,56,762 | -5,06,182 | -5,08,080 | -5,30,002 |
| Free Cash Flow | 4,67,278 | 3,51,920 | 4,33,469 | 3,26,867 | 3,19,574 |
| Inc (-) / Dec in Investments | -1,09,456 | 30,945 | -27,365 | -28,480 | -29,628 |
| Others | 55,794 | 95,601 | 1,44,171 | 1,46,606 | 1,59,783 |
| Investing Cash Flow | -5,74,850 | -4,30,217 | -3,89,375 | -3,89,954 | -3,99,847 |
| Inc / Dec (-) in Capital | -6,093 | -4,941 | 0 | 0 | 0 |
| Dividend + Tax thereon | 0 | 0 | 0 | 0 | 0 |
| Inc / Dec (-) in Loans | -1,19,027 | -73,879 | 4,423 | -2,429 | -864 |
| Others | -2,73,480 | -3,95,518 | -1,18,725 | -1,21,141 | -1,24,160 |
| Financing Cash Flow | -3,98,600 | -4,74,337 | -1,14,302 | -1,23,570 | -1,25,025 |
| Inc / Dec (-) in Cash | 15,016 | 4,128 | 4,35,973 | 3,21,423 | 3,24,705 |
| Opening Cash Balance | 26,400 | 41,416 | 45,544 | 4,81,517 | 8,02,940 |
| Closing Cash Balance | 41,416 | 45,543 | 4,81,517 | 8,02,940 | 11,27,645 |

Source: Company, JM Financial

| Balance Sheet | | | | | (INR mn) |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Shareholders' Fund | 33,90,689 | 34,34,405 | 37,05,969 | 39,78,686 | 42,94,949 |
| Share Capital | 62,901 | 62,901 | 62,901 | 62,901 | 62,901 |
| Reserves & Surplus | 33,27,787 | 33,71,503 | 36,43,068 | 39,15,784 | 42,32,047 |
| Preference Share Capital | 0 | 0 | 0 | 0 | 0 |
| Minority Interest | 2,05,554 | 3,07,946 | 3,66,143 | 4,20,731 | 4,66,076 |
| Total Loans | 15,76,856 | 15,35,559 | 15,39,982 | 15,37,552 | 15,36,688 |
| Def. Tax Liab. / Assets (-) | 3,82,285 | 3,87,618 | 3,87,618 | 3,87,618 | 3,87,618 |
| Total - Equity & Liab. | 55,55,384 | 56,65,529 | 59,99,712 | 63,24,588 | 66,85,331 |
| Net Fixed Assets | 43,59,122 | 45,25,345 | 46,82,397 | 48,31,256 | 49,87,535 |
| Gross Fixed Assets | 47,21,405 | 52,50,380 | 57,30,130 | 62,11,663 | 67,15,003 |
| Intangible Assets | 1,21,364 | 1,27,625 | 1,27,625 | 1,27,625 | 1,27,625 |
| Less: Depn. & Amort. | 16,40,128 | 19,76,253 | 23,25,382 | 26,84,603 | 30,58,327 |
| Capital WIP | 11,56,482 | 11,23,593 | 11,50,025 | 11,76,571 | 12,03,234 |
| Investments | 13,31,716 | 11,49,883 | 10,30,070 | 8,85,832 | 7,20,198 |
| Current Assets | 17,29,141 | 19,12,004 | 21,68,397 | 25,52,615 | 30,30,953 |
| Inventories | 5,37,928 | 5,89,563 | 4,68,207 | 4,95,528 | 5,57,853 |
| Sundry Debtors | 2,22,396 | 2,36,070 | 34,727 | 29,282 | 70,293 |
| Cash & Bank Balances | 41,416 | 45,544 | 4,81,517 | 8,02,940 | 11,27,645 |
| Loans & Advances | 0 | 0 | 0 | 0 | 0 |
| Other Current Assets | 9,27,401 | 10,40,826 | 11,83,946 | 12,24,864 | 12,75,162 |
| Current Liab. & Prov. | 18,64,596 | 19,21,703 | 18,81,152 | 19,45,115 | 20,53,355 |
| Current Liabilities | 5,95,888 | 6,00,573 | 6,75,498 | 6,99,365 | 7,58,304 |
| Provisions & Others | 12,68,708 | 13,21,130 | 12,05,654 | 12,45,750 | 12,95,051 |
| Net Current Assets | -1,35,455 | -9,699 | 2,87,245 | 6,07,500 | 9,77,598 |
| Total - Assets | 55,55,384 | 56,65,529 | 59,99,712 | 63,24,588 | 66,85,331 |

Source: Company, JM Financial

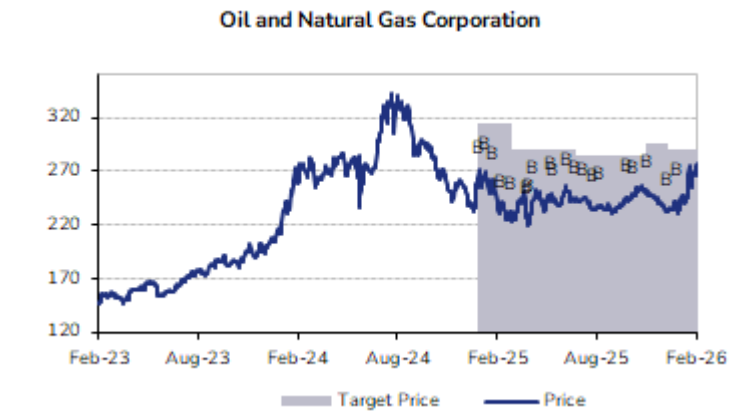
| Dupont Analysis | | | | | |
|---------------------|-------|-------|-------|-------|-------|
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| Net Margin | 8.2% | 5.8% | 7.3% | 7.3% | 7.5% |
| Asset Turnover (x) | 1.2 | 1.1 | 1.0 | 1.0 | 1.0 |
| Leverage Factor (x) | 1.7 | 1.7 | 1.7 | 1.7 | 1.6 |
| RoE | 16.3% | 10.7% | 11.8% | 11.6% | 12.6% |
| Key Ratios | | | | | |
| Y/E March | FY24A | FY25A | FY26E | FY27E | FY28E |
| BV/Share (INR) | 269.5 | 273.0 | 294.6 | 316.3 | 341.4 |
| ROIC | 14.9% | 9.9% | 11.5% | 11.9% | 12.5% |
| ROE | 16.3% | 10.7% | 11.8% | 11.6% | 12.6% |
| Net Debt/Equity (x) | 0.3 | 0.4 | 0.3 | 0.2 | 0.2 |
| P/E (x) | 6.8 | 9.5 | 8.3 | 7.8 | 6.7 |
| P/B (x) | 1.0 | 1.0 | 0.9 | 0.9 | 0.8 |
| EV/EBITDA (x) | 4.5 | 5.1 | 4.6 | 4.3 | 3.9 |
| EV/Sales (x) | 0.8 | 0.8 | 0.8 | 0.8 | 0.7 |
| Debtor days | 13 | 14 | 2 | 2 | 4 |
| Inventory days | 32 | 34 | 30 | 30 | 30 |
| Creditor days | 27 | 27 | 36 | 36 | 36 |

Source: Company, JM Financial

History of Recommendation and Target Price

| Date | Recommendation | Target Price | % Chg. |
|-----------|----------------|--------------|--------|
| 7-Jan-25 | Buy | 315 | |
| 17-Jan-25 | Buy | 315 | 0.0 |
| 1-Feb-25 | Buy | 315 | 0.0 |
| 14-Feb-25 | Buy | 315 | 0.0 |
| 5-Mar-25 | Buy | 290 | -8.0 |
| 6-Apr-25 | Buy | 290 | 0.0 |
| 8-Apr-25 | Buy | 290 | 0.0 |
| 17-Apr-25 | Buy | 290 | 0.0 |
| 18-May-25 | Buy | 290 | 0.2 |
| 22-May-25 | Buy | 290 | -0.2 |
| 15-Jun-25 | Buy | 290 | 0.0 |
| 3-Jul-25 | Buy | 285 | -1.6 |
| 16-Jul-25 | Buy | 285 | 0.0 |
| 2-Aug-25 | Buy | 285 | 0.0 |
| 13-Aug-25 | Buy | 285 | -0.1 |
| 6-Oct-25 | Buy | 285 | 0.1 |
| 14-Oct-25 | Buy | 285 | 0.0 |
| 11-Nov-25 | Buy | 295 | 3.6 |
| 17-Dec-25 | Buy | 290 | -1.8 |
| 6-Jan-26 | Buy | 290 | 0.0 |

Recommendation History



APPENDIX I

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

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| Rating System: Definition of ratings | |
|--------------------------------------|---|
| Rating | Meaning |
| BUY | Expected return \geq 15% over the next twelve months. |
| ADD | Expected return \geq 5% and $<$ 15% over the next twelve months. |
| REDUCE | Expected return \geq -10% and $<$ 5% over the next twelve months. |
| SELL | Expected return $<$ -10% over the next twelve months. |

Note: For REITs (Real Estate Investment Trust) and InvIT (Infrastructure Investment Trust) total expected returns include dividends or DPU (distribution per unit)

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SEBI Registration Nos.: Stock Broker - INZ000163434, Research Analyst - INH0000000610

Registered Office: 7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025, India.

Board: +91 22 6630 3030 | Fax: +91 22 6630 3488 | Email: jmfinancial.research@jmfl.com | www.jmfl.comCompliance Officer: Ms. Ashley Johnson | Tel: +91 22 6224 1862 | Email: ashley.johnson@jmfl.comGrievance Officer: Ms. Ashley Johnson | Tel: +91 22 6224 1862 | Email: instcompliance@jmfl.com
