Spandana Sphoorty

Estimate change	↑
TP change	↔
Rating change	↔

Bloomberg	SPANDANA IN
Equity Shares (m)	89
M.Cap.(INRb)/(USDb)	21.1 / 0.2
52-Week Range (INR)	320 / 181
1, 6, 12 Rel. Per (%)	0/15/-4
12M Avg Val (INR M)	88

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
NII	4.6	7.3	10.9
Total Income	5.6	9.1	13.1
PPoP	-2.0	2.3	5.7
PAT	-7.0	1.3	3.0
EPS (INR)	-87	15	34
EPS Gr. (%)	-	-	127
BV (INR)	240	277	311
Ratios (%)			
NIM	9.6	14.8	15.5
C/I ratio	136.7	75.1	56.8
Credit cost	15.1	1.1	2.4
RoA	-9.5	1.8	3.2
RoE	-29.4	5.7	11.4
Valuations			
P/E (x)	-	17.7	7.8
P/BV (x)	1.1	0.9	0.8

Shareholding pattern (%)

As On	Jun-26	Mar-26	Jun-25
Promoter	48.2	48.2	48.1
DII	5.7	5.8	5.7
FIIFIIFII	19.3	19.9	19.8
Others	26.9	26.2	26.4

FII includes depository receipts

CMP: INR261 TP: INR290 (+11%) Neutral

Building momentum through operational recalibration

PPoP turns positive; expansion in margins aided by lower income reversals

- Spandana Sphoorty's (SPANDANA) 1QFY27 PAT grew ~125% QoQ to ~INR119m (~28% miss). NII grew 14% YoY/~40% QoQ to ~INR1.5b (~18% beat). Non-interest income stood at ~INR230m (v/s est. of ~INR573m), primarily driven by lower assignment income.
- Opex declined ~26% YoY to ~INR1.5b (~9% lower than est). PPoP stood at ~INR163m (~29% beat; PQ: loss of INR100m). Credit costs (net of recoveries) resulted in provision writebacks of INR13m, resulting in annualized credit costs of -0.1% (PQ: -2% and PY: 34%).
- SPANDANA has guided for a significant scale-up in the loan portfolio, targeting AUM of INR60-65b and ~INR100b by Mar'27 and Mar'28, respectively. This will be supported by disciplined lending, calibrated expansion, and improved operational productivity. The company plans to build a stronger presence in markets such as Maharashtra and Tamil Nadu, where it currently has a low market share, while optimizing its existing branch network across core states to enhance productivity.
- SPANDANA remains focused on acquiring and retaining quality customers, including existing borrowers and customers with strong repayment histories at other institutions. The individual loan product pilot in Madhya Pradesh, along with technology initiatives such as the new LOS platform, is expected to strengthen product capabilities and support scalable growth.
- The company expects margins to expand gradually, supported by a favorable portfolio mix, moderate improvement in yields, and lower income reversals. The expected decline in incremental borrowing costs, aided by higher bank borrowings and access to liabilities under the credit guarantee scheme (MFI), is expected to reduce the overall cost of funds and provide further support to margins.
- SPANDANA remains focused on sustaining its growth trajectory through calibrated expansion, improved operating efficiency, and strengthened risk controls. While the business momentum is improving, we will closely monitor the pace of disbursement scale-up, the company's ability to control opex, and its progress in improving access to liabilities.
- We increase our FY27 EPS estimates by ~40% to factor in higher NIMs and lower provisions. The stock trades at 0.9x FY27E P/BV. We expect SPANDANA to deliver a CAGR of 43%/42% in disbursements/AUM over FY26-FY28, leading to an RoA/RoE of 3.2%/11% in FY28. Reiterate our Neutral rating with a TP of INR290 (based on 0.9x Mar'28E BV).

AUM grows ~11% QoQ; new portfolio contributes ~91% of MFI AUM

- AUM declined ~1% YoY but grew ~11% QoQ to ~INR48.9b. Disbursement grew ~390% YoY but declined ~11% QoQ to INR13.7b.
- Total borrower count declined ~4% QoQ to 1.11m. Loan Officers (net) declined by ~410 during the quarter, and SPANDANA currently employs ~6,750 loan officers.
- The portfolio originated under new credit rules now contributes ~91% of MFI AUM. We expect SPANDANA to deliver an AUM CAGR of ~42% over FY26-28.

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Margin expansion driven by improving yields and declining cost of funds

- Reported yields improved ~180bp QoQ to ~24.6%, while CoF declined ~40bp QoQ to ~12.8%, resulting in a ~220bp QoQ improvement in spreads to 11.8%.
- Incremental CoF declined ~70bp QoQ to ~11.3% (PQ: ~12%). Reported NIM expanded ~250bp QoQ to ~12.5%. We model NIMs (on loans) of ~14.8%/15.5% for FY27E/FY28E.

Asset quality improves, supported by stronger collections and recoveries

- GNPA declined ~20bp QoQ to ~3.6%, whereas NNPA remained stable QoQ at ~0.7%. S3 PCR rose ~55bp QoQ to ~81%. Gross Stage 2 declined ~20bp QoQ to ~0.7%.
- Gross collection efficiency (including arrears) improved to 96.6% (PQ: 95.3%), and net collection efficiency improved to 95.9% (PQ: 94.7%). X-bucket collection efficiency stood at 99.6% in Jun'26 (vs. 99.7% in Mar'26). PAR 30+ improved to 4.4% in Jun'26 (from 4.7% in Mar'26).
- SPANDANA is working toward improving performance in the 1-90 DPD bucket while maximizing recoveries from the legacy 90+ DPD pool, where most recoveries are expected over the one year.
- The company has guided for gross credit costs of ~2.5-3.0% in FY27. We estimate SPANDANA's credit costs (net) to moderate to ~1.1%/~2.4% in FY27/FY28. Lower credit costs in FY27 are expected to be driven by recoveries from the written-off pool.

Highlights from the management commentary

- The company expects to receive the balance proceeds of ~INR2b from the previous rights issue (comprising INR1b from the promoter and INR1b from other participating investors) before the end of the current quarter.
- SPANDANA continues to adhere to prescribed guardrails, with Spandana+3 borrowers now comprising only ~3.7%.

Valuation and view

- SPANDANA reported a steady quarter, with sequential improvement in margins and asset quality, although disbursements moderated QoQ. Management remains positive on the growth outlook and has set an ambitious AUM target of ~INR100b by end-FY28. While the company continues to make steady progress, we will closely monitor the sustainability of margin expansion, disbursement pickup, and the opex trajectory as it scales operations.
- The stock trades at 0.9x FY27E P/BV. We expect SPANDANA to deliver a CAGR of 43%/42% in disbursements/AUM over FY26-FY28, leading to an RoA/RoE of 3.2%/11% in FY28. Reiterate our Neutral rating with a TP of INR290 (based on 0.9x Mar'28E BV).

SPANDANA: Quarterly Performance (INR M)

Y/E March	FY26				FY27E				FY26	FY27E	1Q FY27E	v/s Est.
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	2,837	2,246	2,252	2,318	2,802	3,153	3,436	3,934	9,653	13,325	2,573	9
Interest Expenses	1,538	1,199	1,087	1,260	1,321	1,420	1,548	1,687	5,084	5,975	1,318	0
Net Interest Income	**1,300**	**1,048**	**1,164**	**1,058**	**1,482**	**1,733**	**1,889**	**2,246**	**4,569**	**7,350**	**1,255**	**18**
YoY Growth (%)	*-70.1*	*-70.0*	*-57.5*	*-48.5*	*14.0*	*65.4*	*62.2*	*112.3*	*-63.8*	*60.8*	*-3.4*	
Other Income	204	149	204	453	230	388	516	628	1,010	1,761	573	-60
Total Income	**1,504**	**1,196**	**1,368**	**1,511**	**1,711**	**2,121**	**2,404**	**2,875**	**5,580**	**9,111**	**1,828**	**-6**
YoY Growth (%)	*-68.5*	*-73.3*	*-60.2*	*-35.3*	*13.8*	*77.3*	*75.7*	*90.2*	*-62.6*	*63.3*	*21.6*	
Operating Expenses	2,091	1,886	2,038	1,612	1,549	1,625	1,786	1,880	7,627	6,840	1,703	-9
Operating Profit	**-587**	**-690**	**-670**	**-100**	**163**	**495**	**618**	**995**	**-2,048**	**2,271**	**126**	**29**
YoY Growth (%)	*-120.5*	*-130.3*	*-185.4*	*-139.9*	*-127.7*	*-171.8*	*-192.3*	*-1,090.7*	*-133.7*	*-210.9*	*-121.4*	
Provisions & Loan Losses	4,222	2,582	584	-181	-13	200	180	159	7,207	526	-40	-68
Profit before Tax	**-4,809**	**-3,271**	**-1,255**	**80**	**176**	**295**	**438**	**836**	**-9,255**	**1,745**	**166**	**6**
Tax Provisions	-1,207	-780	-305	28	57	74	110	196	-2,263	436	0	
Net Profit	**-3,602**	**-2,492**	**-950**	**53**	**119**	**221**	**329**	**640**	**-6,992**	**1,309**	**166**	**-28**
YoY Growth (%)	*-747*	*15*	*-78*	*-101*	*-103*	*-109*	*-135*	*1,114*	*-32*	*-119*	*-105*	
Key Parameters (%)												
Yield on loans	23.0	23.2	25.4	25.1	27.1	27.2	27.3	27.4				
Cost of funds	12.3	12.6	12.3	13.0	12.8	12.7	12.7	12.6				
Spread	10.6	10.6	13.1	12.1	14.3	14.6	14.6	14.9				
NIM	10.5	10.8	13.1	11.5	14.3	15.0	15.0	15.7				
Credit cost	34.2	26.7	6.6	-2.0	-0.1	1.7	1.4	1.1				
Cost to Income Ratio (%)	139.1	157.6	149.0	106.6	90.5	76.6	74.3	65.4				
Tax Rate (%)	25.1	23.8	24.3	34.3	32.3	25.0	25.0	23.5				
Performance ratios (%)												
AUM/Loan Officer (INR m)	5.2	4.7	4.8	6.2	7.2							
Borrowers/Branch	1,186	910	774	789	769							
Borrowers/Loan Officer	131	116	105	107	109							
Balance Sheet Parameters												
AUM (INR B)	**49.6**	**40.9**	**39.5**	**44.2**	**48.9**	**53.8**	**59.4**	**66.4**				
Change YoY (%)	-57.7	-61.2	-55.8	-35.2	-1.4	31.5	50.4	50.2				
Disbursements (INR B)	**2.8**	**9.3**	**11.9**	**15.4**	**13.7**	**15.0**	**16.6**	**19.3**				
Change YoY (%)	-87.7	-38.3	-17.7	321.6	389.6	61.0	40.0	25.1				
Borrowings (INR B)	**43.1**	**32.9**	**37.9**	**39.4**	**42.9**	**0.0**	**0.0**	**0.0**				
Change YoY (%)	-52.4	-58.1	-43.9	-30.3	-0.3							
Borrowings/Loans (%)	86.8	80.5	95.9	89.2	87.8							
Debt/Equity (x)	1.9	1.5	1.8	1.9	2.0							
Asset Quality (%)												
GS 3 (INR M)	**2,510**	**2,170**	**1,590**	**1,540**	**1,690**							
G3 %	5.5	5.6	4.2	3.8	3.6							
NS 3 (INR M)	**530**	**450**	**340**	**300**	**320**							
NS3 %	1.3	1.3	1.0	0.8	0.7							
PCR (%)	**78.9**	**79.3**	**78.6**	**80.5**	**81.1**							
ECL (%)	9.0	7.5	5.4	4.0	3.7							
Return Ratios - YTD (%)												
ROA (Rep)	-18.9	-16.1	-6.4	0.3	0.7							
ROE (Rep)	-58.6	-44.1	-17.5	1.0	2.2							

E: MOFSL Estimates

CONFERENCE CALL

Highlights from the management commentary

Guidance

- SPANDANA targets an AUM of INR60-65b by end-FY27 and ~INR100b by end-FY28.
- The company expects RoA to improve meaningfully through FY27 (towards ~1%), with an RoA target of ~3.5% in FY28.
- Collection efficiency is expected to remain ~99.5%. Management maintained its FY27 gross credit cost guidance of 2.5-3%.
- Yield is expected to improve moderately before stabilizing, aided by lower interest income reversals.
- Cost of funds is expected to decline as incremental borrowing costs improve, supported by higher bank borrowings and competitive funding under the credit guarantee scheme.
- The company expects recoveries of ~INR2b from the legacy 90+ pool in FY27.
- Opex is expected to remain ~INR6.75b in FY27 and increase by ~10% in FY28, with automation initiatives expected to improve execution efficiency.
- Sanctions under the CGFMU credit guarantee scheme are expected to increase further.

Business updates

- SPANDANA delivered a strong quarter across multiple operating parameters, supported by healthy business momentum, improving collections, and better funding access.
- AUM grew ~11% QoQ to ~INR48.9b, while business performance also supported an improvement in borrowing conditions.
- Management remains focused on improving productivity, accelerating disbursements, and maintaining disciplined growth supported by robust risk controls.
- Liquidity remains strong at INR13b as of Jun'26 and will be deployed progressively to support business growth while optimizing liquidity levels.

Asset quality and collections

- Net Collection Efficiency (CE) on the new book remained strong at ~99.4% in 1QFY27, while X-bucket Collection Efficiency continued to remain above ~99.5%, in line with expectations.
- GNPA and NNPA improved to ~3.6% and ~0.7%, respectively, at the end of Jun'26 (compared to 3.8% and 0.7% at the end of Mar'26).
- Management continues to focus on improving collections across the 1-90 DPD bucket while maximizing recoveries from the large legacy 90+ DPD pool. The company is also strengthening provisioning coverage in the 1-30 DPD bucket while continuing to maintain prudent provisioning levels.
- Management indicated that most recoveries from the older 90+ pool are expected to conclude over the course of this financial year.
- No adverse portfolio trends were observed in July, although the company continues to proactively monitor potentially vulnerable customer segments through tighter follow-ups, repayment discipline and center-level monitoring.

- Lending continues to remain disciplined, with calibrated underwriting and proactive risk management measures, including contingency planning for weather-related disruptions such as El Nino.

Borrowings and liquidity

- Marginal cost of borrowings improved sequentially to ~11.3% in 1QFY27 from 12.0% in 4QFY26. The incremental borrowing costs continue to decline and are expected to reduce the overall cost of funds over the coming quarters.
- The share of bank borrowings has increased, while participation from PSU banks is expected to provide further funding support.
- Around ~91% of the current MFI book has been originated under new credit rules, which is expected to increase to ~95% by next quarter.
- The company has secured INR5b under CGS and has already drawn INR2-2.5b.
- Lending institutions continue to remain supportive, with new banking relationships being added alongside existing lenders, supported by the company's brand and promoter confidence.
- The company expects to receive the balance proceeds of ~INR2b from the previous rights issue (comprising INR1b from the promoter and INR1b from other participating investors) before the end of the current quarter.
- Management expects profitability to improve steadily as recoveries remain healthy, funding costs decline, and business momentum strengthens.

Growth strategy and expansion

- Growth will continue to be driven by disciplined lending, calibrated expansion, and robust operating controls rather than aggressive disbursement targets.
- The company remains focused on acquiring and retaining high-quality customers, including existing borrowers as well as customers with strong repayment histories from other institutions.
- Maharashtra and Tamil Nadu remain key expansion markets. Maharashtra currently has an AUM of INR2.9b (~1.1% market share), while Tamil Nadu has an AUM of INR150m, with management aiming to significantly scale both markets.
- The top five states, Madhya Pradesh, Andhra Pradesh, Bihar, Telangana, Odisha, and West Bengal, currently contribute ~60% of the overall portfolio.

Products and technology

- The company is set to pilot its individual loan product across eight branches in Madhya Pradesh over the next three months. The new product will initially target existing customers and will subsequently be extended to customers with strong credit histories from other institutions. The product will incorporate stronger underwriting and an eNACH repayment facility.
- Development of the new LOS is progressing well and is expected to reach the UAT stage by the end of the quarter.
- Migration of around 150 branches onto the new LOS platform is expected to provide valuable customer acquisition insights.
- Automation initiatives remain a key focus, with productivity gains expected to be reinvested into improving execution capabilities.

- Kedara continues to support the company, particularly in evaluating AI-led initiatives and broader technology transformation, while remaining non-interfering in day-to-day operations.

Branch network and operations

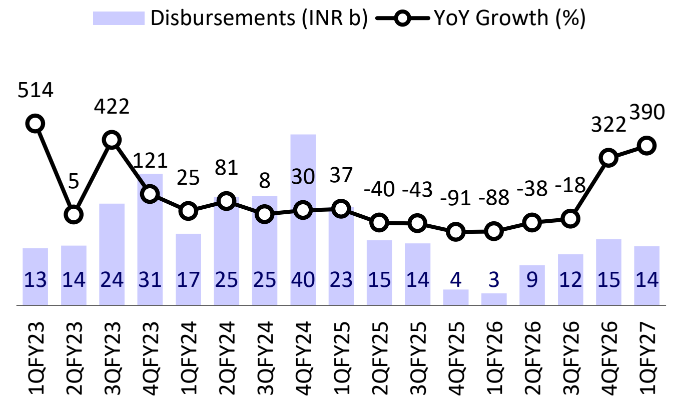
- The company identified around ~100 branches with operational improvement potential and successfully revived them instead of closures.
- Management does not expect any further branch consolidation going forward.
- Future branch additions are likely to be concentrated in Maharashtra and Tamil Nadu, while existing branches will continue to be optimized for higher productivity.

Risk management and industry outlook

- Management does not foresee any constraint on growth but reiterated that expansion will remain aligned with strong systems, disciplined underwriting, and prudent risk management. It intends to maintain lending discipline in line with broader industry trends rather than pursuing market share through aggressive pricing or underwriting.
- The company continues to adhere to prescribed guardrails, with Spandana+3 currently at 3.7%.
- Additional collection initiatives, including enhanced tele-calling, improved customer retention and targeted engagement of long-tenured borrowers, are expected to further strengthen portfolio quality.
- Reducing employee attrition remains one of the company's strategic priorities as it continues to strengthen its workforce to support the next phase of growth.

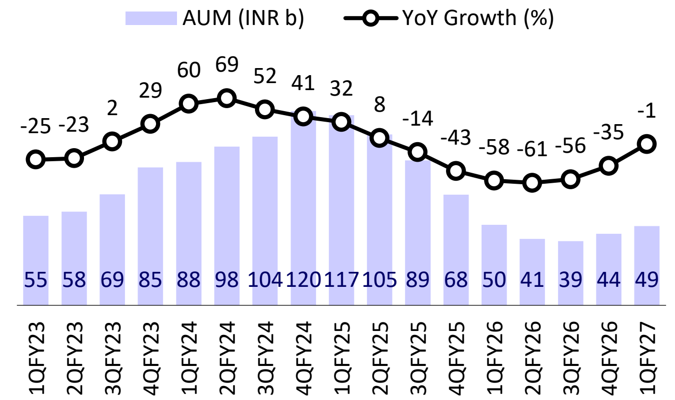
Story in charts

Exhibit 1: Disbursements grew ~390% YoY (on a low base)



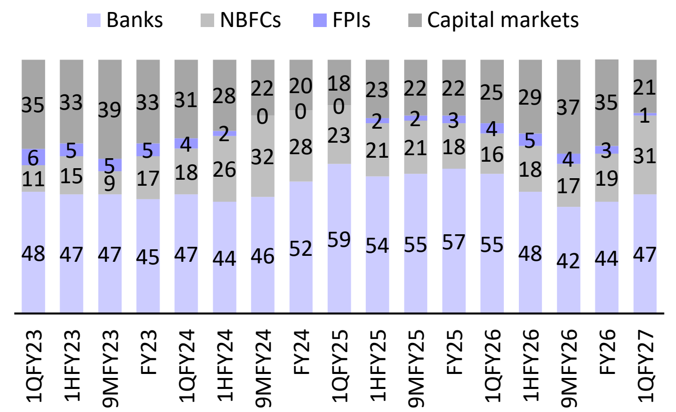
Source: MOFSL, Company

Exhibit 2: AUM declined ~1% YoY



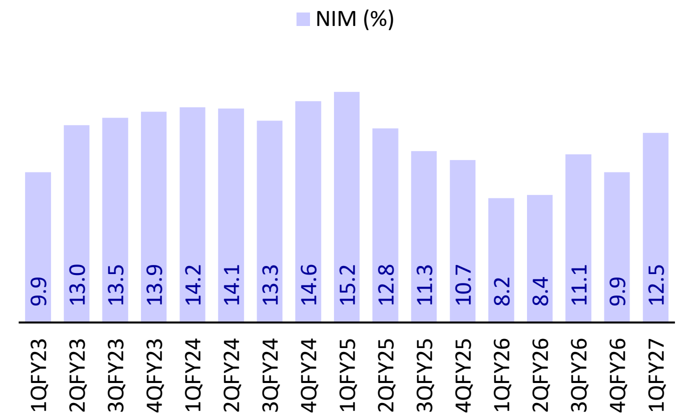
Source: MOFSL, Company

Exhibit 3: Share of banks rose ~3pp QoQ (%)



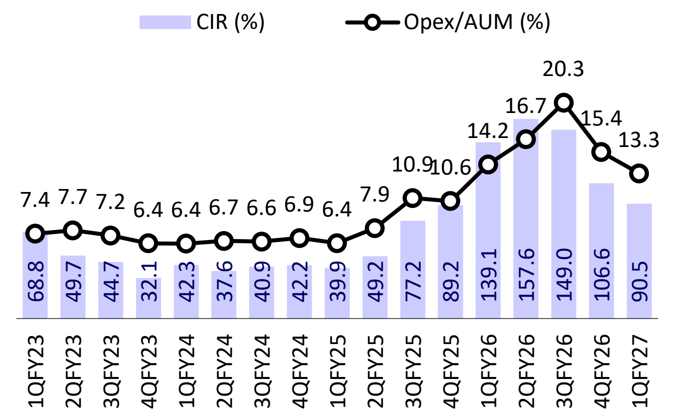
Source: MOFSL, Company

Exhibit 4: Reported NIM expanded ~250bp QoQ (%)



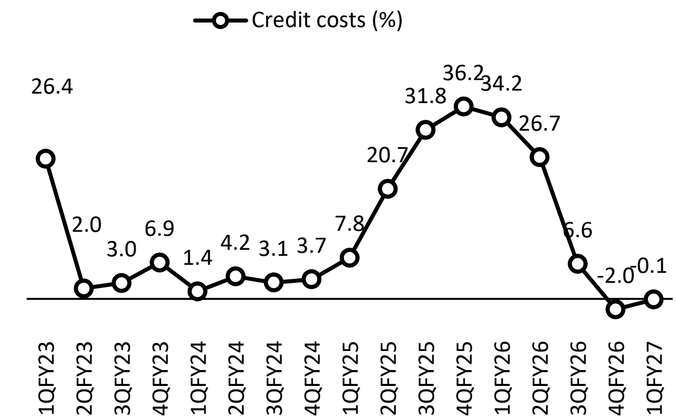
Source: MOFSL, Company

Exhibit 5: Opex/AUM declined ~210bp QoQ (%)



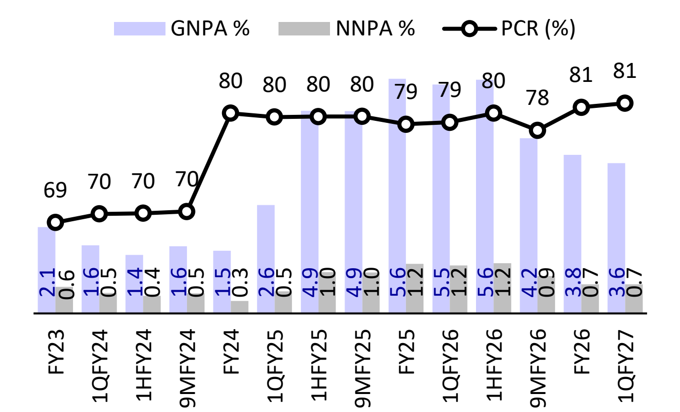
Source: MOFSL, Company

Exhibit 6: Credit costs remained benign in 1QFY27



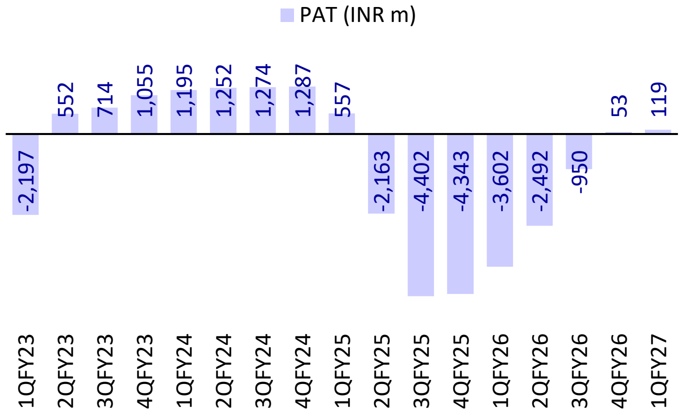
Source: MOFSL, Company

Exhibit 7: GS3 declined ~20bp QoQ



Source: MOFSL, Company

Exhibit 8: 1QFY27 PAT stood at ~INR119m

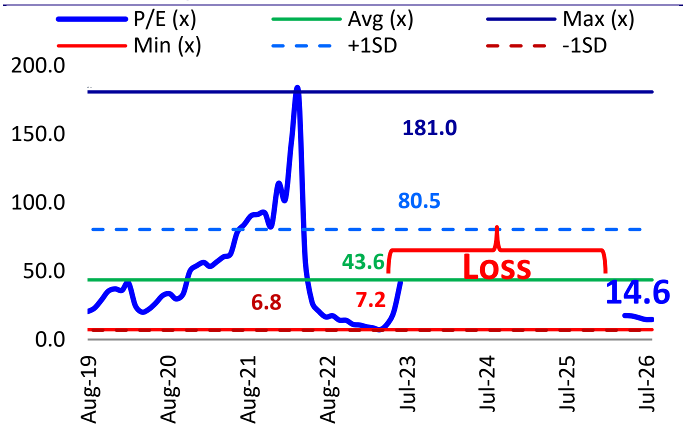


Source: MOFSL, Company

Exhibit 9: We increase our FY27 EPS estimates by 40% to factor in higher NIMs and lower provisions, while reducing our FY28 EPS estimates by 19% to account for the impact of higher tax incidence

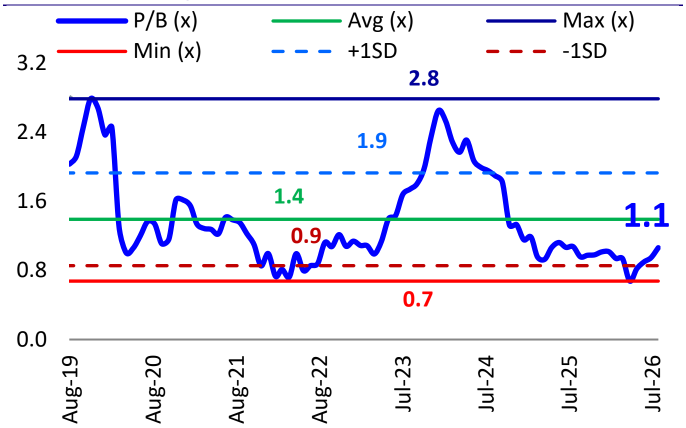
INR B	Old Est.		New Est.		% change	
	FY27	FY28	FY27	FY28	FY27	FY28
NII	6.4	9.9	7.3	10.9	15.7	10.1
Other Income	3.0	3.1	1.8	2.2	-40.7	-28.5
Total Income	**9.3**	**13.0**	**9.1**	**13.1**	**-2.3**	**0.9**
Operating Expenses	6.9	7.2	6.8	7.5	-0.8	2.9
Operating Profits	**2.4**	**5.8**	**2.3**	**5.7**	**-6.5**	**-1.7**
Provisions	1.5	2.1	0.5	1.7	-64.7	-17.8
PBT	**0.9**	**3.7**	**1.7**	**4.0**	**86.3**	**7.5**
Tax	0.0	0.0	0.4	1.0	-	-
PAT	**0.9**	**3.7**	**1.3**	**3.0**	**39.7**	**-19.4**
AUM	66	89	66	89	0.0	0.0
Borrowings	56	73	57	75	1.5	2.8
RoA	1.3	4.0	1.8	3.2	38.6	-20.7
RoE	4.1	14.1	5.7	11.4	38.6	-19.5

Exhibit 10: One year forward P/E



Source: MOFSL, Company

Exhibit 11: One year forward P/B



Source: MOFSL, Company

Financials and valuations

Income Statement (INR M)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Interest Income	13,627	13,365	12,775	22,381	21,943	9,653	13,325	18,778
Interest Expenses	4,232	5,401	4,579	9,268	9,323	5,084	5,975	7,878
Net Interest Income	**9,395**	**7,964**	**8,196**	**13,113**	**12,621**	**4,569**	**7,350**	**10,900**
Change (%)	15.6	-15.2	2.9	60.0	-3.8	-63.8	60.8	48.3
Other Operating Income	1,199	1,263	1,233	1,625	1,608	586	1,253	1,674
Other Income	230	172	763	1,102	689	424	508	559
Total Income	**10,824**	**9,399**	**10,192**	**15,840**	**14,918**	**5,580**	**9,111**	**13,133**
Change (%)	-2.8	-13.2	8.4	55.4	-5.8	-62.6	63.3	44.1
Total Operating Expenses	**2,369**	**3,625**	**4,570**	**6,540**	**8,843**	**7,627**	**6,840**	**7,454**
Change (%)	7.1	53.0	26.1	43.1	35.2	-13.7	-10.3	9.0
Employee Expenses	1,715	2,284	3,057	4,732	6,318	5,327	4,741	5,168
Depreciation	76	92	109	204	227	162	175	189
Other Operating Expenses	577	1,249	1,404	1,604	2,298	2,138	1,924	2,097
Operating Profit	**8,456**	**5,774**	**5,621**	**9,300**	**6,075**	**-2,048**	**2,271**	**5,679**
Change (%)	-5.2	-31.7	-2.6	65.4	-34.7	-133.7	-210.9	150.1
Total Provisions	**6,451**	**4,806**	**5,443**	**2,594**	**19,863**	**7,207**	**526**	**1,717**
% Loan loss provisions to Avg loans ratio	10.8	7.7	8.2	2.8	23.8	15.1	1.1	2.4
PBT	**2,004**	**969**	**178**	**6,706**	**-13,788**	**-9,255**	**1,745**	**3,962**
Tax Provisions	550	270	54	1,699	-3,436	-2,263	436	990
Tax Rate (%)	27.4	27.9	30.5	25.3	24.9	24.5	25.0	25.0
PAT	**1,455**	**698**	**124**	**5,007**	**-10,352**	**-6,992**	**1,309**	**2,971**
Change (%)	-58.7	-52.0	-82.3	3,940.0	-306.7	-32.5	-118.7	127.1

Balance Sheet (INR M)

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Equity Share Capital	643	691	710	713	713	800	887	887
Reserves & Surplus	26,848	30,185	30,280	35,733	25,617	20,494	23,716	26,687
Non-controlling interest	20	24	2	3	2	2	2	2
Net Worth	**27,511**	**30,899**	**30,992**	**36,449**	**26,333**	**21,296**	**24,604**	**27,576**
Borrowings	**53,733**	**37,721**	**60,743**	**94,246**	**56,556**	**39,427**	**56,718**	**74,576**
Change (%)	77.6	-29.8	61.0	55.2	-40.0	-30.3	43.9	31.5
Other Liabilities	4,526	2,143	2,091	3,130	2,046	1,741	1,904	2,083
Total Liabilities	**85,769**	**70,763**	**93,826**	**1,33,825**	**84,935**	**62,464**	**83,226**	**1,04,235**
Cash and Bank	13,810	12,022	10,045	18,941	18,438	12,747	11,578	12,179
Investments	23	24	1,894	1,118	1,098	1,135	907	1,268
Loans	**69,330**	**55,184**	**77,598**	**1,10,143**	**57,084**	**38,605**	**60,466**	**80,189**
Change (%)	39.3	-20.4	40.6	41.9	-48.2	-32.4	56.6	32.6
Fixed Assets	380	313	249	300	342	216	240	264
Other Assets	2,225	3,220	4,040	3,323	7,974	9,761	10,034	10,335
Total Assets	**85,769**	**70,763**	**93,826**	**1,33,825**	**84,935**	**62,464**	**83,226**	**1,04,235**

E: MOFSL Estimates

Financials and valuations

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
AUM	**81,570**	**65,810**	**85,110**	**1,19,730**	**68,190**	**44,200**	**66,400**	**88,759**
Change (%)	**19**	**-19**	**29**	**41**	**-43**	**-35**	**50**	**34**
Disbursements	**60,990**	**33,740**	**81,320**	**1,06,900**	**56,050**	**39,410**	**64,632**	**80,791**
Change (%)	**-21**	**-45**	**141**	**31**	**-48**	**-30**	**64**	**25**

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Spreads Analysis (%)								
Avg. Yield on Loans	22.9	21.5	19.2	23.8	26.2	20.2	26.9	26.7
Avg Cost of Funds	10.1	11.8	9.3	12.0	12.4	10.6	12.4	12.0
Spread of loans	12.8	9.7	9.9	11.9	13.9	9.6	14.5	14.7
NIM (on loans)	15.8	12.8	12.3	14.0	15.1	9.6	14.8	15.5
Profitability Ratios (%)								
RoE	5.4	2.4	0.4	14.8	-33.0	-29.4	5.7	11.4
RoA	2.0	0.9	0.2	4.4	-9.5	-9.5	1.8	3.2
Int. Expended / Int.Earned	31.1	40.4	35.8	41.4	42.5	52.7	44.8	42.0
Other Inc. / Net Income	13.2	15.3	19.6	17.2	15.4	18.1	19.3	17.0
Efficiency Ratios (%)								
Op. Exps. / Net Income	21.9	38.6	44.8	41.3	59.3	136.7	75.1	56.8
Empl. Cost/Op. Exps.	72.4	63.0	66.9	72.4	71.4	69.8	69.3	69.3
Asset-Liability Profile (%)								
Loans/Borrowings Ratio	1.3	1.5	1.3	1.2	1.0	1.0	1.1	1.1
Assets/Equity	3.1	2.3	3.0	3.7	3.2	2.9	3.4	3.8
Asset Quality (%)								
GNPA (INR m)	4,095	11,489	1,775	1,905	3,915	1,540	1,712	1,988
GNPA (%)	5.6	18.7	2.2	1.7	6.2	3.8	2.7	2.4
NNPA (INR m)	2,193.8	6,442.7	549.1	385.1	827.1	300.0	308.1	437.3
NNPA (%)	3.1	11.4	0.7	0.3	1.4	0.8	0.5	0.5
PCR (%)	46.4	43.9	69.1	79.8	78.9	80.5	82.0	78.0
Credit costs	10.8	7.7	8.2	2.8	23.8	15.1	1.06	2.44

Valuations	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Book Value (INR)	427	447	437	511	369	240	277	311
BV Growth (%)	5	5	-2	17	-28	-35	16	12
P/BV	**0.6**	**0.6**	**0.6**	**0.5**	**0.7**	**1.1**	**0.9**	**0.8**
EPS (INR)	22.6	10.1	1.7	70.2	-145.2	-87.4	14.8	33.5
EPS Growth (%)	-59	-55	-83	3,922	-307	-40	-117	127
P/E	**11.5**	**25.8**	**149.5**	**3.7**	**-1.8**	**-3.0**	**17.7**	**7.8**
Dividend	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Dividend yield	**0.0**	**0.0**	**0.0**	**0.0**	**0.0**	**0.0**	**0.0**	**0.0**

E: MOFSL Estimates

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