

MAS Financial Services

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	MASFIN IN
Equity Shares (m)	181
M.Cap.(INRb)/(USDb)	45.8 / 0.5
52-Week Range (INR)	359 / 238
1, 6, 12 Rel. Per (%)	-11/-17/-5
12M Avg Val (INR M)	54

Financials & Valuations (INR b)

Y/E March	FY26	FY27E	FY28E
Total income	10.4	13.3	15.9
PPP	6.7	8.7	10.3
PAT	3.6	4.6	5.2
EPS (INR)	20.0	25.2	28.6
EPS Gr. (%)	18.9	25.7	13.4
BVPS (INR)	160	183	209

Ratios (%)

NIM	7.3	8.3	8.1
C/I ratio	35.7	34.5	35.5
RoA	2.9	3.2	3.0
RoE	13.4	14.7	14.6
Payout	10.0	10.0	10.0

Valuations

P/E (x)	13	10	9
P/BV (x)	1.6	1.4	1.2
Div. yield (%)	0.8	1.0	1.1

Shareholding pattern (%)

As on	Sep-26	Jun-26	Sep-25
Promoter (%)	66.7	66.7	66.6
DII (%)	20.0	19.7	20.2
FII (%)	2.7	3.7	3.2
Others (%)	10.7	10.0	10.0

FII includes depository receipts

CMP: INR253

TP: INR330 (+31%)

Buy

Healthy loan growth momentum; sequential contraction in NIM

Earnings in line; insignificant exposure to agri income customer profiles

- MAS Financial's (MASFIN) PAT grew ~23% YoY to INR1.1b (in line). Net total income rose 30% YoY to INR3.2b (in line). NIM (calc.) contracted ~8bp QoQ to ~8.3%.
- Opex grew ~24% YoY to INR1.1b (in line). PPOp stood at INR2.1b (in line) and grew 34% YoY. Credit costs grew ~70% YoY to ~INR633m (est. ~INR635m), translating into annualized credit costs of 1.6% (PQ:1.6% and PY: 1.2%).
- MASF continues to prioritize prudent underwriting and risk-adjusted growth, with asset quality remaining manageable despite a modest uptick in GNPA as its retail and SME portfolios mature. Management expects 90+ DPD to remain in the range of ~2.5-2.75%, while net NPA is likely to stay below 2%. We expect MASF to deliver credit costs of ~1.6%/~1.7% for FY27/FY28.
- Weak monsoons and drought-like conditions in select states will have limited impact on MASFIN, as drought-affected regions account for <10% of MASFIN's portfolio and fewer than ~1% of its customers depend on agricultural income. Stringent underwriting and periodic monitoring of borrower financials should help contain potential stress and safeguard portfolio quality.
- MASF's growth trajectory remains healthy, supported by robust credit demand and a diversified portfolio. Proactive identification of vulnerable borrower segments and calibrated underwriting measures have helped maintain asset quality, positioning the company to sustain growth while preserving risk-adjusted profitability.
- We estimate an AUM/PAT CAGR of 23%/19% over FY26-28, with an RoA/RoE of ~3.0%/15% in FY28. **Reiterate BUY with a TP of INR330 (based on 1.5x Sep'28E BV).**

Strong growth outlook supported by core segments and expansion initiatives

- Standalone AUM stood at ~INR160b and rose ~23% YoY/6% QoQ. Within this, AUM of Micro-enterprise/SME/2W/CV loans rose 28%/24%/15%/2% YoY. Salaried PL grew ~24% YoY to ~INR14.6b. Around ~32% of underlying assets in the standalone AUM were through partner NBFCs. MSME segment contributed ~85% in the YoY AUM growth.
- MASF targets 20-25% growth while maintaining an RoA of 2.75-3%, driven by portfolio diversification and expansion into newer geographies. The proportion of the Wheels business in the AUM mix is expected to improve over the next 2-3 years, while the housing finance subsidiary's entry into Tamil Nadu and Karnataka should drive stronger growth from FY28. The company also plans to expand its branch network to ~300 over the next two years, while improving branch productivity and preserving asset quality. We expect MASF to deliver an AUM CAGR of 23% over FY26-28.

Margin contraction amid lower yields; funding costs set to rise

- Yields (calc.) declined ~45bp QoQ to 14.8%, while CoF (calc) remained stable QoQ at ~8.9%. This resulted in ~45bp QoQ decline in spreads to ~5.9%. NIM (calc.) contracted ~8bp QoQ to ~8.3%.
- MASF's borrowing profile provides a degree of insulation against immediate interest rate volatility, with ~70-75% of borrowings linked to fixed-rate benchmarks, including MCLR-linked facilities (which reprice over 6-12 months). On the asset side, while ~65-70% of the portfolio carries fixed interest rates, shorter loan tenures enable progressive repricing as loans mature, providing flexibility to adapt to evolving funding costs. MASF expects its CoB to rise to ~9.4-9.5%, provided there is a ~50bp increase in repo rates. We model NIMs of ~8.3%/8.1% for FY27E/FY28E (FY26: 7.3%).

Stable asset quality backed by prudent underwriting

- Asset quality for the standalone entity remained broadly stable QoQ, with GS3 increasing marginally ~5bp QoQ to 2.63%, while NS3 remained stable QoQ at ~1.7%. The company continues to carry a management overlay of ~INR176m as of Sep'26 (~0.13% of on-book assets).
- MASF has also adopted a calibrated approach toward vulnerable sectors, including import-export, transportation, and certain metal-related businesses (given the volatility in prices), while remaining selective in lending based on borrower risk profiles and risk-return considerations.

Other highlights – HFC subsidiary

- MAS Housing reported AUM of ~INR10.3b, which grew ~26% YoY.
- GNPA/NNPA in the housing segment remained stable QoQ at 0.98%/0.68%. The company continues to carry a management overlay of ~INR37m as of Sep'26 (~0.48% of the on-book assets).

Key highlights from the management commentary

- Wheels' share in the AUM mix is expected to increase ~2-3pp annually and reach ~15-20% over the next five years.
- MASF intends to deepen penetration through existing branches and improve productivity before investing in newer branches.

Valuation and view

- MASF's healthy ~23% YoY AUM growth, led by the MSME segment, underscores strong business momentum. Improving traction in the Wheels business, expansion into newer geographies, and a wider distribution network provide additional growth levers. Despite strong credit demand, we expect MASF to remain prudent in its underwriting. It proactively identifies vulnerable borrower segments and calibrates lending to emerging risks, supporting asset quality. While near-term margin pressures will remain a monitorable, its focus on maintaining RoA of 2.75-3% and risk-adjusted profitability positions the company well for sustainable growth.
- We estimate an AUM/PAT CAGR of 23%/19% over FY26-28, with an RoA/RoE of ~3.0%/15% in FY28. Reiterate BUY with a TP of INR330 (based on 1.5x Sep'28E BV).

Quarterly Performance

(INR M)

Y/E March	FY26				FY27E				FY26	FY27E	2Q FY27E	Act. v/s Est. (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Revenue from Operations	4,438	4,586	4,816	5,164	5,303	5,603	5,934	6,313	19,003	23,154	5,587	0
Interest Income	3,687	3,760	3,892	4,242	4,563	4,757	4,995	5,208	15,581	19,522	4,791	-1
Gain on assignments	430	534	597	709	545	619	668	790	2,270	2,622	561	10
Other operating Income	320	292	327	213	196	227	271	316	1,152	1,010	235	-3
Interest expenses	2,062	2,116	2,191	2,219	2,225	2,383	2,543	2,666	8,587	9,816	2,336	2
Total income	2,376	2,471	2,625	2,945	3,079	3,220	3,391	3,647	10,417	13,337	3,252	-1
Growth Y-o-Y (%)	36	29	28	30	30	30	29	24	31	28	32	
Operating Expenses	827	897	1,002	1,039	1,071	1,114	1,175	1,234	3,723	4,595	1,141	-2
Operating Profits	1,549	1,574	1,623	1,906	2,007	2,106	2,216	2,413	6,694	8,743	2,111	0
Growth Y-o-Y (%)	31	23	17	26	30	34	37	27	25	31	34	
Provisions	424	371	393	575	605	633	664	732	1,763	2,634	635	0
Profit before tax	1,124	1,202	1,230	1,331	1,403	1,474	1,551	1,681	4,888	6,109	1,476	0
Growth Y-o-Y (%)	19	18	17	22	25	23	26	26	19	25	23	
Tax Provisions	285	305	327	334	357	373	388	422	1,252	1,539	369	1
Net Profit	839	897	903	997	1,046	1,101	1,164	1,259	3,637	4,569	1,107	-1
Growth Y-o-Y (%)	19	17	16	23	25	23	29	26	19	26	23	
Key Operating Parameters (%)												
Yield on loans (Cal)	14.85	14.56	14.35	14.98	15.27	14.80	14.87	14.99				
Cost of funds (Cal)	9.32	9.18	9.20	9.16	8.87	8.87	8.93	9.03				
Spreads (Cal)	5.5	5.4	5.2	5.8	6.4	5.9	5.9	6.0				
NIM on AUM (Cal)	7.73	7.75	7.84	8.37	8.35	8.27	8.23	8.41				
Credit Cost (%)	1.4	1.2	1.2	1.6	1.6	1.6	1.6	1.7				
Cost to Income Ratio	34.8	36.3	38.2	35.3	34.8	34.6	34.7	33.8				
Tax Rate	25.4	25.4	26.6	25.1	25.4	25.3	25.0	25.0				
Balance Sheet Parameters												
Standalone AUM (INR B)	125.0	130.0	137.8	143.6	151.5	160.1	169.4	177.5				
Change YoY (%)	20.4	18.0	18.0	18.7	21.1	23.2	22.9	23.6				
Disbursements (INR B)	31.9	32.0	36.0	41.6	44.6	48.1	50.4	52.1				
Change YoY (%)	17.1	5.8	13.9	34.6	39.8	50.5	40.0	25.3				
Borrowings (INR B)	89.9	94.5	96.1	97.6	103.1	111.7	116.0	120.3				
Change YoY (%)	25.1	21.3	19.3	12.2	14.7	18.2	20.7	23.2				
Debt/Equity (x)												
Asset liability Mix												
AUM Mix (%)												
Micro Enterprises	40.1	40.1	40.6	39.9	40.6	41.7						
SME loans	36.2	35.6	35.7	36.3	36.2	35.7						
2W loans	7.0	7.1	7.4	7.4	6.9	6.6						
CV loans	7.7	8.1	7.7	7.6	7.2	6.8						
Borrowings Mix (%)												
Direct Assignment	21.2	22.0	22.0	22.8	20.7	19.7						
Cash Credit	10.1	9.9	9.7	11.0	14.1	11.7						
Term Loan	51.6	50.5	49.3	48.4	44.8	46.5						
NCD	14.4	15.1	16.1	15.0	17.8	19.6						
Sub Debt	2.7	2.6	2.5	2.4	2.4	2.4						
Asset Quality Parameters (%)												
GS 3 (INR m)	2,620	2,663	2,891	2,976	3,213	3,579						
GS 3 (%)	2.49	2.53	2.56	2.57	2.58	2.63						
NS 3 (INR m)	1,541	1,563	1,736	1,730	1,884	2,091						
NS 3 (%)	1.63	1.69	1.72	1.70	1.70	1.70						
PCR (%)	41.2	41.3	39.9	41.9	41.4	41.6						
Return Ratios (%)	1.0				-0.5							
ROA	2.8	2.9	2.9	3.1	3.1	3.1						
Tier I ratio	23.2	22.7	21.5	21.5	21.9	20.8						

E: MOFSL estimates



Highlights from the management commentary

Guidance

- MASF remains committed to delivering ~20-25% growth while prioritizing risk management and profitability. The company aims to achieve an AUM of INR1t by 2036 and remains on track to meet this target. AUM growth is expected to remain supported by multiple products and distribution channels, with incremental growth increasingly coming from newer geographies.
- The company expects to maintain RoA in the range of ~2.75-3%, with product mix, yields, and disbursement trends varying across quarters. It prioritizes risk-adjusted returns over growth.
- For every ~50bp increase in repo rates, MASF expects its CoB to increase by ~25bp. It projects its CoB to increase to ~9.4-9.5%.
- The company expects 90+ dpd to remain in the range of ~2.5-2.75%, with scope for improvement in the coming quarters if asset quality trends remain favorable. Net NPA is expected to stay below ~2%.
- Wheels business in the AUM mix will increase ~2-3pp annually, reaching ~15-20% of the mix over the next five years.
- The company expects the CV business to gain traction over the next 2-3 quarters as it develops the required systems, distribution network, and manpower.
- The housing finance subsidiary plans to enter Tamil Nadu and Karnataka with the right leadership team, gradually building a presence after assessing local market conditions. Initial contributions are expected from 4Q, with stronger growth anticipated from FY28 onwards.
- The company expects its branch network to reach ~300 over the next two years, while continuing to prioritize utilization of existing branches before committing additional expenditure.

Business updates and financial performance

- Capital adequacy remained comfortable at 22%, providing sufficient headroom for further growth. The company follows a self-funded growth model and does not need to raise capital frequently.
- The company continues to operate as a multi-product and multi-distribution platform, with performance varying across products and channels depending on market demand and disbursement opportunities.
- Direct distribution contributes ~68% of assets, while the remaining ~32% comes through other distribution channels.
- The company is currently focused on improving the reach and productivity of existing branches rather than expanding the network aggressively. This approach allows branches to scale meaningfully before incremental capital expenditure is incurred.
- The company has a strong second line of leadership and a stable core team. Lateral hiring, particularly across sales, business development, and underwriting, is strengthening execution capabilities and supporting the next phase of growth. MASF is attracting experienced professionals who have managed AUM of INR300-350b, in line with its medium-term growth ambitions. Current hiring is focused on the MEL, SME, and wheels businesses, with no plans to enter new product segments at present.
- Insurance commissions remain immaterial to the profit and loss statement. The initial focus has been on providing loan protection and safeguarding customers rather than generating fee income, and the business has not yet become a meaningful earnings contributor.

Asset Quality and Risk Management

- The company continues to prioritize prudent underwriting and risk-adjusted growth, with credit demand remaining strong. Forward-looking borrower assessments, and risk categorization may result in lower sanction rates, but management expects business momentum to sustain.
- The company does not anticipate a material impact from El Nino or drought conditions, given its stringent underwriting standards and limited exposure to directly agriculture-dependent borrowers. States declared drought-affected account for less than ~10% of the portfolio, while fewer than ~1% of customers depend on agricultural income.
- The company does not currently see material stress among SME borrowers, as their financial performance is evaluated periodically. While industry-level stress may emerge where lenders adopt more flexible underwriting standards, the company does not foresee a significant impact on its portfolio.
- MASF has adopted a cautious approach toward import-export activities, transportation, and certain metal-related businesses during the quarter. These are calibrated adjustments rather than restrictions on any major industry.
- Credit filters will be tightened further if the company observes deterioration in asset quality, delinquencies, or early-bounce rates. At present, management does not see any material factor that could derail growth, although macroeconomic disruptions involving logistics or energy could warrant a more cautious approach. The company has become more selective in lending to vulnerable borrower segments, including businesses exposed to external macroeconomic pressures, while continuing to extend credit where the risk-return profile remains attractive.

GNPA trends

- The increase in GNPA is largely attributable to the seasoning of the retail portfolio, particularly the wheels segment, which carries higher yields but also higher credit losses. The portfolio mix has evolved from 40% retail and 60% direct distribution, contributing to the observed changes in asset quality.
- Stress in the MSME segment, which had persisted over the past ~1-1.5 years, has subsided over the last 1-2 quarters.
- The SME portfolio is also experiencing some GNPA increase as the book matures following a period of strong growth. However, the increase remains within the expected risk parameters and is considered manageable. The company caters to borrowers at the lower end of the income pyramid, where some vulnerability is inherent. Management believes that a marginal 5-10bp increase in GNPA should not be interpreted as a deterioration in underlying asset quality.

Portfolio Mix and Product Strategy

- MASF intends to increase the share of salaried loans to above 10% from the current 9%, while continuing to operate as a diversified lending platform.
- The contribution of individual products to disbursement growth may vary from quarter to quarter, influencing yields and other operating ratios. The company plans its business mix to sustain RoA within the ~2.75-3% range.
- The company remains optimistic about the long-term potential of the wheels portfolio. In the medium term, it is focused on building the right team and processes to serve individual borrowers, while avoiding customer segments where the risk profile is not adequately understood.
- Wheels is expected to become a more meaningful contributor over time, supported by the size of the addressable market. However, the company will not pursue growth at the expense of asset quality.

- SME ticket sizes are expected to stabilize at approximately INR3.5-4.5m over the next 6-12 quarters.
- Incremental growth is expected to be driven increasingly by newer geographies, although existing markets also offer opportunities to expand across products. The contribution from newer geographies should gradually increase as the company scales its presence.

Interest Rates, Borrowings, and Margins

- Around ~70-75% of borrowings are linked to fixed-rate benchmarks, with MCLR-linked borrowings forming a significant share (~50%) and typically repricing over 6-12 months. Repo-linked borrowings reset every three months; capital market borrowings are also fixed-rate in nature.
- On the asset side, ~65-70% of the portfolio carries fixed rates, with the balance linked to floating rates. The relatively shorter tenure of fixed-rate assets allows them to reprice as they mature, providing some flexibility in managing interest rate movements.
- The company does not expect an immediate increase in borrowing rates and retains the ability to negotiate spreads with banks, providing some flexibility in managing its cost of funds.
- The company prioritizes risk-adjusted profitability, ensuring that the yields earned on each product adequately compensate for its cost of funding and associated credit risk.

SME Business and Underwriting

- MASF continues to monitor SME borrower financials periodically and does not currently see material stress in the segment. Any broader industry-level pressure would depend on individual lenders' underwriting standards and exposure to vulnerable borrowers.
- The increase in SME GNPA reflects the maturing of a rapidly growing portfolio, with the resulting stress remaining within manageable levels and consistent with the risk parameters of the product.
- The company remains selective in certain sectors, including import-export, transportation and metal-related businesses (because of price volatility), where it has made incremental adjustments to underwriting during the quarter. No major industry has been black-listed for lending.

Assignment Transactions and Funding Strategy

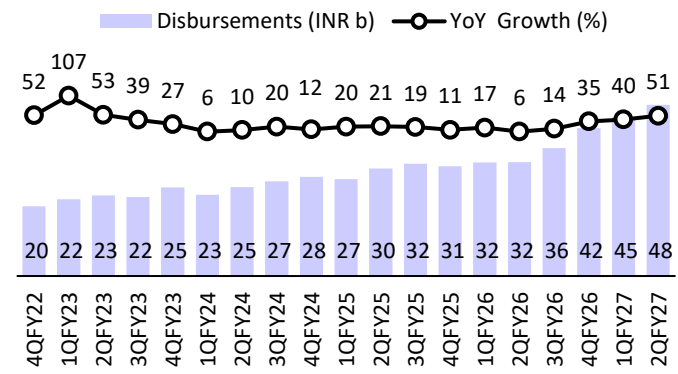
- Assignment volumes are expected to vary from quarter to quarter depending on available opportunities. Given its comfortable capitalization, the company can choose the funding sources that best suit its requirements.
- Strategically, the assignment portfolio is expected to remain around ~20-22%.

People, Distribution and Branch Expansion

- MASF is increasing its ground presence and expects its branch network to reach ~300 over the next two years.
- Rather than expanding branches aggressively, the company intends to deepen penetration through existing branches and improve their productivity before committing additional expenditure. This has been a long-standing operating strategy.

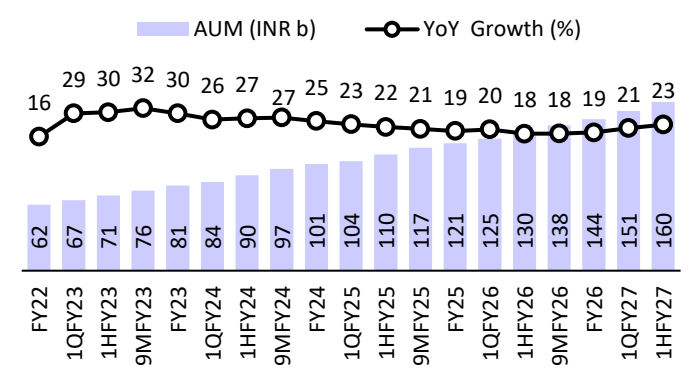
Key exhibits

Exhibit 1: Disbursements grew ~51% YoY...



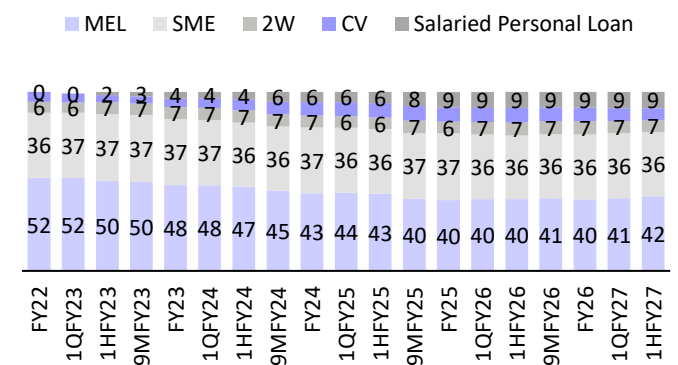
Source: MOFSL, Company

Exhibit 2: ...leading to an AUM growth of ~23% YoY



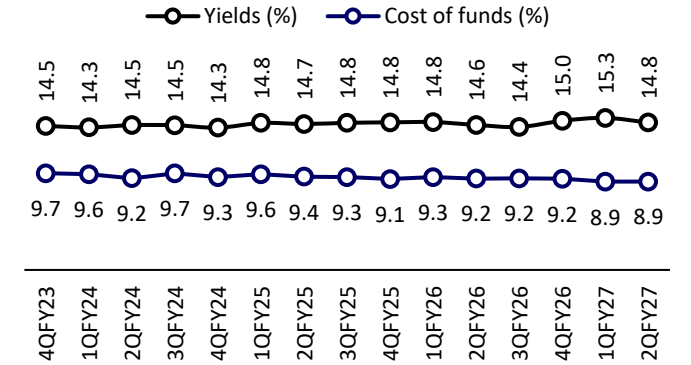
Source: MOFSL, Company

Exhibit 3: Portfolio mix (%)



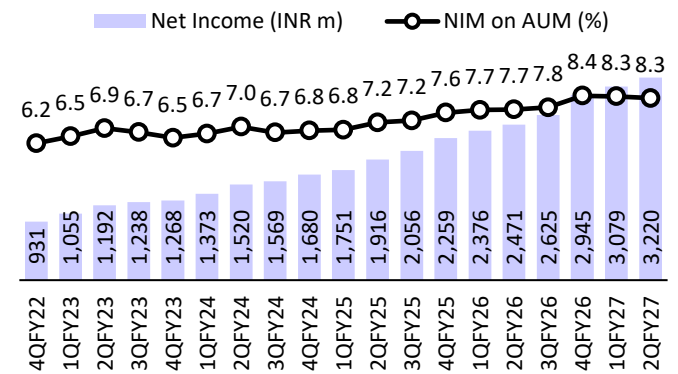
Source: MOFSL, Company

Exhibit 4: Spreads declined ~45bp QoQ



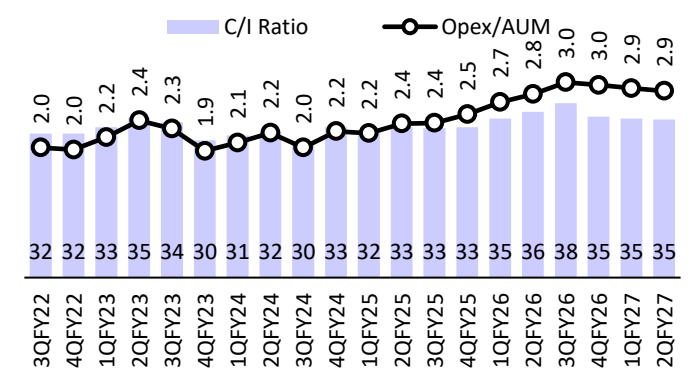
Source: MOFSL, Company

Exhibit 5: NIM contracted ~8bp QoQ



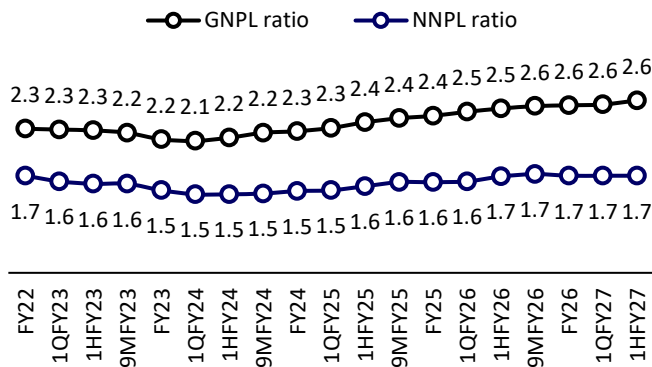
Source: MOFSL, Company; Note: Including upfront assignment income

Exhibit 6: Opex-to-AUM ratio remained stable QoQ



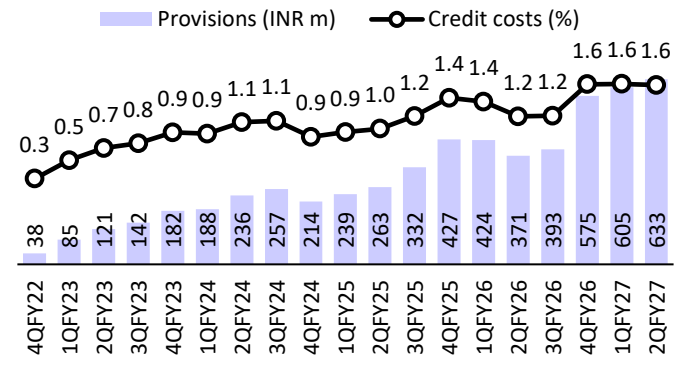
Source: MOFSL, Company

Exhibit 7: GNPL/NNPL remained stable QoQ (%)



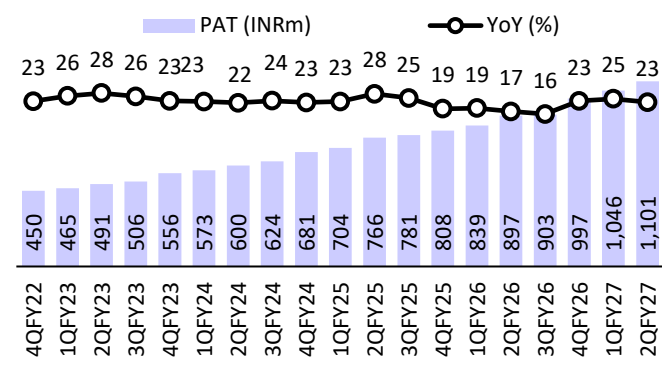
Source: MOFSL, Company

Exhibit 8: Credit costs remained stable QoQ



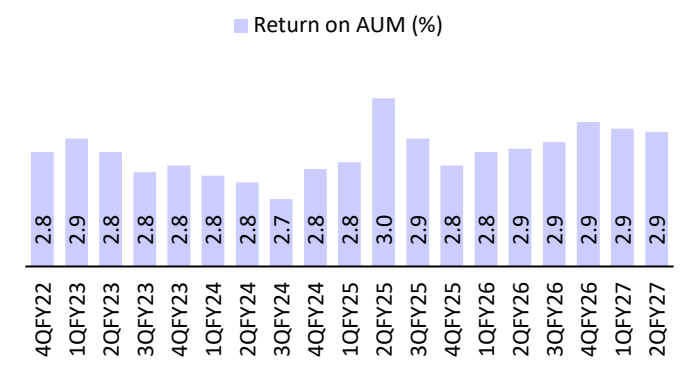
Source: MOFSL, Company

Exhibit 9: PAT rose 23% YoY



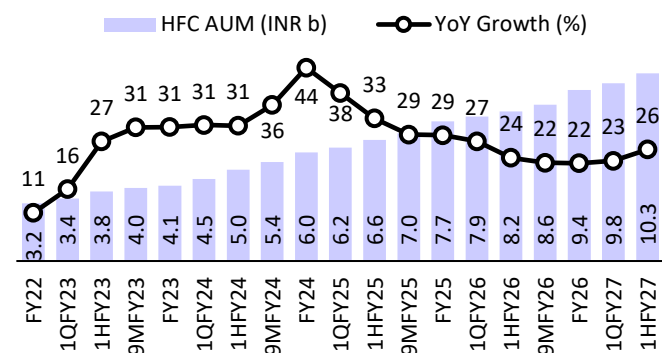
Source: MOFSL, Company

Exhibit 10: Return on AUM (%)



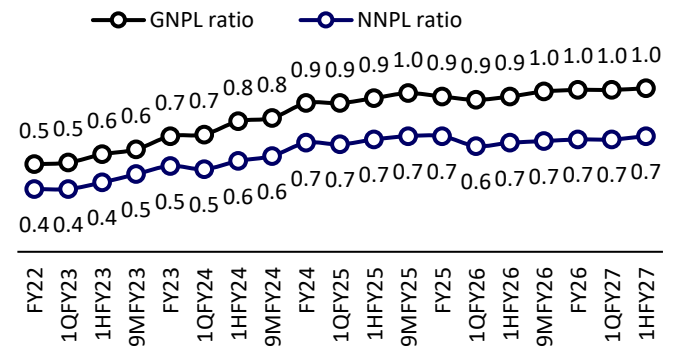
Source: MOFSL, Company. Reported RoA

Exhibit 11: HFC subsidiary's AUM grew ~26% YoY



Source: MOFSL, Company

Exhibit 12: Asset quality broadly stable (%)



Source: MOFSL, Company

Exhibit 13: We cut our FY28 EPS estimates by 2% to factor in lower other income

INR b	Old Est.		New Est.		Change (%)	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
NII	9.4	11.4	9.7	11.6	3.4	1.8
Other Income	4.2	4.9	3.6	4.3	-12.8	-11.9
Total Income	13.6	16.3	13.3	15.9	-1.6	-2.3
Operating Expenses	4.8	5.9	4.6	5.6	-4.4	-4.4
Operating Profits	8.7	10.4	8.7	10.3	0.0	-1.1
Provisions	2.6	3.3	2.6	3.3	1.7	1.0
PBT	6.2	7.1	6.1	6.9	-0.8	-2.2
Tax	1.6	1.8	1.5	1.7	-0.8	-2.2
PAT	4.6	5.3	4.6	5.2	-0.8	-2.2
AUM	176	214	178	216	0.9	1.1
NIM (%)	5.9	5.8	6.0	5.9		
RoAA (%)	3.2	3.1	3.2	3.0		
RoAE (%)	14.8	14.9	14.7	14.6		

Exhibit 14: One-year forward P/B

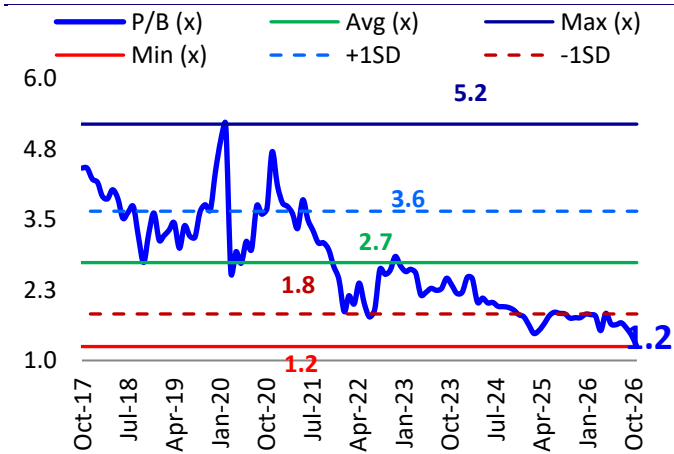
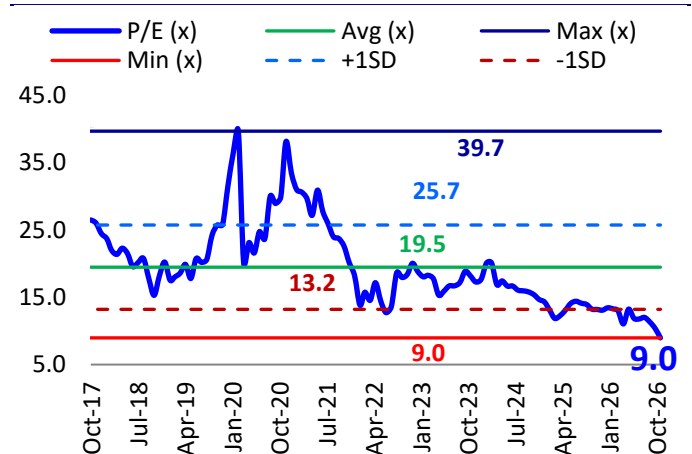


Exhibit 15: One-year forward P/E



Financials and valuations

INCOME STATEMENT								INR m	
Y/E MARCH	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Interest Income	4,831	5,611	8,066	10,223	12,896	15,581	19,522	24,097	29,505
Interest Expense	2,645	3,195	4,748	6,142	7,224	8,587	9,816	12,514	15,430
Net Financing income	2,186	2,416	3,318	4,081	5,673	6,995	9,706	11,584	14,075
Change (%)	-22.7	10.5	37.3	23.0	39.0	23.3	38.8	19.3	21.5
Gains on Assignment	806	639	680	1,170	1,431	2,270	2,622	3,146	3,775
NII incl assignment income	2,992	3,054	3,998	5,251	7,104	9,264	12,327	14,730	17,850
Change (%)	-22.1	2.1	30.9	31.3	35.3	30.4	33.1	19.5	21.2
Fees and Others	302	321	745	853	877	1,152	1,010	1,196	1,410
Total Income	3,294	3,375	4,743	6,104	7,981	10,417	13,337	15,925	19,260
Change (%)	-17.8	2.5	40.5	28.7	30.7	30.5	28.0	19.4	20.9
Operating Expenses	616	921	1,566	1,894	2,615	3,723	4,595	5,649	6,856
Change (%)	-31.4	49.5	69.9	21.0	38.0	42.3	23.4	23.0	21.4
Operating Profits	2,678	2,454	3,177	4,210	5,366	6,694	8,743	10,276	12,404
Change (%)	-13.8	-8.4	29.5	32.5	27.5	24.8	30.6	17.5	20.7
Total Provisions	749	341	530	896	1,261	1,763	2,634	3,349	4,180
% to operating income	28.0	13.9	16.7	21.3	23.5	26.3	30.1	32.6	33.7
PBT	1,929	2,113	2,647	3,314	4,104	4,888	6,109	6,927	8,224
Tax	494	538	637	837	1,045	1,252	1,539	1,746	2,072
Tax Rate (%)	25.6	25.5	24.1	25.2	25.5	25.6	25.2	25.2	25.2
PAT	1,435	1,575	2,010	2,478	3,059	3,637	4,569	5,181	6,151
Change (%)	-13.8	9.7	27.6	23.3	23.5	18.9	25.7	13.4	18.7
Proposed Dividend	82	164	197	248	308	363	455	516	612

BALANCE SHEET								INR m	
Y/E MARCH	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Equity Share Capital	547	547	547	1,640	1,815	1,815	1,815	1,815	1,815
Reserves & Surplus (Ex OCI)	10,724	12,404	14,056	15,595	23,588	27,257	31,371	36,037	41,576
Networth (Ex OCI)	11,271	12,951	14,602	17234	25403	29071	33186	37851	43391
OCI	455	455	455	455	455	455	455	455	455
Networth (Incl OCI)	11,726	13,406	15,057	17,690	25,858	29,526	33,641	38,306	43,846
Change (%)	19.5	14.3	12.3	17.5	46.2	14.2	13.9	13.9	14.5
Minority Interest	1	0	0	0	0	0	0	0	0
Other Capital Instruments	0	0	0	0	0	0	0	0	0
Borrowings	39,264	46,896	61,432	73,026	87,018	97,624	1,20,269	1,48,843	1,79,465
Change (%)	12.6	19.4	31.0	18.9	19.2	12.2	23.2	23.8	20.6
Other liabilities	786	341	291	377	3,769	3,863	4,250	4,675	5,142
Change (%)	-24.3	-56.7	-14.6	29.6	899.7	2.5	10.0	10.0	10.0
Total Liabilities	51,775	60,642	76,780	91,092	1,16,645	1,31,014	1,58,159	1,91,825	2,28,453
Loans	38,051	45,538	59,102	72,648	86,139	1,04,333	1,28,206	1,57,476	1,90,053
Change (%)	13.6	19.7	29.8	22.9	18.6	21.1	22.9	22.8	20.7
Investments	2,350	5,381	8,261	7,877	15,938	10,583	10,583	10,583	10,583
Net Fixed Assets	609	647	730	897	1,160	1,978	2,472	2,966	3,560
Other assets	10,765	9,077	8,687	9,670	13,409	14,121	16,898	20,799	24,257
Total Assets	51,776	60,642	76,780	91,092	1,16,645	1,31,014	1,58,159	1,91,825	2,28,453
E: MOFSL Estimates									
Assumptions	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
AUM (INR M)	53,724	62,468	80,926	1,01,257	1,20,998	1,43,637	1,77,530	2,16,484	2,61,246
Change (%)	-10.0	16.3	29.5	25.1	19.5	18.7	23.6	21.9	20.7
On Balance Sheet	70.8	72.9	73.0	71.7	71.2	72.6	73.5	74.0	74.0
Off Balance Sheet	29.2	27.1	27.0	28.3	28.8	27.4	27.8	27.3	27.3

E: MOFSL Estimates

Assumptions	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
AUM (INR M)	53,724	62,468	80,926	1,01,257	1,20,998	1,43,637	1,77,530	2,16,484	2,61,246
Change (%)	-10.0	16.3	29.5	25.1	19.5	18.7	23.6	21.9	20.7
On Balance Sheet	70.8	72.9	73.0	71.7	71.2	72.6	73.5	74.0	74.0
Off Balance Sheet	29.2	27.1	27.0	28.3	28.8	27.4	27.8	27.3	27.3

E: MOFSL Estimates

Financials and valuations

RATIOS							(%)		
Y/E MARCH	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E
Spreads Analysis (%)									
Yield on loans	13.5	13.4	15.4	15.5	16.2	16.4	16.8	16.9	17.0
Cost of Funds	7.1	7.4	8.8	9.1	9.0	9.3	9.0	9.3	9.4
Spreads (On books)	6.4	6.0	6.6	6.4	7.2	7.1	7.8	7.6	7.6
NIMs (On Books)	6.1	5.8	6.3	6.2	7.1	7.3	8.3	8.1	8.1
Profitability Ratios (%)									
RoE	13.9	13.0	14.6	15.6	14.4	13.4	14.7	14.6	15.1
RoA	2.9	2.8	2.9	3.0	2.9	2.9	3.2	3.0	2.9
RoA (on AUM)	2.5	2.7	2.8	2.7	2.8	2.7	2.8	2.6	2.6
Op. Exps./Net Income	18.7	27.3	33.0	31.0	32.8	35.7	34.5	35.5	35.6
Empl. Cost/Op. Exps.	48.2	45.8	39.9	46.0	43.9	39.3	34.4	33.0	32.1
Asset-Liability Profile (%)									
Net NPAs to Adv.	1.0	1.3	1.4	1.6	1.7	1.2	1.3	1.3	1.3
Debt/Equity (x) - On BS	3.5	3.6	4.2	4.2	3.4	3.4	3.6	3.9	4.1
Average leverage	3.6	3.6	3.9	4.2	3.8	3.4	3.5	3.8	4.0
CAR	26.9	26.4	25.3	24.1	24.7	22.8	26.3	24.6	23.3
Valuations									
Book Value (INR)	69	79	89	105	140	160	183	209	239
Price-BV (x)	3.7	3.2	2.8	2.4	1.8	1.6	1.4	1.2	1.1
Adjusted BV (INR)	67	76	86	100	134	154	174	198.1	226.6
Price-ABV (x)	3.8	3.3	3.0	2.5	1.9	1.6	1.5	1.3	1.1
EPS (INR)	8.8	9.6	12.3	15.1	16.9	20.0	25.2	28.6	33.9
EPS Growth (%)	-14	10	28	23	12	19	26	13	19
Price-Earnings (x)	29	26	21	17	15	13	10	9	7
Dividend per share	1.5	3.0	3.0	1.5	1.7	2.0	2.5	2.8	3.4
Dividend yield (%)	0.2	0.4	0.4	0.6	0.7	0.8	1.0	1.1	1.3

E: MOFSL Estimates

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SELL	$< -10\%$
NEUTRAL	$-10\% \text{ to } 15\%$
UNDER REVIEW	Rating may undergo a change
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