IndusInd Bank | BUY



IndusInd's 1QFY25 profits at INR 21.7bn (+2% YoY, -8%% QoQ) missed our estimates (of INR 22.7bn) led by a miss on PPOP of INR39.5bn (+3% YoY, est. of INR41.4bn), due to lower noninterest income. Growth trends were a tad soft with loans growing +16% YoY (+1.3% QoQ) and deposits growing +15% YoY (+3.6% QoQ). Retail segments were relatively muted on a sequential basis (esp. microfinance, vehicle loans) given on-ground issues w.r.t to elections, heat-wave and also seasonality. Corporate loans grew +13% YoY (+3.4% QoQ). NIMs held up reasonably well at 4.25% (vs 4.26% in 4Q24) and continued to be around management's long-term band, which reflects adroit NIM management. Gross slippages at 1.89% were relatively better than street expectations with credit costs at 129bps (vs 120bps QoQ), which should come as a sigh of relief given worries around microfinance portfolio of the bank. Management retained its guidance of credit costs at ~110-130bps and expects growth to rebound in rest of the quarters. We believe IndusInd has corrected sharply over the past few months as concerns around microfinance (and some other retail segments) have increased though actual outcome has been within acceptable levels. We build slight moderation in growth vs prior estimates (+17% CAGR in loans over FY24-26e) with credit costs at 128bps (avg. FY25e/FY26e). Current valuations at 1.3x FY26e BVPS are undernanding and uptick in growth should see the stock bounce. Maintain BUY with an unchanged target price of INR 1900.

- Growth trends soft; uptick to follow: In 1Q25, growth in net advances (+16% YoY, +1.3% QoQ) was soft as retail advnaces growth (-0.3% QoQ, +18% YoY) was muted sequentially (esp microfinance: -6% QoQ, credit cards: +0.5% QoQ, vehicle finance: +1.6% QoQ) due to elections, heat wave and seasonality. However, robust SME loan growth (+6.2% QoQ, +16% YoY) supported book growth. We expect loan growth pick-up in coming quarters of FY25 (mgmt. guided for FY25 full year growth of 18-23%). Mild deposit growth of 3.6% QoQ (+15% YoY) was supported by TD (+6% QoQ, +21% YoY) amidst subdued CASA growth (+0.3% QoQ, +6% YoY), resulting in CASA ratio declining to 36.7% (-121bps QoQ). Overall strategy of the bank remains to scale up retail assets at a faster pace while tilting the balance in favour of secured products.
- Asset quality outcomes within comfortable levels: Despite overarching concerns on credit quality, IndusInd bank reported only marginal increase in GNPA/NNPA (2.02%/0.6%, +10bps/+3bps QoQ) with stable PCR at 70.6% (flat QoQ). Gross slippages stood at 1.89% (vs 1.80% QoQ) and credit cost remained within a comfortable range (at 129bps vs 120bps QoQ). Restructured book declined to 0.34% of loans (vs 0.40% QoQ). Mgmt. highlighted increasing slippages in microfinance book and some stress building up in its credit card segment (PAR 30 at 7%) but remained confident that its impact on RoAs is well under control. We build in avg. credit costs of 1.28% over FY25-26E.
- Valuations undemanding; maintain BUY: Despite increasing CoF and tight liquidity conditions, IIB has managed to adroitly protect its margins and profitability on the back of its diversification and retailisation efforts. While the stock has corrected sharply over the past few months over concerns on asset quality, the outcomes have been within acceptable range. Current valuations of 1.3x FY26e BVPS are undemanding in our view, and pickup in growth should see the stock bounce. Maintain BUY with an unchanged TP of INR 1900, valuing it at 1.8x FY26E BVPS.

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Recommendation and Price Target				
Current Reco.	BUY			
Previous Reco.	BUY			
Current Price Target (12M)	1,900			
Upside/(Downside)	35.3%			
Previous Price Target	1,900			
Change	0.0%			

Key Data – IIB IN	
Current Market Price	INR1,404
Market cap (bn)	INR1,093.3/US\$13.1
Free Float	80%
Shares in issue (mn)	773.4
Diluted share (mn)	
3-mon avg daily val (mn)	INR6,211.4/US\$74.2
52-week range	1,695/1,354
Sensex/Nifty	81,333/24,835
INR/US\$	83.7

Price Performan	ice		
%	1M	6M	12M
Absolute	-4.1	-7.1	0.1
Relative*	-6.8	-17.9	-18.5

* To the BSE Sensex

Financial Summary					(INR mn)
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Net Profit	48,046	74,431	89,770	1,02,725	1,18,085
Net Profit (YoY) (%)	64.0%	54.9%	20.6%	14.4%	15.0%
Assets (YoY) (%)	10.8%	13.9%	12.6%	16.3%	17.8%
ROA (%)	1.3%	1.7%	1.8%	1.8%	1.8%
ROE (%)	10.6%	14.5%	15.2%	15.2%	15.4%
EPS	62.0	95.9	115.3	132.0	151.7
EPS (YoY) (%)	63.7%	54.7%	20.2%	14.4%	15.0%
PE (x)	22.6	14.6	12.2	10.6	9.3
BV	612	701	807	919	1,050
BV (YoY) (%)	10.4%	14.5%	15.2%	13.8%	14.4%
P/BV (x)	2.29	2.00	1.74	1.53	1.34

Please see Appendix I at the end of this

S&P Capital IQ, FactSet and Visible Alpha

JM Financial Research is also available on:

Bloomberg - JMFR <GO>, Thomson Publisher & Reuters,

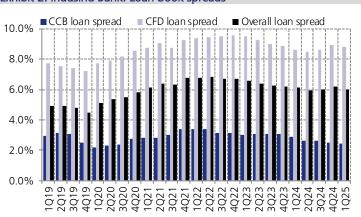
report for Important Disclosures and Disclaimers and Research **Analyst** Certification.

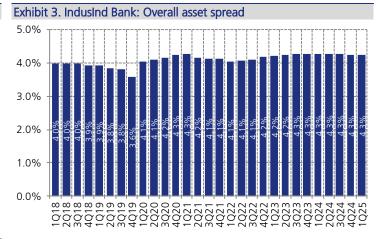
Source: Company data, JM Financial. Note: Valuations as of 26/Jul/2024

Key quarterly trends

Exhibit 1. IIB: 1Q25 — Results:	•		4025	\/-\/ (0/)	0-0 (0/
Earnings Table (INR mn)	1Q24	4Q24	1Q25	YoY (%)	QoQ (%)
NII	48,671	53,765	54,076	11.1%	0.6%
Fee based Income	18,570	20,580	21,430	15.4%	4.1%
Exchange Profits	2,620	2,350	2,050	-21.8%	-12.8%
Trading Profits	910	2,150	930	2.2%	-56.7%
Misc. Income	(2)	1	6	-438.9%	369.2%
Non-Interest income	22,098	25,081	24,416	10.5%	-2.7%
Total Income	70,769	78,846	78,492	10.9%	-0.4%
Employee Cost	12,352	14,102	14,384	16.5%	2.0%
Other Operating Expenses	20,103	23,928	24,590	22.3%	2.8%
Total Operating Expenses	32,455	38,030	38,974	20.1%	2.5%
Operating Profit	38,315	40,815	39,518	3.1%	-3.2%
Total Provisions	9,916	9,502	10,498	5.9%	10.5%
PBT	28,399	31,313	29,020	2.2%	-7.3%
Tax	7,155	7,822	7,312	2.2%	-6.5%
Reported Profit	21,244	23,491	21,707	2.2%	-7.6%
Balance sheet (INR bn)					
Deposits	3,470	3,846	3,985	14.8%	3.6%
Net Advances	3,013	3,433	3,479	15.5%	1.3%
Total Assets	4,670	5,151	5,302	13.5%	2.9%
Low-cost Deposits (%)	40.0%	38.0%	37.0%	-3.0%	-1.0%
Loan-Deposit ratio (%)	86.8%	89.3%	87.3%	0.5%	-2.0%
Key Ratios					
Credit Quality					
Gross NPAs (INR. mn.)	59,411	66,934	71,268	20.0%	6.5%
Net NPAs (INR. mn.)	17,469	19,689	20,955	20.0%	6.4%
Gross NPA (%)	1.94%	1.92%	2.02%	0.07%	0.10%
Net NPA (%)	0.58%	0.57%	0.60%	0.02%	0.03%
Coverage Ratio (%)	70.6%	70.6%	70.6%	0.0%	0.0%
Capital Adequacy					
Tier I (%)	16.89%	15.82%	16.15%	-0.74%	0.33%
CAR (%)	18.40%	17.23%	17.55%	-0.85%	0.32%
Du-pont Analysis					
NII / Assets (%)	4.21%	4.28%	4.14%	-0.07%	-0.15%
Non-Interest Inc. / Assets (%)	1.91%	2.00%	1.87%	-0.04%	-0.13%
Operating Cost / Assets (%)	2.81%	3.03%	2.98%	0.18%	-0.05%
Operating Profits / Assets (%)	3.31%	3.25%	3.02%	-0.29%	-0.23%
Provisions / Assets (%)	0.86%	0.76%	0.80%	-0.05%	0.05%
ROA (%)	1.84%	1.87%	1.66%	-0.18%	-0.21%

Exhibit 2. IndusInd Bank: Loan book spreads





Source: Company, JM Financial Source: Company, JM Financial

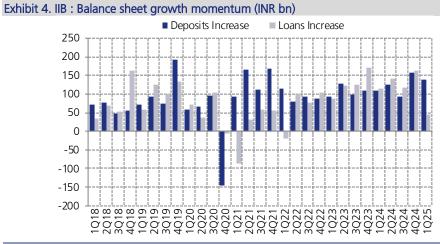
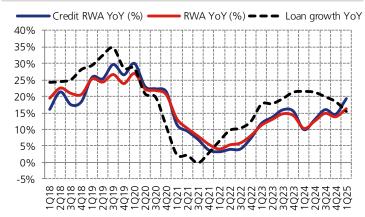


Exhibit 5. IndusInd Bank: Loan be	ook mix				
Loan Book Composition (INR bn)	1Q24	4Q24	1Q25	YoY (%)	QoQ (%)
Consumer Finance					
Comm. Vehicle Loans	293.2	332.4	338.3	15.4%	1.8%
Utility Vehicle Loans	98.1	256.6	266.3	171.4%	3.8%
Small CV (Incld 3Ws)	35.6	40.2	40.6	14.0%	1.0%
Auto Loans Personal	158.9	51.0	50.4	-68.3%	-1.2%
2Ws loans	47.8	51.0	50.4	5.5%	-1.2%
Car loans	111.1	0.0	0.0	-100.0%	#DIV/0!
Tractor	95.2	89.6	85.7	-9.9%	-4.3%
Equipment Financing	102.3	114.2	116.8	14.2%	2.3%
Credit card	89.8	107.3	107.9	20.1%	0.5%
LAP	99.5	108.1	111.7	12.2%	3.3%
MFI	319.8	391.9	370.5	15.8%	-5.5%
Business Banking	148.1	167.3	166.8	12.7%	-0.3%
Others (Home, Personal)	178.3	253.8	251.2	40.9%	-1.0%
Total	1,618.8	1,912.5	1,906.3	17.8%	-0.3%
Corporate & commercial Banking					
Large corporates	770.7	840.3	850.5	10.4%	1.2%
Mid size corporates	476.2	501.0	542.3	13.9%	8.2%
Small corporates	147.5	179.3	180.0	22.0%	0.4%
Total	1,394.4	1,520.5	1,572.7	12.8%	3.4%
Total Advances	3,013.2	3,433.0	3,479.0	15.5%	1.3%
Loan Mix (%)					
Consumer Finance					
Comm. Vehicle Loans	9.7%	9.7%	9.7%	0.0%	0.0%
Utility Vehicle Loans	3.3%	7.5%	7.7%	4.4%	0.2%
Small CV (Incld 3Ws)	1.2%	1.2%	1.2%	0.0%	0.0%
Auto Loans Personal	5.3%	1.5%	1.4%	-3.8%	0.0%
2Ws loans	1.6%	1.5%	1.4%	-0.1%	0.0%
Car loans	3.7%	0.0%	0.0%	-3.7%	0.0%
Tractor	3.2%	2.6%	2.5%	-0.7%	-0.1%
Equipment Financing	3.4%	3.3%	3.4%	0.0%	0.0%
Credit card	3.0%	3.1%	3.1%	0.1%	0.0%
LAP	3.3%	3.1%	3.2%	-0.1%	0.1%
MFI	10.6%	11.4%	10.6%	0.0%	-0.8%
Business Banking	4.9%	4.9%	4.8%	-0.1%	-0.1%
Others (Home, Personal)	5.9%	7.4%	7.2%	1.3%	-0.2%
Total	53.7%	55.7%	54.8%	1.1%	-0.9%
Corporate & commercial Banking					
Large corporates	25.6%	24.5%	24.4%	-1.1%	0.0%
Mid size corporates	15.8%	14.6%	15.6%	-0.2%	1.0%
Small corporates	4.9%	5.2%	5.2%	0.3%	0.0%
Total	46.3%	44.3%	45.2%	-1.1%	0.9%
Total Advances	100%	100%	100%		

Source: Company, JM Financial; Business Banking and MFI reclassified into consumer banking in 1QFY20, prior period numbers adjusted for the same.

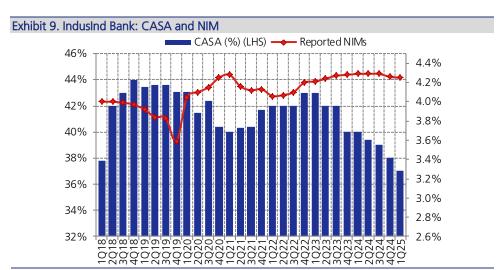
Exhibit 6. IndusInd Bank: Deposit Composition								
Deposit Composition (INR bn)	1Q24	4Q24	1Q25	YoY (%)	QoQ (%)			
Current	493.4	469.9	484.8	-1.8%	3.2%			
Saving	891.0	986.8	976.6	9.6%	-1.0%			
CASA	1,384.4	1,456.7	1,461.3	5.6%	0.3%			
Time	2,086.1	2,389.2	2,523.8	21.0%	5.6%			
Total Deposits	3,470.5	3,845.9	3,985.1	14.8%	3.6%			
Current	14.2%	12.2%	12.2%	-2.1%	-0.1%			
Saving	25.7%	25.7%	24.5%	-1.2%	-1.2%			
CASA	39.9%	37.9%	36.7%	-3.2%	-1.2%			
Time	60.1%	62.1%	63.3%	3.2%	1.2%			
Total	100%	100%	100%					

Exhibit 8. IndusInd Bank: Growth in credit RWA

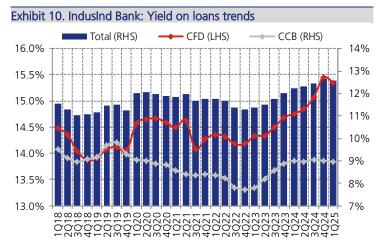


Source: Company, JM Financial

Source: Company, JM Financial



Source: Company, JM Financial



Source: Company, JM Financial; Business Banking and MFI reclassified into CFD from corporate banking (CCB) in 1QFY20 - hence previous period yields not comparable

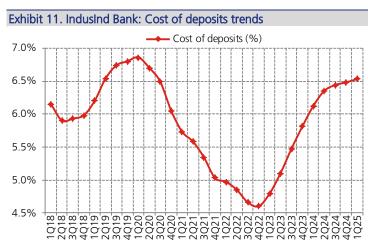
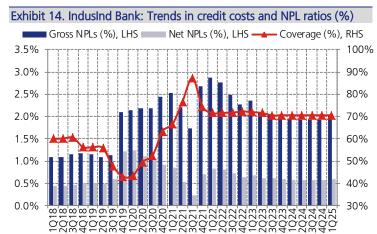


Exhibit 12. IndusInd Bank: Fee income composition							
Fee income Composition (INR mn)	1Q24	4Q24	1Q25	YoY (%)	QoQ (%)		
Trade & Remittances	2,330	2,390	2,680	15.0%	12.1%		
Loan Processing Fees	5,880	6,300	5,960	1.4%	-5.4%		
FX income	2,620	2,350	2,050	-21.8%	-12.8%		
TPP Dist income (MF, Insurance)	6,370	8,640	6,590	3.5%	-23.7%		
Investment Banking Income	170	310	200	17.6%	-35.5%		
General Banking fee and PSLC income	3,820	2,940	6,000	57.1%	104.1%		
Total	21,190	22,930	23,480	10.8%	2.4%		

Source: Company, JM Financial

Source: Company, JM Financial



Valuation and 12M TP

We value IndusInd Bank on a two-stage Gordon Growth Model. Our assumptions are as follows:

Exhibit 15. Valuation Summary	
Initial no of years	10
Growth rate for the first 10 years (%)	14.2%
Pay-out ratio for the first 10 years (%)	15%
Perpetual growth rate (%)	4.2%
Perpetual payout ratio (%)	75.0%
K1	1.57
K2	9.23
Adjusted FY26E BVPS (INR)	1,050
Target P/BV (x)	1.8
Fair value (rounded off)	1,900

Source: Company, JM Financial

Exhibit 16. One year fwd Price / BVPS - IIB Fwd. P/BV (x) 4.9 4.4 3.9 3.4 2.9 2.4 1.9 0.9 Jul-15 -Jul-19 Jul-14 Jul-16 Jul-18 Jul-17 Jul-23 Jul-24



Financial Tables (Standalone)

Profit & Loss					(INR mn)
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Net Interest Income	1,50,008	1,75,921	2,06,159	2,44,518	2,79,539
Profit on Investments	5,932	654	6,990	5,000	5,000
Exchange Income	17,308	17,934	10,000	12,000	14,040
Fee & Other Income	50,208	63,139	76,968	98,722	1,20,496
Non-Interest Income	73,448	81,728	93,958	1,15,722	1,39,536
Total Income	2,23,456	2,57,649	3,00,117	3,60,240	4,19,076
Operating Expenses	93,107	1,13,459	1,41,476	1,74,118	2,05,120
Pre-provisioning Profits	1,30,349	1,44,190	1,58,641	1,86,122	2,13,956
Loan-Loss Provisions	37,539	41,469	37,249	48,143	55,579
Provisions on Investments	3,036	3,000	800	300	300
Others Provisions	25,447	400	800	600	500
Total Provisions	66,021	44,868	38,849	49,043	56,379
PBT	64,328	99,322	1,19,792	1,37,079	1,57,577
Tax	16,282	24,891	30,022	34,355	39,492
PAT (Pre-Extraordinaries)	48,046	74,431	89,770	1,02,725	1,18,085
Extra ordinaries (Net of Tax)	0	0	0	0	0
Reported Profits	48,046	74,431	89,770	1,02,725	1,18,085
Dividend paid	6,585	10,863	12,842	15,922	18,303
Retained Profits	41,462	63,569	76,928	86,802	99,782

Balance Sheet					(INR mn)
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Equity Capital	7,747	7,759	7,783	7,783	7,783
Reserves & Surplus	4,69,280	5,38,827	6,23,257	7,10,060	8,09,842
Deposits	29,33,495	33,61,202	38,45,857	45,38,111	54,00,352
Borrowings	4,73,232	4,90,112	4,76,114	5,19,436	5,90,916
Other Liabilities	1,32,683	1,77,006	1,96,893	2,16,583	2,49,070
Total Liabilities	40,16,597	45,75,350	51,50,940	59,93,007	70,58,998
Investments	7,09,299	8,30,757	10,64,865	11,20,797	14,61,069
Net Advances	23,90,515	28,99,237	34,32,983	40,16,590	46,99,410
Cash & Equivalents	6,85,847	5,67,768	3,69,074	6,09,529	7,51,004
Fixed Assets	16,211	17,773	23,240	19,684	21,067
Other Assets	2,14,725	2,59,816	2,60,778	2,26,408	1,26,448
Total Assets	40,16,598	45,75,350	51,50,940	59,93,007	70,58,998

Source: Company, JM Financial

Source: Company, JM Financial

Key Ratios					
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Growth (YoY) (%)					
Deposits	14.6%	14.6%	14.4%	18.0%	19.0%
Advances	12.4%	21.3%	18.4%	17.0%	17.0%
Total Assets	10.8%	13.9%	12.6%	16.3%	17.8%
NII	10.9%	17.3%	17.2%	18.6%	14.3%
Non-interest Income	13.0%	11.3%	15.0%	23.2%	20.6%
Operating Expenses	14.1%	21.9%	24.7%	23.1%	17.8%
Operating Profits	9.8%	10.6%	10.0%	17.3%	15.0%
Core Operating profit	19.8%	15.4%	5.7%	19.4%	15.4%
Provisions	-16.9%	-32.0%	-13.4%	26.2%	15.0%
Reported PAT	64.0%	54.9%	20.6%	14.4%	15.0%
Yields / Margins (%)					
Interest Spread	3.71%	3.82%	3.83%	3.88%	3.62%
NIM	4.18%	4.35%	4.50%	4.61%	4.42%
Profitability (%)					
Non-IR to Income	32.9%	31.7%	31.3%	32.1%	33.3%
Cost to Income	41.7%	44.0%	47.1%	48.3%	48.9%
ROA	1.26%	1.73%	1.85%	1.84%	1.81%
ROE	10.6%	14.5%	15.2%	15.2%	15.4%
Assets Quality (%)					
Slippages	4.79%	2.90%	2.09%	2.00%	1.85%
Gross NPA	2.27%	1.98%	1.92%	1.79%	1.53%
Net NPAs	0.64%	0.59%	0.57%	0.54%	0.46%
Provision Coverage	72.3%	70.6%	70.6%	70.0%	70.0%
Specific LLP	1.84%	1.47%	1.18%	1.18%	1.16%
Net NPAs / Networth	3.2%	3.1%	3.1%	3.0%	2.7%
Capital Adequacy (%)					
Tier I	16.80%	16.37%	15.82%	15.54%	15.09%
CAR	18.42%	17.86%	17.23%	16.75%	16.12%

Dupont Analysis					
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
NII / Assets	3.93%	4.10%	4.24%	4.39%	4.28%
Other Income / Assets	1.92%	1.90%	1.93%	2.08%	2.14%
Total Income / Assets	5.85%	6.00%	6.17%	6.47%	6.42%
Cost / Assets	2.44%	2.64%	2.91%	3.12%	3.14%
PBP / Assets	3.41%	3.36%	3.26%	3.34%	3.28%
Provisions / Assets	1.73%	1.04%	0.80%	0.88%	0.86%
PBT / Assets	1.68%	2.31%	2.46%	2.46%	2.41%
Tax rate	25.3%	25.1%	25.1%	25.1%	25.1%
ROA	1.26%	1.73%	1.85%	1.84%	1.81%
RoRWAs	1.69%	2.35%	2.49%	2.48%	2.43%
Leverage	8.4	8.4	8.2	8.3	8.6
ROE	10.6%	14.5%	15.2%	15.2%	15.4%

Source: Company, JM Financial

Valuations					
Y/E March	FY22A	FY23A	FY24E	FY25E	FY26E
Shares in Issue	774.7	775.9	778.3	778.3	778.3
EPS (INR)	62.0	95.9	115.3	132.0	151.7
EPS (YoY) (%)	63.7%	54.7%	20.2%	14.4%	15.0%
PER (x)	22.6	14.6	12.2	10.6	9.3
BV (INR)	612	701	807	919	1,050
BV (YoY) (%)	10.4%	14.5%	15.2%	13.8%	14.4%
ABV (INR)	617	705	811	922	1,050
ABV (YoY) (%)	9.9%	14.2%	15.1%	13.7%	13.9%
P/BV (x)	2.29	2.00	1.74	1.53	1.34
P/ABV (x)	2.27	1.99	1.73	1.52	1.34
DPS (INR)	8.5	14.0	16.5	20.5	23.5
Div. yield (%)	0.6%	1.0%	1.2%	1.5%	1.7%

listory of Recommendation and Target Price				
Date	Recommendation	Target Price	% Chg.	
27-Apr-20	Hold	450		
28-Jul-20	Hold	535	18.9	
1-Nov-20	Buy	750	40.2	
11-Jan-21	Buy	1,075	43.3	
29-Jan-21	Buy	1,075	0.0	
30-Mar-21	Buy	1,075	0.0	
30-Apr-21	Buy	1,100	2.3	
27-Jul-21	Buy	1,100	0.0	
27-Oct-21	Buy	1,325	20.5	
29-Jan-22	Buy	1,325	0.0	
29-Apr-22	Buy	1,325	0.0	
20-Jul-22	Buy	1,270	-4.2	
28-Jul-22	Buy	1,270	0.0	
19-Oct-22	Buy	1,390	9.4	
18-Jan-23	Buy	1,470	5.8	
24-Apr-23	Buy	1,375	-6.5	
18-Jul-23	Buy	1,560	13.5	
19-Oct-23	Buy	1,675	7.4	
19-Jan-24	Buy	1,900	13.4	
25-Apr-24	Buy	1,900	0.0	



APPENDIX I

JM Financial Institutional Securities Limited

Corporate Identity Number: U67100MH2017PLC296081

Member of BSE Ltd. and National Stock Exchange of India Ltd.

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Definition of	ratings
Rating	Meaning
Buy	Total expected returns of more than 10% for stocks with market capitalisation in excess of INR 200 billion and REITs* and more than 15% for all other stocks, over the next twelve months. Total expected return includes dividend yields.
Hold	Price expected to move in the range of 10% downside to 10% upside from the current market price for stocks with market capitalisation in excess of INR 200 billion and REITs* and in the range of 10% downside to 15% upside from the current market price for all other stocks, over the next twelve months.
Sell	Price expected to move downwards by more than 10% from the current market price over the next twelve months.

^{*} REITs refers to Real Estate Investment Trusts.

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