1 November 2026

2QFY27 Result Update | Sector: Utilities

# NTPC

| | |
|---|---|
| Estimate change | ⇄ |
| TP change | ⇄ |
| Rating change | ⇄ |

| | |
|---|---|
| Bloomberg | NTPC IN |
| Equity Shares (m) | 9697 |
| M.Cap.(INRb)/(USDb) | 3064.1 / 32.3 |
| 52-Week Range (INR) | 414 / 292 |
| 1, 6, 12 Rel. Per (%) | -4/-17/2 |
| 12M Avg Val (INR M) | 3972 |

**Financials & Valuations (INR b)**

| Y/E March | FY26 | FY27E | FY28E |
|---|---|---|---|
| Sales | 1,874 | 1,960 | 2,045 |
| EBITDA | 553 | 592 | 651 |
| Adj. PAT | 192 | 237 | 256 |
| Adj. EPS (INR) | 20 | 24 | 26 |
| EPS Gr. (%) | -5 | 24 | 8 |
| BV/Sh.(INR) | 210 | 226 | 245 |
| **Ratios** | | | |
| Net D:E | 1.2 | 1.2 | 1.2 |
| RoE (%) | 9.9 | 11.2 | 11.2 |
| RoCE (%) | 6.5 | 7.0 | 7.2 |
| Payout (%) | 45.4 | 40.6 | 39.2 |
| **Valuations** | | | |
| P/E (x) | 16.0 | 12.9 | 12.0 |
| P/BV (x) | 1.5 | 1.4 | 1.3 |
| EV/EBITDA (x) | 10.4 | 10.0 | 9.5 |
| Div. Yield (%) | 2.8 | 3.1 | 3.3 |

**Shareholding pattern (%)**

| As On | Sep-26 | Jun-26 | Sep-25 |
|---|---|---|---|
| Promoter | 51.1 | 51.1 | 51.1 |
| DII | 29.9 | 29.5 | 29.1 |
| FII | 15.8 | 16.3 | 16.4 |
| Others | 3.2 | 3.2 | 3.4 |

FII Includes depository receipts

**CMP: INR316** **TP: INR360 (+14%)** **Neutral**

## NGEL capacity commissioning a key monitorable

- NTPC's standalone revenue for 2QFY27 came in at INR458b, 11% ahead of our estimate, while EBITDA was in line at INR109b, with EBITDA margin contracting 180bp YoY to 23.8%. APAT exceeded our estimate by 14% at INR53.4b, largely reflecting a higher-than-expected regulatory deferral income.
- **Key things we liked about the result:** 1) The company is scaling up its BESS ambitions, targeting 5GWh of storage deployment at thermal power stations, while NGEL has a broader ~40GWh storage pipeline, 2) NTPC's coal station reported a strong PLF of 75.11% in 1HFY27, significantly ahead of the all-India average of 68.35%, 3) management reaffirmed the FY28/29 thermal and hydro capacity addition guidance of 1.9/3GW, and 4) It is exploring C&I opportunities across thermal, hydro, and RE generation, alongside heat supply, with plans to offer 26% equity participation to C&I consumers under the group captive route, creating an additional growth avenue.
- **Key monitorable:** Pace of NGEL's commissioning remains a key monitorable, with RE capacity additions at only 1.3GW till FY27'YTD; FY27 RE capacity addition guidance has been cut from 8GW to 6.5GW (incl. ~1.5GW of capacity that might be awaiting transmission connectivity). FY28/29 RE guidance has also been reduced from 8.1GW/8.4GW to 7.7GW/7.8GW, despite factoring in the spillover of FY27 additions.
- **Valuation and view:** We have a Neutral rating on NTPC with a TP of INR360. Our TP is based on value of INR217 for the standalone, coal, and other businesses at FY28E P/B of 2x and value of INR20 for other subsidiaries at FY28E P/B of 2x and INR33 for JV/associates at FY28E P/B of 1x. The stake in NGEL is valued at a 25% discount to the current market price.

## EBITDA in line, APAT beat driven by regulatory income

### Financial Highlights

- NTPC reported standalone revenue of INR457.5b (+17% YoY, +4% QoQ), beating our estimate by 11%.
- EBITDA came in line at INR108.9b (+9% YoY, -14% QoQ), with EBITDA margin declining 180bp YoY to 23.8%.
- Adj. PAT exceeded our estimate by 14% at INR53.4b (+18% YoY, +4% QoQ), largely reflecting a higher-than-expected regulatory deferral income.

### Operational and other highlights

- NTPC posted standalone commercial generation of 92.4BUs (+11% YoY, -1% QoQ).
- SA Coal PLF for 2QFY27 stood at 73.5%, compared with 66% in 2QFY26.
- On a standalone basis, installed capacity remained unchanged at 61GW during 2QFY27.
- NTPC Group added 602MW of capacity, taking its installed capacity to 91.5GW, while under-construction capacity stood at 36.9GW.
- Coal production from captive mines stood at 11.5MMT during 2QFY27, compared with 11.4MMT in 1QFY27.
- The company incurred group capex of INR123.4b during 2QFY27.
- The Board recommended an interim dividend of INR3/sh for FY27.

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## Consol. Highlights

- Consolidated revenue stood at INR542.7b (+21% YoY, +7% QoQ), while EBITDA came in at INR156.3b (+22% YoY, -4% QoQ).
- Reported PAT stood at INR73.5b (+41% YoY, +7% QoQ).
- Consolidated regulated equity stood at INR1,217b as of 2QFY27-end.

## Highlights of 2QFY27 performance

- Total capacity under construction stands at over 37 GW, including 17.32 GW of thermal, 3.6 GW of hydro, and ~16 GW of renewables.
- The company is planning to tender 4.8 GW of thermal capacity in 1Q/2QFY28 across five projects with an estimated capex of INR670b.
- Captive coal mine dispatches rose 21% YoY to 26.13 MMT in 1HFY27, helping maintain power station stocks at 5.2 MMT (7 days).
- Weighted average borrowing cost declined 26bp YoY to 5.72% in 1HFY27 from 5.98% in FY26, supported by proactive debt refinancing and foreign currency liability restructuring.
- Regulated return on equity for NTPC Mining is set at 14%.
- THDC: 1HFY27 profit grew INR2.21b following full-period commercial generation from the Khurja thermal plant (660 MW) and Tehri PSP (500 MW).
- Ratnagiri Gas and Power: It operates via merchant market power sales. Fuel cost reflects spot and long-term imported LNG priced between USD16 and USD32/MMBtu (averaging below USD 28-29/MMBtu), resulting in an average fuel cost of ~INR26 per kWh.
- BRBCL: 2QFY27 PAT increased INR640m due to term loan refinancing, debt repayments, and lower operational and security costs.

## Valuation and view

- Our TP of INR360 for NTPC is based on: Value of INR217 for the standalone, coal, and other businesses at FY28 P/B of 2x.
- Value of INR20 for other subsidiaries at FY28 P/B of 2x and INR33 for JV/associates at FY28 P/B of 1x P/B.
- The stake in NGEL is valued at a 25% discount to the current market price.

**Standalone performance** **(INR b)**

| Y/E March | FY26 | | | | FY27E | | | | FY26 | FY27E | FY27E | Var. | YoY | QoQ |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3QE | 4QE | | | 2QE | % | % | % |
| **Net Sales** | **426** | **392** | **406** | **431** | **438** | **458** | **421** | **373** | **1,655** | **1,690** | **412** | **11%** | 17% | 4% |
| YoY Change (%) | -4.2 | -2.9 | -1.7 | -1.8 | 3.0 | 16.8 | 3.6 | -13.6 | -2.7 | 2.1 | 5 | | | |
| **EBITDA** | **103** | **100** | **120** | **125** | **126** | **109** | **113** | **115** | **448** | **463** | **109** | **-1%** | 9% | -14% |
| YoY Change (%) | -17.4 | 3.5 | 0.3 | 11.1 | 22.8 | 8.7 | -5.9 | -8.3 | -2.2 | 3.3 | | | | |
| Margin (%) | 24.2 | 25.6 | 29.5 | 29.0 | 28.8 | 23.8 | 26.8 | 30.8 | 27.1 | 27.4 | 27 | | | |
| Depreciation | 39 | 40 | 41 | 41 | 41 | 41 | 37 | 39 | 160 | 157 | 39 | 4% | 2% | 0% |
| Interest | 28 | 27 | 23 | 27 | 24 | 29 | 26 | 28 | 104 | 107 | 24 | 22% | 9% | 24% |
| Other Income | 8 | 15 | 10 | 9 | 7 | 11 | 11 | 15 | 42 | 43 | 12 | -10% | -28% | 60% |
| **PBT incl. Regulatory items** | 63 | 63 | 71 | 0 | 71 | 67 | 61 | 65 | 197 | 264 | 59 | | | |
| Extra-Ord inc/(exp) | - | - | - | 99 | - | - | - | - | 99 | - | - | | | |
| **PBT** | **63** | **63** | **71** | **99** | **71** | **67** | **61** | **65** | **296** | **264** | **59** | **15%** | 7% | -5% |
| Tax | 15 | 16 | 21 | 12 | 18 | 14 | 13 | 12 | 64 | 57 | 12 | 22% | -13% | -21% |
| Rate (%) | 23.7 | 26.1 | 29.7 | 12.0 | 25.2 | 21.2 | 21.2 | 19.0 | 21.7 | 21.7 | 20.0 | | | |
| **Reported PAT** | **48** | **47** | **50** | **87** | **53** | **53** | **48** | **52** | **232** | **207** | **47** | **14%** | 14% | 0% |
| **Adj PAT** | **44** | **45** | **47** | **53** | **51** | **53** | **48** | **52** | **189** | **205** | **47** | **14%** | 18% | 4% |
| YoY Change (%) | 5.2 | 7.5 | 0.7 | 5.8 | 16.2 | 18.2 | 3.2 | -1.2 | 4.8 | 8.6 | 4 | | | |
| Margin (%) | 10.4 | 11.5 | 11.4 | 12.3 | 11.7 | 11.7 | 11.4 | 14.0 | 11.4 | 12.1 | 11 | | | |

**NTPC SoTP valuation**

| Segment | Regulated Equity (FY28) | P/B | Value/Sh. (INR) |
|---|---|---|---|
| Standalone + Coal + Others | 10,47,068 | 2.0 | 217 |
| Other subsidiaries | 97,278 | 2.0 | 20 |
| JV & Associates | 3,19,728 | 1.0 | 33 |
| NGEL Stake* | | | 48 |
| Cash and equivalents | | | 42 |
| **Target price** | | | **360** |
| CMP | | | 316 |
| **Upside/(Downside)** | | | **14%** |

**At 25% Discount*

Source: MOFSL




## Highlights from the management commentary

**Power demand and sector outlook**

- Power generation grew 11% YoY in 1HFY27, with Oct'26 generation growth accelerating to 21% YoY.
- Peak demand increased 14.5% YoY during solar hours and 9.5% YoY during non-solar hours in 1HFY27.
- Increasing grid complexity and renewable energy penetration are driving the need for large-scale energy storage. NTPC is implementing 5GWh of BESS at thermal power stations, while NGEL has a broader storage pipeline of ~40GWh.
- Coal generation continued to provide grid stability, particularly amid lower hydro generation. All-India coal PLF improved to 70.37% in 1HFY27 from 66.02% in 1HFY26, according to CEA.
- GoI approved Green Energy Corridor Phase III to strengthen transmission infrastructure for evacuation of up to 135GW of renewable capacity and support 50GWh of BESS.

**Capacity addition and project pipeline**

- NTPC Group's installed capacity stood at 91,506MW as of Sep'26.
- The group added 2,398MW in 1HFY27, comprising 196MW by NTPC, 1,136MW by NGEL, and 1,066MW through other group companies.
- NTPC has scaled down its FY27 capacity addition target to 8GW from the earlier 9.5GW.
- Capacity addition guidance stands at ~9.6GW in FY28 (1,460MW thermal, 444MW hydro and 7,735MW RE) and ~10.9GW in FY29 (3,070MW thermal and 7,807MW RE).
- NTPC Group has ~37GW of capacity under construction, comprising ~17GW of thermal, 3.6GW of hydro, and ~16GW of RE capacity.
- Thermal capacity under construction stands at 17.32GW. NTPC plans to tender an additional ~4.8GW of thermal capacity in 1Q/2QFY28, comprising Jhabua Stage II (800MW), Talcher Stage IV (800MW), Bilai (800MW), Lara Stage III (1,600MW), and BRBCL Stage II (800MW). The projects entail estimated capex of ~INR670b, with 2.4GW through standalone operations and the balance through JVs/subsidiaries.
- Lara Stage III (1,600MW) was awarded in 2QFY27, and a limited notice to proceed has been issued, pending environmental clearance.
- Sinnar thermal plant commissioning is targeted by Dec'26/Jan'27.

**Renewable energy and NGEL**

- NGEL generation increased 60% YoY to 10.88BU in 1HFY27 from 6.76BU in 1HFY26.
- Capacity additions stood at 983MW as of Sep'26 and increased to 1,136MW by Oct'26.
- NGEL has commissioned 1.3GW of RE capacity until Oct'26. Of the expected ~6.5GW total capacity construction expected in FY27, 1.5GW may be found waiting for transmission.
- NGEL reported 1HFY27 revenue of INR20.5b (+58% YoY) and operating EBITDA of INR18.2b (+60% YoY), with an EBITDA margin of 89%.
- NGEL is pursuing a broader ~40GWh BESS program, taking NTPC Group's overall storage ambition to ~47GWh, including 5GWh of thermal co-located storage. The program includes:
  - Initial target of 2,024MWh through standalone and co-located projects.
  - ~39,240MWh through available non-solar/night-time connectivity.
  - Exploration of additional opportunities at the substation level in collaboration with grid operators.
- NGEL has already contracted 3GWh of storage under the service model, while another 12GWh is under tendering. A 40GWh international competitive bidding (ICB) tender is expected shortly, following government approval for direct procurement from Chinese and other overseas suppliers under the revised procurement framework.

**Coal availability and fuel security**

- NTPC had 5.2MMT of coal stock at its stations, equivalent to ~7 days of consumption. Despite supply constraints from CIL and SCCL, dispatches from captive coal mines increased 21% YoY to 26.13MMT in 1HFY27 from 21.63MMT in 1HFY26.
- NTPC has issued tenders for procuring 13MMT of coal in 2HFY27 from alternative domestic sources, including commercial mines, OPGC, NLC and West Bengal. An additional 4MMT of domestic coal procurement is in the process of being awarded.
- NTPC participated in the Ministry of Coal's incentive scheme for coal gasification and submitted a proposal to produce 0.5MMTPA of synthetic natural gas at Darlipalli. It also plans to participate in the second round of the scheme for methanol, DME, and urea projects.

**BESS, C&I, and emerging opportunities**

- NTPC is actively exploring commercial and industrial (C&I) opportunities beyond traditional DISCOM-based procurement. It has issued an expression of interest (EoI) offering 26% equity participation to C&I consumers under the group captive route.
- A separate EoI has been issued to identify partners for C&I opportunities across power generation and heat supply, with submissions expected to close by end-Nov'26. The platform could encompass RE, hydro, and thermal generation.
- NTPC has decided to establish 100MW data centers at select locations as part of its initial phase and is exploring further opportunities in the segment.

- Nuclear power remains a long-term strategic priority. NTPC has strengthened its nuclear team to over 100 members and is progressing the Mahi Banswara project. GoI has published draft rules under the SHANTI Act for setting up nuclear power plants, which are currently under consultation.

**Financial performance and capex**

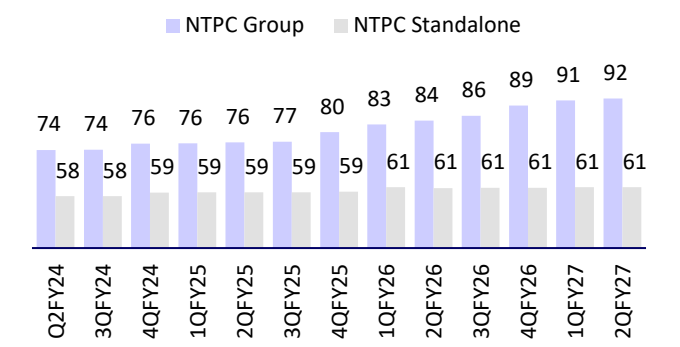
- Consolidated group revenue increased 14% YoY to INR1,058.6b in 1HFY27, while PAT grew 26% YoY to INR142.5b from INR113.3b in 1HFY26. Consolidated APAT stood at INR139.7b in 1HFY27 and INR71.5b in 2QFY27.
- Subsidiaries contributed INR31.9b to group profits, while NTPC's share of profit from JVs stood at INR12.5b in 1HFY27.
- Management attributed strong profit growth, despite lower other income, to improved operational efficiency and O&M gains. It expects profit growth to continue exceeding regulated equity growth in the coming quarters.
- Standalone regulated equity stood at INR929.3b as of Sep'26, compared with INR945.4b a year ago, primarily due to the transfer of the coal mining business to NTPC Mining. Consolidated regulated equity increased to INR1,217.9b from INR1,160.2b YoY.
- Group capex during 1HFY27 stood at INR239.3b versus INR231.2b in 1HFY26. Standalone capex increased to INR143.98b from INR141.49b.
- Weighted average cost of borrowing declined to 5.72% in 1HFY27 from 5.98% in FY26, reflecting refinancing and restructuring of the loan portfolio.

**Other operational and subsidiary updates**

- NVVN traded 31BU of electricity in 1HFY27, up 25% YoY from 24.8BU.
- THDC: 1HFY27 profit increased by INR2.21b, supported by a full period of commercial generation from the 660MW Khurja thermal plant and 500MW Tehri pumped storage project.
- BRBCL: 2QFY27 PAT increased by INR640m, aided by term-loan refinancing, debt repayments, and lower operational and security costs.
- Ratnagiri Gas and Power: The plant continues to operate through merchant-market power sales. Imported LNG procurement is based on spot purchases and long-term arrangements, with prices ranging between USD16–32/MMBtu and average fuel cost of ~INR26/kWh.
- Regulatory deferral: INR8.62b represents reversal of excess depreciation relating to the Bogangao coal station. Management clarified that this has no impact on profit, as the amount is reflected in both income and expenditure.

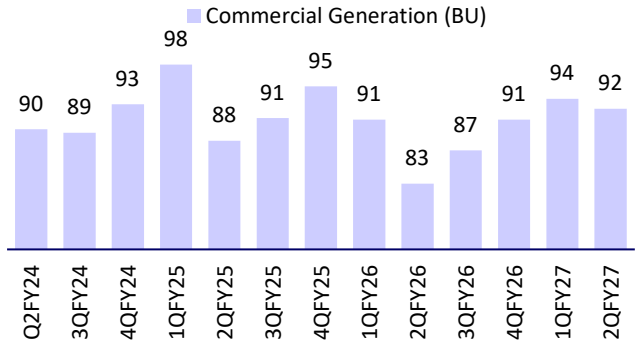
# Story in charts – 2QFY27

### Exhibit 1: Installed capacity (GW)



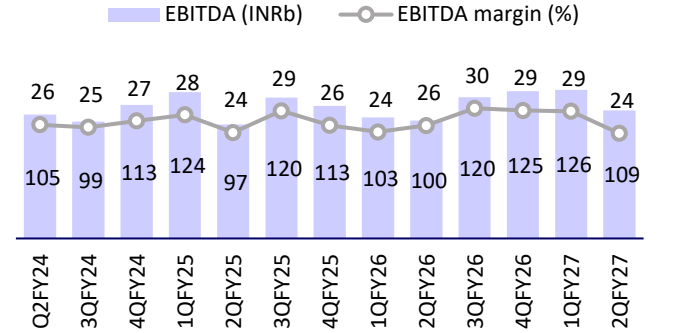

Source: Company, MOFSL

### Exhibit 2: Commercial generation (BUs)



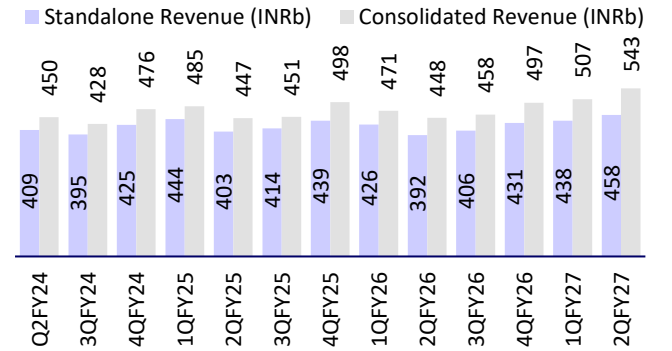

Source: Company, MOFSL

### Exhibit 3: Standalone EBITDA and EBITDA margin



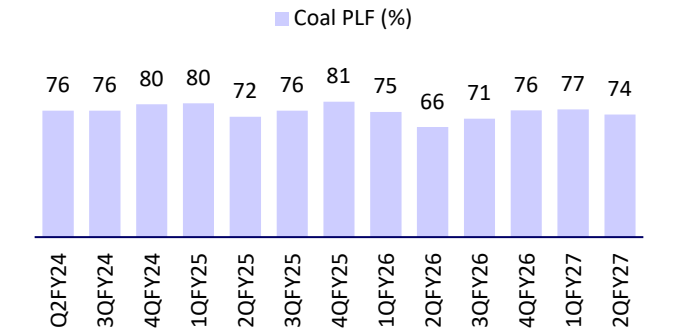

Source: Company, MOFSL

### Exhibit 4: Standalone and consolidated revenue



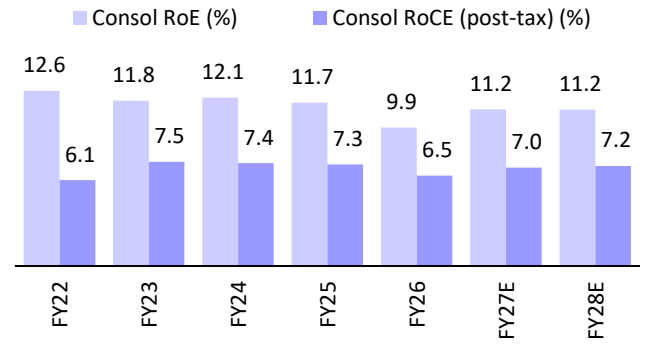

Source: Company, MOFSL

### Exhibit 5: Coal PLF (%)



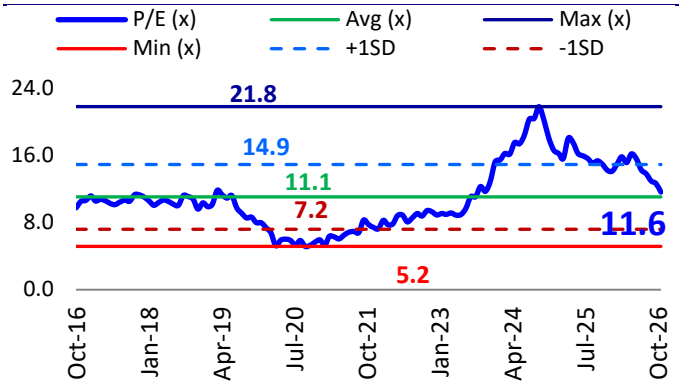

Source: Company, MOFSL

### Exhibit 6: Consolidated RoE and RoCE (post-tax)



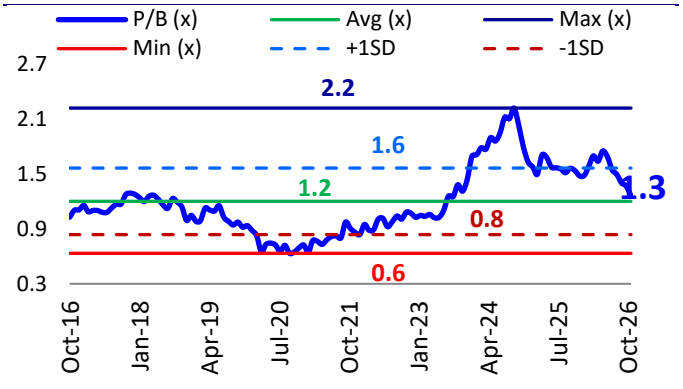

Source: Company, MOFSL

### Exhibit 7: NTPC one-year forward P/E




Source: Company, MOFSL

### Exhibit 8: NTPC one-year forward P/B




Source: Company, MOFSL

# Financials and valuations

**Consolidated Income Statement** (INR m)

| Y/E March | FY23 | FY24 | FY25 | FY26 | FY27E | FY28E |
|---|---|---|---|---|---|---|
| **Net Sales** | **17,62,072** | **17,85,009** | **18,81,381** | **18,73,846** | **19,59,651** | **20,44,579** |
| Change (%) | 32.8 | 1.3 | 5.4 | -0.4 | 4.6 | 4.3 |
| Total Expenses | 12,77,283 | 12,87,537 | 13,35,725 | 13,20,989 | 13,67,607 | 13,93,704 |
| **EBITDA** | **4,84,789** | **4,97,472** | **5,45,655** | **5,52,858** | **5,92,044** | **6,50,875** |
| Depn. & Amortization | 1,47,923 | 1,62,036 | 1,74,012 | 1,96,293 | 1,90,544 | 2,08,231 |
| **EBIT** | **3,36,866** | **3,35,436** | **3,71,643** | **3,56,564** | **4,01,500** | **4,42,644** |
| Net Interest | 1,05,835 | 1,19,407 | 1,31,681 | 1,38,009 | 1,42,184 | 1,55,834 |
| Other income | 17,692 | 26,650 | 27,244 | 24,139 | 25,204 | 25,274 |
| **PBT before EO** | **2,48,723** | **2,42,679** | **2,67,207** | **2,42,695** | **2,84,519** | **3,12,083** |
| Regulatory inc./(exp) | -4,131 | 10,002 | 37,019 | -24,642 | 22,235 | 22,235 |
| EO expense/(inc.) | 0 | 0 | 0 | -1,03,114 | 0 | 0 |
| **PBT after EO** | **2,31,377** | **2,65,061** | **2,99,846** | **2,87,734** | **3,06,754** | **3,34,318** |
| Tax | 67,961 | 68,092 | 82,452 | 74,349 | 70,117 | 77,168 |
| Rate (%) | 29.4 | 25.7 | 27.5 | 25.8 | 22.9 | 23.1 |
| JV | 7,798 | 16,356 | 22,137 | 28,641 | 29,214 | 29,214 |
| **Reported PAT** | **1,69,126** | **2,08,119** | **2,34,225** | **2,37,093** | **2,59,608** | **2,78,175** |
| Minority | 2,088 | 5,206 | 5,307 | 4,932 | 6,243 | 8,189 |
| **Adjusted PAT** | **1,67,038** | **1,85,737** | **2,01,585** | **1,92,054** | **2,37,373** | **2,55,940** |
| Change (%) | 1.9 | 11.2 | 8.5 | -4.7 | 23.6 | 7.8 |

**Consolidated Balance Sheet** (INR m)

| Y/E March | FY23 | FY24 | FY25 | FY26 | FY27E | FY28E |
|---|---|---|---|---|---|---|
| Share Capital | 96,967 | 96,967 | 96,967 | 96,967 | 96,967 | 96,967 |
| Reserves | 13,73,265 | 15,10,126 | 17,43,745 | 19,34,790 | 20,98,065 | 22,75,805 |
| **Net Worth** | **14,70,232** | **16,07,093** | **18,40,712** | **20,31,757** | **21,95,032** | **23,72,771** |
| Minority Interest | 39,305 | 44,130 | 70,515 | 79,774 | 86,017 | 94,206 |
| Total Loans | 22,10,924 | 23,50,403 | 24,75,751 | 26,72,582 | 28,46,455 | 30,91,780 |
| Deferred Tax Liability | 1,17,522 | 1,40,619 | 1,80,546 | 1,05,679 | 1,05,679 | 1,05,679 |
| **Capital Employed** | **38,37,981** | **41,42,245** | **45,67,524** | **48,89,791** | **52,33,183** | **56,64,436** |
| Gross Block | 33,92,828 | 37,45,108 | 40,50,958 | 47,19,853 | 50,48,579 | 54,82,741 |
| Less: Accum. Deprn. | 9,88,584 | 11,55,772 | 13,36,592 | 15,32,886 | 17,23,430 | 19,31,661 |
| **Net Fixed Assets** | **24,04,244** | **25,89,336** | **27,14,366** | **31,86,967** | **33,25,150** | **35,51,080** |
| Capital WIP | 8,91,790 | 8,76,645 | 10,08,593 | 8,49,569 | 9,14,462 | 10,54,345 |
| Goodwill | 0 | 0 | 0 | 0 | 0 | 0 |
| Investments | 1,39,348 | 1,58,846 | 1,97,036 | 2,41,800 | 2,81,014 | 3,20,228 |
| **Curr. Assets** | **10,34,372** | **11,65,440** | **13,12,208** | **13,01,820** | **14,02,094** | **14,33,393** |
| Inventories | 1,42,404 | 1,80,191 | 1,87,223 | 1,86,626 | 2,07,271 | 2,16,254 |
| Account Receivables | 3,27,511 | 3,46,372 | 3,47,507 | 3,66,163 | 3,94,849 | 4,11,962 |
| Cash and Bank Balance | 49,485 | 68,473 | 1,14,571 | 80,038 | 1,08,746 | 91,715 |
| Others | 5,14,972 | 5,70,404 | 6,62,908 | 6,68,993 | 6,91,228 | 7,13,462 |
| **Curr. Liability & Prov.** | **6,31,773** | **6,48,022** | **6,64,679** | **6,90,364** | **6,89,537** | **6,94,609** |
| Account Payables | 1,13,562 | 1,13,380 | 1,11,600 | 1,17,871 | 1,17,044 | 1,22,117 |
| Provisions & Others | 5,18,211 | 5,34,642 | 5,53,080 | 5,72,493 | 5,72,493 | 5,72,493 |
| **Net Curr. Assets** | **4,02,599** | **5,17,419** | **6,47,529** | **6,11,456** | **7,12,557** | **7,38,783** |
| **Appl. of Funds** | **38,37,981** | **41,42,245** | **45,67,524** | **48,89,791** | **52,33,183** | **56,64,436** |

# Financials and valuations

| Consolidated Cash Flow Statement | | | | | | (INR m) |
|---|---|---|---|---|---|---|
| **Y/E March** | **FY23** | **FY24** | **FY25** | **FY26** | **FY27E** | **FY28E** |
| **EBITDA** | **4,84,789** | **4,97,472** | **5,45,655** | **5,52,858** | **5,92,044** | **6,50,875** |
| WC | 1,78,362 | -84,854 | -37,783 | -92,626 | -50,159 | -21,022 |
| Others | -81,176 | -55,712 | -86,831 | -4,668 | -70,117 | -77,168 |
| Deferred taxes (net) | 19,400 | 25,131 | 41,740 | 29,012 | 0 | 0 |
| **CF from Op. Activity** | **6,01,374** | **3,82,037** | **4,62,781** | **4,84,575** | **4,71,768** | **5,52,685** |
| Capex | -2,18,332 | -3,40,276 | -4,53,852 | -5,25,994 | -4,03,620 | -5,84,045 |
| **FCF** | **3,83,042** | **41,761** | **8,929** | **-41,418** | **68,148** | **-31,360** |
| Int & div income | 17,692 | 26,650 | 27,244 | 24,139 | 25,204 | 25,274 |
| Investments(subs/JVs) | -500 | 0 | 0 | 0 | 0 | 0 |
| **CF from Inv. Activity** | **17,192** | **26,650** | **27,244** | **24,139** | **25,204** | **25,274** |
| Share capital | 0 | 0 | 0 | 0 | 0 | 0 |
| Borrowings | -1,09,745 | 1,39,479 | 1,25,348 | 1,96,831 | 1,73,873 | 2,45,325 |
| Finance cost | -1,05,835 | -1,19,407 | -1,31,681 | -1,38,009 | -1,42,184 | -1,55,834 |
| Dividend | -70,301 | -75,149 | -79,997 | -87,270 | -96,332 | -1,00,436 |
| Others | -67,055 | 6,438 | 92,988 | 94,413 | 0 | 0 |
| **CF from Fin. Activity** | **-3,52,936** | **-48,639** | **6,658** | **65,965** | **-64,644** | **-10,945** |
| **(Inc)/Dec in Cash** | **36,253** | **22,895** | **42,831** | **48,685** | **28,708** | **-17,031** |
| Opening balance | 44,581 | 49,485 | 68,473 | 1,14,571 | 80,038 | 1,08,746 |
| **Closing balance** | **49,485** | **68,473** | **1,14,571** | **80,038** | **1,08,746** | **91,715** |

| Ratios | | | | | | |
|---|---|---|---|---|---|---|
| **Y/E March** | **FY23** | **FY24** | **FY25** | **FY26** | **FY27E** | **FY28E** |
| **Basic (INR)** | | | | | | |
| **EPS** | **17.2** | **19.2** | **20.8** | **19.8** | **24.5** | **26.4** |
| Cash EPS | 32.5 | 35.9 | 38.7 | 40.0 | 44.1 | 47.9 |
| BV/Share | 151.6 | 165.7 | 189.8 | 209.5 | 226.4 | 244.7 |
| DPS | 7.3 | 7.8 | 8.2 | 9.0 | 9.9 | 10.4 |
| Payout (%) | 42.1 | 40.5 | 39.7 | 45.4 | 40.6 | 39.2 |
| Dividend yield (%) | 2.3 | 2.4 | 2.6 | 2.8 | 3.1 | 3.3 |
| **Valuation (x)** | | | | | | |
| P/E | 18.4 | 16.5 | 15.2 | 16.0 | 12.9 | 12.0 |
| Cash P/E | 9.8 | 8.8 | 8.2 | 7.9 | 7.2 | 6.6 |
| P/BV | 2.1 | 1.9 | 1.7 | 1.5 | 1.4 | 1.3 |
| EV/EBITDA | 10.9 | 10.9 | 10.1 | 10.4 | 10.0 | 9.5 |
| Dividend Yield (%) | 2.3 | 2.4 | 2.6 | 2.8 | 3.1 | 3.3 |
| **Return Ratios (%)** | | | | | | |
| RoE | 11.8 | 12.1 | 11.7 | 9.9 | 11.2 | 11.2 |
| RoCE (post-tax) | 7.5 | 7.4 | 7.3 | 6.5 | 7.0 | 7.2 |
| RoIC (post-tax) | 8.7 | 8.6 | 8.6 | 7.6 | 8.1 | 8.4 |
| **Working Capital Ratios** | | | | | | |
| Fixed Asset Turnover (x) | 0.7 | 0.7 | 0.7 | 0.6 | 0.6 | 0.6 |
| Asset Turnover (x) | 0.5 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| Debtor (Days) | 68 | 71 | 67 | 71 | 74 | 74 |
| Inventory (Days) | 29 | 37 | 36 | 36 | 39 | 39 |
| **Leverage Ratio (x)** | | | | | | |
| Net Debt/EBITDA | 4.5 | 4.6 | 4.3 | 4.7 | 4.6 | 4.6 |
| Debt/Equity | 1.4 | 1.4 | 1.2 | 1.2 | 1.2 | 1.2 |

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| Explanation of Investment Rating | |
|---|---|
| **Investment Rating** | **Expected return (over 12-month)** |
| BUY | >=15% |
| SELL | < - 10% |
| NEUTRAL | < - 10 % to 15% |
| UNDER REVIEW | Rating may undergo a change |
| NOT RATED | We have forward looking estimates for the stock but we refrain from assigning recommendation |

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