More Goodies to Unveil!: JK Cement Ltd

Choice BUY

Sector View: Positive

May 26, 2025 | CMP: INR 5,266 | Target Price: INR 6,750

Expected Share Price Return: 28.1% I Dividend Yield: 0.3% I Expected Total Return: 28.4%

| Change in Estimates | ~ |
|----------------------|----------------|
| Target Price Change | / |
| Recommendation | X |
| Company Info | |
| BB Code | JKCE IN EQUITY |
| Face Value (INR) | 10.0 |
| 52 W High/Low (INR) | 6,100/3,639 |
| Mkt Cap (Bn) | INR 401/ \$4.7 |
| Shares o/s (Mn) | 77.3 |
| 3M Avg. Daily Volume | 1,00,351 |

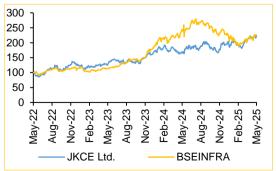
| Change in Estimates | | | | | | | | | |
|---------------------|-------|-------|----------|-------|-------|----------|--|--|--|
| | | FY26E | | FY27E | | | | | |
| INR Bn | New | Old | Dev. (%) | New | Old | Dev. (%) | | | |
| Revenue | 133.9 | 130.2 | 2.8 | 155.6 | 152.3 | 2.2 | | | |
| EBITDA | 25.7 | 22.3 | 15.4 | 31.9 | 29.0 | 10.0 | | | |
| EBITDAM % | 19.2 | 17.1 | 207 bps | 21.6 | 19.1 | 250 bps | | | |
| PAT | 11.6 | 10.8 | 7.2 | 15.9 | 14.6 | 8.8 | | | |
| EPS | 150.2 | 140.0 | 7.2 | 206.0 | 189.3 | 8.8 | | | |
| | | | | | | | | | |

| Consensus Est. 33.6 | Dev.% |
|---------------------------|---------|
| 33.6 | 6.7 |
| 00.0 | 0.7 |
| 6.7 | 13.5 |
| 20.1 | 126 bps |
| 3.1 | 16.1 |
| | =0 |

| Key Financials | | | | | |
|----------------|-------|-------|-------|-------|-------|
| INR Bn | FY24 | FY25 | FY26E | FY27E | FY28E |
| Revenue | 115.6 | 118.8 | 133.9 | 155.6 | 178.9 |
| YoY (%) | 18.9 | 2.8 | 12.8 | 16.2 | 15.0 |
| EBITDA | 20.6 | 20.3 | 25.7 | 31.9 | 38.8 |
| EBITDAM % | 17.8 | 17.1 | 19.2 | 20.5 | 21.7 |
| Adj PAT | 7.9 | 8.6 | 11.6 | 15.9 | 21.0 |
| EPS | 102.3 | 111.4 | 150.2 | 206.0 | 271.4 |
| ROE % | 14.9 | 14.2 | 16.1 | 18.1 | 19.2 |
| ROCE % | 13.1 | 11.2 | 13.4 | 15.9 | 17.9 |
| PE(x) | 39.8 | 47.8 | 35.5 | 25.8 | 19.6 |
| EV/EBITDA | 17.4 | 22.3 | 19.8 | 17.3 | 15.9 |
| EV/IC | 4.0 | 5.1 | 5.2 | 5.1 | 5.4 |

| Shareholding Pattern (%) | | | | | | | | |
|--------------------------|--------|--------|--------|--|--|--|--|--|
| | Mar-25 | Dec-24 | Sep-24 | | | | | |
| Promoters | 45.68 | 45.68 | 45.68 | | | | | |
| FII | 16.14 | 16.88 | 17.55 | | | | | |
| DII | 24.50 | 23.70 | 22.43 | | | | | |
| Public | 13.68 | 13.74 | 14.34 | | | | | |
| Relative Performance (%) | | | | | | | | |

| Relative Performance (%) | | | | | | | | |
|--------------------------|-------|------|-------|--|--|--|--|--|
| YTD | 3Y | 2Y | 1Y | | | | | |
| BSE Infra | 126.1 | 98.4 | (7.1) | | | | | |
| JKCE Ltd. | 123.2 | 75.3 | 32.0 | | | | | |



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Q4FY25 Cement Result Preview

JK Cement would continue to fire on multiple cylinders

We maintain our BUY rating on JK Cement Ltd (JKCE) with an increased TP if INR 6,750 (from INR 5,532 earlier) as we factor in 1) Capacity addition of 8.0 MTPA in FY26, taking the total consolidated capacity to 32.4 MTPA by FY26 end, 2) Volume growth of 10% in FY26, driven by asset sweating and some incremental volumes from the capacity addition in FY26, 3) Improving cement sector tailwinds like better demand and higher pricing, 4) Benefit from cost reduction due to logistics cost optimisation and premiumization, and consequently, 5) Higher EBITDA and EBITDA/t, and finally 6) A robust EV to CE (Enterprise Value to Capital Employed) based valuation framework (Exhibit 3) which allows us a rational basis to assign a valuation multiple that captures improving fundamentals (ROCE expansion by 670 bps over FY 25-28E).

We forecast JKCE EBITDA to grow at a CAGR of 24.1% over FY25-28E, supported by our assumptions of volume growth at 10%/15%/15% and realisation growth of 2.5%/1.0%/0.0% in FY26E/FY27E/FY28E, respectively. We remain positive on JKCE India capacity mix skewed to North & Central India, while maintaining some exposure (upside optionality) to the South. We also like management's execution track record.

We arrive at a 1 year forward TP of INR 6,750 /share for JKCE. We now value JKCE on our EV/CE framework, where we assign an EV/CE multiple of 3.75 x/ 3.75x for FY27E/FY28E, which we believe is conservative given the increase of ROCE from 11.2% in FY25 to 17.9% in FY28E under reasonable operational assumptions. This valuation framework gives us the flexibility to assign a commensurate valuation multiple basis an objective assessment of the quantifiable forecast financial performance of the company. We do a sanity check of our EV/CE TP using implied EV/EBITDA, P/BV, and P/E multiples. On our TP of INR 6,750 FY27E implied EVEBITDA/PB/PE multiples are 17.3x/5.8x/32.3x. Management has indicated double digit volume growth guidance. Slowdown in construction activities due to early and excessive monsoon, sudden large spike in petcoke prices as a result of various global dynamics are risks to our BUY rating.

Q4FY25 Results: Marginally ahead of optimistic expectations

JKCE reported Q4FY25 consolidated Revenue and EBITDA of INR35,812 Mn (+15.3% YoY, 22.2% QoQ) and INR7,648 Mn (+36.6% YoY, +55.4% QoQ) vs CEBPL estimates of INR35,754 Mn and INR7,217 Mn, respectively. In our view, the market expectation of Q4FY25 EBITDA was in range of INR 6,700-7,300 Mn, so the reported numbers are well ahead of street expectations. Total volume for Q4 stood at 6.1 Mnt (vs CEBPL est. 5.9 Mnt), up 16.1% YoY and 23.2% QoQ.

Realization/t came in at INR5,910/t (-0.7% YoY and -0.8% QoQ), which is slightly lower than CEBPL's est of INR6,056/t. Total cost/t came at INR4,647/t (-4.7% YoY and -6.2% QoQ). As a result, EBITDA/t came in at INR 1,262/t, which is an expansion of ~INR262/t QoQ, which is well ahead of the market expectations.

Management Call - Highlights

- The company stated that significant volume growth is anticipated from Central India, with an expected increase of 2 Mnt — more than half of which will be contributed by this region.
- Management has planned the capex of INR18,000Mn-INR20,000 Mn for FY26.
- The company is expanding into Bihar, which is considered a natural extension from their central India plants. This investment contributes to network creation and advertisement spend for new markets.
- To maintain profitability in the UAE business, JK Cement has entered the dry mix category and is currently one of the top three players in this segment in the UAE. They are also working out on Africa to grow the putty business there.
- The company's target for green share by FY26 is to be closer to 60%.
- This target is anticipated after incorporating the Panna plant.
- Trade mix for the quarter was 71% vs 66% in Q3FY25. Premium products 16% of trade sales.
- Blended cement came at 68% in Q4FY25 vs 67% in Q3FY25.
- Asian Paints' plant, slated for commissioning in Q2, is expected to intensify competition in the white cement market.

Exhibit 1: Marginally ahead of optimistic expectations

| JK Cements Ltd. | Q4FY25 | Q4FY24 | YoY (%) | Q3FY25 | QoQ (%) | CEBPL Est. | |
|----------------------|--------|--------|---------|--------|---------|---------------|---------|
| Volumes (INR Mnt) | 6.1 | 5.2 | 16.1 | 4.9 | 23.2 | 5.9 | |
| Revenues (INR Mn) | 35,812 | 31,058 | 15.3 | 29,303 | 22.2 | 35,754 | 0.2 |
| cogs | 6,097 | 5,270 | 15.7 | 4,774 | 27.7 | | |
| Employee Cost | 2,298 | 2,182 | 5.4 | 2,288 | 0.5 | | |
| Power & Fuel cost | 5,644 | 6,156 | (8.3) | 5,531 | 2.0 | | |
| Freight Exp. | 8,244 | 6,810 | 21.1 | 6,604 | 24.8 | | |
| Other Expenses | 5,881 | 5,041 | 16.6 | 5,184 | 13.4 | | |
| EBITDA (INR Mn) | 7,648 | 5,599 | 36.6 | 4,921 | 55.4 | 7,217 | 6.0 |
| EBITDA Margin (%) | 21.4 | 18.0 | 333 bps | 16.8 | 456 bps | 20.2 | 117 bps |
| Depreciation | 1,623 | 1,530 | 6.0 | 1,457 | 11.4 | | |
| EBIT (INR Mn) | 6,026 | 4,069 | 48.1 | 3,465 | 73.9 | | |
| EBIT Margin (%) | 16.8 | 13.1 | 372 bps | 11.8 | 500 bps | | |
| Other Income | 459 | 457 | 0.4 | 446 | 3.0 | | |
| Interest | 1,135 | 1149 | (1.3) | 1124 | 0.9 | | |
| PBT | 5,349 | 3,472 | 54.1 | 2,793 | 91.6 | | |
| Tax | 1,736 | 1275 | 36.2 | 894 | 94.2 | | |
| PAT (INR Mn) | 3,603 | 2,197 | 64.0 | 1,896 | 90.0 | 3,480 | 3.6 |
| Basic EPS (INR) | 46.6 | 28.4 | | 24.5 | | 45.0 | |

Exhibit 2: Cost Take outs and volume push to drive EBITDA higher (Consolidated in INR/t)

| Particular | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E | | |
|---------------------|--------|----------|----------|----------|----------|----------|--|--|
| Volume (in Mnt) | 16.2 | 19.1 | 20.2 | 22.2 | 25.6 | 29.4 | | |
| Realisation/t | 6,000 | 6,050 | 5,875 | 6,022 | 6,082 | 6,082 | | |
| COGS/t | 983 | 961 | 998 | 1,024 | 1,034 | 1,034 | | |
| Employee Cost/t | 394 | 410 | 446 | 458 | 462 | 462 | | |
| Power & Fuel Cost/t | 1,582 | 1,356 | 1,078 | 970 | 873 | 786 | | |
| Freight Expenses/t | 1,255 | 1,265 | 1,325 | 1,365 | 1,406 | 1,448 | | |
| Other Expenses/t | 975 | 980 | 1,025 | 1,051 | 1,058 | 1,034 | | |
| Total Cost/t | 5,189 | 4,972 | 4,872 | 4,868 | 4,834 | 4,764 | | |
| EBITDA/t | 811 | 1,078 | 1,003 | 1,154 | 1,248 | 1,318 | | |
| Revenue (in INR Mn) | 97,202 | 1,15,560 | 1,18,792 | 1,33,937 | 1,55,568 | 1,78,904 | | |
| EBITDA (in INR Mn) | 13,143 | 20,598 | 20,271 | 25,672 | 31,929 | 38,762 | | |
| PAT (IN INR Mn) | 4,236 | 7,908 | 8,611 | 11,602 | 15,919 | 20,967 | | |

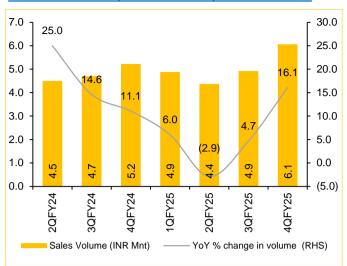
Source: Company, CEBPL

Exhibit 3: Introducing EV/CE Valuation Framework

| INR Mn | FY22 | FY23 | FY24 | FY25 | FY26E | FY27E | FY28E |
|-------------------------------|----------|----------|----------|----------|----------|----------|----------|
| RoCE | 13.1% | 8.2% | 13.1% | 11.2% | 13.4% | 15.9% | 17.9% |
| WACC | 11.6% | 11.6% | 11.6% | 11.6% | 11.6% | 11.6% | 11.6% |
| RoCE less WACC % | 1.4 | (3.4) | 1.5 | (0.5) | 1.7 | 4.2 | 6.2 |
| EV | 2,24,160 | 2,62,182 | 3,57,472 | 4,51,999 | 5,07,519 | 5,52,214 | 6,15,842 |
| Capital Employed | 87,326 | 1,03,382 | 1,13,655 | 1,27,736 | 1,35,339 | 1,47,257 | 1,64,224 |
| EV/CE | 2.57 | 2.54 | 3.15 | 3.54 | 3.75 | 3.75 | 3.75 |
| Target EV/CE | | | | | 3.8 | 3.8 | 3.8 |
| Target EV | | | | | 5,07,519 | 5,52,214 | 6,15,842 |
| Gross Debt | | | | | 50,954 | 42,954 | 34,954 |
| Cash & Equivalents | | | | | 7,185 | 5,344 | 11,081 |
| Net Debt | | | | | 43,770 | 37,610 | 23,874 |
| LT Provision | | | | | 335 | 335 | 335 |
| EQUITY VALUE | | | | | 4,63,415 | 5,14,269 | 5,91,633 |
| EQUITY VALUE PER SHARE | | | | | 5,997 | 6,655 | 7,657 |
| 1 yr forward TP (INR/sh) | | | | | | | 6,750 |
| Implied Multiples | | | | | | | |
| EV/EBITDA | | | | | 19.8 | 17.3 | 15.9 |
| P/BV | | | | | 6.4 | 5.8 | 5.4 |
| P/E | | | | | 39.9 | 32.3 | 28.2 |

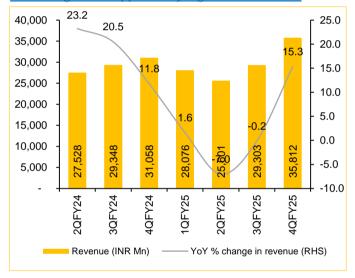
Choice

Robust Q4 volume performance surpasses estimates



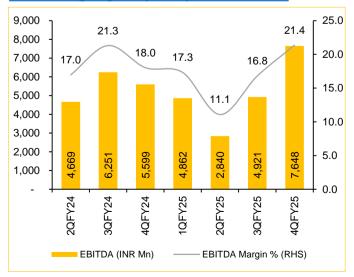
Source: Company, CEBPL

Revenue growth supported by higher volume in Q4



Source: Company, CEBPL

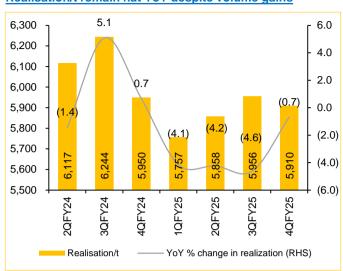
EBITDA Margins grew by 333 bps on a YoY basis



Source: Company, CEBPL

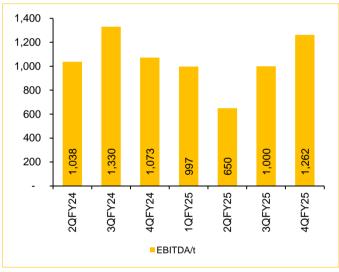
*All figures are in INR Million

Realisation/t remain flat YoY despite volume gains



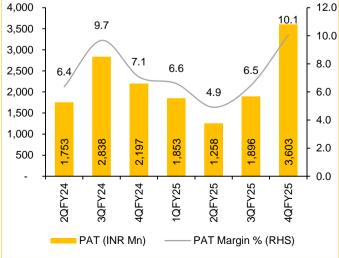
Source: Company, CEBPL

Improved volume & cost efficiency drive EBITDA/t



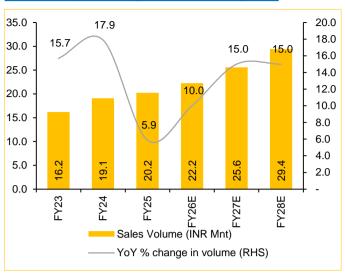
Source: Company, CEBPL

Robust PAT growth



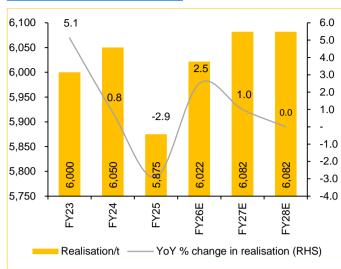
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Volume is expected to grow to 29.4 Mnt by FY28



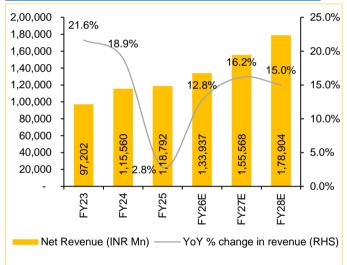
Source: Company, CEBPL

Realisation/t started improving



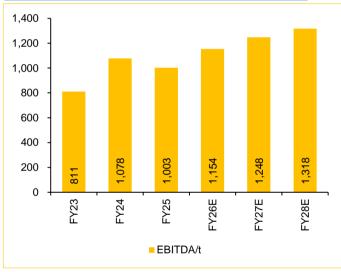
Source: Company, CEBPL

Growth in volumes & realization to drive better revenue



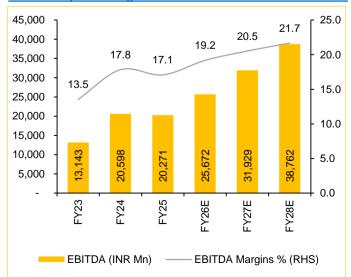
Source: Company, CEBPL

Cost reduction would lead to an increase in EBITDA/t

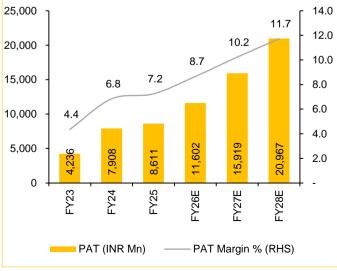


Source: Company, CEBPL

EBITDA expected to grow at a CAGR of 24.1% over FY25-28 Robust PAT growth expected



Source: Company, CEBPL



Income statement (Consolidated in INR Mn)

| income statement (Consolidated in INK Will) | | | | | | | | |
|---|----------|----------|----------|----------|----------|--|--|--|
| Particular | FY24 | FY25 | FY26E | FY27E | FY28E | | | |
| Revenue | 1,15,560 | 1,18,792 | 1,33,937 | 1,55,568 | 1,78,904 | | | |
| Gross Profit | 97,214 | 98,616 | 1,11,168 | 1,29,122 | 1,48,490 | | | |
| EBITDA | 20,598 | 20,271 | 25,672 | 31,929 | 38,762 | | | |
| Depreciation | 5,726 | 6,015 | 7,574 | 8,574 | 9,424 | | | |
| EBIT | 14,872 | 14,256 | 18,098 | 23,355 | 29,338 | | | |
| Other Income | 1,451 | 1,730 | 1,339 | 1,556 | 1,789 | | | |
| Interest Expense | 4,531 | 4,592 | 3,969 | 3,346 | 2,723 | | | |
| PBT | 11,846 | 10,365 | 15,469 | 21,565 | 28,405 | | | |
| Reported PAT | 7,908 | 8,611 | 11,602 | 15,919 | 20,967 | | | |
| EPS | 102.3 | 111.4 | 150.2 | 206.0 | 271.4 | | | |
| | | | | | | | | |

Source: Company, CEBPL

| Ratio Analysis | FY24 | FY25 | FY26E | FY27E | FY28E |
|--------------------------------------|-------|-------|-------|-------|-------|
| Growth Ratios | | | | | |
| Revenues | 18.9 | 2.8 | 12.8 | 16.2 | 15.0 |
| EBITDA | 56.7 | (1.6) | 26.6 | 24.4 | 21.4 |
| PAT | 86.7 | 8.9 | 34.7 | 37.2 | 31.7 |
| Margins | | | | | |
| Gross Profit Margin | 84.1 | 83.0 | 83.0 | 83.0 | 83.0 |
| EBITDA Margin | 17.8 | 17.1 | 19.2 | 20.5 | 21.7 |
| Tax Rate | 32.7 | 29.8 | 25.0 | 26.2 | 26.2 |
| PAT Margin | 6.8 | 7.2 | 8.7 | 10.2 | 11.7 |
| Profitability | | | | | |
| Return On Equity (ROE) | 14.9 | 14.2 | 16.1 | 18.1 | 19.2 |
| Return On Invested Capital (ROIC) | 12.4 | 11.9 | 14.5 | 16.4 | 19.1 |
| Return On Capital Employed (ROCE) | 13.1 | 11.2 | 13.4 | 15.9 | 17.9 |
| Financial leverage | | | | | |
| OCF/EBITDA (x) | 1.0 | 1.0 | 0.9 | 0.8 | 0.8 |
| OCF / IC (%) | 22.1 | 21.8 | 22.5 | 25.1 | 27.5 |
| EV/EBITDA (x) | 17.4 | 22.3 | 19.8 | 17.3 | 15.9 |
| Earnings | | | | | |
| EPS | 102.3 | 111.4 | 150.2 | 206.0 | 271.4 |
| Shares Outstanding | 77 | 77 | 77 | 77 | 77 |
| Working Capital | | | | | |
| Inventory Days (x) | 37 | 36 | 36 | 36 | 36 |
| Receivable Days (x) | 18 | 24 | 24 | 24 | 24 |
| Creditor Days (x) | 28 | 34 | 34 | 36 | 36 |
| Working Capital Days | 27 | 27 | 26 | 24 | 24 |

Source: Company, CEBPL

Balance sheet (Consolidated in INR Mn)

| , , , , , , , , , , , , , , , , , , , | | | | | | | | |
|---------------------------------------|----------|----------|----------|----------|----------|--|--|--|
| Particular | FY24 | FY25 | FY26E | FY27E | FY28E | | | |
| Net Worth | 53,217 | 60,552 | 72,154 | 88,073 | 1,09,040 | | | |
| Borrowings | 52,412 | 58,954 | 50,954 | 42,954 | 34,954 | | | |
| Deferred Tax | 10,756 | 12,215 | 12,215 | 12,215 | 12,215 | | | |
| Other Liabilities & Provisions | 22,833 | 24,112 | 24,112 | 24,112 | 24,112 | | | |
| Total Net Worth & Liabilities | 1,39,217 | 1,55,834 | 1,59,436 | 1,67,355 | 1,80,322 | | | |
| Net Block | 92,983 | 95,188 | 1,05,614 | 1,17,040 | 1,24,616 | | | |
| Capital WIP | 4,639 | 13,175 | 11,857 | 9,486 | 7,589 | | | |
| Goodwill & Intangible Assets | | | | | | | | |
| Investments | 1,093 | 4,567 | 4,567 | 4,567 | 4,567 | | | |
| Cash & Cash Equivalents | 8,800 | 13,697 | 7,185 | 5,344 | 11,081 | | | |
| Loans & Other Assets | 23,027 | 20,572 | 20,572 | 20,572 | 20,572 | | | |
| Net Working Capital | 8,675 | 8,636 | 9,642 | 10,346 | 11,898 | | | |
| Total Assets | 1,39,217 | 1,55,834 | 1,59,436 | 1,67,355 | 1,80,322 | | | |

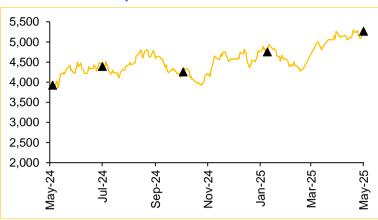
Source: Company, CEBPL

| Cash Flows (INR Mn) | FY24 | FY25 | FY26E | FY27E | FY28E |
|----------------------------|----------|----------|----------|----------|----------|
| Cash Flows From Operations | 19,591 | 19,394 | 22,139 | 27,133 | 31,562 |
| Cash Flows From Investing | (16,358) | (19,097) | (16,683) | (17,629) | (15,103) |
| Cash Flows From Financing | (4,157) | 738 | (11,969) | (11,346) | (10,723) |

Source: Company, CEBPL

| DuPont Analysis | FY24 | FY25 | FY26E | FY27E | FY28E |
|-------------------|-------|-------|-------|-------|-------|
| Tax Burden | 66.8% | 83.1% | 75.0% | 73.8% | 73.8% |
| Interest Burden | 79.7% | 72.7% | 85.5% | 92.3% | 96.8% |
| EBIT Margin | 12.9 | 12.0 | 13.5 | 15.0 | 16.4 |
| Asset Turnover | 0.8 | 0.8 | 0.8 | 0.9 | 1.0 |
| Equity Multiplier | 2.6 | 2.6 | 2.2 | 1.9 | 1.7 |
| ROE | 14.9 | 14.2 | 16.1 | 18.1 | 19.2 |

Historical share price chart: JK Cement Limited



| Date | Rating | Target Price |
|------------------|--------|--------------|
| January 23,2024 | ADD | 4,310 |
| May 15, 2024 | BUY | 4,340 |
| July 23, 2024 | SELL | 4,396 |
| October 30, 2024 | BUY | 4,679 |
| January 28,2025 | BUY | 5,532 |
| May 26,2025 | BUY | 6,750 |

| Institutional Research Tear | n | | |
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CHOICE RATING DISTRIBUTION & METHODOLOGY

Large Cap*

BUY The security is expected to generate upside of 15% or more over the next 12 months

ADD The security is expected to show upside returns from 5% to less than 15% over the next 12 months REDUCE The security is expected to show upside or downside returns by 5% to -5% over the next 12 months

SELL The security is expected to show downside of 5% or more over the next 12 months

Mid & Small Cap*

BUY The security is expected to generate upside of 20% or more over the next 12 months

ADD The security is expected to show upside returns from 5% to less than 20% over the next 12 months REDUCE The security is expected to show upside or downside returns by 5% to -10% over the next 12 months

SELL The security is expected to show downside of 10% or more over the next 12 months

Other Ratings NOT RATED (NR)

The stock has no recommendation from the Analyst

UNDER REVIEW (UR) The stock is under review by the Analyst and rating may change

Sector View

POSITIVE (P) Fundamentals of the sector look attractive over the next 12 months

NEUTRAL (N) Fundamentals of the sector are expected to be stable over the next 12 months CAUTIOUS (C) Fundamentals of the sector are expected to be challenging over the next 12 months

*Large Cap: More Than INR 20,000 Cr Market Cap *Mid & Small Cap: Less Than INR 20,000 Cr Market Cap

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