Market snapshot

Equities - India	Close	Chg .%	CYTD.%
Sensex	83,535	0.4	6.9
Nifty-50	25,574	0.3	8.2
Nifty-M 100	60,124	0.5	5.1
Equities-Global	**Close**	**Chg .%**	**CYTD.%**
S&P 500	6,832	1.5	16.2
Nasdaq	23,527	2.3	21.8
FTSE 100	9,787	1.1	19.7
DAX	23,960	1.7	20.3
Hang Seng	9,443	1.9	29.5
Nikkei 225	50,912	1.3	27.6
Commodities	**Close**	**Chg .%**	**CYTD.%**
Brent (US$/Bbl)	62	-2.1	-15.8
Gold ($/OZ)	4,116	2.9	56.8
Cu (US$/MT)	10,781	0.8	24.6
Almn (US$/MT)	2,854	0.7	12.9
Currency	**Close**	**Chg .%**	**CYTD.%**
USD/INR	88.7	0.0	3.6
USD/EUR	1.2	-0.1	11.6
USD/JPY	154.2	0.5	-1.9
YIELD (%)	**Close**	**1MChg**	**CYTD chg**
10 Yrs G-Sec	6.5	-0.02	-0.3
10 Yrs AAA Corp	7.2	-0.01	0.0
Flows (USD b)	**10-Nov**	**MTD**	**CYTD**
FIIs	-0.46	-0.15	-15.9
DIIs	0.65	3.19	75.1
Volumes (INRb)	**10-Nov**	**MTD***	**YTD***
Cash	1,095	1155	1069
F&O	2,46,265	2,82,723	2,30,318

Note: Flows, MTD includes provisional numbers.
*Average

Today's top research idea

Bajaj Finance: Mixed quarter with in-line earnings; minor cut in growth guidance

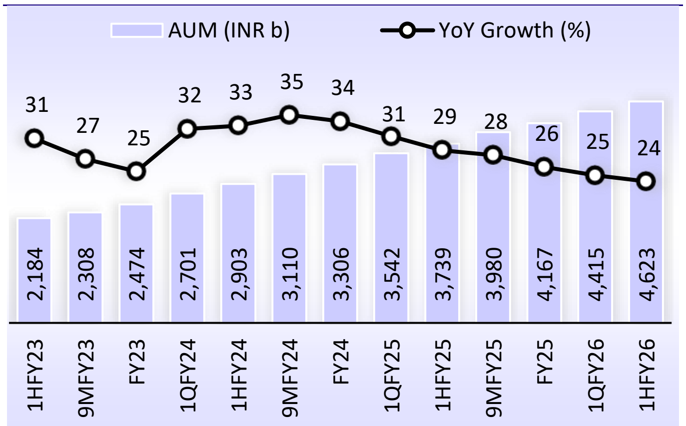
- BAF reported a mixed quarter in 2QFY26. Management trimmed its FY26 AUM growth guidance to 22-23% (from 24-25%). Asset quality was impacted by stress in MSME and the captive 2W/3W portfolio, with management now expecting credit costs to remain at the upper end of the guided range.
- BAF now expects NIMs to broadly remain at the current levels for the remainder of FY26 (vs. the earlier expectation of a ~10bp expansion in 2H).
- The stock trades at 5x FY27E P/BV and ~26x FY27E P/E. Despite a healthy PAT CAGR of ~25% over FY25-FY28E and RoA/RoE of 4.2%/22% in FY28E, we see limited upside catalysts given the rich valuations and lack of near-term valuation re-rating triggers.
- Reiterate our Neutral rating on BAF with a TP of INR1,160 (premised on 4.8x Sep'27E BVPS).

Research covered

Cos/Sector	Key Highlights
Bajaj Finance	Mixed quarter with in-line earnings; minor cut in growth guidance
Britannia Industries	Big guard change; leadership transition in focus
JSW Infrastructure	Capacity expansion on track; integrated logistics strategy to accelerate growth
Petronet LNG	Stable 2Q performance; volume recovery crucial
Other Updates	Global Health | KPIT Tech. | Emami | JSW Cement | Craftsman Auto | Signature Global | Fine Organics | Safari Inds. | Birla Corpn. | VA Tech Wabag | Prince Pipes | Life Insurance | ONGC | Vodafone Idea | Jindal Stain. | Gujrat Gas | K E C Intl. | Triveni Turbine | Syrma SGS Tech. | Cello World | G R Infraproject | Sri Lotus | Ellen. Indl. Gas | V-Mart Retail

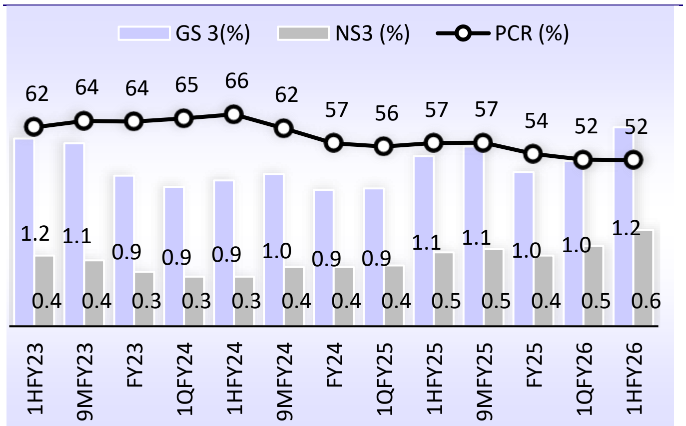
Chart of the Day: Bajaj Finance (Mixed quarter with in-line earnings)

AUM grew at 24% YoY



Source: MOFSL, Company

GS3 rose ~20bp QoQ (%)



Source: MOFSL, Company

Research Team (Gautam.Duggad@MotilalOswal.com)

In the news today

Kindly click on textbox for the detailed news link

1

CarTrade to buy CarDekho, eyes $1.2 billion-plus deal in one of India’s biggest auto-tech deals

In a major consolidation move in India’s online automobile marketplace, CarTrade Tech is set to acquire CarDekho (Girnar Software Pvt. Ltd.). the deal is in advanced stages and is expected to be structured as a cash-and-stock transaction.

2

Glenmark Pharma gets China approval for RYALTRIS nasal spray to treat allergic rhinitis

Glenmark Pharmaceuticals Ltd said its wholly-owned subsidiary, Glenmark Specialty S.A., announced that the National Medical Products Administration (NMPA) of China has approved RYALTRIS Compound Nasal Spray

3

Novo Nordisk, Emcure Pharma to launch weight-loss drug under new brand

Danish drugmaker Novo Nordisk has partnered with India's Emcure Pharmaceuticals to distribute its weight-loss drug under a new brand Poviztra. The deal will help expand the availability and marketing of this weight-loss medicine, especially in areas where Novo Nordisk’s reach is limited.

4

JK Tyre plans to invest ₹5,000 cr in 6 years to boost production capacity

JK Tyre and Industries is gearing up to invest another Rs 5,000 crore over the next 5-6 years to expand its production capacity, including some dedicated lines for export markets, according to Chairman and Managing Director Raghupati Singhania.

5

Radisson Hotel Group to expand to over 200 unique locations in India

The Radisson Hotel Group plans to expand its footprint to more than 200 unique locations across India in the coming years, driven by rising demand from tier-2 and tier-3 cities, infrastructure growth, and multiple opportunities in leisure and religious travel markets.

6

Andhra Pradesh govt grants composite license to Hindustan Zinc for tungsten, associated mineral block

The Andhra Pradesh government on Monday said it granted a composite license to Hindustan Zinc Ltd for a tungsten and associated mineral block spread over 308 hectares in Sri Sathyasai district.

7

Haldiram's eyes this US sandwich brand to take on Subway, Tim Hortons

The Haldiram Group is now exploring a major shift into western-style quick service restaurants (QSR). The company is in advanced discussions with US-based Inspire Brands to bring its popular sandwich chain Jimmy John’s to India through an exclusive franchise partnership.

Bajaj Finance

Estimate change	⟷
TP change	↑
Rating change	⟷

Bloomberg	BAF IN
Equity Shares (m)	6222
M.Cap.(INRb)/(USDb)	6751.4 / 76.1
52-Week Range (INR)	1103 / 644
1, 6, 12 Rel. Per (%)	5/19/51
12M Avg Val (INR M)	8951

Financials & Valuations (INR b)

Y/E March	FY25	FY26E	FY27E
Net Income	450	539	663
PPP	300	362	448
PAT	168	203	257
EPS (INR)	27	33	41
EPS Gr. (%)	16	21	27
BV/Sh. (INR)	156	183	218
Ratios			
NIM (%)	9.9	9.7	9.7
C/I ratio (%)	33.2	32.9	32.5
RoA (%)	4.0	3.9	4.0
RoE (%)	19.3	19.3	20.6
Payout (%)	20.7	16.0	15.1
Valuations			
P/E (x)	40.2	33.2	26.2
P/BV (x)	7.0	5.9	5.0
Div. Yield (%)	0.5	0.5	0.6

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	54.7	54.7	54.7
DII	14.5	14.6	15.1
FII	22.1	21.7	20.9
Others	8.8	8.9	9.4

FII includes depository receipts

CMP: INR1,085 TP: INR1,160 (+7%) Neutral

Mixed quarter with in-line earnings; minor cut in growth guidance

Weak commentary on MSME continues but credit cost guidance maintained

- Bajaj Finance (BAF)'s PAT grew 23% YoY to ~INR49.5b in 2QFY26 (in line). PAT in 1HFY26 grew at ~23% YoY and we expect PAT in 2HFY26 to grow at ~19% YoY. 2Q NII grew 22% YoY to ~INR107.8b (in line). Non-interest income stood at ~INR23.8b (up 13% YoY). Growth in other operating income moderated as recoveries from the written-off pool plateaued. The company expects non-interest income to grow by 13-15% in FY26.
- Opex rose ~18% YoY to ~INR43b (in line). PPoP stood at INR88.7b (in line), up 21% YoY. 2Q RoA/RoE stood at 4.5%/19.1%.
- 2Q NIM was broadly stable QoQ at ~9.55%. Management expects an additional ~5bp reduction in CoF in FY26, with CoF at 7.55-7.6% in FY26. However, NIMs are likely to remain broadly stable, as the company intends to pass on any CoF benefit to customers. We estimate NIM of ~9.7% each in FY26/FY27.
- Management shared that credit costs remained elevated in the captive 2W/3W and MSME portfolios, with the captive 2W/3W business (~1.5% of AUM) contributing ~8% of total loan losses in the quarter. It further shared that BAF has reduced unsecured MSME disbursements by ~25%, and expects MSME AUM growth to moderate to ~10-12% in FY26.
- Management revised its FY26 AUM growth guidance to 22-23% (from 24-25%) to reflect the growth moderation in the MSME segment and a lower growth guidance in the mortgage (BHFL) portfolio. We model AUM growth of 23%/25% in FY26/FY27E.
- While early bucket trends remain stable with 3MOB, 6MOB and 9MOB cohorts showing improvement and vintage performance progressing positively across segments, the company guided for FY26 credit costs at the upper end of the 1.85-1.95% band. However, as the captive 2W/3W portfolio continues to run down, new businesses become a higher proportion in the AUM mix, and the MSME book stabilizes, management expects credit costs to improve in 2HFY26, with a more significant improvement anticipated in FY27. We model credit costs (as a % of loans) of ~1.95%/1.8% in FY26/FY27E.
- We reduce our FY27/FY28 PAT estimates by 2-3%. We estimate a CAGR of ~24%/25% for AUM/PAT over FY25-FY28E and expect BAF to deliver RoA/RoE of ~4.2%/22% in FY28E.
- The stock trades at 5x FY27E P/BV and ~26x FY27E P/E. Despite a healthy PAT CAGR of ~25% over FY25-28E and RoA/RoE of 4.2%/22% in FY28E, we see limited upside catalysts given the rich valuations and lack of near-term valuation re-rating triggers. **Maintain our Neutral rating on the stock with a TP of INR1,160 (premised on 4.8x Sep'27E BVPS).**

AUM grew ~24% YoY; captive 2W/3W portfolio continues to decline

- Total customer franchise rose to 106.5m (up 20% YoY/4% QoQ). New customer acquisitions stood at ~4.1m (vs. ~4m YoY and ~4.7m QoQ). New loan bookings rose ~26% YoY to 12.2m.
- Total AUM grew 24% YoY and ~4.7% QoQ to INR4.62t. QoQ AUM growth was driven by gold loans (+18%), LAS (+8%), urban sales finance (+13%), consumer finance (+5%), rural finance (+11% QoQ) and commercial loans (+7%).
- Management shared that new businesses such as gold loans, new car financing, and CV and tractor financing are scaling up well and contributed ~3% of AUM growth in 2Q. These segments, along with LAP, are witnessing healthy momentum and are helping to offset the moderation in MSME and captive auto financing.

Asset quality deteriorates; credit costs to be at upper end of guidance

- Asset quality deteriorated, with GNPA rising ~18bp QoQ to ~1.24% and NS3 rising ~10bp QoQ to ~0.6%. PCR on stage 3 declined ~10bp QoQ to ~51.8%. BAF shared that the captive 2W/3W portfolio contributed ~12bp to the QoQ increase in GS3, while the MSME segment accounted for ~6bp.
- Credit costs stood at ~INR22.7b (in line). Annualized credit costs stood at 205bp (PQ: 202bp and PY: 213bp). Management shared that gold loans and new car finance continue to exhibit structurally lower credit costs. As the share of these products increases and the captive 2W/3W portfolio continues to decline, the company expects a meaningful reduction in overall credit costs in FY27.

Highlights from the management commentary

- Management shared that Mr. Manish Jain (MD of Bajaj Financial Securities) has been elevated as Deputy CEO. With this, the company will have four Deputy CEOs and three COOs forming the core executive committee.
- Even if there are further repo rate cuts, management does not expect any meaningful reduction in CoF in FY26, as such benefits would come too late in the financial year to have any material impact.
- The company targets credit costs in the non-captive 2W/3W business to be about one-third of the credit costs in the captive auto financing portfolio.

Valuation and view

- BAF reported a mixed quarter in 2QFY26. AUM rose 24% YoY and management trimmed its FY26 AUM growth guidance to 22-23%. Asset quality was impacted by stress in MSME and the captive 2W/3W portfolio, with management now expecting credit costs to remain at the upper end of the guided range. NIMs were stable and the company now expects NIMs to broadly remain at the current levels for the remainder of FY26 (vs. the earlier expectation of a ~10bp expansion in 2H).
- The stock trades at 5x FY27E P/BV and ~26x FY27E P/E. Despite a healthy PAT CAGR of ~25% over FY25-FY28E and RoA/RoE of 4.2%/22% in FY28E, we see limited upside catalysts given the rich valuations and lack of near-term valuation re-rating triggers. Consequently, we reiterate **our Neutral rating on the stock with a TP of INR1,160 (premised on 4.8x Sep'27E BVPS).**

Quarterly Performance (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	2Q FY26E	Act V/s Est
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	1,40,492	1,49,870	1,57,682	1,63,591	1,71,447	1,77,960	1,86,787	1,96,679	6,11,636	7,32,871	1,79,333	-1
Interest expenses	56,839	61,493	63,856	65,520	69,177	70,113	74,039	77,898	2,47,708	2,91,227	71,806	-2
Net Interest Income	**83,653**	**88,377**	**93,826**	**98,072**	**1,02,270**	**1,07,847**	**1,12,747**	**1,18,781**	**3,63,928**	**4,41,645**	**1,07,528**	0
YoY Growth (%)	24.5	22.8	22.6	22.4	22.3	22.0	20.2	21.1	23.0	21.4	21.7	
Other Operating Income	20,531	21,084	22,901	21,096	23,831	23,848	24,870	25,001	85,612	97,550	23,886	0
Net Income	**1,04,185**	**1,09,461**	**1,16,727**	**1,19,168**	**1,26,101**	**1,31,695**	**1,37,617**	**1,43,782**	**4,49,540**	**5,39,195**	**1,31,413**	**0**
YoY Growth (%)	24.1	23.8	25.5	22.7	21.0	20.3	17.9	20.7	24.0	19.9	20.1	
Operating Expenses	34,709	36,390	38,670	39,493	41,230	42,959	44,892	48,183	1,49,261	1,77,264	42,879	0
Operating Profit	**69,475**	**73,071**	**78,057**	**79,675**	**84,871**	**88,736**	**92,725**	**95,599**	**3,00,279**	**3,61,931**	**88,534**	0
YoY Growth (%)	25.3	25.2	27.1	24.3	22.2	21.4	18.8	20.0	25.5	20.5	21.2	
Provisions and Cont.	16,847	19,091	20,433	23,289	21,202	22,688	23,132	22,652	79,660	89,674	22,568	1
Profit before Tax	**52,654**	**54,015**	**57,624**	**56,474**	**63,676**	**66,081**	**69,593**	**72,947**	**2,20,796**	**2,72,257**	**65,966**	0
Tax Provisions	13,534	13,877	14,572	11,018	16,023	16,604	18,025	18,774	53,002	69,426	17,085	-3
Net Profit	**39,120**	**40,137**	**43,052**	**45,456**	**47,653**	**49,478**	**51,569**	**54,173**	**1,67,795**	**2,02,832**	**48,881**	1
YoY Growth (%)	13.8	13.0	18.3	18.9	21.8	23.3	19.8	19.2	16.0	21.0	21.8	
Key Operating Parameters (%)												
Fees to Net Income Ratio	19.7	19.3	19.6	17.7	18.9	18.1	18.1	17.4				
Credit Cost	1.99	2.13	2.16	2.33	2.02	2.05	1.98	1.84				
Cost to Income Ratio	33.3	33.2	33.1	33.1	32.7	32.6	32.6	33.5				
Tax Rate	25.7	25.7	25.3	19.5	25.2	25.1	25.9	25.7				
Balance Sheet Parameters												
AUM (INR B)	3,542	3,739	3,980	4,167	4,415	4,623	4,909	5,125				
Change YoY (%)	31.1	28.8	28.0	26.0	24.6	23.6	23.3	23.0				
Loans (INR B)	3,497	3,675	3,902	4,078	4,325	4,525	4,821	5,037				
Change YoY (%)	31.8	28.6	27.4	25.0	23.7	23.1	23.6	23.5				
Borrowings (INR B)	3,048	3,192	3,349	3,573	3,718	3,952	4,207	4,432				
Change YoY (%)	29.6	25.5	26.9	23.4	22.0	23.8	25.6	24.1				
Loans/Borrowings (%)	114.7	115.1	116.5	114.1	116.3	114.5	114.6	113.6				
Asset Quality Parameters (%)												
GS 3 (INR B)	30.5	39.5	44.6	39.7	45.2	56.9						
Gross Stage 3 (% on Assets)	0.86	1.06	1.12	0.96	1.03	1.24						
NS 3 (INR B)	13.4	17.0	19.1	18.4	21.7	26.5						
Net Stage 3 (% on Assets)	0.38	0.46	0.48	0.44	0.50	0.60						
PCR (%)	85.5	57.1	57.2	53.7	51.9	53.4						
Return Ratios (%)												
ROAA (Rep)	4.63	4.5	4.5	4.6	4.5	4.5						
ROAE (Rep)	19.86	19.1	19.08	19.1	19	19.1						

E: MOFSL Estimates

Britannia Industries

BSE SENSEX	S&P CNX
83,535	25,574

Stock Info

Bloomberg	BRIT IN
Equity Shares (m)	241
M.Cap.(INRb)/(USDb)	1477.4 / 16.7
52-Week Range (INR)	6337 / 4506
1, 6, 12 Rel. Per (%)	3/6/1
12M Avg Val (INR M)	2082

Financials & Valuations (INR b)

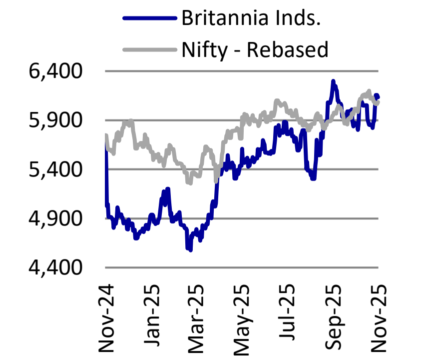
Y/E March	2026E	2027E	2028E
Sales	197.7	223.6	246.8
Sales Gr. (%)	10.2	13.1	10.4
EBITDA	37.3	42.7	47.7
EBITDA mrg. (%)	18.9	19.1	19.4
Adj. PAT	26.1	30.5	34.6
Adj. EPS (INR)	108.4	126.4	143.5
EPS Gr. (%)	18.0	16.6	13.5
BV/Sh.(INR)	211.8	258.7	320.8
Ratios			
RoE (%)	55.2	53.7	49.5
RoCE (%)	42.9	43.8	41.9
Payout (%)	71.0	62.5	56.4
Valuation			
P/E (x)	56.6	48.5	42.7
P/BV (x)	29.0	23.7	19.1
EV/EBITDA (x)	38.9	33.7	29.8
Div. Yield (%)	1.3	1.3	1.3

Shareholding Pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	50.6	50.6	50.6
DII	19.4	18.7	16.4
FII	15.0	15.6	17.9
Others	15.0	15.2	15.2

FII includes depository receipts

Stock Performance (one-year)



CMP: INR6,134 | TP: INR7,150 (+17%) | Buy

Big guard change; leadership transition in focus

- **Mr. Varun Berry, Vice Chairman, Managing Director & CEO, has tendered his resignation after a 13-year stint with the company. The board has accepted his resignation and waived his notice period and relieved with immediate effect. Britannia (BRIT) has been one of India's best turnaround stories, with massive success in execution, growth, share gain, cost efficiencies, and supply chain. Under his leadership, BRIT focused on five strategic planks: distribution, marketing, innovation, cost efficiencies and developing adjacent businesses. The business at times (before his tenure) was considered a commodity business with a weak operating margin profile. The same changed significantly: EBITDA margins jumped from 7% in FY13 to 18% in FY25 (peak of 19% in FY21) and PAT margins leapfrogged from 4% in FY13 to 12% in FY25 (peak of 14% in FY21). During his tenure, the revenue, EBITDA, PAT and market-cap have seen a CAGR of 10%, 18%, 20% and 25% during FY13-FY25.**
- **Therefore, it will be a big shoe to fill by the recently appointed CEO, Mr. Rakshit Hargave, who will join on 15th Dec'25. In the interim, Mr. N. Venkataraman, currently ED and CFO, will hold the additional charge of CEO of the company. Mr. Venkataraman has been associated with BRIT for almost two decades. Mr. Hargave has around three decades of work experience in several consumer companies, including Birla Opus, Beiersdorf, HUL, Jubilant Foodworks, and Nestle India.**
- **In the near term, there can be pressure on the stock considering Mr. Berry's long and successful stint and his quick exit (without notice period) despite the time gap before the new CEO joins. With this change, the focus on the new CEO and his strategic layout will be crucial, but growth recovery will be a key monitorable in the near term. The interesting part is that overall consumption macros are improving, and we hope Mr. Hargave can bring in fresh energy to BRIT.**
- **We recently upgraded our rating on BRIT from Neutral to BUY with a TP of INR7,150.**

Key achievements of Mr. Berry at Britannia

- When Mr. Berry took over the baton of BRIT in 2013, the mandate was to put the company on the growth trajectory. Under his leadership, BRIT focused on five strategic planks: distribution, marketing, innovation, cost efficiencies and developing adjacent businesses.
- BRIT's profitability improved drastically. EBITDA margins jumped from 6.8% in FY13 to 17.8% in FY25, reached peak of 19.1% in FY21. PAT margins surged from 4.2% in FY13 to 12.3% in FY25 (peak of 14.1% in FY21).
- From just 7k RPDs (rural distributors) in FY15, Mr. Berry took the figure to 31k in FY25, along with going deeper into the hinterland, targeting four key states in the Hindi belt. Mr. Berry deployed a slew of initiatives: direct tele-sales, SMS blasts, digital campaigns, etc. The direct reach to retailers was increased from ~1.3m in FY16 to ~2.9m in FY25.

- He also ensured that distributors follow a 'zero-day' inventory model and discontinued most of the third-party resources in sales and manufacturing.
- Mr. Berry ensured to drive cost efficiencies across line items. He relentlessly focused on saving costs, as BRIT largely operates in a low-margin category. He was able to systematically cut BRIT’s fixed and variable costs and saved 2% of sales annually. He reduced the distance to market between products and consumers and the distance travelled by supplies to factories.
- He invested in the R&D center, increased in-house manufacturing capacities, focused on premiumisation, scaled up distribution, tried to understand consumer preference, and started venturing into new categories such as rusks, croissants, dairy, salty snacks and wafers.

Brief overview about Mr. Hargave

- Mr. Hargave joined Birla Opus Paints in **Nov’21** and served as its CEO for **four years** until his resignation, effective 5th Dec’25. Under his leadership, Birla Opus successfully established itself as a credible challenger in the decorative paints category, focusing on premiumization and experiential retail formats.
- Mr. Hargave is a seasoned business leader with almost three decades of experience across leading consumer companies.
- Before joining Birla Opus, he held senior roles at Beiersdorf (NIVEA), where he led operations across India, Africa, ASEAN, and ANZ regions.
- At HUVR, he worked as Sales and Marketing Director, followed by senior positions at Kimberly Clark Lever and Lakme Lever, where he served as COO. He also held a leadership position with Jubilant Foodworks where he was instrumental in launching innovative consumer propositions (such as Domino’s Pizza’s 30 minute delivery model).
- Academically, Mr. Hargave holds a B. Tech in Electrical Engineering from IIT (BHU), Varanasi, and an MBA from the Faculty of Management Studies (FMS), Delhi.

Mr. Hargave’s key accomplishments at Birla Opus

- Orchestrated the rapid buildout of Birla Opus, managing a capex of ~INR100b to establish six integrated manufacturing plants in strategic locations across India.
- Expanded the distribution network to over 10,000 towns (vs. earlier guidance of 8,500) and 50,000 dealers, with growing depth in Tier-2/3 towns. The product portfolio has grown to 191 products with over 1,750 SKUs across six decorative paint categories.
- Invested aggressively in marketing, with high-impact campaigns and IPL sponsorships that built brand recall and consumer interest, while initiating experiential store formats for differentiated customer engagement.
- Drove outreach strategies targeting painters, contractors, and influencers to break the industry dominance of incumbents, especially Asian Paints.
- Built and led high-performing teams, guiding Birla Opus through its start-up, disruption, and scale phases in a challenging macro environment for the paint industry.

10 November 2025

Company Update | Sector: Logistics & Ports

JSW Infrastructure

BSE SENSEX	S&P CNX
83,535	25,574

Stock Info

Bloomberg	JSWINFRA IN
Equity Shares (m)	2100
M.Cap.(INRb)/(USDb)	585.5 / 6.6
52-Week Range (INR)	349 / 218
1, 6, 12 Rel. Per (%)	-10/-8/-14
12M Avg Val (INR M)	678
Free float (%)	16.4

Financials Snapshot (INR b)

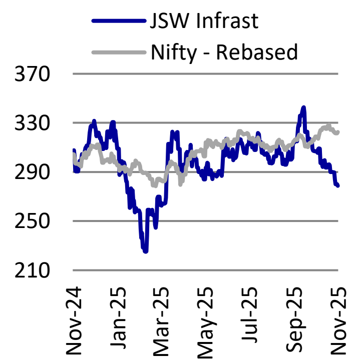
Y/E March	2026E	2027E	2028E
Net Sales	53.3	65.4	84.3
EBITDA	26.0	33.0	44.8
Adj. PAT	15.9	18.8	26.8
EBITDA Margin (%)	48.7	50.4	53.1
Adj. EPS (INR)	7.5	8.9	12.6
EPS Gr. (%)	7.3	18.6	42.1
BV/Sh. (INR)	52.3	60.2	71.9
Ratios			
Net D/E (x)	0.2	0.2	0.1
RoE (%)	15.3	15.8	19.1
RoCE (%)	12.2	12.6	15.4
Payout (%)	13.3	11.3	7.9
Valuations			
P/E (x)	37.4	31.5	22.2
P/BV (x)	5.4	4.6	3.9
EV/EBITDA (x)	23.9	18.7	13.6
Div. Yield (%)	0.4	0.4	0.4
FCF Yield (%)	-14.5	33.8	50.3

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	83.6	83.6	85.6
DII	2.5	2.8	2.5
FII	8.2	7.6	5.6
Others	5.7	6.0	6.3

FII Includes depository receipts

Stock's performance (one-year)



CMP: INR279 TP: INR360 (+29%) Buy

Capacity expansion on track; integrated logistics strategy to accelerate growth

- JSW Infrastructure (JSWINFRA) has consistently outperformed major ports in terms of volume, posting growth of ~15%/~9% in FY24/FY25, against major ports' growth of ~8%/~5%. However, volume growth was muted in 1HFY26, recording only 4% YoY, primarily due to a maintenance shutdown at JSW Steel's Dolvi plant and subdued performance at the Paradip iron ore terminal. Despite the soft volume growth in 1HFY26, the company's long-term expansion plans across ports remain on track and are expected to support sustained volume growth going forward.
- In 2QFY26, JSWINFRA signed a 30-year concession agreement with the Syama Prasad Mookerjee Port Authority for the reconstruction and mechanization of berths. With a permissible draft of 7 meters and a planned capacity of 0.45m TEUs (~6.3MTPA), this project aims to strengthen its presence in eastern India's container trade. Management expects interim operations at the Kolkata Container Terminal to commence by the end of FY26, thereby supporting volume growth.
- JSWINFRA is executing multiple brownfield and greenfield expansion projects, with plans to scale from 177MTPA currently to 400MTPA by FY30. Projects under execution totaled **121.6MTPA,** including the Kolkata Container Terminal (6.3MTPA), Tuticorin (7MTPA), and JNPA Liquid Terminal (4.5MTPA), with completion expected across FY26-28. JSWINFRA is undertaking strategic capacity upgrades at Mangalore, Southwest Port, Dharamtar, and Jaigarh, targeting a combined expansion of over 40MTPA. Landmark greenfield projects such as the Keni Port (30MTPA), Jatadhar Port (30MTPA), and a 302km slurry pipeline in Odisha are progressing well, all scheduled for commissioning by FY28-30.
- Alongside ports, JSWINFRA is pursuing an aggressive logistics infrastructure build-out under JSW Ports Logistics, supported by an investment plan of INR90b through FY30. This expansion is expected to deliver revenue of INR80b and EBITDA of INR20b at scale.
- With a balanced east-west coast presence and expanding inland logistics, JSWINFRA is well-placed to benefit from India's push for multimodal integration and port-led industrial growth. **We estimate volume/revenue/EBITDA/APAT CAGR of 15%/24%/26%/23% over FY25-28 and reiterate BUY with a TP of INR360 (based on 17x FY28 EV/EBITDA).**

Pursuing capacity expansion while strengthening third-party cargo share

- JSWINFRA continues to deliver resilient performance, supported by a diversified cargo mix, rising third-party share (49% in FY25 vs 25% in FY22), and steady execution of new assets.

- Despite a softer start in 2QFY26, management remains confident of achieving 8-10% cargo growth for FY26, aided by capacity additions and stronger activity in the second half. Further, JSWINFRA is strategically positioned to capitalize on India's growing port infrastructure needs, with a goal to expand its port capacity to 400MTPA by FY30 from 177MTPA as of Sept'25. Recent expansions at JNPA, Tuticorin, Mangalore, and PNP ports have already increased its capacity to 177MTPA as of Sept'25.
- On the greenfield side, strategic developments like Keni Port in Karnataka, Jatadhar Port in Odisha, and the Odisha slurry pipeline represent transformative infrastructure plays that can unlock new hinterland connectivity and long-term growth corridors. Execution has consistently remained on track, supported by proven project management capabilities and access to group synergies
- The Indian government's Maritime India Vision 2030 and long-term goal to quadruple port capacity to 10,000MTPA by 2047 create a favorable environment. JSWINFRA, as a leading private player, is well-positioned to capture a significant share of this growth through expansions and new projects.

Robust logistics business expansion

- In 2QFY26, the logistics segment recorded revenue of INR1.6b, supported by an improved EBITDA margin of ~15%. Navkar reported a strong operational performance, with EXIM volumes rising 22% YoY to 79,000 TEUs and domestic cargo volumes increasing 45% YoY to 0.39m tons.
- In FY26, the logistics business is expected to contribute INR7-8b in revenue and ~INR1b in EBITDA, driven by improved operations at Navkar and increased traction from recently added infrastructure.
- JSWINFRA has outlined an INR90b capex plan by FY30 for its ports logistics business, targeting INR80b revenue and INR20b EBITDA, with an EBITDA margin of 25%. Management expects group volumes to contribute 35-40% of the total logistics segment revenue by FY30.
- The planned INR1.7b investment in Navkar Corporation in FY26 aims to revitalize its operations and integrate the business with JSWINFRA's logistics expansion plan, targeting an increase in EBITDA to INR1b from INR410m in FY25.
- The allocation of INR6b in FY26 for rakes and Vertical Cargo Terminals (VCTs) will enhance logistics throughput and terminal efficiency. Additionally, exploring acquisition opportunities within the INR15b logistics capex budget signals proactive growth in this segment.

Valuation and view

- FY26 cargo volume growth is expected to remain at ~8-10%, with stronger traction anticipated in 2HFY26. JSWINFRA's long-term vision includes expanding its port capacity to 400MTPA by FY30 and developing a logistics platform aimed at generating INR80b in revenue and a 25% EBITDA margin. Backed by aggressive yet disciplined capex, customer diversification, and multimodal infrastructure expansion, JSWINFRA remains well-positioned for structural growth across India's maritime and logistics value chain.
- We expect JSWINFRA to strengthen its market dominance, leading to a 15% volume CAGR over FY25-28. This, along with a sharp rise in logistics revenue, is expected to drive a 24% CAGR in revenue and a 26% CAGR in EBITDA over the same period. **We reiterate our BUY rating on the stock with a TP of INR360 (based on 17x FY28 EV/EBITDA).**

Petronet LNG

Estimate change	↓
TP change	⟷
Rating change	⟷

Bloomberg	PLNG IN
Equity Shares (m)	1500
M.Cap.(INRb)/(USDb)	416.5 / 4.7
52-Week Range (INR)	350 / 266
1, 6, 12 Rel. Per (%)	-2/-16/-21
12M Avg Val (INR M)	743

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	476.4	502.0	507.9
EBITDA	48.1	66.6	58.7
Adj. PAT	33.3	46.7	39.6
Adj. EPS (INR)	22.2	31.1	26.4
EPS Gr. (%)	-15.3	40.3	-15.1
BV/Sh.(INR)	142.9	162.1	178.5
Ratios			
Net D:E	-0.4	-0.3	-0.3
RoE (%)	16.3	20.4	15.5
RoCE (%)	16.8	20.0	15.0
Payout (%)	38.2	38.2	38.2
Valuation			
P/E (x)	12.5	8.9	10.5
P/BV (x)	1.9	1.7	1.6
EV/EBITDA (x)	6.9	5.0	6.0
Div. Yield (%)	3.0	4.3	3.6

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	50.0	50.0	50.0
DII	11.7	10.9	11.8
FII	28.0	29.0	27.3
Others	10.3	10.1	10.9

FII includes depository receipts

CMP: INR278 TP: INR390 (+40%) Buy

Stable 2Q performance; volume recovery crucial

- **PLNG's 2QFY26 revenue/EBITDA came in line with our estimate at INR110b/11.2b. The company booked additional provisions of INR1.3b against UoP dues during the quarter. UoP trade receivables of INR289m were waived off during 2Q. EBITDA adjusted for UoP provisioning and waiver stood 10% above our estimate. Reported PAT was in line at INR8.1b, aided by higher-than-expected other income.**
- **Total volumes came in line with our estimate at 228tbtu. Dahej utilization was in line with our estimates, while Kochi utilization stood 12% above est. We note that spot LNG prices dipped QoQ in 2Q, averaging USD11.8/mmbtu (USD12.4 in 1Q).**
- **The 5mmtpa capacity expansion at the Dahej terminal is now expected to be operational by the end of Mar'26, reflecting a delay of about three months. Considering this delay and the recent softness in service volumes, we revise our FY26 volume assumption for the Dahej terminal to 16.9mmtpa (from 17.1mmtpa earlier), leading to a 9% reduction in our FY26 PAT estimate.**
- **According to our DCF analysis (WACC: 10.5%), at CMP, PLNG is pricing in an unrealistic scenario of a 20% decline in tariffs at the Dahej and Kochi terminals in FY28, with no tariff hike thereafter and 0% terminal growth. At 8.9x FY27E P/E and a ~4.3% dividend yield, we believe valuations are inexpensive. We reiterate our BUY rating with a DCF-based TP of INR390.**

Key highlights from the management commentary

- Kochi terminal reported record-high utilization during the quarter, driven by BPCL's Kochi refinery starting cargo imports.
- **Update on Dahej petchem expansion:** As of 10 Nov'25, more than INR6b of capex has been incurred on this project.
- **Gopalpur terminal:** Land has been acquired, and the revised Environmental Clearance (EC) has been resubmitted. The company is expecting the clearance soon (no timeline shared).
- Regas revenue contribution stood at INR7.5b. In 2Q, inventory gain stood at INR410m. Trading gains were nil during the quarter.

UoP provisioning and waiver weigh on 2Q performance

- PLNG's 2QFY26 revenue was in line with our estimate at INR110b.
- EBITDA fell 7% YoY to INR11.2b (4% below our estimate).
  - The company booked additional provisions of INR1.3b against UoP dues during the quarter. UoP trade receivables of INR289m were waived off during 2Q. **EBITDA adjusted for UoP provisioning and waiver stood 10% above the estimate.**
- Reported PAT was in line with our estimate at INR8.1b, down 5% YoY, supported by higher-than-expected other income.
  - **PAT adjusted for UoP provisioning, and the waiver stood 23% above the estimate.**

- Spot LNG prices fell QoQ in 2Q, averaging USD11.8/mmbtu (USD12.4 in 1Q).
- Operational performance:
  - Total volumes came in line with our estimate at 228tbtu. No spot volumes were recorded during the quarter.
  - Dahej utilization was in line with our estimates, while Kochi utilization stood 12% above our estimates.
- **As of Sep'25**, provisions on UoP dues stood at INR7.4b.
- UoP dues of INR13.9b (net of provision: INR6.6b) were included in trade receivables as of Sep'25. PLNG has obtained bank guarantees from some customers to recover UoP charges. While some customers have not given balance confirmations toward these dues, management is confident of recovering such charges.
- The Board declared an interim dividend of INR7/sh (FV: INR10/sh).

Valuation and view

- As per our DCF analysis (WACC: 10.5%), at CMP, PLNG is pricing in an unrealistic scenario of a 20% decline in tariffs at the Dahej and Kochi terminals in FY28, with no tariff hike thereafter and 0% terminal growth. At 8.9x FY27E P/E and a ~4.3% dividend yield, we believe valuations are inexpensive.
- Our DCF-based TP of INR390 (WACC: 10.5%, TG = 2%) assumes a 10% tariff cut in FY28, followed by a 4% rise for both the terminals. While we have incorporated the full capex for the petchem plant, we value it conservatively at 0.5x FY29E P/B and discount this back to FY27.

Standalone – Quarterly Earnings (INR b)

Y/E March	FY25				FY26					Var	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE	2QE	(%)	(%)	(%)
Net Sales	**134.2**	**130.2**	**122.3**	**123.2**	**118.8**	**110.1**	**120.9**	**128.8**	**113.6**	**-3**	**-15**	**-7**
YoY Change (%)	*15.1*	*3.9*	*-17.1*	*-10.7*	*-11.4*	*-15.5*	*-1.2*	*4.5*	*-12.8*			
EBITDA	**15.6**	**12.0**	**12.5**	**15.1**	**11.6**	**11.2**	**11.8**	**14.0**	**11.6**	**-4**	**-7**	**-4**
Margin (%)	*11.7*	*9.2*	*10.2*	*12.3*	*9.8*	*10.1*	*9.8*	*10.8*	*10.2*			
Depreciation	1.9	2.0	2.1	2.1	2.1	2.1	2.2	2.2	2.0			
Interest	0.7	0.7	0.7	0.6	0.6	0.6	0.6	0.6	0.6			
Other Income	2.2	2.0	2.0	2.0	2.4	2.4	1.4	1.4	1.5			
PBT	**15.2**	**11.4**	**11.7**	**14.5**	**11.4**	**10.8**	**10.3**	**12.6**	**10.5**	**3**	**-5**	**-5**
Rate (%)	*24.9*	*25.7*	*25.8*	*26.0*	*25.1*	*25.6*	*25.2*	*19.4*	*25.2*			
Reported PAT	**11.4**	**8.5**	**8.7**	**10.7**	**8.5**	**8.1**	**7.7**	**10.2**	**7.8**			
YoY Change (%)	*44.5*	*3.6*	*-27.2*	*45.1*	*-25.5*	*-4.9*	*-11.0*	*-5.1*	*-7.4*			
Margin (%)	*8.5*	*6.5*	*7.1*	*8.7*	*7.2*	*7.3*	*6.4*	*7.9*	*6.9*			
Key Assumptions												
Total Volumes (Tbtu)	262.0	239.0	228.0	205.0	220.0	228.0	229.4	235.7	227.5	**0**	**-5**	**4**
Dahej utilization (%)	*112%*	*102%*	*96%*	*85%*	*94%*	*95%*	*97%*	*100%*	*96%*	**-1**	**-6**	**2**
Kochi utilization (%)	*22%*	*22%*	*24%*	*25%*	*21%*	*27%*	*24%*	*23%*	*24%*	**12**	**21**	**31**

Global Health

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	MEDANTA IN
Equity Shares (m)	269
M.Cap.(INRb)/(USDb)	318.2 / 3.6
52-Week Range (INR)	1457 / 995
1, 6, 12 Rel. Per (%)	-13/-5/5
12M Avg Val (INR M)	418

Financials & Valuations (INR b)

Y/E MARCH	FY26E	FY27E	FY28E
Sales	42.6	49.7	56.1
EBITDA	9.2	12.1	14.0
Adj. PAT	6.1	8.0	9.6
EBIT Margin (%)	16.7	20.0	21.0
Cons. Adj. EPS (INR)	22.6	29.6	35.6
EPS Gr. (%)	16.9	31.1	20.1
BV/Sh. (INR)	143.8	168.2	197.5
Ratios			
Net D:E	0.1	0.0	(0.0)
RoE (%)	16.7	19.0	19.5
RoCE (%)	14.0	16.7	17.6
Payout (%)	16.7	17.6	17.6
Valuations			
P/E (x)	52.2	39.8	33.1
EV/EBITDA (x)	35.0	26.2	22.4
EV/Sales (x)	7.5	6.4	5.6
Div. Yield (%)	0.3	0.4	0.5
FCF Yield (%)	0.7	1.2	1.2

Shareholding pattern (%)

As of	Sep-25	Jun-25	Sep-24
Promoter	33.0	33.0	33.0
DII	13.0	12.2	11.1
FII	11.5	11.6	12.2
Others	42.6	43.2	43.7

FII includes depository receipts

CMP: INR1,184 TP: INR1,480 (+25%) Buy

Healthy growth in patient volume and realization

Noida/Ranchi opex keeps EBITDA growth in check

- Global Health (Medanta) delivered better-than-expected revenue (9% beat) in 2QFY26. However, it delivered marginally lower-than-expected EBITDA/PAT (3%/2% miss) for the quarter.
- In-patient (IP) and out-patient (OP) volumes saw healthy mid-teen YoY growth for the fourth consecutive quarter.
- Realization per patient (ARPOB) increased due to the rising share of Oncology in case mix and better realization in other therapies.
- The developing hospital segment reported robust YoY growth for the third consecutive quarter, largely supported by the increase in patient volume. The recent commissioning of the Noida hospital should boost patient volume going forward.
- We trim our earnings estimates by 6%/2%/3% for FY26/FY27/FY28, factoring in additional costs from operations at Noida/Ranchi hospitals and a moderation in the profitability of matured hospitals. We value Medanta at 30x 12M forward EV/EBITDA to arrive at a TP of INR1,480.
- We expect a CAGR of 15%/16%/23% in revenue/EBITDA/PAT on the back of improved traction in developing hospitals (Lucknow/Patna) and scale-up in Noida hospitals. Medanta's established franchise would help it to sustain the performance of matured hospitals. Medanta is also expanding the number of beds at the existing locations and new locations (Mumbai/ South-Delhi/Pithampura/Guwahati), taking the total bed capacity from 3,435 to 4,082 by FY27 and 6,382 once all the current projects are commercialized. Maintain BUY.

Revenue growth remains firm on the back of IPD/OPD volume uptick

- In 2QFY26, sales grew 15% YoY to INR11b (vs our est: INR10.1b).
- EBITDA margin was largely stable at 21% YoY (our est: 23.5%).
- EBITDA declined 1.5% YoY to INR2.3b (in line).
- Medanta had a one-time gain of INR160m on account of reversed stamp duty payable to the government of Delhi NCR due to the merger of Medanta Holding Private Limited and the Holding Company.
- Adjusting for one-off gain, PAT grew 11.4% YoY to INR1.5b. (in line)
- Mature hospitals' revenue (67% of total revenue) grew 5.4% YoY to INR7.2b, EBITDA stood at INR1.7b, and margins contracted 120bp YoY to 23.5%.
- Developing hospitals' revenue (33% of total revenue) grew 29.7% YoY to INR3.6b, EBITDA stood at INR915m and margins contracted 450bp YoY to 25.6%.

Highlights from the management commentary

- Medanta launched its Noida hospital in Sep’25 and has onboarded 150+ doctors till now at this site. Revenue/opex stood at INR39m/INR197m in 2QFY26.
- At the Noida hospital, insurance empanelment will be completed soon.
- Additional FSI approval is received for its Mumbai hospital, increasing the scope of bed capacity expansion from 500 to 750 beds now. The project cost is revised to INR15.3b accordingly.
- Medanta has onboarded 49+ doctors at sites, excluding Noida. It witnessed minimal attrition of doctors at its hospitals.
- International patient volume remains strong for Medanta.

Consolidated - Quarterly Earning Model

Y/E March	FY25				FY26				FY25	FY26E	FY26E	vs Est
INRm	**1Q**	**2Q**	**3Q**	**4Q**	**1Q**	**2Q**	**3QE**	**4QE**			**2QE**	(%)
Gross Sales	**8,611**	**9,566**	**9,434**	**9,312**	**10,308**	**10,992**	**10,529**	**11,146**	**36,923**	**42,975**	**10,080**	9%
YoY Change (%)	11.4	13.3	12.8	15.2	19.7	14.9	11.6	19.7	12.7	16.4	5.4	
Total Expenditure	6,699	7,222	7,023	7,066	8,038	8,683	8,170	8,582	28,008	33,474	7,712	
EBITDA	**1,912**	**2,344**	**2,412**	**2,247**	**2,270**	**2,309**	**2,358**	**2,564**	**8,915**	**9,501**	**2,369**	-3%
YoY Change (%)	3.7	7.3	8.9	17.6	18.7	-1.5	-2.2	14.1	7.6	6.6	1.1	
Margins (%)	22.2	24.5	25.6	24.1	22.0	21.0	22.4	23.0	24.1	22.1	23.5	
Depreciation	515	555	519	493	451	497	535	566	2,082	2,050	521	
Interest	180	160	163	150	138	171	160	165	653	634	155	
Other Income	219	182	160	229	205	197	252	284	791	938	245	
PBT before EO expense	**1,437**	**1,811**	**1,891**	**1,833**	**1,886**	**1,838**	**1,916**	**2,116**	**6,972**	**7,756**	**1,938**	-5%
Extra-Ord expense/(Income)	0	0	0	-499	196	160	0	0	-499	356	0	
PBT	**1,437**	**1,811**	**1,891**	**1,334**	**2,081**	**1,998**	**1,916**	**2,116**	**6,473**	**8,111**	**1,938**	3%
Tax	374	503	462	321	492	414	402	455	1,659	1,763	450	
Rate (%)	26.0	27.8	24.4	24.0	23.6	20.7	21.0	21.5	25.6	21.7	23.2	
Minority Interest & Profit/Loss of Asso. Cos.	0	0	0	0	0	0	0	0	0	0	0	
Reported PAT	**1,063**	**1,308**	**1,429**	**1,014**	**1,590**	**1,584**	**1,513**	**1,661**	**4,813**	**6,348**	**1,488**	6%
Adj PAT	**1,063**	**1,308**	**1,429**	**1,393**	**1,440**	**1,458**	**1,513**	**1,661**	**5,193**	**6,070**	**1,488**	-2%
YoY Change (%)	4.2	4.5	15.6	9.4	35.6	11.4	5.9	19.2	8.6	16.9	13.8	
Margins (%)	12.3	13.7	15.1	15.0	14.0	13.3	14.4	14.9	14.1	14.1	14.8	

E: MOFSL Estimates

KPIT

Estimate change	↓
TP change	↔
Rating change	↔

Bloomberg	KPITTECH IN
Equity Shares (m)	274
M.Cap.(INRb)/(USDb)	327 / 3.7
52-Week Range (INR)	1563 / 1021
1, 6, 12 Rel. Per (%)	2/-11/-22
12M Avg Val (INR M)	1586
Free float (%)	60.6

Financials & Valuations (INR b)

Y/E Mar	FY26E	FY27E	FY28E
Sales	65.3	74.3	85.6
EBIT Margin (%)	16.4	17.4	17.5
PAT	7.8	10.0	11.9
EPS (INR)	28.4	36.5	43.5
EPS Gr. (%)	(2.1)	28.2	19.2
BV/Sh. (INR)	130.2	154.1	182.5
Ratios			
RoE (%)	24.1	25.8	26.0
RoCE (%)	22.5	26.1	29.2
Payout (%)	35.0	35.0	35.0
Valuations			
P/E (x)	41.9	32.7	27.4
P/BV (x)	9.2	7.7	6.5
EV/EBITDA (x)	22.0	18.4	15.8
Div Yield (%)	0.8	1.1	1.3

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	39.4	39.5	39.5
DII	23.9	22.4	17.5
FII	15.1	16.3	21.9
Others	21.6	21.9	21.1

FII Includes depository receipts

CMP: INR1,193 TP: INR1,500 (+26%) Buy

In transition; margins intact

Growth to re-accelerate from 4QFY26

- KPIT Technologies (KPIT) reported revenue of USD181m in 2QFY26, up 0.3% QoQ in CC terms vs. our estimate of flat growth. Growth was led by the commercial vehicles segment, up 19.3% QoQ, while the passenger car segment declined 1.3% QoQ. EBIT margin was 16.4% (down 60bp QoQ), below our estimate of 17.0%. PAT was down 1.6%/17.0% QoQ /YoY to INR1,691m (below our est. of INR2,051m).
- For 1HFY26, revenue/EBIT grew 10.2%/8.3% and PAT declined 16.4% YoY in INR terms compared to 1HFY25. We expect revenue/EBIT/PAT to grow 13.3%/6.0%/13.1% in 2HFY26.
- With an EPS CAGR of 14% over FY25-28, outpacing most peers in the ER&D space, and continued leadership in the automotive software vertical, we reiterate a BUY rating and a TP of INR1,500 (26% upside).

Our view: Transition weighs on growth, not on margins

- **KPIT transitioning from services to solutions:** We believe KPIT is in the middle of a transition from a traditional services model to a *solutions-led* one, where it owns full program delivery. This now forms ~18% of revenue (2x YoY) and has temporarily cannibalized some legacy revenue streams, making near-term growth appear softer. Organic revenue declined 2.2% QoQ CC in 2QFY26 (vs. consensus est. of -3%), partly offset by the CareSoft consolidation. Management expects this transition phase to stabilize, with organic growth turning positive from 2H as large deal ramps kick in.
- **Asia remains mixed; China emerging as a bright spot:** We note that Asia has been relatively soft (declined 10% QoQ on the back of an 8% QoQ decline in 1Q), though management expects a gradual uptick led by **India and China**. Early traction in China with both local and global OEMs is encouraging, with initial revenue expected from **4QFY26,** while **Japan and** Korea are expected to contribute more meaningfully from FY27 as new programs scale. We think Asia will recover gradually, with China likely remaining the key variable in the near term.
- **Margins to remain steady despite integration and wage costs:** EBITDA margin stood at **21.1%,** broadly in line with expectations. Management reiterated its **FY26 margin guidance of ~21%**, despite wage hikes spread across 3Q and 4Q. We believe margins will hold steady through 2H, supported by a higher number of solution-led projects, productivity gains from AI-led automation, and continued pyramid optimization. Overall, we see margins holding near 21% through FY26, with a potential uptick in FY27 as large deals scale and synergy benefits from CareSoft start to flow through.
- **FY26 a consolidation year:** We think FY26 will remain a year of consolidation, with muted top line and resilient margins as KPIT absorbs its model shift and integrates CareSoft. We expect momentum to pick up from **4QFY26**, supported by large deal ramp-ups and improving regional demand. In our view, **FY27 is likely to mark a phase of gradual acceleration**, as solution-led revenues scale, SDV programs mature, and contributions from **Europe, India, and China** broaden. Management remains confident of a **steady and meaningful recovery** through FY27, albeit not a sharp 'hockey-stick' rebound.

Valuations and changes to our estimates

- KPIT stands to benefit from OEMs' transformation programs toward SDVs, driven by its strong software engineering capabilities. However, client reprioritization and delays in production development timelines for new architectures have weighed on momentum.
- KPIT's transition from services to solutions should help it retain competitiveness in a challenging environment. Furthermore, the CareSoft acquisition is expected to support growth recovery in 2H.
- That said, due to higher depreciation linked to the CareSoft acquisition and a miss on other income, we cut our FY26 estimates by ~4%. Nevertheless, with an expected EPS CAGR of 14% over FY25–28, outpacing most peers in the ER&D space and continued leadership in the automotive software vertical, we reiterate our **BUY** rating with a TP of INR 1,500 (26% upside), valuing the stock at 38x Jun'27E EPS.

Beat on organic revenue but miss on margins; deal TCV up 12% YoY

- USD revenue came in at USD181m, up 0.3% QoQ in CC terms vs. our estimate of flat growth. Organic revenue declined 2.2% QoQ CC (vs. the consensus estimate of -3%).
- Growth was led by the commercial vehicles segment, up 19.3% QoQ, while the passenger car segment declined 1.3% QoQ.
- In terms of geographies, US and Asia declined 4.4%/10.2% QoQ in USD terms, while Europe rose 12.9%.
- EBIT margin was 16.4% (down 60bp QoQ), below our estimate of 17%.
- Deal TCV stood at USD232mn, up 12% YoY.
- PAT declined 1.6%/17.0% QoQ/YoY to INR1,691m (below our est. of INR2,051m). DSO at the end of 2QFY26 stood at 49 days.
- The net headcount increased 334 employees to 12,879 (up 2.6% QoQ) in 2QFY26.

Key highlights from the management commentary

- Client behavior is evolving as KPIT transitions from pure engineering services to end-to-end solution ownership. The solutions-led business—where KPIT takes complete ownership and delivery responsibility—has doubled YoY, driving both revenue visibility and margin expansion.
- Client discussions have turned more positive, with improving macro stability and tariff clarity. Specific areas of traction include **Autonomous Systems, After-Sales Diagnostics, Cybersecurity, and SDV (Software Defined Vehicles)**, particularly across Europe, India, and China.
- EV-related impairments seen in select clients are not widespread—alternate powertrain programs (like hybrid and hydrogen) continue, while core revenue drivers remain Digital Cockpit, Middleware, and Validation services.
- Organic growth remained soft due to client program delays; however, strong ramp-ups expected from 4QFY26 will aid sequential improvement.
- Management guided for flat-to-modest growth in 3QFY26 (organic) and meaningful acceleration in 4QFY26 as large deal ramps kick in.

- CareSoft Italy and N-Dream entities will be fully consolidated from 3QFY26, adding incremental revenue and strategic access to European OEM programs.
- Management reaffirmed its FY26 EBITDA margin guidance of ~21%, despite wage hikes spread across 3Q and 4Q.

Valuation and view

- KPIT remains well-placed to benefit from OEMs' shift toward SDVs, supported by strong software engineering capabilities. We trim FY26 estimates by ~4% on higher depreciation from CareSoft and lower other income. With an expected EPS CAGR of 14% over FY25-28 and continued leadership in automotive software, we reiterate **BUY** with a TP of INR 1,500 (26% upside; 38x Jun'27E EPS).

Quarterly Performance

Y/E March	FY25				FY26				FY25	FY26E	Est.	Var. (%
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QFY26	/ bp)
Revenue (USD m)	**165**	**173**	**176**	**177**	**178**	**181**	**189**	**195**	**691**	**743**	**178**	**1.5**
QoQ (%)	3.8	4.8	1.7	0.6	0.5	1.8	4.5	3.0			0.3	146bp
Revenue (INR m)	**13,646**	**14,714**	**14,780**	**15,283**	**15,388**	**15,877**	**16,779**	**17,282**	**58,423**	**65,325**	**15,570**	**2.0**
YoY (%)	24.3	22.7	17.6	16.0	12.8	7.9	13.5	13.1	19.9	11.8	5.8	209bp
GPM (%)	**35.3**	**34.8**	**36.6**	**36.1**	**35.2**	**37.3**	**36.0**	**35.9**	**35.7**	**36.1**	**35.7**	**156bp**
SGA (%)	14.2	14.3	15.5	15.0	14.2	16.2	15.0	14.8	14.8	15.0	14.8	135bp
EBITDA	**2,882**	**3,018**	**3,122**	**3,230**	**3,239**	**3,351**	**3,524**	**3,647**	**12,251**	**13,760**	**3,254**	**3.0**
EBITDA Margin (%)	**21.1**	**20.5**	**21.1**	**21.1**	**21.0**	**21.1**	**21.0**	**21.1**	**21.0**	**21.1**	**20.9**	**21bp**
EBIT	**2,356**	**2,457**	**2,538**	**2,651**	**2,610**	**2,604**	**2,701**	**2,800**	**10,002**	**10,715**	**2,647**	**-1.6**
EBIT Margin (%)	**17.3**	**16.7**	**17.2**	**17.3**	**17.0**	**16.4**	**16.1**	**16.2**	**17.1**	**16.4**	**17.0**	**-60bp**
Other income	417	417	92	-81	39	73	201	207	845	521	125	-41.2
ETR (%)	26.2	28.0	27.1	26.4	27.1	26.7	26.0	26.0	26.9	26.4	26.0	66bp
PAT	**2,042**	**2,037**	**1,870**	**1,997**	**1,719**	**1,691**	**2,148**	**2,225**	**7,945**	**7,783**	**2,051**	**-17.6**
QoQ (%)	24.2	-0.2	-8.2	6.8	-13.9	-1.6	27.0	3.6			19.3	
YoY (%)	52.4	44.6	20.4	21.5	-15.8	-17.0	14.9	11.4	32.7	-2.0	0.7	
EPS (INR)	7.5	7.5	6.8	8.9	6.3	6.2	7.9	8.1	29.0	28.4	7.5	-17.5

Emami

Estimate change	↓
TP change	↓
Rating change	↔

Bloomberg	HMN IN
Equity Shares (m)	439
M.Cap.(INRb)/(USDb)	229.5 / 2.6
52-Week Range (INR)	741 / 498
1, 6, 12 Rel. Per (%)	-4/-23/-27
12M Avg Val (INR M)	377

Financials & Valuations (INR b)

Y/E March	2026E	2027E	2028E
Sales	39.5	42.8	46.0
Sales Gr. (%)	3.6	8.4	7.5
EBITDA	10.4	11.4	12.3
EBIT Margin (%)	26.2	26.8	26.8
Adj. PAT	8.9	9.6	10.3
Adj. EPS (INR)	20.3	21.9	23.6
EPS Gr. (%)	0.2	7.8	7.8
BV/Sh.(INR)	68.7	75.8	83.1
Ratios			
RoE (%)	31.2	30.3	29.7
RoCE (%)	34.8	33.4	32.5
Payout (%)	56.6	59.3	61.4
Valuation			
P/E (x)	25.9	24.0	22.3
P/BV (x)	10.6	9.6	8.8
EV/EBITDA (x)	29.6	26.4	24.3
Div. Yield (%)	2.2	2.5	2.8

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	54.8	54.8	54.8
DII	25.0	24.1	21.5
FII	10.9	11.9	14.4
Others	9.2	9.2	9.3

FII Includes depository receipts

CMP: INR526 TP: INR675 (+28%) Buy

Weak delivery; recovery seems slower than anticipated

- Emami's consolidated revenue declined 10% in 2QFY26 (inline), impacted by GST 2.0-led temporary trade disruptions in Sep'25 and extended monsoon affecting the summer portfolio. Domestic revenue declined 15% YoY, along with a volume decline of 16% (est. -13%). Domestic business (ex-Talc/Heat Powder) declined by 12% on a high base. The talc/heat powder revenue dipped 76% YoY. The non-impacted portfolio delivered 10% growth in 2QFY26. International business delivered 8% growth despite persistent macro and geopolitical headwinds.
- The GST rate revision has benefited 88% of Emami's domestic portfolio; now more than 93% of the portfolio is at a 5% GST rate. The management alluded that from Oct'25 onwards, the trade sentiments and deferred winter loading are recovering; thus, it is expecting 2H to be better than 1H. However, the revenue growth guidance of high single-digit to low double-digit appears slower than anticipated following the sharp dip in 2Q revenue.
- The strategic investments portfolio grew 16% YoY, while healthcare inched up 1% YoY. The rest of the categories dipped YoY. Kesh King declined 23%, and the company relaunched the product as Kesh King Gold. The male grooming range dipped 9% YoY, while the Smart and Handsome brand launched 12 new SKUs across sunscreens, shower gels, under-eye creams, deodorants, face serums, and sheet masks, broadening its relevance across the male grooming spectrum.
- Emami's gross margin expanded marginally by 30bp YoY to 71%, aided by stable input prices. However, EBITDA margin contracted 580bp YoY to 22.4% due to higher investments and employee costs. We expect ~27% EBITDA margin for FY26 and FY27.
- Growth recovery guidance is slower than expected for 2HFY26; however, stable RM costs are positive for sustaining a healthy operating margin. We cut our estimates by 2-4% for FY26-27. However, the stock valuation remains comfortable, and **we reiterate our BUY rating with a TP of INR675 (premised on 30x Sep'27E EPS).**

Weak but in-line performance; volume dips ~16% YoY

- **Trade disruption and extended monsoon hurt revenue growth:** Consol. net sales declined 10% YoY to INR7,985m (est. INR8,018m). Domestic business revenue declined 15% YoY, along with a volume decline of 16% (est. -13% and -3% in 1QFY26). Domestic business (excluding talc and heat powders) declined by 12%. Talc/Heat powders' revenue dipped 76% YoY and faced a second challenging quarter as excessive rains impacted offtakes in the category on a high comparative base. GST 2.0 implementation caused temporary trade disruptions in Sep'25; however, from Oct'25 onwards, trade sentiments and deferred winter loading are recovering. Excluding GST-impacted categories, the non-impacted portfolio delivered 10% growth in 2QFY26. International business revenue grew 8% YoY.

- **EBITDA margin contracts sharply**: Gross margin expanded marginally by 30bp YoY to 71% (est. 70%), aided by input price stability. Employee expenses and ad spending rose 7% each, while other expenses declined 8% YoY. However, EBITDA margin contracted 580bp YoY to 22.4% (est. 21.4%).
- Emami's EBITDA was down 29% YoY to INR1,785m (est. INR1,719m). PBT dipped 33% YoY to INR1,520m (est. INR1,472m). APAT declined 27% YoY to INR1,711m (est. INR1,594m).
- In 1HFY26, Emami's revenue/EBITDA/PAT dipped 5%/16%/12%.

Key highlights from the management commentary

- Trade and consumer purchases were deferred in anticipation of lower MRPs, while distributors prioritized liquidation of higher-cost inventory, leading to temporary moderation in sales.
- The company saw a recovery in Oct'25 with trade sentiment improving and deferred winter loading picking up; the first 10 days of November also witnessed healthy winter portfolio loading.
- Winter portfolio loading has been healthy across regions, and the company remains optimistic about a strong winter season.
- Sachets accounted for ~20% of the domestic portfolio and experienced a grammage increase, while the rest of the portfolio witnessed MRP reductions to align with the revised GST rates.
- **The company expects high single-digit growth in 3QFY26, with the potential to deliver double-digit growth if the winter season continues to perform well.**

Valuation and view

- Emami's core categories are niche, and they have been witnessing slow user addition over the last five years. That said, the company is focusing on rebranding its portfolio to reduce the seasonal dependence. Moreover, Emami continues to strengthen its distribution reach predominantly in alternate channels (MT, e-com, and QC).
- In addition to macro tailwinds, trade normalcy and winter portfolio loading in 3QFY26 are expected to aid the company's performance going forward. Despite a weak 2Q performance, the growth guidance for the near term is not very encouraging. However, stable RM costs are positive, and management expects operational margin to remain healthy. **We reiterate our BUY rating on the stock with a TP of INR675 (premised on 30x Sep'27E EPS).**

Consol. Quarterly performance (INR m)

Y/E MARCH	FY25				FY26E				FY25	FY26E	FY26E	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Domestic volume growth (%)	8.7	1.7	4.0	5.0	-3.0	-16.0	7.0	30.0	4.9	4.5	-13.0	
Net Sales	**9,061**	**8,906**	**10,495**	**9,631**	**9,041**	**7,985**	**11,622**	**10,831**	**38,092**	**39,478**	**8,018**	**-0.4%**
YoY change (%)	9.7	3.0	5.3	8.1	-0.2	-10.3	10.7	12.5	6.5	3.6	-10.0	
Gross Profit	**6,131**	**6,296**	**7,377**	**6,346**	**6,276**	**5,671**	**8,176**	**7,116**	**26,150**	**27,240**	**5,613**	**1.0%**
Gross margin (%)	67.7	70.7	70.3	65.9	69.4	71.0	70.4	65.7	68.6	69.0	70.0	
EBITDA	**2,165**	**2,505**	**3,387**	**2,194**	**2,142**	**1,785**	**3,850**	**2,577**	**10,251**	**10,355**	**1,719**	**3.9%**
Margins (%)	23.9	28.1	32.3	22.8	23.7	22.4	33.1	23.8	26.9	26.2	21.4	
YoY change	13.9	7.2	7.6	4.0	-1.1	-28.7	13.7	17.5	8.0	1.0	-31.4	
Depreciation	444	447	456	435	445	453	452	459	1,782	1,808	445	
Interest	21	23	22	28	24	26	23	17	93	90	23	
Other Income	105	216	149	212	216	214	175	207	681	812	220	
PBT	**1,805**	**2,251**	**3,059**	**1,943**	**1,889**	**1,520**	**3,551**	**2,309**	**9,057**	**9,269**	**1,472**	**3.3%**
Tax	278	94	224	315	225	18	426	443	911	1,112	74	
Rate (%)	15.4	4.2	7.3	16.2	11.9	1.2	12.0	19.2	10.1	12.0	5.0	
Adj. PAT	**1,702**	**2,333**	**3,006**	**1,812**	**1,843**	**1,711**	**3,305**	**2,022**	**8,853**	**8,873**	**1,594**	**7.4%**
YoY change (%)	20.5	18.6	6.3	8.6	8.3	-26.7	10.0	11.6	12.4	0.2	-31.7	
Reported PAT	**1,506**	**2,110**	**2,790**	**1,622**	**1,643**	**1,484**	**3,102**	**1,831**	**8,027**	**8,059**	**1,375**	**7.9%**
YoY change (%)	10.1	17.2	7.0	10.5	9.1	-29.7	11.2	12.9	10.9	0.4	-34.8	

E: MOFSL Estimates

JSW Cement

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	JSWCEMEN IN
Equity Shares (m)	1363
M.Cap.(INRb)/(USDb)	171 / 1.9
52-Week Range (INR)	162 / 125
1, 6, 12 Rel. Per (%)	-12/-/-
12M Avg Val (INR M)	1134

Financial Snapshot (INR b)

Y/E Mar	FY26E	FY27E	FY28E
Sales	65.9	81.2	94.8
EBITDA	12.7	16.1	19.3
Adj. PAT	3.7	4.5	5.5
EBITDA Margin (%)	19.3	19.8	20.4
Adj. EPS (INR)	2.4	2.9	3.6
EPS Gr. (%)	n/m	22.7	25.8
BV/Sh. (INR)	45.2	48.8	52.9
Ratios			
Net D:E (x)	0.7	0.8	0.8
RoE (%)	7.5	6.1	7.1
RoCE (%)	7.4	7.3	7.9
Payout (%)	10.0	15.0	20.0
Valuations			
P/E (x)	2.4	2.9	3.6
P/BV (x)	2.8	2.6	2.4
EV/EBITDA(x)	16.8	14.0	11.8
EV/ton (USD)	114	93	82
Div. Yield (%)	0.2	0.3	0.6
FCF Yield (%)	-7.8	-4.1	2.2

Shareholding pattern (%)

As On	Sep-25	Jun-25
Promoter	72.3	72.3
DII	7.9	4.8
FII	6.3	6.8
Others	13.5	16.1

FII Includes depository receipts

CMP: INR125 TP: INR138 (+10%) Neutral

Strong volume growth; operating performance improves

Positive cement demand outlook; capacity expansion on track

- JSW Cement's (JSWC) 2QFY26 EBITDA was above our estimates, driven by higher volume and lower opex/t vs. our estimates. EBITDA increased ~65% YoY to INR2.7b (~40% beat). EBITDA/t surged ~44% YoY to INR860 (vs. est. INR657). OPM increased 5.4pp YoY to ~19% (vs. est. ~14%). It posted PAT of INR864m (~115% beat) vs. a loss of INR368m in 2QFY25.
- Management indicated that in 1HFY26, demand was impacted by extended monsoons and GST-related transitions. It remains confident of achieving mid-teen volume growth for full year. Cement prices have corrected in south and east markets due to weak demand. JSWC has achieved cost savings of INR200/t in 1H, and a similar level of cost saving is expected in 2H through various cost-saving measures. Its expansion in north region is progressing well, and Phase-I is expected to be commissioned in early 4QFY26.
- We broadly maintain our earnings estimates for FY26-28. At CMP, the stock is trading fairly at 14x/12x FY27E/FY28E EV/EBITDA. We value JSWC at 13x (earlier at 14x) Sep'27E EV/EBITDA to arrive at our revised TP of INR138 (earlier INR150). Maintain Neutral.

Sales volume up 15% YoY; blended realization/t up 2% YoY

- Consolidated revenue/EBITDA stood at INR14.4b/INR2.7b (up 17%/65% YoY and up ~7%/40% vs. estimates). Net profit stood at INR864m (115% above estimates) vs. a loss of INR368m in 2QFY25. Sales volume increased 15% YoY to 3.1mt (+7% vs. our estimates). Of this, cement volume stood at 1.7mt (up 7% YoY) and GGBS was at 1.4mt (21% YoY). Blended realization/t was up 2% YoY (down 2% QoQ) at INR4,619/t (in line).
- Opex/t declined ~4% YoY (~5% below our estimate), driven by a ~5%/1% YoY decline in variable/freight cost per ton. Other expenses/t remained flat YoY. Employee cost/t declined ~17% YoY. EBITDA/t surged ~44% YoY to INR860.
- In 1HFY26, revenue/EBITDA stood at INR30.0b/INR5.9b (up ~12%/50% YoY). Adj. PAT stood at INR2.0b vs. net loss of INR276m in 1HFY25. EBITDA/t grew ~35% YoY to INR919. OCF stood at INR5.1b vs. INR1.9m in 1HFY25. Capex stood at INR9.6b vs. INR4.8b in 1HFY25. Net cash outflow stood at INR4.6b vs. INR3.0b in 1HFY25.

Highlights from the management commentary

- Cement realization declined ~5% QoQ, while GGBS realization dipped ~1% QoQ. JSWC believes GGBS realization may remain stable, while cement realization may weaken further in Oct'25 due to weak demand.
- Premium product sales were ~58% of the trade mix in 2QFY26 vs. ~57% in 1QFY26, reflecting the company's continued thrust on premiumization.
- JSWC has guided for a total capex of INR23b for FY26, of which INR5.1b, including maintenance capex, was incurred in 2Q, taking the cumulative spending to INR9.6b in 1HFY26.

Valuation and view

- JSWC reported strong earnings in 2QFY26, led by robust volume growth and improved operating performance. Weak cement realization remains a near-term challenge. The company's variable cost/t is significantly lower than that of peers given the higher share of GGBS in its overall production (+40%). The company has achieved cost savings of INR200/t in 1H and expects another INR200/t of cost savings in 2H, led by increasing green power/AFR share, logistics optimization and positive operating leverage. Management reiterated its long-term capacity target of ~42mtpa (~34mtpa by CY28) vs. ~22mtpa currently.
- We estimate a CAGR of ~18%/31% in revenue/EBITDA over FY25-28, driven by higher sales volume, pricing improvement and cost efficiency. EBITDA/t is estimated to be INR919/INR957/INR1,001 in FY26/FY27/FY28 vs. INR699 in FY25. We estimate debt to remain elevated due to higher capex of INR56b over FY25-28E. Net debt is estimated to be INR57.2b in FY28E vs. INR32.3b as of Sep'25. Net debt-to-EBITDA ratio is estimated at similar levels of 3.0x by FY28E. We value JSWC at 13x (earlier at 14x) Sep'27E EV/EBITDA to arrive at our revised TP of INR138 (earlier INR150). Maintain Neutral.

Quarterly Performance (Consolidated)

Y/E March	FY25				FY26				FY25	FY26E	FY26	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Net Sales	**14.5**	**12**	**14**	**17.1**	**15.6**	14.4	15.8	20.2	**58.1**	**65.9**	**13.5**	**7**
YoY Change (%)					7.8	17.4	10.0	18.0	0.0	13.4	0.0	
Total Expenditure	12.1	10.6	12.2	14.6	12.4	11.7	13.0	16.1	49.5	53.2	11.5	**1**
EBITDA	**2.3**	**2**	**2**	**2.5**	**3.2**	2.7	2.7	4.1	**8.6**	**12.7**	**1.9**	**40**
YoY Change (%)					38.8	65.2	27.5	62.7	-20.1	47.9		
Margins (%)	16.1	13.2	14.9	14.6	20.7	18.6	17.3	20.2	14.8	19.3	14.2	**440**
Depreciation	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.9	3.1	3.3	0.8	**-1**
Interest	1.1	1.1	1.2	1.1	1.0	1.0	1.2	1.6	4.5	4.8	1.1	**-6**
Other Income	0.2	0.3	0.3	0.2	0.2	0.2	0.2	0.4	1.0	1.1	0.3	**-16**
PBT before EO Expense	**0.7**	**0.0**	**0.4**	**0.8**	**1.6**	**1.1**	**1.0**	**2.0**	**2.0**	**5.7**	**0.3**	**245**
Extra-Ord loss/ (income)	0.3	0.4	0.7	0.1	14.7	-	-	-	1.4	14.7	-	**-**
PBT after EO Expense	**0.4**	**-0.3**	**-0.2**	**0.7**	**-13.0**	**1.1**	**1.0**	**2.0**	**0.5**	**-9.0**	**0.3**	**245**
Tax	0.3	0.0	0.3	0.6	0.6	0.5	0.1	0.3	1.2	1.5	0.1	**546**
Prior period tax adjustment	-	-	-	-	-	-	-	-	-	-	-	**-**
Rate (%)	80.4	-3.9	-134.0	86.4	-5.0	41.2	12.0	13.1	0.0	0.0	22.0	
Reported PAT (pre minority)	**0.1**	**-0.3**	**-0.5**	**0.1**	**-13.7**	**0.7**	**0.8**	**1.7**	**-0.7**	**-10.5**	**0.3**	**160**
Share of loss/(profit) from JV	0.3	0.3	0.2	-0.1	-0.0	**-0.2**	**0.2**	**0.6**	1.0	1.0	-0.2	**NA**
Minority	-0.1	-0.1	-0.1	-0.2	-0.1	**-0.1**	**-0.1**	**-0.2**	-0.5	-0.5	-	**NA**
PAT Adj. for EO items & post MI	**0.1**	**-0.4**	**-0.2**	**0.4**	**1.1**	**0.9**	**0.6**	**1.1**	**-0.1**	**3.7**	**0.4**	**115**
YoY Change (%)					NA	NA	NA	173	NA	NA	0.0	
Margins (%)	0.6	-3.0	-1.4	2.4	7.1	6.0	4.0	5.6	-0.1	5.7	0.0	

Craftsman Automation

Estimate changes	↑
TP change	↑
Rating change	↔

Bloomberg	CRAFTSMA IN
Equity Shares (m)	24
M.Cap.(INRb)/(USDb)	162 / 1.8
52-Week Range (INR)	7325 / 3700
1, 6, 12 Rel. Per (%)	3/33/30
12M Avg Val (INR M)	312

Consol. Financials & Valuations (INR b)

INR b	FY26E	FY27E	FY28E
Sales	79.1	88.8	100.3
EBITDA	12.3	14.6	17.0
Adj. PAT	3.8	5.6	7.4
EPS (INR)	159.2	233.6	311.6
EPS Gr. (%)	72.8	46.7	33.4
BV/Sh. (INR)	1,347	1,565	1,853
Ratios			
RoE (%)	12.5	16.0	18.2
RoCE (%)	10.8	11.9	13.7
Payout (%)	6.3	6.4	7.7
Valuations			
P/E (x)	42.7	29.1	21.8
P/BV (x)	5.0	4.3	3.7
Div. Yield (%)	0.1	0.2	0.4
FCF Yield (%)	-3.2	4.1	3.8

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	48.7	48.7	48.7
DII	24.4	22.7	21.5
FII	15.4	15.8	16.6
Others	11.5	12.8	13.2

FII Includes depository receipts

CMP: INR6,790 TP: INR6,542 (-4%) Neutral

Earnings beat largely driven by aluminum segment

Maintains growth guidance for FY26

- Craftsman's 2QFY26 consol PAT of INR912m was ahead of our estimate of INR863m, aided by better-than-expected revenue growth, especially in the aluminum segment.
- Aluminum business should remain a key growth driver going forward on the back of a ramp-up of its alloy wheel facilities in Bhiwadi and Hosur, steady order visibility from both domestic and export customers, and benefits of restructuring of Sunbeam to be visible from FY27E. However, powertrain margins are likely to remain under pressure at least in the near term as Craftsman looks to develop products for data center applications, which are significantly high-gestation projects (3-4 years for SOP). After the recent run-up in the stock, most of the positives seem factored in at **42.7x FY26E and at 29.1x FY27E consolidated EPS**. **We maintain Neutral with a TP of INR6,542 (valued at 24x Sep'27E EPS)**.

Earnings beat driven by strong performance in aluminum segment

- Craftsman's 2QFY26 results included the full impact of the recently acquired subsidiaries. Hence, YoY growth rates are not comparable. Consolidated revenue grew 65% YoY to INR20b (above our est. of INR18b). Revenue grew 12.2% QoQ and was supported by the aluminum segment's ramp-up.
- Among segments, aluminum segment margins improved 160bp QoQ (down 230bp YoY) to 11.7%, ahead of our estimate of 10.2%. On the other hand, powertrain segment margins declined 60bp QoQ to 14.6%, below our estimate of 15.2%. Industrial segment margin also contracted 80bp QoQ to 1.4%, below our estimate of 2.2%.
- Gross margin rose 90bp YoY to 45.3**%**.
- Consolidated margins came largely in line with our estimate at 15.1%. However, given the better-than-expected revenue growth, EBITDA grew 14% to INR3b even on QoQ basis and was 9% ahead of our estimate of INR2.8b.
- Craftsman reported an exceptional loss of INR5m due to relocation-related costs for the Gurugram facility of Sunbeam.
- Overall, PAT grew 20% QoQ (+48% YoY) to INR912m.
- On a consol basis, Craftsman's cash outflow stood at INR1.3b largely due to highly adverse working capital. Further, it had invested about INR5.7b in capex for 1H. Thus, free cash outflow stood at INR7b as of Sep'25.
- 1HFY26 revenue/EBITDA/PAT grew 60%/45%/38% to INR37.9b/INR5.7b/INR1.6b. In 2H, we expect Craftsman's revenue/EBITDA/PAT to grow 24%/50%/97% to INR41.2b/INR6.6b/INR2.2b.

Highlights from the management interaction

- Management expects consolidated revenue to continue to grow in double digits over the next several years. 2HFY26 performance is likely to exceed 1H performance as the new aluminum and alloy-wheel facilities ramp up and Sunbeam's operations stabilize.
- The Kothavadi plant is currently in phase 1 and is operational for engineering components. Management has reiterated a long-term revenue guidance of USD100m from the stationary engines business by FY30. Half of the order book (USD50m) has already been secured, and the remaining is under advanced stages of negotiations. Commercial revenue is expected to flow in from FY29 as these are long-gestation projects.
- Management has indicated that improved margins for the aluminum business are sustainable for the foreseeable future as the setup costs for the Bhiwadi plant have normalized, and the Hosur facility is currently in the ramp-up phase. Further, sharing of infrastructure for Bhiwadi plant with Sunbeam is also helping drive better margins.
- Sunbeam reported revenue of INR3.3b in 2QFY26. EBITDA margins currently stand at 6%. While revenue is likely to remain stable in FY27, management will now focus on improving efficiencies in this business and hence expects EBITDA margin to improve to double digits by FY27.
- FY26 capex is guided at INR10b for standalone business and INR2.8b for DR Axion. Capex for Sunbeam is expected to be negligible.
- Management expects India to become a central manufacturing hub for CV powertrains and stationary engines in the coming years.
- Generators manufactured for data centers are highly tech intensive as they may shut down even with small fluctuation in power. Globally, only 8-9 companies are present in this segment, of which the top four command almost 70-80% market share. Craftsman is currently working with three of these top four global companies.

Valuation and view

- Aluminum business is likely to be a key growth driver going forward on the back of the ramp-up of its alloy wheel facilities in Bhiwadi and Hosur, steady order visibility from both domestic and export customers, and benefits of the Sunbeam restructuring to be visible from FY27E. However, powertrain margins are likely to remain under pressure at least in the near term as Craftsman looks to develop products for data center applications, which are significantly high-gestation projects (3-4 years for SOP). After the recent run-up in the stock, most of the positives seem factored in at **42.7x FY26E and at 29.1x FY27E consolidated EPS**. **We maintain Neutral with a TP of INR6,542 (valued at 24x Sep'27E EPS)**.

Quarterly (Consol) **(INR m)**

	FY25				FY26E				FY25	FY26E	2QE	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				(%)
Net operating income	**11,512**	**12,140**	**15,761**	**17,493**	**17,840**	**20,016**	**20,276**	**20,955**	**56,905**	**79,087**	**18,319**	**9.3**
Change (%)	10.9	3.0	39.5	58.3	55.0	64.9	28.6	19.8	27.8	39.0	50.9	
RM/Sales (%)	56.3	55.6	52.7	54.2	53.9	54.7	54.0	53.4	54.5	54.0	53.9	80bp
Staff Cost (% of Sales)	6.4	6.9	8.5	8.3	8.1	7.2	8.0	8.9	7.7	8.1	8.0	-80bp
Other Exp. (% of Sales)	20.1	21.6	26.2	23.6	23.2	23.0	22.4	21.2	23.2	22.4	23.0	0bp
EBITDA	**1,973**	**1,928**	**1,990**	**2,436**	**2,649**	**3,019**	**3,163**	**3,459**	**8,327**	**12,291**	**2,766**	**9.1**
EBITDA Margins (%)	17.1	15.9	12.6	13.9	14.9	15.1	15.6	16.5	14.6	15.5	15.1	0bp
Non-Operating Income	48	64	86	52	50	96	45	48	251	238	55	
Interest	492	413	583	679	663	770	820	845	2166	3098	600	
Depreciation	725	762	1035	949	1019	1090	1138	1269	3470	4516	1100	
Minority Int/Share of Profit	61	-4	-2	-2	-2	-4	-4	-4	-10	-14	0	
PBT after EO items	**744**	**821**	**313**	**755**	**937**	**1,253**	**1,254**	**1,397**	**2,951**	**4,929**	**1,121**	**11.8**
Eff. Tax Rate (%)	28.5	24.9	58.6	11.6	25.7	27.5	22.9	18.4	23.3	22.9	23.0	
Rep. PAT	**532**	**617**	**129**	**668**	**696**	**909**	**967**	**1,140**	**2,263**	**3,799**	**863**	**5.2**
Change (%)	-28.6	-34.7	-82.3	7.1	30.9	47.3	647.7	70.8	-25.7	67.8	39.9	
Adj. PAT	**532**	**617**	**242**	**750**	**757**	**912**	**967**	**1,140**	**2,263**	**3,799**	**863**	**5.7**
Change (%)	-28.6	-34.7	-66.9	20.3	42.3	47.9	298.9	52.1	-25.7	67.8	39.9	

E: MOFSL Estimates

Signature Global

Estimate change	↔
TP change	↓
Rating change	↔

Bloomberg	SIGNATUR IN
Equity Shares (m)	141
M.Cap.(INRb)/(USDb)	143.5 / 1.6
52-Week Range (INR)	1420 / 988
1, 6, 12 Rel. Per (%)	-2/-18/-25
12M Avg Val (INR M)	568

Financials & Valuations (INR b)

Y/E Mar	FY26E	FY27E	FY28E
Sales	43.6	74.0	105.0
EBITDA	7.9	17.7	26.0
EBITDA (%)	18.2	23.9	24.7
Adj. PAT	7.8	17.6	26.0
EPS (INR)	55.7	125.3	184.8
EPS Gr. (%)	674.8	124.7	47.5
BV/Sh. (INR)	107.5	232.7	417.5
Ratios			
Net D/E	0.7	0.3	0.0
RoE (%)	70.0	73.6	56.8
RoCE (%)	26.0	40.9	40.9
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	18.3	8.2	5.5
P/BV (x)	9.5	4.4	2.4
EV/EBITDA (x)	19.4	8.7	5.5
Div Yield (%)	0.0	0.0	0.0

Shareholding pattern (%)

As On	Sep-25	Mar-25	Sep-24
Promoter	69.6	69.6	69.6
DII	5.5	5.2	4.7
FII	10.6	10.4	12.2
Others	14.3	14.9	13.5

CMP: INR1,022 TP: 1,383 (+35%) Buy

Robust 2H launch pipeline; collection pace a key monitorable

- Signature Global (SIGNATUR) recorded presales of INR20.1b, down 28% YoY and 24% QoQ (in line). This was attributed to the absence of any material launches during the quarter. In 1HFY26, presales stood at INR46.5b, down 21% YoY.
- Area sold during the quarter stood at 1.3msf, down 44% YoY and 17% QoQ (9% above our estimates). In 1HFY26, volumes were 3msf, down 33% YoY.
- Average sales realization stood at INR15,000/sqft, up 28% YoY and down 8% QoQ (8% below our est.). In 1HFY26, realizations stood at INR15,710/sqft, up 17% YoY.
- Total units sold during the quarter were ~573, down 46% YoY and 26% QoQ. In 1HFY26, units sold were 1,351, down 33% YoY.
- Collections stood at INR9.4b, up 2% YoY and 1% QoQ (8% below estimates). In 1HFY26, they stood at INR18.7b, down 12% YoY.
- In 2QFY26, the company acquired 33.47 acres of land with a development potential of 1.76msf. In 1HFY26, the company acquired a total land of 2.3msf.
- Net debt increased to INR9.7b in 2QFY26 from INR8.9b in 1QFY26.
- Its project pipeline remains strong, comprising 17.1msf of recently launched projects, 24.3msf of upcoming developments, and 8.9msf under ongoing construction, all scheduled for execution over the next 2-3 years.
- **P&L performance:** In 2QFY26, the company reported revenue of INR3.4b, down 55%/61% YoY/QoQ (61% below estimate). In 1HFY26, revenue stood at INR12b, up 5% YoY.
- EBITDA loss stood at INR743m vs a loss of INR116m YoY. In 1HFY26, EBITDA loss stood at INR410m vs a loss of INR128m YoY.
- Adj. PAT loss in 2QFY26 stood at INR469m vs a profit of INR41m YoY. In 1HFY26, PAT loss stood at INR124m vs a profit of INR109m YoY.

Key highlights from the management commentary

- The company remains focused on middle-income and premium housing, supported by steady demand across Dwarka Expressway, SPR, and Sohna, which continue to attract high-net-worth and premium buyers.
- Achieved presales of INR47b in 1HFY26, selling 3 msf at INR15,700/sqft with 1,338 units averaging INR35m each; confident of reaching INR125b in presales and INR48b in revenue in FY26.
- Reported INR19b collections in 1HFY26, achieving ~30% of annual guidance, with 85–90% from ongoing projects; collections expected to accelerate in 2HFY26.
- Launched 2.45 msf of projects in 1HFY26 with a GDV of INR43b, including Cloverdale (Sector 71) and Titanium Phase 2.
- Plans to launch over 7.5 msf in 2HFY26 across Sectors 37D and 71 with a total GDV of INR130–140b, part of a 10msf annual launch pipeline valued at INR170b.

- Generated an INR4b operating surplus in 1HFY26, using INR1.9b for land, INR1.5b for debt servicing, and INR1.4b for approvals; net debt rose by INR0.9b.
- Total debt increased to INR9.7b in 2QFY26 to maintain FY26 net debt below 0.5x projected surplus.
- Raised INR8.75b via private placement of NCDs to fund mid-income and ESG housing projects, debt repayment, and business development.
- Plans to spend around INR11b annually on land acquisition in Gurgaon, targeting emerging greenfield locations.
- Delivered 16msf to date, with 9msf nearing completion and 4–5msf due within 5–6 quarters; pipeline of 41.5msf, of which 17.1msf (GDV ~INR230b) launched and 24.3msf (GDV INR420b) to be launched in 2–3 years.

Valuation and view

- SIGNATUR reported a strong 57% CAGR in pre-sales over FY21-25, driven by an increase in projects under execution and premiumization. As SIGNATUR gears up with a strong launch pipeline of premium projects, we expect it to deliver a 31% CAGR in bookings over FY25-28E as the growth momentum remains intact.
- We have valued the current residential portfolio by discounting the cash flows from all projects and accounting for the recent BD as well as potential land investments of INR15b for future growth.
- However, we see a lag in collections continuing since last year, and hence we have removed the premium from valuation. Rerating or derating from here onwards will be dependent on how the collections pan out in the near term.
- **We reiterate our BUY rating with a revised TP of INR1,383 (earlier INR1,760), indicating a 35% upside potential.**

Quarterly performance (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	FY26E	Var (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			2Q	
Gross Sales	**4,006**	**7,493**	**8,277**	**5,204**	**8,657**	**3,385**	**12,208**	**19,351**	**24,980**	**43,601**	**8,720**	-61%
YoY Change (%)	141.5	660.5	193.7	-25.0	116.1	-54.8	47.5	271.8	101.4	74.5	16.4	
Total Expenditure	4,019	7,609	8,142	4,766	8,324	4,128	9,989	13,233	24,535	35,673	7,135	
EBITDA	**-13**	**-116**	**135**	**439**	**332**	**-743**	**2,220**	**6,118**	**446**	**7,927**	**1,585**	NA
Margins (%)	-0.3	-1.5	1.6	8.4	3.8	-21.9	18.2	31.6	1.8	18.2	18.2	*NA*
Depreciation	52	68	75	79	76	78	88	74	274	315	63	
Interest	75	169	142	130	126	135	325	574	515	1,160	232	
Other Income	274	281	345	500	327	340	470	542	1,400	1,680	336	
PBT before EO expense	**135**	**-71**	**263**	**730**	**458**	**-615**	**2,277**	**6,012**	**1,057**	**8,133**	**1,627**	
Extra-Ord expense	2	0	0	3	1	1	0	-2	6	0	0	
PBT	**133**	**-72**	**263**	**727**	**457**	**-616**	**2,277**	**6,014**	**1,051**	**8,133**	**1,627**	
Tax	65	-113	-29	116	113	-147	84	250	39	299	60	
Rate (%)	48.8	157.9	-11.0	15.9	24.7	23.9	3.7	4.2	-3.9	-1.4	3.7	
MI & Profit/Loss of Asso. Cos.	0	0	0	0	0	0	0	1	1	1	0	
Reported PAT	**68**	**41**	**291**	**611**	**344**	**-469**	**2,193**	**5,764**	**1,011**	**7,832**	**1,566**	NA
Adj PAT	**68**	**41**	**291**	**611**	**344**	**-469**	**2,193**	**5,764**	**1,011**	**7,832**	**1,566**	NA
YoY Change (%)	-199.4	-121.3	1,195.2	46.4	408.8	-1,241.0	653.2	843.4	452.8	674.8	3,714.1	
Margins (%)	1.7	0.5	3.5	11.7	4.0	-13.8	18.0	29.8	4.0	18.0	18.0	
E: MOFSL Estimates												
Operational Performance												
Pre Sales (msf)	2.0	2.4	2.5	1.4	1.6	1.3	2.3	2.2	8.3	7.5	1.2	9%
Booking Value (INRb)	31.2	27.8	27.7	16.2	26.4	20.1	35.0	41.2	102.9	122.7	20	1%
Avg rate/sf (INR)	15,369	11,681	11,124	11,912	16,296	15,000	15,000	18,754	12457	16381	16296	-8%
Collections (INRb)	12.1	9.2	10.8	11.7	9.3	9.4	17.9	21.0	43.8	62.7	10	-8%

Fine Organic Industries

Estimate changes	⟷
TP change	⟷
Rating change	⟷

Bloomberg	FINEORG IN
Equity Shares (m)	31
M.Cap.(INRb)/(USDb)	130.4 / 1.5
52-Week Range (INR)	5494 / 3355
1, 6, 12 Rel. Per (%)	-9/-1/-21
12M Avg Val (INR M)	109

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	23.9	25.1	28.9
EBITDA	5.0	5.2	6.2
PAT	4.3	4.4	5.0
EPS (INR)	138.3	143.0	164.3
EPS Gr. (%)	8.8	3.4	14.9
BV/Sh.(INR)	849.7	980.3	1,130.3
Ratios			
Net D:E	-0.3	-0.3	-0.3
RoE (%)	17.6	15.6	15.6
RoCE (%)	17.6	15.5	15.6
Payout (%)	8.5	8.7	8.7
Valuations			
P/E (x)	30.8	29.7	25.9
P/BV (x)	5.0	4.3	3.8
EV/EBITDA (x)	24.6	23.2	19.3
Div. Yield (%)	0.3	0.3	0.3
FCF Yield (%)	-1.0	1.7	2.5

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	75.0	75.0	75.0
DII	12.0	11.9	11.6
FII	4.6	4.8	4.9
Others	8.4	8.3	8.6

FII Includes depository receipts

CMP: INR4,252 TP: INR3,820 (-10%) Sell

Earnings remain subdued as margin headwinds continue

- Fine Organic Industries (FINEORG) reported a muted operating performance, with an EBITDA decline of 10% YoY. Gross margin contracted 120bp YoY to 41.6%, while employee/other expenses increased 100bp/40bp YoY to 6.3%/12.7%.
- FINEORG has been expanding its global reach by entering new geographies and strengthening its strategic partnerships. The company incorporated a wholly-owned subsidiary, Fine Organics Americas LLC, in the US to set up a manufacturing plant. Moreover, it acquired ~159.9 acres of land in Jonesville, Union County, South Carolina, to support future expansion and manufacturing capabilities.
- We broadly maintain our earnings estimates for FY26/FY27/FY28 and estimate a revenue/EBITDA/PAT CAGR of 9% for each over FY25-FY28. FINEORG currently trades at ~32x FY27E EPS and ~25x FY27E EV/EBITDA. We value the stock at 27x FY27E EPS to arrive at our TP of INR3,820. **Reiterate Sell.**

Soft quarter with margin pressure despite stable demand

- FINEORG reported revenue of INR6b in 1QFY26, flat YoY, with overall demand remaining stable in 1HFY26.
- Exports revenue declined 10% YoY to INR3.3b, while domestic revenue grew 16% YoY to INR2.7b, driven by improved domestic demand in 2Q.
- Gross margin stood at 41.6% (down 120bp YoY), while EBITDA margin contracted 270bp YoY to 22.6% in 2QFY26, primarily due to higher raw materials costs in 2HFY26.
- EBITDA stood at INR1.3b, down 10% YoY, and PAT dipped 8% YoY to INR1b in 2QFY26.
- In 1HFY26, revenue grew 4% YoY to INR11.9b, while EBITDA/Adj. PAT declined 11%/4% to INR2.6b/INR2.2b
- Cash flow from operations stood at INR1.6b in Sep'25 vs INR1.1b in Sep'24.

Highlights from the management presentation

- Gross debt stood at INR92m in Sep'25 (the company was gross debt-free in Mar'25).
- During the quarter, its wholly-owned subsidiary, WOS Fine Organic Industries (SEZ) Private Limited, issued INR650m of preference shares as part of its equity capital structure.

Valuation and view

- The company remains focused on strengthening its global presence through investments in overseas subsidiaries, capacity expansion in the US for future expansion, and manufacturing capabilities. These initiatives are expected to support long-term growth.
- The long-term prospects for FINEORG remain healthy, as the company operates within the oleochemicals industry and has consistently driven growth through R&D innovations over the years. However, we anticipate that its performance may be adversely affected in the near-to-medium term by the following factors: 1) longer-than-expected delays in the commissioning of new capacities for expansion, and 2) existing plants operating at close to optimum utilization with no potential for debottlenecking.
- We broadly maintain our earnings estimates for FY26/FY27/FY28 and estimate a revenue/EBITDA/PAT CAGR of 9% for each over FY25-FY28. FINEORG currently trades at ~32x FY27E EPS and ~25x FY27E EV/EBITDA. We value the stock at 27x FY27E EPS to arrive at our TP of INR3820. Reiterate Sell.

Consolidated - Income Statement (INRm)

Y/E March	FY25				FY26				FY25	FY26E	FY26	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Gross Sales	5,497	5,958	5,132	6,068	5,884	5,973	5,645	6,371	22,655	23,873	6,256	-5%
YoY Change (%)	0.5	10.2	5.1	11.0	7.0	0.2	10.0	5.0	16.1	5.4	5.0	
Total Expenditure	4,100	4,452	4,142	4,872	4,648	4,621	4,523	5,071	17,566	18,863	4,980	
Gross Margin (%)	43.6%	42.8%	39.4%	39.6%	40.4%	41.6%	40.0%	39.6%	22.5%	21.0%	40.0%	
EBITDA	1,397	1,506	990	1,196	1,236	1,352	1,122	1,301	5,089	5,010	1,277	6%
Margin (%)	25.4	25.3	19.3	19.7	21.0	22.6	19.9	20.4	22.5	21.0	20.4	
Depreciation	117	124	130	148	118	128	135	140	512	521	130	
Interest	4	4	4	5	5	5	6	7	17	22	5	
Other Income	245	219	291	258	398	211	290	292	966	1,191	250	
PBT	1,521	1,597	1,146	1,300	1,581	1,430	1,272	1,376	5,527	5,729	1,392	
Tax	383	418	319	327	403	335	320	363	1,350	1,420	351	
Rate (%)	25.2	26.2	27.8	25.2	25.5	23.4	25.2	26.3	24.4	24.8	25.2	
Minority Interest & Profit/Loss of Asso. Cos.	5	5	0	-1	7	10	0	0	0	17	0	
Reported PAT	1,134	1,175	827	974	1,171	1,085	951	1,014	4,177	4,291	1,041	
Adj PAT	1,134	1,175	827	974	1,119	1,085	951	1,065	4,177	4,239	1,041	4%
YoY Change (%)	13.6	13.6	-12.2	-15.2	-1.3	-7.6	15.0	9.3	13.5	1.5	-11.4	
Margin (%)	20.6	19.7	16.1	16.1	19.0	18.2	16.9	16.7	18.4	17.8	16.6	

(INR m)

Particulars	Revised			Previous			Change (%)		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue (INR m)	23,873	25,135	28,904	24,157	25,500	29,324	-1%	-1%	-1%
EBITDA (INR m)	5,010	5,226	6,155	4,935	5,241	6,175	2%	0%	0%
PAT (INR m)	4,239	4,384	5,037	4,195	4,253	4,852	1%	3%	4%
EPS (INR)	138.3	143.0	164.3	136.8	138.7	158.2	1%	3%	4%

10 November 2025
2QFY26 Results Update | Sector: Consumer

Safari Industries

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	SII IN
Equity Shares (m)	49
M.Cap.(INRb)/(USDb)	105.3 / 1.2
52-Week Range (INR)	2837 / 1670
1, 6, 12 Rel. Per (%)	7/2/-10
12M Avg Val (INR M)	134
Free float (%)	54.6

Financials & Valuations (INR b)

Y/E MARCH	FY25	FY26E	FY27E
Sales	17.7	20.5	23.8
EBITDA	2.3	3.2	3.7
Adj. PAT	1.4	2.1	2.4
EPS (INR)	29.2	42.2	49.8
EPS Gr.%	-19.0	44.6	17.8
BV/Sh. (INR)	195.0	232.9	277.6
Ratios			
Net D:E	-0.1	-0.2	-0.3
RoE (%)	16.1	19.7	19.5
RoCE (%)	14.9	18.2	17.7
Payout (%)	5.1	10.3	10.3
Valuations			
P/E (x)	71.9	49.7	42.2
P/B (x)	10.8	9.0	7.6
EV/EBITDA (x)	45.2	31.8	26.6
Div. yield (%)	0.1	0.2	0.2

Shareholding pattern (%)

As On	Sep-25	Jun-25	Sep-24
Promoter	44.9	45.4	45.4
DII	26.1	24.7	22.9
FII	12.3	13.1	12.2
Others	16.7	16.9	19.5

CMP: INR2,099 TP: INR2,700 (+29%) Buy

Consistent performance; volume rises 16% YoY

Safari Industries (Safari)'s 2QFY26 print came in above our estimate; revenue grew 16.5% to INR5.3b, supported by ~16% YoY volume growth. Its EBITDA/PAT grew 54.6%/ 58.0% YoY. Though sales in Jul and Aug'25 were lower, Sep'25 sales topped on account of Big Billion Day (BBD) sales, while sales were comparatively down. Higher growth was attributed to 1) ~10-12% growth in the e-com channel despite the high base, and 2) a pickup in the MT channel. Management expects a healthy uptick in 2HFY25 due to the strong wedding/festive season. We note Safari's revenue momentum to continue ahead of the industry, led by 1) full utilization of the Jaipur plant (currently ~70%), 2) EBO expansion of 4-5 stores every month, and 3) DD growth in MT/E-com ~65% sales, followed by the GT channel showing a demand uptick in T2/T3 towns.

Industry-leading growth due to higher volumes in BBD sales

Safari's revenue grew 16.5% YoY to INR5.3b in Q2FY26, backed by solid ~16% YoY volume growth. Sep'25 saw a strong pickup driven by BBD sales, while Jul and Aug were impacted. Retail, EBO, and CSD channels posted 15-17% growth, while e-commerce (contributing ~50% of sales) grew 12% on a high base. Modern Trade (MT), which now forms ~20% of sales, was the fastest-growing channel during 2Q. We expect Safari's revenue momentum to continue to be ahead of the industry, led by 1) ~75% contribution from hard luggage, 2) rising consumer traction through NPD, 3) supply support from the Jaipur unit (75% capacity utilization), and 4) higher premium sales (INR2b by FY26E). We expect the Jaipur unit to have the potential to clock revenues of INR10b at full capacity utilization. With increased back-end manufacturing at Jaipur, management remains upbeat about revenue growth momentum, with ~14-15% volume growth expected for the next 3-5 years.

RM softness and backward integration drive margins

In 2Q, gross margin improved 322bp to 47.1% YoY and 129bp QoQ due to 1) lower discounting in the fast-growing e-com & MT channel, 2) RM prices softening, and 3) value engineering. EBITDA grew by 54.6% to INR740m, settling EBITDA margin at 13.9% (+342bp YoY), while EBIT grew by 70.0% to INR565m despite higher depreciation (+19.6%). PAT grew by 58.0% to INR469m despite lower other income (-18.4%) and lower interest cost (-13.2%). With better revenues in 2HFY26, we expect further margin improvement.

Valuation and view: Reiterate BUY

We expect Safari to deliver industry-beating growth and expand its market share by focusing on 1) building the Urban Jungle brand along with SI-Select (premium positioning), 2) ramping up capacity utilization at Jaipur, 3) developing in-house manufacturing of ancillary components, and 4) adding 4-5 EBOs every month. Though we are confident about Safari's growth story, we expect rising competitive intensity from VIP and Samsonite, as well as from local players in the soft luggage market, may dent Safari's growth rates. However, led by its strong operating performance in 2QFY26, we reiterate our BUY rating with a DCF-based TP of INR2,700 (based on an implied P/E of 50x on Sep'27). Key risks: delayed capacity expansion and sudden rise/discounting by regional competition (refer to our IC note dated Sep'25).

Quarterly performance **INR m**

Y/E March	FY25				FY26				FY25	FY26E	2QFY26E	v/s Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				%
Net Sales	**4,500**	**4,578**	**4,427**	**4,211**	**5,278**	**5,336**	**5,135**	**4,788**	**17,716**	**20,538**	**5,173**	3%
YoY Change (%)	*5.5*	*23.7*	*14.0*	*15.2*	*17.3*	*16.5*	*16.0*	*13.7*	*14.3*	*15.9*	13.0	
Gross Profit	**2,002**	**2,007**	**2,011**	**2,072**	**2,416**	**2,511**	**2,439**	**2,081**	**8,092**	**9,735**	2,312	
Total Expenditure	3,842	4,099	3,923	3,602	4,486	4,595	4,293	4,010	15,466	17,383	4,485	2%
EBITDA	**659**	**479**	**504**	**609**	**793**	**740**	**842**	**779**	**2,250**	**3,154**	**688**	8%
Margin (%)	*14.6*	*10.5*	*11.4*	*14.5*	*15.0*	*13.9*	*16.4*	*16.3*	*12.7*	*15.4*	13.3	
Depreciation	142	147	147	154	174	176	176	175	591	700	180	
Interest	24	24	20	20	22	21	22	17	88	82	18	
Other Income	82	71	72	60	58	58	80	115	285	310	74	
PBT before EO items	**575**	**378**	**408**	**494**	**654**	**601**	**725**	**701**	**1,856**	**2,682**	**564**	
Extraordinary Inc / (Exp)	0	0	0	0	0	0	0	0	0	0	0	
PBT	**575**	**378**	**408**	**494**	**654**	**601**	**725**	**701**	**1,856**	**2,682**	**564**	7%
Tax	131	82	97	118	150	133	174	161	428	617	143	
Rate (%)	*22.8*	*21.6*	*23.7*	*24.0*	*22.8*	*22.1*	*24.0*	*22.9*	*23.0*	*23.0*	25.4	
JV and Associates	0	0	0	0	0	0	0	0			0	
Reported PAT	**444**	**297**	**311**	**376**	**505**	**469**	**551**	**541**	**1,428**	**2,065**	**420**	11%
Adj PAT	**444**	**297**	**311**	**376**	**505**	**469**	**551**	**541**	**1,428**	**2,065**	**420**	
YoY Change (%)	*-11.1*	*-25.4*	*-28.9*	*-13.0*	*13.7*	*58.0*	*76.9*	*43.8*	*-18.8*	*44.6*	41.8	
Margin (%)	*9.9*	*6.5*	*7.0*	*8.9*	*9.6*	*8.8*	*10.7*	*11.3*	*8.1*	*10.1*	8.1	

Changes to our estimates (INR m)

INR m	Old			New			Change (%)		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue	20,538	23,774	27,584	20,538	23,774	27,584	0.0	0.0	0.0
EBITDA	3,163	3,706	4,345	3,154	3,694	4,353	-0.3	-0.3	0.2
EBITDA margin %	*15.4*	*15.6*	*15.8*	*15.4*	*15.5*	*15.8*			
PAT	2,089	2,445	2,891	2,065	2,433	2,887	-1.1	-0.5	-0.1
EPS	42.7	50.0	59.1	42.2	49.8	59.1	-1.1	-0.5	-0.1

Source: MOFSL, Company

10 November 2025
2QFY26 Results Update | Sector: Cement

Birla Corporation

Estimate change	↔
TP change	↔
Rating change	↔

Bloomberg	BCORP IN
Equity Shares (m)	77
M.Cap.(INRb)/(USDb)	91.6 / 1
52-Week Range (INR)	1537 / 902
1, 6, 12 Rel. Per (%)	-1/6/-2
12M Avg Val (INR M)	153

Financial Snapshot (INR b)

Y/E MARCH	FY26E	FY27E	FY28E
Sales	99.6	108.1	116.7
EBITDA	14.5	17.1	19.3
Adj. PAT	5.4	6.6	7.3
EBITDA Margin (%)	14.6	15.8	16.6
Adj. EPS (INR)	70.2	85.1	95.1
EPS Gr. (%)	66.2	21.3	11.7
BV/Sh. (INR)	971	1,046	1,131
Ratios			
Net D:E	0.3	0.4	0.5
RoE (%)	7.5	8.4	8.7
RoCE (%)	6.4	6.9	7.0
Payout (%)	14	12	11
Valuations			
P/E (x)	16.8	13.9	12.4
P/BV (x)	1.2	1.1	1.0
EV/EBITDA(x)	7.5	6.8	6.5
EV/ton (USD)	55	52	50
Div. Yield (%)	0.8	0.8	0.8

Shareholding Pattern (%)

As of	Sep-25	Jun-25	Sep-24
Promoter	62.9	62.9	62.9
DII	15.8	15.6	16.2
FII	6.7	7.1	5.5
Others	14.6	14.5	15.4

FII includes depository receipts

CMP: INR1,190 TP: INR1,600 (+35%) Buy

Earnings above estimate; near-term outlook challenging

Focus remains on higher trade share and premiumization

- Birla Corporation (BCORP)'s 2QFY26 EBITDA was above our estimates, led by lower-than-estimated opex/t and better performance in the Jute business. EBITDA increased ~72% YoY to INR3.0b (~31% beat). EBITDA/t grew ~61% YoY to INR717 (est. INR559). OPM expanded 4.7pp YoY to ~14% (est. ~11%). It reported a PAT of INR905m (~139% above our estimate, aided by higher other income and lower interest costs vs. our estimate).
- Management highlighted that 2Q profitability was hit by the overhang of the shutdown of the Maihar plant in 1QFY26, leading to continued clinker purchase. Further heavy rain disrupted operations at the Mukutban plant, leading to lower volume. The GST rate change in Sep'25 led to sharp price corrections in the non-trade segment; however, its limited exposure (<15%) helped contain the impact. Its strong focus on trade (B2C) sales, blended cement, and premium products continued to support profitability. Management remains cautious for 3Q due to subdued realization, and it expects realization to improve in 4QFY26.
- We retain our earnings estimates for FY26-28. BCORP trades attractively at 7x/6x FY27E/FY28E EV/EBITDA and USD52/USD50 EV/t. We value the stock at 8x Sep'27E EV/EBITDA to arrive at our TP of INR1,600. **Reiterate BUY.**

Volumes rise ~7% YoY; cement realization up ~3% YoY

- Consolidated revenue/EBITDA stood at INR22.1b/INR3.0b (up ~13%/72% YoY and +3%/+31% vs. our estimates) in 2QFY26. PAT stood at INR905m (+139% vs estimates) vs. a loss of INR252m in 2QFY25. Sales volumes increased ~7% YoY to 4.3mt (in line). Cement realization was up ~3% YoY to INR4,878/t.
- Opex/t remained flat YoY (-2% vs. estimates), led by ~2%/1% dip in variable costs/other expenses. Freight cost/employee cost per ton increased ~4%/1% YoY. EBITDA/t increased ~61% YoY to INR717. Depreciation/interest costs dipped 7%/22% YoY, whereas other income increased 56% YoY. ETR stood at ~30.9% vs. 29.4% in 2QFY25.
- In 1HFY26, revenue/EBITDA/adj. PAT stood at INR46.6b/INR6.5b/INR2.1b (up ~12%/50%/28x YoY). OPM expanded 3.5pp to ~14%. Realization surged ~4% YoY to INR5,161, and Opex/t was flat YoY. EBITDA/t grew ~38% YoY to INR722. OCF stood at INR2.1b vs INR3.1b in 1HFY25. Capex stood at INR2.2b vs. INR2.1b. Net cash outflow was INR105m vs. FCF of INR1.0b in 1HFY25.

Highlights from the management commentary

- Management expects demand to recover in 2HFY26, with the north and west regions to drive recovery, while the south and east regions continue to face supply overhang. Healthy monsoon, higher disposable income, and continuing government-led capex for infrastructure to drive cement demand.
- The Kundanganj grinding unit is expected to commence operations by the end of 3QFY26 or the start of 4QFY26. BCORP reiterated that its overall capacity expansion plans remain on schedule in line with earlier guidance.
- The capex outlay for FY26 has been revised to INR8b (earlier guidance of INR9.0-10.0b).

Valuation and view

- BCORP's 2QFY26 performance was above our estimates, driven by better cost control and improved performance in the Jute business. Cement realization was stable QoQ, in line with our estimates. The management gave a cautious near-term view due to subdued pricing in the central region. It expects price improvement in 4QFY26. Further, progress on the company's capacity expansion needs to be closely monitored, which would provide sustainable volume growth.
- We estimate BCORP's revenue/EBITDA/PAT CAGR of ~8%/17%/31% over FY25-28. Estimate EBITDA/t at INR758/INR833/INR879 in FY26/FY27/FY28E vs. INR672 in FY25. BCORP trades attractively at 7x/6x FY27E/FY28E EV/EBITDA and EV/t of USD52/USD50. We value the stock at 8x Sep'27E EV/EBITDA to arrive at our TP of INR1,600. **Reiterate BUY.**

Consolidated performance (INR b)

Y/E March	FY25				FY26				FY25	FY26E	FY26	Var.
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	(%)
Cement Sales (MT)	4.4	4.0	4.5	5.2	4.8	4.3	4.7	5.4	18.1	19.2	4.2	2
YoY Change (%)	(0.7)	(5.0)	7.1	7.2	9.1	7.1	5.0	4.4	2.5	6.0	5.0	
Cement Realization	4,843	4,722	4,790	5,177	4,899	4,878	4,923	5,078	4,886	4,951	4,869	0
YoY Change (%)	(7.4)	(9.4)	(9.9)	(0.8)	1.2	3.3	2.8	(1.9)	(6.7)	1.3	3.1	
QoQ Change (%)	(7.2)	(2.5)	1.4	8.1	(5.4)	(0.4)	0.9	3.1			(0.6)	
Net Sales	**21.9**	**19.5**	**22.6**	**28.1**	**24.5**	**22.1**	**24.2**	**28.8**	**92.1**	**99.6**	**21.4**	**3**
YoY Change (%)	(9.1)	(14.6)	(2.4)	6.0	12.0	13.0	7.2	2.2	(4.6)	8.1	9.4	
Total Expenditure	19.3	17.8	20.1	22.8	21.1	19.0	20.9	24.0	80.0	85.0	19.0	**(0)**
EBITDA	**2.6**	**1.8**	**2.5**	**5.3**	**3.5**	**3.0**	**3.3**	**4.8**	**12.2**	**14.5**	**2.3**	**31**
Margin (%)	11.8	9.1	11.0	19.0	14.1	13.8	13.5	16.5	13.2	14.6	10.9	291
YoY Change (%)	-13.3	-38.7	-34.5	13.0	34.3	72.1	31.7	-10.9	-15.3	19.5	-69.8	
Depreciation	1.5	1.5	1.4	1.4	1.3	1.3	1.5	1.5	5.7	5.6	1.4	**(1)**
Interest	0.9	0.9	0.8	0.7	0.7	0.7	0.7	0.7	3.3	2.8	0.7	**(5)**
Other Income	0.2	0.2	0.2	0.5	0.3	0.3	0.3	0.2	1.0	1.1	0.2	**20**
Profit before Tax	**0.4**	**-0.4**	**0.4**	**3.7**	**1.8**	**1.3**	**1.4**	**2.8**	**4.2**	**7.2**	**0.5**	159
EO (Income)/Expense	-	-	-	0.4	-	-	-	-	0.4	-	-	
Profit before Tax after EO	**0.4**	**-0.4**	**0.4**	**3.3**	**1.8**	**1.3**	**1.4**	**2.8**	**3.8**	**7.2**	**0.5**	**159**
Tax	0.1	-0.1	0.1	0.7	0.6	0.4	0.3	0.5	0.8	1.8	0.1	
Rate (%)	25.9	29.4	24.6	21.8	32.6	30.9	25.0	17.3	21.9	25.0	25.0	
Reported PAT	**0.3**	**-0.3**	**0.3**	**2.6**	**1.2**	**0.9**	**1.0**	**2.3**	**3.0**	**5.4**	**0.4**	**139**
Adj. PAT	**0.3**	**-0.3**	**0.3**	**2.9**	**1.2**	**0.9**	**1.0**	**2.3**	**3.3**	**5.4**	**0.4**	**139**
Margin (%)	1.5	-1.3	1.4	10.2	4.9	4.1	4.2	8.0	3.5	5.4	1.8	
YoY Change (%)	(45.4)	NM	(71.4)	52.2	266.6	NM	225.9	(20.2)	(21.8)	66.2	NM	

Per tonne analysis (INR)

Blended Realization	**5,001**	**4,918**	**5,015**	**5,413**	**5,134**	**5,192**	**5,121**	**5,296**	**5,091**	**5,189**	**5,123**	**1**
YoY Change (%)	(8.4)	(10.1)	(8.9)	(1.2)	2.7	5.6	2.1	(2.2)	(7.0)	1.9	4.2	
Raw Material	666	719	749	905	965	649	724	905	765	818	815	**(20)**
Staff Cost	337	354	320	254	318	357	317	255	312	309	350	**2**
Power and Fuel	1,004	1,025	1,025	892	825	1,052	990	943	979	949	950	**11**
Transport and Forwarding	1,322	1,249	1,319	1,337	1,348	1,299	1,330	1,321	1,306	1,325	1,320	**(2)**
Other Exp.	1,082	1,126	1,051	999	953	1,119	1,068	995	1,065	1,030	1,129	**(1)**
Total Expenditure	**4,411**	**4,472**	**4,464**	**4,387**	**4,409**	**4,474**	**4,429**	**4,420**	**4,426**	**4,432**	**4,564**	**(2)**
EBITDA	**590**	**446**	**551**	**1,027**	**725**	**717**	**691**	**876**	**672**	**758**	**559**	**28**

Source: Company, MOFSL Estimates

VA Tech Wabag

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	VATW IN
Equity Shares (m)	62
M.Cap.(INRb)/(USDb)	84.5 / 1
52-Week Range (INR)	1944 / 1109
1, 6, 12 Rel. Per (%)	-6/0/-26
12M Avg Val (INR M)	685

Financials & Valuations (INR b)

Y/E MARCH	FY25	FY26E	FY27E
Sales	32.9	38.6	44.9
EBITDA	4.2	5.1	6.4
Adj. PAT	3.0	3.9	4.5
Adj. EPS (INR)	47.6	62.8	73.1
EPS Gr. (%)	20.2	31.9	16.3
BV/Sh. (INR)	345.1	402.0	467.0
Ratios			
RoE (%)	13.8	15.6	15.6
RoCE (%)	20.1	22.0	22.5
Payout (%)	8.4	9.6	10.9
Valuations			
P/E (x)	28.5	21.6	18.6
P/BV (x)	3.9	3.4	2.9
EV/EBITDA (x)	18.5	15.0	11.6
Div. Yield (%)	0.3	0.4	0.6

Shareholding pattern (%)

As On	Sep'25	Jun'25	Sep'24
Promoter	19.1	19.1	19.1
DII	4.5	3.7	3.6
FII	18.4	18.7	14.7
Others	58.0	58.5	62.6

CMP: INR1,357 TP: INR1,900 (+40%) Buy

Decent quarter; rich order book supports robust outlook

Revenue/adj. EBITDA/PAT up 19%/17%/20% YoY in 2QFY26

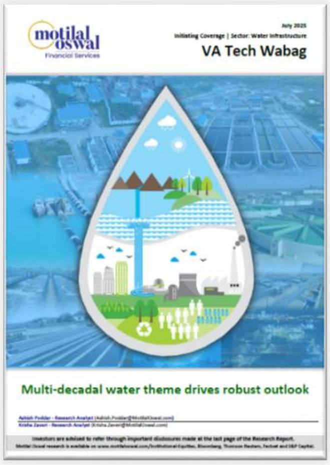
VA Tech Wabag (VATW) reported decent results in 2QFY26 as its revenue/adjusted EBITDA/PAT grew 19%/17%/20% YoY, 2-14% ahead of our estimates. Reported EBITDA declined 5% YoY, with a 10.7% EBITDA margin. However, adjusted to the forex gain of INR312m, which the company considers part of its continuing business, EBITDA margin stood high at 14.4%. In 1H, revenue/adj. EBITDA/PAT grew by a healthy 18%/17%/20% YoY. Adj. EBITDA margin stood at 13.8%, well within its guided range of 13-15%. Net cash position was maintained with INR5.6b at 1H-end (INR6.7b excluding HAM Projects).

~5x book-to-bill ratio supports 15-20% revenue CAGR guidance

VATW's current order book of over INR160b (4.9x FY25 revenue) provides strong revenue growth visibility for the next 3-4 years. The company secured fresh orders of ~INR35b during 1H and is also a preferred bidder in projects worth over INR30b. Among the major order wins, the company secured new orders in 2Q in the Future Energy Solutions vertical, including UPW/ETP/ZLD system solutions for RenewSys Solar's Hyderabad cell facility and a compressed bio-gas BOT project in Uttar Pradesh with a 15-year concession. In 1Q, it secured the much-anticipated Yanbu 300 MLD desalination project in Saudi Arabia and the BWSSB DBO project in Bengaluru. The ultra-pure water segment is expected to be an INR35b opportunity for VATW. While the current order book is more inclined toward EPC projects having high volumes and relatively lower margins, the company's focus remains on profitable growth by selective bidding in high-margin EPC and O&M jobs. India, the Middle East, Africa, and CIS have a huge opportunity in the water sector. VATW's strength will continue to lie in leveraging technology and tie-ups with local entities. With a strong bid pipeline of INR150-200b, VATW expects to capture orders worth INR60-70b annually. Thus, we expect a revenue CAGR of ~17% over FY25-28 (in line with the company's guidance of 15-20% CAGR).

Focus remains on profitable growth and cash flows

VATW is tracking well on its guided adj. EBITDA margin range of 13-15% (1HFY26 at 14.4%, ~13.2% in FY24/25) and net-cash status (INR5.6b at 1H-end, INR6.7b excluding HAM Projects). Key margin levers include its healthy order book, execution of large projects (INR25.6b 400 MLD Chennai desalination plant, INR21b 300 MLD Yanbu desalination plant, INR14.2b Al Haer KSA ISTP plant), and greater focus on winning orders in the EP, O&M, industrial, and overseas segments and markets. Bad debt provisioning expenses have declined materially in the last 6-8 years owing to selective bidding in well-funded projects by sovereign funds or multilateral agencies. Since the launch of 'Wriddhi' in FY23, the company has already achieved a notable expansion in its EBITDA margin. Going ahead, we expect VATW's EBITDA margin to further expand to 15%, which is in the higher range of its guidance.



Valuation and view: Reiterate BUY

We broadly maintain our earnings estimates after decent 2QFY26 results. After delivering a CAGR of 4%/18%/28% in revenue/EBITDA/PAT over FY21-25, we estimate a CAGR of 17%/22%/23% over FY25-28. VATW's current order book of over INR160b (~4.9x FY25 revenue), preferred bidder in orders worth INR30b, and a strong bid pipeline of INR150-200b provide strong 15-20% revenue growth visibility for the next 3-4 years. Its greater focus on executing large-scale projects in high-margin segments such as EP, Industrial, and O&M augurs well for margins. The outlook for strong FCF generation, a net cash status, and expansion in return ratios makes VATW's scrip attractive at ~19x FY27E EPS. We, thus, reiterate our BUY rating and a TP of INR1,900, based on 26x FY27E P/E (~+1SD on an improved outlook). (our IC note dated Jul'25).

Quarterly Performance (INRm)

Y/E March	FY25				FY26E				FY25	FY26E	FY26E	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2Q Est.	%
Net Sales	**6,265**	**7,003**	**8,110**	**11,562**	**7,340**	**8,345**	**9,428**	**13,518**	**32,940**	**38,631**	**8,181**	**2**
YoY Change (%)	13.3	5.3	15.1	23.8	17.2	19.2	16.2	16.9	15.3	17.3		
Total Expenditure	5,452	6,067	7,106	10,154	6,384	7,452	8,177	11,525	28,717	33,538		
EBITDA – reported	**813**	**936**	**1,004**	**1,408**	**956**	**893**	**1,251**	**1,993**	**4,223**	**5,092**	**1,053**	**-15**
Margins (%)	13.0	13.4	12.4	12.2	13.0	10.7	13.3	14.7	12.8	13.2	12.9	
EBITDA – adjusted to forex gain	**759**	**1,030**	**1,051**	**1,400**	**820**	**1,205**	**1,301**	**2,043**	**4,302**	**5,368**	**1,053**	**14**
Margins (%)	12.1	14.7	13.0	12.1	11.2	14.4	13.8	15.1	13.1	13.9	12.9	
Depreciation	19	13	13	14	14	17	15	15	59	61		
Interest	180	190	203	215	188	196	201	206	788	791		
Other Income	108	138	148	114	113	416	150	150	446	829		
PBT before EO expense	**722**	**871**	**936**	**1,293**	**867**	**1,096**	**1,185**	**1,922**	**3,822**	**5,069**		
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0		
PBT	**722**	**871**	**936**	**1,293**	**867**	**1,096**	**1,185**	**1,922**	**3,822**	**5,069**		
Tax	152	221	207	316	209	260	278	452	896	1,199		
Rate (%)	21.1	25.4	22.1	24.4	24.1	23.7	23.5	23.5	23.4	23.7		
Minority Interest	-2	-3	0	0	0	0	0	0	-5	0		
Profit/Loss of Asso. Cos.	-22	53	-27	18	0	12	6	6	22	24		
Reported PAT	**550**	**706**	**702**	**995**	**658**	**848**	**912**	**1,476**	**2,953**	**3,894**		
Adj PAT	**550**	**706**	**702**	**995**	**658**	**848**	**912**	**1,476**	**2,953**	**3,894**	**745**	**14**
YoY Change (%)	10.0	17.3	11.6	37.4	19.6	20.1	29.9	48.4	20.2	31.9		
Margins (%)	8.8	10.1	8.7	8.6	9.0	10.2	9.7	10.9	9.0	10.1	9.1	

E: MOFSL Estimates

Prince Pipes and Fittings

Estimate change	⟷
TP change	⟷
Rating change	⟷

Bloomberg	PRINCPIP IN
Equity Shares (m)	111
M.Cap.(INRb)/(USDb)	34.6 / 0.4
52-Week Range (INR)	475 / 210
1, 6, 12 Rel. Per (%)	-7/21/-39
12M Avg Val (INR M)	122

Financials & Valuations (INR b)

Y/E Mar	2026E	2027E	2028E
Sales	26.8	31.6	36.8
EBITDA	2.6	3.4	4.2
PAT	0.9	1.6	2.2
EBITDA (%)	9.6	10.7	11.4
EPS (INR)	8.3	14.3	20.0
EPS Gr. (%)	111.5	71.9	40.5
BV/Sh. (INR)	365.6	395.5	439.6
Ratios			
Net D/E	0.1	0.0	-0.1
RoE (%)	5.7	9.2	11.7
RoCE (%)	5.6	8.7	11.3
Payout (%)	24.2	14.1	10.0
Valuations			
P/E (x)	37.9	22.0	15.7
EV/EBITDA (x)	14.0	10.4	7.8
Div Yield (%)	0.6	0.6	0.6
FCF Yield (%)	1.3	3.4	6.7

Shareholding Pattern (%)

As on	Sep-25	Jun-25	Sep-24
Promoter	60.9	60.9	60.9
DII	16.0	15.7	17.5
FII	3.7	3.8	7.3
Others	19.4	19.6	14.3

Note: FII includes depository receipts

CMP: INR313 **TP: INR430 (+37%)** **Buy**

Improving performance despite PVC price volatility

Earnings beat our estimate

- Prince Pipes and Fittings (PRINCPIP) reported a steady quarter amid the ongoing challenges of volatile pricing and the extended monsoon, affecting demand. The company reported a marginal decline in revenue (~4% YoY), with volumes declining only 1% YoY to 42.8k MT. However, its EBITDA/kg grew 22% YoY/42% QoQ to INR12.9, mainly led by a better product mix (higher sales of CPVC pipes)
- Management anticipates a healthy recovery in demand in 2HFY26, driving high single-digit volume growth for FY26 (Oct'25 was subdued due to festivals and ADD-related uncertainties, while Nov'25 is seeing a healthy pickup). Consequently, margins are expected to recover sequentially to low double digits by 4QFY26 (normalized levels), fueled by operating leverage and an improved product mix. The implementation of ADD by mid-Nov'25 is expected to be a key trigger for the PVC industry and for PRINCPIP.
- We largely maintain our FY26E/FY27E/FY28E earnings and value the stock at 25x Sep'27E EPS to arrive at our TP of INR430. **Reiterate BUY.**

Flattish volume growth; higher VAP mix supports margins expansion

- Consolidated revenue declined 4% YoY to INR5.9b (est. INR6.3b), while volumes marginally declined 1% YoY to 42.8k MT. Realization continued to decline (down 3% YoY, to INR139/Kg) amid volatile PVC pricing.
- Consolidated EBITDA grew 21% YoY/39% QoQ to INR551m (est. INR501m). EBITDA margin stood at 9.3% (est. 7.9%), which expanded 190bp YoY/250bp QoQ. EBITDA/kg stood at INR13/kg (up 22%/42% YoY/QoQ). Adj. PAT remained flat YoY and grew 3x QoQ to INR146m (est. INR128m).
- The bathware segment (Aquel brand) generated revenue of ~INR120m/INR220m, with a net loss of ~INR50m/INR100m in 2QFY26/1HFY26.
- Net working capital days further improved to 85 as of Sep'25 vs. 98 as of Mar'25. This was largely led by lower inventory (down eight days) and receivables (down nine days), offset by lower payable days (down four days).
- Gross debt stood at INR2.3b in Sep'25 vs INR2.6b in Mar'25. CFO stood at INR2b in Sep'25 compared to INR990m in Sep'24.

Highlights from the management commentary

- **CPVC:** With the CPVC segment witnessing faster growth, PRINCPIP plans to diversify its raw material sourcing beyond Lubrizol. The company also plans to launch its own brand soon. Management expects both company and industry growth to be driven by the CPVC segment going forward.

- **Capex:** PRINCPIP commissioned its Phase 2 capacity at Bihar in Sep'25. The company incurred capex of ~INR1.2b (INR700m for Bihar plant) in 1HFY26, with expected capex of INR1-1.1b in 2HFY26 (INR500-600m for operational plant and INR450-500 for the Bathware business)
- **Bathware business (Aquel):** At present, the company's revenue is primarily generated from the Northern and Eastern regions, while it has begun expanding its distribution network in the Southern and Western markets. The Bathware business is expected to break even within the next four quarters, with a quarterly revenue run rate projected at INR220-250m.

Valuation and view

- With the stabilization of PVC prices, an improving demand outlook, the ramp-up of the new Begusarai plant, and geographical expansion of the bathware segment into the Southern and Eastern markets, the company is well-positioned for renewed growth in the coming quarters.
- We expect PRINCPIP to clock a 13%/37%/72% CAGR in revenue/EBITDA/PAT over FY25-28. We value the stock at 25x Sep'27 EPS to arrive at our TP of INR430. **Reiterate BUY.**

Consolidated - Quarterly Earning Model (INR m)

Y/E March	FY25				FY26				FY25	FY26E	FY26E	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2Q	%
Gross Sales	**6,045**	**6,221**	**5,777**	**7,197**	**5,804**	**5,946**	**6,659**	**8,374**	**25,239**	**26,783**	**6,330**	**-6**
YoY Change (%)	9.2	-5.2	-6.6	-2.8	-4.0	-4.4	15.3	16.4	-1.7	6.1	1.8	
Total Expenditure	5,462	5,764	5,748	6,648	5,408	5,395	5,973	7,428	23,621	24,204	5,829	
EBITDA	**583**	**457**	**30**	**548**	**396**	**551**	**686**	**946**	**1,618**	**2,579**	**501**	**10**
Margins (%)	9.6	7.3	0.5	7.6	6.8	9.3	10.3	11.3	6.4	9.6	7.9	
Depreciation	257	276	264	273	307	325	328	330	1,070	1,290	310	
Interest	14	16	32	33	52	45	40	35	97	172	45	
Other Income	26	39	15	57	27	16	30	30	137	104	25	
PBT before EO expense	**337**	**204**	**-252**	**299**	**64**	**198**	**348**	**612**	**588**	**1,221**	**171**	
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**337**	**204**	**-252**	**299**	**64**	**198**	**348**	**612**	**588**	**1,221**	**171**	
Tax	90	57	-48	58	15	51	88	154	157	309	43	
Rate (%)	26.7	28.0	18.9	19.2	24.2	26.0	25.2	25.2	26.7	25.3	25.1	
Minority Interest & Profit/Loss of Asso. Cos.	0	0	0	0	0	0	0	0	0	0	0	
Reported PAT	**247**	**147**	**-204**	**242**	**48**	**146**	**260**	**458**	**431**	**912**	**128**	
Adj PAT	**247**	**147**	**-204**	**242**	**48**	**146**	**260**	**458**	**431**	**912**	**128**	**14**
YoY Change (%)	25.8	-72.1	-154.3	-55.8	-80.5	-0.5	-227.4	89.3	-73.8	112	-13	
Margins (%)	4.1	2.4	-3.5	3.4	0.8	2.5	3.9	5.5	1.7	3.4	2.0	

Insurance Tracker

Individual WRP and YoY growth (%)

Individual WRP, INR m	Oct'25	YoY gr. (%)
Grand Total	**92,667**	**18.9**
Total Private	**65,122**	**15.4**
LIC	**27,545**	**28.1**
SBI Life	16,959	18.9
HDFC life	9,202	9.4
Max Life	6,364	17.5
Tata AIA	6,170	17.5
ICICI Prudential	6,010	2.7
Bajaj Allianz	5,230	7.2
Birla Sun life	2,807	5.0
Kotak Life	2,087	15.4

Source: LI Council, MOFSL

Strong individual APE growth driven by both public and private segments

- **In Oct'25, the individual weighted received premium (WRP) growth for private players was robust at 15% YoY vs. ~8% YoY in Sep'25. LIC reported stronger growth of 28% YoY vs a decline of 32% YoY in Sep'25. This strong growth in both segments resulted in double-digit industry growth of ~19% YoY in WRP terms.**
- **Among the listed players, SBILIFE witnessed the fastest growth in individual WRP (+19% YoY), followed by MAXLIFE/HDFCLIFE/IPRULIFE at 18%/9%/3% YoY, respectively.**
- **The industry's new business premium grew ~12% YoY in Oct'25, owing to a ~12%/~13% YoY growth, respectively, for private/public players.**
- **In terms of new business premium, SBILIFE/IPRULIFE/MAXLIFE/BALIC reported a growth of 20%/7%/15%/8% YoY, while HDFCLIFE reported flat growth.**
- **We expect an uptick in 2HFY26, aided by a strong focus on traditional products, improvement in affordability due to GST exemption, and expansion of reach by private insurers through geographical penetration. HDFCLIFE and MAXLIFE are our preferred picks within the sector.**

Individual WRP market share for private players declines MoM

- The individual WRP market share of private players declined MoM to 70.3% in Oct'25 (74.7% in Sep'25).
- In Oct'25, SBILIFE maintained the top spot with 18.3% market share in individual WRP, followed by HDFCLIFE at 9.9% and MAXLIFE at 6.9%.
- On an unweighted premium basis, SBILIFE was the largest private player with a market share of 21.6% in the private industry, followed by HDFCLIFE at 19.2% and IPRULIFE at 12%.

Performance of key private players

On an individual WRP basis, the combined market share of private listed players – SBILIFE, HDFCLIFE, IPRULIFE, and MAXLIFE – accounted for 59.2% of the private insurance industry as of Oct'25. Among other prominent private insurers, TATA AIA and BALIC held a market share of 6.7% and 5.6%, respectively, in Oct'25.

Among the key listed players based on individual WRP:

- **HDFCLIFE** grew 9% YoY in Oct'25. The total unweighted premium remained flat YoY.
- **SBILIFE** grew 19% YoY in Oct'25. The total unweighted premium rose 20% YoY.
- **IPRULIFE** grew 3% YoY in Oct'25. The total unweighted premium rose 7% YoY.
- **MAXLIFE** grew 18% YoY in Oct'25. The total unweighted premiums grew 15% YoY.

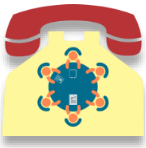
ONGC

BSE SENSEX	S&P CNX
83,535	25,574

CMP: INR241 — Neutral

In-line performance; Volume growth remains weak

Analyst Meet Details



Date: 11 Aug'25
Time: 1530 hours IST
Call details:
1800 890 6980
1800 121 4250

- In 2QFY26, ONGC's standalone revenue came in-line with our est. at INR330b.
  - Crude oil/gas sales were in line with our est. at 4.8mmt/3.9bcm. VAP sales stood at 592tmt (est. 681.5tmt).
  - Reported oil realization was USD67.3/bbl, at a USD3.2/bb discount to Brent during the quarter.
  - Crude oil and natural gas production remained flat QoQ/YoY.
- Standalone EBITDAX/PAT also stood in-line with our est. at INR177b/INR98.5b.
  - DDA, dry well write-offs, and survey costs stood below estimate at INR74.7b
- Both tax rate and other income came in below estimate.
- **ONGC Videsh:**
  - OVL's oil and gas production was down YoY at 1.72mmt/0.61bcm (1.82mmt/0.71bcm in 2QFY25).
  - Crude oil sales stood at 1.27mmt, while gas sales came in at 0.4bcm.
  - OVL's revenue (incl. other income) was INR21.6b, and PBDT stood at INR6.4b.
- The Board has declared an interim dividend of INR6/sh (FV: INR5/sh)

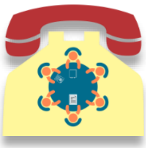
Standalone - Quarterly Earning Model (INR b)

Y/E March	FY25				FY26				2QE	Var.	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE		(%)	(%)	(%)
Net Sales	**352.7**	**338.8**	**337.2**	**349.8**	**320.0**	**330.3**	**326.8**	**328.5**	**324.8**	**2%**	**-3%**	**3%**
YoY Change (%)	*4.3*	*-3.6*	*-3.1*	*1.0*	*-9.3*	*-2.5*	*-3.1*	*-6.1*	*-4.1*			
EBITDAX	**187.5**	**182.4**	**190.6**	**190.1**	**186.6**	**177.0**	**185.2**	**179.6**	**185.3**	**-4%**	**-3%**	**-5%**
Margin (%)	*53.2*	*53.8*	*56.5*	*54.3*	*58.3*	*53.6*	*56.7*	*54.7*	*57.0*			
Depreciation & Exploration cost	75.4	68.1	87.0	111.3	80.0	74.7	82.3	100.1	83.3			
Interest	11.8	11.6	10.7	11.9	11.2	11.1	10.0	10.6	10.8			
Other Income	19.3	47.7	17.2	20.7	12.1	34.2	22.1	35.6	42.6			
PBT	**119.6**	**150.4**	**110.0**	**87.7**	**107.4**	**125.4**	**115.0**	**104.5**	**133.8**	**-6%**	**-17%**	**17%**
Tax	30.2	30.5	27.6	23.2	27.2	27.0	28.9	26.3	33.7			
Rate (%)	*25.2*	*20.3*	*25.1*	*26.5*	*25.3*	*21.5*	*25.2*	*25.2*	*25.2*			
Reported PAT	**89.4**	**119.8**	**82.4**	**64.5**	**80.2**	**98.5**	**86.0**	**78.2**	**100.1**	**-2%**	**-18%**	**23%**
YoY Change (%)	*-10.8*	*-6.6*	*-16.7*	*-34.7*	*-10.2*	*-17.8*	*4.4*	*21.3*	*-16.5*			
Margin (%)	*25.3*	*35.4*	*24.4*	*18.4*	*25.1*	*29.8*	*26.3*	*23.8*	*30.8*			
Key Assumptions (USD/bbl)												
Oil Realization	83.1	78.3	72.6	73.7	66.1	67.3	65.0	65.0	67.9	-1%	-14%	2%
Crude oil sold (mmt)	4.6	4.6	4.7	4.8	4.7	4.8	4.9	4.9	4.8	0%	5%	3%
Gas sold (bcm)	3.8	3.9	3.9	3.9	3.9	3.9	4.0	4.0	4.0	-1%	1%	1%
VAP sold (tmt)	629.0	608.0	649.0	645.0	616.0	592.0	675.6	675.6	681.5	-13%	-3%	-4%

Vodafone Idea

BSE SENSEX	S&P CNX
83,535	25,574

Conference Call Details



Date: **11th** November 2025

Time: 02:30pm IST

Financials & Valuations (INR b)

INR b	FY26E	FY27E	FY28E
Net Sales	449	473	513
EBITDA	190	200	221
Adj. PAT	-267	-262	-221
EBITDA Margin (%)	42.3	42.2	43.1
Adj. EPS (INR)	-35.8	-2.0	-15.7
BV/Sh. (INR)	-18.7	-26.8	-33.7
Ratios			
Net D:E	-3.1	-2.5	-2.1
RoE (%)	NM	NM	NM
RoCE (%)	-2.0	-0.8	1.6
Payout (%)	0.0	0.0	0.0
Valuations			
EV/EBITDA (x)	12.2	13.2	12.5
P/E (x)	-3.9	-3.9	-4.7
P/B (x)	-0.5	-0.4	-0.3
Div. Yield (%)	0.0	0.0	0.0

CMP: INR9.5 Neutral

Slightly ahead, driven by better enterprise revenue

- Vodafone Idea's (Vi) overall revenue came in at INR112b (+1.6% QoQ, +2% YoY, vs. our est. INR111b).
- Reported EBITDA at INR46.9b (+1.6% QoQ, +3% YoY, vs. ~3.5-4% QoQ for Bharti-India wireless and RJio) was **~2% above** our estimate, on account of higher revenue and lower network opex (+1% QoQ, 2% below).
- Reported EBITDA margin was stable QoQ at 41.8% (up ~25bp YoY, +90bp/+20bp QoQ for Bharti-India wireless and RJio) and **was ~35bp above** our estimate.
- Pre-Ind AS 116 EBITDA at INR22.5b rose ~3% QoQ (-3% YoY) and was **5% above** our estimate. Pre-Ind AS 116 EBITDA margin expanded ~30bp QoQ to 20.1% (-115bp YoY, 80bp above our estimate).
- Vi's reported losses narrowed to INR55b (vs. INR66b QoQ and our estimate of INR66b), primarily due to lower interest cost (-26% QoQ, one-time settlement with a vendor, we believe, Indus Towers).
- Vi's reported net debt (excluding leases but including interest accrued and not due) **increased INR56b QoQ to INR2t**. Vi still owes ~INR2.01t to GoI for deferred spectrum and AGR dues. External/Banking debt further declined to ~INR15.4b (vs. INR19.3b QoQ).
- Vi's capex moderated further **to INR17.5b (vs. INR24.4b in 1QFY26)**.

Wireless: In-line performance; ARPU uptick driven by subscriber mix improvements and one extra day QoQ

- Wireless ARPU was **up ~1.2% QoQ** to INR167 (+7% YoY, vs. +1%/+2% QoQ for RJio/Bharti, vs. our est. of INR166), driven by one extra day QoQ and subscriber mix improvements.
- Vi indicated that customer ARPU (excluding M2M) was up ~1.6% QoQ to **INR180** (vs. +2.3% QoQ at INR256 for Bharti).
- Vi's overall subscriber base at 196.7m **declined 1m QoQ** (vs. 0.5m net declines in 1QFY26 and **in line with our estimates**).
- Vi's monthly churn **inched up QoQ to 4.3%** (vs. 20bp QoQ uptick for Bharti at 2.9%) and remains a key monitorable.
- Vi's postpaid subscriber base (including M2M) further improved QoQ (rising ~1.3m QoQ) to 27.9m, largely driven by ~0.7m M2M net adds.
- 4G/5G subscriber base inched up ~0.4m QoQ, while data subs declined ~0.1m. We believe Vi has lost ~0.8m pure-play data subs (excl. M2M subs).
- Wireless revenue at INR98.8b (+2% YoY, **in line**) was **up 0.8% QoQ** (vs. ~3% QoQ increase for Bharti/RJio), driven by a slight ARPU uptick.

Other highlights: Data usage improves due to 5G launch and unlimited data offerings, but remains well below peers

- Enterprise revenue at INR12.9b (+7% QoQ, +7% YoY) was **~5.5% above** our estimate.
- Vi's **data volume grew ~8% QoQ** (+9% QoQ in 1QFY26), driven by 5G launch and trended largely in line with ~7% QoQ growth for Bharti/RJio, including FTTH, albeit on a much lower base.
- Data usage per data subscriber increased to 18GB/month (from 16.7GB QoQ), but remains significantly below peers [RJio 38.8GB (including FTTH contribution), Bharti 28.3GB].

- Voice usage on Vi network **declined ~1% QoQ** (vs. -2% QoQ in 1QFY26, vs. +1% to -1% QoQ for Bharti and RJio, respectively).
- Implied minute of usage per subscriber declined to 585min/month (vs. 590min QoQ), but remains significantly below 1,145mins/ 996mins for Bharti/RJio.
- Vi's trade payables declined to INR90b (vs. INR107b QoQ).

5G services expanded to 29 cities; network rollout moderates further

- Vi's network rollout moderated further to ~1.3k towers (~1.9k MBB towers vs. 4.6k QoQ) and ~10.8k net broadband sites in 2Q (vs. 21.6k QoQ).
- Vi's 4G population coverage stood at ~84% by Sep'25 (vs. 77% in Mar'24, 84% in Jun'25).
- Management had earlier indicated that 4G population coverage would be further ramped up to ~1.2b (or 90% of overall population).
- Vi has expanded its 5G services to 29 cities across all 17 priority circles and plans to expand 5G services to more cities based on customer demand and 5G handset penetration.

Bharti remains the biggest gainer on RMS in 2QFY26

- On our estimates, **Bharti was once again the biggest gainer on revenue market share (RMS) in 2QFY26** among the three private telcos, **gaining 17bp QoQ (+127bp YoY)**, with RJio gaining modest 3bp QoQ (but losing 10bp YoY) and **Vi losing a further 20bp QoQ RMS in 2QFY26 (and -117bp YoY)**.
- On **subscriber market share (SMS), RJio remained the biggest gainer in 2QFY26** among the three private telcos, **with 27bp QoQ gain** (+81bp YoY) as Bharti lost 7bp QoQ (but gained 44bp YoY) and **Vi lost further 20bp QoQ (and 124bp YoY)**.

Vodafone Idea (INR m)	2QFY25	1QFY26	2QFY26	YoY	QoQ	2QFY26E	vs. est
Revenue	**1,09,322**	**1,10,225**	**1,11,947**	**2.4**	**1.6**	**1,10,925**	**0.9**
Interconnection costs	11,353	11,139	11,357	0	2	11,189	1.5
License fee and spectrum charges	9,312	9,473	9,595	3	1	9,429	1.8
Network operating costs	23,566	23,493	23,625	0	1	24,152	(2.2)
Employee costs	5,854	5,435	6,072	4	12	5,971	1.7
SG&A expenses	13,739	14,564	14,447	5	(1)	14,151	2.1
Total costs	63,824	64,104	65,096	2	2	64,892	0.3
EBITDA	**45,498**	**46,121**	**46,851**	**3.0**	**1.6**	**46,033**	**1.8**
EBITDA margin (%)	41.6	41.8	41.9	*23*	*1*	41.5	*35*
Pre-INDA AS EBITDA	**23,200**	**21,807**	**22,459**	**(3.2)**	**3.0**	**21,383**	**5.0**
Pre Ind-AS EBITDA margin (%)	21.2	19.8	20.1	*(116)*	*28*	19.3	*78*
D&A	54,040	54,721	55,675	3.0	1.7	55,000	1.2
EBIT	**(8,542)**	**(8,600)**	**(8,824)**	**(3.3)**	**(2.6)**	**(8,967)**	**1.6**
Net interest income/(expense)	63,136	57,511	46,825	(25.8)	(18.6)	57,181	(18.1)
PBT	(71,678)	(66,111)	(55,649)	22.4	15.8	(66,148)	15.9
Taxes	(78)	30	31			—	
MI and share of associates	(3)	-	-			—	
PAT	**(71,759)**	**(66,081)**	**(55,618)**	**22.5**	**15.8**	**(66,148)**	**15.9**
Extraordinaries	-	—	376—			—	
Reported net income	**(71,759)**	**(66,081)**	**(55,242)**	**23.0**	**16.4**	**(66,148)**	**16.5**
Key performance indicators							
Subscriber base (EoP) (m)	205.0	197.7	196.7	(4.0)	(0.5)	196.7	—
Net adds/(declines) (m)	(5.1)	(0.5)	(1.0)			(1.0)	
Data subscribers(EoP) (m)	134.9	134.8	134.7	(0.1)	(0.1)	135.6	(0.6)
Reported ARPU (INR/month)	**156**	**165**	**167**	**7.1**	**1.2**	**166**	**0.3**
Total minutes of use (b)	365	350	346	(5.2)	(1.1)	348	(0.6)
Average MoU (min/month)	587	590	585	(0.3)	(0.8)	589	(0.6)
Data volume (Petabyte)	5,992	6,748	7,275	21.4	7.8	6,613	10.0
Implied data usage (GB/month)	14.7	16.7	18.0	22.4	7.6	16.3	10.4
Wireless revenue	**97,133**	**97,985**	**98,797**	**1.7**	**0.8**	**98,460**	**0.3**
Enterprise revenue	12,048	12,094	12,882	6.9	6.5	12,215	5.5
Other operating revenue	141	146	268	90.1	83.6	250	7.2
Debt and capex (INRb)							
Gross debt	2,257	2,011	2,030	(10.1)	0.9		
GoI debt	**2,225**	**1,991**	**2,014**	**(9.5)**	**1.1**		
Spectrum debt	1,522	1,217	1,224				
AGR dues	703	775	790				
External debt	**33**	**19**	**15**	**(52.9)**	**(20.7)**		
Cash and equivalents	136.2	68.3	30.8	(77)	(54.9)		
Net debt	**2,121**	**1,943**	**1,999**	**(5.8)**	**2.9**		
Capex	**13.6**	**24.4**	**17.5**	**28.7**	**(28.3)**	**38.2**	**(54.1)**

	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	QoQ	YoY
Wireless subs, EOP (m)								
Bharti	354.5	351.6	356.6	361.6	362.8	364.2	0.4	3.6
Vodafone Idea	210.1	205.0	199.8	198.2	197.7	196.7	(0.5)	(4.0)
RJio (inc. FTTH)	489.7	478.8	482.1	488.2	498.1	506.4	1.7	5.8
RJio - wireless	477.3	464.6	465.9	470.8	478.1	483.6	1.2	4.1
Wireless revenues (INR b)								
Bharti - wireless	223.1	246.3	260.8	264.2	271.8	278.9	2.6	13.2
Vodafone Idea - wireless	92.6	97.1	99.0	97.9	98.0	98.8	0.8	1.7
RJio (inc. FTTH)	264.8	283.4	293.1	300.2	308.8	318.6	3.2	12.4
RJio - wireless	251.2	267.4	274.9	280.1	286.4	292.9	2.3	9.5
Wireless ARPU (INR/sub/month)								
Bharti	210.6	233.0	245.3	245.0	250.3	255.7	2.2	9.8
Vodafone Idea	146.0	156.0	163.0	164.0	165.0	167.0	1.2	7.1
RJio (inc. FTTH)	181.7	195.1	203.3	206.2	208.7	211.4	1.3	8.4
RJio - wireless	176.7	189.3	196.9	199.3	201.2	203.0	0.9	7.3
Wireless EBITDA (INR b)								
Bharti	125.3	141.7	154.6	157.5	162.7	169.5	4.2	19.6
Vodafone Idea	42.0	45.5	47.1	46.6	46.1	46.9	1.6	3.0
RJio (inc. FTTH)	139.2	150.4	154.8	158.5	166.9	172.8	3.5	14.9
Wireless EBITDA margin (%)								
Bharti	55.6	57.1	58.8	59.2	59.4	60.3	89	323
Vodafone Idea	40.0	41.6	42.4	42.3	41.8	41.9	1	23
RJio (inc. FTTH)	52.6	53.1	52.8	52.8	54.0	54.2	18	117
Wireless EBIT (INR b)								
Bharti	48.4	61.9	75.0	78.4	84.1	88.1	5	56
Vodafone Idea	(11.6)	(8.5)	(9.2)	(9.1)	(8.6)	(8.8)	3	27
RJio (inc. FTTH)	83.1	93.0	96.5	99.3	104.9	108.8	4	23
Wireless EBIT margin (%)								
Bharti	21.5	24.9	28.5	29.5	30.7	31.3	64	642
Vodafone Idea	(11.1)	(7.8)	(8.2)	(8.3)	(7.8)	(7.9)	(8)	(7)
RJio (inc. FTTH)	31.4	32.8	32.9	33.1	34.0	34.2	21	134
Wireless revenue market share among private telcos (%)								
Bharti	39.4	40.3	41.1	41.1	41.4	41.6	17	127
Vi	16.3	15.9	15.6	15.2	14.9	14.7	(20)	(117)
RJio - wireless	44.3	43.8	43.3	43.6	43.6	43.7	3	(10)
Wireless paying subs market share among private telcos (%)								
Bharti	34.0	34.4	34.9	35.1	34.9	34.9	(7)	44
Vi	20.2	20.1	19.5	19.2	19.0	18.8	(20)	(124)
RJio - wireless	45.8	45.5	45.6	45.7	46.0	46.3	27	81

Jindal Stainless

BSE SENSEX	S&P CNX
83,535	25,574

CMP: INR716 **Buy**

In-line performance; strong volume and healthy NSR support earnings

- Revenue stood at INR109b (+11% YoY and +7% QoQ) in 2QFY26, in line with estimates.
- Adj. EBITDA stood at INR13.9b (in line with our est. of INR13b), up 17% YoY and 6% QoQ, largely driven by better realization.
- 2Q APAT stood at INR7.9b (+29% YoY and +11% QoQ) and was in line with our est. of INR7.4b.
- During 1HFY26, revenues/EBITDA/APAT grew by 10%/12%/19%.
- 2Q sales volume stood at 648KT, up 15% YoY and 4% QoQ. The export share stood at 9% in 2QFY26 (vs. 10% in 2QFY25).
- ASP stood at INR168,000/t (-3% YoY and +3% QoQ), led by SS price recovery during the quarter.
- EBITDA/t improved to INR21,416 (+2% YoY and QoQ), supported by favorable pricing and muted costs during the quarter.
- Consolidated net debt stood at INR36.5b, translating into a net debt-to-equity ratio of 0.2x as of 2QFY26.

Conference Call Details

Date: 11 November 2025
Time: 4:00 pm IST
Registration:
Diamond Pass
Dial in:
+91 22 6280 1144
+91 22 7115 8045

Jindal Stainless' Consolidated Quarterly Performance (INR b)

Y/E March	FY25				FY26		FY25	FY26E	FY26	vs Est
	1Q	2Q	3Q	4Q	1Q	2Q			2QE	(%)
Sales (kt)	**578**	**565**	**588**	**643**	**626**	**648**	**2,374**	**2,595**	**630**	**2.9**
Change (YoY %)	5.3	3.9	14.8	12.8	8.3	14.7	9.1	9.3		
Change (QoQ %)	1.4	(2.2)	4.1	9.4	(2.6)	3.5				
Net Realization/t	**1,63,145**	**1,73,041**	**1,68,491**	**1,58,605**	**1,62,988**	**1,68,085**	**1,65,595**	**1,71,311**	**1,66,488**	**1.0**
Net Sales	**94.3**	**97.8**	**99.1**	**102.0**	**102.1**	**108.9**	**393.1**	**444.6**	**104.9**	**3.9**
Change (YoY %)	(7.4)	(0.2)	8.5	7.9	8.2	11.4	1.9	13.1		
Change (QoQ %)	(0.3)	3.7	1.3	2.9	0.1	6.7				
EBITDA	**12.1**	**11.9**	**12.1**	**10.6**	**13.1**	**13.9**	**46.7**	**53.5**	**13.0**	**6.7**
Change (YoY %)	1.6	(3.6)	(3.1)	2.5	8.1	17.0	(0.8)	14.7		
Change (QoQ %)	17.1	(2.1)	1.8	(12.1)	23.5	6.0				
EBITDA (INR per ton)	**20,964**	**21,000**	**20,536**	**16,499**	**20,915**	**21,416**	**19,657**	**20,629**	**20,652**	**3.7**
Interest	1.4	1.6	1.6	1.5	1.4	1.4	6.1	6.8		
Depreciation	2.3	2.4	2.4	2.4	2.5	2.6	9.6	9.8		
Other Income	0.5	0.5	1.0	0.9	0.7	0.9	2.9	3.1		
PBT (after EO Item)	**8.9**	**8.3**	**9.0**	**7.6**	**9.8**	**10.9**	**33.8**	**40.2**		
Total Tax	2.4	2.2	2.4	1.4	2.5	2.7	8.4	10.0		
% Tax	27.1	27.0	26.5	19.0	26.3	25.1	25.1	25.0		
PAT before MI and Asso.	**6.5**	**6.1**	**6.7**	**6.2**	**7.3**	**8.2**	**25.4**	**30.3**		
Adj. PAT (after MI & Asso)	**6.5**	**6.1**	**6.5**	**6.0**	**7.1**	**7.9**	**25.1**	**29.8**	**7.4**	**6.4**
Change (YoY %)	(13.1)	(9.2)	(5.4)	19.0	10.2	29.2	(3.9)	18.6		
Change (QoQ %)	29.0	(5.7)	7.1	(8.7)	19.4	10.6				

Source: MOFSL, Company

Gujarat Gas

BSE SENSEX	S&P CNX
83,535	25,574

Conference Call Details

Date: 12th Nov'25
Time: 1600 hrs IST
Dial-in details:
+91 22 7195 0000

CMP: INR403 Buy

EBITDA in line; other income drives a beat on PAT

- Total volumes came in line with our estimate at 8.7mmscmd (down 12% YoY).
  - CNG/I&C-PNG volumes were in line with our estimate, whereas D-PNG volumes came in 15% above estimates.
- EBITDA/scm came in line with our est. at INR5.6.
  - Realization decreased ~INR0.6/scm QoQ, while gas cost/opex increased INR0.2/INR0.1 per scm QoQ, leading to ~INR0.8/scm QoQ decrease in EBITDA/scm margin.
- Resultant EBITDA stood in line with our estimate at INR4.5b (down 13% YoY).
- However, PAT came in 15% above our estimate at INR2.8b (down 8% YoY), driven by higher-than-estimated other income.
- **Press release KTAs:**
  - GUJGA continues to expand its CNG network, **adding 4 new stations in 2QFY26**; CNG volumes rose 13% YoY, supported by **834 operational stations.**
  - Aggressive rollout of the FDODO model with **74 agreements signed; the first FDODO station operational** in Jamnagar, with more to follow.
  - Shareholders approved the Composite Scheme of Amalgamation and Arrangement with an overwhelming majority on 17 Oct'25; **filings were submitted to MCA.**
  - Added **42,400+ new domestic customers during the quarter**, taking total connections to over 2.3m households.
  - The pipeline network expanded to 43,900 inch-km cumulatively.

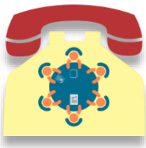
Standalone - Quarterly Earnings (INR m)

Y/E March	FY25				FY26E					Var.	YoY	QoQ
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE	2QE	(%)	(%)	(%)
Net Sales	**44,503**	**37,818**	**41,529**	**41,020**	**38,709**	**37,804**	**38,960**	**40,198**	**37,413**	**1**	**0**	**-2**
YoY Change (%)	17.7	-1.7	5.7	-0.8	-13.0	0.0	-6.2	-2.0	-1.1			
EBITDA	**5,356**	**5,142**	**3,805**	**4,495**	**5,199**	**4,473**	**4,889**	**4,997**	**4,412**	**1**	**-13**	**-14**
Margin (%)	12.0	13.6	9.2	11.0	13.4	11.8	12.5	12.4	11.8			
Depreciation	1,231	1,295	1,294	1,286	1,314	1,343	1,355	1,335	1,357			
Interest	78	80	93	74	79	81	87	57	75			
Other Income	386	386	585	744	594	731	438	-191	284			
PBT	**4,433**	**4,152**	**3,002**	**3,878**	**4,399**	**3,779**	**3,885**	**3,414**	**3,265**	**16**	**-9**	**-14**
Rate (%)	25.6	26.1	26.2	26.0	25.7	25.6	25.2	23.9	25.2			
Reported PAT	**3,298**	**3,069**	**2,216**	**2,872**	**3,268**	**2,810**	**2,906**	**2,597**	**2,442**	**15**	**-8**	**-14**
YoY Change (%)	53.3	3.1	0.6	-29.9	-0.9	-8.4	31.1	-9.6	-20.4			
Margin (%)	7.4	8.1	5.3	7.0	8.4	7.4	7.5	6.5	6.5			
Total volume (mmscmd)	**11.0**	**8.8**	**9.5**	**9.3**	**8.9**	**8.7**	**9.0**	**9.4**	**8.6**	**0**	**-1**	**-2**
CNG	3.0	2.9	3.1	3.2	3.3	3.3	3.4	3.5	3.3	1	13	0
PNG - Industrials/commercial	7.4	5.1	5.6	5.2	4.9	4.5	4.7	5.0	4.7	-3	-11	-7
PNG - Households	0.6	0.8	0.7	0.9	0.7	0.8	0.9	0.9	0.7	15	9	20
EBITDA (INR/scm)	**5.4**	**6.4**	**4.4**	**5.4**	**6.4**	**5.6**	**5.9**	**5.9**	**5.5**	**1**	**-12**	**-13**

KEC International

BSE SENSEX	S&P CNX
83,535	25,574

Conference Call Details



Date: 11th November 2025
Time: 10:00am IST
Dial-in details:
Diamond pass

Financials & Valuations (INR b)

Y/E March	2026E	2027E	2028E
Sales	254.7	299.3	354.7
EBITDA	20.6	24.3	28.7
Adj. PAT	9.3	11.8	14.3
Adj. EPS (INR)	34.9	44.2	53.6
EPS Gr. (%)	62.6	26.9	21.1
BV/Sh.(INR)	229.2	266.0	311.6
Ratios			
RoE (%)	16.2	17.9	18.6
RoCE (%)	15.0	16.1	16.8
Valuations			
P/E (x)	20.7	16.3	13.5
P/BV (x)	3.2	2.7	2.3
EV/EBITDA (x)	10.8	9.4	8.1
Div. Yield (%)	0.9	1.0	1.1

CMP: INR722 — Neutral

Good performance; a slight miss on PAT

- KEC International's revenue and EBITDA were in line; however, PAT reported a slight miss.
- Revenue grew 19% YoY to INR60.9b vs. our estimate of INR58.6b. Growth was primarily fueled by the T&D and Cables divisions, which grew 44% and 19% YoY, respectively.
- EBITDA grew by 34% YoY to INR4.3b in line with our estimate, while margin at 7.1% was up 80bp/10bp YoY/QoQ.
- PAT surged 88% YoY to INR1.6b, slightly missing our estimate by 6%, mainly due to lower than expected other income and a higher tax rate of 24.5% vs. our estimate of 23.0%.
- Order inflow increased 81% YoY to INR105.3b in 2QFY26, taking the closing order book (OB) to INR393b (+15% YoY). T&D/non-T&D mix stood at 65%/35%. OB + L1 position stood at INR440b.
- For 1HFY26, revenue/EBITDA/PAT grew 15%/32%/65% to INR111.1b/ INR7.8b/INR2.9b, while EBITDA margin expanded 90bp YoY to 7.0%.
- For 1HFY26, OCF/FCF stood at negative INR9.2b/INR10.3b, declining 88%/83%. This is mainly due to an increase in working capital.
- For 1HFY26, net debt including acceptances stood at INR64.8b, vs INR52.7b as of 30th Sep'24.

Consolidated - Quarterly Earnings Model (INR m)

Y/E March - INR m	FY25				FY26E				FY25	FY26E	FY25E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Var (%)
Net Sales	45,119	51,133	53,494	68,721	50,229	60,916	63,668	79,861	2,18,467	2,54,674	58,575	4
YoY Change (%)	6.3	13.7	6.8	11.5	11.3	19.1	19.0	16.2	9.7	16.6	14.6	
Total Expenditure	42,415	47,931	49,749	63,333	46,728	56,612	58,448	72,301	2,03,428	2,34,088	54,299	4
EBITDA	2,704	3,202	3,745	5,388	3,501	4,304	5,221	7,560	15,039	20,586	4,276	1
YoY Change (%)	10.6	16.7	21.6	38.9	29.5	34.4	39.4	40.3	23.8	36.9	33.5	
Margins (%)	6.0	6.3	7.0	7.8	7.0	7.1	8.2	9.5	6.9	8.1	7.3	
Depreciation	465	453	453	465	459	506	521	599	1,837	2,084	508	(1)
Interest	1,550	1,681	1,702	1,703	1,511	1,715	1,634	1,677	6,636	6,538	1,676	2
Other Income	431	66	9	202	54	46	127	282	709	509	124	(63)
PBT before EO expense	1,120	1,135	1,598	3,422	1,585	2,130	3,193	5,566	7,275	12,473	2,216	(4)
Extra-Ord expense												
PBT	1,120	1,135	1,598	3,422	1,585	2,130	3,193	5,566	7,275	12,473	2,216	(4)
Tax	245	281	303	740	339	522	817	1,514	1,568	3,193	510	
Rate (%)	21.8	24.7	18.9	21.6	21.4	24.5	25.6	27.2	21.5	25.6	23.0	
Reported PAT	876	854	1,296	2,682	1,246	1,608	2,375	4,051	5,707	9,280	1,706	(6)
Adj PAT	876	854	1,296	2,682	1,246	1,608	2,375	4,051	5,707	9,280	1,706	(6)
YoY Change (%)	106.9	53.1	33.7	76.7	42.3	88.2	83.3	51.1	64.6	62.6	99.7	
Margins (%)	1.9	1.7	2.4	3.9	2.5	2.6	3.7	5.1	2.6	3.6	2.9	

	FY25				FY26		FY25	FY26E
INR m	1Q	2Q	3Q	4Q	1Q	2Q		
Segmental revenue								
T&D (domestic + SAE)	24,990	28,310	31,750	43,280	31,570	40,800	1,28,330	1,62,528
Cables	3,630	4,410	4,060	5,940	3,830	5,240	18,040	22,535
Railways	4,710	5,030	4,560	6,810	4,710	4,250	21,110	23,562
Civil	12,580	14,250	14,160	16,020	11,360	12,100	57,010	53,078
Less intersegmental	(790)	(870)	(1,040)	(3,330)	(1,240)	(1,470)	(6,030)	(7,030)
Grand total	45,120	51,130	53,490	68,720	50,230	60,920	2,18,460	2,54,674

Triveni Turbine

BSE SENSEX	S&P CNX
83,535	25,574

Conference Call Details

Date: 12th November 2025
Time: 12:30pm IST
Dial-in details:
Diamond pass

Financials & Valuations (INR b)

Y/E March	2026E	2027E	2028E
Sales	21.1	24.9	30.1
EBITDA	4.5	5.4	6.4
Adj. PAT	3.7	4.5	5.3
Adj. EPS (INR)	11.8	14.0	16.8
EPS Gr. (%)	4.4	19.0	19.8
BV/Sh.(INR)	46.7	56.8	68.9
Ratios			
RoE (%)	27.7	27.1	26.7
RoCE (%)	27.9	27.2	26.9
Valuations			
P/E (x)	44.9	37.7	31.5
P/BV (x)	11.3	9.3	7.7
EV/EBITDA (x)	35.7	30.2	24.8
Div. Yield (%)	0.6	0.7	0.9

CMP: INR529 Buy

In-line revenue, margin resilience led to PAT beat

- Triveni Turbine results were above our estimates on profitability.
- Revenue inched up 1% YoY to INR5.1b, in line with our estimate. Domestic sales declined by 20% to INR2.2b, while export sales increased by 27% to INR2.8b. Export as % of sales increased to 56% in 2QFY26 from 44% in 2QFY25.
- Gross margin at 50.7% expanded by 140bp YoY. This led to EBITDA margin expansion of 40bp YoY/280bp QoQ to 22.6%, higher than our expectation of 20.5%.
- Absolute EBITDA increased 3% YoY/56% QoQ to INR1.1b, a 12% beat to our estimate.
- PAT was broadly flat YoY at INR914m (8% above our estimate).
- Order inflows increased 14% YoY to INR6.5b, aided by strong domestic order inflows.
- Export order inflows declined 19% YoY to INR2.5b due to global trade uncertainties. However, enquiry pipelines remain strong and globally diversified, providing good visibility for the near term. Domestic order inflows, on the other hand, jumped 52% YoY to INR4.1b, contributing 62% of total order bookings in 2Q. In terms of enquiry pipeline in 2Q, the international product enquiry pipeline showed improvement by growing at 43% and the domestic product enquiry growth was also strong at ~86%.
- On the product side, order inflows increased 14% YoY to INR4.5b, whereas aftermarket segment's order inflows rose 15% to INR2.0b.
- Total consolidated order book stood at INR22.2b as of Sep'25 (+24% YoY), of which domestic order book stood at INR11.0b (+55% YoY) and export order book stood at INR11.2b (+3% YoY), contributing to 51% of the closing order book.
- For 1HFY26, revenue/EBITDA/PAT declined 9%/9%/9% YoY to INR8.8b/INR1.9b/INR1.6b, whereas EBITDA margin contracted slightly by 10bp YoY to 21.4%.
- For 1HFY26, OCF/FCF declined 81%/99% to INR387m/INR25m, mainly due to an increase in working capital.
- During the quarter, Triveni Turbines DMCC (TTDMCC), a wholly owned subsidiary of the company, acquired the remaining 30% equity interest in TSE Engineering Pty. Ltd (TSE) for a cash consideration of INR56m.

Consolidated - Quarterly Earning Model (INR m)

Y/E March	FY25				FY26E				FY25	FY26	FY26E	Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	Var (%)
Net Sales	**4,633**	**5,011**	**5,034**	**5,380**	**3,713**	**5,062**	**5,709**	**6,660**	**20,058**	**21,144**	**4,972**	**2**
YoY Change (%)	23.1	29.2	16.6	17.5	-19.9	1.0	13.4	23.8	21.3	5.4	-0.8	
Total Expenditure	3,677	3,897	3,941	4,176	2,977	3,916	4,442	5,274	15,691	16,609	3,953	
EBITDA	**956**	**1,114**	**1,093**	**1,204**	**736**	**1,146**	**1,267**	**1,386**	**4,367**	**4,535**	**1,019**	**12**
YoY Change (%)	34.8	49.8	30.6	34.0	-23.0	2.9	16.0	15.1	37.0	3.9	-8.5	
Margins (%)	20.6	22.2	21.7	22.4	19.8	22.6	22.2	20.8	21.8	21.5	20.5	
Depreciation	62	61	65	75	77	80	76	72	263	305	74	7
Interest	10	8	4	7	8	4	8	12	29	32	8	-47
Other Income	194	196	221	199	222	184	248	248	810	902	219	-16
PBT before EO expense	**1,078**	**1,241**	**1,245**	**1,321**	**873**	**1,246**	**1,431**	**1,550**	**4,885**	**5,101**	**1,157**	**8**
PBT	**1,078**	**1,241**	**1,245**	**1,321**	**873**	**1,246**	**1,431**	**1,550**	**4,885**	**5,101**	**1,157**	**8**
Tax	274	331	320	375	228	332	381	416	1,300	1,357	308	
Rate (%)	25.4	26.7	25.7	28.4	26.1	26.6	26.6	26.9	26.6	26.6	26.6	
MI & P/L of Asso. Cos.	0	0	1	0	-1	0	0	1	1	0	0	
Reported PAT	**804**	**910**	**926**	**946**	**644**	**914**	**1,051**	**1,135**	**3,586**	**3,744**	**849**	**8**
Adj PAT	**804**	**910**	**926**	**946**	**644**	**914**	**1,051**	**1,135**	**3,586**	**3,744**	**849**	**8**
YoY Change (%)	31.8	41.4	35.0	25.9	-19.9	0.4	13.5	20.0	33.3	4.4	-6.7	
Margins (%)	17.4	18.2	18.4	17.6	17.3	18.1	18.4	17.0	17.9	17.7	17.1	

RESULTS FLASH

10 November 2025
Results Flash | Sector: EMS

Syrma SGS Technology

BSE SENSEX	S&P CNX
83,535	25,574

CMP: INR809 — Buy

Conference Call Details

Date: 11th Nov 2025
Time: 10:30 am IST
Dial-in details:
Click Here

Operating performance above our estimates

- Consol. revenue grew by 37.6% YoY to INR11.5b (est. INR10.6b) in 2QFY26.
- EBITDA margins expanded 160bp YoY to 10.1% (est. 8.6%), led by a decrease in share of employee and other expenses.
- EBITDA grew 62% YoY to INR1.2b (est. INR921m).
- Adj. PAT grew 77% YoY to INR641m (est. INR570m).
- For 1HFY26, revenue/EBITDA/adj. PAT rose 5%/75%/2x to INR20.1b/INR2.0b/ INBR1.1b.
- Gross debt stood at INR2.8b as of Sept'25 vs. INR6.1b as of Mar'25. The company reported a cash outflow of INR1.2b as of Sep'25 vs. CFO of INR2.1b as of Sep'24.
- Further, Syrma is to acquire 60% share of Elcome Integrated Systems in the first tranche of for ~INR2.35b. Elcome will simultaneously acquire 100% of Navicom using part of this investment

Consolidated - Quarterly Earning (INR m)

Y/E March	FY25				FY26E				FY25	FY26E	FY25E	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	%
Gross Sales	**11,599**	**8,327**	**8,692**	**9,244**	**9,440**	**11,459**	**13,386**	**14,328**	**37,862**	**48,612**	**10,659**	**8**
YoY Change (%)	92.9	17.0	23.0	-18.5	-18.6	37.6	54.0	55.0	20.1	28.4	28.0	
Total Expenditure	11,153	7,618	7,901	8,169	8,574	10,307	12,172	12,992	34,841	44,044	9,738	
EBITDA	**446**	**710**	**791**	**1,075**	**866**	**1,152**	**1,213**	**1,336**	**3,021**	**4,568**	**921**	**25**
Margins (%)	3.8	8.5	9.1	11.6	9.2	10.1	9.1	9.3	8.0	9.4	8.6	
Depreciation	174	167	202	208	206	218	206	207	751	838	206	
Interest	130	136	154	156	149	126	109	99	577	484	120	
Other Income	153	100	223	223	160	87	250	223	699	721	230	
PBT before EO expense	**295**	**507**	**657**	**934**	**672**	**895**	**1,148**	**1,252**	**2,392**	**3,967**	**825**	
Extra-Ord expense	0	0	21	0	0	0	0	0	21	0	0	
PBT	**295**	**507**	**635**	**934**	**672**	**895**	**1,148**	**1,252**	**2,371**	**3,967**	**825**	
Tax	91	110	105	219	172	232	289	315	526	1,008	208	
Rate (%)	31.0	21.8	16.6	23.5	25.7	25.9	25.2	25.2	22.2	25.4	25.2	
MI & Profit/Loss of Asso. Cos.	10	34	42	60	2	23	59	84	147	168	48	
Reported PAT	**193**	**362**	**488**	**654**	**497**	**641**	**800**	**853**	**1,698**	**2,791**	**570**	
Adj PAT	**193**	**362**	**509**	**654**	**497**	**641**	**800**	**853**	**1,719**	**2,791**	**570**	**12**
YoY Change (%)	-32.3	22.0	228.2	87.3	157.8	76.8	57.1	30.3	58.2	62.4	57.2	
Margins (%)	1.7	4.4	5.9	7.1	5.3	5.6	6.0	6.0	4.5	5.7	5.3	

Cello World

BSE SENSEX	S&P CNX
83,535	25,574

Conference Call Details

Date: 12th Nov, 2025
Time: 9:30am IST
Concall link:
Click here

CMP: INR634 Buy

Earnings in line with estimates

- Consolidated revenue grew 20% YoY/11% QoQ to INR5.9b (est. INR 5.6b).
- Gross margins contracted 210bp/440bp YoY/QoQ to 49.5%.
- EBITDA grew ~8%/11% YoY/QoQ to INR1.3b (est. in line). EBITDA margin contracted 250bp YoY, while it expanded 110bp QoQ to 21.7%.
- Adj. PAT grew 5%/17% YoY/QoQ to INR857m (est. in line).
- For 1HFY26, revenue grew 13% YoY, while EBITDA/adj. PAT declined 4%/3% to INR11.2b/INR2.4b/INR1.6b.
- Gross debt stood at INR4.9m as of Sept'25 (same as Mar'25). Further, CFO stood at INR1.3b as of Sept'25 vs INR6.5b as of Sept'24.

Consolidated - Quarterly Earning Model (INRm)

Y/E March	FY25				FY26				FY25	FY26E	FY26E	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2QE	
Gross Sales	**5,007**	**4,901**	**5,568**	**5,888**	**5,290**	**5,874**	**6,330**	**6,771**	**21,364**	**24,266**	**5,566**	**6%**
YoY Change (%)	6.1	0.2	5.7	14.9	5.7	19.9	13.7	15.0	6.8	13.6	13.6	
Total Expenditure	3,714	3,715	4,296	4,536	4,200	4,598	4,845	5,135	16,260	18,777	4,303	
EBITDA	**1,293**	**1,186**	**1,273**	**1,352**	**1,091**	**1,277**	**1,485**	**1,636**	**5,104**	**5,488**	**1,263**	**1%**
Margins (%)	25.8	24.2	22.9	23.0	20.6	21.7	23.5	24.2	23.9	22.6	22.7	
Depreciation	141	148	151	180	186	195	250	281	620	912	200	
Interest	6	3	3	3	1	5	1	1	15	8	1	
Other Income	60	133	124	130	173	136	165	170	447	644	150	
PBT before EO expense	**1,206**	**1,168**	**1,243**	**1,299**	**1,076**	**1,213**	**1,399**	**1,524**	**4,916**	**5,212**	**1,212**	
PBT	**1,206**	**1,168**	**1,243**	**1,299**	**1,076**	**1,213**	**1,399**	**1,524**	**4,916**	**5,212**	**1,212**	
Tax	311	300	318	338	269	299	351	387	1,267	1,306	304	
Rate (%)	25.8	25.7	25.6	26.0	25.0	24.7	25.1	25.4	25.8	25.1	25.1	
MI & Profit/Loss of Asso. Cos.	69	51	61	80	76	57	70	83	261	286	65	
Reported PAT	**826**	**816**	**864**	**882**	**730**	**857**	**979**	**1,054**	**3,388**	**3,620**	**843**	
Adj PAT	**826**	**816**	**864**	**882**	**730**	**857**	**979**	**1,054**	**3,388**	**3,620**	**843**	**2%**
YoY Change (%)	6.6	2.1	1.8	-0.7	-11.6	4.9	13.3	19.5	2.3	6.8	3.3	
Margins (%)	16.5	16.7	15.5	15.0	13.8	14.6	15.5	15.6	15.9	14.9	15.1	

RESULTS FLASH

10 November 2025

Results Flash | Sector: Infrastructure

G R Infraprojects

BSE SENSEX	S&P CNX
83,535	25,574

CMP: INR1,150 Buy

Result below estimates

Earnings summary: 2QFY26

- Revenue rose 9.4% YoY to ~INR12.3b in 2QFY26 (vs. our estimate of INR13.9b).
- EBITDA margin stood at 9.8% in 2Q FY26 (-60 bps YoY) vs. our estimate of 11.7%. EBITDA grew 3% YoY to INR1.2b and was 26% below our estimate.
- APAT grew ~13% YoY to ~INR1.3b (10% below our estimates) due to lower depreciation and interest cost.
- The current order book stands at ~INR211b as of Sep'25.

Conference Call Details

Date: **11th** Nov 2025

Time: 3:00 pm IST

Conference call details: Link

Financials & Valuations (INR b)

Y/E MARCH	2026E	2027E	2028E
Sales	71.3	80.2	88.3
EBITDA	8.9	11.1	12.2
Adj. PAT	7.7	9.8	11.3
EBITDA Margin (%)	12.5	13.8	13.8
Adj. EPS (INR)	79.9	101.1	116.5
EPS Gr. (%)	7.0	26.4	15.2
BV/Sh. (INR)	895.3	996.3	1112.8
Ratios			
Net D:E	0.0	-0.1	-0.1
RoE (%)	9.3	10.7	11.0
RoCE (%)	9.3	10.6	11.0
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	14.4	11.4	9.9
P/BV (x)	1.3	1.2	1.0
EV/EBITDA(x)	12.0	9.4	8.5
Div. Yield (%)	0.0	0.0	0.0
FCF Yield (%)	7.7	6.5	3.3

Quarterly Performance (Standalone) (INR m)

Y/E March (INR m)	FY25				FY26E		FY25	FY26E	FY26	
	1Q	2Q	3Q	4Q	1Q	2Q			2QE	Variance
Net Sales	18,965	11,281	14,628	19,429	18,261	12,337	64,304	71,339	13,911	-11%
YoY Change (%)	(11.9)	(28.3)	(19.0)	(9.9)	(3.7)	9.4	(16.4)	10.9	23.3	
EBITDA	2,466	1,171	1,546	3,009	2,311	1,204	8,193	8,917	1,628	-26%
Margins (%)	13.0	10.4	10.6	15.5	12.7	9.8	12.7	12.5	11.7	
Depreciation	632	631	612	572	524	510	2,448	2,424	620	
Interest	281	214	207	155	119	113	857	581	165	
Other Income	1,081	1,311	1,222	1,389	1,163	1,184	5,003	4,367	1,090	
PBT before EO expense	2,634	1,637	1,949	3,671	2,830	1,764	9,892	10,279	1,933	
Extra-Ord expense	(494)	356	377	849	-	-	1,088	-	-	
PBT	2,140	1,993	2,326	4,520	2,830	1,764	10,980	10,279	1,933	
Tax	621	845	640	807	672	456	2,913	2,547	486	
Rate (%)	29.0	42.4	27.5	17.9	23.7	25.8	26.5	24.8	25.2	
Reported PAT	1,520	1,148	1,686	3,712	2,158	1,308	8,066	7,732	1,446	
Adj PAT	1,890	1,161	1,309	2,864	2,158	1,308	7,224	7,732	1,446	-10%
YoY Change (%)	(9.1)	(5.8)	(12.2)	27.3	14.2	12.7	2.4	7.0	24.5	
Margins (%)	10.0	10.3	8.9	14.7	11.8	10.6	11.2	10.8	10.4	

Sri Lotus Developers & Realty

BSE Sensex	S&P CNX
83,535	25,574

Conference Call Details

Date: 11th Nov 2025
Time: 10:30 IST
Dial-in details:
+91 22 6280 1309 /
+91 22 7115 8210

Financials & Valuations (INR b)

Y/E Mar	FY26E	FY27E	FY28E
Sales	10.9	15.7	21.6
EBITDA	3.9	7.5	10.2
EBITDA (%)	36.4	47.9	47.0
Adj. PAT	3.0	5.9	7.7
EPS (INR)	6.1	12.0	15.8
EPS Gr. (%)	30.5	97.7	31.6
BV/Sh. (INR)	40.2	52.2	68.0
Ratios			
Net D/E	-0.7	-0.5	-0.6
RoE (%)	20.5	26.0	26.3
RoCE (%)	20.1	25.6	26.7
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	29.0	14.7	11.1
P/BV (x)	4.4	3.4	2.6
EV/EBITDA (x)	20.4	10.7	7.7
Div Yield (%)	0.0	0.0	0.0

CMP: INR176 **Buy**

Upcoming launches expected to lift performance

Operating performance

- Sri Lotus Developers & Realty recorded presales of INR2.6b, up 126%/4x YoY/QoQ in 2QFY26 (7% above estimates). In 1HFY26, presales were at INR3.2b, up 50% YoY.
- The company launched two projects during the quarter - The Arcadian (Juhu) and Amalfi (Versova), with a total GDV of INR10b and 0.2msf area. These new launches contributed to ~51% of total presales (INR920m from Arcadian and INR380m from Amalfi).
- The company plans to launch four projects in 2HFY26, i.e. Project Varun (Bandra), Lotus Aquaria (Prabhadevi), Lotus Celestial (Versova), and Lotus Trident (Andheri West), of which Project Varun is expected to be launched in 3QFY26.
- The company achieved collection of INR1.1b in 2QFY26, up 16%/51% YoY/QoQ (60% below estimates). In 1HFY26, collections stood at INR1.8b, up 4% YoY.
- In 1HFY26, the company added six projects in premium micro markets of MMR (of which 2 in 2QFY26), like Lotus Portifino (Versova), Lotus Sky Plaza (Oshiwara), and Lotus Odyssey (Bandra), Lotus Avalon (Juhu), Lotus Imperial (Bandra), and Lotus Upper Crest (Bandra).
- The company has deployed INR1.4b in Amalfi, Arcadian, and Varun as of 30th Sep'25 from the primary fund raised.
- The company is currently executing six projects with a total saleable carpet of 0.36msf and potential GDV of INR27-28b. It has another nine projects in the residential pipeline with a total saleable carpet of 0.93msf and potential GDV of INR73-78b. The company also has three commercial projects with a total saleable carpet of 0.77msf and potential GDV of INR30-35b.
- **P&L performance:** Revenue for 2QFY26 stood at INR1.8b, up 43%/2.8x YoY/QoQ (35% below estimates). In 1HFY26, revenue stood at INR2.4b, down 2% YoY.
- EBITDA stood at INR504m, -23%/+71% YoY/QoQ (49% below estimates), with an EBITDA margin of 29%. In 1HFY26, EBITDA stood at INR799m, down 33% YoY, with a margin of 34%.
- Adjusted PAT came in at INR462m, -8%/+80% YoY/QoQ (38% below estimates) with an Adj. PAT margin of 26%. In 1HFY26, PAT stood at INR718m, down 21% YoY, with a margin of 30%.

Quarterly performance (INRm)

Y/E March	FY25				FY26E				FY25	FY26E	FY26E	2QE Var
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			2Q Est.	(%/bp)
Gross Sales	**1,207**	**1,227**	**1,162**	**1,900**	**613**	**1,761**	**3,581**	**4,897**	**5,497**	**10,853**	**2,713**	-35%
YoY Change (%)	NA	NA	NA	NA	-49.2	43.5	208.1	157.7	NA	958.0	NA	
Total Expenditure	679	571	546	810	319	1,257	2,278	3,050	2,607	6,903	1,726	
EBITDA	**527**	**656**	**616**	**1,090**	**295**	**504**	**1,303**	**1,848**	**2,890**	**3,950**	**987**	-49%
Margins (%)	43.7	53.5	53.0	57.4	48.0	28.6	36.4	37.7	52.6	36.4	36.4	*-776bps*
Depreciation	3	4	4	4	4	4	4	1	15	13	3	
Interest	0	0	0	1	5	5	0	-10	2	0	0	
Other Income	18	23	74	81	68	127	80	-32	196	243	61	
PBT before EO expense	**542**	**675**	**686**	**1,166**	**353**	**622**	**1,379**	**1,825**	**3,068**	**4,180**	**1,045**	
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0	0	
PBT	**542**	**675**	**686**	**1,166**	**353**	**622**	**1,379**	**1,825**	**3,068**	**4,180**	**1,045**	
Tax	140	171	172	307	95	159	347	451	789	1,052	263	
Rate (%)	25.8	25.3	25.1	26.3	27.0	25.5	25.2	24.7	25.7	25.2	25.2	
MI & Profit/Loss of Asso. Cos.	-1	-1	-2	-1	-2	-2	-53	-104	-5	-161	-40	
Reported PAT	**401**	**504**	**512**	**858**	**256**	**462**	**979**	**1,270**	**2,274**	**2,967**	**742**	-38%
Adj PAT	**401**	**504**	**512**	**858**	**256**	**462**	**979**	**1,270**	**2,274**	**2,967**	**742**	-38%
YoY Change (%)	NA	NA	NA	NA	-36.1	-8.4	91.2	48.1	59,569.2	2,194.7	NA	
Margins (%)	33.2	41.0	44.1	45.1	41.8	26.2	27.3	25.9	41.4	27.3	27.3	
Operational Performance												
Pre Sales (msf)	0.0	0.0	NA	NA	0.0	0.0	0.1	0.1	0.1	0.2	0.0	8%
Booking Value (INRb)	1.0	1.1	NA	NA	0.6	2.6	4.0	4.3	4.9	11.5	2.4	7%
Avg rate/sf (INR)	64,928	64,928	NA	NA	52,021	52,021	52,541	51,545	64,928	52,021	52,541	-1%
Collections (INRb)	0.8	0.9	NA	NA	0.7	1.1	3.5	5.4	3.4	10.7	2.7	-60%

Ellenbarrie Industrial Gases

BSE SENSEX	S&P CNX
83,535	25,574

Conference Call Details

Date: 12th Nov 2025
Time: 4 pm IST
Dial-in details:
Click Here

CMP: INR454 Buy

EBITDA in line; PAT beats estimates due to higher-than-expected other income and lower taxes

- Consolidated revenue declined 6% YoY to INR892m (est. in line).
- EBITDA margin contracted 70bp YoY to 37.5% (est. 37.8%), led by an increase in the share of employee and other expenses.
- EBITDA declined 8% YoY to INR335m (est.in line).
- Adj. PAT grew 24% YoY to INR367m (est. INR254m) due to higher other income (up 74% YoY).
- For 1HFY26, revenue/EBITDA/adj. PAT grew 7%/10%/21% to INR1.7b/INR642m/INR554m.
- Gross debt stood at INR1.1b as of Sept'25 vs INR2.5b as of Mar'25. Further, the company generated a CFO of INR659m in Sep'25 compared to a CFO of INR221.6m in Sep'24.
- The Board of Directors has approved the acquisition of the manufacturing facilities of M/s Truair Industrial Gases (a partnership concern) located at Bengaluru (Karnataka) as a going concern on a slump sale basis, pursuant to a Business Transfer Agreement dated 5th Aug'25, wherein the total purchase consideration amounted to INR54m. As per Ind AS 103 - Business Combination, the Purchase Price Allocation for the aforesaid business acquisition is still under process, and management is expecting it to be concluded by 31st Mar'26.

Segmental performance

- Revenue for gases, related products, and services grew 10% YoY to INR879m, while EBIT stood at INR362m (-8% YoY). EBIT margin stood at 41% (vs 49% in 2QFY25).
- Revenue for Project Engineering declined 91% YoY to INR12m. EBIT stood at INR3.4m (-97% YoY). EBIT Margin stood at 28% (vs 79% in 2QFY25).

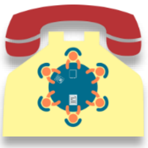
Ellenbarrie Industrial Gases (INR m)

Y/E March	FY25			FY26				FY25	FY26E	FY26	Var
	1Q	2Q	4Q	1Q	2Q	3QE	4QE			2QE	%
Gross Sales	**673**	**947**	**825**	**836**	**892**	**1,109**	**1,469**	**3,125**	**4,466**	**930**	**-4%**
YoY Change (%)	NA	NA	NA	24.3	-5.8	NA	78.2	16.0	42.9	NA	
Total Expenditure	454	585	579	529	557	656	858	2,027	2,684	578	
Gross Margin (%)	88.6%	85.9%	85.4%	88.8%	90.6%	85.4%	89.8%	88.6%	88.5%	89.9%	
EBITDA	**219**	**362**	**246**	**307**	**335**	**453**	**612**	**1,097**	**1,782**	**351**	**-5%**
Margin (%)	32.5	38.2	29.8	36.7	37.5	40.9	41.6	35.1	39.9	37.8	
Depreciation	49	48	65	51	51	62	70	207	241	58	
Interest	39	42	54	46	11	29	25	171	135	35	
Other Income	79	72	114	68	126	100	118	359	366	80	
PBT before EO expense	**211**	**345**	**241**	**278**	**400**	**462**	**635**	**1,078**	**1,773**	**338**	
Extra-Ord. expense	0	0	0	0	0	0	0	0	0	0	
PBT	**211**	**345**	**241**	**278**	**400**	**462**	**635**	**1,078**	**1,773**	**338**	
Tax	49	48	59	91	32	116	141	245	446	85	
Rate (%)	23.2	14.0	24.3	32.8	8.1	25.0	22.3	22.8	25.2	25.0	
Adj. PAT	**162**	**297**	**183**	**187**	**367**	**347**	**493**	**833**	**1,326**	**254**	**45%**

V-Mart Retail

BSE SENSEX	S&P CNX
83,535	25,467

Conference Call Details



Date: 11th Nov 2025
Time: 04:00pm IST

Financials & Valuations (INR b)

Y/E March	FY26E	FY27E	FY28E
Sales	38.0	44.4	51.6
EBITDA	5.0	6.2	7.6
NP	1.1	1.8	2.6
EBITDA Margin (%)	13.2	13.9	14.6
Adj. EPS (INR)	13.7	22.5	33.1
BV/Sh. (INR)	115.8	138.3	171.4
Ratios			
Net D:E	0.8	0.5	0.3
RoE (%)	12.6	17.7	21.4
RoCE (%)	10.4	13.4	16.1
Payout (%)	0.0	0.0	0.0
Valuations			
P/E (x)	57.0	34.7	23.6
EV/EBITDA (x)	13.8	11.0	8.7
EV/Sales (x)	1.6	1.4	1.2

CMP: INR782 — Buy

Good 2Q with consistent margin expansion (11% EBITDA beat)

- Revenue grew 22% YoY (already disclosed) to INR8.1b in 2QFY26, driven by 11% blended SSSG and ~14% YoY store additions.
- VMART opened 25 new stores (18 in V-Mart and seven in Unlimited) and closed two stores (one each in V-Mart and Unlimited) in 2Q, taking the total store count to 533 (V-Mart: 438, Unlimited: 95).
- Blended SSSG was boosted by an early festive season. Adjusted for the same, SSSG would have been in mid-single digits.
- Gross profit grew 22% YoY to INR2.7b (in line), as gross margins remained stable YoY at 33.6% (~35bp beat), despite a lower contribution from LR (which has complete revenue flow through to GM).
- Employee expenses grew 13% YoY to INR976m (3% lower vs. estimates).
- Other expenses rose ~6% YoY to INR1.02b (2% lower than our estimate), driven by i) ~40bp reduction in A&P spends for V-Mart and Unlimited formats, ii) ~20bp lower inventory provisioning, and iii) lower losses in the online segment (LR).
- Resultantly, reported EBITDA stood at INR715m **(+85% YoY, 11% beat)** and margins **expanded 300bp YoY to 8.9% (~90bp beat).**
- VMART achieved **pre-IndAS profitability with EBITDA of INR45b in 2Q (vs. loss of INR184m YoY).**
- Depreciation increased 20% due to a change in lease accounting, while interest costs declined ~55% YoY (11% below our estimate).
- Loss after tax stood at INR89m (vs. our estimate of INR176m loss), aided by higher EBITDA and lower finance costs.
- 1HFY26 revenue/EBITDA grew 17%/44% YoY, with reported PAT of INR247m (vs. ~INR445m loss YoY).
- **For 1HFY26, we estimate that V-Mart's pre-INDAS EBITDA would be INR657m (up 2.6x YoY), with margin expanding ~210bp YoY to 3.9%.**

Segmental performance

- **V-Mart (core):** 2Q revenue grew 23% YoY to INR6.6b, driven by 17 net store additions (up 14% YoY) and ~11% SSSG. Reported monthly SPSF for 1HFY26 grew 4% YoY to INR698. 2Q EBITDA grew 71% YoY to INR605m, as margin expanded ~250bp YoY to 9.1%, driven by operating leverage and curtailed A&P spends.
- **Unlimited**: 2Q revenue grew 22% YoY to INR1.4b, driven by six net store additions (up 14.5% YoY) and ~11% SSSG. Unlimited's reported monthly SPSF for 1HFY26 grew ~6% YoY to INR592. Unlimited's 2Q EBITDA grew 36% YoY to INR144m, as margin expanded ~110bp YoY to 10.5% driven by operating leverage and curtailed A&P spends.
- LimeRoad (LR): Commission income declined ~37% YoY to INR66m, while operating loss reduced ~53% YoY to INR34m (vs. INR46m QoQ, INR73m YoY), driven by a further reduction in advertisement spends.

Improved profitability and lower inventory led to healthy FCF generation

- Working capital normalized significantly, with CWC days at 19 days (vs. 26 days in 1HFY25), driven by lower inventory (113 days vs. 115 YoY), and higher payable days (94 vs. 90 YoY). Core WC declined ~22% YoY to INR1.76b.
- Driven by a sharp increase (2.6x YoY) in pre-INDAS EBITDA and favorable working capital movement, OCF (after leases and interest) improved to INR865m (vs. outflow of INR11m YoY). With capex largely stable YoY, FCF (after interest and leases) stood at INR284m (vs. outflow of INR621m YoY).

Operational highlights

- 1H footfalls grew 14% YoY to 39m with a conversion rate of 46% (vs. 45% YoY).
- 1H reported SPSF stood at INR678 vs. (INR645 YoY), with V-Mart's SPSF rising 4% and Unlimited's by 6%.
- Blended 2Q ASP rose 4% YoY to INR214, with Apparel ASP growing 5% YoY to INR347. Pricing rejig continued in Unlimited, with 7%/3% YoY decline in overall/ apparel ASP. Overall volume grew ~18% YoY (vs. ~14% YoY in 1QFY26).
- Inventory remained healthy at 97 days (vs. 99 days YoY), led by sharp reduction in non-apparel inventory (101 vs. 115 days YoY), but partly offset by higher FMCG inventory (67 vs. 58 days YoY).

P&L (INR m)

P&L (INR m)	**2QFY25**	**1QFY26**	**2QFY26**	***YoY%***	***QoQ%***	**2QFY26E**	***v/s est (%)***
Revenue	**6,610**	**8,852**	**8,069**	***22.1***	***-8.9***	**8,070**	***0.0***
Raw Material cost	4,389	5,729	5,355	*22.0*	*-6.5*	5,384	*-0.5*
Gross Profit	**2,221**	**3,124**	**2,714**	***22.2***	***-13.1***	**2,686**	***1.0***
Gross Margin (%)	**33.6**	**35.3**	**33.6**	*3bps*	*-166bps*	**33.3**	*34bps*
Employee Costs	865	950	976	*12.8*	*2.8*	1,001	*-2.5*
Other Expenses	969	912	1,022	*5.5*	*12.1*	1,041	*-1.7*
EBITDA	**386**	**1,262**	**715**	***85.2***	***-43.3***	**644**	***11.0***
EBITDA margin (%)	***5.8***	***14.3***	***8.9***	*302bps*	*-539bps*	***8.0***	*88bps*
IND AS Rent	571	650	670	*17.4*	*3.1*	660	*1.5*
Pre-IND AS EBITDA	**-184**	**612**	**45**	***-124.7***	***-92.6***	**-16**	***NM***
EBITDA margin (%)	***-2.8***	***6.9***	***0.6***	*335bps*	*-635bps*	***-0.6***	*115bps*
Depreciation and amortization	592	679	711	*20.0*	*4.7*	696	*2.1*
EBIT	-206	583	4	*-102.0*	*NM*	-52	*107.9*
EBIT margin (%)	*-3.1*	*6.6*	*0.1*	*317bps*	*-653bps*	*-0.6*	*69bps*
Finance Costs	391	182	175	*-55.4*	*-4.3*	196	*-10.8*
Other income	18	29	34	*93.8*	*17.1*	23	*49.1*
Exceptional item	0	0	0	*0.0*	*0.0*	0	*NM*
Profit before Tax	**-580**	**429**	**-136**	***-76.5***	***-131.7***	**-225**	***-39.4***
Tax	-15	93	-47	***220.3***	***-150.7***	-49	
Tax rate (%)	*2.6*	*21.8*	*34.8*	*3228bps*	*1308bps*	*21.8*	
Profit after Tax	**-565**	**336**	**-89**	***-84.3***	***-126.4***	**-176**	***-49.5***

Segment wise breakup (INR m)	2QFY25	1QFY26	2QFY26	YoY%	QoQ%	2QFY26E	v/s est (%)
Vmart standalone	5,371	7,407	6,624	23.3	-10.6	6,741	-1.7
Unlimited	1,134	1,383	1,380	21.7	-0.2	1,256	9.9
Limeroad	104	62	66	-36.5	6.5	73	-9.3
Total revenue	**6,610**	**8,852**	**8,070**	22.1	-8.8	**8,070**	**0.0**
Segmental EBITDA							
Vmart standalone EBITDA	353	1,063	605	71.4	-43.1	567	6.8
Unlimited EBITDA	106	245	144	35.8	-41.2	118	22.5
Limeroad EBITDA	-73	-46	-34	-53.4	-26.1	-40	-14.3
Total EBITDA	**386**	**1,262**	**715**	85.2	-43.3	**644**	**11.0**
Vmart standalone EBITDAM	6.6%	14.4%	9.1%	256bps	-522bps	8.4%	73bps
Unlimited EBITDAM	9.3%	17.7%	10.4%	109bps	-728bps	9.4%	108bps
Limeroad EBITDAM	-70.2%	-74.2%	-51.5%	1868bps	2268bps	-54.5%	298bps
Total EBITDAM	**5.8%**	**14.3%**	**8.9%**	302bps	-540bps	**8.0%**	**87bps**

Segment wise breakup (INR m)	2QFY25	1QFY26	2QFY26	YoY%	QoQ%	2QFY26E	v/s est (%)
Vmart stores	384	421	438	14.1	4.0	440	-0.5
Unlimited stores	83	89	95	14.5	6.7	95	0.0
Total stores	**467**	**510**	**533**	14.1	4.5	**535**	**-0.4**
Store productivity							
Vmart standalone revenue per sqft	568	686	597	5.0	-13.0	599	-0.4
Unlimited revenue per sqft	473	576	511	8.2	-11.3	494	3.5

ASP (INR)	2QFY25	1QFY26	2QFY26	YoY%	QoQ%
Vmart standalone	188	201	196	4.3	-2.5
Unlimited	412	396	383	-7.0	-3.3
Blended ASP	**220**	**218**	**214**	**-2.7**	**-1.8**
Total Volume (in m)					
Vmart core	28.6	36.9	33.8	18.3	-8.3
Unlimited	2.8	3.5	3.6	30.9	3.2
Total	**30.0**	**40.6**	**37.7**	**25.5**	**-7.1**
ATV (INR)	**2QFY25**	**1QFY26**	**2QFY26**	**YoY%**	**QoQ%**
Vmart core	881	932	887	0.7	-4.9
Unlimited	1,644	1,716	1,576	-4.2	-8.2
Blended ATV	**1,036**	**1,004**	**957**	**-7.6**	**-4.7**
Total bills (in m)					
Vmart core	6.1	7.9	7.5	22.5	-6.0
Unlimited	0.7	0.8	0.9	27.0	8.7
Total	**6.4**	**8.8**	**8.4**	**32.2**	**-4.4**

In conversation

Hindalco Industries : Over 50% of capex cost hike is due to inflationary pressures in US; Satish Pai, Managing Director

- Normal hedging strategy is 20-25% but hedged 49% aluminium at $2760/t
- Indian operations will continue to remain net cash positive
- Could look at Mahan Aluminium expansion by next year
- Bay Minette project to be highly accretive for Novelis going forward

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Welspun Corp : High quality players entering the data center market; Vipul Mathur, MD & CEO

- H1 was good and H2 is extremely promising
- Return on capital employed expected to remain above 20%
- Company expects to definitely exceed guidance, but wont overcommit
- Company is confident of surpassing estimates

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Arvind : Groundwork for increasing volumes in UK is in works; Punit Lalbhai, Vice Chairman

- Healthy orderbook, aligned with seasonally stronger H2FY26
- Adv materials to continue growth momentum to clock 18-20% growth
- have resumed capex but in a cautious manner
- Human protection biz has seen margin pressure due to tariffs

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Interarch Buildings : FY26 Rev growth closer to 20%; Arvind Nanda, Managing Director

- Expect FY26 margin to improve, unsure if it will touch 10%
- Company managed to overcome hurdles in Q2
- Private sector investment is improving
- Orderbook pipeline is healthy; total orderbook INR 1634 crore as of Oct 31

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Greenlam Industries : Expect domestic mix to improve as a result of recent investments; Saurabh Mittal, MD & CEO

- Should achieve 18-20% topline growth as guided for FY26
- Plywood business near break-even
- Expecting decent export market growth of around 10-12%
- Core business is performing exceptionally well

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Investment Rating	**Expected return (over 12-month)**
BUY	>=15%
SELL	< - 10%
NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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