

# **VA Tech Wabag**

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#### Financials & Valuations (INR b)

Y/E MARCH	FY25	FY26E	FY27E
Sales	32.9	38.6	44.9
EBITDA	4.2	5.1	6.4
Adj. PAT	3.0	3.9	4.5
Adj. EPS (INR)	47.6	62.8	73.1
EPS Gr. (%)	20.2	31.9	16.3
BV/Sh. (INR)	345.1	402.0	467.0
Ratios			
RoE (%)	13.8	15.6	15.6
RoCE (%)	20.1	22.0	22.5
Payout (%)	8.4	9.6	10.9
Valuations			
P/E (x)	28.5	21.6	18.6
P/BV (x)	3.9	3.4	2.9
EV/EBITDA (x)	18.5	15.0	11.6
Div. Yield (%)	0.3	0.4	0.6

#### **Shareholding pattern (%)**

As On	Sep'25	Jun'25	Sep'24
Promoter	19.1	19.1	19.1
DII	4.5	3.7	3.6
FII	18.4	18.7	14.7
Others	58.0	58.5	62.6

CMP: INR1,357 TP: INR1,900 (+40%) Buy

# Decent quarter; rich order book supports robust outlook Revenue/adj. EBITDA/PAT up 19%/17%/20% YoY in 2QFY26

VA Tech Wabag (VATW) reported decent results in 2QFY26 as its revenue/adjusted EBITDA/PAT grew 19%/17%/20% YoY, 2-14% ahead of our estimates. Reported EBITDA declined 5% YoY, with a 10.7% EBITDA margin. However, adjusted to the forex gain of INR312m, which the company considers part of its continuing business, EBITDA margin stood high at 14.4%. In 1H, revenue/adj. EBITDA/PAT grew by a healthy 18%/17%/20% YoY. Adj. EBITDA margin stood at 13.8%, well within its guided range of 13-15%. Net cash position was maintained with INR5.6b at 1H-end (INR6.7b excluding HAM Projects).

#### ~5x book-to-bill ratio supports 15-20% revenue CAGR guidance

VATW's current order book of over INR160b (4.9x FY25 revenue) provides strong revenue growth visibility for the next 3-4 years. The company secured fresh orders of ~INR35b during 1H and is also a preferred bidder in projects worth over INR30b. Among the major order wins, the company secured new orders in 2Q in the Future Energy Solutions vertical, including UPW/ETP/ZLD system solutions for RenewSys Solar's Hyderabad cell facility and a compressed bio-gas BOT project in Uttar Pradesh with a 15-year concession. In 1Q, it secured the muchanticipated Yanbu 300 MLD desalination project in Saudi Arabia and the BWSSB DBO project in Bengaluru. The ultra-pure water segment is expected to be an INR35b opportunity for VATW. While the current order book is more inclined toward EPC projects having high volumes and relatively lower margins, the company's focus remains on profitable growth by selective bidding in highmargin EPC and O&M jobs. India, the Middle East, Africa, and CIS have a huge opportunity in the water sector. VATW's strength will continue to lie in leveraging technology and tie-ups with local entities. With a strong bid pipeline of INR150-200b, VATW expects to capture orders worth INR60-70b annually. Thus, we expect a revenue CAGR of ~17% over FY25-28 (in line with the company's guidance of 15-20% CAGR).

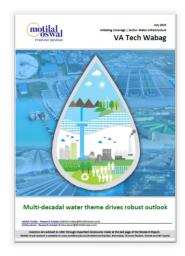
#### Focus remains on profitable growth and cash flows

VATW is tracking well on its guided adj. EBITDA margin range of 13-15% (1HFY26 at 14.4%, ~13.2% in FY24/25) and net-cash status (INR5.6b at 1H-end, INR6.7b excluding HAM Projects). Key margin levers include its healthy order book, execution of large projects (INR25.6b 400 MLD Chennai desalination plant, INR21b 300 MLD Yanbu desalination plant, INR14.2b Al Haer KSA ISTP plant), and greater focus on winning orders in the EP, O&M, industrial, and overseas segments and markets. Bad debt provisioning expenses have declined materially in the last 6-8 years owing to selective bidding in well-funded projects by sovereign funds or multilateral agencies. Since the launch of 'Wriddhi' in FY23, the company has already achieved a notable expansion in its EBITDA margin. Going ahead, we expect VATW's EBITDA margin to further expand to 15%, which is in the higher range of its guidance.

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#### Valuation and view: Reiterate BUY

We broadly maintain our earnings estimates after decent 2QFY26 results. After delivering a CAGR of 4%/18%/28% in revenue/EBITDA/PAT over FY21-25, we estimate a CAGR of 17%/22%/23% over FY25-28. VATW's current order book of over INR160b (~4.9x FY25 revenue), preferred bidder in orders worth INR30b, and a strong bid pipeline of INR150-200b provide strong 15-20% revenue growth visibility for the next 3-4 years. Its greater focus on executing large-scale projects in high-margin segments such as EP, Industrial, and O&M augurs well for margins. The outlook for strong FCF generation, a net cash status, and expansion in return ratios makes VATW's scrip attractive at ~19x FY27E EPS. We, thus, reiterate our BUY rating and a TP of INR1,900, based on 26x FY27E P/E (~+1SD on an improved outlook). (our IC note dated Jul'25).

<b>Quarterly Performance</b>												(INRm)
Y/E March		FY	25			FY	26E		FY25	FY26E	FY26E	Var
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE			2Q Est.	%
Net Sales	6,265	7,003	8,110	11,562	7,340	8,345	9,428	13,518	32,940	38,631	8,181	2
YoY Change (%)	13.3	5.3	15.1	23.8	17.2	19.2	16.2	16.9	15.3	17.3		
Total Expenditure	5,452	6,067	7,106	10,154	6,384	7,452	8,177	11,525	28,717	33,538		
EBITDA – reported	813	936	1,004	1,408	956	893	1,251	1,993	4,223	5,092	1,053	-15
Margins (%)	13.0	13.4	12.4	12.2	13.0	10.7	13.3	14.7	12.8	13.2	12.9	
EBITDA – adjusted to forex gain	759	1,030	1,051	1,400	820	1,205	1,301	2,043	4,302	5,368	1,053	14
Margins (%)	12.1	14.7	13.0	12.1	11.2	14.4	13.8	15.1	13.1	13.9	12.9	
Depreciation	19	13	13	14	14	17	15	15	59	61		
Interest	180	190	203	215	188	196	201	206	788	791		
Other Income	108	138	148	114	113	416	150	150	446	829		
PBT before EO expense	722	871	936	1,293	867	1,096	1,185	1,922	3,822	5,069		
Extra-Ord expense	0	0	0	0	0	0	0	0	0	0		
РВТ	722	871	936	1,293	867	1,096	1,185	1,922	3,822	5,069		
Tax	152	221	207	316	209	260	278	452	896	1,199		
Rate (%)	21.1	25.4	22.1	24.4	24.1	23.7	23.5	23.5	23.4	23.7		
Minority Interest	-2	-3	0	0	0	0	0	0	-5	0		
Profit/Loss of Asso. Cos.	-22	53	-27	18	0	12	6	6	22	24		
Reported PAT	550	706	702	995	658	848	912	1,476	2,953	3,894		
Adj PAT	550	706	702	995	658	848	912	1,476	2,953	3,894	745	14
YoY Change (%)	10.0	17.3	11.6	37.4	19.6	20.1	29.9	48.4	20.2	31.9		
Margins (%)	8.8	10.1	8.7	8.6	9.0	10.2	9.7	10.9	9.0	10.1	9.1	

E: MOFSL Estimates



**Operating Metrics** 

Y/E March	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	% YoY	% QoQ
Revenue break-up (INR m)							
EPC	5,618	6,512	9,612	5,717	6,853	22	20
Municipal	4,044	4,601	8,219	4,182	5,381	33	29
Industrial	1,574	1,911	1,393	1,535	1,472	(6)	(4)
O&M	1,354	1,525	1,895	1,488	1,431	6	(4)
Municipal	1,211	1,341	1,624	1,235	1,155	(5)	(6)
Industrial	143	184	271	253	276	93	9
Total revenue	6,972	8,037	11,507	7,205	8,284	19	15
% YoY	5	15	24	17	19		
O&M mix	19	19	16	21	17		
Industrial mix	25	26	14	25	21		
International mix	49	38	43	42	51		
Order book (INR b)	146.0	142.6	136.7	157.8	160.2	10	2
Book-to-bill ratio (x, TTM basis)	5.0	4.7	4.2	4.7	4.6		
Closing order book (INR b)							
EPC	79.5	76.3	71.1	92.4	92.1	16	(0)
Municipal	68.6	65.7	57.9	80.4	80.5	17	0
Industrial	10.9	10.6	13.3	11.9	11.6	6	(3)
O&M	54.6	54.7	53.7	53.1	55.5	2	5
Municipal	44.9	43.9	42.4	42.0	44.7	(1)	6
Industrial	9.7	10.8	11.3	11.1	10.8	12	(2)
Framework	11.9	11.6	11.8	12.3	12.6	6	2
Total	146.0	142.6	136.7	157.8	160.2	10	2

Exhibit 1: Key contracts in order book (INR b)

	Amount (INR b)
400 MLD Perur, Chennai – Desalination	22.5
300 MLD SWA, Yanbu Al-Bahr, KSA – Desalination	20.4
200 MLD Al Haer ESC, KSA- ISTP	12.3
100 MLD Indosol, Andhra Pradesh – Desalination	9.6
UPJN, O&M of Agra & Ghaziabad – OCOO	8.9
73 MLD Lusaka Water Supply and Sanitation Company – WWTP	8.5
200 MLD Pagla, Bangladesh – STP	5.1
BWSSB, Bengaluru – WWTP	3.8
150 MLD Digha & Kankarbagh – Network	3.7
110 MLD CMWSSB, Chennai – Desalination	3.3
GAIL Pata, Uttar Pradesh – ETP, WWTP & ZLD	3.3
270 MLD CIDCO, Maharashtra – WTP	3.0
Key framework contracts	
Libya STP	6.1
Bomba MED, Libya	6.4

Source: Company





### 2QFY26 earnings concall key takeaways

#### **Business development and outlook**

- VATW secured orders worth INR35b in 1HFY26 and is a preferred bidder in projects worth INR30b.
- The current order book of over INR160b (4.9x FY25 revenue, 62% EPC mix, 38% O&M mix) provides strong revenue growth visibility for the next 3-4 years.
- In 2Q, the company secured new orders in the Future Energy Solutions vertical, including UPW/ETP/ZLD system solutions for RenewSys Solar's Hyderabad cell facility and a CBG BOT project in Uttar Pradesh with a 15-year concession.
- In 1Q, it also secured the much-anticipated Yanbu 300 MLD desalination project in Saudi Arabia and the BWSSB DBO project in Bengaluru.
- The ultra-pure water segment represents a ~INR35b opportunity for VATW.
- The 400 MLD Perur desalination project in Chennai, the 200 MLD Al-Haer Saudi Arabia project, and the 300 MLD Yanbu project are progressing well.
- While the current order book is more inclined towards EPC projects having high volumes and relatively lower margins, the company's focus remains on profitable growth by selective bidding in high-margin EPC and O&M jobs.
- India, Middle East, Africa, and CIS have a huge opportunity in the water sector.
- VATW's strength will remain in leveraging technology and local tie-ups.

#### 2QFY26 result highlights

- Revenue/adj. EBITDA/PAT grew 19%/17%/20% YoY beating our estimates by 2-14%, majorly driven by forex gain.
- EBITDA margin adjusted to the forex gain stood high at 14.4%, while it was 10.7% on a reported basis.
- The company considers forex gain/loss as part of its continuing business and, thus, analyzing adjusted margins is more meaningful.

#### 1HFY26 result highlights

- Revenue/adj. EBITDA/PAT grew by a healthy 18%/17%/20% YoY well within the guided range.
- Adj. EBITDA margin stood at 13.8%, well within the guided range of 13-15%.

#### **Balance sheet analysis**

- Net cash at the end of 1HFY26 stood at INR5.6b (INR6.7b excl. HAM Projects).
- Due to the nature of the business and business cyclicality, 1H is usually heavy on WC, which eases out in 2H.
- The company's focus remains on improving margins, tightening working capital, improving cash flows and return ratios, and sustaining a net cash positive status.

#### Segment analysis – 2QFY26

- EPC revenue (83% mix) led growth with a 22% YoY increase, whereas O&M revenue grew 6% YoY.
- India revenue grew ~8% YoY (49% mix) and RoW markets grew by a strong 25% YoY and sustained strong margins.
- The Municipal segment contributed 79% to revenue; Industrial at 21% of mix.
- In 1H, EPC revenue grew 18% YoY, while O&M revenue grew 14% YoY.



# **Key exhibits**

Exhibit 2: Customer-wise revenue mix trend (%)

■ Municipal ■ Industrial 21 25 25 26 34 34 43 43 86 **79** 75 74 **75** 66 66 **57** 57

Exhibit 3: Segment-wise revenue mix trend (%)

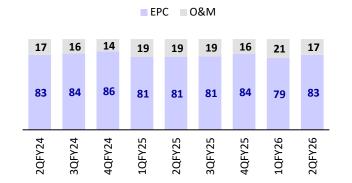
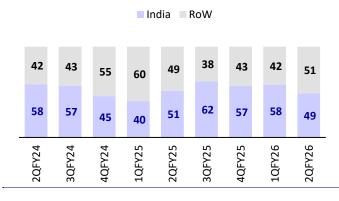


Exhibit 4: Geography-wise revenue mix trend (%)



**Exhibit 5: Revenue increased 19% YoY** 

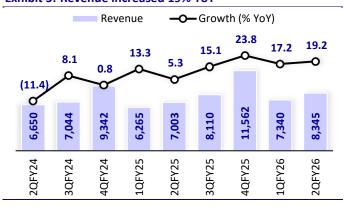


Exhibit 6: Adj. EBITDA, PAT, and margin trends

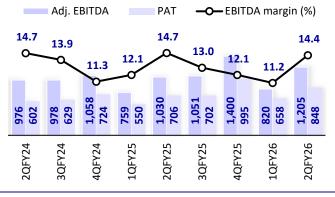
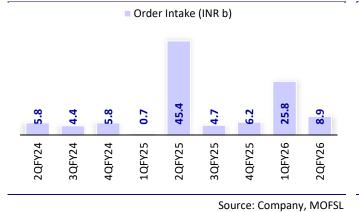


Exhibit 7: EPS grew 20% YoY



**Exhibit 8: Order intake trend** 



**Exhibit 9: Closing order book trend** 

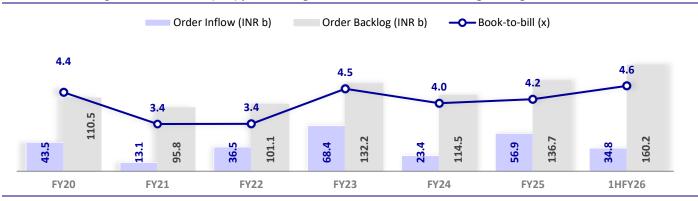


Order book (INR b)

Source: Company, MOFSL



Exhibit 10: A strong book-to-bill ratio (~5x) provides high comfort on 15-20% revenue growth guidance





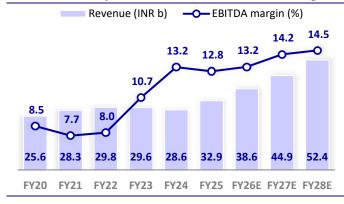


Exhibit 12: ...and 23% CAGR in PAT over FY25-FY28

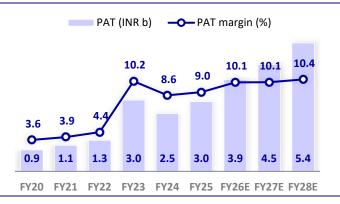


Exhibit 13: Return ratios to witness further improvement

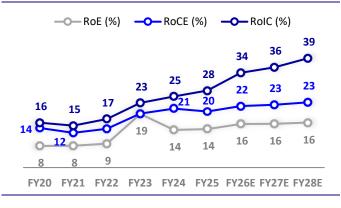


Exhibit 14: Healthy FCF aided by margins and tight WC cycle

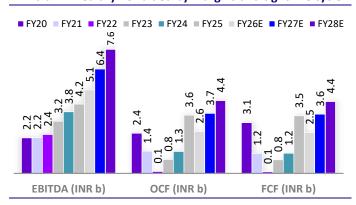


Exhibit 15: Rising O&M mix in revenue to drive margins...

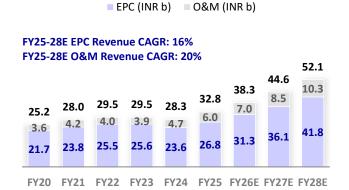
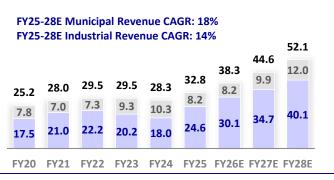


Exhibit 16: ...along with faster growth in industrials

Municipal (INR b)



Industrial (INR b)

Source: Company, MOFSL

Source: Company, MOFSL



#### Valuation and view: Reiterate BUY

- VATW, with over 100 years of experience, is a global leader in the water industry and offers a complete range of technologies and services for total water solutions in both municipal and industrial sectors. Its global ranking as a private water operator improved to three in 2022 from six in 2019 and 10 in 2017 (source: GWI). It follows an asset-light model with a high focus on EP (R&D centers located in Europe and India, and holds over 125 intellectual property rights) and O&M works. With this technical expertise and vast experience in executing large, critical projects, VATW is qualified to independently bid for marquee projects globally. However, it is very selective in bidding (focus on margins and cash flows) and has a win ratio of 25-30%.
- We broadly maintain our earnings estimates post decent 2QFY26 results. After delivering a CAGR of 4%/18%/28% in revenue/EBITDA/PAT over FY21-25, we estimate a CAGR of 17%/22%/23% over FY25-28E. VATW's current order book of ~INR160b (~4.9x FY25 revenue), L1 status in orders worth INR30b and a strong bid pipeline of INR150-200b provide strong 15-20% revenue growth visibility for the next 3-4 years. Its greater focus on executing large-scale projects in high-margin segments such as EP, Industrial, and O&M augurs well for margins. Over FY25-28, we expect further expansion in RoCE (from ~20% to over 23%), RoE (from ~14% to ~16%), and RoIC (~28% to ~39%), well above its guided range.
- The outlook for strong FCF generation, net cash status, and expansion in return ratios makes VATW's scrip attractive at ~19x FY27E EPS. We, thus, reiterate our BUY rating and a TP of INR1,900, based on 26x FY27E P/E (at ~+1SD on improved outlook).

Exhibit 17: Changes in estimates (INR m)

INR m		Old			New			Change	
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue	38,467	44,763	52,224	38,631	44,906	52,352	0	0	0
EBITDA	5,303	6,364	7,581	5,092	6,364	7,582	(4)	0	0
EBITDA margin %	13.8	14.2	14.5	13.2	14.2	14.5			
PAT	3,800	4,531	5,446	3,894	4,531	5,447	2	(0)	0
EPS	61.3	73.1	87.8	62.8	73.1	87.9	2	(0)	0

Source: MOFSL, Company

Exhibit 18: One-year forward P/E band and standard deviation



Source: Bloomberg, MOFSL



# **Financials and valuations**

Y/E March								(INRm)
<del></del>	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Total Income from Operations	28,345	29,793	29,605	28,564	32,940	38,631	44,906	52,352
Change (%)	10.8	5.1	-0.6	-3.5	15.3	17.3	16.2	16.6
RM Cost	22,331	23,057	22,695	21,667	25,605	29,268	33,869	39,402
Gross Profit	6,014	6,736	6,910	6,897	7,335	9,363	11,036	12,950
Employees Cost	1,985	2,507	2,655	2,354	2,645	3,048	3,476	3,974
Other Expenses	1,841	1,860	1,077	786	467	1,222	1,197	1,395
Total Expenditure	26,157	27,423	26,427	24,807	28,717	33,538	38,542	44,770
% of Sales	92.3	92.0	89.3	86.8	87.2	86.8	85.8	85.5
EBITDA	2,188	2,370	3,178	3,757	4,223	5,092	6,364	7,582
Margin (%)	7.7	8.0	10.7	13.2	12.8	13.2	14.2	14.5
Depreciation	121	101	88	84	59	61	63	68
EBIT	2,066	2,269	3,090	3,673	4,164	5,031	6,301	7,514
Int. and Finance Charges	903	877	658	711	788	791	916	969
Other Income	82	324	536	434	446	829	502	534
PBT bef. EO Exp.	1,245	1,716	2,968	3,396	3,822	5,069	5,887	7,079
EO Items	0	0	2,892	0	0	0	0	0
PBT after EO Exp.	1,245	1,716	76	3,396	3,822	5,069	5,887	7,079
Total Tax	295	363	59	797	896	1,199	1,383	1,664
Tax Rate (%)	23.7	21.2	77.6	23.5	23.4	23.7	23.5	23.5
Minority Interest	-93	0	-20	48	-5	0	0	0
Share of Profit/Loss of JV and associates	58	-32	93	-95	22	24	28	32
Reported PAT	1,101	1,320	130	2,456	2,953	3,894	4,531	5,447
Adjusted PAT	1,101	1,320	3,022	2,456	2,953	3,894	4,531	5,447
•	21.1	19.9	128.9	-18.7	20.2	31.9	16.3	20.2
Change (%) Margin (%)	3.9	4.4	10.2	8.6	9.0	10.1	10.3	10.4
Consolidated - Balance Sheet Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	(INRm) FY28E
Equity Share Capital	124	124	124					
Total Reserves			124	124	124	124	124	
TOTAL NESCLIVES	13,973	15,267	15,625	124 18,062	124 21,275	124 24,797	124 28,832	124
Net Worth	13,973 <b>14,098</b>	15,267 <b>15,391</b>						124 33,659
	,	•	15,625	18,062	21,275	24,797	28,832	124 33,659 <b>33,783</b>
Net Worth	14,098	15,391	15,625 <b>15,749</b>	18,062 <b>18,186</b>	21,275 <b>21,399</b>	24,797 <b>24,921</b>	28,832 <b>28,956</b>	124 33,659 <b>33,783</b> 45
Net Worth Minority Interest	<b>14,098</b> -134	<b>15,391</b> -133	15,625 <b>15,749</b> -3	18,062 <b>18,186</b> 53	21,275 <b>21,399</b> 51	24,797 <b>24,921</b> 49	28,832 <b>28,956</b> 47	124 33,659 <b>33,783</b> 45 2,973
Net Worth Minority Interest Total Loans Deferred Tax Liabilities	14,098 -134 3,495	<b>15,391</b> -133 4,285	15,625 <b>15,749</b> -3 2,132	18,062 <b>18,186</b> 53 2,806	21,275 <b>21,399</b> 51 3,573	24,797 <b>24,921</b> 49 3,373	28,832 <b>28,956</b> 47 3,173	124 33,659 <b>33,783</b> 45 2,973
Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed	14,098 -134 3,495 41 17,500	15,391 -133 4,285 33 19,576	15,625 15,749 -3 2,132 11 17,889	18,062 18,186 53 2,806 0 21,045	21,275 <b>21,399</b> 51 3,573 0 <b>25,023</b>	24,797 24,921 49 3,373 0 28,343	28,832 <b>28,956</b> 47 3,173 0 <b>32,176</b>	124 33,659 <b>33,783</b> 45 2,973 0 <b>36,801</b>
Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block	14,098 -134 3,495 41 17,500 2,335	15,391 -133 4,285 33 19,576 2,373	15,625 15,749 -3 2,132 11 17,889 2,415	18,062 18,186 53 2,806 0 21,045 2,470	21,275 21,399 51 3,573 0 25,023 2,471	24,797 24,921 49 3,373 0 28,343 2,521	28,832 28,956 47 3,173 0 32,176 2,571	124 33,659 <b>33,783</b> 45 2,973 0 <b>36,801</b> 2,621
Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed	14,098 -134 3,495 41 17,500 2,335 1,472	15,391 -133 4,285 33 19,576 2,373 1,573	15,625 15,749 -3 2,132 11 17,889 2,415 1,661	18,062 18,186 53 2,806 0 21,045 2,470 1,745	21,275 21,399 51 3,573 0 25,023 2,471 1,804	24,797 24,921 49 3,373 0 28,343 2,521 1,865	28,832 28,956 47 3,173 0 32,176 2,571 1,928	124 33,659 <b>33,783</b> 45 2,973 0 <b>36,801</b> 2,621 1,996
Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets	14,098 -134 3,495 41 17,500 2,335 1,472 863	15,391 -133 4,285 33 19,576 2,373 1,573 800	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725	21,275 21,399 51 3,573 0 25,023 2,471	24,797 24,921 49 3,373 0 28,343 2,521	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643	124 33,659 <b>33,783</b> 45 2,973 0 <b>36,801</b> 2,621 1,996 <b>625</b>
Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Capital WIP	14,098 -134 3,495 41 17,500 2,335 1,472	15,391 -133 4,285 33 19,576 2,373 1,573 800 0	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0	124 33,659 <b>33,783</b> 45 2,973 0 <b>36,801</b> 2,621 1,996 <b>625</b>
Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244	15,391 -133 4,285 33 19,576 2,373 1,573 800 0	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894	124 33,659 <b>33,783</b> 45 2,973 0 <b>36,801</b> 2,621 1,996 <b>625</b> 0
Net Worth Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv.	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607
Net Worth  Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607
Net Worth  Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298
Net Worth  Minority Interest  Total Loans  Deferred Tax Liabilities  Capital Employed  Gross Block  Less: Accum. Deprn.  Net Fixed Assets  Capital WIP  Total Investments  Curr. Assets, Loans&Adv.  Inventory  Account Receivables  Cash and Bank Balance	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972 3,713	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711 4,286	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939 2,754	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215 5,097	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080 9,446	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056 11,219	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324 13,526	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298 16,482
Net Worth  Minority Interest  Total Loans  Deferred Tax Liabilities  Capital Employed  Gross Block  Less: Accum. Deprn.  Net Fixed Assets  Capital WIP  Total Investments  Curr. Assets, Loans&Adv.  Inventory  Account Receivables  Cash and Bank Balance  Loans and Advances	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972 3,713 17,523	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711 4,286 13,532	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939 2,754 14,635	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215 5,097 13,678	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080 9,446 15,428	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056 11,219 16,038	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324 13,526 16,648	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298 16,482 17,258
Net Worth  Minority Interest  Total Loans  Deferred Tax Liabilities  Capital Employed  Gross Block  Less: Accum. Deprn.  Net Fixed Assets  Capital WIP  Total Investments  Curr. Assets, Loans&Adv.  Inventory  Account Receivables  Cash and Bank Balance  Loans and Advances  Curr. Liability & Prov.	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972 3,713 17,523 24,112	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711 4,286 13,532 20,447	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939 2,754 14,635 23,004	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215 5,097 13,678 24,700	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080 9,446 15,428 27,650	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056 11,219 16,038 30,840	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324 13,526 16,648 34,347	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298 16,482 17,258 38,424
Net Worth  Minority Interest  Total Loans  Deferred Tax Liabilities  Capital Employed  Gross Block Less: Accum. Deprn.  Net Fixed Assets  Capital WIP  Total Investments  Curr. Assets, Loans&Adv.  Inventory  Account Receivables  Cash and Bank Balance Loans and Advances  Curr. Liability & Prov.  Account Payables	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972 3,713 17,523 24,112 10,777	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711 4,286 13,532 20,447 9,853	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939 2,754 14,635 23,004 10,697	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215 5,097 13,678 24,700 10,283	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080 9,446 15,428 27,650 10,458	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056 11,219 16,038 30,840 12,053	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324 13,526 16,648 34,347 13,765	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298 16,482 17,258 38,424 16,047
Net Worth  Minority Interest  Total Loans  Deferred Tax Liabilities  Capital Employed  Gross Block Less: Accum. Deprn.  Net Fixed Assets  Capital WIP  Total Investments  Curr. Assets, Loans&Adv.  Inventory  Account Receivables  Cash and Bank Balance Loans and Advances  Curr. Liability & Prov.  Account Payables  Other Current Liabilities	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972 3,713 17,523 24,112 10,777 12,714	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711 4,286 13,532 20,447 9,853 9,777	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939 2,754 14,635 23,004 10,697 11,646	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215 5,097 13,678 24,700 10,283 13,137	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080 9,446 15,428 27,650 10,458 15,576	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056 11,219 16,038 30,840 12,053 16,876	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324 13,526 16,648 34,347 13,765 18,376	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298 16,482 17,258 38,424 16,047 19,876
Net Worth  Minority Interest Total Loans Deferred Tax Liabilities Capital Employed Gross Block Less: Accum. Deprn. Net Fixed Assets Capital WIP Total Investments Curr. Assets, Loans&Adv. Inventory Account Receivables Cash and Bank Balance Loans and Advances Curr. Liability & Prov. Account Payables Other Current Liabilities Provisions	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972 3,713 17,523 24,112 10,777 12,714 621	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711 4,286 13,532 20,447 9,853 9,777 816	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939 2,754 14,635 23,004 10,697 11,646 661	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215 5,097 13,678 24,700 10,283 13,137 1,280	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080 9,446 15,428 27,650 10,458 15,576 1,616	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056 11,219 16,038 30,840 12,053 16,876 1,911	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324 13,526 16,648 34,347 13,765 18,376 2,206	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298 16,482 17,258 38,424 16,047 19,876 2,501
Net Worth  Minority Interest  Total Loans  Deferred Tax Liabilities  Capital Employed  Gross Block Less: Accum. Deprn.  Net Fixed Assets  Capital WIP  Total Investments  Curr. Assets, Loans&Adv.  Inventory  Account Receivables  Cash and Bank Balance Loans and Advances  Curr. Liability & Prov.  Account Payables  Other Current Liabilities	14,098 -134 3,495 41 17,500 2,335 1,472 863 0 244 40,506 298 18,972 3,713 17,523 24,112 10,777 12,714	15,391 -133 4,285 33 19,576 2,373 1,573 800 0 376 38,848 320 20,711 4,286 13,532 20,447 9,853 9,777	15,625 15,749 -3 2,132 11 17,889 2,415 1,661 754 0 458 39,681 353 21,939 2,754 14,635 23,004 10,697 11,646	18,062 18,186 53 2,806 0 21,045 2,470 1,745 725 0 671 44,349 359 25,215 5,097 13,678 24,700 10,283 13,137	21,275 21,399 51 3,573 0 25,023 2,471 1,804 667 0 694 51,312 358 26,080 9,446 15,428 27,650 10,458 15,576	24,797 24,921 49 3,373 0 28,343 2,521 1,865 656 0 794 57,733 420 30,056 11,219 16,038 30,840 12,053 16,876	28,832 28,956 47 3,173 0 32,176 2,571 1,928 643 0 894 64,986 488 34,324 13,526 16,648 34,347 13,765 18,376	124 33,659 33,783 45 2,973 0 36,801 2,621 1,996 625 0 994 73,607 569 39,298 16,482 17,258 38,424 16,047 19,876



# **Financials and valuations**

Ratios								
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Basic (INR)								
Adj EPS	17.8	21.3	48.7	39.6	47.6	62.8	73.1	87.9
Cash EPS	19.7	22.9	50.2	41.0	48.6	63.8	74.1	89.0
BV/Share	227	248	254	293	345	402	467	545
DPS	0.0	0.0	0.0	0.0	4.0	6.0	8.0	10.0
Payout (%)	0.0	0.0	0.0	0.0	8.4	9.6	10.9	11.4
Valuation (x)	0.0	0.0	0.0	0.0	0.4	3.0	10.5	11.7
P/E	76.4	63.7	27.8	34.3	28.5	21.6	18.6	15.4
Cash P/E	68.8	59.2	27.1	33.1	27.9	21.3	18.3	15.3
P/BV	6.0	5.5	5.3	4.6	3.9	3.4	2.9	2.5
EV/Sales	3.0	2.8	2.9	3.0	2.7	2.4	2.3	1.9
EV/EBITDA	38.5	35.6	26.3	21.8	18.5	15.0	11.6	9.3
			0.0	0.0				0.7
Dividend Yield (%)	0.0	0.0			0.3	0.4	0.6	
FCF per share	19.6	1.5	13.4	19.8	56.6	40.4	58.2	70.9
Return Ratios (%)	7.0	0.0	10.2	42.5	42.0	45.6	45.0	16.1
RoE	7.8	8.6	19.2	13.5	13.8	15.6	15.6	16.1
RoCE (pre-tax)	12.4	13.9	19.3	21.1	20.1	22.0	22.5	23.4
RoIC (pre-tax)	15.0	17.4	23.2	25.5	27.6	34.0	35.9	39.2
Working Capital Ratios								
Fixed Asset Turnover (x)	12.1	12.6	12.3	11.6	13.3	15.3	17.5	20.0
Net Working Capital Cycle (Days)	163	173	172	186	158	148	139	130
Debtor (Days, incl. CA)	470	420	451	497	460	436	414	394
Inventory (Days)	4	4	4	5	4	4	4	4
Creditor (Days, incl. CL)	310	251	284	316	306	291	279	268
Leverage Ratio (x)								
Current Ratio	1.7	1.9	1.7	1.8	1.9	1.9	1.9	1.9
Interest Cover Ratio	2.4	3.0	5.5	5.8	5.9	7.4	7.4	8.3
Net Debt/Equity	0.0	0.0	0.0	-0.1	-0.3	-0.3	-0.4	-0.4
Canadidated Cook Flow Statement								(INIDas)
Consolidated - Cash Flow Statement	EV24	EV22	EV22	EVO 4	EV2E	EVACE	EV275	(INRm)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E	FY28E
Y/E March OP/(Loss) before Tax	1,303	1,684	169	3,301	3,844	5,069	5,887	<b>FY28E</b> 7,079
Y/E March OP/(Loss) before Tax Depreciation	1,303 121	1,684 101	169 88	3,301 84	3,844 59	5,069 61	5,887 63	<b>FY28E</b> 7,079 68
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges	1,303 121 366	1,684 101 363	169 88 287	3,301 84 255	3,844 59 334	5,069 61 791	5,887 63 916	<b>FY28E</b> 7,079 68 969
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid	1,303 121 366 -319	1,684 101 363 -186	169 88 287 -275	3,301 84 255 -260	3,844 59 334 -817	5,069 61 791 -1,084	5,887 63 916 -1,268	7,079 68 969 -1,549
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC	1,303 121 366 -319 -968	1,684 101 363 -186 -2,817	169 88 287 -275 491	3,301 84 255 -260 -2,882	3,844 59 334 -817 76	5,069 61 791 -1,084 -1,458	5,887 63 916 -1,268 -1,439	7,079 68 969 -1,549 -1,588
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations	1,303 121 366 -319 -968 <b>502</b>	1,684 101 363 -186 -2,817 - <b>856</b>	169 88 287 -275 491 <b>760</b>	3,301 84 255 -260 -2,882 <b>498</b>	3,844 59 334 -817 76 <b>3,496</b>	5,069 61 791 -1,084 -1,458 <b>3,379</b>	5,887 63 916 -1,268 -1,439 <b>4,159</b>	7,079 68 969 -1,549 -1,588 <b>4,979</b>
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others	1,303 121 366 -319 -968 <b>502</b> 851	1,684 101 363 -186 -2,817 -856 972	169 88 287 -275 491 <b>760</b> 89	3,301 84 255 -260 -2,882 <b>498</b> 837	3,844 59 334 -817 76 <b>3,496</b> 56	5,069 61 791 -1,084 -1,458 <b>3,379</b> -827	5,887 63 916 -1,268 -1,439 <b>4,159</b> -500	7,079 68 969 -1,549 -1,588 4,979 -532
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b>	1,684 101 363 -186 -2,817 -856 972 116	169 88 287 -275 491 <b>760</b> 89 <b>849</b>	3,301 84 255 -260 -2,882 <b>498</b> 837 <b>1,335</b>	3,844 59 334 -817 76 <b>3,496</b> 56 <b>3,552</b>	5,069 61 791 -1,084 -1,458 <b>3,379</b> -827 <b>2,552</b>	5,887 63 916 -1,268 -1,439 <b>4,159</b> -500 <b>3,659</b>	7,079 68 969 -1,549 -1,588 4,979 -532 4,447
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b> -136	1,684 101 363 -186 -2,817 -856 972 116 -26	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17	3,301 84 255 -260 -2,882 <b>498</b> 837 <b>1,335</b> -110	3,844 59 334 -817 76 <b>3,496</b> 56 <b>3,552</b> -40	5,069 61 791 -1,084 -1,458 <b>3,379</b> -827 <b>2,552</b> -50	5,887 63 916 -1,268 -1,439 <b>4,159</b> -500 <b>3,659</b>	7,079 68 969 -1,549 -1,588 4,979 -532 4,447
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b>	1,684 101 363 -186 -2,817 -856 972 116 -26	169 88 287 -275 491 <b>760</b> 89 <b>849</b>	3,301 84 255 -260 -2,882 <b>498</b> 837 <b>1,335</b>	3,844 59 334 -817 76 <b>3,496</b> 56 <b>3,552</b>	5,069 61 791 -1,084 -1,458 <b>3,379</b> -827 <b>2,552</b> -50 <b>2,502</b>	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609	7,079 68 969 -1,549 -1,588 4,979 -532 4,447
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b> -136 <b>1,217</b>	1,684 101 363 -186 -2,817 -856 972 116 -26 90	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17 <b>832</b>	3,301 84 255 -260 -2,882 <b>498</b> 837 <b>1,335</b> -110	3,844 59 334 -817 76 <b>3,496</b> 56 <b>3,552</b> -40	5,069 61 791 -1,084 -1,458 <b>3,379</b> -827 <b>2,552</b> -50 <b>2,502</b> -100	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b> -136 <b>1,217</b>	1,684 101 363 -186 -2,817 -856 972 116 -26	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17	3,301 84 255 -260 -2,882 <b>498</b> 837 <b>1,335</b> -110 <b>1,225</b>	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512	5,069 61 791 -1,084 -1,458 <b>3,379</b> -827 <b>2,552</b> -50 <b>2,502</b>	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b> -136 <b>1,217</b>	1,684 101 363 -186 -2,817 -856 972 116 -26 90	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17 <b>832</b>	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0	5,069 61 791 -1,084 -1,458 <b>3,379</b> -827 <b>2,552</b> -50 <b>2,502</b> -100	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b> -136 <b>1,217</b> 0	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17 <b>832</b> 0	3,301 84 255 -260 -2,882 <b>498</b> 837 <b>1,335</b> -110 <b>1,225</b> 0	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502	7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments	1,303 121 366 -319 -968 502 851 1,353 -136 1,217 0 95	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17 <b>832</b> 0 175 <b>158</b>	3,301 84 255 -260 -2,882 <b>498</b> 837 <b>1,335</b> -110 <b>1,225</b> 0 951 <b>841</b>	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares	1,303 121 366 -319 -968 502 851 1,353 -136 1,217 0 95 -41 1,178	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17 <b>832</b> 0 175 <b>158</b>	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares Inc/(Dec) in Debt	1,303 121 366 -319 -968 502 851 1,353 -136 1,217 0 95 -41 1,178 -1,737	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0 826	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17 <b>832</b> 0 175 <b>158</b> 0	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841 0 660	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0 714	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0 -200	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0 -200	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0 -200
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares Inc/(Dec) in Debt Interest Paid	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b> -136 <b>1,217</b> 0 95 <b>-41</b> 1,178 -1,737 -347	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0 826 -364	169 88 287 -275 491 <b>760</b> 89 <b>849</b> -17 <b>832</b> 0 175 <b>158</b> 0	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841 0 660 -249	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0 714 -333	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0 -200 -791	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0 -200 -916	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0 -200 -969
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares Inc/(Dec) in Debt Interest Paid Dividend Paid	1,303 121 366 -319 -968 <b>502</b> 851 <b>1,353</b> -136 <b>1,217</b> 0 95 <b>-41</b> 1,178 -1,737 -347 -13	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0 826 -364 2	169 88 287 -275 491 760 89 849 -17 832 0 175 158 0 -2,101 -281 0	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841 0 660 -249 0	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0 714 -333 0	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0 -200 -791 -372	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0 -200 -916 -496	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0 -200 -969 -620
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares Inc/(Dec) in Debt Interest Paid Dividend Paid Others	1,303 121 366 -319 -968 502 851 1,353 -136 1,217 0 95 -41 1,178 -1,737 -347 -13 60	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0 826 -364 2	169 88 287 -275 491 760 89 849 -17 832 0 175 158 0 -2,101 -281 0 -18	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841 0 660 -249 0 25	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0 714 -333 0 -41	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0 -200 -791 -372 -91	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0 -200 -916 -496 -87	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0 -200 -969 -620 -83
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares Inc/(Dec) in Debt Interest Paid Dividend Paid Others CF from Fin. Activity	1,303 121 366 -319 -968 502 851 1,353 -136 1,217 0 95 -41 1,178 -1,737 -347 -13 60 -859	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0 826 -364 2 -18 446	169 88 287 -275 491 760 89 849 -17 832 0 175 158 0 -2,101 -281 0 -18 -2,400	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841 0 660 -249 0 25 436	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0 714 -333 0 -41 340	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0 -200 -791 -372 -91 -1,454	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0 -200 -916 -496 -87 -1,699	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0 -200 -969 -620 -83 -1,872
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares Inc/(Dec) in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash	1,303 121 366 -319 -968 502 851 1,353 -136 1,217 0 95 -41 1,178 -1,737 -347 -13 60 -859 453	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0 826 -364 2 -18 446 223	169 88 287 -275 491 760 89 849 -17 832 0 175 158 0 -2,101 -281 0 -18 -2,400 -1,393	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841 0 660 -249 0 25 436 2,612	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0 714 -333 0 -41 340 2,682	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0 -200 -791 -372 -91 -1,454 1,777	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0 -200 -916 -496 -87 -1,699 2,311	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0 -200 -969 -620 -83 -1,872 2,959
Y/E March OP/(Loss) before Tax Depreciation Interest & Finance Charges Direct Taxes Paid (Inc)/Dec in WC CF from Operations Others CF from Operating incl EO (Inc)/Dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Issue of Shares Inc/(Dec) in Debt Interest Paid Dividend Paid Others CF from Fin. Activity Inc/Dec of Cash Opening Balance	1,303 121 366 -319 -968 502 851 1,353 -136 1,217 0 95 -41 1,178 -1,737 -347 -13 60 -859 453	1,684 101 363 -186 -2,817 -856 972 116 -26 90 -183 -131 -340 0 826 -364 2 -18 446 223	169 88 287 -275 491 760 89 849 -17 832 0 175 158 0 -2,101 -281 0 -18 -2,400 -1,393	3,301 84 255 -260 -2,882 498 837 1,335 -110 1,225 0 951 841 0 660 -249 0 25 436 2,612	3,844 59 334 -817 76 3,496 56 3,552 -40 3,512 0 -1,170 -1,210 0 714 -333 0 -41 340 2,682	5,069 61 791 -1,084 -1,458 3,379 -827 2,552 -50 2,502 -100 829 679 0 -200 -791 -372 -91 -1,454 1,777	5,887 63 916 -1,268 -1,439 4,159 -500 3,659 -50 3,609 -100 502 352 0 -200 -916 -496 -87 -1,699 2,311	FY28E 7,079 68 969 -1,549 -1,588 4,979 -532 4,447 -50 4,397 -100 534 384 0 -200 -969 -620 -83 -1,872 2,959

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# NOTES



Explanation of Investment Rating						
Investment Rating	Expected return (over 12-month)					
BUY	>=15%					
SELL	<-10%					
NEUTRAL	< - 10 % to 15%					
UNDER REVIEW	Rating may undergo a change					
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation					

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall be within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend. Disclosures

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