

PVR INOX | BUY

In search of content

PVR Inox reported an in-line operating performance. Revenues were flat YoY to INR 12.5bn (JMFe: INR 12.7bn). A weak line-up and underwhelming performance by Bollywood movies (barring Chhava) impacted GBOC. Admits declined 6% YoY to 30.5mn, driving down occupancy (20.5%, down 210bps YoY). This was however made up by a better ATP (+10.7% YoY). FY25 was marred by inconsistent flow of Bollywood/Hollywood releases, resulting in 14ppt decline in PVR Inox's Hindi/English GBOC YoY. A strong line-up of both Bollywood and Hollywood releases could reverse that trend in FY26. That said, in spite of the non conducting box office performance, PVR Inox has continued its cost and execution rigour. Its fixed cost/screen has grown at merely 0.8% CAGR over FY20-25E, significantly below inflation. Its pivot to capital light model (FOCO + Asset light model) – 100% of new screen addition in FY26 – promises to improve return ratios. Better working capital and lower capex helped it reduce net debt further by INR 3.4bn in FY25, That should continue. These offset the impact of lower revenue growth on our DCF-based valuation. Our target price is down to INR 1,510 (from INR 1,610) despite maintaining long-term occupancy at current levels. Any sign of durable increase in occupancy will present upside to our TP. BUY.

- **4QFY25 – in-line performance:** PVR Inox reported revenues of INR 12.5bn (-0.5% YoY / -27% QoQ), in line with JMFe (INR 12.7bn). Growth was led by 40% YoY increase in distribution income and 1.5% growth in Ticketing revenues. F&B revenues declined 8%. Reported EBITDA margin stood at 23% (+50 bps YoY), was in line with JMFe. Adjusted EBITDA (pre Ind-AS) stood at INR -719 Mn (vs JMFe INR -14 Mn). Total fixed costs and employee costs were controlled, aiding margins. Movie distribution expense also declined 10% YoY. The quarter saw a PAT loss of INR 1253 Mn (vs JMFe INR -1180 Mn). PAT loss reduced compared to 4QFY24 (INR -1295 Mn). PAT was aided by higher other income and lower finance cost. Net debt reduced by 4.4% sequentially to INR 9.5 bn (D/E: 0.21). Cash increased to INR 5.4 bn from INR 4.2 Bn in FY24.
- **Operational metrics:** PVR's GBOC declined 25% QoQ to INR 7.8 bn. Top movies in the quarter were Chaava (INR 2.3 bn), Sky Force and Mufasa. Hollywood saw 40% QoQ decline in GBOC, Hindi/Regional saw 21%/25% QoQ GBOC decline. Company expects to open 100-110 new screens in FY26 under asset light model. They have signed 46 screens under management contract and 55 screens under asset light model. 22 screens were closed in the quarter. Admits declined 6.4% YoY (-18% QoQ) to 30.5mn. Re-releases (of old movies) contributed 5% to admits in FY25. Occupancy at 20.5% was in-line with JMFe. ATP increased 10.7% YoY (-8% QoQ) and SPH was flat YoY (-11% QoQ).
- **Outlook- Execution rigor and promising line-up:** The Company is focused on their four strategic initiatives. 1) - Creating footfalls (Re-releases), 2)- Cost control, 3)- Moving to a capital light model and 4)- Reducing debt. Management expects a rebound in occupancies in FY26 driven by a promising content line-up. Sitaare Zameen Par, War 2, Housefull 5, and Jolly LLB 3 in Hindi and Mission Impossible, Superman, Jurassic world and Avatar 3 in Hollywood are some of the notable films lined up.



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Recommendation and Price Target

Current Reco.	BUY
Previous Reco.	BUY
Current Price Target (12M)	1,510
Upside/(Downside)	56.8%
Previous Price Target	1,610
Change	-6.2%

Key Data – PVRINOX IN

Current Market Price	INR963
Market cap (bn)	INR94.5/US\$1.1
Free Float	87%
Shares in issue (mn)	98.0
Diluted share (mn)	97.4
3-mon avg daily val (mn)	INR476.0/US\$5.6
52-week range	1,748/826
Sensex/Nifty	82,430/24,925
INR/US\$	85.4

Price Performance

%	1M	6M	12M
Absolute	5.1	-34.9	-25.3
Relative*	-4.1	-38.6	-34.0

* To the BSE Sensex

Financial Summary

Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E
Net Sales	60,540	55,804	66,262	72,589	73,778
Sales Growth (%)	67.7	-7.8	18.7	9.5	1.6
EBITDA	7,121	3,756	12,016	13,887	13,344
EBITDA Margin (%)	11.8	6.7	18.1	19.1	18.1
Adjusted Net Profit	-320	-2,794	4,663	5,693	6,268
Diluted EPS (INR)	-3.3	-28.7	47.9	58.4	64.3
Diluted EPS Growth (%)	0.0	0.0	0.0	22.1	10.1
ROIC (%)	5.1	2.4	10.3	13.9	15.0
ROE (%)	-0.4	-3.9	6.4	7.3	7.6
P/E (x)	-293.2	-33.6	20.1	16.5	15.0
P/B (x)	1.3	1.3	1.2	1.2	1.1
EV/EBITDA (x)	15.0	27.9	7.9	6.5	6.2
Dividend Yield (%)	0.0	0.0	0.7	1.1	1.3

Source: Company data, JM Financial. Note: Valuations as of 12/May/2025

JM Financial Research is also available on:
Bloomberg - JMFR <GO>,
Thomson Publisher & Reuters,
S&P Capital IQ, FactSet and Visible Alpha

Please see Appendix I at the end of this report for Important Disclosures and Disclaimers and Research Analyst Certification.

4QFY25 result review

Exhibit 1. Key Financials

	3Q24	4Q24	FY24	1Q25	2Q25	3Q25	4Q25	FY25
Sale of movie tickets	8,308	6,353	32,799	5,935	8,376	8,791	6,447	29,549
Foods & Beverages	4,763	4,132	19,584	4,018	5,232	5,209	3,811	18,270
Advertisement	1,405	1,045	4,519	934	1,093	1,486	962	4,475
Others	527	437	2,181	438	650	581	442	2,111
Revenue (INR mn)	15,459	12,564	61,071	11,907	16,221	17,173	12,498	57,799
Film exhibition cost	3,710	2,469	14,113	2,451	3,257	3,549	2,523	11,780
Cost of F&B	1,248	1,131	4,994	1,005	1,330	1,340	999	4,674
Gross Profit	10,501	8,964	41,964	8,451	11,634	12,284	8,976	41,345
Staff Cost	1,629	1,706	6,573	1,643	1,773	1,740	1,704	6,860
Other Expenditure	4,148	4,474	17,290	4,293	5,068	5,267	4,441	19,069
EBITDA	4,724	2,784	18,101	2,515	4,793	5,277	2,831	15,416
- Margin	30.6%	22.2%	29.6%	21.1%	29.5%	30.7%	22.7%	26.7%
Pre IND AS 116 EBITDA	2,025	12	7,121	-378	1,871	2,368	-105	3,756
- Margin	13.1%	0.1%	11.7%	-3.2%	11.5%	13.8%	-0.8%	6.5%
PAT	128	-1,295	-320	-1,787	-118	359	-1,250	-2,796
EPS	1.3	-13.2	-3.3	-18.2	-1.2	3.7	-12.7	-28.4

Source: Company, JM Financial

Exhibit 2. 4QFY25 Result Summary

INR mn	4QFY25A	3QFY25A	QoQ	4QFY24A	YoY	JMFe	Vs JMFe
Key Financials							
Consol. Revenue	12,498	17,173	-27.2%	12,564	-0.5%	12,740	-1.9%
Reported EBITDA	2,831	5,277	-46.4%	2,784	1.7%	2,928	-3.3%
- margin	22.7%	30.7%	-808 bps	22.2%	49 bps	23.0%	-34 bps
Adjusted EBITDA	-105	2,368	nm	12	nm	-14	nm
- margin	-0.8%	13.6%	nm	0.1%	nm	-0.1%	-73 bps
PAT	-1,250	359	nm	-1,295	-3.5%	-1,180	-5.9%
EPS	-12.7	3.7	nm	-13.2	-3.7%	-12.0	-5.9%
Operating Metrics - Ticketing							
Screens	1,723	1,745	-1.3%	1,718	0.3%	1,723	0.0%
Admits (Mn)	30.5	37.3	-18.2%	32.6	-6.4%	31.05	-1.8%
Occupancy	20.5%	25.7%	-520 bps	22.6%	-210 bps	20.5%	0 bps
ATP (INR)	258	281	-8.2%	233	10.7%	259	-0.2%
Income from ticketing	6,447	8,791	-26.7%	6,353	1.5%	6,805	-5.3%
Operating Metrics - F&B							
SPH (INR)	125	140	-10.7%	129	-3.1%	125	-0.4%
Income from F&B	3,811	5,209	-26.8%	4,132	-7.8%	3,896	-2.2%

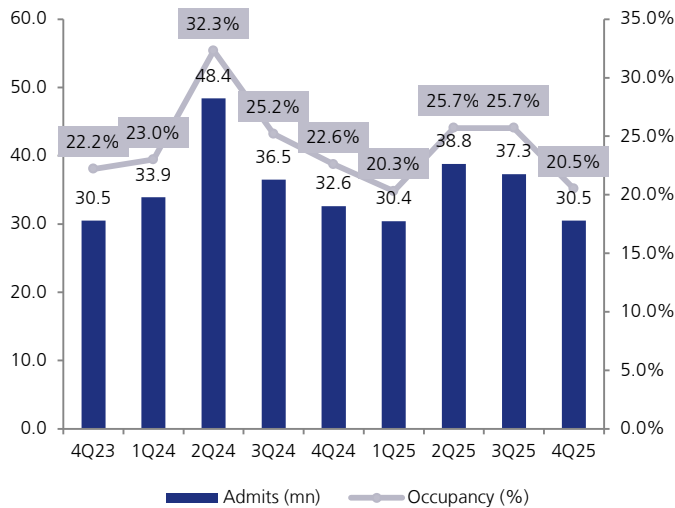
Source: Company, JM Financial estimates

Key Highlights from the call

- **Demand:** Management reported that FY25 was marked by a challenging content environment, with overall box office collections of the company declining 9% YoY. They mentioned that Hindi box office suffered a drop, impacted by a decline in new releases, absence of marquee titles, and multiple postponements. Management noted that Hollywood too faced pressure, with collections down owing to the prior year's production strikes and a weaker lineup. In contrast, Hindi-dubbed regional films surged over 150% YoY, led by pan-India successes such as Pushpa 2 and Kalki. They highlighted that hits like Chhaava, Sankranthiki Vasthunam, Sky Force, and L2: Empuraan supported Q4 performance.
- **Outlook:** Management expects a strong rebound in FY26, underpinned by a robust pipeline across Hindi, regional, and Hollywood segments. They reported that Bollywood is set to benefit from anticipated releases such as Sitare Zameen Par, War 2, Housefull 5, and Jolly LLB 3. They also mentioned that Regional cinema is expected to remain a key growth driver with titles like Thug Life, Coolie and Kantara 2. On the Hollywood front, management highlighted that big-ticket sequels including Mission Impossible: Final Reckoning, Fantastic Four, Superman, Jurassic World, and Avatar 3 are slated for release. With increased content visibility and recovery in footfalls already visible in early FY26, the company remains optimistic on theatrical momentum.
- **Capex plans:** Management shared that FY26 will see the addition of approximately 110 screens, with a significant share expected to follow an asset-light approach. They reported that capex intensity is projected to moderate, with annual spending guided between INR 4bn to INR 4.25bn, covering fit-outs for new properties, renovation of high-performing sites, and maintenance-related investments. The company reiterated its commitment to a disciplined capital allocation strategy, balancing growth needs with cash flow generation. It also noted that closures of underperforming screens will continue to play a role in enhancing portfolio quality, especially where leases expire or mall infrastructure is no longer viable.
- **Asset light strategy:** The company noted that they continue to shift towards asset-light and FOCO models to drive growth while improving return metrics. They mentioned that out of the screens set to open in FY26, a majority will be developed under either the FOCO model or joint investment structures. Management highlighted that for FOCO properties, PVR INOX expects to earn approximately 8–10% of gross revenues, while in joint investment models, the proportion of capex borne by developers varies, with higher developer contributions leading to more favorable terms for PVR. Leadership expects this strategy to boost cash flows, support expansion, and reduce net debt over the medium term.
- **Margins:** Management highlighted that there has been very little growth in fixed costs despite inflation; they noted that they achieved this through operating efficiencies, synergies post-merger, and proactive expense management. Management attributed margin pressure to a weaker film slate but emphasized continued focus on cost discipline.
- **New initiatives:** The company highlighted strategic re-releases to boost engagement during periods of content scarcity. Management noted that curated re-releases contributed ~7.1mn incremental footfalls. They noted that initiatives like National Cinema Day and Cinema Lovers Day, along with Blockbuster Tuesdays offering tickets at INR 99–149, were designed to cultivate habitual movie-going behaviour. Leadership reported that these initiatives helped stabilize occupancy trends and enhance footfall consistency despite a volatile content environment.
- **Debt Reduction:** The company reported that net debt declined from INR 14.3bn in March 2023 to INR 9.5bn in March 2025, a reduction of ~INR 4.8bn since the merger. Management highlighted proactive measures such as recovery of security deposits, GST refunds, and renegotiations with creditors to offset earnings volatility. With lower capex intensity ahead and rising operating cash flows, the company expects further deleveraging. While asset monetization remains under consideration, but management emphasized a selective approach, prioritizing value realization over urgency.

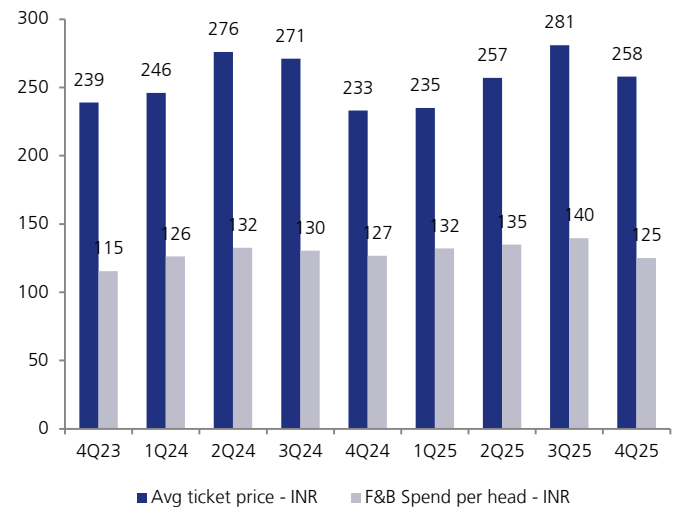
- **OTT Trends:** Management reaffirmed the theatrical-first release strategy as the preferred route for monetization. They reported that the standard OTT window currently stands at eight weeks, with some films, including Sitare Zameen Par, opting out of OTT entirely. Leadership highlighted that OTT platforms are increasingly tying acquisition prices to box office performance, reducing upfront risk. They also noted that theatrical runs are once again proving critical for long-term monetization across streaming and satellite windows, with successful films commanding stronger post-theatrical valuations.

Exhibit 1. Admits and Occupancy trends



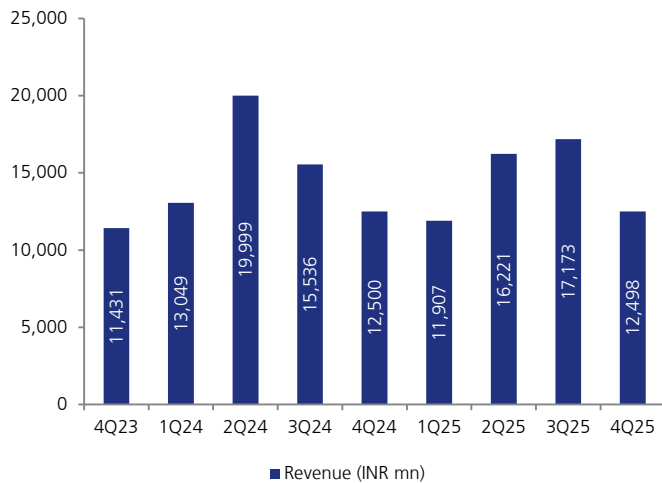
Source: Company, JM Financial

Exhibit 2. ATP & SPH trends



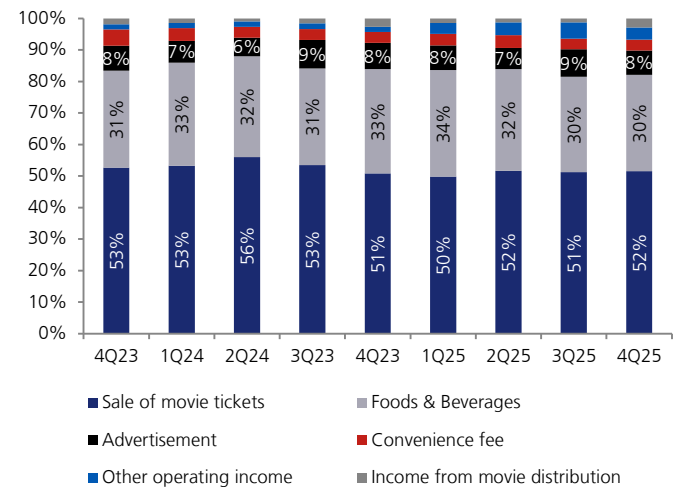
Source: Company, JM Financial

Exhibit 3. Revenue trends



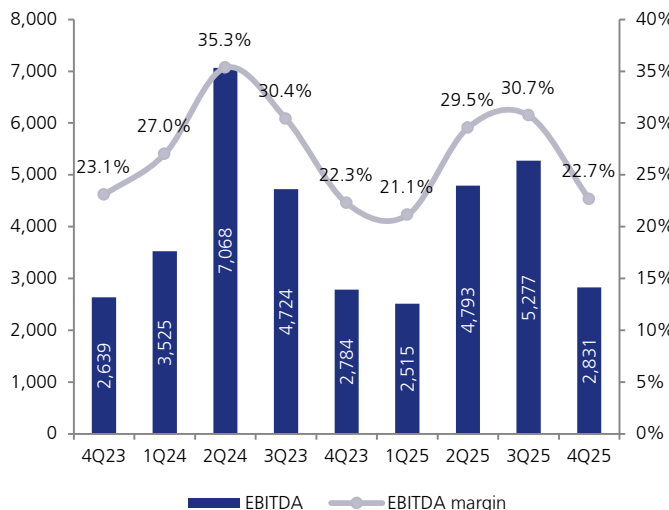
Source: Company, JM Financial

Exhibit 4. Revenue mix



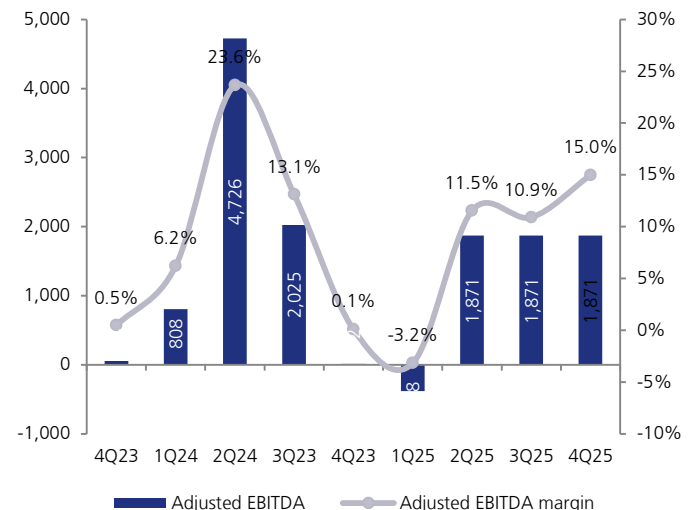
Source: Company, JM Financial

Exhibit 5. EBITDA and EBITDA margin trend



Source: Company, JM Financial

Exhibit 6. EBITDA – pre IND AS116 and EBITDA margin trend



Source: Company, JM Financial

Maintain BUY, TP Revised to INR 1,510.

PVR-Inox's performance in 4QFY25 was largely in-line with expectations. Top-line (-2% JMFe) and reported EBITDA margins (-34bps JMFe) marginally missed JMFe. PAT also saw a marginal miss (-6% JMFe). Occupancies were in-line at 20.5%. However, it declined 520 bps QoQ. Given the low occupancy, we lower our occupancy assumptions by 165bps to 29bps over FY26-27E. Realizations were also weak in the quarter. We lower our ATP estimates by 7.3%-2.6% over FY26-27E. SPH estimates are also lowered by 7.2%-6.1% over the same period. Movie distribution income grew 40% YoY in the quarter. This raises our FY26E other operating income estimates by 9.4%. Consolidated revenues therefore have been revised lower. It is lowered by 1.5%-2.1% over FY26-27E. Stringent Cost control and shift to asset light model aids our margin estimates. We raise our Pre Ind AS EBITDA margins by 178-159 bps for FY26-27E. PAT estimates are revised lower by -2.2%-1.0% over the same period. Lower Capex and cash generation aid our DCF based TP. TP is revised to INR 1,510 from 1,610 earlier. We maintain a BUY rating.

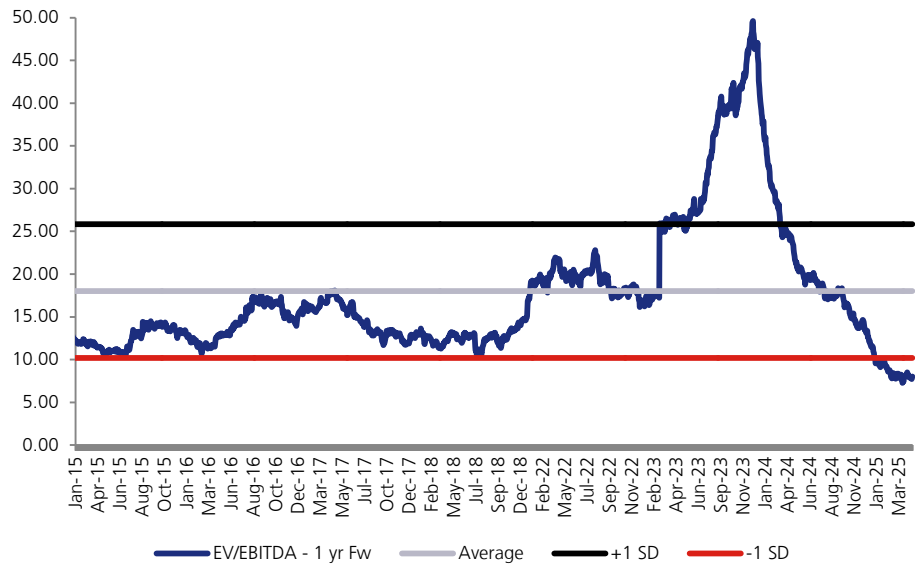
Exhibit 7. What has Changed

	Old			New			Change		
	FY26	FY27	FY28	FY26	FY27	FY28	FY26	FY27	FY28
Sale of tickets	36,165	39,864	-	35,617	39,018	39,130	-1.5%	-2.1%	-
Sale of food and beverages	22,343	24,745	-	21,320	23,752	24,224	-4.6%	-4.0%	-
Income from advertisement	5,379	5,997	-	5,209	5,759	6,280	-3.2%	-4.0%	-
Other	5,831	6,220	-	6,380	6,188	6,306	9.4%	-0.5%	-
Consol Revenue	69,718	76,826	-	68,526	74,717	75,940	-1.7%	-2.7%	-
Gross Profit	49,418	54,047	-	47,957	52,001	53,278	-3.0%	-3.8%	-
Gross Profit margin	71%	70%	-	70%	70%	70%	-90bp	-75bp	-
EBITDA	23,118	26,059	-	23,875	26,405	26,723	3.3%	1.3%	-
EBITDA margin	33.2%	33.9%	-	34.8%	35.3%	35.2%	168bp	142bp	-
Pre Ind As EBITDA	10,988	13,055	-	12,016	13,887	13,344	9.4%	6.4%	-
Pre Ind As EBITDA margin	15.8%	17.0%	-	17.5%	18.6%	17.6%	178bp	159bp	-
PAT	4,768	5,750	-	4,663	5,693	6,268	-2.2%	-1.0%	-
EPS	49	59	-	48	58	64	-2.2%	-1.0%	-
No. of Screens	1,823	1,898	-	1,723	1,803	1,853	-5.5%	-5.0%	-
Admits (Mn)	155	163	-	137	149	156	-11.8%	-8.2%	-
Occupancy	24.7%	24.9%	-	23.0%	24.6%	24.6%	-165bp	-29bp	-
Average Ticket realisation	233	245	-	216	239	251	-7.3%	-2.6%	-
Income from sale of movie tickets	36,165	39,864	-	29,549	35,617	39,018	-18.3%	-10.7%	-
Gross spend per head	144	152	-	133	143	153	-7.2%	-6.1%	-

Source: JM Financial estimates

Exhibit 8. 12M Fwd. intrinsic EV/EBITDA at lower than -1SD levels

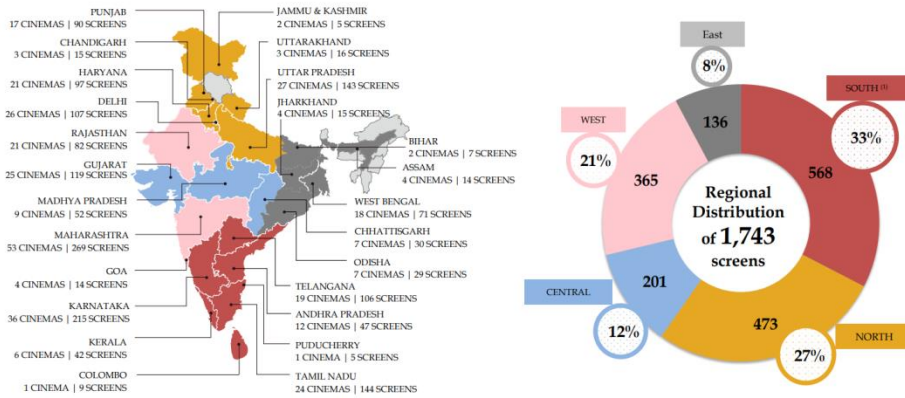
EV/EBITDA (Pre-INDAS) 12M Fwd – 10 year chart



Source: JM Financial, Bloomberg

FY25 Capabilities and Performance

Exhibit 1. Diversified screen network of 1,743 screens across India



Note: Includes 14 Management Properties with 51 screens
Map not to scale. Screen Portfolio as on date

Source: Company, JM Financial

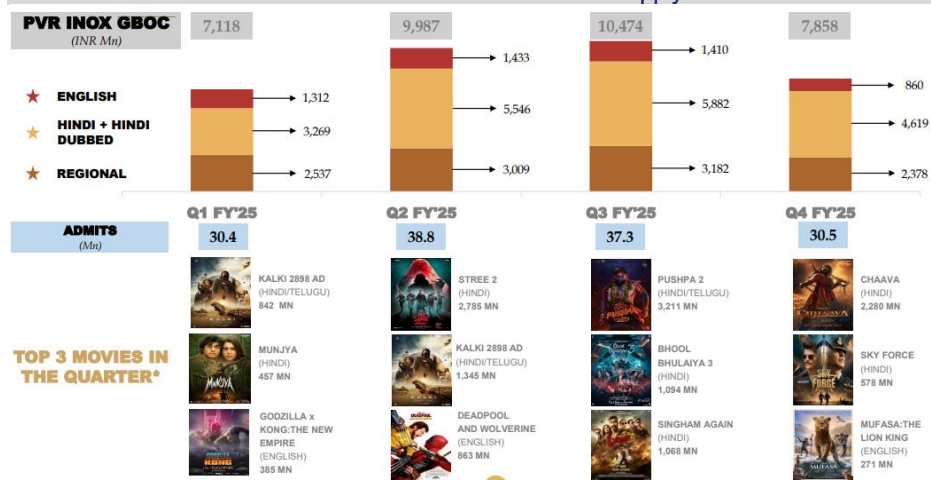
Exhibit 2. Significant cost control measures

		FY'20	5 Year CAGR	FY'25
On per screen basis (INR mn)		PVR + INOX Proforma		PVR + INOX
Fixed Costs (excluding Rent & CAM)	Weighted Average Screens ⁽¹⁾	1,371	4%	1,701
	Manpower Cost	5.5	-2%	5.0
	Total Headcount	24,285	-13% reduction over 5 years	21,035
	Total Headcount per screen	17.7	-30% reduction over 5 years	12.4
	Utilities (Electricity & Water)	2.3	0%	2.3
	Other Overheads	3.8	-2%	3.4
Fixed Cost ⁽³⁾ / Screen		11.7	-1.6%	10.8
Occupancy Cost	Rent	6.2	3% ⁽²⁾	7.3
	CAM	1.6	7% ⁽²⁾	2.1
Total Fixed Cost ⁽³⁾ / Screen		19.4	0.8%	20.2

(1) Weighted average screens has been calculated basis the actual no. of days of operations of each cinema in an year.
(2) In line with contractual Rent & CAM escalation terms (3) excluding Movie Distribution and Print charges

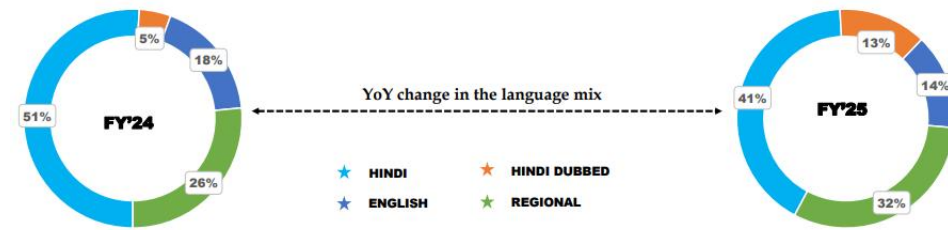
Source: Company, JM Financial

Exhibit 3. BO Performance in FY25 reflects uneven content supply



Source: Company, JM Financial

Exhibit 4. PVR INOX: YoY change in language mix



- **Hindi Box Office** share dropped from 51% to 41%. **Hindi Dubbed** increased from 5% to 13%
- **English Box Office** share dropped from 18% to 14%
- **Regional Box Office** share jumped from 26% to 32%

Source: Company, JM Financial

Exhibit 5. Strong content line-up in 2025. Good mix of Hollywood and Bollywood movies.
Upcoming Movie Pipeline - 2025

	Language	Movie	Key date	Release Date
Q1FY25	English	Final Destination: Bloodlines (IMAX)		15/May/25
	English	Mission Impossible : The Final Reckoning (IMAX, 4DX)		17/May/25
	English	Lilo & Stitch - Disney (Animation)		23/May/25
	English	Karate Kid: Legends		30/May/25
	English	Ballerina (from the world of John Wick)		6/Jun/25
	English	How to train your Dragon (Live action)		13/Jun/25
	English	28 Years Later		20/Jun/25
	English	Formula One (IMAX)		27/Jun/25
	English	Megan 2.0		27/Jun/25
	Hindi	Housefull 5		6/Jun/25
	Hindi	Sitare Zameen Par		20/Jun/25
	Regional	Kingdom - Telugu		30/May/25
	Regional	Thug Life - Tamil		5/Jun/25
	Regional	Kuberaa - Tamil		20/Jun/25
Q2FY25	Regional	Sardarji 3 - Punjabi		27/Jun/25
	Regional	Kannappa - Telugu		27/Jun/25
	English	Jurassic World - Rebirth		4/Jul/25
	English	Superman (IMAX)		11/Jul/25
	English	Fantastic 4: The First Steps (IMAX)		25/Jul/25
	English	The Bad Guys 2 - Animation		1/Aug/25
	English	The Conjuring : Last Rites (IMAX)		5/Sep/25
	English	SAW XI		26/Sep/25
	Hindi	Metro In Dino		4/Jul/25
	Hindi	Maalik		11/Jul/25
	Hindi	Param Sundari		25/Jul/25
	Hindi	Son of Sardar 2		25/Jul/25
	Hindi	The Delhi Files	Independence Day	14/Aug/25
	Hindi	War 2	Independence Day	14/Aug/25
Q3FY25	Hindi	Baaghi 4		5/Sep/25
	Hindi	Sunny Sanskari ki Tulsi Kumari		12/Sep/25
	Hindi	Jolly LLB 3		19/Sep/25
	Regional	Sarbala Ji - Punjabi		18/Jul/25
	Regional	Coolie - Tamil	Independence Day	14/Aug/25
	Regional	Nikaa Zaildar 4 - Punjabi		12/Sep/25
	English	Tron: Ares (IMAX)		10/Oct/25
	English	Mortal Kombat 2 (IMAX)	Diwali 2025	24/Oct/25
	Hindi	Thama	Diwali 2025	24/Oct/25
	Hindi	Aashiqui 3	Diwali 2025	24/Oct/25
	Regional	Kantara: A Legend Chapter 1- Kannada	Gandhi Jayanti	2/Oct/25

Source: Company, JM Financial

Financial Tables (Consolidated)

Income Statement (INR mn)					
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E
Net Sales	60,540	55,804	66,262	72,589	73,778
Sales Growth	67.7%	-7.8%	18.7%	9.5%	1.6%
Other Operating Income	531	1,995	2,264	2,128	2,162
Total Revenue	61,071	57,799	68,526	74,717	75,940
Cost of Goods Sold/Op. Exp	19,107	16,454	20,569	22,716	22,662
Personnel Cost	6,573	6,860	6,970	7,279	7,750
Other Expenses	17,290	19,069	17,111	18,318	18,805
EBITDA	18,101	15,416	23,875	26,405	26,723
EBITDA Margin	29.6%	26.7%	34.8%	35.3%	35.2%
EBITDA Growth	72.8%	-14.8%	54.9%	10.6%	1.2%
Depn. & Amort.	12,193	12,798	12,923	12,476	11,819
EBIT	5,908	2,618	10,952	13,929	14,903
Other Income	1,566	1,737	2,839	1,377	934
Finance Cost	7,913	8,095	7,439	7,697	7,460
PBT before Excep. & Forex	-439	-3,740	6,352	7,609	8,378
Excep. & Forex Inc./Loss(-)	0	0	0	0	0
PBT	-439	-3,740	6,352	7,609	8,378
Taxes	-112	-934	1,677	1,902	2,094
Extraordinary Inc./Loss(-)	0	-3	0	0	0
Assoc. Profit/Min. Int.(-)	-7	-13	11	14	15
Reported Net Profit	-320	-2,796	4,663	5,693	6,268
Adjusted Net Profit	-320	-2,794	4,663	5,693	6,268
Net Margin	-0.5%	-4.8%	6.8%	7.6%	8.3%
Diluted Share Cap. (mn)	97.4	97.4	97.4	97.4	97.4
Diluted EPS (INR)	-3.3	-28.7	47.9	58.4	64.3
Diluted EPS Growth	0.0%	0.0%	0.0%	22.1%	10.1%
Total Dividend + Tax	0	0	700	996	1,254
Dividend Per Share (INR)	0.0	0.0	7.2	10.2	12.9

Source: Company, JM Financial

Cash Flow Statement (INR mn)					
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E
Profit before Tax	-439	-3,740	6,352	7,609	8,378
Depn. & Amort.	12,193	12,798	12,923	12,476	11,819
Net Interest Exp. / Inc. (-)	6,347	6,358	4,600	6,320	6,525
Inc (-) / Dec in WCap.	890	3,398	1,398	-192	-1,036
Others	826	916	0	0	0
Taxes Paid	-27	-62	-1,677	-1,902	-2,094
Operating Cash Flow	19,790	19,668	23,597	24,311	23,592
Capex	-6,344	-3,335	-4,989	-4,064	-3,971
Free Cash Flow	13,446	16,333	18,608	20,247	19,621
Inc (-) / Dec in Investments	-161	174	0	0	0
Others	239	135	2,839	1,377	934
Investing Cash Flow	-6,266	-3,026	-2,150	-2,687	-3,037
Inc / Dec (-) in Capital	188	32	0	0	0
Dividend + Tax thereon	0	0	0	-700	-996
Inc / Dec (-) in Loans	-732	-2,281	-1,118	-1,034	-957
Others	-12,381	-13,098	-14,989	-13,746	-14,606
Financing Cash Flow	-12,925	-15,347	-16,108	-15,480	-16,559
Inc / Dec (-) in Cash	599	1,295	5,339	6,145	3,996
Opening Cash Balance	3,331	3,930	5,225	12,538	18,683
Closing Cash Balance	3,930	5,225	10,564	18,683	22,679

Source: Company, JM Financial

Balance Sheet (INR mn)					
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E
Shareholders' Fund	73,235	70,514	75,177	80,171	85,443
Share Capital	981	981	981	981	981
Reserves & Surplus	72,254	69,533	74,196	79,190	84,462
Preference Share Capital	0	0	0	0	0
Minority Interest	-3	19	30	44	59
Total Loans	17,177	14,908	13,790	12,756	11,799
Def. Tax Liab. / Assets (-)	-4,881	-5,882	-5,882	-5,882	-5,882
Total - Equity & Liab.	85,528	79,559	83,116	87,089	91,419
Net Fixed Assets	1,47,245	1,40,019	1,37,931	1,34,778	1,32,612
Gross Fixed Assets	1,09,835	1,14,855	1,19,844	1,23,907	1,27,878
Intangible Assets	54,917	49,923	49,557	48,655	48,337
Less: Depn. & Amort.	19,971	25,716	32,427	38,742	44,561
Capital WIP	2,464	957	957	957	957
Investments	161	12	12	12	12
Current Assets	15,890	16,699	25,083	32,712	37,676
Inventories	725	802	857	938	954
Sundry Debtors	2,346	2,430	2,885	3,161	3,213
Cash & Bank Balances	3,930	5,225	12,538	18,683	22,679
Loans & Advances	5,578	5,339	5,703	6,533	7,378
Other Current Assets	3,311	2,903	3,101	3,397	3,452
Current Liab. & Prov.	77,768	77,170	79,911	80,413	78,880
Current Liabilities	77,168	76,636	77,645	78,047	76,361
Provisions & Others	600	534	2,265	2,366	2,519
Net Current Assets	-61,878	-60,471	-54,827	-47,701	-41,205
Total - Assets	85,528	79,560	83,116	87,089	91,419

Source: Company, JM Financial

Dupont Analysis					
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E
Net Margin	-0.5%	-4.8%	6.8%	7.6%	8.3%
Asset Turnover (x)	0.4	0.4	0.5	0.5	0.5
Leverage Factor (x)	2.1	2.1	2.1	2.0	1.9
RoE	-0.4%	-3.9%	6.4%	7.3%	7.6%

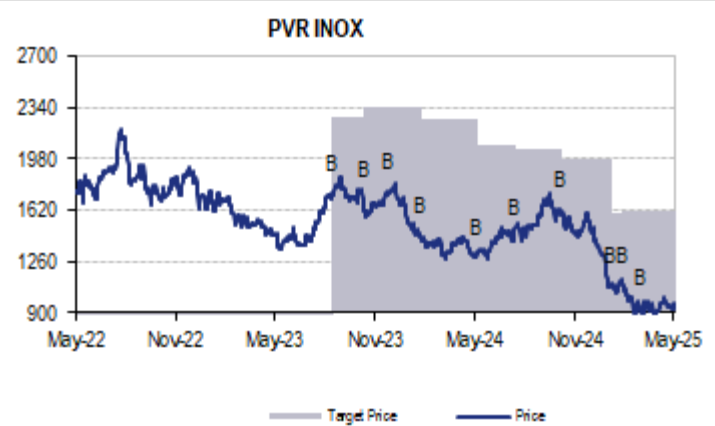
Key Ratios					
Y/E March	FY24A	FY25A	FY26E	FY27E	FY28E
BV/Share (INR)	751.8	723.8	771.7	823.0	877.1
ROIC	5.1%	2.4%	10.3%	13.9%	15.0%
ROE	-0.4%	-3.9%	6.4%	7.3%	7.6%
Net Debt/Equity (x)	0.2	0.1	0.0	-0.1	-0.1
P/E (x)	-293.2	-33.6	20.1	16.5	15.0
P/B (x)	1.3	1.3	1.2	1.2	1.1
EV/EBITDA (x)	15.0	27.9	7.9	6.4	6.2
EV/Sales (x)	1.8	1.8	1.4	1.2	1.1
Debtor days	14	15	15	15	15
Inventory days	4	5	5	5	5
Creditor days	96	119	119	119	115

Source: Company, JM Financial

History of Recommendation and Target Price

Date	Recommendation	Target Price	% Chg.
24-Aug-23	Buy	2,270	
20-Oct-23	Buy	2,340	3.1
4-Dec-23	Buy	2,340	0.0
1-Feb-24	Buy	2,250	-3.8
15-May-24	Buy	2,070	-8.0
23-Jul-24	Buy	2,040	-1.4
15-Oct-24	Buy	1,980	-2.9
15-Jan-25	Buy	1,600	-19.2
7-Feb-25	Buy	1,610	0.6
11-Mar-25	Buy	1,610	0.0

Recommendation History



APPENDIX I

JM Financial Institutional Securities Limited

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Rating	Meaning
Buy	Total expected returns of more than 10% for stocks with market capitalisation in excess of INR 200 billion and REITs* and more than 15% for all other stocks, over the next twelve months. Total expected return includes dividend yields.
Hold	Price expected to move in the range of 10% downside to 10% upside from the current market price for stocks with market capitalisation in excess of INR 200 billion and REITs* and in the range of 10% downside to 15% upside from the current market price for all other stocks, over the next twelve months.
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* REITs refers to Real Estate Investment Trusts.

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